

Cashmere Chamber awards Business of the Year

Cashmere Chamber of Commerce news release

CASHMERE - The 2016 Cashmere Chamber of Commerce Business of the Year has been awarded to Sure to Rise Bakery, with owner and baker, Vince Bosket accepting the honor. A popular gathering place, serving up to 50 dozen donuts each day, Bosket an early riser, begins his days at 1:30 a.m. in the heart of Downtown Cashmere.

When the Cashmere Bakery came up for sale in 1986, Bosket saw the potential and bought the building and business. He had spent 10 years prior building his skills while working as a baker in Safeway in his hometown of Everett. Bosket is being honored for his strong community support and the impact he has made in the business community. Any given day, locals and visitors line up for a delicious treat.

He shared, "We're still the bakery you would have gone to 40 years ago, because everything is made from scratch." Sure to Rise Bakery is invested in the community and continues to support opportunities including donations to school events and community functions. Sure to Rise Bakery will be honored at the Cashmere Chamber of Commerce Annual Auction and Recognition Dinner March 24 at 5:30 p.m. at the Cashmere Riverside Center.

Tickets for the event are \$30 per person. Tickets are on sale now at the Chamber office, or are available through a board member. "The recognition dinner is an opportunity for the community to come together to honor the contributions Sure to Rise Bakery has made to Cashmere," said Laura Pipkin of L.C. Accounting, Board President. It is also the primary fundraiser for the Chamber. The Chamber uses the funds raised to support the Founders' Days Festival, Scare ~ Crazy, Gnomes of Cashmere, Christmas in Cashmere and other marketing efforts of the Chamber of Commerce.



COURTESY PHOTO

Owner Vince Bosket, second from left, and staff of Cashmere's Sure to Rise Bakery.

NCW Association of Realtors installs 2017 Board

The North Central Washington Association of Realtors installed the 2017 Board of Directors at the annual Installation Banquet on Friday, January 27 at the Pybus Public Market. "We are a strong group of dedicated individuals," said Erin Davidson, 2017 President. "Not just in our service to our Board of Directors, but also working to create a better community together as Realtor members." The Installation ceremony was a 1970's theme titled "Peace, Love & Togetherness" and conducted by Paul Mares, introducing the 2017 Officers and Board to the Membership for the coming year.



COURTESY PHOTO

The annual Installation Banquet also featured the presentation of the 2016 Membership Awards. The new board is pictured above not shown in order: **President - Erin Davidson**, Premier One Properties; **President Elect - Jamie Wallace**, Windermere Real Estate/NCW; **Vice President - Brad Allen**, Sage Real Estate; **Treasurer - Carole Keane**, Coldwell Banker LaVigne; **Secretary - Pamela Cooke**, Laura Mounter Real Estate; **Immediate Past President - Becky Long**, Windermere Real Estate/NCW; **Director of Internal Affairs - Pam Wright**, Windermere Real Estate/NCW; **Director of Legislative Affairs - Bryan**

Campbell, Pro Active Real Estate; **Director of Events - Darlene Baker**, Laura Mounter Real Estate; **Director of Membership - Shaunna Larson**, Laura Mounter Real Estate; **Director of Communications - Adam Williams**, Windermere Real Estate/NCW; **Okanogan Liaison - Rocky DeVon**, RE/MAX Lake & Country, Oroville; **Lake Chelan Council President - Kathy Jo Porter**, Coldwell Banker Lake Chelan Properties, Chelan; **Affiliate Representative - Jim Blair**, North Meridian Title & Escrow; **Affiliate Representative - Kristi McPherson**, First American Title Insurance.

Exit Interview:

Mark Urdahl: Life after decades of public service

By Gary Bégin

He sat in his office, walls bare, pondering his future. A sense of sadness and shock at how it feels to face the end of a long journey was off and on his face. It permeated his demeanor when he let it, but all in all he seemed satisfied with a lifetime's worth of accomplishments to look back on.

The former Executive Director of the Port District of Chelan County - Mark Urdahl - has a lot of life left in him, but first he must decide which direction, if any, he'll be going. Ride a motorcycle around the country? Maybe. Visit exotic locales and search for unique culture? Maybe. Volunteer

to help the mentally ill? Another possibility.

His beloved Green Bay Packers' memorabilia is safe back at home now, but Wisconsin is still in his future. "I'm going to spend some time in northeastern Wisconsin and reconnect with some old friends." That was one of the only items on a bucket list Urdahl cared to specifically mention because the rest he knows not.

He grew up and still is "proudly middle class" and the son of a blue collar man, third generation Norwegian. That working class spirit has kept him grounded all these many years working under many different Port District of Chelan County commissioners.



GARY BÉGIN/WBJ

Mark Urdahl in his office at the end of 2016.

He, like all good soldiers, points to commissioner leadership as the reason he went in whatever direction he went in. "I did not make the policy," he states succinctly, but he was the trusted guide, helping those elected by the people to serve the people. It wasn't always easy.

"Everyone wants to go to heaven, but no one wants to die to get there," Urdahl states about the harsh facts that often get in the way of dreamers

SEE EXIT INTERVIEW, PAGE 22

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75 Business bills that may affect your bottom line

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NEWSSTAND LOCATIONS

Wenatchee

Safeway, 501 N. Miller St.

East Wenatchee

Fred Meyer, 11 Grant Road
Safeway, 510 Grant Road

Cashmere

Martin's Market Place
130 Titchenal Way
Cashmere Valley Record,
201 Cottage Ave., Suite 4

Leavenworth

Dan's Food Market
1329 U.S. Highway 2
The Leavenworth Echo,
215 14th St.

Chelan

The Lake Chelan Mirror,
310 E. Johnson Ave.
The Vogue — A Liquid
Lounge,
117 E. Woodin Ave.

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Guest Opinion

Wind, solar: Costly failure

Reprinted with permission from Range Magazine

The simple truth is that wind and solar do not work as promised and that fact is forcing nations to revert back to coal, thereby increasing — not decreasing — greenhouse gas emissions, according to a special report in the current issue of RANGE magazine.

“While we can hope that new technologies will make wind and solar competitive, that dream is a long way off,” writes environmental scientist Michael S. Coffman, Ph.D. “Meanwhile the world is spending trillions of dollars on this bankrupt effort.”

In RANGE, Dr. Coffman documented country-by-country failures and backpedaling brought on by proponents of green energy, who forced the accelerated pace of converting from fossil fuel to green energy, paying no attention to warnings of the likelihood of complete failure.

“After repeated warnings and numerous near disasters, the state of South Australia (SA) went completely dark on Sept. 28, 2016, when wind power for the entire state failed completely,” writes Dr. Coffman.

The network was supposed to provide 100 percent of the state’s demand for power, but proponents miscalculated the wind doesn’t always blow, especially in the summer.

Another OOPS moment occurred when SA closed the last coal-fueled power plant in May 2016 because of heavily subsidized wind energy. After that, the average daily spot price in SA went from \$46.82 per megawatt hour to \$14,000 per megawatt hour in mid-July.

The bottom line, writes Dr. Coffman: “The growing dependence of Australia on green energy and its explosive costs has caused business, especially heavy industry, to move offshore, totally or in part.”

EUROPE

Renewable-energy failures are not confined to Australia. Electrical power costs in Europe skyrocketed due to green energy, explains Dr. Coffman. The increasing costs were causing heavy industry to complain it couldn’t compete with the rest of the world and would likely have to move its production to other nations with dependable low cost energy.

“The exodus of heavy

industry, especially from Germany, is now underway,” he says.

GERMANY

Germany is building 23 new coal-fired power plants to overcome the serious deficiencies of green energy, writes Dr. Coffman.

Despite the country bragging about being a leader in the green-energy transformation.

Germany set a goal in its national climate action plan for 2050 to phase out coal-fired power production—a goal reportedly found to be unattainable because of cost.

The closure of the coal-fired plants is also bad news for the European Union and its 2050 target of cutting greenhouse gas emissions by 80 to 95 percent.

FRANCE

In 2016, France produced more energy from fossil fuels, especially coal, as Electric de France was forced to close 18 of its 58 nuclear plants for inspection. Green energy has never played as big a role as nuclear power, which provides the backbone of France’s power grid.

GREAT BRITAIN

After nearly a decade of bitter infighting between green politicians, environmentalists and natural-gas proponents,



DR. MICHAEL COFFMAN

Great Britain seems to finally be turning the corner to natural gas after realizing that green energy was having a disastrous impact on its economy and its escalating energy poverty, writes Dr. Coffman.

POLAND

In June 2016 Poland passed legislation to favor of coal and discourage Green energy developments.

DENMARK

In yet another decision to put the brakes on green energy, Denmark has canceled all coastal wind farm construction until 2025.

ASIA

China and India lead the way in building coal-fired power plants in the world. China is still bringing online two new coal-fired plants a week, perhaps dropping to one a week after 2020, according to a Bloomberg analysis released Nov. 2, 2016.

China has pledged to reduce its use of coal, but it

is instead ramping up coal production for its power plants.

China is also planning or actually building coal-fired power plants in other nations from Indonesia to Pakistan, Turkey to the Balkans, as well as in Africa and Latin America, which does not bode well for its promises to go green, writes Dr. Coffman.

Worse, Bloomberg reports that India’s coal use is increasing at a rate of six to eight percent annually, even exceeding that of China.

UNITED STATES

Green zealots in the United States were happy when it was announced the country invested \$270 billion in renewable energy in 2014, including annual solar subsidies of \$39 billion. This is among the highest in the world, writes Dr. Coffman.

The scientist pointed to an announcement in the Wall Street Journal in September 2016 that venture capitalists lost half of the \$25 billion they pumped into startups of wind and solar between

2006 and 2011.

“They are no longer supporting wind and solar because it won’t work as advertised,” writes Dr. Coffman “Almost all investment is now being made by federal state governments by make outrageously false promises to taxpayers. When all factors are considered, the U.S. Energy Information Agency reports that in 2015 the percentage of energy actually produced in the United States by wind was only 4.7 percent and 0.6 percent for solar.”

The question is, is it worth hundreds of billions of dollars? Will it even help prevent the disaster that the U.N.’s International Panel on Climate Change promotes unless we destroy our economy and ourselves? Must we wait for another South Australia disaster in the United States? Think about it.

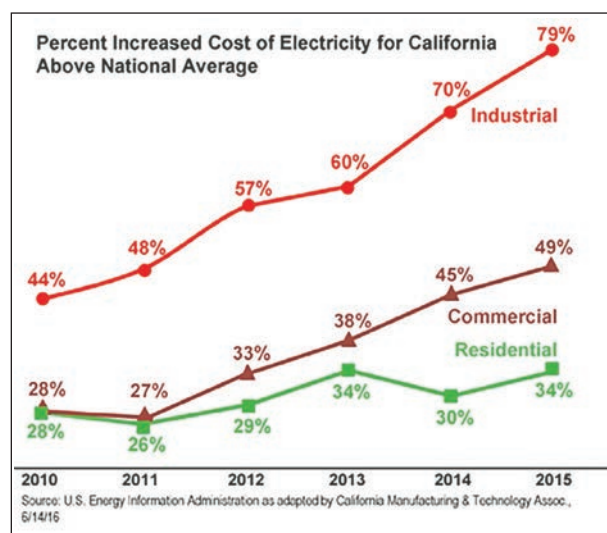
A digital version of Dr. Coffman’s report, “Power Down,” can be found by visiting RANGE’s home page, Spring 2017, at rangemagazine.com.



MIKE MALTAIS/WBJ

Brewster City Council mulls business signage

The Brewster City Council, pictured above, listened to a suggestion from Brewster business representative and Chamber of Commerce member, Anna Marie Dalby, to encourage more visitors to the business district. Dalby, managing broker for the Coldwell Banker office in Brewster, requested that the council consider installing more directional signs along Highway 97 coming into Brewster to stimulate drivers to visit the downtown area. She asked if a portion of the hotel-motel taxes that the city collects be utilized to add more directional signage to downtown. Mayor Art Smyth said the council would address what more could be done to increase signage.



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Our 12th District Representatives' votes



Senate Bill 5607, Concerning education. Passed the Senate on Wednesday, February 1, by a vote of 25-24.

This bill is the Senate Republican-led majority's plan to comply with the state Supreme Court's 2012 McCleary ruling that the state must fully meet basic education funding needs. Under this measure, local property taxes would be reduced and state property taxes would be increased. This so-called "levy swap" would create a flat statewide property tax levy of \$1.80 per \$1,000 of

assessed value, replacing the current system of local levies that vary among school districts. The plan would replace the current school funding formula with a minimum annual funding level of at least \$12,500 per student and the state would make up the difference for any school districts whose tax base is not large enough to reach this minimum. Such payments are estimated to be about \$1.4 billion every two years, which, according to the bill's proponents, could be met without additional taxes. The legislature could increase per-student dollar amounts in future years based on inflation and other expenses. The bill also includes a number of reforms and accountability provision, as well as a referendum

clause that would require voters to approve the plan in the coming November election.

12 Sen. Brad Hawkins (Douglas County) (R) Y

House Bill 1125, Limiting the total number of retail marijuana licenses that may be held by a retailer and co-owners. Passed the House on Wednesday, February 1, 2017 by a vote of 69-28. One seat vacant.

This bill would restrict, to a maximum of five, the number of retail marijuana business licenses that may be individually or collectively held by a person, partnership, or corporation. A marijuana retailer's license entitles the holder to sell marijuana products at retail prices in retail outlets. There are currently no statutory

restrictions on the number of marijuana business licenses that may be issued to individuals, partnerships, or corporations.

12 Rep. Cary Condotta (East Wenatchee) (R) Y

12 Rep. Mike Steele (Chelan) (R) Y

Senate Bill 5079, Concerning dental health services in tribal settings. Passed the House on Thursday, February 9, 2017 by a vote of 80-18.

This bill, which passed the Senate by a 49-0 vote on February 1st, provides state authorization for the practice of Dental Health Aide Therapists (DHAT's) on tribal reservations in Washington State. The federal Indian Health Service (IHS) is working to develop and expand its Community Health

Aide program that serves American Indians and native Alaskans. Such an expansion expressly excludes DHATs from undertaking services covered under a program unless DHAT services are authorized under state law. Washington does not currently have a DHAT license and has not authorized the practice of DHATs.

12 Rep. Cary Condotta (East Wenatchee) (R) Y

12 Rep. Mike Steele (Chelan) (R) Y

House Bill 1121, Changing the frequency of Puget Sound action agenda implementation strategy and science work plan updates. Passed the House on February 13, 2017 by a vote of 75-22, one member excused.

The bill would change

the frequency for the Puget Sound Partnership to update its action agenda and its science work plan from every two years to every four years. The Puget Sound Partnership was created as a state agency in 2007 to oversee the restoration of the environmental health of Puget Sound. As part of its work, the Partnership produces three broad documents: an action agenda, a science work plan, and a State of the Sound Report. The Partnership also provides a set of funding recommendations to the Governor and the Legislature every two years. A Joint Legislative Audit and Review Committee (JLARC) audit suggested modifying the

SEE REPS' VOTES, PAGE 4

Student from The River Academy pages in Olympia State House

Caden Eagle, a student at The River Academy in Wenatchee, served as a legislative page for the state House of Representatives during the second week of the 2017 session. He was sponsored by his 12th District Rep. Cary Condotta.

"It was great to have Caden help us out during session. It is important for students to understand how their state government works," said Condotta, R-Wenatchee. "I hope he enjoyed his time here and will be able to return to school and tell other students about what he learned in Olympia."

During his service, Caden experienced the Legislature firsthand and delivered messages and documents to legislators during committee

meetings, to their offices, and in the House chamber. He was required to attend page school, where a certified instructor teaches students about the legislative process. Caden also took part in mock committee and floor debates.

Each year students from around the state apply to become a page. Applicants must have a legislative

sponsor and be between the ages of 14 and 16. Additionally, pages are required to obtain written permission from their parents and school. Pages are paid \$35 a day during their service.

For more information about the House page program, visit: <http://www.leg.wa.gov/House/Pages/HousePageProgram.aspx>



House Page Caden Eagle with Rep. Cary Condotta.

Reichert appointed to President's Export Council

WASHINGTON - House Speaker Paul D. Ryan (R-WI) appointed Congressman Dave Reichert (R-WA), Chairman of the Ways and Means Subcommittee on Trade, to the President's Export Council, the nation's principal advisory committee on international trade.

Rep. Reichert previously served as a member of the Export Council under the Obama Administration.

In a statement, Speaker Ryan said: "As chairman of

the Ways and Means trade subcommittee and relentless advocate for exporters in his home state of Washington and across the country, Dave is the perfect person to represent the House on the President's Export Council.

His leadership and expertise in trade policy will be invaluable as we work with the administration to create jobs here in America."

"I am an honored to have another opportunity to serve on the President's Export Council," said Chairman

Reichert. "I look forward to working with the Trump Administration to achieve our shared goals of growing our economy and creating good-paying jobs here at home. With high-quality free trade agreements we can put America first by selling more American products across the globe, setting standards other countries must meet, leveling the playing field for American businesses, and creating new opportunities for our farmers, workers, and entrepreneurs."

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Reps' votes: Our 12th District Representatives' votes

CONTINUED FROM PAGE 3

Partnership's timeline for reporting. Reviewing and updating the science work plan takes tremendous effort and cost. The bill would create efficiency for those who contribute to the preparation of the Partnership reports and free up personnel to focus more time on implementation of the work of the Puget Sound Partnership

12 Rep. Cary Condotta (East Wenatchee) (R) N
12 Rep. Mike Steele (Chelan) (R) Y

House Bill 1209, Relating to municipal access to local financial services. Passed the House on February 16, 2017 by a vote of 73-24, one member excused.

This bill would include Credit Unions in the definition of public depositories, allowing them to accept public deposits over the maximum insured amount, subject to collateralization. It would also allow the Department of Financial Institutions to rely on information reported by the National Credit Union Association

for investigation and examination of public depositories. Proponents testified in committee that this bill would bring credit unions on a par with other financial institutions. A public entity should be able to have a choice to deposit their funds at a credit union. Credit unions are not-for-profit and member owned, and they often have lower fees and higher interest rates. Opponents said the bill would create a new tax preference for credit unions. An inferred tax benefit exists, because credit unions are historically a place for low-income and underserved groups. Community banks would be endangered because they would have to compete against credit unions that do not have to pay the same taxes.

12 Rep. Cary Condotta (East Wenatchee) (R) N
12 Rep. Mike Steele (Chelan) (R) Y

House Bill 1738, Relating to protecting water quality by aligning state brake friction material restrictions with the requirements of a similar nationwide agreement. Passed the House on

February 16, 2017 by a vote of 57-40, one member excused.

The bill provides that beginning on January 1, 2025, brake pad manufacturers, wholesalers, retailers, and distributors must limit copper in brake friction material to 0.5 percent or less. Manufacturers, wholesalers, and distributors are given 10 years to sell their then-remaining brake-pad inventory, and equipment service contracts for vehicles manufactured before 2025 are exempt from the restrictions. This act would harmonize the date in state law on which copper in brake friction material must be limited to no more than 0.5 percent with the phase-out timeline set in a 2015 memorandum of understanding among the United States Environmental Protection Agency, the Environmental Council of the States, and several stakeholder organizations, including brake manufacturers, to phase out copper and other specified materials in brake pads. Proponents of the bill testified that even small amounts of copper impede the ability of salmon to avoid predators and find spawning streams. A committee recently found that alternative, copper-free brake friction materials are available and recommended that the state move forward with a copper phase out by 2025. Manufacturers of brake friction materials have put significant resources into developing new materials, and the average concentration of copper in brakes sold in Washington has decreased from 7 percent to 3.5 percent. While positive strides have been made, this bill would help facilitate the phase out. No opponents testified in committee.

12 Rep. Cary Condotta (East Wenatchee) (R) N
12 Rep. Mike Steele (Chelan) (R) N

House Bill 1843, Fulfilling the state's paramount duty for all children through equitable and responsible investments in the state's basic education program. Passed the House on February 22, 2017 by a vote of 50-47, one member excused.

This is the Democratic approach to complying with the state Supreme Court's 2012 "McCleary" decision requiring that the

state must fully fund basic education needs, including teacher, administrator, and other school worker salaries. The bill would replace the state salary allocation model with statewide minimum beginning and average salaries for teachers and administrators. It would also mandate that the state operating budget bill must specify the basis for regional adjustments, beginning in school year 2017-18 and phased in over three years. Minimum pay for beginning teachers would be \$45,500, and average salaries would be \$71,000 for teachers and \$117,000 for administrators statewide. The estimated cost of this proposed plan is \$7.6 billion over the next four years in addition to current state school expenditures of some \$18 billion. The bill does not include any provisions on how the plan would be paid for, but Democratic leaders have said they would look at options like capital gains and carbon emission taxes.

12 Rep. Cary Condotta (East Wenatchee) (R) N
12 Rep. Mike Steele (Chelan) (R) N

House Bill 1188, Concerning the use of child passenger restraint systems. Passed the House on February 20, 2017 by a vote of 69-28, one member excused.

This measure would combine the age and height and weight recommendations set forth in federal and pediatric guidelines. The bill would require a child to be properly secured in a rear-facing child restraint system until the age of two, or until he or she reaches the seat manufacturer-set weight and height limits. A child not secured in a rear-facing seat who is under the age of four would have to be properly secured in a forward-facing child restraint system until he or she reaches the seat manufacturer-set weight or height limits. Children under the age of ten not secured in a forward or rear-facing restraint system would be required to be properly secured in a booster seat.

12 Rep. Cary Condotta (East Wenatchee) (R) N
12 Rep. Mike Steele (Chelan) (R) Y

House Bill 1384, Concerning sexual assault protection orders.

Passed the House on February 20, 2017 by a vote of 76-21, one member excused.

Under current law, a person may petition for a sexual assault protection order after one or more incidents that give rise to a reasonable fear of future dangerous acts. Temporary orders are effective for no more than 14 days, and final orders are limited to two years. This bill would change the law to provide that sexual assault protection orders may be permanent rather than having a two-year maximum. This would align the law with provisions for domestic violence, stalking, and harassment orders.

12 Rep. Cary Condotta (East Wenatchee) (R) N
12 Rep. Mike Steele (Chelan) (R) Y

House Bill 1273, Aligning state statutes with federal standards for the issuance of nondomiciled commercial drivers' licenses and commercial learners' permits. Passed the House on February 20, 2017 by a vote of 82-15, one member excused.

This bill is an effort to align a state statute to provide Commercial Drivers Licenses (CDL) and Commercial Learners Permits (CLP) to individuals who have legal status to be in the United States with temporary worker visas. Under current state law, an individual in the country with legal presence, but who is not a United States citizen or permanent resident, cannot get a CDL if he or she is otherwise eligible to do so. This bill would remedy that and bring the state in line with what the federal government allows. In line with federal regulations, applicants for a nondomiciled CDL or CLP who live in a foreign country and have not been issued a Social Security number are not required to include one on their applications, as long as they provide valid documentary evidence that they are authorized to remain in the United States, or that they are authorized to work in the United States.

12 Rep. Cary Condotta (East Wenatchee) (R) N
12 Rep. Mike Steele (Chelan) (R) Y

House Bill 1126, Establishing a deadline

for the use and implementation of a marijuana retail license by a licensee. Passed the House on February 20, 2017 by a vote of 86-11, one member excused.

This bill would establish that a marijuana retailer license is subject to forfeiture if the licensee does not become fully operational and open to the public within a specified period from the date of license issuance. The Liquor and Cannabis Board (LCB) would have to adopt rules to establish a license forfeiture process but would have to require license forfeiture on or before 24 calendar months, unless it determines that circumstances out of the licensee's control are preventing the licensee from becoming fully operational and that, in the LCB's discretion, the circumstances warrant extending the forfeiture period beyond 24 calendar months.

12 Rep. Cary Condotta (East Wenatchee) (R) Y
12 Rep. Mike Steele (Chelan) (R) Y

Senate Bill 5790, Concerning the economic development element of the growth management act. Passed the Senate on February 22, 2017 by a vote of 31-18.

This bill provides that cities and counties that fully plan under the Growth Management Act (GMA) may adopt comprehensive plans and development regulations that promote economic development in urban and rural areas. These jurisdictions may also evaluate the economic performance of the prior eight years to determine if there has been economic growth in the local economy. If there is stagnation or deterioration of economic development, the comprehensive plan and development regulations may be modified to reduce restrictions on economic development opportunities.

12 Sen. Brad Hawkins (Douglas County) (R) Y

SOURCE:

WashingtonVotes.org is a project of the Washington Policy Center. Please visit www.WashingtonVotes.org and check out our new Olympia news service, Washingtonvotes.org News, which is featured on the home page. We're also on Facebook and Twitter, at washingtonvotes.org.

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Douglas PUD Commission meeting report

Commissioners took the following actions during its February meeting in East Wenatchee:

- Authorized change order No. 5 to contract 16-07-D, construct Veedol Substation. Changes include a credit to the District for work not completed by the contractor including installation of cables and termination of control and power cables completed by District staff. These changes will decrease the cost \$15,416 for a total not-to-exceed cost of \$3,818,650. (17-015)
- Approved acceptance of work and final payment to Potelco, Inc. under contract 16-07-D, construct Veedol Substation. All work has been completed and determined to meet bid specifications. (17-016)
- Authorized acceptance of work and final payment for the first year of the contract to Mi-Tech Services, Inc. under contract 16-09-D, provide pole testing and treating services. All work has been completed and determined to meet bid specifications. (17-017)
- Approved acceptance

of work and final payment for the third year of the contract to Asplundh Tree Expert Co. under contract 13-12-D, provide Distribution tree trimming services. All work has been completed and determined to meet bid specifications. (17-018)

- Authorized a partial release of easement in exchange for additional easements on Nick Tommer's property. (17-019)
- Authorized award of contract 16-32-W, 2017-2018 heavy equipment services for the Wells Hydroelectric Project to KRCI LLC the lowest responsive bidder. (17-020)
- Affirmed change order No. 8 to contact 14-19-W, Wells Hatchery modernization. Necessary to address several constructability issues. This change order increases the not to exceed limit \$141,403 bringing the total not to exceed limit to \$36,445,695. (17-021)
- Approved acceptance of work and final payment to H2O Well Services Inc. under contract 12-21-W, 2012-2013 hatchery well and pump maintenance. All work has been completed

and determined to meet bid specifications. (17-022)

- Authorized approval of land use permit 78-02, Willows Subdivision. The permit is for continued use of Project lands previously permitted for a community boat dock. (17-023)
- Approved a purchase and sale agreement and boundary line adjustment with Pateros Partners LLC. This .02 acre property with a portion of the Pateros Motor Inn's pool, concrete apron and fence were removed from the Wells Project Boundary under the new license. (17-024)
- Authorized the execution of a new collective bargaining agreement with the International Brotherhood of Electrical Workers Local 77 for a three year period effective April 1, 2017. (17-025)
- Heard a report on the Douglas County Community Network. The network currently has 3,464 end users.
- R e s c h e d u l e d the February 27, 2017 Commission Meeting to the following Monday, March 6, 0 due to conflicts with Commissioner's schedules.

The next meeting of the Commission is scheduled for 1:30 p.m. March 6 at the District's Bridgeport office.

Awarded Networks Line Foreman Brian Brons with his twenty-year service award. Commissioner Skagen thanked Brian on behalf of the citizens of Douglas County for his years of service. Brian thanked the Commission and said "It has been a real pleasure to work here."

Authorized change order No. 5 to contract 16-07-D, construct Veedol Substation. Changes include a credit to the District for work not completed by the contractor including installation of cables and termination of control and power cables completed by District staff. These changes will decrease the cost \$15,416 for a total not-to-exceed cost of \$3,818,650. (17-015)

Approved acceptance of work and final payment to Potelco, Inc. under contract 16-07-D, construct Veedol Substation. All work has been completed and determined to meet bid specifications. (17-016)

Authorized acceptance of work and final payment for



SUBMITTED PHOTO

Left to right: Commissioner Aaron J. Viebrock, Commissioner Molly Simpson, Brian Brons and Commissioner Ronald E. Skagen

the first year of the contract to Mi-Tech Services, Inc. under contract 16-09-D, provide pole testing and treating services. All work has been completed and determined to meet bid specifications. (17-017)

Approved acceptance of work and final payment for the third year of the contract to Asplundh Tree Expert Co. under contract 13-12-D, provide Distribution tree trimming services. All work has been completed

and determined to meet bid specifications. (17-018)

Authorized a partial release of easement in exchange for additional easements on Nick Tommer's property. (17-019)

Authorized award of contract 16-32-W, 2017-2018 heavy equipment services for the Wells Hydroelectric Project to KRCI LLC the lowest responsive bidder. (17-020)

SEE DOUGLAS REPORT, PAGE 15

**CITY OF CHELAN
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The Lake Chelan Municipal Golf Course is seeking a qualified food service concessionaire for the grill/bar at the golf course clubhouse. Full kitchen, wine and beer equipment on site. Applicants must have food service concession experience and the ability to secure a Washington State Liquor License with all applicable food handling/alcohol serving certifications. This concession is scheduled to begin in March through October 31, 2017.

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Wedding planning tips

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Greenery

Pantone, the authority on color, has named "greenery" the color of 2017. That means you're about to see it everywhere, and weddings are certainly no exception. For those unaware, greenery is a vibrant, yellow-green color that feels lush, organic, and invigorating.

"It's going to be the biggest trend you will see in 2017," says Caitlin Maloney, a certified wedding planner based in Philadelphia. "Not only will this and other green

tones be trending in color palettes, but lush foliage will be heavily used to evoke the sense of greenery."

Maloney says that one of the easiest ways to incorporate greenery into your wedding is to exchange your vows outdoors. That may entail being enveloped under a canopy of weeping willows, or having your wedding take place at a lush garden or even a desert landscape that's rich with cacti. There are ways to add greenery to indoor weddings, as well.

"Greenery can easily be

incorporated into the floral arrangements and design," explains Maloney. "For example, we will continue to see hanging centerpieces with lush greenery, garlands of mostly greens along tables, and full green bouquets with little to no florals." Derrick Valenti, a wedding planner for the Warwick Allerton Hotel in Chicago suggests a lush greenery table runner.

"It suits almost any theme, including beachy, classic, country, or farmhouse," he says. "It's a great way to refresh your table decor and brings the table together. You can either place it with white linen for a romantic look or on top of a wood-grain table to keep with a rustic theme."

Mixed Metals

Metallics picked up steam in 2016, and they are definitely here to stay for 2017. The key to this trend, though, is to not limit yourself to one type of metal, but to instead incorporate a mixture of metals into your décor.

"Gone are the days where you have to select between gold, silver, rose gold, or brass," says Andrea Freeman, a NYC wedding and event planner. She adds that metals are easy to incorporate into a variety of wedding styles, be it bohemian, industrial or farm-inspired.

For example, you could opt for a rose gold, Gatsby-inspired wedding cake that's served on brushed pewter dessert plate, or your bridesmaids could wear a mix of silver and gold jewelry

or hair accessories.

Valenti says he loves brass and metal vases filled with soft, subtle florals in corals or dusty peaches (two more colors that are also trending for 2017). You can even incorporate metal into your wedding invitations, programs, and seat assignments with foils, embossments, and accents.

Branded Weddings

"Weddings are increasingly moving toward their own form of advertising," notes Maloney. "I work with couples on creating brands for their big day, much like you would for a company, by creating a logo, designing a style guide complete with a color palette, patterns, and fabrics, and thinking of ways to bring that brand aesthetic into the entire wedding design through props and décor."

Think branded invitation designs and custom wedding websites, as well as monogrammed invitations, napkins, and wedding favors. You can hire your event planner for this, or seek talent from artists online, at Etsy, or even from local universities and art programs.

facebook dialog

There's something inherently romantic and sentimental about incorporating heirlooms that have stood the test of time into your wedding décor. In 2017, the key is to use vintage items as accent pieces within an otherwise modern or organic scheme.

For example, Spencer Brennan, an event planner

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WEDDING DIRECTORY 2017

in Pennsylvania, suggests combining "vintage mismatched plates with simple florals, plenty of neutral colors, and candle light in a renovated, modern loft space." Another simple way to give your wedding an elevated vintage vibe is with an assortment of well-placed candles and candlesticks, says Valenti.

"Focus on height to accentuate the room's ceilings, which will give your wedding scene a hauntingly beautiful effect," he advises. "This decor options works for any budget, as candlesticks can be thrifted and painted, purchased as is, or provided by a florist or wedding planner."

For a simple nod to vintage, try velvet accents. "Velvet has become a must have for brides getting married in 2017," says Renee Steelman, a wedding planner for California's Marlee Weddings. "It's a chic addition that can add a beautiful texture to your wedding day through runners, linens, furniture, or even bouquet ribbon. Velvet table cloths have been one of our cravings for 2017, and we have found that it blends perfectly with a classic table setting, bright blooms and even fun accents."

Interactive Food and Entertainment

If you've been doing any sort of wedding planning research, you might have happened upon a little thing called the "doughnut wall." It's exactly what it sounds like, and it'll be a staple in 2017 weddings.

"This is the culmination of two wedding trends: familiar comfort food with something that is novel and unexpected," notes Kylie Carlson of the Wedding Academy Live blog. "Couples are moving away from formal fine dining and are attracted to doing anything interactive and fun, like going to get a doughnut off

a wall."

And that's just the beginning. Thematic, interactive food is all the rage for 2017. Think "build your own sundae" stations, roaming oyster shuckers, fancy mobile cheese carts, and tables where the food is being prepared in front of guests.

This interactive, "experiential," trend also extends into entertainment. "One

of our favorite trends is that of breaking an event space down into different 'scenes' that guests get to navigate throughout the night," says Fabrice Orlando of Cocoon Events. "Each area can offer thematic decor, activities, music, and cuisine, which gives guests the feeling of traveling through time or space. It's almost as if they were at multiple events in one night."

Outdoor immersion is another example. Think lakeside water events, winter wedding sleigh rides and snowshoeing, and

carnival-inspired games. Some additional ways to incorporate an interactive element into your wedding is to have a hands-on guest

signing/blessing area, a digital photo booth, and even flashmobs (hired or otherwise).



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Trade war?

Will Washington state be hurt if Mexico trading 'goes south?'

By Diana Popa
WalletHub
Communications



ROBERT DAYLEY

Business question of the month: Will companies in the Evergreen State be affected if President Trump follows through and builds a wall on our Southern border and/or imposes a 20 percent or more tariff on goods imported from Mexico, thus triggering a trade war?

With President Donald Trump's plans for financing the soon-to-be-constructed border wall with Mexico sparking concerns about a possible trade battle between our two nations, the personal-finance website WalletHub conducted an in-depth analysis of 2017's States Most Affected by Trade War with Mexico.

In order to gauge the impact of the economic fallout with Mexico on individual states, WalletHub's analysts compared the 50 states and the District of Columbia across five key metrics.

The data set ranges from "exports to Mexico as a share of state GDP" to "share of jobs supported by trade with Mexico."

Trade War with Mexico's Effect on Washington (1=Most Affected; 25=Avg.):

- **47th** - Exports to Mexico as % of Total State Exports
- **33rd** - Exports to Mexico as % of State GDP
- **45th** - Imports from Mexico as % of Total State Imports
- **38th** - Imports from Mexico as % of State GDP
- **33rd** - % of Jobs Supported by Trade with Mexico

According to official estimates, Mexico is the third-largest trading partner of the U.S., with exports and imports combined totaling \$583.6 billion in 2015 as well as sustaining about 1.1 million jobs in the previous year.

President Trump, however, intends to overhaul the North American Free Trade Agreement, or NAFTA, a move that many of his critics fear will result in significant economic and political repercussions on both sides of the U.S.-Mexico border. For insight into the future of trade between the U.S. and our Central American neighbor, we consulted Robert Dayley Professor in

the Department of Political Economy at The College of Idaho who answered the following questions:

■ **Who in the US will be most affected by a trade war with Mexico?** What would be the economic impact to the US of pulling out of NAFTA?

In Idaho and the Pacific Northwest a trade war with Mexico will create observable harm to agriculture. Over 20 percent of Idaho's GDP is in agriculture. Policies to expand trade have benefitted Idaho in the past.

The TPP would have boosted Idaho's economy. Now we are headed in the other direction. Over 60 percent of agricultural exports from Idaho go to Canada and Mexico. If those markets start to dry up due to retaliatory tariffs in a US-Mexico trade war or blowing up NAFTA, just where does that 60 percent of Idaho product get sold at current prices and profits?

Combined with a trade war, increased immigration enforcement would severely harm the state's agricultural sector. Upwards of 70-80 percent of all workers in Idaho's dairy industry, for example, are undocumented migrants.

Behind Wisconsin and California, Idaho is the country's third largest dairy producer. Fruit production in Idaho and the Northwest is also wholly dependent on seasonal labor from Mexico and Latin America.

Growers and dairy farmers want nothing to do with checking for immigration documents. They benefit from the migrant labor and have no hope in attracting Americans to work in such heavy labor jobs were pay is low and seasonal.

The idea of "sanctuary cities" is sort of a misnomer in rural Idaho. We are talking about "sanctuary farms" where seasonal workers come and go throughout the year depending on the work availability.

Will the Trump Administration also threaten federal funding to rural communities where undocumented workers live in sanctuary agricultural labor arrangements? Will they remove subsidies for the dairy industry in the Farm Bill if the dairy industry doesn't assist in deporting their own workers to Mexico? A trade war combined with strict immigration enforcement and deportations has little hope of improving Idaho's agricultural industry.

■ **What is the likelihood that a trade war with Mexico puts either country into a recession?**

Somewhat likely. However, the forecasted effects are so well understood by key stakeholders that I doubt the Trump Administration can successfully pull it off if they try. The idea of a 20 percent tariff with Mexico will never get through a Republican-controlled Congress. The blowback from big business will be so swift - before and during such a trade war with Mexico - that it is likely to never happen or be short-lived.

■ **What is the best way to encourage companies to keep production facilities in the U.S., other than a tax on imports?**

A radical idea: Nationalize health care to help corporate America. In Sweden, Norway and Denmark, globally competitive industries and firms persist in part because their governments keep corporate taxes low and also support big business by taking on the costs of public health care, pensions and benefits as a state expense.

Corporations don't have to bear the costs of public goods if the government provides them. These governments also invest in R&D and support entrepreneurship through government programs. Imagine how much a nationalized single-payer health care system in the US would free up corporate balance sheets.

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75 business related bills

Everything from 'teen wages' to Sasquatch are floated on the statehouse floor

By Gary Bégin

The following legislation brought onto the floor in Olympia is business related. The list was extrapolated from a much larger list of hundreds of possible bills, some destined to become laws, others to fall by the wayside as so much more red tape. The WBJ is listing 75 bills here brought to the State House floor in February with the introducing legislator, their district and the date it was introduced. They have been randomly selected. To look at any particular bill up, go to the legislative website, <http://www.washingtonvotes.org/Legislation.aspx?> and input the ID of the bill. There you will also find the "Official Text and Analysis."

Many of the bills that have an actual chance of passing both Houses, may have a duplicate bill in the Senate and House.

Some bill titles have surprising names and may attract support from the left or right political fringe such as a bill calling for the "reduction of minimum wage" and another "allowing cultivation and transfer of marijuana plants and product from one adult to another inside a private residence." A tax on capital gains to pay for education is just another way of complying with the infamous McCleary Decision, according to some analysts. While vapor products, water rights (read Hirst Decision) and numerous ways to tax retail services and products are also popular in a state government struggling to find enough money to pay for the State Supreme Court's fining the state for not funding education to its liking (aka McCleary).

Even the business of running a municipal government and the hundreds if not thousands of non-profits in the state, are being subjected to a variety of potential harm as well as windfall in the state's attempt at meting out meaningful regulations. These subjects include an eclectic mix of issues from cattle inspection to fish harvests. The list below covers a huge variety of topics including car wash taxation, mobile home parks, marijuana legislation ad nauseam, government contracting, recycling exemptions for "innovative activities" and a multitude of education reform bills that may affect the "business of education," but are too numerous to mention here.

Health care with contraceptive coverage provided by employers is also on the floor coincidentally with the Trump administration's SCOTUS nomination of the judge (Neil Gorsuch) that upheld Hobby Lobby's right to not provide such coverage because

of religious objections. Besides Hobby Lobby (East Wenatchee) another local business in the headlines lately has been Carl's Jr. (East Wenatchee) CEO Andy Puzder who withdrew his name for the post of Secretary of Labor due to numerous calls for his rejection from both sides of the isle. Puzder's stance on labor issues, especially when he said he'd prefer robots to people as employees, caused a massive mobilization of pro-union citizens as well as politicians from both parties.

Not every bill introduced has obvious business value until closer scrutiny is performed. Outdoor burning, brought to the floor by our own Mike Steele (R-Chelan) may benefit orchardists and a bill concerning forest wildfire management by our own Senator Brad Hawkins (R-East Wenatchee) is also business-based in regards to future tourism revenues as well as protection for agricultural interests.

As ridiculous as it may sound, there is even a bill about naming Sasquatch the state's official "cryptid" and that too will affect tourism in the state. Tourism and agriculture form the backbone of the Chelan and Douglas counties economy, especially since the stand-down of the Alcoa smelting plant in Malaga. The state's construction industry, already heavily regulated, is in line to be pelted by another group of regulations. Cremation via chemicals, wine auctions and the right for marijuana retail stores to sell other products are all on this year's legislative menu.

Stay informed of the goings-on in the halls of Olympia with the WBJ. In our April edition we will summarize the remaining bills in Olympia brought to the floor during late February and March. Contact Managing Editor Gary Bégin: gary@nwmedia.net for business leads and testimonials on how any of these bills may be affecting your company.

1) House Bill 1850: Addressing the review of investment options to be included in the small business retirement marketplace. Introduced by Rep. Derek Stanford (Bothell) (D) on February 1 ID=175850

2) House Bill 1846: Authorizing the development of new manufactured housing communities outside of urban growth areas under the growth management act. Introduced by Rep. Dan Griffey (Allyn) (R) on February 1 ID=175846

3) House Bill 1851: Protecting taxpayers by providing for accountability and transparency in government contracting. Introduced by Rep. Laurie

Dolan (Olympia) (D) on February 1 ID=175851

4) House Bill 1856: Creating a sales and use tax exemption for commercial car wash facilities. Introduced by Rep. Joe Fitzgibbon (West Seattle) (D) on February 1 ID=175856

5) House Bill 1862: Addressing the final approval of subdivisions of land. Introduced by Rep. Joe Fitzgibbon (West Seattle) (D) on February 1 ID=175862

6) House Bill 1857: Addressing provisions concerning marijuana with respect to research licenses, local authority notifications, the retail licensing application process, processor wholesale events, and jurisdictional

requirements. Introduced by Rep. Shelley Kloba (Bothell) (D) on February 1 ID=175857

7) House Bill 1858: Increasing marijuana license fees and adding a temporary additional fee on marijuana licenses issued by the Washington state liquor and cannabis board. Introduced by Rep. David Sawyer (Tacoma) (D) on February 1 ID=175858

8) House Bill 1868: Investing in water infrastructure on tribal lands to protect the environment by imposing a tax on oil shipped into Washington via pipeline. Introduced by Rep. Strom Peterson (Edmonds) (D) on February 1 ID=175868

9) Senate Bill 5630: Reinstating tax preferences for certain high-technology research and development.

Introduced by Sen. John Braun (Centralia) (R) on February 1 ID=175895

10) Senate Bill 5634: Concerning aggregating counts of retail theft with special circumstances. Introduced by Sen. Mike Padden (Spokane Valley) (R) on February 1 ID=175899

11) Senate Bill 5642: Concerning a pilot program that provides incentives for investments in Washington state job creation and economic development. Introduced by Sen. Sharon Brown (Kennewick) (R) on February 1 ID=175907

12) Senate Bill 5647: Creating a low-income home rehabilitation revolving loan program. Introduced by Sen. Jim Honeyford (Grandview) (R) on February 1 ID=175912

13) House Bill 1823: Concerning business improvement districts. Introduced by Rep. Strom Peterson (Edmonds) (D) on January 31 ID=175756

14) House Bill 1826: Exempting certain innovative activities relying on recycled carbon fiber materials from solid waste handling facility permit requirements. Introduced by Rep. Joe Fitzgibbon (West Seattle) (D) on January 31 ID=175759

15) House Bill 1724: Reducing the minimum wage. Introduced by Rep. Brad Klippert (Kennewick) (R) on January 27 ID=175572

16) House Bill 1730: Enacting an excise tax on capital gains to improve the fairness of Washington's

SEE BUSINESS BILLS, PAGE 10



"Private enterprise alleviates poverty. When business is difficult, it means that you can't grow, and if you can't grow, you can't hire people."

Olowo-n'djo Tchala
Founder and CEO, Alaffia
Olympia WA & Togo West Africa

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In Olympia, Alaffia employees transform the raw ingredients into popular natural care products. Many of the profits go back to the villages where the shea butter was made, delivering better education for children and free medical care for expectant mothers — more than 4,400 deliveries to date.

"Private enterprise alleviates poverty," says Alaffia's founder, Olowo-n'djo Tchala. "But our mission is heavily impacted by excessive regulations and taxation. When business is difficult, it means that you can't grow, and if you can't grow, you can't hire people."

"Every human being deserves to have opportunity and a job," says Tchala. "We're just touching the surface. There's so much left to be done."

To learn more about Alaffia and how businesses are creating jobs and improving lives, visit GrowHereWashington.com.



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Business bills: Legislation brought onto the floor in Olympia

CONTINUED FROM PAGE 9

tax system and provide funding for the education legacy trust account. Introduced by Rep. Laurie Jinkins (Tacoma) (D) on January 27 ID=175578

17) House Bill 1744: Concerning the use of perfluorinated chemicals in food packaging. Introduced by Rep. Joan McBride (Kirkland) (D) on January 27 ID=175592

18) House Bill 1758: Concerning the business of child care. Introduced by Rep. Tana Senn (East King County) (D) on January 27 ID=175607

19) Senate Bill 5011: Concerning the business corporation act. Referred to the Senate Rules Committee on January 26. Establishes a statutory procedure for ratifying and validating defective corporate actions. Authorizes forum selection provisions for internal corporate disputes. Permits asset drop-down transactions without approval by parent corporation's shareholders. Eliminates ten-year term limits on voting trusts and voting agreements. Permits short-form downstream mergers. ID=174108

20) Senate Bill 5040: Making revisions to the uniform business organizations code. Referred to the Senate Rules Committee on January 26. Aligns and clarifies the contents of a certificate of registration for a foreign entity doing business in this state with the contents of a certificate of existence for a domestic entity. ID=174233

21) Senate Bill 5531: Providing reasonable accommodations in the workplace for pregnant women. Introduced by Sen. Michael Baumgartner (Spokane) (R) on January

27 ID=175631

22) Senate Bill 5541: Addressing teen wages. Introduced by Sen. Michael Baumgartner (Spokane) (R) on January 27 ID=175641

23) Senate Bill 5551: Requiring periodic certification elections for labor unions representing public employees. Introduced by Sen. Dino Rossi (East King County) (R) on January 27. ID=175651

24) Senate Bill 5555: Addressing wage and salary information. Introduced by Sen. Lisa Wellman (Mercer Island) (D) on January 27. ID=175655

25) Senate Joint Resolution 8204: Amending the Constitution to prohibit the taxation of individual income. Introduced by Sen. Phil Fortunato (Auburn) (R) on January 27 ID=175671

26) House Bill 1885: Clarifying the roles of state and local governments in the regulation and mitigation of water resources. Introduced by Rep. Larry Springer (Kirkland) (D) on February 2 ID=175966

27) House Bill 1890: Concerning the plumbing industry. Introduced by Rep. June Robinson (Everett) (D) on February 2 ID=175971

28) House Bill 1891: Prohibiting contributions to gubernatorial candidates by entities that collectively bargain with the state. Introduced by Rep. Matt Manweller (Ellensburg) (R) on February 2 ID=175972

29) House Bill 1895: Prohibiting the use of public resources to assist the federal government in any activity that might impede or interfere with Washington state's regulation of marijuana and marijuana-related products

as prescribed by the laws of the state of Washington. Introduced by Rep. David Sawyer (Tacoma) (D) on February 2 ID=175976

30) House Bill 1902: Modifying tavern license provisions. Introduced by Rep. Steve Kirby (Tacoma) (D) on February 2 ID=175983

31) House Bill 1912: Improving the community economic revitalization board program. Introduced by Rep. Cindy Ryu (Shoreline) (D) on February 2 ID=175993

32) House Bill 1918: Addressing treatment of groundwater under state water codes to support rural development while protecting instream flows. Introduced by Rep. Derek Stanford (Bothell) (D) on February 2 ID=175999

33) Senate Bill 5671: Simplifying the process for bona fide charitable and nonprofit organization to engage in activities and social pastimes, and raise funds for their authorized purposes. Introduced by Sen. Phil Fortunato (Auburn) (R) on February 2 ID=176013

34) Senate Bill 5679: Concerning the authority of port districts to provide telecommunications services. Introduced by Sen. Judy Warnick (Grant) (R) on February 2, ID=176021

35) Senate Bill 5688: Concerning the temporary sale of liquor at special events. Introduced by Sen. Ann Rivers (VanCouver) (R) on February 2 ID=176030

36) Senate Bill 5689: Establishing a statewide policy supporting Washington state's economy and immigrants' role in the workplace. Introduced by Sen. Lisa Wellman (Mercer

Island) (D) on February 2 ID=176031

37) Senate Bill 5692: Prohibiting requiring employees to pay dues or fees to a labor union as a condition of employment. Introduced by Sen. Michael Baumgartner (Spokane) (R) on February 2 ID=176034

38) Senate Bill 5587: Addressing the linked deposit program. Referred to the Senate Ways & Means Committee on February 6. Increases the overall Linked Deposit Program by \$20 million per year and adds prioritization criteria for awarding loans to qualified businesses. Dedicates an additional \$10 million per year for loans to veteran-owned businesses, and an additional \$10 million for loans to minority-owned and women-owned businesses. ID=175741

39) House Bill 1300: Simplifying and enforcing employee status under employment laws to ensure fairness to employers and employees and address the underground economy. Referred to the House Appropriations Committee on February 6. ID=174586

40) House Bill 2000: Equalizing differences in the distillery and winery industries by authorizing certain private label spirits. Introduced by Rep. Strom Peterson (Edmonds) (D) on February 7. ID=176187

41) House Bill 2001: Concerning taxes on in-state broadcasters. Introduced by Rep. Terry Nealey (Dayton) (R) on February 7. ID=176188

42) House Bill 2002: Making a technical correction in Engrossed Substitute Senate Bill No. 6057 from 2015 to provide that the business and occupation tax rate for newspapers takes effect as

of July 1, 2015. Introduced by Rep. Terry Nealey (Dayton) (R) on February 7. ID=176189

43) House Bill 2005: Improving the business climate in this state by simplifying the administration of municipal general business licenses. Introduced by Rep. Kristine Lytton (Anacortes) (D) on February 7. ID=176192

44) House Bill 2015: Modifying the lodging excise tax to remove the exemption for premises with fewer than sixty lodging units and to tax certain vacation rentals, short-term home-sharing arrangements, and other compensated use or occupancy of dwellings. Introduced by Rep. Eric Pettigrew (Seattle) (D) on February 7. ID=176202

45) Senate Bill 5408: Increasing the notice of termination for tenancies under the residential landlord-tenant act. Substitute offered in the Senate on February 2. Increases the notification requirements for terminating a residential rental agreement from 20 days to 30 days. ID=175239

46) House Bill 2020: Concerning limitations on liability for agritourism activities. Introduced by Rep. Matt Manweller (Ellensburg) (R) on February 8 ID=176231

47) House Bill 2026: Providing a business and occupation tax credit for live arts performances. Introduced by Rep. Eric Pettigrew (Seattle) (D) on February 8. ID=176237

48) House Bill 2041: Making existing local government authority to seek voter approval to raise property tax revenue more useful. Introduced by Rep. John Koster (Arlington) (R) on February 8. ID=176252

49) Senate Bill 5755: Simplifying the population growth criteria for planning required by the growth management act. Introduced by Sen. Shelly Short (Addy) (R) on February 8. ID=176258

50) Senate Bill 5760: Declaring that it is an unfair practice for any employer who provides health insurance to its employees as part of an employee's benefit package to not include contraceptive coverage as part of the benefit package. Introduced by Sen. Kevin Ranker (Orcas Island) (D) on February 8. ID=176263

51) House Bill 2038: Clarifying the applicability of RCW 70.345.080 to only vapor products. Introduced by Rep. William (Bill) Jenkin (R) on February 8. ID=176249

52) Senate Bill 5750: Concerning livestock inspection. Introduced by Sen. Judy Warnick (Grant) (R) on February 8. ID=176253

53) Senate Bill 5752: Conducting a study of the costs and funding sources for the core services and functions provided by county offices. Introduced by Sen. Ann Rivers (VanCouver) (R) on

February 8. ID=176255

54) Senate Bill 5760: Declaring that it is an unfair practice for any employer who provides health insurance to its employees as part of an employee's benefit package to not include contraceptive coverage as part of the benefit package. Introduced by Sen. Kevin Ranker (Orcas Island) (D) on February 8. ID=176263

55) Senate Bill 5761: Exempting certain confidential fish and shellfish harvest information from disclosure under chapter 42.56 RCW, the public records act. Introduced by Sen. John McCoy (Tulalip) (D) on February 8. ID=176264

56) House Bill 1489: Concerning private wildland fire suppression contractors. Substitute offered in the House on February 8. Makes adjustments to the process by which the Department of Natural Resources (Department) compiles and updates the master list of wildland fire suppression contractors. Requires the Department to coordinate with federal wildland firefighting agencies to prioritize the use of local wildland fire suppression contractors as well as other local resources. ID=175034

57) House Bill 1597: Increasing revenue to the state wildlife account by increasing commercial fishing license fees and streamlining wholesale fish dealing, buying, and selling requirements. Substitute offered in the House on February 8. Increases commercial fishing license fees and streamlines requirements for wholesale fish dealing, buying, and selling to increase revenue to the state wildlife account. ID=175290

58) House Bill 2047: Concerning outdoor burning. Introduced by Rep. Mike Steele (Chelan) (R) on February 9. ID=176310

59) Senate Bill 5816: Designating Sasquatch the official cryptid or crypto-animal of Washington. Introduced by Sen. Ann Rivers (VanCouver) (R) on February 15. ID=176507

60) Senate Bill 5814: Concerning asphalt pavement sealer products. Introduced by Sen. Maralyn Chase (Edmonds) (D) on February 15. ID=176505

61) Senate Bill 5502: Modifying Washington state's motion picture and film industries tax credit. Substitute offered in the Senate on February 14, 2017. Extends the current Motion Picture Competitiveness Program business and occupation (B&O) tax credit an additional ten years. Authorizes an additional B&O tax credit for a major motion picture that portrays a significant event in Washington. ID=175445

62) Senate Bill 5338: Concerning registration enforcement for off-road vehicles and snowmobiles. Referred to the Senate Rules Committee on February 14. ID=175069

February 8. ID=176255

54) Senate Bill 5760: Declaring that it is an unfair practice for any employer who provides health insurance to its employees as part of an employee's benefit package to not include contraceptive coverage as part of the benefit package. Introduced by Sen. Kevin Ranker (Orcas Island) (D) on February 8. ID=176263

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See **BUSINESS BILLS**, PAGE 21

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Building! MEMBER MESSENGER

North Central Washington "Driven to Promote and Protect Small Business"

MARCH 2017 ASSOCIATION NEWSLETTER

PAGE 1



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Calling all builders & remodelers!

Each year, the BNCW and Sangster Motors Home Tour & Remodeling Expo draws thousands of people out to enjoy touring through beautiful homes and getting some one-on-one time with the builders and other industry professionals!

As an industry leader, this is a one-of-a-kind opportunity to highlight a building professional's product to a very targeted and qualified group of consumers.

For those who have not participated in the Home Tour & Remodeling Expo before but have considered doing so, now's the time to begin giving it serious thought.

Are you building a custom or spec home? Maybe you are completing a full-house remodeling project.

Perhaps, you are not sure if your homeowners would want to have their home in this year's Tour.

There are plenty of incentives for your homeowners to consider.

Discounts on things like appliances, fixtures, materials and much more are available when local

providers know that their products and services will be featured in the BNCW Home Tour & Remodeling Expo.

This can save your homeowners thousands of dollars! Discounts are also available for spec homes, too.

Yet another important intrinsic benefit to participating homeowners is the value that comes from being able to market their home in the future as a previous Tour home.

BNCW's Home Tour & Remodeling Expo attendees are more likely to be serious prospects, who are in the market to buy, build, or remodel.

Again, this means that participation in this event provides industry professionals access to the perfect targeted audience.

In turn, the three-day event provides consumers the

unique opportunity to meet industry leaders, face-to-face, in an informal setting, while gaining access to invaluable information – all the while helping to establish relationships that other forms of marketing simply cannot match.

The BNCW Home Tour & Remodeling Expo is one of the most effective methods for matching up industry professionals with consumers seeking trusted professionals!

This year's Tour takes

place September 15-17.

Participation in the 2017 BNCW and Sangster Motors Home Tour & Remodeling Expo is limited.

So, if you're considering participation this year, we encourage you to act early!

For more information about how you can be a part of this keystone event, please call the BNCW office at 509-293-5840 and speak with Lindsay Everhart, Membership and Events Director!



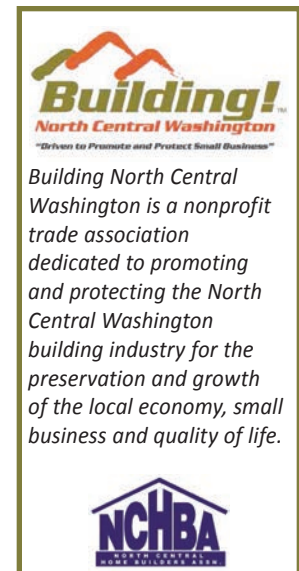
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 Caring about your family is what brings you back to ours!
 Building! North Central Washington
 2017 HOME TOUR
 And REMODELING EXPO

BNCW MEMBER HIGHLIGHTS
Welcome new BNCW members!

To view each of our valued member company's complete profile, we invite you to visit BNCW's website at BuildingNCW.org and click on the membership directory tab. Thank you!

- **Inspections LLC**
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- **Alpha Sales Technologies LLC**
Ken Mattson
509-679-9659
- **JLS Custom Woodcraft & Construction LLC**
Jeff Stephens
509-886-3020
- **Pillar to Post Home Inspectors**
Michael Hamilton
509-393-2525
- **Heritage Home**
- **All American Waterproofing and Spray Inc.**
LaNiece Fenton
425-488-0500

For more information about becoming a BNCW member, please contact Membership Development Specialist Sarah Daggett at (509) 293-5840. We look forward to sharing with you the benefits of membership!



Building! North Central Washington
 "Driven to Promote and Protect Small Business"
 Building North Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.

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MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

MARCH 2017 ASSOCIATION NEWSLETTER

PAGE 2

BNCW's: FROM A DIFFERENT PERSPECTIVE

Intensive Investment

“**X**n 2015, the world's most research-intensive nation was Israel, which invested 4.25% of GDP in research and development. Second was South Korea at 4.23%, up dramatically from 2.2% in 2000, but which has held spending flat since 2012. The US followed at 2.8%. China was fourth and quickly rising at 2.07%, with plans to reach 2.5% by 2020, barely ahead of the 28 nations that comprise the EU at 1.97%.”

Elliot F. Eisenberg, Ph.D.
GraphsandLaughs LLC
elliott@graphsandlaughs.net
Cell: 202.306.2731,
www.econ70.com

Marijuana, shoreline regulations, “Hirst” It never ends

Our local jurisdictions are struggling with all these issues, and much of it is driven by decisions made in Olympia over which we folks in Eastern Washington can influence not at all.

For instance, when Initiative 502 was passed, legalizing recreational marijuana, there was precious little guidance for local jurisdictions and no help coming from the State.

Who knew what the impacts might be and the

State didn't offer to help the locals at all. Different jurisdictions are dealing with it differently.

Okanogan County has made marijuana operations a conditional use, but with very little in the way of sideboards on what should be considered in granting or denying a permit.

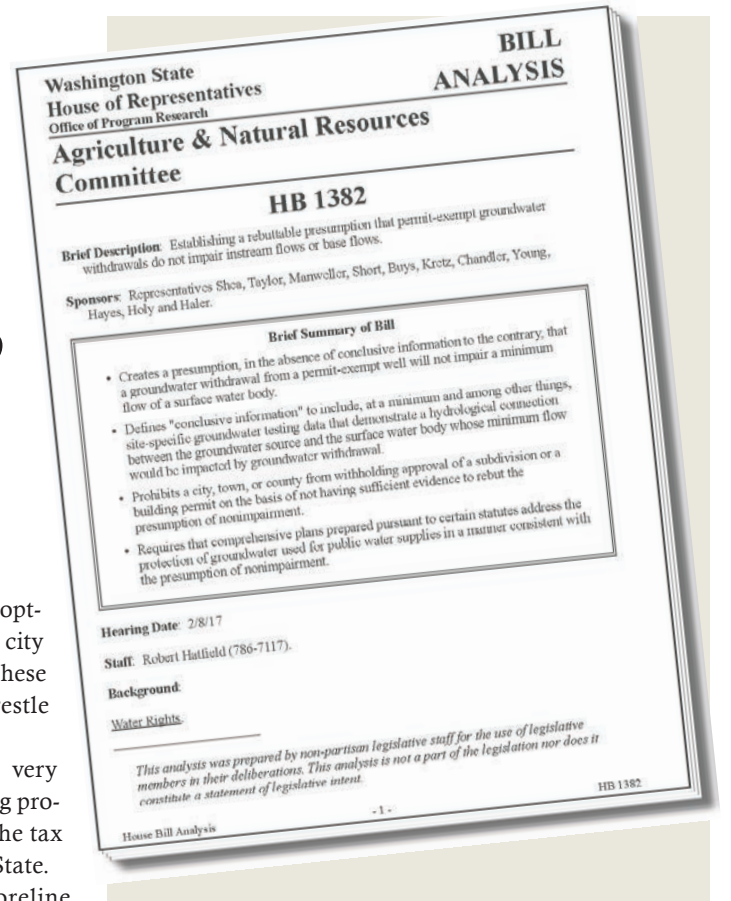
In Douglas County, rules have been adopted but have not been tested much.

In Chelan County, the planning commission is

struggling with adopting rules, and each city and town within these counties must wrestle with what to do.

In the meantime, very little funding is being provided and most of the tax revenues go to the State.

The State Shoreline Management Act requires that counties and cities amend their adopted shoreline master program on a set schedule and Chelan County is wrestling with that issue as this is written.



Regrettably, the framers of that legislation sold it on the notion that there was to be substantial local control, and of course, that has not been the case.

The local jurisdiction is charged with adopting a local shoreline code, but it has to be approved by the State Department of Ecology.

Of course, Ecology rarely likes what Eastern Washington folks like, so the adoption becomes a game guessing what Ecology will approve. And then the local jurisdiction is charged with administering the permitting process for a regulation they didn't really approve. How does that make any sense?

Then there is the latest dictate from our Washington State Supreme Court.

It's known as the “Hirst decision,” and has the potential to completely stifle rural development which almost exclusively relies on “permit-exempt” wells.

Since the Department of Ecology has effectively stopped issuing water rights, the only alternative

for most domestic water service in areas not served by a municipal water system (which is almost everywhere) is to drill a well.

Now, the Supremes have said that in order to get a building permit on property that is served by one of these wells, it is up the County to prove there is both physically and legally available water, but in doing so, gave no guidance whatsoever as to how that should be accomplished other than to suggest that the negative must be proven – in other words, it has to be demonstrated that there will be no impact (not a molecule) on in-stream flows and that senior water rights will not be impacted.

There is nothing dearer to the heart of a central planner than to require a landowner to prove a negative.

We're hopeful that the current legislature will somehow fix the Hirst problem, but don't count on it – the Governor has to sign such a bill.



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Please RSVP by Monday, March 20th

This assists our hosts in preparing for the event.

Call 293-5840 to RSVP or scan and email this back to
lindsay@BuildingNCW.org We look forward to seeing you there!



MEMBER MESSENGER

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MARCH 2017 ASSOCIATION NEWSLETTER

PAGE 3



New smartphone apps help reinforce workplace safety, train teen workers

Tumwater – Improving workplace safety just got easier with two new free apps available from the Department of Labor & Industries (L&I). They were developed with grant money awarded by L&I’s Safety and Health Investment Projects (SHIP) Program. Both can be downloaded for IOS or Android devices.

The SHIP Program funds innovative projects that prevent workplace injuries, illnesses, and fatalities and help injured workers return

to work. “We hope all employers will give these apps a try,” said Jenifer Jellison, program manager for L&I’s SHIP grant program. “They’re convenient, easy to use in the workplace, and offer a great new way to prevent injuries and reinforce safe work practices.”

Capture and report safety incidents instantly

The Good Observation, Near-Miss and Accident

Reporting app provides a simple and effective way to document safety incidents in the workplace. Employers can use it to photograph a safe practice, a near-miss or an accident, and then use the finger-drawing tool to markup the photo. A quick-report feature lets you save the photo, add a few details and send to others in your organization.

This new workplace safety tool was developed by three companies working together — John W. Shervey & Asso-

ciates, Schuchart Construction and Mellora — using a \$45,735 SHIP grant.

The app is suitable for most industries and can be used for training, hazard recognition, risk analysis or process improvement. There’s also a Spanish version, and there’s a YouTube video that shows how to use the app. Download the app at WA-HSEQ app.

SafeMe app gets young workers off to a safe start

Did you know?

Q: When do I need to register as a construction contractor?

A: You must be a registered contractor if you do any of the following types of work or if you offer or submit a bid to:

- ◆ construct, alter or repair
- ◆ add to or subtract from real property
- ◆ improve, move, wreck or demolish
- ◆ develop residential property for sale
- ◆ install cabinets, remove trees, or “flip” house

Statistics show that young workers are more likely to be injured on the job than adults, especially when they’re new to the working world. This new app offers safety lessons, videos and hazard identification for a variety of occupations where teens and young workers often find jobs, including retail and restaurants.

The SafeMe app was developed by the Washington Retail Association with young workers in mind. The project was funded with a \$177,426 SHIP grant. The download is available at WRA SafeMe project.

Visit www.Lni.wa.gov/Safety/GrantsPartnerships/SHIP/ to learn more about the SHIP Program.

- 1-855-Slabjack
- A-1 Asbestos
- Absolute Irrigation & Landscaping
- Abundant Life Chiropractic
- AG Supply Co.
- Alpha Media Wenatchee
- Arseneault Automation
- Artisan Flooring LLC
- Basins & Spouts
- Bath Fitters
- Below the Surface Cleaning
- Boyer Mountain Door & Pool, Inc.
- Boys & Girls Club
- Brimma Solar, LLC
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- Cascade Powder Coating
- Cascade Woodcrafters
- Cashmere Valley Mortgage
- Chelan County Fire Dist 1
- Chelan County PUD
- Chim Chimney Fireplace & Spa
- Christiansen Distributing
- Chuck Strawn Landscape Design
- Clean Air Connection
- Community Glass Co.
- Complete Design, Inc.
- Concepts Kitchen & Bath Designs
- Custom Construction & Cabinetry
- Dani’Z Building Concepts, LLC
- Deep Water Electronics, LLC
- Downpour Gutters
- Draggoo Financial
- E.D.Y. Construction Corp.
- Eagle Fence Store
- EZ Way Restoration
- Firewise
- Foresters Financial
- Fostering Washington
- Gale Contractor Services
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- Gold Construction, Inc.
- Hospitality Ministries
- Intermountain West Insulation

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MEMBER MESSENGER

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MARCH 2017 ASSOCIATION NEWSLETTER

PAGE 4

We Want to Know!

As a valued member of Building North Central Washington, your Association is here to help make life for you just a little bit easier!

BNCW's staff and leadership are committed to serving our member companies and exceeding expectations whenever the opportunity is presented.

The list below includes just some of the services and benefits to which our members have access.

However, this list aside, we derive the greatest amount of satisfaction and pride in being able to help our members with unique, individual requests for assistance that go beyond the more typical.

So, as we always remind our valued members, “if you have a particular business need and you're just not certain if BNCW can assist you with that need, give us a call and we'll do our level best to find a solution for you!”

In that same vein, if there is a service or benefit that you don't believe BNCW is currently offering members

that would make your life a little easier and would bring added-value to your membership investment, we want to know! Give us a call or drop us a message via email.

Chances are great that, what would help you would help a fellow member, too.

We commit to you that if it's within our ability to make it happen, we will work diligently to make it happen!

■ **Member Referral Program** – Helping to Increase Your Business!

■ **Industry Advocacy/Representation** – Leveraging Your Voice on Issues that Impact Your Livelihood!

■ **Health Insurance Plans** – Matching Your Needs with the Most Competitive Rates Available!

■ **Networking Opportunities** – Enjoyable Member Events and Activities!

■ **Access to Discounted Marketing, Advertising & Promotional Opportunities** – More Bang for Your Buck!

■ **Complimentary Custom APP (L & I Required Safety Plan)** – Avoid Expensive

Fines & Penalties!

■ **Access to Members-Only Discounts** – Save Money on Purchases You're Already Making!

- Office Supplies
- Wireless Service
- Maintenance & Repairs
- Travel
- Fleet Management

■ **Member to Member Discounts** – Take Advantage of Exclusive Discounts Offered by Fellow Members!

■ **Member Discounts on Ed Classes** – Save Money on Required Classes Like CPR/First Aid and Others!

■ **Various Directory Listings (online/print)** –

Your Company Listing Included in all Print & Online Listings!

■ **Access to Initial Legal Consultation** – All Members Gain Access to Initial Complimentary Legal Service!

■ **Marketing Design Assistance** – We Can Help with Your Minor Marketing Design Needs!

■ **Complimentary Notary Public Service** – In a Hurry and Need Documents Notarized...Let Us Help!

■ **Member Discounted Printing/Copying (Color and B/W)** – Members Pay Only .20¢ Color; .05¢ B/W!

■ **Complimentary Access to Required State and Federal forms** – Avoid Fines and Penalties!

■ **Complimentary Access to Business Forms; Letters;**

Contracts – Save Time and Money!

■ **Complimentary Meeting Room Access (Wireless Wi-Fi; Phone; Copy Machine)** – Client Meetings!

■ **Access to Building Permit Lists** – Let Us Do the Work for You!

■ **Complimentary Subscription to Wenatchee Business Journal** – Stay Informed About Business in NCW!

■ **Access to Community Relationship Building Opportunities** – Great Opportunities to Give Back!

■ **Leadership Opportunities** – Great for Personal Development and Opportunity to Make a Difference!

■ **Access to Key Industry Information** – Stay

Informed of Important Changes in Industry and Business!

■ **Affiliation with a Trusted Professional Trade Association** – Demonstrates You're an Industry Leader!

■ **Lucrative Rewards for Member Recruitment** – Earn Rewards for Introducing New Members to BNCW!

Remember, we're here for our members!

Don't hesitate to call us at (509) 293-5840 or email us at info@BuildingNCW.org whenever we may be of service to you!



BNCW EVENTS

BNCW's March Board of Directors Meeting

- March 15, 2017 7:00am to 9:00am
Building North Central Washington
2201 N. Wenatchee Ave, Wenatchee
Chairman: Jim Blair

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws. Our Directors meet the Third Wednesday of each month in the boardroom of the BNCW offices. **These meetings begin at 7:00am and are open to any BNCW member to attend.** If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.

BNCW's March CPR & First Aid Training

- March 13, 2017 from 4:00pm to 6:00pm
Held at Building North Central Washington,
2201 N. Wenatchee Avenue, Wenatchee
\$45/person, includes Continuing Ed credits and is good for new and recertification.
Call BNCW at (509) 293-5840 to Register!

Were you aware that as an employer, unless you are able to get an injured employee to medical care within 3-4 minutes, you are required to have trained and equipped employees? This two-hour class will provide attendees with their certification.

Our instructor - George Templeton - puts on a great class that is enjoyable and informative, too.

Pre-registration Required. Seats are limited to 15 and fill-up quickly, so reserve your spots early! You may also register online at BuildingNCW.org .

FREE Member Classifieds

BNCW Member Classifieds

Looking to fill an open staff position? Have something you wish to sell or purchase? Want to share information with other BNCW members? No problem! We can help! As a valued BNCW member you can post your information on the BNCW website for free!

There are two ways to make this happen. Feel free to choose whichever method is most convenient for you.

- You can contact the BNCW office at (509) 293-5840 and we'll take your information and posted it for you on BNCW's website, or

- You can login at BuildingNCW.org using your user name and password, and post your message directly in the classifieds section of the website.

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New Position at Columbia Valley Community Health

Columbia Valley Community Health (CVCH) welcomes **Marissa Smith, RN**, as the *Clinical Services Coordinator*, a new position responsible for providing leadership and supervision of the nursing



Marissa Smith

program and clinical support staff. Marissa lives in Cashmere and received her Associated Degree in Nursing from Wenatchee Valley College. Before joining the operations team, she was the Administrator at Colonial Vista Assisted Living. Although new to the team, Marissa is no stranger to this community health center.

"Growing up, I was a patient of Columbia Valley Community Health, and my experience there had a major influence on my decision to pursue a career in healthcare. I chose to serve my clinical externship at the end of my schooling with CVCH and am so excited to be back."

Forte's newest addition

Laurel Podlich serves as Forte's newest addition. She is originally from Orondo, Washington and grew up playing and working in



Laurel Podlich

her family's apple orchard. She chose to venture out of Washington for college, and with the available outdoor recreation and the architecture programs, she decided that Montana State University was the best place for her. In 2010, she graduated with her BA in Environmental Design and a minor in English Literature. After a short break from school, she returned to complete the graduate program and earned her Masters of Architecture in December of 2016. After nearly 10 years in Montana, she returned back to Washington and looks forward to re-exploring the area and spending time with her family. She enjoys hiking, snowboarding, and many other recreational activities.

Mary Catherine McAleer joins AWB as government affairs director

OLYMPIA — The Association of Washington Business (AWB) has hired environmental policy expert **Mary Catherine McAleer** to serve as its new *government affairs director for environmental policy, climate and water quality*. McAleer's hire rounds out the association's staff of six government affairs

issue experts.

McAleer previously served as a policy analyst in the state House of Representatives where she focused on environmental, agricultural and natural resources policy development. She has also worked in communications for the non-partisan think tank, Washington Policy Center, and has a background studying viral genomics and freshwater toxicology.

"Climate policy continues to be one of the most important issues facing employers and residents of Washington state today," said Gary Chandler, AWB vice president of government affairs. "It's vital that we protect both the natural environment and the



Mary Catherine McAleer

economy of our state. Mary Catherine's background and experience will serve us well as we work with the Legislature to find ways to build on Washington's legacy of protecting and preserving the environment."

McAleer received her undergraduate degree in biology and minor in economics from Gonzaga University. She also completed coursework in Middle East Global Politics at the London School of Economics.

About the Association of Washington Business

Formed in 1904, the Association of Washington Business is Washington's oldest and largest statewide business association, and includes nearly 7,000 members representing 700,000 employees. AWB serves as both the state's chamber of commerce and the manufacturing and technology association. While its membership includes major employers like Boeing, Microsoft and Weyerhaeuser, 92 percent of AWB members employ fewer than 100 people. More than half of AWB's members employ fewer than 10. For more about AWB, visit www.awb.org.



RUSS ALMAN/DIGITAL MEDIA NORTHWEST

Golden Knights get new basketball floor



The Wenatchee Valley College basketball floor was officially dedicated at a ceremony last month honoring the team and the special donors who made it possible.

Douglas PUD Commission meeting report

CONTINUED FROM PAGE 5

Affirmed change order No. 8 to contact 14-19-W, Wells Hatchery modernization. Necessary to address several constructability issues. This change order increases the not to exceed limit \$141,403 bringing the total not to exceed limit to \$36,445,695. (17-021)

Approved acceptance of work and final payment to H2O Well Services Inc. under contract 12-21-W, 2012-2013 hatchery well and pump maintenance. All work has been completed and determined to meet bid specifications. (17-022)

Authorized approval of land use permit 78-02, Willows Subdivision. The permit is for continued use of Project lands previously permitted for a community boat dock. (17-023)

Approved a purchase and sale

agreement and boundary line adjustment with Pateros Partners LLC. This .02 acre property with a portion of the Pateros Motor Inn's pool, concrete apron and fence were removed from the Wells Project Boundary under the new license. (17-024)

Authorized the execution of a new collective bargaining agreement with the International Brotherhood of Electrical Workers Local 77 for a three year period effective April 1, 2017. (17-025)

Heard a report on the Douglas County Community Network. The network currently has 3,464 end users.

Rescheduled the February 27, 2017 Commission Meeting to the following Monday, March 6, 2017 due to conflicts with Commissioner's schedules.

The next meeting of the Commission is scheduled for 1:30 p.m. March 6, 2017 at the District's Bridgeport office.



Meet the new Wenatchee Valley College staff

Wenatchee Valley College welcomed new staff members to the Wenatchee campus.

Darrell Dickeson is the interim executive director of the WVC Foundation. Dickeson has served on the foundation board and has over 35 years of experience in human resource management, organizational development and executive coaching. He has also been the principal in his own independent consulting practice, Northwest Executive Consultants, since 1995, specializing in executive coaching, leadership team development, meeting design/facilitation and process improvement. Prior to becoming an independent management consultant, Dickeson served as vice president of human resources at Advanced Technology Laboratories in Bothell. He was also director of organization and management development with Boeing Commercial Airplanes and has served on the faculty of the Boeing Leadership Center



Darrell Dickeson

in St. Louis, Missouri; Edmonds Community College; and Highline Community College. His first career of nine years was in an administrative role with the Washington State Department of Social and Health Services, serving the developmentally disabled. Dickeson holds a bachelor's degree in business administration and economics, and a master's degree in management.

Ty Jones is the executive director of institutional effectiveness. Jones worked for 17 years as the director of institutional research at Columbia Basin College. He has bachelor of art and bachelor of science degrees in political science and statistics from Brigham Young University, and a master's degree in higher education-administration from Walden University.



Ty Jones

Dr. Kristen Hosey is the nursing programs administrator, and she will launch and direct

the RN to bachelor of science in nursing (BSN) program at WVC.



Dr. Kristen Hosey

Hosey previously was a clinical assistant professor at the University of Washington School of Nursing in the Psychosocial and Community Health Department. She also worked in the Department of Global Health with the Afya Bora Consortium. Hosey received her BSN from the University of North Carolina in Charlotte, and her master's in nursing and doctorate of nursing practice in community health systems nursing from the UW. Her expertise is in nursing education, global health, community/public health nursing and health policy.



Brett Riley

served as a research manager at the University of Michigan in Ann

Arbor and at Washington State University. Riley has a bachelor of science degree in neuroscience from WSU and a master's degree in business management from Eastern Washington University.

Dr. Joey Walter is the dean of workforce and continuing education. Walter came to WVC from the Arkansas Department of Career Education, where he worked as an adult education



Dr. Joey Walter

program adviser. Walter has experience in teaching, budgets, developing and facilitating professional development, and developing policies. He has led the development and implementation of the Arkansas College and Career Readiness Framework. His research background includes teacher evaluation, online education, global studies and student motivation. Walter has a doctorate of educational leadership from Arkansas State University and a master's degree in workforce development from the University of Arkansas.



GWATA appoints Brown as president

GWATA announced the appointment of **Ron Brown** as the President of its Board of Directors effective January 1. Brown is the Director of Instructional Technology for the Wenatchee School District. "I see a very bright future for GWATA and it's membership ... and I am thrilled to get the opportunity to make it even better with GWATA's help. We have a passionate, committed board and a wonderful membership base to help our efforts. 2017 will be a fantastic year for your Technology Alliance." To register for upcoming events or to learn more about GWATA, visit gwata.org or call 509-661-9000.



Ron Brown

COURTESY PHOTO



COURTESY PHOTO

NCW Realtors awards ceremony

This courtesy photo shows the overhead view of the 2016 NCW Association of Realtors Membership Award Banquet held at Pybus Market last month: The award winners are: REALTOR® of the Year – Becky Long, Windermere Real Estate/NCW; REALTOR® Achievement Award – Jerry Paine, Windermere Real Estate/NCW; REALTOR® Rookie of the Year – Diana Batson, John L Scott; REALTOR® Hall of Fame – Laura Mounter, Laura Mounter Real Estate; Affiliate Member of the Year - Clay Schoengarth, Cornerstone Home Lending; Affiliate Firm of the Year – First American Title, Chelan, Leavenworth, Wenatchee; Support Staff Member of the Year - Judi Pennington, Laura Mounter Real Estate. The North Central Washington Association of REALTORS®, founded in 1939, is a vital, energetic and progressive non-profit organization which prides itself on improving the integrity and professionalism of its members. Dedicated to the highest standard of ethics in the real estate industry, services include referring community residents to available REALTORS® in Chelan, Douglas & Okanogan Counties, providing access to continuing education and current market information to REALTOR® members, promoting fundraising and volunteerism for local charities, and serving as an informational resource for REALTORS®, their clients and the public.

Top properties

The following is a list of upper-end residential and commercial property sales in Chelan and Douglas counties.

Chelan County

Seller: Lyles Boats & Motors, Inc.
Buyer: ALADAV Properties, LLC
Address: 929 N. Mission St., Wenatchee
Price: \$1,340,000
Date: Jan. 9.

Seller: Jenni Evans
Buyer: Gavin Evans
Address: 801 Front St., Leavenworth
Price: \$2,000,000
Date: Jan. 31.

Seller: Robert and Nancy Johnson
Buyer: Pioneer Lodging Investments, LLC
Address: 1505 Alpansee Strasse, Leavenworth
Price: \$2,700,000
Date: Jan. 18.

Seller: MWSH Wenatchee, LLC

Buyer: NW HC Columbia Heights (NT-HCI LLC)
Address: 1550 Cherry St., Wenatchee
Price: \$28,675,565
Date: Jan. 30.

Seller: Antonio Rose
Buyer: Desert Camp, LLC
Address: 927 E. Woodin Ave., Chelan
Price: \$500,000
Date: Jan. 12.

Seller: Mathew and Lindsey Burke
Buyer: Kayte and Kyle Smith
Address: 1559 Alpansee Strasse, Leavenworth
Price: \$505,000
Date: Jan. 27.

Seller: Ken and Sharon Ruud
Buyer: Daniel Pittman
Address: 102 Eldorado Ct., Chelan
Price: \$505,000
Date: Jan. 9.

Seller: Lonnie Baird
Buyer: TQH Holdings, LLC
Address: 121 N. Mission St., Wenatchee
Price: \$550,000
Date: Jan. 26.

Seller: C4, Inc.
Buyer: Marita Properties, LLC

Address: 24, 68, 110, 126 Marita Ln., Chelan
Price: \$650,000 each parcel
Date: Jan. 20.

Seller: Claude and Kamin Brazell, RLT
Buyer: David and Margarete Chenoweth
Address: 10995 Titus Rd., Leavenworth
Price: \$758,000
Date: Jan. 24.

Seller: Bruce Maupin
Buyer: Kyle and Lacy Katt
Address: 220 Key Ln., Chelan
Price: \$875,000
Date: Jan. 19.

Seller: Randy and Judy Clark
Buyer: Marita Properties
Address: 177 Lakeshore Rd., Chelan
Price: \$950,000
Date: Jan. 19.

Douglas County

There were no Douglas County residential and/or commercial sales in January meeting the \$500,000 threshold to be included in this edition.

Construction begins on Lake Chelan's Sunset Marina

By Zach Johnson
 Staff writer

CHELAN - After 13 years of permitting, designing and mitigation work, phase one of construction on the Sunset Marina has begun, a project that will cost in the ballpark of \$14 million when completed.

Located adjacent to the Lady of the Lake here, the year round private marina will hold 168 boat slips, a clubhouse with a bar and both an indoor and outdoor fireplace, convenient store, game room, showers, laundry and restroom facilities. There also is the potential for 23 high end two and three bedroom condos that would serve as phase two of the project.

For parking, the marina will have about 25 on-site stalls and around 75 off-site stalls located next to Slidewaters.

The biggest feature to the marina however is that it is year round.

"The lake goes down during the winter and then back up in the spring months," Sunset Marina co-owner Scott McKeller explained. "It goes a maximum of 21 feet out from the shore, but now they don't take it out that far, so it is more around 15-16 feet roughly. Well, all of the slips will float year round. So if someone had their boat here, they could leave it in and then come over during Winterfest and they could stay on their boat

over the weekend and then go home. Almost all of the slips run aground, but ours float all year, and there is a huge demand for year-round boating, even for just the weekend."

In addition to the year-round floats, McKeller is installing a breakwater that is 12 feet wide, to allow public access on the lake.

"When we first started the permit process, we knew we would put a breakwater in and we thought it would be nice to have locals and other people walk onto the breakwater," McKeller said as he was describing the structure. "We added several \$100,000 to make it 12 feet wide instead of six to eight. We are giving back to the community to provide

public access, and it will be solid because there are pilings driven in the middle of it."

Attached to the breakwater is a 80-foot long gangway that will allow people that use a wheelchair to get on the breakwater and connect to the Lakeside Trail being built by the city of Chelan.

"We are also having a public sewer pump-out station on the breakwater so people can come and pump out their sewage tank," McKeller said. "I want to put three or four benches along it as well so I could walk my grandsons and granddaughters with fishing poles in their hands and watch them fish. Because of that though, I also thought it



ZACH JOHNSON/WBJ

McKeller stated that the Sunset Marina should be completed in August, with the floats for the marina and breakwater set to be finished in July.

would be a good idea to put in a fish cleaning station, so you could clean your fish right there as well."

Why did it take so long to get the project going?

A couple reasons, first, "this is on Department of Natural resources (DNR) land out here, so I can't sell property that we don't own," McKeller described. "So how it works is you sell a little square of land on the lot and you tie it to the long term lease on that slip

area. We have surveyed all of these things and have it written up by a lawyer, but they are purchasing a one foot square of land next to the clubhouse that is tied to a DNR lease."

Larger projects have a lot more scrutiny than smaller ones as far as permitting agencies. We had to do drilling and cultural artifact studies and then we had to do some mitigation work

SEE SUNSET MARINA PAGE 17

WENATCHEE BUSINESS JOURNAL'S RESTAURANT GUIDE

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ZACH JOHNSON/WBJ

McKellar shows a similar bilge sock that every boater with an inboard engine will be required to have in their bilge.

CONTINUED FROM PAGE 16

which took some time," McKellar stated.

Mitigation efforts included getting bilge socks, (one of the environmental measures McKellar has required all inboard boats to have) educating boaters about their benefits and handing them out at various boat shows. To complete the mitigation work McKellar took out the Howe Sound Dock and will install graded surfacing on all of the docks.

"Admittedly, in 2008 when the economy took a dump, we were just about ready to get our permits, but since permits are only valid for three years unless you do construction, I slowed it down as far as urgency," McKellar conceded. "We could have probably got the

permits in five to six years, but we slowed the mitigation process for several years until we saw the economy come back up."

As far as boat size, Sunset Marina will house boats ranging from 24 to 80 feet - if combining two slips on the end of the 40-foot dock.

"Something that we found out when we went to our first home show in Seattle, was that there was a huge demand for the large slips," McKellar pointed out. "I thought I would make three of these docks dedicated to 24-foot boats, but in the first show we sold out of the 40-foot slips. So we came back and had our designers and permit guy alter the layout of this thing to reflect the market demand. So far, approximately 95 slips have been sold and then

Sunset Marina

we have some reserved for condominium buyers also. Quite honestly, the 24-foot boats are lagging, we'll sell them, there is no doubt about it, but thank god we didn't just get our permits and then build it."

Prices for slips start at \$82,000 for 24-foot boats, \$79,000 for 30-foot boats and \$119,000 for 40-foot boats, with renewable 30-year leases.

Aside from the other amenities according to McKellar, the Sunset Clubhouse is what drives up the cost.

"It's going to feature a bar, nano doors that open up in the summertime when it is nice, an outside patio, an inside and outside fireplace, a flat screen TV and also a private convenience store where you can get beer, pop, wine, ice, fishing lines, chips, ice cream and sandwiches," McKellar said. "There will also be a game room for the kids upstairs, showers and restrooms and a concierge staff upstairs to assist with guest needs."

Outside of the clubhouse, McKellar plans on putting a dog walk, barbecue pits and some landscape items to tie the place together.

What McKellar is most proud about though is the environmental standards that will be monitored closely.

"I want to do everything

I can to keep the lake from being polluted. So the first thing we are doing is requiring bilge socks for all inboard engines to prevent oil from getting into the lake. The second thing is that boats are going to be required to have an environmentally friendly dye tablet in their sewage tank. As far as I know, we are the only marina that requires both of these features in the United States."

McKellar has also given approval for Phil Long to place his Keep It Blue water testing station at the end of the breakwater.

"What other private marina would put a water quality station on the guts of their marina," McKellar rhetorically asked. "If we have bilge socks and dye tablets and if we are good stewards of our marina, we have nothing to hide."

Depending on demand, phase two of constructing the condos should begin in the fall of this year or early next year. Although 210 people have expressed interest in buying a condo - which run between \$850,000 to \$1 million - McKellar is still unsure if the condos will be added to the site.

Even without the condos, "this is going to be a really nice place, there is nothing like this that has ever been done in Chelan," McKellar concluded.



ZACH JOHNSON/WBJ

Hospital rally draws large crowd

CHELAN – Over 200 people from the Lake Chelan valley showed up on a brisk sunny Saturday, Feb. 11 here to show their support for a new hospital levy, which will run on the ballot April 25. After a brief introduction by Dr. Ty Witt and Guy Evans on why a new hospital is so imperative, the residents formed a human chain, as they linked around the footprint of the proposed site at Apple Blossom Center in Chelan. It took about 10 minutes for everyone to get into position around the site's footprint that had been plowed out that morning in preparation for the event. Previous requests for a levy have been turned down by Chelan voters.












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The downside of Trump and the business world February 2017

As the stock market celebrates the potential for massive tax reform, deregulation, and infrastructure spending, I have the urge to remind everyone that not everything about Trump and the economy is a positive. If the goal is to rekindle the “animal spirits” of the business world, there’s a lot about Trump that could hurt the cause.



MARKET UPDATE
Brad Blackburn

Let’s start off with something relatively small, and that’s how he’s intimidating specific companies. He has called out Boeing for the price of Air Force One, and Lockheed Martin for the cost of the F35. First, I think you should give Trump some credit, because the CEO’s of these companies came to Trump like good little puppy dogs and told him they’d cut the price tag. That’s probably a win for US taxpayers. However, from the standpoint of the business world – that’s less profit. The stock market doesn’t like that kind of thing - and it could happen to any business.

Trump has also called out Ford for building parts of cars in Mexico, and he’s gone after Pharmaceutical companies for “getting away with murder.” If you’re trying to rekindle the animal spirits of the business world, and get them to invest aggressively, it’s probably better to NOT accuse them of murder. It’s probably better to not have businesses looking over their shoulder waiting for Trump to clobber them with a midnight tweet. This would be so incredibly obvious to Republicans if it was Bernie Sanders or Hillary Clinton calling out specific companies and telling them how to run their businesses. However, for some strange reason, when Trump does it, Republicans don’t seem to see the downside.

Another worry for the business world is Trump’s position on global trade. Trump has been saying “buy American and hire American.” That’s a compelling idea - until other countries do the same thing. If Germany only buys from Germany, and China only buys from China, and Japan only buys from Japan – then who’s going to buy American stuff?

To be fair, Americans would still be there to buy American stuff – and we are the world’s greatest consumers. But we make up only 5% of the world’s population. If I’m a business, I want to sell to the other 95% of the world. As it is, nearly 50% of the earnings of S&P 500 companies come from outside America. So, if everyone starts buying more from their own countries, and less from America, we are talking about a lot less revenue for American corporations. Unfortunately, that is exactly the kind of thing that could make our corporations more tentative, conservative, and less willing to invest aggressively – which is precisely the opposite of what we want.

There’s another important point to make here. One of the main arguments of “buy American, hire American” is to bring back good paying manufacturing jobs to America. But that is a losing battle. American manufacturing hasn’t actually slowed down. According to the BEA, US manufacturing output has grown 42% over the last 20 years. These are literally the glory days of American manufacturing. However, these are not the glory days of American manufacturing employment. Over the last 40 years, manufacturing employment and wages have consistently fallen.

The major problem isn’t globalization or outsourcing to China and Mexico – it’s improved machinery and technology. I recently toured the Jelly Belly jelly bean factory. And as I saw the incredibly machinery, I asked our tour guide how many workers those machines replaced over the years. He didn’t have a specific percentage or number, but his answer was “a lot.” That same story is going on all over America, and all over the world – and it’s only going to get worse. There just aren’t very many good paying manufacturing jobs – anywhere. So, Trump is proposing a big shake-up to the global trading system in a losing effort to bring manufacturing jobs back to America.

All in all, I think Trump is a positive for the economy, and the stock market, at least over the short term. But there are negatives about Trump too. However, the stock market continues to celebrate like an economic boom is coming. I hope the markets are right.

Brad Blackburn, CFP®, is the owner of Blackburn Financial, Registered Investment Advisor at 121 Cottage Ave., Cashmere. He can be reached at 509-782-2600 or email him at brad@blackburnfinancial.net.



PATRICK LENCIONI JIMMY JOHNSON ROBYN BENINCASA

Refresh Leadership simulcast event

Express Employment Professionals of Wenatchee is hosting the 2017 Refresh Leadership Live Simulcast, a nationwide leadership event featuring best-selling author Patrick Lencioni, two-time Super Bowl champion coach Jimmy Johnson and world champion adventure racer Robyn Benincasa. The event focuses on how leaders can reach the next level, inspire their people and become more effective in their role. It takes place Wednesday, April 12 at the Confluence Technology Center beginning at 8:30 a.m., with simulcast starting at 9 a.m. Business leaders, human resources professionals, chamber of commerce officials and chamber members can register at RefreshLeadership.com/Live. The cost of attending the simulcast is \$30 which includes a continental breakfast.

Empowerment and training your staff

At one time or another we have all become frustrated with one or more members of the staff at a retail establishment. In this article we will look at ways your business can curb, or eliminate, negative customer experiences.



BETTER BUSINESS
David S. Murray

Before we begin, allow me to describe three personal experiences I have had in recent months that illustrate my point.

In the first instance, after filling my car with fuel, I went into the office to pay cash for my purchase.

The amount was 26.25. I tendered 30.00 to the two young clerks behind the counter. However, they stated the computer was not working and thus they could not make change. The cash drawer was opened.

Noting my perplexed expression, they explained the computer always told them what the change amount should be. I could not believe what I was hearing. They honestly did not know how to do the math.

In this case both the employer and the school system had failed in their teaching and training responsibilities. The two of them were stunned when I told them the correct amount.

In another case, at a hotel upon check desk clerk if my car to the level parking underground it easier to belongings. could but an extra 12.00 total bill of When I principle, she the policy and deviate from told. Up to that very pleased but because of return.

My final involves a Wanting to paint colors, I

“Never tell people how to do things. Tell them what to do and they will surprise you with their ingenuity.”

General George S. Patton

to the paint department so they could do a custom match. he young man took the sample without saying a word to me. I waited about 10 minutes and he returned to say he could not match because the sample was too small. I asked what

size would he need and he responded “bigger” and walked away. He certainly didn’t want to be there and without question cared less about customer relations. I took the same sample to another big box retailer who was able to make the match but, more importantly, they secured a new repeat customer.

These true stories speak to empowering your employees to make common sense decisions and the responsibility of you, the employer, to train your staff on customer service, and avoid these negative customer experiences. Both are closely related subjects.

Let’s take empowerment first. Every employee comes with a brain at no charge. Allow them the ability to utilize that brain and give them the power to make common sense, rational, decisions. You can even give them a limited value on each decision, if that would make you feel comfortable. The hotel clerk clearly had no empowerment ability otherwise she would not have made such a choice.

Training your staff should be a priority. If the computer goes down, does that mean your whole business does as well? In the case of the gas station, they should know what and how to make change even if the system is down. The big box employee clearly was not trained in customer relations. Take the time to train your employees or you will pay a heavy price.

I want to leave you with a positive story. Because of one experience I have been a loyal customer of a well-known mens store for many years. In this case I purchased 6 pairs of dress pants that never were tailored correctly. Regardless, I wore them anyway for about 2 years. When I needed to buy 6 more pairs, I revisited the store. After selecting the new pants, I noted to the sales person I had not been happy with the pants purchased two years ago so we should take a little more time with the tailoring to ensure a better fit. Without saying a word, he rang up the 6 new pants at no charge, obviously because I had not been satisfied with my prior purchase. Talk about empowerment!

The efficacy of “Empowerment and Training” of your employees is the most valuable money you can spend. It exceeds any monies spent on marketing. General George S. Patton once stated: “Never tell people how to do things. Tell them what to do and they will surprise you with their ingenuity”.

Dave Murray is a retired CEO, COO and VP of Sales and Marketing now living in Wenatchee. He is associated with several organizations along with a private consulting firm. He may be reached at tntdm4@aol.com. His views and opinion expressed or implied should be reviewed by a recognized professional prior to any implementation. This article is not intended as a substitute for professional business advice.

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Want To Make An IRA Contribution For Last Year? You Still Have Time.

If you wish to make an IRA contribution for 2016, you still have time.

Contributions can be made up to the unextended due date of your tax return, which for 2016 is April 18, 2017.



KEEPING THE EDGE
Tricia McCullough

There are several benefits to making an IRA contribution, the most important one being that you are putting money aside for your future retirement.

The following is a rundown of the rules and tax tips relating to making IRA contributions and the potential tax benefits.

Age Rules - You must be under age 70 ½ at the end of the tax year to contribute to a traditional IRA. There is no age limit to contribute to a Roth IRA.

Compensation Rules - You must have taxable compensation to contribute to an IRA.

This includes income from wages and salaries and net self-employment income. It also includes tips, commissions, bonuses and alimony.

If you are married and file a joint tax

return, only one spouse needs to have compensation in most cases.

When to Contribute - You can contribute to an IRA at any time during the year. For the contribution to count for 2016, you must contribute by the due date of your tax return. This does not include extensions.

This means most people must contribute by April 18, 2017. If you contribute between January 1 and April 18 of 2017 for 2016, make sure your plan sponsor designates it as a 2016 contribution.

Contribution Limits - In general, the most you can contribute to your IRA for 2016 is the smaller of either your taxable compensation for the year or \$5,500. If you were age 50 or older at the end of 2016, the maximum you can contribute increases to \$6,500.

If you contribute more than these limits, an additional tax will apply.

The additional tax is six percent of the excess amount contributed that is in your account at the end of the year.

Deductibility - Contributions to a Traditional IRA are generally tax deductible, but the deductible amount phases out for taxpayers who are active

participants in their employer's retirement plan. (Box 13 on your W-2 form from your employer will be checked if you are an active participant in your employer's plan.) A higher phaseout threshold applies to unemployed spouses who make contributions based on the other spouse's income.

For 2016, the adjusted gross income (AGI) phaseout range is:

If you can deduct the Traditional IRA contribution, it will lower your AGI, taxable income and tax liability.

The amount of your AGI is used to limit certain other deductions and tax credits.

So deductible IRA contributions are a way to reduce your AGI and potentially increase other deductions and credits. For example, if you are obtaining your health insurance from a Government Marketplace, lowering your AGI could actually increase the amount of your premium tax credit that helps to pay for your insurance.

Saver's Credit - For lower income taxpayers, there is a tax credit that helps you pay for your IRA contribution. The credit is a percentage of your IRA contribution ranging from 50% to 10% of

your first \$2,000 of IRA contributions. If you are married, it applies to each spouse individually.

For 2016, the credit applies to married taxpayers with an AGI less than \$61,500, single taxpayers under \$30,750 and head of household filers under \$46,125.

Choosing Between Traditional & Roth IRAs - Generally distributions (except for non-deductible contributions) from Traditional IRAs are taxable, while distributions from Roth IRAs are tax-free.

Tricia McCullough provides accounting, marketing and insurance services through Augustedge PLLC in Wenatchee. She is a member of the Washington Society of Certified Public Accountants and American Institute of CPAs (AICPA). She is also a licensed Certified Management Accountant (CMA), Enrolled Agent (EA), licensed Realtor and Insurance Producer. She serves as a SCORE volunteer in Wenatchee, is a member of both the Chelan Rotary Club and the Wenatchee Valley Chamber of Commerce, and is also on the board of directors of the Hospitality House Ministries. She can be reached at 509-494-8500 or tricia@augustedge.com.

Power of Small Business

The Trump agenda calls for rolling back excessive regulations that in the Trump view hinder the growth of small businesses.



TAKING STOCK
Wendell Cayton

for 43 percent of high tech employment, its not surprising that tech startups account for a significant portion of that innovation.

Again the above facts come from a study conducted by the Small Business Administration.

Another, often overlooked, characteristic of small businesses is their reflection of the diversity of the United States.

As of 2012, 14.6 percent of small business owners were minorities, compared with 22.5 percent in 2007. This includes 2.3 million Hispanic-American-owned businesses, 1.9 million African-America-owned businesses and 1.6 Asian-owned businesses.

Thirty six percent of business owners were women, and veterans owned 9 percent.

A 2007 U.S. Census Bureau survey of business owners found that 51.6 percent were home based. About 28.2 percent of firms were family-owned. Business owners were well educated, 50.8% of respondents had college degrees and 13.6 percent of business owners were foreign born.

Successful small businesses do not stay small. Consider Apple started in a garage, not far from the garage that was home to an earlier startup, Hewlett Packard.

Facebook started in a college dorm room. In fact, small businesses are the incubators for the larger American economy.

Considering that small President Donald

Trump, soon after taking office, signed an executive order aimed at slashing federal regulations to help businesses.

Surrounded by small business leaders in the Oval Office, Trump slashed the new regulations budget to \$0 and told reporters, "There will be regulation, there will be control, but it will be a normalized control."

The "one in, two out" plan requires federal agencies requesting new regulations to cut two existing regulations. Trump said the order would reduce regulatory burdens on the private sector, particularly small businesses.

All businesses have to navigate around regulations, but for small businesses, where resources tend to be tight, the regulatory work can be particularly cumbersome — and costly.

The just-released 2017 Small Business Regulations Survey found that the average small business owner spends at least \$12,000 a year dealing with regulations.

In addition, 14 percent of small business owners spend more than 20 hours a month on federal regulations, and more than half of small business owners spend a staggering \$83,019 average on regulatory costs in their first year of operation.

If Trump can make good on his campaign promises and spur on new business growth, we could see the economy grow at a faster rate than it did during the

Obama administration. Decreased taxes, fewer regulations, and increased infrastructure spending are all positive.

Truly, America is still the land of opportunity!

The opinions expressed are

those of Wendell Cayton, an Investment Advisor Representative of the advisory firm, Continuum Advisors, LLC, and not those of any company with whom he is associated.

He may be contacted at wma@wealth-mgt.net .

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GARY BÉGIN/WBJ

Greg Brault

Wenatchee Business Journal Managing Editor Gary Bégin spoke to Greg Brault recently about his new CPA practice. He had worked for other CPA firms before striking out on his own:

How much did you invest in your home-based business?

That's a bit of a complicated question. Right away, I had to get a new laptop and software so we're talking maybe \$5k right off the bat, but most of what I do is all based on that grey-matter between my ears which comes mainly from my professional and personal experiences and classes I take along the way. So monetarily, not a lot of money up front.

What was the final straw that made you go it

alone as a CPA?

I think it's really a culmination of several things, but ultimately it was the expectation of long hours during tax season. I decided I didn't want to play that game any longer and started to ask questions of myself such as, what if I went out on my own - what would it look like - what would it not look like, how much money do I want to make, why, what would I do with that money that I'm not doing now? How many hours do I want to work, what would I do with the time? I just started to look at things differently and set out to reinvent the wheel.

Personal profile:

I've been married for 19 years this May, three children - a girl and two boys in that order. We are a skiing

Q&A with Greg Brault, CPA

family, snow ski in the winter and waterski in the summer. All three of my children are athletes so we are usually rushing from one sporting event to another. I do have a family full of CPAs - my dad, two uncles, an aunt and two cousins. I also have another cousin who is a tax attorney - family gatherings can get entertaining, especially with the other family members that have careers more closely related to academia. From 6th grade on I grew up in Western Washington graduating from Redmond High School and then on to the University of Washington (UW) for an undergrad degree in Finance and Central Washington (CWU) for a Master's degree in Public Accounting.

When did you get your CPA designation?

I got my license in early 2009.

How many years in the industry?

I've been in public accounting since July 2004.

How do you find clients?

95 percent of my clients come from referrals.

When did you "officially" start your own company?

I would say I officially starting gearing up and getting focused on what

I was doing summer of last year. I say gearing up because I was able to spend a lot of great time with my kids during the summer.

When did you realize you were good at numbers?

Even though I was very good in math, that's a misconception, accounting only requires the most basic math skills - addition, subtraction, multiplication and division. The skill that sets CPAs that work in tax apart from most normal people is our ability to research, interpret and apply tax law. Anyway, back to your question: I remember my dad during tax season, or more accurately, I don't remember my dad during tax season so when I went to college I had made up my mind that I did not want to be a CPA and was heading down the path of a finance degree when I had to take a few accounting classes and they just made sense. What I've found through the years though is that I truly enjoy working with people and becoming a CPA has afforded me that benefit.

What advice do you have for others who are thinking of going it alone?

Talk to a CPA that will give you an honest opinion

before you do anything else, you need someone to play devil's advocate and if your idea stinks you need someone that will tell you it stinks. And most importantly make sure you have the support of family. And please, please, please don't expect your spouse will automatically want to take care of your books, hire a bookkeeper. Unless that is what your spouse does for a living, making the decision that your spouse's "job" in your new venture will be bookkeeper doesn't usually bode well for the long term.

Explain the difference between working alone compared to working in a firm.

There's a tremendous difference in working in a firm versus alone. First off is dress code, unless I've got a meeting with a client and a judge or an IRS agent, you'll find me in jeans during the winter and shorts during the summer. I don't enjoy wearing slacks or button up shirts and ties but I have them if I need them. Again, looking at reinventing the wheel, why do CPAs wear jackets and ties everyday-because they always have, because that's what they think clients expect of them or because they feel better in

wearing a suit, none of that matters to me. One of the biggest differences between working in a firm versus alone comes if you happen to run into an unusual client challenge or issue. In a firm, you can usually walk down the hall and bounce an idea off a colleague but when you're flying solo there's no co-worker down the hall; you need to reach out to CPAs that you've worked with over the years or people you've connected with at continuing education seminars or one of a half dozen family members. Another key difference that I've experienced in the past is in a firm, you really don't have much choice in which clients you work with regardless of whether you personally like or trust them. Working on my own, I decide which clients I will work with and for me that's very important. I will not take a client until I've sat across from them face to face and have convinced myself that we are a good fit. If I don't trust or can't see myself enjoying working with a client, I just won't take them on as a client.

Greg Brault can be reached at: 509-293-7967 or via email: gregbraultcpa@outlook.com

Cashmere's Martin's Market Fresh earns Five Star honors

By Mikaila Wilkerson
Staff Writer

CASHMERE—IGA Martin's Market Fresh, and the owner, Phil Blackburn, have been awarded the IGA Five Star honor for achievement in IGA's Assessment Program. "It's quite an honor,"

Blackburn said. "I'm proud of my crew."

IGA (Independent Grocers Alliance) was founded in 1926. It works to bring together independent grocers from across the United States to make sure that family-owned, trusted local grocery stores remain strong within the

steadily growing world of chain store competitions.

The Assessment program, which measured Martin's Market's performance with one revealed assessment and three unrevealed assessments in 2016, focused on store appearance and product quality.

It also looked into employee training, customer service, participation in IGA-only shopper-focused offers from national brand partners, and support and involvement within the local community.

"We're pretty heavily involved in the community and that's what IGA is about," Blackburn said. "I love Cashmere, it's a great town and a fantastic community. I don't know how you can do better than Cashmere."

According to IGA Chairman & CEO Mark Batenic, the 'heart and soul' of IGA is in giving customers the best customer service along with personalized shopping experiences.

Batenic said that Martin's Market is a great example

of a store that provides IGA Hometown Proud services and experience.

"Everybody's family," Blackburn said. "Our crew is family and our customers are a part of the family."

Being the world's largest voluntary supermarket network, IGA has worldwide retail sales of over \$36 billion per year.

The Independent Grocers Alliance is supported by 36 distribution companies and has more than 55 major manufacturers, vendors

and suppliers covering everything from equipment items to grocery items.

IGA has operations in 46 States and in more than 30 countries, territories and commonwealths.

The Alliance includes almost 5,000 Hometown Proud Supermarkets worldwide. Blackburn expressed his pride in his crew for working hard and making the necessary improvements needed, which helped greatly in Martin's Market earning this high honor.



MIKAILA WILKERSON/WBJ

Martin's Market employees left to right: Alissa Pheasant, Chad Carnline, Amy Adams and Garrison Hoffman stand by their newly won 5 Star Award

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Big River Freight adds U-Haul affiliation

Big River Freight owner Cheyenne Stocker (pictured above), at 825 S. Columbia St., will now offer U-Haul trucks, towing equipment, support rental items and in-store pick-up for boxes.

Hours of operation for U-Haul rentals are 8 a.m.-5 p.m. Monday-Friday and 9 a.m. - noon Saturday. After-hours drop-off is available for customer convenience. Reserve U-Haul products at this dealer location by calling direct (509) 293-4438 or visiting uhaul.com/Locations/Truck-Rentals-near-Wenatchee-WA-98801/049797/.



IRS cautions against tax scams

It's tax season, and the IRS urges you to pay close attention so your small business doesn't fall prey to one of the "Dirty Dozen" worst tax scams. Here are the scams:

1. Frivolous Tax Arguments - Promoters of frivolous schemes encourage taxpayers to make unreasonable and outlandish claims. The penalty for filing a frivolous tax return is \$5,000.

2. Abusive Tax Shelters - Everyone should be on the lookout for people peddling tax shelters that sound too good to be true. When in doubt, taxpayers should seek an independent opinion regarding complex products they are offered.

3. Falsifying Income to Claim Credits - Taxpayers are sometimes talked into inventing income by scam artists to erroneously qualify for tax credits, such as the Earned Income Tax Credit. This scam can lead to paying back taxes, interest and penalties, and criminal prosecution.

4. Falsely Padding Deductions - Taxpayers should avoid the temptation of falsely inflating deductions or expenses on their returns to under pay what they owe or possibly receive larger refunds.

5. Excessive Claims for Business Credits - The fuel credit is generally limited to off-highway business use, including use in farming. Taxpayers should also avoid misuse of the research credit.

6. Falsely Inflating Refund Claims - Be wary of anyone who

asks taxpayers to sign a blank return, promises a big refund before looking at their records, or charges fees based on a percentage of the refund.

7. Fake Charities - Be on guard against groups masquerading as charitable organizations to attract donations from unsuspecting contributors.

8. Return Preparer Fraud - There are some dishonest preparers who set up shop each filing season to perpetrate refund fraud, identity theft and other scams that hurt taxpayers.

9. Identity Theft - Taxpayers need to watch out for identity theft especially around tax time. Secure your social security number, and never respond to unsolicited requests for personal information by phone, mail, or online.

10. Phone Scams - Phone calls from criminals impersonating IRS agents remain an ongoing threat to taxpayers. Scam artists threaten taxpayers with police arrest, deportation and license revocation.

11. Phishing Schemes - The IRS will never send taxpayers an email about a bill or refund out of the blue. Be wary of strange emails and websites that may be nothing more than scams to steal personal information.

12. Offshore Tax Avoidance - The IRS offers the Offshore Voluntary Disclosure Program (OVDP) to enable people catch up on their filing and tax obligations.



Judgments filed

When a business doesn't pay taxes, the state can file a lawsuit against that business and obtain a judgment against any property the business owns.

Judgments are filed in Chelan County Superior Court. The following information is from the Chelan County Superior Court Clerk's office.

The following are unpaid Department of Labor and Industries penalties and/or taxes filed as of February.

Readers are hereby notified that some of these judgments may have been satisfied (paid) since the filing:

■ Lake Chelan Pizza, LLC

- \$1,773. Filed Jan. 10.
- Rafael's Company - \$3,340. Filed Dec. 28.
- Rafael's Company - \$5,452. Filed Dec. 21.
- Leavenworth Roofing LLC; Dirske Roofing - \$7,898. Filed Dec. 28.
- Aire Masters of Wenatchee - \$6,896. Filed Dec. 28.
- S&S Construction, LLC - \$1,251. Filed Jan. 20.
- Elite of Wenatchee - \$73,849. Filed Jan. 20.
- Element Construction, LLC - \$8,386. Filed Jan. 20.
- No Way Jose - \$12,112. Filed Jan. 25.
- The Ivywild Inn, LLC - \$13,265. Filed Feb. 1.
- ACMT, Inc. - \$1,150. Filed Feb. 2.
- Rivercity Investments, LLC (Wendy's) \$55,102. Filed Dec. 29.
- Vintage Decadence - \$26,105. Filed Dec. 28.
- Incon Industrial Controls, LLC - \$100,591. Filed Jan. 12.
- Cruz Services, LLC - \$9,479. Filed Jan. 5.
- Harris Electrical, Inc. - \$742. Filed Jan. 5.
- JTL Concessions Corp. - \$2,823. Filed Jan. 5.
- Holdens Heating and Air, LLC - \$17,059. Filed Jan. 10.
- Rosali Construction Renovation - \$2,811. Filed Jan. 12.
- Z Land Landscaping, LLC - \$439. Filed Jan. 18.

Commercial lawsuits

The following lawsuits involving local businesses have been filed in Chelan County Superior Court. Plaintiff is listed first. Readers are cautioned that claims in these actions have not been proven and are alleged only until proven true or false at trial or by a

judge's verdict. The Wenatchee Business Journal listing below shows the judgment number, title of case (litigants) and originating case number in that order. WBJ readers are advised and encouraged to research any case that interests them using this information via the Chelan County Superior Court website or in-house computer.

- 16-9-00226-9 Sherwin Williams v Custom Coatings, 16-2-00032-5
- 16-09-01137-3 Farwest Steel v US Mat Systems, 16-2-00956-0
- 16-09-00576-4, TBF Financial v Smallwoods Harvest, 16-2-00481-9

Trade war: Will Washington state be hurt if Mexico trading 'goes south?'

CONTINUED FROM PAGE 8

healthcare system could be a pro-business proposition.

The U.S. withdrawal from the Trans-Pacific Partnership (TPP) trade deal won't just leave the U.S. on the outside looking in, it will devastate American agriculture, a former U.S. Trade Representative told CNBC.

"We're now going to be competing against other countries who are going to reduce over 18,000 tariffs. Those tariffs will now stay in place for the U.S.," Ron Kirk, who was the U.S. Trade Representative (USTR) from 2009-2013, told CNBC's "Squawk Box." "This is going to be devastating for American farmers and ranchers and businesses."

President Donald Trump formally pulled the U.S. out of the Trans-Pacific Partnership, or TPP, which would have created a 12-country free-trade bloc. The

TPP, which was negotiated during President Barack Obama's term in office, hadn't yet been voted on or ratified by Congress.

Kirk, who is currently senior of counsel at law firm Gibson, Dunn & Crutcher, said it was difficult to understand the rationale of pulling out of TPP. It remains to be seen whether the Trump administration can negotiate more favorable terms with trade partners without slowing the cross-border flow of goods and services.

For the full report, please visit:

wallethub.com/edu/states-most-affected-by-trade-war-with-mexico/31888/

Editor's Note: Congressman Dave Reichert, (R-WA 8th District), was in favor of the TPP and campaigned as a supporter of same. He was re-elected despite President Trump being vociferously against it.

Business bills: Legislation brought onto the floor in Olympia

CONTINUED FROM PAGE 10

63) Senate Bill 5281: Concerning rules for on-site sewage systems. Substitute offered in the Senate on February 14. Prohibits the State Board of Health from making specific use permit, easement, and replacement rules regarding on-site sewage systems. ID=174903

64) Senate Bill 5251: Concerning tourism marketing. Substitute offered in the Senate on February 14. Creates the Washington Tourism Marketing Authority to manage financial resources for the development of a statewide tourism marketing plan. Directs a percentage of retail sales taxes collected on lodging, car rentals, and restaurants to fund the implementation of the statewide tourism marketing plan. ID=174808

65) House Bill 2111: Concerning the protection of military installations operated by the United States armed services from incompatible development. Introduced by Rep. Kristine Reeves (Algonia) (D) on February

15. ID=176496

66) House Bill 2023: Addressing the effective date of certain actions taken under the growth management act. Substitute offered in the House on February 14. Addresses the growth management act with regard to initial effective dates of actions that: (1) Expand an urban growth area; (2) Remove the designation of agricultural, forest, or mineral resource lands; (3) Create or expand a limited area of more intensive rural development; (4) Establish a new fully contained community; or (5) Create or expand a master planned resort. ID=176234

67) House Bill 2021: Authorizing the sale of marijuana plants and seeds to qualifying patients and designated providers. Substitute offered in the House on February 14, 2017. Authorizes a licensed marijuana producer to produce, process, package, label, and sell plants and marijuana seeds at retail, at the premises of the producer, to a qualifying patient or designated provider with

a valid authorization or a valid recognition card. ID=176232

68) House Bill 1740: Using the state environmental policy act to encourage development that is consistent with forward-looking growth plans. Referred to the House Appropriations Committee on February 14. ID=175588

69) House Bill 1718: Creating a special permit for certain wine auctions. Referred to the House Rules Committee on February 14. ID=175530

70) House Bill 1700: Concerning cremation by biochemical hydrolysis. Referred to the House Rules Committee on February 14. ID=175512

71) House Bill 1376: Concerning paint stewardship. Substitute offered in the House on February 14. Creates an architectural paint recovery program that will be enforced by the department of ecology. Requires all producers of architectural paint selling in or into the state to participate in an approved state paint stewardship plan. ID=174737

72) House Bill 1347: Concerning the creation of

a countywide port district within a county containing no port districts. Referred to the House Finance Committee on February 14. ID=174708

73) House Bill 1343: Modifying the Washington main street program by increasing the total amount of tax credits allowed under the program and making administrative changes to the program. Referred to the House Finance Committee on February 14. ID=174704

74) House Bill 1225: Requiring planning for the availability of mineral resources for future generations under the growth management act. Substitute offered in the House on February 14. Adds the maintenance and enhancement of mineral resource lands and industries as a component of the natural resource goals of the Growth Management Act. ID=174415

75) House Bill 2104: Addressing protection product guarantee providers. Introduced by Rep. Steve Kirby (Tacoma) (D) on February 14. ID=176465

Exit Interview: Mark Urdahl - Life after decades of public service

CONTINUED FROM PAGE 1

and their dreams being actualized.

He no longer has to look to elected officials for guidance. He can say what he wants, do what he wants, go where he wants.

No more “clock to punch” for this thoughtful man who is able to balance compassion with reality now in a more relaxed way without the constraints of state, county and local law forcing his official hand towards one policy or another.

One thing he does want is a safe world for his three grandchildren to grow up in. Another possibility may be to visit South America.

Urdahl is able to kick back now and ponder these scenarios or take action, sleep-in or jump up and “run-with-it.”

The 64-year-old admits he must first “detox from his career.” He looks forward to visiting his hometown of 9,000 souls to enjoy the arts and other cultural vibes that sets it apart from Wenatchee

and the rest of America.

Ideally, Urdahl would love to find other parts of the country that have also maintained unique cultural venues, customs and practices not homogenized like much of the nation.

Eventually, when he gets to it, Urdahl might become a local volunteer in an organization having something to do with mental health or “work” somewhere in the human services area.

Regarding the ambitious “Our Valley, Our Future” menu of potential changes to the Wenatchee Valley, Urdahl politely calls the massive project “well intentioned, but there are tradeoffs.” He cites culture again. “All municipalities express different values and visions” and said one reason the Port of Chelan as a governmental organization did not jump in to the OVOF idea with both feet is because the “Port is countywide and needs to have a vision for all of the county, not just the city of Wenatchee.”

Urdahl recognizes reality

and perhaps that is why he managed to survive under so many different leaders and styles over the years as he pursued what was best for all the people and not just a few “elites.” He cited the danger of the “slippery slope towards narcissism” in the OVOF plans while acknowledging consolidation of some public services would be a good thing. “Enhanced regional cooperation between jurisdictions,” according to the Civil War history aficionado, is a good thing, but it is highly unlikely, for example, that “BNSF (railroad) will move their main rail yard to Malaga” from its current Wenatchee location where it occupies prime real estate.

There it is again, reality. “Consolidation makes sense, but how does it get done?,” pondered Urdahl.

Patrick Jones, Urdahl’s replacement who started last month, is compared by Urdahl to the characters in the 1970s sitcom *The Odd Couple*. Felix (Patrick) was a prim, fastidious, photographer while Oscar (Mark) was a gruff, sloppy sportswriter. Jones, who has been in the port consulting business and also previously an executive director for many years, will most likely follow Urdahl’s example and be a consensus builder.

Urdahl jokes that a standing point of amusement in the Port of Chelan offices over the years goes like this: “Mark which commissioner is your favorite?” ...To which Urdahl would respond, “the one I’m with right now.”

He has his own ideas and hasn’t always been able to express them out loud because of the sensitivity of being a civil servant. One such thought sounds simple, but reveals a much deeper societal understanding than many of the programs government workers must espouse in order to show a positive face towards the voters.

On the surface it may sound cold-hearted or judgmental, but as usual, pragmatism is at the forefront.

“Not everybody’s kid should go to college or work in fast food,” Urdahl states.

He points to the establishment of Wenatchee Technical College (WTC) as an achievement for the betterment of the community and furthering of that idea. A sort of tightrope act between the blacks and whites of one extreme or the other.

“Public-private partnerships,” Urdahl said, are what makes some projects successful, such

as the initial establishment of WTC and the visionary Pybus Market project.

Urdahl was always looking for the public benefit and forced every project to come under intense scrutiny on a case by case basis.

Like a carefully choreographed dance, the public-private arena is “a constant struggle between the regulator and the regulated party,” he said. Getting the Port of Chelan involved in certain projects means there was a “reasonable rationale” for the regulation and the problem it may solve.

Urdahl spoke about “yardsticks” and “in practical terms” and applying basic criteria to many potential community programs and wannabe programs.

“Affordability” was another key term used by Urdahl during the generous, nearly two hour discussion with the *Wenatchee Business Journal*. He felt talking to the press was his obligation as a public servant even though other “public servants” regularly ignore such requests or put them off for months at a time.

“The pendulum swings back and forth,” he said in regards to potential consequences when applying regulations and offering

cooperation by the Port on behalf of the people it serves.

Another major project Urdahl was in on from the start and which he followed through to completion, besides Pybus and the

WTC, was the Confluence Technology Center. “The Port doesn’t create jobs, but facilities and infrastructure, if we see a benefit to the business community. Private businesses create jobs.”

Urdahl credits much of his success over the years to networking with the other 68 port districts in the state constantly getting helpful ideas and making important personal contacts with the other executives and commissioners.

He also enjoyed relationships with many chambers of commerce and traveling around the state seeing how other communities handled their projects, always looking for “best practices where and when I can.”

As one of his parting



insights, Urdahl thinks the current situation with the seaplane company on Lake Chelan would make an excellent case study. “Can the public entity help? Maybe it can’t. Will the service go away? What level of participation is right?” Questions Urdahl can now muse on as a private taxpayer.

Perhaps he is most proud of the fact that during his long tenure at the helm of an agency which funneled millions of dollars to the public and private partnership concept is the “conscious choice to do complicated projects.”

To punctuate that point and as a culminating exclamation to his career, he announced the real estate closing of the \$1.5 million deal with Bill and Jan Goebel on part of the old Peshastin Mill site which will make that parcel into a winery, some green space and potentially other uses.

The deal was in the works for a long time, but it fittingly ended with the official closing of the deal at the end of 2016. Amtrak service to Leavenworth is another jewel, the gem set by plans of the past coming to fruition.

Urdahl, smiling frequently during the

interview, said it was the way the port was meant to work. “We invest then divest. It was always a challenge to find the appropriate balance for the port to stay sustainable. Getting from A to B. What was the appropriate role for the port to play? When does the incubation period for a new business end?”

Philosophy, reality and a dose of future optimism peppered his own life plans as well as that of the community he has faithfully served. “We need to rally around achievements that are doable. I’d like to see community visions grounded more in reality. Identify where the funding will be coming from,” cautions Urdahl about any plans for the Wenatchee Valley, a place he loves and

plans to stay in.

“Wenatchee makes a great base camp. It’s close to a lot of things, but far enough away at the same time.” However Urdahl is suspect of any major efforts at over-development. “Large amounts of people change the character of an area. People like sprawling homes and big yards, but to fit more people into places for them to live means lifestyles may have to change,” he said.

He noted the extreme shortage of affordable housing and said that Wenatchee itself was a “land poor area” and “repurposing existing space” is the way to handle future growth.

Urdahl understands the challenges of this area as only one who has been intimately involved with studying them can. Combining ports, cities, school districts and making decisions for the overall good of not just Wenatchee, but addressing the entire Chelan-Douglas county area, is what he feels is most important.

Ever the pragmatist, he acknowledges future government actions based on quasi-governmental initiatives depend on a basic truth: Any merging of entities “must be approved by the voters of both counties. That includes dealing with the pre-existing debts.”

Ever the collaborator, Urdahl states that cooperation between Douglas and Chelan port districts will eliminate duplicate inventory.

As far as the future of the youngest among us, Urdahl advises young folks to “get a good solid fundamental education.” He himself, will never stop learning. That’s what he will really be doing no matter what he actually does - learning.

Urdahl, an “introvert by nature,” is looking forward to visiting more Civil War battlefields, digging-in to his “long reading list,” which includes history, fiction and an exploration of different religions. The man whose entire professional adult life was highly regulated has now embarked on a great “ad-lib” mystery, even to himself.

“I think I’ll take a fresh look around,” he concluded.



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“It is highly unlikely BNSF will move their main rail yard to Malaga.”

—Mark Urdahl
former Executive Director
of the Port District
of Chelan County

Thriving state marijuana market gets potful of legislative attention

By Tim Gruver

WNPA Olympia News Bureau

OLYMPIA — A number of bills in the Washington Legislature could change the way people buy, sell, and grow marijuana.

The bills received hearings this week in the House Committee on Commerce and Gaming with a wide range of proposals and opinions. Marijuana became a legal commodity in the state on July 8, 2014, one of few states at that time to legalize the plant for public use. It remains an illegal substance within the federal legal framework.

Bringing marijuana to your door

You could be buying marijuana in your pajamas thanks to a new bill that would allow delivery services straight to your door.

HB 1712 allows licensed marijuana retailers to fulfill orders by phone or online for users age 21 and up. Current law allows marijuana purchases only at brick-and-mortar stores.

An opponent said such purchases would compromise customer and employee safety by encouraging transactions in insecure locations.

“So what this bill does is take away the walls, it takes away the witnesses, it takes away the cameras and the security protocols and any sort of alarms,” said John Kingsbury, a member of medical-marijuana advocacy group Patients United. “I

have to think that the first kid that gets stabbed, or shot, or beaten, you’re going to feel a little bit responsible for that. If this isn’t a recipe for disaster, I don’t know what is.”

Bill sponsor Rep. David Sawyer, D-Tacoma, believes the measure’s risk to users is minimal and that increasing access to marijuana is critical to undermining black-market distributors.

Sawyer said the state Liquor and Cannabis Board would have to figure out how much one driver can carry. “Our whole goal is that we’re taking down the black market, the cartels, and that we’re running a safe, legal market. We want to compete on convenience and a fair price point.”

Licensing homegrown pot

Medical marijuana patients looking to grow a cannabis crop at home may receive some help: HB 2021 licenses adult medical marijuana users to grow and possess unlimited marijuana seeds at their residence.

Current law enables medical marijuana patients listed in the state’s medical marijuana authorization database to buy and possess up to six marijuana plants and eight ounces of marijuana produced from those plants. Patients not in the database may grow up to four marijuana plants and possess up to six ounces.

“This bill closes a gap and it’s important that we close this gap, because there are

folks who qualify to have marijuana plants, but they don’t have access to them,” said Rep. Jessyn Farrell, D-Seattle.

“This bill is very important because there are a lot of people out there who can no longer get plants because dispensaries closed that used to sell clones and seeds,” medical marijuana patient Laurie Jackson told a House committee.

Kirk Ludden, a lobbyist for the marijuana advocacy group Viper PAC, noted the state’s initial efforts to legalize cannabis did not adequately guarantee medical marijuana patients like himself access to seeds or plant clones, which helps users save money.

“It was a mishap that it was left out that patients could not even find a place to get their seeds and clones,” Ludden said. “Many people are not experienced growers and can very easily have that male plant seed for the entire crop. You could have 100 seeds and now you’re a felon.”

Viper PAC director John Novak stated the bill benefits medical marijuana growers disgruntled with the retail industry’s red tape. **Medical marijuana patients licensed to distribute must also register with the marijuana traceability system and file daily reports related to the production, transportation and sale of marijuana.**

“As a licensee, I don’t like the idea of having to go into a retail shop and not know whether I was put into the

registry, the traceability system, or what,” Novak said. “We’re much better off going straight to the growers than the middle man at the retail level.”

Protecting hemp growers

The word cannabis brings to mind images of burning joints or smoldering bongs, but the plant has just as much to do with hemp products as it does with marijuana.

Industrial hemp is found in thousands of household products, including paper, textiles and health foods.

Under the federal Uniform Controlled Substances Act of 1970, marijuana is classified as a schedule one substance, or a drug with a high risk of abuse with no accepted medical use.

HB 2064 removes industrial hemp from the state’s schedule of controlled substances.

Federal law defines marijuana as a cannabis strain containing 0.3 percent or more of the psychoactive chemical component THC. Industrial hemp, which is unrelated to drug usage, contains less than 0.3 percent of THC.

In 2016, Washington created an industrial hemp research program under the Department of Agriculture to study the growth, cultivation and marketing of industrial hemp. At least 30 states have industrial hemp research programs, studies or commercial programs.

The bill’s sponsor, Rep. Matt Shea, R-Spokane,



spoke about the importance of removing hemp from the state’s drug schedule to better combat future federal suits against hemp farmers.

“The whole reason that Washington had to adopt a separate controlled substances act was because Washington State has separate jurisdiction from the federal government on this issue,” Shea said. This bill intends to “make it very clear that Washington, right now, is removing hemp from the scheduling act, so it gives us better legal grounds to defend against any sort of federal intrusion later to prosecute people growing hemp here,” he added.

Marijuana activist John Worthington urged the Legislature to remove all varieties of cannabis from the state drug schedule.

Ending cannabis’s status as a controlled substance, Worthington argued, would curb the federal government’s ability to seize imports under the federal Interstate Commerce Clause should newly installed U.S. Attorney General Jeff Sessions decide to further challenge state cannabis laws.

Bailey Hershberg of the state marijuana advocacy group NORML PAC believes encouraging hemp farming in the state could have a positive environmental impact through crop rotation.

HB 1712, 2021 and HB 2064 were all passed out of committee by a majority vote and await further deliberation by the House Rules and House Appropriations committees.



WVC Speaks Lecture Series presents ‘Sea Farming’

Rob Fitch, Wenatchee Valley College Biology faculty, will present “Sea Farming - The Farmer in the Swell” at the next Wenatchee Valley College Speaks Lecture Series. The lecture is Thursday, March 9, at 2 p.m. in Wenatchi Hall 2105 and via interactive television to the Omak campus room 901. It is free and open to the public.

Fitch will explore what seaweeds and algae are, as well as the concepts of agriculture, aquaculture, mariculture and the studies of algae.

Fitch has been teaching biology courses, including marine biology and oceanography, at WVC since

1989. In the summers, he often teaches at Walla Walla University’s Rosario Beach Marine Laboratory near Deception Pass State Park. He is the adviser for Science Explorations at WVC and has led marine biology field trips twice a year since 1991. Fitch has attended numerous regional, national and worldwide marine biology conferences and seminars since 1984. He became fascinated with algae and seaweed while enrolled as a marine biology major at the University of California, Santa Barbara.

Daily parking passes on the

Wenatchee campus cost \$2. Parking permit machines are available in the Wells Hall/Music and Art Center, Smith Gym, Brown Library and Sexton Hall lots. Students must have valid WVC parking permits.

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- Vino*
- house red or white wine 5
 - Beer**
16 oz bartender's choice 4
- Chicchetti*
- Pizzetta**
margherita or vegetable 5
smoked paprika or sausage 6
 - Bread & Cheese Sauce**
grilled bread w/garlic served
with Vinconti's cheese sauce 5
 - Roasted Beets w/Saba**
marinated in saba(cooked grapes) & balsamic 3
 - Marcona Almonds**
roasted in house w/sea salt 4
 - Cured Olives**
Mediterranean pitted olives 3
 - Castelvetro Olive**
Sicilian bright green olives in fresh olive oil 3
 - Tuna & Beans**
Italian tuna, lemon zest, beans & capers
served with cracker bread 4
 - Cured Meats Crostini**
Salami selection on grilled bread with EVO 4

Desserts

- Affogato**
espresso over 2 scoops of gelato 5.25
 - Gelato Crepe**
w/one topping & whip cream 5
 - Banana Split**
3 scoops gelato, 3 toppings,
nuts & whip cream 6.5
 - GelLatte**
frozen coffee shake made with gelato
16 oz 4.5 - 20 oz 4.95
 - Sweet Crepes**
Strawberry Nutella 6.5
Banana Nutella 6.5
Strawberry & Banana Nutella 6.5
Nutella 5.5
Cinnamon Sugar & Butter 5.5
- Gelato & Sorbello*
- served in a cup or cone
 - small 3.5
 - medium 4.6
 - large 5.7
 - whale cone - add .75
 - toppings, fruits & nuts - each add 1.00
- Coffee & Teas*
- serving Caffe Vita Coffee & Cha Teas
 - Cha Hot Tea 2.5
 - Drip Coffee 2.5
 - Espresso Doppio 2.5
 - Capuccino 4
 - Latte 4

cha

- Cha Iced Tea 3
- Pomgranate Iced Tea 3
- Peach Iced Tea 3
- Cha Hot Teas 2.5

- Drinks**
- Strawberry Lemonade 4.5
 - Italian Sodas 4
 - Sodas 3

ANTIPASTI
Select and create a plate for your table:

Meats finnoccchioni salami 4 prosciutto di parma 6 smoked hungarian 5 capicola dolce 5 smoked paprika 4 herbed pork loin 5 mortadella 4 buckboard bacon 5	Cicchetti (small bites) roasted beets with saba 4 marcona almonds 4 castelvetro olives 4 preserved tuna & beans 6 bread EVO & balsamic 4	Cheese robiola bosina 5 smoked white cheddar 4 pecorino frescoverde 4 gorgonzola dolce 4 fontina val d'aosta 5 cabot cloth bound cheddar 5 burrata 4
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Chef's choice antipasti plate 18

APPETIZER

- Cured Bruschetta**
grilled bread, EVO, sliced salami 11
- Grilled Mushrooms**
mushrooms, roasted red pepper sauce,
parmigiano, fresh herbs 9
- Cheese Sauce & Grilled Bread**
Visconti's cheese sauce &
grilled artisan bread 7
- Pancetta Wrapped Prawns**
prawns, pancetta, lemon, aioli 16
- Bruschetta**
grilled bread, italian salsa fresca, fresh basil,
shaved parmigiano 8
- Flatbread & Roasted Garlic**
flatbread, roasted garlic, gorgonzola dolce 10
- Prosciutto Crudo & Burrata**
prosciutto, burrata cheese with pesto,
EVO, grilled bread 14

PIZZA

white - blanco	red - rosso
Caprese olive oil, sliced heirloom tomatoes, fresh mozzarella, fresh basil 12	Margherita D.O.P. pizza sauce, fresh mozzarella, fresh basil 12
Roasted Vegetable pesto ricotta, roasted julienne veggies, grated parmigiano 13	Quatro Formaggio (4 Cheese) pizza sauce, smoked mozzarella, fresh mozzarella, parmigiano, provolone 12
Pesto & Prosciutto pesto sauce, buckboard bacon, prosciutto cotto, fresh basil 14	S-M-O pizza sauce, mozzarella, italian sausage, mushrooms, kalamata olives 13
Colazione cheese sauce, buckboard bacon, green onions, pecorino romana, fresh duck egg 13	Smoked Paprika pizza sauce, fresh mozzarella, smoked paprika, salami 13
Ham, Fig & Goat fig jam, smoked herb loin, green onions, goat cheese 13	Salumi Misto pizza sauce, fresh mozzarella, smoked paprika, smoked herb pork loin, pepperoni, salami 13
Wild Mushroom EVO, medley of wild mushrooms, fontina, green onions 14	Meatball pizza sauce, fresh mozzarella, sliced sausage meatballs, red onion 13
Seasonal Pizza chef's choice featuring Wenatchee Valley grown products, market	

SANDWICH

- Italian Sandwich**
house baked bread, salami,
mortadella, provolone,
arugula, tomatoes, olives,
peppers, red onions, EVO,
red wine vinegar 10
- Sausage and Pepper
Sandwich**
house baked bread, grilled
italian sausage, caramelized
peppers & onions, provolone 11
add red sauce .50
- Spaghettini &
Meatballs**
spicy italian sausage
meatballs, marinara
sauce, pasta 12
- Lasagna**
ground beef, ricotta
cheese, mozzarella
cheese, spinach,
marinara sauce, pasta 13

PASTA

- Chicken
Mushroom
Mostaccioli**
sauteed sliced chicken
breast, mushrooms,
cheese sauce, pasta 12
- Sausage
Mushroom
Mostaccioli**
sauteed italian sausage,
mushrooms, green
onions, cheese sauce,
pasta 12

SALAD & SOUP

add these: chicken breast 4 chicken apple sausage 4 spicy italian sausage 4

- Chopped Antipasti**
artichokes, roasted red peppers, olives, salami, smoked
cheese, parmigiana, tomatoes, onions, romaine hearts,
italian dressing 7 / 12
- Burrata Caprese**
heirloom tomatoes, burrata cheese, fresh basil, EVO 7 / 12
- Classic Caesar**
romaine hearts, house made caesar dressing,
croutons, parmigiano 6 / 11
- Beet and Arugula**
roasted beets, arugula, honey-thyme vinaigrette, goat
cheese, candied nuts, balsamic glaze 7 / 12
- Apple and Arugula**
sliced gala apple, arugula, vinaigrette,
ricotta salata cheese 6 / 11
- Seasonal Salad**
chef's choice featuring Wenatchee Valley
grown products, market
- Zuppe di Giorno**
daily soup special 4 / 6

* may contain raw or undercooked animal product. Such items may increase your risk of food borne illness, especially if you have certain medical conditions.

TAP BEERS

- STELLA ARTOIS 7
- ICICLE BREWING Bootjack IPA 6
- Seasonal Lager-Pilsner 6
- Seasonal Ale 6

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