

Hair salons, massage therapists treat Special Olympics athletes



By Gary Bégin

The Wenatchee business community came together to cheer on hundreds of Special Olympic athletes early last month at the Wenatchee Convention Center. They were feted, danced and had hair, nails and massages to applaud just how special they really are. The athletes came from all over the North Central Washington area and also participated in games and were awarded “pirate rings” as part of the themed event.

According to Tonya Pygott, owner of A Shear Obsession salon, 404 S. Chelan Ave., “The Winner’s Circle salon was named by the first group of Special Olympic volunteers. It is a group of hairdressers and volunteers throughout the valley that come together to work as a team for the athletes. The Winner’s Circle Salon is sponsored by Rusk, CosmoProf and A Shear Obsession Salon.”

Pygott has been the “ringleader” of this group of compassionate and

dedicated hair and nail professionals and volunteers for the last three years and before that served meals at the annual banquet for 10 years.

“Our main focus is to provide a professional, team united experience for all of the athletes prior to the dance. Our sole purpose is to make them feel special, and important,” Pygott said. “It takes months of work and planning to put this event together, but the satisfaction we get from working on the athletes is worth every minute!”

Pygott said she was inspired to volunteer doing hair and nails because “I saw a need for a professional, positive influence for these athletes.” “We gave 100 massages and donated \$119 back to Winter Special Olympics.

Athletes received free massages and all others were done by donation,” said Becky Pottorff owner/operator of Quintessential Massage here in Wenatchee.

SEE SPECIAL OLYMPICS, PAGE 3



GARY BÉGIN/WBJ

“Milena” (left) and Kelsey were two of the Seattle Seahawk Sea Gals in attendance at the annual affair. Above them pirate balloons, the theme for this year’s event.



BROOKE SIMMONS

Hairdressers and volunteers came together to give a special hair treat to the Special Olympics athletes. Front row going left to right: Karlie Merrill-hair, (associated with A Shear Obsession); Lacey Kirk-nails (A Shear Obsession); Janea Aguigui-nails, (volunteer); Jessica Brooks-hair (volunteer); Hannah Pygott-hair (A Shear Obsession and Chelan County Natural Resources Department) Lynsey Seaford-hair (volunteer). Middle row, left to right: Camisa Brozovich-hair (A Shear Obsession) Megan Baker-hair (The Hair Loft) Andi Guerra-Lopez-hair (owner of Andi’s Salon). Back row, left to right: Tonya Pygott-nails (owner of A Shear Obsession and founder of the Winner’s Circle salon); Arland Dorais-hair (A Shear Obsession) Kris Kruse-hair, (A Shear Obsession) Kamberly Ahmed-nails (Andi’s Salon) Micheal Kilgore-hair (owner of Michael David Salon); Tina McCarty-nails (volunteer) Shawna Smith- check in desk (volunteer) Donna Ohmera- check in desk (volunteer). Not pictured: David Munoz-hair (Andi’s Salon); Chris Gomes-hair (A Shear Obsession).



PHOTOS GARY BÉGIN/WBJ

Phil, Bernie and Austin pose below the landmark sign on Wenatchee Avenue.

Buddy’s is now Bernie’s Burgers & Suds

By Gary Bégin

It was Buddy’s forever, but forever going forward it will now be Bernie’s Burgers & Suds and the legacy will belong to longtime manager and jack of all trades employee Bernadette Harper, aka Bernie.

Bernie, her husband Phil, son Austin and Bernie’s sister Vicky Sparks have joined together to make a dream come true and to continue satisfying the palates of Wenatchee Valley burger lovers.

Phil came up with the idea of adding 1/4-pound hot dogs to the menu, but other than that, “The menu isn’t changing,” Bernie said emphatically.

She wants the community to know that the same great offerings will remain and by mid-April the beer license should allow them to serve some brews along with the classic American fare.

When the previous owner finally decided to retire, she gave Bernie and the other employees only a couple of weeks notice. Basically the door was going to be locked and that would be that, but then came Bernie to the rescue.

“I love what I do and I love serving people. I didn’t want to disappoint the employees or the customers so I decided to keep it going,” said Bernie.

I new sign and some minor interior alterations may be the only things people notice and that’s fine with Bernie.

Phil, Bernie and crew came up with \$15,000 to give

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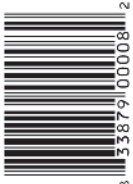
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Sen. Hawkins, Reps. Steele,
Condotta inside this edition



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Safeway, 501 N. Miller St.

East Wenatchee

Fred Meyer, 11 Grant Road

Safeway, 510 Grant Road

Cashmere

Martin's Market Place

130 Titchenal Way

Cashmere Valley Record,

201 Cottage Ave., Suite 4

Leavenworth

Dan's Food Market

1329 U.S. Highway 2

The Leavenworth Echo,

215 14th St.

Chelan

Safeway, 106 W. Manson Rd.

The Lake Chelan Mirror,

310 E. Johnson Ave.

The Vogue,

117 E. Woodin Ave.

Pateros

Howard's Super Stop,

245 Lakeshore Drive

Brewster

Triangle Exxon,

405 Highway 97

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Governor signs Hawkins bill requested by Leavenworth

OLYMPIA - In a morning meeting this past fall at Leavenworth City Hall, Sen. Brad Hawkins listened as city officials spoke of how a boundary change for Washington's apple maggot quarantine area had limited their disposal options for brush and yard waste.

In a morning ceremony today at the state Capitol, some of those city officials witnessed Gov. Jay Inslee's signing of Hawkins' legislation to give Leavenworth the opportunity to burn brush and yard waste four

times a year rather than hauling it away to western Washington for disposal.

Hawkins' Senate Bill 6055 won unanimous approval from the Senate and House of Representatives during the 2018 legislative session that ended March 8. It will help Leavenworth with an immediate issue but also will allow the state Department of Ecology and other agencies to collect data and help decide whether burning is a long-term option in such situations. The new law will take effect June 7.

"This is a direct result of

the very first meeting on my 12th District listening tour," said Hawkins. "It's another great example of how good legislation can begin with a simple conversation, and how governments can cooperate to do good things."

Leavenworth officials raised the concern to Hawkins during his October listening tour, explaining how recent adjustments to the quarantine area stopped the city from transporting its brush and yard waste toward Wenatchee. Hawkins said chipping the



SUBMITTED PHOTO

From left: Leavenworth Councilmember Margaret Neighbors, Leavenworth Mayor Cheri Farivar, City Administrator Joel Walinski and Councilmember Sharon Waters traveled from Leavenworth to join Sen. Brad Hawkins, his Legislative Assistant Shelby Lubchuk and Gov. Jay Inslee at signing of Senate Bill 6055.

city's entire accumulation of brush is not realistic, while hauling the waste over 100 miles west for disposal is costly and has other disadvantages.

"Yard waste is not a typical topic of legislation, but this is more than a local concern. Between the apple maggot quarantine, Ecology's regulatory authority concerning air quality and the fact that

three other municipalities are affected by the boundary change, the legislative arena was the place to address this," Hawkins said.

"I am grateful for the significant amount of hard work, compromise, and bipartisan support that led to today's signing, and I'm glad the city was represented at the ceremony," he said.



Alaska Airlines adds additional flights to Pangborn summer schedule



As the busy summer travel season approaches, Alaska Airlines has announced additional frequencies for its Pangborn to Seattle-Tacoma International Airport daily service. Starting May 20, seven more daily round trips per week have been added to the schedule. The additional flights are responding to market demand that led to an 83 % load factor for existing service in 2017. Because usage has been so strong, people who wanted to make the convenient 25-minute flight could not secure a seat at times and had to make other travel arrangements. "Our

community is using Pangborn to connect to the world. Additional flights serve local residents and opens up more opportunities for business and leisure travelers to come to our region," stated Pangborn Governing Board President and Port of Chelan Commissioner Rory Turner.

Beginning on May 20, 2018, the new schedule will feature departures at 6 am, 11:15 am, 3:20 pm, and 6:44 pm six days per week, with three flights daily on Saturdays. "We are very excited about the new schedule which provides more frequent connections and options to flyers and increased

activity at the airport," stated Pangborn Airport Director Trent Moyers.

Go to AlaskaAir.com to see the complete schedule. Please contact Trent Moyers,

Pangborn Airport Director, at 509-884-2494 for additional information.

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Hair salons, massage therapists treat Special Olympics athletes



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“It was my eighth year recruiting licensed massage therapists. It was open to anyone yet most this year were members of GWAMA (Greater Wenatchee Massage Alliance) a group of licensed massage therapists, which meet once a month for nine months each year. We earn CE’s (continuing education credits), highlight current massage information and network. Our mission statement: Licensed and Professional Massage

Therapists dedicated to developing massage as a vital tool for health in North Central Washington through networking and education. We had goal to get 10 LMT’s to participate. I may need to revisit for next year’s event and set my goal at 15 LMT’s,” Pottorff said. Her studio is located at 14 N. Mission St., second floor in the Wenatchee World building, but takes clients by appointment only. Call her at 509-630-7341 for more information.

A Shear Obsession can be reached at 509-662-6252.



ALL PHOTOS GARY BÉGIN/WBJ

Becky Pottorff, owner of Quintessential Massage, performs her soothing magic to a Special Olympian.



Massage therapists to the rescue of aching muscles from left to right: Becky Alvarez, Becky Pottorff, Rose Jacobsen, Athlete Nicole Johnson (in chair), Crystal Alvarez, Molly Verde and Tara Adkins.



The annual Special Olympics celebration of athletes from throughout the Cashmere, Leavenworth, Wenatchee and Chelan areas filled the Wenatchee Convention Center recently and featured many local businesses volunteering their time and services to the event. In this photo, a group of athletes arrives to partake in the festivities.



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Legislature approves companion version of Condotta tourism bill

The Washington State Legislature has passed a bill to put a tourism marketing plan in place for the first time since 2011 when the statewide tourism office was cut out of the budget.

Senate Bill 5251 would create the Washington Tourism Marketing Authority (WTMA), to manage financial resources for the development of a statewide tourism marketing plan.

The Senate bill is a companion measure to House Bill 1123, sponsored by Rep. Cary Condotta, R-Wenatchee.

“Washington is the only state in the country that does not have some type of investment in the tourism industry at the state level. What makes this bill so efficient is that the private industry must put up two

dollars for each dollar the state invests. Studies show that for every dollar invested in a marketing program, the program returns somewhere around \$2.50 in state taxes,” said Condotta.

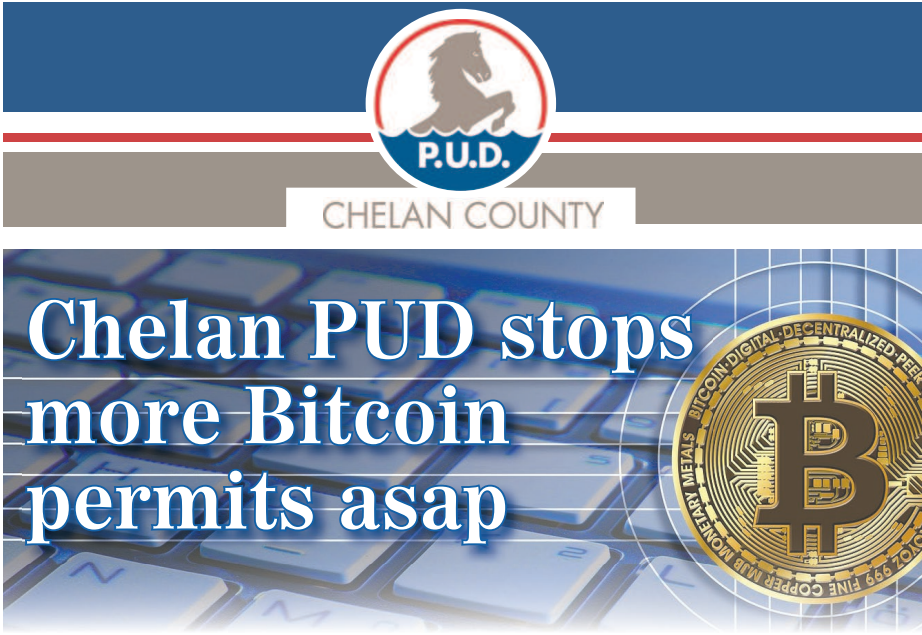
“We heard during public testimony our neighboring states – Idaho, Oregon, Montana and California – are spending anywhere from \$5 million to \$120 million a year to attract tourists. They are seeing a much larger return on their investment.”

The bill directs 0.2 percent of retail sales taxes collected on lodging, car rentals, and restaurants, up to \$1.5 million in 2019, and up to \$3 million per biennium after 2019, to fund the implementation of the statewide tourism marketing plan. The bill

would also require the Joint Legislative Audit and Review Committee (JLARC) to evaluate the work of the WTMA.

“The work done on this legislation has been a true collaborative effort with stakeholders and legislators. It is time to get this program up and running,” said Condotta. “We have one of the most diverse and beautiful states in the country. The 12th District alone is home to Lake Chelan, Leavenworth, the Methow Valley and Mission Ridge. Now we will be able to share the charm and appeal of our state on a much broader spectrum.”

The bill passed both the House of Representatives and Senate unanimously. The WTMA is expected to be funded in the final operating budget.



Chelan PUD stops more Bitcoin permits asap

Chelan PUD news release

Chelan County PUD Monday stopped taking or processing applications, effective immediately, for electric service for cryptocurrency mining.

PUD board members unanimously imposed the application moratorium after reviewing impacts on utility operations from existing loads and applications for service. This pause will allow lessons learned to be adopted for the existing, under-5 megawatt (MW) rates and policies as well as to develop new rates and policies for above-5 MW loads.

General Manager Steve Wright said impacts from cryptocurrency mining applications are hampering responses to the District’s overall planned work, and threatens the county’s electric grid capacity to meet planned growth. Public health and safety concerns due to rogue operators led to the cities of Chelan and Wenatchee acting to curb operations, especially in residential neighborhoods.

(See Editor’s Note below)

“We do need time to take a deep breath and work through the issues and this may be the best approach,” said Commissioner Randy Smith.

Commissioners set a public hearing on the moratorium for 1 p.m. on May 14. Approved applications with fees and charges paid will go forward.

Inquiries about and applications for cryptocurrency operations significantly increased as the price of bitcoin soared last fall. The trend continues with the number of applications filed so far this year approaching 2017’s total.

There are 19 pending applications from cryptocurrency miners for up to 5 MW each, a potential total load of about 16.3 average MW. There are 22 approved and active high density loads in the county, totaling about 13.5 aMW, said Lyle Moore, Customer Service engineering supervisor. Typical countywide growth in a year is about 4 MW.

Staff also is finding rogue cryptocurrency operations requiring time and effort to investigate and respond, said Moore. Many are in homes without the grid equipment needed to serve heavy load, threatening the safety of neighbors and PUD workers.

Lindsey Mohns, Customer Utilities business manager, said with the moratorium in place, staff will:

- Review and update the existing Schedule 35 rate (under 5 MWs) including considering adding transmission costs and continue to develop rates, fees and processes for service requests of 5 MW or more
 - Widely communicate the consequences of unauthorized operations including adding fees for investigation, monitoring and equipment damage
 - Keep working with city, county and state building code officials
 - Keep adding technology to meet the challenges of detecting and serving cryptocurrency loads
- A previous application moratorium for bitcoin mining and similar operations was in place December 2014 until Jan. 3, 2017, as staff developed the rate for use of up to 5 MW.
- In other business, commissioners:

- Reviewed a proposal to create a non-profit Hydro Research Institute in Chelan County as a Public Power Benefit (PPB). Kirk Hudson, Generation and Transmission managing director, outlined the enthusiastic response to the concept from other hydro operators, manufacturers, national research labs and higher education. Local agriculture, healthcare and technology groups also are interested in coordinating research efforts. To start, the institute would compile data from hydro projects and coordinate research on operations with the potential to reduce forced outages, improve operations and maintenance and develop new sensors and monitors. Memberships and the ability to apply for grants would bring in added funding. Commissioners

have committed \$750,000 in PPB funds to hydro research. Hudson will seek board approval on April 16 to allocate an additional \$300,000 to forming the institute. Several community advocates attended to support the institute. “This is a game-changer. I’m excited for the future,” said Commissioner Garry Arseneault.

- Reviewed progress on updating and building new support facilities at Rock Island and Rocky Reach dams as part of the strategic facilities plan. Dan Frazier, Shared Services director, and team members, outlined pros and cons of the “General Contractor/Construction Manager,” approach for design and construction in recommending it to board. Commissioners gave a nod to staff to seek approval from the state’s Project Review Committee to use the approach. Staff will ask board members next month to approve a request for proposals from firms interested in the approach.
- Approved purchase, installation and testing of new systems to manage customer and billing information. Board members set the project budget at \$7.9 million. Plans are to launch the project in April 2019 and have it ready to use by summer 2019.
- Heard plans to restore eroding shoreline at Powerhouse Park at Chelan Falls. The park will close July 30 through Oct. 26 for safety and efficiency during the work.

Upcoming events:

- **April 12** – Strategy Partners meeting, 7 a.m., Confluence Technology Center, 285 Technology Way
- **April 16** – Commission meeting, 10 a.m., boardroom
- **April 30** – Commission meeting, 10 a.m. boardroom (rescheduled)

Editor’s Note: Since this news release, Leavenworth has also taken action to put restraints on Bitcoin data mining operations. See bitcoin story in this issue of the WBJ by Ian Dunn, Leavenworth Echo editor.

Buddy’s is now Bernie’s Burgers & Suds

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them an operating cushion so they could make the necessary legal and physical changes without having to actually close the doors.

They did such an efficient job that the doors were only closed for four hours between the ownership transition.

Customers will still be able to get lime Ricky’s, blueberry shakes, among others, legendary fry sauce and the crowd-pleasing Wild Cat Panther Burger.

Son Austin, who has an engineering degree, and sister Vicky, co-owner of the Floor Factory, will handle the bookkeeping duties. Phil, a commercial transport truck driver, will continue to drive around town getting supplies from places like URM,

COSTCO and Cash ‘n’ Carry. Bernie will still be getting her supplies from FSA and Cisco among others and landlord Steve Still (Still Properties) will continue receiving \$4,300 a month in rent.

The sole proprietorship has 14 employees, most

of whom are part timers. Bernie’s is open seven days a week 11 a.m. - 8 p.m., Friday and Saturday until 9 p.m. the Wenatchee landmark eatery, formerly known as “Buddy La Fleur’s,” is located at 603 North Wenatchee Avenue.

Call 509-662-5118 for more information.



Austin, Bernie and Phil stand in front of the menu board. At the bottom left is the only new addition to the longtime menu, 1/4-pound hot dogs.

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LEAVENWORTH ANNEXATION PAVES WAY FOR ADVENTURE PARK

By Ian Dunn

The Leavenworth City Council has approved the annexation of 10.5 acres of land at the intersection of Icicle Road and U.S. Highway 2. The approval came after a public hearing on the topic at a late February Leavenworth City Council meeting.

The area has been owned for years by Larry Langston, but it was David Moffett, acting as his agent, who pursued annexation with the city, because he has plans to build an Adventure Park on that property.

“I grew up in the ski industry. My parents founded Snoqualmie Summit in 1937. In the ‘50s, I helped my dad run his business. Twenty years later, I ran the ski area for 17 years, but then sold it,” Moffett said. “We’re a large ski area, the largest in the northwest. We served a lot of people, 500,000 per year. I’ve been in the hospitality industry. I thought about doing one of these projects there, but the Forest Service was in the way.”

During that time, Moffett said his development partner, John Sutherland, founded the mountain bike center and was the ski school director. Sutherland has been with the project since October when they received a contract to buy the property.

Moffett said this was an

important day for them.

“When we started this project, we had some milestones we needed to meet. The first was annexation. This is an important thing for us. The second will be the conditional use permit,” Moffett said. “Why do we want to be in the city? People might say we are crazy, that all cities are tough. Nate (Pate, Development director) has been particularly helpful to find solutions to some of the problems.”

The zoning is right, Moffett said, and they want to be part of this community. Assuming the project goes through, Sutherland would be moving here.

“Why should we, across the street, give those tax revenues to the county? It will all go straight to the city. There are a lot of restrictions here, but we don’t mind the restrictions. Hopefully, this will go through,” Moffett said.

Even though the meeting was just about the annexation, Sutherland made a presentation about the future plans for the Leavenworth Adventure Park.

He said there are three or four different planned attractions.

“Our feature for phase one is an alpine coaster, which was actually born in Bavaria. The company we’ve been working with is a German company called Wiegand. This is a 2,400 foot down track, 750 feet up,” Sutherland said.

Also planned is a ropes course, zip line, bungee trampoline, play area for kids, food service, picnic area.

“The Adventure Park is a family centered, year round activity park. I want to emphasize, the vast majority of activities we would have here are interactive. It’s not an amusement park, it is an interactive activity park,” Sutherland said.

The alpine coaster is a six-rail track, with up-stop wheels so it doesn’t come off

the track.

“A lot of you might be familiar with the cement alpine slides that can come out of the track. This one, you can’t come out of the track,” Sutherland said. “It features four 360 degree circles, which is a lot of fun. The maximum speed is actually regulated to 25-29 mph, depending on the pitch of the hill. There are handles so people can regulate their own speed. There’s always a little braking going on.”

Another activity is called Via Ferrata, which is a climbing activity.

“There are rebar steps implanted into the rock. There is a cable running through it. People doing the activity are always hooked to the cable. Most people can do this,” Sutherland said. “It’s a really interesting activity. It was actually born out of WWII

when they would put these in the rocks to get troops across the passes. This was born in Europe. This is an exciting experience, safe and guided.”

The rope challenge course would be in the base area, offering some climbing activities. The trampoline would be for kids and adults. The zip-line is passive.

“It pulls you back up, then you get the experience down. We look at this at being successful because there’s already a zip-line in the area. This is something people can do that wouldn’t be able to do at regular zip-line operations,” Sutherland said.

Sutherland said they feel pretty strongly this would be a really attractive western gate for the city.

“You’ll come out of Tumwater Canyon, you’ll see some climbers and activity there and some really great landscaping,” Sutherland said. “It’s a complimentary activity to all the recreation here, whether it is mountain biking, skiing, river rafting and everything else. We feel like, as we looked around town, it was a much needed family

activity for kids.”

There has been a focus toward community engagement, Sutherland said. Toward that end, they’ve been working with a number of local partners like Syndicate Smith and Todd Smith, Leavenworth Realty with Mike and Ken West and RH2 engineers in Wenatchee.

Leavenworth is the fifth most visited tourist attraction in the state, doing 2.5 million visits per year, Sutherland noted. He said there is a pretty large tourist based economy here, but it is short on family activity, entertainment in town.

The Icicle Village used to have a train and bumper cars, he pointed out.

“We’re not that, per say, but we are family entertainment. Most of our activities are very interactive. The alpine coaster has been proven to be year round. This will be the first one in the northwest. There is one in Idaho. There is one in B.C. There isn’t one in Oregon. There’s one in California,” Sutherland said. “These are mostly at ski areas. There’s a collection in Gatlinburg, Tennessee. There’s not a lot on the west coast.”

The alpine coaster in Park City, Utah does 180,000 to 200,000 visits per year. Sutherland said they expect to do 100,000 visits in the

See **ADVENTURE PARK**, PAGE 8





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Governor signs Rep. Mike Steele’s bill to ensure accessibility for trained service animals

A measure that seeks to crack down on abuses of those who misrepresent their pets as service animals, while ensuring access to authentic trained service animals, was signed into law Thursday by Gov. Jay Inslee. Rep. Mike Steele, R-Chelan, who authored House Bill 2822, says the idea came from a 12th District business owner. While drafting the measure, Steele consulted with members of the disabled community and businesses who believe the state needs to crack down on these types of abuses. The bill makes it a civil infraction, with a \$500 fine, for people trying to falsely pass their pets off as service animals. “We’ve all heard the stories about the boa constrictor around the neck, or the attempt to bring a peacock on a plane. Every time a person fakes a service animal, it puts the real service animals in jeopardy, and it risks harm to others,” said Steele. According to the Americans with Disabilities Act National Network, “A service animal is any dog that is individually trained to do work or perform tasks for the benefit of an individual with a disability, including a physical, sensory, psychiatric, intellectual, or other mental disability. Other species of animals, whether wild or domestic, trained or untrained, are not considered service animals.” “Real service animals are trained to provide assistance for people with disabilities. Several disabled people who testified in favor of this bill articulated genuine concerns because those who falsely imply their pet as a service animal create confusion and erode trust for those who are accompanied by real service animals,” added Steele. As of last October, 19 states have similar measures to prohibit false claims of service animals. “It’s not right to park in a disabled parking spot if you don’t have a disability. It’s not acceptable to pretend to be blind to get a reduced bus fare. And it’s wrong to take advantage of service animal rules so you can have the same privileges as disabled people who need assistance from legitimate service animals,” said Steele. “We’re saying with the signing of this bill, if you fake it in Washington state and the pet is not legitimately trained as a service animal, there will be consequences.” The bill takes effect Jan. 1, 2019. See Washington State House Republican Communications housepublicans.wa.gov for more information.



Reichert Responds to Section 301 Investigation Announcement

WASHINGTON – Following the President’s announcement on the Section 301 investigation, Trade Subcommittee Chairman Dave Reichert (R-WA) released the following statement: “I share the same goal of protecting the technology and intellectual property of American companies, but we must pursue a strategy that targets the problem and protects American families and workers. A strategy that doesn’t put an end to the problem, but harms American families and businesses, is not the right

answer. A successful strategy requires a narrow approach and a global partnership to address China’s unfair practices. If we don’t apply the right remedy, it is Americans who will bear the brunt, not China. Our families lose because tariffs will increase prices, and our farmers and workers lose because they cannot sell their high-quality products around the world when they face retaliation. I hope the Administration’s plan to allow for public comment is a robust process for considering the public’s views on these tariffs.”

New contractors Chelan-Douglas		
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CHELAN LANDSCAPING LLC	PO BOX 46	CHELAN FALLS
COLUMBIA YARD SERVICE	PO BOX 3560	WENATCHEE
EASY STREET PAINT CO	1017 EASY STREET	WENATCHEE
EVERGREEN VALLEY LANDSCAPING	915 WALKER AVE	WENATCHEE
KUTZ CONSTRUCTION	24 HORIZON FLATS UNIT 2	LEAVENWORTH
MARINE SERVICES LLC	792 N BRADLEY	CHELAN
MILLER FAMILY LLC	1422 N MILLER STE 5A	WENATCHEE
P&B FLOORING INC	134 12TH ST NE	EAST WENATCHEE
RODRIGUEZ RENOVATION LLC	PO BOX 321	MALAGA
ROOF TO WALL LLC	620 HIGHLAND DR	WENATCHEE
SITE PRO INC	PO BOX 633	LEAVENWORTH
TUMWATER TREE SERVICE LLC	251 CHERRY ST	LEAVENWORTH
UPPER LEFT CONSTRUCTION	125 N WILSON ST	WENATCHEE



AWB statement on 2018 legislative session

OLYMPIA – Kris Johnson, president of the Association of Washington Business, issued the following statement on the conclusion of the 2018 legislative session: “We are disappointed legislators did not do more to address Washington’s urban-rural economic divide. While there were a few successes, including a fix for the Hirst court decision on water rights, there were also many missed opportunities. “At the top of the list is the Legislature’s failure to support manufacturers by lowering the business and occupation (B&O) tax rate. Last year, a strong bipartisan majority agreed to include tax relief for manufacturers as part of the state budget, but it was unfortunately vetoed by the governor. “This year, lawmakers put the issue back on the table by considering legislation that would have reduced the B&O tax on manufacturers – a part of the economy that’s lost jobs over the last two decades – but it failed to pass. “This is especially disappointing considering the widespread recognition among lawmakers about the need to boost the economy in rural Washington and the extraordinary growth in state revenue that made the tax relief feasible. “Legislators also failed to pass legislation to significantly improve and expand broadband internet in rural communities. AWB hosted two summits last year on the subject of rural jobs, and one of the things we learned is that closing the digital divide is absolutely critical for the economic success of rural communities. “We appreciate the continued spending on K-12 education in the 2018 supplemental budget, but we’re concerned about the use of revenue intended for the rainy day fund to speed up the timeline for school funding. The economy is growing, which means now is the time to increase rainy day reserves, not dip into them. “We remain committed to the goal of economic prosperity in all of Washington and look forward to working with lawmakers in 2019 to achieve it.”

AWB files ballot challenge to carbon tax

OLYMPIA – Citing the importance of transparency with voters, the Association of Washington Business today filed a ballot title challenge to Initiative 1631, which seeks to impose a new carbon fee on Washington employers. If successful, I-1631 would charge Washington employers a beginning price of \$15 per metric ton of carbon emissions, with the fee rising \$2 (approximately 2 cents per gallon) annually plus inflation. It would also create a new layer of government by establishing an oversight board made up of people from different interest groups to decide where and how to spend the revenue. The board would be given wide latitude over how to spend the money, making it unclear exactly how it would be used. The official I-1631 ballot title, issued last week by the Attorney General, fails to mention several important elements of the measure including the new, unelected board it would create and that the carbon price would rise every year plus inflation. The title also uses the imprecise term “pollution fee” to describe what AWB argues is in fact a price on carbon emissions. AWB has not taken a position on I-1631 but believes it’s important the ballot title and summary accurately reflect the measure. “We think it’s important that voters who are asked to sign the petition for I-1631 know what they’re signing,” said AWB President Kris Johnson.



“This is about transparency. Voters have the right to know that I-1631 will set a price on carbon emissions, that it will go up every year and that a new, unelected group of people representing different interest

groups will be the ones deciding how and where to spend the money it generates, not their elected officials.”

I-1631 proponents filed the initiative with the Secretary of State’s Office earlier this month. After reviewing it, the Attorney General’s Office issued the official title last week.

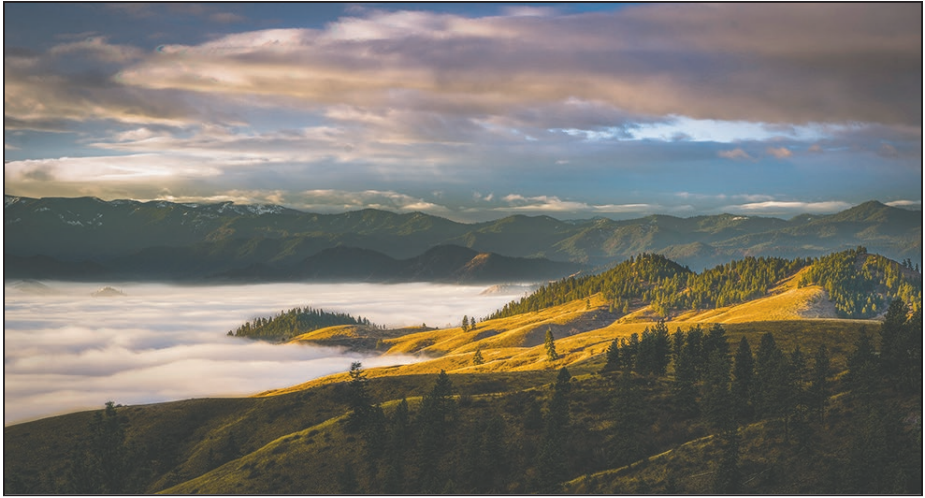
Backers must submit approximately 250,000 signatures by July 6 to place the initiative on the November ballot.

About the Association of Washington Business

Formed in 1904, the Association of Washington Business is Washington’s oldest and largest statewide business association, and includes nearly 7,000 members representing

700,000 employees. AWB serves as both the state’s chamber of commerce and the manufacturing and technology association. While its membership includes major employers

like Boeing and Microsoft, 90 percent of AWB members employ fewer than 100 people. More than half of AWB’s members employ fewer than 10. For more about AWB, visit awb.org.



PHOTOS OF CASHMERE CANYONS BY DAVE MASUDA/BUNKHOUSEPHOTOGRAPHY.COM

Cashmere Canyons Permanently Protected

CDLT Press Release

The Chelan-Douglas Land Trust (CDLT), working with generous private landowners, has permanently conserved over 2,000 acres in Hay and Nahahum Canyons near the town of Cashmere. Jabe Blumenthal, Julie Edsforth and Don Poirier have placed a conservation easement, held by the Land Trust, on their Hay Canyon Ranch property and will also do so on newly purchased adjoining land in Nahahum Canyon, permanently protecting these lands from any future development.

In a rare and generous

move, the landowners will also open their property to the public for hiking on over 10 miles of trails once a suitable trailhead can be built. The Land Trust is seeking funding for the trailhead and will manage the trail system. The property, with its stunning wildflower displays and sweeping views, will be known as the Cashmere Canyons Preserve.

The property has unique qualities that make it particularly resilient to the effects of climate change.

“The Land Trust is thrilled to be playing a part in securing conservation for such a beautiful and

important area, and to eventually invite the public to enjoy the Cashmere Canyons Preserve,” said Land Trust executive director Curt Soper. “When people visit this place, their appreciation for our part of the world will be enriched.”

The Land Trust needs to raise the money necessary to design and build an appropriate trailhead with ample parking and amenities before the public can have access to the property and hopes to do that in the next 1-2 years.

“Since we first stumbled upon this land 28 years ago, our appreciation of

its subtle natural beauty has grown with every season. While many people experience its wonders through the paragliding school that operates there, we’ve always dreamed of opening up its rolling trails, flower-covered hills and abundant wildlife to more people. With the help of the Chelan-Douglas Land Trust, we’ve finally been able to connect these lands to a suitable public access point,” said property owner Jabe Blumenthal.

“We look forward to sharing this land with the community as well as getting their help to protect it.”

Support for this project included partial funding from the Doris Duke Charitable Foundation granted through The Nature Conservancy to identify and protect Pacific Northwest lands that will provide resiliency in the

face of climate change.

Its large size, diversity of habitat from shrub steppe to forest, and the connectivity to public lands will allow plants and wildlife the room to move and re-establish as our climate changes.



Chelan-Douglas Land Trust is a local non-profit working to conserve our land, our water, and our way of life. The Land Trust has a 33-year record of working collaboratively with property owners and communities to identify and protect the region’s most important natural landscapes forever. For more information: cdlandtrust.org.

Eagle Creek residents ask Chelan PUD for ‘fiber’ access

By Ian Dunn

Residents of Eagle Creek want PUD fiber. A meeting was held at the Chelan PUD office on Feb. 8 to discuss the matter. Chelan PUD Managing Director of Fiber and Telecom Mike Coleman sat down with the Echo for a discussion. He said when an area asks for fiber, there are a number of considerations.

“When we initiated the Public Power Benefit Program, we looked at the entire county in terms of what had not been built. Probably as important, we looked at the areas of the county that had been built, but hadn’t been totally completed,” Coleman said. “So there were gaps in the existing network coverage. We compiled all those, used a data set and analyzed it. We were looking at, how far out should we build? As part of the 2015 strategic plan, we had topic teams and I had customer owners from around the county on the Fiber Topic team.”

That was one of the questions they wanted answered, he said. They also wanted to know, how the county perceives the value of fiber? Should they continue to extend it? How far should they extend it?

The conclusion, Coleman said, was, after all was said and done, and through multiple iterations, was that a reasonable program would be to extend to about 85-90 percent of the county. At the time, the PUD had about 69 percent of the county covered. Over the last two years, they’ve grown the network 5 percent from 69-to-74 percent.

The reason they’ve left it a little bit indefinite is because they don’t know where the growth will occur over the course of this program, he said. If the growth hits where the network already is, that helps. If it hits in some area where they’re not able to build to, it hurts.



The residents of Eagle Creek are asking when they’ll get fiber. Like everybody else, they would really like it now. Coleman said they have a well defined process they go through, allowing operational priorities to dictate building each year.

“First of all, do we have the availability of funding? Did the commissioners allocate funding to us for the next year? Second, we do what we call a pre-selection and evaluation process. Out of that, we work jointly with the customer utility side, the line operations group, because we work hand-in-hand with them,” Coleman said. “We need to look at what their resources, work plans and priorities are versus our work plans, resources and priorities. Out of that, we get a melding of the minds that says that particular group of areas is the most feasible for the following year.”

Concurrent with that, Coleman said they have a preliminary design phase going on to gather preliminary information to refresh their data for those given areas. That gives them a good feeling of what is build-able the following year.

What that culminates in, between the line ops and the fiber group, is they get a recommended set of build areas, which matched against the funding, then they

make a recommendation to the board and it goes through the annual budget process.

At that point, Coleman said he publicly announces the areas they will go to the following year. They don’t work beyond one year right now, he said. Basically, they’ve already gone through the process for 2018.

“We start in January, February and March of each year with all the preliminary work. We generally complete our draft business plans in the June timeframe. Also, generally takes us from June to September, October to finalize the precise list,” Coleman said. “Then it goes through the budget process into late October through November into the first board meeting of December. Out of that, I know I have the money to build it and complete it, which is very important.”

Secondly, they have an agreement and set of priorities between fiber and line ops. Coleman said they always follow the path of the electrical infrastructure. They look at this and as they are making these decisions, one of the top priorities for the district as a whole is the reliability of the electrical system.

“They may have an area that has the statistics that says we need to work on that area, we need to improve the reliability. If

they do, it only makes sense for me to be in that same too, if I need to build fiber. It needs to be done jointly,” Coleman said. “It’s much more efficient and cost effective. We’re spending customer owners’ money. We want to do it as effectively as we can.”

How much does the PUD consider the amount of potential hook ups? Coleman said they’ve gone into some rather sparsely populated areas. The objective they came out of strategic planning with was to achieve 85-90 percent of the county with \$25 million.

They they look at that, Coleman said they think about the average cost for any area passed. They range from A-to-Z on the continuum.

“There are some areas we can build that it’s only going to cost \$1,000 per premises passed. There are other areas where you have a person living on a single track road six miles down the side of a mountain. That’s going to cost me \$250,000 to get to that one person,” Coleman said.

Coleman said they took an average for the cost of premises passed for each of the areas. They rank them. The key there, he said, is they knew that information would change over the course of a 10-11 year program. They evaluate it every year to see what has changed.

“So one of the things when people call us and ask, we look at our information and give them a good answer. If something has changed, that area may go back into the mix or go out of the mix, depending on which direction the change was,” Coleman said. “In the case of Eagle Creek, because of the road widening project, we got the electrical work done and we got a fiber conduit placed with that. It cut the cost for premise passed to almost half what it was. That now makes it feasible. The next question is, when is it

Lawmakers face public outrage over disclosure-exemption bill, advance supplemental budget bills, and pass a ban on firearm bump stocks

OLYMPIA – Washington lawmakers faced a firestorm of public outrage and front page editorials in newspapers statewide, an unprecedented outpouring in modern times, after passing a bill to exempt themselves from public records disclosure requirements. The bill passed both houses in record time on Friday. SB 6617 was introduced Wednesday, underwent a perfunctory joint work session review on Thursday, and was passed Friday afternoon with large majorities of 83-14 in the House and 41-7 in the Senate.

The bill was sent to Governor Inslee. His office has been besieged by citizen phone calls and e-mails, as well as newspaper editorials urging him to veto the bill. The Governor has pointed to the large roll call vote on the bill, but has not made it clear whether he will sign it, veto it, or simply let it

become law without his signature.

In a recent example, the Governor opposed a charter school funding bill, but let it become law without his signature.

In other action, lawmakers continued to move key bills in time for Monday’s deadline for moving legislation received from the opposite chamber. They have debated and voted on dozens of measures during extended floor sessions this week.

A union-backed bill to shield public employee birthdates from disclosure, SB 6079, which had passed the Senate earlier this month by a narrow 25-22 vote, did not make it out of the House by Monday’s committee cutoff deadline. It may be brought back in some form during the closing days of this session.



Both the House and Senate passed versions of the 2017-19 supplemental spending plan as SB 6032. The House worked on its measure, HB 2299 on Friday approving dozens of amendments, but adjourned before final passage. Meanwhile, the Senate approved its version, SB 6032, by a 25-23 vote and sent it to the House. On Monday, the House replaced the Senate bill with a striking amendment that is identical to HB 2299, which relies on a capital gains income tax for revenue to fund it.

The vote on SB 6032 in the House was 50-46, and, unless the Senate concurs in the amendment, the bill will go to conference committee where the final details will be

worked out by legislative leaders – likely not until close to the scheduled adjournment of the regular session next Thursday. Bipartisan votes would be needed for final passage, because both versions of the budget would require spending down the state’s reserve fund, requiring a two-thirds majority in both chambers to pass.

A bill to ban so-called bump stocks, devices that enable semi-automatic weapons to work like rapid fire automatic firearms, passed the legislature this week. SB 5992 passed the Senate on Friday by a vote of 25-23. The house amended the bill and passed it on Monday by a vote of 50-46. The amended bill would not only ban the manufacture and sale of bump stocks in Washington, but

would also make it illegal to own them, beginning next year. It also provides for a program to buy back existing bump stocks for \$150 a piece. The Senate concurred with the amendments and passed the bill on Tuesday by a vote of 31-18.

A new bill that would restrict access to assault-type rifles, such as the AR-15 used in the Florida school shooting, was introduced by Sen. David Frockt, D-Seattle on Friday. SB 6620 would raise the age for purchasing an assault-style rifle to twenty-one and would require a purchaser to undergo the same background check currently required for the purchase of a pistol. The bill is still in committee, but could be brought to the floor as part of a budget-related measure.

Keep up with the action during the final days of session by visiting washingtonvotes.org and follow us on Facebook and Twitter #waleg.

Leavenworth annexation paves way for Adventure Park

CONTINUED FROM PAGE 5

first full year of operation. They are currently looking at four phases of development.

“Phase one is the alpine coaster. Phase two, we would add a couple more attractions including the zip line. Phase three, we would add a larger food service facility. Phase four, we would like create and uphill trail system so people could walk up there and go to an observation deck and view the valley,” Sutherland said. “Really right now, most of tourists are not going to hike up Icicle Ridge or Tumwater Mountain. This will give them a beautiful view of Tumwater Canyon and the valley.”

After the annexation, there would be the conditional use permit process, where people could provide comment. Sutherland said they would like to start construction this fall, then have final construction in March. They would open in June 2019, if everything falls into place.

Sutherland said they are being careful with everything.

“In the lighting plan, we know there are dark sky concerns. We want to make sure to pay attention to that,” Sutherland said. “The environment is really important to us personally. It’s not without impact, of course, but we try to minimize that impact with all of our choices in all the work we do on the hill.”

The only foundations for the coaster are on the circles and at the top and bottom, Sutherland said. The rest is just seated on the ground with stakes. To address the fire and rescue challenges, they are purchasing an off road vehicle for use by the fire department.

“Part of this process is the SEPA (State Environmental Policy Act) process. Noise is important. What is nice, this area is facing away from residential housing. We will have some sound-scaping and some music in the base area, but it will be pretty directed. We’ll do

what we can to minimize noise,” Sutherland said. “There will be a traffic study as part of the conditional use process. We’ve talked about a flashing crosswalk for safety. We will have parking there.”

Leavenworth resident Zeke Reister asked about the impact of the park to the adjacent houses.

“Is that a consideration? What about parking? 100,000 visits planned. This road has a lot campers and hikers going up the Icicle during the summer. How will that get along with the all the folks going to the park? This is a pretty good idea. I’m glad it’s getting under the city,” Reister said.

Todd Piowski said he was concerned what it will look like and how it will play out.

“Why do people come here? I think it is for a number of reasons,” Piowski said. “We, as a city, have a choice of how we present ourselves and how we develop this city and the environment.”

Joe Vasta said we need to give a little more thought on what the vision is for the community.

“It was a very good presentation. A couple places mentioned like Gatlinburg, Tennessee and Park City, Utah. I’ve been to both those places. None of us could afford to live there. I certainly wouldn’t want to,” Vasta said.

Planning Commissioner Andy Lane commented on the annexation.

“There will be an application made to the city or the county depending on the annexation. Who would you prefer to have that application? I would rather have the city. That’s the best place to have the community interest represented,” Lane said.

Mayor Cheri Kelley Farivar said Lane made a good point.

“If this development was in the county, then no Bavarian code would be enforced,” Farivar said.

Peter Phillips, raised in Peshastin, but currently living in Seattle, said he has known David

Moffett and John Sutherland for many years. He said they are really good, qualified, caring individuals.

“They are environmentalists of the highest caliber. They are eminently qualified. I’ve been working on this with John for a couple years. It’s just a quality addition to your community because it is environmentally sensitive. It provides activities for existing tourists. It’s not bringing more people. This is a unique, wonderful good use of that mountain. I’ve hiked it many times. I give it the highest endorsement,” Phillips said.

Farivar asked each of the council member to make a comment. Councilwoman Margaret Neighbors said she would vote for annexation.

“I believe something is going to happen there, whether we annex or not. We need to have control. It doesn’t have to be a park. It could be something else beneficial to the community,” Neighbors said. “I think this will be provide activities for our youth. Our kids need things like this. It will also provide some jobs for kids. I’m very convinced the developers are committed to making this a class facility.”

Councilwoman Mia Bretz said she has been really impressed with the developer’s presentations and their thoughts of community and having a classy Bavarian theme going in there.

“It’s already in a commercial zone. I’m interested in the project,” Bretz said. “At first, I thought it was a crazy idea. I’m still warming up to it. One of my big interests in diversifying the economy. Trinket shops only go so far. This is a big interest for me to see the town grow.”

What does the city get? The city gets tax revenue, Councilman Elmer Larsen said. He said he was willing to move forward with the conditional use process.

“Diversifying opportunities through town lessens the impact. We have overtaxed the high lakes.

Anything that spreads that impact out. It may take a dozen rafters off the river. That would be a great thing,” Larsen said. “Larry Langston has had that property for 25 years and nobody else has stepped forward. I think this is a reasonable and environmentally manageable. We’re not cutting the top off a mountain. We’re just going to utilize what is there. It’s a good fit with the least impact.”

Councilwoman Sharon Waters said when she saw this project two weeks ago, she was horrified, thinking people come here for the natural beauty. Waters pressed for this issue to be further discussed at the March study session.

“I didn’t like that thought of all this going on the mountain side. My fear is this goes in, what will we look like 20 years from now? I’m concerned we just got this information two weeks ago, now here we are tonight. I’m not against it. I’m just feeling pushed,” Waters said.

Councilman Clint Strand said this is a project he was interested in. When he first read through it, he had some reservations.

“That whole western face is our good side and we’re talking about giving it a facelift. We need to make sure it’s in the best light. This area is zoned for that activity. This is something that could happen,” Strand said. “If it happens, I would like to make sure the city’s best interests are dovetailing with the developers. There is a lot questions yet to be answered. I look forward to that. I think there is deft of family options in this town.”

Councilman Jason Lundren said he believes the developers are thoughtful and sincere about this facility being nice and matches the geography. He didn’t feel they were blowing smoke and said he planned to vote for annexation.

Lundgren said he wished there was an option C. He wished they had thought about making this an open space.

“I bet you our residents would

gladly pay \$2 million for that site to keep it as open space had we known an adventure park was coming down the pike. There’s a lot of interest in this project. This is not another wine shop or distillery going in downtown. This is permanent infrastructure on the landscape. There are long term consequences with that,” Lundgren said. “My kids would love it. There is a shortage of family activities. I’m guessing the rates are not going to be affordable to a lot of residents. I have a lot of questions about the project.”

Farivar said this is privately held land and already zoned commercially. One of things nobody had brought up, she said, is the kind of inquiries that have come in about that property are nothing as attractive as this project.

“If this property is inside the city, then the residents and council have the opportunity to provide the guidance on what this property might look like,” Farivar said. “One of the ideas somebody came in here with was to lease the property not purchase it. There was a request to build a building that would be a marijuana distributor. That threw a little chill up my spine with having that be the gateway to our community. It would be the first thing you see. It scared me.”

That is one of the last parcels of commercially zoned property of any size in the city, Farivar said.

“It was been on the market for some time. I would like to speak in favor of the annexation, regardless of what the business ends up being. That is a parcel of property in the urban growth area and lies in our gateway. I want to see us annex that parcel so we can guide what happens there and have a voice in what happens there,” Farivar said.

The council voted 6-1 for annexation, with Waters voting no, saying she didn’t have enough time to consider it.

Emergency declared for dam at Eight Mile Lake

By Ian Dunn

PESHASTIN - The Icicle and Peshastin Irrigation Districts last week declared an emergency related to the dam at Eight Mile Lake. The dam itself, which was constructed in the 1920s, has not failed, but now it is being threatened due to the impacts of the Jack Creek Fire last fall.

The fire burned through a significant portion of the watershed above the lake. Tony Jantzer, the manager of the Icicle and Peshastin Irrigation Districts, said they were not initially concerned about the fire.

“After a severe burn like that, the Forest Service will do a severity burn analysis. We received a draft report in January. We forwarded that to the Dam Safety Office within the Department of Ecology,” Jantzer said. “They did an analysis. Based on that report, they are upgrading the danger classification from a low risk hazard to a high risk hazard.”

Jantzer said there are two major concerns.

“With a fire like that, it burned up a lot of the vegetation, so the snow melt will happen a lot faster than normal. Secondly, when it burns severe like it did, it also bakes the soil, causing it to lose absorbency. Rain and snow melt won’t soak into the ground, it will just run off. Both of those things are going to push runoff, so it will be higher than normal,” Jantzer said.

If the dam suffered a catastrophic failure, Jantzer said we could see flows as high as 20,000 cubic feet per second or 8,976,000 gallons per minute coming out of the lake. Historic flows on Icicle Creek are around 15,000 CFS.

The dam would most likely fail during a high water event during a time when Icicle Creek is flowing already at 10,000 CFS. Adding 20,000 CFS from a catastrophic dam failure and Jantzer said you could see the highest ever recorded flows.

The old dam is in poor condition. Jantzer said the districts have been thinking about replacing it for some time.



COURTESY PHOTO

“The lake was originally designed with only a 20-foot spillway. It has sustained some damage over the years, which is an ongoing type problem,” Jantzer said. “The earthen part of the structure has been overtopped many times. Now is about 5-feet lower than it was originally, which has helped. It acts like a spillway now.”

Since Jantzer has been the manager of the districts for the past seven years, he has not seen much change at that dam. He said they have been working on plans to replace dams in the high lakes, but because they are located in the wilderness area, there are political ramifications.

“With all those concerns, we’ve been going slow, trying to make sure everything is working right. It’s one of the major projects within the Icicle Working Group scope of work. We’ve been hoping to get it fixed that way, but based on the fire and the danger, we just can’t do that. We’re going to have to go fix it,” Jantzer said.

The lake is currently seven feet below the full mark. The districts are planning to lower the lake

another 13-15 feet before the major runoff happens.

“Right now, we have it as low as we can get it. Basically, in the dam, there is a big notch, where we put check boards in to raise and lower the level so it spills over the spillway. We have all those boards removed so the water is currently just barely going over the spillway,” Jantzer said. “That spillway is about seven feet lower than the normal spillway. The water is about seven feet lower than the top of the dam. That is all we can do right now.”

The lake is currently frozen solid with a foot of ice over the top. The valve to release water out of the lake is underneath all that ice, he said. The second problem is the outlet pipe that goes to the value is plugged, so they have to go up there, unplug the pipe and open the value.

“We plan on doing that, if we can work things out with the Forest Service, and the conditions allow in May. The highest runoff in that watershed hits in June,” he said.

Of course, right now, it would be a very difficult hike up to the

lake due to the snow. Jantzer said that is why they are waiting. He said they are going to need an excavator at the dam. The plan is to do the work on the dam this fall.

“It’s partially concrete, masonry and earth now. The actual design of the dam, we are going to bid things out. We are going to look at the bids then select an engineering firm to design the dam. We will build whatever they say we can build. Most likely, it will have a concrete core,” he said.

In order to do the work, the districts must go through the State Environment Policy Act or SEPA process, which can take months. Jantzer said that is why they declared an emergency, so the SEPA process can be sped up.

“We’ve already sent a SEPA checklist that we filled out to the Department of Ecology. The WAC (Washington Administrative Code) specifically states that if you are working on a dam with a storage capacity of over 40 acre feet of water, the Department of Ecology is the lead agency on that,” Jantzer said. “Right now, we’re still looking to see who in the Department of Ecology that

lead agent will be. We sent it off to them and we’re waiting for a response.”

The lowering of the lake should likely will not adversely impact the district, he hopes. Right now, there is 100 percent of normal snowpack. Jantzer said they are expecting a good, normal water year.

The lake is generally used for low water years.

“If the water year is normal or above normal, it shouldn’t affect us at all. If it is below normal, yes it could affect us,” he said.

The Eight Mille Lake trail is a popular one during the summertime. Jantzer said they are in discussions with the Forest Service about closing the lake for the summer, based on the potential danger and the fact they will be working up there all summer.

“That is a possibility. We haven’t determined that yet. They’ll probably leave the trail open so they can go to Little 8-mile so they can go up to Lake Caroline. There is some discussion on closing the Eight Mile Lake trail, but that is up to the Forest Service,” he said.

To fund the dam replacement project, Jantzer said they have emergency funds set aside but they will also be looking for some funds from the state to help.

“We trying to get a grant from the DOE to help us with this. It’s a water storage thing. This just doesn’t impact the district but the whole watershed. We feel hopeful to get a grant to pay for the bulk of it,” Jantzer said.

There are currently seven reservoirs within the wilderness. Jantzer said they represent the only water storage within the Wenatchee watershed. Of those reservoirs, Eight Mile Lake has the highest refill ratio, meaning it is most likely to refill even during extreme drought.

Currently, the districts are creating an Emergency Action Plan with assistance from the Chelan County Emergency Management, DOE’s Dam Safety Office and Forest Service to notify potentially affected property owners.



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Lydig Construction wins bid on Peshastin-Dryden school project

By Ian Dunn

PESHASTIN - Good news came to the Cascade School District on Feb. 27, when bids were received on the Peshastin-Dryden Elementary School project. All the bids were within budget.

Three companies bid on the project, Lydig Construction of Spokane, which is currently building Cascade High School, Fowler General Construction of Tri-Cities, which is building Alpine Lakes Elementary and Blews Construction of Spokane.

The low bidder is Lydig, which included a base bid of \$9,187,000. Fowler bid \$9,500,000 and Blews bid \$10,663,000.

“The bid came in at a level where we’ll be able to include all seven alternates included in the bid,” said Cascade School District Superintendent Bill Motsenbocker. “The base bid had most of the construction of the school in it. We also ask them to separate out the cost of seven different alternates.”

The alternates included, off site improvements, east side parking lot, CMU Wainscot, cementitious waterproofing, waste line and sinks and casework replacement.

“One of the real important alternates is to re-do the entire parking lot for the Peshastin-Dryden sports complex. The asphalt there

is in such bad condition," Motsenbocker said. "Each contractor had to bid that part of the project separately as an alternate, so we knew exactly how much we are going to get charged to do that. If we decided we could do it ourselves cheaper, then we would not accept that alternate and do it ourselves."

The CMU Wainscot is a masonry coating around the exterior of the school, which is more a decorative type thing. Motsenbocker there is special school board meeting planned for this week to accept the bid from Lydig and award the contract to them.

"After that, Lydig can start lining up their subs and begin to order materials," he said. "They'll start construction in June as soon as the PD staff moves to Osborn. They may choose to start part of that project beforehand. I can't really speak for them, but they could do the parking lot first, if they wanted. That's not a big factor for us, other than we have parking for baseball games and track meets."

Motsenbocker said Lydig could start working before school is out, but they won't be able to start on anything at the school itself until it is empty, which will be a big job, especially since the move involves both the high school and Osborn Elementary.

"This summer, we've got all three schools that we have to do something with. We've talked about it, the move and all that," said Construction Liaison John Henri, at the Feb. 26 Cascade School Board meeting. "When you consider, we have move all the teachers from the elementary and high school and Peshastin-Dryden all this summer. Every teacher will be moved at least once. We're getting new furniture."

The new logistics coordinator has made it possible so they can start putting furniture in early, Henri said.

"The new furniture we're buying for Alpine Lakes we're hoping can go in early June. The contract is not done until the end of June," Henri said. "The high school, we're trying to bring them in before the end of school. The contract is over at the same time. Instead of being from the end of June until August, we're trying to get it from sometime in May until August."

Henri said they'll start moving the furniture early, getting packed up and moved. A moving company has been hired to assist with this process.

"That is a big thing coming up. Pretty exciting. The schedule is such the contractor is willing to do that. They aren't saying they're not going to be done. They're saying

they're going to be done a little early," Henri said.

Board member Carrie Sorensen asked if the contractor would be working around the furniture.

“At Alpine Lakes, they’ll be punching the building out at that time. They’ll be working on punch lists. We’ll be focusing on the classrooms, because that’s where most of the new furniture goes. So we get the punch lists done in the classrooms so they can put the furniture in there. It will be coordinated effort. That’s going very well.” Henri said.

Cost wise, Henri said Alpine Lakes is doing well, within budget. The high school is still trending on budget.

“Trending on changes, like all construction projects, it goes up really fast in the beginning and then levels off. It’s kind of a boring stage. Not much is going on. We not having any changes that amount to anything,” Henri said. “When we get closer to the end and start finishing things out, when things don’t quite fit like they are supposed to, then we’ll start seeing changes again. We’ll see those changes coming up toward the end.”

"All in all, these have been a good job for everybody involved. I don't think we've any complaints of any magnitude. It's all good," according to Henri.

FIBER ACCESS

Eagle Creek residents ask Chelan PUD for ‘fiber’ access

CONTINUED FROM PAGE 7

going to get built?"

The first 1.5 miles of Eagle Creek had the road improved, so there's also improved electrical and fiber conduit. The electrical is overhead, so the fiber will be overhead at that point. There are some areas of Eagle Creek that are direct buried, he said, which is an expensive proposition. Some of the line drops to the house will probably be direct buried.

Coleman said they look at that and say, what are the estimated costs? Does it fit within the overall program so they can get their goal at less than \$25 million? They evaluate that constantly, he said.

Fiber has two drivers on the cost, density and distance.

“When you’re distances go up and your density goes down, the cost of the fiber for premises passed just goes through the sky. Even if you look at Chelan County or on a national basis, what you see is the cost per premises passed is very flat until you get up into that 80 percent range,” Coleman said. “Then it starts tipping up and as you go above that 85 percent, it just hooks straight up like a hockey stick. That’s what we deal with the remainder of the county. We’re constantly looking for, how can we get further? How can we achieve what we’re doing now at less cost? What is the next big technology shift we can take advantage of? That’s a full time job for us.”

So where does Eagle Creek land on this? Based on the additional conduit placed, it makes it feasible for the PUD, so it will go back on the list of feasible areas, he said. Depending upon when operational priorities allow them to do it, they'll build it.

So, basically, it's indefinite for now. Coleman knows nobody really likes that answer, but people need to understand that things change. One of the areas on their maps the fit everything and they all agreed looked good was Yaksum Canyon and Mission Creek in Cashmere.

But when they got to looking at that, a detailed look, that was a very old electrical infrastructure, previously owned by the city of Cashmere, and it had reliability issues.

“We looked at that and said, we really need to take a step back, instead of just getting the fiber in there, let’s rebuild the electrical infrastructure at the same time. We publicly called a halt to that in 2016 and said we’re going to slow it down. We

ended up building it in 2017 and built the entire electrical infrastructure as well as put the fiber in,” Coleman said. “The customer owners got a great new system that improves their reliability plus brought them fiber. We tend to look at it that way because it makes much more sense for the customer owners and it’s a more cost effective way for the PUD to operate.”

Generally, the fiber will always be tied to electrical improvement, but it varies, he said. There's areas they may have done electrical rehab work and there's very little work to get the fiber on it. When they're in those time periods and they can build an area like that, he said they do.

The PUD has a lot on their plate, improving the reliability and keeping the system operating, he said. It's a balancing of resources, where when the fiber can work without them, they'll do it. Otherwise, Coleman said if it is an area they need to look at the same time as line ops, they'll do it.

Everybody thinks hanging the fiber on poles is simple and it ought to be quick, Coleman said.

"In reality, a lot of the standards have changed on the electrical side, and on the fiber side. In order for us to hang fiber, we have to look at every pole and it has to be evaluated. Once you add the extra weight and the attachment for the fiber, will it still meet standards?," Coleman said. "If not, how much do we have to do to bring it up to standards? In some cases, it may not be that much. It can range from fairly easy modifications to having to replace the pole. All of that has to go through this design process that says, yes I can go build in that area."

Eagle Creek is on the list, but Coleman can't say exactly when.

"I understand that is not the answer people want. At the same time, there are areas all over the county where the information changes, circumstances change. An area that may have looked feasible to build on a preliminary look, when we take a harder look, it's not feasible to build. There's something driving the cost up," he said.

Fiber projects this year include some of Chumstick Highway, areas around Manson and Cashmere. There is also some infill work where the original network wasn't completely filled in. There are areas all over the county, he said, so they are steadily going at it.

The goal this year to add about 1,059 premises.



MEMBER MESSENGER

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APRIL 2018 ASSOCIATION NEWSLETTER

PAGE 1

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BNCW offering worker's comp Retro Programs!

Building North Central Washington is very pleased to be offering our qualified member companies access to a few high-quality, proven worker's compensation retro programs!

The SMART A-Team group retro program is designed for general contractors and sub-contractors who want to take advantage of a group retro program consisting of a large premium pool.

A-Team participants are committed to accident prevention and keeping injured workers on salary for no less than 30 days.

In addition, by returning injured workers to light duty as soon as possible, they are

able to keep their costs low. In the past, some of the firms in this group may have had challenges with safety and/or claims, resulting in higher costs. With the support from SMART A-Team and Approach, they are improving their safety record by lowering their experience factor.

The SMART A-Team has averaged between 25 and 35 percent group refunds since its inception in 1996. The refund is distributed 75 percent based on performance (premium vs. losses) and 25 percent premium. Even if a participant's losses exceed their premium, they can still get some refund monies depending on the amount

of premium paid into the group's premium pool. While the SMART A-Team enjoys high refunds, it is their goal to lower each participant's experience factor and prevent accidents so that all workers can return home safe to their families every day.

BNCW also offers our qualified member companies access to participation in the SMART Advantage Retro program.

The goal of the SMART Advantage retro group is to provide proactive workers' compensation claim management for companies in retail, wholesale, and professional service industries, while lowering the amount of premium paid

to the Department of Labor and Industries (L&I).

SMART Advantage has averaged between 30 and 38 percent group refunds since its inception in 2004.

Also, BNCW now has access to a Retro program for qualified members in the transportation, manufacturing and food processing industries through the PITB Association (Pacific Inland Tariff Bureau).

For more information about these quality worker's comp retro programs and to see if your company may qualify to get some of your hard-earned dollars back, please contact BNCW at (509) 293-5840, or go online to BuildingNCW.org.



Building North Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.

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2201 N. Wenatchee Ave.
Wenatchee, WA 98801

PHONE: (509) 293-5840

FAX: (509) 665-6669

Email us for more information:
Info@BuildingNCW.org

Visit us online at:
www.BuildingNCW.org

Planning Commission Position Opening

The City of East Wenatchee currently has an opening for a position on the Planning Commission. Applicants must reside within the city or in Douglas County within three miles of the city limits, own property within the city limits, or do business in the city. The Mayor makes all appointments to the Planning Commission and the term of office is two years. For more information and an application for appointment, please visit the city's website at www.east-wenatchee.com. We strongly encourage BNCW members to get involved in important positions like these!

BNCW MEMBER HIGHLIGHTS

Welcome new BNCW members!

To view each of our valued member company's complete profile, we invite you to visit BNCW's website at www.BuildingNCW.org and click on the membership directory tab. Thank you!

■ American Quality Coatings Charlie Anderson 509-663-1300	■ Bookmark Tours Jeremy Waters 509-670-1609	■ Dave's Plumbing Inc. Dave Stufflebeam 509-884-5860
■ Columbia Valley Electric Jeff McDonald 509-670-5026	■ Legion Concrete Services LLC Obad Maravilla 509-860-4723	

For more information about becoming a BNCW member, please contact Membership Development Specialist Sarah Daggett at (509) 293-5840. We look forward to sharing with you the benefits of membership!



MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

BNCW's:

FROM A DIFFERENT PERSPECTIVE

Income Improvement

In 1967, 8.1% of households earned more than \$100,000 inflation adjusted, 53.2% (the middle class) earned between \$35,000 and \$100,000, and 38.7% earned less than \$35,000. Today, 27.7% of the population earns greater than \$100,000 (three times the percentage back in 1967), 42.1% earn between \$35,000 and \$100,000, and 30.2% earn less than \$35,000. The middle class is shrinking, but it's because more American households are earning more than ever."

Elliot F. Eisenberg, Ph.D.
GraphsandLaughs LLC
elliott@graphsandlaughs.net
Cell: 202.306.2731,
www.econ70.com

BNCW offering mandatory EPA certified lead-safety class

Firms who knowingly or willingly violate EPA's RRP Program requirements could result in penalties of up to \$37,500 per day per violation.

Does your business involve the renovation, repair or painting of structures built before 1978?

If so, there are new federal regulations that went into effect in April 2010 which may prevent you from performing your work. Under the U.S. Environmental Protection Agencies Lead-Based Paint Renovation, Repair, and Painting (RRP) Program, construction firms must apply for and receive EPA Certification to disturb paint as part of their work in pre-1978 housing and child-occupied facilities.

In addition, all of these jobs must be supervised by Certified Renovators; specifically, individuals who have completed an EPA-accredited, full-day training course.

The training course is required for any contractor that is involved in any activity that will – or has the potential to – disturb six square feet of lead-based paint in a room or 20 square feet on the exterior.

The rule does not apply to minor maintenance or repair activities; however, window replacement is not considered minor maintenance or repair.

Who Should Take This Class?

- Home Improvement/ Renovation Contractors
- Remodelers/ Carpenters
- Painters
- Plumbers
- Electricians

What Activities are Subject to the RRP Program?

- Maintenance Personnel
- Residential Property Managers/Owners
- Workers Removing or Modifying Painted Surfaces
- Anyone disturbing more than 6 sq. ft. (interior) & 20 sq. ft. (exterior) of lead-based paint.
- Remodeling and Repair/ Maintenance
- Electrical Work
- Plumbing
- Painting
- Carpentry
- Siding/Window Replacement

The US Environmental Protection Agency requires that Renovation, repair and painting projects that disturb lead-based paint in pre-1978 homes, childcare facilities and schools must be performed by an EPA Certified Renovator working for an EPA Certified Firm and specific work practices must be implemented to prevent lead contamination.

When: May 3, 2018
8:00am to 5:00pm
(Limit 8 Students)

Where: BNCW Conference Room
2201 N. Wenatchee Avenue

Cost: \$235 for BNCW Members
\$285 for Non-Members

Check-in is at 7:45am
Pre-Registration is required at (509) 293-5840 or online at www.BuildingNCW.org

How TUNED in Are You?

Guest presentation by Andrew Wendell with the Chelan County PUD on Bitcoin mining and how it is effecting power in the valley and impacting future development.

BNCW April Dinner Event

Tuesday, April 17th
Wenatchee Convention Center • 6:00pm - 8:00pm

FUN ~ Great Food ~ And Even Better Company!

PLEASE RSVP BY FRIDAY, April 13th, 2018
VIA FAX AT: 509-665-6669 OR PHONE 509-293-5840
All cancellations must be received by 4-13-18 to avoid being charged • Dress is Casual

Dinner Sponsored By:

Certified Renovator Refresher Course Offered

EPA and Washington State Department of Commerce require all contractors who may disturb lead paint on pre-1978 homes take a class to become a Certified Renovator and then register their Firm.

The fines hurt: Up to \$37,500 for each violation.

Anyone disturbing more than 6 sq. ft. (interior) & 20 sq. ft. (exterior) of lead-based paint must get the training. Including; remodelers, painters, plumbers, electricians, maintenance personnel and property managers.

Certified Renovators must attend a Certified Renovator Refresher every 5 years.

Is it time for your Refresher? Come learn what's new in the RRP Rule. To comply with this law, contractors must have one Certified Renovator on staff and have their company certified with the EPA (or Washington State Department of Commerce) for a \$50 fee.

■ **When:** May 3, 2018
8:00am to 3:00pm (Limit 8 Students)

■ **Where:** BNCW Conference Room
2201 N. Wenatchee Avenue

■ **Cost:** \$180 for BNCW Members
\$210 for Non-Members

JOIN US!!
Thursday: April 19th
5:00 - 7:00 p.m.



Great Food & Beverages!! FREE TO ATTEND
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Take a right from the Hwy at the 3rd light and take the immediate left.

This assists our hosts in preparing for the event.

Call 293-5840 to RSVP or scan and email this back to lindsay@BuildingNCW.org We look forward to seeing you there!

Interested but not sure you have the time? No problem! You can be as little or involved as you wish. If you think that you might like to give it a try, please contact Lindsay Everhart – Membership & Events Director – at (509) 293-5840.

*We have a seat at the table
just waiting for you!*

The logo for Central Washington Concrete (CWC) is located in the bottom right corner. It features the text "CENTRAL WASHINGTON" in a red, sans-serif font, arched over a red oval. Inside the oval, the letters "CWC" are prominently displayed in a large, bold, red font. Below the oval, the word "CONCRETE" is written in a red, sans-serif font, also arched.The Rock & Roll Hall of Fame logo, featuring a stylized pyramid shape composed of horizontal and vertical lines, with the words "ROCK & ROLL" and "HALL OF FAME" below it.

BNCW Annual Golf Tournament • Highlander Golf Club • Friday, May 18th

Registration.....11:30 - 1:00 PM
Shotgun Start..... 1:00 PM
Brats will be provided on both front and back 9

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MEMBER MESSENGER

“Driven to Promote and Protect Small Business”



➤ You must develop a formal accident-prevention program (APP), tailored to the needs of the particular plant or operation and to the type of hazard involved.

➤ The following are the minimal program elements for all employers: A safety orientation program describing the employer's safety program and including:

- a) How, where, and when to report injuries, including instruction as to the location of first-aid facilities.
- b) How to report unsafe conditions and practices.
- c) The use and care of required personal protective equipment.
- d) The proper actions to take in event of emergencies including the routes of exiting from areas during emergencies.
- e) Identification of the hazardous gases, chemicals, or materials involved along with the instructions on the safe use and emergency action following accidental exposure.
- f) A description of the employer's total safety program.
- g) An on-the-job review of the practices necessary to perform the initial job assignments in a safe manner.

➤ You must outline each accident-prevention program (APP) in written format.

➤ You must conduct crew leader-crew safety meetings as follows:

- a) You must hold crew leader-crew safety meetings at the beginning of each job, and at least weekly thereafter.
- b) You must tailor crew leader-crew meetings to the particular operation.

➤ Crew leader-crew safety

meetings must address the following:

- a) A review of any walk-around safety inspection conducted since the last safety meeting.
- b) A review of any citation to assist in correction of hazards.
- c) An evaluation of any accident investigations conducted since the last meeting to determine if the cause of the unsafe acts or unsafe conditions involved were properly identified and corrected.
- d) You must document attendance.
- e) You must document subjects discussed.

➤ You must prepare minutes of each crew leader-crew meeting and you must maintain a copy at the location where the majority of the employees of each construction site report for work each day.

➤ You must retain minutes of crew leader-crew safety meetings by the employer for at least one year and you must make them available for review by personnel of the department, upon request.

➤ You must conduct walk-around safety inspections as follows:

- a) At the beginning of each job, and at least weekly thereafter, you must conduct a walkaround safety inspection jointly by one member of management and one employee, elected by the employees, as their authorized representative.
- b) You must document walk-around safety inspections and such documentation must be available for inspection by personnel of the department.
- c) You must maintain records of walk-around inspections until the completion of the job.

As a valued BNCW member, we can assist you with maintaining compliance. Give us a call at (509) 293-5840.

Why have an Accident Prevention Program?

It's required by L & I - DOSH Rules
(Division of Occupational Safety & Health)

Safety & Health Core Rules
– WAC 296-800-140

Safety Standards for Construction
– WAC 296-155-110

Other standards – agriculture, logging, etc.

APP rules are nearly identical for all types of businesses. In most cases, if you are visited by a DOSH inspector, he or she will look for your APP. If the inspector finds serious hazards and no APP or major deficiencies in the APP, you could receive a citation with monetary penalty.



BNCW EVENTS

BNCW's April Board of Directors Meeting

■ April 18, 2018, 7:00am to 9:00am
Building North Central Washington
2201 N. Wenatchee Ave, Wenatchee
Chairman: Lee Pfluger

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws.

Our Directors meet the Third Wednesday of each month in the boardroom of the BNCW offices.

These meetings begin at 7:00am and are open to any BNCW member to attend. If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.

BNCW's April CPR & First Aid Training

■ April 19, 2018, from 4:00pm to 6:00pm
Held at Building North Central Washington,
2201 N. Wenatchee Avenue, Wenatchee

\$45/person, includes Continuing Ed credits and is good for new and recertification.
Call BNCW at (509) 293-5840 to Register!

Were you aware that as an employer, unless you are able to get an injured employee to medical care within 3-4 minutes, you are required to have trained and equipped employees? This two-hour class will provide attendees with their certification.

Our instructor — George Templeton — puts on a great class that is enjoyable and informative, too.

Pre-registration Required. Seats are limited to 15 and fill-up quickly, so reserve your spots early!


You may also register online at BuildingNCW.org.

New Legislation

Washington Fair Chance Act (HB 1298)

Effective June 2018, employers can no longer inquire or obtain (verbally or written) information about a job applicant's criminal record before making a decision that the applicant is qualified for the position.

Similarly, employers cannot include language within employment advertisements that preclude applicants with criminal records.





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Amezola hired by NCW Media

By Gary Bégin

"To serve my community using my knowledge and experience writing for the Cashmere Valley Record" is **Isabel Amezola's** goal as she becomes the new reporter for the 111-year-old weekly community newspaper beginning this week.

A longtime Cashmere resident, bilingual Isabel brings a wealth of radio, television and magazine experience with her as she tackles the CVR duties. Those responsibilities include reporting on city hall matters, school board issues and plenty of Cashmere Bulldog sports all season, every season.

"I especially love to write about people and community events," she said, so be prepared to have Isabel to visit you no matter what you or your group are doing. Some of her other interests include teaching Spanish and helping those in the Hispanic community to deal with the bureaucracy necessary in everyday life.

Amezola also loves working with groups

like the FFA, 4H, Cub, Girl and Boy scouts as well as attending non-profit events.

NCW Media is the parent company of the CVR and also publishes the Leavenworth Echo, Lake Chelan Mirror, Quad City Herald as well as the Wenatchee Business Journal.

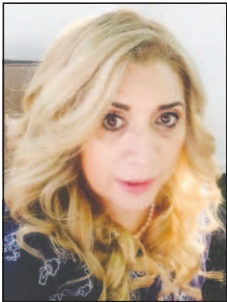
Since Isabel is a proven team player, don't be surprised to see her byline all over the Chelan and Douglas county areas as soon as she settles into her new position.

If you don't see her, give her a call at 509-679-6150 and if she can't be there, feel free to shoot some photos and email them to her at reporter@

cashmerevalleyrecord.com.

Amezola once worked for KOZI Radio in Chelan hosting and producing a weekly Spanish language show and has studied telecommunications in Mexico at the Telecommunications San Luis Potosi.

She also was the Director of Communications for the Secretary of Public Education in Mexico.



Isabel Amezola

Crunch Pak exec joins Spiker Communications

Krista Jones, a produce industry marketing veteran, has joined the team at Spiker Communications, based here, in a business development capacity. Jones will work remotely from her home in Wenatchee due to the close proximity to many west coast grower/shippers.



Krista Jones

In her role at Spiker, Jones will work with clients on brand strategy, product development and overall marketing activities.

"We are thrilled to have Krista's marketing experience coupled with her produce industry insight as part of our team," said Wes Spiker, president, Spiker Communications. "We are gaining clients in the produce industry and Krista is the right person to service that business and lead our program."

Jones led the marketing efforts at Crunch Pak for six years where she was responsible for product development and execution, brand strategy, advertising and public relations, social media content, retail promotional events and trade show participation.

During that time, she managed relationships with Crunch Pak's multiple licensing partners, including the NBA, the New York Yankees, Marvel and Disney and earned several marketing awards for the company.

Jones served on the marketing and merchandising executive committee and the new opportunities committee for United Fresh. In 2015, she was named one of the produce industry's "40 under 40 by Produce Business."

Most recently she used her background in apparel marketing gained at the Nordstrom Product Group and Cutter and Buck, to work for a promotional agency.

About returning to a more direct relationship with marketing Jones said, "I'm looking forward to using all the experience I've gained for a new set of produce clients. I am passionate about the produce business and this is a great time to be part of Spiker Communications."

For more information about the company visit spikercomm.com.

Kim Martin joins North Cascades Bank to serve as Human Resources Manager

Kim Martin has recently joined North Cascades Bank as the bank's Human Resources Manager. She will work out of the bank's Chelan branch at 220 E. Johnson Avenue. Martin attended Washington State University and earned her certification as a Senior Professional in Human Resources (SPHR) from Seattle University.

Most recently, she spent 12 years working in Human Resources and Recruiting at the Boeing Company. "We are thrilled to have such a talented and experienced HR professional join our staff. Kim will be a great addition to our team," said Charlie Guildner, president and CEO.

Martin and her husband have recently relocated to Orondo from Bothell, and look forward to becoming active members of the community.



Kim Martin

NCESD boss Price picked as Educational Administrator of 2017

North Central Educational Service District (NCESD) Superintendent **Dr. Michelle Price** has been selected as the Educational Administrator of the Year by the Washington Association of Education Office Professionals (WAEOP).

Dr. Price will be recognized at WAEOP's annual awards banquet on April 21 in Bellevue. She will also be presented to the National Association of Education Office Professionals for award consideration.



Dr. Michelle Price

Dr. Price has served as the NCESD Superintendent since July, and previously held teaching and leadership positions within the Moses Lake School District. She holds a Doctorate in Education from Washington State University, and M.A. and B.A. from Central

Washington University. She is the recipient of multiple awards and designations, including the Washington Association of School Administrators Regional Award of Merit for Effective Leadership.

"Dr. Price is a lifelong learner and she continues to support and encourage others around her to pursue their dreams. She is receiving this award because she continually supports staff efforts to continue their education or career. She is a great example in the educational realm that if you work hard and believe in your dreams, you can achieve your goals one step at a time. Dr. Price is a great leader and a motivator and cheerleader for the educational support professionals the districts she supervises," explained Cheryl Smith, CEOE and WAEOP Awards Chairman.

"I hope that my optimism has inspired others and provided hope for them to reach their highest potential. I have strived to create a culture of respect, trust, and support; enabling others to be innovative and to take risks that will provide our students the greatest opportunities for success. I hope that every child and staff member always remembers that I am their unwavering advocate. It is an honor to receive this prestigious award," explained Dr. Price.

The Washington Association of Educational Office Professionals is the only state-level professional organization specifically dedicated to the professional and personal enrichment of educational office professionals and office support staff.

The North Central Educational Service District is a resource to the 29 districts within the four-county service area, providing professional and timely tools to meet the needs of individual schools and districts, and a reliable point of education-related information for the communities served. The NCESD is a respected resource to other ESDs throughout Washington State.

“There are two types of people who will tell you that you cannot make a difference in this world: those who are afraid to try and those who are afraid you will succeed.”
— Ray Goforth



Linder & Goetz P.S.
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Michael Yale – partner at local CPA firm



Michael Yale

After starting his public accounting career at Linder & Goetz, P.S. in 2007, as of January 1, 2018, **Michael Yale** became a partner. Michael attended Central Washington University where he graduated with a Bachelor

of Science in Accounting. He and his wife live in East Wenatchee where they are raising their two children.

He joins the founding partners, Rick Linder and Chris Goetz who started the firm in 1998.



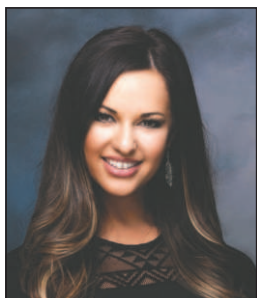
First American Title hires McIntosh, Collins-Barnes

Shannon Collins-Barnes has joined the First American Title Branch in Chelan as our second Escrow Officer at that location. Shannon grew up in the Lake Chelan area and comes with escrow experience as well as a strong desire to provide the highest level of service and communication to our valued clientele.



Shannon Collins-Barnes

Brittney McIntosh has joined the First American Title Branch in Wenatchee as an Associate Title Assistant seated at our front desk. Brittney brings both a real estate and mortgage lending background providing well established relationships and significant experience to best serve our customers.



Brittney McIntosh



GWATA welcomed two new board members to the GWATA Board of Directors in February; Tom Arnold, CEO & Founder of PetHub.com, and JC Baldwin, CEO of GTC Technical Support and Port of Chelan Commissioner. GWATA Board Advisor Jim Huffman also changed roles with the organization, moving from advisor to active board member.

Ron Brown, GWATA Board President and Director of Instructional Technology for Wenatchee School District, welcomed the two new leaders to the organization. “We are excited to welcome Tom Arnold and JC Baldwin to the GWATA team. Our new board members represent sectors of the technology community that we feel are critical to driving our organization towards achieving its mission.”

Brown added “Our community is continuing to grow and our goal is to have a diverse board that represents our area. I encourage the community to visit our website, see who we are, and nominate a board member that they feel could represent their sector well.”

The GWATA Board of Directors continually evaluates the board makeup and has rolling applications available on gwata.org.

After moving a portion of his company, PetHub.com, to Wenatchee in 2014, **Tom Arnold** moved the entire company to the area in 2016 from Bellevue, Washington. Arnold is a serial entrepreneur; he co-founded and sold three tech start-ups before he was recruited by Microsoft for their Server & Tools Division.

After working for Microsoft, Arnold returned to the entrepreneur-world and founded PetHub in 2010 to combine his love of animals and passion for tech.



Tom Arnold

GWATA welcomes new board members

JC Baldwin has been a Port of Chelan County Commissioner since 2005, and is currently serving her third six-year term in that role.



JC Baldwin

In addition to her role as Port Commissioner, Baldwin has been in the technology sector most of her professional career and is the owner of GTC Technical Support in Wenatchee, which is celebrating 19 years of providing customized technical support to clients worldwide.

She has a long history of supporting local nonprofits, including serving as President of the Cashmere Chamber of Commerce, Wenatchee Valley Chamber of Commerce, and Cashmere Rotary Club.

Also on February 21, GWATA Board Advisor Jim Huffman moved his role with the organization from an advisory status to active and is now serving as a Board Member for the organization.

Huffman has been active member of the GWATA Board of Advisors since 2015. Huffman is a Port of Douglas County Commissioner; he was first elected in 1995.

GWATA's Board of Directors also include: Stacy Luckensmeyer (GWATA Vice President), Wenatchee Valley College; Scott Ptolemy (GWATA Secretary/Treasurer), Web Guides Marketing; Pete Phillips, North Central ESD; Robert Pageler, Confluence Heath; Rodney Dye, Stemilt; and Renee Parkins, Wenatchee Valley Humane Society.

GWATA's advisors includes: Dan Paquette, Key Methods; Laura Jaecks, Port of Chelan County/CTC; Jenny Rickel, Native Network; Lisa Karstetter, Microsoft; and Bert Holeton, The Mastermind Group.

About GWATA

Since 1999, GWATA (the Greater Wenatchee Area Technology Alliance) has served as the region's tech alliance, championing growth and development in North Central Washington.

As a 501(c)3, GWATA's mission is to bring people and technology resources together to create a thriving community. For more information visit gwata.org.

Wenatchee Valley Dispute Resolution offers 40-hour Basic Mediation courses

To help serve a growing need for mediation services and to increase the public's awareness of available mediation training Wenatchee Valley Dispute Resolution Center is offering the Washington Mediation Association approved 40-hour Basic Mediation Training course.

The course, which teaches conflict dynamics, communication skills, and the mediation process, will help address conflict and its resolution

in your workplace, your home, or anywhere in your community.

Trainees who complete the basic course are also eligible to begin a mediation practicum to work toward becoming a certified mediator.

Dates: April 6, 7 & 8 and April 20,

21 & 22, includes both weekends

Time: 5-9 PM both Fridays & 8 AM – 5 PM both Saturdays & Sundays

Place: Wenatchee World, 14 North Mission Ave, Wenatchee.

Cost: \$550 fee includes all 5 days training, class materials and snacks. Special group rates available. Education clock hours available.

Please register now as seating is limited.

For more information, questions about registration or continuing education credits, please contact the WVDRC at 509-888-0957 or by email at staff@wvdr.org.



North Cascades Bank, division of Glacier Bank, announced the addition of **Dave Mann** to its staff. Mann will serve as Senior Vice President, Senior Loan Officer working at the bank's Wenatchee branch at 614 North Mission Street. He joins North Cascades Bank from People's Bank in Wenatchee where he was the SVP and Commercial Banking Team Leader for the past seven years.

“We are very excited to have Dave join the North Cascades Bank Team. Dave has proven himself as a respected and successful Community Banker here in North Central Washington. Dave will be a great fit with our Commercial Lending Team and our customer base,” said Josh Stendera, Chief Credit Officer of North Cascades Bank.

Mann has lived in the Wenatchee Valley since 1986 with



Dave Mann

Dave Mann joins North Cascades Bank

his wife Gretchen, raising their three children in the valley. He is a graduate of Central Washington University where he earned a BS in Accounting and holds his CPA certificate. Dave's personal interests revolve around outdoor activities, scuba diving, snow skiing, hunting, golf and cycling. He is on the board at Habitat for Humanities of the Greater Wenatchee area and serves as the Secretary/Treasure of the Wenatchee Valley Chamber of Commerce.

North Cascades Bank is a division of Glacier Bank of Kalispell, Montana. Glacier Bank is a subsidiary of Glacier Bancorp, Inc. (GBCI), a regional bank holding company headquartered in Kalispell, Montana, operating fourteen bank divisions including North Cascades Bank. These bank divisions provide financial services to individuals and community based businesses throughout Montana, Idaho, Colorado, Utah, Washington, Arizona and Wyoming. Additional information about the bank can be found at northcascadesbank.com .

City of Wenatchee New Business Licenses March 2018

Dynalectric Company 5711 SW Hood Ave Portland, OR 97239 503-226-6771	Dorin Nicorini electrical contractor
Camisa Cut & Design 404 S Chelan Ave Wenatchee, WA 98801 509-674-1322	Camisa Brozovich Cosmetologist
Stacy Jean Designs LLC 147 Easy Way Ste 110 Wenatchee, WA 98801 509-669-2264	Stacey Peery cosmetologist
J White Maintenance Inc 51 McConkey Ln McCleary, WA 98557 541-662-1377	Jason White billboard contractor
The Studio 4 N Mission St Wenatchee, WA 98801	Amy Garrison Fitness studio
Annexes Supervised Visits Wenatchee, WA 98801 509-470-8369	Gricelda Ohrazda supervise court & ordered
Early Learners 1108 Kittitas St Wenatchee, WA 98801 509-665-9598	Adriana Farnsworth Daycare services
Pan's Grotto 3 N Wenatchee Ave 509-670-5832	Donald Johnson New age gallery &
MJ Hauling 342 N Wenatchee Ave Wenatchee, WA 98801 509-264-9504	Sheryl & Matthew Treat dirt & gravel hauling
Latinos Cleaning Service LLC Wenatchee, WA 98801 509-393-4703	Priscilla Castro Cleaning service
JC Carpentry & Finish Work LLC Wenatchee, WA 98801 509-393-2638	Javier Cacho jr carpentry & finish work
EsparzaLaw PLLC 113 2nd St Ste 300 Wenatchee, WA 98801 509-881-5153	Ruth Esparza law firm
El Centenario Wenatchee 228 S Wenatchee Ave Wenatchee, WA 98801 509-264-2084	Sandra Mejia Clothing store
Dana Wolf Counseling LLC 113 2nd St Ste 7 Wenatchee, WA 98801 509-885-5586	Dana Wolf mental health counseling
Wenatchee Pina Loca 202 N Mission St Wenatchee, WA 98801 509-881-7197	Adriana Pulido Restaurant
Bubbles & Bows LLC 1041 Springwater #G Wenatchee, WA 98801 509-885-6581	Amanda Hill Dog grooming
Diamond Cleaning Services Wenatchee, WA 98801 509-433-4117	Evangelina Sanchez residential housekeeping
Domino's 211 5th St Wenatchee, WA 98801 509-663-46881	Kevin Hughes Pizza Shop
Mid America Construction & Design LLC 4408 S May Ave Norman, OK 73072 405-387-4235	Michael Seabourn General Contractor
Down By the River Lavender Wenatchee, WA 98801 509-293-2855	Beth & Jason Hammerberg retail sales of lavender & personal care products
Russell Construction Inc 20915 SW 105th Ave Tualatin, OR 97062 509-692-9002	Norman Russell General Contractor
Hydrocon Environmental LLC 314 W 15th St Ste 300 Vancouver, WA 98660 360-703-6079	David Borys Environmental Consulting
Windy Pine Log Homes LLC 4815 Mountain Home Ranch Rd Peshastin, WA 98847 509-630-5374	Jan Helligso Contractor
Bella Bistro 317 Orondo Wenatchee, WA 98801 509-293-5518	Kelli & Pat Jones coffee shop & café

TOP PROPERTIESMarch 2018

Buyer	Seller	Price	Address	Street	City	Acreage	Sq ft	Year Built	Bedrooms	Bathrooms	Pool	
TROPICANA INN-VESTMENTS 2.0 LLC	WENATCHEE HOTELINN-VESTMENTS	\$4,750,000	1905	N WENATCHEE	AVE	WENATCHEE	2.1100	22984	1993		N	
SAV-MART HOLDINGS LLC	HARLE LARRY J TRT	\$3,500,000	1729	N WENATCHEE	AVE	WENATCHEE	2.1300	42998	1961		N	
ANT CREEK LLC	BLODGETT PROPERTIES LLC	\$2,625,000	4125	MALAGA ALCOA	HWY	MALAGA	1.2500	4500	1988		N	
FODOR FAMILY TRUST	ABBOTT JOHN & DAWN	\$1,900,000	2808	SR 150		MANSON	0.8500	3616	2007	5	5.5	N
CHUNG JAEWOOK	DUEROCK ROY & KATHY	\$925,000	300	S QUETILQUASOON RD		MANSON	0.8000	12000	1992		N	
DWYER JOHN	MORRIS GREGORY B	\$865,000	2720	S LAKESHORE	RD	CHELAN	0.3000	928	1999	2	2.25	N
D & T CAMPBELL INVESTMENTS LLC	HARRIS R C	\$859,850		EASY	ST	WENATCHEE	10.4700	0	0		N	
D & T CAMPBELL INVESTMENTS LLC	HARRIS MARY N	\$859,850		US 2		WENATCHEE	1.3900	0	0		N	
JAMMERMAN ROBERT & LYNDA	REYNOLDS TIMOTHY L & KRIS	\$799,000	120	E MOUNTAIN BROOK	LN	WENATCHEE	2.7900	2711	2017	3	3	N
SMITH MICHAEL S & DAVIDSON TRACIE J	ROSEWOOD ESTATES LLC	\$750,000	191	SHALES	LN	LEAVENWORTH	2.2400	2424	1968	4	3	N
PARKER GREGORY T	YONAKA DAVID & CALLAN	\$650,000		YAKSUM CANYON	RD	CASHMERE	21.7700	0	0		N	
BALDOCK REBECCA & DAVID & PRISCILLA	RYAN FAMILY TRUST	\$635,000	5125	VISTA HEIGHTS	PL	CASHMERE	1.0500	2032	2003	3	3	N
BROOME KIETH & CARMEN	ROSS ROBERT T & PATRICIA A	\$629,000	1919	BROADVIEW		WENATCHEE	0.4500	2079	1992	5	4.5	N
PIERRE SUSAN M	SPECHT FREDERICK L & SCHRELLE M	\$618,000	4135	CRESTVIEW	RD	WENATCHEE	0.6600	1846	2009	3	3	Y
SKERLONG JASON M & ASHLEY N	CASEY BRANDON J & STEFANIE E DAVIDSON JTROS	\$605,000	4255	APRIL	DR	WENATCHEE	2.6000	2921	2005	3	3	N
SMITH ROLLIN V	YONAKA DAVID & CALLAN	\$600,000	4175	YAKSUM CANYON	RD	CASHMERE	21.8200	2072	1919	3	1.75	N
KELLY GARY & LINDA	EBY DANIEL	\$586,900	205	TIMBER RIDGE CANYON	RD	LEAVENWORTH	5.3600	4050	1977	4	2	N
JOSEPH M CHICOINE RVC TRUST	ROGERS PHILIP M & VICKIE R	\$575,000	70	LEES	PL	CHELAN	0.4500	0	0		N	
WHEATLEY MICHAEL S & CHERI	GREEN BRADLEY IAN	\$570,000		CEDAR BRAE	RD	LEAVENWORTH	0.4100	0	0		N	
HENSON MICHAEL L & SARA K	FREY MALINDA	\$550,000	11628	RIVER BEND	DR	LEAVENWORTH	0.4200	1728	1973	2	2	N
KARCUTSKI BRIAN K & BETTY A	FULLETON JAMES G	\$525,000	1009	CANYONSIDE	RD	WENATCHEE	0.5500	2591	1979	4	3	N
PARLETTE LINDA R EVANS TRUSTEE	MC QUAIG JOHN D & MELANIE D	\$525,000	443	RIVER WALK	DR	WENATCHEE	0.5500	2406	0		N	
D & T CAMPBELL INVESTMENTS LLC	HARRIS RICKY A	\$487,500	727	EASY	ST	WENATCHEE	6.5000	616	1970	2	2	N
DIETRICH SCOTT	WALL JOHN S	\$469,000	545	CHESTNUT	ST	CHELAN FALLS	1.9400	2033	2014	3	2.5	N
MC LEOD KEVIN D & KIMBERLY C	BOWEN RAYMOND L	\$455,000	103	N PARK	ST	CHELAN	0.0000	1190	0		N	
OPEL RACHEL & DOUGLAS	LOG CABIN LLC	\$450,000	23855	WHITE RIVER	RD	LEAVENWORTH	0.3600	1275	2005	3	2	N
CRABTREE TONYA C	MINOR MICHELINA B	\$450,000	500	HAWKS RIDGE	RD	CHELAN	25.0500	881	2001	2	1.5	N
KLEYN DEBRA S	BERG JAMES & BARBARA	\$450,000	4285	CHELAN	BLVD	MANSON	0.7100	2154	1994	4	3	N
MC DOWELL WILLIAM J	ROBERTS CONSTRUCTION LLC	\$449,000	1715	BRAMBLING BRAE	LN	WENATCHEE	0.1800	0	0		N	
HELT JANET M & RAY A	CONGDON GORDON & LINDA	\$425,000	5116	BLAIR SLACK	RD	WENATCHEE	1.0200	1386	1930	3	1	N
SUNDSTROM STEVEN R & AVA J	BAILEY GEOFFREY S & ALICIA R	\$422,200	1410	KIRBY	LN	WENATCHEE	0.2000	1846	2010	3	2	N
PEAT MARGOT C	INSIDE EDGE PROPERTIES LLC	\$414,900	1747	BRAMBLING BRAE	LN	WENATCHEE	0.1700	0	0		N	
VOGT CASEY E & JESSON A	RAINBOLT ERIC B & DEANNE N	\$400,000	38	JENNINGS	ST	WENATCHEE	1.7800	1664	1950	4	2	N
VANASSCHE JAMES M & JOY R	JACOBY EDWARD F III & JULIE C ETAL	\$385,000	12838	S LAKESHORE	RD	CHELAN	0.1300	660	1951	2	1	N
FERGARK LLC	EPPERSON CURT & MARY	\$385,000	165	MCFADDEN	DR	MANSON	0.1400	1432	1950	2	1	N
CHACON JORGE & ALMA	NESS WALTER R	\$385,000	768	S MISSION	ST	WENATCHEE	0.1600	918	1916	2	1	N
PLOUF JOSEPH & TRICIA	CHELAN LOOKOUT LLLP	\$385,000	298	BOBCAT	LN	CHELAN	0.1000	0	0		N	
BARTNESS OLIVER C & CHRISTINA D	WHITE WILLIAM J & CHRISTINA J	\$380,000	2207	STEPHANIE BROOKE		WENATCHEE	0.2300	2326	1996	3	2.5	N
GREENE RYAN & TRACY	HILTON N JANE	\$371,200	150	PURTTEMAN GULCH RD		CHELAN	15.0000	1800	1981	3	2	N
GRANDORFF LINDA M	HOEKSTRA TIMOTHY J & TANYA L	\$359,000	2564	INDY	LN	WENATCHEE	0.2900	1260	1982	4	2	N
WESTERN AVENUE LLC	RAINBOLT ERIC B	\$350,000	128	S WESTERN	AVE	WENATCHEE	0.2200	2976	1976		N	



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CRE WEEK IN REVIEW

Regulatory rollback Bill Goes to Senate; CRE Lending from Banks Declines

By Matt Anderson



Matt Anderson

The dominant news in banking this week is that the Senate passed another transformative piece of banking legislation less than 10 years since the financial crisis which spurred the passing of the Dodd-Frank Act.

The Economic Growth, Regulatory Relief and Consumer Protection Act made its way through the Senate last month, passing by a count of 67 to 32.

Put forth by a bipartisan committee,

some are calling the bill the most significant undoing of financial regulations since the financial crisis.

If the bill is approved by The House, community and mid-sized banks are in line for regulatory relief, including simplified capital and reporting requirements for banks with less than \$10 billion in assets.

CRE Lending by Commercial Banks

Overall commercial real estate lending growth fell for the week, the first weekly decline since the start of January.

Construction and land development grew slightly at a 1.2% annualized rate. Multifamily mortgage lending contracted by -5.5%, after a strong uptick in the previous week.

Commercial mortgages – the largest

component of CRE lending – fell at a -3.0% annual rate. The growth rates for all three major types of CRE lending were below the year-to-date trends for 2018.

Year-to-Date

Total commercial real estate lending growth for the year to date fell by nearly a full percentage point.

The annualized growth rate for construction and land development dropped 1.4 percentage points to 10.5%.

The multifamily mortgage annualized growth rate for the year to date fell to 4.6%.

The commercial mortgage segment has yet to show much growth in 2018, with a year-to-date annualized growth rate of only 1.3%, well below the 5.5% annual growth rate posted in 2017.



Judgments Filed

When a business doesn't pay its tax obligations, the state can file a lawsuit against that business or individual and obtain a judgment. **Judgments are filed in Chelan County Superior Court.** Readers should be aware that some or all of these judgments may have been satisfied (paid) since the filing:

Unpaid Labor & Industries Taxes by Date

- Marcus Ryan McCardle, 2/21, \$3,459
- Ruben Damian, 2/22, \$1,472
- KDKEY, Inc., (Western Saddlerock Home E.) 2/26, \$2,470
- J&E Specialty Construction, LLC, 3/5, \$5,548
- Juan Antonio Vazquez-Rivera, 3/5, \$1,050
- Leavenworth OC, Inc., 3/5, \$18,320
- Elite of Wenatchee, LLC, 3/5, \$1,121
- Miguel Camacho, 3/7, \$2,960
- Rafael/Rafael, Jr., Amezcua, 3/14, \$24,033
- Monkey Grass Farms, 3/15, \$7,418
- Cesar Adiel Herrera, Cristina Avina, 3/15, \$8,608
- Brian W. Cockrum, 3/23, \$1,429

Unpaid Dept. of Revenue Taxes by Date

- Rivercity Investments, LLC, (Wendy's) 1/18, \$27,305
- Leavenworth Outdoor Center, 2/14, \$49,195
- Custom Const. & Cabinetry (Shane Cove) 2/22, \$39,086
- Tutino Const., LLC, 2/22, \$1,148
- Chelan Boat Rentals, Inc., 2/26, \$13,931
- Travis Restaurant & Lounge, 3/1, \$1,350
- Rivercity Investments, LLC, (Wendy's) 3/1, \$29,599
- Rian, LLC/Wenatchee Dairy Queen, 3/1, \$13,166
- Charles E. Weathersby/CJs on the Course, 3/1, \$1,220
- El Gallito Llantera, 3/7, \$3,800
- Bamco, LLC/Rhubarb Market, 3/7, \$1,423
- Elite of Wenatchee, LLC, 3/7, \$3,896

Overpaid Benefits - Employment Security by Date

- Tyler K. McGrew, 3/6, \$1,585
- Kirsten B. Horner, 3/22, \$2,544
- Clete A. Hamilton, 3/22, \$3,834
- Juan M. Aramburo, 3/22, \$2,563
- Barbara S. Baird, 3/22, \$1,145

Unpaid Taxes - Employment Security by Date

- Raven Glass & Mirror, 3/16, \$3,197
- Mike Wolfe Service, Inc., 3/16, \$16,029
- Riverside Orchard, 3/16, \$11,302
- Espinoza & Mora Partnership, 3/19, \$4,602
- ACMT, Inc., 3/19, \$4,874

Commercial Suits by Date

- Judgment for Computer 5 against Monkey Grass Farms, 1/31, \$35,000
- Judgment for LocalTel Bldg, LLC, 2/23 against Jennifer Pino, \$1,528, \$1,367
- Judgment for Duffy & Bradburn Gen. Cont., against Kevin Britt, 3/2, \$16,878
- Judgment for Aaron's Sales & Lease against Aaron Jordan Barnhill, 3/7, \$4,541
- Judgment for State of Washington against Brandon Maurice Wilson, 3/7, \$7,667
- Judgment for Specter Equities, LLC against Anthony/Lori Toloy, 3/9, \$4,324
- Judgment for Avalon Care Center against Traci Richard, 3/12, \$17,553
- Judgment for City of Wenatchee against Walter S. Mathison, 3/13, \$8,142
- Judgment against Miguel Angel Escalera, in favor of Washington State U., 3/15, \$8,168, \$4,084
- Judgment for Fair Resolutions, Inc., against Rod R. Schmidt, 3/15, \$6,143
- Writ of Restitution in favor of Mi-Bo-So, Inc., against Shannon Regan, 3/20, \$3,500, \$673

Banking round-up: Bank stocks hammered thanks to market volatility

By Matt Anderson

Facebook's stock wasn't the only one to drop sharply last week. The Dow and the broader indexes were all hammered thanks to a sell-off in the tech sector, but bank shares also endured volatility stemming from the Fed's announcement of a rate hike, trade tariffs from both the US and China, and President Trump's new spending bill.

By the time Friday's closing bell rang, the KBW Bank Index – a benchmark index represented by stocks for 24 large-cap banks – was off 8 percent. Some of the largest banks, including Morgan Stanley and Bank of America, were down 9 percent last week.

However, many bank stocks turned a corner on Monday and finished the day in the black.

CRE Lending by Commercial Banks Weekly Trend – Previous Week's Gains Reversed

Overall commercial real estate lending essentially stalled, as growth in commercial mortgage lending was nearly offset by declines in construction and multifamily mortgage lending.

Construction and land development fell at a -12.2 percent annualized rate, reversing strong gains from

the previous week. Multifamily lending contracted slightly after strong growth in the prior week. Commercial mortgage lending grew at an annual rate of 6.5 percent, nearly on par with the year-to-date pace.

Year-to-Date

Total commercial real estate lending growth for the year to date decreased 20 basis points to 3.9 percent.

The annualized growth rate for construction and land development fell 20 basis points to 10.8 percent. The multifamily mortgage annualized growth rate for the year to date fell slightly to 9.9 percent.

The commercial mortgage segment has posted a solid growth pace of 6.8 percent in the year-to-date period.

United States Bankruptcy Court Eastern District Of Washington			
Case No.	Title	Judgment Description	Judgment Date
10-05647-FPC13	Anthony Eugene Gunkel	Avoid Lien	2/22/2018
	ORDER Granting Motion To Avoid Lien and Shortening Time (Re: # 59). (CMW)	Document: 64	
15-03229-FPC7	Steven L Fels and Elizabeth Fels	Avoid Lien	2/13/2018
	ORDER Granting Motion To Avoid Lien and Shorten Time (Re: 28) . (JL)	Document: 38	
	ORDER Granting Motion To Avoid Lien and Shorten Time (Re: 29) . (JL)	Avoid Lien Document: 39	2/13/2018
17-01498-FPC7	Walter W Kappler and Dana D Kappler	Allowing Sale Free and Clear of Liens	3/8/2018
	ORDER Granting Motion To Sell Free and Clear of Liens (Re: # 39) . (KAM)	Document: 42	
17-03082-FPC7	Makaela Renee Thomes	Avoid Lien	3/6/2018
	ORDER Granting Motion To Avoid Lien (Re: 32) . (JRG)	Document: 40	
	ORDER Granting Motion To Avoid Lien (Re: 32) . (JRG)	Avoid Lien Document: 41	3/6/2018
17-03393-FPC7	Ashley A Hill	Avoid Lien	2/13/2018
	ORDER Granting Motion To Avoid Lien (Re: 13) . (JL)	Document: 20	
17-03448-FLK13	William SCHORZMAN and Barbara SCHORZMAN	Avoid Lien	3/5/2018
	ORDER Granting Motion To Avoid Lien (Re: 30). (CMW)	Document: 57	

WENATCHEE BUSINESS JOURNAL'S RESTAURANT GUIDE

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Trade wars are not ‘good and easy to win’

My first thought when I heard Trump’s plan to slap 25% tariffs on steel imports (and 10% on aluminum) was something like this: “The global economy is



MARKET UPDATE
Brad Blackburn

finally clicking on all cylinders, why are you messing with it?”

Upon more reflection, I think that was exactly the right response.

However, Trump is right that there’s a problem. While global trade has absolutely benefitted America, we are getting a raw deal in some ways (including steel). The question is how to solve that problem.

There’s a broad consensus among financial and economic experts that trade wars hurt everyone.

Even among politicians, there’s remarkably bipartisan agreement on that point. Of course, Trump isn’t really a guy who believes in experts or common wisdom.

It’s easy to see why tariffs are appealing. If imported steel is 25% more expensive, American steel producers can raise their prices and still be competitive with imported steel.

As a result, they’ll make more money, and buy more equipment, and hire more workers – and everyone is happy.

Unfortunately, that’s not the end of the story. Higher steel prices mean that anything with steel in it will have a higher price, which hurts consumers. It also hurts any business that makes stuff with steel because their prices will go up for raw materials. Goldman Sachs predicted the tariffs could cost Ford & GM \$1 billion just this year.

The biggest worry for the markets is what puts the “war” in “trade war.” Other countries around the world will probably retaliate against American industries, which could

encourage Trump to hit right back. It’s hard to stop a trade “slap fight” from turning into a trade “fistfight” and then a trade war.

This is why tariffs are such a risky strategy. In an effort to help American steel producers, you’re hurting consumers, and any industry that buys steel, and any industry that other countries retaliate against – and adding a lot of uncertainty. So, there are a lot of losers in this deal, and only one winner: Steel manufacturers.

Unfortunately, I don’t think Trump understands any of this. He recently bragged to a crowd of supporters that he complained to Canadian President Trudeau about our trade deficit with Canada – even though he “had no idea” if that was true or not (it’s not true by the way, according to the Commerce Dept, we actually have a \$2.77 billion surplus with Canada).

Just think about that for a moment: Trump talks endlessly about trade deficits, and was talking to Canadian President Trudeau, and yet he didn’t bother to know this very basic fact. Can you imagine being that unaware and unprepared – and apparently proud of it?

Being aggressive about trade is one of the rare things Trump has been consistent on throughout his adult life. You can find clips from the 80’s where he calls for tariffs on Japanese carmakers. Trump has 3 more years to fight this battle, and plenty of power as President to make it happen.

There’s already talk that he’s working on a tariff plan for China. From a guy who tweeted that trade wars are “good and easy to win,” that shouldn’t be a surprise. I sure hope all the experts are wrong.

Brad Blackburn, CFP®, is the owner of Blackburn Financial, Registered Investment Advisor at 121 Cottage Ave., Cashmere. He can be reached at 509-782-2600 or email him at brad@blackburnfinancial.net.

Optimal size for a business

There is a direct correlation between the growth of a business and its ability to maintain a successful position. Every business has an optimal size. Once that optimal size is exceeded, service and quality decline. Think of it as a 1 inch pipe delivering water. There is only so much water that size pipe can deliver. This article addresses how to recognize optimal size and how to overcome the challenge.



BETTER BUSINESS
David S. Murray

What does the term “optimal size” mean? It’s about economies of scale. Meaning, most businesses are intent on growth.

Growth can take various forms: revenues, profits, number of employees, market share, number of units produced or the size of the operation. Some of these might be critical to the business survival. Whichever growth type you want or need, it is important that it be controlled growth. I use the term controlled growth rather than rapid growth. Rapid growth is a high risk adventure that often ends badly.

Let’s look at three illustrations of businesses reaching optimal size. The first example involves a restaurant with seating for 40 people. As a startup, the business was able to fill the seats with a reasonable table turn rate for the next customer. With success, the lines waiting for a table grew long, along with the wait time.

Repeat customers became wary and business fell off. In the second example, a wholesale distributor was gaining market share through their culture of maintaining a high service level, as well as a large width and depth of inventory.

As the sales increased, they found maintaining the inventory demands and service level



decreased. Employee development and warehouse space became a roadblock to gain more market share.

The final example is a manufacturer with machinery capable of manufacturing items at a rate of 7,000 units in a normal work shift. His business grew because the product was of a high quality and his order fill rate was near 100 percent. However, over time the demand exceeded his capacity to produce and his on time fill rate fell.

Given these three real life examples, what are the ‘controlled growth’ options each implemented to overcome their optimal size issue? To begin with, the owners had to first decide if they wanted to grow the business or were they satisfied with where they are in their given market. They each chose controlled growth to overcome their optimal size issue. In the restaurant’s case, they started with reservations required, rather than walk in. That worked but did little to grow the business. Knowing they built a solid following they opened a second location. By expanding to a second location they also ‘blocked’ a competitor from also expanding, while capturing new customers from a different part of town.

The distributor did something similar, opening two new distribution centers by acquiring distributors that had parallel product offerings. He also blocked a competitor from attacking their market and thus much improved the firm’s presence and market share. The manufacturer made a much easier move to solve

his optimal size dilemma. He hired more plant employees and started a second shift. That was so successful he later employed a third shift allowing for a huge market share advancement and revenue increase. Each of these examples of control grow lead to favorable results

As James Schriener wrote in Industry Week, “Growing a company is like blowing up a balloon. Your first few breaths, though difficult, produce immediate results. Subsequent breaths expand the balloon proportionally until it nears capacity. Stop too soon and the balloon never reaches its potential. Stop too late and it bursts.” An excellent analogy of optimal size and controlled grow of a business.

If your business is reaching its optimal size, recognize it for what it is and make the decision to either keep it the size it is or grow the business with a controlled growth plan. In my experience continual controlled growth has long lasting effects for a company’s future presence in the market. Reaching optimal and doing nothing over time often leads to a firm’s demise.

Dave Murray is a retired CEO, COO and VP of Sales and Marketing now living in Wenatchee. He is associated with several organizations along with a private consulting firm. He may be reached at tmtdm4@aol.com. His views and opinion expressed or implied should be reviewed by a recognized professional prior to any implementation. This article is not intended as a substitute for professional business advice.



Joel Frank

FRANK TALK

Avoid these retirement mistakes

Whether your retirement is decades away or right around the corner, it’s important to be prepared for all this transition will entail. A good retirement plan should have a solid strategy and leave room for flexibility. It should also be regularly reviewed in order to address potential snags.

Want to make sure you’re in a good place? Start by watching out for these common planning pitfalls.

Not Diversifying Your Portfolio Maybe a passion for real estate, an interest in bitcoin, or another financial hobby has led to the creation of a very focused portfolio.

No matter what, make sure you’re maintaining diversity by minding your proportions. Rebalance your portfolio regularly so you can offset losses with gains and keep a good mix.

Dipping Into Funds Before Retirement

Early withdrawals from a retirement account will not only net you penalty fees, but will also encourage the bad habit of treating your nest egg as an accessible resource. You’ll probably be better off covering unexpected expenses with a designated emergency fund that exists separately from your retirement savings.

Trying to Do It Alone

Whether you’re approaching retirement on your own or with a spouse, adopting and sticking to the right investment philosophy for your circumstances can be a challenge. Having a third-party, objective financial perspective can bring clarity to the situation, so don’t be shy about communicating clearly and asking for help where needed.

Joel Frank is the principal advisor at Equilus Group, Inc., and can be reached at: jfrank@equilusfinancial.com, or 509-665-8349. Equilus is located at 5 South Wenatchee Ave., Ste 210.

Senate bill to reform Dodd-Frank, relief focused on community banks

After several years of bipartisan negotiations and multiple days of floor debate, the Senate passed S.2155, the Economic Growth, Regulatory Relief, and Consumer Protection Act by a vote of 67-31 last week. The aim of the bill is to roll back some portions of the Dodd-Frank regulation. In the past few months since the bill passed through the Senate Banking Committee, there has been a lot of political posturing about what the bill will mean for banks and the US economy as a whole. From one end of the spectrum comes predictions of an almost certain repeat of the



GUEST
OPINION
Russell Hughes

last recession, and the other side states that the bill will bring a boom-time of economic growth spurred by new lending. Instead of going to extremes, I'll simply walk through the bill's proposed changes and what they mean for banks of

all sizes.

Bank Banks: Determining Relief by Bank Size

To put this bill into context, it'll be helpful to give a quick overview of the US commercial bank market. As of December 31st, 2017, the ten largest US banks hold a combined \$8.96 trillion in total assets, while banks 11 through 5,679 carry a combined \$8.54 trillion in total assets. Most of the regulatory relief granted by S.2155 is limited to banks with less than \$10 billion in total assets. That contingent of the bank population has a combined \$3.0 trillion in total assets, which is \$800 billion less than the total assets of the two largest US banks combined. Figure 1 shows the US bank population sorted by total assets. To say that the US banking industry is top-heavy in terms of assets would be an understatement.

Given that most of the regulatory changes in S.2155 target the 5,500 or so smallest banks, it is difficult to frame this bill as a giveaway to Wall Street. Also, the claim that reducing regulation on these banks jeopardizes the overall safety of our financial services industry seems to be a stretch, given that these banks combine for only 17% of the assets held by US banks.

Although there's plenty of focus on the smallest banks in S.2155, there are some meaningful changes in the bill for large banks. The first big change for those banks is the raising of the threshold for a bank to be considered a systemically important financial institution (SIFI) from \$50 billion to \$250 billion. The increased threshold would release about 34 banks from extra regulatory requirements, increased scrutiny, and higher minimum capital levels that come with the SIFI designation. The bill also grants relief from mandatory stress tests for all banks below \$100 billion in assets – both those subject to the CCAR exercise and the DFAST 10-50 stress test.

No Need to Stress

The reduced scrutiny of these mid-to-large sized banks and the impact on the risk level of the financial system is an area that is justifiably open to debate. In recent testimony before Congress, Fed Chairman Jerome Powell shared that “supervisory stress testing is the most successful regulatory innovation of the post-crisis era.” That has certainly given ammunition to critics who contend that stress testing should remain in place for all banks that are currently subject to the requirement.

On the other side of the argument, both Barney Frank (co-author of the Dodd-Frank Act) and former Fed Governor Daniel Tarullo (who oversaw the Fed's implementation of the post-financial crisis regulatory regime) have stated that the \$50 billion SIFI threshold spelled out in Dodd-Frank is too low. While it is fair to debate whether or not \$250 billion is the correct threshold for the SIFI designation – or whether it should be based on total assets instead of a bank's overall risk profile and business activities – it speaks volumes that two of the most vocal regulatory hawks in the post-crisis era support raising the threshold. Governor Tarullo is also on the record as saying that the \$10 billion threshold for mandatory stress tests is too low. It is unlikely that anyone will ever accuse Mr. Frank or Governor Tarullo of being mouthpieces for Wall Street.

The Central Focus for Central Banks

One other potentially contentious element of S.2155 is a provision

that allows custodial banks to exclude funds deposited with a central bank when calculating their supplementary ratio. The scope of this provision is very limited in its application; only a small number of banks meet the definition of primarily being a custodial bank, with Bank of New York Mellon and State Street being two of the more prominent banks covered by this carve-out. A strong argument that the business model of pure custodial banks is different than typical commercial banks and the regulations that they are subject to should reflect their inherent risk. Both BNY Mellon and State Street only have 10% of their total assets held in loans. This compares with 75%-85% for commercial banks of similar size, such as Capital One or SunTrust. It is not unreasonable to assert that assets parked at a central bank are lower in risk than that of a typical loan portfolio. If anything, rather than increasing the risk of our financial system, this provision could serve as an example of how banking regulations can be tailored to the risk profile and activities of banks, as opposed to the blunt instrument of assigning regulatory regimes based solely on an institution's total assets.

At this point, the biggest question about S.2155 might not be about how it will impact banks, but instead, what happens to it once it gets to the House. The bill was negotiated over several years by a group of bipartisan Senators and it represents a very careful balancing act. While providing meaningful reform for Main Street banks (and a few larger institutions), it doesn't really grant much relief to the largest banks. It does not touch the CFPB, a third rail in today's political environment. However, it goes nowhere nearly as far as The Choice Act, Rep. Jeb Hensarling's (R-Texas) regulatory relief bill which passed the House last year in a party-line vote. There is already a lot of intraparty disagreement among Democrats on this bill. So, if the House adds any amendments that are viewed as being too Wall Street-friendly, the bipartisan support for this bill could evaporate, leaving banks with no relief at all. The ball is in Hensarling's court, which could mean that a different kind of March Madness may begin.



NCW Media Q&A with Democrat candidate for Congress (8th District) Kim Schrier

By Gary Bégin

As most of us know by now, our Congressman, Republican Dave Reichert, has decided to leave Congress at the end of this year. Republican legislator Dino Rossi and Democrat Dr. Kim Schrier have so far been the leading replacement choices for Reichert's 8th Congressional seat.

Reichert has joined a dozen or more other Republicans in announcing that they are leaving public office for one reason or another, some say in the fear that an expected “Blue Wave” of Democratic voters will sweep all Republicans out of office due to President Trump's behavior or perhaps their own pro-NRA stances.

NCW Media Managing Editor Gary Bégin sat down with Schrier recently at the Eagles Club in Wenatchee and asked her to respond to the following questions:

WBJ: *What is your basic philosophy. Why you have decided to run?*

Dr. Kim Schrier: I have worked as a pediatrician in Issaquah for the past 16 years, taking care of thousands of children and families in this district. I have deep roots here, my son is in public school in Sammamish, and I have been a part of the lives of the families in this district for years.

As a general philosophy, I firmly believe that our representatives should be members of the community, who live and work in the district, and who send our children to public school in the district. Ultimately, our House of Representatives should be truly representative and diverse.

I never thought I'd run for office, but times have changed in this country, and now more than ever, we need representatives who will stand up to power and stand up for the people in the 8th district. I was frustrated with Dave Reichert's representation. In fact, I met with his office when the first Trumpcare bill was introduced and explained, along with three other doctors, all the ways that this bill would be bad for the district and bad for the country. Two days later, he voted for it in committee anyway. That was the last straw for me. We deserve better. We deserve representatives who will fight for us, and I'm stepping up to do that for the families in this district.

WBJ: *How do you feel about the H2A farm workers program as a necessary labor force for orchardists in Wenatchee/Chelan vallies?*

Schrier: Under our current immigration system Orchardists in the Wenatchee and Chelan Valleys need more workers during seasonal rushes, and the H2A visa program helps fill that labor force gap. However, the system needs improvement to give workers adequate rights and to help farmers shoulder costs.

The obvious elephant in the room here, is that we wouldn't need the H2A program if we passed comprehensive immigration reform that included a path to citizenship

for immigrants already in the United States. We have people here in the 8th district who are eager to work. If we offered a pathway to citizenship, these individuals would be able to fill the labor gaps facing farmers. This would come at a much lower cost to farmers, would keep families intact, would



GARY BÉGIN/ NCW MEDIA

Dr. Kim Schrier

allow workers to develop the skills necessary to do their best work, and would avoid abuses of the H2A visa program.

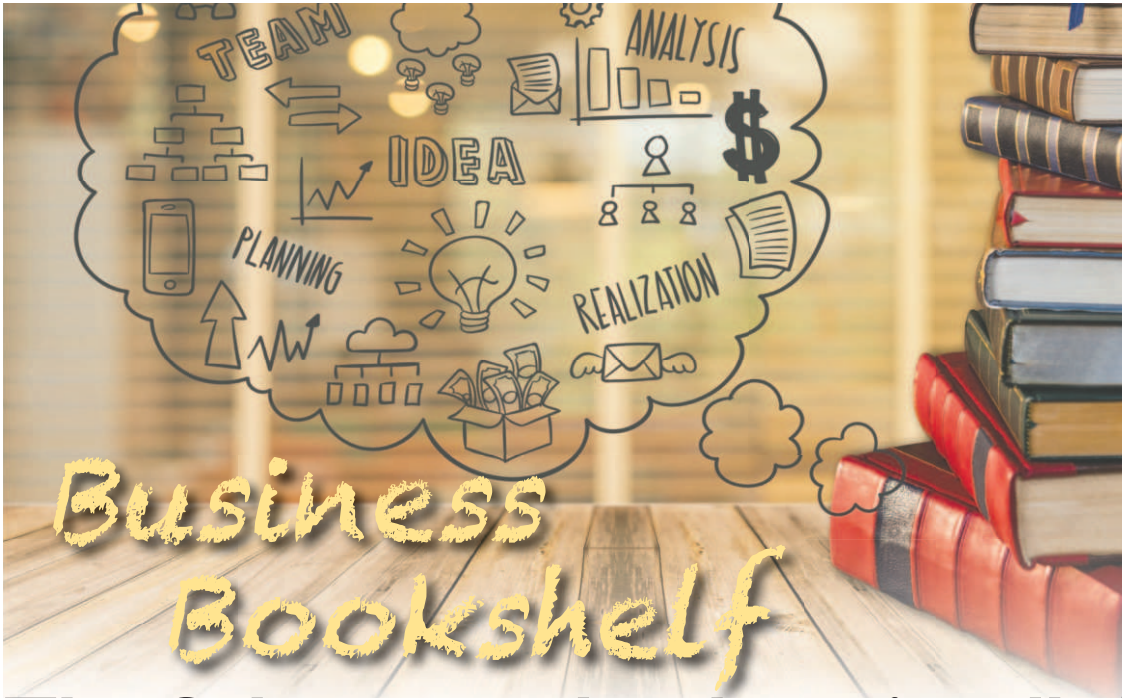
WBJ: *If elected, are you going to vote the Democratic Party line on all issues or do you part ways on some items?*

Schrier: Let me be clear: I plan to work with my colleagues on both sides of the aisle, and I will always be willing to come to the table to hear the other side out. We might not always agree, but I will always sit down and talk through the issues. Getting to the table is the first step toward finding places where we can reach bipartisan agreement. I will vote based on my values and based on the interests of the 8th district. When we're talking about issues like access to affordable healthcare and supporting public schools, I suspect that we have enough in common that we can reach bipartisan solutions. After all, these are American values.

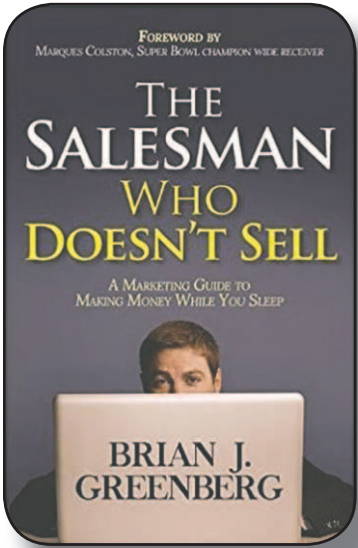
Career politicians get caught up in partisan politics, but I will bring a fresh perspective, one focused on serving my community. I see a lot of areas where there's room to work together. One of those areas is infrastructure. Both sides agree we need a federal infrastructure package. Here in the 8th district, federal dollars could help us improve our roads or even expand Blewett Pass to make it easier for farmers to bring crops to the ports in Seattle and Tacoma. Federal dollars could help us modernize our schools or expand high-speed internet access to all parts of the district. Republicans have repeatedly called for an infrastructure plan. This is an important area where we can work together for the good of the district.

WBJ: *Are you in favor of re-joining the TPP (Trans Pacific Partnership) if Democrats gain control of the Congress?*

Schrier: Trade is absolutely critical to Washington state. Ours is the most trade-dependent state in the nation, and our economy here in the 8th district is particularly reliant on trade. We need to have



The Salesman who doesn't sell: A Marketing Guide for Making Money While You Sleep




In a recent Gallop poll, sales professionals were ranked lower in honesty than the US Congress. That may account for why consumers are increasingly looking to peers rather than companies, gurus, thought leaders, and “experts” for advice on what to buy, watch, read, listen to and eat. Online companies such as Amazon and TripAdvisor are successful mainly because of user-generated reviews.

About the author

Brian J. Greenberg has founded businesses in e-commerce, marketing, and financial services. He has generated over 100 million in revenue from his businesses, collected over 10,000 reviews and testimonials from customers, been named one of the most creative people in financial services, and has been called The Salesman who doesn't sell. As a multi-faceted entrepreneur, Brian believes in building integrity into everything he does, operating a business for the long term with a strong reputation, and a commitment to exceptional customer service.

Brian is founder and president of True Blue Life Insurance whose mission is to be transparent, honest



Brian J. Greenberg

By Brian Greenberg

As marketing analytics become more precise, consumers will continue to grow more suspicious, and the companies that will thrive in this environment are the ones whose salesmen don't sell!

Marketing guru and expert, Brian Greenberg, has published a new book that provides entrepreneurs, small and large businesses with proven methods for long-term marketing success.

The salesman who doesn't sell (Morgan James Publishing; February 2018/paperback) shows readers how to build successful reputations by leveraging reviews, social media, websites, and marketing efforts that will spur sales all without ever having to pick up a phone.

“Each year entrepreneurs and business owners are bombarded with books and articles telling them how to be successful,” says Greenberg. “I want to help business owners cut through the clutter and understand the obstacles they face when

it comes to marketing their companies. I know because I've been through it all and found a better way... better methods for understanding long-term marketing success.”

In his groundbreaking book, *The salesman who doesn't sell*, Brian answers the questions:

- How to you measure customer happiness?
- What you need to do to enhance your customer's experience?
- How do you leverage your brand's reputation to attract new customer, shorten the sales process, and accelerate growth?

A successful SEO marketing professional with decades of experience developing passive-income businesses online, Greenberg – the salesman who doesn't sell – shares his unique, time-honed strategies to drastically increase sales without putting in overtime hours.

Brian's system answers customer questions, addresses any objections, and persuades customers to a buying decision without needing to talk to customers.

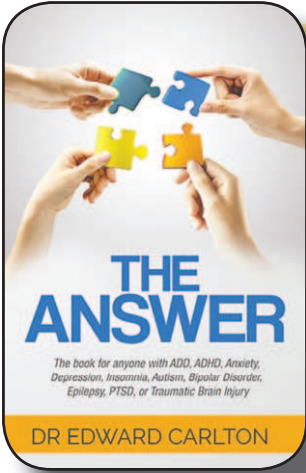
Customer happiness is quickly becoming the leading metric in predicting future revenue growth.

Business owners must be open to taking a loss on some transactions and doing away with black and white rules regarding customer issues.

Brian believes that if you run your business with a focus on customers happiness and you properly leverage the social proof you build up, over time your business will grow exponentially.

Customers will begin to come to you, rather than you trying to attract customers.

The Answer How some executives give their brain waves a workout



Successful CEOs and entrepreneurs, as well as ambitious middle managers, often seek ways to keep their mental faculties sharp to stay ahead of their competition. But training your brain to perform at peak levels isn't easy. And that's why some executives are turning to neurofeedback sessions – a kind of biofeedback for the brain – to improve their mind's executive function and performance.

“Improved health and mental focus can help you balance the stressors of daily living while keeping you headed toward your goals,” says Dr. Ed Carlton, founder of the Carlton Neurofeedback Center carltonneurofeedbackcenter.com and author of the book *The Answer*.

“For example, for people who are seeking a promotion or a career shift, or planning to start their own business, neurofeedback training can help improve their executive function and their performance.”


Inspirational speaker Tony Robbins is a fan of neurofeedback training. So is Olympic beach volleyball champion Kerri Walsh-Jennings.

Carlton refers to neurofeedback as “fitness training for the brain,” which is perhaps why it's appealing even to Olympic athletes.

Here's how it works: The process begins with a brain map, which locates the specific areas that need help to function more efficiently. Once these areas are identified, neurofeedback training can improve their function. The technology uses computers to monitor brain-wave patterns while the patient relaxes and watches a movie or video. The visual and audio inputs are varied, providing feedback based on the training goals from the brain map. The results are lasting and there

About the author

Dr. Ed Carlton is founder of the Carlton Neurofeedback Center carltonneurofeedbackcenter.com and author of the book *The Answer*. He is a chiropractor, but prior to that worked for nine years as an engineer. Carlton's interest in his current profession came about because of his own experience with bipolar disorder. “My first degree is engineering. Neurofeedback is a cross between medicine and engineering, using the best of both to provide relief for my patients. *The Answer* explains how neurofeedback stopped my bipolar symptoms, and how it can help others do the same.”



Dr. Edward Carlton

Dr. Edward Carlton

are no side effects, Carlton says.

While neurofeedback can be used to improve executive function, it's also used to treat ADD and ADHD, depression, autism, seizures, traumatic brain injuries and post-traumatic-stress disorder.

Carlton says there are a few important facts business executives should know if they're interested in the benefits of neurofeedback training:

■ Why the brain's executive function is important. Executive function refers to the complex neurological processes in the brain's frontal lobe that help you plan, manage time and get organized. “This is where we learn to keep details in our head, come up with different ways to solve problems, and start and complete tasks,” Carlton says. This requires a complex set of skills such as being able to pay attention, self-monitor and regulate emotions.

■ How neurofeedback training helps. Neurofeedback can help you regain your focus and reduce mental clutter that can impact memory and organization. “After patients start the training regimen, many of them tell us the first thing they notice right away is that their quality of sleep improves,” Carlton says. “As training continues, performance improvements follow.”

■ Professional development as self-care. Neurofeedback training doesn't alter your personality or change who you are, Carlton says. “It's simply a training gym of sorts to help your brain make new connections that keep it in balance, which helps better regulate emotional states, improves attention and focus, and enhances working memory,” he says. “For anyone in business, all of these skills are keys to improving your performance edge, helping you break out of patterns or start new ones, and sharpening your cognitive performance over time.”

The weekly neurofeedback sessions take about half an hour and are painless and non-invasive, Carlton says. The results also last a long time.

“Once your brain learns new ways to respond,” he says, “it continues learning much the way we remember how to swim year after year.”



Wenatchee County (Chelan and Douglas Counties) Labor Area Summary - January 2018

Overview

This report provides an update on the Wenatchee MSA economy incorporating not seasonally adjusted,

nonfarm employment and civilian labor force data. Analysis focuses on year-over-year (between January 2017 and January 2018) and

average annual (between 2017 and 2018) changes in the labor market.

Unemployment rates
Preliminary Civilian

Labor Force (CLF) data show that Washington's not seasonally adjusted average annual unemployment rate fell five tenths of a point between 2016 and 2017, from 5.3 percent to 4.8 percent.

Between the Januaries of 2017 and 2018 the rate stabilized at 5.6 percent.

In the Wenatchee MSA, the annual average unemployment rate fell from 6.0 to 5.2 percent between 2016 and 2017, an eight-tenths percentage point decrease.

The rate also dropped between the Januaries of 2017 and 2018, from 7.8 to 7.1 percent, a seven-tenths percentage point downturn, as the labor force expanded slightly while the number of unemployed contracted substantially.

➤ 56 versus 60 closed sales in January 2017. There were also slightly fewer active listings, 135 in January 2017 versus 133 this January (down 1.5 percent). Meanwhile however the median sales price of homes/condos sold in the Wenatchee Market continued to climb, from \$267,500 in January 2017 to \$276,250 in January 2018, up 3.3 percent.

◆ Year over year, the Wenatchee MSA's private education and health services industry has added jobs for the past 52 months (October 2013 through January 2018). Numerically, it is primarily comprised of private health services providers. This employment category provided 7,200 jobs in January 2017 and 7,500 in January 2018. Statewide, private education and health services has also been in the growth mode, adding workers for 55 consecutive months (July 2013 through January 2018).

◆ Year over year, local leisure and hospitality employment virtually stagnated from July through October 2017 before bouncing back and adding jobs from November 2017 through January 2018. What caused the "softness" this past summer in this Chelan and Douglas counties' tourism-based industry? The main reason appears to be the smoke generated by the numerous wildfires that raged during the summer of 2017 across neighboring British Columbia and throughout Washington.

Leisure and hospitality tallied 6,200 jobs (primarily at hotels and restaurants) in January 2017 versus 6,500 jobs in January 2018. Washington's leisure and hospitality industry has added jobs for 88 consecutive months (October 2010 through January 2018).

◆ Across the Wenatchee MSA, the number of state government jobs has decreased for the past eight months (June 2017 through January 2018).

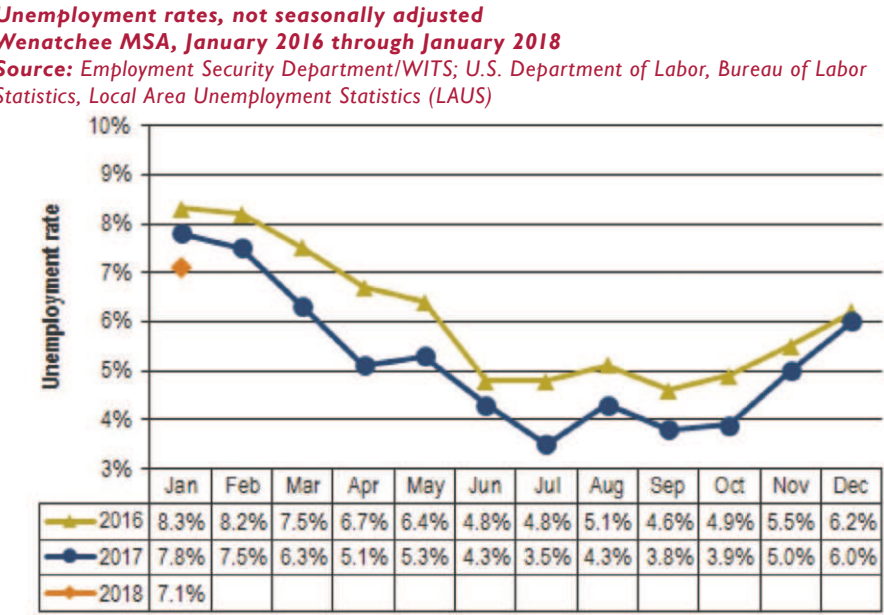
Year over year, state government employment in Washington had grown from August 2012 through November 2017 (64 months) before decreasing in December 2017 and in January 2018.

Agricultural employment

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act.

Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends at the county level.

In September 2017 revised annual average QCEW data for calendar year 2016 became available.



The Wenatchee MSA's unemployment rate decreased seven-tenths of a percentage point between the Januaries of 2017 and 2018.

Total nonfarm employment

Between 2016 and 2017, Washington's labor market provided 81,300 new nonfarm jobs, an annual average increase of 2.5 percent.

In January 2018, businesses and government organizations across Washington supplied 3,326,100 nonfarm jobs (not seasonally adjusted), compared to 3,234,200 jobs in January 2017, a 2.8 percent year over year employment increase. The state's economy has posted year over year nonfarm employment increases for the past 88 consecutive months (October 2010 through January 2018).

The Wenatchee MSA's nonfarm labor market

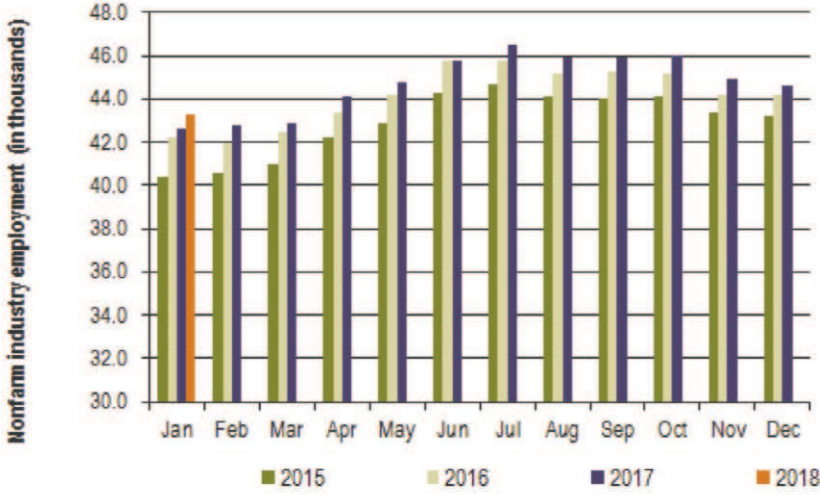
provided 600 new jobs between 2016 and 2017, an increase of 1.3 percent, less than Washington's 2.5 job growth rate during 2017.

Total nonfarm employment in the Wenatchee MSA increased or stabilized, year over year, in each of the 69 months from May

2012 through January 2018. Between the Januaries of 2017 and 2018 the number of nonfarm payroll jobs advanced by 1.6 percent.

Nonfarm industry employment Wenatchee MSA, January 2015 through January 2018

Source: Employment Security Department/WITS



Nonfarm employment in the Wenatchee MSA showed rose 1.6 percent between the Januaries of 2017 and 2018.

Employment and unemployment

Washington's Civilian Labor Force (CLF) expanded by 89,522 residents (a 2.5 percent upturn) from 2016 to 2017. The state's labor force has grown, year over year, for the past 48 months (February 2014 through January 2018).

In January 2018, Washington's CLF tallied 3,740,630 residents versus 3,663,456 in January 2017 equating to 77,174 more Washingtonians in the labor force (up 2.1 percent).

The Wenatchee MSA's CLF grew from 63,931 residents in 2016 to 65,355 in 2017, a 2.2 percent upturn. The labor force has registered year over year growth for the past seven

months (from July 2017 through January 2018).

The CLF increased 0.5 percent between the Januaries of 2017 and 2018 as 274 more residents entered the MSA's labor force while the number of unemployed dropped by 401 residents (down 8.5 percent). Hence the unemployment rate fell from 7.8 to 7.1 percent between the Januaries of 2017 and 2018.

The current, 7.1 percent rate for the Wenatchee MSA is the lowest reading for the month of January since electronic records were implemented in 1990 (27 years ago). Also, rates have been declining for the past 16 consecutive months (since October 2016) – excellent economic news.

Nonfarm industry employment

Between the Januaries of 2017 and 2018 nonfarm employment rose 1.6 percent, from 42,600 to 43,300 jobs in Chelan and Douglas counties (the Wenatchee MSA) while Washington's nonfarm employment expanded 2.8 during this timeframe. Highlights of year-over-year changes follow:

◆ In the mining, logging and construction category most jobs are in "construction." Year over year, the pace of job growth in the Wenatchee MSA's construction industry has surpassed the pace of growth statewide from July 2017 through January 2018. Construction provided

2,100 jobs across Chelan and Douglas counties in January 2017 versus 2,500 in January 2018, a strong 19.0 percent upturn ranking it as the fastest growing local industry in the Wenatchee MSA this January. However, there were 6.7 percent fewer home or condo sales (i.e., closed sales) this January versus January 2017 in the Wenatchee market (i.e., in Wenatchee, Malaga, East Wenatchee, Orondo and Rock Island, WA) according to the January 2018 Real Estate Snapshot newsletter published by Pacific Appraisal Associates. Specifically, the number of single family homes or condominiums sold in January 2018 was ➤➤



Donald W. Meseck, Regional Labor Economist
Employment Security Department

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WENATCHEE BUSINESS JOURNAL

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‘Flywheel’ expo

GWATA Member Discounts Flywheel Investment Conference April 19, Stanley Civic Center, Wenatchee GWATA is proud to present the Flywheel Investment Conference on April 19. At Flywheel entrepreneurs, investors, professional service providers, and community members come together to cultivate momentum for growing companies. Watch as companies compete for a \$100,000 investment and cash prize during a LIVE “shark tank” style competition. Entrepreneur?

Learn tips for growing your business and raising capital. Investor? Hear from experienced angel investors and leading venture capital firms. Community Member? Connect and network with attendees from across the Pacific Northwest during our hosted breakfast, lunch, and evening cocktail reception. Exclusive Fireside Chat During Flywheel Investment Conference Attend the Flywheel Investment Conference and experience this one-of-a-kind fireside chat featuring: Howard Wright of Seattle Hospitality Group and Diane Fraiman of Voyager Capital.

Howard Wright and Diane Fraiman will engage in a dynamic conversation on how communities in the Pacific Northwest have driven community investment and engagement to support growing companies. The conversation will provide key points on what Wenatchee and surrounding areas can learn from Seattle, Washington and Portland, Oregon.

Howard Wright Chair and Founder Seattle Hospitality Group is a Seattle-based executive, entrepreneur and aviator with deep business experience in the hospitality, transportation, and tourism industries. He is widely recognized for his

commitment to community and ability to bring together groups on all sides of an issue. He is also owner and board member of one of Seattle’s signature attractions, the Space Needle.

Diane Fraiman Partner Voyager Capital has over 30 years of technology company experience in leading sales, marketing, and business development. She is involved in helping drive the technology ecosystem throughout Oregon with her involvement in both public and private organizations that have resulted in Oregon being a thriving tech economy. GWATA Member Benefit: 20% Discount - this week only! Tickets to the Flywheel Investment Conference are on sale now.

We recommend purchasing the all-access pass. Can’t attend the full day? Don’t worry, you can also purchase tickets for just the luncheon, competition, or evening reception. We want to thank our members for their ongoing support and advocacy - it’s because of your contribution that we’ve grown and developed new programs, including, Flywheel.

For more information visit gwata.org

Want to become a GWATA member? Join today!

GWATA’s mission is to bring people and technology resources together to create a thriving community. As a 501(c)3 our focus is on technology, entrepreneurship, and STEM Education. GWATA serves 100+ business members and hosts over 3,000 attendees through our various events annually. In addition, GWATA serves as Co-Director of the Apple STEM Network which is focused on developing pathways for students in STEM, therefore opening the doors to new opportunities and careers in our valley.



National Small Business Week ‘virtual conference’

Register now for the #SmallBusinessWeek Virtual Conference! The U.S. Small Business Administration and SCORE Association will host a free, 3-Day Virtual Conference during National Small Business Week.

The Virtual Conference offers all the

best parts of an in-person conference, but without the hassle of traveling.

Watch 12 educational webinars, get free business advice from mentors, pick up free information and resources from sponsors and network with fellow business owners.



WalletHub declares Washington 3rd ‘Most Innovative’ state

With the U.S. projected to spend \$553 billion on research and development in 2018 and multiple cities vying to become the location of Amazon’s HQ2, the personal-finance website WalletHub today released its report on 2018’s Most & Least Innovative States.

In order to give credit to the states that have contributed the most to America’s innovative success, WalletHub compared the 50 states and the District of Columbia across 22 key metrics.

The data set ranges from share of STEM professionals to R&D spending per capita.

Innovation in Washington (1=Most Innovative, 25=Avg.)	
2nd –	Share of STEM Professionals
3rd –	Projected STEM-Job Demand by 2020
20th –	Eighth-Grade Math & Science Performance
3rd –	Share of Science & Engineering Graduates Aged 25+
12th –	Share of Technology Companies
7th –	R&D Spending per Capita
6th –	Venture-Capital Funding per Capita



U.S. DEPARTMENT OF
ENERGY

Energy Sec. Perry: \$450,000 for small business research/development grants

WASHINGTON – U.S. Secretary of Energy Rick Perry announced that the Department of Energy (DOE) will award 179 grants totaling \$30 million to 149 small businesses in 36 states including 3 in Washington totaling \$450,000.

Funded through DOE’s Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs, today’s selections are for Phase I research and development.

The Phase I grants will allow small businesses to research technical feasibility of new innovations that advance the mission of the Office of Science.

Phase I grants are 6-12 months in duration with a median award amount of \$150,000.

Successful Phase I grantees will be eligible to apply for Phase II awards in FY 2019 that will allow them to develop novel prototypes or processes to validate their Phase I research findings.

Phase II grants will have a median award amount of \$1,000,000 and a duration up to 2 years.

Highlighted below are selected grants for each of the research and development programs that provided funding for these projects:

- ◆ Office of Advanced Scientific Computing
- ◆ Photonic-Storage Subsystem Input/Output Interface
- ◆ Next-Generation Analysis and Visualization Platform for Manufacturing and

Engineering Workflows


- ◆ Security Analysis and Monitoring to Prevent Abuse of High Performance Computing Environments
- ◆ Office of Basic Energy Sciences
- ◆ New Approaches to Extract Graphene Quantum Dots from Coals
- ◆ Simultaneous Removal of Inorganics and Organics from Fracking Water Using Supercritical Water
- ◆ Extreme Temperature Sample Environment for Materials Research using Neutron Scattering
- ◆ Office of Biological and Environmental Research
- ◆ An in-situ Device to Monitor Root-soil-microbe Interactions

- ◆ Methods for Atom Probe Tomography of Biological Materials
- ◆ Ultraviolet/Near-infrared Aerosol Absorption Monitor
- ◆ Office of Nuclear Physics
- ◆ High Efficiency RF Power

Sources for Accelerator Applications

- ◆ Radiation Hardened Infrared Focal Plane Arrays
- ◆ Novel Design for High Field, Large Aperture Quadrupoles for Electron-Ion Collider






Need to advertise your business on this special **Pybus Market Page?**
 Call your advertising executive for more details.

Carol - 548-5286
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Ruth - 682-2213

The advertisement for Pybus Cheese Shop features a large, stylized wedge of Swiss cheese with holes, set within an oval frame at the top. Below this, the text "NOW OFFERING DAIRY FREE!" is prominently displayed in a bold, sans-serif font. Underneath, a paragraph in a smaller font states: "Featuring, new Vegan and Dairy free products. Come check out our expanded Panini menu." This is followed by the slogan "SOMETHING FOR EVERYONE!" in a large, blue, italicized script font. At the bottom left, there is a photograph of a charcuterie board filled with various meats, cheeses, and accompaniments. To the right of the photo, the shop's hours are listed: "Open at Pybus Market M-F from 10:00 a.m.-6:00 p.m. Sat 9 a.m. - 6 p.m., Sun 10 a.m. - 5 p.m." and the phone number "Call 888-9930". The bottom right corner includes the Facebook logo and the text "Like us on Facebook".




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NCW Media Q&A with Democrat candidate for Congress (8th District) Kim Schrier

CONTINUED FROM PAGE 20

trade agreements, but not all trade deals are good trade deals.

I support fair trade, not free trade. We need to be sure that we exporting goods overseas, and not jobs overseas. If a trade deal comes up, I will evaluate it by a set of criteria: First, does it include fair labor standards? I'll be sure to lean on my relationships with Labor to make sure that any deal will not displace 8th district workers. I have been endorsed by the Aerospace Machinists, the Laborers, and the Painters & Allied Trades because they know I will protect workers. Second, does it have environmental standards so that the U.S. is not disadvantaged when we take the lead on confronting our changing climate? Third, does it have human rights standards to protect against child labor and other inhumane practices? Finally, does the deal have teeth? I will only support a trade deal if it has clear consequences for noncompliance. If a trade deal passes these litmus tests, I will support it, because trade is an important tool that can raise the tide for all ships if implemented properly.

WBJ: How does your background in pediatrics help you understand the health issues facing children in your district?

Schrier: I have dedicated my adult life to improving the health and lives of children in my community. Being a pediatrician gives you a unique outlook on the world. You start to think about the long-term more than the present. What world will my patients grow

up in? Will they have good-paying jobs when they leave school? Will they be able to cherish this beautiful earth in the same ways that earlier generations have? Will they be saddled with student debt if they choose to go to college? Will they be able to rely on our social safety net if they go through hard times?

That long-term perspective, including my concerns for what our country's current path could mean for the health and wellbeing of my patients, is why I'm running for Congress. We see healthcare costs rising, weather patterns becoming more extreme, teachers underpaid, and growing income inequality. I'm worried about the world my patients are going to inherit. So I'm running for Congress to help set our country back in a direction that we can feel optimistic about, and that will give my patients a shot at the American dream.

WBJ: *What are the most important issues that really get you going in the morning?*

Shrier: Healthcare is a top priority. For me, this issue is deeply personal on a couple of levels. The first, of course, is as a pediatrician who takes care of children who depend on the ACA for insurance or who depend on CHIP. Second, I was diagnosed with type-1 diabetes at age 16. I understand what it's like to worry about access to insurance and the cost of medications. The price of the insulin that I use rose from \$40 per bottle 20 years ago to \$260 now. It's the exact same bottle. Nothing has changed, but our healthcare system has

allowed the price to increase more than 600 percent. This hits all of us. Thirty prescription drugs have more than doubled in cost over the past five years. We need to confront rising drug costs, including allowing Medicare to negotiate drug prices, requiring drug price transparency, eliminating discount cards and special rebates which incentivize the use of more expensive medications, re-examining our pharmaceutical patent system, and speeding the timeline for generics to hit the market.

As a pediatrician, I know firsthand how crucial it is that we fix our healthcare system. In one day last fall, three mothers independently broke down crying in my office because their costs and deductibles were skyrocketing. One family explained that they were simply opting out of health insurance and rolling the dice. No parent should ever be put in that position. It is inexcusable that our country spends far more on healthcare than every other country, but our health outcomes remain poorer.

As a first step to lower costs and make our healthcare system more efficient, I propose allowing anyone to buy into Medicare at any age. Average insurance company overhead is currently estimated to be 20 percent, while Medicare overhead is estimated to be only 1.8 percent. The competition will encourage private insurance companies to offer plans as efficient and beneficial to consumers as Medicare. As I mentioned, we need to take immediate steps to lower prescription drug costs, and we should

bring more transparency into our healthcare system, so that patients are aware that the same operation at one hospital could cost thousands less at a hospital nearby.

WBJ: Anything else to add?

Schrier: In my free time, you can find me playing sports with my nine-year-old son. He loves basketball, baseball, and soccer. Any spare minute we have is spent outside shooting hoops or playing catch. On rainier days, we're inside playing Qwirkle or Catan and drinking hot chocolate.

My husband and I met at our 10 year high school reunion, and 12 years later welcomed our son Sam. I am fluent in Spanish, have a bachelor's degree in astrophysics, and if elected, will be the only woman doctor in Congress. I think we need that perspective right now!

Editor's Note: Republican Candidate Dino Rossi will be interviewed as soon as he becomes available to allow equal access to NCW Media publications in keeping with fair campaign practices followed by this company in every election. This interview with Dr. Schrier in no way constitutes an endorsement of her candidacy. Other candidates for partisan and/or non-partisan office are encouraged to contact Managing Editor Gary Bégin for an interview by emailing: Gary@ncwmedia.net. All candidates are advised that an initial interview is gratis and for the benefit of the public, but subsequent inclusion into NCW Media publications will require the purchase of an advertisement. Advertising Manager Carol Forhan can be reached by calling 509-548-5286.

Pybus April Events

- April 7, 14 and 21 Hard Hat Tours of Pybus Annex Remodel 10:30 a.m. or Noon
- April 10, Pybus University: "Doctors Without Borders: Life in the Field" 7:00 p.m.
- April 14, 3rd Annual Spring Opener Show and Shine Car & Cycle 10:00 a.m. to 3:00 p.m.
- April 28, 2018 WSU Chelan-Douglas County Master Gardener Plant sale, 9:00 a.m. to 2:00 p.m.
- April 28, Rustique Divas Vintage Market
- May 6, Pybus Art Lovers Sunday Artists at Work 1:00 a.m. to 4:00 p.m.

For more activities go to
PybusPublicMarket.org


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Rancho Grande closes
No more tacos or tequilas

For 10 years one could go to the shores of Lake Chelan and enjoy some top notch Mexican food and a stiff tequila or margarita to go with. Alas, this Mexican eatery has closed its doors as of late last year.