## WENATCHEE

A PUBLICATION OF NCW MEDIA INC.

**JULY 2018** 

**VOLUME 32, No. 4/\$2** 



## THE BIG CHILL

By Rhona Baron **Executive Director, Cascade Farmlands** 



CASHMERE Europe, particularly in the UK, hard ciders sales take a significant share of the alcoholic beverage business – about one fifth the volume of wine sales. In America, the percentage is minuscule. That leaves plenty of margin for the cider market to ripen. In addition, unlike beer consumption, which skews male, cider drinkers are equally split, younger and wealthier. It's an attractive target for long time orchardists from the Apple Capital.

At recent count, nearly a dozen labels are creating small batch, hand crafted beverages in and around Chelan County. By offering a "value added" product from their family orchards,

local growers hope to boost profits. "Transitioning some of our apple acreage by replanting and grafting cider fruit was an easy switch," reported Cheryl Koenig, co- founder of Rootwood Cider Co. in Manson. Their family orchards date back to the early 1900's and now include eleven cider-specific apple varieties.

Koenig explains that the apples for which the Wenatchee Valley is famous are not, with the exception of Granny Smith,



Cashmere Chamber of Commerce Board Treasurer Greg Taylor (right) and wife Kris Taylor (left) sampling hard cider at Barns Etc Hard Cider Shed, owned by Paula Frederick, on Saturday, June 15. Twenty local ciders will be on tap for tasting at the big "Chill Pavillion" next to Liberty Orchards in historic downtown Cashmere. "The Big Chill Ciderfest" and features food, live music, exhibits and games. Tickets are \$30 per person or \$55 per couple. The Big Chill will be held on July 28 from 4 to 10 pm. Tickets are available now at cascadefarmlands.com or by calling 509-548-5058.

ideal for making hard cider. "What makes a great eating apple - including high sugar content - is only one characteristic we look for," Koenig said. "High levels of acid and tannin build flavor and fermentation." Those three factors, acidity, tannin

and sugar, drive flavor the categories: bittersweet, bittersharp, sharp or sweet.

One might as well throw assumptions aside when tasting hard ciders. Like fine wines, ciders have a vocabulary all their own and multifaceted flavor profiles that need to be sipped to be appreciated.

Terms like scrumpy/ farmhouse, off-dry, wild ferment, single varietal and wood aged describe drinks that are much more than fortified juice.

SEE THE BIG CHILL, PAGE 6

## Fogle Pump and Supply opens Wenatchee branch

Submitted article

Fogle Pump and Supply Inc., established 1981, is expanding from their already three branches in Eastern Washington, Colville, Spokane and Republic, with a new location in Wenatchee.

Although Fogle Pump has drilled water wells in the Wenatchee, Cashmere, Leavenworth Area for years out of our

Republic Branch, it will now have a local location and Representative Rick Browning (pictured) who is a lifetime local resident.

Rick brings years of experience in the Well and Pump System installation and service, being a licensed Pump technician.

Fogle Pump is stocking a large inventory of pumps, pump controls, pressure tanks, pressure switches, drop pipe, wire, and everything needed to install a new pump system or service and repair your existing

Fogle Pump also has a fully stocked pump hoist truck needed to set and pull submersible pumps.

Since 1981 Fogle Pump and Supply has drilled well over 11,000 water wells in Eastern

Washington, and has become the leader in well Drilling and Pump Systems.

Rick will be in charge of our Wenatchee location. To contact him call 509-860-7177 or 509-782-5071 for all vour Well Drilling and Pump System needs. You can always count on your "local Water Professionals" at Fogle Pump and Supply. Check us out at foglepump.com.

### Chelan PUD asked to take over Port of Douglas' Orondo River Park

Chelan PUD **News Release** 

Chelan PUD commissioners Monday heard a request from Port of Douglas County board members for the District to

take over operation of Orondo River Park on the Columbia River in Douglas County.

PUD staff has been working on options for future operation of the park since last fall when Port staff asked the District to take full ownership, along with operating and maintenance responsibility for the small park just north of  $\;\;$  Port of Douglas Executive the community of Orondo. It's Director Lisa Parks. since been determined that challenges with obligations

related to state grant funding for park facilities would make it difficult for the PUD to take ownership.

The Port owns more than three acres of

the five-acre park and built it using state recreation funds in 1972. A 1.4-acre PUD parcel was added in the late 1970s and the day use is cited in the Rocky Reach Dam recreation plan. Chelan PUD leases

> its portion of the park to the Port under a 1979 lease and operating agreement.

> Michelle Smith, Hydro Licensing Compliance director, reviewed legal obligations related to the PUD's agreement with the Port, the state funding used by the Port to build the park and the recreation responsibility in the federal license to

operate Rocky Reach. The park is open for day use only this season following an assessment that found various safety, code and access

deficiencies. Chelan PUD and the Port are

SEE ORONDO PARK, PAGE 23





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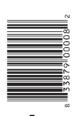
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## The Wenatchee Business Journal is published on

the first Monday of each month. Subscriptions are \$24 for 1 year or \$35 for 2 years in Chelan and Douglas counties; \$28 for 1 year outside Chelan/Douglas or \$48 for 1 year out of state.

Circulation: For circulation information or to sign up for a subscription, call 509-293-6780

#### Newsstand Locations

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#### Cashmere

Martin's Market Place 130 Titchenal Way Cashmere Valley Record, 201 Cottage Ave., Suite 4

#### Leavenworth

Dan's Food Market 1329 U.S. Highway 2 The Leavenworth Echo, 215 14th St.

#### Chelan

The Lake Chelan Mirror, 310 E. Johnson Ave. The Vogue — A Liquid Lounge, 117 E. Woodin Ave.

#### The Wenatchee Business

Journal is published monthly for \$24 per year by NCW Media Inc., 201 Cottage Ave., Suite 4, Cashmere, WA 98815. Bulk Postage paid at Wenatchee, WA 98801





People can be disarmed with brute honesty, but the real truth is honesty itself doesn't have a rude spirit in its Christmas past, future or present ethereal body.

It just is what it is and we can accept, reject or re-invent what is thrown in our faces as so-called reality.

That brings us to Donald Trump. Love-hate, just love or just hate, in any case he is the president we have chosen and now his devotees and enemies alike must learn to live with that fact.

In the past, our presidents from both parties failed to even get to the negotiating table with the leaders of North Korea. That's about 70 years of failure because it was always a case of nose-to-nose intransigence on both parts.

The commies and the capitalists are finally realizing how being friends is a much more pleasant reality than bashing each other verbally, physically and even spiritually.

That last part is the case of Americans wanting to preach the Bible in a place that has not seen the holy book in many decades.



**Gary Bégin** Managing Editor

Midget Man Kim doesn't want religion ruining his regime. People who believe in Christ would not believe in starvation, torture and mind control.

Should Trump get the Nobel Peace Prize for actually meeting with Kim? Yes, of course. Obama and Gore got it, Trump's feat is a powerful statement on the ability to talk instead of wage war.

A nuclear-free Korean Peninsula as well as the removal of at least one-third of our troops would be a good start.

The South Koreans are

rich enough to fend for themselves. Kias and other South Korean products are selling well. It is long past time to cut the apron strings.

Saving a few billion dollars is the right thing to do. The reason a bunch of pro-communist whiners have gained popularity there is because their young Turks grew up with a protective American umbrella over them and never had to worry about fighting for themselves.

Those days are numbered. Tell that to the Germans, Brits and Italians too. Tell that to all of NATO. The multibillions our country saves by getting out of the rest of the world will be enough to rebuild our infrastructure.

Bridges, coast-to-coast high-speed rail, airports, dams, the list goes on.

Meanwhile we are handing trainloads of money to anybody who wants it.

Our only hope in getting paid back is that some of these countries might spend millions on armaments and help companies like Boeing spread that wealth to the rest of us.

For the most part it has worked.

Trump's tariffs on aluminum and steel might increase the cost of a few products, but hopefully the higher values of aluminum might also bring back Alcoa.

Whatever personal faults Trump has with conspiracy theories, sexual misbehavior, business corruption and nepotism, his value to the rest of the world, especially America, will be honored if he can

just bring peace and a few hundred thousand jobs to go with it.

Let us pray for Trump to find his way past the ugly things he says and does and discover the beauty of talking to our enemies on a regular basis.

This guy is used to making deals, or at least trying, so let's give him a chance.

I think the world just needs more love and if it comes about through Trump, then so be it.



#### \_\_\_\_

Dear Editor

I just read your poorly written, poorly reasoned column in the Business Journal. It must be a requirement to be an absolute crackpot who cannot make a logical or rational argument in order to work for Bill Forhan. I don't know what bunker or sewer he found you in, but please crawl back into it.

I'm a third generation Chelan County resident, and while I lean conservative, I can find maybe a handful of items to agree with Trump on, and a boatload of crap that I cannot support. Get government interference out of small businesses? Then let's not start a trade war that impacts the fruit industry as well as other local industries.

The Democratic party has been hijacked by the crazy fringe elements? I'm disgusted by the lack of progress in Congress with a majority of Republicans in the House & Senate, and a Republican president, and they can't agree on what day of the week it is because of all the crazy fringe elements. Their sole claim to fame is a tax cut that we didn't need that will only balloon the deficit and put more money in the hands of millionaires & billionaire party donors.

You want voters to enjoy life in the woods or their mountain cabins? Then you better put the brakes on Ryan Zinke, who has a mission to log every mountain, mine every national park, and drill off the coasts, ignoring recent history (see Deepwater Horizon oil spill 2010, the largest marine oil spill in the history of the petroleum industry).

The method in which you paint Urban America, Democrats, City folk, Big City Liberalism, California Democrats, Hollywood, the rap music industry as the demons to be feared is a great page from the playbook of Trump, but generalizations are simply not accurate. But then, neither is Trump, who tells two lies for every single breath he takes. That's my primary problem with this president, he simply can't be believed. He blames everyone and everything for his ineptitude, and is working hard to make America a really crappy place to live.

However, I support your idea of a 51st state for like-minded folks like you and Matt Shea. Establish it in Puerto Rico.

Sincerely,

Gregg Hendricks Entiat



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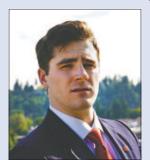
## Jack Hughes-Hageman wants to be your next Congressman

By Gary Bégin

Issaquah entrepreneur Jack Hughes-Hageman is vying for Washington's 8th Congressional District. At 26-years-old, he is the youngest candidate in the race. The Wenatchee Business Journal asked Hughes-Hageman a variety of questions and the following are the answers he gave:

WBJ: Why are you running for office?

**Hughes-Hageman:** As a fifth-generation resident of



Hughes-Hageman

the state, I am a staunch supporter of Veteran's rights, Tourism, and Small Town America. Following in my grandfather's footsteps, I want to bring practical "No Nonsense" politics to a dysfunctional congress.

WBJ: Why is your youth an asset?

Hughes-Hageman: In today's technological and fast paced atmosphere politicians need to be aware of the unique and ever changing threats to American interests and democracy. My age gives me a unique perspective that is both malleable and well informed. I am focused

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## Dr. Said vies for U.S. Senate despite Cantwell incumbency

By Gary Bégin

The Wenatchee Business Journal interviewed Dr. Mohammad Said recently about his uphill task to win the Democratic primary for United States Senate against longtime incumbent Maria Cantwell.

The following are his answers to a variety of questions:

WBJ: Tell the readers about yourself as much as you care to:

Said: Elected Experience: times. National Platform



Dr. Mohammad Said

Precinct Committee for Grant County. State Delegate-Democratic Convention several

Committee 1988. Former Vice Chair-Democratic Central Committee - Grant County. State Committeeman Grant County 2018.

Other Professional Experience: Expert in healthcare, holding one of the highest medical degrees in the US. Expert of US-Arab/Muslim relations. Facebook Dr. Mohammad Said & drsaid. netdrsaid.net.

Education: M.D. with

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## Leeon Leyde wants to be Douglas County Sheriff

By Gary Bégin

With the retirement of longtime Douglas County Sheriff Harvey Gjesdal, Douglas County Sheriff candidate Leeon Leyde is looking to move up.

The 54-year-old single dad has spent most of career with the Washington State Patrol and is currently with the East Wenatchee Police Department.

Wenatchee Business Journal Managing Editor Gary Bégin interviewed Leyde



Leeon Leyde

recently and this is what he had to say in response to various questions:

Wenatchee Business Journal: Why do you want the responsibility of managing a branch of government that impacts everybody on a daily basis?

Leyde: Being the Sheriff is a huge responsibility and should not be taken lightly. Being the chief law enforcement officer, the county demands a leader with a vast amount of experience. My experience has been diverse. State law enforcement, local law

SEE PAGE

## Morris wants to be your Douglas County Sheriff

By Gary Bégin

The Wenatchee Business Journal recently interviewed Douglas County Sheriff candidate Kevin Morris about why he wants to be elected as the next sheriff. He currently serves as the Undersheriff, but longtime Sheriff Harvey Gjesdale is retiring so he wants to step up.

Here is what Morris had to say about various subjects:

Wenatchee Business
Journal: Why do you



Kevin Morris

want the responsibility of managing a branch of government that impacts everybody on a daily basis? have spent my entire adult life serving our country and our community, from the U.S. Navy to local law enforcement. I am driven to continue to serve and protect. I have the experience, education, and knowledge it takes to continue to lead this amazing agency. In my current position as Undersheriff, I have been given the opportunity to test my abilities and continue to

Life moves. Live well.™

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## Dan's Food Market getting Tesla charging station

By Ian Dunn

LEAVENWORTH - For Dan's Food Market owner Eric Worthen, developing a Tesla charging station on his vacant property next to the store was the farthest from his mind.

The dirt parking lot was used for overflow parking at the market, but also used for festival and weekend parking.

One day, someone knocked his office door at Dan's Market. It was Sean Dayton, the instillation program manager for Tesla.

"He told me what he had in mind. We talked for about 15 minutes," Worthen said. "He laid it all out. It took me back. I need time to think about it. I thought about it for a couple days and told him I was not interested. I wasn't interested, because I didn't know enough about Tesla and whether it would be a good fit for the parking lot."

In the meantime, Worthen did some research. Dayton kept coming back and wouldn't take "no" for an answer. Dayton had looked all over town, but this was the perfect spot, the power was there, the water and importantly, the space.

Worthen talked it over with the family, but they felt losing all that parking space was not worth it. Still, Dayton kept coming back only to hear from Worthen that he wasn't interested.

"They did tell me there was no higher priority for Tesla superchargers than Leavenworth, Washington. They've talked to their people that own Telsa's and they spoke. It's on Highway 2 on the way to Chelan," Worthen said. "Ninety percent of Tesla's that are going to charge out here are from the greater Seattle area. There are lot of them over there. After talking to more than just Sean, we talked it over as a family and thought maybe this will work."

At long last, Worthen started to negotiate with them. Initially, Tesla was only gong to pay for the instillation. Worthen would be responsible for the power usage and there would be no lease money coming from

In the United States, Telsa stations are in high demand because it brings added value to the property, Worthen learned. Still, Worthen is so busy at the



IAN DUNN/WBI

Eric Worthen - Dan's Food Market owner

"There are 16 chargers out there. I've had a lot of comments already... This will work well for people coming to Chelan, Wenatchee, Leavenworth."

> - Eric Worthen, Dan's Food Market owner

store, he didn't see where it would be any added value.

"Then, after several months of negotiations and me getting what I want for that property... they are going to pave it, stripe it. Those are basically doing \$60,000 to \$70,000 in improvements to my property and they are paying for all that," Worthen said. "There is a 10-year lease with five year options after that. After several months, we thought it just makes sense, so let's do it."

The contracts were signed last October, but it was too late in the year to start the work. It didn't really matter because it took several months to process the project through the city.

Worthen said he was very

impressed with the Telsa crew.

"They are really sharp people, everybody that works for them. They were good to work with. I think it will be good for the city. I know some people will think, that's all we need is more people here, more cars," Worthen said. "Not everybody is going to think it's a great deal. If look at the people who own Tesla's, they are all in a high tax bracket. They are going to come here and spend money and time. I just think it is cool."

Tesla will be leasing the property, but due to the contract, Worthen could not reveal what they are paying. He said that financially, it just made sense. When it's all done, there will actually be even more parking available.

"They are going to pave it and stripe it. We're actually going to generate more parking from it. I'm not going to be able park cars on weekends and festivals. That will go away," he said. "I don't anticipate there is going to be room. We're getting busy here. It's very important I save parking for my customers. We'll see

on Christmas Lighting and Oktoberfest, I'll probably be able to shove some cars out there."

Worthen said he is a little concerned about the travelers with boats and the RVs that typically park there. The spaces in front of the chargers is reserved, but Worthen said there is some flexibility to use those spots when it's not busy in town.

The entire project to install the Tesla charging stations is around \$500,000 to \$600,000, Worthen said.

"There are 16 chargers out there. I've had a lot of comments already. There's one in Ellensburg and one in Monroe. This will work well for people coming to Chelan, Wenatchee, Leavenworth," he said. "It's centrally located on U.S. Highway 2. Charges in 30-40 minutes. Hopefully the people will be receptive to it. It was a dirt parking lot, chuck hole city. It will be clean, landscaped, fenced. It will be a good addition to my grocery store."

It's expected the Tesla charging station, parking lot and landscaping, would be finished in the next month or so.



COURTESY PHOTO

Paul Thomas Field upgrades.

## Upgrade to Paul Thomas Sr. Field completed thanks to donors

WVC news release

Paul Thomas Sr. Field has undergone an upgrade with the addition of a new asphalt surface to the concourse area around the gates and seating areas.

This improvement will increase safety and accessibility for fans. It was made possible by donations from Beth and Dennis Dobbs of Horan Estates Winery and the Names Foundation.

"We are thrilled to be a part of this project to help further enhance our community and support the young athletes who are following their dreams,"

said Beth Dobbs, co-owner of Horan Estates Winery.

AppleSox matching the donation amount through advertising to promote the Horan Estates Winery through the 2020 season.

In addition, the AppleSox will now serve Horan Estates wines at the stadium beginning this summer.

"This is really a huge win-win for fans," said AppleSox founder Corcoran. "We extremely grateful for this incredibly generous donation and for the great work done by the Wenatchee Valley College

Foundation in coordinating this project."

The WVC Foundation was incorporated in 1971. It exists to build relationships between the community and the college and raise financial support for Wenatchee Valley College students, programs, faculty and staff, as well as special projects such as building campaigns like the Music and Art Center.

For information on how to make a gift to the foundation, establish a scholarship or include the WVC Foundation in your estate plans, contact (509) 682-6410. Visit the WVC Foundation website at www.wvc.edu/foundation.





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## Judge from Cashmere runs for re-election, helps create drug court

By Kyra Planetz

Following Chelan County Superior Court Judge Alicia Nakata's retirement in 2017, Judge Kristin Ferrera of Cashmere was sworn into office in January of 2018. Since then, Ferrera has gained much experience in criminal law cases to add to her extensive resume. Running against Charles Steinberg, Ferrera will vie for Chelan County Superior Court Judge position three in the upcoming primary election this November.

Before becoming a judge, Ferrera worked in law for nearly a decade; most recently she practiced civil litigation at Jeffers, Danielson, Sonn & Aylward Law Firm in Wenatchee. She has experience with employment, family, construction and agricultural law as well as civil rights defense. Ferrera is the only candidate in our county running for a Superior Court Judgeship with judicial experience and she hopes this will benefit her re-election.

"I'm a neutral person who walks into a situation and tries to look at it from all sides and hear everyone before making a decision," Ferrera said, "people want to know that they've been heard and I really do think that they feel that when they walk out of my courtroom."

Ferrera has been busy this year not only presiding over cases but was also instrumental in creating a drug court in Chelan county. At their meeting last month, on May 14, Ferrera told Cashmere City Council the majority of criminal cases she sees involve some type of drug use, mainly methamphetamines opioids. The drug court begins tomorrow, June 7, and follows the national model which is practiced around the state and across the country.

"We are hoping that this drug court is going to combat some of the problems that we're seeing with addiction in our community," Ferrera said.

Participants of this program will spend a minimum of one to two years completing courses in order to graduate from drug court and avoid a conviction on their record as well as jail-time. Those eligible are people with a drug addiction who commit minor crimes,



KYRA PI ANETZ/CV

Judge Kristin Ferrera (left) discussing Chelan County Superior Court's new drug court program with Councilor Kameon Smith (right) and the rest of Cashmere City Council on Monday, May 14.

such as petty theft, not violent offenders. Participants that qualify will not only undergo drug treatment but must complete steps for getting proper housing, employment and their GED. The drug court is by no means an "easy way out," Ferrera said, those who don't meet requirements during the long process face sanctions, the most severe results in removal from the program. But the Chelan County Superior Court, including Ferrera, believe the drug court will eliminate repeat offenders.

"We're helping them achieve life skills in addition to staying clean," Ferrera said, "It's for people who really struggle with wanting to get clean, but if they don't have those skills to actually be successful in life then there's a chance they might come back [to court]."

With the experience she will gain presiding over the drug court, Ferrera hopes to be re-elected this year in order to maintain consistency for participants in the program. She believes it is important for Cashmere citizens to vote in the upcoming election as many folks will eventually end up in the Superior Court whether for a civil case, such as divorce and custody hearings, or a crime. Ferrera maintains people want a fair and honest judge when attending their court date and seems to truly appreciate the community in which she

"I love it here. Having lived in other places and traveled around, there is really no better place than Cashmere, in my mind," Ferrera said.

For more information about the election visit co.chelan. wa.us/elections.



#### Reichert: Trump steel, aluminum tariffs 'hurts American businesses'

European Union.

WASHINGTON – House Ways and Means Trade Subcommittee Chairman Dave Reichert (R-WA) issued the following statement regarding the Administration's decision to impose steel and aluminum tariffs on Canada, Mexico, and the European Union.

"Addressing China's unfair trade practices in steel and aluminum requires that we work in partnership with our close allies, including Canada, Mexico, and the

The placement of tariffs on imports of steel and aluminum from these key allies not only runs counter to our global efforts and harms our trade relationships, but also hurts American businesses, workers, and consumers who rely on these imports. I urge the Administration to continue the exemptions while working to conclude negotiations as quickly as possible with these

close allies for a durable

solution. It is also critical that the Administration improve the product exclusion process to ensure it is effective and transparent and gives U.S. consumers and companies access to steel and aluminum products that are not available domestically. The end result must be that Washington's tradedependent economy and its businesses and workers are shielded from retaliation and from tariffs on fairly-traded products."

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## Jack Hughes-Hageman wants to be your next Congressman

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on creating solutions not making problems, still young enough to remember that our government is of the people, by the people, and for the people of the United States of America. I am an unabashed dreamer, and man is the American dream strong when I dream it. I was raised in a post 9/11 world dominated by internet commerce, the conflict in the Middle East, fast food, and social media.

## WBJ: What do you tell people who say you don't have any experience in almost anything?

Hughes-Hageman: Just like the Johnny Cash song says: I've been everywhere man. I have worked as a farmer, a logger, a construction worker, a salesman, a waiter, the President of my college fraternity, a banker, community activist, and an award winning essay writer all before the age of 21.

#### WBJ:Why Republican Party?

Hughes-Hageman: When I was a young man I read about a boy who grew up in a log cabin and was famed for his height and honesty. This man would grow up to be Abraham Lincoln, the first Republican President of the United States of America. That man set a precedent of greatness for the position; extoling honesty, integrity, morality, and above all the will to hold the nation together even if it would cost him his life. He would be followed by such great men as Ulysses S Grant, William McKinley, Theodore Roosevelt, William Howard Taft, and Dwight D. Eisenhower. These men reformed legislation, won wars, and changed the face of the globe. They did it with style, and a sincere love and respect for our great nation. These men are why I am a Republican, them and others like them gave me the audacity to dream of a better world.

## WBJ: What are your opinions about abortion, gun rights, North Korea, Jerusalem as the place for the American Embassy, Steel/Aluminum tariffs?

Hughes-Hageman: My official opinion on abortion is that I have no opinion on abortion. As a man it is an issue that will never affect my body or my autonomy and thus I refrain from forming an opinion or passing judgement on others. My decisions as a law maker will be based on the decisions, input, and feedback of my female constituents. Those decisions should be made by the women of Washington's 8th district, and I will be relying on them for guidance in regards to women's health issues. Today the rights to firearms versus their danger to the public is one of the number one issues in America. The problem has gotten severe enough that more children have died in schools this year than active military personnel in the battle field. Is this a problem with regulation or mental illness? I think it is both. We need a complete overhaul to bring gun checks into the 21st century, eliminating backlogs entirely and give the public real time accountability to gun regulation in the United States. The old embassy in Tel Aviv was a building; the new one in Jerusalem is also just a building. Was the move advisable from a peace process point of view? Jack doesn't think so, but then again not many do. In global economy unilateral moves tend to trend negative in the long run; people remember getting screwed out of the blue. In the short run you might get lucky and the tariffs increases American steel and aluminum production, but the long-term downturn in manufacturing from higher commodity prices means there will be no increase in demand at all for steel and aluminum. These tariffs will devastate American steel and aluminum in the long run and destroy short term manufacturing.

## WBJ: What do you mean by calling yourself an "entrepreneur"?

Hughes-Hageman: Believe it or not I was a private business consultant for a number of years. I returned to Washington after college to advise new business in developing markets with the kind of cutting edge techniques they would need to be successful in a fast paced and competitive markets. Specializing in good old fashioned know-how and having a knack for success, I had several clients in the micro agriculture and retail sectors.

#### WBJ: Where do you stand on DACA?

Hughes-Hageman: DACA stands for Deferred Action against Childhood Arrivals, this policy was implemented in 2012 to acknowledge that many in our nation came here without documentation or legal status as children and grew up as an American and that they deserved legal recognition, the ability to work, and protection from deportation as long as they maintained their biannual paperwork. This program stopped short of giving these people a true path to citizenship, which is in my opinion a travesty. WBJ: Are you in favor of building a

Hughes-Hageman: I do not feel large scale walls and border fortifications have been effective for several hundred years. Even the best of the best giant walls in history have been spectacular failures; The Great Wall of China, the Trojan wall, the double Theosodian walls of Constantinople, Hadrian's wall, the walls of Jericho and even the fabled walls of Babylon are all famous for how they didn't work as intended.

### WBJ: Are you able to represent rural Washingtonians as well as urban?

**Hughes-Hageman:** My ability to represent both urban and rural populations comes from hands on experience living in both

## **WBJ:** Should Trump be forgiven his corruption or impeached?

**Hughes-Hageman:** I think as American's we can all agree on the kind of severe punishment that high treason comes with. Anyone, even the president or president elect, who commits treason against the government founded of the people, by the people, and for the people of the United States of America should be held accountable.

## WBJ: Can you work well with others to pass bipartisan laws?

Hughes-Hageman: The real chances of passing a law without bipartisan support are virtually nill; anyone trying to pass legislation without bipartisan support has no real intentions of passing it into law. I pride myself on my ability to find compromise, and there is certainly no other candidate willing to cut a deal like I am. I am young, empathetic, and have a sincere love for America and all her people; this is why I am much more like to make friends across the aisle than any of my counterparts.

## WBJ: Feel free to tell the readers about yourself:

Hughes-Hageman: I am an avid camper, hiker, gardener, and I really enjoy a nice bike ride. As for education I graduated from Sammamish Highschool and went to university at the University of Alaska Fairbanks. I am also a graduate of the Frank J. Ruck Leadership Institute in 2013 and received awards at the Carlson Leadership Academy in 2012.

**Editor's Note:** The above interview was highly edited because of space constraints, but the full, unabridged Jack Hughes-Hageman interview can be found on the WBJ website.

#### CASCADE FARMLANDS

## The Big Chill

CONTINUED FROM PAGE

Nor can one assume all ciders are made from apples. Peary, derived from the juice of pears, is also catching on in our region. Kevin VanReenan of PearUp based in East Wenatchee was one of the first in the Untied States to craft peary. "From inception, our offerings were generated in response to direct and robust conversations with consumers," VanReenan said.

A surprising cultural synergy is helping PearUp go global. "PearUp is catching on in Asia," said Van Reenan.

"The uniqueness of the pear finish combined with a reverence placed on the pear by Asian cultures is a tremendous sales opportunity. Japan provided the initial consumer feedback that helped craft a whole new flavor called "Pearmosa,now for sale in the US." Micah Roberson is the spokesperson for Independent Ciders. They are making the most of their established orchards by taking visually blemished but otherwise excellent pears, grinding them, squeezing, then fermenting slowly to preserve the delicate flavors.

"It's a way to up-cycle high quality fruit that would have been sent to the big juicers in the past," Roberson said. "Our peary, built with "dessert" fruit, is not old-world style. We create modern ciders."

Hard ciders seem poised to have their day in the sunny eastern side of the state.

Cascade Farmlands, a regional association dedicated to promoting ag and culinary business and tourism will promote the region's ciders this summer at the first major cider festival North Central Washington.

Twenty local ciders will be on tap for tasting at the big "Chill Pavillion" next to Liberty Orchards in historic downtown Cashmere. The event is titled "The Big Chill Ciderfest" and features food, live music, exhibits and games.

Tickets are \$30 per person or \$55 per couple. The Big Chill will be held on July 28 from 4 to 10 pm. Tickets are available now at cascadefarmlands.com or by calling 509 548 5058.

Koenig sees The Big Chill as a great opportunity for people to learn more about the region's latest beverage.

"Like wine, there are volumes written and a whole vocabulary dedicated to crafting hard ciders, but for the most part, when it comes to enjoying, it is a matter of whether you like it or not!"





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#### **VETERAN-OWNED & OPERATED BUSINESS**







Gary Bégin/WBJ

## Chelan VSO will help veterans from any era

Tony Sandoval is the Veteran's Service Officer for Chelan County and can be reached at Wenatchee Veteran's Hall, 512 S. Chelan Avenue or call 509-664-6801 or via email: Tony.sandoval@co.chelan.wa.us.



GARY BÉGIN/WB

## Veterans Warehouse closed

#### By Gary Bégin

After years of servings local veterans, the Veterans Warehouse in downtown Wenatchee has closed due frustration over alleged violations of city codes, according to owner Thad Lawson.

Lawson, a "First Gulf War" Army veteran told the WBJ that after more than two years of trying to accommodate Wenatchee city codes that his board of directors decided to liquidate the inventory and possibly find another location.

Lawson said that over the years the non-profit thrift store has donated millions of dollars to homeless veterans as well as coats to needy children and supplies to fire victims.

He would like to locate a 10,000 square foot building

to start again, but is having trouble finding such a space. Call Thad at 509-393-2448 if you know of any such place.

Lawson also said it was not the landlord forcing him to close or move as he had just signed a new lease last August.

The last day for the downtown Wenatchee thrift store was Saturday, June 23 with items selling for 75 percent off.



## DAV plays vital role in VA Mission Act passage

#### DAV News release

On May 23, America's veterans, their families and caregivers had a big victory in Congress when the Senate voted overwhelmingly – 92 to 5 – to approve the VA MISSION Act, which already passed the House.

Once signed into law, the MISSION Act will expand support to veteran caregivers of ALL eras as well as improve veterans' access to and quality of care, top priorities that DAV has worked for years to accomplish.

When this historic legislation is signed in the coming days by President Trump, please know that the members of DAV and the DAV Auxiliary – as well as our family, friends and supporters – played a critical role in making this happen.

Thank you to everyone who took the time to call, visit, write, email, text and tweet their elected officials to build support for this bill.

To learn more about DAV's work to support this legislative priority, please visit our Unsung Heroes Initiative page.



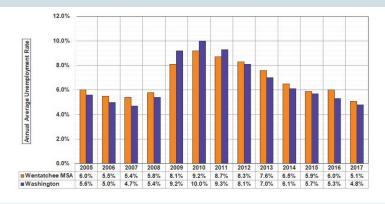


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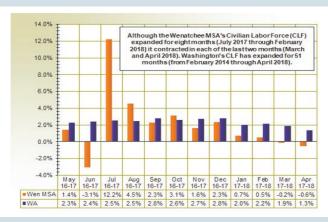


### WENATCHEE - April 2018

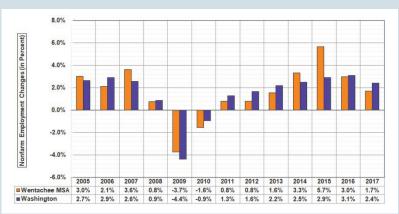
The unemployment rate in the Wenatchee MSA rose a "tick" in 2016, but dropped strongly in 2017. From 2005-2008 rates in the Wenatchee MSA (i.e., Chelan and Douglas counties) and across Washington were in the 5- to 6-percent range, and from 2014-2016 rates were generally back in this range. Rates shot upward for the two-county MSA and Washington State in 2009 and they peaked in 2010, declined during the next five years (2011-2015, inclusive). The Wenatchee MSA's rate elevated a "tick" in 2016, but dropped strongly again in 2017 to 5.1 percent. The 5.1-percent rate for the MSA in 2017 is the lowest unemployment rate in recent recorded history (since our agency began compiling unemployment data electronically in 1990).



Labor Force Changes in the Wenatchee MSA and Washington in the last twelve months.

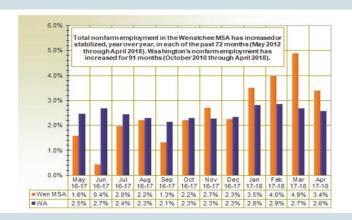


The pace of nonfarm job growth cooled in the Wenatchee MSA in 2017 following three years of "respectable" job growth. The Wenatchee MSA's nonfarm labor market provided only 800 new jobs between 2016 and 2017, an average annual increase of 1.7 percent, less robust than the 2.4 percent growth rate statewide during 2017.



Nonfarm employment changes in the Wenatchee MSA and Washington in the last twelve months. In April 2018, businesses and government organizations across Washington supplied 3,385,200 nonfarm jobs (not seasonally adjusted), compared to 3,300,100 jobs in April 2017, a 2.6 percent year over year employment increase. The state's economy has posted year over year nonfarm employment increases for the past 91 consecutive months (October 2010 through April 2018). Total nonfarm employment in the two-county, Wenatchee MSA has increased or stabilized, year over year, in each of the past 72 months (May 2012 through April 2018). Between the Aprils of 2017 and 2018 the number of nonfarm payroll jobs advanced 3.4 percent.

Another encouraging nonfarm employment trend in the Chelan and Douglas counties (the Wenatchee MSA): nonfarm growth rates have been slowly and steadily rising from January 2017 through April 2018. Specifically, nonfarm growth rates were generally in the one-percent range in the first half of 2017, in the two-percent range in second half of 2017, and in the three- to four-percent range in the first four months of 2018.



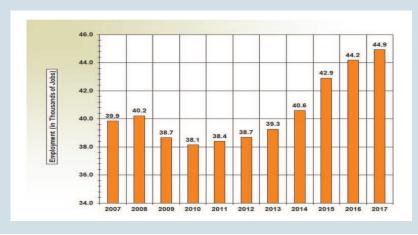
By 2014 the local nonfarm market regained all nonfarm jobs lost in 2009 and 2010. The National Bureau of Economic Research (NBER) announced that the national recession occurred from December 2007-June 2009. But, the effects of this recession hit the Wenatchee MSA's nonfarm labor market heavily in 2009 and 2010, as this slide illustrates.

A brief, recent history of the Wenatchee MSA's nonfarm economy in the past 10 years follows:

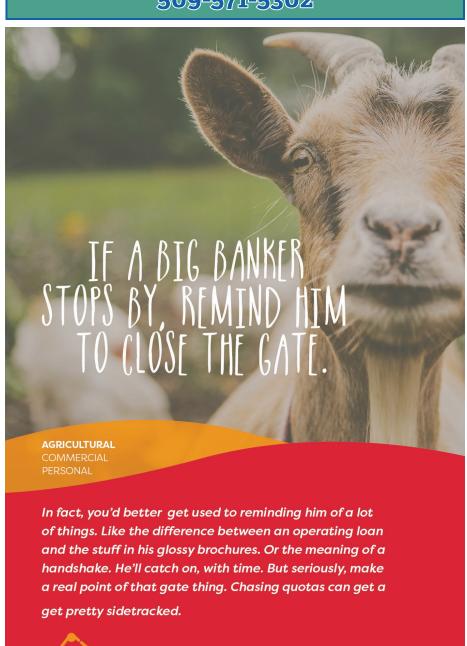
- Nonfarm employment has a "pre-recession" peak of 40,200 jobs in 2008.
- The recession hit and the local nonfarm market "tanked" in 2009 and 2010. The employment "trough" occurred in 2010, when nonfarm employment averaged 38,100.

  By 2014 after four years of slow steady ponfarm employment growth (i.e., in

- By 2014, after four years of slow, steady nonfarm employment growth (i.e., in 2011, 2012, 2013, and 2014) the Wenatchee MSA's economy averaged 40,600 and the local labor market had regained all jobs lost in 2009 and 2010. Another way of looking as this is that it took six years (from 2009-2014, inclusive) for total nonfarm employment to return to the pre-recession "peak" employment level of 40,200 jobs in 2008.



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## Brad Hawkins' 'long summer' around 12th District

It's hard to believe that June is already here. Fortunately, finishing the 60-day legislative session on schedule earlier this year has provided me with more time to monitor activities back home. The time between sessions, in legislative terms, is referred to as the "interim." It was originally designed for lawmakers to return to their farms for

work, but it has essentially evolved over the years into a long working period for current policymakers. Here are some of my recent events and activities:

◆ Science in Our Valley Seminar: Dr. Phil Long, executive director of the Lake Chelan Research Institute, offered his presentation, "Keeping Lake Chelan Blue," at Wenatchee Valley College. Dr. Long highlighted his extensive research on phosphorus levels in Lake Chelan and the local partners who are supporting his effort. Many thanks to the Apple STEM Network for hosting this seminar.

**♦** Arts Commission Meeting: Arts is a key component of our K-12 education system and provides exciting opportunities for people here in North Central Washington. As a member of the Washington Arts Commission, I participated in our recent meeting in Puyallup. The commission includes four legislative members who serve threeyear terms.

◆ Apple Blossom
Festival: It was an honor
to participate in our 99th
annual Washington State
Apple Blossom Festival in
the Wenatchee Valley. My
family rode in both the Classy

Chassis and Grand Parade this year. It is always special to see so many community members dedicate their time and resources into making the festival a success.

◆ Columbia River Treaty Presentation: The Columbia River Treaty is an international agreement between the United States and Canada, implemented in the early 1960s for the benefit of power and flood control. It is being renegotiated and modernized. The Wenatchee Valley Museum and Cultural Center hosted a speaker panel, including author Eileen Delahanty Pearkes, tribal representative John Sirois, and Chelan PUD General Manager Steve Wright.

◆ Manson Apple Blossom Parade: The community of Manson also has a long and proud history of its Apple Blossom Festival. I enjoyed participating in the



There was a great turnout in Winthrop for a forest health public meeting, hosted by Hilary Franz, Commissioner of Public Lands, and me. DNR is already hard at work this summer.

parade this year with my father and two sons – three generations of Hawkins boys. I wish everyone in the Chelan and Manson area a fabulous summer, as I know many visitors are beginning to arrive for their vacations.

◆ Eight Mile Lake
Public Meeting: Chelan
County Emergency
Management staff hosted a
meeting to discuss the threat

of flooding and anticipated repair work at the 90-year old Eight Mile Lake Dam in the Alpine Lakes Wilderness outside Leavenworth. The Icicle-Peshastin Irrigation District and its engineers provided information. I learned a great deal about this project and its history by attending this meeting and listening to the presentations and comments.



When not in session, I sometimes can enjoy our famous outdoor recreation. I found a great spot to rest along the Stuart Lake Trail in the Alpine Lakes Wilderness near Leavenworth.

## Leeon Leyde wants to be Douglas County Sheriff

Continued from page 3

enforcement coupled with college level training and law enforcement management.

WBJ: Are you backing any candidate for judge?

Leyde: Since I am seeking the office of sheriff, I cannot recommend any candidate for judge. I would be working with judges and the judicial system frequently and therefore could not make a recommendation at

Wenatchee Mayor Frank Kuntz, East Wenatchee City

Councilmember Matthew Hepner, and Port Commissioner Donn

Etherington at the Port of Chelan County's Partners in Economic

WBJ: What drug problem or violent crime against fellow citizens is your focus going to be on if you win?

Leyde: Opioid addiction is a major concern and problem

Leyde: Opioid addiction is a major concern and problem in our county as well as all over the country. One of my platforms is to place a deputy

into the Columbia River Drug Task Force, Since 2005, the current administration elected not to assign a detective to the Columbia River Drug Task Force. The city of East Wenatchee, Wenatchee, Chelan County Sheriff's Office and the Washington State Patrol have been participating and continue to support the Task Force. Last year there were only six cases in Douglas County generated by the Columbia River Drug Task Force. With a proactive approach, the citizens of Douglas County will see a decrease in crimes that are drug addiction driven, such as vehicle prowls and burglaries.

WBJ: Does Douglas County have specific law enforcement issues unique to it or are we just average in most criminal categories?

Leyde: The Douglas County Sheriff's Office does participate in major crimes that occur in Chelan and Douglas County. We are fortunate to live in an area where major crimes are few and far between.

WBJ: Tell the readers about your life in law enforcement and any particular incidents or cases that may have motivated or even upset you?

Leyde: I have received many honors in my career as a law enforcement officer,

including receipt of the Law Enforcement Medal of Valor while a member of the East Wenatchee Police Department and three time recipient of the Chelan/Douglas County Traffic Safety award for Top DUI Officer while a member of the East Wenatchee Police Department. Too many times I have seen what domestic violence, drugs and other factors have played in the needless suffering of so many who live in our county. Again, this is why I am passionate about getting a member of the Douglas County Sheriff's office back into the Columbia River Drug Task Force.

The hardest thing that I have ever had to do in my professional career is go into someone's home and tell them one of their loved ones was killed in a traffic accident. I still remember each one like it was yesterday. No one should have to hear those words spoken.

WBJ: What is your management method in regards to subordinates?

Leyde: I am not a micromanager. The sheriff's office personnel are motivated and well qualified to do their jobs. I will expect personnel under my administration to interact with the public professionally and respectfully. The citizens of Douglas County are our eyes and ears to what is happening

in our county. I expect all of us to be held accountable for our actions or failure to act.

WBJ: Will you make efforts at empowering the Hispanic community so more cooperation is given to the DCSO?

Leyde: If anyone wants to be more involved in assisting our office, I would be more than happy to bring them on board in our quest for a better Douglas County. There are several Hispanic deputies and I would encourage their involvement with the Hispanic community. They would have my full support.

WBJ: Are there areas where you feel improvements can be made at the DCSO whether in enforcement or education of the public or in personnel?

Leyde: My campaign platform has several critical issues I wish to address. Protecting your schools, Constitutional Rights and safety within our community are just a few. Right now protecting our schools is at the top of everyone's list. Constitutional Rights, including the Second Amendment and the "individual" right to bear arms is sacred and affirmed by our Supreme Court Heller decision. We are blessed to live in a great area and it shows in our communities. As I travel around the county and talk to Douglas County citizens, they are friendly and attentive to what is happening around them. Those same citizens are concerned that no one from the Sheriff's office has actively been a part of the Columbia River Drug Task Force for so long. I also want to work better with the local law enforcement agency leaders to build relationships and opportunities for our officers to train together. We cannot go at it alone nor should we being trying to. Combining resources and personnel will only lead to quicker services and assure the safety of all citizens in both Douglas and Chelan Counties.

## WBJ: Anything about your hobbies or personal life you care to add?

Leyde: I enjoy golfing, reading, travelling and taking the boat up to Lake Chelan, camping with the kids. I grew up in Sultan, Washington and moved to East Wenatchee in 1996. Over the years I learned to be humble as I worked most of my career by myself with backup a long way away. Treating people professionally and with respect was critical during my career. I bring that professionalism with me wherever I go and expect those under my supervision to treat others like they would want to be treated. Let my experience work for you.



Don't Trust Just Anyone For That

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## Dr. Said vies for U.S. Senate despite Cantwell incumbency

CONTINUED FROM PAGE 3

honors, PhD with honors, MPH, Specialist in Internal Medicine, Family Practice, Geriatric, Preventive & Alternative Medicine, Former Asst. Clinical Professor at VA in Fargo, North Dakota. Community Service: Volunteer for 14 years at Washington State correction facilities and other local, county, and state.

WBJ: If elected, how will you be different than Maria Cantwell?

Said: will be different in several areas:

 Foreign policy, particularly to Israel as our unconditional support for Israel caused the birth of Osama Bin Laden and terrorist attack of 911.

Our invasion of Iraq engineered by the Pro-Israeli Zionist Jews so called Neo Conservatives, caused the birth of ISIL. We have spent trillions of dollars in those wars for nothing. We need to finance our Infrastructure.

- We have to reign in the military and not treat them as a sacred cow, we need to save that money.
- I call to change the Second Amendment of the Constitution to make it a privilege and not a right to bear arms.
- I am In favor of cutting foreign aid, particularly to countries who do not need it such as Israel. Former President Obama, before leaving office, gave Israel \$38 billion from our tax payers in the next 10 years. His reasoning if he didn't limit the amount, Congress would have given them more.

Nobody in Congress dare to question Israel and its treatment to the Palestinians, the native people. When it comes to Iran we are super power, and when it comes to Israel we are a Banana Republic.

WBJ: You are running against other Dems so I take it you are of a different "wing" of the Party?

Said: I am like most

Americans in the middle progressive on some issues, and conservative on others. As I am pro-life, pro-family, and pro-traditional marriage between a man and woman.

WBJ: What is the biggest issue Washington needs help with in D.C.?

Said: I wanted Washington State to be a hub for business from overseas, particularly from the oil rich countries of the Middle East. I want to make Seattle competitor with other international cities such as London, Paris, etc. I want to revive the international airport at Grant County that flights directly from Seattle to Dubai makes a stop in its way back and forth. We have a tremendous agricultural in Eastern Washington which is a bread basket.

WBJ: Are you prepared to impeach Trump or will you allow the status quo to remain?

Said: I will allow the status quo to remain, and let Trump be defeated by the voter's next election.

#### WBJ: What about the American Embassy in lerusalem?

Said: It is the most ridiculous thing that happened in my lifetime. In June 6, 1967, 51 years ago, my beloved city Jerusalem fell under the Israeli control, the same day I graduated as a Doctor from University of Granada in Spain. Transferring the American Embassy is fomenting a religious war between 1.7 billion Muslims and the 12 million Jews, unfortunately the tremendous influence, particularly In the United States, keep them holding on the Palestinian land as Israel has become an apartheid

#### WBJ: How best do we deal with N. Korea?

North Korea comes down it is because of the economy, as we see the tremendous difference between North Korea and South Korea, I am in favor of sanctions until North Korea gives up its nuclear arms Unfortunately we have one country in the Middle East which has nuclear weapons at the Dimona nuclear facility in the Nagev Desert, but nobody talks about it, it is Israel.

WBJ: Are tariffs going to hurt or help our economy? Said: Some might hurt and others might help. I am in favor of free trade provided it's a fair one.

WBJ: Are there specific national, state &/or regional issues you want to change, fix or remain the same?

Said: I feel Canada Is our greatest ally, I do not have any specific changes at this time. WBJ: How do you feel

about DACA? Said: I am in favor of Amnesty for immediate family of those who were born in the U.S. To institute a guest worker program where Latinos come

and work the land, leaving

their families' behind, giving

them enough time to go back

and visit WBJ: Can you get along with Republicans in D.C. in order to make real changes?

Said: Yes, after all we are all Americans and our country is on top priority regardless of parties.

WBJ: Do you have any public elected office experience or is this your first go at political office? Said: I have been Present Committee Officer for 71 in Grant County for over years, I was elected committeeman representing Grant County in the Democratic Central Committee for the las two years.

WBJ: If you are new to politics, what caused you to throw your hat into the ring?

Said: I am not new in politics. I ran for public office before

as a way to express my views regardless of ethics, religion, background in accordance with the first amendment of the Constitution

#### WBJ: Feel free to make additional comments.

Said: What motivated me to file for U.S. Senate on May 15, was exactly 70 years ago I was expelled with my family from the Port city of Haifa Palestine, which Is now part of Israel along with 700,000 Palestinians who remained refugees, to make room for people who claimed to have that promised land by God over 4,000 years ago.

For the Palestinians it was called Al-Nakba or the catastrophe, most of those who occupied the land was with the help of Great Britain, and if we accept their reasoning as the famous English historian Arnold Toynbee, who said that we have to divided the whole world again, as nobody can claim he had this land or that even centuries ago. It has been always politics and not Prophecy or anything of that nature.

Palestinians still The in Palestine, where their numbers are equal to the Jews and there is nowhere to go.

The Israeli Jews can come to U.S. as they have dual citizenship. They have tremendous power in this county, through news media, the financial institutions, Hollywood and entertainment Industry, the banks, Congress and White House. For them the U.S. is truly the Promised

Editor's Note: NCW Media does not endorse any candidate for any office. These interviews are merely a way to allow candidates a venue to explain their points of view to local voters.

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**JULY 2018 ASSOCIATION NEWSLETTER** 

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Thank You to the following valued renewing members this month. We're extremely grateful to each of you for your continued membership, involvement and support!

- Anderson Landscaping 11 Years
- Banner Bank 21 Years
- Coastal Farm & Ranch 12 Years

- Community Glass Company 21 Years
- Designs for Living 4 Years
- Eider Construction 4 Years
- iPro Building Services, LLC 4 Years
- Les Schwab Tire Center 15 Years
- One-Way Construction NW Inc. 2 Years
- Pesani Genuine Coatings 1 Year
- Premium Rock 2 Years
- Prestigious Patios 2 Years
- Real Homes 11 Years
- Rent Wenatchee 2 Years
- Sage Homes, LLC 2 Years
- Three Cedars Home Inspection 2 Years
- Weyerhaeuser 3 Years

## Don't miss BNCW's annual membership appreciation BBQ!

membership appreciation BBQ is Thursday, August 9th, 5:00 to 7:00p.m. at the Wenatchee River County



**Building North** Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality



#### LOCATED AT:

2201 N. Wenatchee Ave. Wenatchee, WA 98801

PHONE: (509) 293-5840

FAX: (509) 665-6669

Email us for more Info@BuildingNCW.org

Visit us online at: www.BuildingNCW.org Park in Monitor (across Hwy 2 from Boswell's Furniture). Bring your family and enjoy an evening of fun... compliments of your Association and our member sponsor Country Financial - Zane Bock!

This is a great way to spend some time relaxing, catching up with old friends and making some new ones, all while enjoying come cold beverages and an excellent BBQ! BNCW takes great pride in our members and this is an evening dedicated to spoiling you a little in appreciation for your continued support and dedication to the association!

There will be fun and games for the kids and maybe a few for the adults, too!

BBQ, beverages, some sides and dessert will be provided. If you choose,

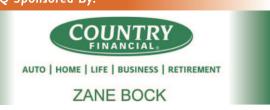
you can bring a special dish of yours to share, too. Park rules have changed

Seating is limited so, don't forget to bring your chairs. Also, please take note that and NO outdoor smoking is allowed. To assist us in

preparing for the food, we ask that you RSVP by calling the BNCW office at (509) 293-5840, or emailing Kim at kfenner@buildingncw.org.

We are looking forward to seeing you at the BBQ, August 9, 2018!

BBQ Sponsored By:



#### **WELCOME NEW BNCW MEMBERS!**

To view each of our valued member company's complete profile, we invite you to visit BNCW's website at www.BuildingNCW.org and click on the membership directory tab. Thank you!

- Allied Plumbing & Pumps LLC Jeramie Chisum 509-662-6622
- NC Painting Inc. Noe Cornelio 509-860-2387
- Caliber Home Loans
- Patrick Davidson 509-860-4955
- Country Financial Zane Bock 509-888-5433
- **■** Pinnacle Custom **Builders** 509-884-1873

For more information about becoming a BNCW member, please contact Membership Development Specialist Sarah Daggett at (509) 293-5840. We look forward to sharing with you



WENATCHEE BUSINESS JOURNAL **12** • July 2018



## ing! MEMBER MESSENGER

"Driven to Promote and Protect Small Business"

**JULY 2018 ASSOCIATION NEWSLETTER** 

## BNCW's:

**FROM** A DIFFERENT **PERSPECTIVE** 

**Overwhelming Openings** 

hen the Great Recession ended, there were 14.6 million unemployed job seekers in the US, but just 2.2 million job openings. The seekers/openings ratio was a dismal 6.6. Today, there are just 6.3 million job seekers and an all-time high of 6.7 million openings. There are now more job openings than job seekers. The ratio is at an all-time low of 0.9! In theory, there's a job for everyone."

> Elliot F. Eisenberg, Ph.D. GraphsandLaughs LLC elliot@graphsandlaughs.net Cell: 202.306.2731, www.econ70.com

## Numerica Credit Union Hosts June BNCW NBN!

So many thanks to Numerica Credit Union for hosting another outstanding BNCW Nothing But Networking event! Over 100 people gathered at their East Wenatchee branch and enjoyed delicious food catered by Dilly Deli and Sweetwood BBQ, along with beverages being served by Wenatchee Valley Brewery and Pear Up Cider!

When you have that many people attend a networking event, it can get pretty stuffy inside, but not last night!

Numerica opened up the doors to their



outdoor patio and guests were able to enjoy a nice breeze and sunshine while they chatted the night away! Our hosts most certainly knew how to throw a great party and came prepared with some amazing give-a-ways as well!

All-in-all, everyone had a great time and it seemed as if nobody wanted to go home when it was all said and done! Sounds like the perfect night of networking!

Thank you again to all of the Numerica Credit Union staff for putting on the event!







## The high cost of housing - causes and solutions

#### By Dan Beardslee, BNCW Policy Analyst

Part one of this discussion centered around the generalized economic laws that have resulted in an imbalance between supply and demand resulting in higher housing prices. Part two took a look at some of the root causes of the high cost of housing, and this month we'll look at more of the issues driving costs and suggest some long-term solutions.

While well intentioned, and sometimes helpful, the solutions to providing affordable housing being offered are not of a scale to make any serious difference. For instance, housing trust projects, where the land is kept in common

ownership do provide some affordable housing, but they cannot be accomplished on a level that has any important impact on the core costs. Likewise, Habitat for Humanity, and similar efforts are noble and affect a few people, but the core problem still exists. That is, the underlying contributors to cost are still there.

If we are going to have a meaningful discussion about reducing the core costs of housing, we have to think about rolling back some of the regulatory issues that have created the shortage of supply of affordable housing units.

As discussed last month, the Growth Management Act is a prime culprit, but seems to be untouchable by the legislature. Maybe it's time to take a serious look at it. Has it really done what it was supposed to do? It's a darling of groups like Futurewise, but has it really protected farmland and open space while throttling "sprawl?" Or has it simply resulted in less land being available for development, reducing the supply of available land for development, and concentrated development to the extent that congestion has been the result? If we simply continue like we have, we get the same results.

And the regulatory environment must be discussed. If we are unwilling or unable to make some changes, we'll be hand-wringing forever. Here are a few examples, and there are thousands more.

The cost of materials, from top to bottom, is directly affected by such things as the L&I rate (industrial insurance). For instance, the L&I rate for logging operations is over \$18 per hour. That's more than the minimum wage proposed by the liberals in the legislature. Of course, it affects the price of lumber in a significant way.

My wife and I are remodeling our house, and some of the regulatory requirements amaze me.

Seismic bracing and wind shear requirements. I have no idea just how

Part Three

much these requirements add to the cost, but sometime take a look at all the bracing and shear panels that are now required. Are they good ideas? Maybe, but could they be reduced or eliminated or made optional? Are old houses falling because they weren't built to current standards? How big of a concern is this?

All the places where electrical wires penetrate framing materials, the holes must be caulked. Good idea - probably, but is it necessary? A little issue, like hundreds of others that all add up.

Builders are now faced with the new L&I "Silica Rule," which requires that the use of virtually any building material that has a silica component (almost everything) mandates that a plan be established for limiting exposure. Is this a big deal? Is it necessary? Is it based on real science or is it just speculative, and overprotective? It adds to the cost of housing, so it should be discussed.

Electrical service panels now must have two ground rods, not one. Is that a good idea? Maybe - but is it necessary? How many million houses have just one, and is it a big problem? It's one of those little things I discussed in the first article that contribute to death by a thousand cuts.

Of course, one could go on and on and on about all these issues, but the point is that without a serious discussion about the regulatory environment that is contributing to the high cost of housing, we are not going to fully address the issue.





## DO NOT MISS OUT!!

Great Food - Amazing Networking!! Come and check out their newly-built shop!

#### 3768 N. George St., East Wenatchee

Up Grant Road - past the round-a-bout by the airport!

Please RSVP by Tuesday, July 17<sup>th</sup>
This assists our hosts in preparing for the event. Call 293-5840 to RSVP or scan and email this back to lindsay@BuildingNCW.org We look forward to seeing you there! WENATCHEE BUSINESS JOURNAL July 2018 • **13** 



**JULY 2018 ASSOCIATION NEWSLETTER** 

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**BNCW Annual Golf Tournament • Highlander Golf Club** 



## BNCW's 24th Annual Golf Classic was a Blast!

Well, in the previous 23 years, we had never had our Annual BNCW Golf Classic rained out! However, with the incredible rain that fell on the Wenatchee Valley on the evening of May 17, the course simply wasn't playable the next day. There are those times where Mother Nature simply wins out!

Thankfully, the event planning

committee was able to reschedule a date that worked for most and our 24th Annual Tournament was held at the beautiful Highlander Golf Club, and it was enjoyed by a full field of 144 golfers!

the entire afternoon of play!

Overall, the weather was beautiful and our players, sponsors and volunteers all enjoyed excellent camaraderie, great golf, good food, drink, games and events throughout

Once again, our event planning

committee - led by Jake Holt, Central Washington Concrete, and Darin Bobysud, Miniblinds and More worked tirelessly over the last several weeks to ensure that this year's tournament was the most enjoyable one yet - and that it certainly was! It truly would be impossible to produce this event at the level that our players have come to expect without the dedication of member leaders like Jake, Darin and all the other volunteers we're blessed to have join in. Thank you!

#### **2018 Tournament Winners:**

- ♦ 1st Place Team Miniblinds & More
- 2nd Place Team Cashmere Valley Mortgage
- 3rd Place Team Berry Construction
- Worst Score Story Construction
- ♦ KP Hole #3 Brian Kreick
- ♦ KP Hole #7 Hiland Hoiland
- ♦ KP Hole #9 **Karl Skerlong**
- ♦ KP Hole #18 Greg Whitman
- ♦ Men's Longest Drive Aaron Toland
- Women's Longest Drive Jackie
- ♦ Straightest Drive Justin Osborne

Washington Small Business Council

We're already looking forward to next May!

## **BNCW Health Choice**

Why settle for one Health Insurance quote, when you can choose from them all?

### **Building North Central Washington**

offers its members competitive health insurance rates from several insurance carriers.

Call our office today to receive your Free Health *Insurance quote!* 

509-293-5840



### Did You Get Your **BNCW PAC Ballot?**

Trustees for the Washington Small Business Council (WSBC) have been busy conducting candidate interviews for a number



As such, one of the WSBC's more important purposes is to evaluate and understand the philosophies and records of elected office holders and candidates for such offices, for the purposes of advancing endorsements of those candidates and initiatives believed to best promote the beliefs, ideals and interests of not only the building industry, but small business in general – including a commitment to the free enterprise system; the protection of private property rights and a strong belief in government regulatory accountability.

Our PAC Trustees will be forwarding on to the voting members of BNCW's PAC, their recommendations for candidate endorsements in the Primary Election. If you're a BNCW member with PAC voting rights, you will be receiving your ballot via email. We encourage you to take three minutes to complete and return the ballot. Remember, your input is very important!

#### **Members:** Is Your Contact Information Accurate?

As your BNCW staff works to produce the 24th Annual BNCW Home Tour & Remodeling Expo magazine, we want to be certain that each of our valued member's contact information is current and accurate.

Included in the official event magazine is our membership directory, designed to be a resource to consumers throughout NCW.

BNCW distributes over 16,000 of these magazines both before, during and after the Home Tour event.

If your company's contact information has recently changed, or if you simply wish to confirm that what we have is accurate, please either give BNCW a call, or, log into the membersonly area of the BNCW website and you can edit your member profile information, including adding your company logo.

We want to make certain that you're accurately represented!

WENATCHEE BUSINESS JOURNAL **14** • July 2018



## ildina! MEMBER MESSEN

**JULY 2018 ASSOCIATION NEWSLETTER** 

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### Keep Your Employees

With the forecast for some typical eastern Washington heat in July, we want to ensure that our members are especially cognizant of outdoor heat exposure and how to avoid heatrelated illnesses on the jobsite. This is also a good opportunity to extend the reminder that if you don't have a section within your L & I required Accident Prevention Plan (APP) that

specifically addr Outdoor Heat E Heat Exposure 30, employers understand wha safety, and how

npany complies with the hould. With the Outdoor y 1 through September ing to workers so they it affects their health and

call and we'll help! Need help? S The following is ice chart to keep handy:

#### PREVENTING HEAT-RELATED ILLNESS

- Drink a lot of water, about 1 cup every 15 minutes.
- Know the signs/symptoms of heat-related illness; monitor yourself and co-workers.
- Block out direct sun or other heat sources.
- Use cooling fans/air-conditioning; rest regularly.
- Wear lightweight, light colored, loose-fitting clothes.
- Avoid alcohol, caffeinated drinks, or heavy meals.





www.Lni.wa.gov/Safety 1-800-423-7233



#### **ADVERTISE YOUR BNCW MEMBERSHIP WITH PRIDE!**

The BNCW logo is synonymous with an organization that promotes high standards and professionalism among its membership throughout North Central Washington. Our Association is a trusted source for industry professionals in the communities we serve.

As a member of Building North Central Washington, you are encouraged to display the Proud Member logo in all of your marketing efforts: business cards; stationery; media advertisements; online and website marketing; telephone directory advertisements and etc.

In addition to stickers for your vehicles and office windows, we have camera-ready art available to you by simply calling the BNCW office at 509-293-5840, or logging into the members-only area of the BNCW website at www.BuildingNCW.org.

Let's demonstrate our unity and pride in being a part of this premier organization!

#### **HEAT STROKE – A Medical Emergency**

#### What happens to the body:

Dry, pale skin, sweating may still be present; hot, red skin (looks like a sunburn); mood changes; irritability, confusion, and not making any sense; seizures or fits, and collapse (will not respond).

#### What should be done:

- Call for emergency help (ambulance or 911.)
- Move the person to a cool, shaded area. Don't leave the person alone. Lay him on his back and if the person is having seizures, remove objects close to him so he won't hit them. If the person is sick to his stomach, lay him on his side.
- Remove heavy and outer clothing.
- Have the person drink small amounts of cool water if he is alert enough to drink anything and not feeling sick to his
- Try to cool the person by fanning him or her. Cool the skin with a cool spray mist of water, wet cloth, or wet sheet.
- If ice is available, place ice packs in armpits and groin area.

#### **HEAT EXHAUSTION**

#### What happens to the body:

Headaches, dizziness, or light-headedness, weakness, mood changes, irritability or confusion, feeling sick to your stomach, vomiting, fainting, decreased and dark-colored urine, and pale,

#### What should be done:

- Move the person to a cool, shaded area. Don't leave the person alone. If the person is dizzy or light-headed, lay him on his back and raise his legs about 6-8 inches. If the person is sick to his stomach, lay him on his side.
- Loosen and remove heavy clothing.

emergency help (ambulance or 911.)

- Have the person drink some cool water (a small cup every 15 minutes) if he is not feeling sick to his stomach.
- Try to cool the person by fanning him. Cool the skin with a cool spray mist of water or wet cloth.
- If the person does not feel better in a few minutes call for

If heat exhaustion is not treated, the illness may advance to heat stroke.

#### Attention member builders

During the recent Legislative session, Governor Inslee signed SB1622, modifying the fees collected for the State Building Code Council from building permits.

The following changes apply to building permits only.

Prior to July 1, 2018:

- for the first unity and \$2.00 for each additional unit.
- All other Building Permits \$4.50.

Effective July 1, 2018:

- unit and \$2.00 for each additional unit.
- Projects permitted under the IBC or IEBC \$25.00

Dwelling Units, Apartments and Motel Rooms – \$4.50

Projects permitted under the IRC – \$6.50 for the first



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#### **BNCW EVENTS**

#### **BNCW's July Board of Directors Meeting**

■ July 18, 2018, 7:00am to 9:00am **Building North Central Washington** 2201 N. Wenatchee Ave, Wenatchee

#### Chairman: Lee Pfluger

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws.

Our Directors meet the Third Wednesday of each month in the boardroom of the BNCW offices.

These meetings begin at 7:00am and are open to any BNCW member to attend. If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.

#### **BNCW's July CPR & First Aid Training**

■ July 17, 2018, from 4:00pm to 6:00pm Held at Building North Central Washington,

2201 N. Wenatchee Avenue, Wenatchee

\$45/person, includes Continuing Ed credits and is good for new and recertification.

#### Call BNCW at (509) 293-5840 to Register!

Were you aware that as an employer, unless you are able to get an injured employee to medical care within 3-4 minutes, you are required to have trained and equipped employees? This two-hour class will provide attendees with their certification.

Our instructor — George Templeton — puts on a great class that is enjoyable and informative, too.

Pre-registration Required. Seats are limited to 15 and fill-up quickly, so reserve your spots early! You may also register online at BuildingNCW.org.

#### **Contract Change Order Workshop**

■ July 17, 2018 from 12:15pm to 12:45pm Held at Building North Central Washington, 2201 N. Wenatchee Avenue, Wenatchee

FREE - Bring your Lunch!

#### Call BNCW at (509) 293-5840 to Register!

This lunch and learn workshop will show you:

- How to download your free legal agreement app from Legal Shield.
- How to use your "Shake" change order legal document program.
- Why legal documents are required for change orders.

Presenters – Yvette Davis, Ken Mattson

Pre-registration Required. Seats are limited to 15 and fill-up quickly, so reserve your spots early! You may also register online at BuildingNCW.org.





Greg

Goodnight

#### Greg Goodnight selected as Pateros School Superintendent

The Board of Directors from Pateros School District is proud to announce they have hired Mr. Greg Goodnight as their new Superintendent beginning July 1.

Goodnight was chosen from an exemplary field of candidates and indicated that he is delighted to

be joining the staff, students and

Pateros community. Goodnight will replace current Superintendent Lois Davies who is leaving to pursue an adventure in

leadership and research. Goodnight graduated with his BS from Washington State University and received his Master's from Gonzaga University in Administration and his Superintendent Certificate from Washington State University.

Goodnight, for the past three years, has been the Principal of

Selkirk Middle and High School in Lone, Washington. Prior to this he was a teacher with the Kettle Falls School District and the Superintendent of Kettle Falls School District for eight years.

The North Central Educational Service District is a resource to the 29 districts within the four-county service area, providing professional and timely tools to meet the needs of individual schools and districts, and a reliable point of education-related information for the communities served. The NCESD is a respected resource to other ESDs throughout Washington State.

#### Chris Avey Joins Wenatchee's PlanMember Financial Center as Advisor

Financial Alternatives, a PlanMember Financial Center located in Wenatchee and serving all of Central and Eastern Washington, is pleased to welcome Chris Avey as its newest Financial Center Advisor.

"Chris will enhance our business by assisting us in improving service to our existing clients and to offering our services to additional people in our area,"



**Chris Avey** 

says Financial Center Director Erik Peterson. "This will allow Financial Alternatives to continue to grow our client base to Ephrata, Quincy, Moses Lake, Walla Walla and the Tri Cities. Chris is an established advisor in the Wenatchee Valley and he'll be able to assist our office in marketing to school employees. He's well-informed about the Washington State Teacher's Retirement System (TRS) as well as a number of other financial topics.

Founded in 1981 by Gene and Julia Hoon, Financial Alternatives partnered with PlanMember as a Financial Center in 2013.

The Financial Center offers retirement planning and investment services to both individuals and employer groups, with an emphasis on serving nonprofit, governmental and educational employers and their employees. PAvey, an Investment Advisory Representative, spent eight years with Cetera Investments. He holds Series 7, 63, and 65 securities licenses

"I really like the Financial Alternatives business model," says Avey, "and I'm looking forward to helping Erik and the team take their business to a new level by providing advisory services to the school districts in North and South Central Washington."

Founded and headquartered in Carpinteria, California, PlanMember Financial Corporation is an investment management, retirement planning company with more than \$11 billion in assets that specializes in the fee-based 403(b), 457(b), and 401(k) marketplace. It has been serving individual investors and employer groups for more than three decades. PlanMember has established 33 successful Financial Centers in 19 states, with a goal of expanding to 80 nationally. For more information about PlanMember's retirement solutions, visit www.planmember.com.

#### Numerica PAC hires program manager

Numerica Performing Arts Center announced the hiring of Alex Haley as the Numerica PAC's new Program Manager.

Haley began his new role on June 1, 2018. As the

new Program Manager for the Numerica PAC, Haley is responsible for helping facilitate mainstage shows, community outreach, and more.

Although technically born in California, Alex Haley considers himself a Wenatchee native, but more specifically an East Wenatchee native being part of the infamous Eastmont class of 2006. Naturally, he returned to the land of apples after graduating from Western Washington University in 2011 with a business degree in-hand and student loans in his eyes. In no particular

order, Alex loves movies, theater,

and craft beer.



Alex Haley

"Alex brings to the Numerica PAC a vast experience of working with booking agents and artists, planning events, and programming,"

Numerica PAC Executive, Director Matt Cadman. "His devotion and enthusiasm to the performing arts are contagious. As we continue to develop strategies to better serve our community, Alex's addition to the Numerica PAC is the perfect next step."

The Numerica Credit Union is the naming sponsor of the Numerica Performing Arts Center at the Stanley Civic Center.



**Kelly Thompson** 

Washington Coalition For Open Government adds

four new board members

#### Thompson promoted at **Premier One Properties**

Kelly Thompson of Premier One Properties is now a Managing Broker at the firm having recently passed the State Managing Broker exam.

> Share your news! WENATCHEE BUSINESS JOURNAL

> > 509-571-5302

# Washington Coalition for Open Government

The Washington Coalition for Open Government has recently added four new members to its governing board.

Board members include individuals and representatives of organizations and professions that share a commitment to

transparency in government at all levels in Washington state. The watchdog group offers educational programs, training

materials and forums as well as recognition for others who promote access.

The newest board members are:

Rachel Alexander has been a reporter for the Spokane Spokesman-Review since 2014 and previously worked for the Walla Walla Union Bulletin as a reporter and as assistant

She earned a degree in politics and environmental studies from Whitman College, where she also spent a semester studying in Ecuador and was editor-inchief of the Whitman Pioneer student

newspaper.



Rachel Alexander

She is also volunteer Spanish-language translator (Spanish) for SOS Health Services, Kiva.org and Mexico Voices; a Day Manager for the STEP Women's

Shelter; and senior editor of Watsi, a nonprofit that builds technology to crowdfund health care globally.

Alexander is also a member of the Online News Association and Investigative Editors and Reporters.

Casey M. Bruner is an attorney at

the law firm of Witherspoon Kelley in Spokane, where he represents clients in civil matters at all levels of government.

He has represented individuals, small and large businesses, and municipalities in varied areas, including professional and medical negligence, premises liability, contract disputes, construction defect and injury, and employment matters.



Casey M. **Bruner** 

Bruner also has robust practice in representing individuals, media companies private businesses in Public Records Act litigation. A Yakima native, his mother and stepfather met

when they both worked for the Yakima Herald Republic, and Bruner's time in the newsroom reinforced his support for people holding their government accountable through freely accessible information. He received a B.A. in economics and political science from the University of Washington and a J.D. from Seattle University School of

Stephanie Olson is a litigation associate at Klinedinst Seattle, and formerly served as litigation counsel at the Freedom Foundation.

She has a strong interest in open government and has litigated numerous Public Records Act cases at both



**Stephanie** Olson

the trial and appellate levels. She has worked on cases that led to published opinions in favor of open government, including issues pertaining to the intersection of labor statutes and

the PRA, the PRA and records related to public employment, and state and federal constitutional concerns with records disclosure.

Olson earned bachelor's degrees from the University of Illinois and from Wheaton College, and her JD from the University of Washington. Olson has already assisted on WCOG briefs in open government cases, in her ongoing efforts to ensure strong open government policies in Washington state.

Dale Phelps is executive editor of The News Tribune in Tacoma.

A Kansas City native, he graduated from William Jewell College in



**Dale Phelps** 

Liberty, Missouri and worked as a reporter and editor at the Kansas City Star, including sports reporting.

He moved to Tacoma in 1998 to become a senior editor at The News

Tribune and later edited the business section. He is a longtime member of the Associated Press Sports Editors and served a term as the Northwest Region chair, and is also a member of the American Society of Newspaper Editors.

WCOG was founded in 2002 by a group of individuals representing organizations with a broad spectrum of opinions and interests but all dedicated to the principles

of strengthening the state's open government laws and protecting the public's access to government at all levels.

WCOG stands for the principle that

transparency and public participation are essential building blocks of good government.

Membership is open to the public. For more information, contact WCOG at 6351 Seaview Ave. N.W., Seattle, Wash. 98107-2664, on the web at www.washingtoncog.org, or call (206) 782-0393.

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## North Cascades Bank



Erica Anaya

Erica Anaya has recently been promoted to Senior Personal Banker. As a Senior Personal Banker, Erica works closely with our lenders to manage complex business customer relationships. Erica started her banking career at North Cascades Bank as a teller in 2007. She excelled as a teller and after one year was promoted to Personal Banker. In that capacity, she contributed to many extra projects and developed a training program for the new accounts area.

Erica is a 2006 graduate of Chelan High School. Her hobbies include running, hiking, weight training, and spending time with her family.



**Evan Church** 

Evan Church has recently joined North Cascades Bank, Division of Glacier Bank, as the bank's Consumer Lending Manager. Evan began his banking career in the Wenatchee Valley as a lender at Cashmere Valley Bank. Most recently, he worked at Petricic & Phillips Financial Group in Bellevue, WA managing daily operations and servicing client accounts. Evan attended Washington State University, earning a degree in Finance with a minor in Economics.

He and his wife have recently moved back to Wenatchee from the Seattle area, and look forward to raising their family here.



**Jennifer Puckett** 

Jennifer Puckett has been recently promoted to the position of Assistant Vice President Loan Operations Manager at North Cascades Bank. Most recently, she had served as the bank's Consumer Loan Manager. As Loan Operations Manager, Jennifer oversees document drafting and loan servicing. She began her banking career in the Tri-Cities area starting off as a teller and moving into lending. She joined North Cascades Bank in 2009 as a head teller and was soon promoted to a loan assistant. Puckett is a 2001 graduate of Chelan High School. Her hobbies include snowboarding, reading, and sports. She and her husband are raising their family in the Chelan Valley.

North Cascades Bank is a division of Glacier Bank of Kalispell, Montana. Glacier Bank is a subsidiary of Glacier Bancorp, Inc. (GBCI), a regional bank holding company headquartered in Kalispell, Montana, operating fourteen bank divisions including North Cascades Bank.

These bank divisions provide financial services to individuals and community based businesses throughout Montana, Idaho, Colorado, Utah, Washington, Arizona and Wyoming. Additional information about the bank can be found at northcascadesbank.com.



### Gil Luna named Brewster branch manager

Gil Luna as its branch manager in Brewster.

Luna has five years financial services experience in central Washington, including stints as a teller, customer service representative, and insurance financial advisor.

Wells Fargo has named 2017 as a personal banker in Omak.

> Luna was born and raised in central Washington and graduated from Cashmere

> in the community as a volunteer for Lighthouse ministry and Fiestas Mexicanas



Gil Luna

High School in 2011. He has actively served

He joined Wells Fargo in Wenatchee. Locally, Wells Fargo has 3,300 team members in Washington who serve customers through a network of 202 banking, mortgage and investment offices, and operate 246 ATMs. In 2017, Wells Fargo invested \$3.6 million in hundreds of nonprofits and schools across Washington. In addition, Washington team members personally donated \$808,000 through our annual Community Support Campaign and volunteered 36,000

hours of community service. Nationally, Wells Fargo & Company (NYSE: WFC) is a diversified, community-based financial services company with \$2.0 trillion in assets.

Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, investments, mortgage, and consumer and commercial finance through more than 8,300 locations, 13,000 ATMs, the internet (wellsfargo. com) and mobile banking, and has offices in 42 countries and territories to support customers who conduct business in the global economy. With approximately 263,000 team members, Wells Fargo serves one in three households in the United States. Wells Fargo & Company was ranked No. 25



### Augustedge CPS's attends Payroll Law Seminar



**Beth B**ebe

The CPA's of augustedge attended a Payroll Law Seminar in Wenatchee on Tuesday May 15th. This all day class focused on payroll management. The topics of discussion included: Understanding FLSA, Worker Classification, Non-Exempt employees and compliance.

Just another reason to choose Augustedge for all your accounting needs.

Nice work to Beth Bebe, Cindy Shales, Thea Roundy, Breeanna Strong and Tricia McCullough for their dedication to the local community.



Cindy Shales



**Thea** Roundy



**Breeanna** Strong



Tricia McCullough

## WVC's Flores accepted to 2-week Harvard program

## WENATCHEE VALLEY COLLEGE

Dr. Chio Flores, vice president of student services and enrollment management at Wenatchee Valley College, has been accepted into Harvard University's Institute for Educational Management (IEM).

IEM is an immersive, two-week program that helps higher education leaders learn how to lead change, articulate vision, and foster and support organizational change.

Originally from Quincy, Dr. Flores received her GED and associate degree from Big Bend Community College and her bachelor's and master's in business from Eastern Washington University.

She went on to receive her doctorate in higher education from Washington State University.

Before coming to WVC in 2015, she worked at WSU as assistant director of



**Dr. Chio Flores** 

transfer relations, as financial aid director, and, finally, as assistant dean of students and the director of the Cougar Money Management Program.

Flores said she is looking forward to adding to her professional toolkit, exploring ways to better lead and champion change, and offering her perspective to the IEM 2018 cohort.

## Wenatchee Business Journal's RESTAURANT GUIDE

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**JULY 2018** 

WENATCHEE BUSINESS JOURNAL / NCWBUSINESS.COM **TOP PROPERTIES - May 2018** 

**PAGE 17** 

#### Bedrooms Bathrooms Pool Buyer Seller Sale price Address Acreage Sq Ft JAI MADHAV INC **EASLEY RICARD D** \$2,700,000 I002 E WOODIN AVE CHELAN 1.7900 19031 1984 POL HUN LLC **LEAVENWORTH** PENSIONA LLC \$2,600,000 926 COMMERCIAL 0.2900 8077 1989 Ν **BODEN PETER R & STEPHANIE D CARLSON LON & JOAN** \$1,917,000 3598 SR 150 **MANSON** 0.7400 3370 2009 3 Ν **ROLAND PARK WEST LLC** STODDARD DWIGHT & LYNN 12697 SHORE **LEAVENWORTH** \$1,500,000 2.8300 2620 2008 DALF 1031 EXCHANGE FACILITATOR LLC 812 S LAKESHORE 0.1900 1957 **GORMAN ROBERT ETAL** \$1,475,000 RD **CHELAN** 1478 1.75 Ν 3 NAN LLC ETAL **GOEHRY JACOB M** \$1,200,000 760 S **LAKESHORE** RD **CHELAN** 0.3200 2098 1965 N MC RORY SEAN & AMY MEANS RICHARD K & KRISTA T ETAL \$770,000 10552 SKI HILL **LEAVENWORTH** 1.1500 2590 2001 3 2 **GUNDERSON DARREL T & ARLYNN D GIBBS RUSTY & AMANDA M LEAVENWORTH** \$750,000 1.2700 2766 N 8151 ICICLE 1983 PULS WOLFGANG & LINDY LEE STEWART **GALLAHER PHILLIP G** \$735,000 480 **BANKS AVE MANSON** 6.0500 2706 2006 2 FRANKHOUSER ROBERT & RAYFIELD TAMY HENLEY FRANK L \$673,000 5550 PINE FLATS LOOP DRYDEN 5.3800 2415 2009 Ν **DECHAINE FRANCIS I** \$667,000 **FAGIFROCK** WENATCHEE O BRIEN ADAM & IADE 4310 W DR 1.1300 2361 1996 4 3.5 N LIVING STONE CHURCH APPLE CENTER LLC \$625,000 103 **GOLDEN AVE CHELAN** 1.8000 Ν 0 0 AG PERSONAL RESIDENCE TRUST MILNER DOUGLAS&TAMARA \$599,500 2082 MAIDEN WENATCHEE 0.2700 3464 2004 4 3.5 N MAMA MBELLE'S REAL ESTATE LLC LONG BIN & YANG BO \$585,000 12679 WILSON **LEAVENWORTH** 1.0800 1526 2005 N ALBRICH ANITA C REV LIVING TRT LINDEMAN ROBERT P & MARYANNE \$577,300 **SR 150 CHELAN** 0.0000 1104 N BAILEY WILLIAM G & MC RAE HEATHER I **BASS DANIEL** \$576,500 4359 **ANNA** LN WENATCHEE 5.8000 2664 2001 4.5 BUTTON PATRICK P & DEWEY HANNAH C PIPKIN NICHLOAS & SARA \$561,000 9089 **DEADMAN HILL** RD **DRYDEN** 1.0300 2440 1997 4 3.5 Ν **KUCHA MICHAEL S** GRAHAM DOUG \$556,000 **LEMMY LN LEAVENWORTH** 0.6200 0 0 Ν LOPEZ IERRY & ALICIA ABEL KEVIN IAMES & CHRISTINE MARIE \$555,000 **GOLF COURSE** DR **CHELAN** 0.4500 1991 3 2 725 2750 N FIFE JAMES D & LAUREL L ERICKSON F JOHN & MARTHA R \$550,000 126 E **MOUNTAIN BROOK** LN **WENATCHEE** 0.6000 0 0 N **LEWING JAKE & KATIE** SPRINGWATER HOMES LLC \$548,500 3553 DIANNA WENATCHEE 0.3500 0 0 N CRONRATH WILLIAM L & PAMELA R TRUSTEES CRONRATH WILLIAM L & PAMELA R 0.2900 3053 1998 \$540,000 2015 MAIDEN LN **WENATCHEE** Ν HARRIS ADAM C WIDENER RANDY \$534,500 9428 N FORK RD **CASHMERE** 20.1600 1522 2007 2 2 N WILHELMI LARRY & PAT SCHOENGARTH CLAY W & SHANE R \$527,000 296 **STONEYBROOK** LN WENATCHEE 0.3200 2177 2007 3 N TALBOTT SETH FTAL PETERSON CARL A FTAL \$520,000 **PETERSON** PI **CHFLAN** 0.2400 0 0 Ν GALLAHER PHILIP G & BARBARA J LANGE ANDREW \$520,000 **BRAMBLING BRAE** WENATCHEE 0.1700 2213 2017 N CARTOZIAN AARON H & MICHELLE R \$515,000 10.0300 **NELSON STEVEN L** 3720 CATHEDRAL ROCK RD 2505 2014 **MALAGA** 4 3 Ν SKERLONG JOEL N & JEAN M MC DANIEL TED & LAURIE \$500,000 297 LOMBARD LN **WENATCHEE** 0.3600 1752 2015 N BATTIS AURA N & MAGNUSSEN ERIK R CHAMBERLIN CHRISTIAN A & JENNIFER M \$498,000 **CEDAR WOOD** WENATCHEE 0.3400 1993 2.5 COWAN ROBERT | & SUZANNE TAYLOR RONALD & BEATRIX **I FAVENWORTH** 0.2800 1967 \$495,000 **LARIAT** RD 1176 N CHIWALIKUM CREEK RD PORCARELLI ROBERT & HUTCHESON MEGAN EWART TERRY E \$488,200 14005 LAKE WENATCHEE 29.9100 1560 1996 N PORCARELLI ROBERT & HUTCHESON MEGAN ROBERTSON SHIRLEY S \$488,200 CHIWAUKUM CREEK RD **LEAVENWORTH** 20.0100 0 0 N **VON REIS CHARLES A & MARTHA SUMMERCREEK** 1992 RIGGS IR DAVE \$479,500 22 PL WENATCHEE 0.2400 2523 3 2.5 Ν VISTA LINDA **CARTOZIAN AARON H & MICHELLE** MEIER TODD M \$475,000 1739 WENATCHEE 0.6000 1550 1991 2.5 N TER MILLER JOSEPH K & AIMEE L ATKINSON CHARLIE \$470,000 2410 RITER WENATCHEE 0.4600 1416 1978 2.5 4 N ST REDRUP ERIC ETAL ALPENSEE STRASSE **GARDNER ADAM & ELLEN** \$470,000 1526 **LEAVENWORTH** 0.2200 2092 1986 2 1.75 N **EIRING KIMBERLY** GJURASIC MARK & BENITA ETAL \$460,000 **LAKESHORE MANSON** 0.8200 1536 1952 2057 **POFF STEPHEN & MONICA** ORLOFF DAVID M & VALERIE E \$450,000 3962 US HWY 97 **PESHASTIN** 0.9300 1696 1980 2 Ν PERETTI DAVE & PAULA HANES NANCY I \$445,000 3419 AI PINF CT WFNATCHFF 0.4900 1631 1968 2 2 Ν WHITENER MARSHALL C & ALIX B **RIVERVIEW TERRACE 55+ LLC** \$444,000 3010 **RIVERVIEW** MALAGA 0.3600 N LN 0 **BEAVER VALLEY** PEEK MICHAEL & SHANNA **REED DONALD I** \$440,000 19663 **PLAIN** 2.4400 1824 1997 2 2 RD Ν WALTERS CAITLIN M & TODD P SAYER JAMES E & CATHY J \$439,000 1813 TROON **WENATCHEE** 0.2200 2102 2015 Ν **KLAKEL & SONS LLC** PETTERSEN JEANNE R \$435,000 200 **JOSEPH LEAVENWORTH** 0.0000 1300 N **IIM HARRIS CONSTRUCTION INC** 2017 **BRAMBLING BRAE** WENATCHEE **VAN LIEW DANIEL & JAYNE** \$435,000 1714 0.1800 1940 Ν **CARR DANIEL M BROSIOUS BOB D & PAMELA I** \$434,600 2102 **SUNRISE** CIR **WENATCHEE** 0.4200 2149 1977 3 2 Ν HART THOMAS B & KOREEN S KNELL PUUOKAALA PC & NATALIE M \$425,000 **CENTER COURT** 0.4200 2669 1990 Ν STOCKER TIMOTHY J & MARISSA J ETAL \$425,000 **LEAVENWORTH** 0.5700 1387 1994 **BODAILA ROBYN** 2441 **ASPEN** CT 3 Ν **DOWELL CAROLYN** LAMBERT GAIL J \$424,000 434 LAURIE DR **WENATCHEE** 0.2900 1704 2013 N 2 PLAIN MILLS MICHAEL B & SARA A RAEKES CYNTHIA L ETAL \$412,000 12511 **BRETZ** RD 2.2300 1968 1985 2 Ν WESTMORLAND WENATCHEE 0.3900 **RICARDI JOHN & JANE** ASHMORE JAMES R & NANETTE K \$410,000 914 DR 1608 1977 JACOBSON RICHARD A **MANSON BAY** LINDSAY BROCK \$410,000 **MANSON** 0.3300 1152 1992 3 3 Ν 0.2100 3280 LEE MINTE & SHEN BEI **COCHRANE LISA** \$400,000 WHITMAN **LEAVENWORTH** 1908 Ν HABERMAN GREGORY L & NONA N LAUGHERY STEVEN R \$399,500 137 SARAH DR **WENATCHEE** 0.3300 1898 2017 2 Ν AMIRR CAROLYN J & ANDREW J WILLIAMS GORDON L JR \$398,000 MAIN **LEAVENWORTH** 0.2700 1247 1951 WENATCHEE HOUSING LLP WENATCHEE PRODUCTIONS INC \$396,940 1546 S **WENATCHEE AVE WENATCHEE** 11.2700 1484 Ν KARL JAMES M GANN DOUGLAS G & SUSAN C G PLUMMER \$395,000 17649 **RIVER RD LEAVENWORTH** 5.0000 0 0 N PARMENTER TODD JRB NW CORPORATION \$395,000 106 SHIMMERING VISTA **CHELAN** 0.3500 0 0 N STRATTON SHAUN A & MARISSA A RIISE HARALD TRTEE \$385,000 123 W **LEAVENWORTH** 0.0800 1280 2017 N CENTER TAYLOR JOHN A & JOUARD ANNETTE HARTMAN JERRY W \$385,000 O GRADY **LEAVENWORTH** 0.1800 1686 199 N 2 REIDELL BENJAMIN M & CAMPBELL CARY J HALL MARILYN J \$385,000 2467 SALAL DR **LEAVENWORTH** 0.5100 1536 1988 N HEIT RAY A & JANET M SMITH **ORCHARD** HANSON KEVIN & KING CASEY \$382,500 1811 AVF WFNATCHFF 0.2500 2544 1977 4 3 Ν WIEGAND JASON R & BRIGITTE M JAVIER STEVETTE \$379,900 1482 **SONGBIRD** LN **WENATCHEE** 0.2000 2077 1999 2.5 Ν MC KINNEY WILLIAM & JANET **DENNIS LYNN** \$379,000 **PLAIN** 1.1500 1979 2 12103 **ALLEN** RD 1472 Ν TORREY ELIZABETH M & TYLER J HUMPHREY MURPHY LAURA D \$369,000 5146 BURKE RD **CASHMERE** 1.0000 1444 1930 N **GRANDVIEW** VANDEBRAKE ADAM P DINGLE AARON J M LOOP WENATCHEE 0.3100 \$364,900 1576 2006 N 3RD ROCK LLC R B | ENTERPRISES \$360,000 WENATCHEE **WENATCHEE** 0.3000 4075 451 N 1963 N DREW DOUGLAS R & KATHRYN A LEAVENWORTH 24 II LLC \$360,000 100 SKI BLICK STRASSE **LEAVENWORTH** 0.5800 2149 Ν 0 NUMBER I CANYON RD **BACON TRACY & JUSTIN W STOLTZFUS** CASTRO MERLE H \$359,900 2412 0.4500 1865 1956 Υ DAY MELISSA E & NORRIS MINDY I **BUCHANAN CAIG** \$359,000 18774 LOOP PLAIN 0.3400 1598 2001 Ν FIR 3 2 BLVD MALAGA BLACK MICHAEL A & AMANDA D D & D INVESTMENTS LLC \$359,000 3005 RIVIERA 0.2900 1140 2015 2.5 N EAGLE LAKE RESORT LLC **NELSON KENNETH M** \$352,500 2946 S LAKESHORE **CHELAN** 1.0700 432 0 N WENATCHEE FARRAR CYNTHIA W \$350,000 511 CEDAR WOOD 0.3000 1993 2.5 SCOTT STEVEN N ETAL LN 1996 N

# Can we help you make it better?



says Keena Ellard, owner of SaVi clothing boutique.

Wenatchee Business Journal **18** • July 2018

### **United States Bankruptcy Court Eastern District of Washington**

Report Period: 05/30/2018 - 06/25/2018

Case No./Title	Judgment Description	Judgment Date
11-01240-FPC13 Patricia Ann Rigg	Avoid Lien	6/19/2018
	Document: 61	
11-03496-FLK7 <b>Cruz A. Lustre and</b> <b>Maria D. Cornelio</b>	Avoid Lien	5/30/2018
	Document: 25	
13-02446-FPC13 Dawn R Roskam	Avoid Lien	6/6/2018
	Document: 59	
13-03047-FPC13 Stanley T Pennington	Avoid Lien	6/6/2018
	Document: 113	
16-02239-FPC7 Danny L Charlesworth and Kady E Charlesworth	Avoid Lien	6/6/2018
•	Document: 5 l	
16-03214-FLK12 <b>Brian R Lusk</b>	Allowing Sale Free and Clear of Liens	6/5/2018
	Document: I3I	
16-03687-FPC13 Manuel De Jesus Carrillo	Allowing Sale Free and Clear of Liens	6/19/2018
	Document: 95	
17-00022-FLK7 Alacrity Drywall LLC	Allowing Sale Free and Clear of Liens	5/31/2018
	Document: 55	
17-00597-FPC13 Samuel David Bond and Gloria Shantel Bond	Allowing Sale Free and Clear of Liens	6/19/2018
	Document: 109	
17-02432-FPC7 Daniel R Burns	Avoid Lien	6/19/2018
	Document: 32	
17-03683-FLK7 Visoth Vong and Rong Pich	Avoid Lien	5/30/2018
	Document: 24	
18-00024-FPC13 Jesus Verduzco and Jennifer Laine Verduzco	Avoid Lien	6/13/2018
	Document: 107	

### Morris wants to be your Douglas County Sheriff

CONTINUED FROM PAGE 2

grow with amazing support and significant success.

WBJ: What drug problem or violent crime against fellow citizens is your

years we have seen a rise in and mental health problems. We have been working hard to address these issues build upon and maintain our strong communication and safety.

WBJ: Does Douglas County have specific law enforcement issues unique to it or are we just average in most criminal categories?

Morris: Douglas County faces the same challenges as our neighbors do, which is one of the many reasons we maintain such a strong relationship with all of our public safety partners. Communication and cooperation with our partners is a key element in being successful in the mission to maintain quality of life through public safety.

management method in regards to subordinates?

Morris: I am passionate teamwork, communication and hard work. I fully believe in leading focus going to be on if you by example. I often use the phrase influential leadership Morris: In the recent versus positional leadership. To me the difference is key. Fentanyl, heroin, sexual assault A positional leader simply directs someone using their "position" as the motivating factor for compliance. An through training, partnerships influential leader builds and open communication direction through teamwork with our local mental health and communication. This agency, advocacy programs, type of leadership embraces schools and drug task force(s). all who are involved, utilizing If elected I will continue to their experiences and expertise to help make the very best decisions. At the relationships with all of our end of the day the Sheriff does resources to ensure we can make the final decision, but it provide the very best in public is important to understand the process in getting to that decision and the success of its outcome relies on the people asked to perform.

> WBJ: Will you make efforts at empowering the Hispanic community so more cooperation is given to the DCSO?

Morris: I will make every effort to continue to empower all of our citizens. With over 1,800 square miles and only 30 commissioned deputies, we often rely on our citizens to act as our eyes and ears. It is imperative our citizens feel comfortable, safe and trust their Sheriff's office. WBJ: What is your We accomplish this through

transparency, approachability, and involvement.

WBJ: Does the DCSO already have a number of bilingual officers and an outreach program?

Morris: We do have several bilingual deputies and many more who may not be considered bilingual, but can communicate quite well through their own efforts to learn Spanish. I am confident these deputies have worked hard to learn this second language not only to make their job easier, but to embrace their community.

WBJ:Are there are as where you feel improvements can be made at the DCSO whether in enforcement or education of the public or in personnel?

Morris: I am very proud of this Sheriff's Office. I have over 23 years of Law Enforcement experience, 18 of those years have been with this Sheriff's Office.

During my time here, I have served as a road deputy, Sergeant and now the Undersheriff, which is second in command. I know first hand the efforts taken to constantly improve and grow over the years. I believe any profession requires the constant drive to push forward and improve as improvements are needed. As Sheriff I will make sure we never become content. but rather constantly looking forward and staying open to

WBJ: Tell the readers about your life in law enforcement and any particular incidents or cases that may have motivated or even upset you?

Morris: | born was and raised in Brewster Washington. I graduated from Brewster High School in 1991 and enlisted into the United States Navy and served aboard the aircraft carrier USS Saratoga in the Mediterranean. I started my law enforcement career in Brewster in 1994 as a Brewster Reserve Police Officer and was hired as a full time Brewster Police Officer in 1995.

I also worked in the community as an assistant High School Track and Field coach for the Brewster School District. In 2014 I was appointed as the Undersheriff (second in command) and oversee the Administration Division managing the budget, assets, grant preparation, contracts and the emergency management program.

I have dedicated my life to service and duty and have embraced the county and the role of the Sheriff's Office in improving the quality of life for its citizens through public safety. I am well versed in the depth and scope of the office of Sheriff and am is eager to continue my service to the citizens of Douglas County.

#### City of Wenatchee **New Business Licenses**

May 2018					
▶▶▶ CONTINUED FROM PAGE 10					
Audi Construction L.L.C	Adelita Bergstrom				
151 S Worthen St Ste 2	Trucking, hauling				
Wenatchee, WA 98801	excavation				
(509) 630 – 6520					
Window Washing Wizard L.L.C	Anthony Sauceda				
Wenatchee, WA 98801	Window Cleaning				
(509) 679 -4924					
Darlene Pattison	Darlene Pattison				
404 S. Chelan Ave	Barber/Cosmetology				
Wenatchee, WA 98801					
(509) 860 – 0661					
Arno Martinez Law, P.L.L.C	Paula & Vanessa Martinez				
103 Palouse St. Suite 6	Legal Services				
Wenatchee, WA 98801					
(509) 862 -5680					
Green Life Nutrition	Hilda Fragano				
705 S Mission St	Sale of nutrition				
Wenatchee, WA 98801	supplement products and				
(509) 387 – 6643	protein shakes				
Edward Jones	EDJ Holding Co. Inc				
1737 N Wenatchee Ave	The Jones Financial				
Suite D	Companies L.L.L.P				
Wenatchee, WA 98801	Stockbroker/dealer				
(509) 470 - 8226					
Cervantes Landscaping LLC	Jorge Cervantes				
East Wenatchee, WA 98802	Gabriela Cervantes				
(509) 264 -7825	Landscaping				

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**BUSINESSJOURNAL** 

Lindsay: 860-7301 or Carol: 548-5286



Page **19** 

## FRANK TALK

# Do you have money waiting to be claimed?

You've worked hard for what you've earned, but are you missing out on something? Whether you switched employers a few years ago and left behind a 401(k) or simply lost track of a savings account or some inherited property, take advantage of online resources to find what's rightfully yours.

#### Search by type.

Not sure where to start? First, Google the relevant financial keyword with the phrase "unclaimed funds" to find reputable online databases, especially any associated with legitimate government institutions. Unclaimed tax refunds can be located through the IRS website, for example.

Maybe you have missing retirement funds, in which case the Pension Benefit Guaranty Corporation (PBGC) is your best bet. And of course, the FDIC handles forgotten bank balances.

#### Go state by state, name by name.

If a former employer or financial institution can't locate you, they're required by law to forward forgotten funds to the state, which can help you narrow down your efforts. Search your name on every unclaimed fund database in states you've lived in. If there's a chance a recently passed relative may have bequeathed something to you, check under their name

### Know that the search process should

As you search for unclaimed funds, avoid paying a person or service for assistance and watch out for related scams. With online tools and state databases, you should be able to find what's yours for free. However, it's up to you to initiate the search, as the government won't reach out to you to let you know about forgotten money.



## Tips for spending wisely in retirement

Even if you've spent years earning an income, saving diligently and investing wisely, transitioning to life without a regular paycheck can still be stressful.

Find balance and confidence during retirement with a few smart spending

#### Assess your spending priorities.

Be realistic about your spending plans during retirement, but instead of weighing needs versus wants, think about your priorities. You'll want to cover the essentials, but you should also make it a goal to enjoy yourself.

Travel, bucket list experiences and even planning to leave a legacy for your children and grandchildren are worth accounting for in your retirement spending roadmap.

#### Maximize Medicare, Social Security and long-term care plans.

Make sure you're aware of different Medicare options, including Medigap and other ancillary plans, to get the most bang for your buck when it comes to health care expenditures.

Depending on your situation, it could

make sense to invest a portion of your retirement portfolio in long-term care insurance.

Plus, there are Social Security strategies to explore, including delaying receipt of benefits to bump those monthly income amounts even higher when they do kick in.

## Keep working, but take it down a

If you're in good health and concerned about outliving your assets, consider staying in the workforce.

Working even a few hours a week can do wonders for your mental and physical health, as socializing and mobility keep your mind and body active and engaged.

Don't take on anything that causes more stress than it's worth, though.

Activities that enhance your life rather than detract from it are the ones worth

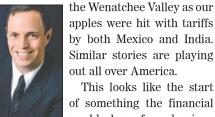
**Joel Frank** is the principal advisor at Equilus Group, Inc., and can be reached at: jfrank@ equilusfinancial.com, or 509-665-8349. Equilus is located at 5 South Wenatchee Ave., Ste 210.





After months of tough talk, the trade war is on. We've officially implemented tariffs, and the world has retaliated.

We are feeling the impacts right here in



**MARKET** 

**UPDATE** 

Brad

Blackburn

by both Mexico and India. Similar stories are playing out all over America. This looks like the start of something the financial

world has feared since Trump won the Presidency. So why isn't the stock market freaking out?

The most obvious reason for the calm stock market is the strong economy. It's

hard for the markets to tank when the economic numbers are so solid.

However, I also think the markets are understanding Trump a little better. With Trump, everything is a sales pitch or a negotiation.

He's gone from saying China was "raping our country," to recently tweeting that there were "too many jobs lost in China." Just a few weeks ago, his Treasury Secretary announced that "the trade war is on hold." But now we've enacted \$50 billion in tariffs on China.

So, Trump's words don't reflect what is true, or even what he really believes. When he tweeted that "trade wars are good and easy to win," he was just bluffing that he's silly enough to think that. I'd prefer that my adversaries see me as serious and knowledgeable. But he is clearly trying to negotiate. I think the markets are taking solace in that realization.

However, I worry that the markets are ignoring a couple risks. First, this is a very delicate situation with high stakes. Even if this is all a negotiation and neither side wants a major trade war, it's not hard to imagine things spiraling out of control which is the worst-case scenario.

Even if Trump plays this perfectly, and a year from now we have the greatest trade deal in the history of the universe with China, there's still the question of how much damage could be done to the economy until that time. Trump has started trade fights not only with China, but also with Mexico, Canada, Japan, and Europe. In other words: All of our major trading partners. That uncertainty has to paralyze our business world to some degree.

However, a little uncertainty is a lot better than an all-out trade war. The markets are still betting that it won't get too nasty. Thankfully, our economy is strong right now, so unless things get too crazy, I think we'll be okay.

Brad Blackburn, CFP®, is the owner of Blackburn Financial, Registered Investment Advisor at 121 Cottage Ave., Cashmere. He can be reached at 509-782-2600 or email him  $at\ brad@blackburnfinancial.net.$ 

## Crime prevention and security for your business

As the owner or manager of any be in place to cover internal theft and fraud business, crime and security should always be foremost on your mind.



**BETTER** 

**BUSINESS** 

David S.

Murray

employees, customers, relative to internal crimes. venders or the general publicwill, or could, commit crimes against business, you are mistaken.

This article speaks to the types of crimes that can occur and security measureswhich should be taken in order to prevent such events.

Employee theft and fraud are internal crimes.

Burglary, robbery, vandalism, and shoplifting are considered external crimes. All of these crimes are costly for any size business and as the owner or manager prevention should neverbe far from your

First let's deal with the internal crime issue. Strong internal procedures and effective check and balance systems must

by employees. Allow me to share some of the first hand crimes I have experienced If you don't think in my career and my clients businesses

> • I once had a customer wanting to return an item. We had no record of the purchase transaction. Turned out that an employee took the cash and destroyed the invoice at the point of sale.

> The invoice control document stated that transaction was voided because it was a computer input error. A full investigation was undertaken and it was found that same employee had embezzled thousands of dollars.

> • Another example involved bulk purchases of truck tires. The tires were stored off premise and were to be drawn down on an as needed basis at no charge. However, we discovered, when the tires were needed, they were billed again.

> The operations manager who approved the bills for payment split the second bill with the tire vender manager.

SEE BETTER BUSINESS, PAGE 20



He was a successful dentist who managed his invested in, what their actual returns are or what kind own money his entire life and prided himself on his financial acumen

When he retired, he saw no reason to change. Instead of kicking back and enjoying a well-earned



**GUEST** OPINION Brian Decker

life of leisure, he became not only financially invested in the markets, but emotionally invested as well, much to the detriment of his personal life - and his money.

"He would wake up early and seclude himself downstairs with three screens," says Brian Decker, a financial planner and founder of Decker Retirement Planning Inc. Deckerretirementplanning.com.

"He would look at research before the market opened. He would be grouchy when the market closed if he

hadn't done well that day. Even if he went on vacation, he was tethered to Wall Street."

That's no way to invest - and it's certainly no way to retire, Decker says.

Yet plenty of retirees and pre-retirees let emotions – particularly fear and greed – dominate their financial decisions.

"Fear will keep you out of the market when you should be in," Decker says. "Greed will put you in the market when you should be out. It's hard to buy low and sell high when you're operating strictly on instinct with no strategy."

Emotional investing is especially problematic in retirement.

"Market crashes aren't such a big deal when you're younger and working because you have time to ride the wave," Decker says. "In retirement, time is not on your side. You need that money to live on now."

Instead of letting emotion rule, retirees and those approaching retirement need to rely on math and logic, Decker says. As a fiduciary – a financial professional required to put a client's best interests first - Decker has seen a number of cases where investors come to him and they don't really understand what they are

of fees they are paying.

"The blame for that often rests on the shoulders of the financial professional who was giving them advice," Decker says. "They need to be more thorough in explaining investment products and be more forthcoming about how they work. But investors also need to make sure they understand the investments before they jump in and get excited by hype.

"If you're invested emotionally, it's more difficult to see things objectively. It's easier for you to justify staying with an investment because you feel it's a great product. You become certain that there's no way you're going to lose long-term. That there's no way it's a bad investment decision for you."

It was that kind of emotional-investing situation that Decker faced with the dentist who resisted the idea of turning his finances over to someone else to manage. But in discussions with Decker he began to realize that he couldn't keep doing what he was doing. His constant monitoring of market ups and downs, his non-stop worries about his finances were bad for him both personally and financially.

"We said to him, you can keep managing your own money, but you aren't going to know how to protect yourself from the market's downside," Decker says.

It took a year of working with Decker's firm for this particular client to let go completely of his fixation on the markets and allow someone else to help with those decisions. In that moment, his grateful wife teared up. "Now I have my husband back," she said.

Brian Decker, a financial planner and founder of Decker Retirement Planning Inc., has more than 30 years of experience in asset management and has worked for several brokerage firms. He became a fiduciary in 1995 and since then has created several investment models and honed his risk-management skills with a focus on investment models designed to make money in up or down markets. He has a degree in finance and marketing from the University of Washington.

## How state 'School Achievement Index' became 'School Spending' Index

administrators should produce an annual assessment of public schools "that is simple to use and understand" to give parents and taxpayers a clear, understandable measure of each school's performance.



**GUEST OPINION** Liv Finne

To implement this good idea, the legislature in 2009 directed the State Board of Education to create a "School Achievement Index" to measure the success or failure of each of Washington's 2,300 schools. Governor Jay Inslee endorsed the idea, saying the public should have access to "a system in which every school in the state receives a letter grade that's accessible to parents." The governor and the Legislature's intent was for school administrators to respond

to public pressure and ensure that every child in Washington received a high-quality public education.

The first School Achievement Index (announced in 2010) ranked Washington's public schools as "Exemplary, (A)" "Very Good, (B)" "Good, (C)" "Fair, (D)" or "Struggling (F)," based on their performance educating students to minimum levels in reading, writing and math. These rankings were clear and

For years, state officials have said education direct, easy for the public to understand. School administrators, however, complained the Index was a source of embarrassment for them, particularly for principals and teachers at the 1,208 schools ranked as Fair (D) and Struggling (F).

> District officials were uncomfortable with state reports showing they had assigned 597,000 students to attend these poor-quality schools. In response, Chairman Jeff Vincent and other members of the State School Board weakened the Index in 2013, by changing the ranking system and shifting away from measuring actual student learning to estimating student growth.

> The weaker standard made school administrators look better to the public. By 2017, the watered-down School Achievement Index showed that even under the weakened standard nearly one in six public schools ranked as Underperforming (F) or below.

> The Board found that administrators had still assigned more than 162,000 students to low-quality schools. On March 15, 2018, State Superintendent of Public Instruction Chris Reykdal and the State Board of Education said they had canceled the School Achievement Index.

> The new Washington School Improvement Framework (WSIF) now categorizes schools by the level

SEE GUEST OPINION, PAGE 21

#### BETTER BUSINESS

### Crime prevention and security for your business

CONTINUED FROM PAGE 19

 In a recent case involving two employees, a truck driver and a warehouse loader, worked together to steal products.

The loader would load extra products at the tail end of the trailer. The driver would make his first stop at his home dropping off the stolen products. They would then sell those items at a weekend salvage fair or include them in a yard sale.

And, the best for last, a customer and an employee had agreed to split the funds from their scam.

The employee would issue a material return credit against the customer's account when no such return took place. The customer would send the employee half of the credit amount in cash. This scam went on for some time and involved many thousands of dollars.

After each of these situations were discovered, new procedures were executed that included a check and balance system. Hiring procedures were also changed to include the checking of all references and background checks.

In each of these cases, the employees were considered to be trusted employees. Some were prosecuted, while others were terminated for cause.

It is well documented that internal crimes can be far more costly then external crimes simply because the employees involved can cover their tracks. Hence the crime activity has a longer life.

In today's world, few businesses are run without a computer system in place. Ensure your IT systems are limited to "need to know". Meaning limit access to employee information, customer data, and the company's financial numbers to those employees who need that access. Computer fraud is the fastest growing internal crime.

External crime prevention of burglary, robbery, vandalism and shoplifting uses a different set of tools to combat these treats.

The external crimes should be taken equally as important as internal crimes. They are both crimes against your business.

Many local police departments can provide suggestions to help in this regard. Invite them to your place of business.

Some basic preventions for external crimes are:

 Doors and windows need to be secured with high quality

locks and steel reinforcing bars as needed.

Develop a check list procedure for closing and lock up that includes your cleaning staff. Make sure your cleaning company is bonded.

- Lighting inside as well as outside
- Alarm systems response by police or security
- Cash. Make frequent deposits on an irregularly basis. Never carry a bank deposit pouch that can be easily seen.
- Robbery. Stay claim and cooperate. Train your employees on how to be observant so you can give a full description to the police. The police often have workshops on this very subject.
- Shoplifting. Install convex mirrors, closed circuit TV cameras. Keep expensive items away from entrances. If someone is in the act of shoplifting contact the police.
- Computer hacking and your company information being held for a ransom payment. Because this is a growing problem it should involve the very best IT person to ensure you are well protected.

Take a hard look at your business. Review the physical layout, your employees, your hiring practices, and your overall security.

Assess your vulnerability to all sorts of crime, both internal and external. If you fail to address this very important issue, you run the riskof an expensive outcome.

Consider this, it will happen to you in one form or another at some point in time. Avoid being a victim because you did not take the time to build in crime prevention into your standard operating procedures.

Crimes against businesses are normally crimes of opportunity. Limit the opportunities. Failure to employ solid security precautions invites both external and internal crime.

Dave Murray is a retired CEO, COO and VP of Sales and Marketing now living in Wenatchee. He is associated with several organizations along with a private consulting firm. He may be reached at tmtdm4@aol.com. His views and opinion expressed or implied should be reviewed by a recognized professional prior to any implementation. This article is not intended as a substitute for professional business advice.



Wenatchee Business Journal

July 2018 • 21



## Trepp's Predictions for the 2018 CCAR Stress Test Results

By Matt Anderson

The Fed is due to release its stress test and capital plan review results for major banks in June.



Matt Anderson

This marks the eighth year of large bank stress testing and will encompass the biggest list of banks yet.

With the addition of six banks since last year, a total of 38 institutions will be evaluated this year.

These include the largest banks in the US

as well as several foreign-owned banks, with combined assets of \$16.2 trillion as of year-end 2017.

Two of the most important elements from the CCAR analysis will be the credit impacts (loan losses) from the application of the Severely Adverse scenario and the resulting implications for capital ratios and capital policy, including the banks' ability to fund shareholder dividends.

While this year's Severely Adverse scenario is somewhat harsher than last year's, aggregate loan losses will climb modestly.

With loss estimates largely in line with last year's, we expect a majority of the CCAR banks to receive approvals to increase dividends to shareholders.

In the analysis presented below, we have relied on results from Trepp's T-CAST solution – which produces comprehensive balance sheet, income statement, and capital projections – to give us a sense of what the Fed's results will look like

In 2017, we found there was a 97% correlation between T-CAST results and the Fed's own results for the CCAR banks.

#### Loan Losses on the Rise

When compared to the results from 2017, projected credit losses in the Severely Adverse scenario will climb by about \$12.3 billion this year. About 60% of that increase will be from the six new additions to the list of banks being tested this year, while the remaining 40% will be from increased loss estimates for the 2017 CCAR bank cohort.

Looking at individual loan categories, unsecured business lending (C&I loans) and credit cards would represent the main sources of losses in a major downturn, both of which result from banks' large loan holdings in these areas and the severity of recession impacts on these loan types. Secured loan types, such as residential and commercial real estate (CRE), would fare comparatively better.

## The Bottom Line: Dividends to Increase, but by How Much?

From the banks' perspective, the most important result from the stress testing process is whether the Fed will approve any dividend increases.

This year, we expect most of the banks will receive permission to raise their dividends, although the increases may not be as large as last year.

In total, 27 of the CCAR banks (79%) received approval to raise their dividends last year, up from 23 (70%) of the banks in the previous year. This year, a similar number of banks will receive approvals to raise their dividends.

Payout ratios have been increasing, but predominantly remain moderate. Ultimately, the size of increases this year may not match last year's.

The information provided is based on information generally available to the public from sources believed to be reliable.



New contractors Chelan-Douglas  May 2018				
Name	Adress	City		
ADAMS CONCRETE	1428 TERRACE CT NE	EAST WENATCHEE		
APPLE VALLEY PUMPING INC	24 N VENTURE RD	EAST WENATCHEE		
BAKERS STUMP GRNDNG & TREE SVC	506 5TH ST NE	EAST WENATCHEE		
BBH LANDSCAPING LLC	PO BOX 929	WATERVILLE		
BETTER BLT CSTMS & CNSLTTN LLC	PO BOX 3217	WENATCHEE		
BLACK DOG CARPENTRY LLC	248 PARK AVE	LEAVENWORTH		
DAVIS ELITE CONCRETE	PO BOX 205	WATERVILLE		
GOLDENSTONE EXCVTN & SEPTC LLC	1370 CENTER ST	ROCK ISLAND		
LOPEZ & JACOBO GENERAL CONST	1538 OKANOGAN AVE	WENATCHEE		
LUIS & LUIS LANDSCAPING	231 13TH ST NE	EAST WENATCHEE		
P & M CONTRACTORS	667 4TH ST NE APT L 103	EAST WENATCHEE		
ROOT FACTOR MAINTENANCE	1120 S JEAN ST	EAST WENATCHEE		
WELLBORN CONTRACTING	1907 LION PL	WENATCHEE		
WENATCHEE EAGLE ROOFING INC	704 S WALKER	WENATCHEE		
WENATCHEE VLY PL SRV/ST SP LLC	PO BOX 3649	WENATCHEE		
XTREME CONCRETE	III2 CEDAR CT	EAST WENATCHEE		
V	50 501/31/4			

#### **GUEST OPINION**

YOGUES PAINTING LLC

## How state 'School Achievement Index' became 'School Spending' Index

PO BOX 3149

CONTINUED FROM PAGE 20

of funding officials believe schools should receive. In other words, they created a Spending Index. Under WSIF, successful schools are no longer recognized, but are lumped into a single category labeled "Foundational Supports." Low-performing schools are grouped under vague headings called "Support Tier 1, Support Tier 2, and Support Tier 3." WSIF changed a state ranking from one that informed the public about levels of learning achievement to one that calls for some schools to receive even more public money. Top down initiatives like the School Achievement Index have failed or been repealed again and again. Over the last thirty years, every proposed federal and state effort to hold the public schools accountable for performance has failed to improve the schools. Here

are some examples:

- Goals 2000
- No Child Left Behind
- Race to the Top
- Washington Assessment of Student Learning (WASL)
- Common Core
- Every Student Succeeds Act

In contrast to these top-down efforts, policies based on school choice are providing a practical solution. These include public charter schools, online learning, vocational schools, tutoring services, tuition vouchers, tax credit scholarships and Education Savings Accounts.

Forty-three states and the District of Columbia now offer public charter schools, educating 3.2 million students. Thirty states and D.C. offer 61 different school choice programs, benefiting nearly 500,000 students. To cite one example, North Carolina has enacted an Educational

Savings Account program, providing \$9,000 a year to families with special needs, military families and students in foster care, so they can purchase educational services. School choice programs are popular, and are making a world of difference to individual families. School choice also gives the public actual, real and meaningful accountability for school performance, accountability that can't be watered-down or repealed by embarrassed school officials politicians.

**WENATCHEE** 

Liv Finne is the Director of the Center for Education at Washington Policy Center. Prior to that position she served as an adjunct scholar focusing on education policy issues, authoring indepth studies including An Overview of Public School Funding in Washington and Early Learning Proposals in Washington State.



WENATCHEE BUSINESS JOURNAL **22** • July 2018

## Wenatchee MSA (Chelan and Douglas Counties) Labor Area Summary - April 2018

#### **Overview**

This report provides update the on Wenatchee MSA incorporating not seasonally adjusted,

nonfarm employment and civilian labor force data. Analysis focuses on yearover-year (between April 2017 and April 2018) and average annual (between

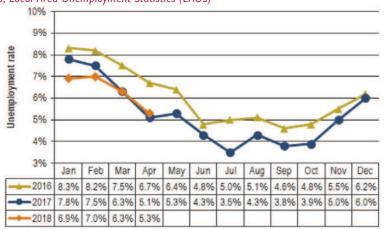
2016 and 2017) changes in the labor market.

#### **Unemployment rates**

Preliminary Civilian Labor Force (CLF) data

Unemployment rates, not seasonally adjusted Wenatchee MSA, January 2016 through April 2018

Source: Employment Security Department/WITS; U.S. Department of Labor, Bureau of Labor Statistics, Local Area Unemployment Statistics (LAUS)



The Wenatchee MSA's unemployment rate rose two-tenths of a percentage point between the Aprils of 2017 and 2018.

show that Washington's not seasonally adjusted average annual unemployment rate fell five tenths of a point between 2016 and 2017, from 5.3 percent to 4.8 percent. Between the Aprils of 2017 and 2018 the rate stabilized at 4.4 percent.

Wenatchee the MSA, the annual average unemployment rate fell from 6.0 to 5.1 percent between 2016 and 2017, a nine-tenths percentage point decrease.

Monthly unemployment rates had declined for 17 consecutive months (from October 2016 through February 2018) before stabilizing in March 2018 and increasing between the Aprils of 2017 and 2018, from 5.1 to 5.3 percent.

>> Wenatchee, Malaga, East Wenatchee, Orondo and Rock Island, WA) according to the April 2018 Real Estate Snapshot newsletter published Pacific Appraisal Associates.

Specifically, the number of single family homes or condominiums sold from January to April 2018 was 297 versus 242 closed sales Year-to-Date (YTD) in April 2017.

The number of active listings however, declined from 122 in April 2017 versus 101 in April 2018 (down 17.2 percent).

Meanwhile the median sales price of homes/condos sold in the Wenatchee Market continued to climb, from \$273,950 in the first four months of 2017 to \$313,750 YTD in April 2018, up 14.5 percent.

Locally, manufacturing employment had either stagnated or decreased for 28 months (January 2016 through April 2018).

Between the Aprils of 2017 and 2018 estimates indicated this industry payrolls decline from 2,500 to 2,300, an 8.0 percent downturn. Statewide, manufacturing employment posted yearover-year gains of 0.4 and 0.2 percent in March 2018 and April 2018, following 21 consecutive months of job losses (from June 2016 through February 2018).

Year over year, Wenatchee MSA's private education and health services industry has added jobs for the past 55 months (October 2013 through April 2018). Numerically, this category is primarily comprised of private health services providers.

The industry tallied 7,200 jobs in April 2017 and 7,700 in April 2018, a 500 job and 6.9 percent upturn in employment.

Year over year, local leisure and hospitality employment Wenatchee MSA virtually stagnated from July through September 2017 before bouncing back strongly from October 2017 through April 2018.

Leisure and hospitality accounted for 6,300 jobs (primarily at hotels and restaurants) in April 2017 versus 6,600 jobs in April 2018, a 300 job and 4.8 percent increase.

Washington's leisure and hospitality industry has been adding workers for 91 consecutive months (October 2010 through April 2018).

#### **Agricultural** employment/ production

The Bureau of Labor

and (QCEW) program, conducted Washington by the State Employment Security Department provides agricultural nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act. Frequently termed

Census of Employment

Quarterly

Statistics'

"covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends at the county level.

In May 2018 preliminary annual average QCEW data for calendar year 2017 became available. An analysis of industry employment changes from 2007 through 2017 shows that in Chelan County:

■ Total covered employment rose from 39,447 in 2007 to 43,906 in 2017, a 4,459-job and 11.3percent upturn.

The number agricultural jobs subset of total covered employment) increased from 9,036 in 2007 to 10,422 in 2017, a 1,386-job and 15.3-percent uptrend. In 2007 Chelan County's agricultural industry accounted for 22.9percent of total covered employment.

In 2017 agricultural employment accounted for 23.7 percent of total covered employment countywide.

Hence, the agricultural share of employment edged upwards eighttenths of a percentage point (from 22.9 to 23.7 percent) in Chelan County during this ten-year period.

■ Total covered wages rose from \$1.193 billion (in 2007) to \$1.713 billion (in 2017) a \$520.4 million and 43.6 percent upturn.

The agricultural payroll (a subset of total covered wages) advanced from \$169.0 million in 2004 to \$275.3 million in 2017, a \$106.3 million and 62.9 percent uptrend.

In 2007 Chelan County's agricultural industry accounted for 14.2 percent of total covered wages and by 2017 agricultural wages tallied 16.1 percent of total covered payroll; meaning that the agricultural share of wages increased 1.9 percentage points (from 14.2 to 16.1 percent) during this ten-year period.

Hence, one could within generalize that these past ten years, the footprint made by agriculture on Chelan County's economy has become relatively larger.

#### Total nonfarm employment

Between 2016 and 2017, Washington's labor market provided 78,300 new nonfarm jobs, an annual average increase of 2.4 percent. In April 2018, businesses and government organizations across Washington supplied 3,385,200 nonfarm jobs (not seasonally adjusted), compared to 3,300,100 jobs in April 2017, a 2.6 percent year over year employment increase.

The state's economy has posted year over year nonfarm employment increases for the past consecutive months (October 2010 through April 2018).

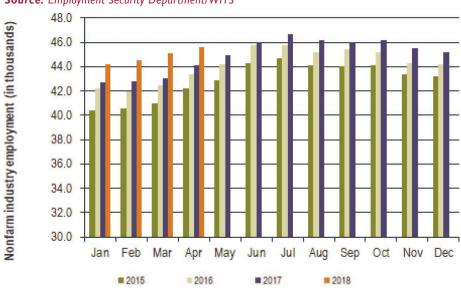
The Wenatchee MSA's nonfarm labor market provided 800 new jobs

increase of 1.7 percent, less than Washington's 2.4 job growth rate during Total

between 2016 and 2017, an employment in the twocounty, Wenatchee MSA has increased or stabilized, year over year, in each of nonfarm the past 72 months (May

2012 through April 2018). Between the Aprils of 2017 and 2018 the number of nonfarm payroll jobs advanced 3.4 percent.

Nonfarm industry employment Wenatchee MSA, January 2015 through April 2018 **Source:** Employment Security Department/WITS



Nonfarm employment in the Wenatchee MSA rose 3.4 percent between the Aprils of 2017 and 2018.

#### **Employment and** unemployment

Washington's Civilian Force (CLF) Labor expanded by 89,522 residents (a 2.5 percent upturn) from 2016 to 2017. The state's labor force has grown, year over year, for the past 51 months (February 2014 through April 2018).

In April 2018, Washington's tallied 3,742,729 residents versus 3,693,551 in April 2017 equating to 49,178 more Washingtonians in the labor force (up 1.3 percent).

The Wenatchee MSA's CLF grew from 63,825 residents in 2016 to 65,530 in 2017, a 2.7 percent upturn. Although the Wenatchee MSA's Civilian Labor

Force (CLF) expanded for eight months (July 2017 through February 2018), it contracted in each of the past two months (March and April 2018).

There were 348 fewer residents in the MSA's labor force this April than in April 2017 (down 0.6 percent) while the number of unemployed rose by 72 (up 2.2 percent).

Hence, the rate increased from 5.1 percent in April 2017 to 5.3 percent in April 2018.

For the Wenatchee MSA in the month of April unemployment rates in the vicinity of five-percent are still low.

The last time an April unemployment rate for the two-county area was in this range was in April 2008 (ten years ago) when the rate registered 5.9 percent.

#### Nonfarm industry employment

of 2017 and 2018 total and Douglas counties in nonfarm employment rose 3.4 percent, from 44,100 to 45,600 jobs in Chelan and Douglas counties (the Wenatchee MSA) while Washington's nonfarm employment expanded 2.6 during this timeframe.

Highlights of year-overyear changes follow:

■ In the mining, logging and construction category (see Figure 3) most jobs are in "construction." Year over year, the pace of job growth in the Wenatchee MSA's construction industry has surpassed the pace of growth statewide from July 2017 through April 2018.

Construction provided Between the Aprils 2,600 jobs across Chelan April 2017 versus 2,900 in April 2018, a strong 11.5 percent upturn ranking it as the fastest growing local industry in the Wenatchee MSA this April.

> There were 22.7 percent more home or condo sales (i.e., closed sales) in the first four months of this versus year January through April across the Wenatchee market (i.e., in >>



Donald W. Meseck, Regional Labor Economist **Employment Security Department** 

Yakima WorkSource, 1205 Ahtanum Ridge Drive, Union Gap, WA 98903 Phone: (509) 573-4564; E-mail: dmeseck@esd.wa.gov Website: https://esd.wa.gov/labormarketinfo

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ORONDO RIVER PARK

### Chelan PUD asked to take over Port of Douglas' Orondo River Park

CONTINUED FROM PAGE I

sharing 2018 operation and maintenance (O&M) costs of about \$50,000.

PUD staff outlined longterm operating options that include:

- ♦ Asking the Port to develop a management program for the park to address capital needs, its state funding obligations and alternative funding sources and for the PUD and Port to share O&M costs for another year with no change in license terms the least-cost alternative
- Removing the day use recreation from the Rocky Reach license
- ♦ Subsidizing the Port to continue as park operator at costs to be negotiated, consistent with support given to other park operators, sharing in estimated annual O&M of \$50,000-\$75,000, with needed capital improvements of \$1.5 million-\$2.5 million
- ♦ PUD operation of the park - the highest-cost alternative - with the PUD paying all O&M and capital costs and adding staff to take care of it.

All options assume there will be no camping, less grass and the PUD property will become a natural area.

Port Executive Director Lisa Parks said having the PUD take over operation is

still the Port's preference. The PUD subsidizing operations is a second choice. The Port is strongly opposed to removing the day use responsibility from the federal license to operate Rocky Reach, Parks said.

Jim Huffman, Douglas Port commissioner and former PUD employee, said budget pressures, especially for increased costs to operate Pangborn Memorial Airport brought on the effort to seek help with operating the park.

Chelan PUD Board President Dennis Bolz noted the cooperative relationship with the Port over the years adding, "I hope it continues in a cooperative vein and we believe it will."

Discussions will continue as PUD commissioners later asked staff for more information on several issues.

In other business, commissioners:

♦ Heard an update on design and property acquisitionforthreesubstations planned for construction to start by 2021. They also reviewed the priority list for adding more substations in the future to meet forecasted growth. John Stoll, Customer Utilities managing director, said

substation planning is a top priority. To meet future needs, staff is looking for available property in industrial and commercial areas, working with county and city planners, considering alternative contracting mechanisms, identifying transmission line options and ordering some longlead time equipment such as transformers this year. Chad Rissman, Distribution asset manager, recapped the schedules for the Ohme Substation Wenatchee north (construction in 2019), the Bavarian Substation near Leavenworth (estimated construction in the North Shore Lake Chelan Substation (estimated construction in 2021). A second substation in downtown Wenatchee, near the existing substation, and one on PUD property in Wenatchee's Castlerock area top the future priority

list, Rissman said. ♦ Reviewed District's proposedinsurance coverage and premiums for renewal on July 1. Ron Gibbs, Insurance and Claims manager, said quotes on premiums are consistent with budget. Insurance companies have a favorable view of Chelan PUD, in large part due to its asset management



strategies. Gibbs said. He estimates premium costs will be up 6.8 percent. Negotiations will continue until July 1. Gibbs noted the global insurance market is responding to losses last year from extreme natural disasters including hurricanes. Board members will be asked to approve an "up to" amount for 2018-2019 insurance coverage at the June 25 meeting.

♦ Directed staff to plan for a \$4 million allocation in Public Power Benefit project funding for 2019. The funds use revenue in excess of PUD operating and capital needs to enhance the quality of life for customer-owners in Chelan County. Projects include building out the broadband network, day use passes for PUD parks operated by the state and improvements at Rocky Reach Discovery Center. Staff will request board action on a resolution at the June 25 meeting.

♦ Reviewed staff recommendationsfor updatingthePUD's Integrated Resource Plan (IRP). The 2018 IRP Progress Report outlines the sources of power needed to supply PUD customers through 2028. It describes the mix of resources from generation, conservation and efficiency that will meet current and projected needs at the lowest reasonable cost and risk to the utility and its customer-owners. Staff will request board approval of the progress report at the June 25 meeting.

♦ Heard that the May monthly average Columbia River flow past Rocky Reach Dam of 275,000 cubicfeet-per-second (cfs) was the highest since the dam was built in 1962. Previous high monthly averages for May were 259,000 cfs in 1971 and 249,000 cfs in 1997, reported John Wasniewski, energy analyst. High water has receded and boat launches and trails in PUD parks have re-opened. Park users and boaters are urged to be careful. The level of Lake Chelan was more than 2 feet above the June 1 target of 1,094 feet above sea level. Generation continues at capacity, along with spill into the Chelan Gorge, to manage lake level for an estimated 14.5 feet of remaining runoff from snowmelt, Wasniewski said.

#### **Upcoming events:**

- ♦ *July 4* Independence Day holiday
- ♦ July 9 Commission meeting, 10 a.m. boardroom (rescheduled)

Chelan PUD records most commission meetings, and a link to the audio is available on the PUD's home page at chelanpud. org. Find us on Facebook.com/ ChelanPUD and follow us on Twitter @ChelanPUD.



## Douglas PUD Commission Meeting Report

**Douglas PUD** news release

Douglas County PUD Commissioners Ronald E Skagen, Molly Simpson and Aaron J. Viebrock executed the following actions during the May 29 Commission meeting held at the District's Wells Hydroelectric Project:

Heard the bid opening results for bid documents 18-05-W, replacement of cooling water strainer for the Wells Hydroelectric Project, 18-18-D, perform 2018 on-site battery testing services and 18-24-D, supply and deliver 3-phase padmount transformers.

All bids will be evaluated prior to a recommendation for contract award.

Awarded contract 18-18-D, perform 2018 on-site battery testing services to **EPC** Services Company the lowest responsive bidder.

Approved a call for bids under bid document 18-28-D, supply and deliver control and relay panels for the Lone Pine Substation. Necessary to serve the McNeil Canvon area.

Authorized acceptance of work and final payment to University Mechanical under contract 17-02-W, service and draft tube air compressor upgrades at the Wells Hydroelectric Project.

All work has been completed and determined to meet specifications.

Approved a professional service agreement with Technical Systems, Inc. for software and hardware technical support for the Wells Hatchery SCADA

The contract will not exceed \$47,000 and will expire May 31, 2019.

## **WENATCHEE BUSINESS JOURNAL**

## CALL GARY FOR NEW BUSINESS LEADS

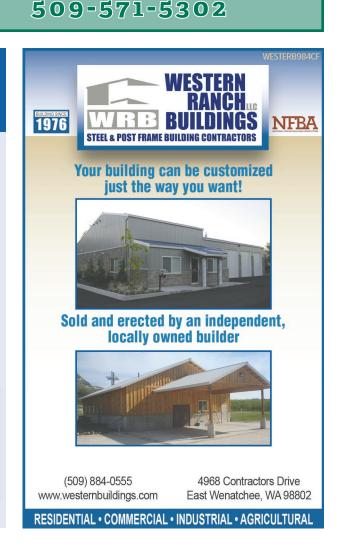
## **Social Security 2018 Trustees Report**

Today, the Social Security Board of Trustees released its annual report on the current and projected financial status of the Old-Age and Survivors Insurance and Disability Insurance (OASDI) Trust Funds.

The combined funds are projected to become depleted in 2034, the same as last year, with 79 percent of benefits payable after that time.

The DI Trust Fund will become depleted in 2032, extended from last year's estimate of 2028, with 96 percent of benefits still





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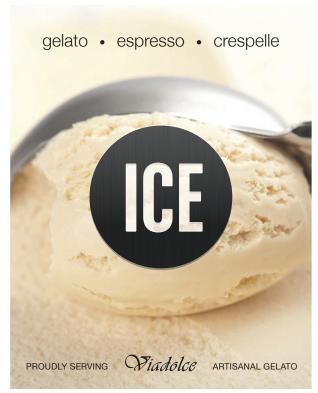


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2,000 drivers enrolled, representing Washington's diverse regions

## State Road Usage Charge Pilot Project rolling forward

WSTC - Pilot Project news release

**OLYMPIA** Washington Road Usage Charge Pilot Project has successfully enrolled 2,000 drivers from across the state to explore a new way to fund state transportation improvements.

Over the next 12 months, these drivers will have an opportunity to test how a road usage charge could work in Washington.

"With the start of the 12month road usage charge pilot project, Washington is taking the next step in figuring out how we can find a long-term replacement for the gas tax," said Rep. Judy Clibborn, chair of the House Transportation Committee and member of the Washington Road Usage Charge Steering Committee.

"I look forward to seeing the results of this project and the information it will transportation funding."

Almost 5,000 drivers from across every county in the state expressed interest in taking part in the pilot project.

"I'm thrilled with the continued strong interest the public has had in participating in this pilot project," said Joe Tortorelli, member of the Washington Transmission Commission and chair of the Washington Road Usage Charge Steering Committee.

"To have nearly 5,000 drivers show interest in just 2,000 available spots in the pilot demonstrates how



engaged Washingtonians are."

The pool of 2,000 enrolled participants closely matches the populations of the different regions of the state, with 60 percent of participants from the central Puget Sound area, 14 percent from south central Washington, 13 percent from eastern Washington, 6 percent from northwest Washington, and 6 percent from southwest Washington.

The participant pool also reflects the diverse types provide in shaping future of drivers in the state including demographics such as vehicle type and self-identified race, income, age and gender information.

> During enrollment, participants were offered a choice of five different methods to report their miles during the year-long pilot project, with a range of options from no-tech to high-tech. Choices made to

> ■ 29 percent opted to use odometer readings, in which drivers submit quarterly or monthly photos of their odometer using a mobile device or in person at select vehicle

licensing offices

- 34 percent decided to use a plug-in device with GPS, in which drivers plug a device into their vehicle's port, which automatically reports their mileage and enables GPS to deduct miles driven on private roads or out of state
- 21 percent chose a plug-in device without GPS, where drivers plug a device into their vehicle's OBD-II port, which automatically reports their mileage
- 15 percent picked the MileMapper app, where drivers use the test version of this GPS-enabled app, created specifically for the pilot project, to report their miles monthly and deduct miles driven on private roads or out of state
- 1 percent selected a mileage permit, where drivers pre-select miles based on how much they expect to drive in three months, and submit their mileage report using a mobile device or in person at select vehicle licensing offices

Most participants have begun recording miles. No real payments will be made during the pilot.

**Participants** encouraged to provide feedback throughout the project, including filling out quarterly surveys, and calling or emailing the project help desk at any time with additional comments or questions.

After the pilot concludes in February 2019, the data will be processed, results analyzed, and recommendations considered.

The Washington State Transportation Commission will submit a report to the Washington State Legislature and Governor during the 2020 legislative session.

The report will contain the findings of the pilot project, including participant input.

"This is rare opportunity to have public actively participate in important transportation research and planning efforts."

'The results of this pilot project will impact how we pay for transportation in Washington," said Sen. Steve Hobbs, Chair of the Senate Transportation Committee and member of the Washington Road Usage Charge Steering Committee.

"The feedback WSTC gathers from the 2,000 participating Washington drivers is crucial for decision makers Olympia."

"This project will shape how we as a state decide to fund our future transportation system."



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### **Pybus July Events**

July 4

- Cashmere Valley Bank's "Breakfast for Heroes" 7 a.m. to 10:30 a.m.
- Run Wenatchee's 4th of July River Run, 8:00 a.m.
- 5th Annual Washington State "Cherry Pit Spit" Contest, Noon to 3:00 p.m.
- Wenatchee Valley Farmers Market, Every Saturday 8 a.m. to 1:00 p.m.

Red Cross Blood Drive 10:00 a.m. to 3:00 p.m.

July 11, 18, 25

Mid-week Farmers Market, 3:00 p.m to 7 p.m.

For more activities go to

#### PybusPublicMarket.org



### **Duncan Canvasses Cashmere**

Chelan County Commission candidate Lee Duncan and his supporters canvassed Cashmere June 23 hanging door flyers and planting yard signs. Shown above is Duncan's fiancé Opal Segers and her daughter "Big-E" doing just that.