

The death of an industry - a former pot grower speaks out



By Gary Bégin

The Wenatchee Business Journal wanted to know more about the demise of a once flourishing agricultural industry right here in Chelan County. To accomplish this, we interviewed a former marijuana grower who wishes not to be named in case of reprisals as she still lives in the community.

WBJ: Do you feel new (& previous) anti-marijuana laws are explicitly prejudiced against your product because of long standing beliefs that marijuana is a "gateway" drug?

Former Grower: Absolutely. I believe a lot of the fear behind marijuana being a "gateway drug" is due to ignorance of non-users. People who have never used marijuana or who have used and have had a negative experience tend to translate their negative ideations onto others. When in truth marijuana is not for everyone just the same way that alcohol is not for everyone. However, people "against" marijuana need to understand whether they like it or not that it has yet to cause any fatalities, unlike alcohol and tobacco have on a daily basis.

WBJ: Alcohol and tobacco overuse have killed millions of Americans over the last 100 years, but those products are still legal and sold everywhere. Why do you think marijuana growers are treated differently than tobacco farmers or alcohol producers who make beer and whiskey for example?

FG: I believe that once again this comes down to ignorance. I use the word ignorance as it has been proven by science that marijuana in no way is going to kill you like alcohol and tobacco will. Yet the government turns its back on facts proven by science. I believe this stems from the moral opposition of cannabis. That being said, keeping marijuana scheduled as a class one narcotic is insane and ill-informed as law makers clearly do not comprehend (or choose to ignore) the low risks involved with marijuana consumption.

WBJ: In your opinion, why has the Chelan County government been so adamantly anti-marijuana grower?

FG: One word, uneducated. Chelan County time and time again has shown their sheer ignorance of the plant and the effects it has on a person. They actually accepted testimonies of people claiming they have "allergies" stating it was caused by local grows. This is impossible based on the fact that the plants grown on local cannabis farms produce ZERO POLLEN. The County is clearly prejudiced based on choosing to ignore facts proven by science. "Smell" is not a valid argument when they initially deemed us agriculture. Prior to that title being stripped away they had no leg to stand on, and they knew it. Hence the back-peddling nature to revoke our agricultural standing allowing a select few to falsify complaints.

WBJ: How many growers were there three years ago and how many remain in Chelan County?

FG: At least 44, now there are about five in operation and only one with a "Conditional Use" permit. All in all it seems to be only two in total will make it, that is over 600 jobs lost raising the unemployment rate by nearly a percent.

WBJ: Fruit growers are treated with kid gloves while marijuana growers are treated as if they were spreading leprosy - is this because of the fruit industry being so deeply embedded in the history of the area or is there more to it?

FG: To be honest it has a lot to do with the "Good ol' boys club". Many of the local orchardists have ties within the county, thus being on their good side even when they may be in violation and/or are over-spraying pesticides onto neighboring houses and farms. Yet the County has turned a blind eye because they are "agriculture".

WBJ: The last group of county commissioners didn't seem to care that

SEE DEATH OF AN INDUSTRY, PAGE 4



COURTESY PHOTO

Beta Hatch CEO Virginia Emery poses with the investment checks her company won on April 18.

Insect Entrepreneurs

Cashmere's Beta Hatch wins \$135k at Flywheel event

By Gary Bégin

WENATCHEE - Cashmere's Beta Hatch was selected as the 2019 Flywheel Investment Conference winner and received a \$105,000 investment award from "angel investors" in North Central Washington during the April 18 event here.

Beta Hatch received another \$25,000 in funding and was voted

by the audience as the conference favorite, taking home a \$5,000 cash prize. As an added bonus, North 40 Productions offered Beta Hatch a highlight video to capture their experience at the conference.

Beta Hatch industrializes insect production for animal feed to create more sustainable and predictable nutrients for poultry and aquaculture. Beta Hatch's secret

sauce includes proprietary breeding stock and genomic tools, trade secret processes to grow insects more efficiently and the equipment and know-how to produce protein at 5,000 times the acre yield of soy.

Beta Hatch is gearing up to build their first commercial scale facility in Cashmere, where they will be using waste heat from a data

SEE INSECT ENTREPRENEURS, PAGE 4

Investment consultant firm firmly against statewide rent controls

By Gary Bégin

There are city, district, regional, statewide and federal laws that impact our labor and industry.

Many of these government entities also wield the tax-by-levy stick, covering their liability by putting things to a vote, often after a campaign using our tax dollars, to convince the general voting public to buy into the ever-enlarging bureaucracy.

The Wenatchee Business

Journal spoke to the owner/operator of a local consultant for investment property owners, CleAnn Goodell of Made in the Shade Investments, about how she feels about lawmakers in Olympia putting caps on the amount of rent that can be charged, possibly impinging on profit margins for the industry.

Whether you are a Libertarian, Republican or Democrat, how would you like it if the politicians

in Olympia told you how much to charge for your products or services?

That is exactly what happened when a law was introduced putting a cap on rent prices by over-zealous "social engineers." With a cap in place, profits will suffer.

For the sake of brevity, the name of her company has been abbreviated to MSI.

SEE CLEANN GOODELL, PAGE 2



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IN THIS ISSUE

Chelan PUD.....	3	New contractors Chelan.....	24
Rock Island Waterfront.....	6	US Bankruptcy.....	25
BNCW pages.....	15-18	New Business Licenses.....	26
Keeping Up With People.....	19	Business Bookshelf.....	27
Top properties.....	20	Grant County Labor Area	
Business Opinions.....	23	Summary.....	30

FEATURED PAGES

See National Nurses Week Pages 8-9
See Home & Garden section Pages 10 - 13



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NEWSSTAND LOCATIONS

Wenatchee

Plaza Super Jet
106 Okanogan Ave.
Safeway, 501 N. Miller St.

East Wenatchee

Safeway, 510 Grant Road

Cashmere

Martin's Market Place
130 Titchenal Way
Cashmere Valley Record,
201 Cottage Ave., Suite 4

Leavenworth

Dan's Food Market
1329 U.S. Highway 2
The Leavenworth Echo,
215 14th St.

Chelan

Safeway, 106 W. Manson Rd.
The Lake Chelan Mirror,
310 E. Johnson Ave.
The Vogue – A Liquid Lounge,
117 E. Woodin Ave.

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CONTINUED FROM PAGE 1

Investment consultant firm firmly against statewide rent controls

Wenatchee Business Journal: As a consultant for investment property owners, how does it make you feel when lawmakers in Olympia tell you and your industry what the limits are for rent?

MCI: I am a consultant for investment property owners, not a property manager. I save people the hassle of the day-to-day issues with renters/tenants, that's why I named my business 'Made in the Shade'... you'll have it made in the shade when you hire me as your consultant.

WBJ: Lawmakers who don't have investment property knowledge make their laws for real estate based on what criteria?

MCI: They don't think things through for the long term. For example in Oregon they put a cap on rents hoping to help low income people to be able to afford a place to live. That's all well and good, but now think down the road and try to see the big picture for the long term. The big picture is that investors are who are renting to these people. An investor won't keep a property that doesn't make them a profit because that's not the purpose of 'investment property', they are trying to make an income to support themselves and their family.

So if a lot of investors sell their property because of this new law, another investor won't be buying it, an owner will purchase it to live in and the rental market will decrease. So if there are less rental properties available, then what happens to the low income people? I don't know what the answer is for low income and homeless people, but that is a bad law! There will always be opposing sides for every law, but if we could help

people and also not hurt the investors who are responsible for supplying the rentals that would be smarter in my opinion.

I believe the housing market will have to come down before the rental prices can come down. When you buy a property as a business, everything changes. The banks want more money down, they charge a higher interest rate and they reduce your term by 10 years. When you calculate the mortgage payment, taxes, etc. and then figure out what you can rent it for you're either in the red, breaking even or you might see \$100 profit per month. \$100/mo. isn't worth it, it's not enough when you've just spent a lot of money for your down payment, bank fees, closing costs, appraisal, title search, home inspection... the list goes on. It would take many years just to recoup what you put into it and break even. Therefore, it's not a good 'investment'.

WBJ: So readers understand your position better, please explain how your company not only manages other properties, but also buys, refurbishes and sells your own investment parcels.

MCI: Made in the Shade Investment Properties, LLC is a consultant for investment property owners. We help owners by getting their homes, duplexes, etc. rented to quality people that have been vetted before they sign a lease. We do a credit check, background check, rental reference check and income verification. There is also a written criteria that each person must meet before filling out an application. We do our best to find tenants that will pay rent on time, take care of the owners

property and we will get the owners the amount of rent that is market value at the time of the lease signing. Many tenants re-sign leases year after year and are long term renters. My longest term tenant was at the same property for nine years. We also purchase investment properties to keep and rent, rehab and sell or rehab and keep as a rental. Any referral is appreciated and we pay a \$500 cash finders fee to anyone who tells us about a property if we purchase it.

WBJ: Does putting a cap on rental rates artificially restrict the market in the Chelan-Douglas area and if so, are you & your clients expecting financial loss from this policy?

MCI: As for a financial loss, for the most part, only the people who have their properties paid for won't see a loss. If you have a recent mortgage, you will most likely see a loss. If you bought your investment property many years ago when the cost of housing was lower, you will probably be o.k. It also depends on whether you made a good investment or not. If you purchased a property and couldn't rent it for as much as you thought or had to rehab it and it cost more than you thought it would, you might be in trouble.

WBJ: "House flipping" has been the subject of many television shows and investment strategies for decades. Will this entrepreneurial idea continue in Washington state if the government restricts potential profits?

MCI: If they are flipping it, then they will most likely be selling it and not holding on to it. If the purchase price and the rehab cost is low enough that they can sell it to someone who can



GARY BÉGIN/WBJ

CleAnn Goodell

rent it for enough to cover the mortgage, taxes, etc., and have a profit, then it will continue. I don't think rehabbing will ever go away. Some people have money in the bank and pay cash for property and don't need to go through a bank or any other type of lender. There are so many different variations of how you can do this that this will never disappear and I think that is a good thing. Also keep in mind that when you rehab a property it improves the neighborhood and people that live there are usually happy to see that.

WBJ: Anything else to add such as contact info for your companies?

MCI: My business, Made in the Shade Investment Group, LLC, is owned by me, CleAnn Goodell, but I have another business which I use to purchase, rehab, & flip properties called BG Investment Properties, LLC and my brother is my partner. In addition to that, I use Niche Construction and Consulting, LLC to do small repairs on rental properties as well as major rehabs and my husband, Ward Goodell, owns that business with his two partners, Derek & Nick Schoffen. We keep it all in the

family. It works well when I have an appointment to look at a property, I'll just ask my husband when he has time to go with me and then I can get an idea of the cost of a rehab on my first walk through. Working with my husband can sometimes be tough... we don't always agree, but there are also benefits like that one. He also is a partner with Niche Investments, LLC. Say Niche Investments gets a referral and they decide not to purchase it. They will let BG Investment Properties know about it and if BG decides not to purchase it then we will spread the word to other investors.

Made in the Shade Investment Group, LLC, can be reached: Office phone (509) 293-5490, cell phone (509) 293-3402.

BG Investment Properties, LLC same phone numbers.

Niche Construction & Consulting, LLC, cell phone (509) 387-6002

Niche Investments, LLC same phone number.

Editor's Note: The WBJ is, by nature, a business Journal and not a public projects advocate, therefore I try to show the impact of regulations on the entrepreneurial spirit that has always made America great.

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Microsoft partners with Chelan PUD

New deals enable Microsoft's Puget Sound campus to be powered entirely by local hydro

REDMOND/WENATCHEE – Microsoft Corp. announced in mid-April new agreements to boost clean energy and connectivity in Washington state. The two agreements with Chelan County Public Utility District (PUD) will see Microsoft receive carbon-free electricity to power its Puget Sound campuses and partner with the PUD on broadband connectivity in Chelan County.

“This agreement provides much more than renewable energy for Microsoft — it’s an investment in new opportunities for communities in central Washington and the competitiveness of Washington state,” said Shelley McKinley, general manager, Technology and Corporate Responsibility, Microsoft. “We’re proud to be powering our Puget Sound operations in a way that reduces carbon emissions, supports the clean energy sector and supports efforts to expand connectivity. We look forward to working with Chelan PUD to achieve these goals.”

Through the five-year power supply agreement, Microsoft will receive hydropower from Chelan PUD that meets the high bar for carbon-free and clean energy established in

the direct access contract struck last year. It will also keep carbon-free power generated in Washington state within the state, delivering economic and environmental benefits for Chelan County, the greater Seattle area and the state.

The two organizations also signed a memorandum of understanding to collaborate on efforts to expand broadband service in the most challenging, most rural parts of Chelan County. Connectivity is a shared goal of the two organizations, as demonstrated by the PUD’s success in currently providing broadband access to about three-quarters of the county, and Microsoft’s Airband Initiative, which aims to bring broadband to three million people in rural America by 2022.

The power supply agreement directly enables this work, as revenues from the power sales will be used to fund hydropower reinvestment, broadband expansion and other benefits for Chelan County. Microsoft will bring technical assistance to this effort, supporting Chelan PUD’s desire to expand technology access to remote parts of Chelan County.

“Today, innovative technology is pairing up with renewable hydropower to support our shared goals of a healthy environment and a strong, evolving economy,” said General Manager Steve Wright, Chelan PUD. “The new partnership with Microsoft provides immediate economic value for Chelan County as well as long-term benefits in broadband connectivity. This deal displays hydropower’s capability to support achieving 100 percent clean energy goals, while providing funding and access to expertise to help meet our objective of providing broadband access to 85 percent of county residents and hopefully more.”

“This is an exciting day for the state of Washington and especially for residents of Chelan County,” said Governor Jay Inslee. “This agreement between Microsoft and Chelan PUD is a perfect example of how Washington’s renewable, reliable hydropower resources will continue to play a central role in driving innovation, supporting rural economic development, and transitioning our economy to 100 percent clean energy.”

Chelan County PUD has an all-renewable,

carbon-free generation portfolio composed of more than 99 percent hydropower.

In addition, Microsoft is in the final stages of negotiating an additional renewable energy purchase agreement that would see the company contract for output of a new wind or solar resource in the state, expected to be sited and operations within the next five years.

No additional infrastructure is required in Chelan’s service area to be able to send power from Chelan PUD to Microsoft. Chelan PUD will work with Powerex Corp, of Vancouver, British Columbia, who will provide real-time forecasting scheduling, and transmission services to assist the PUD in transmitting its carbon-free power from Chelan County to Microsoft’s headquarters.

About Chelan PUD

Chelan Public Utility District was created by a vote of the people in 1936 and delivered its first power in 1947. The PUD is governed by a locally elected five-member Board of Commissioners. The general manager uses the policies and guiding principles set by the commission to generate and deliver electricity from our three dams to utilities that serve customers across the Pacific Northwest as well as to more than 51,000 retail customers in the county. The PUD also provides water, sewer and wholesale telecommunications services.

About Microsoft

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CONTINUED FROM PAGE 1

Cashmere's Beta Hatch wins \$135k at Flywheel event

center to fuel their insect production. They have plans to rapidly deploy dozens of farms to scale the production of insects as a new crop.

"At Beta Hatch, we see these problems as opportunity. Our insect-rearing technology converts mealworms and their waste into high-value proteins, oils, and nutrients for agriculture. Our IP enables insects to cost-effectively meet the global scale of demand for animal feed and crop fertilizer," stated CEO Virginia Emery.

"Beta Hatch is farming insects, we're doing that as an animal feed ingredient," said Emery. "We're farming mealworms. They're a superbug. They can grow in really dry environments, they grow indoors year-round. We get quite a lot of production in our facility. We're working on the technology to scale up the production of insects and we're going to be doing that in Cashmere."

Beta Hatch is coming to town with big ideas and tiny insects - the company uses technology to produce mealworms and its waste into animal feed.

Its agriculture based area of expertise will fit perfectly in Cashmere's agricultural heavy industry, according to Emery.

"Beta Hatch is connecting key resources for the agriculture community by creating products for animal



feed and crop fertilizer with new technology. We're eager to see the future growth of their production facility," said Gina Imperato, Cashmere Chamber of Commerce manager.

In order to meet growing demand for meat production, Beta Hatch industrializes insect production to provide livestock feed with the goal of being a more sustainable and predictable feed.

"The whole area is built on production of food and we really like that because that's the core business of what we do. We're excited to be in a community where we have that in common with our neighbors," said Emery.

"I have family over here so my business and I have been coming to the Wenatchee area for almost a decade to visit and explore, and we just really love this place," said Emery. "We see the area as a lot more affordable to have a manufacturing business versus being in Seattle right now. We really are excited because of the combination of economically making sense and also being in a farming

community." According to Emery, the company is expecting to hire between 10 to 20 people in the immediate forecast. Following its first year in Cashmere, Emery estimates dozens of more jobs will be available.

"By 2050, we will need to double global meat production to keep up with growing demand. The current means of producing livestock feed are inefficient and costly," stated the company via its website. Beta Hatch also lists these facts:

- 30% of crop production goes to feed livestock.
- Up to 60% of feed and food is wasted
- makes up 50% of the cost of our meat."

"As our community grows, the value of "a better quality of life" continues. So frequently visitors stop in looking to relocate and request visitor or real estate information. Securing diverse economic development and growth in Cashmere promotes a vibrant and visible community," said Imperato.



PHOTO COURTESY OF LAKE CHELAN ROTARY CLUB

Chelan 'Interact Club' students get schooled in 'Hope'

On March 24, five students from Chelan High School's Interact club supported Chelan Valley Hope's (CVH) 10 year Celebration Dinner. The Interact team worked with guests and CVH volunteers to assure a successful evening, which honored the original founders and other supportive community members. The students were oriented to the mission and goals of CVH and gained a better understanding of the services provided to those in need in our community. Pictured, left to right: Cynthia Garcia, Laura Montoya, Alondro Lopez, Ella Polley, Lana Fielding, and EZ Baldovinos (front). Photo courtesy of Lake Chelan Rotary Club

CONTINUED FROM PAGE 1

The death of an industry - a former pot grower speaks out

they destroyed an entire industry that brought wealth to the county coffers and to many employees, was this strictly done to appease the handful that complained about their grower neighbors?

FG: Yes, and once again I think it boiled down to a moral issue. Keith Goehner himself said he would never consider marijuana as agriculture at a public forum while running for the 12th district seat, which he now holds. This whole debacle was started with less than 20 people complaining.

WBJ: Tell our readers about what happened in the little town of Monitor in regards to "complaint" forms that were left at the post office there:

FG: Supposedly a county employee left forms in the public post office in Monitor stating if you had a complaint here is a form to fill and submit to the county. Unfortunately, while there are ideas on who they came from the post office could not confirm or deny that it was a county employee, but the forms have now been taken down as the local post office does not support that sort of behavior.

WBJ: Do you have any other examples of alleged improper official government behavior?

FG: The list is faaaaaaaaaaar too long to be answered in one question. Chelan County is corrupt from the inside out.

WBJ: Local marijuana retailers are now forced to purchase their stock from other counties and states. Do you feel this is unwarranted interference in free trade and American entrepreneurial spirit?

FG: Absolutely! You are literally taking money away from your own community. That is like importing apples to Wenatchee. It is insane and completely ridiculous to cripple an industry due to moral issues, yet wanting to keep the stores open for tax revenue all while you are

stealing jobs from an area that already does not have sufficient jobs.

WBJ: Is local law enforcement not cognizant that alcohol causes domestic violence on an infinitely greater scale than marijuana?

FG: I do not believe this issue necessarily falls on law enforcement, but more so on county government. The police are doing their job. I will say that law enforcement agencies actually have taken more steps by engaging in multiple studies and surveys with people who regularly consume marijuana and those who don't to help them better assess what someone under the influence looks like and how to better measure an experienced user versus a person who perhaps has never used before. Trying to better understand the effects of marijuana on a user will help authorities make better decisions and help free up the legal system from unwarranted arrests. If anything, the police are more open minded as well as willing to be educated then politicians are.

WBJ: What is your opinion on edibles?

FG: At this time marijuana is a class one schedule drug. The main reason for this is due to how the body processes THC (the active ingredient in cannabis) upon being ingested versus smoked. Technically marijuana is a hallucinogen when eaten in large amounts. This is due to the body's ability to absorb upwards of 90 percent THC when ingested versus a much smaller amount of less than 10-20 percent when smoked. This being said, the state has put together very stringent rules pertaining to the edible industry. Thus taking away most of the risks involved in getting "too high" leaving me (and many others) with the question of why it is still a class one scheduled drug. If it is due strictly to edibles, then keep it to the edibles and allow the flower to be a lower classification of drug.



GARY BÉGIN/WBJ

Marijuana plants.

Concerning the ability of business and nonprofit entities to obtain a marijuana license – House Bill 1236

Referred to the House Appropriations Committee on February 21.

Reforming the compliance and enforcement provisions for marijuana licensees – House Bill 1237

Substitute offered in the House on February 21.

Modifies how the Washington State Liquor and Cannabis Board (LCB) may enforce laws and rules against regulated marijuana businesses, and how these businesses may comply with laws and rules.

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Annual Percentage Yield is accurate as of 4/10/2019

Chelan PUD's Smith of Cashmere to lead state PUDs

OLYMPIA – Chelan County PUD Commissioner Randy Smith of Cashmere will lead the Washington PUDs Association (WPUDA) for the 2019-2020 term. He and other association leaders assumed their positions in Olympia in April.

Smith served as WPUDA vice-president and secretary prior to being elected president.

“It’s an honor to lead an organization dedicated to providing the best quality, most affordable and reliable utility service possible for our customers across the state,” said Smith. “PUDs are unique in our connection with customer-owners. We are directly responsible to the people we serve in the communities where we live.”

Smith was elected to the Chelan County PUD Board of Commissioners in November 2006 to represent District 2, and began serving his first six-year term in January 2007. He was re-elected in November 2018, to a third six-year term, running through 2024. As an orchardist and active community member, he has held many agriculture industry and community leadership roles

Skamania County PUD Commissioner Liz Green was elected WPUDA vice-president after serving a year as secretary; Jefferson County PUD Commissioner Ken Collins was elected secretary; and Lewis County PUD Commissioner Ben Kostick was elected to serve a two-year term as treasurer. Lewis County PUD Commissioner Dean Dahlin completed his year of service as president and will now fill the role of past president.



SUBMITTED PHOTO

Chelan County PUD Commissioner Randy Smith

WPUDA was established in 1936. Its mission is to support, protect and enhance its members’ ability to conserve the power and water resources for the benefit of the people of the State of Washington and provide not-for-profit, locally controlled utility services.

“A good plan violently executed now is better than a perfect plan executed next week.”
 — George S. Patton



Good news. Things are looking up!

Range Magazine editorial

Guaranteed. If Washington, D.C. bureaucrats don’t act, and soon, the death and destruction last summer in California will be repeated – somewhere.

In 2003, Dale Bosworth, former chief of the U.S. Forest Service, one of the federal agencies involved in forest management, made a chilling comment: “We have some 73 million acres of national forest lands at risk from wildland fires that could compromise human safety and ecosystem integrity. The situation is simply not sustainable – not socially, not economically, not ecologically.”

Today, after the destruction in California, Bosworth’s assessment of the situation has become even more ominous. For decades, few

have listened to warnings about the causes and consequences of the wildfires.

The destruction can be directly linked to the health of American forests, drought, governmental policy, endangered species, crippling of the logging industry and the dire economic downturn, a disappearing rural culture, and legal actions by litigation-happy special-interest groups with the money and power to shape policy.

The frustration has been palpable.

Enter Ray Haupt, a Northern California supervisor and Forest Service retiree, and registered professional forester, who feels encouraged after a series of meetings with Trump Administration officials. He reports he was among the locally elected officials from all 50 states invited for meet-

ings at the White House. For years Haupt has been trying to combine his knowledge of forest ecology with his knowledge of the broken system to make policy changes in Washington. He’s penned policy papers on topics such as the Endangered Species Act, the spotted owl, the Northwest Forest Plan, opposition to the proposed removal of the Klamath Dam, and the effects of wildfire smoke on agriculture in Northern California, according to a special report written by California writer Theodora Johnson in the Spring 2019 issue of RANGE magazine.

A digital version of “Earth to Washington: Fix Our Forests,” and the supporting sidebar, “President’s Remarks Strike a Chord,” can be accessed by visiting rangemagazine.com.



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Rock Island Waterfront Redevelopment

Courtesy of
Port of Douglas

“We’re continuing to move forward with the exciting Rock Island project, a visionary redevelopment project that transforms the former Rock Island Silicon Smelter and the surrounding area into a commercial and industrial

hub that encourages private and public investment in this underdeveloped portion of the city.

“The Rock Island Waterfront Subarea Plan and associated Final Environmental Impact Statement were presented to the Rock Island City Council at their regular meeting on

Thursday, March 28th, and a public hearing was conducted at their meeting April 11th. Final action by the City Council is anticipated at their April 25 meeting.

“The Adaptive Reuse report for the Silicon Smelter property, which keys up important programming and

project marketing tasks for the Energy and Technology Innovation Campus for the Port is nearly complete and will be available very soon. For more information about the project, visit rockislandwaterfront.com,” according to Port of Douglas Executive Director Lisa Parks.



SUBMITTED PHOTO

Port of Douglas Executive Director Lisa Parks

National ‘Hydro’ teams with Chelan PUD



WASHINGTON – The National Hydropower Association (NHA) and Chelan County Public Utility District (Chelan PUD) today released a new report looking at public policy areas that can unleash capabilities of hydropower for the next 30 years.

Entitled “Reinvigorating Hydropower: A cornerstone of our clean, affordable, reliable electric future” the report describes the value hydropower provides the grid and the recommended governmental and industry policies necessary to fully realize hydropower’s value.

“Hydropower has and will continue to play a critical role in states meeting clean energy goals. From providing reliability and resiliency to enabling other

renewables onto the grid, hydropower is the backbone of the nation’s electricity system,” said Linda Church Ciocci, Executive Director of the National Hydropower Association.

“However, for it to flourish, policymakers must breathe new life into the policies that are holding it back, and it starts with recognizing the true value of hydropower. This report is a call to action to begin that important discussion.”

“With the adoption of equitable and smart policies, hydropower provides the best generation pathway to an affordable, reliable and clean electric power system necessary to accomplish deep, economy-wide decarbonization,” said Steve Wright, General Manager,

Chelan PUD.

The paper makes a call to action, identifying six recommendations, covering a range of issues including market design, public policy and regulatory processes.

Design Markets that Value Hydropower Services

■ Hydropower is such a multi-purpose performer that it would be highly successful in a resource-neutral market.

To be sustainable over the long term, an equitable market must send appropriate price signals to hydropower owners and operators.

Markets fail when they only value some attributes (such as energy) while

transferring the benefit of others (such as associated grid services).

Regulators should re-examine all existing market design rules, practices and resource procurement programs to incentivize the generating attributes needed to achieve carbon reduction and reliability at low cost.

Choose Technology Neutral Policies for Carbon Reduction Goals

■ Public policy should focus on the best societal outcomes that allow alternative solutions to compete.

Renewable energy portfolios (RPSs) and tax incentives began as a means to kick-start nascent technologies, such as wind and solar.

As these technologies have matured, policies have not treated hydropower equitably.

Going forward, public policy should provide a more equitable, technology-neutral market signal for any generating resources that meet emission goals.

Allow Reinvestment in Existing Hydropower to Meet ‘Additionality’ Criteria

■ To achieve low levels of carbon emissions on the grid, renewable energy purchasers and those setting portfolio policies should view reinvestment in hydropower as meeting “additionality” requirements.

Limiting the markets in which hydropower can compete reduces the value of all types of hydropower investment.

Improve the Hydropower Licensing Process

■ Hydropower has the longest, most complex development timeline of any renewable energy technology.

The licensing process can cost millions of dollars and take 10 years or longer – even for projects being relicensed.

Recent changes to license term policy may unleash investments at existing projects if properly implemented.

However, more action will be needed to streamline and improve overall licensing outcomes.

Improve Project Performance

■ Given its aging infrastructure and contributions to grid resiliency and reliability, hydropower deserves more focus in the nation’s research portfolio.

There are opportunities to increase hydropower system output through new sensor technologies, combined with mega-data analysis.

Federal and state governments should support such efforts by finding room in their budgets to support R&D in the hydropower industry.

Improve Contracting and Quality Control Practices

■ Hydropower owners and vendors should work together so that equipment is resilient, easy to maintain and achieves its life expectancy.

Collaborative arrangements between owners and vendors that lead to longer term warranties and increased operational data sharing can enhance quality in a manner that ensures actual life matches planned investment life.



KEITH GOEHNER

WASHINGTON STATE HOUSE REPRESENTATIVE
12TH LEGISLATIVE DISTRICT

Page Jacob Ritzke with Rep. Keith Goehner

Wenatchee High School student **Jacob Ritzke** traveled to Olympia and served as a page in the state House of Representatives the week of March 25-29. He was sponsored by his 12th District **Rep. Keith Goehner**.

“It is great to see students from the 12th District have the opportunity to serve as pages in the Capitol. Jacob represented his school and district exceptionally well. It is encouraging to see young people have such an interest in the Legislature and state government,” said Goehner, R-Dryden. “Paging is a great experience and I am

looking forward to seeing more students paging in the future.”

Jacob is the son of Dan and

Billie Ritzke. He likes guitar, robotics and rocketry. The page program is designed to educate students about

the legislative process and expose them to the work being done at their state Capitol. Jacob learned to navigate the many buildings on the Capitol Campus while delivering messages and documents to legislators and staff. Pages also assist representatives on the House floor during debate and voting. During their week-long service, pages work on a culminating project and write a piece of legislation, then present the bill in a mock committee hearing to fellow pages. They also earn \$35 per day while serving in the program.



Diamond Foundry, Chelan PUD talk about power needs

With a new industry looking to start production in Wenatchee, Chelan County PUD commissioners reviewed the agreements recently, needed to provide up to 19 megawatts of power to the Diamond Foundry by the requested date of March 2020. The firm’s power needs would require a new substation at that time.

The gemstone manufacturer is leasing space from Stemilt to set up its new plant in Wenatchee. The property owner proposed a customer-built substation to power the operation because there is not enough PUD substation capacity to meet the load at that location. (At about 02:05 on the board meeting audio recording.)

“We welcome the Diamond Foundry and the employment opportunities it brings to our community,” said General Manager Steve Wright.

Chad Rissman, Distribution asset director, outlined the significant teamwork with Stemilt needed to meet the requested timeline to build the new substation. Rissman also updated commissioners on the work done so far.

The PUD, Stemilt and City of Wenatchee planners have determined the best location is next to the PUD’s North Wenatchee Substation off Hawley Street. It is close to transmission lines and supports the city’s long-range plans for Confluence Parkway.

Stemilt recently told the PUD that transformers are ordered and are expected to arrive in September. Chelan PUD usually plans 18 months of lead time to energize a substation once transformers are ordered.

Meeting the requested date to energize the new substation by March 2020 would heavily impact PUD work already planned, Rissman said.

Three agreements with Stemilt are needed to proceed, plus a large-load power contract with Diamond Foundry. Electricity pricing will be based primarily on the high

density load rate adopted in 2017.

PUD staff are targeting the May 13 meeting to seek board approval of the Stemilt agreements and June 3 for action on the Diamond Foundry power contract.

In other business, commissioners:

- Reviewed first quarter financial results. Bottom-line results are \$17 million better than budget with power contract revenues offsetting impacts of low stream flows, generating unit outages and higher retail demand from cold, early spring temperatures, said Mark Mullins, Enterprise Risk Management director. (00:36)

- Received an update on strategic planning. Work is on track to complete the plan in late summer. (01:45) Commissioners also reviewed survey results on approaches to aesthetics and supporting economic development. (01:20) In late May, all customers will be asked to give their opinion on the PUD’s proposed direction for the next five years.

- Set a special meeting at 1 p.m. on May 29 to meet with Chelan County and Port commissioners at Confluence Technology Center, 285 Technology Way, Wenatchee.

Upcoming events:

- May 13 – Commission meeting, 10 a.m. (rescheduled)
- May 25 – Kids Fest, 10 a.m., Walla Walla Point Park
- May 29 – Tri-Commission meeting, 1 p.m., Confluence Technology Center
- June 3 – Commission meeting, 10 a.m.
- June 13 – PUD Night at the Apple Sox

The next regular PUD commission meeting is at 10 a.m. on Monday, May 13, in the boardroom at 327 N. Wenatchee Ave.

Chelan PUD records most commission meetings, and a link to the audio is available on the PUD’s home page at www.chelanpud.org. Find us at [Facebook.com/ChelanPUD](https://www.facebook.com/ChelanPUD) and follow us on Twitter @ChelanPUD.



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National Nurses Week

Who are the best nurses in NCW? Two are right here in Leavenworth

By Rachel Hansen

It's a typical Thursday at Cascade Medical, and Nursing Director DeAnna Griggs is charging ahead, cradling a folder and her coffee mug, to her next appointment – an infection control meeting about a new partnership with University of Washington.

In the hall, a co-worker congratulates her for her recent honor – Nurse of the Year for

Excellence in Management, one of six awards announced by the NCW Nurse Week Committee. The committee also honored her supervisor, Chief Clinical Officer Shawn Ottley, as Nurse of the Year for Excellence in Executive Leadership. DeAnna smiles and humbly gives thanks. A nurse for 16 years, she's not used to the spotlight. She's more focused on caring for the people in her charge.

She leads a team of nearly 50 nurses and more than a dozen other staff in six departments. Today, Acute Care is busy with several patients, a blood transfusion and a new patient admit. The endoscopy department's schedule is booked to capacity with colonoscopies. Spring fever has hit the Upper Valley, and as more people head outdoors, it's keeping the Emergency Department busy with ortho-

pedic injuries. On the wall by the emergency department, a dozen paper baseballs are pinned to a cork board titled, "Caught Ya!" There, nurses thank each other on handwritten notes, one of many morale-boosting strategies DeAnna implemented since she was hired a year ago.

The radiology director stops by DeAnna's office during lunch and asks, "Hey, can you start an IV on a CT



SUBMITTED PHOTO

DeAnna Griggs



SUBMITTED PHOTO

Shawn Ottley

patient?" Of course, she does. She loves interacting with patients and their families, and she doesn't mind lending a hand. Next, she's working on recruitment, training, scheduling, payroll and long-term planning. How does she juggle it all? She sighs, her warm eyes shining with amusement, "I have 100 fires burning on my desk on any given day. I tackle the biggest flames first."

In her nomination letter, Clinical Nurse Manager Deb Schlotfeldt describes DeAnna as a natural leader who inspires by example. She's driven, organized and above all, compassionate.

"She has been a mentor to

me," Deb wrote. "She strives to deliver the highest quality of care for patients and their families and is compassionately committed to those she works with."

As Chief Clinical Officer, Shawn Ottley's days are also fast-paced. He oversees Inpatient and Emergency Department Nursing, Clinical Informatics, Infection Control, Social Work, Emergency Medical Services, Risk Management and Quality.

A former trauma nurse and flight nurse, he manages it all with a quiet sense of humor. As he's analyzing quality control data or developing a new nursing staff matrix, his soundtrack >>



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➤ might be Bad Religion or John Coltrane. His professional ensemble is made fun with vintage leather shoes and bright argyle socks.

“I’m humbled and honored,” he says of the award. The intercom calls him to the emergency department, he pushes up his black-framed glasses and rushes down the hall.

Over the last two years, Shawn built a community and staff training program that includes EMT courses, the Lippincott education database for staff, Trauma Nurse Core and Pediatric Advanced Life Support. Under his leadership, Cascade Medical has

offered more than 10 community classes and issued more than 150 CPR cards in the last year.

Shawn also spearheaded an Quality Improvement movement that involves every department at Cascade Medical. He implemented new goals and quality measures for the organization, including better incident tracking and peer review, chart audits, and a monthly score card to help nurses improve and celebrate their achievements. He leads a dozen different safety and quality committees. “He leads by example,” said Louise Regan, Quality Data Specialist. “He

encourages high-quality work but embodies and exemplifies his high standards for excellent patient care and teamwork.”

His leadership efforts resulted in a successful Department of Health licensure survey last month. He’s now working with Washington State Hospital Association to start a pilot program, the Rapid Response Team, at Cascade Medical for patients who need urgent medical care.

At the end of the day, Shawn grabs his motorcycle helmet from the acid-washed countertop he crafted, and rides home to recharge.

Mountain Meadows nurse dedicated to the patients, not just job

By Kalie Drago

Lifelong member of Leavenworth, Amanda Ledezma, found her niche in caring for others - Ledezma is the current Director of Nursing Services at Mountain Meadows, but has been a staple in the senior living campus for 11 years and played an integral role in the inception of the memory care unit.



SUBMITTED PHOTO

Amanda Ledezma

“(Mountain Meadows is a great place to work because) they’re focused on serving the people rather than the financial aspect,” said Ledezma.

Ledezma began her journey as a caregiver at Mountain Meadows while she simultaneously attended Wenatchee Valley College for her Associates degree in nursing.

She finished up her education milestones by securing her Bachelor’s degree online and since graduating college as a registered nurse, she’s remained at

Mountain Meadows.

“(The most rewarding part about my job) is walking through the end of their life - the end of their life is maintaining dignity and limit suffering,” said Ledezma.

Her steadfast dedication goes beyond just enjoying her work environment, but to the patients.

While Ledezma has stayed static at the senior living campus, she has grown within Mountain Meadows.

“She was very instrumental in birthing the memory care unit and has been re-

sponsible for staff development,” said a statement from Nate Oglesby.

A memory care unit serves a significant purpose in a senior living facility.

It offers an avenue to stimulate memory for individuals that are suffering with forms of memory loss diseases, such as Alzheimer’s. Ledezma being such a strong component of putting the memory care unit is an example of her unyielding dedication to helping those in her care.

“I was with it from the ground up, it was kind of my baby,” said Ledezma.

Ledezma does her job and does it well and has advice for those who choose to follow in her footsteps in pursuing a nursing career.

“Develop the best relationships you can with patients and their families,” said Ledezma. “Nursing is about customer service and serving people the best you can.”



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In honor of National Nurses Week, Mountain Meadows Senior Living Campus would like to recognize **Amanda Ledezma, RN**, **Aubrea Hill, RN** and **Nate Oglesby, RN**, for their service and dedication to our residents.

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Ways to Boost Your Home's Curb Appeal

(StatePoint) When it comes to your home, you only get one chance to make a great first impression – and that takes place before anyone ever steps inside, making curb appeal upgrades an effective way to beautify your home while boosting its value.

Here are some great ways to enhance curb appeal that will give you a great return on investment, according to Remodeling Magazine's 2019 Cost Vs. Value Report.

Garage Door Replacement

Whether you want your garage door to take center stage or provide a demure

complement to your home's overall exterior, the right selection will make a great visual impression. Luckily there are a growing number of ways to personalize a garage door. New color options, which include two-tone combinations, are growing in popularity, and an expanding array of panel designs can help you work in harmony with your home's architectural style.

But know that this is not just any cosmetic upgrade. A new garage door has the potential to improve your family's safety and comfort, providing safety features

not found in older models, while reducing heat and cold transfer for lower energy bills.

Manufactured Stone Veneer

A manufactured stone veneer project can enhance the aesthetic appeal of any space, indoors or out, and can be customized to suit your needs and style. When applied to a home exterior, this project has an impressively high return on investment at 95 percent, according to the 2019 Cost vs. Value Report.

Maximize this upgrade by opting for high-quality ma-

terials that look like authentic stone, even upon careful inspection. For example, the choices available from ProVia are molded and colored to produce a realistic, dramatic effect, mimicking stones from unique geographic regions in a range of cuts. Their online resources, which can be found at provia.com, include design ideas and tools for selecting harmonious color groupings, helping you make the best choices for your home.

Siding Replacement

Of all the home updates that will boost your curb appeal, new siding has the third highest return on investment, according to the report. When making this upgrade, consider materials wisely. Thanks to its overall low cost, ease of installation, minimal maintenance required and long-term durability, vinyl is the most popular home siding material. Whether you opt for insulated, traditional or decorative siding, this can be a great way to give your home a high-impact facelift that's well worth the cost. To add beauty and value to your home, start with curb appeal, selecting projects that offer a great return on investment.

Are you recycling your plastic beverage containers?

(BPT) - When you place a plastic beverage container in a recycling bin, you are an important part of the product's life cycle, helping that packaging to be used to make something new, over and over again.

An astounding 70 percent of what people toss in the trash is actually recyclable, but very few people recycle as often as they should.

What exactly happens to plastic beverage bottles that you put in a recycling bin?

They are collected, sorted and ground into plastic flakes. Different types of plastic flakes are separated before being washed and dried.

Then the processed flakes are used to make things like cups, trays, clothing, carpet fibers and so much more - including new beverage bottles.

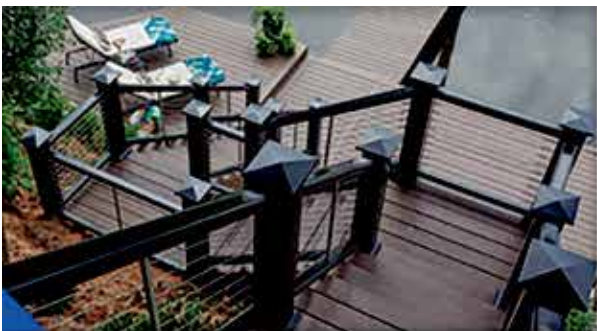
Recycling not only reduces waste, it saves energy too. Consider plastic bottled water

containers, for example. Making new bottles from old ones uses 84 percent less energy, according to the International Bottled Water Association (IBWA).

Understanding that every person plays a critical role in the recycling process, IBWA launched "Put It In The Bin" - a partner-friendly initiative focused on educating people about the value of always putting recyclables in the bin so they can be made into new and amazing things.

Recycling isn't always convenient, but it's worthwhile to do. When life is busy, it can be easy to forget to recycle. Consider these smart, easy-to-do tips that can help you make recycling a part of your daily life:

Location: Place your recycling bin near your trash bin as a visual reminder that recycling can be just as fast and simple as putting something in the garbage.



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Get More Bang for Your Buck With These Spring Home Improvements

»» Caps included:

Enjoy convenience drinks, empty them, replace the cap and recycle. It's important to remember that both the bottle and the cap are made from valuable plastics that are in demand by reclaimers.

Bring recyclables home:

Outside of the home it can be difficult to locate recycling bins. Make a conscious decision to bring empty beverage bottles home so they can be recycled properly.

Plan ahead: Make space for empty beverage containers in your bag or car so it's easy to bring them home and place them in your curbside bin.

Set reminders: More than 90 percent of American homes have access to curbside and drop-off recycling programs, according to IBWA. Set an alert on your phone so you remember to bring out the recycling on the designated day.

Reuse: Think about how you can reuse items, such as transforming empty plastic beverage bottles into a beautiful

holiday wreath. Watch the video here for details: https://www.youtube.com/watch?v=P_51YHj_4-o&t=2s.

Buy recycled:

Purchase goods made from recycled materials to support the ongoing life cycle of products.

There are many things that can be recycled, but bottled water containers are the most common drink item in curbside recycling programs, recycled at a rate of 53.9 percent, according to the "Put It In The Bin" website.

In fact, recycling just one plastic beverage bottle can conserve enough energy to power a 60-watt bulb for up to six hours, notes IBWA. What's more, according to Recycle Across America, five recycled plastic bottles provide enough fiber to produce one square foot of carpet.

With recycling, the possibilities are endless - but it all starts with one small personal choice to recycle. To learn more about how recycling makes a difference, visit putitinthebin.org.

(StatePoint) The warmer weather means it's time to start thinking about home improvement projects. Whether you're getting your home in tip-top shape for your own enjoyment, or getting it ready to put on the market, not all home improvement projects are created equal when it comes to return on investment (ROI). Here are top areas on which to focus.

Interiors

The kitchen is the heart of the home and it's one of the best areas to renovate in terms of ROI, according to Remodeling magazine's annual Cost vs. Value Report, which puts the price tag of the average minor kitchen remodel at \$22,507, with 80.5 percent of the cost recouped upon resale.

To give the kitchen an updated appearance, replace the flooring, countertops, sink and faucet. A fresh coat of paint in a trendy shade, such as Living Coral, Pantone's Color of the Year, can add a vibrant pop of color to energize any kitchen. Not looking to go that bold? Consider an accent wall, or stick to a classic palate of gray and white in terms of cabinets and countertops. White on white is also a popular new style for kitchen



PHOTO SOURCE: (C) TYLER OLSON / STOCK.ADOBE.COM

ens and bathrooms.

Other features home buyers are paying close attention to our laundry rooms and such energy-saving elements as Energy Star appliances and windows, according to the survey "What Home Buyers Want in 2019" by the National Association of Home Builders.

Curb Appeal

The popularity of outdoor projects remains strong and it's for a good reason. According to the Cost vs. Value Report, the biggest bang for your buck in 2019 will come from replacing a garage door. The report says the average price is \$3,611, and 97.5 percent of it is recouped when the house is sold.

Other outdoor projects with high ROI include adding manufactured stone veneer to the exterior (94.9 percent), adding a wood deck (75.6 percent) and replacing siding (75.6 percent). Looking for a simpler way to make an impact? Sprucing up the landscape by planting flowers or bushes or even just clearing the yard of debris will make a big statement.

No matter what updates you end up making, it's always a good idea to notify your insurance agent. "Certain upgrades may change the value of a house, so homeowners need to make sure they're properly covered," says Bob Buckel, vice president of

product management, Erie Insurance. "There are a few things to look for. Ask your agent about guaranteed replacement cost policies that can cover the cost to rebuild a home in today's dollars following a covered loss."

Some upgrades may also make you eligible for discounts, Buckel adds, especially if they make the home more secure. "For example, Erie Insurance offers certain safety discounts such as for installing smoke alarms or an automatic sprinkler system."

Now you have a checklist of DIY projects to focus on this spring. But before you start, take a moment to assess which ones are worth your time and money.



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Know what's below - Call 811 before digging for landscaping and home improvement projects this spring

(BPT) - With spring having officially begun, many eager homeowners and landscape professionals across the country will roll up their sleeves and reach for their shovels to start projects that require digging this season.

During the transition into "digging season," Common Ground Alliance (CGA), the organization dedicated to protecting underground utility lines, people who dig near them and their communities, reminds homeowners and professional diggers that calling 811 is the first step toward protecting you and your community from the risk of unintentionally damaging an underground line.

Every digging project, no matter how large or small, warrants a free call to 811. Installing a mailbox or fence, building a deck and landscaping are all examples of digging

projects that should only begin a few days after making a call to 811. Calling this number connects you to your local one call utility notification center.

According to data collected by CGA in a survey in March, millions of American homeowners will likely do DIY projects involving digging this year, but 42 percent of them do not plan to make a free call to 811 before digging.

"Tens of millions of Americans plan to do DIY digging projects this year, but according to our survey, 42 percent of them admit that they will not call 811 beforehand, which puts homeowners and their communities at risk," said CGA President and CEO Sarah Magruder Lyle.

"Calling 811 a few days before any planned home improvement projects that require digging - including common landscaping projects like planting trees



and shrubs - is critical to preventing incidents like service outages and serious injuries."

CGA's partnership with leading home improvement retailer Lowe's will provide a helpful reminder to the millions of Americans who shop at their stores for projects involving digging.

"During National Safe Digging Month in April and all year round, Lowe's supports 811 by including safe digging information on certain products we sell nationwide - like trees and Kobalt shovels and spades, among others - to help ensure the safety of our Pro and DIY customers who

will be outside digging," said Bill Boltz, Lowe's executive vice president of merchandising. "Our customers rely on Lowe's for help completing home and yard improvement projects, and we're committed to providing the critical safety information to help them do it the right way."

A utility line is damaged every few minutes in America because someone decided to dig without making a call to 811 to learn the approximate location of buried utilities in their area. Unintentionally striking one of these lines can result in inconvenient outages

for entire neighborhoods, serious harm to yourself or your neighbors, and significant repair costs.

As a result, CGA offers the following tips to make sure you complete your project safely and without any utility service interruptions, so you don't become a statistic.

Here's how the 811 process works:

1. One free, simple phone call to 811 makes it easy for your local one call center to notify appropriate utility companies of your intent to dig. Call a few days prior to digging to ensure enough time for the approximate location of utility lines to be marked with flags or paint.

2. When you call 811, a representative from your local one call center will ask for the location and description of your digging project.

3. Your local one call center will notify

affected utility companies, which will then send professional locators to the proposed dig site to mark the approximate location of your lines.

4. Only once all lines have been accurately marked, carefully dig around the marked areas.

There are nearly 20 million miles of underground utility lines in the United States, which equates to more than a football field's length of utilities for every person in the U.S. Your family depends on this buried infrastructure for your everyday needs, including electric, natural gas, water and sewer, cable TV, high-speed Internet and landline telephone. With that much critical infrastructure underground, it's important to know what's below and call 811 before digging.

To find out more information about 811 or the one call utility notification center in your area, visit www.call811.com.

Stunning new styles in flowers and plants for your garden

Striking new trends in flowers and plants for your garden

(BPT) - Today's plant lovers want more than the traditional flowers to enhance their home. Rather, people want to enjoy the experience of getting in touch with nature, while also looking for unique flowers and plants to add a more creative, personal touch of color and inspiration to their yards. This year, gardens will be more visually interesting, environmentally friendly and demonstrate the love and care provided by the families who tend them.

Here are a few of the latest gardening ideas you and your loved ones can enjoy, from Ball Horticultural Company.

Gardening as an experience

Detoxing from our daily dependence on digital distractions and tech gadgets is becoming not just a desire, but a necessity. What better way for you and your loved ones

to take a break from screens than to spend time with plants, creating beauty, serenity and even a nutritious lifestyle? Make the process a group effort: from going to your favorite garden center and choosing your veggies, to caring for them and watching them grow, then harvesting and eating, the full experience is something to enjoy. Plant and grow veggies like the Snackabelle Red Pepper, a mini bell pepper that starts out green, then ripens red, with a rich, sweet flavor - perfect to have at home for snacking as well as cooking.

If you love natural fragrances, Lavender Blue Spear is a wonderful choice. They are easy to grow, and will achieve a height of nearly a foot. You can use the fresh lavender to make infused oil, soap, hand scrubs or bath salts.

New color choices

Look for unexpected colors

to help you make a statement with your containers, window boxes or indoor potted plant garden this year. Striking new colors include the 2019 Pantone color of the year, "Living Coral," seen in the Gerbera Revolution Salmon Shades potted flower, also known as the African Daisy. Gerbera plants are easy to care for and provide great indoor decor, which also makes them perfect choices for gift giving.

New Tattoo Vinca looks like a work of art, with gorgeous petals showing modern colors, swirled with soft strokes of black that make each petal look inked. The Tattoo Vinca is not only low-maintenance and heat-tolerant, but will attract pollinators like bees and butterflies to your garden. The Double Zahara Bright Orange Zinnia is another great choice for head-turning color. Its double flowers bloom in vivid orange, and they are suitable for landscaping and

container planting. This flower is also a breeze to care for and pollinator-friendly.

Or you can choose a unique plant with warm tones, like the bright and colorful Ornamental Pepper, with such attractive multi-colored fruits that they are grown just for show. The Ornamental Pepper displays intense shades of yellows, oranges and reds in its fruit.

Other flowers catch the eye with dynamic texture, such as the lovely Double PinkTastic Calibrachoa, a fully double flower with a dark pink eye and lighter pink petals. Its burst of blooms will cover the plant and spill over their containers, window boxes or hanging baskets.

Easy options for beginning gardeners

New gardeners who want choices beyond traditional flower options have great alternatives this year. If you're looking for plants that

are durable and colorful, the Echinacea Sombbrero Tres Amigos produces a deer-resistant perennial flower that is highly attractive to butterflies and songbirds. Tres Amigos shows three colors, opening as a peachy-orange color, then aging to rose and fading to burgundy.

A great way to fill large spaces quickly is the attention-getting Big Blue Salvia, with spires that continuously bloom from July into the fall, with little care needed. This flower grows from 24 to 36 inches tall, with beautiful deep blue blooms that

are attractive to hummingbirds and bees.

Beginner and experienced gardeners alike can enjoy the newest gardening trends by branching out into plants and flowers to attract pollinators, taking advantage of vivid new color options and involving the whole family in the process. To explore a whole new world of gardening options, visit your favorite local garden center this spring. Share your own style for 2019 by making your garden a personal experience.

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Home and garden improvements that will benefit local wildlife



PHOTO SOURCE: (C) SHARON DAY / STOCK.ADOBE.COM

(StatePoint) When it comes to changing the world, your own backyard is a great place to start.

As you make home improvements, consider their potential to benefit local wildlife that travel in and around your property.

Here are a few important steps you can take.

Plant Native Species

By planning native species exclusively in your garden and yard, you will be promoting a healthy local ecosystem while providing proper nourishment and a

natural habitat for visiting wildlife, whether that be insects, birds or furry creatures. Because native plant species are meant to thrive in your local climate, they will require less maintenance, which means a beautiful yard with less stress.

Prevent Bird Strikes

You may not realize it, but your home poses a risk to birds. Window strikes are common among many species of migrating birds, and millions of wild birds are killed annually flying into windows.

However, a simple home improvement project can make your home safer for birds.

Birds can see certain light frequencies that humans can't, so by applying UV decals and UV liquid to your home's windows and sliding glass doors, you can make windows visible to birds in a way that won't obstruct your own view.

"Protecting birds adds beauty to your garden, is good for the environment and most importantly, saves lives," says Spencer Schock,

founder of WindowAlert, a company that offers UV decals and UV Liquid.

The UV decals and liquid from WindowAlert have been proven to effectively alter the flight path of birds to prevent window strikes.

The coating will look like etched glass to the human eye, but be very visible to a bird. As UV reflectivity may fade over time, it's important to replace the decals and liquid every four months. Application techniques can be found by visiting WindowAlert.com.

Build a Bird house

Add beauty to your yard with a wooden bird house.

Find a design you love or get creative and craft your own, using your own home's architecture for inspiration.

A strategically placed bird house – either within three feet of a window or over 30 feet away – will help avoid bird strikes.

Be a good neighbor – not just to the other humans. Make improvements to your home that will help protect both local and migratory wildlife.

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Page Sarah Tibbits



OLYMPIA – Sarah Tibbits of Wenatchee, a ninth-grader at Wenatchee High School, spent a week working as a page for the Washington State Senate at the Capitol in Olympia.

Tibbits was one of 26 students who served as Senate pages for the 13th week of the 2019 legislative session.

Tibbits was sponsored by 12th Legislative District Sen. Brad Hawkins, R-East Wenatchee. Sen. Hawkins serves all of Chelan and Douglas, and parts of Grant and Okanogan counties.

“Sarah is a bright and ambitious young lady,” said Hawkins.

“She did an excellent job serving as a page, and we really enjoyed having her. It’s always a pleasure to have students in the

page program from the 12th Legislative District.”

The Senate Page Program provides an opportunity for Washington students to spend a week working at the Legislature. Students deliver documents and mail and distribute messages. Pages spend time in the Senate chamber and attend page school to learn about the legislative process. Students also draft their own bills and participate in a mock session.

Tibbits worked on a mock bill to ensure doors on classrooms can be locked from the inside in case of a lockdown. She also carried the state flag during the honor guard at the start of session on Wednesday.

Her favorite thing about being a page was getting to make deliveries

and explore the Capitol. Tibbits enjoyed answering visitors’ questions as well. One of her biggest takeaways from the experience is that the government is not nearly as serious or formal as she expected it to be. Instead, Tibbits says the senators and staff are very friendly.

Tibbits enjoys playing basketball, playing the violin, reading, writing, and hiking. She hopes to attend Oxford University and pursue astrophysics.

Tibbits, 15, is the daughter of Clark and Heidi Tibbits of Wenatchee.

Sen. Hawkins and his staff send a special “thank you” to Sen. Fortunato, R-Auburn, who generously donated one of his page sponsorships spots to Sen. Hawkins so Sarah could come to page.

Page Cheyenne McKee



OLYMPIA – Cheyenne McKee of Wenatchee, an 11th-grader at Wenatchee High School, spent a week working as a page for the Washington State Senate at the Capitol in Olympia. McKee was one of 20 students who served as Senate pages for the 14th week of the 2019 legislative session.

McKee was sponsored by 12th Legislative District Sen. Brad Hawkins, who serves all of Chelan and Douglas counties, and parts of Grant and Okanogan counties.

“As session draws to a close, the pace really picks up here in Olympia,” said Hawkins. “I’m very glad Cheyenne got a chance to see the legislative process up close during an exciting week.” The Senate Page

Program provides an opportunity for Washington students to spend a week working at the Legislature. Students deliver documents and mail and distribute messages. Pages spend time in the Senate chamber and attend page school to learn about the legislative process. They also draft their own bills and participate in a mock session.

McKee’s favorite thing about being a page was getting to know the other pages who come from very diverse backgrounds. She enjoyed staying with a host family who housed a total of six pages all at once.

Another one of her favorite parts was participating in the mock committee hearing. It allowed her to gain insight to how state

government works. After her week in Olympia, she said she is interested in possibly running for office one day and becoming a voice for constituents. Working as a page showed her that government isn’t as scary or intimidating as she once thought. She appreciated how everyone was nice and willing to help.

McKee enjoys speech and debate, snowboarding, and rock climbing. After high school she hopes to participate in the Rotary Youth Exchange program and experience living in another country. She also plans to pursue a degree in psychology or art.

McKee, 16, is the daughter of Kevin and Rosemarie McKee of Wenatchee.

Page Avery Miller



OLYMPIA – Avery Miller of Wenatchee, a ninth-grader at Wenatchee High School, spent a week working as a page for the Washington State Senate at the Capitol in Olympia.

Miller was one of 20 students who served as Senate pages for the 14th week of the 2019 legislative session.

Miller was sponsored by 12th Legislative District Sen. Brad Hawkins, who serves all of Chelan and Douglas counties, and parts of Grant and Okanogan counties.

“It was great having Avery page for our office last week,” said Hawkins.

“With so much going on this session, it’s always nice to see faces from home.”

The Senate Page

Program provides an opportunity for Washington students to spend a week working at the Legislature.

Students deliver documents and mail and distribute messages.

Pages spend time in the Senate chamber and attend page school to learn about the legislative process. Students also draft their own bills and participate in a mock session.

Miller’s favorite thing about being a page was participating in the mock committee hearing.

For the mock hearing, she introduced legislation to clarify the rules and regulations regarding service animals.

Miller said she had fun voicing her opinion on various issues and listen-

ing to others’ perspectives.

When asked if she would recommend the page program, Miller responded, “Yes, definitely! It doesn’t matter where you come from or what you want to do in the future. They give you the tools to succeed, you just have to utilize them.”

Miller enjoys participating in long distance and recreational trail runs.

She is interested in sports medicine and hopes to attend the University of Washington or an out-of-state college to become an orthopedic surgeon.

Miller, 15, is the daughter of Joe and Kim Miller of Wenatchee.

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MEMBER HIGHLIGHTS

Renewing Members This Month



Thank You to the following valued renewing members this month. We're extremely grateful to each of you for your continued membership, involvement and support!

- Ghiglia Homes LLC – 3 years
- Jessup Home Design – 2 years
- Lake Chelan Chamber of Commerce – 2 years
- Laura Mounter Real Estate & Co. – 19 years
- Leavenworth Electric & Excavation, Inc. – 21 years
- Legion Concrete Services LLC – 1 year
- Libke Insurance Associates, Inc. – 13 years
- MJ's Odds & Ends, LLC dba Worry Free Lawns – 3 years
- NCW Appraisal – 11 years
- NCW Home Inspections, LLC – 8 years
- Ogden Murphy Wallace, PLLC – 3 years
- P & P Remodeling Services LLC – 1 year
- Peet Plumbing – 22 years
- Quality Pacific, Inc. – 21 years
- Roberts Construction, LLC – 4 years
- Valley Supply Co. – 2 years
- Yusi Construction, Inc. – 22 years

- Apple Valley Honda – 8 years
- CPW Insurance – 1 year
- Dave's Plumbing Inc. – 1 year
- E.D.Y. Construction Corp. – 10 years

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Building North Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.

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Visit us online at:
 www.BuildingNCW.org

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 CALL 293-5840 TO LEARN HOW

On behalf of the Board of Directors, membership and staff of Building North Central Washington I would personally like to thank Marc Straub for 17 years of tireless dedication as the face and voice of the North Central Home Builders Association and Building North Central Washington!

As CEO, Marc has earned the respect of all of those that he has served at BNCW as well as community leaders, elected officials and even some bureaucrats!

Marc is moving on to serve full-time as a Douglas County Commissioner, our loss is their gain! Marc's leadership and steady-hand guiding the organization will be missed here but those traits will serve him and Douglas County well.

Marc leaves behind some very large shoes to fill, fortunately BNCW is blessed with tremendous leadership on the Board of Directors, a great staff and I know where Marc lives if he won't answer his phone when I need solid advice!

Best wishes and God Bless my friend!

Lee Pfluger
 CEO Building North Central Washington

Need Employment Forms?

As a valued BNCW member company, we can provide you complimentary access to required State and Federal forms.

Please contact Kim Fenner at (509) 293-5840 to make the necessary arrangements.

This is a membership benefit and is available to you at no additional cost!



MEMBER MESSENGER

"Driven to Promote and Protect Small Business"

MAY 2019 ASSOCIATION NEWSLETTER

PAGE 2

BNCW's:

FROM A DIFFERENT PERSPECTIVE

Jolly Jobs

"March's job report was virtually perfect. 196,000 new jobs, upward revisions of 14,000 for January and February, wage growth that is steady at 3.2% Y-o-Y, the broadest measure of unemployment at 7.3%, its best showing since 3/01, and hours worked up from 34.4/week to 34.5/week. This report suggests the economy is not slipping into recession but also isn't running hot enough for the Fed to raise rates soon. Nice spot!"

Elliot F. Eisenberg, Ph.D.
GraphsandLaughs LLC
elliott@graphsandlaughs.net
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Calling all builders & remodelers!

not sure if your homeowners would want to have their home in this year's Tour.

There are plenty of incentives for your homeowners to consider.

Discounts on things like appliances, fixtures, materials and much more are available when local providers know that their products and services will be featured in the BNCW Home Tour & Remodeling Expo.

This can save your homeowners thousands of dollars! Discounts are also available for spec homes, too.

Yet another important intrinsic benefit to participating homeowners is the value that comes from being able to market their home in the future as a previous Tour home.

BNCW's Home Tour & Remodeling Expo attendees are more likely to be serious prospects, who are in the market to buy, build, or remodel.

Again, this means that participation in this event provides industry professionals access to the perfect targeted

audience.

In turn, the three-day event provides consumers the unique opportunity to meet industry leaders, face-to-face, in an informal setting, while gaining access to invaluable information – all the while helping to establish relationships that other forms of marketing simply cannot match.

The BNCW Home Tour & Remodeling Expo is one of the most effective methods for matching up industry professionals with consumers seeking trusted professionals!

This year's Tour takes place September 13-15. Participation in the 2019 BNCW and Sangster Motors Home Tour & Remodeling Expo is limited.

So, if you're considering participation this year, we encourage you to act early!

For more information about how you can be a part of this keystone event, please call the BNCW office at 509-293-5840 and speak with Lindsay Rey, Membership and Events Director!



BNCW's Weekly Dirt e-Update

Each Tuesday, BNCW sends out a weekly e-Update to our valued members and their employees. The purpose is to keep our members well-informed of important information that may affect them. If you have a notice that would be beneficial for other members to know, please let us know and we will be sure to include it within an upcoming e-Update.

If you're not currently receiving this weekly e-Update and would like to, simply give BNCW a call at (509) 293-5840 and request to be added to our contact list and we'll be sure that you begin receiving the **BNCW's Member Weekly Dirt**.



BNCW Annual Golf Tournament • Highlander Golf Club • Friday, June 14th

Registration.....11:30 - 1:00 PM
Shotgun Start..... 1:00 PM
Brats will be provided on both front and back 9

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MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

MAY 2019 ASSOCIATION NEWSLETTER

PAGE 3



Wenatchee Valley Technical Skills Center, Construction Trades Program Students work on the Conrad Rose Mansion Project.

Construction Trades Program

Under the direction of their instructor Terry Fike and Visscher Consulting LLC, the students of the Wenatchee Valley Technical Skills Center, Construction Trades Program have been working on the restoration of the historic Conrad

Rose Mansion in downtown Wenatchee.

“It’s not every day you get your hands on a project like this, personally, I get excited about the chance for my students to be part of revealing the history that is hidden behind the walls of this building and the ability

to bring new life into a historic Wenatchee landmark,” – Terry Fike

The students reconstructed the dentil work on the outside of the historic building, recreated hundreds of wood corbels and 75’ of wooden drip edge.

In addition to the experience of reproducing historical millwork, the students were able to get an incredible history lesson, not only of an iconic local structure but in the construction methods used before the plethora of power tools available to car-

penters today!

“This really makes me appreciate those who used hand tools to build these amazing structures,” said senior Chad Simpson. “Nowadays, we are so accustomed to power tools that we don’t fully appreciate how much work went into construc-

tion in the old days,” –Senior Chad Simpson

Congratulations to Terry and the students of the Construction Trades Program for a job well done!

BNCW is proud to be involved with such a great program!

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PAGE 4

EPA Certified Lead-Safety for Renovation, Repair, and Painting Training Combined Class

Are You Current With Your Certification? Firm & Individual



May 22, 2019

8:00 am—5:00 pm

BNCW Office
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AVOID EPA fines of up to \$37,500 for each violation!
Firms who knowingly or willfully violate EPA's RRP Program requirements could result in penalties of up to \$37,500 per day per violation and/or face imprisonment!



Instructor: N.I.C.A Training

Does your business involve the renovation, repair or painting of structures built before 1978?

If so, there are new federal regulations that went into effect in April 2010 which may prevent you from performing your work. Under the U.S. Environmental Protection Agencies Lead-Based Paint Renovation, Repair, and Painting (RRP) Program, construction firms must apply for and receive EPA Certification to disturb paint as part of their work in pre-1978 housing and child-occupied facilities. In addition, all of these jobs must be supervised by Certified Renovators, specifically, individuals who have completed an EPA-accredited, full-day training course. The training course is required for any contractor that is involved in any activity that will—or has the potential to—disturb six square feet of lead-based paint in a room or 20 square feet on the exterior. The rule does not apply to minor maintenance or repair activities; however window replacement is not considered minor maintenance or repair.

Who Should Take This Class?

- Home Improvement/Renovation Contractors
- Remodelers/Carpenters
- Painters
- Plumbers
- Electricians
- Maintenance Personnel
- Residential Property Managers/Owners
- Workers Removing or Modifying Painted Surfaces
- Anyone disturbing more than 6 sq. ft. (interior) & 20 sq. ft. (exterior) of lead-based paint

What Activities are Subject to the RRP Program?

- Remodeling and Repair/Maintenance
- Electrical Work
- Plumbing
- Painting
- Carpentry
- Siding/Window Replacement

Additional Information

Lead Renovation, Repair & Painting Certification and Re-Certification

May 22, 2019

Class size limited to 8 attendees

Check-in 7:45 am
Session: 8:00 am—5:00 pm

Re-Cert Session:
Check-in 7:45 am
Session: 8:00 am—3:00 pm

Location:
BNCW Boardroom
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Pre-Registration Required
Call the office with questions at 509-293-5840.

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BNCW EVENTS

BNCW's May Board of Directors Meeting

■ May 16, 2019, 7:00am to 9:00am
Building North Central Washington
2201 N. Wenatchee Ave, Wenatchee
Chairman: Amy Gustin

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws.

Our Directors meet the Third Thursday of each month in the boardroom of the BNCW offices.

These meetings begin at 7:00am and are open to any BNCW member to attend. If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.

BNCW's June CPR & First Aid Training

May class is FULL!

■ June 11, 2019, from 4:00pm to 6:00pm
Held at Building North Central Washington,
2201 N. Wenatchee Avenue, Wenatchee

\$49/person, includes Continuing Ed credits and is good for new and recertification.

Call BNCW at (509) 293-5840 to Register!

Were you aware that as an employer, unless you are able to get an injured employee to medical care within 3-4 minutes, you are required to have trained and equipped employees? This two-hour class will provide attendees with their certification.

Our instructor — George Templeton — puts on a great class that is enjoyable and informative, too.

Pre-registration Required. Seats are limited to 15 and fill-up quickly, so reserve your spots early!

You may also register online at BuildingNCW.org.

Advertise your BNCW membership with pride!

The BNCW logo is synonymous with an organization that promotes high standards and professionalism among its membership throughout North Central Washington. Our Association is a trusted source for industry professionals in the communities we serve.

As a member of Building North Central Washington, you are encouraged to display the Proud Member logo in all of your marketing efforts: business cards; stationery; media advertisements; online and website marketing; telephone directory advertisements and etc.

In addition to stickers for your vehicles and office windows, we have camera-ready art available to you by simply calling the BNCW office at 509-293-

5840, or logging into the members-only area of the BNCW website at www.BuildingNCW.org.

Let's demonstrate our unity and pride in being a part of this premier organization!



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New Land Trust board president announced



Suzanne Hartman

The Chelan-Douglas Land Trust (CDLT) recently announced that **Suzanne Hartman** has been appointed President of the 16-member Board of Directors.

Hartman recently retired from her position as Manager of Communications for Chelan County PUD. She brings over 30 years of communication and public relations

experience to her leadership position as CDLT Board President.

Hartman succeeds John Lehmkuhl as president and will serve in the position from March until Feb. 2022.

The CDLT membership ratified three new board members: Elizabeth Wilson, Randy Asplund, and Paul Hessburg.

They fill positions held by Chris Stahler, Anne Hessburg, and Geordie Romer who each completed their three terms on the board.

About the CDLT

The Chelan-Douglas Land Trust is a local non-profit working to engage communities in conserving, caring for, and accessing the natural lands and waters that sustain North Central Washington.

The Land Trust has a 34-year record of working collaboratively with property owners

and communities to identify and protect the region's most important natural landscapes forever. For more information: cdlandtrust.org.



Elizabeth Wilson

Elizabeth Wilson lives in Malaga and after owning and operating a dance school for 10 years, spent most of her career in commercial real estate, developing and redeveloping shopping centers, office buildings, residential plats and a marina.

The last 6 years, as Vice President of Olympic Property Group, the real estate division of a major timber company, she helped to preserve over 10,000 acres of forest lands by managing conservation sales in Kitsap and Skamania Counties.



Randy Asplund

Randy Asplund lives in Wenatchee and is a professional civil engineer and a senior principal with the firm of RH2 Engineering.

Randy has previously served on the Wenatchee City Planning Commission where he was the Commission chairperson for 6 years. He is currently serving on the Washington State Community Economic Revitalization Board representing the seven counties located east of the Cascades and west of the Columbia River.



Paul Hessburg

Paul Hessburg lives in Wenatchee and is a senior research scientist working in the fields of landscape and fire ecology. He has been a practicing forester for 40 years, and has worked for the Pacific Northwest Research Station of the US Forest Service for the last 35 years. He previously served on the CDLT Board of Directors and Lands Committee from 1998-2016, chaired that Committee from 2007-2016, and served on the Executive Committee as At-Large member for the last decade of his prior board service.

Wenatchee Valley Dispute Resolution Center welcomes new customer care coordinator

The Wenatchee Valley Dispute Resolution Center is a nonprofit organization dedicated to providing mediation services, training, and programs to assist people in the peaceful resolution of disputes while complimenting the judicial system. Jennifer Talbot, WVDRC Executive Director, is pleased to announce the hiring of **Emily Bryan** as Customer Care Coordinator.

Emily will coordinate scheduling mediations, volunteer mediator support, and other program functions. She has experience in customer service, record



Emily Bryan

keeping, and program organization.

Emily is looking forward to

using her skills to serve our community in a positive way through conflict resolution.

About the WVDRC:

Mediation is a voluntary process that provides an opportunity and an environment for mutually and efficiently resolving conflicts in a private, safe, and positive environment.

With the help of certified skilled mediators, parties share their views and have the opportunity to address important issues in a cooperative constructive way. Resolutions are created together and accepted by both parties that reflect the individual values and needs of both. PO Box 3391 (14 N. Mission Street), Wenatchee, Washington 98807 - 509-888-0957 wvdr.org



Happy Retirement!

After 38 years of serving our local community and their insurance needs, **Brad** is retiring! His daughter, **Heidi Huddle**, is taking over the family business and looks forward to carrying on the role of being a trusted advisor. Please join all of us in wishing Brad a very happy retirement!

Brad Huddle

Heidi Huddle

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AWB Statement on 2019 Legislative Session

AWB news release

OLYMPIA — Kris Johnson, president of the Association of Washington Business, issued the following statement on the conclusion of the 2019 legislative session:

“We’re concerned that lawmakers chose to raise taxes at a time when the state budget was already growing at a remarkable rate.

“We understand the many competing demands for funding and appreciate investments in K-12 education and higher education. But even without raising taxes, lawmakers had \$5.6 billion more to spend, and they failed to fully explore opportunities to reduce costs.

“Rather than looking for cost savings, lawmakers chose to raise more than \$1 billion in new taxes over the next two years and \$2.5 billion over four years.

“The \$52.4 billion budget approved last night is nearly \$8 billion more than the previous budget and represents a 17.5 percent increase in state spending, one of the largest increases in the last 25 years.

“This comes on the heels of double-digit growth in the previous two budgets, raising serious questions about the long-term sustainability of such spending. We’re pleased that lawmakers did not vote on a proposed capital gains tax, preserving one of Washington’s key competitive advantages, and we welcome positive steps in education, including special education funding and recognition that students need multiple pathways to graduation.

“We’re also encouraged



Kris Johnson

that lawmakers listened to concerns raised by independent contractors and agreed to study proposed changes to this important sector of the economy.

“We look forward to working with lawmakers and agency leaders as they implement the clean energy law and appreciate the ability to implement this legislation first, before adopting a cap-and-trade system or low-carbon fuel standard. We remain concerned about the reliability of Washington’s power grid and preserving Washington’s low-cost power, which is one of our key competitive advantages.

“Unfortunately, the positive steps lawmakers made this year are overshadowed by our concerns about the long-term sustainability of the state’s dramatic spending growth and the potential for equally dramatic budget cuts when the next downturn in the economy occurs. We have seen this ‘boom-and-bust’ cycle before and hoped that lawmakers would avoid repeating it.

“We remain committed to working with lawmakers and others to bring economic prosperity to all of Washington.”

About the Association of Washington Business

Formed in 1904, the Association of Washington Business is Washington’s oldest and largest statewide business association, and includes nearly 7,000 members representing 700,000 employees. AWB serves as both the state’s chamber of commerce and the manufacturing and

technology association. While its membership includes major employers like Boeing and Microsoft, 90 percent of AWB members employ fewer than 100 people. More than half of AWB’s members employ fewer than 10. For more about AWB, visit www.awb.org.



Coldwell Banker Lake Chelan Properties earns ‘Gold’ award

CHELAN – Coldwell Banker Lake Chelan Properties has been named a Gold level Premier Office for year-end 2018, one of the highest honors Coldwell Banker offices.

This is the third year this office has been awarded this distinguished award. Only 125 offices, representing the top 4% of all Coldwell Banker offices internationally, achieved this

distinction that is based on average production per sales associate in 2018.

More than half of the sales professionals at Coldwell Banker Lake Chelan Properties also achieved

personal best sales results in 2018 and 10 brokers received a designation award from Coldwell Banker based on sales volume by adjusted gross commission or by sales units.

International President’s Premier	JUSTIN SKAAR	Top 1% globally
International President’s Circle	KEITH ALLEN	Top 5% globally
International Diamond Society	KIM SKAAR	Top 10% globally
International Diamond Society	ALICE HARRIS	Top 10% globally
International Diamond Society	KATHY JO PORTER	Top 10% globally
International Diamond Society	GUY EVANS	Top 10% globally
International Diamond Society	CORA NORDBY	Top 10% globally
International Diamond Society	STEVEN ORTOLF	Top 10% globally
International Sterling Society	ANITA DAY	Top 16% globally
International Sterling Society	CAROL ORTOLF	Top 16% globally

Coldwell Banker Lake Chelan Properties is a full-service real estate company with history serving clients in Central Washington dating back nearly 40 years.

The firm has been ranked as the #1 residential real estate firm by sales among all members of the Northwest MLS in Central Washington since 2014.

With three offices to serve clients in Chelan, Brewster, and Winthrop, Coldwell Banker is the perfect partner for waterfront property, community waterfront, acreage, farms, ranches, condominiums, building lots, new developments, timeshares, commercial real estate, long-term rentals, and property management.

Coldwell Banker Lake Chelan Properties is located at 101 East Woodin Avenue in downtown Chelan,

Washington, and can be reached at 509-682-7777 or online at CBChelan.com.

Coldwell Banker Lake

Chelan Properties has been an affiliate of the Coldwell Banker® system for nearly 20 years.

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TOP PROPERTIES – March 2019

Buyer	Seller	Sales Price	Address	City	Acreege	Sq Footage	Year Built	Bed-rooms	Bath-rooms	Pool	Fire-place
NBINV AP7 LLC	LIGHTHOUSE POINT II AT LAKE CHELAN LLC	\$3,762,761	160 WINESAP AVE	MANSON	86.8100	0	0			N	N
WA CHELAN APARTMENTS LLC	NAUMES INC	\$3,086,139	111 N APPLE BLOSSOM DR	CHELAN	4.1900	0	0			N	N
NBINV AP7 LLC	LIGHTHOUSE VISTA AT LAKE CHELAN LLC	\$2,032,387	3250 LAKESHORE DR	MANSON	36.7500	1388	1940	1	1	N	N
NBINV AP7 LLC	MARKER LUKE W	\$1,499,852	TEMPLIN RD	MANSON	13.0200	0	0			N	N
KSC PROPERTIES LLC	G & B PROPERTIES EAST LLC	\$1,150,000	18640 BEAVER VALLEY RD	PLAIN	1.1400	15428	2000			N	N
UPPER VALLEY MINI STORAGE LLC	CHUMSTICK MINI STORAGE LLC	\$1,016,000	12300 CHUMSTICK HWY	LEAVENWORTH	1.9700	16000	2018			N	N
BANGHART DORETTE	JEFFRIES RONALD G	\$830,000	105 LLOYD RD	MANSON	29.5400	2028	1981	3	2	N	Y
BHUTANI RASHPAL S & ARVINDER K	BRAEGELMANN MARK&SHANNON	\$799,000	20662 MIRACLE MILE	LAKE WENATCHEE	0.2500	1708	2009	3	3	N	Y
CHELAN-DOUGLAS CHILD SERVICES ASSOCIATION	WEN CONG JEHOVAH'S WITNESSES	\$790,000	METHOW ST	WENATCHEE	0.3000	0	0			N	N
PI HOLDINGS LLC	JONES HARTWIG LLC	\$750,000	4370 MALAGA ALCOA HWY	MALAGA	3.0700	0	0			N	N
OLSEN RANDAL D & DENISE E	APARICO ANDREW D & NAJA L	\$740,000	3642 RIDGEVIEW BLVD	WENATCHEE	0.4600	4216	2003	4	3	Y	Y
AVELAR ANGEL	PICKETT THOMAS & LINDA	\$690,000	1517 MAIDEN LN	WENATCHEE	2.5600	2574	1986	5	1.75	N	Y
VALERI PATRICK N & DESILEE C	DILLY SCOTT J	\$640,000	1445 MISSION CREEK RD	CASHMERE	2.6800	2228	1999	3	3	N	N
549 WEALTH TRUST C/O MATT FLYNN & BETH JOHNSON	EASY STREET INVESTMENTS LLC	\$630,000	421 S MISSION ST	WENATCHEE	0.1400	2780	1920			N	N
NELSON ERIK & KRISTINA	JENKINS KENNETH A	\$625,000	333 HENDERSON RD	CHELAN	0.8800	2093	2000	3	2.25	N	N
SULLIVAN SUSAN S & DEREK R	TAYLOR DONALD M & SUSAN L	\$560,000	107 ELDORADO PL	CHELAN	0.2400	1286	1984	3	2.5	N	N
HOYT ALEXANDER A & ALLIE	AHO KEVIN W & LANA N	\$530,900	125 SUMMER BREEZE RD	MANSON	0.2300	2634	2018			N	N
TAYLOR MICHAEL S & TIFFANY L	CORNELIO FAMILY INVESTMENTS LLC	\$529,500	263 LILLY LN	WENATCHEE	0.3000	2870	2009	3	4	N	N
SHAN VACATIONS & WEDDINGS LLC	PETERSON'S WATERFRONT INC	\$520,000	103 N PARK ST	CHELAN	0.0000	1949	0			N	N
CONDOTTA CARY & TOMLINSON JOAN	LARSON SHAUNNA & JACOB J	\$517,000	1423 SPRINGWATER AVE	WENATCHEE	0.4600	1856	1946	2	1.75	Y	Y
GILLILAND ROBIN & MARY S	BANGS JAMES E & LEILANI M	\$485,000	156 FUJI LN	WENATCHEE	1.0200	1512	1989	2	1	Y	N
MERTLICH JOHN M & VIVA	LOVERCAMP GREGORY W	\$479,900	1127 APPLELAND DR	WENATCHEE	0.4700	2113	1958	5	3	N	Y
MESSER DUSTIN A & ALICIA A	GUNDERSEN SCOTT & AMY	\$475,000	1206 CRAWFORD AVE	WENATCHEE	0.5100	2475	2013	4	2.5	N	Y
MTGLQ INVESTORS LP	ARMSTRONG BENEDICT & ANN	\$473,000	9331 E LEAVENWORTH RD	LEAVENWORTH	1.0600	2112	1980	3	1.5	N	Y
BYRD KEITH & DEBORAH	POWELL MICHAEL & CAROL	\$470,000	141 VIEW RIDGE CIR	WENATCHEE	0.5100	2115	1978	3	2.5	N	Y
MC KEE ADAM M	LANGE CONSTRUCTION LLC	\$470,000	1738 BRAMBLING BRAE LN	WENATCHEE	0.1700	0	0			N	N
WAY JONATHAN A & JEAN M	RYAN KEVIN & VUTHY C CHOU	\$440,000	545 JUNCTION LN	LEAVENWORTH	0.0000	859	0			N	N
AMBROSE SCHONN	ROWE AARON & EMILY	\$437,000	552 SADDLE ROCK LOOP	WENATCHEE	0.1800	1995	2009	5	35	N	Y
BLOOM ADAM	JOHANSON DAVE & JOANNE	\$410,000	10751 CHUMSTICK HWY	LEAVENWORTH	1.4000	1606	1994	3	1.75	N	Y
WASHINGTON LOT 520 LLC	NICE CRAIG & NANCY	\$407,000	2100 WASHINGTON ST	MANSON	27.2100	1820	1954	4	3	N	N
HARMON RYAN & KAITLYNN	SUMMERS PAUL L	\$405,000	1618 MCKITTRICK ST	WENATCHEE	0.6500	2234	1957	4	2	Y	Y
AYLWARD J PATRICK & PEGGY D	MADDEN RODNEY S ETAL	\$400,000	280 E PENNY RD	WENATCHEE	0.8900	3430	1985			N	N
LA MOTTE LAWRENCE & KIMBERLY	MILANUK MONTE E	\$399,900	1325 METHOW ST	WENATCHEE	0.2500	1910	1948	3	2	N	N
VOORHIS SOFIA & CHARLEY	CROWDER BRENT A & SAMANTHA J	\$393,900	1911 LION PL	WENATCHEE	0.2000	1397	1997	4	2.75	N	N
JANKOWSKI JOSH D & COVENTRY O	BROWN THOMAS J & LISA M	\$387,500	2132 W HONEYSETT RD	WENATCHEE	0.1600	1586	2007	3	3	N	N
HARRISON JONAH O ETAL	DULANEY STEPHEN A & MARY E	\$385,000	25819 CAMP 12 RD	PLAIN	0.2100	1024	2006	2	2	N	Y
OSBORNE JOSHUA G & ALLISON	MC LEOD GLEN M & SANDRA	\$384,000	1703 HARRIS PL	WENATCHEE	0.2800	1540	1961	3	1.5	N	Y
DYE FAMILY TRUST	WEYERHAEUSER COMPANY	\$380,000	CAMAS CREEK RD	PESHASTIN	264.0000	0	0			N	N
VALAAS RYAN S & ADELA M	HOKE TERRANCE L	\$379,900	409 LARS LN	WENATCHEE	0.2500	1830	2005	3	2	N	N
HOLLAND BLAIR D & HEIDI M	MYRMOE JOSHUA A & HEAGLEY DAWN E	\$369,000	923 WOODWARD DR	WENATCHEE	1.1600	1442	1953	3	1.75	N	Y
CARR VICKI	BROWN DONALD & YVONNE	\$361,500	128 W WEBSTER AVE	CHELAN	0.0000	1148	0			N	N
WIDMER ANGIE	RIPLEY GERTUDE A	\$355,000	1740 CENTRAL AVE	WENATCHEE	0.0000	1880	0			N	N
BLACK RANDY C SR & PATTIE M	WIDMER ANGIE	\$350,000	1639 RAINIER ST	WENATCHEE	0.2600	1621	1995	3	1.75	N	Y
RAPOZO AARON A	RAPOZO JR GEORGE A	\$350,000	502 CEDAR WOOD LN	WENATCHEE	0.2300	1504	1992	3	2.5	N	N
SMITH JODEE A & GEOFF R	DUNN HEIDI M	\$350,000	217 PATON ST	CASHMERE	0.3400	1751	1950	3	1.5	N	Y
BUCK MICHAEL S & LISA	G & B PROPERTIES EAST LLC	\$350,000	18688 ALPINE ACRES RD	PLAIN	2.7700	1440	1997	4	2	N	N



NCWEDD announces priority project selections

The North Central Washington Economic Development District has announced its annual selection of regional projects of economic significance. The project selection was approved by the NCWEDD Board of Directors after receiving a recommendation from the NCWEDD Priority Projects Committee representing Chelan, Douglas, Okanogan Counties and the Colville Confederated Tribes. The committee reviewed and evaluated the submitted applications.

Seventeen projects from throughout North Central Washington submitted Letters of Inquiry to the NCWEDD for the ranking process. After committee review, fourteen of the applicants were invited to submit a full proposal.

After careful review of the proposals, the committee ranked the projects based on a number of established criteria, including measurable regional economic benefits, measurable community benefits, fully developed plan and strategy, alignment with NCWEDD goals and objectives, and local and regional support. Regional prioritization can result in different project emphases than those established on the county or municipal levels.

Sourcing funds for the top projects will become part of the NCWEDD work plan, including researching, applying for, and administering grants. Comparable support for other ranked projects will be integrated into the NCWEDD work plan as resources permit.

Selected projects are categorized as Capital, Transportation, or Strategic Priorities, with the highest ranked projects listed first under each category.

Capital Projects

Pateros Starr Road (Okanogan County - Opportunity Zone) - This project contributes to Improving Washington resiliency and increasing access to living wage Jobs by investing in basic infrastructure installation for a city-owned, former landfill site, zoned for commercial and light-industrial uses, and whose redevelopment will aid Pateros in its ongoing recovery from the 2014 and 2015 fires

Omak Municipal Airport (Okanogan County) - This project will assist with Preserving Eastern Washington forests and improving Washington state resiliency by installing water infrastructure for the fire-fighting resources needed to make the airport a base for fire response, in partnership with the Department of Natural Resources.

Wenatchi Landing (Douglas County) - The installation of critical infrastructure on the centrally-located, 280+ acre site will increase access to living wage jobs, reduce home-

lessness by enabling housing development, and improve Washington state's resiliency by supporting the development of a regional job center, mixed use residential-commercial, and tourist destination.

Tonasket Annexation Phase One (Okanogan County) - With the support of impacted landowners, this project seeks to complete the planning, permitting and engineering for the extension of utilities and transportation upgrades to commercial, light industrial and residential parcels that will be annexed by the City. This project is a necessary step towards increasing access to living wage jobs and reducing homelessness in Northern Okanogan County.

Tonasket Complete Streets Initiative (Okanogan County - Opportunity Zone) - This robust project will help improve Washington resiliency and increase access to living wage jobs by reconstructing antiquated and crumbling infrastructure below and above ground (e.g. sewer, stormwater management, ADA compliant sidewalks) along Tonasket's commercial Highway 97 1-mile stretch, which is the commercial core of the community.

Transportation Projects

Wenatchee Apple Capital Loop Project (Chelan and Douglas Counties - Opportunity Zones) - This project will improve Washington resiliency through transportation improvements on the 11-mile Loop to address growing congestion & safety problems (pedestrian and vehicular) and support regional economic growth.

Omak Shumway Road/Highway 97 Intersection (Okanogan County) - Completion of the east-leg of the Highway 97/Shumway Road intersection (identified as a priority in the 1990s) will improve pedestrian safety at one of the busiest Okanogan County intersections, and facilitate parcel development east of the society thereby supporting the development healthy and safe options for Omak.

Strategic Projects for Regional Economic Development

Rock Island Waterfront Redevelopment Project (Douglas County - Opportunity Zone) - This project will increase access to living wage jobs, and improve Washington's resiliency by redeveloping the waterfront property of a former silica site and environs. The area is part of a designated Industrial Development District supporting the recruitment of manufacturing and industrial businesses, retrofitting of a critical economic asset, and cleaning up a

modest brownfield site to bring it into public use.

Omak Business Park and Foreign Trade Zone (Okanogan County - Opportunity Zone) - The development of the Colville Tribes' Business Park to include a biomass-to-energy operation, foreign trade zone, and technology businesses will support the preservation of Eastern Washington forests, increase access to living wage jobs in an area adversely impacted by a mill closing, and will improve Washington's resiliency.

Pateros Downtown Mall Resurfacing (Okanogan County - Opportunity Zone) - This project entails planning the design to repair, resurface and expand the Downtown Mall to include a portion that will serve new residential housing, which will help reduce homelessness and the shortage of affordable housing since the 2014 and 2015 fires.

Entiat Marina and Waterfront (Chelan County) - These projects will support the completion of the planned waterfront development in Entiat, which will include hotel accommodations, commercial and light industrial parcels, and community recreation.

To date, the North Central Washington Economic Development District has secured over \$2 million grant and low-interest loan funding for a variety of projects in Chelan, Douglas and Okanogan Counties as well as the Colville Tribe through this process.

The North Central Washington Economic Development District (NCWEDD) is a federally designated economic development district, and 501(c)(3) nonprofit, serving the NCW region covering Okanogan, Douglas, and Chelan counties and the Colville Confederated Tribes.

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Rep. Mike Steele secures more than \$63 million in 12th District capital budget projects

Lawmakers in Olympia have reached an agreement and passed the state's 2019-21 biennial capital budget.

The "brick and mortar" construction budget proposes to spend \$4.9 billion, \$3.22 billion of which is from the sale of general obligation bonds. It leaves \$69.6 million in bond capacity for the 2020 supplemental capital budget.

Rep. Mike Steele, R-Chelan, assistant ranking member on the House Capital Budget Committee was one of the primary budget negotiators. The 12th District lawmaker released the following statement on final approval of the spending plan:

"After weeks of hard work and late nights - often after our fellow legislators had gone home - I'm excited to announce we've been able to broker a capital budget on time, before sine

die. Unlike the operating budget and its accompanying tax increases, this spending plan is good news for Washingtonians. It positions our economy for continued success, puts our families back to work, and will help build our rural communities for generations to come.

"As a lead budget writer on the committee, I was able to roll up my sleeves and work on behalf of the 12th District. In the end, after some substantial negotiating, I helped secure more than \$63 million in projects for our communities - many of which we never thought we'd get funded.

"Some of those investments include funding for the Winthrop Library, the Lake Chelan Community Center and Leffler Park in Manson. One of the most significant is the \$35 million allocation for Wenatchee Valley College."

The capital budget makes appropriations for many infrastructure projects across the state including schools, public buildings, parks, low-income housing, water infrastructure and habitat. Some 12th District capital budget projects include:

- ◆ Wenatchee Valley Community College - \$35 million;
- ◆ Wenatchee Landing - \$4 million;
- ◆ Winthrop Library - \$2 million;
- ◆ Twisp Civic Building - \$1.2 million;
- ◆ Lake Chelan Community Center - \$250,000;
- ◆ Leffler Park (Manson) - \$265,000; and
- ◆ Washington Wildlife Recreation projects - \$4.3 million

For a complete list of budget documents go to fiscal.wa.gov/BudgetCBills.aspx. District project lists can be found at fiscal.wa.gov/BudgetCProjList.aspx.



Will Trump walk away from a bad trade deal with China?

For months, the financial world was convinced that the trade war with China would be ending soon. The consensus was that a small, insignificant deal would be agreed to, and both sides would declare victory. After that, the entire global economy could gloriously move beyond all the trade uncertainty.

That's looking less likely now. Rather than a small deal, Trump seems to be going big. He's angling for a trade deal that fixes some of the biggest problems we have with China (including technological theft and government subsidizing their corporations). I will give Trump credit for trying, but a big, comprehensive deal won't be easy to accomplish.



MARKET UPDATE
Brad Blackburn

Ominously, there's an obvious comparison to the North Korea situation. Trump picked a fight and successfully forced them to negotiate. While that was an accomplishment, it was only the beginning. Coming to a significant, verifiable deal is a lot more difficult – even for the world's greatest negotiator. There's a lot riding on this. When Trump walked away from North Korea talks with nothing, the stock market shrugged it off. However, if Trump walks away with nothing from China, it will be a much bigger problem for the markets.

However, it does seem like both sides want a deal. The American economy is slowing,

some of Trump's strongest supporters in the Midwest are hurting, and there is an election next year. Trump would like to declare victory and move on.

Similarly, China would like to move on. Their economy slowed down significantly last year. It's hard to know how much of that slowdown was due to the trade war, and how much a result of China's own policies. They have been deliberately slowing their economy in an effort to get a handle on their massive amounts of debt. So, how much of their economic slowdown was because of the trade war, and how much was a result of China simply tightening their own belt?

At this point, China doesn't want to fight two battles, so they've given up on the belt tightening. They are stimulating their economy again, and their economy looks better as a result. However, they do not want to keep doing simulating. So, they would like to get a deal done and get back to focusing on their own problems.

Because both sides really want a deal, I still think the most likely scenario is that we will see a few small agreements, and all the difficult stuff will be continuously kicked down the road. While that's a lot better than any escalation of the trade war, it means that the tariffs, and all the uncertainty of the trade war, could be with us for a long time. That would not be a good outcome.

Brad Blackburn, CFP®, is the owner of Blackburn Financial, Registered Investment Advisor at 121 Cottage Ave., Cashmere. He can be reached at 509-782-2600 or email him at brad@blackburnfinancial.net.

Measure your company's strength

Approximately a year ago, I wrote a column about the need to know your numbers. In that article we addressed three reports necessary to determine the financial health of your business.



BETTER BUSINESS
David S. Murray

This article will address what should be included in each report to measure its strength. The three financial reports are: The Income Statement, The Balance Sheet, and lastly, The Statement of Cash Flow.

You don't need to be an accounting expert to extract the important information each of these reports can provide. Each should be produced no less than every quarter. The higher the frequency the better.

The Income Statement in its simplest form depicts your sales dollars, or revenue stream, against the last reporting period and against the same period of the prior year. It then shows the Cost of Goods Sold deducted from the sales figure to give you a Gross Profit number. From the Gross Profit figure any depreciation and taxes is deducted. Once these deductions are completed you will show, or should show, a Net Profit number.

If you are a shareholder and wish to distribute a dividend based on this report, you would divide the number of shares held and divide that number into your Net Profit, commonly referred to as earnings per share.

The Balance Sheet gives you an effective method of measuring the company's financial position. The company's Assets and its Liabilities make up the Balance Sheet. The Asset side shows items like cash on hand, accounts receivable, inventory, equipment, real estate, notes payable, etc.

The liabilities side includes your accounts

payable, short and long term debt, retain earnings to shareholders, shareholders loans, and the like so you come up with total liabilities and owner's equity. Both the total Asset and Liability numbers need to balance.

The equation is simple $Liability + Shareholder Equity = Assets$. If they do not balance, your full attention is required in order to change course.

The Statement of Cash Flow gives you a view on where the company's cash comes from and how it is utilized in the operation of the business. It paints a picture on how the company manages its cash inflow and its outflow.

The statement will show cash position at the beginning of the reporting period and at the end of that period. I liked to see this shown as the beginning of the year and at the ending of the year as well. Other items would include: Your net income plus any depreciation, plus or minus in your receivables totals, plus or minus in your accounts payables.

The same goes with inventories and cash from operations. Any purchases of equipment would be shown as well. This statement gives you a better view of your liquidity and your ability to fund any planned expansion.

For those of us that learned our accounting skills by asking a lot of questions of the accounting team, it sometimes is the best and most effective way to learn. It was for me. Without the basic understanding of at least these three reports, any business or investment decisions are made based on emotion rather than the financial reality.

If you are considering buying a business, these three reports are vital before you should make a decision to move forward with more diligent discovery. At a minimum, these

SEE **BETTER BUSINESS**, PAGE 24



Legislature could cause a Washington exodus

Legislative leaders recently asked Eastern Washington business leaders an important question: "how are people over there feeling about what we're doing this session. Good?"



GUEST OPINION
Chris Cargill

Frightened might be more accurate. I've been the Eastern Washington director of Washington Policy Center for a decade, and never before have I heard so many people genuinely concerned about what is happening in Olympia. Never before have I heard so many seriously considering moving their family or business out of state. It's no longer just mild frustration. The concern is now deep, real and problematic.

It's expressed by families living on a fixed income, wondering how they'll pay to heat their homes with the legislature's massive carbon tax.

Workers across the state worry about the renewed push by Seattle, and some in the legislature, for an income tax – starting with taxing capital gains.

Moms and dads are scared, wondering how they'll afford to get to work or get their kids to baseball practice with another 12% increase in the gas tax.

The worry spreads to local property taxpayers, who after enduring a 50% hike in state property taxes for schools, are being told they must pony up more through higher local levies.

Farmers are furious, after being told by Seattle-based legislators they may be engaged in "slavery" and they must file a report on each farm employee with the state.

The disabled and disabled advocates are dismayed, now being told they can't use the clean plastic straws they depend on for daily nutrition without asking permission first.

Beauty salon owners are still weary, having to fight against an anti-worker bill that could effectively put many out of business.

Accountants, lawyers, and those who pay a B&O tax on services are rightly objecting to a proposed 70% increase in their tax rate.

The diagnosis isn't positive from patients and the

health care industry itself, thanks to lawmakers imposing a single-payer health care bill that would lead to waiting lists, the rationing of health care, and the denial of care to the sickest and most elderly patients.

All Washington workers will be in for a surprise when they're subject to another new payroll tax - this time for a state long-term care program they'll likely never use.

There's an unease by historians, told by Seattle legislators that statues of Christian missionary and state founder Marcus Whitman should be gone, while a statue of Soviet dictator Vladimir Lenin stands in a Seattle neighborhood.

Rural homeowners are upset, when Western Washington legislators, serving populations with no interaction with dangerous wildlife, propose stopping predatory wolf kills.

And there's a regional concern about the relentless attack on Eastern Washington's clean, renewable hydropower – our economic engine and the reason our state has such low carbon emissions.

One of the problems legislators face is the simple lack of knowledge about what life is like on this side of the mountains. Few if any legislators from King County spend much time in Eastern Washington, whereas Eastern Washington legislators travel to Western Washington for, at the very least, the duration of the legislative session.

Whether you're on the left or right side of the Cascade curtain, Washingtonians have a history of at least trying to listen to the other side – both geographically and politically. But now, an analysis in The Atlantic magazine shows the Seattle area is one of the least politically tolerant regions in the country.

Policies have consequences, even more so in Eastern Washington where lower taxes and fewer government

SEE **GUEST OPINION**, PAGE 25



SBA's McMahon resigns

SBA Administrator Linda McMahon's statement:



SUBMITTED PHOTO

Linda McMahon

companies and their employees – raising wages, providing bonuses and benefits, and creating more jobs.

I'm very proud of the work this agency has done to improve the way we connect small businesses to capital, counseling and government contracts.

The focus that we have put on supporting women entrepreneurship, veteran businesses and rural development has been particularly rewarding for me. I am especially proud of the agency's unprecedented disaster recovery efforts in 2017, in the aftermath of three of the costliest hurricanes on record.

After Harvey, Irma and Maria hit, SBA's dedicated professional staff worked around the clock to approve more than \$7 billion in low-interest loans to help small businesses and displaced residents recover from the disasters and rebuild their homes and livelihoods.

That experience and the life-changing impact this agency had on so many Americans is something I will never forget.

While it has truly been the honor of a lifetime to serve our country in this Administration, it is time for me to step down and return to the private sector. I am resigning my position at SBA effective April 12.

I wish to thank the President and I will continue to be a strong advocate for him and his policies.

Two years ago, President Trump entrusted me with the privilege of leading the SBA. The opportunity to lead the agency in supporting America's small businesses has been immensely rewarding.

I've also had the opportunity to witness firsthand the transformative impact the President's growth policies are having on communities across this country: small businesses are reporting some of the highest levels of optimism on record; they are gaining access to new global markets; they are expanding access to affordable health care; and they are investing in their

CONTINUED FROM PAGE 23 - BETTER BUSINESS

Measure your company's strength

would be the first reports to review.

James Chanos, Pres. and founder of Kynikos Associates, a New York investment firm, stated on buying a business or investing in one, "I call it the rule of three. If you read a company's financial statement three times, and you still can't figure out how they make their money, that's usually for a reason".

I would add, every business should have three distinct goals. Increased earnings, increase the

net worth of the business, and improve the cash flow position. Do all three and the value of the overall business is upgraded. Investing in companies that are losing money while at the same time are the darlings of Wall Street make for extremely risky investments.

As with all my columns on knowing your numbers, please understand it's not the numbers that manage the business, the numbers help you manage the business. Knowing and understanding your numbers means: "what

gets measured gets done."

Dave Murray is a retired CEO, COO and VP of Sales and Marketing now living in Wenatchee. He is associated with several organizations along with a private consulting firm. He may be reached at tmtm4@aol.com. His views and opinion expressed or implied should be reviewed by a recognized professional prior to any implementation. This article is not intended as a substitute for professional business advice.



New contractors Chelan-Douglas

Name	Address	City
FEBRUARY 2019		
AFFINITY HOME SOLUTION	1296 CANYON CT	EAST WENATCHEE
ANCHORHEAD CONST & MAINT LLC	1300 POE ST	WENATCHEE
ARROW EXCAVATION LLC	PO BOX 1964	CHELAN
ARTISTIC STONE & TILE	375 MCNEIL CANYON RD	ORONDO
CHECKLIST SERVICES INC	102 S WILSON ST	WENATCHEE
DEBCO CONCRETE CONST LLC	17 HAMILTON AVE	EAST WENATCHEE
DODSON CUSTOM TILE AND STONE	1308 9TH ST APT 7	WENATCHEE
DREAM CATCHERS LANDSCAPING	1423 SENECA ST S	WENATCHEE
E & G BROTHERS CONST LLC	707 N JENNIFER LN	EAST WENATCHEE
F & J CUSTOM CONSTRUCTION LLC	217 S CHELAN AVE	WENATCHEE
GEMSTONE TILE	PO BOX 1272	CHELAN
GODOY'S GEN CONSTRUCTION LLC	825 MANZANAL ST NE	EAST WENATCHEE
GREGORY ANDERSEN CONST LLC	311 E WAPATO AVE	CHELAN
ICICLE HVAC & REFRIGERATION	7023 ICICLE RD	LEAVENWORTH
LIVEWELL HANDYMAN LLC	610 N EMERSON AVE	WENATCHEE
MAS APPEAL HOMES LLC	2021 AUTUMN PL	EAST WENATCHEE
NCW APPLIANCE LLC	27 MCELMURRY LN	EAST WENATCHEE
NCW PEST CONTROL LLC	PO BOX 1035	LEAVENWORTH
RIVER VIEW CONSTRUCTION	PO BOX 4400	WENATCHEE
VALVE DOCTOR	734 KITTITAS	WENATCHEE
WENATCHEE BROS GEN CONST LLC	1115 MCKITTRICK ST UNIT 19	WENATCHEE
MARCH 2019		
ALEX FLOORING INSTALLATION LLC	2957 JAMAICA ST	MALAGA
ANTONIOS LNDSCLPG/RCK WLLS INC	PO BOX 18	MANSON
BACKFLOW TEST SOLUTIONS	1530 N ASHLAND AVE	EAST WENATCHEE
BERGGREN'S BCKYRD OASIS PL CNS	630 VALLEY MALL PARKWAY #348	EAST WENATCHEE
CASHMERE LNDSCLPNG & SLTNS INC	5575 MILL RD	CASHMERE
DAN MURFIN PAINTING	137 SPRINGHILL DR	EAST WENATCHEE
DEFINE FINISH CARPENTRY	606 HAVENWOOD DR	MANSON
EMPIRE PAINTINGGG LLC	1211 SOUTH MISSION ST	WENATCHEE
ESCOBAR PAINTING	PO BOX 2971	CHELAN
INTEGRITY FLRNG & CONTRNG LLC	325 MEADOW DRIVE	LEAVENWORTH
IRON FIST FABRICATION LLC	PO BOX 3909	WENATCHEE
IZAMAR DRYWALL LLC	115 A MISSION CREEK RD	CASHMERE
J & J COMPLETE YARD SERV LLC	1381 3RD ST NE	EAST WENATCHEE
LAGO LANDSCAPING	50 LEE PLACE	CHELAN
LCF LANDSCAPING	PO BOX 732	MANSON
ON THE MARK CLOSET SYSTEMS	1989 SLEEPY HOLLOW RD	WENATCHEE
MOUNTAIN WEST SERVICES	208 11TH ST NE	EAST WENATCHEE
NCW HOME IMPROVEMENT LLC	3601 OLD BLEWETT RD	PESHASTIN
PERFECTION GRGE DRS & SERV LLC	1118 2ND ST	WENATCHEE
RENAISSANCE CONTRACTING	3650 NW CASCADE AVE	EAST WENATCHEE
RMH CONSTRUCTION SERVICES LLC	2359 VEEDOL DR	EAST WENATCHEE
SD FLOORCOVERING LLC	1707 LOWER MONITOR RD	WENATCHEE
SDG CONSTRUCTION LLC	330 N LANDER	EAST WENATCHEE
SM CONCRETE WORKS LLC	112 SVIEWDALE	WENATCHEE
TITAN ROOFING CW LLC	1237 CHERRY STREET	WENATCHEE
TRADEMARK MASONRY LLC	PO BOX 2424	WENATCHEE
TRADEMARK TILE LLC	PO BOX 3180	WENATCHEE
YERLIN LANDSCAPING INC	PO BOX 1202	WENATCHEE
ZAVALA LANDSCAPING	70 BOODRY ST	WENATCHEE

CONTINUED FROM PAGE 23 - GUEST OPINION

Legislature could cause a Washington exodus

burdens are waiting just a few miles away.

Consider that in 2016, Washington was the 17th highest state in state and local tax collections per capita. Idaho was the fifth lowest.

Thanks to the high tax, regulatory and government burden on daily life, states like New

York, Illinois and California are losing hundreds of thousands of residents. Washington doesn't have that distinction yet, but the alarm bells are sounding.

According to a North American Moving Services, migration patterns now show Washington is a top outbound state.

People, and businesses,

can vote with their feet. That sound you hear might be citizens starting to put on their shoes.

Chris Cargill is the Eastern Washington director of Washington Policy Center, an independent think tank, with offices in Spokane, Seattle, Olympia, and the Tri-Cities. Online at Washingtonpolicy.org.



WVC's students receive \$1k scholarships via 'Concerts in the Garden' donations

Wenatchee Valley College students Bree Bishop and James Florum each received a \$1,000 scholarship from the Wenatchee Valley College Foundation.

Bishop plans to complete an associate in applied science transfer degree in graphic design this spring.

Florum is currently pursuing an associate of technical science degree in computer technology-network administration.

These scholarships are made possible from direct donations to the RLS Productions' Concerts in the Gardens WVC Foundation account by Horan Estates Winery.

The RLS Productions' Concerts in the Gardens is a five-week summer concert series held annually at Ohme Gardens in Wenatchee, Wash. The concert series is produced by Robert and Rio Sandidge, co-owners of RLS Productions, LLC.

"An education is an amazing gift," said Beth and Dennis Dobbs, co-owners of Horan Estates Winery. "The WVC Foundation is an asset in our community. We want those opportunities to continue to be available. We are

pleased to share our passion for philanthropy and deep interest in our love of music and continue to support our community. These annual scholarships that arise from RLS Productions' Concerts in the Gardens series make this contribution a natural fit."

Funding comes from direct sponsorships, ticket sales and supporters of the concert series.

RLS Productions set a goal in 2014 of raising \$35,000 to endow a scholarship for the Wenatchee Valley College Foundation.

"Rio and I are happy to announce that we have decided to raise the amount promised to the Wenatchee Valley College Foundation for the RLS Endowment account from \$35,000 to \$43,000.

"Looking into the future; we only see a positive outlook for the series," said Sandidge. Since the series began in 2014, almost \$48,000 has been donated to the WVC Foundation. \$12,000 has already been awarded in annual scholarships.

"As always, a big thank you needs to go out to Horan Estates' Dennis and Beth Dobbs and all our sponsors,

supporters, volunteers, the RLS stage crew, Tastebuds catering, and the Ohme Gardens events team. Together, the Wenatchee Valley and visitors make this all possible," said Sandidge.

The 2019 summer concert series occurs every Thursday for five weeks from June 27 to August 1.

For more information on the concert series, visit RLStalent.com.

About RLS Productions

Three goals drive RLS Productions' Concerts in the Gardens: First, increase mid-week tourism outside a 50-mile radius of Wenatchee Valley and its bedroom communities. Second, develop the series into a regional concert series held at Ohme Gardens, resulting in increased tourism. Third, build a \$43,000 scholarship endowment for the Wenatchee Valley College Foundation through an annual contribution of 25 percent of the net ticket sales, while at the same time generating immediate annual financial assistance for students in need. Information on the 2019 RLS Productions' Concert in the Gardens summer series are available at RLStalent.com.

United States Bankruptcy Court Eastern District of Washington

Report Period: 03/20/2019 - 04/29/2019

Case No./Title	Judgment Description	Judgment Date
03-13000-FLK13 Jon Doe Test and Jane Doe Test	Allowing Sale Free and Clear of Liens Document: 202	v
09-05416-FPC7 Corey Alan Moss and Marla Nay Moss	Avoid Lien Document: 33	43566
10-00259-FPC7 Tina Marie Winter	Avoid Lien Document: 30	43577
10-00323-FPC13 Theodore H. Fisher and Deanna J. Fisher	Avoid Lien Document: 67	43550
10-06930-FLK13 Jesus O. SANTOYO and Silvia R. SANTOYO	Avoid Lien Document: 63	43577
11-01830-FPC7 Roderic Lance Rice, Jr.	Avoid Lien Document: 36	43544
	Avoid Lien Document: 37	43544
12-00446-FLK7 Guadalupe Mendoza FLORES	Avoid Lien Document: 28	43551
13-00754-FPC7 JON CORY HOOK and ADRENA KAY HOOK	Avoid Lien Document: 22	43574
15-04104-FPC7 David Timmering	Avoid Lien Document: 30	43550
16-00572-FLK13 Calypso Cardenas	Avoid Lien Document: 59	43546
	Avoid Lien Document: 58	43546
	Avoid Lien Document: 60	43546
16-03534-FLK7 Raul A. Diaz	Avoid Lien Document: 66	43546
17-02440-FLK11 47 Hops LLC	Allowing Sale Free and Clear of Liens Document: 828	43551
17-03036-FLK13 Gustavo Castellanos-Magallon and Maria D. Herrera-Castellanos	Avoid Lien	43563



3 best practices

for stress testing at community banks

By Russell Hughes and Sonal Paradkar

In the wake of the financial crisis, much of the focus on stress testing was devoted to CCAR & DFAST 10-50, the regulator-mandated exercises for larger banks. Given the scope and scale of these exercises, it's understandable why they received so much attention.

But with the passage of S.2155 and the pullback of regulator-mandated stress tests, more focus has been given to stress testing as a prudential risk management activity.

This renewed focus on stress testing as a best practice in risk management has not been limited to just large banks; regulators expect banks of all sizes to perform some level of stress testing.

According to guidance spelled out in OCC Bulletin 2012-33, community banks should be able to do the following:

- ◆ Identify and quantify risk in loan portfolios
- ◆ Establish effective strategic and capital planning processes
- ◆ Analyze the potential impact of adverse outcomes on their financial conditions

The guidance goes on to say that regulators expect "every bank, regardless of size or risk profile, to have an effective internal process to (1) assess its capital adequacy in relation to its overall risks, and (2) plan for maintaining appropriate capital levels."

What Does This Mean for Community Banks?

Stress testing expectations for community banks are less rigorous than what was required in the regulatory exercises, but a well-designed stress test program can still be a judicious way for banks to identify key vulnerabilities to market factors and assess how to effectively manage those risks, should they emerge.

Here are three best practices community banks should keep in mind for their stress testing programs.

1. Set Your Expectations

There is no "one-size-fits-all" approach to stress testing. Selecting a suitable method for conducting stress testing depends on the banks' regulatory expectations; resource availability; spend ability; data quality, and the systems currently in place.

Traditionally, banks have often used their existing Asset-Liability-Management (ALM) systems to reprice portfolios and conduct interest rate sensitivity analysis. However, these systems typically lack the ability to handle non-interest rate macro variables for stress testing purposes or determine the loss component on various loan portfolios under different economic scenarios.

2. Go with the Model

While there isn't a single

best approach to stress testing, one of the biggest impacts of the post-recession stress testing requirements is that model-based stress testing has replaced factor-based stress testing as the accepted best practice for banks.

In a factor-based stress test, specific parameters for all loans are pushed in a negative direction by a fixed amount (e.g. risk ratings are moved down 1 step, DSCRs are decreased 10 basis points, or LTVs are increased by 10%).

Assumptions about the impacts of these shifts are applied to expected losses and, ultimately, to capital.

Because factor-based stress tests fail to tie expected results to actual macroeconomic events or capture the interaction of important variables that impact loan and balance sheet performance, their utility in assessing risk is limited at best.

On the other hand, model-based stress tests incorporate plausible economic scenarios and allow banks to identify specific areas of risk on their balance sheet, making the results useful and actionable.

3. Choose Top-Down or Bottom-Up (or Both)

In broad terms, model-based stress testing approaches can be categorized as either: 1) Top-down or 2) Bottom-up. In top-down modeling, exposures are treated as pools/groups with homogeneous characteristics. The top-down approach is well-suited for loan portfolios for banks with more diversified portfolios.

Results from this approach are intuitive and can be readily calibrated and back-tested against actual/projected performance.

Bottom-up modeling uses loan level characteristics to model loan performance. This allows the unique credit characteristics of each loan to inform the estimates of credit risk transition, delinquency, default, as well as loss frequency and magnitude.

Banks can choose to adopt either of these approaches or have a blend of the two (do a bottom-up for highly concentrated loan portfolios), but the final goals remain the same:

- ◆ Identify your bank's potential exposure from possible events that affect capital, earnings, or liquidity
 - ◆ Assist the development of contingency plans or other loss mitigation strategies to deal with these events prior to (or when) they occur.
- Banks need a stress testing solution that is not only built to meet the rigorous requirements of the DFAST 10-50 exercise, but is also quickly and easily implementable.

Learn more about how Trepp's T-CAST platform can help your bank meet regulator mandates and arm you the information to make informed decisions.

City of Wenatchee New Business Licenses March 2019

Navarrete Construction LLC Rafael Navarrete	East Wenatchee, WA 98802	Framing
509-630-9676		
ETG Fire, Inc.	Auburn, WA 98001	Fire alarm & suppression install
720-504-9700		
Go With The Flow LLC	Leavenworth, WA 98826	Backflow Assembly /Testing
509-679-7841		
Elsom Roofing, Inc.	College Place, WA 99324	Roofing & Gutters Install
509-525-9477		
Shamrock Traffic, Inc.	Spokane, WA 99224	Traffic Control
509-244-2800		
Senoline	Wenatchee, WA 98801	Offsite management consulting services
253-228-3184		
LCJ Cleaning LLC J	Wenatchee, WA 98801	Janitorial Services
509-941-5461		
El Potro Western Wear	Wenatchee, WA 98801	Western Wear
228 S Wenatchee Ave		
509-579-6893		
Linda's Traditions	Wenatchee, WA 98801	Holiday & Home Décor
19 S Wenatchee Ave		
509-423-1748		
Golden Years Adult Family Home LLC	Wenatchee, WA 98801	care for disabled adults
613 Royal Anne Dr 24/7		
509-470-7154		
Prime Lending, A Plains Capital Company	Wenatchee, WA 98801	Mortgage Lending
285 Technology Center Way Suite 142		
360-722-7601		
Visual & Sensory Constructs LLC	Wenatchee, WA 98801	Tennis Lessons
305-873-4789		
HydroPlenti LLC	Wenatchee, WA 98801	Sale of gardening towers
509-293-2628		
Pretty Nice Creations	Wenatchee, WA 98801	Graphic Design
575-650-5440		
Rose Gold Massage Therapy	Wenatchee, WA 98801	Massage Therapy
10 First St, Suite 108		
425-466-7714		

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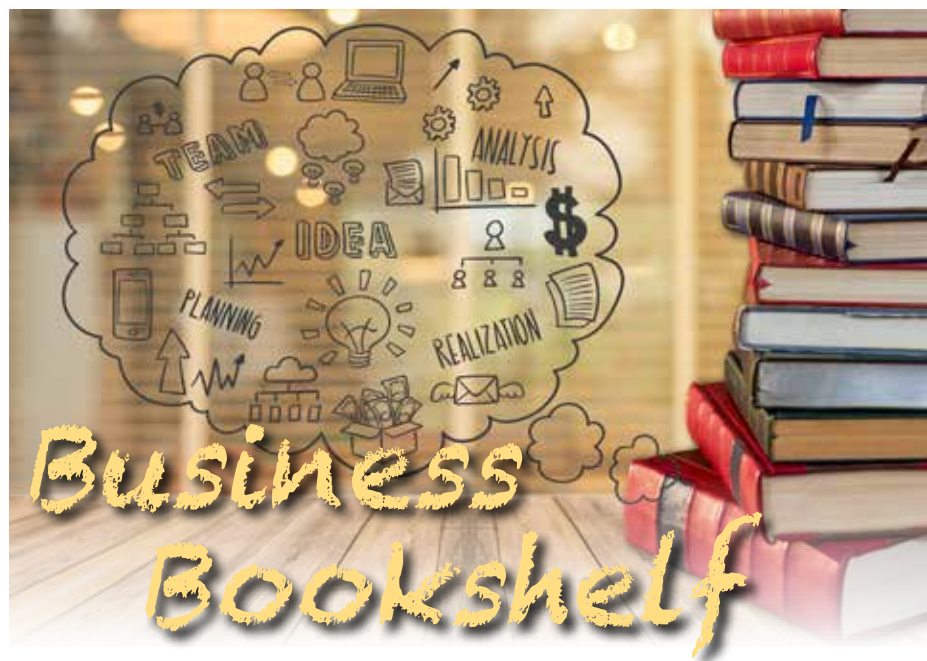
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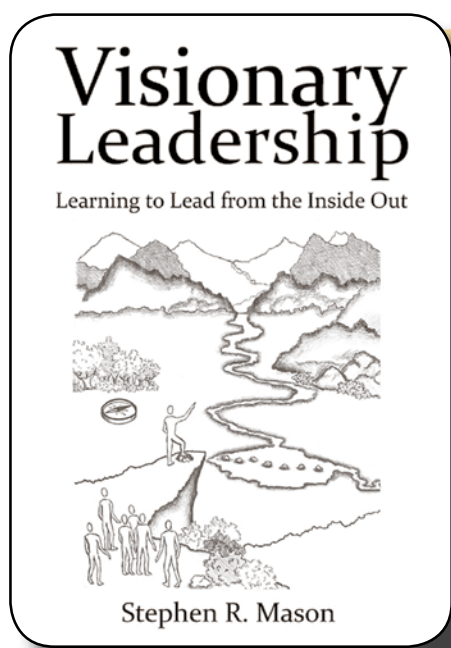
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Moses Lake's 'Visionary Leadership' author Stephen Mason shares wealth of experience



By Stephen R. Mason

organized around a set of guiding principles called The Success Formula. While leaving plenty of room for individual interpretation, The Success Formula offers time-tested and well-vetted recommendations for making the most ambitious vision a reality. Mason incorporates interesting examples from his own career in healthcare to illustrate how any organization – including those in fields not known for their swift adaptation and market repositioning – can learn to innovate and think beyond the status quo.

Once you know that becoming a Visionary Leader is possible, the inevitable follow-up question is: "How?" The author answers this question in the section of the book that precedes The Success Formula: Prepare for the Journey. One of the primary ideas of the book is that visionary leadership comes from within, not from without. A Visionary Leader must be willing to wrestle with his or her thoughts, emotions, and deeply held beliefs to find the confidence to stand up in front of an entire organization and say, "Follow me."

Visionary Leadership: Learning to Lead from the Inside Out explains these concepts in a way that is straightforward in both comprehension and application, without shying away from bigger themes of meaning, purpose, and spirituality. Readers will find this book inspirational and instructional, a roadmap for exploring the path of their own careers.

Visionary Leadership: Learning to Lead from the Inside Out, a new book by Stephen R. Mason, has been released by Dorrance Publishing Co., Inc. Can anyone become a Visionary Leader? This question, laid out at the onset of the book, is answered with a resounding "Yes!" throughout its chapters. Stephen R. Mason was inspired to shares his reflections on his long career as an executive in the healthcare industry. Simply put, Mason is motivated by the thought that sharing his journey and the insights he has learned along the way might be of service to others.

That journey shows up as a series of refreshingly personal analogies and anecdotes

About the author

Stephen R. Mason has dedicated his entire professional career to the health and well-being of others. In his four decades of service to the healthcare industry, Mason has held a number of management and leadership roles, most recently as CEO of one of the largest regional health systems in the country. He has extensive experience as a "Messenger-in-Chief," using engaging language and storytelling to distill a message into its simplest form. Mason's leadership style blends personal experience, effective communication, and relationship-building skills with a commitment to tangible outcomes and measurable improvements. Recently retired, Mason is spending his second career both as an author and as a founding partner of CSuite Solutions, which helps healthcare systems evolve and adapt to the changing demands of their industry.



Stephen R. Mason



Washington ranks #5 in HireAHelper's 'True Tax Burden' study

A new study from HireAHelper.com suggests that calculating the 'true tax burden' may be the key to identifying potential financial success in a new state.

Washington ranks #5 in both lowest dollar-for-dollar tax burden (\$2,886) and lowest effective tax rate (5%) in HireAHelper's 'True Tax Burden' study.

To calculate the rankings, HireAHelper surveyed mean wage data, state income taxes, sales taxes (state/local), and property taxes to estimate the 'true' tax burden for a typical resident in each of the 50 states and the District of Columbia.

"Investigating state and local taxes is an important step in a resident's decision of whether to move – or where. When comparing possible moving destinations, these tax expenses should be given the same consideration as the local job market and wages, costs of living, and school zones," said lead researcher Elyssa Kirkham.

The study also found that where you live could cost you up to \$7,760 per year in additional local taxes. That's the difference between the highest estimated state and local taxes in the District of Columbia, at \$9,730, and Tennessee with \$1,970.

"There are 50 states (plus D.C.) and each has its own local tax code, not to mention local and municipal taxes – and each is unique. On top of the three types of taxes we looked at (income, property and sales

taxes), you might also face taxes at the gas pump or corporate and vendor taxes if you run a business.

So if you move to a different state or even another city, you should expect it to affect the taxes you pay," said Kirkham.

Here are the top 10 states with the lowest effective tax rates:

1. Alaska: 3.94%
2. Nevada: 4.45%
3. Tennessee: 4.52%
4. Florida: 4.76%
5. Washington: 5.02%
6. South Dakota: 5.18%
7. North Dakota: 5.44%
8. Texas: 5.87%
9. New Hampshire: 6.10%
10. Delaware: 6.11%

Here are the top 10 states with the lowest dollar-for-dollar tax burdens:

1. Tennessee: \$1,970
2. Nevada: \$2,002
3. South Dakota: \$2,112
4. Florida: \$2,131
5. Alaska: \$2,274
6. North Dakota: \$2,617
7. Texas: \$2,859
8. Washington: \$2,886
9. Louisiana: \$3,027
10. Wyoming: \$3,095

Legislature approves \$4 million for Wenatchi Landing sewer project

OLYMPIA – The new two-year state capital budget passed by the Legislature on Sunday includes a \$4 million appropriation for the Wenatchi Landing sewer extension project.

"I'm thrilled that the capital budget provides full funding for Wenatchi Landing," said Hawkins.

"This is a huge opportunity for our valley, and I've never thought I'd be so excited about a sewer extension, but I am. The project could greatly enhance economic development opportunities and the overall quality of life in the Wenatchee Valley and beyond. The approved capital budget funds many important priorities for our

district, but this one was my focus this year."

The Wenatchi Landing sewer extension project, discussed locally and in the planning stages for several years, involves a fully installed road, water line, and sewer extension that could lead to many regional benefits for responsible housing, commercial development, and recreational space.

Phase 1 of the project (estimated to cost \$4 million) includes an extension of sewer infrastructure past 35th Street NW outside of East Wenatchee.

"I want to extend my thanks to all of those involved in this effort to

secure funding, including Representatives Steele and Goehner, and all of the staff and elected commissioners of Douglas County, Port of Douglas County, Douglas County Sewer District, and officials at the local PUD, school district, fire district, park district, water district, and chamber who helped advocate for this project," said Hawkins. "It truly has been a team effort."

The new capital budget funds several important projects in the 12th Legislative District.

**REDUCE
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ACCOR Technology Finding their fit in Wenatchee



Contributed article/photo

You probably don't think much about your plumbing fittings, the small valves and connectors that are essential to your toilets, sinks, dishwashers and almost everything else in your house that uses water. But that's okay, because ACCOR Technology Inc. obsess over them.

Since its inception in 1987, ACCOR has been designing and manufacturing innovative and cost-effective plumbing fittings. The company

was a pioneer in introducing "push-fit" technology in the U.S. plumbing industry and is the market share leader in new housing. Today, they are adding new product lines using their patented technology and enjoy a water-tight reputation for reliable USA-manufactured products.

"We're looking forward to continuing to grow our market share in the industry – and our workforce in the Valley."

While ACCOR's corporate offices are in Kirkland, they



chose Wenatchee for their 52,000 square foot manufacturing plant that utilizes a state-of-the-art process with an automated, robotics-controlled line that senses and tests every valve.

"Our high-tech investment paid off," explained CEO Jerry O'Neill. "It's been a great decision for us and helped us grow our market share and compete with companies using foreign-

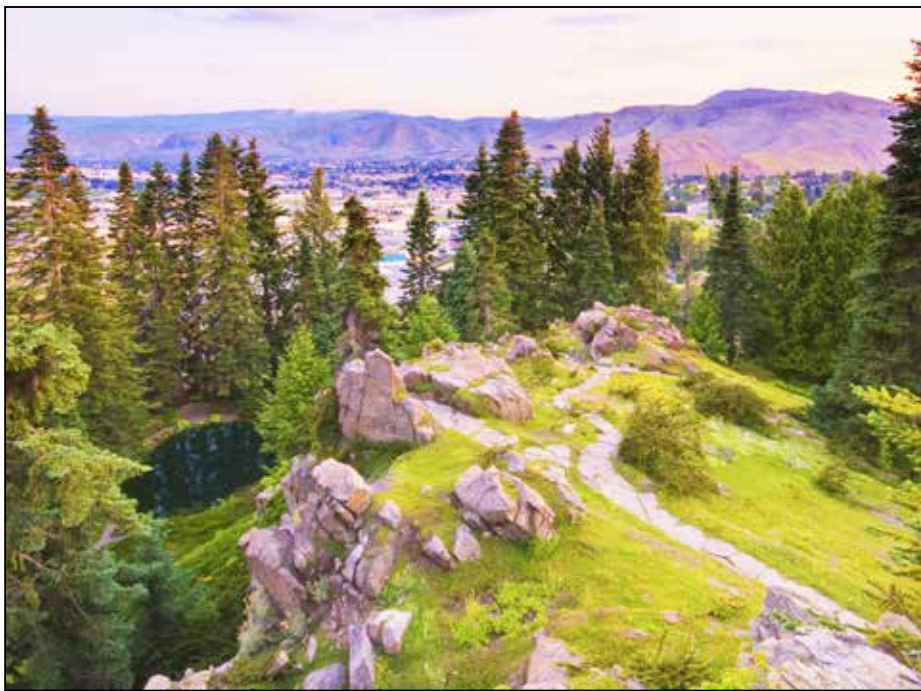
made brass products."

The recreation opportunities of the Valley have been a selling point for ACCOR as well.

"Every fall I invite clients to come to Wenatchee for

fishing on the Columbia River," said O'Neill.

"It's a chance for them to see what a unique and beautiful place we're in and definitely helps our sales efforts."



Ohme Gardens celebrates 90 years of lush greenery, beautiful blossoms

Perched on the hills overlooking the Columbia River, Ohme Gardens is a nine-acre evergreen oasis where visitors enjoy strolling natural stone paths, marveling at breathtaking views and relaxing by cool and tranquil pools.

In addition this year, special events will be happening throughout the season to celebrate the Gardens' 90 anniversary.

Opening Day was April 15 and Jason Browning, Gardens Director, is excited about what's next for Ohme Gardens.

"Everything is new this year," says Jason. "Visitors to the Gardens will see new planting beds filled with thousands of colorful annuals that will bloom throughout the summer. For the special celebration, we have organized movie nights, evening concerts during the warm summer months and other anniversary activities. We are looking forward to celebrating with the Wenatchee community and tourists alike."

The first public event of the season will be the

annual Ohme Gardens Mother's Day brunch May 12 – the perfect setting for families to celebrate their moms.

June 14 will be a special evening at the Gardens featuring live music. This will not only be a 90 anniversary celebration but also an opportunity to showcase the Gardens. Movie nights are a new feature at the Gardens this year. Stretch out on the Lower Lawn and watch:

- Monster University (June 7)
- Star Wars: The Last Jedi (June 28)
- Mary Poppins Returns (July 19)

- How to Train Your Dragon 3 (August 9)
- Captain Marvel (August 30)

Visitors will also be able to relive the big band era, as well as dance to great hits from 80's as part of the Concerts in the Gardens series. (*Tickets and info at: RLStickets.com*)

- Wenatchee Swinging Big Band (June 27)
- Infinity Project, a Journey cover band (July 11)
- Hysteria, a Def Leppard cover band (July 18)
- Invisible Touch, a Phil Collins/Genesis cover band (July 25)
- Blaze of Glory, a Bon Jovi cover band (August 1)

About Ohme gardens

Herman and Ruth Ohme began with a small "backyard" garden in 1929 with the intent of creating a private family retreat.

Eventually they opened the Gardens to the public as they continued to transform their rocky bluff into a unique, forested landscape. Now visitors from all over the world are amazed to see what they have accomplished.

Currently owned

and operated by Chelan County, the Gardens are open daily April 15 - October 15.

The admission fee goes towards the cost of maintaining the grounds.

Parking is free. A small gift shop is onsite. Good walking shoes are recommended. Located near the junction of Highways 2 & 97A in Wenatchee.

For more details visit the Ohme Gardens website.

Port Districts of Douglas, Chelan explore consolidation

Courtesy of Ports news release

The Ports of Chelan and Douglas Counties appointed a community Task Force to consider sustainable governance and funding for Pangborn Memorial Airport.

Both Ports agree that the airport is a vital transportation and economic development facility for our region.

The Task Force is considering several alternatives for funding and governance that could provide greater sustainability to the airport.

In response to the Task Force's request to further inform their work, the Ports are in preliminary discussions on evaluating an Interlocal Agreement that would consolidate the Ports' operations, both at the airport and more generally, for regional economic development activi-

ties.

The Ports are working with Attorney Frank Chmelik to review how consolidating operations could be successfully accomplished.

Chmelik is a leading municipal attorney in the state of Washington and has worked with a host of fire districts throughout the state, dealing with similar considerations.

The Ports are also working with John Carter, a retired CFO who has extensive municipal finance experience to help determine efficiencies that could be gained with consolidated operations.

The Ports agree, while a river may physically separate us, the economies of Chelan and Douglas counties are intertwined as one.

Both Ports are committed to ensuring, through their respective and collective actions, that our re-

gional remains prosperous, and our communities are vibrant and thriving places for all to live, work, grow and play.

For more information contact Lisa Parks, Executive Director of the Port of Douglas County at 509-884-4700 or Jim Kuntz, Executive Director of Port of Chelan County at 509-663-5159.

I cannot give you the formula for success, but I can give you the formula for failure - It is: Try to please everybody."

— Herbert Bayard Swope





Ideal Option addiction treatment center opens in East Wenatchee

EAST WENATCHEE – Ideal Option, Washington state’s largest provider of Medication Assisted Treatment for individuals suffer-

ing from opioid use disorders, has opened a new location at 667 Grant Rd Suite 3 here. The new location will

provide North Central Washington residents struggling with addictions to opioids and other drugs increased access to evidence-based and personalized addiction

treatment. This includes comprehensive physical and mental assessments; the prescription of Buprenorphine and other addiction medicines; as well

as specialized behavioral health counseling as needed.

A new study released in March by the National Academies of Sciences, Engineering, and Medicine and supported by the federal government found that medication-based treatment is “effective” in saving lives, and that expanding access to this treatment “would build the capacity to make real progress against the epidemic.”

Ideal Option will help build out this capacity in the Wenatchee area.

They will also leverage telemedicine to reach rural communities of North Central Washington where access to addiction treatment is limited or non-existent.

“We’re pleased to see Ideal Option bring additional resources to help those struggling with addiction in East Wenatchee and North Central Washington,

said East Wenatchee Mayor Steve Lacy.

“We’re committed to removing barriers to needed treatment and will continue our work to address and overcome the impacts of addiction.”

The East Wenatchee location adds to Ideal Option’s treatment network across Central and Eastern Washington, including its Tri-Cities headquarters and locations in Yakima, Sunnyside, Walla Walla, Spokane, and Pullman.

“Our goal at Ideal Option is to provide the resources people need to overcome addiction and find lasting stability,” said Jeff Allgaier, President and Founder of Ideal Option.

“We are thrilled to open in East Wenatchee and look forward to working closely with the community to deliver more help to those who need it most.”



Chelan, Douglas counties in top 6 of state mortgage lending

According to a recent study by SmartAsset, Chelan and Douglas counties ranked among the top places in Washington to get a mortgage.

The New York financial technology company’s recent study on the Best Places to Get a Mortgage compared the likelihood of mortgage approval by county in

addition to mortgage rates, average five-year borrowing costs, and property taxes.

Check out the table below to see how the leaders in Washington compared.

Additional study details including the methodology and interactive map can be found here: <https://smartasset.com/mortgage/washington-mortgage-rates#washington>

Rank	County	Loan Funding Rate	5 Year Borrowing Costs	Property Tax	Annual Mortgage Payment	Best Mortgage Markets Index
1	Island	66.8%	\$82,821	\$10,925	\$15,816	78.02
2	Kittitas	66.0%	\$82,821	\$10,917	\$15,816	77.68
3	King	67.7%	\$82,821	\$12k+	\$15k+	77.35
4	Douglas	66.6%	\$82,821	\$12k+	\$15k+	77.10
5	Benton	67.6%	\$82,821	\$13k+	\$15k+	76.99
6	Chelan	64.4%	\$82,821	\$11k+	\$15k+	76.74

About Ideal Option

Headquartered in Kennewick, Ideal Option has helped more than 20,000 patients through a network of 56 office-based opioid treatment (“OBOT”) clinics across 10 states.

Ideal Option’s team of medical providers carry certifications in Addiction and Emergency Medicine, Internal, OB/GYN and Family Medicine, among other specialties.

The company also employs social workers, case workers, counselors and mental health practitioners to help drive positive outcomes, including family stability, stable housing, improved

overall health and reduced rates of recidivism. In all the communities it serves, Ideal Option collaborates with existing stakeholders and providers to improve the continuum of care.

This includes emergency rooms and jails, where individuals with opioid use disorders often turn up, as well as partnerships with law enforcement and municipal programs ensuring patients get treatment and reduce criminal justice issues.

The Ideal Option location in East Wenatchee is now open for new patients and accepts Medicaid and Medicare, as well as private insurance.

Chelan County ‘financially healthy’ top 10

Where are the nation’s most financially healthy places to live?

SmartAsset, a New York financial technology company, recently released a study to help answer that.

The study analyzed debt, bankruptcy, poverty and unemployment in counties across the country to find where residents were most financially healthy.

According to the study,

Chelan County ranked among the top places in Washington.

For a detailed look at how the top counties in Washington performed in each category, check out the

table below:

Additional details on the study, including the methodology and interactive map, can be found here: <https://smartasset.com/retirement/financial-advisor#washington>

Rank	County	Debt as % of Income	Bankruptcies	Poverty Rate	Unemployment Rate	Financial Health Index
1	San Juan, WA	1.50%	1.31	9.90%	3.90%	75.16
2	Asotin, WA	1.18%	1.85	14.60%	4.20%	72.84
3	King, WA	1.75%	1.19	9.30%	3.70%	71.73
4	Okanogan, WA	1.10%	1.14	19.70%	6.90%	69.97
5	Jefferson, WA	1.49%	1.32	12.00%	6.10%	69.47
6	Whitman, WA	1.25%	0.63	25.90%	4.40%	68.38
7	Benton, WA	1.49%	1.86	10.50%	5.50%	68.30
8	Chelan, WA	1.65%	1.40	11.50%	4.90%	68.16
9	Walla Walla, WA	1.38%	2.07	14.20%	4.90%	66.25
10	Island, WA	1.81%	1.44	9.40%	5.20%	66.05

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Grant County Labor Area Summary - February 2019

Overview

This report provides an update on the Grant County economy incorporating not seasonally adjusted, nonfarm employment and

civilian labor force data. Analysis focuses on year-over-year (between February 2018 and February 2019) and average annual (between 2017 and 2018)

changes in the labor market.

Unemployment rates

Preliminary Civilian Labor Force (CLF) data show that Washington's not seasonally adjusted average

annual unemployment rate fell two-tenths of a point between 2017 and 2018, from 4.7 percent to 4.5 percent. Between the Februaries of 2018 and 2019 the rate dipped one-tenth of a point, from 5.3 to 5.2 percent.

In Grant County, preliminary CLF data show that the average annual unemployment rate dipped from 6.3 percent in 2017 to 6.2 percent in 2018. This 6.2-percent reading is the lowest average annual unemployment rate in Grant County since electronic records were implemented by our agency in 1990 – encouraging economic news. However, the not seasonally adjusted February 2019 unemployment rate (9.4 percent) was seven-tenths of a percentage point above the 8.7-percent reading for February 2018

industry lost 190 jobs countywide, a 9.9-percent downturn, as employment fell from 1,910 to 1,720. Local durable goods manufacturers have not fared well, in aggregate, for the past three calendar years; averaging 190 fewer jobs in 2018 (down 9.4 percent), stagnating in 2017, and losing 320 jobs (down 13.7 percent) in 2016.

These recent years of shrinking payrolls were preceded by relatively strong employment growth in Grant County's durable goods manufacturing sector in 2015 (up 110 jobs and 4.5 percent) and in 2014 (up 320 jobs and 16.7 percent). Statewide, durable goods manufacturing employment has been growing for ten months (May 2018 through February 2019).

Year over year, employment in Grant County's professional and business services industry has been rising for the past 14 months (January 2018 through February 2019).

This employment category consists of a diverse set of niche industries, ranging from computer systems design and accounting/tax preparation services to landscaping and janitorial services, legal services and temporary employment services.

Within professional and business services, temporary employment services is likely accounting for much of this employment upturn – an encouraging economic indicator.

This industry provided 150 more jobs countywide in February 2019 than in February 2018, rising from 2,210 to 2,360 jobs. Statewide, professional and business services employment has been growing for 106 months (from May 2010 through February 2019).

Agricultural employment

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Wash-

ington State Employment Security Act.

Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends in major industries at the county level.

In September 2018, revised annual average QCEW data for calendar year 2017 became available. An analysis of employment changes from 2007 through 2017 shows that in Grant County:

◆ Total covered employment rose from 35,010 in 2007 to 39,221 in 2017, a 4,211-job and 12.0 percent upturn.

The number of agricultural jobs (a subset of total covered employment) increased from 8,362 in 2007 to 10,240 in 2017, a 1,878-job and 22.5 percent upturn.

In 2007 Grant County's agricultural industry accounted for 23.9 percent of total covered employment. In 2017 agricultural employment accounted for 26.1 percent of total covered employment countywide.

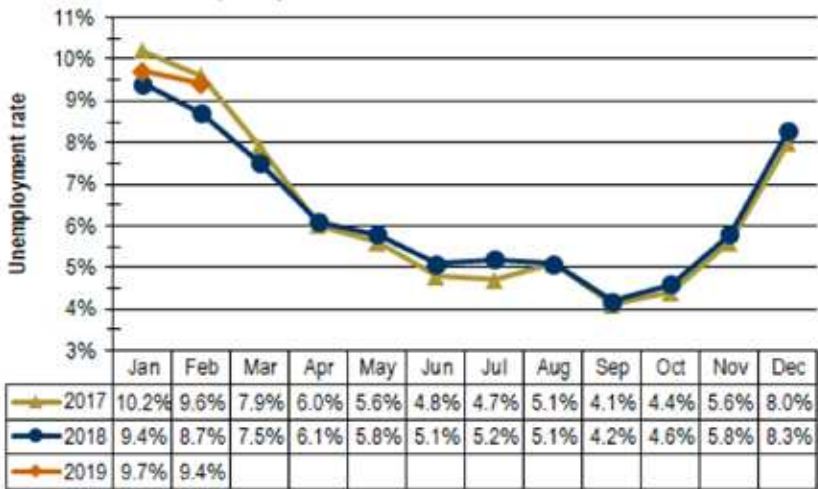
The share of agricultural employment (versus total covered employment) rose 2.2 percentage points (from 23.9 to 26.1 percent) in Grant County during this ten-year period.

◆ Total covered wages rose from \$1.037 billion (in 2007) to \$1.572 billion (in 2017) a \$535 million and 51.5 percent upturn.

The agricultural payroll (a subset of total covered wages) advanced from \$167.6 million in 2007 to \$291.6 million in 2017, a \$124.0 million and 74.0 percent upturn. In 2007 Grant County's agricultural industry accounted for 16.2 percent of total covered wages.

In 2017 agricultural wages accounted for 18.6 percent of total covered payroll countywide. The share of agricultural wages rose 2.4 percentage points (from 16.2 to 18.6 percent) in Grant County during this ten-year period.

Hence, one could generalize that within this ten-year period, the footprint made by agriculture on Grant County's economy has become relatively larger.



The Grant County unemployment rate increased seven-tenths of a percentage point between the Februaries of 2018 and 2019.

Total nonfarm employment

Preliminary estimates indicate that between 2017 and 2018, Washington's labor market provided 84,900 new nonfarm jobs, an annual average increase of 2.6 percent. In February 2019, business and government organizations across Washington supplied 3,405,200 nonfarm jobs (not seasonally adjusted), compared to 3,340,800 jobs in February 2018, a 1.9 percent year over year employment increase. The state's economy has posted year over year nonfarm employment increases for the past 101 consecutive months (October 2010 through February 2019).

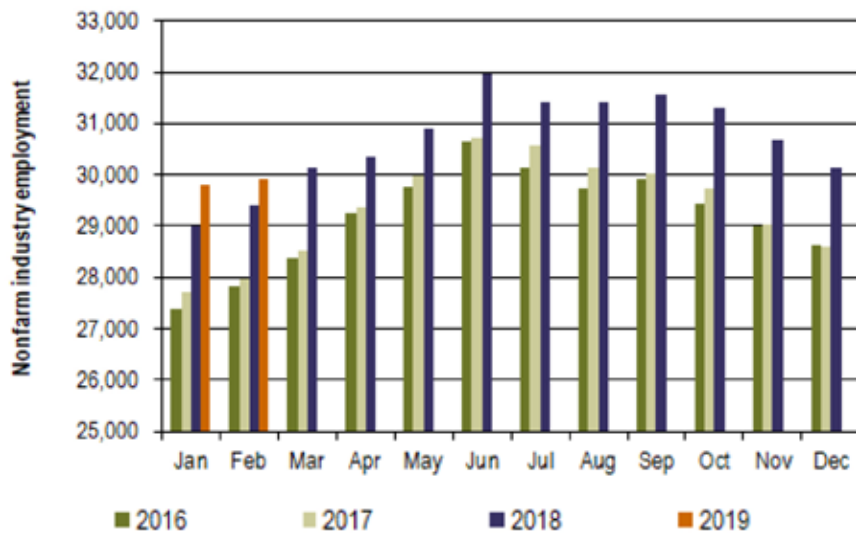
Preliminary estimates show that between 2017 and 2018 Grant County's economy provided 1,320 new nonfarm

jobs, an average annual increase of 4.5 percent, more robust than the 2.6 percent statewide growth rate. Between the Februaries of

2018 and 2019 local nonfarm employment netted 510 new jobs, a 1.7-percent increase (from 29,390 jobs to 29,900 jobs, respectively). Year over

year, total nonfarm employment in Grant County has been growing for the past 14 months (January 2018 through February 2019).

Nonfarm industry employment Grant County, January 2016 through February 2019
Source: Employment Security Department/WITS



Nonfarm employers in Grant County provided 29,900 nonfarm jobs in February 2019, a 1.7 percent upturn since February 2018.

Employment and unemployment

Estimates indicate that Washington's Civilian Labor Force (CLF) grew by 74,195 residents (a 2.0 percent upturn) from 2017 to 2018. The state's labor force has expanded, year over year, for the past 61 months (February 2014 through February 2019).

In February 2019 Washington's CLF tallied 3,883,480 residents versus 3,767,711 in February 2018 equating to 115,769 more Washingtonians in the CLF (up 3.1 percent).

Grant County's CLF expanded by 1,329 residents

(a 2.9 percent increase) from 2017 to 2018.

Between the Februaries of 2018 and 2019 the local labor force grew by 1,487 residents, a 3.3 percent upturn.

Less encouraging is the fact that the number of unemployed increased at an 11.3-percent pace with 433 more Grant County residents out of work in February 2019 than in February 2018.

Hence, the February 2019 unemployment rate of 9.4 percent was a seven-tenths point upturn from the 8.7 percent reading in February 2018.

Nonfarm industry employment

Estimates indicate that Grant County's nonfarm employers provided 510 more jobs in February 2019 than in February 2018, a 1.7-percent upturn, while Washington's nonfarm market grew at a 1.9 percent pace during this period.

The following paragraphs highlight changes in three local industries between the Februaries of 2018 and 2019:

◆ Construction employment in Grant County has been rising for the past 14 months (January 2018

through February 2019). Between the Februaries of 2018 and 2019 this industry moved forward from 1,300 to 1,460 jobs respectively, a strong 12.3, percent employment upturn.

Statewide, construction has been adding workers for the past 84 consecutive months (from March 2012 through February 2019).

◆ Employment in Grant County's durable goods manufacturing industry has posted year-over-year losses for 14 months (January 2018 through February 2019).

Between the Februaries of 2018 and 2019 this



Donald W. Meseck, Regional Labor Economist
Employment Security Department

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Okanogan County Labor Area Summary - February 2019

Overview

This report provides an update on the Okanogan County economy incorporating not seasonally adjusted, nonfarm employment and civilian labor force data.

Analysis focuses on year-over-year (between February 2018 and February 2019) and average annual (between 2017 and 2018) changes in the labor market.

Unemployment rates

Preliminary Civilian

Labor Force (CLF) data show that Washington's not seasonally adjusted average annual unemployment rate fell two-tenths of a point between 2017 and 2018, from 4.7 percent to 4.5 percent.

Between the Februaries of 2018 and 2019 the rate dipped one-tenth of a point, from 5.3 to 5.2 percent.

Okanogan County's not seasonally adjusted unemployment rate decreased four-tenths of a percentage

point between 2017 and 2018, from 6.8 to 6.4 percent.

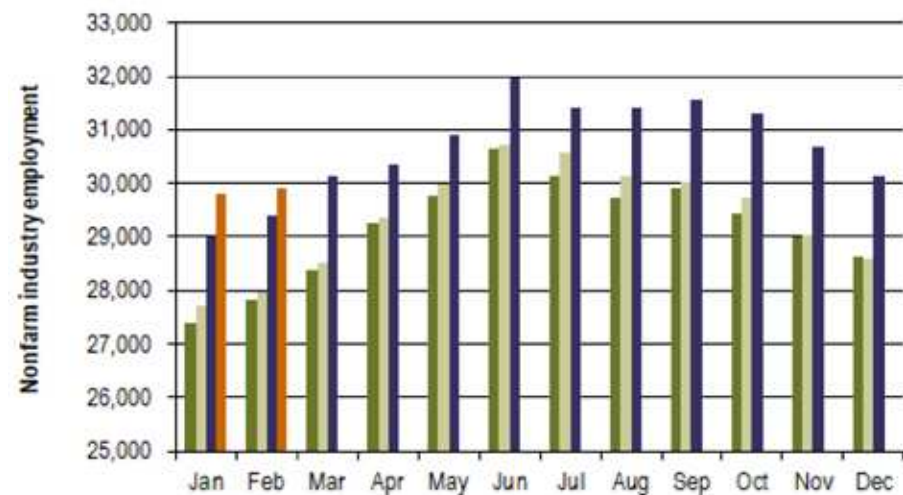
This 6.4-percent reading in 2018 is the lowest average annual unemployment rate in Okanogan County since electronic records were implemented by the Employment Security Department agency in 1990 – encouraging news for the local economy.

The local unemployment rate has stabilized at 9.5 percent between the Februaries of 2018 and 2019.

Unemployment rates, not seasonally adjusted

Okanogan County, January 2017 through February 2019

Source: Employment Security Department/WITS; U.S. Department of Labor, Bureau of Labor Statistics, Local Area Unemployment Statistics (LAUS)



The Okanogan County unemployment rate stabilized at 9.5 percent between the Februaries of 2018 and 2019.

Total nonfarm employment

Preliminary estimates indicate that between 2017 and 2018, Washington's labor market provided 84,900 new nonfarm jobs, an average annual increase of 2.6 percent. In February 2019, businesses and government organizations across Washington supplied 3,405,200 nonfarm

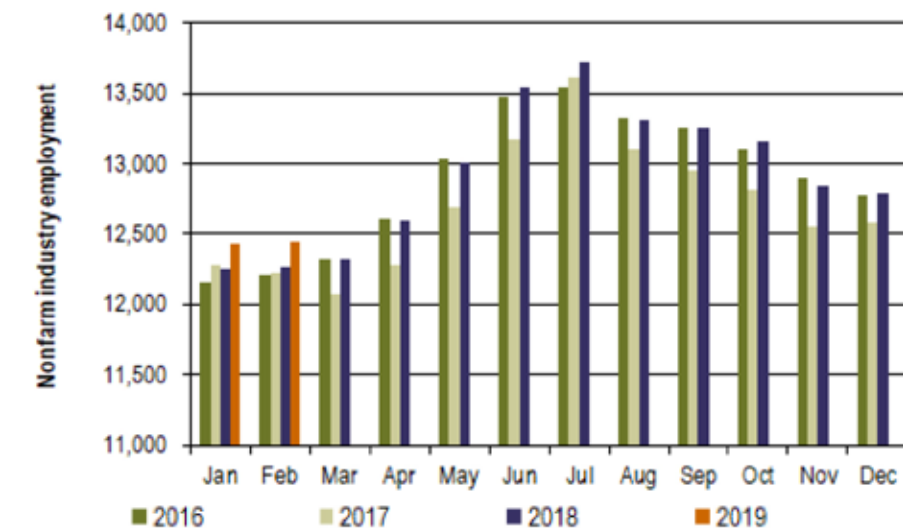
jobs (not seasonally adjusted), compared to 3,340,800 jobs in February 2018, a 1.9 percent year over year employment increase. The state's economy has posted year over year nonfarm employment increases for the past 101 consecutive months (October 2010 through February 2019).

Okanogan County's

nonfarm labor market averaged 12,920 jobs in 2018, an average annual increase of 1.7 percent and a net gain of 220 jobs from the 12,700 job average in 2017. Most recently, between the Februaries of 2018 and 2019, labor market gained 190 jobs, a 1.5-percent upturn, as employment countywide advanced from 12,260 to 12,450.

Nonfarm industry employment Okanogan County, January 2016 through February 2019

Source: Employment Security Department/WITS



Okanogan County nonfarm employment was 12,450 in February 2019, a 1.5 percent increase since February 2018.

Employment and unemployment

Estimates indicate that Washington's Civilian Labor Force (CLF) grew by 74,195 residents (a 2.0 percent upturn) from 2017 to 2018. The state's labor force has expanded, year over year, for the past 61 months (February 2014 through February 2019). In February 2019 Washington's CLF tallied 3,883,480 residents versus 3,767,711 in February 2018

equating to 115,769 more Washingtonians in the CLF (up 3.1 percent).

Okanogan County's CLF contracted by 0.4 percent during 2018. However, year over year, the local labor force has expanded for the past five months (October 2018 through February 2019). Between the Februaries of 2018 and 2019 the CLF grew 1.8 percent, rising from 19,327 residents to 19,666 (meaning that there were 339 more

residents in the labor force). Simultaneously, the number of unemployed increased 1.6 percent, rising from 1,834 in February 2018 to 1,863 this February (meaning that 29 more residents were out of work). The bottom line: the CLF expansion was countered by the rise in the number of unemployed which caused the local unemployment rate to stabilize at 9.5 percent during this timeframe.

Nonfarm industry employment

Preliminary estimates indicate that Okanogan County's nonfarm employers netted 190 more jobs in February 2019 than in February 2018, a 1.5 percent upturn (see Figure 3). Washington state's nonfarm economy expanded at a 1.9 percent clip during this period. Following is a summary of current over-the-year changes in Okanogan County, by major industry:

- ◆ Okanogan County's manufacturing industry has posted year-over-year job gains for the past two months (January and February 2019). Estimates indicate that manufacturing tallied 300 jobs this February versus 260 in February 2018, a 40-job and 15.4 percent upturn. This recent upturn is welcome news for an industry which lost 90 jobs countywide in 2018 (down 23.1 percent) and 170 jobs in 2017 (down 30.4 percent). Okanogan County's manufacturing downturn began with the February 2017 layoffs of over 200 lumber and wood products manufacturing workers due to the closure of Omak Forest Products. Layoffs were completed on 15 February 2017 – a sad ending for Okanogan County's largest manufacturing firm. Conversely, statewide, manufacturing has been posting year-over-year employment increases for the past ten consecutive months.

- ◆ Okanogan County's wholesale trade industry has posted year-over-year job gains for eleven months (April 2018 through February 2019). This industry sector is comprised of three

sub-sectors: wholesale trade of durable goods, wholesale trade of nondurable goods, and "wholesale electronic markets, agents, and brokers." Preliminary employment estimates indicate that, between the Februaries of 2018 and 2019, jobs in this wholesale trade sector jumped from 170 to 250, an 80 job and 47.1-percent increase. Although details on the specific wholesale trade subsector(s) adding jobs in Okanogan County are not releasable (due to confidentiality laws), breakouts are available at the state level. Specifically, across Washington state between the Februaries of 2018 and 2019: the number of jobs with merchant wholesalers of durable goods dipped 0.3 percent, employment at merchant wholesalers of nondurable goods decreased 2.1 percent, while employment in wholesale trade's "electronic markets, agents, and brokers" subsector rose by 6.3 percent (up 1,200 jobs). Statewide, wholesale trade employment has either stabilized or increased for 99 consecutive months (December 2010 through February 2019).

- ◆ Leisure and hospitality (where most jobs are in hotels and restaurants) in Okanogan County provided 1,290 jobs in February 2019 versus 1,250 in February 2018, a 40-job and 3.2-percent increase. Year over year, Okanogan County's leisure and hospitality sector has posted job gains for the past ten months (May 2018 through February 2019). Washington's leisure and hospitality industry has added jobs for 101 consecu-

tive months (October 2010 through February 2019).

Agricultural employment

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act. Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends in major industries at the county level. In September 2018, preliminary annual average QCEW data for calendar year 2017 became available. An analysis of employment changes from 2007 through 2017 shows that in Okanogan County:

- ◆ Total covered employment rose from 17,427 in 2007 to 17,723 in 2017, a 296-job and 1.7 percent upturn. The number of agricultural jobs (a subset of total covered employment) increased from 5,007 in 2007 to 5,346 in 2017, a 339-job and 6.8 percent uptrend. In 2007 Okanogan County's agricultural industry accounted for 28.7 percent of total covered employment. In 2017 agricultural employment accounted for 30.2 percent of total covered employment countywide. Hence, the share of agricultural employment rose 1.5 percentage points (from 28.7 to 30.2 percent) in Okanogan County during this ten-year period.

Featured Member:

Cindy Smith

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Thursdays: Dance Enthusiasts: 7 p.m.
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Farmers Market 8 a.m. - 1 p.m.

May 10 Friday
 • Members Only "Friends of the Wenatchee Public Library" Book Sale, 5-8 p.m.

May 11 Saturday
 • Friends of the Wenatchee Public Library Book Sale 8 a.m.- 5 p.m.

May 14 Tuesday
 • Foothills 7th grade Poetry Slam, 6-8 p.m.

May 17 Friday
 • "Girls on the Run" Packet Pick-up/ Pre-event registration 4 -6 p.m.

May 18 Saturday
 • "Girls on the Run of Columbia Valley" Superhero 5- K Fun Run.

May 25 Saturday
 • Iris Flower Show, 8 a.m.- 3 p.m.

May 31 Friday
 • Family Game Night, 7-8:30 p.m.

For more activities go to
PybusPublicMarket.org

WASHINGTON STATE SENATOR

Brad Hawkins

PROUDLY SERVING WASHINGTON'S 12TH DISTRICT

Wenatchi Landing: Douglas Sewer District extension equals 'steroidal' economic growth

By State Senator Brad Hawkins

I'd like to share details with you about the Wenatchi Landing sewer extension, an important project local leaders have been discussing with legislators for a number of weeks.

I am proud to be a sponsor of this project and work alongside Representatives Steele and Goehner and the project's coalition of supporters, including Douglas County, Port of Douglas County, Douglas County Sewer District, and others working to secure matching funds from the

state this session in the capital budget.

The Senate's capital budget, released earlier this week, proposes to fund the Wenatchi Landing sewer extension project at \$2 million.

The name and spelling of this project, involving an area located north of the Olds Station Bridge in Douglas County, is based on the group of Native Americans who lived years ago near the confluence of the Wenatchee and Columbia rivers.

The project itself, discussed locally and in

the planning stages for a number of years, involves a fully installed road, water line, and sewer extension that could lead to a multitude of regional benefits for responsible housing, commercial development, and recreational space.

The Wenatchi Landing area, once developed, would provide 283 acres of economic opportunities for multiple purposes in the Douglas County portion of the Wenatchee Valley near the Olds Station Bridge.

Project would promote economic development

This project could greatly enhance economic development opportunities and our overall quality of life in the Wenatchee Valley and beyond.

A recent economic analysis indicates that for every dollar of public investment made here, a return of anywhere between \$9 and \$112 will flow back to our area.

This is a significant return on investment, which is obviously understood by our forward-thinking local officials.

As you likely also

know, suitable land for development in the valley, especially on the Wenatchee side of the river, is becoming increasingly scarce.

This is another reason why responsible and coordinated development is so important in the Wenatchi Landing area. If we are successful in securing the matching funds in the upcoming capital budget for the sewer extension, then more work and coordination will be needed in future years for road improvements and other project components, but moving ahead with the first phase is a key and likely most important step in the process.

Wenatchi Landing

Proposed Sewer Extension

- Study Area
- Existing Road
- Proposed Road
- Proposed Road Extension
- Future Road Extension
- Phase 1 - Sewer Extension
- Development Area by Land Use Intensity
 - High-intensity Land Use
 - Medium-intensity Land Use
 - Low-intensity Land Use
 - Park and Trail Area

Wenatchi Landing Site Plan

GENERAL LAND USE

- Residential
- Commercial
- Industrial
- Public
- Recreation
- Open Space
- Other

Wenatchi Landing Sewer Extension

Odabashian Bridge

Proposed Sewer Extension

Chelan County **Douglas County**

REDUCE
REUSE
RECYCLE