

WENATCHEE BUSINESS JOURNAL

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COURTESY PHOTO

East Wenatchee Mayor Steve Lacy leaves legacy after decades of service

A Farewell Message from Mayor Lacy

I am pleased to be afforded this opportunity to comment on my years of service to the city. I was appointed to fill the vacated of seat of Dawn Collings when she became Mayor in January, 1992.

After serving on the city council until July of 1998, I was appointed to fill a the vacancy created by Mayor Collings' resignation. As of the end of this year I will have served 21 1/2 years as Mayor and 28 years in office with the city.

I am grateful for the support I have been afforded throughout those years by the public, the staff, and my fellow elected officials both in the city and throughout North Central Washington.

As I review the accomplishments which I find most significant and memorable from my years of service, I realize that they are all accomplishments which I didn't achieve alone.

All resulted from the co-operation and participation of city staff and other members of the greater Wenatchee Valley, people who were just as interested as I in doing something meaningful and good for our community. So in recounting some of those things, I am mindful that none of the things

I mention are attributable to me alone.

Here are some of things I will remember with pride during future years:

• **Community Building and Cooperation:**

Right at the outset of my tenure as Mayor managed an endeavor to redevelop the mall, including the creation of a new Baker Street and 3rd NE and an expansion of Mall property to accommodate the addition of two new anchor stores, JC Penney and the Bon Marche to that development.

As we hoped, that \$2.1 million dollar city investment expanded the growth of the retail community in East Wenatchee. It was the original driving force behind the eventual success of our Central Business District.

I also count among the significant events during my first few years as Mayor the creation of both our city theme, centered around the 1931 first transpacific flight of Miss Veedol, and the Wings and Wheels Festival, which is celebrated on the anniversary of that flight each year. We also reacquired management of the Classy Chassis parade.

That parade, the theme and the festival, with the associated development of our



Photo by Gary Bégin/WBJ

Terry Pom Arleau mans the forklift in his East Wenatchee warehouse.

90 YEARS OF TRUCKIN' WITH INTEGRITY

▶▶▶ See the article at Page 5.

Wellness Place raises nearly \$100k at gala

Wellness Place news release

"Celebrate Under the Stars" was this year's theme at the 6th Annual Wellness Place Gala Auction... and that is just what took place. A cel-

ebration. The supportive energy in the room was electric. Supporters raised \$90,000 for the Wellness Place and the patients they serve.

The event was held in Novem-

ber at the Pybus Events Center in Wenatchee.

Founder and President Dr. Kjobech began the evening by introducing newly appointed Executive Director, Julie Lindholm and Administrative Assistant, Dodie Pike.

Lindholm began the evening with her own journey supporting her parents for 12 years in their battles with cancer, knowing all too well the struggles for the cancer patient, caregiver, family and friends. She shared that in 2018 Wellness Place provided over \$20,000 in gas cards to patients who needed assistance to get to treatment and quickly reminded everyone that this number was not enough. "One in three Americans will be diagnosed with



SUBMITTED PHOTO

Pam Brulotte of Icycle Brewing holds donations check at Wellness Gala.

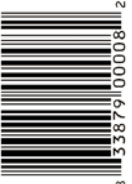
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NEWSSTAND LOCATIONS

Wenatchee
Plaza Super Jet
106 Okanogan Ave.
Safeway, 501 N. Miller St.

East Wenatchee
Safeway, 510 Grant Road

Cashmere
Martin's Market Place
130 Titchenal Way
Cashmere Valley Record,
201 Cottage Ave., Suite 4

Leavenworth
Dan's Food Market
1329 U.S. Highway 2
The Leavenworth Echo,
215 14th St.

Chelan
Safeway, 106 W. Manson Rd.
The Lake Chelan Mirror,
310 E. Johnson Ave.
The Vogue – A Liquid
Lounge,
117 E. Woodin Ave.

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The future of Career and Technical Education (CTE)

By State Rep. Mike Steele

As the ranking member of the House Education Committee, it's my job to identify and find solutions for all types of K-12 education concerns.

Since I began my tenure at the Legislature, I've looked for ways to augment our state's investments in teaching specific career skills to students in middle school, high school and post-secondary institutions.

I've been deeply involved in developing and improving our state's Science, Technology, Engineering and Mathematics (STEM) programs to address ongoing job growth.

This year, I'll be expanding my efforts to include bolstering the visibility and availability of Career and Technical Education (CTE) programs.

Here's why: College is not the only path to success and financial security.

The sad truth is we've stopped teaching children that vocational training can be just as valuable as college.

For several years, student enrollments at universities and colleges have grown along with student loan debt. According to the U.S. Federal Reserve, there are more than \$1.6 trillion in outstanding student loans.

With the financial return from a bachelor's degree

softening and the price-and average student loan debt increasing, it makes sense to encourage students to consider a career in a skilled trade.

In Washington state, employers are clamoring for skilled construction workers, electricians, auto mechanics, plumbers and ironworkers.

Shortages in these career fields are pushing wages higher and higher.

It's becoming clearer to parents, lawmakers, and educators that vocational training might be a better path to a stable job for many students.

During the upcoming 2020 session, I'm proposing a bill that would create a Running Start program for vocational and skilled trades.

Running Start allows high school students to take college courses.

They can earn high school and college credit for their classes.

My legislation would

expand the program to include both vocational and skilled trades, where the training is often shorter and far less expensive than college. Stay-tuned, I will be sharing more about this bill in the weeks to come.

The House Page Program provides young people with the opportunity to learn about and even take part in the legislative process of our state.

Students have been participating in the program since it began in 1891.

To serve as a page, students must be between 14 to 17 years of age, have permission from their school, parent or guardian and be sponsored by a current member of the state House of Representatives.

I'd like to thank each person who has reached out to meet with me to express concern about issues involving state government.

To be an effective representative, it's important that I hear from you. If you would like to schedule a meeting or share an idea, contact me. I'm always happy to hear from you.

Thank you for allowing me to serve you!
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P.O. Box 40600 | Olympia, WA 98504-0600
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CONTINUED FROM PAGE 1

East Wenatchee Mayor Steve Lacy leaves legacy after decades of service

Japanese garden and the formal inclusion of East Wenatchee in our sister city relationship with Misawa, Japan were critical to our development.

In addition, when things were looking pretty dire with respect to the Town Toyota Center debacle about ten years ago, I initiated and helped to spearhead a plan for all nine jurisdictions in NCW to come together in support of a sales tax increase to prevent the bankruptcy of the City of Wenatchee and preserve the Town Toyota Center as a key asset for our valley.

More recently I proposed and spearheaded a plan to join with the City of Wenatchee in a long term financing plan to insure the viability of the Wenatchee Valley Museum.

All of those achievements have been instrumental, in my view, in contributing to a better sense of community in East Wenatchee and the greater Wenatchee Valley.

• Financial Stability and Expansion of Infrastructure:

When I became Mayor the city was operating on a very small budgetary margin, having a year-end carryover of less than \$300,000 with a total operating budget in the neighborhood of \$5 million and a population of under 5,000.

Through two major annexations and a series of financial moves I proposed in the first 5 years of my service as Mayor the city has more than

tripled its population and now enjoys a year-end carryover exceeding \$6 Million.

Along the way we have created a funded storm water facility and secured state and federal grant funding in excess of \$25 million.

The funds for those efforts have allowed for the redevelopment of Eastmont Avenue, Grant Road, Valley Mall Parkway, Baker Street, 9th-8th Streets, and various other street and storm water projects in East Wenatchee, including a new city parking lot in old downtown and our recent creation of a park at the bottom of 9th St. NE.

All of those improvements were achieved while leaving the city with no bonded indebtedness.

That has allowed the city to embark on a plan to finance much needed street department facilities, a new police department, city offices, and, hopefully, a new city library in the coming few years.

I congratulate Mayor-Elect Crawford on a successful campaign to replace me at the head of city government.

I believe that she will take the city in even better and new directions.

I am happy she begins her service with the city in good stead in so many ways.

I extend my thanks to all who have provided me the chance to be of service for these many years.

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A fast legislative session is approaching

By Sen. Brad Hawkins

The Washington State Legislature convenes every January at our state Capitol, but the duration of the legislative session alternates between a “long” and “short” session based on the state’s two-year budget cycle.

Our state constitution specifies that legislative sessions are 105 consecu-

tive days in the years the state develops its two-year budgets and 60 consecutive days during the in-between years.

The budgets approved last session are for July 1, 2019 through June 30, 2021, so the upcoming legislative session is scheduled for 60 days. While the upcoming session is scheduled to be much shorter, I anticipate

that it will be very fast paced with a number of moving parts and pieces.

The 2020 session is intended to bring only minor modifications to the previously-approved budgets. Our state approves three budgets (operating, transportation, and capital), and we can expect the upcoming session to bring adjustments to each.

The transportation budget, due to the recent passage of the car tab Initiative 976, could receive the most changes.

The largest state budget is the operating budget, which is dependent on incoming state revenues. With our economy continuing to hold steady, hopefully there will be less of a push for any additional taxes.

However, with the political pendulum swinging so far over during the recent 2018 “blue wave” elections and the expanded majori-

ties still in place, additional taxes – unfortunately – could still be considered.

In addition to updating the state budgets, each session presents lawmakers with opportunities to adjust current laws or approve new ones.

I am usually very selective about the legislation I choose to sponsor, especially during the 60-day ses-

sions when the legislative calendar is condensed.

Throughout my years in Olympia, I have learned that any setback or minor disagreement in a short session can sink even a good proposal. The strict schedule for the shorter sessions does not always mean fewer ideas are introduced, though, as sometimes lawmakers push forward with their new proposals regardless.

If the Legislature intends to consider significant new policies along with updates to the three budgets, my prediction is a full and very fast-paced session.

Hopefully, any budget modifications will be reasonable adjustments and ones that demonstrate a

responsible use of your tax dollars. The new policies pursued this session should also be sustainable or else budget cutbacks could be necessary if our state experiences leaner economic times in future years.

Throughout the session, if you have thoughts or questions, please feel free to contact my office anytime by phone, email, or standard mail. Thank you for the opportunity to serve as your state senator. It is a tremendous honor for me, and I’m proud to represent our region.

Brad Hawkins is our 12th District state senator representing North Central Washington in Olympia. He may be contacted at 360-786-7622 or brad.hawkins@leg.wa.gov.



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CONTINUED FROM PAGE 1

Wellness Place raises nearly \$100k at gala

cancer in their lifetime. We should be doubling or tripling that amount. We offer free support and services to cancer patients and survivors in four counties including Chelan, Douglas, Grant and Okanogan. As our cancer numbers increase so does the need for services.”

The evening grew in momentum and community as the 3rd Annual Legacy Award recipient was awarded posthumously honoring the memory of long time Wellness Place advocate and supporter, Suzie Kiesz. Suzie succumbed to breast cancer earlier this year.

Suzie’s husband, Bob Kiesz accepted the award with a few of their children in the room to share in the evening.

Keynote speaker, Pam Brulotte, breast cancer sur-

vivor and co-owner of Icicle Brewing, shared her story of her breast cancer battle and her special relationship with the Wellness Place.

Pam along with her longtime friend Shelly (owner of CLS Farms) are both breast cancer survivors and they recently collaborated and released the “1 in 8” Fresh Hop IPA, because 1 in 8 women will get breast cancer in their lifetime. Pam presented a check to Lindholm on behalf of Icicle Brewing from proceeds from their recent fundraiser.

Cody Hodge, Auctioneer and Cancer survivor ignited the room during the live auction where every paddle was raised during the Fund A Need.

Community donations to raise needed funds were gen-

erous; from vacation homes in Mexico, Molokai, Hawaii, the Methow, Lake Chelan to a private dinners, wine tastings and even an epic KEGGAR in a local Cherry Orchard.

“When the number on the live tally board quickly surpassed our \$60,000 goal, I knew this was going to be a record breaking night!” said Lindholm.

Wellness Place, Board Vice President, Megan Kovanen shared “The support from the guests in the room and our community has been astounding... life changing. There was not a single person in the room that has not been touched by cancer. Survivor, caregiver, supporter and current cancer warriors battling this disease collectively raised our patients up in support. The generosity

of our sponsors make us feel as if we are on the shoulders of giants our wish is to give that view of hope and support to the patients we serve.”

A standing ovation at the end of the evening was filled with cheers, gratitude and misty eyes.

Attendee, Dr. Kevin Johnson shared “This was the first time my wife, DeLane and I have attended the Gala. The energy in the room was amazing. Wellness Place is a safe haven for those who are battling cancer in NCW and we were honored to share in the evening. We are looking forward to next year”.

Wellness Place offers FREE support and services for cancer patients and survivors in Chelan, Douglas, Okanogan and Grant counties, and also offers FREE Stay Active and Independent for Life (SAIL) classes to those 65 and older. For more information visit wellnessplacewenatchee.org.



Letters to the Editor

Reader corrects spelling, meaning of ‘Entiaqua’

To the Editor:

In the November issue of the Wenatchee Business Journal you ran a story about the new Entiaqua Apartments complex being built in Entiat.

Unfortunately, they got the name wrong. The Native American word for the Entiat River is Entiatqua, not “Entiaqua,” and it does not mean “rushing water,” as the developer claims. Instead, the word means “grassy water,” according to Wendell George, grandson of Lahompt, the last chief of the Entiat tribe.

This is a common mistake of many folks who live here, probably because

“aqua” means “water” in English. The undeveloped park at the confluence of the Entiat River and the Columbia River is also called “Entiaqua Park” but that’s simply not correct.

Alan Moen,
Entiat

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90 years of truckin’ with integrity

Story and photos
by Gary Bégin

EAST WENATCHEE – Ninety years ago, 6’3” 300-pound Henry Pom Arleau came from Quebec, Canada and founded the original iteration of Pom-Arleau Transfer & Storage Corp. in Monitor in 1928.

Now his grandson Terry is at the helm and Pom-Arleau has since moved to East Wenatchee, but the 56-year industry veteran doesn’t show his age (73) and has a memory to be envied.

One thing Terry remembers from back-in-the-day is when his dad Harold would drive a truck through the early alleyways of Wenatchee to gather cardboard boxes.

“I would throw them in the truck as my dad would slowly drive by,” he said. “We would then use the boxes to pack our moving customers’ belongings.”

Terry also remembers legendary stories about his huge granddad. “He could put a strap on his back and lift a piano and carry

it to the truck by himself,” Terry said in awe.

Pom Arleau is a big fan of loyalty and when it comes to that he is quick to point to two particular people in the company: Co-owner and 15-year “friend of the family” Mike Marsh, whom he credits for the continued healthy bottom line of Pom-Arleau Transfer, and Office Manager Donna Head, an employee at the firm for 46 years.

“She knows about everything there is to know,” marveled Terry.

Donna related one story where she was at the hospital and about to give birth when she received a phone call from a desperate coworker asking where a particular file was.

The coworker found the file, she had the baby and the gravy train kept rolling along.

For 50 years the company was associated with Global Van Lines, but is now with Wheaton World Wide Moving.

For more information call Donna at Pom Arleau, 509-886-7667 or visit them at 5518 Enterprise Drive in East Wenatchee.

Pom Arleau gives 36-year-old Marsh credit for getting new customers and accepting the responsibility of keeping the company going strong 24/7.

Marsh is in charge of sales and marketing and also sports “one of the best work ethics I have ever seen,” said Terry.

“He works seven days a week if he has to and never squawks about it,” said Terry.

One of the most exciting adventures in moving occurred a while back when Alcoa wanted Pom Arleau to remove a 15,000 pound safe from a second floor so it could be surplused.

After great peril and travail, the massive safe finally was loaded onto a truck. It was so heavy as to cause the front wheels of the truck to come off the ground. It was moved successfully with some counterbalancing.

Terry has a deep and abiding respect for his profession and wants amateur movers to understand a thing or two: “Skin grows

back,” he said, referring to a choice of getting a bruise on your hands or causing damage to a clients property.

“No damaged goods,” remembers Terry. That was one company motto. The other professional advice?

“Furniture moving is an art form,” he said, “it isn’t just a matter of throwing things into a truck.”

Almost as important as responsibility for not breaking things is the idea of making and nurturing relationships in the community.

Terry firmly believes in keeping good relations, networking and having a positive attitude.

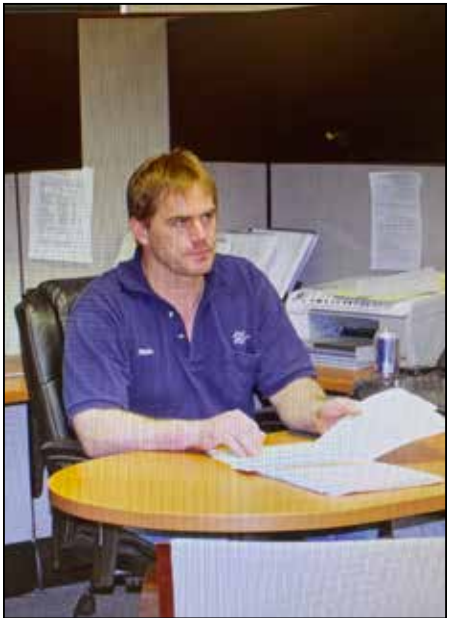
“People trust us with a lifetime of their valuable possessions and we owe it to them to treat their goods with respect.”



Harold Pom Arleau, on right, Terry’s dad, poses with a worker in this old photo.

The Air Force veteran also wants everyone to understand the main driving force behind the company’s success over the last 90 years.

“Integrity. If you don’t have integrity then you shouldn’t be in business.”



COURTESY PHOTO

Co-owner Mike Marsh

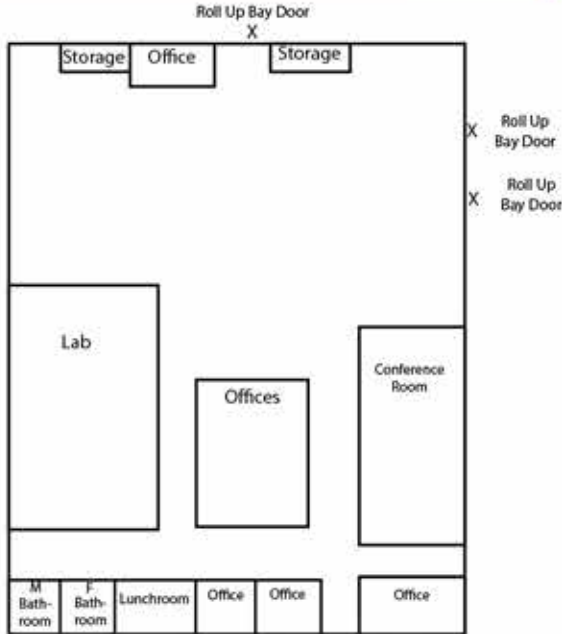


Office Manager Donna Head poses with co-owner Terry Pom Arleau.

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Goehner receives ‘City Champion Award’

AWC news release

Rep. Keith Goehner has received a “City Champion Award” from the Association of Washington Cities (AWC).

AWC created the award following the 2014 legislative session to recognize legislators that went out of their way to advocate for key city priority issues.

AWC Government Affairs Director Candice Bock said Goehner wasted no time making local government a priority in his first year as a legislator.

“As a new member of the House, Rep. Goehner quickly stepped up to serve as his caucus’ point person for the Local Government Caucus, a bipartisan group of House members who support city issues. With a background as a county commissioner, he was an important voice for the needs of local government and a strong advocate for local decision-making authority and local funding,” said Bock.

Goehner, who serves on the House Local Government Committee, feels his local government experience gives him a needed perspective in the Legislature.

“It is great to be recognized for my work. However, I am hopeful we can bring more attention to the challenges our local governments continually face with unfunded mandates, and rules and regulations imposed by the state,” said Goehner, R-Dryden.

“Local governments are expected to be fiscally responsible and still offer the core functions of local government despite having to budget with a one percent cap on property tax growth every year.”

Goehner would like the state to provide more assistance with indigent defense, increase the percentage of marijuana revenues going back to local governments, and not take money out of the Public Works Trust Fund, an account utilized by local governments for grants and loans for infrastructure improvements.

The 2020 Legislative Session begins on Monday, Jan. 13.



Crunch Pak now exclusive Cosmic Crisp slicer

New apple joins Smitten, Envy, and Jazz in company’s exclusive varietal program

CASHMERE – Crunch Pak, the sliced apples specialist, has an exclusive relationship to slice Cosmic Crisp apples, a new variety that is capturing attention nationwide.

The Cosmic Crisp is a juicy apple with a firm crisp texture and a flavor profile that is both sweet and tart making it an excellent eating apple that is perfect for slicing, said Ozgur Koc, senior vice president of business and product development at Crunch Pak.

“Cosmic Crisp is from Honeycrisp parentage and is best for snacking and other fresh applications,” Koc said.

“When we tested it, we found it made an ideal apple for slicing; we anticipate our national distribution will help further

it’s growing popularity.”

A varietal created by Washington State University Tree Fruit Research, Cosmic Crisp apples are grown in Washington state with the first volume harvested this fall.

The variety is being marketed by Proprietary Varietal Management via multiple channels including influencer outreach, traditional media outreach and grassroots marketing efforts.

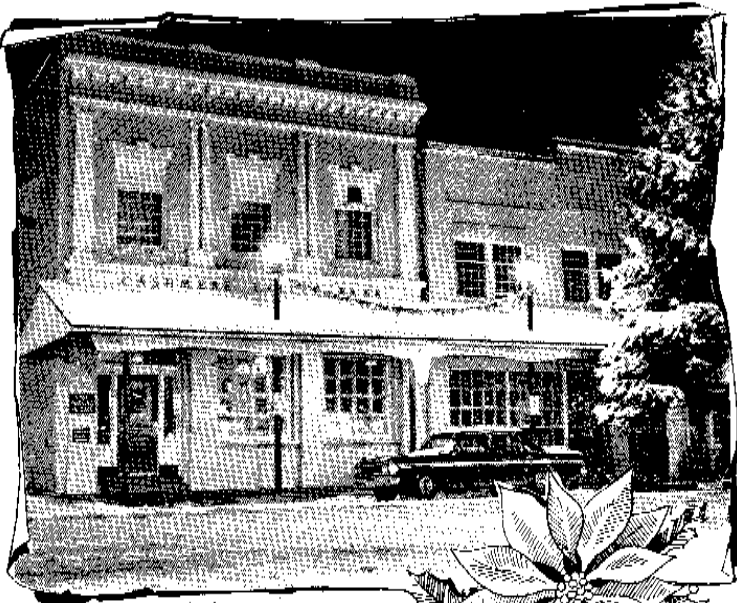
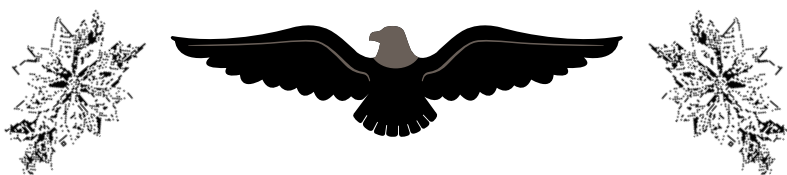

Cosmic Crisp fresh cut sliced apples are shipping nationwide now for a limited time.

“Our goal is to provide shoppers with an excellent eating experience and having the exclusive rights to new varieties with complex flavor profiles helps us meet that goal and keep the category fresh,” Koc said.

For more information visit crunchpak.com.

About Crunch Pak

Crunch Pak is the industry leader in fresh sliced apples. Founded in 2000, Crunch Pak is committed to providing the highest quality organic and conventional sliced apples in the market. Crunch Pak’s family of brands includes Crunch Pak with Disney, Crunch Pak with Nickelodeon, and Crunch Pak Organics. The primary distribution is via retail channels; annually Crunch Pak creates more than 1 billion apple slices at plants in Cashmere and New Jersey.



One Solitary Life

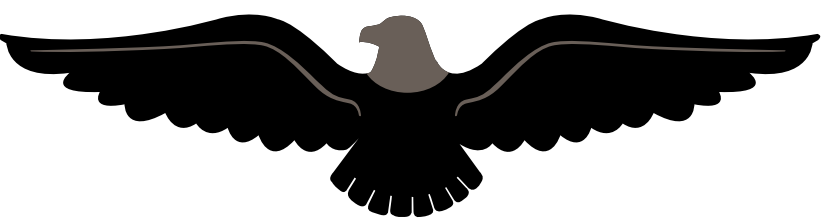
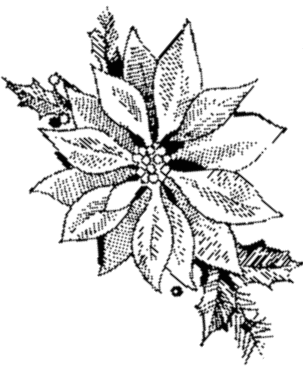
He was born in an obscure village.

He worked in a carpenter shop until he was thirty. He then became an itinerant preacher.

Nineteen centuries have come and gone and today he is the central figure of the human race.

All the armies that ever marched and all the navies that ever sailed, all the parliaments that ever sat and all the kings that ever reigned, have not affected the life of man on this earth as much as that One Solitary Life.

Adapted From DR. J A Francis 1926



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Washington Apple Commission launches worldwide Washington Apple Week

Washington Apple Commission news release

The Washington Apple Commission is launching the first worldwide Washington Apple Week Dec 1, celebrating the high-quality apples grown in the state.

The global celebration across 14 countries will feature the exclusive campaign “From Our Trees to Your Table”, focusing on telling the story of Washington apple growers.

“Consumers are hungry to know where their food is coming from and who is producing it.

“We are using this celebration as an opportunity to share more about the dedicated and passionate growers who are behind the amazing fruit we are exporting to over 60 markets worldwide, and providing education on the process of growing and packing an apple,” says Washington Apple Commission International Marketing Director, Rebecca Lyons.

To support the Washington Apple Week promotional activities, the Apple Commission is launching a grower ambassador program.

Through peer recommendations and an application process, eight growers have been selected to be Washington Apple Brand Ambassadors: Andy Arnold, Carlos Lopez, John Freese, Jose Ramirez, Lindsey Morrison, Dave Robison, Karla Robison,

Morrison, Dave and Karla Robison, and James Foreman.

The groups have been divided into teams and each team will travel to one of three key export markets: Mexico, Southeast Asia and India to share their stories as growers with media, retailers and consumers.

They will be sharing experience and stories as apple growers and provide an authentic look inside the world of producing Washington

apples, specifically sustainability and stewardship.

“1,260 growers have the skills and capabilities to produce on average 128 million boxes of fruit each year, feeding people not only in the U.S. domestic market but international consumers too. It’s a powerful story to tell,” says Washington Apple Commission spokesperson Toni Lynn Adams.

Andy Arnold of Domex Superfresh Growers and Carlos Lopez

from Cowiche Growers, Inc. will be on the Mexico team, travelling to Mexico City and Guadalajara where they will speak at press conferences, meet with importers at the wholesale market, hand out samples and engage with consumers at retail.

The Southeast Asia group will travel to Indonesia, Thailand and Vietnam.

John Freese of Chelan Fruit and Jose Ramirez out of Royal City

will be awarding prizes to display contest winners, promoting a new variety combo pack in Indonesia, meeting with local distributors, and attend a trade reception.

A delegation will also be promoting apples in India with wholesale market tours, retail visits and a reception at the embassy.

Lindsey Morrison from Stemilt Growers, Dave and Karla Robison of Chelan Fruit, and James Foreman of Foreman Fruit will represent Washington in Chennai, Mumbai and New Delhi.

For more information on the Washington Apple Commission, visit our website bestapples.com. To contact Toni Lynn Adams, please email at toni-lynn.adams@waapple.org



Andy Arnold



Carlos Lopez



John Freese



Jose Ramirez



Lindsey Morrison



Dave Robison



Karla Robison



FROM OUR TREES TO YOUR TABLE



About Washington Apple Commission

The Washington Apple Commission is a promotional organization dedicated to serving the Washington apple industry by increasing consumer demand through innovative marketing and promotions in international markets.



WHAT'S YOUR AWESOME?

Whatever it is, we'll help you get there. See how our Wenatchee banking team provided Waterville Family Foods the high-touch service they deserve.

Hear more from Waterville Family Foods and see other stories at watrust.com/awesomebusiness.

VETERAN-OWNED & OPERATED BUSINESS



ALL PHOTOS BY GARY BÉGIN / WBJ

Season's Greetings

From our home to yours. Comfort of memories
the making of new. Gratitude for sharing our life with you.

HERITAGE

MEMORIAL CHAPEL
FUNERAL HOME

Merry Christmas and Happy New Year
From Jeff Wilson and his staff!





VETERAN-OWNED & OPERATED BUSINESS



An Alternative Path to Recovery: The Potential of Naturopathy Support

By Heather Hill
Veterans Counseling
Services of Central
Washington

A Soldier's Story:
I've followed an Army soldier for over 18 years. First deployed in December 2002, he participated in the invasion of Iraq with the 3rd Infantry Division. The Division was told that many of them would not return due to the anticipation of mass casualties. In March of 2003, the 3rd ID crossed the border of Kuwait and invaded Iraq. They traveled past the infamous Highway of Death, the route that Iraq had traveled to invade Kuwait during Desert Storm. It was littered with burned tanks and other vehicles that had sat abandoned for 12 years. Convoys rolled past towards Baghdad. Convoys became lost in their all or nothing journey which left them vulnerable to attacks, which occurred. They drove for three days through an apocalyptic sandstorm that engulfed the terrain in red compromising vision and breathing. He traveled day and night not knowing when attack would occur, which inevitably happened. Exhausted and stressed, they reached Bagdad April 3rd, 2003. The Battle of Bagdad ensued. Estimated loss of life was over 2,300. He survived. He saw burned buses overflowing with charred civilian bodies attempting to flee the capital. Bodies were left to decay as a part (presumably) of the psychological warfare waged against the Iraqi's. On April 4, they reached the Bagdad airport, which would be his temporary post. He survived the mental fatigue of taking the Army issued malaria pills, which were known to cause hallucinations. He struggled discerning reality from psychosis and witnessed the psychotic breaks of others. Chaos. They discovered piles of munitions, burned out tanks, planes, bomb craters, and

mass graves. The smell of death hung in the air. These smells were compounded by the smell of burning their own feces and waste. One of his sister trucks was struck by a rocket, severely burning the men inside causing their flesh to melt from their bodies as others attempted to rescue them. Chaos
This column does not allow for all the details to communicate this soldier's experience. My goal is to capture an abbreviated picture (approximately 3 weeks) of an eight-month deployment 16 years ago.
2010: This soldier survived his initial deployment and a subsequent deployment to a less hostile location. He is now stationed at a new duty station. The symptoms of his PTSD began to boil over which was compounded due to the stresses of his new post. Subsequently, he was hospitalized at Walter Reed Army Medical Center for a month of inpatient treatment followed by a month of on campus outpatient treatment. He participated in Exposure Therapy, Eye Movement Desensitization and Reprocessing, Neuro Feedback Therapy, Cognitive Behavioral Therapy, Group Therapy, in short – all the therapies. He was also prescribed a slew of antidepressants, antipsychotics, anticonvulsants, and benzodiazepines. Upon his subsequent medical retirement from the Army, he was over medicated and holding onto life by his fingernails. He was not “normal” but had somewhat accepted his new norm but still was often plagued by suicidal ideation and feeling like he was a freak or crazy. Time healed some wounds. He was able to assimilate into civilian life but lived day to day. Not for himself, but for his children.
2019: He was introduced to the potential support naturopathy could offer. He resisted, which came to a

head when he convinced himself that his only route for survival was leaving his family. Eventually, he had an appointment with Dr. Rian Herscher at Wenatchee Holistic Medicine. He completed an extensive medical history, and she set to order labs and identify supports to alleviate his symptoms of PTSD.
Deficiencies were identified, but the most profound is as follows. One of the labs that was done tested his levels of a steroid called Pregnenolone which is a precursor for many other steroid hormones, estrogens, glucocorticoids, etc. For this soldier, the most important discovery were the deficiencies found in his Cortisol and Testosterone which are all a part of the

function of Pregnenolone which was also deficient. Normal range for Pregnenolone is 100-150 ng/dL. His was 17ng/dL. Cortisol is the body's main stress hormone which is produced from Pregnenolone. It controls motivation, mood, and fear. It fuels the body's fight-or-flight instinct in crisis. The constant stress and alarm of combat 16 years earlier had derailed his body's ability to maintain its important functions. Critically, his ability to manage “normal” stress, which often led to an explosion of anger and irritability. It was fixable! Through the support of Dr. Herscher, he is taking OVER THE COUNTER supplements to right the wrong. It can take 4 to 6 months to correct the bodies deficiencies, but within weeks he began to notice improvements in his ability to endure stressors without losing control which is expected to continue to improve with time. The only other person she has seen with levels like his was in case study in text regarding a Vietnam Veteran. For the first time since 2002, this soldier has hope that he will feel “normal” and not as though he is tip toeing through life, avoiding stressors, as a means for self-preservation. He is feeling more rested, losing weight, has increased motivation, and his body is not experiencing as severe aches and pains as it did before. This is one month into treatment.



SUBMITTED PHOTO
Heather Hill

Is this the “cure” for PTSD? I wish. This soldier has done the grief work and trauma work. His biological issues were an additional barrier to overall wellness, which is always a multidisciplinary process. Naturopathy is an often-overlooked discipline. Why doesn't the Veteran's Administration test for these deficiencies? I'll spare you from my conspiracy theories that involve big pharmaceutical companies and the for-profit world of medicine that benefits from sustaining illness that is intertwined with the VA and traditional medicine. Or my firsthand experiences of working in the traditional medical field where clinicians were chastised for asking for lab work to rule out medical causes for mental health symptoms because insurance does not like to pay for “those” labs. No doubt, you get my point. Naturopathy is not pseudo medicine. It is not full of woo

woo or voodoo. It's a holistic approach to health that can include prescribed medications in addition to natural supplements.
This soldier's story emphasizes how combat 16 years prior altered his body's biology rendering it impossible for him to have “normal” reactions. Naturopathy is an additional avenue to wellness. Why not consider it?
Do not start medication or supplements without the support of your physician/naturopath.
There are consequences of having too much and/or too little of hormones and steroids the body produces.
Every person is unique, as well as their bodies reactions to stressors. Treatment should be customized by a trained professional to support wellness.
Editor's Note: Psychotherapist Heather Hill served in the United States Army and is a partner in Veterans Counseling of Central Washington, located at 610 N. Mission St, Ste 202. Call 509-667-8828 or visit centralwashingtonveterans.com for more information or to refer a veteran to a caring, non-governmental therapy program. Heather will be contributing a mental health column for veterans every month exclusively for the Wenatchee Business Journal.

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GARY BÉGIN/WBJ

Wenatchee Network Group gives socks to shelter

Members of the Wenatchee Network Group met in November and donated a mother lode of “socks for feet” to the men and women being cared for by Hospitality Ministries. Socks and underwear are the two most neglected items that most folks fail to donate, according to shelter officials. Pictured above from back, left to right are: Ken Mattson, Legal Shield/SCORE; Robert Gilling, Sparkle Janitorial; Mike Shull, Hospitality Ministries interim director; Sherry Gustin, Ameriprise Financial; Russ Alman, Digital Media Northwest; Mike McComas, Leavenworth Electric and Excavation; Shawna Pearson, Veritas Accounting. Middle row: Brad Hauck, Reflections Hair Salon; Ron Crusch, head house manager of the men’s shelter; Bonnie Fletcher, manager of women’s shelter; Becky Pottorff, Quintessential Massage; Doug Morger, GESA Credit Union; Charlotte Sabo, After Hours Plumbing and Heating; Shayne Sasseen, State Farm Insurance. Front row: Barbara Bantam, Olympic Credit Service; Sandra Morger, Numerica Credit Union. Not pictured: Gary Begin, Wenatchee Business Journal. “Our members collected over 400 pair of socks for men, women, and children,” said WNG Secretary Gustin.



Savings study ranks Chelan County 4th in state

Experts say your emergency fund should equal at least three to six months of living expenses, but according to Bankrate 3 in 10 Americans have \$0 in savings. SmartAsset, a financial technology company, analyzed data on per capita income, tax rates and consumer spending in counties across the U.S.to find the places where people can save the most money. Check the table below to see how Chelan County compared to other top places in Washington:

Rank	County	Income	Estimated Tax Rate	Spending	Savings	Savings Rate
1	San Juan, WA	\$72,153	20.36%	\$52,464	\$4,996	8.69%
2	King, WA	\$83,383	21.61%	\$59,764	\$5,597	8.56%
3	Clark, WA	\$50,078	16.39%	\$39,836	\$2,032	4.85%
4	Chelan, WA	\$51,434	16.62%	\$40,813	\$2,072	4.83%
5	Island, WA	\$52,174	16.81%	\$41,316	\$2,089	4.81%
6	Snohomish, WA	\$52,405	16.86%	\$41,474	\$2,094	4.81%
7	Kitsap, WA	\$52,508	16.89%	\$41,544	\$2,096	4.80%
8	Pacific, WA	\$40,150	15.59%	\$34,234	(\$343)	-1.01%
9	Kittitas, WA	\$40,218	15.60%	\$34,289	(\$343)	-1.01%
10	Mason, WA	\$40,500	15.62%	\$34,519	(\$347)	-1.01%

More details on the study, including the methodology and an interactive map, can be found here: <https://smartasset.com/checking-account/savings-account-comparison#Washington>

Check the weathercams on the web before travelling over the mountain passes!

Find these links on our Web sites
www.leavenworthecho.com
www.cashmerevalleyrecord.com



City of Wenatchee New Business Licenses October 2019

San Poil Surveying Yakima, WA 98903 509-480-2793	Richard Kilpatrick Land Surveying
Lasting Learning Wenatchee, WA 98801 509-264-7656	Eileen Hamilton Tutoring
Homeward Ventures LLC Wenatchee, WA 98801 509-264-3425	Linnea Barrett Snowplowing
Frans Construction, Inc. Eagle, ID 83616 208-938-7960	Erich Verheijen Commercial Remodeling
Alpha Roofing Experts LLC Monitor, WA 98836 509-393-1437	David Brollier Roofing
GeoEngineers, Inc. Redmond, WA 98052 425-861-6000	Michael Hutchinson Consulting Engineers
All About Coasters and Canvas Wenatchee, WA 98801 509-679-9497	Amy McCubbin Selling Art
Kieren Harris Wenatchee, WA 98801 317-775-2754	Kieren Harris Graphic Design
Let's Go Kids! Wenatchee, WA 98801 509-293-0089	Karon Neal Uber for Kids
Sunshine Bowling League Wenatchee, WA 98801 509-470-0402	Rachelle Hermanson Bowling League
Magie's House Cleaning Services Wenatchee, WA 98801 509-669-6128	Margarita Pascual House Cleaning
Grandview Shave Ice Wenatchee, WA 98801 509-860-1851	Michael & Travis Torres Shaved Ice for Events
Ghiglia Homes LLC Wenatchee, WA 98801 509-679-2505	James Ghiglia General Contracting
Elated Stills Photography Wenatchee, WA 98801 509-793-5636	Jaimin Fitting Photographer
The Cut Truck Wenatchee, WA 98801 206-486-5335	R'Shelle Therriault Mobile Barbershop
21st Century Electric, LLC. East Wenatchee, WA 98801 509-884-5611	Martin Jones Electrical Contracting
Ralph's Concrete Pumping Inc. Seattle, WA 98144 360-294-8454 Equipment Rental	Vance R Gribble Concrete Pumping
Hot Springs Spa & Leisure Inc. Moses Lake, WA 98837 509-765-1700	Kevin Starcher Spas
Huber Brothers, LLC. Yakima, WA 98901 509-457-1555	Mike Poppoff Rebar Fabrication/Installation
Danforth Plumbing PLLC Quincy, WA 98848 509-785-6761	Jody Danforth Plumbing
Able Clean-up Technologies Inc. Spokane, WA 99217 509-466-5255	Kipp Silver Emergency Spill Response
Better Water Solutions LLC 514 S Wenatchee Ave Wenatchee, WA 98801 509-663-1177	Lee Simms Retail Sales/Services



MEMBER MESSENGER

"Driven to Promote and Protect Small Business"

DECEMBER 2019 ASSOCIATION NEWSLETTER

PAGE 1

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MEMBER HIGHLIGHTS

Renewing Members This Month



Thank You to the following valued renewing members this month. We're extremely grateful to each of you for your continued membership, involvement and support!

- Ace Electric – 1 year
- Ag Supply Company – 13 years
- Cascade Woodcrafters, Inc. – 12 years

- Cozy Comfort Heating & A/C – 12 years
- Exterior Solutions – 17 years
- Highlander Golf Club – 15 years
- Irrigation Technology & Control, Inc. – 13 years
- Lexar Homes – 10 years
- North Valley Mechanical, Inc. – 22 years
- People Ready – 1 year
- Pool to Spa Services – 12 years
- Rent-Me Storage, LLC – 13 years
- Smith Custom Woodworking, Inc. – 2 years
- Springwater Homes, LLC – 3 years
- Tidd Tax & Accounting LLC – 2 years
- Tonka Landshaping & Excavating – 21 years
- Travis Knoop Photography – 8 years



Building North Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.



LOCATED AT:
2201 N. Wenatchee Ave.
Wenatchee, WA 98801

PHONE: (509) 293-5840

FAX: (509) 665-6669

Email us for more information:
Info@BuildingNCW.org

Visit us online at:
www.BuildingNCW.org

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Thank You Chairwoman Gustin!

As 2019 winds down, we want to take a moment to recognize BNCW's 2019 Chairwoman of the Board, Amy Gustin – The ADG Media Group, for a job well-done! As Chairwoman, Amy dedicated an extraordinary amount of time to helping lead our Association forward this year! Her vision and commitment to Building North Central Washington has brought great value to not only the strategic discussions in the boardroom, but have helped to pave the way for BNCW's successes moving forward. We owe a debt of gratitude to Amy as our organization has reaped the benefits of her leadership!

We look forward to her continued leadership on our Board of Directors while fulfilling her duties on the executive committee as our Immediate Past Chairwoman in 2020! Thank you, Amy and our sincere appreciation to her husband, John, too!

WELCOME NEW BNCW MEMBERS!

To view each of our valued member company's complete profile, we invite you to visit BNCW's website at www.BuildingNCW.org and click on the membership directory tab. Thank you!

- Branching Out
Leona Wolk
509-393-4018

For more information about becoming a BNCW member, please contact Membership Development Specialist Sarah Daggett at (509) 293-5840. We look forward to sharing with you the benefits of membership!





MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

BNCW's:

FROM A DIFFERENT PERSPECTIVE

Housing Hooray

“**W**ith manufacturing, capital spending by firms, transportation, agriculture, and energy all weak, the relatively good October housing starts were particularly pleasing. Starts were up 8.5% Y-o-Y, are at their second-best level since 5/18, and single-family starts have been rising since May. Multifamily has been essentially flat for five years. YTD starts are still down -0.6% but should end 2019 up slightly and boost 2019 GDP by a tad.”

Elliot F. Eisenberg, Ph.D.
GraphsandLaughs LLC
elliott@graphsandlaughs.net
Cell: 202.306.2731,
www.econ70.com



- 1. Always wear your seatbelt when in a vehicle or heavy equipment.** Seatbelts are critical to preventing serious injuries and death while driving or operating. Motor vehicle crashes are still the number one cause of fatalities on the job in the United States.
- 2. Always inspect equipment and tools.** Take the necessary time to inspect the tools and equipment you are using for work tasks. Properly repair broken tools or replace them. Make sure equipment is in good working order and all safety devices such as kill switches or equipment guards are in place and properly functioning.
- 3. Always use fall protection when working at heights.** OSHA reports that excluding highway motor collisions, falls are the leading cause of injuries and fatalities. Ladder training and communicating proper use of ladders is crucial. Guardrails or utilizing a full body harness with a self-retracting lanyard are two common safeguards to prevent fall hazards.

Basic Safety Rules

- 4. Stay out the blind spots of heavy equipment.** Struck-by incidents, caught-in between incidents, and run over incidents occur when heavy equipment is operating near ground personnel. Wear high-visibility vests and hard hats. Always keep your distance, communicate, and use eye contact to ensure an operator sees you when around their equipment.
- 5. Never put yourself in the line of fire.** Just like being in the blind spot of heavy equipment, there are many other ways you can find yourself in harm's way at a construction site. Being underneath lifted loads, next to a pipe being cut that has stored energy or working underneath equipment that is not properly cribbed up are three other examples of being in the line of fire.
- 6. Utilize proper housekeeping measures to keep work areas clean.** Housekeeping is critical in preventing injuries and property loss. Injuries such as slips, trips, falls, lacerations, sprains, strains, etc. can be reduced from keeping work areas organized and clean.
- 7. Make sure chemicals are properly labeled and stored.** Many citations are issued regarding the hazard communication standard every year. Improper labeling and storage can lead to injuries or illnesses such as respiratory problems or poisoning.
- 8. Communicate hazards to others.** Never just assume someone knows the hazards of a work task, especially if they are new on the job. Complete a new job hazard analysis (JHA) if conditions and hazards change.
- 9. Stop work when needed to address hazards.** Always stop work to get hazards mitigated and make it safe to continue. Whether you need to involve other personnel such as a supervisor or you need to take time to get the right tool for the job, always take the time to do so.



BNCW's Board of Directors and Staff would like to wish our member companies, their employees and families, along with all those in the communities we serve, a very...

Merry Christmas and a Happy New Year!

Lee Kim Rachel

2019 BNCW Board of Directors

Building North Central Washington is excited to welcome our new Membership Coordinator **Rachel Beardslee!**

Rachel is a life-long resident of North Central Washington with a strong sales and business management background. She brings great energy and a fresh perspective to BNCW.

You can plan on seeing Rachel in the near future as she intends to meet with every member in the coming months!

Be sure to say hi if you stop by the office, drop her an email at Rachel@BuildingNCW.org, or better yet, plan on attending our BNCW Christmas Social (December 12th, 5-7pm at the Town Toyota Center) and meet the entire staff! Welcome aboard Rachel!



MEMBER MESSENGER

“Driven to Promote and Protect Small Business”



November’s NBN Event a Hit!



On Thursday, November 14th, Draggo Financial Group wrapped up the 2019 Nothing But Networking season with a bang.

Seasonably chilly weather, didn’t stop them from firing up the barbeque and bringing in live music from Gavin McLaughlin to really put a new spin on the event.

Inside their brand new office located at 1301 Walla Walla Ave in Wenatchee, Draggo Financial hosted their second event at this location, with guests milling about between their welcoming foyer, large conference room and welcoming outside space.

Braden and team put on a wonderful get-together that brought familiar and new faces together for a unique networking opportunity for many BNCW members and non-members alike.

Events like this are prime examples of how BNCW brings businesses together to strengthen our community and build long-lasting relationships that grow our economy through strategic partnerships.

We made sure that all guests had name tags and dropped off business cards if they brought them so that we could continue the efforts to connect business owners with the community.

If you haven’t had the chance to attend a Nothing But Networking event, you should definitely put it on your calendar!

They are a ton of fun and a great opportunity to meet new people that you otherwise might miss making connections with. Just remember to bring a business card and a handshake. Our next NBN won’t happen until 2020, but keep an eye out for the announcement on who our First host will be! If you’re interested in hosting a Nothing But Networking event for your business, don’t hesitate to reach out today!

Join us on December 12th, 2019 from 5 – 7 pm at the the Town Toyota Center for our BNCW Member Christmas Social!

Contact us at 509-293-5840 or email us at info@buildingncw.org.



Become a 2020 BNCW Home Show Vendor

Are you looking for a way to kick off a brand-new decade? Look no further than BNCW’s 17th Annual Home Show!

Happening February 7th, 8th, and 9th at the Town Toyota Center, you’ll find NCW’s most popular Home Show with thousands of attendees that are looking to help you grow your business.

As a vendor, you’ll be able to showcase your company and products in a one-of-a-kind way that puts you directly in front of your target clientele.

With a fresh new look and layout, we’re able to offer you three days of fun and unique marketing opportunities to boost your revenue and make new connections within the industry.

With Complete Design as our Presenting Sponsor for the 13th year in a row, Ryan and Team have helped design a new layout that includes a new flow and, a brand-new grand entry display that is sure to catch the eye of EVERY attendee.

We’ll also maintain our family friendly environment by continuing to have Lowe’s Home Improvement and Trinity Inflatables sponsoring our Kids Zone again.

If you’re interested in joining us as a 2020 Home Show Vendor, don’t wait to call us!

You can reach Rachel at (509) 293-5840 or by email at rachel@buildingncw.org. The booths are filling up fast so don’t wait!



BNCW

Membership

Christmas Social

JOIN US!

Thursday: December 12th

5:00 - 7:00 p.m.



Join BNCW Members and Staff for an evening of

Networking, Amazing Food & Fun!

Don’t Miss Out! FUN Door Prizes and this event is FREE!

1300 Walla Walla Ave, Wenatchee

Located in the Town Toyota Center (upstairs)



MEMBER MESSENGER

“Driven to Promote and Protect Small Business”



A week without wind shows the necessity of hydro power

By TODD MYERS

The Northwest is now in our seventh day with virtually no wind energy. Hydro power is making up for virtually all of the energy gap. During the last week, wind power supplied a maximum of 2 percent of energy on the BPA system. During a 26-hour period from November 2 to 3rd, wind energy supplied a maximum of 0.04 percent of electricity on the BPA system. Hydro supplied as much as 78 percent of the electricity during the past week. Without hydro, the only alternative in the future would be dispatchable energy like natural gas. This is why even those who advocate destroying dams on the Snake and Columbia admit that CO2 emissions and costs would increase without their energy. Some argue that building wind turbines in Montana could help reduce the impact when wind doesn't

blow in Washington state. This, however, means building multiple backup systems to produce the same amount of electricity, which increases costs but provides no additional environmental benefit. Finally, there are some who argue that destroying the Snake River dams would create new jobs building wind turbines to replace the lost electricity. As this period without wind demonstrates, building more wind turbines in the same location simply increases the volatility of electricity generation. Promises that jobs lost after the dams are destroyed will be made up by building wind turbines are either disingenuous or dangerous. California is finding out what happens if you don't pay attention to maintaining the stability of the grid. Thanks to our hydro power, we aren't facing that problem despite a week without wind energy.

BNCW EVENTS

BNCW's December Board of Directors Meeting

■ Wednesday, December 18, 2019 7:00am to 9:00am
Building North Central Washington
2201 N. Wenatchee Ave, Wenatchee
Chairman: Amy Gustin

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws. Our Directors meet the third Wednesday of each Month in the boardroom of the BNCW offices.

These meetings begin at 7:00am and are open to any BNCW member to attend. If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.



We're looking for a motivated, results-driven, multi-tasker to take on the role of our Events Coordinator!
Help us develop and manage the special events of the Association and build long lasting relationships with our members and community. This position reports directly to the CEO.
If you're interested in learning more about this position, email a resume to Lee at lee@buildingncw.org.

2019 CEO's Review

It has been quite a year for BNCW, our 2019 Home Show was one of our best yet despite an ugly snow-storm that kept even some of the most intrepid show goers at home by the fireplace for the weekend! BNCW's CEO of 17 years, Marc Straub moved on to serve the people of Douglas County, full-time as District 3 Commissioner. While he left behind some big shoes to fill here, the deeply held values and principles he holds in common with BNCW and his outstanding character will be a great benefit for the people of Douglas County and North Central Washington. We wish Marc all the best in his new role!
In April, I accepted the position of CEO and began full-time in May. It has been both challenging and rewarding. Change is rarely easy, but necessary if we are to grow as individuals or as an organization. The heart and soul of BNCW is

our membership. We are a member driven organization and are fortunate to have exceptional leadership. The Board of Directors set the course for the organization and the staff with the assistance of numerous committees are tasked with carrying out the board's vision. While Board members, CEO's, and staff may come and go, the organization will remain strong and resilient as long as we continue to have an engaged membership and people willing to give their time and energy to serve in leadership positions. If you are interested in serving on the Board of Directors, or know someone that is, there are 2 open positions for 2020 please contact me at Lee@BuildingNCW.org
Our new Membership Coordinator, Rachel Beardslee, has hit the ground running, working together with Kim Fenner and Leona Wolk, on the 2020 BNCW Home Show. We are anticipating our biggest

show to date! We are fueled with new energy and new ideas, from staff and a great volunteer committee. Booth space is selling out quickly, if you are interested in participating in the 2020 Home Show as a vendor or volunteer, stop in, call or drop us an email!
As we close the year, I am looking forward to 2020 with great optimism and confidence, we have plans in place that I believe will grow BNCW in both membership and impact throughout North Central Washington next year. My door is always open and I'm eager to hear from our members, where we are hitting the mark and where we can improve.
Merry Christmas and Happy New Year!
Lee Pfluger,
CEO Building North Central Washington

Tricia McCullough

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NCESD hires 2019-2020 staff

“We are thrilled to add these ten outstanding employees to the NCESD team. They each bring deep experience in their fields, and we are confident that they will expertly support the operations of the NCESD and the districts we serve.”

Suzanne Reister, Executive Director of Human Resources for the NCESD.



Shana Anders

Shana Anders has joined as a Physical Therapist. She holds a Doctorate in Physical Therapy and previously worked in the Eastmont School District and in outpatient clinic settings.

A native of Omak, Shana settled in Wenatchee where she has worked in her field for the past nine years.



Blaine Pellegrini

Blaine Pellegrini is a Network Administration graduate of Wenatchee Valley College and has joined the NCESD as a NetServ Support Technician for the Soap Lake and Waterville School Districts.

A graduate of Oroville High School, Blaine first joined the NCESD as an intern before transitioning to his new position.



Tami McBride

Tami McBride joins the team as a Career Connected Learning Specialist.

She holds a Bachelors’ Degree in Family Consumer Studies from Central Washington University.

She previously worked for Wenatchee Learns Connect and served as a school to work liaison.



Libby McLaughlin

Libby McLaughlin has been added as a Speech Language Pathologist. She holds a Masters’ of Science in Speech and Language Pathology degree and is a native of North Central Washington.

She brings ten years of experience and previously served as a contract employee for the NCESD and with Catholic Family Charities.



Andrew Robinett

Andrew Robinett joins the NCESD team as a Teacher of Students with Visual Impairments and as a Certified Orientation and Mobility Specialist.

He holds a Bachelors’ degree in Linguistics from UC Berkeley and a Masters’ degree in Curriculum and Instruction of students with visual impairments from Florida State University.

Prior to joining the NCESD, Andrew worked in the Seattle Public School system.



Anna Troutman

Anna Troutman joins the team as a Board-Certified Behavior Analyst. She holds a Masters’ degree and Board-Certified Behavior Analyst certificate (BCBA). She is also a National Board-Certified Teacher (NBCT). Prior to joining the NCESD, Anna taught life skills in Othello for five years, and worked as a Behavior Analyst at a private clinic for three years before moving to a Behavior Specialist position for the Moses Lake School District.



Dennis Conger

Dennis Conger has been added to the NCESD team as the Career Connected Learning and CTE Director.

He holds a Masters’ degree and has worked for over 20 years in teaching and administrative positions.

Previously, he served as the Career and Technical Education Director for the Wenatchee School District.



Josie Komorowski

Josie Komorowski joins as the new Early Learning Coordinator.

She holds a Masters’ degree and worked as a classroom teacher on the East Coast before moving to Washington state six years ago.

About The North Central Educational Service District

The North Central Educational Service District is a resource to the 29 districts within the four-county service area, providing professional and timely tools to meet the needs of individual schools and districts, and a reliable point of education-related information for the communities served.



Ryan Stieve

Ryan Stieve also joins as a Teacher of the Visually Impaired/Orientation and Mobility specialist.

A native of Florida, he holds a Bachelor of Science in Visual Disabilities.

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Lorena Urrutia joins Peoples Bank

Peoples Bank news release



Lorena Urrutia

Peoples Bank welcomed Lorena Urrutia in November as a Mortgage Loan Representative at the Wenatchee Financial Center.

Lorena brings deep sales and customer relations experience from her 25-year career in the insurance industry.

Lorena enjoys building relationships with customers and helping them find solutions to their home loan needs.

She finds it especially rewarding to be able to serve Spanish-speaking clients in their language.

“My favorite quote is, ‘be the change you wish to see in the world,’ says Lorena.

“To me, this means making a difference by volunteering my time and giving back to the community, as well as doing my best to support and build strong professional relationships with customers from all walks of life.”

Active in the community, Lorena is a member

of the Wenatchee Confluence Rotary, National Association of Professional Mortgage Women, and Women’s Service League of NCW.

Previously she served as vice president of the NCW Hispanic Chamber of Commerce and president of the Women’s Service League of NCW.

She has also received numerous awards for her leadership on civil rights and social justice issues, as well as from Toastmasters International for communications and leadership skills.

Born in California and raised in the Wenatchee Valley, Lorena enjoys traveling and hiking.

About Peoples Bank

Peoples Bank is a locally owned and operated, independent full-service community bank with \$1.7 billion in assets.

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GARY BÉGIN/WBJ

Chelan Firefighter Rains promoted

Chelan Fire District 7 firefighter Taylor Rains received his new rank as lieutenant pinned on by his wife Samantha in November during a fire department meeting.



New hires at Clifton, Larson, Allen



Rachel Schoessler

Rachel comes to us with over 20 years in the accounting/bookkeeping field.

She is married with grown children and is a real dog person with 3 dogs currently, a lab, English pointer and a great dane.



Adrienne Haley

Adrienne came from agricultural industry where she worked as an Operations accountant for 8 years. Prior to that, she had worked in various different bookkeeping and accounting positions; in all with 13 years of experience. She said, she has never been happier.



CHELAN COUNTY



COURTESY PHOTO

Terry McFadden, center, is Chelan PUD’s longest, continually-serving employee. With him, from left: Materials Superintendent Randall Phillips and Commissioners Dennis Bolz, Randy Smith, Ann Congdon and Steve McKenna.

PUD Commissioners laud McFadden’s 43 years of service

Chelan PUD news release

Materials foreman Terry McFadden discovered the secret to his long Chelan PUD career years ago: “I knew I needed to find a job that wasn’t sitting down,” McFadden said.

That was in the late 1970s, and he still logs thousands of steps in the PUD’s Wenatchee warehouse every day.

In November, Chelan PUD commissioners recognized McFadden as the utility’s longest-tenured, continuously-serving employee at 43.3 years.

“I like working, I like people, I like staying engaged, and I don’t like

sitting down,” McFadden, 68, said last week. “In this job, I’m standing all day, I get to see people, and I get to have some fun while I’m doing it.”

Commissioners applauded the milestone and presented McFadden a certificate marking the accomplishment.

McFadden and his supervisor, Randall Phillips, materials superintendent, started talking about the goal in 2015. The idea piqued McFadden’s competitive streak, plus his District pride. He wanted a public power employee’s name in the top spot.

“I know someone will beat me in the future, but I’ll

always be the first,” he said.

There’s no doubt in McFadden’s mind that Chelan PUD is a great place to work. It took him three years to get hired on Aug. 2, 1976, when he left college to support his young family. He started as one of two meter readers. After moving into the office, it wasn’t long before he was looking to stretch his legs again.

As the PUD grew, he helped set up and then staffed warehouses across the county, including the one used for construction of the second powerhouse at Rock Island Dam.

By the mid-1990s he was back in Wenatchee, promoted to foreman and enjoying

the challenge of learning new software and practices.

Recovery after surgery to remove a benign brain tumor in 2013 has been the only thing to keep him away from work.

Retirement is on the horizon, but it will be a few years until he joins his wife, Ceceilia, in the leisure life.

Right now he’s focused on working hard and, on his off-hours, finishing his business degree at Central Washington University, with just 15 credits to go.

“I’m anxious to complete what I started so many years ago,” McFadden said. “I thank Chelan PUD often for supporting my adventure.”

City of Wenatchee
New Business Licenses
October 2019

▶▶▶ CONTINUED FROM PAGE 10

David Valencia Wenatchee, WA 98801 714-206-1392	David Valencia T-Shirt Printing
Fulcrum Point 3D LLC 247 N Chelan Ave Wenatchee, WA 98801 360-903-6981	Toddi Barclay Massage Therapy
Nails by Tracy Ho 1139 Princeton Ave Wenatchee, WA 98801 360-561-6282	Trang Ho Manicure/Pedicure
Sunrise Medical Consultants LLC 200 Palouse St, Suite 201 #7 Wenatchee, WA 98801 866-391-9911	Daniel Farrington Medical Consultants for 3rd Party

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TARR JOSHUA R	BEACH JOSEPH & JENNIFER	\$385,000	2019/10/10	946	HIGHLAND	DR	WENATCHEE	0.1500	2181	1930	4	2.25	N	Y
TONTINI NEVIO E JR & ELIZABETH A LIVING TRUST	CAMPBELLS DEVELOPMENT LLC	\$384,950	2019/10/22	1508	N WESTERN	AVE	WENATCHEE	0.0870	1730	2018	3	2.5	N	Y
APPEGARTH MARY ANN	SCHOENHALS G ROGER & SANDRA TRTEES	\$380,000	2019/10/03	1846	HERITAGE	DR	WENATCHEE	0.1300	1752	2014	2	2	N	N
CAPELO HANNAH H & ZEBEDEE M H LEAF	OLSON BARBARA F	\$380,000	2019/10/09	4975	WHISPERING RIDGE	DR	WENATCHEE	1.6000	2250	2009	2	2	N	N
VENNEBERG MARTIN G	MEZA MARTIN	\$375,000	2019/10/15	1507	TRISHA	WAY	WENATCHEE	0.1700	2473	2006	4	3	N	N
WILLIAMS WILLIAM M & JANET K	JACKSON LYNDA	\$372,000	2019/10/08	1739	SKEENA	CT	WENATCHEE	0.2200	1954	2016	3	2	N	Y
HOWLAND DERON D & DAWN M	GOULD ADAM & AUTUM	\$370,000	2019/10/30	1013	CREST	LOOP	ENTIAT	0.2500	1908	2014	4	2.5	N	N
WIRTH DEBRA S & CALEB	GILLIN DIANNE	\$369,900	2019/10/23	1120	AMHERST	AVE	WENATCHEE	0.2000	1478	1953	3	1	N	Y
ULLOA CHRISTOPHER & JAZMIN CERVANTES	PEREZ-RODRIGUEZ JOSE A ETAL	\$365,900	2019/10/24	2047	LASSO	DR	WENATCHEE	0.2000	1400	2010	3	2.5	N	Y
HAILEMARIAM ABRAHAM ETAL	JONES ZACHARY J	\$361,000	2019/10/17	2131	CITATION	LOOP	WENATCHEE	0.1800	1387	2011	4	3	N	Y
SCHOESSLER MARIE L	SHAFFER MARK R & SARAH A	\$360,000	2019/10/30	1512	REX	RD	WENATCHEE	0.1900	1914	2004	3	2	N	N
MAC PHEE RYAN	BREAUX KYLE & MIKELLE	\$360,000	2019/10/09	3521	HANSEL	LN	PESHASTIN	0.3400	1419	1995	3	2.5	N	N
LANDRY DIANE E & MATTHEW P ARMINGTON	HOWZE ALISON	\$359,900	2019/10/30	602	HAWTHORNE	ST	WENATCHEE	0.1300	1848	1926	5	2.5	N	Y
BISHOP THADDEUS J & STEPHANIE G	BARKER DAVID A & FAYE G	\$359,000	2019/10/07	1024	SUNSET	LN	CHELAN	0.1700	1511	2014	3	2	N	N
RICHMAN NATHAN R & KATHRYN R VOLLINGER	HOFFMANN WALTER E	\$358,000	2019/10/22	522	MINE	ST	LEAVENWORTH	0.1500	1008	1986	3	2	N	N
DILLMAN TIMOTHY A & LEAH K	GARRETT ROBERT G & DICKSIE-DAEL	\$356,000	2019/10/28	217	N WESTERN	AVE	WENATCHEE	0.3500	1264	1950	4	1.5	N	Y
HOWIE DEANN J	MAINER AARON F & LEAH FISHER	\$355,000	2019/10/07	305	ANGIER	AVE	CASHMERE	0.1700	1140	1930	4	2	N	Y
R & B INVESTMENTS UNLIMITED LLC	STILLIAN JUDY P	\$350,000	2019/10/22		WENDING	LN	LAKE WENATCHEE	1.4900	0	0			N	N
TIMPE TERRI L	WILDER GEORGE & JANICE H/W & FARLEY JOYCE	\$350,000	2019/10/24	1800	STORY	LN	WENATCHEE	0.2500	1368	1995	3	2	N	Y
TONTINI NEVIO E JR & ELIZABETH A LIVING TRUST	MONNETTE WILLIAM J	\$350,000	2019/10/16	1035	MONROE	ST	WENATCHEE	0.1900	1331	1948	2	1.75	N	Y
R & B INVESTMENTS UNLIMITED LLC	STILLIAN JUDY P	\$350,000	2019/10/22	11190	MEADOW	DR	LAKE WENATCHEE	1.8600	72	1997			N	N



COURTESY PHOTO

The golden groundbreaking shovels represent My Place Hotels management, franchisee Wenatchee 8, LLC as well as Wenatchee Valley Area Chamber of Commerce Executive Director Shiloh Burgess and Wenatchee Mayor Frank Kuntz.

My Place Hotels breaks ground on Riverside

My Place Hotels news release

My Place Hotels announced the groundbreaking of the brand’s fourth hotel in The Evergreen State as construction commences in Wenatchee.

Joined by local dignitaries including Wenatchee Mayor Frank Kuntz and Wenatchee Valley Chamber of Commerce Executive Director Shiloh Burgess, the event engaged local leaders

and community members alongside the owners and My Place HQ team leaders to celebrate the groundbreaking on site in November.

The new four-story, 63-unit hotel is being developed by Wenatchee 8 LLC. Expected to open in the Spring, My Place Wenatchee will be located at 820 Riverside Dr. and will boast beautiful views of the Columbia River and the surrounding landscape.

With Pybus Public Market, Downtown Wenatchee, and Town Toyota Center nearby, guests also will have immediate access to a variety of dining and retail options at their fingertips while staying at My Place Hotel.

Wenatchee 8 LLC’s Tim Chahal believes My Place Hotel’s location is ideal to fulfill the needs of area travelers looking to take in the many attractions that draw visitors to Wenatchee and the surrounding area.

“There is such a diverse mix of local attractions to draw in travelers to Wenatchee and the surrounding area, so we made it a point to identify a geographical location that would best serve the needs of those travelers while also having the greatest impact on the community,” said Chahal.

“As Wenatchee’s first extended-stay lodging option,

we look forward to celebrating the community, while also providing great value for our future guests.”

My Place Hotels EVP of Franchise Sales Terry Kline looks forward to a quick turn-around on My Place Hotel’s construction and is extremely proud to see the brand return to Washington to celebrate its fourth hotel in the state.

“As the My Place Hotels Family continues to grow faster than ever before, we are grateful for the individuals who continue to breathe new life into our brand, while also working diligently to identify new and exciting opportunities to allow us to grow into communities that can benefit from the core offering of our brand,” said Kline.

“It has been such a sincere pleasure to work with the team at Wenatchee 8 LLC.”

About My Place Hotels



The company is based out of Aberdeen, South Dakota, and offers franchisees a new construction brand, designed to ensure quality, consistency and the highest of standards for delivering marketplace value. The brand currently has 53 hotels open across 24 states with over 120 hotels in the pipeline. For more information on franchising with My Place Hotels: myplacehotels.com/franchising or contact Terry Kline at (605) 725-5685.

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REDUCE REUSE RECYCLE



Deal or not, the trade war will continue

The stock market (S&P500) has once again pushed into all-time highs. One big reason for the stock market celebration is hope for what is being called a “phase one” trade deal with China.

Both America and China have announced in recent weeks that a deal is close. However, I worry that the stock market is far too optimistic.



MARKET UPDATE
Brad Blackburn

As the name implies, a phase one deal is only the first step. So, even if a deal is successfully agreed to, we'll still be in a trade war.

Further, from what I've seen of the phase one deal, it looks a lot like the “trade truces” we reached back in June of this year and December 2018.

Unfortunately, those deals feel apart in a matter of weeks. What reason do we have to believe a new deal will hold for any longer?

On one hand, it looks like China is trying to outlast Trump. If the Chinese can hold out for another year, they might be able negotiate with a new American President. However, that's a risky strategy for China, as it might be even more difficult to deal with a Democrat.

After all, the Far Left has been complaining about China for a lot longer than Republicans. If I were China, I might

try to reach a small deal with Trump – and soon.

If a small deal is reached now, it's less likely that a new Democratic President, or a newly emboldened Trump, would aggressively come after China again in 2021. For the stock market, that is probably a best-case scenario.

However, that best-case scenario still isn't very good. The stock market and the global economy need a full resolution to this, and that isn't likely.

While both sides seem to want a deal, there's no obvious way out that allows everyone to save face.

So, unless one side completely folds, the trade war will continue, which means tariffs will continue. That's bad news, because a tariff isn't like a bomb, which only does damage once.

A tariff does damage day after day. So, even if we get a “deal” in the coming weeks, the negative impacts of the trade war will likely continue for much longer. That's not good news for investors.

Brad Blackburn, CFP®, is the owner of Blackburn Financial, Registered Investment Advisor at 121 Cottage Ave., Cashmere. He can be reached at 509-782-2600 or email him at brad@blackburnfinancial.net.

Editor's Note: Brad Blackburn's views do not necessarily reflect that of NCW Media ownership.



I often read or hear some politician or “expert” declaring that businesses aren't paying their “Fair Share” of taxes. What do you think? Should businesses pay more taxes?



GUEST OPINION
Mayor Randy Agnew

I'm going to prove to you, beyond a shadow of a doubt, that it is impossible to tax a business... any business.

My hope is that once you understand why it's impossible to tax a business, you will quit being fooled by those politicians and “experts”.

I'm going to use a simple scenario for the purpose of illustrating why it's impossible to tax a business.

The scenario consists of a Farmer-mon (imagine a Jamaican accent) that grows wheat, a Baker-mon that buys the wheat to make bread, and a Store-mon that buys the bread and sells it to the More-ons.

Now, by More-ons I mean the vast majority of Americans that have a job working for someone else. And the reason I call them More-ons is because they are at the bottom of the economic pyramid. All of the taxes fall “more on” them than on anyone else.

Bread is a food item, which brings us to our next question. In WA State is there a

Is Chick-Fil-A chicken?

In recent news, Chick-fil-A has made waves by announcing a restructuring of their charitable giving which has excluded organizations that uphold the values of traditional marriage and embraced those who do not.



GUEST OPINION
Pastor John Smith

For many, who considered Chick-fil-A as the premier example of a Christian company, this sudden decision seems like an outright apostasy from a Biblical worldview.

Could it be true that this corporation, that has prided itself on its Christian values, has really caved underneath societal pressures?

It appears they have.

Perhaps I am being unfair: I certainly do not claim to have infinite knowledge about the inner workings of Chick-fil-A or what truly is the motivation behind such restructuring. Maybe they deserve the benefit of the doubt?

However, the fact that there have been massive protests, sit-ins at their restaurants, and social media outcry about Chick-fil-A's Christian ethics, I (like many others) cannot help but think that this move was merely to garner a better public image. To show, as it were, that Chick-fil-A is just as tolerant and just as inclusive as any other corporation.

But let's not miss this important fact: They were bullied into that position. Make no mistake, the groups that cry for “tolerance” are some of the biggest bullies in America.

On whatever issue, if you take a stand and disagree with those groups, you will be publicly shamed, mistreated and misrepresented. Gone will be the opportunity for civil discourse because you and your view will be labeled as “bigoted” “meanspirited” and “hateful”.

What makes Chick-fil-A's downfall so disappointing is that they didn't stand with their long publicly held convictions and capitulated to appease certain groups – the very same groups, I might add, who are hell-bent on not just making you more tolerant of their lifestyle decisions but are forcing conformity.

The book of Proverbs says, “If you faint in the day of adversity, your strength is small” (Prov. 24:10) and now more than ever, our strength is being tested.

We do live in a day of adversity. As stated before, Biblical convictions that are held by

Christians are called more and more into question by an unbelieving society. To hold to the Bible's definition regarding marriage, gender and sexuality will immediately put you at odds with the prevailing culture. To make matters even worse, if you dare speak up about those beliefs, you will be villainized and the unbelieving world with a call for your head.

It takes courage to stand up for you believe in and be a person of conviction. Also, I believe people in our world still respect a person who will not cave in to pressure and stay true to what they believe. For example, when the skeptic and humanist David Hume was caught on his way to hear the Evangelist George Whitefield preach and was asked: “But sir, you don't believe the gospel that Mr. Whitefield preaches, do you?”

To which Hume replied, “I don't, but he does.” In other words, Hume respected that Whitefield was a man conviction and would not budge on Biblical truth. I believe many are like Hume and simply aren't impressed with a person who claims to be a Christian and yet will not stand for what they know to be true.

Christian, Church, we do the world no favors by pandering to an unbelieving world and shirking on Biblical truth. When our strength and resolve are tested, let us stand in the power of God and exemplify that amazing promise: “the righteous are bold as a lion” (Prov. 28:1).

Editor's Note: John Smith is pastor of the Evergreen Baptist Church in Cashmere. His views do not necessarily reflect that of NCW Media ownership or management. To comment on this article, email Managing Editor Gary Bégin: gary@ncwmedia.net. Be aware that your email may be treated as a Letter to the Editor and may be published as same.



Why it's Impossible to Tax a Business

tax on food items? (WA State doesn't charge Sales Tax on food)

You can use your answer to that question to evaluate your Taxpayer IQ, or TIQ. It's a simple pass/fail test. If your answer was no, well, you failed, but you can take comfort in knowing that you fall into the majority. The correct answer is yes, and I will explain why a little later.

There is an Economic Food Chain and we can summarize it like this. At the bottom are the More-ons. In the middle are the businesses and at the top we have the government.

Now we're going to learn the two most important concepts needed to prove my argument. They are both based on universal laws.

The first concept is known as the Farmers Rule, which states that; “You can't squeeze blood out of a turnip”.

The second concept is known as, The First Law of Plumbing, which states; “Crap Rolls Downhill”.

I'm going to keep the math simple so it

doesn't obscure the main point.

We're going to use 10 cents as the minimum cost of living. So let's say it costs the Farmer-mon \$1.00 to grow the wheat. He adds 10 cents for his wages and sells the wheat to the Baker-mon for \$1.10.

The Baker-mon takes the wheat and makes the bread. On top of the cost of the wheat, it costs the Baker-mon another \$1.00 to make the bread. He adds another 10 cents for his wages and sells the bread to the Store-mon for \$2.20. It costs the Store-mon another \$1.00 for shipping, buildings, employees, etc... He adds that, plus 10 cents for his wages and sells the bread to the More-ons for \$3.30.

Are you with me so far? O.K. Who is paying for the cost of the Farming?

Answer; the More-ons. Who is paying for the cost of making the bread? Answer; the More-ons.

All of the costs of Farmer-mon, Baker-mon and Store-mon as well as their wages are included in the \$3.30 price of the bread.



Washington Apple Education Foundation awards Stemilt



Courtesy photo – Washington Apple Education Foundation
Stemilt Growers’ volunteers include Colleen Malmassari (from left), Darcey Brown, Zach Williams, Lindsey Morrison and Andrew Gohl.

WAEF new release

QUINCY – The Washington Apple Education Foundation (WAEF) hosted its annual Volunteer Appreciation Breakfast in late November to pay tribute to the over 150 volunteers that contributed to WAEF and its students this year.

Collectively, volunteers reviewed over 400 scholarship applications, sent care packages to over 300 students, participated in one-on-one and group mentoring events, provided workshops on budgeting, networking and other career development topics, and so much more.

The celebration breakfast occurred at Cave B Inn in Quincy. Present were approximately 50 volunteers that support WAEF through membership on the board of directors, service on various committees, provide student assistance and staff fundraising events.

Three awards are given out annually: Group Volunteer of the Year, Alumni Volunteer of the Year and Volunteer of the Year.

Stemilt Growers was announced as the 2019 Group Volunteer of the Year.

This year 16 Stemilt Growers’ employees participated in WAEF volunteer activities.

Employees served as student mentors, they hosted WAEF students at a job shadow event in June and at a career exploration event in December. Employees volunteered at the foundation’s fundraising golf tournament and served on the scholarship selection committee.

Additionally, Stemilt employees are involved in organization governance through membership on the WAEF board of directors and on the honorary Counselors Roundtable.

The award was presented to a group of Stemilt Growers’ employees present at the event with lots of appreciation expressed by WAEF for the company and all of its employee volunteers.

Stemilt Growers’ offered this in response to the award, “What an honor it is for

Stemilt to be recognized as WAEF’s group volunteer of the year! Our company has proudly supported WAEF since its inception and 25 years later, we are still inspired by WAEF’s efforts to support local students as they pursue their college degrees. Thank you to all of our team members who have volunteered their time to participate in WAEF activities in 2019 and over the years. Every WAEF volunteer plays a part in shaping the next generation of professionals while also keeping them connected to their tree fruit industry roots.”

Nate Rubio was recognized as Alumni Volunteer of the Year. He was a WAEF scholarship recipient while attending Eastern Washington University following his graduation from Brewster High School.

Rubio’s degrees in business and human resources brought him back to the tree fruit industry where he is now the HR manager for Washington Fruit & Produce

SEE WAEF AWARD PAGE 22

CONTINUED FROM PAGE 19 - VIEW FROM THE ROCK

Why it’s Impossible to Tax a Business

So now let’s say the government decides it needs money to pay for the cost of indoctrinating the More-ons, which they call “education”. So they put a 2 cent tax on businesses to pay for the schools. Here’s where our two universal laws come into effect.

The Farmer-mon doesn’t have a money tree, and since you can’t squeeze blood out of a turnip he has to implement the 1st Law of Plumbing. So he adds the 2 cent tax to the cost of the wheat.

The poor Baker-mon now has to pay an extra 2 cents for the wheat as well as another 2 cents for his tax. That’s 4 cents he doesn’t have. So, just like the Farmer, he implements the 1st Law of Plumbing and adds the extra 4 cents to the cost of the bread. The Store-mon does the same with his 2 cent tax and now the cost of the bread is \$3.36 cents.

Who is going to pay all of the 6 cents of tax placed on the businesses? Answer; the

More-ons.

Now let’s add on a corporate income tax, social security tax, medicare tax, B & O tax, L & I tax, property tax, gas tax, water tax, electricity tax, phone tax, vehicle tax, and on and on and on...

If you could add it all up, you would find that over 50% of the cost of virtually anything is actually taxes. Which is why the answer to my earlier question; “Is there a tax on food items in WA State?” is yes.

There are a lot of taxes already included in the price of food items even before the sales tax is added. And who is going to pay all of those taxes? Ah yes, the More-ons.

I’m sure you’ve heard of the miracle of compounding interest. Well, the government has an even better one. It’s called compounding taxation. Sales tax is a wonderful example of compounding taxation.

In WA State the sales tax varies between 7% to over 10% depending on where

you’re purchasing something. Let’s use an average of 8.5%. So when you pay sales tax on a \$10 item, you are actually paying an 8.5% tax on \$4 to \$5 of tax that is already included in the price of the item. Isn’t that clever?

Despite all appearances, the government isn’t as stupid as it looks.

They know it’s impossible to tax a business. So what they have done is turned every business in America into a Tax Collector. Businesses have to charge, collect, report and hand over to the government all of the taxes the government puts on them... and they have to do it for free. But they don’t pay a single dime of those taxes. The More-ons, you and I, pay every single penny.

Do you think businesses should pay more taxes? Hopefully, at this point you realize that the concept of “taxing a business” is a fantasy and what it actually means is you’re simply taxing yourself.

Loves to read the Wenatchee Business Journal!

When Tom Andrewjeski of Entiaqua LLC goes into Cashmere Valley Bank... he always sits down and reads the Wenatchee Business Journal – before and after his transaction... he enjoys reading it and says we do a really good job!

Thanks Tom!

If you are the owner of a business and would like to receive the Wenatchee Business Journal, call Ruth: **509-682-2213** and ask her to sign you up.

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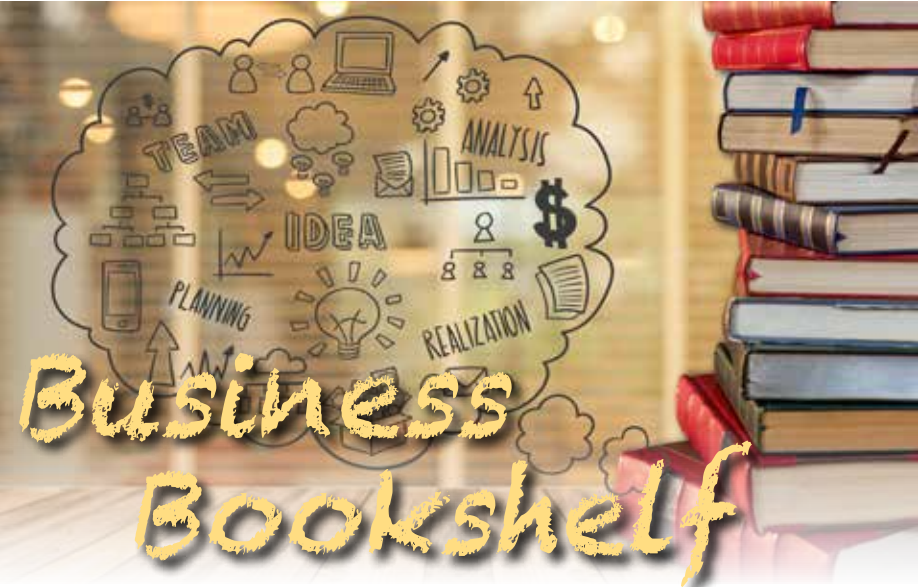
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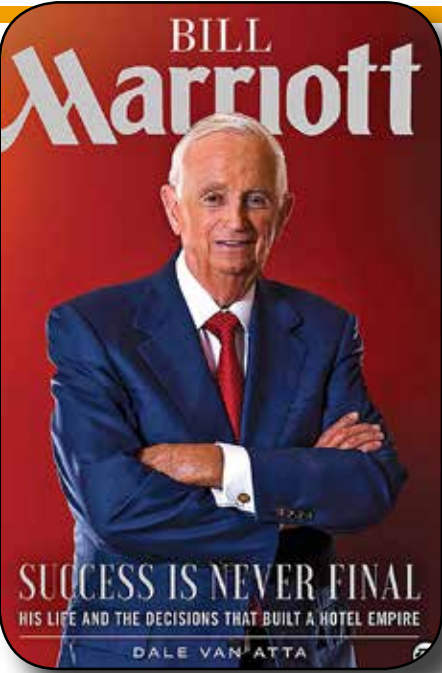
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Bill Marriott: An international business icon



by Dale Van Atta

Bill Marriott: Success Is Never Final – his Life and the Decisions That Built a Hotel Empire

with his father’s chronic harsh criticism; his innovations in the hotel industry; and the boundless passion and energy he demonstrated for his work, family, and faith. Read an excerpt: <https://shadowmountain.com/marriott>.

“Success is Never Final’ helps me to understand Bill’s success as a competitor and as one of the most remarkable businessmen of our times,” said Tom Pritzker, Executive Chairman of Hyatt Hotels Corp.

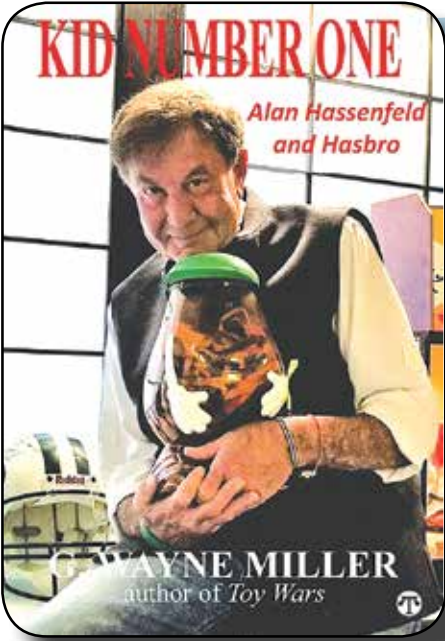
“Bill Marriott: Success Is Never Final” was written by Dale Van Atta, a New York Times best-selling author and journalist who has been nominated five times for the Pulitzer Prize. He co-authored the world’s most widely syndicated news column with Jack Anderson, reaching 50 million readers.

In 2018, Shadow Mountain Publishing traveled to Lake Winnepesaukee, N.H., and interviewed Bill at his lake house along with several family members. Video excerpts from those interviews can be watched at <https://shadowmountain.com/marriott>.

On the Marriott.com blog, Bill recently stated regarding his biography, “Over the decades, I’ve learned you have to trust yourself and follow your instincts. We almost lost the company in 1990 due to a confluence of events beyond our ➤➤

(NAPSI) – From a root beer stand to the largest hotel chain in the world, Bill Marriott was the driving force behind the growth of the world-famous Marriott hotel company. “Bill Marriott: Success Is Never Final” is the remarkable story of a man who had the vision to create a multi-billion-dollar business, who understands the power of giving through substantial philanthropic work, and who lives the creed that hard work will pay off but success is never final.

Readers will learn the fascinating details about the successes and failures of Bill’s business ventures and relate to his challenges of balancing roles as a CEO, a husband and father, and a man of faith. He shares details about his private struggles



Kid Number One: Alan Hassenfeld and Hasbro

by G. Wayne Miller

lower east side of Manhattan and struggled to make enough money to eat. Their first venture was rags. Literally, rags.

How they got from rags to Mr. Potato Head is only part of the story. “Kid Number One” indeed chronicles Hasbro’s history, face-offs with its fiercest competition, and the painful stories of toys that didn’t succeed.

Alan never wanted to be CEO of anything. He was happy traveling the world. But when he became part of the company, he found he could build a corporate atmosphere of ethical professionalism and familial loyalty while making enough profit to do what he wanted to do more than anything: spread goodness around the world.

It’s hard to do justice to the Hassenfeld brothers’ philanthropy. After the hurricane that devastated Puerto Rico, Alan flew doctors, nurses, and 11,000 pounds of food, water, clothes, and medications to the ravaged island. He brought many of the sickest Puerto Ricans back to the mainland for treatment.

He helped build the Bamboo School in Thailand and provided scholarships for needy children. He supported the Mechai Viravaidya Foundation there, to improve the lives of people in remote rural villages. He helped refugees from Europe and Asia start productive lives in the U.S., supported the Afghan Women’s Development Centers, and established a Day of Global Joy at Hasbro where employees were encouraged to go do acts of charity.

Perhaps the jewel in the crown is the Hasbro Children’s Hospital in Providence, RI, an architecturally designed building with children’s needs and imaginations as the focus. “Kid Number One” is a business book, yes, but reading it can make you feel like there’s some good in this world. Purchase: amzn.to/2CikMEN.

(NAPSI) – Who can’t like a person who says his favorite toy growing up was Mr. Potato Head? And his most formidable adversary was Barbie? Add to that he’s committed to a concept in Judaism which holds its believers responsible not only for their own moral, spiritual, and material welfare, but also for the welfare of society at large. In short, a guy who believes it’s his job to help others.

Alan G. Hassenfeld is a third-generation Hassenfeld brother and much of the energy and spirit behind the toy company giant Hasbro. G. Wayne Miller, author of the true-life business suspense story “Toy Wars,” now brings us “Kid Number One,” a thorough narrative of the Hassenfelds, the toy conglomerate they built, and its abundance of international kindness. Hasbro is not just a manufacturer of games and toys. Miller’s latest book makes that clear.

The history of the company that brought us G.I. Joe, Transformers, My Little Pony, and of course Mr. Potato Head is a testament to an America fueled by immigrants. Driven from Europe as teenagers during the First World War, brothers Henry and Hillel Hassenfeld came to the U.S. fleeing societal unrest, unmitigated hatred, and pogroms which slaughtered thousands of Jews. Like other Jews before them, they settled in the

➤➤ control: the real-estate recession, the Gulf War and the Japanese stock market crash. I feared, at the time, that I had let my father down. Thankfully, we pulled through but not without growing pains...I hope I’ve passed on some important life lessons.” Bill also shares with his blog readers that his

“biography is transparent about some of our mistakes, too.” Read more at <https://www.blogs.marriott.com/>.

This is the tell-all book about Bill Marriott’s family life, his religious life, and the never-before-published stories that made him an international business icon.

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Report Period: Report Period: 10/25/2019 – 11/21/2019		
Case No./Title	Judgment Description	Judgment Date
15-03864-FPC13 Joseph L Wasicek and Mila J Wasicek	Avoid Lien Document: 136	11/20/2019
16-00399-FPC7 Brian Darrell Turner and Jennifer Darlene Turner	Avoid Lien Document: 49	11/6/2019
18-00199-FPC7 Clifton R Phillips and Mary Kay Phillips	Allowing Sale Free and Clear of Liens Document: 49	10/30/2019
18-01036-WLH12 Frederick Carl Broersma and Julie Ann Broersma	Allowing Sale Free and Clear of Liens Document: 135	11/13/2019
19-02429-WLH7 Hilda Depaz-Joya	Avoid Lien Document: 13	10/31/2019

CONTINUED FROM PAGE 20

Washington Apple Education Foundation awards Stemilt

ranches.

It was shared that WAEF students have been fortunate to have Rubio on their side as a volunteer mentor and a member of the foundation’s scholarship selection committee.

Rubio and his family established a scholarship through WAEF three years ago after his last sibling completed college to provide scholarship assistance to other Brewster High School graduates.

Rubio was thanked for his strong commitment and continued involvement in WAEF. He attended the event with his wife and young daughter. Rubio currently resides in Moses Lake. He shared how worthwhile the organization is to be part of and thanked those present for all they do.

Nate Fulton was selected as the Volunteer of the Year. Fulton has been involved with WAEF for many years helping with fundraising events, scholarship recipient selections, student mentorship and is a workshop presenter providing tips to students on establishing, cultivating and utilizing a network.

Fulton worked to tie in WAEF students attending UW with the school’s alumni association providing additional support for this group of recipients.

In Fulton’s role as the

agribusiness specialty practice director for PayneWest, he has hosted students in his office for networking events and is connected with current students and graduates on LinkedIn to help them boost their networks.

Appreciation was expressed to Fulton when he accepted the award. He shared how much it meant to him to get this opportunity to help young people and how inspired he is by the driven WAEF students. Fulton resides in Yakima.

Guests got to hear from one of this year’s scholarship recipients. Evelyn Carreto is a second-year WAEF scholarship recipient currently attending Big Bend Community College. Carreto is studying for a career in nursing. Her father is employed on an orchard near Royal City. She shared that her family’s life has evolved around the tree fruit industry and she’s proud of her family’s role in the industry.

Carreto learned about the scholarship through a training class WAEF offered on completing scholarship applications. She shared with those present that she is self-motivated and routinely pushes herself to achieve and move beyond her comfort zone. Her scholarship is a motivator to do even more.

‘Asian Massage’ parlor opens in East Wenatchee

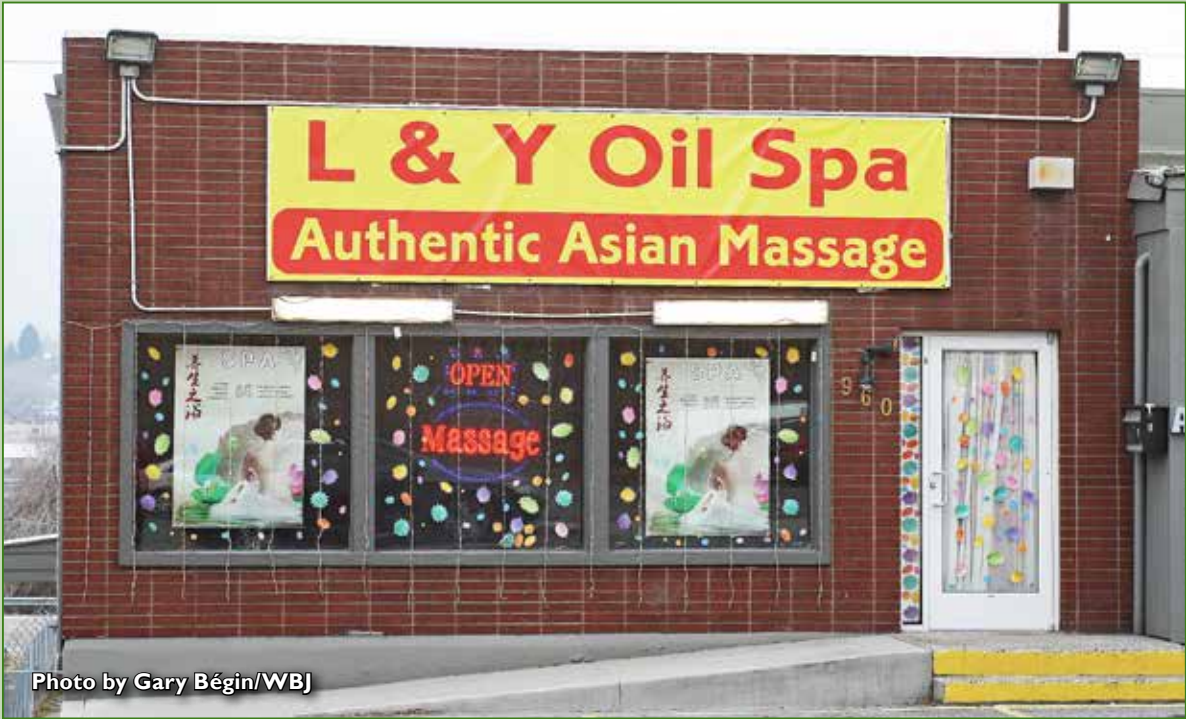


Photo by Gary Bégin/WBJ

A new massage parlor has opened at 960 Valley Mall Parkway, Suite A in East Wenatchee featuring traditional Asian “Oil Spa” services. It is open seven days a week from 8:45 a.m. to 10:30 p.m. “Upon entering, one is transported to another world,” said a recent customer. Clients can walk in or call ahead for an appointment: 509-741-9303.

Through WAEF Carreto was connected to a volunteer experience with Columbia Valley Community Health last summer. She worked in migrant camps assisting with basic health screening and care. She shared that the assistance and support, such as the volunteer work experience, has been part of what she has valued with her WAEF scholarship. With WAEF’s support, she is confident she will succeed, get the best education, become a nurse, and give back to her community.

Carreto thanked all of the volunteers for believing in her and her fellow WAEF

students.

This year WAEF celebrates its 25th anniversary. Throughout the year events have been occurring recognizing donors and volunteers. In its 25-year history, WAEF has assisted over 2,000 students attend college with \$9 million in direct scholarship aid.

The Washington Apple Educa-

tion Foundation is the charity of the tree fruit industry. Its mission is to impact lives through access to educational opportunities.

About Stemilt

Stemilt Growers is a leading tree fruit growing, packing and shipping company based in Wenatchee, Washington. Owned and operated by the Mathison family, Stemilt is the leading shipper of sweet cherries and one of the nation’s largest suppliers of organic tree fruits. For more information about Stemilt, visit stemilt.com and follow Stemilt on Facebook, Twitter, Instagram, Pinterest, and You Tube.

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ALL NCW SEAMLESS GUTTERS LLC	PO BOX 98	CHELAN
CAL ENTERPRISES LLC	187 STONEYBROOK LANE	WENATCHEE
CARNES FARMS LAND MGMT INC	3610 EELS RD	CASHMERE
CLR VISION WINDW CLNG & MR LLC	1125 MCKITTRICK ST UNIT # 39	WENATCHEE
CORBIN CRIMMINS CONSTRUCTION	274 SCHOLZE ST	LEAVENWORTH
C&R FINISHING	5189 MISSION CREEK RD	CASHMERE
ELMES CONSTRUCTION	1332 CLEMENTS CIR	EAST WENATCHEE
GALE HOMES LLC	9896 E LEAVENWORTH RD	LEAVENWORTH
HAWKEYE CONSTRUCTION	667 4TH ST NE APT L-103	EAST WENATCHEE
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PINE CANYON WOODWORKING	PO BOX 403	ORONDO
PRONOIA EFFECTS LLC	1506 SENECA PLACE	WENATCHEE
PULSE CONSTRUCTION LLC	7837 BLEWETT CUTOFF RD	PESHASTIN
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Wenatchee MSA (Chelan and Douglas Counties)

Labor Area Summary - September 2019

Overview

This report provides an update on the Wenatchee MSA economy incorporating not seasonally adjusted,

nonfarm employment and civilian labor force data. Analysis focuses on year-over-year (between September 2018 and September

2019) and average annual (between 2017 and 2018) changes in the labor market. **Unemployment rates** Preliminary Civilian

Labor Force (CLF) data show that Washington's not seasonally adjusted average annual unemployment rate fell two-tenths of a point between 2017 and 2018, from 4.7 percent to 4.5 percent. Between the Septembers of 2018 and 2019 the rate rose two-tenths of point, from 4.0 to 4.2 percent.

In the Wenatchee MSA, estimates show the average annual unemployment rate fell from 5.1 to 4.8 percent between 2017 and 2018. This 4.8 percent reading for 2018 was a historically low reading. However, rates have crept upwards during each of the past ten months (December 2018 through September 2019). The rate rose seven-tenths of a percentage point between the Septembers of 2018 and 2019, from 3.3 to 4.0 percent.

➤ there were 3.8 percent fewer home or condo sales (i.e., closed sales) Year-to-Date (YTD) in the first nine months of 2019 versus January through September 2018 in the Wenatchee Market (i.e., in Wenatchee, Malaga, East Wenatchee, Orondo and Rock Island, WA) according to the September 2019 Real Estate Snapshot newsletter published by Pacific Appraisal Associates. Specifically, the number of single family homes or condominiums sold in the Wenatchee Market during first three calendar quarters of 2019 was 756, a decline from the 786 closed sales from January through September 2018. The number of active listings also decreased, from 213 in September 2018 to 166 in September of this year (down 22.1 percent). However, the median sales price of homes/condos sold in the Wenatchee Market continued to climb, from \$325,905 from January through September 2018 to \$345,000 during the first nine months of 2019, a 5.9 percent upturn. Washington's construction industry has been adding workers for the past 91 months (from March 2012 through September 2019).

◆ The local manufacturing industry has experienced some resurgence in the past year. In fact, manufacturing employment across the two-county Wenatchee MSA has increased in each of the past 13 months (from September 2018 through September 2019). Between the Septembers of 2018 and 2019 the number of manufacturing jobs rose from 2,600 to 2,700, a 3.8-percent growth rate. Statewide, manufacturing employment has also been faring well, posting year-over-year job gains for the past 18 months (May 2018 through September 2019).

◆ Estimates indicate that, year over year, the number of jobs in the Wenatchee MSA's retail trade sector has either stabilized or decreased in each of the past five months (May through September 2019). Between the Septembers of 2018 and 2019, retail trade in this two-county area registered no change in employment, tallying 6,400 jobs. Statewide, retail trade employment had increased for 106 months (October 2010 through July 2019) before a 0.5-percent year-over-year dip in August 2019, with employment stabilizing/stagnating in September 2019. Washington's general merchandise stores provided 3,000 fewer jobs (down 4.1 percent) this September than in September 2018 and motor vehicle and parts dealers saw employment decrease by 800 (down 1.8 percent).

Conversely, Washington's "other retail trade" category (which includes employment at firms providing online shopping services) tallied 2,900 more jobs (up 2.4-percent) since September 2018.

Agricultural employment

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act. Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends at the county level. In September 2019, revised annual average QCEW data for calendar year 2018 became available. An analysis of industry employment changes from 2008 through 2018 shows that in Chelan County:

◆ Total covered employment rose from 39,242 in 2008 to 45,085 in 2018, a 5,844-job and 14.9-percent upturn. The number of agricultural jobs (a subset of total covered employment) increased from 8,445 in 2008 to 10,609 in 2018, a 2,164-job and 25.6-percent uptrend. In 2008 Chelan County's agricultural industry accounted for 21.5 percent of total covered employment. In 2018 agricultural employment accounted for 23.5 percent of total covered employment countywide. Hence, the agricultural share of total covered employment increased two percentage points (from 21.5 to 23.5 percent) in Chelan County during this ten-year period.

For Douglas County, an analysis of industry employment changes from 2008 through 2018 shows that:

◆ Total covered employment rose from 10,561 in 2008 to 12,934 in 2018, a 2,373-job and 22.5-percent upturn.

The number of agricultural jobs (a subset of total covered employment) increased from 2,662 in 2008 to 3,278 in 2018, a 616-job and 23.1-percent uptrend. In 2008 Douglas County's agricultural industry accounted for 25.2 percent of total covered employment. In 2018 agricultural employment accounted for 25.3 percent of total covered employment countywide.

Hence, the agricultural share of employment edged upwards by a marginal one-tenth percentage point (from 25.2 to 25.3 percent) in Douglas County during this ten-year period.



The Wenatchee MSA's unemployment rate rose seven-tenths of a percentage point between the Septembers of 2018 and 2019.

Total nonfarm employment

Between 2017 and 2018, Washington's labor market provided 82,900 new nonfarm jobs, an annual average increase of 2.5 percent. In September 2019, business and government organizations across Washington supplied 3,494,200 nonfarm jobs (not seasonally adjusted), compared to 3,428,200 jobs in September 2018, a 1.9 percent year over year employment increase.

The state's economy has posted year over year nonfarm employment increases for the past 108 consecutive months (October 2010 through September 2019).

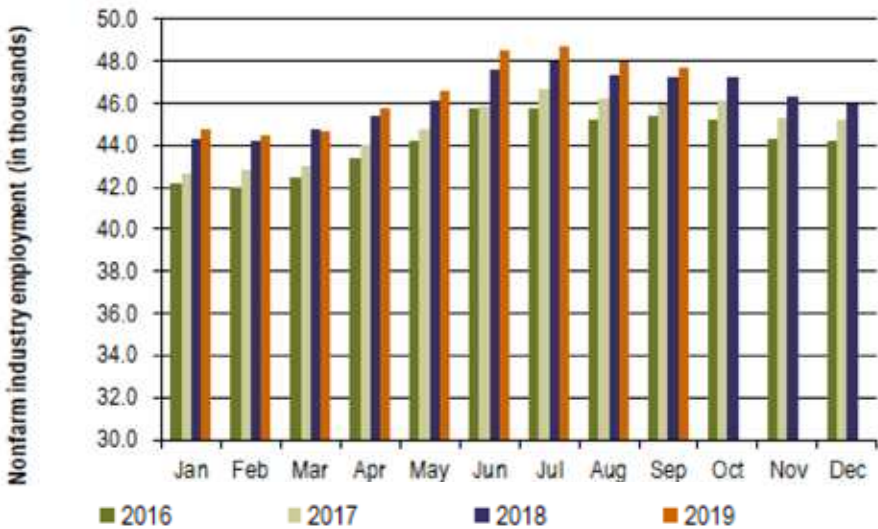
The Wenatchee MSA's nonfarm labor market provided 1,300 new jobs between 2017 and 2018, an

increase of 2.9 percent, more robust than Washington's 2.5-percent job growth rate during 2018. However, year over year, total nonfarm employment in the Wenatchee

MSA has grown at a slower pace than the growth pace statewide, in each of the past twelve months (October 2018 through September 2019). Between the

Septembers of 2018 and 2019 the number of nonfarm jobs in the Wenatchee MSA (Chelan and Douglas counties) increased by 500, a 1.1 percent upturn.

Nonfarm industry employment Wenatchee MSA, January 2016 through Septembers 2019. Source: Employment Security Department/Labor Market and Economic Analysis (LMEA); U.S. Department of Labor, Bureau of Labor Statistics, Current Employment Statistics (CES)



Nonfarm employment in the Wenatchee MSA rose 1.1 percent between the Septembers of 2018 and 2019.

Employment and unemployment

Estimates indicate that Washington's Civilian Labor Force (CLF) grew by 74,195 residents (a 2.0 percent upturn) from 2017 to 2018. The state's labor force has expanded, year over year, for the past 68 months (February 2014 through September 2019). In September 2019 Washington's CLF tallied 3,939,241 residents versus 3,805,427 in September 2018 equating to 133,814 more Washingtonians in the CLF (up 3.5 percent).

The Wenatchee MSA's CLF grew from 65,287 residents in 2017 to 67,182 in 2018, a 2.9 percent upturn.

Year over year, the Wenatchee MSA's Civilian Labor Force (CLF) expanded in 26 of the past 27 months (July 2017 through September 2019), contracting by a marginal 0.2 percent between the Julys of 2018 and 2019. Between the Septembers of 2018 and 2019 the CLF increased 1.4 percent (meaning there were 986 more residents in the labor force this September than in September 2018). During this timeframe however, the number of unemployed Chelan and Douglas residents increased at a much more rapid 23.6-percent pace.

Hence, the unemploy-

ment rate rose from 3.3 percent in September 2018 to 4.0 percent in September 2019.

Nonfarm industry employment

Between the Septembers of 2017 and 2018 total nonfarm employment in Chelan and Douglas counties (the Wenatchee MSA) rose 1.1 percent, from 47,200 to 47,700 jobs. Washington's nonfarm market expanded by 1.9 percent during this timeframe. Highlights of year-over-year changes follow:

◆ In the mining, logging and construction category most jobs are in "construction." Year over year, em-

ployment in the Wenatchee MSA's construction industry has stabilized or increased for the past six months (April through September 2019) following weather-related downturns this February and March. Year over year, the local construction industry recently added 100 new jobs, rising from 3,100 jobs in September 2018 to 3,200 this September. It does seem safe to say however, that the construction job growth pace so far in 2019 has slowed from 2018, when the Wenatchee MSA's construction industry averaged an 11.0-percent growth rate and netted approximately 300 new jobs. Also, ➤➤



Donald W. Meseck, Regional Labor Economist
Employment Security Department

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ENTERTAINMENT





DÍA DE LOS MUERTOS!

GARY BÉGIN/WBJ

CHELAN – Hispanic cultural values were honored here as that community was joined by friends and neighbors to honor deceased ancestors during the Día de los Muertos parade and festival in November. Chelan Mayor Mike Cooney led the parade holding the banner announcing the event as candy was thrown, bands played and a celebratory crowd oscillated with the ebb and flow of colorful costumes, many with the symbolic skulls and skeletons emblematic of the day emblazoned on them in one fashion or another. “I am very glad that the Chelan community has decided to hold this festival because it is honoring the traditions of my community and that is important to me and many others that live here,” said Chelan resident Mark Jimenez. For more information, visit historicchelan.org to see how to take part in next year’s Día de los Muertos.

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December Events at the Numerica PAC

The Numerica Performing Arts Center has a full calendar of holiday events this December, beginning with the annual NUMERICA FESTIVAL OF TREES fundraiser, sponsored by Numerica Credit Union. The halls will be filled with lavishly decorated trees and wreaths and the weekend is packed with premiere events like HOLIDAY SPICE on December 6 and 7, THE LITTLE BLACK DRESS PARTY on December 6 and the DINNER & LIVE AUCTION on December 7.

Along with the community's holiday productions, the Numerica PAC presents annual family favorites: OLD TIME RADIO SHOW: MIRACLE ON 34TH STREET on December 17 and HOLIDAY MOVIES ON THE BIG SCREEN on December 21 & 22.

HOLIDAY SPICE

Holiday Spice is back at the Numerica PAC this year with two performances: December 6 at 7:00pm and December 7 at 1:00pm. This annual, holiday community concert features the area's best performers, saluting the season through dance, music, comedy, and other various performances. Additionally, the Numerica PAC will recognize the 2019 Stanley Lifetime Achievement recipients at both performances.

Tickets are \$27-\$33 with discounts for seniors and students; Prices increase on show day and \$5 Student Rush Tickets may be available on showday.

This event is sponsored by Dave & Sandy Gellatly, Richard & Connie Hoffmann, Gil & Kay Sparks with media support by Sunny FM and NCW Media

LITTLE BLACK DRESS PARTY

The Little Black Dress Party is the premier ladies event of the season at the Wenatchee Con-

vention Center on December 6 starting at 7:30pm.

Women can enjoy a night of dancing, giveaways, cocktails, and more! Must be 21 or older to attend. Tickets are \$35; VIP tables for 4 are \$220 and include tickets, a reserved table, champagne, and exclusive VIP bar access. This event is sponsored by Macy's.

DINNER & LIVE AUCTION

The annual Dinner and Live Auction is one of the most important fundraisers for the Numerica Performing Arts Center on December 7 at 5:00pm.

The evening includes a sumptuous dinner; a live auction featuring exclusive experiences and grand trees, live entertainment by Wenatchee Valley Symphony Orchestra, and more at the Wenatchee Convention Center. Tickets are \$75 or \$700 for a table of 10. This event is sponsored by Confluence Health.

OLD TIME RADIO SHOW

Local performers bring the beloved Christmas classic, MIRACLE ON 34TH STREET to the stage in 1940s-style radio hour as it is broadcast live on KOHO 101.

From the live sponsor spots, to the use of period microphones, to the sounds effects crew right there with the actors, the result is a nostalgic evening of entertainment from yesteryear.

Actors juggle different parts, throwing their voices and racing to different microphones on the stage to re-create Lance Arthur Smith's memorable characters in the imaginations of the viewing and listening audience. Directed by Danielle Schafer-Cloke.

When a department store Santa claims he's the real Kris Kringle, his case gets taken all the way to the Supreme Court and a little girl's belief makes the difference in the 'miracle.' With live Foley effects and a score of holiday carols, Miracle on 34th Street is a beloved musical that will melt even the most cynical of hearts.

The public is invited to be part of the live studio audience at the Numerica PAC on December 17 at 7:30pm (must be 5 years of age or older to attend); Tickets are \$17-\$23. KOHO 101 will also rebroadcast the show on Christmas Eve at 7:30pm on 101.1 FM and online at www.koho101.com.

This holiday production is sponsored by KOHO 101, Anytime Fitness, Cashmere Valley Bank and Karen & Mike Wade Family.

HOLIDAY MOVIES ON THE BIG SCREEN

Van Doren Sales presents three holiday movies on the big screen the week leading up to Christmas. Showing on December 21 at 2:00pm is the heartwarming story of ELF (2003); December 22 at 4:00pm will be a classic family favorite, WHITE

CHRISTMAS (1954); and December 22 at 7:00pm will be the Christmas comedy, NATIONAL LAMPOON'S CHRISTMAS VACATION (1989). Tickets are only \$3.

Stanley Civic Center • 509-663-ARTS • www.NumericaPAC.org

Miracle on 34th Street

A LIVE MUSICAL RADIO PLAY



ADAPTED FROM THE 1947 LUX RADIO BROADCAST BY LANCE ARTHUR SMITH

ORIGINAL SONGS AND ARRANGEMENTS BY JON LORENZ

Old Time Radio Show

DECEMBER 17
at 7:30 PM

PRESENTED BY **KOHO101**
YOUR HOMETOWN STATION

CHECK THIS OUT! NEW!



108 LOUNGE

Find us for Happy Hour: 4pm-6pm!
108 N. Wenatchee Ave • 662-1154

TWO LOCATIONS
Downtown WENATCHEE & Downtown LEAVENWORTH
• wokaboutgrill.net •



BUSINESS BRIEF

“The dust has finally settled and the Wenatchee Wok has finally reopened! We have been shut down since the September 10th flood. The repairs and renovations gave it a much needed facelift!”

– Shon Smith, Wok About Grill