



WENATCHEE BUSINESS JOURNAL

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SBA and Treasury Announce Simpler PPP Forgiveness for Loans of \$50,000 or Less



SBA Secretary Jovita Carranza

Submitted by SBA

Treasury Department, released a simpler loan forgiveness application for Paycheck Protection Program (PPP) loans of \$50,000 or less. This action streamlines the PPP forgiveness process to provide financial and administrative relief to America's smallest businesses while also ensuring sound stewardship of taxpayer dollars.

"The PPP has provided 5.2 million loans worth \$525 billion to American small businesses,

SEE PPP FORGIVENESS, PAGE 4

Guest Opinion: Rock Island Mayor questions Democrats' agenda, pandemic statistics

An IQ Test

By Rock Island Mayor Randy Agnew

Shortly after the Covid lockdowns began this year, someone asked me what I thought was going on. I responded with; "It's an IQ test". Besides being humorous, I thought it might also be the latest Democrat attack on President Trump. To be honest, at the time I thought there might be a real possibility that some secret laboratory had created a truly deadly virus like Bubonic Plague, also known as the Black Death, and it had somehow gotten out. But over the months since then I believe my original suspicion has been confirmed. The amount of misinformation, disinformation and just

plain fear mongering that we have witnessed since the beginning of this so called "pandemic" has been overwhelming. Original projections of the total possible deaths in the U.S. from Covid were up to two million. While that is a large number, as a percentage of the total population of the U.S. it's less than one percent (1%). For comparison, the European Bubonic Plague (the Black Death) of the 1300s killed almost one third (33%) of the entire continent's population. That's a real pandemic.

The official CDC numbers used in this article are as of October 16, 2020, which was the most current

SEE MAYOR QUESTIONS, PAGE 6



AgroFresh Sustainability

AgroFresh paves its way to a more sustainable future

By Amber Foster

AgroFresh combines deep scientific knowledge with industry know-how to extend shelf life of the best-tasting produce, reduce food waste and conserve the planet's resources. Supporting this mission and the company's continued effort to help the well-being of the planet, AgroFresh hosted its annual Sustainability Week initiative from September 28-October 2, inviting employees to prioritize sustainability both personally and in their careers.

Employees from global offices including Wenatchee, Yakima, Philadelphia, Valencia, Paris and Brazil focused their efforts to

reduce their carbon footprint.

During the week-long event, hundreds of AgroFresh employees collectively embraced the responsibility to better the planet by adhering to various sustainable practices such as maintaining a vegan diet, starting an urban bee farm, diverting food surplus, composting food scraps and replacing appliances with more energy-efficient models, among other measures.

Food waste being one of the foremost challenges to worldwide sustainability, several AgroFresh employees also honored the Food and Agriculture Organization (FAO) of the United Nations International Day of Awareness of Food

Loss and Waste on September 29, to bolster efforts in food waste reduction in their communities and beyond. In addition to other eco-friendly activities that took place across remote offices, AgroFresh's Yakima Service Center saved, hauled and recycled all cardboard and paper products, keeping it out of the landfill.

AgroFresh's Paris office met and exceeded its sustainability goal by recycling 2,450 kilograms of paper, cups and coffee capsules and donated 0.05 EUR per kilogram to a social reintegration association.

SEE AGROFRESH SUSTAINABILITY, PAGE 2

Despite drought, disease, disaster

Highline Grain Growers wrap up a solid season

By Mike Maltais

WATERVILLE – Despited drought, disease and disaster, North Central Washington wheat farmers managed to get their grain crops into area elevators for the 2020 growing season.

Paul Katovich of Waterville, is CEO of Highline Grain Growers (HLGG), a network of nearly 50 grain and seed handling warehouses spread across eight Eastern Washington counties.

Parts of Douglas, Okanogan, Lincoln and Grantcounty grain producers principally access three elevator sites in Brewster, Mansfield, and Waterville.

Katovich said that considering the lack of moisture during the cold months the crop yield was better than he expected.

"For the winter we had and the rain we had, the quality was great," said Katovich. "I was surprised."



Paul Katovich

He noted that the Brewster area was one that experienced a good harvest.

He compared the lack of moisture this crop received, six-tenths of an inch of rain for 2020, to typical rainfall

amounts in the Mohave Desert.

"A rain shadow pattern extending from Okanogan to Oregon put us way behind on moisture," Katovich said.

An article published in the June 2020 issue of Wheat Life, the official publication of Washington Association of Wheat Growers, cited figures from the U.S. Drought Monitor showing abnormally dry to serious drought conditions spread through a large swath of Eastern Washington including Highline's member area.

While HLGG lost no elevators to the

SEE NCW WHEAT FARMERS, PAGE 4



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Happy Thanksgiving

to you from the NCW Media, Inc. owners and staff.



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Safeway, 501 N. Miller St.
- East Wenatchee**
Safeway, 510 Grant Road
- Cashmere**
Martin's Market Place
130 Titchenal Way
- Leavenworth**
Dan's Food Market
1329 U.S. Highway 2
The Leavenworth Echo
215 14th St.
- Chelan**
Safeway, 106 W. Manson Rd.

Lake Chelan Mirror
310 E. Johnson Ave.
- Brewster**
Quik E Mart #2 (Exxon)
26048 U.S. Highway 97
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I urge all readers/shoppers to buy American made products this holiday season. And try to name your newborns something comprehensible too. But if you want to stand out in a crowd, if you want to run with the Black Lives Matter crowd, then... yes folks, it's hard to believe, but some NFL wannabee names are still available for use "back-on-the-block." Now's your chance to shine like Neon Deion and grab a moniker not known to science.

For instance there's De-Tritus Wrapper, DeNonymous Starr, Geronimo Pro-flactic, Colgate Palmolive, deKellogg Flake, TreyTable Platelet, Unanonymous Funk, deGertrude Dutch, LaRober-to Pastagrits, Hugo Eyewent, Sheesh Kbobby and the classic, Rollove Baitoven.

It would be impossible to make this up, but I'm trying anyway. Many NFL players probably made it to the big leagues because they were

either fighting the stigma of their names all their lives, which made them tough from



File photo
Gary Bégin
Managing Editor

birth, or they were showered with cool reverence, which gave them supreme confidence to achieve anything and so they did – per the American Dream.

Names can lead one to having a mind at the end of its tether if it's too venomous or passive, too dark or too light. I was in a state between wake and sleep recently and had an epiph-

any: What name would a dog breeder give to a magic marker? ... Shar-pei.

What do the French dog breeders call their magic markers? Shar-péi.

Now lettuce turn to prescription drugs. There is one being aggressively marketed now meant for bipolar depression called Latuda.

My name for that drug would be Latituda.

The whole idea is to turn the bi-polar issue into the Tropic of Capricorn (Sounds better than Tropic of Cancer).

I think any shrink would agree. The object, after all, is to lessen the extremes on the corner of frenzy and comatose. This all too often used street corner needs a crosswalk or a traffic light stuck on permanent yellow.

Then there is this upsetting trend of denying reality by way of buying a vehicle to satiate desires only known to stallions and snakes. It is the wildly popular and tes-

CONTINUED FROM PAGE 1
AgroFresh Sustainability

In an effort to promote sustainability to a wide-ranging audience, the employee submissions from this green initiative were documented across AgroFresh's Twitter and LinkedIn channels with the hashtag #FreshSustainability.

Formalized commitment to sustainability

For more than 20 years, AgroFresh has been providing technical experience and hands-on support for fruit and vegetable growers and packers. This pioneering combination of science, ex-

pertise and support became the SmartFresh™ Quality System.

To support its customers with solutions and technologies that benefit the efficiency of their operations and the well-being of the planet, AgroFresh formalized and strengthened its decades-long commitment to sustainability in 2019, quantifying the impact of its SmartFresh Quality System and seeking ways to improve it further.

The company commissioned an independent study in the U.S., France and Italy – three of the world's largest apple producers.

In addition to prolonging freshness and extending shelf life, data-backed research into AgroFresh's industry-leading SmartFresh solution found that it also had a direct impact on decreasing food waste and preserving the earth's resources. From 2002-2018, 259,500 metric tons of apple waste was diverted in the U.S., France and Italy alone, which equates to more than 2.5 million metric tons of water. Improving the apple supply chain in those three countries during the same period equated to taking

more than 10 million metric tons of carbon dioxide (CO2) out of the air.

In other countries throughout the world, SmartFresh food waste reduction was equivalent to reducing CO2 emissions by approximately 342,000 metric tons. In France and Italy, packers reported a 23% reduction in waste. In the U.S., packers reported a 31-39% reduction.

Looking ahead

As AgroFresh brings the fresh produce industry solutions to their problems, the company always considers how its technologies will promote sustainability and better planet health. Around the world, AgroFresh continues to develop and offer products and technologies to reduce food loss and waste from the pre-harvest stage to the kitchen table.

While AgroFresh has long been a leading provider of solutions that reduce food waste and honor the planet, the company and its people have an even greater appreciation for what the future needs from them.

Following the measurable impact of SmartFresh, Agro-

tosterone filled pickup truck fad that has been going on for about... several decades or so.

To be gender fair, women are as much a part of this as their Red Bull-fueled men.

We are talking about de-Nile not being a river in Egypt, but the pure pining for truck power generating massive sales and, gas use... can we admit it brothers and sisters, the actual carrying and transporting of everything from aggregate to firewood to tailgators at a college homecoming is a blissful part of Americana.

It is also a mind staggering boon to the economy as automakers make greater profits on the easy to construct pickup trucks than regular cars and SUVs.

It is kinda funny though, to see so many macho, hemi-powered, diesel-fueled, big-wheel laden wannabe monster trucks running all over town, only to see them pull into their white collar jobs, bed empty, spending the rest of the day pushing paper and saying yes sir, no sir to the lady in heels in charge of the entire operation.

God has already blessed America more times than we can count. It is time to do something good with all those blessings.

What readers consider "good" is their own prerogative. It is another blessing and another reason to stand by your man, in this

case Uncle Sam. That is the entire point of being American, eh? (Canadians are really American, but are in constant denial.)

As we enter this new phase of American history with the Presidential election, it is a time to consider your vote – who will lead us in the next four years? Who will be best for the American economy?

The Who was a British rock band that used to smash their instruments on stage. We don't want that kind of who smashing the economy to bits.

Christmas and Hannukah are soon upon us so try to buy American made, or American assembled products for gift giving if you can, but they are hard to find.

Editor's Note: This column was not made in China or anywhere else in Southeast Asia. Do not attempt to call customer service in order to hear an Indian accent as you will be disappointed. Besides, it is doubtful anyone in India can explain Hannukah or The Who or even what a monster truck is. You can, however, send comments on this vital slice of satirical rage via email: Gary@ncwmedia.net. Be advised, any emails received will be treated as a Letter to the Editor and may be subjected to reprinting in a future NCW Media publication.

Fresh continues to act on its commitment to sustainability through continuous and consistent investment in research and development that furthers the company's mission, while ingraining sustainable values across the company's culture.

At AgroFresh, sustainability is both an ethos and a

global business. As the fresh produce industry continues to evolve, AgroFresh remains committed to close collaboration to help address challenges and continue delivering consumer-preferred fruits and vegetables to the world, so that one day food loss and waste is no longer a problem to be overcome.

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COP TALK

with East Wenatchee Police Chief Rick Johnson

POLICE
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Law Enforcement & the Diversion Team

Last week I sat down with Ana Gonzalez from the Catholic Charities Trueblood Diversion Program.

Ana happens to be an Eastmont High Graduate with her Masters in Mental Health Counseling from Central Washington University.


I asked Ana to walk me through exactly what it is her and her team are working to accomplish every day in both Chelan and Douglas Counties.

Catholic Charities established the Trueblood Diversion Program in March of 2018 under the direction of Eric Skansgaard.

After Eric’s passing last November, Ana took over as the Program Manager. She is part of a seven-person diversion team including four case managers, two mental health professionals, and one support staff member. Their home base is 145 S. Worthen Street, in Wenatchee.

In a nutshell, they are trying to divert individu-

als in our area from the extremely overloaded Crisis Services.



The Diversion Program offers services to any individuals in a mental health crisis who have had repeated contacts with local law enforcement.

Prior to implementation of this program, these individuals almost always ended up in one of two places; the emergency room or the jail.

The Diversion Team has a two-tiered approach. Tier one attempts to divert individuals to services before hospitalization or incarceration.

When circumstances

do not allow for this, the second tier gets individuals in line for services post arrest but pre-trial.

The Diversion Team works within the court system to align individuals with available community services as a viable timely alternative to a forensic mental health evaluation.

The wait for the forensic evaluation is often extremely long, and it is not necessarily a progression towards treatment.

The services considered by the Diversion Team include outpatient mental health services, housing, medication management, substance use services, primary care doctors, health insurance, social security and other social services including veteran services.

What does the partnership with law enforcement look like? Law enforcement spends a significant amount of time responding to calls for assistance resulting from the behavior of



individuals in some level of mental crisis.

Responding officers and deputies lookfor the safest options they can find for these individuals. Often the Diversion Team provides law enforcement the best option.

Over the last 18 months, Diversion Program team members have averaged between 30-40 in-field responses per month at the request of local law enforcement. A representative from the Diversion Program meets weekly with local law enforcement.

Team members also attend law enforcement shift changes and do ride-alongs with officers and deputies. Ana told me one local law enforcement officer thinks of the Diversion Program as a “Broker for Social Services.”

A good analogy would be law enforcement encounters the potential consumers and the Diversion Team helps them identify the services which will best suit their needs.

A common scenario for the Diversion Team occurs when local law enforcement is repeatedly responding to one location or numerous locations for the same individual. This individual may simply be having a really bad day, or it could be as serious as suicidal behavior.

Depending on the situation, Diversion Team members may respond while law enforcement is on scene to partner with them for a joint response, or the Diversion Team may contact individuals at the request of law enforcement some time, e.g. days after an incident has occurred to provide additional support.

The Washington Association of Police Chiefs & Sheriffs has provided the Diversion Program with grant funding which has allowed them to provide an on call Mental Health Professional for diversion needs for an additional 40 hours per week. This grant will continue through June of 2021.

The Diversion Team can be reached at 509-662-6761 and the Crisis Line is 509-662-7105.

When life moves, we’re here to help you shine through.

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CONTINUED FROM PAGE 1

Highline Grain Growers wrap up a solid season

several wildfires that burned through parts of its network, some crop losses occurred in the Wilbur-Creston-Davenport area.

“What we’re doing now is watching to keep grain in good condition and shipping,” said Katovich. “With the footprint we have – the largest in the state – it takes us all year to get ready.”

HLGG maintains a staff of about 100 full time employees and hires another 100 to 150 temporary workers during the busier months. “We ship about a million metric tons annually,” Katovich estimates. “About 36 million bushels.”

“The majority of the grain from Brewster goes to Wenatchee by train on the main BNSF line,” Katovich said.

HLGG uses a variety of traffic from the Columbia River where HLGG is part owner of a barge system, to small trains and 110-to 115-car unitrains. One particular problem the wildfires caused was damage to a rail track HLGG uses to ship product from Coulee City to Cheney.

“The fire ran right over the tracks,” said Katovich. “More than nine miles of track, 1,228 ties must be replaced.”

The HLGG model as a cooperative of five local grain companies is a young enterprise entering just its

third year of operation. “The merger happened in a 2017 vote and first operations began in April 2018,” said Katovich, “though we had been working together longer than that.”

The merger was a record of sorts bringing together Central Washington Grain Growers, Odessa Union Warehouse Co., Reardan Grain Growers, Davenport Union Warehouse Co., and Almira Farmers Warehouse Co., Ltd. Under one roof.

“When we went through the process of tying up the equity portions, they (the facilitators) looked at it and said, ‘We’ve never done that before,’” Katovich said.

Katovich worked for Central Washington Grain Growers at the time and applied his economics degree from the University of Idaho to the challenge of ramrodding the operation. “The beauty of a co-op is that we can pay back to our patrons,” said Katovich. “In the past two years we have paid back \$10.1 million dollars.”

Katovich describes the wheat farmer as fiercely independent by nature.

“The cooperative they are a part of is an extension of them,” said Katovich. “We want to protect that and if a neighbor’s in trouble, we help them.”



AGRICULTURAL
COMMERCIAL
PERSONAL

In their line of work, this year’s uncertainties aren’t so different from years with depressed crop prices, weather disasters or bad trade deals. For farmers, setbacks just come with the territory. So yes, in a year like 2020 they may grumble a few choice words when the kids are out of earshot. But then they point their tractors forward—always forward—and plow on. Rain or shine. A message from your 5-Star Wheatland Bank. Proud partners of hard-working farm and ranch communities across Eastern Washington.



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Douglas PUD Commission Meeting Report

Submitted by Chelan PUD

Douglas County PUD Commissioners Molly Simpson, Ronald E. Skagen and Aaron J. Viebrock executed the following actions during the October 12, 2020 Commission meeting held at the District’s East Wenatchee office:

Opened the budget hearing for the Distribution System and Wells Hydroelectric Project for calendar year 2021.

The hearing will be held open until Monday, December 14, 2020 at 1:30 p.m. in the East Wenatchee office.

Approved a legal services agreement with the law firm of Paine Hamblen. This agreement will conclude December 31, 2021.

Authorized a call for bids under bid document 20-01-W, replace 125VDC Battery Bank #2 at the Wells Hydroelectric Project.

The equipment is past its useful life and require replacement.

Approved renewal of crime insurance with Zurich to October 15, 2023.

Authorized renewal of Fiduciary Liability Insurance with AIG.

Approved the renewal for Directors and Officers and Employment Practices Liability Insurance with AEGIS.

Approved land use permit 303B-01, Ina Fritz.

The permit is for use of Project lands for existing landscaping, fencing and a garden area.

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SBA and Treasury Announce Simpler PPP Forgiveness for Loans of \$50,000 or Less

providing critical economic relief and supporting more than 51 million jobs,” said Secretary Steven T. Mnuchin. “Today’s action streamlines the forgiveness process for PPP borrowers with loans of \$50,000 or less and thousands of PPP lenders who worked around the clock to process loans quickly,” he continued. “We are committed to making the PPP forgiveness process as simple as possible while also protecting against fraud and misuse of funds. We continue to favor additional legislation to further simplify the forgiveness process.”

“Nothing will stop the Trump Administration from supporting great American businesses and our great American workers. The Paycheck Protection Program has been an overwhelming success and served as a historic lifeline to America’s hurting small businesses and tens of millions of workers. The new form introduced today demonstrates our relentless commitment to using every tool in our toolbelt to help small businesses and the banks that have participated in this program,” said Administrator Jovita Carranza. “We are continuing to ensure that small businesses are supported as they recover.”

SBA and Treasury have also eased the burden on PPP lenders, allowing lenders to process forgiveness applications more swiftly.

SBA began approving PPP forgiveness applications and remitting forgiveness payments to PPP lenders for PPP borrowers on October 2, 2020. SBA will continue to process all PPP forgiveness applications in an expeditious manner.

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The U.S. Small Business Administration makes the American dream of business ownership a reality. As the only go-to resource and voice for small businesses backed by the strength of the federal government, the SBA empowers entrepreneurs and small business owners with the resources and support they need to start, grow or expand their businesses, or recover from a declared disaster. It delivers services through an extensive network of SBA field offices and partnerships with public and private organizations. To learn more, visit sba.gov.

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Guest Opinion: Rock Island Mayor questions Democrats’ agenda, pandemic statistics

information available at the time. Also note that the “official” CDC Covid death count you constantly hear quoted is actually all Covid related deaths. According to the CDC



Mayor
Randy Agnew

that means all deaths where Covid was noted on the death certificate. What it does not mean is that Covid was the cause of death. While the CDC lists the official current number of Covid related deaths as 220,000, it apparently takes some time for the CDC to break them down into the categorized reports I used for this article. Finally, since we’re talking about deaths, it should be noted that the last I was aware 100% of people die of something sooner or later.

So with those things noted, according to the CDC, the official number of Covid

related deaths as of October 16, 2020 was 204,613. Ignoring the question of how accurate that number is for the moment, that would equal a death rate of six one hundredths of one percent (.06%) of the U.S. population (the U.S. population at the beginning of 2020 was 331 million). Not 30%, not 10%, not 1%, not one half of 1%, not even 1/10 of 1%, but slightly more than one half of one tenth of 1%! And this is what is being called a “pandemic”, a “crisis” and a “national emergency”? The “reason” to lockdown America, destroy our economy, destroy small businesses, and give state governors the power of little banana republic dictators? Think about it, does that really make sense?

According to the CDC, death certificates where Covid was the only listed cause of death is about 6% of the total Covid deaths. That would equal 12,277 of the 204,613 total Covid deaths. Unlike some people, I’m not trying to claim that there have only been 12,277 Covid deaths. On the other hand, to any honest person it should also be quite clear that we can’t actually blame 100% of the official Covid deaths on Covid itself. Covid could have been anything from the final straw or simply a side note that had nothing at all to do with the death.

For example 38,079 deaths were due to heart attack or heart failure. Did Covid cause the heart attack? Or did the person just happen to have Covid when they died of a heart attack. 6,871 deaths were due to accidents and suicide. Did Covid cause the motorcycle to have a head on with the semi truck, or did the rider just happen to have Covid when they hit the truck? 56% of the Covid deaths were associated with; respiratory issues (flu, pneumonia, etc.), circulatory issues (like heart attacks), sepsis, cancer (does Covid cause cancer?), diabetes, obesity, renal failure, Alzheimer, dementia and accidents. The point is, the real number of deaths actually caused by Covid is far less than the “official” total of 204,613.

The official combined Covid death rate for Chelan and Douglas counties is two one hundredths of one percent (.02%), which is one third of the official rate for the U.S. Just for fun, if we used our local rate as a more realistic percentage of the death rate, then the total U.S. deaths actually caused by Covid would be 67,522. For comparison, according to the CDC, the deaths for the 2017-2018 flu season was around 61,000. Again, can we really consider Covid an end-of-the-world-as-we-know-it crisis? While the media and many in government would like you to believe that, it isn’t.

I certainly don’t want to belittle the pain and grief of those that have lost a loved one due to Covid but at the same time, as a society, we have to keep it in perspective. Especially in light of everything that has happened in America and around the world, supposedly because of Covid.

According to the CDC’s 2018 Deaths and Mortality report (the most recent year available), the total number of deaths in the U.S. was 2,813,503. Or put another way, on average 7,708 people die every single day in America. Heart disease was the leading cause with 647,457 (.20% of the total population). Cancer was next with 599,108 (.18% of the total population). Third was accidents with 169,936 (.05% of the total population). Do we shut down our economy, lockdown our citizens, spread hyperbole and fear because .05% of the population dies from accidents every year? Are heart attack and cancer victims any less important than Covid victims? There’s certainly a lot more of them... every single year.

Let’s look at the death rate by age group. Please note that I had to use the Age Group Population numbers from July 2019 as those were the most recent ones available. Since the population in 2019 was less than it is for 2020, that actually makes the “odds of dying” numbers listed below a little higher than they really are. Below the age of 18 the odds of dying from Covid are almost nonexistent. There have been a total of 97 deaths in this age group. For the age group 18 to 39 the odds of dying from Covid are still miniscule. As a percentage of the total people in this age group there is a .003% chance of dying of Covid. Or in other words, a 99.997% chance of survival. The odds of being murdered are 60% higher than that. Have we closed all schools in America over fears of kids or the teachers being murdered? Why aren’t we making students and teachers wear bullet proof vests and helmets? Doesn’t anybody care about the children?

| Age Group | Deaths | Pop. of Age Group | Odds of Dying | Odds of Survival |
|-----------|--------|-------------------|---------------|------------------|
| 1 – 17 | 97 | 73,206,000 | 0.00013% | 99.99987% |
| 18 – 39 | 2,914 | 97,704,000 | 0.003% | 99.997% |
| 40 – 49 | 5,011 | 40,320,000 | 0.012% | 99.988% |
| 50 – 74 | 57,515 | 94,410,000 | 0.06% | 99.94% |
| 75+ | 91,532 | 22,580,000 | 0.4% | 99.6% |

Even the worst age group has a 99.6% chance of not dying from Covid! Looking at those facts, can you see any reason why our kids aren’t in school? Why many of the college classes are online only? Why small businesses are shut down? Why there was any lockdown at all? Why Democrats want everyone to wear masks?

After spending billions of dollars for tests, the government is spending billions more to go out and randomly test people. We’ve seen a fair amount of this around the Valley lately. When they were testing Rock Island I asked the person in charge if the test would indicate how many people had already had the virus. I was told, no. The test would only show positive if they were actually sick at the time of testing. I asked what the point of that was, but the only answer I got was that they were “just doing their job”. So what is the point? Just because I wasn’t infected yesterday doesn’t mean I won’t be tomorrow. Are we supposed to get tested every day, every few days or monthly until we get the virus? Like most people, I’ve had a fair number of cold’s and flu’s. I never needed a test to tell me I was sick. But apparently a lot of people that get infected with Covid are “asymptomatic” meaning they don’t have any symptoms (i.e. they don’t get sick). How deadly of a disease is it if many people don’t even get sick when they are infected?

A few months after the beginning of the “pandemic”, the news media shifted from talking about Covid deaths to Covid cases. That’s because the death rate had dropped to the point that it wasn’t fitting the narrative anymore. Now, the number of cases is being used as the excuse to prolong the lockdown and impose limitations. Why? What difference does it make

how many people are being infected if it isn’t killing them? The fact is, the faster the virus propagates the sooner we will reach what they call “herd immunity” (indicates what they think of we the people) and the “pandemic” will be over. Unfortunately it seems the goal is to drag this out as long as possible. The more they can slow down the spread of the virus the longer the little dictators can maintain their power.

The mandates, shut downs and other regulations made by our little dictator (Gov. Jay) Inslee are not just annoying but are totally lacking in any rationality. While I know some of these have been lifted, let’s go over them. Government building projects are “essential” but private building projects aren’t. Really? Does the virus only spread on private property? It’s OK to go to Fred Meyer, Safeway and Walmart but not Hobby Lobby, a hair salon, or your church? Why? With all those people handling products on the store shelves and in the produce department, which do you think would be more likely to spread a virus... stores or churches? Bars and restaurants must close early. Why? Does the virus only spread after 10 p.m. at night? You must wear a mask. If I’m sick with Covid and coughing and sneezing and just can’t manage to stay at home, wearing a mask makes sense. Simply so I don’t spray all over other people. But if I’m not sick or if I’ve already had Covid (in which case I’m immune and not contagious) what is the point? If I’m not sick, shouldn’t I have the right to determine the amount of risk I’m willing to take? If no one else was wearing a mask, wouldn’t I have the choice to stay home or wear a hazmat suit to protect myself?

Now we’re getting to the real heart of the issue. Do I as an American have the freedom to determine what personal risks I’m willing to take? If I’m willing to take the risk of catching Covid in a restaurant, bar, hair salon, or any other sort of establishment where people gather, what right does the government have to tell me I can’t? Or worse, what right do they have to shut down those establishments so that I don’t even have the choice? For those that don’t want to take the risk, they can self isolate and stay home! No one is forcing them to go out. If I want to go skydiving or swim with sharks, does the government have the right to tell me I can’t because it may be hazardous to my health? If I want to smoke, drink, eat sugar and butter, drink pop and eat fast food, should the government be able to stop me... for my own good? Should we close schools for good since the students and teachers have a higher chance of being murdered than dying of Covid? Is this the Land of the Free or the Pasture of the Sheep?

So why do I think it’s an IQ test? Because after decades of lowering educational standards and “dumbing down” by the mass media, I believe we’re being tested. How effective has their school curriculum and TV programming based on a 12-year-old mentality been? How effective is their fear and disinformation campaign? How effective is their “for the sake of all of us” messaging? How far can they push us before we start pushing back? How many personal freedoms can they take away before we stop playing along? Will we accept little tin dictators in the name of an “emergency” or “crisis” or “pandemic”? What percentage of the people can connect the dots? What percentage don’t even have enough dots to try to connect? And finally because I’ve been wondering... Why would anyone vote for a little tin dictator and a political party that declares a “pandemic”, locks down the state, spreads fear and disinformation, destroys small businesses, tries to shut down churches, keeps raising taxes, drives Boeing out of Washington, supports looters and rioters, supports illegal immigration, wants to confuse kindergartners by teaching them the LGBT agenda, makes it legal to kill babies before birth, defund police, and demands we all wear a mask? Wouldn’t that be an IQ test?

Subscription expired? **RENEW TODAY!**

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Look. Listen. Learn. Be Aware. Fire can happen anywhere in, around your home

Fall tips from Washington State Fire Marshal's Office

In collaboration with fire agencies and safety advocates nationwide, the Washington State Fire Marshal's Office joined forces with the National Fire Protection Association (NFPA) during Fire Prevention Week earlier this month to educate the public about basic but essential ways to quickly and safely escape a home fire.

Home Fires

The number of fires in homes has steadily declined over the last few decades. While we have made great progress in learning how to prevent fires, statistics show a significant increase in injuries and loss of life over the same time period.

Today's homes and buildings can burn faster than ever. Families can have as little as one to two minutes to escape safely from the time a smoke alarm sounds. Planning what your family should do in the event of a fire is critical.

Since fires do not just start at home this information can help you anywhere.

Three simple statements lay the groundwork for preparation and action in the event of a home or other fire:

- Look for places fire can start
- Identify electrical and fire hazards in your home. Make sure chimneys are clean and electrical cords are intact. Are your lighters and matches away from small curious hands?
- Listen for the sound of the smoke alarm
- Make sure smoke alarms are installed in all sleeping areas and on every level of a home. Close doors behind you to prevent the spread of smoke, heat and fire.
- Learn two ways out of every room

Draw a map of your home with all family members and practice your evacuation plan at least twice a year at night and during the day. Teach children how to get out on their own and make sure no one ever goes back in a burning building. Ensure your address signs are current and easily seen. Fire can happen anywhere and with a small amount of preparation and forethought, a dangerous



situation can be overcome quickly and safely.

Wood Burning Fireplaces

- The State Fire Marshal's Office recommends residents take the following safety steps when using wood burning fireplaces:
- Be aware of burn restrictions in your area before starting a fire. Unless the fireplace is the only source of heat, wood fires may be banned in your area due to air quality.
 - Use only kindling or fire starters to start a fire. Never use lighter fluid, kerosene, or gasoline.
 - Burn only dry, seasoned wood. Never burn trash in the fireplace.
 - Keep metal or tempered-glass screens closed unless

Autumn Yard Work for Fire Safety Year Round

- With cloudy skies, rain, and windy conditions, it is clear that autumn has finally arrived in the Pacific Northwest.
- The Washington State Fire Marshal's Office advises residents that a little yardwork around your home now can improve your fire safety and help firefighters respond to emergencies.
- Clear leaves and other debris from your roof and gutters to reduce the risk of moisture damage now and fire spreading to your home in the spring. Pick a dry day to remove fallen debris and leaves from your roof top and gutters. Exercise proper ladder safety and assess your own abilities when considering climbing ladders or walking on your roof.
 - Trim branches or shrubs away from your posted house numbers to make it easier for first res-

ponders to find your home in emergency situations.

- Keep a clearance of three feet around fire hydrants in your neighborhood. Overgrown vines, tree branches, or even snow, can slow firefighters down when responding to a fire.

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Plant in Fall for a Colorful Spring Display

By Melinda Myers

It's time to think spring. Fall is the time to plant tulips, daffodils, crocus and other spring flowering bulbs. Use these early bloomers to welcome spring to your landscape. You'll appreciate the color and cheery blooms after another long winter passes.

Extend your enjoyment by including early blooming bulbs like snowdrops, squills, and winter aconites. Add early, mid, or late spring blooming tulips and early and mid spring flowering daffodils for a continuous display of color. Check the package or catalog description for bloom times.

Create some winning combinations by planting white tulips with grape hyacinths or yellow daffodils with the equally assertive blue squills. Plant a fragrant garden bouquet by combining tulips, daffodils and hyacinths. Select varieties that bloom at the same time in complementary colors or blends.

Include summer flowering hardy lilies. Many are fragrant and these stately beauties provide vertical accents in the garden. Cut a few stems to display in a vase or mix with other flowers in summer bouquets.

Don't let hungry animals stop you from brightening your spring with these bulbs. Include animal resistant bulbs like hyacinths, grape hyacinths, daffodils, fritillarias, and alliums.

You can plant tulips, crocus, and lilies, just be sure to use physical barriers like chicken wire or animal re-

pellents like rain resistant Plantskydd (plantskydd.com). It's an organic repellent that comes in both liquid and granular formulations to protect bulbs animals prefer to eat.

Lay the bulbs out on newspaper, apply the liquid repellent, and allow them to dry before planting. Add an extra layer of protection by sprinkling the granular repellent over the soil surface. In spring, begin protecting the plants before the animals begin feeding. Follow label directions for proper timing of additional repellent applications.

Prepare the soil before planting. Work compost, peatmoss, or other organic matter into the top twelve inches of soil to improve drainage, a key factor in growing success.

Wait until the soil is cool to plant your bulbs. This is usually after the first hard frost or when night temperatures average between 40 and 50 degrees. Plant the bulbs two to three times their vertical height deep and at least two

to three times their diameter apart. Try grouping at least six to nine larger bulbs, like tulips and daffodils, and 15 to 20 smaller bulbs, like squills and crocus, together for greater impact.

Mix a low nitrogen, slow release fertilizer into the soil surface and water thoroughly after planting. Continue watering thoroughly when the soil is dry throughout the fall, while the bulbs grow roots.

After you enjoy their blooms next spring, leave the leaves intact until they yellow. Leaves produce the energy needed for next year's floral display. Mask the fading foliage by planting winter hardy pansies with your bulbs in fall, adding color to both fall and spring gardens. Or plant bulbs amongst perennials. Early spring flowering perennials double your pleasure, later bloomers extend the flowering season, and both help hide fading bulb foliage.

Break out your trowel and gloves and get busy planting. You'll be glad you did when that first flower appears next spring.

Melinda Myers has written more than 20 gardening books, including Small Space Gardening. She hosts The Great Courses "How to Grow Anything" DVD series and the Melinda's Garden Moment TV & radio segments. Myers is a columnist and contributing editor for Birds & Blooms magazine and was commissioned by Tree World Plant Care for her expertise to write this article. Her web site is www.MelindaMyers.com.



PHOTO COURTESY OF MELINDA MYERS, LLC

Lilies grow from bulbs and their large prominent flowers brighten up gardens and provide vertical appeal.

How regular maintenance keeps your car firing on all cylinders

(BPT) – Car maintenance is often a scheduled chore when you're regularly driving. However, if you're driving less due to the current environment, maintenance can easily become a lesser priority or even completely forgotten. Hankook Tire's latest Gauge Index found that as daily driving decreased as a result of the coronavirus pandemic, nearly one-third (30%) of Americans have done less car cleaning and maintenance too. But car maintenance is always important, especially as drivers around the country gradually resume their travels and hit the road. Hankook Tire found that 60% of Americans expect to take more car trips moving forward. With that in mind, the following are five reasons

it's important to keep up with regular car maintenance:

Safety First and foremost:

Regular car maintenance helps increase safety when driving. This is especially important if your car has been parked for a while. Be sure to check your fluids (oil, washer, coolant, etc.) and inspect the tires to make sure that they haven't lost their pressure. Low tire pressure can lead to several issues such as poor performance, premature wear and higher rolling resistance, which can impact fuel efficiency.

Save time and money

Consistent car maintenance also helps extend the overall life of not only your tires, but the systems that drive them, including the engine, suspension, brakes and transmission.



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New owner Heather Hill stands near her new business sign.

Central Washington Veterans Counseling helps Vets transition from war to peace

It doesn't matter what war, if any, you served in. It doesn't matter what sex you are or what your financial status is. It matters not your age, religion or what service you were in, veteran Veterans counselor Heather Hill has an ear, a heart and a motive to make sure your transition from war to peace is a less bumpy ride. Here in her own words is Heather's story:

Inheriting a Legacy

I inherited a legacy in 2020. A year of trials for many, was also the year that I assumed ownership of Central Washington Veterans Counseling. Central Washington Veterans Counseling provides mental health support to military veterans and their families. The therapists that work on our team have a military background/military cultural competency that enable us to provide the best overall care to veterans and their families. Supporting military veterans is an honor and also very humbling. Understanding the culture of serving in the military is instrumental in developing rapport and

having a clearer understanding of the challenge's veterans face abroad and at home. My husband and I both joined the U.S. Army after 9/11/2001. We felt called to serve and protect our country. We were married December 2001, and we shipped to Basic Training in January 2002. We honeymooned at Fort Jackson, South Carolina. He went onto AIT at Fort Gordon, and I traveled to Monterey, California to the Defense Language Institute to train as a linguist. A foot injury cut my service short, and I joined my husband at our first duty station at Fort Stewart, Georgia with the 3rd Infan-

try Division. We arrived in November 2002, and he deployed to Kuwait on December 7, 2002. Ironically, Pearl Harbor Day. I began having an interest in combat related PTSD after my husband's first deployment to Iraq in 2003. I was already committed to pursue my Master's Degree in Professional Counseling, but after experiencing his homecoming and witnessing the changes in our friends and fellow soldiers, I definitely was more invested. I have worked in community mental health. There is excellent work to be done there, and it is very rewarding. However, my heartbeat is with the veteran community. My husband and I have had a wonderful journey,

but as most people, there has been some unexpected challenges along the way that have led to further growth and maturity. I have heard veterans communicate there is no hope for them, or they cannot get better. I have felt that despair and absence of hope, and I know it can get better and there is hope. I want to help them. I do not know how I could have traveled my life's journey and in good conscious not make myself available to be a support to our veterans with my training and insight. I know I am not the only road to wellness for veterans, but I would like to be a choice on the journey. Clearly assuming ownership

SEE INHERITING A LEGACY, PAGE 22



Ed holds a fire extinguisher with his design on it.

Veteran Wenatchee sign maker displays how other companies want to be portrayed

Story and photos by Gary Bégin

Back in the 70s, after his Army career, former Vietnam infantryman Ed Joachims decided to embark on a new life, but it had to have a creative twist or it just wouldn't work. The Wenatchee Business Journal did a short Q&A with the longtime owner of Signs and Designs (40+ years) to see how he has managed to survive and thrive over the last four decades: **WBJ: Tell the reader about your military service:** Ed: My time in the Army was from 1970 through 1971 (13 months in Vietnam). My MOS was infantry, 1st Air Cav. My favorite duty station was a small base in Vietnam, during the last month I was there, I was manager of an Officers Club. It helped me to think about owning my own business when I got back to the world. Getting out of the field was the best thing that

ever happened to me, except coming home. **WBJ: What was your job history before deciding to run your own business?** Ed: I have worked a lot of jobs, quitting them all because something was missing. I could never figure out what it was until I walked into a sign painter's shop one day and just knew this was it. It was what I had been missing in all my previous jobs – creativity. I enjoyed all the jobs I worked, and excelled in them all, but was never really happy or satisfied until I started working in the sign business. I never once had been let go, and always moved up in every company, yet something just seemed to be missing. Being a creative person and always trying to express it, the sign business fit like a glove. **WBJ: What do you like best about the sign business?** Ed: My favorite part of the

SEE VETERAN BUSINESS, PAGE 22



MEMBER MESSENGER

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MEMBER HIGHLIGHTS

Renewing Members This Month



Thank You to the following valued renewing members this month. We’re extremely grateful to each of you for your continued membership, involvement and support!

- Cascade Powder Coating – 8 years
- Cascade Woodcrafters, Inc. – 13 years
- Clean Air Connection – 9 years
- Nelson Geotechnical Associates, Inc. – 5 years
- Rudnick & Sons LLC – 1 year
- Stimac Construction, Inc. – 23 years
- Story Construction, LLC – 7 years
- The ADG Media Group, LLC – 12 years

BNCW supports trade/vocation scholarship program

BNCW is a proud supporter of the James Wharton/First Choice Collision Scholarship Fund. We would like to thank Allen and Kim Tangeman

owners of First Choice Collision for their dedication and support of Vocational/Technical Education!

Donations to the scholarship fund can be done through the Community Foundation of North Central Washington, or in person at First Choice Collision Center.

The James Wharton/First Choice Collision Scholarship was established in 2017 By Kim and Allen to encourage and support students entering the collision repair industry and other trades such as plumbing, electrical and many more.

The scholarship supports students from Chelan or Douglas County who are currently attending a trade school or anyone wanting to return to school, with priority given to those wanting to go into the collision repair industry, but all trades will be considered.

BNCW is proud to have an opportunity to contribute a \$1,000 to this awesome scholarship fund that is helping to support young people seeking careers in the trades.

We encourage our members to learn more by visiting the Community Foundation of North Central Washington’s website at: www.cfnw.org/james-wharton-first-choice-collision-scholarship/.

Application Opens: January 1st
Application Due Date: June 1st

Eligibility

- Graduating senior, current college student, or non-traditional student wishing to return to school from Chelan or Douglas

County.

- Will be attending a trade or vocational school program.
- Will be pursuing study in the trades with preference given to auto body/collision repair.
- Will be attending school full time.
- Demonstrates a willingness to learn.
- Renewal is possible; must reapply with new applicants for competitive renewal.

Building North Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.

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For more information about becoming a BNCW member, please contact Membership Coordinator Rachel Beardslee at (509) 293-5840. We look forward to sharing with you the benefits of membership!



MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

NOVEMBER 2020 ASSOCIATION NEWSLETTER

PAGE 2

BNCW's: FROM A DIFFERENT PERSPECTIVE Screwy Stocks

“While equity prices have rapidly recovered from their 3/20 lows, the recovery means much less for the economy than in the past. In 1973, publicly traded firms accounted for 41.4% of total non-farm payroll employment. That percentage was just 29% in 2019. Why? In the 1950s, AT&T had the highest market cap and was the top US employer. Today, Apple is most valuable, but they are the 40th largest employer.”



Doggie Demand

“Comparing the average asking price of a dog in the UK between March and September 2020 to the same period in 2019, the price rose from £888 (\$1,161) to £1,883 (\$2,462), an increase of 112%! By breed, Cocker Spaniels rose the most (184%), followed by Jack Russells (180%), and Cockapoos (168%). Among the ten breeds that have risen the most, Cavapoos are the costliest at £2,800 (\$3,661).”



breeds that have risen the most, Cavapoos are the costliest at £2,800 (\$3,661).”

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TOOLBOX TALKS



Emergency procedures

APPROACH management services

If you've ever been the first one on the scene at an automobile accident or have been working next to someone who had a traumatic injury at work then you know how important it is to know what to do. So often in the stress of the situation we forget some of the basics. Your desire to “help in a hurry” mysteriously fogs your brain of basic emergency procedures. That is why it is so important to plan for and teach your employees emergency response basics.

For fire related emergencies, always use the emergency exit closest to you and have an alternate route in case an exit is blocked. If possible, shut-off any equipment you are operating before leaving your work area.

If there is a possible gas leak, evacuate the area immediately. Do not use the phone, this includes landlines and mobile phones, do not turn on or off lights, and

do not use any electrical device.

For weather related emergencies, plan ahead, so you can respond quickly and efficiently.

Discussion Points and Planning Ideas:

- Know the nearest emergency exits from your work area and designate a meeting place.
- Train, communicate, and conduct practice drills.
- Maintain a clear passage for your escape route; do not block or lock exits.
- Identify areas within the facility or workplace in the case of an earthquake.
- Remain calm and follow proper safety procedures.

Review and discuss the basics that each of us should know for our workplace.

- From right here, where is the nearest phone to call emergency services?
- What number do you call for emergency

services?

- From right here, where is the nearest fire extinguisher?
- From right here, where is the nearest exit?
- Do you know where you are to meet if we must evacuate?
- From right here, where is the nearest bloodborne pathogen kit?
- Who knows how to perform CPR?
- What are the signs of a stroke?
- What are the signs of a heart attack?
- If the power were to suddenly go off right now, what should you do?
- If very severe weather was to suddenly approach, what should you do?
- From right here, where is the nearest first aid kit?

Warming Up for Work – Stretch & Flex

Construction is an athletic event! The importance of being warmed up prior to starting construction work (or any work involving heavy lifting) is just like getting ready for a sporting event.

Stretching is a means to avoid the most common body sprain/strain injuries. Stretching before lifting is especially helpful to avoid back injuries.

According to safety experts, over half of all workers' compensation claims and costs were due to sprain/strains.

The construction worker is an athlete, though it may not have the glory of hearing the 12 cheer for you.

Taking care of yourself is important, before work begins, during the day and even afterwards. Stretching throughout the day is beneficial. Not stretching after work can be a problem. This causes muscles and joints to seize up and stiffness to occur the following day.

People who exercise infrequently or not at all are more prone to injury, mainly because their bodies are not conditioned to comfortably cope with movements that the body is not used to.

Stretching can help resist injury as well as speed up injury recovery.

The hardest injury to live with is a back injury, and once you are injured expect repeat injuries.

One professional study indicates that once you do

injure your back, you are five times more likely to suffer a re-injury. Why Stretch and Flex?

Why Stretch and Flex?

Soft tissue damage to a worker's body is the number one cause for worker compensation claims.

It hurts not only the worker, but also hurts the company in its ability to keep their workforce safe, be competitive and profitable.

Benefits of Stretch and Flex:

- Improves flexibility – It allows you to push your body beyond its comfort zone, thus

increasing your overall physical ability.

- Improves the range of motion in your joints – This provides better balance, which will help keep you mobile and less susceptible to falls.

- Improves circulation – Stretching increases the

SEE TOOLBOX TALKS, PAGE 14



Slabjack Geotechnical is a Compaction & Permeation, Concrete Leveling, Void Filling and Concrete Repair company.

Incorporated in 2011. Slabjack Geotechnical has completed over 3000 jobs involving tens of thousands of individual lifts from simple sidewalk and driveway raising projects pumping thousands of Polyurethane foam to stabilize and leak seal culverts over a mile in length.

Jerald Sargent, owner, is regularly con-

sulted on projects across North America, has conducted on-site training and been a guest speaker on the process of polyurethane slab lifting and chemical grouting.

Slabjack Geotechnical has mobilized to work in the Western United States as well as BC Canada.

Our production leaders have an average of over a decade of experience, more than any of our competitors, by far.

SEE SLABJACK GEOTECHNICAL, PAGE 13



MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

2020 First Ever Virtual Tour of Homes

Don't miss the first ever Sangster Motors and Building North Central Washington Virtual Tour of Homes November 9th-15th! Presented by Complete Design and Banner Bank.

Do to all of the event restraints this year, BNCW decided to move forward in creating a Virtual Tour to showcase the talented member builders in the community.

Right away we had builders interested in the

new Virtual concept and we ended up with eight trend setting homes to feature in our videos. Each produced video will be approximately 7 minutes in length. They will include a private walk-through with the builder showcasing elements of each home along with a one on one interview of the builder hosted by Eric Granstrom of NCW Life Channel.

The thought behind the interview was so each

person watching can get a better understanding of the industry and personality of each builder.

Our builders this year include Roberts Construction, GL White Construction, Sadler Construction, Real Homes, Lenssen Homes and Carlisle Classic Homes.

All you have to do is find a comfy spot and log on to our website BNCW.org starting November 9th to watch each video. Once you're done, make sure you fill out the voting ballot and enter to win \$1000 cash. Must be 18 years of age to win and only one entry per household. Enjoy!

CONTINUED
FROM PAGE 12

Slabjack
Geotechnical

Our company is the most experienced slab raising company in Washington state using the polyurethane injection method.

We have assisted dozens of contractors across North America to learn and improve their operations by hosting them at our location as well as through a mentoring system on a closed social media group with members across North America, Australia, Asia and Europe.

Our office staff is well qualified in contract management and Labor and Industry requirements.

Working with us is seamless, from our office staff to design consultants and the production teams. Slabjack Geotechnical offers a professional, no hassle experience.

We partner with the best material manufacturers in the country and our rigs are the absolute state of the art.

Our primary rig utilizes flow meters to meet the contract specifications municipal and large industrial projects demand. With twin pumping units pulling from totes we often pump forty cubic yards in a single day. If additional pumping requirements are needed, additional rigs can be brought on site.

Please contact Jerald Sargent, AJ Spray Foam Services, LLC dba Slabjack Geotechnical if additional information is needed 855-752-2522.

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MONDAY, NOVEMBER 9TH – SUNDAY, NOVEMBER 15TH

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Tile & Envy

Wenatchee Valley Glass

BNCW Seeking Member Leaders for 2021!

BNCW is seeking members who have an interest in serving on the Association’s Board of Directors. Specifically, BNCW is governed by a 15-member Board of Directors and is comprised of members who are elected by the Association’s membership on an annual basis. Each director serves a four-year term, beginning in January, subsequent to his or her election. The business and affairs of **Building North Central Washington** are managed under the direction of the Board of Directors. Here are a few of the more important duties our directors perform as members of BNCW’s Board:

Board Responsibilities (in part)

- Approves operating and capital budgets
- Represents the membership of the association
- Understands issues facing the organization
- Ensures proper use of assets
- Establishes short- and long-range organizational goals

- Establishes the policies governing the association
- Approves new members
- Fulfills fiduciary responsibility to the membership
- Approves the long-range and strategic plan(s) of the association
- Assures legal compliance with the bylaws of the association

According to the BNCW bylaws, Chairman Greg White is currently preparing appointments to the BNCW Nominating Committee, who, in turn, will be seeking nominations from the membership to serve as directors, as well as those current directors who will serve as officers in 2021.

A leadership ballot will be presented to our BNCW members in early November – be watching for it and please be sure to cast your vote!

If you have an interest in serving the Association in this important role, and would like more information, please feel free to contact Interim CEO Amy Gustin at (509) 293-5840. Directors meet monthly and terms are four years.

CONTINUED FROM PAGE 12

Warming Up for Work – Stretch & Flex

blood flow to your muscles, thus improving your circulation.

- Relieves stress – Stretching relaxes tense muscles that often accompany stress. This helps relax the mind as well.
- Injury prevention and recovery – Stretching helps condition the muscles and joints, thus helping to prevent injuries and reduce recovery time.
- Improves posture and technique – Stretching prevents muscles and joints from seizing up and improves elasticity, allowing better posture and technique.

- Assists in achieving better coordination, muscle control and proper technique in work tasks.

HELPFUL HINTS:

- Go into stretching with a relaxed and open mind.
- Stretch to the point where it is comfortable, not
- Do not strain when you stretch – straining keeps the muscle from relaxing.
- As the feeling of the stretch changes to a mild stretch, stretch a little further, a comfortable stretch with no pain.

- Don’t bounce when you stretch. That causes injuries. Always stretch to the tight side first.
- Breathe with a slow, normal rhythm. Do not hold your breath.

Also drink plenty of water, keep yourself hydrated, keep your electrolytes up and eat a healthy diet with fruit and vegetables.

It can have good and lasting health effects on your body and its flexibility.

You are the most valuable resource and asset a company has. Take care of yourself.

BNCW EVENTS

BNCW’s November Board of Directors Meeting

■ Wednesday, November 18, 2020
7:00am to 9:00am
Building North Central Washington
2201 N. Wenatchee Ave, Wenatchee
Chairman: Greg White

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW’s bylaws.

Our Directors meet the third Wednesday of each Month in the boardroom of the BNCW offices.

These meetings begin at 7:00am and are open to any BNCW member to attend. If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.

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Summit Packaging Inc. hires Wenatchee-based account leader

Submitted by Summit Packaging

Wenatchee resident Kenneth Ruud has joined Auburn-based Summit Packaging Inc. as a new regional sales representative, focused on the Eastern Washington agriculture market.

As a regional distributor for packaging material, equipment and service throughout the Pacific Northwest, Summit Packaging is adding a full-time position, based in Wenatchee, WA.

This new position is responsible for leading customer relationships in a broad geography, and Summit is pleased to grow their local presence in Wenatchee.

Kenneth Ruud will join Summit Packaging as a full-time, Eastern Washington-based sales representative in October 2020. In this role, Ken will serve as Summit’s market leader for current and new customers in the region, helping companies assess their packaging needs and evaluating solutions to propel their business forward.

“Ken will be a terrific fit with Summit’s culture, and we are excited to have him on board,” said Scott Hohensinner, owner, and founder of Summit Packaging Inc.

“His experience and background working with the Eastern Washington agricultural commu-



Kenneth Ruud

nity will bring an added level of expertise to our team and position Summit to serve a broader customer base in the region,” echoed

Jacki Pederson, Summit’s Chief Executive Officer.

Ruud’s background includes a diverse array of experience with sales, customer service and leadership. Prior to joining Summit, he worked for Italy-based Unitec Inc. as the regions Area Sales Manager from Wenatchee, serving Washington, Oregon, and British Columbia.

Having grown up in a farming family, he brings an interesting perspective to the food packaging industry. “In my mind,” says Ruud, “I work for the farmer.

Therefore, our solutions for the packers must have long-term cost-

saving benefits that ultimately get passed back down to the farmers themselves.” Ken traces his family back to among the first settlers in Washington’s Douglas County, with his family still occupying the original homestead near Waterville.

Summit Packaging Inc.is a regional distributor of packaging solutions in the Pacific Northwest. Summit provides packaging materials, equipment, and technical service to industrial manufacturers, agricultural businesses, and food processing companies across Washington, Oregon, Idaho,Alaska, and Western Canada. | info@summitpackaging.com | 253.858.4040.

Paula Arno Martinez appointed to WVC Board

Submitted by Wenatchee Valley College

A new member was appointed to a five-year term with the Wenatchee Valley College Board of Trustees this month.

Paula Arno Martinez attended her first board meeting on Wednesday, Oct. 21.

“I want to be more involved in local community issues and am passionate about working with students,” Arno Martinez said. “Knowing that the college is a Hispanic-Serving Institution, I wanted to lend my support.”

Arno Martinez is an attorney and co-founded the Arno Martinez Law Firm, PLLC, with her wife and fellow attorney Vanessa Arno Martinez. She practices immigration law exclusively. She is from Houston and has lived in Wenatchee for six years.

Arno Martinez currently serves as the National President of Kappa Delta Chi Sorority, Inc., a Latina founded nonprofit focused on community service. She is also a



Paula Arno Martinez

member of the Latino/a Bar Association of Washington and the National Lawyers Guild, Wenatchee Chapter. She previously served on the City of Wenatchee Diversity Council and as

a commissioner for the Washington Commission on Hispanic Affairs. She has worked for the Northwest Immigrant Rights Project, Colectiva Legal del Pueblo and Rios & Cruz, P.S.

She received her bachelor’s degree at the University of Texas at San Antonio and her juris doctorate at Texas Southern University.

Arno Martinez fills the position left vacant by Dr. June Darling in September after serving 10 years as a board member.

Wenatchee Valley College enriches North Central Washington by serving educational and cultural needs of communities and residents throughout the service area. The college provides high-quality transfer, liberal arts, professional/technical, basic skills and continuing education for students of diverse ethnic and economic backgrounds. Visit wvc.edu.

Councilman Shayne Magdoff awarded with Advanced Certificate of Municipal Leadership

Submitted by city of East Wenatchee

OLYMPIA – East Wenatchee Councilman Shayne Magdoff, recently received an Advanced Certificate of Municipal Leadership from the Association of Washington Cities (AWC).

AWC’s Certificate of Municipal Leadership program recognizes city and town elected officials for accomplishing training in four core areas:

- Roles, responsibilities and legal requirements
- Public sector resource management
- Community planning and development
- Effective local leadership

Those who earn the advanced certificate continue to strive for excellence by attending conferences and trainings, serving their community, and further developing leadership skills.

“Cities and towns around the state are continually transforming in light of changing laws and the need to meet new challenges and opportunities,” said AWC Chief Executive Officer

Peter B. King.

“Our Advanced Certificate of Municipal Leadership recognizes mayors and



Shayne Magdoff

councilmembers who continue to enhance the tools they need today to understand the legal landscape, plan for the future, manage their resources, and foster strong relationships. The elected officials who earn this certificate demonstrate a commitment to continuous learning and a desire to bring new ideas back to their community.”

To earn the Advanced Certificate of Municipal Leadership, Magdoff com-

pleted more than 60 hours of training credits and demonstrated community service.

Magdoff was appointed to the City of East Wenatchee City Council on June 26, 2018. She and her husband Paul moved to East Wenatchee in February 2015 and is a retiree from Genesee & Wyoming, where she was the Vice President of Human Resource Integration. Magdoff was born in New Orleans, LA and graduated from Louisiana State University - Baton Rouge - with a BS Business Administration.

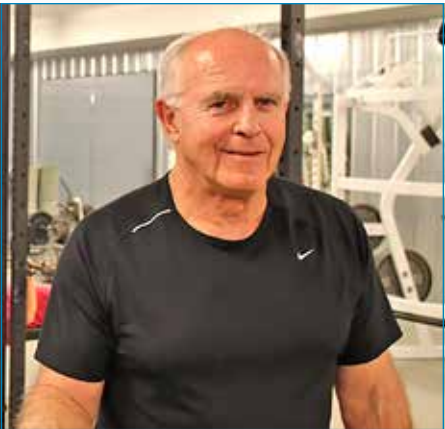
AWC serves its members through advocacy, education and services. Founded in 1933, AWC is a private, nonprofit, nonpartisan corporation that represents Washington’s 281 cities and towns before the state legislature, the state executive branch, and with regulatory agencies. AWC also provides training, data and publications, and programs such as the AWC Employee Benefit Trust, AWC Risk Management Service Agency, AWC Workers’ Comp Retro, AWC Drug and Alcohol Consortium, and AWC GIS Consortium.

WVC fields to be named after retired athletic director Sandy Coopridr

The Wenatchee Valley College Board of Trustees announced the naming of the Coopridr Sport Fields Complex. The complex, named after long-time coach and athletic director Sandy Coopridr, includes the Paul Thomas Sr. Baseball Stadium, North Rotary Fastpitch Field, Mike Hollis Soccer Field and the multipurpose field.

Coopridr retired from WVC in 2015 after 44 years. Hetaught, coached and served as the athletic director. He is a member of the WVC Sports Hall of Fame and received a Distinguished Alumni Award. He led the WVC football team on to win the Northwest Athletic Association of Community Colleges championship in 1983. He was a driving force in the development of the stadium and fields during his time at WVC.

“WVC changed my whole life from my time as a student to becoming an instructor,



Sandy Coopridr

coach, intramural director and athletic director. I haven’t seen a community as supportive as Wenatchee,” Coopridr said at the October board meeting. “Hundreds of people contributed to the building of the fields and complex. I had a vision. If

I had an opportunity, I knew I wanted to make the dream of having a high-quality complex come true, because when you build it, they will come.”

Steve Zimmerman, WVC Board of Trustees member, played baseball in Wenatchee growing up.

“I played youth baseball on the rudimentary fields,” he said. “It’s been a pleasure to watch it grow and change into a complex that WVC can be proud of.”

Coopridr originally came to WVC as a student after high school and played football. A first-generation college student, he went on to get his bachelor’s degree from Montana State University, and his master’s from Whitworth University.

There will be a naming ceremony

when gatherings are safely allowed. The complex will feature a plaque honoring Coopridr and detailing his WVC legacy.

Wenatchee Valley College enriches North Central Washington by serving educational and cultural needs of communities and residents throughout the service area. The college provides high-quality transfer, liberal arts, professional/technical, basic skills and continuing education for students of diverse ethnic and economic backgrounds. Visit our website, wvc.edu.

What Will Your Legacy Be?

By Denise Sorom
Director of Philanthropy

Every year arts organizations throughout North Central Washington get a financial boost thanks to Fred Johnson.

Every year aspiring agriculture students receive scholarships thanks to Jane Lovejoy.

Every year nonprofits throughout the Methow Valley will receive grants thanks to Ken Westman.

Lives will be changed, communities will grow stronger, and dreams will be realized thanks to these donors. What is most remarkable is that Fred, Jane, and Ken are no longer here with us but established these legacy gifts through their wills.

Much ink has been spilled about the relentlessness of 2020, this year that keeps bringing us all to the brink with so many looming threats.

For many of us, it has caused us to explore some pretty heavy “what if” scenarios: What if I lose my business due to the shut-down? What if I lose my house in a wildfire? What if my children fall too far

behind in school? What if I or a family member falls victim to this virus?

People are also asking themselves what really matters to them in life, what values do they hold dear and how will these values be carried forth



Denise Sorom

beyond their lifetimes.

At the Community Foundation of North Central Washington, all this questioning has resulted in a surge of donors who are deciding what their legacies will be in this community.

Just as Fred, Jane, and Ken did, people are considering what causes they care about most, what types of youth might need a leg-up to achieve their future

goals, or what communities they want to see prosper.

Luckily, it is our specialty at CFNCW to help people with these exact questions and to develop customized plans that will meet their needs.

While many of you may know the Community Foundation from the grant-making, fundraising and scholarship work that we do throughout Chelan, Douglas and Okanogan Counties, the reality is that none of this work would be possible without the core of what we do: stewarding permanently endowed charitable funds established by donors either during their lifetimes or through their estate plans.

Over the past 34 years, we have worked with countless donors on their charitable goals.

Some folks want to make sure that their church or a specific charity continues to receive funding from them beyond their lifetime.

Some donors care deeply about the environment and want to see all groups doing good work in that field receive support.

Other donors care about



a specific community and want to see future generations succeed there.

Some may want some combination of all of the above. Some donors want to be anonymous and some would like their family name to be remembered.

What is most important

to realize is that one does not need to be a millionaire to leave a legacy.

CFNCW has worked with all variety of donors, from schoolteachers to physical therapists and orchardists to physicians.

We are happy to sit down with you and help you

decide what you want for the generations that follow you. It does not take a huge fortune to leave a legacy, only a huge heart.

For more information about any of the programs above, or the work of the Community Foundation, visit www.cfncw.org.

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Steve Kolk

WVDRC certifies Kolk, Dalinkus as new mediators

Wenatchee Valley Dispute Resolution Center (WVDRC) is pleased to announce that two newly certified mediators, Steve Kolk and Joanne Dalinkus, have joined our Mediation Team.

After completing the requisite training, practical experience, and an interview with WVDRC's Certification Committee, the WVDRC Board recognized the certification of Kolk and Dalinkus at its October Board Retreat.

Kolk and Dalinkus join a team of mediators, who voluntarily offer their services to WVDRC clients in a variety of areas including divorce, property settlements, parenting plans and their revision, as well as disputes between parents/teens, tenant/landlord, small claims, employee/employer, business/consumer, neighbor/neighbor, school,

family, and property/business problem-solving.

About WVDRC: Mediation is a voluntary process that provides an opportunity and an environment for mu-

tually and efficiently resolving conflicts in a private, safe, and positive environment. With the help of certified skilled mediators, parties share their views and have the opportunity to address important issues in a

cooperative constructive way. Resolutions are created together and accepted by both parties that reflect the individual values and needs of both. For more information: 509-888-0957 wvdrc.org.

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BUSINESS QUOTE OF THE MONTH

“ Rule No. 1:
Never lose money;
rule No. 2: Don't
forget rule No. 1.”

Warren Buffett,
CEO of Berkshire Hathaway

| TOP PROPERTIES – August 2020 – continued from page 17 | | | | | | | | | | |
|---|--|------------|------------------|------|----------------|-------------|------------|-----------|------------|------|
| Buyer | Seller | Sale Price | Street | City | Legal acreage | Living area | Year Built | Bed-rooms | Bath-rooms | |
| SACHS JESSICA | METCALFE ANDREW D & WF SUSAN M | \$650,000 | EAGLEROCK | DR | WENATCHEE | 1.0900 | 1649 | 1992 | 3 | 2.5 |
| CARTWRIGHT CHARLIE & SCHIAVONE ASHLEY | CALL MARK & RHONDA | \$650,000 | TELEMARK | LN | LAKE WENATCHEE | 1.0000 | 2196 | 2003 | 4 | 3 |
| WILBUR MATTHEW & AARON | RUSH WESLEY J & HEATHER T | \$645,000 | DIANNA | WAY | WENATCHEE | 0.3500 | 1726 | 2013 | 4 | 3 |
| IRELAND HEATHER J | ENGLAND DOUGLAS H & JAMA | \$620,000 | LAKESHORE | DR | MANSON | 0.7700 | 1500 | 1972 | 3 | 2.5 |
| ROWE ANDREW & RACHEL | BRYANT SAMUEL W & ROXANNE | \$619,000 | BRISKY CANYON | RD | CASHMERE | 11.3000 | 2037 | 1995 | 3 | 3 |
| LITTRELL SAMUEL E & SHERRI L | THOMPSON SALLY A | \$595,900 | WESTPOINT | PL | WENATCHEE | 1.0600 | 1817 | 1996 | 4 | 3 |
| WILLIAMS BRENT E | PEARSON FLORENCE E | \$585,000 | PARK | ST | CHELAN | 0.0000 | 1245 | 0 | | |
| FRENZEL SHEENA & EZRA | MOORE WILLIAM BISHOP & LE TRUSTEE | \$560,000 | SUNLAND | DR | LAKE WENATCHEE | 1.4200 | 1296 | 1978 | 3 | 1 |
| BERTILSON GUY W & KIMBERLEE L | WEATHERMAN RYAN W & KELLY A | \$560,000 | CORRIGAN | RD | CASHMERE | 1.4100 | 2310 | 2016 | 4 | 2 |
| MAYO STEPHEN M & NORIKO | ROBERTS CONSTRUCTION LLC | \$559,900 | SPRING MOUNTAIN | DR | WENATCHEE | 0.1600 | 2598 | 2020 | | |
| ELLER HEATHER K & HEPPER CLINTON L | SPRINGWATER HOMES LLC | \$558,000 | BUCK HAVEN | LN | WENATCHEE | 1.2100 | 2373 | 2020 | 3 | 2 |
| CARCAMO RICARDO D & DEL CAMPO CAROLINA T | MILNES PHILIP D | \$545,000 | SUNRISE | CIR | WENATCHEE | 0.4800 | 3539 | 1977 | 4 | 3.5 |
| BRAMAN DON & KONI | BACHTEL DOUGLAS &NANCY | \$545,000 | CHELAN | BLVD | MANSON | 0.7500 | 0 | 0 | | |
| ENGLAND JAMES P JR | ROCKHILL GERRY D TRTEE | \$540,000 | RIVER BEND | DR | LEAVENWORTH | 0.5100 | 0 | 0 | | |
| WARD MALLORY & SMITH PETE | TUCKER SHAWNA M | \$530,000 | HALVORSON CANYON | RD | WENATCHEE | 1.6000 | 1760 | 1992 | 3 | 2.5 |
| RODGERS CASEY & MEAGHAN M ETAL | HENN DENNIS J & SUSAN L | \$526,000 | WHITE FIR | LN | LAKE WENATCHEE | 2.6800 | 1244 | 2017 | 2 | 2 |
| COLLINS JAKE E JR | WISDOM PATRICIA A | \$525,000 | UNASSIGNED | | MANSON | 21.0000 | 0 | 0 | | |
| EIDER PROPERTIES LLC | DMB HOLDING COMPANY LLC | \$525,000 | OHME GARDEN | RD | WENATCHEE | 2.7500 | 0 | 0 | | |
| PAULY DOUGLAS W & KATHLEEN K | HAMILTON KATHRYN & LEONARD | \$520,000 | RED APPLE | RD | WENATCHEE | 4.1400 | 3053 | 1957 | 5 | 2.5 |
| WEBER DONALD C & KAREN M | DAYS DARREN M & MELISSA A | \$519,500 | LOWER MONITOR | RD | WENATCHEE | 1.0000 | 2410 | 1995 | 3 | 2 |
| SIX CHARLES B & KELLY | KENOYER JEFFREY & TERESA | \$510,000 | SKYLINE | DR | CASHMERE | 0.3500 | 2520 | 2016 | 5 | 25 |
| CALLERO ANTHONY E & NIKKI L | ROBERTSON ROB & KIM | \$510,000 | STEHEKIN | WAY | CHELAN | 0.2000 | 1536 | 2005 | 3 | 2 |
| HESTER MARK W & LESLIE P | WAPITI NORTH LLC | \$509,900 | STARLIGHT | AVE | WENATCHEE | 0.3600 | 1760 | 2020 | 3 | 2 |
| FRASER GERALD & GAIL | BERTILSON GUY W & KIMBERLEE L | \$507,000 | LOCUST | LN | CASHMERE | 0.3300 | 2305 | 2011 | 4 | 2.5 |
| SOPHINOS ANDREW & KAYLA | HUGEV MIKE | \$499,900 | PYRAMID | PL | CHELAN | 0.2600 | 2751 | 1978 | 5 | 2.5 |
| GREEN SANDRA A & STEVEN R | D & T CAMPBELL INVESTMENTS LLC | \$496,400 | MANZANITA | DR | MANSON | 0.2300 | 2090 | 2020 | 4 | 2 |
| PETTIT TIMOTHY E & TRACEY L | RODSTOL DAVID R | \$495,515 | CEDAR | ST | WENATCHEE | 0.3600 | 3184 | 1958 | 7 | 3 |
| STOCKWELL KELLY G & CADEN Q | LEVI COLIN A | \$490,000 | KNOWLES | RD | WENATCHEE | 0.5000 | 2274 | 2018 | 3 | 2 |
| KOCIAN JESSICA & COX CHRISTOPHER | HINZ MARVIN L | \$485,000 | CHERRY | ST | LEAVENWORTH | 0.3300 | 924 | 1920 | 2 | 1 |
| HANSEN JAY A & CANDACE R REV LIVING TRUST | COOPER WILLIAM H & JUDITH A REVOCABLE LIVING TRUST | \$480,000 | CENTRAL | AVE | WENATCHEE | 0.0000 | 2011 | 2015 | 3 | 2 |
| WALNUT HOME LLC | SIMON E KELLY | \$478,000 | WALNUT | ST | WENATCHEE | 0.9900 | 1280 | 1946 | 4 | 1.75 |
| MONAHAN JOHN M & LLAMAS LISA H | ZINNI JOSEPH A & GLENNA V | \$463,000 | MONTE CARLO | DR | CHELAN | 0.2000 | 1166 | 1986 | 2 | 1.5 |
| KANZLER JEANETTE J & LESTER K | DAVENPORT STEVEN R | \$460,000 | BURCHVALE | RD | WENATCHEE | 0.3000 | 1810 | 1996 | 3 | 3 |
| DOREY REBECCA L | FUSANO FAMILY 2005 TRT | \$455,000 | MAPLE | ST | WENATCHEE | 0.1800 | 1614 | 2005 | | |
| NELSON DAREN L & CHRISTINA C | CRIMMINS CORBIN J | \$455,000 | SCHOLZE | ST | LEAVENWORTH | 0.2600 | 884 | 1957 | 2 | 1.75 |
| LA MEW JAMES & MARY | BURT CANDICE | \$450,000 | BIRCH | ST | LEAVENWORTH | 0.1600 | 2296 | 1991 | 3 | 2 |
| HADZIKADUNIC AMER & SELMA D | WALLIS ANJA E | \$450,000 | COMMERCIAL | ST | LEAVENWORTH | 0.1600 | 1360 | 1974 | 2 | 1.75 |
| RR REDMOND INC | HUMPHREYS JOHN T & CHRISTINA A | \$445,000 | ALPINE | DR | LAKE WENATCHEE | 0.5900 | 0 | 0 | | |
| DUNBAR JOSEF A & GRACE E | LAYMAN WILLIAM D & EVANS SUSAN H/W | \$442,000 | APPLELAND | DR | WENATCHEE | 0.3300 | 1172 | 1960 | 4 | 2 |
| BROWN BRIDGET | BEVERLY SWINGEN PRICE TRUST | \$439,900 | PERSHING | CIR | WENATCHEE | 0.1500 | 1560 | 2017 | 3 | 2 |
| JORDAN MALENNA | RIVERSIDE MEADOW LLC | \$430,000 | RIVERSIDE MEADOW | | CASHMERE | 0.1200 | 1943 | 2020 | 3 | 2.5 |
| LENARD FREDERICK W III | FOLAND DOUGLAS D | \$429,900 | SADDLE ROCK | LOOP | WENATCHEE | 0.1800 | 2010 | 2008 | 4 | 2.5 |
| FLAWN SARAH E & HELLMAN WARREN E | RINKE SUSAN M | \$429,000 | SHUGART FLATS | RD | PLAIN | 1.1000 | 1400 | 1993 | 3 | 3 |
| WHIMS JOHN & LAURI | LORENTSON ROBERT L & PATRICIA A | \$425,000 | LIZZIE | LN | MANSON | 0.0000 | 1091 | 0 | | |
| SUTTON JEFFREY & JANA | MAHONEY MICHELLE & RICHARD | \$419,900 | ELMWOOD | ST | WENATCHEE | 0.3000 | 2197 | 1985 | 4 | 1.75 |
| STACHELSKI DANIEL J & AMY J | AGERUP SARAH M & KAITLYN C | \$418,000 | MIKE KEYS | RD | MANSON | 1.7400 | 1404 | 2003 | | |
| O LEARY JAMIE & CONNIE R | SAGE HOMES LLC | \$416,250 | GOLF COURSE | DR | CHELAN | 0.2100 | 1696 | 2020 | 3 | 2 |
| PELTZ REBECCA | BRENDER M FRANCES ESTATE | \$415,000 | ICICLE | RD | LEAVENWORTH | 0.0000 | 1400 | 0 | | |
| CLIZBE MARYLOU | FITTING DANNY C | \$415,000 | IDAHO | ST | WENATCHEE | 0.2200 | 2290 | 1963 | 3 | 3 |
| LAMB PATRICK M & SARAGH M | SAGE HOMES LLC | \$415,000 | GOLF COURSE | DR | CHELAN | 0.2300 | 1664 | 2020 | 3 | 2 |
| LEONARD PATRICK J & CASSANDRA G | PRYBY TABITHA | \$413,000 | STIRRUP | RD | PLAIN | 0.3000 | 1020 | 1985 | 2 | 1 |
| CRAWFORD MACKENZIE L & JARED | BRODERSON BROOKE H | \$411,000 | ORCHARD | AVE | WENATCHEE | 0.2400 | 1882 | 1962 | 3 | 1.5 |
| FLONES KELLY J & AUSTIN L | BUTLER RHETT & MOLLY | \$410,000 | 2ND | ST | WENATCHEE | 0.1600 | 1625 | 1954 | 5 | 3 |
| HUSON CAITLIN & SCOTT | MILLER LOUIS E | \$410,000 | HANSEL | LN | PESHASTIN | 0.3400 | 904 | 1969 | 2 | 1 |
| BENSON CHARLES R & JODY M | GARRISON PATRICIA J | \$400,000 | SASKA | WAY | ENTIAT | 0.2500 | 1436 | 2010 | 3 | 2 |
| JJMC PROPERTIES LLC | CORBETT JEFFREY L & SHANNON M | \$400,000 | UNASSIGNED | | CHELAN | 20.1400 | 0 | 0 | | |

| TOP PROPERTIES– September 2020 | | | | | | | | | | |
|---|---|-------------|----------------|------|----------------|---------------|-------------|------------|-----------|------------|
| Buyer | Seller | Sale Price | Street | | City | Legal acreage | Living area | Year Built | Bed-rooms | Bath-rooms |
| KNUTSON LUKE & NOWELLE | MC INTYRE FAMILY TRUST | \$1,700,000 | SPRING | ST | LEAVENWORTH | 5.8900 | 6179 | 2000 | 1 | 2.5 |
| GRISMORE DOUGLAS D & ANN M | KIRKSEY JEFFREY J & JULIA | \$1,645,000 | SUMMIT | BLVD | MANSON | 2.5100 | 4537 | 2018 | 4 | 2.5 |
| COULTAS THOMAS E & JENNIFER A | JOHNSON STEPHEN & LENITA | \$1,500,000 | RANCH RIVER | RD | PLAIN | 2.2800 | 2404 | 2009 | 3 | 1 |
| TERRY RANDY & LISA | SMITH STEVEN & TRACY | \$1,435,000 | SUMMER CAMP | RD | CHELAN | 0.7900 | 1882 | 2008 | 3 | 3 |
| SPANGLER MARK & DIANN KINCAID | SHORETT RICHARD H & LAURIE J | \$1,140,000 | MOUNTAINSIDE | DR | CASHMERE | 20.4700 | 5395 | 2008 | 5 | 6 |
| LORD ACRES FARM LLC | KLN PROPERTY INVESTMENTS LLC | \$1,090,000 | LORD ACRES RD | | CHELAN | 5.4500 | 0 | 0 | | |
| COX TIMOTHY P & MELANIE G | SEBRING DAVID & SALLY E | \$1,075,000 | VILLAGE VIEW | DR | LEAVENWORTH | 1.0000 | 3524 | 2009 | 4 | 3.5 |
| HUGHES STUART E & JENEE E HUGHES | BARTH SUSAN M | \$1,050,000 | MOWREY | RD | CHELAN | 5.0000 | 2100 | 1900 | 3 | 2 |
| TIMBERWOOD HOMES LLC | EVANS DEVELOPMENT CO LLC | \$992,000 | BURCH HOLLOW | LN | WENATCHEE | 0.7500 | 0 | 0 | | |
| BOGDAN JEFFREY L & CHARU K | PICTON MORGAN O | \$940,000 | WASHUT | LN | MANSON | 0.8800 | 0 | 0 | | |
| PLAYING IT FORWARD LLC | MARK BEATRICE G | \$930,000 | WHITE RIVER | RD | LAKE WENATCHEE | 4.4800 | 1701 | 1999 | | |
| GEDDES ROBERT & HEATHER | MONROE MICHAEL & STEFANIE | \$915,000 | SPRING | ST | LEAVENWORTH | 1.1900 | 1112 | 1986 | 4 | 2 |
| PERRY MARIA L & GEORGE L TOTTH | JAMES JEFFREY & LORI CLAUDON JAMES | \$912,500 | RIVER | RD | PLAIN | 1.0400 | 1680 | 1994 | 3 | 2 |
| RD PROPERTIES IV LLC | ABALONE BAY PROPERTIES LLC | \$912,500 | NIXON | AVE | CHELAN | 0.1900 | 3348 | 1977 | | |
| SIBBERS WILLIAM C & DONNA L | FISHER LANA M | \$862,500 | UPPER RIDGE | RD | CHELAN | 0.9700 | 1392 | 1996 | 3 | 2.5 |
| UNDERWOOD KYLE C & KELSEY C | MAHUIKA KYLE P & CHELSEA | \$860,000 | LILLY | LN | WENATCHEE | 0.5100 | 4732 | 2013 | 5 | 4.5 |
| CHAKRABORTY SANTANU & RESHMI | CHEYNE RICHARD H & JEANNIE M | \$860,000 | UPPER RIDGE | RD | CHELAN | 0.8700 | 1777 | 2005 | 3 | 3 |
| CHALMERS DAVID & LYNN SCHNEIDER | DREXLER JUDY K | \$849,000 | SADDLE | ST | PLAIN | 0.2900 | 3810 | 2006 | 3 | 3 |
| NEWSTAR HOLDINGS LLC | BRITT KENNETH D & JONI L | \$835,000 | LAKESHORE | RD | CHELAN | 0.7000 | 1350 | 2002 | 3 | 1.5 |
| KELLER ROBERT A & SHANNON L | NEWCOMB JAMES P & IDA N | \$799,000 | EAGLE | PL | LEAVENWORTH | 2.6800 | 2321 | 1998 | 3 | 3 |
| BAKKEN JON A & MARY | KNECHT JANE ANN BOWLES LIVING TRUST | \$795,000 | LAKESHORE | RD | CHELAN | 0.2200 | 624 | 1935 | | 1 |
| FRITZ BRANDT J & REBECCA A | HARLOW GREGORY&LESILE | \$789,000 | SKI VIEW | LN | LEAVENWORTH | 1.0000 | 2202 | 2006 | 4 | 2 |
| EASTERN WA CONSTRUCTION INC | CASCADE PROPERTY VENTURES LLC | \$770,000 | SR 150 | | CHELAN | 16.2400 | 0 | 0 | | |
| BOWSER GLEN R & PATRICIA A | W D PETERSON ORCHARDS INC | \$765,000 | GREENS LANDING | RD | MALAGA | 3.8300 | 0 | 0 | | |
| WHITE JAY & CARMEN | BUILDERMAN CONSTRUCTION INC | \$750,000 | TARN | PL | WENATCHEE | 0.3800 | 1652 | 2020 | 4 | 2.5 |
| ODOM DAVID L & CAROL J | NELSON DAREN L & CHRISTINA C | \$725,000 | USTAH | ST | MANSON | 0.1000 | 2594 | 2007 | 4 | 2.5 |
| CROWE JUSTIN M & ANDREA M | RISELAND BRIAN J & JANETT L GARCIA-RISELAND | \$715,000 | PYRAMID | PL | CHELAN | 0.2100 | 1627 | 2001 | 3 | 3 |
| MILLER BROCK A & CAROL A | ROTHLISBERGER MARTY J & RAMONA C | \$706,500 | ORCHARD VIEW | DR | CHELAN | 0.2600 | 2268 | 1973 | 4 | 2.5 |
| KILLIAN DAVID A | EZZY GREGORY J | \$700,000 | CAMAS CREEK | RD | PESHASTIN | 9.9100 | 1840 | 2001 | 2 | 3 |
| HALL KENNETH B & LYNNE B | GREINER LEE ANN & LAURENT LYNN MARIE | \$700,000 | MOUNTAIN VIEW | DR | CHELAN | 0.2600 | 1608 | 1978 | 3 | 2 |
| PRINCE CHRISTOPHER MARSTON | RUSSELL DOUGLAS G | \$690,000 | JOE MILLER | RD | MALAGA | 7.1700 | 1768 | 2006 | 3 | 2 |
| WATERS MICHAEL J | GIBBONS ALEC & ANGELA | \$685,000 | WINERY | LN | LEAVENWORTH | 5.0100 | 1657 | 1996 | 4 | 2.5 |
| WILSON HOUGH SNEE NATHANIEL & ARIN L LONG | STRODE STEVEN E & CHELCIE R | \$675,000 | PINEGRASS | ST | LEAVENWORTH | 0.1400 | 2863 | 2019 | 4 | 4 |
| KURJANOWICZ MATT & MELISSA LA FAYETTE | SPRINGER JOHN K & MEGAN T | \$659,900 | KINGS | CT | WENATCHEE | 0.3600 | 1884 | 1994 | 1 | 1.5 |
| RATHER MICHAEL & RACHEL ETAL | MC GRATH GARY J ETAL | \$650,000 | BRAE BURN | RD | LAKE WENATCHEE | 0.2300 | 2159 | 2005 | 2 | 2 |
| MARSH GOLDY K | DELVO JOSEPH CREDIT SHELTER FUND | \$645,000 | AVALON | TER | WENATCHEE | 0.7400 | 2523 | 2008 | 4 | 2 |
| MC CALESTER LORANA & SHELLY L MC MULLEN | BERRY BARBARA A | \$645,000 | BUTTE | RD | CHELAN | 0.2200 | 2240 | 2007 | 2 | 1.5 |
| WITHERIDGE ROBERT & BRIENNE J | BLOCK BARTON A & JANICE L | \$634,000 | ROLLING HILLS | LN | WENATCHEE | 0.4500 | 2808 | 1993 | 3 | 2.75 |
| SKETCHLEY JAMES T & ELIZABETH R | ENNIS ISOBEL M | \$631,500 | TEAKWOOD | LN | WENATCHEE | 0.8200 | 1704 | 1992 | 4 | 3 |
| GUILLEN EDGAR M | MARVIN LORI A C ETAL | \$627,000 | STONEYBROOK | LN | WENATCHEE | 0.6900 | 3097 | 1992 | 3 | 3.5 |
| LINZBACH AMY M & WILLIAM H | HANSON RONALD G & DEBRA COBB | \$626,000 | WAPATO | AVE | CHELAN | 0.1200 | 1628 | 2009 | 3 | 3.5 |
| DELVO JOSEPH CREDIT SHELTER FUND | JOHN CHRISTOPHER M & ROBIN R | \$610,000 | PINE | ST | LEAVENWORTH | 0.1500 | 2234 | 2020 | 4 | 4 |
| THOMPSON TYLER N & AMANDA N | HARRIS DAVID O | \$608,000 | MADISON | ST | WENATCHEE | 0.3700 | 2568 | 1972 | 3 | 2 |
| HAUSKINS COLLIN | SAUNDERS JEFFREY S & SUZANNE S | \$600,000 | MOUNTAIN HOME | RD | LEAVENWORTH | 40.0000 | 1402 | 1999 | 3 | 2 |
| FORDYCE SAMUEL W | PIERATT JAMES ANDRE' | \$600,000 | UNASSIGNED | | ENTIAT | 157.2800 | 0 | 0 | | |
| BARTH SUSAN M | BENNETT BARBARA W | \$599,000 | IST | ST | CHELAN | 0.1700 | 1427 | 1906 | 3 | 2.5 |
| THOMPSON CARL A | HAWKINS GWENDOLYN K | \$582,500 | AUTUMN CREST | DR | WENATCHEE | 0.3500 | 2517 | 2015 | 3 | 2.5 |
| TUNBERG ROGOZA BENJAMIN E ETAL | SWANSON SHELLY | \$580,000 | MILL | ST | LEAVENWORTH | 0.3000 | 2160 | 1942 | 4 | 2 |
| GITHENS MICHAEL G | AMSTUTZ PEGGI A & CHARLES F | \$579,000 | QUAIL HOLLOW | LN | WENATCHEE | 0.4900 | 2072 | 2006 | 3 | 2.5 |
| CLOUTIER ALICE & JODY | MITCHELL JAMES T | \$575,000 | FOREST RIDGE | DR | WENATCHEE | 0.5100 | 3090 | 1991 | 3 | 2.5 |
| ELVIRO LLC | STUBBYS DREAM LLC | \$575,000 | COMMERCIAL | ST | LEAVENWORTH | 0.1100 | 1260 | 1912 | | |
| DOYLE SARA | SANDERSON ERIC & AURA L | \$570,000 | JACOB | PL | CHELAN | 0.1500 | 1022 | 2007 | 3 | 2.5 |
| KASSEBAUM DOUGLAS W & KATJA J ROWELL ETAL | LOWE KENNETH C & KATHRYN J | \$569,000 | LION | PL | WENATCHEE | 0.3400 | 2983 | 2001 | 4 | 3.5 |
| STEADMAN PETER H & TONIA L | TACKER GABRIEL A | \$560,000 | PINEHURST | PL | WENATCHEE | 0.4200 | 2816 | 2006 | 4 | 3 |
| KASCHKO JOHN H & CATHY A | BEEBE DENISE I | \$560,000 | RIFFLE | DR | LAKE WENATCHEE | 0.2700 | 1061 | 1995 | 2 | 1.5 |
| BENGE RICHARD & PAULA | MC COY RICK & LISA | \$558,500 | HAMPTON | RD | WENATCHEE | 0.6500 | 1905 | 2016 | 3 | 2.5 |
| TOP PROPERTIES – SEPTEMBER 2020 - SEE PAGE 20 | | | | | | | | | | |

| TOP PROPERTIES – September 2020 – continued from page 19 | | | | | | | | | | |
|--|---|------------|------------------------|------|----------------|-------------|------------|-----------|------------|------|
| Buyer | Seller | Sale Price | Street | City | Legal acreage | Living area | Year Built | Bed-rooms | Bath-rooms | |
| MC DONALD JR ROGER A | HALLENIUS DAVID M | \$555,000 | ASPEN CREEK | LN | WENATCHEE | 0.3500 | 2615 | 1993 | 3 | 2.5 |
| REHM SAVANNAH & NATHAN JENNINGS | BARNES MELINDA L & ROBERT J | \$550,000 | KNOWLES HEIGHTS | LN | WENATCHEE | 1.7700 | 1584 | 1985 | 4 | 2.75 |
| LUX JASON & JANNA | CHELAN COVE LLC | \$539,000 | MELA | LN | MANSON | 0.3700 | 0 | 0 | | |
| HOUSAND MARILU | HELSEL MARK E LIVING TRT | \$536,700 | LONE PINE | DR | PESHASTIN | 1.0100 | 2453 | 2007 | | |
| WRIGHT ROBERT R & MARGARET | OLSON FRANK A & ROBERTA | \$536,000 | SHETLAND | RD | PLAIN | 0.3000 | 1297 | 2010 | 2 | 3 |
| ALBERTS HOLDINGS LLC | CURTIS TILE & STONE INC | \$533,900 | MILLER | ST | WENATCHEE | 0.1700 | 7494 | 1968 | | |
| PARISH ROBERT & AMANDA | SHEPPARD HARLAN & ANGELYN | \$525,000 | CROSS CREEK | LN | LEAVENWORTH | 2.3800 | 1654 | 1997 | 3 | 2.5 |
| ROSEN KERMIT F & LOUISE BUSH | TUCKER PAMELA D | \$520,000 | NAHAHUM CANYON | RD | CASHMERE | 38.1600 | 2023 | 1981 | 3 | 2 |
| WEST ADAM T | WEST LONNA | \$518,750 | US HWY 2 | | LEAVENWORTH | 2.3000 | 2962 | 1971 | 2 | 1 |
| JESTER MICHELLE L ETAL | SOBBA JOHN W | \$516,000 | WOODRIDGE | ST | WENATCHEE | 0.1600 | 2464 | 2007 | 4 | 2.5 |
| BECKENDORF KIRK & TRACEY BECKENDORF EDOU | FRITZ BRANDT J & KINNEAR REBECCA A | \$515,000 | EVANS | ST | LEAVENWORTH | 0.1600 | 1612 | 1920 | 3 | 1.75 |
| ENSELMAN RACHEL & MICHAEL | KELLER ROBERT A & SHANNON | \$515,000 | BAYNE | RD | LEAVENWORTH | 5.0000 | 992 | 1983 | 2 | 1.5 |
| MIRABELLI NICOLE & WILLIAM WHITNEY | FERRELL AMELIA M | \$515,000 | WINDSOR | CT | WENATCHEE | 0.3000 | 2723 | 1994 | 4 | 3 |
| SINGH SANTOKH & KAUR BALJINDER | BEAVER VALLEY TRUST | \$510,000 | EVANS | ST | LEAVENWORTH | 0.2300 | 2932 | 1948 | 2 | 1.5 |
| GROBLEWSKI KATIE & PETER | TORRENCE JONATHAN E & SUSAN MARIE | \$510,000 | TABER | RD | CASHMERE | 1.8700 | 1651 | 2019 | 4 | 3 |
| NEELY THOMAS & JERRI L | MESSER RONALD C | \$509,350 | RIDGEVIEW | BLVD | WENATCHEE | 0.4600 | 2097 | 2004 | 3 | 2 |
| BERNAICHE CORY & JACEY | LINDSTROM JORDAN M & GRETCHEN A | \$505,000 | YARROW | RD | WENATCHEE | 0.2100 | 2460 | 2012 | 3 | 2 |
| BOYER TIMOTHY & ELLEN | CROSE CHERIE L | \$501,000 | PURTTEMAN GULCH | RD | CHELAN | 4.2000 | 3247 | 2003 | 3 | 2 |
| CODY STEVEN B & SARAH E BOWMAN | STEADMAN PETER H & TONIA | \$500,000 | CIRCLE | ST | WENATCHEE | 0.2500 | 1941 | 2017 | 3 | 2 |
| VOGT KYLE R & LAURYN A | FAMILY HOME PROPERTIES LLC | \$494,634 | EASTVIEW | LN | WENATCHEE | 0.9300 | 2807 | 2003 | 4 | 3.5 |
| SUAVE MICHAEL & APRIL | PETERSON GARY L & DEBRA L | \$485,000 | CREST | LOOP | ENTIAT | 0.2000 | 1930 | 2015 | 4 | 2 |
| BGRS RELOCATION INC | HOPPEN BRETT & KAREN | \$485,000 | WESTHAVEN | | WENATCHEE | 0.1800 | 1505 | 2017 | | |
| STONE SARAH | BGRS RELOCATION INC | \$485,000 | WESTHAVEN | | WENATCHEE | 0.1800 | 1505 | 2017 | | |
| JAB INVESTORS LLC | PACE MANOR INVESTMENTS LLC | \$485,000 | UNASSIGNED | | CASHMERE | 2.8900 | 0 | 0 | | |
| RAATZ BARRY J & MARILYNN M | ROBERTS NATHAN R & ERIN D | \$478,900 | TRIGGER | LN | WENATCHEE | 0.2400 | 1560 | 2013 | 4 | 3 |
| MC MILLIN MYRON M & CARRIE | FISCHER DARRELL F & SARA M | \$475,000 | PINTO | LN | PLAIN | 0.3400 | 2315 | 1989 | 4 | 3 |
| TENKLEY TROY & MARGIE | HENN JOSIAH & YUKI | \$471,000 | BRAMBLING BRAE | LN | WENATCHEE | 0.1800 | 2003 | 2017 | 3 | 2 |
| JAROLIMEK PAUL & JENNIFER | MESLER ANDREW & RHONDA | \$469,000 | PERSHING | ST | WENATCHEE | 0.3100 | 2648 | 1990 | 3 | 3 |
| BOEHL KURT E ETAL | ROY RYAN L & CASEY H/W | \$466,500 | LILLY | LN | WENATCHEE | 0.3000 | 1966 | 2009 | 3 | 2 |
| CARBAJAL JAVIER J & ALMA C GARIBAY VEGA | SOPERANEZ RENE & SANDRA E LOPEZ GONZALEZ | \$460,000 | JEFFERSON | ST | WENATCHEE | 0.2700 | 2174 | 1979 | 3 | 2.5 |
| ARTHUR VINCENT M & CHERYL K | OLSON GREGORY W & ERIKA L | \$456,000 | HIDEAWAY | PL | WENATCHEE | 0.1900 | 1926 | 1997 | 4 | 3 |
| SCOTT BECKY K & TIMOTHY M | ABRAMOSKI CATHLEEN L ESTATE | \$455,000 | PATON | ST | CASHMERE | 0.3500 | 1440 | 1955 | 4 | 2.5 |
| JOHNSON DOUG & JANNA | GRASSE LAWRENCE J & VIVIAN K TRUST | \$455,000 | SKI BLICK STRASSE | | LEAVENWORTH | 0.0000 | 2149 | 0 | | |
| HAHN JOE F & BARBARA L | MURRELL CHARLES W & WANDA J | \$450,000 | MULBERRY | LN | WENATCHEE | 0.3800 | 2513 | 2016 | | |
| VAUGHN VENITA A | PACKER KELLY S & DAVID C | \$449,500 | PERSHING | CIR | WENATCHEE | 0.1300 | 1732 | 2018 | 3 | 2 |
| FARMER FAMILY PROPERTIES LLC | SCHWINDT LARRY | \$445,000 | KINGSBURY | RD | MALAGA | 40.0000 | 1092 | 1999 | | |
| ZANOL LISA | NAVARRO ETZAEI & DEBORAH S | \$444,000 | PACIFIC | LN | WENATCHEE | 0.2300 | 1923 | 2002 | 3 | 2 |
| MEHARRY JARED & JANNETTA | KEITH IRA RALPH & JUNE W | \$439,950 | STEMILT CREEK | RD | WENATCHEE | 12.6100 | 896 | 1995 | 2 | 1 |
| KUMAR ANKITA & ANUNEET | HANKS EDWARD M & MARY E LIVING TRUST | \$435,000 | OLALLA CANYON | RD | CASHMERE | 2.2000 | 1200 | 1988 | 3 | 2.5 |
| RONEN OPHIR & IO SALANT | CAPPELLETTI MELODY L (S) & RIVAS-SOMIZA ANTHONY J | \$435,000 | LITTLE CHUMSTICK CREEK | RD | LEAVENWORTH | 16.2600 | 0 | 0 | | |
| AHLERS DON & DEANNA | BREAKEY RYAN W & JACQUELINE L | \$435,000 | SUNNY BROOKE | LN | CHELAN | 0.1900 | 1859 | 2015 | 3 | 2 |
| PRATAPAS MICHAEL J & NICOLE S | PIPKIN ARNOLD & MICHELLE | \$430,000 | PORCUPINE | LN | CHELAN | 0.1800 | 0 | 0 | | |
| JOHNSON DEAN C & SUSAN L | SCHMID ERIC F & DIANE M | \$422,500 | CHAPEL | ST | CASHMERE | 0.2800 | 1376 | 1931 | 2 | 1.5 |
| WIEST LIVING TRUST ETAL | WIEST TIMOTHY S | \$422,282 | SHORE | DR | LAKE WENATCHEE | 0.1500 | 672 | 1930 | 1 | 1 |
| PUSEY RYLEY J & CURTIS | MEHARRY JARED & JANNETTA | \$419,000 | ORCHARD | AVE | WENATCHEE | 0.3200 | 2400 | 1950 | 5 | 2 |
| WILSON RYAN B & JULIE A | SAGE HOMES LLC | \$415,400 | SPRING MOUNTAIN | DR | WENATCHEE | 0.1900 | 2189 | 2019 | 4 | 2 |
| GAUDI MADAN L & VIPIN | SEAMAN SHAUN M & CAROL | \$415,000 | ALPINE | PL | LEAVENWORTH | 0.0000 | 958 | 0 | | |
| VANNICE JAMES & CHRISTINE | ESTES E DIANNA | \$414,900 | WINDSOR | CT | WENATCHEE | 0.2500 | 2045 | 1996 | 4 | 2 |
| ROSENBERG AARON E & ELISA E TURNER | WHITING DENNIS & JANICE | \$411,500 | SCHOOL | ST | WENATCHEE | 0.5000 | 1056 | 1929 | 3 | 2 |
| STIPE BETH | SABERHAGEN FELICITY A | \$410,000 | MADISON | ST | WENATCHEE | 0.2200 | 1879 | 1952 | 2 | 1.5 |
| LOEHR AIDEN E | LAK TIBOR C & WHITNEY M | \$410,000 | SKI HILL | DR | LEAVENWORTH | 0.1100 | 880 | 1951 | 2 | 1 |
| RYSER JEREMY A & JANETTE M | CAMPOS JORGE A & CANDY M | \$409,900 | RIVIERA | BLVD | MALAGA | 0.2700 | 1786 | 2020 | 3 | 2 |
| REILLY JAMES M & LORI | MEABON KRISTINA ETAL | \$405,000 | UNASSIGNED | | CHELAN | 20.0000 | 0 | 0 | | |
| RUOTSI ROBERT J & JOANNA R | NIERI STEVEN & REBECCA | \$402,000 | ANGIER | AVE | CASHMERE | 0.1800 | 1150 | 1943 | 5 | 2 |
| BROWN MICHAEL O & SARAH M | MPV INVESTMENTS LLC | \$400,000 | WOODIN | AVE | CHELAN | 0.0000 | 1057 | 0 | | |
| FOGELSON BRANDON N & WENDY M | BISHOP THADDEUS J & STEPHANIE G | \$400,000 | SUNSET | LN | CHELAN | 0.1700 | 1511 | 2014 | 3 | 2 |
| EGGERMAN FAMILY TRUST | K & L HOMES LLC | \$400,000 | SUNNY BROOKE | LN | CHELAN | 0.2100 | 0 | 0 | | |

BUSINESS OPINIONS

Billionaires' wealth grew \$845B the first 6 months COVID-19 pandemic

Institute for Policy Studies and Americans for Tax Fairness

- The wealth of 643 of America's richest billionaires rose from \$2.95 trillion to \$3.8 trillion between March 18 and September 15, a report by the Institute for Policy Studies and Americans for Tax Fairness said.
- This marks a 29% increase over those six months.
- Tesla founder Elon Musk's wealth increased by 273% in the period to \$92 billion.
- Visit Business Insider's homepage for more stories.

The richest people in the United States have become \$845 billion wealthier during the first six months of the pandemic, with likes of Elon Musk, Jeff Bezos and Warren Buffett all registering big increases, a report said Thursday.

The Institute for Policy Studies, a left-leaning think-tank, and Americans for Tax Fairness (ATF) said the total net worth of 643 of the nation's richest people rose from \$2.95 trillion to \$3.8 trillion between March 18 and September 15. The calculations are based on data using Forbes' annual billionaires report and real-time Forbes data.

That marks a 29% increase from the rough date at which coronavirus lockdowns started and financial markets went into free-fall. The stock market has since recovered, with the S&P 500 and the Nasdaq hitting record highs, but Covid-19 has killed nearly 200,000 Americans and the economy is still mired in recession.

Chuck Collins, director of the Institute for Policy Studies' Program on Inequality, said: "The difference is stark between profits for billionaires and the widespread economic misery in our nation. Clearly, the priorities of our elected officials in Washington, DC are completely upside down."

Bezos, the chief executive of leading online retailer Amazon, has undoubtedly been the biggest beneficiary of the pandemic. His wealth rose by \$73.2 billion to \$113 billion. Amazon shares have gained 40% this year, as the company racked up billions in online orders for anything from groceries to exercise bikes from consumers who were confined to their homes.

Musk, the founder and CEO of electric vehicle maker Tesla, is a close second. His wealth has ballooned by \$67.4 billion, or 274%. Tesla has been one of the top performing blue-chip stocks this year and, after gaining nearly 90% in value over the last 12 months.

Read more: *The co-investing chief of SkyBridge explains how he finds opportunities in places where no one is looking - and shares the 3 hedge fund titans he's plowing money into ahead of market-wide 'muted returns'*

Markets have benefited from a period of rock-bottom interest rates as the Fed poured stimulus worth trillions to help the economy ride out the pandemic.

The S&P 500 for example has risen by 34% since touching multi-year lows in March. But the report said the increase in wealth was not solely down to this post-crisis bounce.

"The stock market in which billionaires have much of their money invested dropped sharply in the month before the pandemic lockdown. But the six months of gains that followed were not merely a reversal of those losses: billionaires are also \$680 billion, or 22%, richer today than they were in February 2019," it said.

Read more: *A Wall Street firm says investors should buy these 15 cheap, high-earning stocks now to beat the market in 2021 as more expensive companies fall behind*

The explosive gains come even though more than 13.5 million Americans are still out of work.

Want a Fair Pandemic Recovery? Tax Rich People Like Me.

220,000+ Americans are dead from COVID-19, at least 25 million people are unemployed, and permanent job losses are increasing. The economic damage is most severe amongst low-income workers, Black workers, and women, and that devastation could continue for years to come without government intervention. The number of poor Americans has grown by 8 million, with no additional stimulus spending in sight. At the same time, billionaires have gained nearly \$1trillion since the start of the pandemic.



GUEST
OPINION
Morris
Pearl

As a result of all this, our country is at a crossroads. With just weeks until the most consequential elec-

tion in recent history, we have to make a choice between two wildly different ways forward: we can stay on our current track and let rampant inequality continue to rise, or we can combat inequality and commit to a just recovery that leaves no one behind, starting by taxing rich folks like me.

If we do stay on our current economic path and allow this inequality to continue, the results will be catastrophic. Inequality leads to worse public health outcomes, destabilizes democracy, and hurts economic growth. Countless Americans facing financial ruin as a result of the pandemic will become trapped in crushing cycles of debt, especially after the Trump administration made it easier for predatory payday lenders to take advantage of the most vulnerable.

But widespread unemployment and growing debt will hurt more than just those suffering directly. The American economy relies chiefly on consumer spending. If there aren't enough consumers with a bit of extra income, then spending will go down dramatically, meaning that companies – and even investors in those companies – will start doing a lot worse. This will lead to fewer jobs and, consequently, fewer consumers, creating a vicious cycle that will send our whole economy into a disastrous tailspin. Our massive inequality gap (exacerbated by our tax code) isn't just morally wrong – even rich folks like me can see that it's fiscally irresponsible too.

The pandemic has also caused budget shortfalls for state and local governments across the country, even as many officials naively resist tax hikes on the wealthy to compensate. This will cause millions to lose access to a slew of critical services like Medicaid, unemployment insurance, food assistance, and voting materials, just as the need for them spikes.

So right now, we're staring down the barrel of the gun at unprecedented economic damage, increasingly harmful inequality, a Congress unwilling to act, and state governments without the resources to help. But this is not the path we have to choose.

Instead, I envision a recovery that will boost spending on public services by raising taxes on

rich people like me, closing egregious tax loopholes, and getting serious about combating frequent tax avoidance among the 1%. These legislative fixes will help close the wealth gap and will ensure that the bottom half gets the help it desperately needs. We can force our lawmakers to enact an economic recovery that prioritizes undoing our accelerating inequality not just from the last seven months but from over the last many decades. The top 1% currently owns 40% of all wealth in the country – and wealth continues to concentrate at the top – but we can enact progressive tax policies that bring forth a new middle class accessible to all Americans, not just a handful of wealthy people.

We can choose a recovery where our government invests in American workers and jobs rather than capitulating to short sighted investors and do-

nors, in order to preserve our consumer-driven economy. When the \$600 a week unemployment benefits ended in August, incomes dropped and consumer spending stalled, proving we cannot have a robust recovery without financial support for every-day Americans.

Those writing our tax laws have long rigged our economic system in favor of the wealthy, and it has resulted in a deeply unjust society. But just as the tax code has helped create that injustice, so too can it help dismantle it. It all starts with taxing the rich.

Morris Pearl is a former managing director at Blackrock, Inc., and is now Chair of the Patriotic Millionaires.



About the Patriotic Millionaires Proud "traitors to their class," members of the Patriotic Millionaires are high-net worth Americans, business leaders, and investors who are united in their concern about the destabilizing concentration of wealth and power in America. The mission of The Patriotic Millionaires organization is to build a more stable, prosperous, and inclusive nation by promoting public policies based on the "first principles" of equal political representation, a guaranteed living wage for all working citizens, and a fair tax system. The Patriotic Millionaires have appeared on hundreds of media outlets here and abroad, including The Daily Show with Jon Stewart, the PBS NewsHour, The New York Times, Washington Post, CNN, MSNBC, Fox News, and many others. You can find more coverage at patrioticmillionaires.org/media The Patriotic Millionaires, 1701 K St NW, Suite 750, Washington, DC 20006



File photo

| WEALTH OF U.S. BILLIONAIRES AT 6 MONTHS & 20 MONTHS | | | | | | | | |
|---|-----------------------------|-------------------------------|---------------|-----------------|-----------------------------|---------------|-----------------|--------------------|
| Name | Wealth Growth (\$ Billions) | | | | Wealth Growth (\$ Billions) | | | |
| | Net Worth Mar. 18, 2020 | Real Time Worth Sep. 15, 2020 | Wealth Growth | % Wealth Growth | Net Worth Feb. 8, 2019 | Wealth Growth | % Wealth Growth | Source |
| Jeff Bezos | \$113.0 | \$186.2 | \$73.2 | 64.8% | \$131.0 | \$55.2 | 42.2% | Amazon |
| Bill Gates | \$98.0 | \$116.3 | \$18.3 | 18.7% | \$96.5 | \$19.8 | 20.5% | Microsoft |
| Mark Zuckerberg | \$54.7 | \$100.6 | \$45.9 | 83.9% | \$62.3 | \$38.3 | 61.4% | Facebook |
| Elon Musk | \$24.8 | \$92.0 | \$67.4 | 273.8% | \$22.3 | \$69.7 | 312.4% | Tesla, SpaceX |
| Warren Buffett | \$67.5 | \$83.2 | \$15.7 | 23.3% | \$82.5 | \$0.7 | 0.9% | Berkshire Hathaway |
| Larry Ellison | \$59.0 | \$79.2 | \$20.2 | 34.3% | \$62.5 | \$16.7 | 26.8% | Oracle |
| Steve Ballmer | \$52.7 | \$71.4 | \$18.7 | 35.5% | \$41.2 | \$30.2 | 73.3% | Microsoft |
| Larry Page | \$50.9 | \$69.2 | \$18.3 | 36.0% | \$50.8 | \$18.4 | 36.3% | Google |
| Sergey Brin | \$49.1 | \$67.4 | \$18.3 | 37.2% | \$49.8 | \$17.6 | 35.3% | Google |
| Alice Walton | \$54.4 | \$64.9 | \$10.5 | 19.3% | \$44.4 | \$20.5 | 46.2% | Walmart |
| Jim Walton | \$54.8 | \$64.7 | \$10.1 | 18.5% | \$44.6 | \$20.1 | 45.1% | Walmart |
| Rob Walton | \$54.1 | \$64.4 | \$10.3 | 19.0% | \$44.3 | \$20.1 | 45.3% | Walmart |
| MacKenzie Scott | \$36.0 | \$59.9 | \$23.9 | 66.3% | N/A | N/A | N/A | Amazon |
| Michael Bloomberg | \$48.0 | \$54.9 | \$6.9 | 14.4% | \$55.5 | -\$0.6 | -1.1% | Bloomberg LP |
| Daniel Gilbert | \$6.5 | \$50.2 | \$43.7 | 672.1% | \$6.7 | \$43.5 | 649.0% | Quicken Loans |
| SUBTOTAL | \$823.1 | \$1,224.5 | \$401.4 | 48.8% | \$794.4 | \$430.1 | 54.1% | |
| ALL OTHERS | \$2,124.4 | \$2,588.1 | \$463.7 | 20.9% | | | | |

CONTINUED FROM PAGE 10

Central Washington Veterans Counseling helps Vets transition from war to peace

of a business in the middle of the onset of COVID-19 was less than ideal. As a result, we looked for a new location that would better support social distancing.

We were lucky enough to find a location just a few blocks south of our old location at 247 N. Chelan.

Our office is now on the ground floor and larger to allow for appropriate social distancing.

We currently have 180 clients who are actively engaged in counseling services. As with any small business in 2020, we have experienced a reduction in appointments.

We do offer telehealth options, but many would prefer in office visits which were more limited until recently due to contract obligations to the Seattle Vet Center. We can now see veterans in office with some restrictions.

In addition to myself,

Central Washington Veterans Counseling has four therapists who are available to support veterans: Diane Hansen, LMHC, Cynthia Buckely, LMHC, Marv Hinz, LISCW, and Sue Dickensen, LMFT. We also have a diligent and committed Office Manager, Leita Crossfield, who also is a veteran.

Central Washington Veterans Counseling has three main contracts to provide mental health support to military veterans.

The Seattle Vet Center contract is specific to combat veterans and is utilized to support veterans with adjustment counseling and counseling to support the reduction of symptoms of PTSD.

The Washington Department of Veterans Affairs contract is utilized to support non-combat veterans as well as family of service members.

The Tri-West Contract is

utilized to support veterans through the Mission Act (formerly known as Choice) to provide mental health treatment even if it is not related to military service.

All services at Central Washington Veterans Counseling are at no cost to veterans or their families, however, some funding is limited which can impact the potential of accepting new clients. Central Washington Veterans Counseling was first established on Labor Day 2000.

Wayne Ball opened an office downtown Wenatchee near the YMCA. He was previously working at the Vet Center in Anchorage, Alaska and later in Seattle.

He was recruited by Tom Schumacher of the Washington Department of Veterans Affairs to provide services in Wenatchee where PTSD counseling services were lacking for combat veterans. As a result of

feeling as though he did not have much opportunity for advancement in the VA system, he returned to private practice and opened Central Washington Veterans Counseling. He was preceded by Hyam Grossman who was previously the combat veterans PTSD counselor in the Wenatchee area.

Wayne arrived at his new office on Labor Day hoping to get his office situated and organized, to have 5 veterans waiting for him at his office door. Central Washington Veterans Counseling was off and running!

In 2014 Sue Dickenson assumed ownership from Wayne Ball.

Sue was an Army brat and has worked all over the world with active military personnel and their family.

Sue was introduced to me through Ron Bruno who was a part of the leadership of the “Bunker” or Vets Serving Vets in 2017.

Sue met with me, at that time I was employed with Confluence Health, and eventually offered me a position as a subcontractor in 2018. Sue started to plan towards her retirement and offered to pass the business onto me.

I was awarded the main Seattle Vet Center Contract in the fall of 2019 with the support of Letia Crossfield and Sue. It became effective April 2020 when I assumed ownership.

It is my hope to honor the veterans we serve and to honor the legacy of Central Washington Veterans Counseling and those that were here before me.

It is a truly humbling gift and I’m grateful to have the best job in the world. I do not mean to sound trite, but there is literally no other occupation and no other group of people I would rather be working with.



Signs and Designs owner Ed Joachims sits behind one of the signs he made for his own company.

CONTINUED FROM PAGE 1

Veteran Wenatchee sign maker displays how other companies want to be portrayed

business was creating logos for people, helping them to show their pride in their business, along with their service and product. I have been asked what part of the business is the most lucrative. The answer would be truck lettering, which requires few materials, but is quite time-consuming.

WBJ: What was it like at the beginning of your enterprise?

Ed: When I started my business, I began with only a set of brushes, lettering paint, and creativity. The greatest cost was that of renting a location. All the other tools were added as I could afford them. Today, technology is my most expensive set of tools.

WBJ: Besides creativity, is it all about the money?

Ed: I didn’t start doing sign work for the money, nor have I stayed with it for the money. The work I do, I guess, is just in my heart. I enjoy getting to

do what I do every day. I may not be rich, but I’m one of the wealthiest persons alive, because I am able to do what I enjoy, every day.

I need to be a businessman, too, but my motto fits both the businessman and my love for the business: “Quality, Creativity, and Integrity Since 1979.”

WBJ: Any pointers for the aspiring “sign and design” businessman?

Ed: For anyone interested in getting into this business, just listen to your customers and help them with the success and pride of their businesses. What you do today, can improve all your tomorrows.

Editor’s Note: As part of a continuing series on Veteran-owned businesses, the WBJ welcomes any leads in identifying same. Email: Gary@ncwmedia.net or call 509-571-5302.



GARY BÉGIN/WBJ

Heather Hill poses in front of her new office decor – refrigerator design by Ed Yoachims (Signs and Designs) see his story starting on Page 10.



GARY BÉGIN/WBJ

Social Security Administration office opens soon

The Social Security Administration is still not yet settled in their new location in the former Wenatchee City Hall. The agency will most likely move from its longtime headquarters in the old Federal Building by the end of November.



Vietnam Vet Ed Joachims displays his sense of humor.



Circular 230, Publication 947 available in Spanish

for tax pros for the first time in nearly 100 years

WASHINGTON – As part of an ongoing initiative to provide information and assistance to underserved communities more effectively, the Internal Revenue Service announced today that it is making two key publications designed for tax professionals available in Spanish.

A Spanish-language version of Publication 947, Practice Before the IRS and Power of Attorney, is now available. A Spanish version of Circular No. 230, Regulations Governing Practice before the Internal Revenue Service, will soon be posted to IRS.gov. Making these two publications available in Spanish helps the IRS reach its goal of serving all taxpayers, no matter where they live, their background, or what language they speak.

“Spanish-speaking tax pros have long played a vital role in helping businesses and families understand

their tax-reporting responsibilities and take full advantage of valuable tax benefits,” said IRS Commissioner Chuck Rettig. “We believe adding these two important professional resources in Spanish will help tax pros more effectively serve and represent this important community. This is just one more step in our continuing efforts to increase the information and services available in Spanish and other languages.”

Circular 230 is a critical document for those practicing before the IRS. The title refers to Treasury Department Circular No. 230, which defines and governs who may practice before the IRS. Those covered by Circular 230 include attorneys, certified public accountants, Enrolled Agents, enrolled retirement plan agents, enrolled actuaries and others practicing before the IRS. The IRS Office of Profes-

sional Responsibility oversees Circular 230, including enforcing violations.

“Circular 230 will turn 100 years old in February, and making this document available in Spanish for the first time is an appropriate milestone,” said Sharyn Fisk, IRS Office of Professional Responsibility Director. “We will continue to look for other opportunities to make information available to tax professionals in additional languages.”

In tax-year 2020, for the first time, Form 1040 will be available in Spanish and English. In another first, the 2020 Form 1040 will also allow taxpayers to indicate on the form whether they wish to be contacted in a language other than English should the IRS need to contact them.

For more information about tax help in Spanish and other languages, visit IRS.gov.



Starr Ranch growers supports JUICI apple harvest with marketing activities

Starr Ranch Growers is supporting sales of JUICI™ apples this fall with several marketing activities, starting with the launch of JUICI – specific social media accounts on Instagram and Facebook.

The company plans to leverage the social media sites to host giveaways including five gift boxes containing JUICI apples with drink tumblers and JUICI drink recipe cards with a customized JUICI-scented candle labeled, “Cheers to JUICI Harvest.”

In addition, the company will give away 20 gift boxes containing JUICI apples and customized JUICI slides (athletic slides/slippers) with a customized JUICI-scented candle labeled, “Sliding Into JUICI Harvest.”

The company has a new partnership with a major social media influencer who will promote JUICI apples on their respective sites and is also working with micro influencers on similar promotional activities.

“Micro-influencers focus on a specific niche or area and are generally regarded as an industry expert or topic specialist,” said Dan Davis, director of business development.

“They understand their followers and know what kind of content they want to consume so they create content that resonates with their audience and helps them establish a sense of bonding and trust.”

This harvest is the first time the company has had organic JUICI apples in promotional quantities.

The company has new packaging for both conventional and organic JUICI apples in corrugated boxes that reduce the use of plastic, and is adding a JUICI specific page of content with recipes and other usage facts, on the Starr Ranch Growers website.

“Marketing is key to driving trial and repeat purchase,” Davis said.

“We are successful in getting JUICI apples into our retail partners’ stores, now we have to make sure their shoppers can find

them, try them and come back for more.”

For more information about the company and its products visit <https://starranch.com>.



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Bill Forhan 509-548-5286 or billf@leavenworththeche.com
Carol Forhan Advertising Manager 509-548-5286 or carof@leavenworththeche.com

About Starr Ranch

Starr Ranch Growers is a family-owned business in Wenatchee, that manages more than 13,000 acres of tree fruit orchards and packs in multiple locations across Washington and Oregon.

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GARY BÉGIN/VWB



Remodeled Dairy Queen to reopen soon

Featuring an all-American menu of “Grill & Chill” delectable pie hole stuffers the Wenatchee Dairy Queen at 835 N. Miller St. will be reopening under new management soon after extensive remodeling.



Wells Fargo grants \$500k to Nespelem-based ‘Native’ fund

Submitted by Wells Fargo

Northwest Native Development Fund (NNDF), a Nespelem-based Community Development Financial Institution (CDFI), is among the first to receive funds from Wells Fargo’s new Open for Business Fund.

NNDF will receive a \$500,000 grant to launch its Small Business Mercy Loan program, which is expected to support 20 small businesses and create or retain at least 35 jobs.

Wells Fargo launched the Open for Business Fund this summer as an approximately \$400 million small business recovery effort across the U.S. to help entrepreneurs recover and rebuild.

“This grant will bring an influx of capital and coaching to Native-owned businesses

throughout the Northwest.

“The Open for Business Fund is another avenue of support and enlists the expertise of organizations like NNDF to urgently help small businesses recover and preserve the jobs they provide in their communities,” said Dwight Prevo, Wells Fargo’s Washington community development officer.

“I cannot express how excited I am that Wells Fargo has selected Northwest Native Development Fund for this round of funding,” said Ted Piccolo, NNDF executive director.

“We are going to immediately begin pushing to get these funds into the hands of Native business owners to bridge these tough times and rebound into the future stronger than ever before.”

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BUSINESS TERM OF THE MONTH

Consumer confidence

The Nationwide produces a consumer confidence index at the start of every month in the run up to the Bank of England’s interest rate decision.

Rising confidence can mean consumer spending will rise, driving economic growth and inflation, interest rates special report.