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We wish you, our subscribers and advertisers A very MERRY CHRISTMAS & HAPPY and PROSPEROUS NEW YEAR!

From our NCW Media -WBJ Staff and Management





# Little Italy brings authentic New York style Italian pizza to Wenatchee

Story and photos by Gary Bégin

Anyone who hails from the East Coast has most likely been "jonesing" for authentic New York style pizza, calzone, Stromboli, etc.

Owner and pizza master Jeff Graf has been running pizzeria shops for more than three decades beginning in his former home of Rockland County, New York, just north of the Big Apple.

Although he isn't Italian, anyone growing up in New York's metro area has certainly been exposed to the area's famous pizza and especially Sicilian-style pizza, which

is thick, square and thoroughly delectable. It is also nearly impossible to find 3,000 miles away from NYC that actually tastes like "back home."

Graf, the 66-year-old Irish-German American, states he was about to lease space in the Wenatchee Valley Mall in East Wenatchee, but came to realize he'd have much greater expense and work to invest just to get the space opening within a few months.

That was not the case with Graf's final choice, the former bottom floor and lobby of the Cascadian Hotel in downtown Wenatchee. The former glory of the 1920s-1950s era, the Cascadian now features a mishmash of residential and retail space.

Graf chose the spot because it was the former home of Om Cooking Thai and Korean restaurant\*, which ceased operation last spring as the COVID-19 pandemic crashed revenues for many area restaurants.

Thus, Graf inherited a walk-in cooler, a 40-foot bar, cooking and other industry kitchen equipment and items required by any restaurant under health and

SEE **LITTLE ITALY**, PAGE 6

# ELDESDON FESTIVALED WERTCHEE-WARRINGTON

## Brad Bozett named 2021 Apple Festival Director General

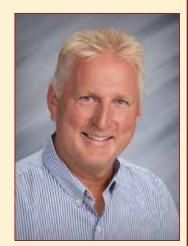
Submitted by the Washington State Apple Festival

The Washington State Apple Festival announced that **Brad Bozett**, sales manager of Columbia Distributing, will be heading up the 102nd Apple Blossom Festival "Marching On", as Director General.

Brad will oversee the Board of Directors and the progress of Festival 2021.

Greg Hampton will serve as the Chancellor of the Wenatchee Applarians, the official hosting group of the Festival.

Linda Herald will serve as Bozett's Assistant Director General, and Siobhan Fryhover, will be the Program Director, which puts her in line to become



Brad Bozet

the Director General in the year

The official logo that will be displayed on the Booster Pin  $$_{\text{EE}}$$  APPLE FESTIVAL DIRECTOR, PAGE 2

# NCW businesses donate Christmas trees to area non-profits

Submitted by Country Financial

Country Financial knows the power of paying-it-forward to those in need. Since 1925, Country Financial has been helping those in the local communities with insurance, auto, home, commercial, farm, life, or planning for retirement, while protecting what they have worked for over the years.

This year due to COVID-19, Country Financial looked to JBe Marketing Group to coordinate a marketing campaign to add support to those who may need a little extra appreciation.

JBe Marketing Group's Trees-4JOY is an online showcase of Christmas trees customized for several different organizations this holiday season.

There are at least six organizations throughout Chelan, Douglas, and Okanagan counties who will benefit from the Trees4JOY packages thanks to Country Financial agents, and partners Augustedge Real Estate, LLC., JBe Marketing Group, LLC. and 12 Tribes Colville Casinos.

Each package will include a handmade "JOY" throw pillow and at least two items to compliment the theme.

worked for over the years. The customized 4.5 foot, ar-This year due to COVID-19, tificial trees will be delivered, Country Financial looked to JBe Marketing Group to coordinate nizations December 9-10:

- Country Financial, "Angels Among Us" - Confluence Health, Wenatchee
- Augustedge Real Estate,
   LLC. "My Best Friend's Christmas" Wenatchee Valley
   Humane Society
- JBe Marketing Group, "Fueled by JOY" - Wellness Place, Wenatchee

SEE CHRISTMAS TREES DONATION, PAGE 24

# AWB: Gov. Inslee's virus edicts will close more businesses

### Submitted by AWB

OLYMPIA – Kris Johnson, president of the Association of Washington Business, offered the following statement in late November on new Covid-19 restrictions on Washington citizens and businesses:

"AWB joins with the governor in calling on Washingtonians to make responsible decisions at home to slow the spread of the virus.

"Employers have been doing their part over the last eight months to keep employees and the public safe, whether it's manufacturing much-needed personal protective equipment (PPE), adapting to work-from-home, joining public health officials in



promoting the use of face masks, altering employee work schedules, investing in PPE, supporting employees as they care for children, or adopting new safety protocols. Employers have not

only adapted; they have led the way.

"At this critical moment, it's imperative that all Washingtonians do their part – at work and home.

"Although the current spike in Covid-19 cases is largely the result of private social gatherings, the new restrictions will deal another significant setback to businesses that are struggling to survive following the shutdown this spring.

SEE AWB STATEMENT ON NEW RESTRICTIONS, PAGE  $\boldsymbol{2}$ 

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### The Wenatchee Business

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### **NEWSSTAND LOCATIONS**

### Wenatchee

Plaza Super Jet 106 Okanogan Ave.

Safeway, 501 N. Miller St.

### **East Wenatchee**

Safeway, 510 Grant Road

### Cashmere

Martin's Market Place 130 Titchenal Way

### Leavenworth

Dan's Food Market 1329 U.S. Highway 2

The Leavenworth Echo 215 14th St.

### Chelan

Safeway, 106 W. Manson Rd.

Lake Chelan Mirror 310 E. Johnson Ave.

### Brewster

Quik E Mart #2 (Exxon) 26048 U.S. Highway 97

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trildamus myself, what with my big schnozz and all, I have prognosticated the near future and here is what I see, but first, as Plato did, I must ask some questions and get some answers to aid in clarifying the argument:

How did the Harvard Rowing Team die? By a stroke. What almost caused the death of candidate Joe Biden, the "defund the police" mantra of the left.

How will the North Korean communist threat die? It will merge with South Korea and all the Koreans will live happily ever after.

When will Cuba become free of communism? When that Raul gets Alzheimer's. Will Britain ever dive itself of Northern Ireland? Yes, when Irish Americans boycott English goods. Is Puerto Rico ever going to become a state? Yes, when the Republican

and vT-shirt for Festival

2021 was designed by Kyle

Barnes, of GOUSA, who has

been very involved in other

design ideas that have deco-

rated festival merchandise

over the years. All new fes-

tival merchandise is online:

Appleblossom.org.

CONTINUED FROM PAGE I

Party aggressively registers voters there. Then it will be accepted by Congress.

All life on Earth is ever



Gary Bégin Managing Editor

changing, ever morphing towards its own death. Mankind is but a spec of dust, smaller than a grain of sand on the cosmic beach of eternity, as it is lapped by the tides, burned by the sun and slapped about by the wind.

The fame of athletes, actors and leaders is but a

Brad Bozett named 2021 Apple

Festival Director General

2021 Board of Directors:

Kathy Campbell (Junior

Royalty), MaryAnn Castro,

Kyle Eberth, Chelsea Ewer,

Craig Field (Parade Mar-

shals), Gavin Gahringer,

Curt Ulrich, Susan Mullen

(Chief for the Day)

puff of smoke on a quenched camp fire, yielding a brief smell, but little substance or any measurable legacies.

Now we have an autopsy to attend to from the presidential election. My take is simple, Trump lost thousands, maybe millions of voters by his disparaging remarks about veterans. Cindy McCain got revenge for husband John when she swung Arizona to Biden. RIP Patriot, POW and hero John McCain. His integrity will always be his legacy.

At least Trump never took us into another war, can Biden keep that going?

Democrats lost thousands, perhaps millions of votes because of the "defund police" sloganeering. The Black Lives Matter movement militated millions of voters against Trump, but they are mistaken if they think Joe Biden will sudden-

ly change America's policing habits.

Black men will still be shot dead, but as usual, it will be mostly by their fellow Black men, not the cops.

Joe Biden is not the panacea the left is hoping for or voted for. Despite the extreme pull to the left by many activists, he will be forced to adhere to the middle of the road or face total alienation by moderates within his own party and outright antagonism by the right.

He cannot run the country based on presidential proclamations alone.

When 2024 comes around, Donald Trump, Jr. will feature prominently in the new and still angry GOP.

The party will become more fractured than ever, much worse than it already is. Rumor has it that Tucker Carlson, the Fox talk show host, may run. Fat chance he will do any good, but continue to alienate Democrats.

This could result in a third party, which will guarantee another Democrat win. Kamala Harris will become the next president-elect four years from now as Biden will not run for reelection.

What can the GOP do? The same thing as the far left. Both entities can learn to tell the truth and let the chips fall where they may, for in truth there is freedom for all and prejudice towards

Of course, this is but a daydream of sweetness and light many Americans hold in common. Some may call it pie in the sky, but a piece of the pie is all most of us have ever asked for.

To summarize - let's all start talking to find answers just like Plato. (For the millennials which might accidentally be reading this, I am referring to Plato the Greek philosopher and not plado\*, the mushy, smelly colorful blob that is easily malleable and was the precursor to the modern view of a politician.)

\*Playdough - the toy, see Google for the real deal.

### CONTINUED FROM PAGE I

### AWB: Gov. Inslee's virus edicts will close more businesses

"We need to find a way to knock down this virus without closing more businesses and putting more employees out of work.

"Recent news about vaccine development is encouraging, but we fear the restrictions... will cause more businesses to close their doors before a vaccine can be deployed.

"This only makes the need for both state and federal aid more urgent.

"We all play an important role in beating this virus, getting our children back in school and rebuilding the economy."

## **About the Association of Washington Business**

Formed in 1904, the Association of Washington Business is Washington's oldest and largest statewide business association and includes nearly 7,000 members representing 700,000 employees. AWB serves as both the state's chamber of commerce and the manufacturing and technology association. While its membership includes major employers like Boeing and Microsoft, 92 percent of AWB members employ fewer than 100 people. More than half of AWB's members employ fewer than 10. For more about AWB, visit awb.org.

Letter to the editor

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## Reader wants Agnew guest opinion to go 'viral!'

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### I am looking forward to the electronic copy of the Guest opinion article by Rock Island Mayor Randy

Agnew (November WBJ - Front Page). That article needs to go viral!

Connie Maden

Tonasket

Dear Editor,

Subscription expired? **RENEW TODAY!** BUSINESS JOURNAL





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## **COPTALK**

with East Wenatchee Police Chief Rick Johnson

# Winter Holiday Safety

Local law enforcement wants everyone to enjoy the holiday season to the fullest. Unfortunately, the holidays do offer our criminal element increased opportunities to commit crimes, including theft and burglary. It seems like we are all in a rush around this time of year in addition to having some holiday complacency. I'd like to offer you some ways you can proactively reduce your risk when it comes to becoming a holiday season crime statistic.

Those looking to burglarize your home are observant and will evaluate a residence before taking a chance to break in. If you are traveling outside the area, consider the following tactics to make it look like your home is occupied:

- Have some of your interior house lights on an automatic timer.
- Ask a neighbor to watch your home and even park in your driveway from time to time.
  - A driveway filled with

untouched snow lets burglars know no one is coming and going. Consider making



arrangements to have your driveway shoveled or plowed.

• Make sure your mail and other deliveries are not piling up at your front door. Track your deliveries and confirm delivery has occurred. If you know a neighbor is home, ask them to pick up your packages at the time of delivery. Mail and package theft is prominent in our area and increases during the holidays.

If you are just going out for an evening or a night, turn on your home lights and leave a radio or the TV on to make it look like someone is home. It is always important to take a minute to lock your doors and windows even if you're just going to be gone for a short time. Many burglars and car prowlers target unsecured homes and vehicles, and simply locking doors can prevent you from being a victim. Lastly, don't display gifts where they can be easily seen by those who approach your residence.

When shopping, please be alert of what is going on around you. Do not be complacent when you are walking to and from your vehicle in parking lots. Help others avoid becoming victims by reporting suspicious parking lot activity. Store the items you have purchased out of view or in your trunk if possible. Always lock your vehicle.

It is common for criminals to try to take advantage of our generosity during the holidays. A common scheme is for the criminal to pose as an individual collecting

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@ @cityofeastwen
EastWenatcheeWA.gov

Submitted Photo

donations for a fraudulent charity. The solicitation can occur via email, phone, or in person. Ask for the individual's identification and verification of the charity. If you are not completely satisfied, don't give. Some of these criminals are skilled at their craft and can be convincing. Consider donating to a charity you are certain is viable.

In the days following the holidays, continue being vigilant and avoid leaving large boxes of electronics and other expensive items outside your residence and on display for would be thieves. Keep the boxes inside your home or garage

until they can be recycled. The end of December is a great time of year to take a little time and create an inventory of your items, especially those commonly taken during a burglary. Take photos of these items along with their serial numbers. If your items are ever stolen, recovery and prosecution is much more likely if they can be identified.

Local law enforcement urges you to celebrate responsibly. Drinking and driving is a danger to everyone. We regularly see someone's holiday season ruined with a decision to drink alcohol and then drive. Anyone with a Blood

Alcohol Content of .08 or higher is in violation of Washington State law. Have fun, but please remember to celebrate responsibly! The risk isn't worth it.

Extra patrols will be on during the holiday season. Follow our social media for more tips and information about events happening in your community.





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# CMI Orchards wins Volunteer Organization of the Year Award for 2020







## **Submitted by CMI Orchards**

CMI Orchards has been announced as the 2020 Washington Apple Education Foundation (WAEF) Volunteer Organization of the Year.

Annually, the non-profit WAEF recognizes an organization for their efforts to make a difference through volunteerism.

The award was presented during a ceremony at the CMI headquarters in November.

In addition to financial support, 16 CMI Orchards staff members have volunteered with WAEF to support a variety of eight events and activities to further the mission of impacting lives through access to educational opportunities this year.

CMI Orchards' employee volunteer contributions include the following:

- December Career Tour Hosts: 9 volunteers
- December Holiday Dinner Table Facilitators: 2 volunteers
- Scholarship Committee
- Members: 3 volunteers
   Student Mentors: 2 volun-
- Virtual Learning Circle &

Workshop Presenter: 1 volunteer

- Event Support: 2 volunteers
- WAEF Board of Directors: 1 volunteer
- Care Package Organization: 4 volunteers

"The desire to make a difference is evident throughout this company. The genuine commitment of CMI employees that take time to connect with students, help with events, and serve on Foundation committees is inspiring.

"Our thanks to the individuals that volunteered this year and to the company for encouraging their involvement," said WAEF Board Chairman Chris Willett.

"CMI is honored and humbled to be named WAEF's Volunteer Organization of the Year. We are extremely thankful for the time, effort and enthusiasm our employees have demonstrated to help further the mission and work of such an impactful organization.

"WAEF is the leading charitable organization for the tree fruit industry and works to champion and guide students through educational opportunities with direct links back to the industry. It is an honor to support this important effort," explained Bob Mast, President of



The CMI Orchard Team poses for the camera.

Courtesy photo

CMI Orchards.

"CMI Orchards was one of the earliest supporters of the WAEF mission. In fact, they joined with two other industry partners to create our first scholarship and have been a tremendous partner since," explained WAEF Executive Director Jennifer Witherbee.

WAEF relies on nearly 200 volunteers annually.

These volunteers provide valu-

able outreach and support to the Foundation's scholarship recipients, assist with fundraising events, select annual recipients of the Foundation's scholarships, provide direction on governance committees, and other important functions.

Established in 1994, the Washington Apple Education Foundation is the charitable organization of the tree fruit industry.

Its mission is to impact lives through access to educational opportunities.

Annually WAEF awards over \$1 million in scholarships to kids raised in tree fruit industry families.

Funding for the Foundation is generated through annual contributions made by members and supporters of Washington's tree fruit industry.

# Governor Inslee's new pandemic rules ends Wenatchee Wild's 20-21 season

Submitted by Wenatchee Wild

With the latest restrictions on gyms and ice arenas in the state of Washington it has made it impossible for the Wenatchee Wild to continue with the 2020-2021 season.

The United States and Canadian border remain closed until at least December 21st. The latest setback is not being able to train our players here in the state of Washington. We are not opting out of the season, we are being forced out because the United States and Canadian border are closed and the restrictions on gyms and ice arenas in the state of Washington.

"We are very saddened by events that are out of our control and have forced us to not have a 2020-21 season for our BCHL Wenatchee Wild. We will continue to develop players on our four other development teams, and I will keep all Wild staff on board, as this is a temporary setback for the BCHL Wild.

We will be back with the Wild for the 2021-2022 season and we appreciate all of our supporter's patience and understanding." said David White, Owner Wenatchee Wild

With hockey being played in other states and other leagues around the country our players need to be able to continue their development as they are competing for college scholarships. This is a very tough day for us as an organization as we pride ourselves on being a players first organization. Our coaches first off will be working to make sure all our current players have a place to play for the remainder of the 2020-2021 season. After that they will shift into building the Wenatchee Wild 2021-2022 team

"Obviously like everyone else, our staff, is disappointed that we are forced to end the 20-21 season. We want to thank our players for all their hard work over the last 7 weeks. We were looking forward to seeing this group of players grow throughout the season. We also want to thank our incredible billet families for opening their homes during these unprecedented times. We can't wait for the 2021-2022 season and look



forward to seeing everyone then." said Wild Head Coach Chris Clark.

As an organization we would like to restate our gratitude for all our players that have been with us the past seven weeks and wish everyone continued success this year. We would like to thank all of housing families that have taken players into their houses during these tough times.

To all our season ticket holders and corporate sponsors, we want to say thank you for the continued support. We will be contacting all of you soon to see how you would like to handle your accounts. You will be given a choice of a 100% refund or the option of rolling your

season tickets or corporate sponsorship agreements into the 2021-2022 season.

We will start our renewal process for season tickets and corporate sponsors the middle of January 2021 for the upcoming 2021-2022 season. We appreciate your patience as we begin this process of an untraveled territory for our staff.

We feel bad for not only our players and fans but also all the service clubs, charitable organizations, youth teams that use the Wenatchee Wild as a vehicle to raise money for their organizations. The Wild generally help with about \$100,000 per year to these organizations through chuck-a-puck, 50/50, ticket fundraisers, jersey auctions & more. We have been shown that the Wenatchee Wild have about a five-million-dollar economic impact in Wenatchee and we look forward to continuing our local impact moving forward.

"This is a sad day for the Wenatchee Wild organization. We feel for our players, housing families, fans, season ticket holders, corporate sponsors, and the Town Toyota Center. Not a good day for any of us.

This will hurt for a while for sure, but I know we will get through this and we will be back better than ever for the 2021-2022 season.

I will challenge the hockey operations staff building next year's team to recruit harder and smarter than ever. We will challenge our front office to upgrade everything we do.

We are proud of the show we put on right now but want make it the most entertaining event in junior hockey." Said Wild GM, Bliss Littler.

The BCHL season will tentatively start this December with the 17 other BCHL teams.

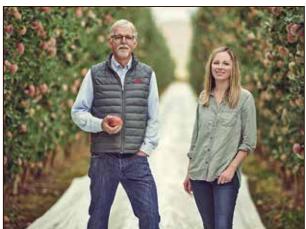
"The BCHL is very sad that circumstances beyond the control of our valued franchise, the Wenatchee Wild, have caused this shutdown," said Chairman of the League's Board of Governors, Graham Fraser.

"We wish Bliss Littler and his staff the very best as they get to work on getting back to play for the 2021-22 season."

# Kanzi apple wins taste tests, 'preferred by chefs'









### **About Kanzi**

Kanzi apples originated in Belgium and are now grown and marketed in the U.S. One of the owners of CMI Orchards, Columbia Fruit Packers, was granted the exclusive opportunity to develop the North American market for Kanzi apples. CMI Orchards grows Kanzi in Washington State and has formed an alliance with Applewood Fresh Growers, LLC in Michigan to provide retailers with a regional program for Kanzi apples.

## Submitted by CMI Orchards

The Kanzi apple, known as "the Foodie's Choice," has won a series of blind taste tests and is the noted preference of chefs and bakers nationwide.

Originally discovered in Belgium and now grown in premium orchards worldwide, the Kanzi apple has developed a reputation as a market leader for its crunchy bite and delicious, well-balanced sweet and sour flavor profile.

"The acid content balances the sugars perfectly, creating a flavor profile that is an incredible blend of sweet and tangy.

"The Kanzi is denser than most, which helps it hold up well in baking dishes," explained Danelle Huber, Marketing Specialist with CMI Orchards.

The Kanzi is a hybrid of the Gala and Braeburn apples and grown in the U.S. by a select group of CMI Orchards' growers.

It is the second best-selling apple in Europe and is quickly becoming a rising star in the U.S. apple category, consistently placing among the top 10 selling branded apples.

Taste tests conducted with retail partners, consumers and in

product demos continue to lean in favor of Kanzi apples.

In late October, Barstool Sports conducted a blind taste test of 16 apples. The Kanzi won the top honor.

"We're constantly hearing from chefs, bakers and bloggers on our social media pages who have discovered the exceptional culinary attributes of Kanzi and consider it their favorite apple in the kitchen for the taste and the vibrant, glossy red skin that looks absolutely beautiful atop salads and when featured in dishes," explained Rochelle Bohm, Brand Manager for CMI Orchards.

### **About CMI Orchards**

CMI Orchards is one of the largest growers, packers, and shippers of premium Washington State apples, pears, and cherries. Selling the fresh fruit produced by its owners, four independently-owned family farming and picking companies in Central Washington, the CMI Orchards team is dedicated to delivering the best tasting, highest-quality fruit to customers throughout the United States and the world. For more information on CMI Orchards, visit cmiapples.com investment competition, educational seminars, keynote presentations, and afterparty celebration. More information at flywheelconference.com.



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WENATCHEE BUSINESS JOURNAL **6** • December 2020



Pictured above, from left, the front of the Mission, a message for all (painted on the side of the building) and the community center.

# Wenatchee Rescue Mission: Executive Director Phil Schultz has positive visions, plans for area homeless

Story and photos by Gary Bégin

Hailing from Pennsylvania, new Wenatchee Rescue Mission Executive Director Phil Schultz understands what it is like to live in a diverse cultural landscape, so the demographics of his clients do not shock him or cloud his mission.

The new boss of this longtime Wenatchee institution speaks from personal experience and doesn't mince his words.

do stories like Why these appear in a business journal? The WBJ is always happy to laud companies for their community involvement... and good public relations results when companies sponsor charitable programs and groups.

The Wenatchee Business Journal sat down with Phil for a brief chat about how he envisions the future of this home for the homeless. Formerly known as Hospitality Ministries, the Mission is dedicated to helping the least fortunate among us evidenced by its motto, "Where Jesus heals hurting people."

Here is the interview:

Wenatchee Business Journal: When did you become the executive di-

rector of the Wenatchee Rescue Mission and when/ why did the name change?

Phil Schultz: I started my position on July 25. We are loosely affiliated with CityGate Network which is a network of over 300 rescue missions across the U.S. and 10 in Washington. Anyone from Seattle, Spokane, or Yakima would have a connection to the "rescue mission" phrase.

WBJ: Do you vet prospective residents or just take anyone who needs shelter?

PS: We ask that individuals are not currently high or intoxicated. We do a background check as we do not want to harbor fugitives.

WBJ: Does the Rescue Mission search for the homeless or just take those who come to the door?

PS: I am convinced the homeless can spread information quicker than social media! Once you start feeding and housing people word spreads rather quickly...no search needed.

WBJ: What has changed from years past now that you are in charge?

PS: A) Fundraising - doing direct mail to be specific. After 37 years of existence and the contributions this



Phil Schultz

organization has made to Wenatchee Valley it is sad how we've had to operate on a shoestring budget.

B) Programming - we added a morning Chapel, several of our men are beginning to go to church, we will be starting a recovery class very soon, we restarted our fitness center, and our clothing area was cleaned out to make room for a Learning Center.

C) Facilities - I inherited 27 years of differed maintenance and we have begun

making significant improvements to our facilities. I recently put a number on the money needed- very close to \$1.2 million. There are a couple of opportunities for grants that will hopefully mostly cover this need.

WBJ: Explain to the layperson how you use Christ to help the clients.

PS: We offer hand-ups, not hand-outs. Due to our Christian faith, we have a very high view of humanity... all humanity. I've been around a lot of homeless individuals who can run intellectual circles around the average person. Most of the homeless experienced physical, sexual, or emotional abuse as children and they never worked through their childhood trauma. I believe that it is only through Jesus Christ can one really make peace with their past. I'm an example! I sold drugs on the streets outside north Philadelphia, could barely read and write at the age

of 12, became a homeless teen, struggled with alcohol, loved to fight, and then I met Jesus. Today, I've almost completed a Doctorate degree! Our motto is "Where Jesus heals hurting people".

WBJ: Tell the readers the best way to donate to the Mission? Do you accept food, clothing and money?

PS: You can give financially online. We no longer take clothing, we do accept food, but there are some stipulations- you can call (509)663-4289 to learn about

WBJ: Are there opportunities to volunteer?

PS: Yes! We have office and maintenance needs. We are always looking for groups to provide meals. You can go to our website Wenatcheerescuemission. org to learn more.

WBJ: What is your background and how did you end up as ED?

PS: You can see my bio on our website. I am the grandson of Irish and German immigrants who settled in Philadelphia about 120 years ago.

As previously mentioned, I was a wicked person and then I met Jesus! He radically transformed my life thirty years ago. Furthermore, God blessed me with strong business acumen and I possess a Master of Divinity from a seminarythe marriage of the two is being an Executive Director of a Christian non-profit. It is nothing short of miraculous at how God has used me to start and flip rescue missions. I am very passionate about transforming the homeless for the glory of Jesus Christ. Not too hard for generous donors to get excited about our outcomes.

The Wenatchee Rescue Mission is located at 1450 S. Wenatchee Avenue, adjacent to the Humane Society. Call 509-663-4289 for more information.

### CONTINUED FROM PAGE I

# Little Italy brings authentic New York style Italian pizza to Wenatchee

zoning regulations, saving him several thousands of dollars. He has been religiously cleaning the place, redecorating and purchasing new equipment such as pizza ovens, since he took over the lease several months ago.

> "We are planning on opening the first week of January," said Graf.

Hours will be from 10a.m. to 8p.m. seven days a week.

"We will be specializing in N.Y. style pizza by the slice, including Sicilian and white pizza. The menu will also include, calzone, Stromboli, meatball hero, chicken parmigiana and a cold Italian sub.

We will also have Philly cheese steak sandwiches, wings, three types of salads and probably a pasta salad.

Italian desserts and other pastries will also be included on the menu.

Lasagna and ziti will be the pasta dishes we are planning to have. The idea is to have everything packaged to take out, but seating is available for people who want to eat in.

The idea is a "grab and go" type restaurant with chips, snacks, ice cream etcetera also available. Bottled and canned beer along with beer on tap and wine will also be available in bottles to take out," Graf said.

"We decided to open a pizzeria that sells pizza by the slice. It is more like a "grab and go," because there is no other type of restaurant in the area that offers this type

of format," he said.

"I have 57 years in the pizza, food and beverage field and have owned and or managed pizzerias in New York, North Carolina and Florida.

I look forward to bringing a little bit of New York style pizza and other dishes to the Wenatchee Valley," Graf said.

\*Serving Thai and Korean food, Om Cooking is now reopened and operating at 749 Riverside Dr. in Wenatchee near the Columbia River. See article in January WBJ.

\*\*Little Italy originated in the 1880s, when immigrants from primarily, but not exclusively, Naples and Sicily arrived in New York City and settled the area. Mulberry Street was named after the plants that thrived in the area and it became the main street of Little Italy.



Little Italy Owner/Pizza guru Jeff Graf poses in his parlor.



# Property investment firm owner Goodell discusses good credit from landlord's view

Story and photo by Gary Bégin

She may look like a nice lady, but you better meet her criteria or else... creditworthiness criteria that is.

Made in the Shade Property Investment Group LLC Owner/CEO CleAnn Goodell needs to protect the interests of her client landlords or else risk losing her own business. Allowing a "bad" tenant to rent an apartment in one of her managed buildings can be a tricky tale, one involving judgements, both figuratively and literally.

"Credit scores are often the first thing I am obligated to check when I get an application from a prospective renter, said Goodell.

The Wenatchee Business Journal sat down with the busy Goodell for a brief interview regarding the importance of good credit and other criteria most commonly used in her industry and definitely by her.

Wenatchee Business Journal: As a property investment company, do you consider Made in the Shade (& you personally) a "caretaker" of your client's assets?

CleAnn Goodell: Absolutely.

WBJ: How important is a credit score?

CG: It's about 50 percent of the approval process. It's the first thing I look at along with a background check and if you don't meet the credit criteria, the application is turned down. If you have no credit, your application will also be turned down.

WBJ: Can you sometimes help



Made in the Shade Investment Group Owner CleAnn Goodell, speaks at a gathering of the Wenatchee Network Group in November.

those whose credit is "on the edge"?

**CG**: If a score is very close, I can take an additional, refundable deposit in lieu of a lower credit score.

WBJ: What about job history? Is that also important as credit scores?

**CG**: Job history is semi-important also, but not as important as your current job and current income.

WBJ: How important are referrals from former landlords?

CG: Rental references are also very important. If there is an issue with your past landlord, I would like to get the landlord's side of the story as well as the tenants andmake a decision from there. It is also about 50 percent of the application process.

WBJ: How bad is it for a pro-

spective renter to get a "bad" reference?

**CG**: Very. If it's a bad reference the application will most likely be turned down, but could depend on the circumstances.

WBJ: Are you able to help those who need to rent a place, but don't meet the criteria or know how to qualify?

CG: If they want information, I'll tell them everything I know to explain how credit works, that it's important to have, how to get it and how to make it better if your score is low.

WBJ: How bad a score is too bad?

**CG:** Depending on the score, it could take several months to a year to get the score up. If the score is low because of collections and/or bankruptcy, it will most likely take years.

CleAnn Goodell also owns and operates Palm Tree Rentals, LLC. She can be reached via: CleAnn Goodell on Facebook, at *propertymanage.biz* or by phone 509-293-3402. Made in the Shade Investment Group is also on Facebook or reach her via website: *Madeintheshade05.com*.

Made in the Shade Property Investment Group is an active member of the Wenatchee Network Group, which meets every Wednesday at noon at the Fraternal Order of Eagles Aerie 204 on North Wenatchee Avenue. Visitors are welcomed.

**Editor's Note:** Physical meetings have been canceled due to new virus rules issued by Gov. Inslee.



# Chelan Mayor thanks PUD for 'tranquil' meeting space

Thank you Chelan PUD, City of Chelan
As a veteran I would like to thank the Chelan
PUD and City of Chelan for the opportunity to work
toward our vision of having a place of our own.

They have allowed VFW Post 6853 to assume the use of the building at 427 S. Bradley Street in Chelan, at what is commonly known as the Horseshoe Park. RW 73.04.070 provides the City the option to provide it free of charge.

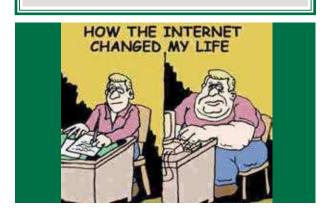
This is a very quiet, tranquil location for veterans to meet, to discuss and to relax in a "chill zone". All nationally known veterans organizations may use this place.

Perhaps more veterans groups and cities should look for similar opportunities.

Sincerely,

Bob Goedde,

Viet Nam veteran





WENATCHEE BUSINESS JOURNAL **8** • December 2020

### VETERAN-OWNED & OPERATED BUSINESS





The Bunker often has impromptu social gatherings over coffee and treats.

# The Bunker's Mark Harle doubles as Vet Corps 'Navigator'

Story and photo by Gary Bégin

The Bunker, aka NCW Vets Serving Vets, located at 1210 N. Wenatchee Ave. in Wenatchee is a safe place for all vets to gather.

"Safe" as in a relaxed atmosphere and a place to enjoy the company of other veterans.

The Bunker's main area of support: Veteran camaraderie (coffee, games, conversation) and assistance with the Veterans Affairs system.

Mark Harle used to work with Chelan County Veterans Service Officer Tony Sandoval and is now a "navigator" as part of the Vet Corps outreach movement.

According to Harle, one of The Bunker founders 11 years ago and the current club secretary, "Due to the COVID-19 pandemic, we

no longer give out food or clothing, but we are still here for any vet who may need someone to talk to, a hot cup of coffee or to just enjoy the camaraderie," said Harle.

Harle is especially interested in attracting younger vets from Desert Storm (Gulf War), Iraq and Afghanistan conflicts to the non-profit organization.

These conflicts fall into the "Sandbox Vets" category and are mostly younger veterans.

"All vets are welcomed here, you don't have to be a Vietnam, Korea or WWII veteran to visit and chat, play board games or just enjoy the company of others," Harle said.

"I understand younger vets have families to support and so are busy with their jobs, but

they always will have The Bunker as a safe retreat to relax, to unwind and to seek assistance with various Veterans Affairs programs. We specialize in referral services for whatever the need."

Longtime volunteer Kathy Honeycutt said, "The Bunker represents the finest volunteers in Wenatchee.

It is a safe haven for vets and they always give of their time. You won't find a better group."

Honeycutt is the daughter and granddaughter and former wife of veterans.

This organization does not have any restrictions on where a veteran may currently live, what branch they were in or what they did in the military, according to Harle.

Consequently many residents of Cashmere and Leavenworth frequent the club, not just East Wenatchee and Wenatchee vets.

Because of the club's non-profit status, Harle welcomes donations from private citizens, other nongovernmental organizations (NGOs) as well as corporate sponsors.

For more information visit The Bunker at 1210 N. Wenatchee Ave. It is located in the same plaza as Little Caesar's Pizza, across the street from Taco Bell.

REDUCE REUSE RECYCLE

# **Chelan Veterans Service Office** features 'Navigator' Mortensen

Story and photo by Gary Bégin

Most folks think about ships and/or planes when the word navigator is bandied about, but Trent Mortensen's life as the new Chelan County Veterans Service Office WSDVA Veterans Corps Navigator still means guidance and direction, but on a different level.

Part of his duties will be to take part in the newly established Washington Department of Veterans Affairs Vet Corps Navigator program occurring every Tuesday and Thursday via Zoom – meeting ID: 86358564972.

First go to us02web. zoomaus and then input meeting ID number.



Trent Mortensen as he stands in front of a combat engineer unit flag in November at the Chelan County Veterans Service Office.

The meetings take place from 2 p.m. to 4 p.m. and will feature Navigators like Mortensen as well as Veteran Service Officers Tony Sandoval (Chelan

County) and Sarah Simonson (Douglas County).

Trent can be reached by calling the CCVSO: 509-664-6801 for more information.

# **Douglas County welcomes Jose** Solis as Veteran Corps 'Navigator'



Jose as he poses for NCW Media camera while attending a meeting at The Bunker, aka Vets Serving Vets, in Wenatchee.'

### Story and photo by Gary Bégin

EAST WENATCHEE -Jose Solis is the new Veteran Corps Navigator working in the Douglas County Veteran Service Office with DCVSO

Sarah Simonson.

Solis was previously head of the Wenatchee Valley College veterans organization and is now with DCVSO.

"I served as a sergeant in the Army in both Iraq and

Afghanistan as an infantryman," said the 34-year-old Solis. Part of his duties will be to take part in the newly established Washington Department of Veterans Affairs Vet Corps Navigator program occurring every Tuesday and Thursday via Zoom - meeting ID: 86358564972.

First go to us02web. zoomaus and then input meeting ID number.

The meetings take place from 2 p.m. to 4 p.m. and will feature Navigators like Solis as well as Veteran Service Officers Tony Sandoval (Chelan County) and Simonson (Douglas County).

Solis can be reached by calling: 509-683-3605 for more information.

# "What's Up Vet!"

## Informational Zoom meetings now available

All Chelan and Douglas County veterans are invited to attend the new "What's Up Vet!" informational meetings via Zoom! Every Tuesday/Thursday from 2 p.m. - 4 p.m.

Open to vets, spouses, dependents and anyone with questions regarding veteran benefits and resources.

Go to: us02web.zoomaus with Zoom platform meeting id: 863 5856 4972. Call 509-664-6801 (Chelan County Veteran Service Office) or 509-683-3605 (DCVSO) for more information.

Sponsored by CCVSO, DCVSO, Wenatchee Valley College and the Washington State Veteran Corps Navigation project.







Serving Adams, Chelan, Douglas, Grant, Lincoln and Okanogan Counties Offices in East Wenatchee, Moses Lake, and Omak 1-800-572-4459 • aaccw.org WENATCHEE BUSINESS JOURNAL DECEMBER 2020 **■ 9** 



# Veterans Hall for Wenatchee Valley opens in former Eagles banquet hall

Story and photo by Gary Bégin

Wenatchee Mayor Frank Kuntz has designated a venue for a new Wenatchee Valley Veterans Hall, the former banquet room in the Fraternal Order of Eagles Aerie 204 on North Wenatchee Avenue.

Former Army vet George Turner, Marine vet Bob Ashford and Marine and Army vet Ron Bruno are the three local veterans responsible for organizing and creating this "safe space" for all vets, no matter what unit or branch they were in, or if they served in peace or war.

"We plan on hiring someone local to paint some murals to give the hall a lighter look. Right now, without windows, it is kind of claustrophobic and many veterans do not respond well to these type of rooms," said Ron Bruno, spokesman for the founding trio.

"We'd like to have a peaceful scene, maybe a beach, painted on the wall," he said.

Ashford said there will be colors (flags) representing every branch of service including the Merchant Marine and Coast Guard.

"The colors will be placed on the stage and lit. The colors will never be taken down for any reason,

even if the Hall is rented by other groups," Ashford said.

The three men were adamant that no military criteria or membership will be required to visit the Hall, where Ashford plans on serving coffee and donuts on the first Tuesday of every month from 8 a.m. to noon.

Plans for the room include kitchen facilities, an office and maintenance closet. It already has ADA approved restrooms. The room already has a large dance floor and small stage.

Army veteran Dan Beattiger will be the Secretary of the Hall organization. Douglas County Veterans Service Officer and Air Force veteran Sarah Simonson will also be involved.

The 3,000 square foot hall can accommodate about 250 people. No smoking or alcohol will be allowed in the Hall, but the Eagles club has a full bar and also serves food if anyone wants to step next door to buy those amenities and consume them there, but Eagles membership would be required to be served

That membership is \$42 annually, but a sponsor is required to apply for membership. Visit the Eagles for more information.

The Veterans Hall will have a private entrance apart from the Eagles and will not have any doors leading into the Eagles club.

The city of Wenatchee is leasing the Hall for the benefits of the veterans in the area. The old Veterans Hall at a former Catholic Church, was not considered a "dedicated" veterans facility since it was often used by other citizens and groups of the Wenatchee community and was not always available to veterans.

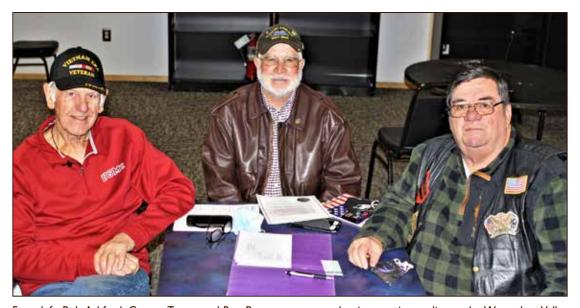
Bruno states that any veterans organization will be able to use the Hall at no cost for whatever event they wish. The Hall will also be available for rent by individual veterans at no fee if the event is veteran related.

Other members of the community and organizations can also rent the Hall, but that fee hasn't been set yet.

For more information, email ron.bruno@frontier.com or call him. 509-679-2359.

The Hall is in need of donations, both physical and financial, to get started, according to Bruno, but once the basic structural needs are met, it will be able to operate on a frugal budget.

Electricians, plumbers, carpenters and painters are welcomed to donate their skills or hopefully offer low cost services to get the Hall started.



From left: Bob Ashford, George Turner and Ron Bruno at a recent planning meeting to discuss the Wenatchee Valley Veterans Hall at 1202 N. Wenatchee Ave. It will be available to all veterans from the entire Wenatchee Valley area and no membership will be required.

# When the German Army helped our apple growers!

By Frazier Strutzel

I doubt that a lot of people would know about this. During the Second World War millions of our young men were fighting for the survival of Freedom for us and the rest of the world. I was only a few months older than three when the war came to a close. The next year 1946 I remember that Mexican Nationals were him about the experience. brought up to help with the He told me that the family apple ranching and harvest. My mom talked one of the ladies into preparing an authentic Mexican meal to celebrate the conclusion of harvest. That day arrived and mom and the lady loaded a four-year-old me into the car to travel to the grocery store in Wenatchee. The lady gathered the items she needed and we went home to Monitor. Mom and the lady worked for hours to prepare the meal for all of us. I and most everybody fell in love with the meal. The corn tortillas and re-fried beans along with the cheese and veggies were great together.

That continued over the next couple of years and one day I was talking to dad about the Second World War. Were the Mexican Nationals available for the high labor needs with everyone gone to the war effort? He smiled and said "we had German Prisoners of War sent here." That was a revelation for me and I asked had put up eight German soldiers. I asked if they were a security risk and did they require guards? He said no that they were pleasant and hard working. He went on that they each received stipends monthly from our government for food and clothing and were happy to be away from the war. He told me they were clean and neat liked to joke often. He said that when the war ended and they were to be put on the train east a lot of them wished they could

I remember hearing that at least one of them came back to America.

# Help available to stifle suicide among veterans

Submitted by U.S. Postvention

Some survivors blame themselves for not noticing warning signs, even though such signs may not have been obvious. And the effects extend beyond close family members. Even first responders, who never personally knew the deceased person, can be affected emotionally by the suicide scene.

USPV provides postvention information and resources to assist survivors as they navigate their healing journey, both immediately after the loss and in the months and years

### What is postvention, and who benefits from it?

Suicide prevention aims to avert incident, while postvention fosters healing afterward, for those touched by the loss.

With tens of thousands of suicides every year in the U.S., coping with the aftermath is an unfortunate reality for more people than some might think. For every suicide, an estimated average of 135 people are affected.

### How is suicide postvention part of prevention?

Experts consider exposure to suicide a risk factor for suicide. Survivors are at greater risk for

substance use disorders and mental health issues than those who haven't experienced such a loss. This includes including thoughts of suicide.

Those exposed to suicide in the workplace are 3.5 times more likely than others to take their own lives. In a military unit with five or more suicide attempts in a year, the risk for another attempt is double that of units that had no attempts.

Grief after loss can be so intense that it prevents survivors from seeking help at a critical crossroad.

By helping survivors heal after risk of additional suicides in the deceased person's circle. In that way, postvention healing is a vital component of prevention.

Postvention is so important that the Rocky Mountain Mental Illness Research, Education and Clinical Center (MIRECC) has established USPV as part of VA's mission to develop, disseminate and implement a comprehensive prevention

To learn more about USPV at the Rocky Mountain MIRECC, visit mirecc. va.gov/visn19/postvention/.

### Resources

If you know someone grieving after a suicide loss, you may wish to read about ways you can help and talk to them. To learn about mental health support for Veterans, visit mentalhealth.va.gov.

- If you or someone you know is in crisis, don't hesitate to get help.
  - Call 9-1-1 immediately.
- Contact the Veterans Crisis Line, which connects service members and Veterans in crisis, as well as their family members and friends, with qualified, caring VA responders. Call 1-800-273-8255 and press 1, text to 838255, or chat online
- · Call the National Suicide Presuicide, postvention reduces the vention Lifeline at 1-800-273-TALK (8255) or text TALK to 741741.
  - The Tragedy Assistance Program for Survivors (TAPS) provides free, compassionate care and survivor support services for the families of America's fallen military heroes. Services include peer-based emotional support, grief and trauma resources, grief seminars and retreats for adults, Good Grief Camps for children, casework assistance, connections to community-based care, online and in-person support groups and a 24/7 resource and information helpline for all who have been profoundly affected by the death of a military loved one.

For more information, visit taps.org or call the toll-free information helpline at 1-800-959-TAPS (8277).

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# **Coldwell Banker Real Estate** helps local food banks, toy drives

Submitted by Coldwell Banker

Coldwell Banker Cascade Real Estate, the leading residential real estate firm in Central Washington, has continued their investment in community non-profits this holiday season.

The firm made donations totaling \$10,000 to local non-profit organizations last month, helping families provide necessities, food, and toys for the holiday season.

Coldwell Banker Cascade Real Estate operates fullservice real estate offices in Wenatchee, Chelan, and Winthrop and has served north central Washington residents for over 40 years.

Coldwell Banker Cascade donated \$4,000 to Serve Wenatchee's Fresh Hope Market, a local community food bank that provides a variety of items a family may need to fill the gaps month to month, ranging from food to hygiene prod-

"Our firm was happy to support the great work

of Serve Wenatchee. The Fresh Hope Market allows families to choose the fresh produce, meats, baked goods, and other food items they want and need. It's a great model," said Adam Rynd, owner and designated broker of Coldwell Banker Cascade Real Estate. The donation was made in conjunction with a local RE-ALTORS® campaign that raised over \$22,000 from several real estate firms.

An additional \$4,000 donation was sent to the Manger Mall operated by Chelan Valley Hope and a \$2,000 donation was made to the Manger Mall operated by The Cove Methow Valley.

Both Chelan and Methow Valley Manger Malls provide toys to children, ages infant to 18, who may otherwise not receive presents on Christmas.

"Our Lake Chelan office has supported Manger Mall with toy donations for several years," said Rynd.

"This year they were unable to collect toys. We felt it was especially important to help their efforts and expand our support to the Methow Valley. The cash donations provide gift certificates that local families can use in small businesses, helping both the recipients and businesses that are struggling due to the pandemic."

The holiday season can be a difficult time of year for countless families who work hard to provide for their loved ones.

This year has been particularly challenging for many families due to increased unemployment from pandemic-related business closures. These donations from Coldwell Banker Cascade Real Estate are aimed at easing financial and emotional pressure on families working hard to make ends

As the COVID-19 pandemic and related restrictions continue - Coldwell Banker Cascade Real Estate felt it was important to partner with all three local non-profit organizations to support their community efforts.

# Massage therapy in the Age of COVID

By Gary Bégin

The Wenatchee Business Journal had a short talk with one of the areas longtime massage therapists, Becky Pottorff, owner/operator of Quintessential Massage.

The main point of the chat was to find out how she manages to survive with this hands-on business in the "Age of COVID."

Here is what she told us:

"Massage in the current COVID-19 times has been challenging. I closed my business March 25 and reopened August. Many massage businesses closed and have chosen not to reopen while others never closed," she said.

"Many massage therapists were able to take advantage of PUA benefits and/or Small Business loans. (The Pandemic Unemployment Assistance (PUA) provides up to nearly 10 weeks of unemployment benefits to individuals not eligible for regular unemployment compensation or extended benefits, including those who have exhausted all rights to such benefits.)

Pottorff continued, "Some received money right away and some had to wait awhile."

She has been a licensed massage therapist since 2006, but had to reinvest in



all of the basics necessary to keep her business up and running per regulations.

"In order to reopen I made additional purchases including two new noncloth chairs, air purifier, new sheets, pillow cases, face cradles, touchless thermometer, cleaning supplies, hand sanitizers and masks. I changed my intake forms to include information about COVID-19."

Despite meeting all these requirements, Pottorff's company is still not fully where she wants it to be as of yet due to hygiene restrictions.

"I changed the time between appointments from my standard 15 - 30 minutes to 30 to 60 minutes, which decreases the number of clients I can see in a day."

Pottorff also had to invest in a sort of continuing education program mandated by state rules to battle the spread of the pandemic.

"I took a two-hour course regarding COVID-19," she said.

As if all of that weren't enough, "Massage therapists have to watch what is happening in the hospitals and if numbers of COVID cases reach a certain level we are mandated to close our offices," she said.

Business-wise, things are somewhat dicey, per Pottorff. "I had some clients not rebook and some waited awhile to rebook."

Quintessential Massage belongs to the Wenatchee Network Group she gives her membership in that group credit for helping out with the current revenue stream.

"Thanks to my membership in the Wenatchee Network Group I am getting new referrals."

Becky's Quintessential Massage salon is located at: 14 N. Mission St. 2nd Floor, in the Wenatchee World building. Call (509) 630-7341 for more information.

The Wenatchee Network Group meets every Wednesday at noon at the Fraternal Order of Eagles club (in the back meeting room) on Wenatchee Avenue. Visitors are welcomed.

Editor's Note: Physical meetings have been canceled due to new virus rules issued by Gov. Inslee.



SBA U.S. Small Business Administration

# Shopping Small for holidays needed more than ever

By Jeremy Field **SBA Pacific Northwest Regional Administrator** 

It's no secret that the Coronavirus pandemic has made a huge impact on how Pacific Northwest retailers and restaurants operate.

With additional restrictions implemented at the start of the holiday season as cases surge, it's another challenge for local small businesses.

But that's where we as a community can step in. Small retailers and restaurants are relying on us to send a message with our dollars that says, "We've got your back." And in 2020, this support is needed more than ever.

Approximately 62% of small businesses have reported they need to see consumer spending return to pre-COVID levels by the end of this year.

While limited store capacity and social distancing might prevent us from going in crowds to visit our favorite local small retailers on Small Business



Jeremy Field

Saturday Nov. 28, there are still ways we can #ShopSmall throughout the entire holiday season:

- · Order online many businesses have implemented online shopping. Check business websites to see what options are available.
- Curbside pickup call in purchases or order online to pick up gifts curbside to eliminate the need to go into
- Gift cards these are an easy and popular way to support a local small busi-

ness and please the people on your shopping list. This can include coffee shops, boutiques, personal services, restaurants and other local businesses.

- Start early with possible delays in shipping and inventory, start your shopping earlier this year to make sure gifts arrive in
- · Allow extra time for in-person visits - if you opt to mask up and visit your local businesses to purchase gifts, plan for extra time as stores need to limit the number of guests inside.
- Order takeout enjoy food from your favorite eateries with a pickup or delivery order. You can even consider catering for small household holiday gatherings.
- Contact stores, local chambers or business associations - many local businesses and associations have designed creative ways to shop small this holiday season. Contact them directly to learn local ways you can participate.

Last year, Small Business Saturday spending hit a record high of \$19.6 billion from an estimated 110 million shoppers nation-

Our holiday spending - at whatever level our budget can afford this year - collectively makes a difference.

In 2020, every gift purchased from a small retailer or local restaurant has three beneficiaries: the gift recipient, the small business, and our local community. Join me in shopping small this holiday

season. Our local small businesses are depending on us more than ever.

Jeremy Field is the Regional Administrator for the SBA Pacific Northwest Region which serves Washington, Oregon, Idaho and Alaska.

# **Tri-Commission focus:** capie,

By Gary Bégin

WENATCHEE Zoom) - Commissioners from three government entities in two counties as well as several guest speakers, met virtually Tuesday, Nov. 24 to discuss regional issues pertinent to both Chelan and Douglas counties.

The newly combined Chelan-Douglas Regional Port Authority, Chelan County Commissioners, and the Chelan County Public Utility District (PUD) spoke to each other

via Zoom about:

- Perspectives on the 2021 Legislative Session
- 2021 TriCommission
- Legislative Priorities • Public Works Board / **Trust Fund**
- Fiber Cable Buildout and Funding
- Tri-Commission Updates
- · Chelan County CommissionClimate Resiliency Strategy, update on COVID 19 Impacts, 2021 Business
  - · Chelan Douglas Re-

gional Port Authority, Economic Development Project update, Malaga Site (Lojo Orchards), update on COVID-19 Impacts, 2021 **Business Plan** 

• Chelan County PUD:

Fiber Cable Acceleration; 2021 Buildout, update on COVID-19 impacts, 2021 **Business Plan** 

Chelan County Commissioner Bob Bugert spoke about wildfires, decline in snowpack, water supply and other impacts caused by climate change.

SEE TRI-COMMISSION FOCUS, PAGE 20

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# MEMBER MESSENG

"Driven to Promote and Protect Small Business"

**DECEMBER 2020 ASSOCIATION NEWSLETTER** 

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- Ready Mixed Concrete
- Sand & Gravel
- Crushed Rock
- Concrete Supplies & Blocks
- 3 Locations to Serve You

"We are creating a team of highly skilled people working safely to build long-tern relationships with our customers and communities. Integrity, superior quality, and exceptional service will continue to be the foundation of our future."

886-4853

886-1070



# MEMBER HIGHLIGHTS





Thank You to the following valued renewing members this month. We're extremely grateful to each of you for your continued membership, involvement and support!

- Cozy Comfort Heating & A/C 13 years
- Exterior Solutions 18 years

- Highlander Golf Club 16 years
- Irrigation Technology & Control 14 years
- Lexar Homes 11 years
- North Valley Mechanical, Inc. 23 years
- Pool to Spa Services 13 years
- Rent-Me Storage, LLC 14 years
- Smith Custom Woodworking Inc. 3 years
- Tidd Tax & Accounting LLC 3 years
- Tonka Landshaping & Excavating 22 years
- Travis Knoop Photography 9 years



**Building North** Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.



### LOCATED AT:

2201 N. Wenatchee Ave. Wenatchee, WA 98801

PHONE: (509) 293-5840

FAX: (509) 665-6669

Email us for more information: Info@BuildingNCW.org

Visit us online at: www.BuildingNCW.org



The story of North Cascades Bank began in 1986, when local business leaders came together with the idea of starting a community bank in Chelan. Their hope was to address the banking needs of their community and meet the lending needs of the local agricultural industry. The first branch of North Cascades Bank opened on December

6th of that year. Those local leaders hit on something special, and the Chelan branch grew rapidly. A second branch soon opened in Omak, followed by others in seven more communities. There are now nine branches serving all of North Central Washington.

### **WELCOME NEW BNCW MEMBERS!**

To view each of our valued member company's complete profile, we invite you to visit BNCW's website at www.BuildingNCW.org and click on the membership directory tab. Thank you!

■ Chavolla Roofing Pablo Chavolla 509-264-3540



- D & D Trucking Enterprise, Inc. **Devon Head** 509-683-2664
  - Blackhawk Development Inc. Ryan Vickery 509-669-6655

For more information about becoming a BNCW member, please contact Membership Coordinator Rachel Beardslee at (509) 293-5840. We look forward to sharing with you the benefits of membership!



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# MEMBER MESSENGER

"Driven to Promote and Protect Small Business"

**DECEMBER 2020 ASSOCIATION NEWSLETTER** 

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# **BNCW's:**

FROM A DIFFERENT PERSPECTIVE

## **Lotsa Life**

ased on NASA's Kepler Space Telescope exoplanet data set and stellar data from the European Space Agency, astronomers estimate that of the 100 billion stars in our galaxy, four billion are sunlike. Assuming 7% of those have an Earth sized rocky planet orbiting them at a distance allowing for liquid water, it means that conservatively there are 300 million potentially habitable planets, some just 20 light-years away!"



## **Maximum Music**

he animated song "Baby Shark" by South Korea's PinkFong is the most popular YouTube song ever with an amazing 7.1 billion views, about 1 view/person on the planet! In a close second is the song "Despacito" by Puerto Ricans Luis Fonsi and Daddy Yankee with 7.05 billion views. Coming in a distant third is the song "Shape of You" by Ed Sheeran with just 5.1 billion views."

Elliot F. Eisenberg, Ph.D.
GraphsandLaughs LLC, elliot@graphsandlaughs.net
Cell: 202.306.2731,
www.econ70.com



## SHOV SHOV Aexperts. ideas. innovations. inspiration 2021

The BNCW Board of Directors met and had another long discussion regarding the 2021 Home Show. We had been holding out and hoping that we would move closer to Phase 4 which is necessary for us to have the event.

Unfortunately, that has not happened and with the latest COVID-19 restrictions, we have decided to

# 2021 BNCW Home Show

cancel the 2021 Home Show.

Please know this decision was not taken lightly, we understand that many of our members/vendors rely on the show for a portion of their business each year and the last thing we want to do is create any hardship for you.

With that being said, our goal is and always will be on promoting your business! Our thought is to set up a series of zoom meetings to brainstorm some ideas. If any of our members/vendors are interest-

ed in participating please contact either Amy, Rachel or Kim. Once we have a list of interested participants, we will schedule our first meeting.

The dates for the 2022 BNCW Home Show are February 11th-13th.

Thank you all for your continued support and please feel free to contact BNCW at (509) 293-5840 with any questions or needs that you may have.

CONTINUED FROM PAGE 11

# BNCW member spotlight North Cascades Bank

We know our way around the block when it comes to home loans.

Are you ready to finance the home of your dreams? Whether you've found your first home or are looking at floor plans for your third perfect place, we can help you find the loan that makes you feel right at home.

Not all mortgages are created equal, and our experienced lenders can help you sort through financing options. For information about our Real Estate Loans and the process to apply for a loan, please contact one of our Real Estate Lenders.

### Ann George

Vice President, Residential Real Estate Manager NMLSR# 111843 North Cascades Bank 614 North Mission Street Wenatchee, WA 98801 509-682-7304

Ann.George@northcascadesbank.com

Ann is the Residential Real Estate Manager for North Cascades overseeing all residential mortgage production. She is a highly experienced mortgage lender with over 30 years of experience in the mortgage industry. Ann joined North Cascades Bank in 2018 where she

brings her expertise to a wide range of residential projects including home purchases, new home construction, 1-4 multifamily projects, and lot/land loans Ann enjoys spending her free time with her four fur babies, boating, and enjoying the sunshine.

### Randi Burchett

Vice President, Real Estate Loan Officer NMLSR# 782122 North Cascades Bank 220 Johnson Avenue P.O. Box 1648 Chelan, WA 98816 509-670-8397

Randi.Burchett@northcascadesbank.com

Randi is a Mortgage Loan Officer for North Cascades Bank. Randi began her real estate lending career in 1998 and has been a part of the North Cascades team since 2014. Originally from Redmond, Washington, she moved to Eastern Washington in the 1990's and has been serving the lending needs of her customers in Chelan, Leavenworth and Wenatchee for over two decades. Randi's expertise is in helping customers navigate the ever-changing landscape of the housing market and lending regulations with excellent communication. She also has extensive experience in the specialized areas of custom construction and lot loan financings. When not working hard for her clients, Randi can be found outside in the sunshine, whether that's golfing, hiking, running or traveling.





**DECEMBER 2020 ASSOCIATION NEWSLETTER** 

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# 1st Virtual Sangster Motors and BNCW Tour of Homes a Great Success!

The First Sangster Motors and BNCW Tour of Homes was a great success! We wish to recognize this year's participating Tour builders for their dedication to excellence!

These builders worked diligently to keep their projects on schedule and to have their homes ready so that attendees could enjoy this event from the luxury of their home!

This year's participating builders and Home Sponsors were:

- Carlisle Classic Homes Berggren's Backyard Oasis
- Sadler Construction, Inc. (Cresent Bar) Native Network
- G.L. White Construction, Inc. North Meridian Title and Escrow
- Roberts Construction, Inc. Artisan Flooring LLC
- Real Homes (Villa Estates Home #1)

   Valencia Fencing LLC

- Lenssen Homes Wenatchee Valley Glass
- Real Homes (Villa Estates Home #2)

   Marson & Marson Lumber
- Sadler Construction (Entiat) Laura Mounter Real Estate & Company

**Congratulations** to the following builders for winning the 4 awards that were voted on by virtual attendees watching all 8 home videos.

Carlisle Classic Homes – Best Exterior and People's Choice Award

Sadler Construction, Inc. (Cresent Bar) – Best Kitchen and Best Master Suite

Thank you also to **NCW Life Channel** for the production of our builder/home videos. Many hours were put into the production of all 8 home videos.

Once again, we wish to rec-

ognize and thank each of our valued member sponsors and advertisers – for making this year's event possible. We're sincerely grateful!

**Congratulations** also to this years \$1,000 Cash Winner – Carol Diede of Wenatchee. She loved being able to watch the Tour home videos from the convenience of her home during this challenging time that we all are going through. Congratulations again Carol!

To view the 8 virtual home tour videos please be sure to go online at www.BuildingNCW.org!



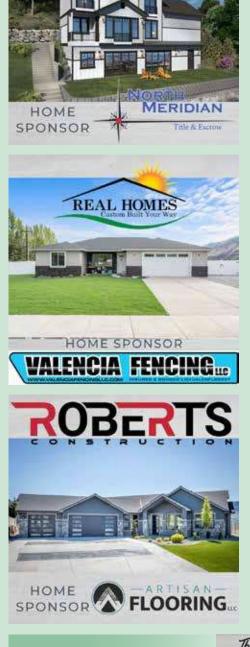














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Rains Contracting, Inc.

Real Homes

Rayfield Bros. Excavating, Inc.

**DECEMBER 2020 ASSOCIATION NEWSLETTER** 

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A Central, LLC A & G Brothers General Construction Ace Electric Inc. **Active Employment Solutions** Ag Supply Company All American Waterproofing and Spray Inc Allemandi Construction, Inc. Allied Plumbing & Pumps LLC Alpha Media Wenatchee Alpha Sales Technologies, LLC American Land and Water Consulting American Pacific Mortgage Anderson Landscaping Anytime Restoration LLC Apex Quality Roofing LLC Apple Valley Honda Apple Valley Pumping Service Arseneault Automation, LLC Artisan Flooring, LLC Augustedge Real Estate Augustedge, PLLC Bagdon's Inc. Banner Bank **Beazley Construction** 

Berggren Pool & Spa Services LLC Berkshire Hathaway Home Services - Jessup Real Estate **Berry Construction Black Forest Finishing** Black Rock Geosciences Blackhawk Development Inc. **BOA Construction Co.** Boyer Mountain Pool Inc. **Branching Out BTO Construction Builders FirstSource** C & C Investment Properties LLC Caliber Home Loans CalTech Web Carlisle Classic Homes Cascade Autocenter Cascade Mechanical Contractors Inc. Cascade Powder Coating

Cascade Tub Repair, LLC
Cascade Woodcrafters, Inc.
Cashmere Valley Mortgage
Central Washington Concrete
Chavolla Roofing
Chelan Glass and Door
Christine Douglas, Broker, Realtor
@ Laura Mounter Real Estate & Co.
Chuck Strawn Landscape Design
Clean Air Connection
Climatek Heating & Air Conditioning
Coldwell Banker Cascade Real
Estate
Columbia River Steel

Community Glass Company, Inc.

Consolidated Supply Company

Cordell, Neher & Company PLLC

Complete Design, Inc.

Costco Wholesale #112

Country Financial

Cozy Comfort Heating & AC **Custom Construction** & Cabinetry, LLP **CW Painting LLC** D&D Trucking Enterprise, Inc. Dan Beardslee Consulting Dave's Plumbing Inc. Davis, Arneil Law Firm LLP DC Custom Construction Inc Deep Water Home & Electronics Dick's Heating & A/C of Wenatchee Don Kruse Electric, Inc. Douglas Co. Transportation & Land Services Draggoo Financial Group E.D.Y. Construction Corp. Eagle Fence Store **EDCO Builders LLC** Eider Construction, LLC Elysian Lawn & Landscape, LLC Erlandsen & Associates, Inc. **Exterior Solutions** First Choice Collision Center, Inc. Forte Architects **G&S Electric LLC** G.L. White Construction, Inc. G.W.A.T.A. Gale Contractor Services Gann Construction, LLC Gatens Green Weidenbach PLLC Ghiglia Homes LLC Godbey Red-E-Mix Gold Construction, Inc. Graybeal Signs, Inc. Grette Associates LLC **Guild Mortgage Company** H.D. Fowler H2 Pre-Cast Habitat for Humanity of the Greater Wenatchee Area Hanson Home Construction, LLC Helios Heating Pads Highlander Golf Club Homes by JJ **Homesley Construction** Hot Tub Warehouse Icicle Broadcasting, Inc. Industrial Cutting & Coring, Inc. Inland Fire Protection, Inc. Inside Design Carpet One Intermountain West Insulation Irrigation Technology & Control, Inc. J & K Earthworks, LLC Jeffers, Danielson, Sonn & Aylward, P.S. Jerry's Custom Homes, LLC Jessup Home Design JLS Custom Woodcraft & Construction, LLC JLW Custom Concrete, Inc. Karen's Kleening, LLC **Kelley Connect** Kelly's Ace Hardware Inc.

Keyhole Security Inc.

Lakewood Homes, LLC

Lake Chelan Chamber of Commerce

Leavenworth Electric & Excavation, Inc. Lenssen Homes Les Schwab Tire Center Lexar Homes Libke Insurance Associates, Inc. Lince Family Construction **LocalTel Communications** Lopez Design, LLC Louws Truss Inc Love Leavenworth Vacation Rentals Marson & Marson Lumber, a division of TAL Holdings, LLC McDonald Building, LLC Micah's Custom Works Midway Building Supply Mitchell, Reed & Schmitten Insurance MJ's Odds & Ends, LLC dba Worry Free Lawns MKW Furniture Monteith Construction, LLC Moonlight Tile & Stone Murillos Concrete Native Network NC Painting Inc. NCW Appraisal NCW Association of Realtors **NCW Economic Development** 

Nelson Geotechnical Associates, Inc. Noble Truss & Lumber, Inc. North Cascades Bank North Meridian Title & Escrow North Valley Mechanical, Inc. Northwest Geodimensions, Inc. Numerica Credit Union Ogden Murphy Wallace, PLLC Okanogan County Energy, Inc. Olson's Construction, Inc. One-Way Construction NW Inc. P & P Remodeling Services LLC Patriot Plumbing, Heating & Cooling Inc. Paul's Air F/X LTD People Ready Peoples Bank Perfection Garage Doors and Service LLC Phenix Construction, Inc. Pine Canyon Woodworking Pinnacle Custom Builders, Inc. Pinnacle Painting

Pipkin Inc. dba Pipkin Construction

Quality Restoration and Repair LLC Rainmaker Digital Services

Plumb Perfect

Premium Rock

Pro Foam

Poltz Rentals, LLC

Pool to Spa Services

Precision Waterjet, Inc.

Prestigious Patios, LLC

Quality Pacific, Inc.

District

NCW Media, Inc.

NCW Home Inspections, LLC

Renewal by Anderson Rent-Me Storage, LLC Riverway Contractors, LLC Roberts Construction, LLC Rock Steel Structures, Inc. Rowe's Tractor Rudnick & Sons LLC Sadler Construction, Inc. Sage Homes, LLC Sangster Motors, Inc. Sav-Mart Select Roofing SlabJack Geotechnical Sligar Excavation **SMART Association** Smith Custom Woodworking, Inc. **Smith Excavation** Springwater Homes, LLC Standard Pallet Co. Star Rentals, Inc. Steel Structures America, Inc. Stetner Electric Inc. Stimac Construction, Inc. Story Construction, LLC Stucco by Alex, Inc. **Summitt Construction** TC Slingers, LLC The ADG Media Group, LLC The Blue Book Network The Floor Factory, Inc. THE GLASS WORKS LLC The Good Life The John's Real Estate Corporation The Wenatchee Downtown Association The Wenatchee World Three Cedars Home Inspection Tidd Tax & Accounting LLC Titan Roofing CW LLC Tonka Landshaping & Excavating Torrence Engineering, LLC Town Chrysler Jeep Dodge Nissan Travis Knoop Photography Trinity Inflatables Tumwater Drilling & Pump, Inc. Two Rivers Sand & Gravel, Inc. Valencia Fencing, LLC Valley Supply Co. Valley Tractor & Rentals Vassar Electric, Inc. Veritas Accounting Solutions PLLC Vertex Custom Building and Design Village Life Vita Green, LLC Washington Trust Bank Wenatchee Electric LLC Wenatchee Sand & Gravel Wenatchee Valley Glass, LLC Wenatchee Valley Technical Skills Center

BNCW Health Choice
A Health Insurance Solution that just makes sense

Why settle for one Health Insurance quote, when you can choose from them all?

# Building North Central Washington

offers its members competitive health insurance rates from several insurance carriers.

Call our office <u>today</u> for more information!

509-293-5840



### **BNCW EVENTS**

### **BNCW's December Board of Directors Meeting**

■ Wednesday, December 16, 2020 7:00am to 9:00am Building North Central Washington 2201 N. Wenatchee Ave, Wenatchee Chairman: Greg White

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws.

Our Directors meet the third Wednesday of each Month

in the boardroom of the BNCW offices.

These meetings begin at 7:00am and are open to any BNCW member to attend. If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.



(509) 886-4114 Cell 670-2021

Pat Brown
Lic# INDUSCI011L3

101 South Roland East Wenatchee, WA 98802



Wessman Construction, LLC

Western Ranch Buildings LLC

Windermere Real Estate/NCW

Work-Force Solutions, Inc.

WV Chamber of Commerce

Yusi Construction, Inc.

Western Materials, Inc.

Weyerhaeuser

Wok About Grill

### **Douglas PUD: Mike Bruno gets** 20-year award



Douglas County PUD Commissioners Molly Simpson, Ronald E. Skagen and Aaron J. Viebrock awarded Wells Project Superintendent Mike Bruno with his twenty year service award at a recent November meeting. Commissioner Simpson thanked Mike on behalf of the citizens of Douglas County for his years of service. Mike thanked the Commission and said "It was a

great choice to come here. I'm very happy to work for a good company. The support for the Wells Project has been great over the years."

### Columbia Basin Development League appoints Erickson to board



The Columbia Basin Development League has appointed Othello City Councilman Jon Erickson to a seat on its Board of Trustees.

"I am excited and honored," Erickson said of his appointment. "The League's mission and what they do for the area is nothing short of wonderful. To have the chance to be a part of it, offer my expertise and assist in their efforts

is a good feeling."

Erickson works for the East Columbia Basin Irrigation District as project manager of the Odessa Groundwater Replacement Project.

The League advocates at the city, county, state and federal levels for continued development and support of the Columbia Basin Project, the largest reclamation project in the United States.

### **Sleeping Lady Mountain Resort hires** Schuringa as General Manager



Chuck Schuringa

Sleeping Lady Mountain Resort here, is pleased to announce Chuck Schuringa as our new General Manager. Chuck hails most recently from Sacramento, California where he managed a senior living community for the past two and a half years. Prior to that, Schuringa worked in Denver where he made his career with various Starwood Hotels over the past 23 years, accomplishing every

job duty from front office to general manager. Chuck is a graduate of the University of Colorado, Boulder. He and his wife enjoy spending time with their seven children, outdoor activities, and traveling. They are expecting their first grandchild before the end of the year.

About Sleeping Lady Mountain Resort: Located just two hours from Seattle and nestled into the foothills of the Cascade Mountains on the banks of Icicle Creek.

# Chelan's Swenson gets 50-Year Award from state association

John P. Swenson, Chelan resident for 11 years, received the 50-year Pharmacist Award from the Washington State Pharmacy Association November 19, at their Annual Awards Banquet.

John's career included leadership of health system pharmacy at the local (Seattle Area Society of Health System Pharmacy), state and national level and he was recognized as a Fellow of the American Society of Health System Pharmacists. John was involved in early collaborative practice at University of Washington Hospital regarding prescribing protocols for total parenteral nutrition and antibiotics.

During his 18 years as Director of Pharmacy at Valley Medical Center, Renton he



John Swenson

After 10 years of doing corporate work (McKesson & Cerner) with electronic medical records for hospitals, John accepted

system.

developed both

inpatient and am-

bulatory pharma-

cy programs to

improve patient

outcomes includ-

ing a home an-

tibiotic infusion

program and pain

management

a position at Central Washington Hospital in 2009 as operations coordinator and hospital pharmacy residency coordinator.

Since his "retirement" in 2013, John continues to work part time at Confluence's Professional Pharmacy and serves on the Executive Board for Columbia Valley Community Health. John and his wife Claudia continue to be advocates for strong health care in our community.

# **Wenatchee Valley Dispute Resolution Center welcomes new Board Members**



**Corey Kane** 

Wenatchee Valley Dispute Resolution Center (WVDRC) is pleased to welcome Selina Danko and Corey Kane to the organization's Board of Directors.

Selina serves as the Outreach Specialist for Link Transit.

She comes to the Board with extensive experience in community involvement including volunteer management, event planning, and professional writing.

"I see tremendous potential in the work WVDRC does to peacefully resolve issues between individuals through productive, facilitated conversations."



Selina Danko

Selina said.

"Trained mediators are capable of taking pressure off of the court system and empowering individuals to find solutions to conflict by working together."

Corey is an attorney for Lacy, Kane, & Kube with experience in civil litigation conflict resolution, including mediation. He has a passion for providing for the needs of the community and is looking forward to serving on the Board.

WVDRC, a 501(c)(3) nonprofit organization serving Chelan and Douglas counties, has a mission of changing relationships through peaceful conflict resolution. Its mission is achieved by providing cost effective mediation, training, community education, and other programs.

The organization cur-

rently has openings for additional Board members.

For more information, please contact WVDRC via their website at www.wvdrc.org or call (509) 888-0957.

About WVDRC: Mediation is a voluntary process that provides an opportunity and an environment for mutually and efficiently resolving conflicts in a private, safe, and positive environment.

With the help of certified skilled mediators, parties share their views and have the opportunity to address important issues in a cooperative constructive wavy.

Resolutions are created together and accepted by both parties that reflect the individual values and needs of both.

PO Box 3391 (5 S. Wenatchee Ave., Ste. 315), 509-888-0957 wvdrc.org.

### Doug Morger now with **Coldwell Banker Eeal Estate**



**Doug Morger** 

Former mortgage professional Doug Morger is now a real estate agent with Coldwell Banker – Cascade Real Estate.

"I have spent about 16 years in lending, an additional 10 years in foreclosures and three years in escrow. I taught home buyers classes for five years helping people understand the home buying experience. I like

helping people, that is the best part of the job. Ev-

eryone should get pre-qualified with a lender prior to talking to a realtor," Morger

He can be reached at 135 North Mission St. or by emailing: Doug@cbcascade.com or by going to the Cascade Real Estate website: cbwenatchee.com.







North Central Washington with a few Simple keystokes.











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# **Supporting Charities** in Times of Crisis

**By Denise Sorom** Director of Philanthropy

Have you ever noticed how nonprofit organizations talk about the importance of unrestricted donations? How they dream of donations that support their general operating needs and not specific programs?

Those unrestricted dollars provide nonprofits with stability, but in uncertain times, they also allow nonprofits to be highly adaptable and respond to the needs of their communities. 2020 has been a case in point at the Community Foundation.

Fiscal year 2020 started when the world still seemed to be chugging along as usual. CFNCW was here to execute its traditional set of grants and scholarships supporting a wide range of causes and students throughout North Central Washington – it was business as usual.

When the world turned upside down on us in mid-March, we stopped in our tracks and asked ourselves how best we could address the many crises that were crashing down on our community. We paused all the programs that are funded from our unrestricted

dollars and created a series of initiatives to put our broken community back together.

■ Helping Hands Grants were redefined to provide



Denise Sorom

emergency assistance to nonprofits who were seeing huge spikes in demand due to the economic collapse that COVID spawned. Since March, over \$147,000 of Helping Hands Grants have gone to local nonprofits and this is just the beginning.

■ The Back to Basics campaign was conceived to help school districts support their most vulnerable students who were suffering due to school closures. Over \$106,000 was granted to schools so they can help students with food, clothing, shoes, school supplies, per-

sonal hygiene products and other basic needs.

- The Nonprofit Reemergence Grant program was developed to aid our charitable sector as they adjust to the new realities of social distancing and the collapse of live, in-person programming.
- When the fires hit in September, we launched the NCW Fire Relief Fund to responsibly collect the charitable dollars that come rushing in during natural disasters and more importantly, ensure that those dollars directly help fire survivors rebuild their lives and livelihoods.

Through regular and frequent calls with leaders at a wide range of charitable organizations, we developed a keen understanding of what the nonprofit community was facing and how we could best help them weather the storm.

We forged partnerships with city and county leaders to make sure that charitable dollars did not overlap with governmental aid; and we developed unique collaborations to make sure that public and private dollars were making their way to the people who needed them most.



There is no way we could have done all this without the donors who have supported the Community Foundation over the years.

The flexibility of unrestricted donations empowered our team to use its expertise to make our philanthropy not just responsive but anticipatory.

For those of you who enjoy supporting charitable causes, we urge you to consider unrestricted gifts to your favorite nonprofits. When you make your gift, simply note that the donation is unrestricted or to be used where it is needed most.

If you are interested in supporting the Community Foundation in this way, you can become a Partner In Giving (or a "PIG" as we affectionately call them) with a donation of \$50 or more or you can consider leaving a legacy gift in your will

as all endowed funds help CFNCW do its grant-making work every year.

In the end, the real heroes of this story are YOU – the donors who chose to support charitable causes – who are stepping up to support this community when it needs you

For more information about any of the programs above, or the work of the Community Foundation, visit www.cfncw.org.





# New round of financial assistance coming soon

#### Submitted by Washington Department of Commerce

The governor announced last month he is authorizing additional financial support to help businesses most likely to be impacted by these newest round of restrictions.

Currently, the state department of Commerce is working on a new round of \$20 million in Working Washington emergency grants. Information about eligibility and maximum grant amounts will be available within the next two weeks. As a reminder, in the first two rounds of grants, maximum awards were \$10,000. Details will be posted to Commerce's COVID-19 business page as soon as applications are ready.

Commerce is also using an additional \$30 million in federal CARES Act funds to leverage additional financing from private investors and create a loan program. The loans would provide favorable terms for businesses struggling to access traditional financing. These loans will serve as a bridge for small- and medium-size businesses toward a sustainable recovery. This is a new program that will take some time to establish. Commerce will provide details in the coming weeks about when loans will be available.

The state is also assessing if any additional CARES Act funding remains and could be distributed to businesses before the funds expire on Dec. 31.

We know this is an incredibly challenging and uncertain time for small business owners and their employees. If you haven't already checked, there may be resources available from your county or through the U.S. Small Business Administration. In addition, the Small Business Develop-

ment Center operated by the SBA and Washington State University is an incredible resource to help you navigate available SBA loans and provide you with no-cost business consulting to help you retool or update your business plan.

# Free training courses for small business owners and entrepreneurs

Gov. Inslee has proclaimed November Global Entrepreneurship Month (GEM) in Washington state. To celebrate, the state department of Commerce ahs created nearly 50 live and on-demand recorded events that will explore the idea of starting a new business, pivoting an existing one, or rebuilding and restarting a business that had to close or start anew.

Topics range from sourcing capital and guerilla marketing, to exports, ecommerce and pivot or exit strategies. Each session is hosted by experts in their respective fields, and there is no cost to participants. Sessions are filling up fast, so you want to make sure you register for the live classes.

# **BUSINESS QUOTE OF THE MONTH**

Success is not final; failure is not fatal: it is the courage to continue that counts."

Winston Churchill



# REAL ESTATE

DECEMBER 2020

WENATCHEE BUSINESS JOURNAL / NCWBUSINESS.COM

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	Seller												
		Sale Price	Street		City	Legal acreage	Living area	Year Built	Bed- rooms	Bath- rooms	Garage Area	Pool	Fire- place
WANAMAKER JEFFREY & SHELLI	PRICE RANDALL EDWARD & SUZANNE MARIE	\$8,225,000	DYE	RD	LEAVENWORTH	1.0000	2298	1984	3	2	528.0	N	γ
	KATT KYLE A & LACEY J	\$2,850,000	KEY	LN	CHELAN	0.1900	1986	2004	4	3.5	0	N	Y
BARRON BRIAN C	MC MANIGAL MARK R & DEBORAH L	\$2,850,000	SHYPOKE	PL	ENTIAT	0.8600	2146	2015	3	3	1775.8	N	Υ
HOOPER THOMAS M & VIRGINIA A P	PLOUF JOSEPH & TRICIA	\$2,200,000	BOBCAT	LN	CHELAN	0.1000	2058	2018	3	3	0	N	γ
SUMMERHOME 7730 LLC M	MARTIN DEBORAH A	\$2,145,000	LAKESHORE	RD	CHELAN	0.8500	1526	1942	3	I	0	N	Y
DONALD GREG & CHERYLE S	SCHOCH EUGENE B TRUSTE	\$2,145,000	NORTH	RD	PESHASTIN	5.0000	2159	2007	4	3.5	320.0	N	N
WILKERSON DANIEL & NICOLE SCHULTZ S	STRAND HARVEY A	\$2,145,000	ICICLE	RD	LEAVENWORTH	0.2900	2312	1999	4	3.5	600.0	N	N
DONALD GREG & CHERYLE S	SCHOCH EUGENE B TRUSTE	\$1,939,100	NORTH	RD	PESHASTIN	5.0000	2159	2007	4	3.5	864.0	N	N
DE DONATO JULIE A & MARK A C	CORNEA NICHOLAS JR & JUNE SILVA	\$1,918,607	NORTH	RD	WENATCHEE	1.8000	4850	1993	5	3.5	832.0	Y	Υ
HOTEL EUROPA LLC A	ALPEN HAUS BUILDING LLC	\$1,845,000	FRONT	TZ	LEAVENWORTH	0.0700	2700	1910			0	N	N
STOLL JOSEPH & ANGELA D	DELL RYAN	\$1,845,000	DRY LAKE	RD	MANSON	6.2400	2621	2018	3	2.5	768.0	N	Y
AUGUSTINE MATTHEW & LINNEA T	TUCKER KIRSTEN L & WILLIAM A JR	\$1,798,000	BLUE SKY MEADOWS	RD	LAKE WENATCHEE	21.8500	2073	2003	2	2	1275.0	N	N
SALIBA HANI & DANIELLE L D	DONALD GREG & CHERYLE J	\$1,730,000	KARMA KANYON	DR	CHELAN	0.5400	2778	2009	3	3.25	1620.0	Y	N
HARRIGAN RYAN P & JENNIFER D REV	WHITE STEPHEN A & TERRY L	\$1,450,000	CREST	DR	CHELAN	0.6500	2185	2006	5	3.5	1298.0	Y	N
	PHILBIN CAYIN & MISTY	\$1,400,000	LAKESHORE	RD	CHELAN	0.2100	2638	2015	4	3	264.0	N	Υ
TEMPELIS ANDREW J & SARA H C	CONGDON RALPH ETAL	\$1,400,000	LAKESHORE	RD	CHELAN	0.3700	820	1928	2	1	0	N	Y
TEMPELIS ANDREW J & SARA H C	CONGDON RALPH ETAL	\$1,384,930	UNASSIGNED		CHELAN	1.1500	0	0			0	N	N
·	YAN LUNSEN LINDA L	\$1,375,000	HIGHPOINT	PL	CHELAN	2.5500	2744	1989	3	2	832.0	Y	N
WILLIAMS ALISON & SAM F WILLIAMS III V	WEBER JEFFREY & KRISTI	\$1,325,000	SR 150		MANSON	0.5300	2204	2010	4	5	700.0	Υ	N
	LEBENWASSER LLC	\$1,300,000		RD	LEAVENWORTH	1.0000	3356	2010	4	6.5	550.0	N	N
STEPHENS RICHARD B & TERRY D	IVERSEN SVERRE ETAL	, , ,	UNASSIGNED		MANSON	0.0500	0	0			0	N	N
STEPHENS RICHARD B & TERRY D	IVERSEN SVERRE ETAL		WILLOW POINT	RD	MANSON	0.7000	2576	1991	4	3	0	Y	Y
BEENE SIEPHENS	PARMENTER SIGNATURE HOMES LLC	\$1,200,000		RD	WENATCHEE	1.5900	4227	2019	4	5	1521.0	N	Υ
	BUCK JEFFREY	\$1,148,950		RD	MANSON	32.5700	2968	2004	3	3	1938.0	γ	N
	ADAMSON JAMES N & CAROL D		UNASSIGNED	ND	LAKE WENATCHEE		0	0	,	,	0	N	N
•	CSGSPEC LLC	\$1,145,000		WAY	CHELAN	0.3500	0	0			0	N	N
	EDMONSON STEVE S & TARRI L		UNASSIGNED	WAI	ARDENVOIR	1.9900	0	0			0	N	N
•	MONTGOMERY MARY L	\$1,100,000		DR	WENATCHEE	0	1542	1986			528.0	N	N
,	GEORGE JIM & SHARON TRUSTEES	, , ,	LAKE WENATCHEE	HWY	LAKE WENATCHEE	0.2400	0	0			0	N	N
	COLLINS FRANCIS   V TRT	\$1,065,000	BRAE BURN	RD	LAKE WENATCHEE	0.3000	0	0			0	N	N
	•		SR 150	עא	MANSON	0.0600	0	0			0	N	
	DIVERS JAMES F & BARBARA E	\$985,000		CT									N
	UDDIN GHAYAS & JOY	\$960,000	BROADCREST	СТ	WENATCHEE	0.3600	0	0			0	N	N
	FRITZ BRANDT J & REBECCA A	\$957,000	UNASSIGNED	AVE	LEAVENWORTH	0.1300	0	0			0	N	N 
·	BROGAN MARJORIE J	\$950,000	PLEASANT	AVE	WENATCHEE	0	1352	1998			462.0	N 	N
	MONAHAN JOSEPH T & ANGELA R	\$950,000	UNASSIGNED		WENATCHEE	20.0000	0	0			0	N	N 
	PHH MORTGAGE CORPORATION	\$875,000	METHOW	\$1	WENATCHEE	0.1600	1144	2008			0	N 	N 
	WEYER STEPHEN & LORI	\$875,000	KING	ST	WENATCHEE	0.0000	607	0			0	N	N
	BIRCH MOUNTAIN LLC	\$850,000	SKY CREST	LN	WENATCHEE	1.0000	0	0			0	N	N
	FERRARO CHRISTOPHER J	\$850,000	SABIO	WAY	CHELAN	0.5500	0	0			0	N	N
M	SCHULTZ ROBIN MARSHALL ETAL TERESA N & RICHARD W	\$845,000	METHOW	ST	WENATCHEE	0.1600	1144	2008			0	N	N
MAKSHALL KICHAKD W & KITA K	MARSHALL	\$845,000	MCDONALD	LN	MANSON	1.0400	780	2001	I	I	576.0	N	N
	ALEXANDER DANNY L & DENISE E	\$830,000	RIVER	RD	PLAIN	0.5600	0	0			0	N	N
•	BAXTER MARK J	\$800,000	BURCH MOUNTAIN	RD	WENATCHEE	0.7200	2695	1978	3	2	660.0	N	Y
	R & T ORCHARDS LLC	\$795,000	MAPLE	TZ	WENATCHEE	0.3300	1176	1964		I	0	N	N
	BASRAK TED & BENSON JENNIFER	\$790,000	RIVER	RD	PLAIN	0.7500	0	0			0	N	N
	LEVY DARREN B	\$790,000	DIEDE HILLS	LN	WENATCHEE	1.0700	0	0			0	N	N
SIKES THERESA M P	PETERSON TIMMIE J	\$765,000	UNASSIGNED		MANSON	0.3100	0	0			0	N	N
RICKERT ERIC J & CHRISTINE A S	SCHRIEFER ROB T & SYLVIA O HARA	\$756,356	CHUMSTICK	HWY	LEAVENWORTH	8.0000	0	0			0	N	N
GARTON KENNETH L & CHARLENE E ETAL M	MAHAN RONALD D & CHERYL J	\$750,000	NIXON	AVE	CHELAN	0.1000	0	0			0	N	N
JACOBS MICHAEL A & KIRSTEN M GARNER ETAL B	BURGE LORI	\$720,000	HILLCREST	PL	CHELAN	0.5500	0	0			0	N	N
ANDERSON RUSSELL J & CONNIE S	SCOTT TIMOTHY M & BECKY K	\$712,500	LITTLE BUCK	LN	MONITOR	0.7900	0	0			0	N	N

TOP PF	ROPERTIES – C	cto	ber 202	20	– con	tinu	ed	fror	n p	age	17		
Buyer	Seller	Sale Price	Street		City	Legal acreage	Living area	Year Built	Bed- rooms	Bath- rooms	Garage Area	Pool	Fire- place
EHERENFIELDT STEWART KARI	EHERENFIELDT KARI A ETAL	\$700,000	GEHR	ST	WENATCHEE	0.2300	1260	2004	4	2.5	0	N	Y
ABREU AMADOR & MELISSA BARNES	MOYE MICHAEL E & LINDA S TRUSTEES	\$699,000	GRANDVIEW	LN	CHELAN	0.5100	0	0			0	N	N
TIMM CRAIG E & KAREN M	WAGNER RODNEY V III & TAWNI T HART- Wagner	\$675,000	MIRABELLA	DR	CHELAN	0.5300	0	0			0	N	N
REYKDAL GORDON K & MOLLY M	HOBBS WILLIAM N & KAY C	\$658,000	CAPRI	RD	MANSON	0.5800	0	0			0	N	N
MOBRATEN DARYL W & WANDA M	MENDOZA MIGUEL & LIZBETH VIVEROS	\$649,000	MAYER	DR	CHELAN	0.2900	0	0			0	N	N
BECKER HOMES LLC	FRITZ BROOK E ETAL	\$649,000	MIRACLE MILE		LAKE WENATCHEE	0.3200	0	0			0	N	N
HIGHTOWER AMY E & BRANDI N	HURD AND ROETER LAND COMPANY LLC	\$649,000	PITCHER CANYON	RD	WENATCHEE	9.2900	0	0			0	N	N
SCHAFER MERLE J & ELISIA	ZIMMER KIMBERLY	\$645,000	KOHN	DR	MANSON	0.3700	0	0			0	N	N
JONES MAUREEN A	SPRINGWATER DEVELOPERS LLC	\$627,000	SILAS	LN	WENATCHEE	2.8500	0	0			0	N	N
COOK PATRICK H & PAULINE D	WENATCHEE HEIGHTS LLC	\$617,000	ARIA	LN	WENATCHEE	5.0000	0	0			0	N	N
BRENNICK GARY S & KAREN S	CENOTTO JANET E	\$610,000	PERRY	ST	CASHMERE	0.1500	1024	1910	2	1	1206.0	N	N
SECRETARY OF HOUSING & URBAN DEVELOPMENT	LAKEVIEW LOAN SERVICING LLC	\$600,000	SCHONS	PL	WENATCHEE	0.1600	1100	1968	3	1.5	350.0	N	Y
LARSON SHAWN	BRYANT SAMUEL W & ROXANNE	\$600,000	RICHARED	DR	MONITOR	0.8900	0	0			0	N	N
K & B PROPERTIES LLC	MYRICK LARRY G & KATY	\$600,000	JOSEPHINE	AVE	DRYDEN	0.6100	1736	1969			0	N	N
R & P ROCK LLC	PARTON PROPERTIES LLC	\$599,000	US HWY 97		PESHASTIN	5.0000	980	1950	2	ı	0	N	N
FISH MICHAEL A & JILL L	OLSEN ERIC	\$583,000	UNASSIGNED		CHELAN	0.3800	0	0			0	N	N
MACKS ALAN	STAR ROCK LLC	\$582,000	NIXON	AVE	CHELAN	0.1000	936	1940	3	I	190.0	N	N
NESHOLM ERIKA J	DEMAREST STEPHEN H & DEBORAH A	\$580,000	ICICLE	RD	LEAVENWORTH	0.9800	2611	2009	5	7	750.0	N	γ
AJAJ ONE LLC	LAKE CHELAN VIEW PROPERTIES LLC	\$579,000	MARKESON	ST	CHELAN	2.7800	20637	1967			0	N	N
MANSON BAY MARKET LLC	COURTNEY JACK & GALE	\$579,000	SR 150		MANSON	3.3400	19440	1999			0	N	N
GRUENER DAVID & JOANN	WOOD ERIC & LAURA	\$570,000	GOLDEN HILLS	LN	WENATCHEE	1.3300	0	0			0	N	N
AJAJ ONE LLC	LAKE CHELAN VIEW PROPERTIES LLC	\$570,000	UNASSIGNED		CHELAN	3.4500	0	0			0	N	N
BOUKER ANTHONY P & GINA R	CHELAN HIGHLANDS LLC	\$570,000	GOLF COURSE	DR	CHELAN	0.2000	1770	2020	3	2	528.0	N	γ
ELEMENT HOMES LLC	DAVIS ROBERT N & FRANCES	\$560,000	NIXON	AVE	CHELAN	0.1400	768	1947	2	ı	264.0	N	N
WILSON JAMES J & STEVEN SEIGEL	HACKETT PAUL & MARIELLE	\$559,000	MERRY CANYON	RD	LEAVENWORTH	6.0800	0	0			0	N	N
DE BOER KAIA A & JOHN P	OLSEN ERIC	\$555,000	WHITFIELD	СТ	CHELAN	0.3700	0	0			0	N	N
MILLER ORCHARDS PARTNERSHIP	BUCHANAN KIM L & CAROL J	\$555,000	MISSION CREEK	RD	CASHMERE	2.4900	2528	1958		1	0	N	N
LINSTEDT BARBARA	BRITT KENNETH D & JONI L	\$550,000	UNASSIGNED		CHELAN	0.3500	0	0			0	N	N
GRUBB DOMINIQUE C	DELAGRAVE MELISSA ETAL	\$550,000	METHOW	ST	WENATCHEE	0.1700	784	1926	2	I	380.0	N	Y
LOUIE STEVEN & TRISHA ETAL	CHELAN LOOKOUT LLLP	\$540,000	BOBCAT	LN	CHELAN	0.0800	0	0			0	N	N
BITHELL TRISTAN T & JENNIFER R	CHELAN LOOKOUT LLLP	\$539,000	BOBCAT	LN	CHELAN	0.0800	0	0			0	N	N
FRANZEN SCOTT & JULIE	SIKES ORCHARDS INC	\$535,000	UNASSIGNED		CHELAN	22.6000	0	0			0	N	N
FRANZEN SCOTT & JULIE	SIKES BETTY MARCILLE	\$535,000	BOYD	RD	CHELAN	1.8300	0	0			0	N	N
HAUBRICK JAMES M	WILCOX CAROL D	\$535,000	WILCOX	LN	PLAIN	2.5000	0	0			0	N	N
CLAWSON LISA & SCOTT	CHELAN HIGHLANDS LLC	\$530,000	GOLF COURSE	DR	CHELAN	0.2100	1902	2020	3	2.5	442.0	N	Y
VANASSCHE JAMES M & JOY R	PARLETTE ROBERT L & LINDA R COMMUNITY TRT	\$514,000	UNASSIGNED		WENATCHEE	4.0900	0	0			0	N	N
LEPERA TODD & STASHKA	DAWSON DAVID M ETAL	\$503,500	UNASSIGNED		LAKE WENATCHEE	0.4700	0	0			0	N	N
DEMPSEY JOHN S & NISHA J PATEL	BOETZKE HOUSE LLC ETAL	\$500,000	BOETZKES	AVE	MANSON	0.1400	608	1950		I	0	N	N
CARELLI JOHN R & MAYUME V	CHELAN LOOKOUT LLLP	\$499,900	BOBCAT	LN	CHELAN	0.0900	0	0			0	N	N
OVECHKA GREGORY & STEPHANIE ETAL	CRYSTAL VIEW ESTATES	\$495,000	CRYSTAL CREST	DR	CHELAN	0.8300	0	0			0	N	N
HUGHES ALEXANDRA & D ACQUISTO RYAN	CHELAN LOOKOUT LLLP	\$490,000	BOBCAT	LN	CHELAN	0.0900	0	0			0	N	N
CHROBAK CHARLES & JESSICA GUSTELIUS	CHELAN LOOKOUT LLLP	\$490,000	MACKINAW	LN	CHELAN	0.0900	0	0			0	N	N
PFARR ROBERT & JULIANA J ETAL	CHELAN LOOKOUT LLLP	\$490,000	BOBCAT	LN	CHELAN	0.0900	0	0			0	N	N
MEDINA AVALOS LUIS & LETICIA MEDINA	RESTORATION HOME LLC	\$489,000	RED DELICIOUS	ST	ENTIAT	0.2000	1400	2000			0	N	N
EIDER PROPERTIES LLC	COPE LESLIE D	\$480,000	EASY	ST	WENATCHEE	1.2000	0	0			1600.0	N	N
BOSA CHRISTINE & MARLIN PETERSON	NUMRICH ERIC W	\$480,000	METHOW	ST	WENATCHEE	0.1500	1881	1920	2	I	0	N	N
CORTES AVALOS LUCIA	COLUMBIA REAL ESTATE INVESTMENTS INC	\$475,000	CRESCENT	ST	WENATCHEE	0.1500	616	1949	I	I	0	N	N
CRITCHLOW BRIAN K & TAYLOR D	SHELBY STARKE JR	\$470,000	NAHAHUM CANYON	RD	CASHMERE	10.4500	0	0			0	N	N
WUERL MELISSA M & ADAM M	CHELAN LOOKOUT LLLP	\$469,500	BOBCAT	LN	CHELAN	0.0800	0	0			0	N	N
TRAN ANH & LINDA HING	CHELAN LOOKOUT LLLP	\$467,500	BOBCAT	LN	CHELAN	0.0800	0	0			0	N	N
PARK CHRISTOPHER & LAURA	CHELAN LOOKOUT LLLP	\$467,000	BOBCAT	LN	CHELAN	0.0800	0	0			0	N	N
KOCHER MICHAEL & KIMBERLY	CHELAN LOOKOUT LLLP	\$465,000	BOBCAT	LN	CHELAN	0.1000	0	0			0	N	N
MARTINEZ NANCY ETAL	ROSENAU MONIQUE	\$465,000	VISTA	PL	WENATCHEE	0.0000	1343	0			0	N	N
SANCHEZ ALFREDO	ARNOLD KIMBERLY J	\$456,800	MILLER	ST	WENATCHEE	0.0700	784	1910	2	I	320.0	N	N
COBB PATRICIA O ETAL	COREY DEIDRA	\$455,000	UNASSIGNED		LAKE WENATCHEE	0.2100	0	0			0	N	N
					TOP P	POPE	DTIEC	Oc	bobor	2020	CEE	PACE	10

**TOP PROPERTIES – October 2020 - SEE PAGE 19** 

TOP P	ROPERTIES – C	Octo	ber 20	20	– con	tinu	ed :	fror	n pa	age	18		
Buyer	Seller	Sale Price	Street		City	Legal acreage	Living area	Year Built	Bed- rooms	Bath- rooms	Garage Area	Pool	Fire- place
COBB PATRICIA O ETAL	COREY DEIDRA	\$454,000	GILL CREEK	RD	LAKE WENATCHEE	0.2100	1128	1920	2	2	0	N	N
COLCHUCK ENTERPRISES LLC	KOSTKA MARY & PETER	\$453,500	US HWY 2		LEAVENWORTH	0.0207	0	0			0	N	N
ACOSTA SAUCEDO GABRIEL & KRISHNA Y Gonzalez	BILES MERLIN & LOU LATHAM	\$450,000	CHERRY	ST	WENATCHEE	0.2000	1180	1906	3	2	0	N	N
ROSS ADAM C & RAEANNA E WYNEE	SAUGEN STEVEN & JENNIFER	\$450,000	ELBERTA	AVE	CASHMERE	0.1100	858	1906	2	I	0	N	Y
GARRARD DEBORAH ETAL	DOEDE TERRANCE P & CAROL E	\$440,000	UNASSIGNED		MANSON	3.6200	0	0			0	N	N
INMAN BRENDON & KATRINA	CHELAN LOOKOUT LLLP	\$440,000	BLUEBELL	LN	CHELAN	0.0900	0	0			0	N	N
PETERSON RICHARD P & JENNIFER H	LLOYD DANNY & BARBARA	\$440,000	CRYSTAL CREST	DR	CHELAN	0.3600	0	0			0	N	N
HAGEN TOR C & KATHERINE M	CRYSTAL VIEW ESTATES	\$440,000	CRYSTAL CREST	DR	CHELAN	0.7100	0	0			0	N	N
TARVER ROLLAND C	BYRD EDWARD C & SIMONA ESCHWIG	\$440,000	EASY ST		WENATCHEE	0.6200	1156	1954	3	I	960.0	N	N
BARROS JORDANNE V ETAL	EPPERS MICHAEL S	\$440,000	COVE	AVE	WENATCHEE	0.0000	1540	1967			0	N	N
LANE STEPHEN T & MARY H	CHELAN HIGHLANDS LLC	\$439,000	GOLF COURSE	DR	CHELAN	0.2000	0	0			0	N	N
COULTER DANIEL C	NASH JONATHAN D & ELIZABETH	\$437,500	TERMINAL	AVE	WENATCHEE	0.1900	1188	1999			0	N	N
SITKIN JONATHAN & SHARI MAYS	CHELAN LOOKOUT LLLP	\$435,000	BOBCAT	LN	CHELAN	0.0900	0	0			0	N	N
WIRTH STEPHEN W & AMY A SILVERNAIL WIRTH	PILLOW TYANA C	\$431,001	METHOW	ST	WENATCHEE	0.1500	1313	1920	2	1.5	220.0	N	N
FITZSIMMONS JOHN L & JENNIFER M	HIGHBROW DEVELOPMENT MANAGEMENT LLC	\$429,000	DIEDE HILLS	LN	WENATCHEE	6.0500	0	0			0	N	N
VALDES ENRIQUE E ETAL	VARGAS VITALINA F	\$425,000	3RD	ST	CHELAN FALLS	0.3700	898	1930	2	- 1	299.0	N	N
AGUIGUI ANTHONY E & JANEA R	AGUIGUI EDWARD G & ANNETTE M	\$425,000	PIONEER	AVE	CASHMERE	0.3900	1526	1906	4	I	286.0	N	N
FLORES SERENA	BRODERSON ANGELA J	\$425,000	MARTIN	PL	WENATCHEE	0.1400	1254	1952		1	0	N	N
MULVIHILL JOSEPH R & RACHEL N	AMORIN ROBERT N ETAL	\$425,000	APPALOOSA	LN	PLAIN	0.3000	1000	1990	I	I	0	N	N
MC GARVIE WEST PROPERTIES LLC	AMERICAN HOME MORTGAGE ASSETS TRT	\$423,450	SR 207		LAKE WENATCHEE	0.8000	821	2006	2	1	0	N	Y
CASAD ROBERT ETAL	RATHBUN LIVING TRUST	\$423,450	KAHLER	DR	LAKE WENATCHEE	0.0000	1266	0			0	N	N
WHITE LINDA L	GRAVES CHARLES C	\$420,000	GALLERS	ST	WENATCHEE	0.1200	1456	1998			440.0	N	N
KINMAN JESSICA L ETAL	AZURE LAKES INC	\$420,000	HEAVENLY	PL	CHELAN	0.4000	0	0			0	N	N
LAK CHASE K	YOUNG SHIRLEY A	\$415,000	STINE HILL	RD	DRYDEN	1.1700	3112	1974	3	2	396.0	N	γ
VAUGHN SHADRACK & AMBER	SMITH PETER S	\$406,000	UNASSIGNED		LEAVENWORTH	0.0900	0	0			0	N	N
ARRELL AYSIA & AUSTIN	BRANAM GEORGE E	\$406,000	YALE	AVE	WENATCHEE	0.1200	1096	1956	3	2	432.0	N	N
MACIAS GRICELDA L MURILLO & ORTUNO GERARDO S	QUEZADA JOSE J	\$400,000	US 97A		ENTIAT	0	672	1966			0	N	N
DODT ALEXANDRA R ETAL	SCHMIDT PAUL & TRUCANO NANCY	\$400,000	IST	ST	WENATCHEE	0.1700	1148	1947	2	- 1	384.0	N	Y
BODEN STEPHANIE D & PETER R	MILLER ONUMA P	\$400,000	UNASSIGNED		MANSON	6.2800	0	0			0	N	N
CANNON CHRIS & JERI	BINCKLEY WILLIAM M	\$400,000	CHIWAWA LODGE	LN	LAKE WENATCHEE	0.5000	0	0			2592.0	N	N
GURNARD GLEN D & TERESA L	CRYSTAL VIEW ESTATES	\$400,000	CRYSTAL CREST	DR	CHELAN	0.7600	0	0			0	N	N



The front of the Entiaqua Apartments faces Highway 97A and the rear faces the Columbia River.

# Entiaqua Apartments Phase 2 moving quickly

Story and photos by Gary Bégin

ENTIAT – With the resounding success of "Phase 1," the Entiaqua Apartments on the right bank of the Columbia River (as it flows south), is quickly nearing completion of "Phase 2" of the three-phase project.

The back porches of the threestory buildings face the river, which is about 100 yards away. Construction workers on the scene were optimistic that the Phase 2 structure would be done in late winter or early spring 2021. With Phase 3 starting soon thereafter. Each of the three phases will contain 12 apartments.

A newly asphalted parking lot was recently completed adjacent to the complex.

The apartments feature one and two-bedroom units with several floorplans and are pet friendly.

According to Goodell, "En-

tiaqua refers to rushing water" in the original Native American (Salish) language, so developer Doug Goodell decided to give that name to his project to honor the Entiat tribe, part of the Colville Confederation of Tribes.

"Every apartment has a large deck facing the river," he said, to give residents a waterfront view.

Together with co-owner/developer Tom Andrewjeski, the duo bought the 2.6 acre parcel for

\$340,000 in mid-2019 and have invested \$1.8 million for Phase 1, more expensive than the next phases, because "Phase 1 contains most of the infrastructure for the entire project," Goodell said

"We have enough space for 60 apartments," according to Goodell, but the project is purposely going slowly with one 12-unit structure being built at a time. Each independent structure has six 1-bedroom, 1-bath and six 2-bedroom, 2-bath units and rent for \$1,100 (700sf) to \$1,450 (1,000sf) each.

"It is an ideal location because it is halfway between Chelan and Wenatchee," he said. There will also be land specifically dedicated for a commercial retail area of 2,000 square feet, according to Goodell.

For more information, call Doug at 509-881-1955 or Tom at 425-761-9696.

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CONTINUED FROM PAGE 10

# Tri-Commission focus: fiber cable, wildfires



He expressed hope that future partnerships with other government and NGO's (non-governmental organizations) would result in mitigating all of the above.

Chelan County Commissioner Kevin Overbay said the county was working with the Chelan-Douglas Health District and received \$8 million for various COVID-19 relief efforts aimed at businesses and organizations. Overbay also said the county has distributed \$500,000 to non-profits around the county as well as \$250,000 to several fire/ems entities for various applications.

He mentioned COVID-19 vaccines could be ready by mid-December. Medical workers, especially long-term care facility workers and patients, would be given priority.

Jim Kuntz, executive director of the Chelan-Douglas Regional Port Authority, said his agency bought 72.5 acres in Malaga at 5375 Malaga-Alcoa Highway for slightly less than \$1.4 million, which averages to around \$19,000 per acre.

He said the land was a much needed addition to low land inventories currently carried by the Port. Kuntz stated that a water hookup was about one mile away. He also said another parcel was located in Douglas County that was equally valuable to add so that the Chelan-Douglas Port land inventory will remain competitive with Grant County as far as attracting new business ventures

Kuntz also said Pangborn Airport was at negative 66.7 percent of passenger traffic, but that was actually better than many other airports around the state. The average is negative 79 percent, due in whole to the COVID-19 pandemic.

He also expressed satisfaction that Pangborn flights remained at two per day, on par with the larger airports, even though Wenatchee is a much smaller market.

Talks are still ongoing with United Airlines, Skywest, Boutique Air and Alaska Airlines for other direct flights, but for



some reason, Denver and Phoenix are the locations being mentioned the most, according to Kuntz.

As of this meeting, 880 checks totaling \$4.2 million has been distributed to businesses in the bi-county region. The future bodes bright, according to meeting attendees, that the incoming Biden Administration will introduce a huge stimulus package, keeping the stock market and economy buzzing along at record high rates.

The Chelan County Commissioners decided not to raise the property tax rate by the 1 percent allowable by statute due to the dire straits of many small businesses and families

Guest speakers State Senator Brad Hawkins and State Representative Mike Steele said they have spoken to Congressman Kim Schrier regarding getting more funding for fiber cable connections from federal coffers.

Hawkins offered to draft a letter to Schrier and said he thought it would show great solidarity and one-mindedness if all local elected officials in the area join in signing the letter.

It was suggested that Senator Maria Cantwell be contacted as she is a key link on U.S. Senate committees handling energy policies, especially if Democrats win the two runoff elections for U.S. Senate in Georgia, giving them a Senate majority and thus more power to that party to head these important committees.

Chelan PUD Executive Director Steve Wright stated that the utility was in the process of replacing wooden telephone poles with metal ones to aid in wildfire mitigation efforts, but that this program was costly and also will take a while to complete.

Wright stated it was a \$5 million effort and was especially important to the Leavenworth area, which is listed by the state as a major hazardous area and highest risk in the state, pertaining to wildfires.

Wright said the PUD is hiring a consultant to identify best practices in regards to wildfire risk assessment. Wright said recent talks were encouraging with Washington State Director of Natural Resources Director Hillary Franz, which allows for less stringent rules for taking down "danger trees."

Several of the meeting participants wished retiring Chelan County Commissioner Doug England a happy retirement and thanked him for his many years of service to the county.

For more information on various aspects of this meeting, go to the Chelan PUD, County and Port websites.

Gary Bégin can be contacted via email: Gary@ncwmedia.net.



# GWATA UpSkill program adds Spanish access to website

### Submitted by GWATA

GWATA has updated its UpSkill website with direct access for the Spanish speaking community available here UpSkill Spanish.

Spanish speaking users can access all information in Spanish with just one click. All course work is available in multiple languages and can be completed on a desktop, laptop, tablet, or even cell phone.

"Aprovechen Esta Oportunidad Gratuita para educarse en tecnología digital y tener mas oportunidades de trabajo." - Joseph James Data Center Operations Analyst NTT DATA SERVICES

UpSkill brings free online training and resources for job seekers and professionals, educators and students, and lifelong learners in North Central Washington.

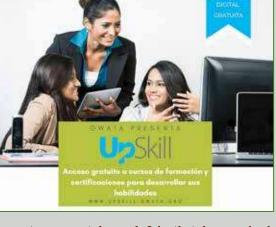
From Digital Skills to Soft Skills to Role Based Skills, individuals can access hundreds of free online training courses and low cost certifications in three technology fields.

### Why UpSkill?

The COVID-19 pandemic has created an economic crisis, forcing tens of millions of people out of work. As economies start to reopen, some jobs may not come back, at least not fast enough to

### **About GWATA**

Since 1999, GWATA (the Greater Wenatchee Area Technology Alliance) has served as the region's tech alliance, championing growth and development in North Central Washington. As a 501(c)3, GWATA's mission is to bring together people and resources in technology, entrepreneurship, and STEM education. For more information visit gwata.org.



meet demand. Jobs that do come back will require more digital skills.

In a post-COVID-19 world, all people – especially those from the hardest hit industries and most vulnerable communities – will need to learn new skills to rejoin the workforce prepared for in-demand roles in a more digital economy.

Microsoft, LinkedIn, and GitHub have brought together the best of their resources to support this recovery, including using data to understand the most in-demand roles, offering learning and certifications for those roles, and equipping job seekers with tools to help them get hired.

Local employers are encouraged to share the UpSkill website with their employees as a resource for online training and upskill opportunities. Employment agencies can tap into the program and offer the tools to individuals who need new skills for the digital economy. All of the information can be found at *upskill.gwata.org*. Additional assistance with UpSkill is available based on needs and location.

GWATA is collaborating with several regional partners on UpSkill, including WSU Extension, Career Connect North Central Network (led by Apple STEM Network and the North Central Workforce Development Council), and Worksource to further reach individuals and businesses throughout Chelan, Douglas, Okanogan, Grant, Adams, and Ferry Counties.

# **BUSINESS TERM OF THE MONTH**

# What Is an Acid Test?



An acid test is a business's short-term assets minus accounts receivable and inventory, divided by short-term liabilities. This is a test of a company's ability to meet its immediate cash requirements. It is one of the more common business ratios used by financial analysts.



Just before the pandemic, I wrote a markets. If there's one thing we gained over terribly timed article entitled "nothing stops the stock market." Of course, stocks promptly took one of the steepest, deepest

> dives in history, and I had a good laugh at myself (while also crying a little).

However, that article looks a lot better in hindsight. At the moment I'm writing this, the S&P 500 is up more than 10% in 2020. If a global pandemic and one of the worst recessions in history couldn't keep the stock market down for more than a couple months, what

While I do think the stock market is a little too enthusiastic, there are many reasons to be optimistic.

**MARKET** 

**UPDATE** 

Brad

Blackburn

News of highly effective vaccines is the most important reason for optimism, but the election brought good news for the stock market too.

Under a divided government, gridlock is likely to reign. That means the Trump tax cuts won't be reversed, and the big tech companies won't be hassled. On the trade war front, while high tariffs with China are likely to remain, the trade war will be waged muchless chaotically.

Finally, the Fed is committed to keeping interest rates low even if inflation finally starts to rise.

A favorite axiom of the financial world is the "the stock market hates uncertainty." If that's true, it explains the optimism in the the last month, it's certainty. Of course, the news isn't all good.

The pandemic is growing, shutdowns are here again, and the economy is slowing. Further, we haven't experienced lockdowns without the government shoveling trillions of dollars into the economy - which isn't likely to be repeated anytime soon. So, the coming months might be hard. However, even if we fall into another steep recession, the stock market may ignore it because promising vaccines are merely months

At this point, I'm not sure what can slow down the stock market. However, times like this are often when stocks surprise investors

'In the same way that the best time to buy stocks is when there's "blood in the water" (March 2009 for example), the best time to sell stocks is often when the water is calm and beautiful. That's certainly not a recommendation to sell all your stocks and hide the money in your backyard. But investors should keep their guard up and not get complacent - especially when the future looks rosy.

**Brad Blackburn**, CFP<sup>®</sup>, is the owner of Blackburn Financial, Registered Investment Advisor at 121 Cottage Ave., Cashmere. He can be reached at 509-782-2600 or email him at brad@blackburn financial.net.

Editor's Note: Brad Blackburn's views do not necessarily reflect that of NCW Media ownership.

# #ResistTyranny: We Are Not Government Property

The Libertarian Party of Washington calls on Governor Jay Inslee to stop killing small businesses

For nine months Governor Inslee has played whack-a-mole with mandates on Washington's small businesses, contributing to record profits for big corporations like Walmart and Amazon. Hundreds of businesses representing thousands of individual livelihoods have had to close their doors, ignored by the state without recourse. Depression has skyrocketed. With (his recent) rollout of harsh restrictions, Inslee is yet again harming the very people he claims to want to help.

"Force and coercion have turned a health crisis into a war," says Layla Bush, Deputy Communications Director for the Libertarian Party of Washington (LPWA).

Jason Hoff, owner of Evergreen Lanes in Everett, has complied with every prior order, even staying completely shut down for five months. Now he faces forced closure once again. "We have a negative family income already in 2020," Hoff says. "We cannot afford to lose more, and the state has already proven it is incapable of keeping small business

Business owners like Hoff need the flexibility to be able to protect both their customers' safety and their own livelihoods. All human activity comes with risk, and when the government uses force to control risk on everyone's behalf, it forces massive destruction elsewhere. And then its "relief" gets funneled to corrupt crony corporations.

"Individuals are best suited to make decisions on their own physical and fiscal health. Not bureaucrats who don't know or care anything about their situation or needs," says Anthony Welti, Community Relations Director of LPWA. "We are not government property. You own yourself, and no government



has authority to decide your life's work is not 'essential.' One-size-fits-all forced lockdowns need to end immediately."

Washington needs cooperation among businesses and individuals who have the right and responsibility to choose their own levels of risk - and innovate solutions voluntarily.

Jason Hoff says he will attempt to stay open as long as possible under guidelines from the prior phase of the governor's orders. He's calling on business owners across the state to #ResistTyranny and join him.

LPWA stands with business owners who resist the state's arbitrary use of force to destroy livelihoods, and calls on Governor Inslee to rescind ALL of his Executive Orders regarding covid-19.



The Libertarian Party of Washington (LPWA) is the state-affiliate of the national Libertarian Party in the state of Washington, the third largest political party in the state and country. The party advocates for constitutionally restricted government, sexual and racial equality, LGBT rights, decriminalization of scheduled drugs and prostitution, supports school choice, privatizing the ferry system and portions of the state highways, eliminating predatory speed-traps, supports tribal sovereignty, private investment in water and natural resources, supports industrial hemp investments, significant cuts to government spending and taxation, protection of natural rights, and operates under a nonaggression pact. Libertarians align across the political spectrum, but generally advocate against statist practices. Libertarian political affiliation is best understood by the Nolan chart, rather than the standard left/right paradigm. (Wikipedia)



# Newhouse wants to be 'chair' of Congressional Western Caucus

Submitted by Rep. Dan Newhouse

In Central Washington, we understand all-too-well the frustrations that come from feeling like rural communities are being ignored.

This is especially true in our nation's capital and why I take my responsibility as the voice for Central

Washington very seriously.

As one of 435 Members in the House of Representatives, I work every day to educate my peers about the priorities and issues facing our district.

For the past few years, I have served as a Vice Chairman of the Congressional Western Caucus, a

bipartisan coalition that aims to advance priorities of rural America.

The Western Caucus provides an opportunity for Members not just in the West, but from across the country - from Alaska and Arizona to South Carolina and Louisiana — to advocate for our constituents through a platform that unites, elevates, and strengthens our voices.

As a Caucus, we advocate for legislation and policies that empower rural communities.

We have worked to encourage responsible resource development and energy independence, increase access to public lands and promote multiple-use, protect our communities from wildfires, support our nation's agriculture industry, and strengthen the water infrastructure that makes our way-of-life possible throughout the West.

Together, we have spearheaded efforts to modernize the Endangered Species Act, working alongside the Trump Administration to - finally - delist the gray wolf and allow for state and local entities to manage gray wolf populations.

We have made a lot of progress, but there is much more to accomplish.

While our Members represent diverse populations, we have a common interest in standing up for rural

America. That is why I am proud to launch my bid for Chairman of the Congressional Western Caucus.

As a lifelong resident of Central Washington and a third-generation farmer, I have a unique understanding of the negative impacts federal decisions and onesize-fits-all regulations can have on our communities.

I want to use this experience to expand the influence of the Caucus and protect the values of rural communities throughout the West and beyond.

As Chairman, I will continue to advocate for the priorities of Central Washington and rural communities across our great country, and I look forward to serving as a Voice for the West.

Wenatchee Business Journal **22** • DECEMBER 2020

# Treatment of Native Americans: Man's inhumanity to man

While long haul trucking a year and a half ago, I was it with government handouts. Look at your nearby directed to travel north from I-80 in western Nebraska into South Dakota to pick up a load. In the northwest corner of Nebraska, I entered the Rosebud Indian Reservation. For

**GUEST OPINION** Frazier Strutzel

over three hours I traveled through the most desolate landscape I have ever seen. Most of the homes were in sad repair and with very few out buildings.

Most yards were strewn with broken down vehicles. I thought to myself, how could a young person value life growing up in that environment? It was a deeply saddening experience.

For many years now I have studied the plight of our Native Americans. I grew up with the "Cashmere Baker Family" and the "Cheers Family of Chumstick." Also, the James Family of Monitor was treated by my family as family. These neighbors

were Wenatchi and Yakima natives.

Being a Marine I watched the stories of Ira Hayes a Pima Indian from New Mexico and the Marines and Soldiers who served our country. I have watched proud Natives who had everything taken from them by us, stand when our flag was threatened. As I traveled through the Rosebud, I looked for any signs of civility. There were new schools and government buildings with not much attendance that day.

Looking for some sign of the culture of the reservation I stopped at a convenience store. It was well occupied and obviously a center for the community.

I left the reservation and entered South Dakota with a sad feeling in my heart. I had seen the same on other reservations I had passed through. I have seen the results of these people assimilating with the rest of the population in towns and cities. My question is "What have we done to these still Proud people"?

We have taken their land and way of life and replaced

reservations and see what government bureaucrats do for the population in general. That result could not be a sadder indictment. The only relief being the ones who broke from their Government prescribed tribal lands. Many of these natives ended up with higher education and a much better future. In reality there is not enough encouragement to gain this education and "stay" on the reservation.

The treatment of our Native Americans by our government is full of cases of taking their lands and relegating them to lands we did not value. Chief Moses, Chief Joseph and Chief Kamiakin were educated at the mission in Lapwai, Idaho. These men were able to represent their tribes with wisdom and signed Treaty's that represented the true wishes of their people. One president signed these Treaty's into law only to have them reprieved by the next president. The Trail of Tears is the fully documented removal of Cherokee, Creek, Seminole, Chickasaw and Choctaw Indians from their homelands by our government.

"The demeaning of our Native Americans by our government with us standing idly by needs to change.

Titled the Indian Removal Act this genocide is comparable to the Bataan Death March where the Japanese troops forced American and Philippine troops to march 65 miles without food or water. In both forced march's thousands died. In his recently published book Rolland Schmitten documents the sixty to seventy Wenatchi tribal members camped at Grasshopper Meadows in the White River, fall of 1858. Mistakenly identified as Yakima renegades who had killed and kidnapped many whites in the Yakima area,



the calvary ordered the men to line up and killed them all. They then turned their guns on the women and children and killed all of them. They didn't even bury the dead. Only two teenage boys assigned to manage the horses hid and survived.

"A Broken Trust" is a documentary revealing the strife of the Sioux of the Fort Peck reservation in northeast Montana.

The residents are riddled with drugs, alcohol and sexual assaults and molestations. One lady who was sexually assaulted first in her early teens and continually from that point on now has five children of her own. As a single mom she has joined the Tribal Police and see's the strife daily. She estimates that over 60 percent of the young girls are sexually abused, some as early as the age of eight and on up. The problems stem from a lack of judicial reaction to the crimes. The judges are appointed by bureaucrats and are almost always liberal hacks. Their incompetence results in criminals being released back into the population immediately. This lack of enforcement has resulted in "Sex trafficking on tribal lands old problem new name" another documentary. Without competent courts the police often throw up their hands and, in some cases, engage in the crime they should be protecting their own people against.

The demeaning of our Native Americans by our government with us standing idly by needs to change. The "government is the answer" solution has always been wrong and a brand-new approach needs to happen. Lenient liberal judges are damaging an already damaged people. What can be done?

I also trucked in and out of the Navaho Nation in the Four Corners of northwest New Mexico. They have turned their land into a bounty of farms. Oil has given them the ability to Irrigate lands and create a thriving nation. Learn from them and put farms first.

The government can create the irrigation and turn wasteland into viable farms. Our proud unions can open recruitment venues for their much-needed skilled labor on Reservations. Return their buffalo and manage deer and elk herds for hunting. Reward education and keep them on the reservation when possible. These are just some of the ideas I have, and I know Native Americans have many more.

In conclusion EMPOWER THEM.

Frazier Strutzel is a North Central Washington resident, former Marine, member of the Wenatchee American Legion and advocate for various causes.

# WASHINGTON STATE SENATOR Brad Hawkins PROUDLY SERVING WASHINGTON'S 12TH DISTRICT

12th District senator believes state budget could balance with use of rainy day fund and modest adjustments

# Hawkins encouraged by improved state revenue forecast

OLYMPIA – State Sen. Brad Hawkins said he was encouraged by the state's updated revenue projection released Nov. 18 by the Washington State Economic and Revenue Forecast Council.

The council's November revenue forecast estimates revenue for the upcoming state budget cycle.

n increase of \$634 million for the ing budget without tax increases is

current 2019-2021 biennium and an increase of \$328 million for the 2021-2023 biennium.

"This continues to be encouraging news," Hawkins said. "While the forecast doesn't take into account any potential economic impacts from Governor Inslee's most recent COVID restrictions, it does demonstrate to The outlook was adjusted up with lawmakers that balancing the upcom-

State economists are forecasting a projected budget deficit of nearly \$3 billion over the next four years. Hawkins points out that the current balance of the state's Budget Stabilization Account, often referred to as the "rainy day fund," is healthy \$2

"As bad as the COVID pandemic has been, this forecast shows that our state can achieve a balanced budget for the next two years without tax increases by utilizing our rainy day fund and making some modest and measured reductions in programs," Hawkins said.

"This needs to be said so that if and when new taxes are proposed, people don't mistakenly think they are necessary to balance our budget," Hawkins added.

"I personally think - after all that people and businesses have endured - that tax increases are the last thing lawmakers should be considering in the coming years."

The next state revenue forecast will be issued in March 2021.

Visit us online at

src.wastateleg.org and follow on Twitter @WashingtonSRC.



In mid-November, Governor Jay Inslee announced a new cap on fees charged to restaurants by thirdparty delivery platforms, such as Uber Eats, DoorDash, GrubHub, Postmates and others.

"We recognize the challenges posed by COVID-19 to our restaurant community, and we're grateful to third party delivery platforms that have made it possible for Washingtonians to continue supporting local restaurants, and allowed many businesses to stay open," Inslee said.

"However, these are difficult times. We all must sacrifice during these uniquely challenging times to both support our businesses and slow the spread of COVID-19. We encourage Washingtonians to support their local restaurants safely through delivery and take-out options that are available."

The proclamation caps delivery fees at 15% and total fees at 18% of the purchase price of an order. Third party delivery platforms have seen increased usage as fewer people are dining indoors this year due to health restrictions and concerns over contracting COVID-19.

The proclamation is similar to measures taken in several cities around Washington. It took effect Nov. 25.



# Cashmere's Aplets & Cotlets celebrates 100th Anniversary

Cashmere's iconic Aplets & Cotlets celebrated its 100th Anniversary in

Be sure to read the January 2021 Wenatchee Business Journal for the full story.







# Chamber: Gov. Inslee has 'put people out of work'

Submitted by Confluence Health and Wenatchee Chamber of Commerce

The Business Community in North Central Washington has worked hard throughout the COVID-19 pandemic to serve as protectors, not infectors.

Our local businesses provided masks to their employees and customers; they changed their business models to serve customers online, at the curb, with take-out and delivery; they rearranged floorplans to create more space for people to be physically distanced; they provided employees sick time and work from home flexibility to allow people to stay as healthy and safe as possible.

As we continue to navigate the COVID-19 pandemic, the business community commits to continue protecting the health and safety of its employees and customers.

Businesses have done their best to provide a structured and safe space for our community to go where masking and physical distancing is creatively encouraged, and when necessary enforced.

Those structured activities are exactly what our community needs as we move indoors for the winter.

"Now instead of going to our local museum to take in the latest exhibit, the movie theater for a show, or a local fitness center for a workout where safety guidelines of masking, social distancing, and disinfecting are mandated, people will choose to gather in their homes where these guidelines are not being followed," said Shiloh Burgess, Executive Director of the Wenatchee Valley Chamber of Commerce.

COVID-19 is spreading, but not necessarily because of our region's businesses and employers.

The engagement and effort of our region's compliant businesses is helping. Their diligent sacrifice is paying off. Accordingly, The Wenatchee Valley Chamber of Commerce (WVCC) believes there must be a "second" look and careful scrutiny of the curtailments

announced (in November by Gov. Inslee). That scrutiny should include public health, business and elected officials from across the state.

Putting thousands of people out of work at this time of the year is not the way to gain public acceptance and support to control the spread of COVID -19. The process must be changed

COVID-19 is posing a critical threat to our community, our cases are doubling weekly and our hospital capacity is about to be tested

The hospital ICU capacity is currently 18 beds. Of those 18 beds, 8-12 are typically utilized for non COVID patients and 2-3 are treating COVID positives.

A dedicated COVID unit (non-ICU) has been stood up to add an additional 12 beds without curtailing other necessary but non urgent/emergent care. Currently, 8 out of the 12 are in use

"Cases are currently spreading dramatically, and it appears that many of the cases are the result of in-home social gatherings without continuous masking and maintaining social distancing.

The difference between controlling the amount of disease in this region is up to all of us," said Dr. Peter Rutherford, CEO of Confluence Health.

The WVCC and Confluence Health strongly encourage all business owners, employees and community members at large to be COVID conscious and safe in public, at work and most importantly at home.

This means wearing a mask when you're in public or with anyone outside of your household, wash your hands frequently, stay 6-feet away from others and do not gather with more than five people outside of your home. If you do need to be with people outside of your home, please wear a mask the entire time you are with them.

Please do your part to protect our community and get our businesses back open.



## IRS 2020 Criminal fraud report

# \$2.3B attempted theft

Submitted by IRS

WASHINGTON, D.C. – The Internal Revenue Service released the Criminal Investigation Division's annual report, highlighting the agency's successes and criminal enforcement actions taken in fiscal year 2020, the majority of which occurred during COVID-19. A key achievement was the identification of over \$10 billion in tax fraud and other financial crimes

"The special agents and professional staff who make up Criminal Investigation continue to perform at an incredibly high-level year after year," said IRS Commissioner Chuck Rettig. "Even in the face of a global pandemic, the CI workforce initiated nearly 1,600 investigations and identified \$2.3 billion in tax fraud schemes. This is no small feat during a challenging year, and their work is critical to protecting taxpayers and the integrity of our tax system."

Key focuses of CI in fiscal year 2020 included COVID-19 related fraud, cybercrimes, with an emphasis on virtual and cryptocurrencies, traditional tax investigations, international tax enforcement, employment tax, refund fraud and tax-related identity theft.

In response to COVID-19 related crimes, CI special agents quickly adapted their investigative techniques to initiate cases into fraudulent claims for Economic Impact Payments, Paycheck Protection Program loans, and refundable payroll tax credits from the Coronavirus Aid, Relief, and Economic Security Act.

"This year, more than any in recent memory, demonstrated the extraordinary agility and adaptability of the CI workforce," said Jim Lee, Chief of CI. "Clearly, unscrupulous individuals sought to exploit the economic safeguards put in place to buttress a nation in crisis. These individuals and groups were instead met

with a cadre of special agents determined to thwart their efforts."

In fiscal year 2020, CI initiated 1,598 cases, applying 73% of its time to tax related investigations. The number of CI special agents increased by one percent, following special agent hiring to offset planned retirements. CI continued increasing its usage of data analytics and strengthening its international partnerships to assist in finding the most impactful cases. One important partnership remained the Joint Chiefs of Global Tax Enforcement (J5); a transnational committee comprised of tax organizations from five countries. In FY 2020 alone, more information was shared regarding cryptocurrency, tax crimes, and related enforcement, than in the previous ten years combined. CI also saw the first guilty pleas for a case under the J5 umbrella.

As the only federal law enforcement agency with jurisdiction over federal tax crimes, CI has one of the highest conviction rates in federal law enforcement – at 90.4%. The high conviction rate reflects the thoroughness of CI investigations and the high caliber of CI agents. CI is routinely called upon by prosecutors and partner agencies across the country to lead financial investigations on a wide variety of financial crimes.

"While the annual report is an excellent summation of the hard work and dedication exhibited by CI, this year's report takes on special significance," Lee said. "This report unequivocally reflects the efforts of a workforce undaunted by unprecedented personal and professional challenges. I am profoundly grateful to serve with the men and women of CI."

The 2020 report is interactive, summarizes a wide variety of CI activity during the year and features examples of cases from each field office on a wide range of financial crimes.

# Working Washington decries restaurant lobby push to lift COVID restrictions

Submitted by Working Washington

The Washington Hospitality Association's well-orchestrated lobbying push to overturn the state's restrictions on indoor dining is divisive, misleading, and wildly irresponsible.

A more forward-looking restaurant industry would be fighting to expand unemployment benefits to keep the economy moving, pushing for investments in ventilation systems and other measures to build customer confidence, and advancing policies that provide financial support to workers and businesses so people can stay home and stay healthy during the pandemic.

Instead, industry leaders are asking the state to put



restaurant workers' lives on the line.

Restaurant industry lobbying groups have a poor record on public health and economic security.

They have opposed whistleblower enforcement of health & safety laws, opposed expanding eligibility for unemployment benefits in cases where workers raise health and safety concerns, and even fought against our state's paid sick days law, which lets workers stay home when they're sick. They have a financial interest in making the case

to ease restrictions, but their employees – who are far more likely than restaurant owners to be women, immigrants, and people of color – are the ones who will bear the risk of their wild speculations.

Restaurant workers are concerned about their own safety at work with regard to indoor dining, especially as dine-in customers have often ignored masking requirements, owners have pushed to seat large parties in dangerous circumstances, and many employers have failed to share informa-

tion about COVID-positive co-workers and customers.

Workers also know that the industry they love will only bounce back when customers feel safe returning to dine – and that this irresponsible lobbying push doesn't help.

In fact, it harms workers by effectively compelling them to work in unhealthy situations, and harms customer confidence by publicly disputing the need to protect public health.

We urge the state to reject the push to loosen health restrictions, to immediately fix the unemployment system to provide benefits quickly to workers in need, and to ensure any financial relief offered to restaurant owners should be equally shared with restaurant workers who are

bearing the health risk as well as the financial impacts of the restaurant industry's actions.

For more information visit workingWA.org.

# Wenatchee Business Journal's Restaurant Guide

Advertise your business lunch specials! Call Carol Forhan, 509-548-5286 or Lindsay Timmermans, 509-860-7301

# PROFESSIONAL SERVICES DIRECTORY



WENATCHEE BUSINESS JOURNAL **24** • DECEMBER 2020



# . Y A Y A Y A Y A Y A Y A Y A Y A NATIVE AMERICAN BUSINESS PAGE

# Colville Tribes receive broadband license

From Colville Tribes news link website

NESPELEM - The Colville Tribes announces last month that it is one of the first recipients of a spectrum license issued through the Federal Communications Commission and its Rural Tribal Window program.

This license provides the Tribes exclusive use of wireless spectrum in the 2.5 GHz band Colville Reservation to wireless services

The Colville Tribes plans to implement this license by deploying wireless broadband in two phases. Phase one will include services to communities near Keller (including the housing developments Alice Flats, Meadow Creek, Mountain Ridge and San Poil Homes), Nespelem (the town, lower and upper HUD housing

and White Buffalo housing), Inchelium (the town and Butter Cup Lane), and Omak (east side Omak, Malott Housing, Lone Pine, Rocky River, Moccasin Flat, and Eagles Nest housing developments). Phase one locations may have services by April 2021.

Phase two will expand to more remote communities in Omak (Disautel and Kartar Valley), Inchelium (Twin Lakes, Kewa, and Seylor Valley), Keller (northern and southern San Poil valley along State Highway 21), and Nespelem (Rebecca Lake, Belvedere, and McGinnis Lake). The Chairman of the Colville Tribes, Rodney Cawston, said, "The expansion of wireless services will reach about 80% of the Reservation. It will benefit all residents, especially students and our elders. During this time of the pandemic, better wireless service is vital to serve education, health

and public safety concerns."

About the Colville Tribes: Today, more than 9,485 descendants of 12 aboriginal tribes of Indians are enrolled in the Confederated Tribes of the Colville. The twelve tribes which compose the Confederated 2 Tribes of the Colville Reservation include: ščəlámxəxw (deep water) or Chelan '; walwama (Wallowa pe 'ople) or Chief Joseph Band of Nez Perce; sxwy?iłp (sharp pointed trees) or

Colville; šnť iyátkwəxw (grass ir the water) or Entiat; snSáyckst (speckled fish) or Lakes; mətxwu (blunt hills around a valley) or Methow; škwáxčənəxw (people living on the bank) or Moses-Columbia; nspilm (prairie) or Nespelem; uknaqin (seeing over the top) or Okanogan; palúšpam (people from Palouse) or Palus; sənpswilx (grey mist as far as one can see) or San Poil, and šnp əšqwáw səxw (people in between) or Wenatchi.

# Community Solar Success in Leavenworth

Submitted by Lisa Therrell

LEAVENWORTH - For six years now the sun has shined down on the 96 solar panels atop the roof of the Icicle River Middle School in Leavenworth.

The energy captured from that sunlight has generated 147,424 kilowatt hours of electricity in those six years, which after running through four inverters, was put back into the energy grid.

Local donors and investors funded the Icicle River Middle School Community Solar Project in 2014, with the project conclusion occurring this year.

The project was made possible through the Washington State Renewable Energy System Cost Recovery program, which was established to promote solar manufacturing in the state.

The Icicle River Middle School project was the first and only community solar project in Chelan County, organized by the Earth Stewardship Group at Faith Lutheran Church in Leavenworth.

The project, which by design

had to go onto a public property that was not federal, was funded by 20 donors and a total of 39 investors.

Investors received cost recovery payments on an annual basis from the Chelan County Public Utility District for the remaining six years of the program, at the rate of \$1.08 per kilowatt hour

This enabled investors to fully recover their investment and enjoy a modest rate of return. The P.U.D. then received a tax credit from the state.

In addition, the Cascade School District receives SNAP payments for the electricity produced. As of March 2020, the district had received a total of \$8,666.92. Started in 2001, the SNAP program is designed to help make small-scale solar and wind power more cost-effective for customers.

The program connects customers who want to produce solar and wind power with other local customers who want to support the development of new,



**COURTESY PHOTO** 

Solar panels adorn roof of Icicle Middle School.

renewable energy.

Jim White, Senior Energy Efficiency Engineer for the Chelan County P.U.D., says "to me, this community solar project is the truest form of public power.It is power generated by the public for the public."

For the project organizers, this was never about making

John and Mary Schramm of Leavenworth were among ten project investors that were also donors. "We feel the environmental crisis, including climate change, is the most critical issue we face at this time," says Mary Schramm.

"We therefore feel that any step we can take is important. We thought this project was especially significant and we're happy to be a part of it."

The project even helped Faith Lutheran attract its new pastor.

Pastor Nancy Gradwohl says, "It was seeing faith in action that led me to answer the call to serve as pastor at Faith Lutheran.

The congregation is active in social justice and Creation justice, as exemplified by spearheading the solar project at the middle school."

After the project concluded on June 30, the ownership of the solar installation transferred to

Cascade School District. Because the electricity goes back into the grid, the Chelan County Public Utility District will reimburse the school district for energy produced based on off-peak market prices. The district will also continue to receive SNAP payments.

"We are very thankful this project was installed on Icicle River Middle School," says Mike Janski, principal of the school.

"It is wonderful visual of how easy it can be to generate electricity. It also provides our School District with a monthly benefit that is appreciated today and into the future."

The project concluded without any major glitches.

The years with more cloud cover, snow cover, or smoke had less energy production than the years where panels were clear. And the panels will keep on working for up to 50 years, with photons busily knocking electrons free from atoms inside the photovoltaic cells, creating electricity in the process.



### CONTINUED FROM PAGE I

# **NCW** businesses donate Christmas trees to area non-profits

"Royal Fortune" - Heritage Heights, Chelan

• 12 Tribes Coulee Dam Casino, "Lucky Christmas" - Colville Convalescent Center, Ne-

• 12 Tribes Colville "Peppermint Casino, Dreams" - Apple Springs Convalescent Center,

The Trees4JOY packages will bring JOY to hundreds online and in-person this holiday season.

"Joy is sharing with others in need," states Kim McGregor, Country Financial agency manager.

"We are glad to uplift

 Mill Bay Casino, others and spread the ketinggroup channel. goodwill," added Mc-

> The public is invited to view these beautifully decorated themed trees for free, online: jbemarketinggroup.com/trees4joy or on You Tube, jbemar-

Find us on Facebook (trees4JOY) or Instagram (trees4JOY) for photos of the trees, entertaining tips, giveaways, and joyful photos this holiday season.

