



# BUSINESS JOURNAL

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Construction has begun.

## 14<sup>th</sup> St. Townhomes

3-bed, 2-bath, 4-car garage units

Story and photo by Gary Bégin

EAST WENATCHEE – The Wenatchee Business Journal interviewed the developer of the 14th Street townhomes project on Sunset Highway, Chase Cooper. Here are the exclusively obtained facts on the site, expected to be ready for occupancy by this summer.

**Wenatchee Business Journal:** Are you selling these places or are they rental/lease units?

**Chase Cooper:** They will be rentals.

**WBJ:** What is the rental price of the typical unit?

**CC:** TBD (To Be Decided).

**WBJ:** Why 4-car garages?

**CC:** Extra parking and storage. In our experience renters in apartments usually have to get storage units so this will eliminate the need to rent a storage unit.

**WBJ:** Will there be restrictions on amount of people, pets, etc.?

**CC:** Normal occupancy limits. Domestic animals will be allowed. Probably a limit of two pets per unit.

**WBJ:** Do the townhomes have a view of the river?

**CC:** Yes, a partial view.

**WBJ:** Anything else to add?

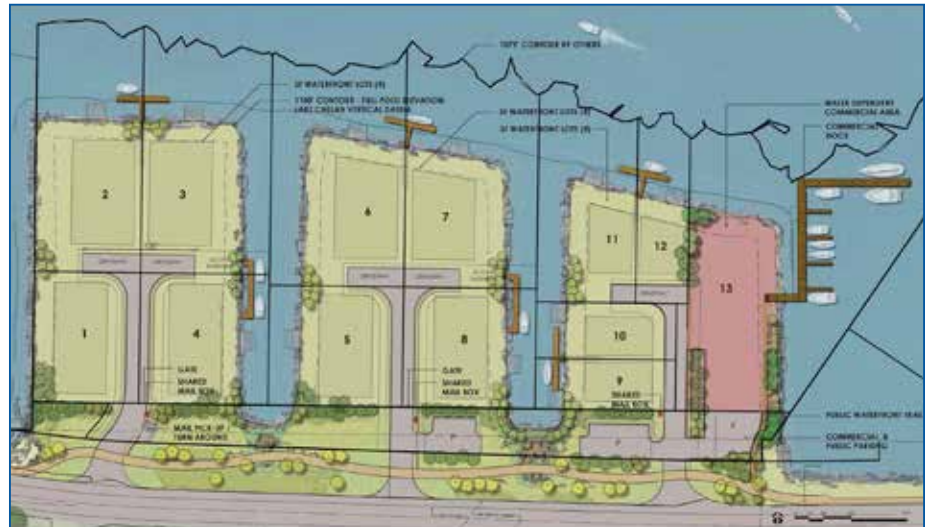
**CC:** The units will feature high end finishes: granite countertops, luxury vinyl, plank flooring, etc.

**WBJ:** Contact information?

**CC:** Chase Cooper, Cell 509-679-2891, [ccinvestment-propertiesllc.com/](http://ccinvestment-propertiesllc.com/).



Image of "west elevation".



## Chelan's 'Three Fingers' becomes exclusive 'Chelan Bay' waterfront

By Gary Bégin

CHELAN – Wenatchee-based Goodfellow Brothers development company will finally get a chance to build on what was a former landfill known for decades as the "Three Fingers." After 50 years of legal battles, zoning issues, community protests and meetings for and against the actual landfill itself, the courts found in favor of Goodfellows about two years ago which led to the original planning for 25 homes.

Due to even more planning issues, the proposed development was reduced from 25 homes to 12 home lots and a commercial lot.

Work is expected to start this spring, 18 months after the original designs were proposed.

Because of required road widths leading to each of the fingers, only 12 lots could fit, but there is no doubt the resultant homes will be considered "exclusive waterfront" homes on the south end of Lake Chelan.

Although specific floor plans and prices have not been set yet, the Wenatchee Business Journal did get a chance to get more facts in an exclusive interview with Chris Martin, Project Manager, Pacific Rim Land.

SEE **THREE FINGERS**, PAGE 6



## Eastmont Bowling is back

## Where striking out is a good thing

Story and photos by Gary Bégin

EAST WENATCHEE – The Wenatchee Business Journal spoke to the manager/owner of Eastmont Lanes last month to find out how the largest bowling center in Chelan and Douglas counties has fared with the pandemic. Eastmont Lanes boss Michelle Baugher, told us this:

**Wenatchee Business Journal:** Who runs this place?

**Eastmont Lanes:** It has been a family owned business for many years. My parents retired and I bought it from them about five years ago.

**WBJ:** How did your business survive 2020 and COVID-19?

**EL:** At first, when we were forced to close in the spring of 2020, we tried to do take out food.

I was basically searching for a way to keep my key employees working. So we focused on take out and trying to do as many renovation projects as we could (like painting, re-organizing) on a shoe string budget.

At that time, I didn't think we would be closed more than a few weeks.

SEE **EASTMONT BOWLING**, PAGE 20

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## NEWSSTAND LOCATIONS

### Wenatchee

Plaza Super Jet  
106 Okanogan Ave.

Safeway, 501 N. Miller St.

### East Wenatchee

Safeway, 510 Grant Road

### Cashmere

Martin's Market Place  
130 Titchenal Way

### Leavenworth

Dan's Food Market  
1329 U.S. Highway 2

The Leavenworth Echo  
215 14th St.

### Chelan

Safeway, 106 W. Manson Rd.

Lake Chelan Mirror  
310 E. Johnson Ave.

### Brewster

Quik E Mart #2 (Exxon)  
26048 U.S. Highway 97

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Sometimes clichés are spot on, dead to right and hammered on the nail. There is a reason for clichés and I think it dates back to caveman days and the very survival of the species.

Imagine a leopard is getting dangerously close to a troupe of monkeys and then one of them sees this leopard, but there is no fast, immediate way to warn the others if the observer had to explain himself in monkey-talk. So he screams “spots!” “spots!” “spots!”

Here we are in 2021 and I am screaming “Spots!” “Spots!” “Spots!”

The leopard has arrived in Olympia and is famished. I now invoke the old cliché and yell “Spots!” again. When Democrats are in charge they will raise taxes.

Representative Dan Newhouse and the entire Republican caucus in Olympia is against this “hidden out in the open” attempt to bust the state constitution by im-

posing an income tax.

Many Republicans and staunch Conservatives, elected or not, have been warning Washingtonians for years and now it has come to pass. In New-



**Gary Bégin**  
Managing Editor

house's own words (**Bold Type is his**): “(Last week) I joined the Washington State House Finance Committee to testify in opposition to ESSB 5096, a bill that would impose a new 7% tax on capital gains.

This bill would not only recklessly stifle our state's

economic development but is unconstitutional. According to the IRS, a tax on capital gains is considered an income tax – which cannot be taxed at a rate higher than 1% according to the Washington State Constitution.

Enacting this new capital gains tax will open the door to an income tax on all Washingtonians and eliminate one of our state's most competitive advantages offered to entrepreneurs and small business owners. I firmly oppose this measure and encourage our state representatives to vote NO.”

Maybe now the loyal rank and file Democrats will break ranks at least a little and realize that they are indeed, part of the problem slowing economic growth in this state and in the nation itself.

The old cliché is that leopard ain't changing its spots. Now Republicans

must make sure the 2021-2024 election races drive the point home: Elect a Dem and destroy a job.

We already pay sales tax, property tax and federal taxes, why must this be happening especially when we are working with a surplus of budget money. Especially since liberal Democrats (and others) got what they wanted in the legalization of marijuana enriching the state coffers by millions.

Why must the hard working and the passive income taxpayers have to keep paying more and more for having the nerve to reach a modicum of success in their financial lives?

Sometimes yelling “Spots!” just isn't enough to rock the status quo in Olympia. Sometimes the people must picket peacefully and make darn sure they tell their elected leaders and neighbors that they are against a capital gains tax and will be voting against those who favor it.

The Washington State House Republicans were quick to give public comment on the tax issue: “The case for new tax increases was always fragile and has all but crumbled. Yet, Democrats continue to push for unnecessary and controversial proposals like an income tax on capital gains. Several editorial boards have criticized this legislation.”

Rep. Drew Stokesbary said, “While the capital

gains tax may be a convenient talking point, taxing investments and innovators is a surefire way to hamper our state's economic growth. House Republicans will continue standing for working families and against policies that would make life more expensive and risk derailing our economic recovery.”

This bill is an abomination and must be stopped. If the GOP ever regains the House and Senate in Olympia, repealing this insult must be priority number one.

Many state taxpayers already face over-regulation if they are business owners and millions of Washingtonians have suffered financially under Governor Inslee's tyrannical COVID-19 closings for unknown reasons.

Both business owners, their employees and entire families and communities have been run to ruins by unnecessary restrictions.

I urge all readers to call, email, and vote against this dubious “hidden out in the open income tax” measure immediately.

Remember, one pesky fox can decimate an entire chicken coop. Time to motivate yourself and fight back.

Readers can send comments on my proposal to:

Gary@ncwmedia.net for publication in the February Wenatchee Business Journal.

## Roe v Wade: Bold new film presents a look back on abortion

Nick Loeb and Cathy Allyn have produced and directed a new film to be released on Friday, April 2, about how the public and Supreme Court were manipulated to pass the historic bill that legalized abortion on demand.

It is a highly controversial film with a cast of notable actors including Corbin Bernsen, Jon Voight, Stacey Dash and John Schneider.

The film tells the story about how activists manipulated the courts and public opinion to legalize abortion.

It originally premiered at the Vienna Independent Film Festival where Voight won an award for best supporting actor.

The film is an excellent portrayal of the way the proponents of abortion made their case. Building public support by twisting the challenges of Christians and those on the right who opposed it.

Since its legalization more than 60 million un-

born children have been killed through abortion in the U.S.



**IN MY  
OPINION**  
Bill Forhan  
Publisher

While abortion was originally promoted as only to be permitted during the first trimester, it has since advanced to the point where many abortion rights activists approve of infanticide.

It will come as no surprise that the movie is highly criticized by the left with little more than personal attacks on the ineptitude of the producers and the laundry list of actors who refused the part after reading the script. Facebook has refused to run advertising for the movie.

Having personally

screened the movie I can say it is well done and a compelling story not just about abortion, but about the state of our regulatory process and judicial ineptitude today.

None of our local theaters are planning on screening the movie.

You can view the trailer for the movie on our website. Producer Nick Loeb tells me the movie will be available through PVOD (Premier Video On Demand), Amazon, iTunes, Google play and On Demand. It is now available for pre-order on iTunes, <https://itunes.apple.com/us/movie/roe-v-wade/id1559069549?ls=1>



## WCOG names topic for high school essay contest

The 2021 Scott Johnson High School Essay contest deadline is now open and will run until May 22.

The contest is open to ALL high school students in Washington State, public, private, and home schooled and the winner will receive a \$1,000 cash prize in June.

This year's topic is:

• Identify an event or issue where open government meetings or records helped advance the cause of justice. Explain how this government transparency made a difference in the public's understanding and how people were held accountable for their actions.

The annual contest is

sponsored by the Stokes Lawrence Law Firm and is named for their late partner, Scott Johnson, who was a WCOG board member and champion of transparency.

The entrants must provide a 400-600 word, original work that will be judged for clarity, understanding of the issue, and accuracy.

All students are encouraged to visit our website at [washingtoncog.org](http://washingtoncog.org) to learn more about transparency laws in Washington and to view all contest rules and information.

Entries must be made by email to [info@washingtoncog.org](mailto:info@washingtoncog.org) by end of day May 22.

The winner will be announced in June.





Sportsmen's Warehouse in East Wenatchee offers a variety of weapons.

# State Libertarians hate new gun bills; Hawkins: 'Enforce existing gun laws'

Story and photos by Gary Bégin

OLYMPIA – The Libertarian Party of Washington (state) put out a news release decrying current gun rights bills in the state capital stating, “Olympia got a little bit right on police reform, but they’re also pushing through a spate of new gun control bills that are as stupid and racist as they are unconstitutional. While Congress protects themselves with layers of weapons around the Capitol, they have no compunctions about taking away citizens’ rights to do the same.”

The headline for the news release was appropriately titled, “Washington Legislature’s New Gun Control Bills: Stupid, Racist, and Unconstitutional.”

It is the third largest of the state’s three party’s and often offers something in between a hard “yes or no” on many issues.

East Wenatchee Republican Senator Brad Hawkins, representing the 8th State Senatorial District, in an exclusive NCW Media interview, stated, “Gun issues have long been a major focus of state and federal policy. Most gun proposals, like other ideas, do not actually pass. This particular session could be different given the expanded Democratic majorities of recent years and the interest of many urban legislators in limiting gun use.”

Below are the Libertarian opinions on these bills:

HB 1229 outlaws “military-style assault weapons,” including AK-47s,

AR-15s, and all semi-auto rifles under 30 inches. News flash, Olympia: The



vast majority of gun killings are by handguns, not rifles, and the vast majority of those are gang-related. If you want to save the children, end the drug war.

HB 1283 bans carrying any weapon in a way that “warrants alarm for the safety of others,” an amorphous term which means bearing arms is now a class C felony if someone else doesn’t like seeing it.

HB 1164 is a doozy: the Big Gulp of gun bans, outlawing magazines holding over 10 rounds. This pointless law will do nothing to stop hardened criminals and only hurt the single mom whose life depends on reloading.

Hawkins, whose district includes Chelan, Douglas and parts of Okanogan and Grant counties, continued with his gun reform opinion: “For me, I have always believed that enforcing existing gun laws and upholding constitutional rights are key.”

Libertarians seem to feel that some proposed gun laws may be inherently racist.

“Politicians in Olympia who claim to value “equity and diversity” con-

veniently ignore that half of all those busted for gun possession are black. The State makes felons out of our young people, wages war against them, and then jails them for trying to keep themselves alive,” stated the news release.

Hawkins wants more focus on those deemed “mentally ill”. “Gun violence is never acceptable, and we also must significantly improve our state’s mental-health system,” he said.

Anna Johnson, communications director, Libertarian Party of Washington The thinking is that left wing radicals concluded, “While politicians in Olympia protect themselves with layers of weapons around the Capitol, they have no compunctions about taking away citizens’ rights to do the same and punishing those they already oppress.”

Hawkins concluded with this statement, “However, new laws should not restrict the rights of law-abiding gun owners to enjoy hunting outdoors or to protect themselves and their families. Self-protection is a constitutional right, similar to free speech. While I will always be open-minded about proposals, lawmakers should not infringe upon fundamental rights.”

The Sportsmen’s Warehouse Manager in East Wenatchee was unable to give any comment on national issues per corporate policy, when NCW Media asked for same.

SEE LIBERTARIANS ON GUN BILLS, PAGE 7

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CREDIT UNION





A drum of retail sweets ready for purchase.

A baking rack of cookies stands ready to decorate.

Owners, from left, Jake, Kristin Creiglow, Leslie, Michael Nelson.



*'Life is what you bake it'*

## Sugar Momma's Sweets opens in Cashmere

Story and photos  
by Gary Bégin

CASHMERE – As the family-run treat firm's motto states, "Life is what you bake it" and by the Gods of Sugar Plum fairies everywhere, these hands-on owners are shakin' and a bakin'.

Like Sly and the Family Stone used to sing, "It's a family affair."

Michael and Leslie Nelson and daughter and son-in-law Jake and Kristin Creiglow are the owners. They all chip in when needed to get orders done.

Once inside the bright, clean, combination on-site baking and retail business, it's impossible not to want to taste some of the hundreds of delectables

on display. NCW Media interviewed the owners last month just prior to the March grand opening.

Here is the exclusive Q&A:

**NCW MEDIA:** *How did Sugar Momma's Sweets start?*

**SMS:** We started baking at home for friends and family for the holidays and they began asking us to bake for birthdays and other special occasions. Once we realized we were doing so many orders every month and it began to take over the kitchen, we decided it was time to look for a commercial kitchen to continue while we also worked our other fulltime jobs.

**NCWM:** *How much was your initial investment?*

**SMS:** When we first started, we began with a \$10,000 initial investment and from there roughly another \$20,000 to start the storefront process. Thankfully, within the business we also have an owner who currently does construction as his daily job aside from being here at the bakery during the evening, so our labor costs were almost non-existent!

**NCWM:** *What product has been your best seller(s)?*

**SMS:** Prior to starting the store front, we solely did online custom orders for our sugar cookies, so that is what we are known for. Since opening, our Ginger Molasses, cake pops and cupcakes have been close runner ups.

**NCWM:** *Did you join the Cashmere Chamber?*

**SMS:** We absolutely joined the Cashmere Chamber. The Chamber of Commerce has been so amazing in promoting our business for us, it has made it just a bit easier and less stressful for us, especially during our first month!

**NCWM:** *Can you tell the readers about your great variety of baked and other goods?*

**SMS:** Since opening, we have sugar cookies, gluten free sugar cookies, cake pops, cupcakes, French meringue, chocolate dipped pretzels and macaroons. We plan to have many more treats and desserts in the near future.

**NCWM:** *You opened a*

*sweet shop in "Aplets & Cotlets-ville." What does that say about your business strategy?*

**SMS:** Aplets and Cotlets has been a favorite of ours since we were all kids. After being open for 100 years, we could only hope to come close to their popularity and fame. However, we are so excited to be a part of the Cashmere community and to come alongside these extraordinary businesses and compliment them along the way.

**NCWM:** *How many people work at SMS?*

**SMS:** There are seven people in the average week that help in our store from owners to employees and our children want to come in every day to help.

**NCWM:** *Anything else to add?*

**SMS:** We want to thank the community for the opportunity to come and serve them while we share our favorite treats and desserts with them.

Visit Sugar Momma's Sweets at 201 Cottage Avenue Suite #2, Cashmere or call (509) 888-1937.

## Chelan County Sheriff Burnett: Short Term Rental rules will only be enforced during normal work hours... for now

By Gary Bégin

MANSON – At a recent Zoom meeting of the Manson Community Council (March 16), Chelan County Sheriff Brian Burnett explained that when the time comes to start enforcing Short Term Rental (STR) rules, it will be handled by a force of "code enforcement" sheriff's office officers who will be on duty Monday through Friday, during normal working hours.

Burnett went on to say that these officers must undergo similar police academy training on certain subjects like use-of-force, firearms and driving before they will be allowed on the streets to enforce STR issues. This learning curve is expected to last four weeks, but some applicants may take less time if they are already previously experienced law enforcement officers.

Once these criteria are met, candidates for the three positions would also be required to learn code enforcement. Burnett expects the county offices responsible for STR rules will be teaching staff the new rules. That would mean Chelan County Community Development staff.

Burnett said there would be one position (new hire) for

Leavenworth, one for Chelan and one supernumerary as in an "at need" or "on call" basis.

Normal working hours in this case would mirror any other government agency's 8-5 or thereabouts office hours. Burnett said it may become more flexible in the future and might even be subject to evening and weekend shifts within the code enforcement department. As of right now, Burnett is asking for some "slack" as the entire concept is a fairly new one in the realm of county law enforcement and he sounded sure that minor tweaks will be an ongoing chore before the kinks are ironed out, hopefully by the fall season.

As far as the expected deployment of these officers, Burnett stated it would be around mid-May to early June.

He said he still needs to work with his staff to formulate a job description, policies and procedures as well as deal with sworn and administrative personnel and their respective unions.

The codes are due to be officially on the books around April 5, in time for tourist season. Burnett said there was a distinct difference between the expected



Chelan County  
Sheriff Brian Burnett

Memorial Day crowd and the July Fourth tourists. He noted the 4th tourists were perhaps a bit more rambunctious, but the code enforcers would already have boots on the ground, and with a little mud on them, by that time.

Burnett said the Leavenworth/Plain and Chelan/Manson areas are the two parts of the county expected to receive the most attention when STR rules start to apply.

He said most if not all county residents, live in Commissioner Bob Bugert's (Leavenworth) district or, in the case of Lake Chelan, in Commissioner Tiffany Gering's district.

Perhaps the biggest surprise, as gauged by the reaction of MCC members, was the fact that these code enforcers will not be available

24/7 like the normal sheriff's office patrol deputies.

Burnett told them that in the meantime, complaints should be called-in to a non-emergency administrative phone voice mail for action beginning the following workday morning.

So if you are complaining about loud noise or parking on a Saturday night, it isn't going to be handled by the Chelan County Sheriff Office (CCSO) department of code enforcement until Monday, depending on where your complaint might fall in the order of complaints received.

However, if you hear gunshots or see acts of violence or public safety concerns, then call the regular Rivercom emergency dispatch center and a deputy will be sent to that location asap.

Burnett said his office is experienced in serving warrants and legal notices and the like, but not in the area of STR's.

He clearly made sure the MCC members and a couple dozen citizen listeners understood that there was a huge difference between a criminal act and a code violation. The latter may be subjected to a fine, like a barking dog complaint, if the issue isn't corrected. After the initial

response by the officer, a \$75 fine on second infraction or \$150 on third violation may result in an issuing of an order to appear in court. Details not yet set.

Burnett said the regular CCSO patrol cars would be painted in silver and have lettering on the car stating: "Code Enforcement."

The enforcement officers would be armed and in uniform and that is why they must undergo police academy training, he said.

About 33 people, including MCC, staff and invited guests, attended the meeting.

They were also witness to Burnett's description of taking on this code enforcement challenge when he said he didn't really jump at the chance to take on this responsibility, but realized it was the best thing to do for the citizens of Chelan County.

"I try to be a team player" with the close cooperation of the Commissioners and the Community Development Department," he said.

He then asked the MCC and the entire STR-affected area to give him "a little bit of grace and patience" as he was hoping to iron out the kinks by a year from now, once tactics and policies are worked out.



## Chelan County projects get boost

# \$2.5M: 'Cascade Fund' grants rural growth money

Story and photos by  
Gary Bégin

The Board of Chelan County Commissioners recently approved the Cascade Public Infrastructure Fund (CPIF), a grant program for public facility projects serving economic development, unanimously.

Because these funds can only be spent for public facility projects, eligible applicants will be entities like city governments, the Chelan-Douglas Port Authority, water districts, and other junior taxing districts that can demonstrate a nexus between their proposed project and economic development.

Public facilities" includes bridges, roads, water, sewer, and other utility systems, port facilities, and more, according to strict interpretation of the rural counties tax laws.

The grant program does not impose a new tax on Chelan County citizens, but instead will be funded by existing revenues from the sales and use tax for public facilities in rural counties (Rural Counties Tax) which is a 0.9 percent remittance

on the state's sales tax.

Over the next three years, the CPIF plans to invest nearly \$2.5 million into economic development projects in Chelan County.

"The CPIF grant program will be a critical resource in local economic development to grow the private sector in order to incentivize and attract new businesses to Chelan County, while at the same retain and expand current businesses," said Blake Baldwin, Director of Economic Development for Chelan County. "The county is eager to make investments that will strengthen our economy and create family wage jobs and opportunities available to county residents."

Baldwin spoke exclusively with NCW Media and added the following to his original news release:

"Public investment in these utilities is critical to economic development to help ensure a project site is equipped with infrastructure that will not only incentivize new industry to relocate to Chelan County, but will also help expand and grow existing businesses.

The CPIF Advisory Committee will be looking at several priorities to evaluate, score, and rank projects,



Blake Baldwin

including: How many jobs the project will attract to Chelan County, he said.

Also included and highly prized as part of the incentive package are projects that significantly increase county revenues, such as sales tax, property tax, and personal property tax.

"The increase in revenue benefits local governments and junior taxing districts, which in turn helps ease the tax burden upon Chelan County citizens" will be a major criteria in the selection process, according to Baldwin.

How the project will improve the quality of life for Chelan County citizens as well as how projects can



Kevin Overbay

demonstrate a partnership between the applicant and another public entity and/or private sector business or organization

This often means the project has secured matching funds which helps stretch the CPIF grant program further allowing for more public investment in economic development.

The Chelan County Board of Commissioners will assemble the CPIF Advisory Committee, according to Baldwin.

A committee to help guide and inform the decision-

making process for these public investments will be formed consisting of eleven members and the county, and will begin extending invitations to "desired participants." Desired participants include representatives from city governments in Chelan County, community councils, the Hispanic Business Council, and the Chelan Douglas Regional Port Authority. These entities will be asked to send project details.

The committee will review, score, and rank all applications and submit their recommendations to the Chelan County Board of Commissioners for final decision making.

Chelan County will be accepting CPIF grant applications from March 29 to May 7 and awards will be announced in early June. Applications will be available at [co.chelan.wa.us](http://co.chelan.wa.us).

To receive a CPIF grant, the applicant must be a public entity and the public facility project must meet the definitions described in RCW 82.14.370. Furthermore, the project must be listed or referenced in the economic development element of the

Chelan County Comprehensive Plan, or the comprehensive plan of a city or town located within the county.

"We look forward to bringing our local government and community partners together to advise and inform the commission's CPIF investments in Chelan County," said Chelan County Commissioner Kevin Overbay.

"The county plans to work with our public sector partners to prioritize investments that will increase county revenues, in turn helping to ease the tax burden to county citizens," Overbay concluded.

NCW Media reached out to Baldwin for more details regarding specific projects that might be receiving consideration from the project-ranking committee. He said the list will be revealed after the application filing deadline. Be sure to continue reading NCW Media publications for the latest on this important fiscal "shot in the arm" for county projects.

Managing Editor Gary Bégin can be emailed: [Gary@NCWMedia.net](mailto:Gary@NCWMedia.net).

Comments may be reprinted as Letters to the Editor.



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# HR 803: Hawkins cautious, Newhouse angry, Schrier 'applauds' federal wildland expansion

By Gary Bégin

WASHINGTON –Representative Dan Newhouse (R-WA), in a news release issued Friday, February 26, stated why he was opposed to the “massive federal land grab” and how it will impact counties already dominated by federally controlled property.

The release, “A Voice for Rural Communities: Standing Strong Against the Massive Land Grab,” was adamantly opposed to the creation of more “wilderness” designated land.

Meanwhile, at nearly the exact same time, Rep. Kim Schrier had the exact opposite feelings and voted accordingly. “This legislation will protect and preserve our public lands, while also promoting outdoor recreation, a balance many Washingtonians will appreciate,” she stated.

State Senator Brad Hawkins (R-East Wenatchee), representing Washington’s 12th Legislative District (Chelan, Douglas, parts of Okanogan, Grant counties), commented late Friday night (Feb. 26) that, “I am a supporter of certain lands becoming public lands if they receive ample public input and community support. However, I do believe we need to be very thoughtful about transitioning private lands to public lands or further to designate certain lands as wilderness areas. This is especially the case in Chelan County where nearly 80 percent of its lands are public lands. This can lead to reductions in overall assessed valuation over time or tax shifts to remaining landowners. While I am not opposed to certain lands becoming public, taking on more public lands can create additional, cumulative responsibilities for our county governments and its taxpayers so we should be thoughtful about doing so and expect those partnering jurisdictions to adequately maintain their lands.”

Newhouse, representing Washington’s 4th Congressional District, stated, “I spoke

on the House floor last week in opposition to H.R. 803, a massive, partisan federal land grab package affecting lands and waters in Colorado, Arizona, California, and Washington. The bill creates 1.5 million acres of new wilderness (the most restrictive federal land use designation), permanently withdraws 1.2 million acres from mineral production, and expands nearly 110,000 acres of national monument land.”

Schrier, a second term Democrat, issued her news release with the headline, “Schrier Applauds House Passage of Wilderness and Public Lands Act,” and that she voted in favor of HR 803, the Protecting America’s Wilderness and Public Lands Act.”

Newhouse said, “The American people deserve to access our nation’s public lands - not to be locked out of them. A wilderness designation does not guarantee the protection of these lands. In fact, in many cases, this designation can hinder our ability to properly care for them. This package will not only harm our energy independence, restrict public access and recreation on our

lands, and increase the poor health of our nation’s forests; but it will devastate rural communities in the West.”

Schrier added, “This legislation will take steps to conserve public lands and waters and protect communities from the effects of climate change.”

Newhouse continued, “As a lifelong farmer, I have always considered myself on the front lines of responsible conservation efforts. My livelihood depends on the health of our lands and natural resources. Similarly, the livelihoods of ranchers, miners, foresters, and pipeline workers are also dependent on active, responsible management of our lands.”

Schrier continued, “We are facing an urgent climate crisis that is threatening our beloved public lands and resources. I want to make sure that my child and future generations will still be able to enjoy our state’s treasured wild lands and rivers.”

Newhouse concluded, “The partisan wilderness bill does more to hurt the lives and livelihoods of Americans in the West than

it does to protect and conserve our public lands, and that is why I voted against it. We should be encouraging local conservation and preservation efforts - not top-down bureaucratic mandates that ignore the voices of the communities most impacted.”

Hawkins stated, in an exclusive NCW Media interview, “I look forward to learning more about the bill and what lands, if any, in Washington state that could potentially be receiving a change in designation.”

Hawkins took time out from his busy schedule to comment on the federal bill. “The Washington State Senate has been very busy in recent days advancing bills in Olympia as the state Legislature quickly approaches a critical deadline for passage of bills. As such, I do not usually follow individual federal legislation, except for much larger bills such as federal stimulus measures with funding back to the states.”

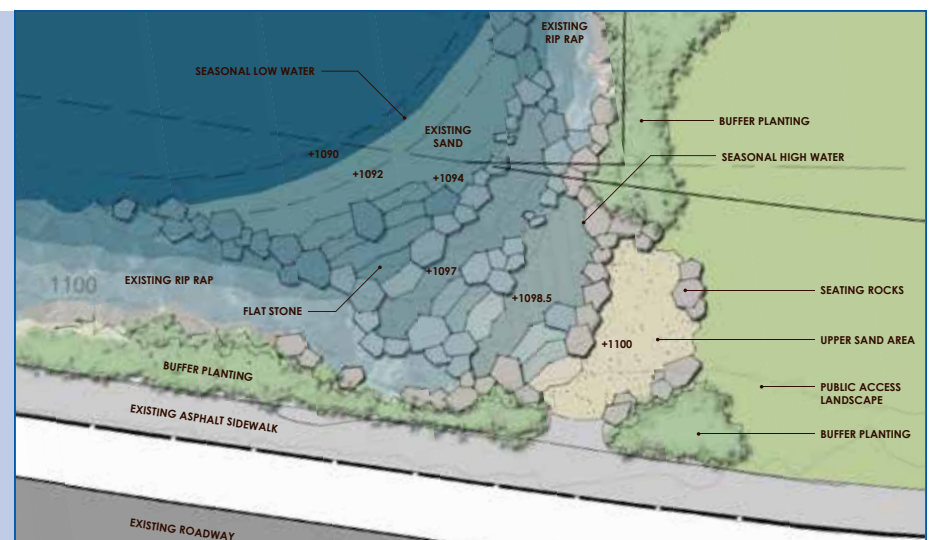
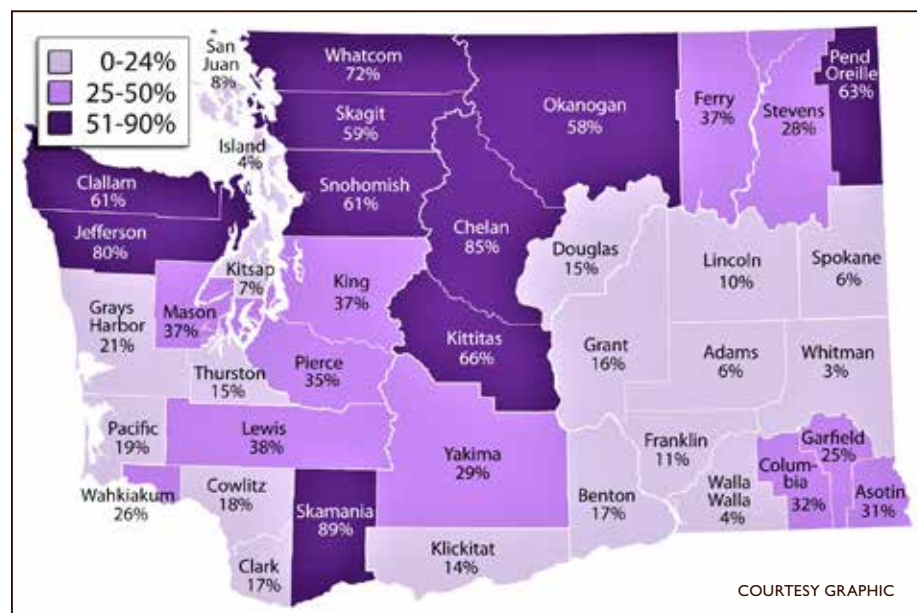
According to a federal map showing lands in Washington state owned or controlled by federal agencies, Chelan County is the second highest in the state with 85 percent of its land mass listed as federal. Only Skamania County in southwest Washington with 89 percent, is higher than Chelan, but it is half the size.

Douglas County has 15 percent, Okanogan County 58 percent and Grant County with 16 percent.

The U.S. House of Representatives passed the Democrat Party sponsored bill by a 227 – 200 majority, based mostly on party lines. It now goes to the Senate for approval, then to President Joe Biden for his signature, before it becomes law.

Follow NCW Media for updates on this story.

Managing Editor Gary Bégin can be emailed: Gary@NCWMedia.net. Comments received may be subjected to publication as Letters to the Editor.



## Chelan's 'Three Fingers' becomes exclusive 'Chelan Bay' waterfront

CONTINUED FROM PAGE 1

Pacific Rim Land is a real estate and asset management company owned by the Goodfellow family.

Martin had this to say about this exciting new Chelan development:

“Thanks for the interest in our project. It’s been a long time coming. As I am sure you are aware this particular property has been met with challenges along the way. I am certain most people that have driven by this site have imagined an idea of what might ultimately be built. I certainly have. I currently do not have rendering with homes but will in the next month or two.

We are selling 12 residential lots and one commercial lot. We will be building all the docks including the commercial dock. We are looking for the right entrepreneur to develop the commercial piece. Like most members of the community, we would love to see a boat-up restaurant take that site. Our civil plans are currently being reviewed by the city and our target is to begin moving dirt and begin sales within the next two months. If people would like to keep up to date on the project, they are welcome to send us their email on the website: [chelanbay.com](http://chelanbay.com).”

The website showcases many of

the fun and interesting things to do while in Chelan, all within comfortable reach by foot or car of the development.

An important disclaimer was placed at the end of the website: “The design images and plans depicted on this website are preliminary in nature and are subject to change in all respects. These preliminary plans and design images are illustrative of the potential development and should not be relied upon or used as a basis for an offer on any lots, construction plans, permit applications, or otherwise. The developer makes no express or implied warranties



or representations with respect to the potential development based on such preliminary design and plan images, which are subject to

revisions in all respects.”

Gary Bégin can be emailed: Gary@NCWMedia.net. Comments can be used as Letters to the Editor.



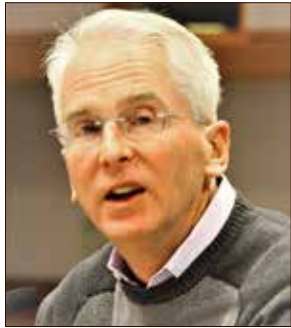


CHELAN COUNTY

**Submitted by  
Chelan PUD**

Cranes and crews will raise the steel frame of Chelan PUD's new Service Center this spring.

The highly visible project is emblematic of major investments the utility is making to ensure



**Steve Wright**

long-term value, including hydropower modernization, fiber internet expansion and hardening the electrical grid for wildfire resiliency.

Last month, Chelan PUD commissioners unanimously approved three resolutions authorizing the next phase of construction for the Service Center.

With more than three-fourths of contracts awarded, the project is on track to stay within its budget, \$139.5 million.

"This is an important moment in the district's history," Commissioner Randy Smith said.

The PUD plans to award about \$26.7 million in con-

struction bids to local contractors and suppliers – including electrical, asphalt paving, landscaping and concrete supply.

The Service Center project will also provide about \$2.5 million in fees and taxes to the City of Wenatchee, Chelan County, and other junior taxing districts.

Staff also gave a progress report on the first construction phase – excavation and site work – which is on time and on budget.

Since August, crews have been busy laying the underground utility and electrical work and preparing the grounds for concrete foundations on the 19-acre campus.

The grand opening is tentatively scheduled for early 2023.

The Service Center as an important investment for several reasons: Building new is more cost-effective than remodeling the PUD's scattered, aging facilities; a consolidated service center provides one-stop convenience for customer-owners; the location is closer to the center of the PUD's service territory; easier access means faster response times from utility crews.

See the 2020-2024 strategic plan on the Wenatchee Business Journal website: [NCWbusiness.com](http://NCWbusiness.com).

## New Chelan PUD hub flows millions into economy



Submitted photo

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**CONTINUED FROM PAGE 3**

### State Libertarians hate new gun bills; Hawkins: 'Enforce existing gun laws'

Off the record, one clerk at the gun counter did say that weapon sales have been brisk ever since early 2020 and haven't stopped. "It's been a full year," he said.

Fear is cited as the reason for strong gun sales nationwide over the last calendar year, according to most industry experts and political observers. The last year has been a two-fold "perfect storm" of perceived need for increased personal defense due to COVID-19 fears of

civil chaos as well as fear of "liberal backlash" now that Democrats control both Houses of Congress and the presidency.

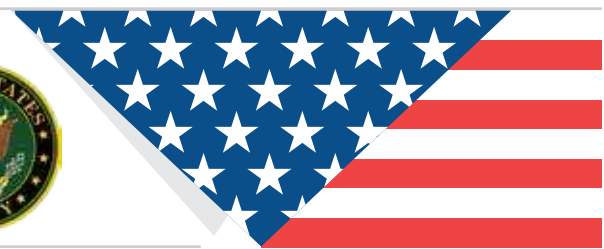
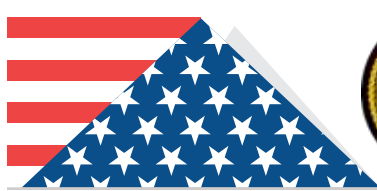
Liberal backlash is what some conservatives expected if Donald Trump lost, and he did. The idea is to arm one's self before a middle-left coalition in Washington, D.C. imposes stricter gun control or even as a response to local unrest perpetrated by leftwing groups like Antifa.



*"Have you tried opening the back and emptying the pencil shavings?"*



## VETERAN-OWNED & OPERATED BUSINESS



# ASS U ME?

By Heather Hill

Veterans Counseling Services  
of Central Washington

Your thoughts impact you every day. I'm sure you have heard people identify themselves as optimists "the glass is half full", pessimists "the glass is half empty", or sometimes someone will say they are a realist "the glass is truly half empty and I know its fact". The way we think about things impacts our outlook and how we interact with others.

Our assumptions about situations and interactions lead to emotional responses which are not accurate and cause significant distress.

### Assumptions:

Do you assume? Many individuals, veterans or not, make many assumptions during the day.

Assumptions are challenging as one often assumes based on past experiences or perceptions of events. I encountered a clear example of this at a local Safeway.

There were two young teen girls dressed in the style of the moment – short shorts and halter tops.

When I passed them, I overheard them talking. They were upset because an older woman had shaken her head at them.

They were using colorful language to discuss the encounter between themselves and occasionally looking back at the older woman walking away with her shopping cart. Although I do not underestimate people's love of their opinions, I was dumbfounded that this older woman would have shook her head at these young girls. Out of curiosity, I kept my eye out for her in the aisles to assess the situation myself.

I encountered her head on quickly. She was shaking her head at me too! Was she? No, she had some type of tremor. Every time I encountered her, or if I saw her walking away from me, her head was shaking.

These young girls AS-

SUMED she was shaking her head at them in a condescending manner. This pessimistic thought led to an emotional reaction and emotional reasoning which was false.

These young girls likely caused their emotions to continue to escalate out of frustration due to their perception they were being judged



Heather Hill

by someone. All that effort, energy, and time wasted on something that was not even close to accurate. Have you done that? Maybe not for short shorts and a halter top – but many of us had allowed our emotions to take control of us over an assumption about another's motives, actions, and/or statements.

Our emotional reaction for a 5 minute exchange can cause collateral damage for the remainder of the day.

Ever had a road rage incident and when you arrived home were still upset?

Your family and spouse are the victims of your emotional response for an incident that took perhaps minutes of your day. Is this fair? No – and we all know it.

### Emotional reasoning:

Emotional reasoning occurs when an individual allows their emotions to be the foundation for their decisions and actions.

This is challenging as many of us are unaware of the emotional hijack we are experiencing until a significant amount of time has passed and emotions have deescalated.

When we are not emotionally reactive any longer, we can reflect and see how our responses and actions fueled by emotions may not have been our norm under different circumstances.

There are stereotypical actions that are fueled by emotional reactions that will resonate with many: peeling out in a car after a fight with a spouse, property destruction while angry, etc.

Our emotions often lie to us and lead us to believe our situation is much graver than it really is. It feels real – but its not. Do not act when the volume of your emotions is at max. Stop. Really – STOP. Give yourself some time.

### Prevention:

Can we prevent ourselves from being emotionally hijacked? Individuals with PTSD sometimes struggle with having the ability to act prior to their emotions being activated.

There is a "knee jerk" emotional reaction that occurs. If the individual is aware, the best thing to do is to take time to deescalate.

Some individuals with PTSD can catch themselves prior to their emotions gaining control.

If you can catch yourself, there are tools that can support gaining a better understanding of the situation that may keep reactions rational rather than emotional.

### Clarification:

If someone says or does something that you perceive as offensive – why not ask them about it?

This could look like asking – "Did you mean...?" or "I'm not sure if you intended this, but I took this as..." You may be surprised how often your assumptions are incorrect.

Many of us speak the same language, but how we use language, words, and context varies from individual to individual which leads to misunderstandings.

Sometimes people are also unaware of how their tone is impacting what they are communicating.

If they sound upset or angry – ask them if they are rather than assume you know.

### Empathy:

If someone is rude to you or sharp, perhaps consider



## View From the Hill

what may be impacting that person to behave that way.

One of the huge eye openers I have had working in this line of work, is how we all assume someone's attitude, behavior, or looks are always directed at us as individuals.

Most of the time, whoever is the perceived offender does not even have me or you on their radar – we are experiencing the emotional collateral damage from something completely unrelated

to us. Their mother or father may be sick and dying.

Maybe they found out that they owe money to the IRS and do not know how they will pay it. Maybe their spouse/partner lost their job. Who knows?

Ideally no one would be victim to the emotional overflow from an unrelated event, but we are human and when our emotions hijack us its hard to regain composure or control. Do not assume its always directed at you.

This particular topic could be a standalone book – but I will spare you and not tax a likely stressed attention span. Just please consider how your automatic reactions could be impacted and influenced by assumptions and emotional responses.

If you can take note and begin to work on having awareness of your reactions, you will be pleasantly surprised how often you are incorrect about your assumptions.

## Latest news from



### Seeking Dynamic Team Player at the WDA

We are currently looking for an Operations/Outreach Coordinator. We are currently accepting and reviewing resumes for this role. For the full job description, and details for how to apply, visit our website. *Position will remain open until filled.*

### We Want to Hear from YOU!

We want to hear from you on how you were positively impacted by a business or organization in downtown Wenatchee during the COVID-19 pandemic in 2020. We're looking to recognize these businesses or organizations that innovated and adapted in unique ways to continue to serve their customers. Submit your story.

### Get Your Tickets Today!

April 22

The night that downtown comes to-

gether to eat! We will be hosting our banquet at the Wenatchee Convention Center. All current safety protocols will be followed, and this will be an in person evening.

Join us as we celebrate the wins over the last year downtown, and hear more about our plans moving forward with a focus on recovery, resiliency and resource.

Purchase your tickets! A big thank you to our sponsors, Dave & Sandy Gellatly!

### Bags on Sale April 1!

Girls Night out 2021 is slated for May 6th! While this is later than usual, we hope this allows for a little more indoor/outdoor opportunity, and we will be putting forth this effort in the safest way possible. Girls Night Out is an all day shopping event. Swag bags will go on sale April 1st! Stay tuned!

Wenatchee Downtown Association  
103 Palouse Street, Suite 35  
Wenatchee, WA 98801 | (509) 662-0059

## BUSINESS QUOTE OF THE MONTH

“ My model for business is The Beatles. They were four guys who kept each other kind of negative tendencies in check. They balanced each other and the total was greater than the sum of the parts. That's how I see business: great things in business are never done by one person, they're done by a team of people.”

Steve Jobs

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## VETERAN-OWNED & OPERATED BUSINESS

### Combat Veterans: The real 'band of brothers'

Story and photos  
by Gary Bégin

Combat Veterans have purpose, pride and camaraderie.

Why do men and women gather years after they have served their country, willing to give their lives so that others in America may enjoy the fruits of their sacrifices?

This is a no brainer. They gather to find that same feeling of yesterday when a life was dependent on another and vice versa. It formed a bond that no other occupation, except maybe firefighters and cops, enjoy. However, calling the brotherhood of combat veterans an "occupation" is insulting.

These folks were "married" for life to America then and are still serving.

Many veterans, combat or not, continue serving their communities in many different ways.

The Wenatchee Business Journal decided to attend a meeting of Combat Veterans at the

newly enfranchised Veterans Hall, part of the same building as the Eagles Club on North Wenatchee Avenue across the parking lot from the Buzz Inn and across North Wenatchee Avenue from the Veterans Warehouse non-profit retail store.

Here are the answers to a few basic questions about the organization and its reason for existence as answered by Chapter President Paul Stenhouse.

**WBJ: What is the purpose of the association?**

**Combat Veterans:** The purpose of the organization is to have a place where other Combat Veterans, who also enjoy riding motorcycles, can come together and regain the comradery that the military used to provide during service. The common factor is combat service. It changes one's perceptions. Thus, it's a great place to be around people who went through similar experiences-



Left to right is: Kyle Duffey, Mike Hashberger, Kirk Sheppard, Paul Stenhouse, Tony Powell, Trevor Rollins, Dan Bohnet.

-like a family. It's also why we call each other Brother/Sister. On a higher level, the organization supports fellow veterans from outside the organization, too. There are scholarships, monetary donations to various organizations (like the Old Soldiers Homes), and sometimes it's just offering to help someone that you know off, whether through time, money, or just someone to talk with.

**WBJ: What is the organization's official name?**

**CV:** The official name is the Combat Veterans Motorcycle Association or CVMA for short. Our national website is combatvet.us.

**WBJ: Where do you have your meetings and when?**

**CV:** We have meetings on a monthly basis, usually around the third Saturday. We move them

around in venue and location since we're a spread-out chapter of the CVMA.

Our chapter, 11-2, has members that range from Moses Lake to Yakima to Ellensburg to Tonasket. When the weather's nice, we're more inclined to have a 'rolling' meeting on our bikes and spend the day together, putting on some miles. We also like to take off for longer weekend/week-long rides during the summer months.

**WBJ: How many members in this chapter? In the state? Nation?**

**CV:** Our chapter has 21 total members. In the state, there are 350 members. Nationally, there are around 16,000 members in the U.S. and in other countries.

**WBJ: Anything else to add?**

**CV:** As a riding association, we

are definitely not a motorcycle club. As members, we have served in combat, ride a motorcycle, have been honorably discharged, and a simple desire to be around fellow combat veterans.

We want people to know that we exist. While we're one of the smaller chapters, we strive to help other veterans when we know about it and to the extent we can. We want to continue providing a positive presence in the community for veterans and their families.

President Paul Stenhouse: paul-stenhouse@hotmail.com for more information on joining, attending a meeting or donating for area veterans.

Gary Bégin can be emailed at: Gary@NCWMedia.net. Comments may be used as Letters to the Editor.



Combat Veterans brought their bikes to the meeting.

## Chelan County VSO brings home the bacon while helping veterans

Story and photos  
by Gary Bégin

The Wenatchee Business Journal is owned by a vet (Publisher Bill Forhan) and is operated by a vet (Managing Editor Gary Bégin), so the WBJ took the chance to ask Chelan County Veterans Service Office Tony Sandoval a few questions about what he actually does for fellow vets as well as for the general good of the Chelan County community. This is what he had to say:

**WBJ: Tell our readers your duty station(s), military occupational specialty and about your military service.**

**CCVSO:** I joined the U.S. Army and served as an M1A1 Armor Crewman. The M1A1 is our main battle tank. Basic Training was at Fort Knox, Kentucky, then stationed at Fort Carson, in Colorado. I went to Iraq from 2003 to 2004 and spent time all over, from Kuwait, to the Turkey border, to the Iran border and Baghdad, Tikrit, and Balad.

**WBJ: How does your county VSO position help the community?**



Tony Sandoval and his daughter Ruby outside his office last month.

**CCVSO:** A very small portion of Chelan County property taxes goes directly to the Veterans Relief Fund. The fund has been utilized for a long time as a source of emergency funds for indigent Veterans. About six years ago, some great minds at Chelan County decided to access those funds and utilize them in another fashion; by hiring a Veteran Service Officer based off the successful model Okanogan County

had proven. As a VSO, we are able to advocate for Veterans and their families on all fronts of the VA, including Benefits, Healthcare, and Burial and Cemetery.

**WBJ: Can you guesstimate how much money was brought into the local economy?**

**CCVSO:** Over the last four years (since our tracking system was created) we have worked with almost 1,250 Veterans and dependents. Many of those individuals

file a claim for VA Disability Compensation or Pension. From June of 2019 to June of 2020, our Chelan County office processed and was successful with over \$1.7 million dollars of new VA claims granted for Chelan County residents. We have been able to sign up over 150 Veterans into the Wenatchee VA CBOC. We have also continued to support indigent Veterans and assisted with many indigent Veterans' burial costs.

**WBJ: What called you to do this type of work or "labor of love?"**

**CCVSO:** My grandpa Tony Sandoval, served in the U.S. Army for 20 years and spent two tours fighting in the Korean War and one tour in Vietnam. My father followed by serving in the U.S. Air Force in the 1970s and was sent to China as a Military Policeman/Photographer. I also served with some amazing soldiers, some who sacrificed their lives, and many who were forever changed by war. Although I can never repay each of these soldiers for what they have done for my family or myself, I know

that having personally trudged through the VA trying to get help for injuries after Iraq was daunting. Once I began serving Veterans through the Washington State Department of Veterans Affairs Vet Corps Program, I knew that sharing empathy with the brothers and sisters that also served this great nation, is where I belong. I fully believe that Veterans of this community are among the finest out there and that WE are a vital component to the success of our community, our nation, and our future!

To contact Tony, call 509-667-6215.





**VETERAN-OWNED & OPERATED BUSINESS**



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**Soldiers' Angels Baby Brigade delivers virtual baby showers**

Soldiers' Angels is a national 501(c)3 charity helping wounded or deployed service members, military families, and Veterans of all eras. One of their many volunteer teams is called the Baby Brigade, supporting expectant families of the military community with virtual baby showers.



**Free Veteran training for Microsoft Software and Systems Academy**

The Microsoft Software & Systems Academy (MSSA) is offering free training to Veterans and the military community. This free, formal training takes place in some of the technology industry's most in-demand roles



**The U.S. Postal Service is Hiring Veterans**

USPS has several Tractor Trailer Operator employment opportunities. Check them out! Apply for open positions by clicking on "Search Now."



**Borne the Battle: Peter Aylward**

Even during a pandemic, retired Major General Peter Aylward is still fighting to make sure no Vietnam Veteran goes unrecognized. So far, his group has recognized over 3 million. There are about 3 million more. Click below to hear how you can help.

**Vantage Point Blogs:**

- Women Veterans can get help addressing their needs through VA programs
- How the American Rescue Plan aids VA in helping Veterans gets back on his feet, thanks to HUD-VASH and the Biloxi VA
- More Veterans getting VA care than ever before – and they like it
- Dr. Margaret Craighill: First woman doctor to receive military commission
- Women Veterans bravely served during Vietnam War
- El Paso VA vaccinating Home-Based Primary Care Veterans
- Long dormant Old Main soldiers home readying for homeless and at-risk Veterans
- VA scholarship program pays tuition and salary while you're in school
- Combining science and service as a VA genetic counselor
- Arizona VA clinic addresses Veteran vaccine concerns
- VIDEO: Get an inside look at working as a VA psychologist



**WBJ celebrates 35<sup>th</sup> Anniversary**

Way back in 1987 the owner of the Cashmere Valley Record, Mike Cassidy and Jim Corcoran, owner of KW3 radio, conspired to produce a local business journal. It has been immensely successful in bringing quality local business news to the Wenatchee business community.



**By Bill Forhan**  
Publisher

NCW Media, current owners of the Cashmere Valley Record and three other general interest local newspapers in North Central Washington purchased the Wenatchee Business Journal from Sound Publishing in 2011. NCW Media has expanded the coverage of the WBJ to include most of the communities in Chelan, Douglas, and Okanogan County.

Other than our focus on a broader regional market, our focus on business news remains the same as it was when the paper began. Local news that is important to help small local businesses thrive and grow.

Distribution to business owners is still free. We simply ask that you complete a qualifying request form by emailing or calling our circulation department. That helps us with our postage expense. For those who do not own the business, our in-county subscription rate is only \$24 per year for delivery by US Mail.

When we bought the WBJ ten years ago many were predicting the Internet would spell the end of newspapers. Truth is that today community-based newspapers are thriving. It turns out that the Internet cannot cover local news and information like those who live here. The other fact about the Internet is we can utilize its strengths just as well as some geek in Cincinnati. We now have six active websites that provide locally targeted news and advertising options to fit every local businesses' needs. Our online classified advertising service at [NCWMarket.com](http://NCWMarket.com) provides advertisers with cost effective options that compete well with Craig's List. And our news websites can accommodate videos as well as text and photos.

It is a bold new media world today. A world that can bring you new opportunities but also one that often brings some serious threats. We believe supporting our locally owned businesses is key to making our communities stronger. Big box stores and online shopping may be convenient and a little cheaper, but those organizations rarely contribute to supporting our schools or local non-profits.

Twenty-twenty has been a very-difficult year for many of our local small businesses. Together we can work to make the future brighter for all of us. We look forward to continuing to celebrate the successes and address the challenges that we all face in this ever-evolving world of local business.

If you have a business story you would like to share you can email it to me at [bill.forhan@gmail.com](mailto:bill.forhan@gmail.com). If we decide to publish it, we will edit it for spelling, grammar, and punctuation so we all look good. Pictures should be submitted as .jpg files.

We look forward to another 35 years of informing local business leaders.





# MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

APRIL 2021 ASSOCIATION NEWSLETTER

PAGE 1

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## MEMBER HIGHLIGHTS

### Renewing Members This Month

Thank You to the following valued renewing members this month. We're extremely grateful to each of you for your continued membership, involvement and support!

- All American Waterproofing and Spray Inc. – 4 years
- Complete Design, Inc. – 19 years
- Custom Construction & Cabinetry, LLP – 7 years
- G. L. White Construction, Inc. – 23 years
- H2 Pre-Cast – 1 year
- JLS Custom Woodcraft & Construction, LLC – 4 years
- Marson & Marson Lumber, a division of TAL – 23 years
- Monteith Construction LLC – 2 years
- NCW Association of Realtors – 23 years
- North Cascades Bank – 15 years
- Patriot Plumbing, Heating & Cooling Inc. – 4 years
- Paul's Air F/X LTD – 1 year
- Quality Restoration and Repair LLC – 3 years
- Select Roofing – 2 years
- SlabJack Geotechnical – 8 years
- Sligar Excavation – 7 years
- Steel Structures America, Inc. – 13 years
- Town Chrysler Jeep Dodge – 9 years
- Wenatchee Valley Glass, LLC – 7 years
- Wessman Construction, LLC – 8 years

## Continuing Issues and Updates From BNCW's Government Affairs Director – Dan Beardslee

1. Chelan County is still working on short-term rental regulations. The task force assembled to review the code. The task force is sup-

posed to bring their recommendations to the County Commissioners in April.

2. Chelan County is updating their critical areas ordinance

and BNCW teamed with CWHBA and NCWAR to bring some focus to the need for the proliferation of geologic hazards report requirements and we're

pleased to report that the staff and consultant agreed with our recommendations. When these amendments are adopted a lot of properties (perhaps the majority) won't have to have a geo-haz report to be built on or otherwise developed.

### Schedule Your NBN Event Now Before They're Snapped Up!

BNCW's Nothing But Networking networking event, you have a unique opportunity to share who you are and what you do – all in a fun and casual way!

networking event, you have a unique opportunity to share who you are and what you do – all in a fun and casual way!

We're hoping to start our NBN events again in June! For more information about hosting one of the available NBN slots in 2021, please contact BNCW at 293-5840.

3. The Chelan County water code that was recently adopted goes into effect on April 1st.

You need to be aware of this if you are building or developing in the Wenatchee, Entiat, or Chelan drainage basins.

4. The Douglas County Commissioners continue to update their land-use code in meaningful and good ways, such as doing away with "neighborhood meeting" requirements and allowing segregation of existing houses on small orchard properties.

Building North Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.

**LOCATED AT:**  
2201 N. Wenatchee Ave.  
Wenatchee, WA 98801  
**PHONE:** (509) 293-5840  
**FAX:** (509) 665-6669

**Email us for more information:**  
Info@BuildingNCW.org  
**Visit us online at:**  
www.BuildingNCW.org

**WELCOME NEW BNCW MEMBERS!**

To view each of our valued member company's complete profile, we invite you to visit BNCW's website at [www.BuildingNCW.org](http://www.BuildingNCW.org) and click on the membership directory tab. Thank you!

- **Express Employment Professionals**  
Jennifer Henderson  
509-662-5187

For more information about becoming a BNCW member, please contact Membership Coordinator Rachel Beardslee at (509) 293-5840. We look forward to sharing with you the benefits of membership!





# MEMBER MESSENGER

*"Driven to Promote and Protect Small Business"*

APRIL 2021 ASSOCIATION NEWSLETTER

PAGE 2

## BNCW's:

*FROM A DIFFERENT PERSPECTIVE*

### Hiring Hallelujah

**"F**ebruary's job growth of 379,000 and an upward revision of 177,000 to January's number is good. Restaurants & bars added 289,000 jobs, while recreational outlets, hotels and medical offices added 97,000, reminding us that Covid-19 drives this recovery. All, however, is not peachy. The labor force participation rate declined, as did the length of the work week. But the labor market is healing after stalling earlier and should steadily improve."

Elliot F. Eisenberg, Ph.D.  
GraphsandLaughs LLC, [elliott@graphsandlaughs.net](mailto:elliott@graphsandlaughs.net)  
Cell: 202.306.2731,  
[www.econ70.com](http://www.econ70.com)



## Group Retro Program

### WHAT IS RETRO?

The Washington State Department of Labor and Industries began its Retrospective Rating program (Retro) as a financial incentive program to assist Washington employers in cutting the cost of their industrial insurance premiums. Enrollment in a retro requires your active participation to help control costs. By keeping claim costs to a minimum, you have an opportunity for a financial refund.

Retro gives you a financial incentive to increase your safety awareness, reduce workplace accidents and get more involved in minimizing the costs of the claims that do occur. In addition to helping you earn retro refunds, you'll be reducing your experience factor and premium rates.

### WHO IS ELIGIBLE?

Your company can participate in retrospective rating on its own or through "group plans" sponsored by many trade associations. Minimum premium levels are usually required for group participation and will vary by Association.

### HOW DO REFUNDS WORK?

L & I adjusts each retro plan year three times. The first adjustment is 11 months after the end of the plan year, with the second and third adjustments each following a year and two years after that. A percentage of the refund is distributed to the individual retro participants at the first adjustment, based on the recommendation of the participants in the retro group. At the time of final adjustment, all remaining refund monies are distributed to retro participants on a premium/performance ratio compared with the rest of the participants in the group.

The group's refund is based on a comparison between the standard premium paid by the group to the Washington State Department of Labor and Industries and the claim losses incurred by the group within the plan year.

### BNCW AFFILIATED RETRO GROUPS

**BNCW is proud to be able to offer our member companies access to a few high-quality Retro groups** sponsored by both the SMART and PITB organizations. Both SMART and PITB groups utilize Approach Management Services (AMS) as the third-party administrator for their programs. AMS' history with group refunds is an exceptional one. **The SMART Retro programs include a fantastic Retro group designed specifically for general contractors and sub-contractors.**

In addition, SMART has a group designed specifically for the retail, wholesale, and professional service industries, too.

The PITB Retro programs include Retro group options for member companies in the transportation, manufacturing, and food processing industries.

To learn more, please visit [www.BuildingNCW.org](http://www.BuildingNCW.org) or, contact BNCW at (509) 293-5840 to see if your company might qualify to participate in one of these quality Retro groups.



SMART is a non-profit trade association that has been helping employers for over 29 years to build and maintain a safety based culture in workplaces throughout Washington State. The top 5 things to know about them are:

1. SMART provides safety training for members in all Washington State industries
2. SMART sponsors 3 Retrospective Rating Groups (Construction and Retail industries) in Washington State helping members earn refunds on L&I premium
3. SMART offers L&I claims manage-

ment services through our partner Approach Management Services

4. SMART offers Safety Services for our members to aid in staying compliant with L&I regulations

5. SMART sponsors the virtual Safety Summit every month bringing current safety topics and training to the community

For more information or questions about what we offer, please contact **Brian Ducey** at 206-812-3819, email: [bducey@smartwa.org](mailto:bducey@smartwa.org), website: <https://www.smartwa.org/>



**CPR & First Aid Training Class**

### 2021 CPR/First Aid Calendar

Classes are held at the BNCW Office (all classes are from 4 to 6pm)

- April 7, 2021
- May 12, 2021
- June 3, 2021
- June 23, 2021
- August 11, 2021
- September 23, 2021
- October 21, 2021
- October 28, 2021
- November 17, 2021

(class dates subject to change)

**BNCW Members SAVE on your cell and health insurance costs!**  
**CALL 293-5840 TO LEARN HOW**





# MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

APRIL 2021 ASSOCIATION NEWSLETTER

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## BNCW's 25<sup>th</sup> Annual Golf Tournament!



Each year, BNCW members and their guests look forward to the Association's annual Golf Tournament!

Coming up on Friday, June 18, at the Highlander Golf Club, is the Association's 25th Annual Golf Classic!

This year, 36 teams will show up dressed to a theme and have an amazing day of golf, fun and food!

Awards will go out to the Best Dressed Team, Lowest Net Score, Closest to the Pin, Long Drives and more!

The course will be filled with fun events throughout.



This also gives players a chance to enjoy great food and meet our AWESOME sponsors throughout the course! After play, players and guests will enjoy an awards banquet, too.

Join us for our Annual Golf Classic at the Highlander Golf Club on Friday, June 18.

Registration starts at 11:30am – shotgun start at 1:00pm. We are taking team reservations now! \$150 p/p or \$600/team.

We also have sponsorships available for those who don't golf.

For more information, visit [www.BuildingNCW.org](http://www.BuildingNCW.org), or call BNCW at (509) 293-5840.



### Mitchell, Reed & Schmitten INSURANCE, INC.

The Right Choice for BNCW Members.  
Health Insurance solutions that just make sense.

Our members say one of their largest expenses is Health Insurance. -We've heard you loud and clear.

One of the goals of Building North Central Washington is to help our members save money. That is why we are announcing our preferred provider, **Mitchell, Reed & Schmitten Insurance.**

**Mitchell, Reed & Schmitten Insurance** will provide the BNCW members with the lowest health insurance quotes available from health insurance carriers all over the state such as Regence Blue Shield, Premera Blue Cross, Asuris NW Health, LifeWise, United Healthcare, Cigna, Aetna, HealthNet, Kaiser, Assurant Health, Ambetter, UNUM, Aflac, and more.

**Building North Central Washington** members will receive a customized proposal that is simple and easy to understand, with side-by-side comparisons of the most competitive health rates in Washington State.

Plus, members will receive one-on-one customer service from a licensed agent to assist with questions, enrollment, and claims issues – saving our members time and money.

**Mitchell, Reed & Schmitten Insurance** offers health plans for self-employed individuals and group plans for member businesses between 1 – 1,000 employees.

For more information, please call Craig Field at 509-665-0500 or 1-800-253-1442



Craig Field  
Producer/Agent



124 E. Penny Road, Suite 101  
Wenatchee, WA 98801  
[www.mrandinsurance.com](http://www.mrandinsurance.com)  
509-665-0500 • 1-800-253-1142

Why settle for one Health Insurance quote, when you can choose from them all?

**Mitchell, Reed & Schmitten Insurance** offers BNCW members competitive health insurance rates from several insurance carriers.

## CALLING all members!

Our 25<sup>th</sup> Annual Golf Tournament planning committee is getting underway and we would love to have you as a part of the planning effort!

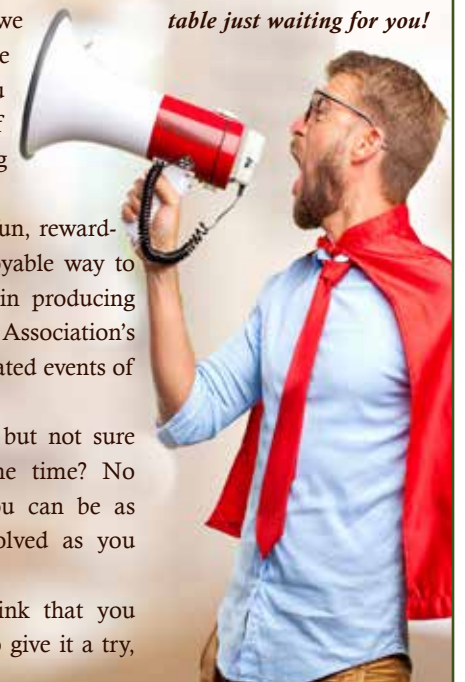
This is a fun, rewarding and enjoyable way to play a role in producing one of the Association's most anticipated events of the year!

Interested but not sure you have the time? No problem! You can be as little or involved as you wish.

If you think that you might like to give it a try,

please contact BNCW – at (509) 293-5840.

We have a seat at the table just waiting for you!







# MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

APRIL 2021 ASSOCIATION NEWSLETTER

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## BNCW membership minute

## To General or Not to General – That is the Question!

There are two obvious reasons why a homeowner would want to be the general contractor for their own project. It “could” save them some money. It “could” give them control over their project timeline. It could and most likely will, give them a headache like they’ve never had before!

Being your own general, it is up to you to research out the steps to building your home, shop, addition, garage, etc.

Knowing where to start AND knowing how far in advance you should start looking for sub-contractors to give you bids can be a challenge.

There is so much information available these days using internet resources, but we all know... you can’t believe everything you read on the internet.

When you hire a general contractor, you are not just hiring them to build your home, shop, etc. You are hiring all of their subs, you are utilizing all of their knowledge and experience on the process from start to finish, including what permits you need and the codes that need to be followed.

Consumers are often found to be in a bind when they take on the role of their own general when it comes to

inspection time and finding out that they are not to code and have to start over to be in compliance. Who wants that kind of headache AND added time and expense?

So when the time comes, if you find yourself in over your head, or are just ready to get started, look to the professional members of Building North Central Washington. There is security knowing that BNCW members are licensed, bonded and insured.

You can find them by category at [www.BuildingNCW.org](http://www.BuildingNCW.org) or, you can call for referrals at 509-293-5840. BNCW’s staff is here to be a resource for consumers and members alike!

## BNCW EVENTS

### BNCW’s April Board of Directors Meeting

■ Wednesday, April 21, 2021  
7:00am to 9:00am  
Building North Central Washington  
2201 N. Wenatchee Ave, Wenatchee  
**Chairman: Jeff Story**

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW’s bylaws.

Our Directors meet the third Wednesday of each Month in the boardroom of the BNCW offices.

**These meetings begin at 7:00am and are open to any BNCW member to attend.** If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.

### BNCW’s April CPR & First Aid Training

■ April 7, 2021 from 4:00pm to 6:00pm  
Held at Building North Central Washington,  
2201 N. Wenatchee Avenue, Wenatchee

**Class size is limited to 12 people.**

\$49/person, includes Continuing Ed credits and is good for new and recertification.

**Call BNCW at (509) 293-5840 to Register!**

Were you aware that as an employer, unless you are able to get an injured employee to medical care within 3-4 minutes, you are required to have trained and equipped employees? This two-hour class will provide attendees with their certification.

Our instructor — George Templeton — puts on a great class that is enjoyable and informative, too.

**Pre-registration Required.** Seats are limited to 12 and fill-up quickly, so reserve your spots early!

**You may also register online at [BuildingNCW.org](http://BuildingNCW.org).**

# TOOLBOX TALKS



## Maintaining a clean jobsite

Every construction jobsite needs regular housekeeping performed. Poor housekeeping contributes to slips, trips and falls. Everyone on the jobsite is responsible for keeping work areas clean and safe and should work together to prevent accidents. Good housekeeping also gives your company, its customers, and visitors a good impression of your jobsite and safety practices.

### Safe practices

- Keep trash and loose materials picked up and disposed of properly; put scrap in its designated place.
- Secure materials to prevent shifting or rolling.
- Remove any tripping hazards.
- Store materials so there is always

a clean path around and between work areas and in and out of the jobsite. Do not place material in exit spaces.

- Keep floors, ladder rungs and stairways dry and free from dirt, oil, and grease.
- Return tools and equipment to designated storage areas.
- Do not store loose materials on scaffolds.
- Do not store more than one shift of material (e.g., block or brick) on scaffolds.
- Store material for stable removal.
- Leave space for workers and equipment to load and unload stored materials.
- Ensure the platform, scaffold or support has load capacity for the weight of material.
- Keep the height of stored material low for stability and line of sight.



- Store pipe and rods in building racks.
- Clear scrap lumber with protruding nails from work areas, passageways, and stairs in and around buildings or other structures.
- Remove combustible scrap and debris regularly.
- Provide containers for the collection of waste, trash, used rags, and other refuse.
- Ensure containers for oily, flammable, or hazardous wastes (such as caustics and acids) are equipped with covers.
- Do not leave materials outside the exterior walls/doors of the building or structure.
- Enclose material chutes if dropping materials more than 20 feet below.
- Guard openings and discharge of material chutes.
- Do not leave open containers of flammables: gasoline, paint, oil, grease, adhesives, etc.
- Ensure the site has good lighting. Replace lights immediately when they burn out.
- Remember if waste accumulates for just a few days, the job becomes messy and unsafe.



## WENATCHEE BUSINESS JOURNAL



**Serving Chelan, Douglas and Okanogan counties for over 129 years!**  
**NCW Media, Inc. is now an 8 year member supporting BNCW members.**

To advertise your company/business call one of our Advertising Executives:

- Ad Executive, **Lindsay** 860-7301 or email [adexec1@ncwmedia.net](mailto:adexec1@ncwmedia.net)
- Ad Executive, **Ruth** 682-2213 or email [RuthK@lakechelanmirror.com](mailto:RuthK@lakechelanmirror.com) or further questions call
- Ad director, **Carol Forhan** 548-5286  
[Carol@leavenworthecho.com](mailto:Carol@leavenworthecho.com)

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Cell 670-2021

Pat Brown  
Lic# INDUSCI011L3

101 South Roland  
East Wenatchee, WA 98802



## Stifel's Kristen Taylor qualifies for 'Chairman's Council'

Stifel Financial Corp. (NYSE: SF) announced that **Kristen Taylor** qualified for the firm's 2021 Chairman's Council. Taylor is a Senior Vice President/Investments in the Wenatchee Private Client Group office of the firm's broker-dealer subsidiary, Stifel, Nicolaus & Company Incorporated.



**Kristen Taylor**

This year's Chairman's Council consists of 248 of Stifel's top-producing financial advisors. Stifel currently employs approximately 2,300 financial advisors nationwide.

Taylor earned a Bachelor of Arts and an MBA from the University of Washington and was named to Forbes' 2020 "America's Top Women Wealth Advisors" list1 and Forbes' 2021 Best-In-State Wealth Advisors list 2.

Active in the community, she is president of the Cashmere Rotary Club, former elder in the Cashmere Presbyterian Church, member of the NCW Estate Planning Council, and past chair of the NCW Community Foundation.

Stifel's Wenatchee office is located at One 5th Street, Suite 300 or call (509) 663-8604.

## Stifel's Roxanne Bryant qualifies for 'President's Council'

Stifel Financial Corp. (NYSE: SF) announced that **Roxanne Bryant** qualified for the firm's 2021 President's Council. Bryant is a Senior Vice President/Investments with the Taylor/Bryant Investment Group and Branch Manager of Stifel's Wenatchee Private Client Group office.



**Roxanne Bryant**

This year's President's Council consists of 232 of Stifel's top-producing financial advisors. Stifel currently employs approximately 2,300 financial advisors nationwide.

Bryant has more than 35 years of experience in the investment industry and works closely with multigenerational families of various backgrounds and helps businesses manage their 401(k) plans. She earned a B.S. in Business Administration from Central Washington University. She is a member of the NCW Estate Planning Council and past board member of the United Way of Chelan and Douglas Counties.

## Edward Jones consultant Dunbar moves office

CHELAN – **Kim Dunbar** has moved her Edward Jones office in Chelan to 410 E. Woodin Avenue.



**Kim Dunbar**

Dunbar has worked with Edward Jones for three years and now serves investors in the Chelan Valley.

"I look forward to continuing to help clients here in the Chelan Valley prepare for and reach the goals they've set for themselves and their families," Dunbar said. "Now, it will simply be from a new location."

Kim and Branch Office Administrator Jo Grooms can be reached at 682-7014. Visit Dunbar's website at [edwardjones.com/kim-dunbar](http://edwardjones.com/kim-dunbar).

Edward Jones, a Fortune 500 company headquartered in St. Louis, provides financial services in the U.S. and, through its affiliate, in Canada.

## Chelan County Community Development hires Lorbeer, Young

According to Jim Brown, Director of Chelan County Community Development, Assistant Director and new Building Official **Catherine Lorbeer** was hired last August.

"I am excited to have joined the team," she said. "Catherine brings with her a diverse set of experiences from over 25 years in planning work, including key leadership positions in jurisdictions across Nevada, California, and Arizona.

"These involved both city and county planning in variously sized communities. Her service includes many large project planning roles and policy development work.

"Lorbeer has great collaboration experience, and has demonstrated strong

communication, leadership, and personnel management in her short time in the de-



**Catherine Lorbeer**

partment.

"Her experience and knowledge clearly show in the quality presentations she has already developed. Lorbeer is organized and has been a great partner in rebuilding the department," Brown concluded.

"We have also hired a

new Building Official as of February.

"**Chris Young** is coming



**Chris Young**

to us with 35 years of experience in building official work, fire prevention and life-safety codes and their development, and doing staff member training in New York, Ohio, Washington (10 years) and Arizona. Of note, part of his time in Washington was also as a



City CD Department Director. He is an avid outdoorsman that loves to hunt, fish, and golf and he has social and professional contacts within this community.

"Chris is collaborative and team-focused, and Catherine and I believe he will be a good fit in moving the department forward into a bright future.

"Young values providing staff training opportunities, mentoring, career growth and, ultimately, building solid teams with staff that can move upward and want to remain within the organization," said Brown.

## Bilingual 'disaster manager' joins recovery group



**Belen Gomez**

before joining the OCLTRG team.

Citizens who suffered damages in the 2020 Labor Day Wildfires in either Douglas, Okanogan or Chelan counties and need the services of a disaster case manager can call OCLTRG to connect with a DCM.

*Si aún no tiene un administrador de casos, pero sufrió daños en los incendios forestales del Día del Trabajo de 2020 en los condados de Douglas, Okanogan o Chelan, llámenos para comunicarse con un DCM.*

### Disaster Case Management Contacts: Belen Gomez, DCM

English as Second Language (ESL)  
Douglas Co. - South Okanogan Co.  
509-429-0948  
[belenocdcm@gmail.com](mailto:belenocdcm@gmail.com)

### Jessica Rounds Farmer, Lead DCM

Entire Burn Scar - Map Your Neighborhood Project  
509-846-5101  
[jessicaocdcm@gmail.com](mailto:jessicaocdcm@gmail.com)

### Aimee Bannwarth, DCM

Mid & South Okanogan Co.  
Volunteer Coordinator  
605-941-2229  
[aimeeocdcm@gmail.com](mailto:aimeeocdcm@gmail.com)

PATEROS – Chelan resident **Belen Gomez** joined the staff of the Okanogan County Long Term Recovery Group (OCLTRG) last February as a bilingual Disaster Case Manager (DCM). Gomez will first and foremost serve English as a Second Language individuals, families, and businesses who suffered losses in the 2020 wildfires.

"It is meaningful work that is incredibly important," said Gomez of her new position. "I am learning much about the needs of people who have lost everything to wildfire, and how to give them the tools to recover".

Gomez grew up in Pateros and graduated Pateros High School

## Crunch Pak hires director of sales and marketing

*Northwest native applies apparel sales experience to produce*

Crunch Pak, the sliced apples specialist, has hired **Andy Kimbrel** as director of sales and marketing. He comes to Crunch Pak with 12 years experience in the footwear industry at LaCrosse Footwear, where he directed regional sales for several premium footwear brands and managed accounts such as REI, Filson, Scheels, Zappos and federal and local governments.

In addition to his sales and marketing roles at Crunch Pak, Kimbrel is charged with helping further grow brand awareness.

"All sales and marketing departments benefit from increased collaboration; we anticipate Andy's experience with national retail accounts will bring us a fresh perspective and energize our team," said Tony Freytag, executive vice president of sales and marketing.

The addition of Kimbrel also helps the company meet the challenge of managing growth as new markets develop, Freytag said.



**Andy Kimbrel**

Kimbrel holds a bachelor's degree from Gonzaga University; he and his family are relocating from Portland to Wenatchee.

Kimbrel said, "Crunch Pak does an outstanding job delivering product innovation while developing retail and marketing partnerships that elevate the healthy snacks category.

"My previous experience involved a similar foundation of industry leading quality, innovation, and brand equity. Working to uphold Crunch Pak's position as the foremost provider of sliced apple snack products is an opportunity I am excited to be a part of."

For more information visit [crunchpak.com](http://crunchpak.com).



# The CARES Act provision provides an incentive for everyone to give!

By Meaghan Greydanus  
CPA at Homchick & Associates

Amidst all the and challenges and hardships that 2020 brought to our region, we cannot forget to celebrate one of its silver linings: people were more generous than ever! From increased contributions to our food banks and social services to recognizing our healthcare heroes, our communities helped to fill the many needs that emerged during the pandemic through charitable giving.

You might recall that in 2017, a new tax law increased the standard deduction significantly, which resulted in fewer people itemizing, leaving no real tax incentive for charitable donations.

The Federal Government saw the importance of charitable giving in 2020 and has included provisions in the CARES Act to recognize gifts to charity in 2020 and 2021.

For your 2020 taxes, if you choose not to itemize, you will be able to deduct up to \$300 of qualified charitable donations under these tax law changes through the CARES Act.

The \$300 is the same whether you file single or jointly. In 2021, the limit increases to \$600 for those who file jointly and \$300 for

married filing separately. Single filers will still have the \$300 limit. Other charitable gifting rules remain unchanged, including gifting of investments and Qualified



Meaghan Greydanus

Charitable Donations (QCD) from IRAs.

Donating investments (especially highly appreciated securities such as stocks) instead of cash can be a very tax-efficient way to support a charity. If you sell the stock or bonds first then donate the proceeds to charity, you will pay tax on the gain. Contributing securities you've owned for more than a year directly to the charity usually allows you to deduct the full fair market value of the stock plus pay no capital gains tax. For large donations, keep in mind that there are limits on how much can be deducted per year. The limits

vary based on what was donated, but stock donations are generally limited to 30% of your adjusted gross income (AGI). AGI is your gross income before your standard or itemized deductions and, if applicable, your qualified business income deduction. If your donation is limited, the excess will carry forward to a future year.

For those 70 ½ or older, QCDs from an IRA allow a direct transfer of funds from your IRA to a qualified charity. QCDs can be counted toward satisfying your annual required minimum distribution (RMD) if certain rules are met, such as transferring the funds directly from the IRA to the charity without first being distributed to you.

A QCD excludes the amount donated from taxable income, unlike regular IRA withdrawals.

This type of donation does not require you to itemize and, by keeping your income lower, may reduce the impact to certain deductions or credits. While RMDs were waived for 2020 they are required again for 2021.

However you make a difference with gifting to charity, in order to claim a deduction, there are few

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Community Foundation of North Central Washington

things you must keep in your records:

- For any donation of \$250 or more (including contributions of cash), you must obtain and keep in your records a contemporaneous written acknowledgement from the qualified charity indicating the amount of the cash and a description of any property contributed. The acknowledgment must say whether the organization provided any goods or services in exchange for the gift and, if so, must provide a description and a good faith estimate of the value of those goods or services.

- If you receive any goods or services in exchange for your donation, you must reduce your deduction by the value of what you received.

- For non-cash gifts in excess of \$5,000 (\$10,000 for closely held stock) you'll need an independent appraisal. You don't need an appraisal for gifts of exchange-traded stocks, bonds or mutual funds.

Always remember that only donations to qualified organizations are deductible. Not all non-profits are considered qualified. Qualified organizations include

501(c)(3) charities, state and local governments, and school districts. Contributions to political campaigns or gifts directly to a needy individual do not qualify.

So many of our regions' charitable organizations have struggled during the pandemic. Your contributions in 2020 and 2021 are helping them sustain operations and prepare to bring quality of life benefits once again to our communities – and that is the ultimate incentive for giving!

\*To learn more about Give 10, visit [cfncw.org/give10](http://cfncw.org/give10)

## Frank Herbert appointed to Pateros City Council

By Mike Maltais  
Staff writer

PATEROS – Frank Herbert, the man appointed to fill the city council position left by the resignation of Christine Perry earlier this month, hit the ground running by casting his first official vote minutes after taking the oath of office during a special early morning council meeting on March 1.

As a former U.S. Marine who spent 21 years in the Corps, Herbert has had plenty of experience taking on responsibility quickly with a minimum of confusion and getting the job done with a minimum of complaint.

Herbert joined the Marines straight out of high school in south Texas and retired from the Corps in 2006. After teaching in Louisville, Kentucky, for eight years Herbert and his wife moved to Pateros



Frank Herbert

following their daughter's high school graduation at Louisville.

The Herbert's had earlier purchased a home that was among the fortunate ones to survive the 2014 Carlton Complex wildfire that consumed some two dozen Pateros residences.

In the wake of the fire's devastation Herbert got in touch with a Marine acquaintance who was part of a new group of military vets volunteering for a rapid disaster re-

sponse group called Team Rubicon.

The organization was founded in 2010 with two goals: to provide fast and adequate disaster response and serve as a vehicle to integrate military veterans back into civilian life.

Herbert put Team Rubicon in touch with his father-in-law, George Brady, who was then Pateros mayor and the team was one of the first groups to bring much needed help and relief to the city.

Since moving back to Pateros in 2018 Herbert has brought both his mother and sister to Pateros to be closer and to help care for them.

While he considers options for his next career move Herbert said he wanted to do his part to serve the community his family now calls home.

## Welcome, Isabella Casillas Guzman!

27th Administrator of the U.S. Small Business Administration



Isabella Casillas Guzman has been confirmed as the 27th Administrator of the U.S. Small Business Administration.

On March 16, the U.S. Senate confirmed President Joe Biden's nominee with broad bipartisan support, 81-17 votes as Administrator of the SBA.

Guzman will represent the more than 30 million U.S. small businesses and lead an agency committed to helping small business owners and entrepreneurs start, grow and be resilient.

"SBA must continue to be a lifeline for small businesses in the months ahead,

and I am confident that Isabel Guzman is the best person to lead the agency out of the pandemic and through the economic recovery to follow," said Senate Committee on Small Business & Entrepreneurship Chair Ben Cardin (D-MD).

"Mrs. Guzman's commitment to equity and her deep knowledge of the needs of small businesses will make her a strong advocate for all small businesses in the Biden Administration. I am looking forward to working with Mrs. Guzman as we in Congress work to fine-tune SBA to better meet the needs of small businesses in Black,

Latino, Native, and other underserved communities."

Administrator Guzman will lead a workforce of over 9,000 SBA employees and administer the SBA's portfolio of loans, investments, disaster assistance, contracting, and counseling.

Additionally, she will implement critical financial relief for small businesses impacted by the pandemic through the Paycheck Protection Program, Economic Injury Disaster Loan Program, Shuttered Venue Operators Grant Program, and additional support recently passed in the American Rescue Plan.



# REAL ESTATE

## TOP PROPERTIES – February 2021

Buyer	Seller	Sale Price	Street	City	Legal acreage	Living area	Bed-rooms	Bath-rooms
RIVERFRONT VILLAGE PHASE 1 LLC	LINEAGE WA WENATCHEE RE LLC	\$2,750,000	WORTHEN ST	WENATCHEE	7.8300	252032		
MINIAYLO VYACHESLAV & SVITLANA	ALLEN KENNETH R & PATRICIA A	\$1,850,000	WOODIN AVE	CHELAN	0.7800	3084	1	1
BLAIR NECESSITIES LLC	PACIFIC RIM LAND INC	\$1,600,000	UNASSIGNED	WENATCHEE	1.5700	0		
HCF LEAVENWORTH HOLDINGS LLC	CORPORATION OF THE CATHOLIC BISHOP OF YAKIMA	\$1,500,000	WHEELER ST	LEAVENWORTH	4.0100	6148		
BOUKHALIL PASCALE & JOSEPH S ETAL	SEAL JAMES G & SHARON	\$1,199,999	LAKESHORE RD	CHELAN	5.0000	1780	1	1
GRANCEE LLC	GBI HOLDING CO	\$1,180,000	WALLA WALLA AVE	WENATCHEE	0.5700	7312		
MRAZIK RYAN T & SCHWARTZ JULIE E	PALMER JODI L & COLLEEN PALMER	\$989,000	WEDGE VIEW LN	LEAVENWORTH	10.1600	1596	3	2.5
DUNLAP HOLLY MC VEY & DAVID A	AMBROSE RICHARD G & DOROTHY AMBROSE-LONG	\$950,000	GRANDVIEW LN	CHELAN	0.3700	2278	3	3
JORGENSEN MARK R & SARAH R V	LARSON KENNETH D & AUDRA M	\$848,000	FOX RD	LEAVENWORTH	1.0500	1982	4	2
MILLER BROCK A & CAROL A	WANAMAKER JEFFREY & SHELLI	\$825,000	SHORE DR	CHELAN	0.1600	1552	4	3
YUCHASZ DAVID	WINN BRIAN & AMANDA	\$800,000	JACKRABBIT LN	CHELAN	0.1000	1372	4	3
BROWNELL DAVID & GRUBBS AMI	BENCH CODY & CHRIS	\$760,000	WHITMAN ST	LEAVENWORTH	0.4300	1700	4	2.5
PANKOW NICHOLAS & JULIE	WATSON DANIEL	\$749,000	RIVER ST	LEAVENWORTH	0.1900	1232	5	2
HOOKER KENNETH & SANDRA	KAUR PREETPAL & BALJIT SING	\$730,000	SAN REMO LN	CHELAN	0.1800	1500	3	2
MC ALLISTER MARY F & DICKSON ZACHARY B	THE VOGUE LLC	\$730,000	WOODIN AVE	CHELAN	0.1000	2205		
PLUM HOUSE LLC	PUTNUM PROPERTIES LLC	\$579,000	WHITMAN ST	LEAVENWORTH	0.1400	1996	2	2
HUPPERT MARK & MOLLIE	MESSER DUSTIN A & ALICIA A	\$569,000	CRAWFORD AVE	WENATCHEE	0.5100	2475	4	2.5
SHIVEL TRAVIS J	NGUYEN AMY & HUNG HOANG	\$565,000	WESTERN AVE	WENATCHEE	0.1900	3120	5	3
ABER BRIAN E & CRYSTAL A	PUGET SOUND QUALITY CONSTRUCTION INC	\$560,000	PARAMONT RIDGE LN	MANSON	0.4900	1736	3	2
RAMOS ARELI & RAMOS OREA HUGO	RIVERWATCH PROPERTIES LLC	\$545,000	MISSION ST	WENATCHEE	0.1200	1738		
RAMOS ARELI & RAMOS OREA HUGO	RIVERWATCH PROPERTIES LLC	\$545,000	MISSION ST	WENATCHEE	0.0900	0		
ROHRBACH MARC & JANESEA	FLINT VICTOR E & BRENDA J	\$530,000	RED APPLE RD	WENATCHEE	0.6000	1505	2	1.75
MILLER ZACHARY & CASSIE	HELSETH CATHI L	\$525,000	HAZEL ST	PLAIN	2.0000	1746	3	2
LENZ MEGAN & BRIAN	MC CRUM GEORGE & CHASITY	\$505,000	PENSIONE PL	WENATCHEE	0.1800	2820		
SANDEN KENNETH R & SALLY A	MILLER CLAIRE WENTZ	\$502,500	EAGLEROCK DR	WENATCHEE	0.4200	1518	3	2
GRUNSKAYA OLGA	HAYNES SCOTT A	\$500,000	FOREST RIDGE DR	WENATCHEE	0.8700	2610	2	2.25
TRAN DAVID H	PIPKIN MIKAYLA & BRANDON	\$499,900	BURCHVALE RD	WENATCHEE	0.3600	2578	3	3
BUTCHER ALICIA & EVAN	STOFFEL ROBERT C	\$499,000	OLIVE ST	CASHMERE	0.2000	2064	3	2.5
SOLOMON LANCE I & JEANNINE F ETAL	SCHATZ BRAD & KARA	\$499,000	SHETLAND RD	PLAIN	0.3400	1404	3	2
BLAND PEARFECTION ORCHARDS LLC ETAL	ROBERTSON RANCH INC	\$492,500	HEIMBIGNER RD	DRYDEN	19.7000	648		1
SOLBRIG CHARLES W & CAROL R FAMILY TRT	HAAG BRADLEY & JENNIE-LYNN A	\$490,000	SKYLAR CT	WENATCHEE	0.1700	2061	4	2
ADAMS MICHAEL K & DEANNA L	NUNEZ ANTONIO & ALEJANDRINA CABRERA DE NUNEZ	\$485,000	SUNNY BROOKE LN	CHELAN	0.2200	0		
THORNOCK SIMON D & MARRIAH M	EPPERSON CURTIS N & MARY A	\$475,000	RINGOLD ST	WENATCHEE	0.3700	2496		
ANDREWS DAVID & DANIELLE	BRUGGMAN MATTHEW & DARCY TRUST	\$450,000	2ND ST	WENATCHEE	0.1900	1748	3	2
RIPARETTI OWEN P & GREETE E	VAN DEN BROEK KEITH	\$450,000	CREEKSIDE PL	CASHMERE	0.1900	1700	3	2.5
GOBBATO MARION & CHRISTINE A	COPE LESLIE D	\$447,000	OKANOGAN AVE	WENATCHEE	0.2800	2765	1	1
HURD COLBY M & LANA	RICHARDS BOBBY G ETAL	\$440,000	BLUEGRASS LN	WENATCHEE	0.3000	1758	3	2.5
HENDRICKSON MICHAEL & CONNIE	D & T CAMPBELL INVESTMENTS LLC	\$439,000	PIPPIN LN	MANSON	0.2600	0		
GOHL ANDREW J & MEGAN J	WALL DARRYL C & MELINDA M	\$436,500	LEAVENWORTH PL	WENATCHEE	0.1700	2464	4	2.5
DUGGAN PATRICK & SELLERS DUGGAN JESSICA	STEELE CLAY L & MARY A	\$433,135	NASON RIDGE RD	LAKE WENATCHEE	0.6500	1878	2	2
PETERSON KATHERINE L & ENGLISH PATRICK J	VESPIER AIMEE R	\$429,000	5TH ST	WENATCHEE	0.2300	1120	2	1.75
JONES SANDRA ETAL	BUYS BRENDA K & SUTHERLAND D	\$420,000	GRANDVIEW LOOP	WENATCHEE	0.2700	1576	3	2
BHAMA PRABHAT & PATRICIA	COSKER JOHN T	\$420,000	ALPINE PL	LEAVENWORTH	0.0000	958		
PG CHELAN CONDOS LLC	HELLYER DAVID R & TERRI L	\$418,000	UNASSIGNED	CHELAN	0.0100	530		
MEESE JOSHUA & ERIN	O'CONNELL ALISSA	\$415,000	ALPINE PL	LEAVENWORTH	0.0000	958		
MOONEY TYLER K & HAYLEY C	WALTERS STEVE A & BETTY J	\$415,000	HOWLING MOON LN	CHELAN	21.8400	960		1.5
HUBBARD ADAM P	VALDOVINOS ADRIAN & OLIVIA PEREZ	\$410,000	CRAIG AVE	WENATCHEE	0.1600	1512	3	2
PRILL ANDY & MICHELLE	DOUVIER ADAM E	\$410,000	SWANSON GULCH RD	CHELAN	10.0300	1432		
CORTEZ JR GONZALO	LARSEN KRISTOFER D & CATHERINE M STRAUB	\$405,300	SKYLINE DR	WENATCHEE	0.5100	1494	3	2





## A Strong Agriculture Labor Program to Stop Illegal Immigration

By Congressman Dan Newhouse

In the first two and a half months of 2021, illegal immigration has reached a crisis point. There have been more than 200,000 illegal border crossings with as many as 5,000 illegal crossing encounters in one day. In order to maintain the rule of law and keep criminals out of our country, we must continue working to enhance our border security.

One way to do this is to take away opportunities to work illegally in the United States. Congress can do so by creating a viable agriculture labor program that allows workers to come into our country, work legally, and return home.

To do so, I introduced bipartisan legislation that creates an employment- and merit-based program to ensure that not only are agriculture workers in the United States legally, but that they remain law-abiding and

continue to contribute to our farms, ranches, local communities, and economies.

It also streamlines our existing H-2A program to give growers who utilize the temporary guestworker program more flexibility and to allow access for year-round sectors like dairy, and it phases in the mandatory use of E-Verify to ensure workers maintain a legal work status.

This need for a reliable workforce is something farmers and ranchers throughout Central Washington have known for decades, and the dire situation was only worsened by the global pandemic. Our region is known around the world for producing high-quality specialty crops – many of which are extremely labor-intensive to grow and harvest. As much as employers would prefer to hire Americans to work in their fields, there just simply isn't enough interest from domestic workers to

get these jobs done.

This puts our farmers in a tough spot. Many of them rely on the burdensome, outdated, and bureaucratic H-2A guestworker program to secure enough labor to get their crops to market, and others employ experienced agriculture employees, many of whom have been working in fields for decades. All of these workers present documentation, but farmers are not equipped with the ability to determine if this paperwork is current or authentic.

This is unacceptable. Washington's agriculture industry is valued at more than \$10 billion. It simply doesn't make sense that such a huge sector of our economy would rely on a workforce that may or may not be in the United States legally.

For decades, Congress has attempted to pass comprehensive immigration reform packages. We have not been successful. That

is why I, along with my colleagues on both sides of the aisle, worked with agriculture groups, farmers, labor organizations, and farmworkers to negotiate a bipartisan, targeted solution for our nation's agriculture sector. This week, this solution – the Farm Workforce Modernization Act – will come to the House floor for a vote.

The COVID-19 pandemic taught the United States just how fragile our food supply chain can be. Farmers and farmworkers are the often-unseen driving force that keeps food on our tables and on shelves at grocery stores. I reintroduced this legislation to effectively address our agriculture industry's labor crisis and provide much-needed stability for farmers, ranchers, and farmworkers across the country.

We absolutely must enhance our border security, and I continue to work

in Congress to do just that. But we also must reform our broken immigration laws and ensure that those who wish to pursue a legal pathway or come to our country to work are able to do so.

We want to give these agriculture workers – many of whom have worked on farms and lived in the shadows for years – the chance to get right with the law while, at the same time, making sure that we have an efficient system for both farmers and farmworkers to use to ensure a future legal workforce.

The Farm Workforce Modernization Act is the solution our agriculture industry deserves, and in 2019, it became the first agriculture labor reform bill to pass the House since 1986. Now, I am working with Senators on both sides of the aisle to ensure we can make even more progress and send this legislation to the President's desk.

## Women-owned employer firms increased .6% from 2017 - 2018

By Andrew W. Hait  
U.S. Census Bureau

Women-owned firms made up only 19.9% of all firms that employed people in the United States in 2018 but their numbers are growing. There were 6,861 more women-owned firms in 2018 than in 2017, up 0.6% to 1.1 million, according to the Census Bureau's Annual Business Survey (ABS).

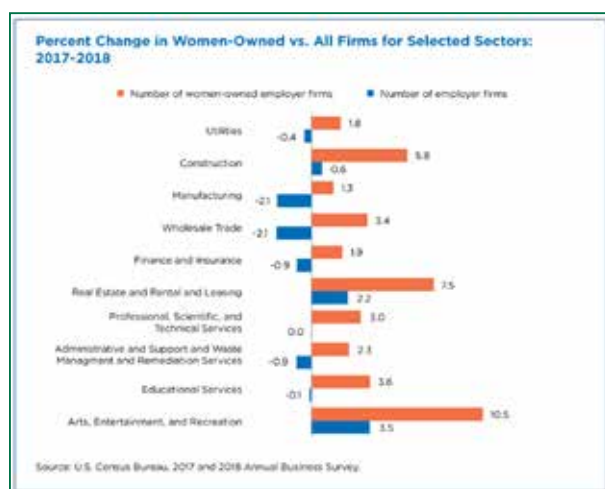
Women-owned employer firms reported nearly \$1.8 trillion in sales, shipments, receipts or revenue and employed over 10.1 million workers with an annual payroll of \$388.1 billion in 2018.

The ABS provides data on race, ethnicity, sex and veteran status of owners of businesses with one or more paid employees. This information can be invaluable in helping economic development organizations promote growth of minority and women business ownership in their areas.

As the nation recognizes Women's History Month, this data highlights some of women's contributions to our economy.

### Women Business Growth by Sector

Women-owned firms in the Arts, Entertainment, and Recreation sector rose 10.5%, from 22,219 in 2017 to 24,542 in 2018. The 10 sectors shown in the chart below also saw growth in women-owned businesses.



### Characteristics of Women Business Owners

Demographic characteristics of the nation's women-owned firms are similar to their male-owned firm counterparts.

Most women-owned businesses are run by White women (82.8% of all women-owned firms), non-minority (74.6%), non-Hispanic (92.4%), and non-veteran (98.9%).

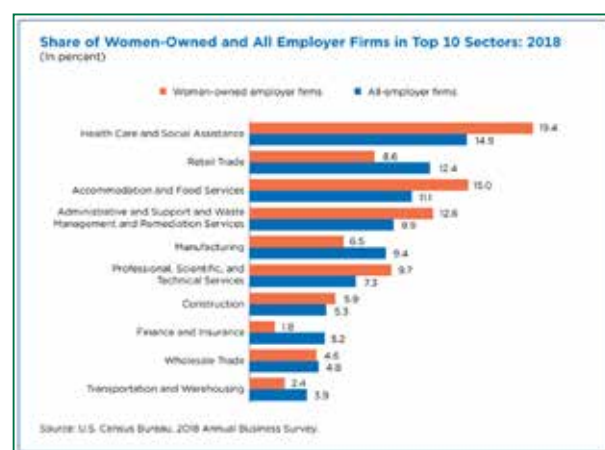
Are There More Women-Owned Businesses in Some Sectors?

Women-owned firms tend to be more concentrated in certain sectors than all firms overall. According to the ABS, 191,230 or approximately 16.8% of the nation's total 1.1 million women-owned firms in 2018, were classified

**Average annual earnings of employees of women-owned firms lag behind the national earnings average of the workers of all firms: \$38,238 in average annual payroll per employee compared with \$54,114.**

in the Professional, Scientific, and Technical Services sector, compared to 14.3% for all firms in the sector.

Employees of women-owned firms were also concentrated in certain sectors. Nearly 2.0 million or approximately 19.4% of the 10.1 million employees of women-owned firms worked in the Health Care and Social Assistance sector in 2018, compared to 14.9% of all firm employees.



### Sex Parity

Average annual earnings of employees of women-owned firms lag behind the national earnings average of the workers of all firms: \$38,238 in average annual payroll per employee compared with \$54,114.

Women-owned firms in nine of the 20 sectors the ABS covered had average annual payroll per employee statistically lower than the total for all firms in those sectors.

The lack of sex parity was also visible in average annual sales, shipments or revenue.

In 2018, women-owned firms earned an average of \$1.6 million in sales, shipments or revenue; male-owned firms earnings were double that at \$3.2 million.

What States Have the Most Women-Owned Businesses? With more firms than any other state (742,139), it's not surprising that the nation's most populous state, California, also had the most women-owned firms in 2018.

California's 149,927 women-owned firms employed over 1.3 million workers with \$57.4 billion in annual payroll in 2018.

In Hawaii, women-owned firms made up 24.7% of all firms in the state. In Virginia, women-owned firms made up 23.7% of all firms, and in Colorado women-owned firms made up 22.2% of all firms in the state.

In terms of employment, women-owned firms in Montana made up 11.0% of all employees in the state. Women-owned firms in the District of Columbia reported average annual payroll per employee of \$57,031, higher than the national average of \$38,238 for all women-owned firms in the United States.

### What About the Self-Employed?

In addition to ABS data on women-owned employer businesses, the new Nonemployer Statistics – Demographics (NES-D) program publishes data on women-owned nonemployer firms, typically referred to as self-employed. The 10.6 million self-employed women-owned firms in 2017 reported sales, shipments, or revenue of \$286.1 billion.

The NES-D program supplements ABS data and includes similar breakouts by the race, ethnicity and veteran status of the business owner. It also includes data the business itself, including the industry classification, and breakouts by receipts size and legal form of organization. Combining the ABS and NES-D data gives us the total number of women-owned firms in the United States.

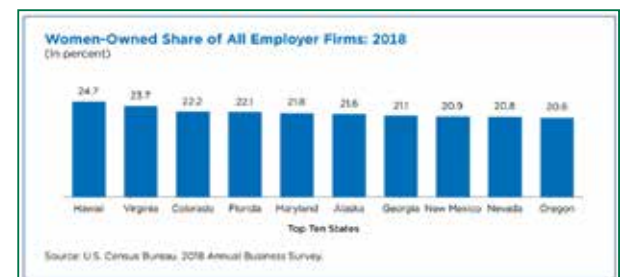
Some key statistics from the 2017 NES-D:

- The nearly 1.6 million Hispanic women-owned firms reported sales of \$34.7 billion in 2017.
- The nearly 3.7 million minority women-owned firms reported sales of \$83.8 billion in 2017.
- The 142,000 veteran women-owned firms reported sales of \$3.1 billion in 2017.

### Where Do We Go From Here?

As governments and communities strive to encourage business ownership by people who mirror the race and ethnicity of their residents, there is also a push to have business ownership reflect the sex of the workforce.

The Census Bureau's ABS and NES-D provide key data that federal agencies, for example, can use to promote business ownership by women. The Small Business Administration, the Department of Commerce's Minority



Business Development Agency, and the National Women's Business Council also provide key resources to encourage women-owned businesses, along with dozens of federal, state, local and private sector organizations.

ABS data are only possible thanks to the millions of businesses who respond to Census Bureau surveys and programs.

Andrew W. Hait is a survey statistician/economist at the Census Bureau.





## The capital gains income tax is not a “reform” – just a new tax

The Washington State Senate on March 6 voted 25-24 to pass Senate Bill 5096, a proposal that seeks to create a state income tax on capital gains.

The Senate’s passage of this new tax is beyond disappointing, although not entirely unexpected.

This proposal has been a concern of mine for the past several years, and it finally advanced through the Senate this year.

In the past, the Senate has been a helpful backstop against many new tax ideas.

In recent years, either Republican senators or conservative Democrats helped block this particular tax, but I’m afraid the recent 25 to 24 vote shows that the once-strong Senate firewall sadly no longer exists to protect Washington citizens from any type of new taxation.

### The new tax does not “reform” anything

Washington state does have a “regressive” tax system, meaning that our lower-income population pays a disproportionately greater percentage of their income in taxes.

This is due largely to the state’s reliance on sales tax as its main source of revenue along with the business and occupation tax and other smaller sources of revenue.

Many supporters of a state income tax believe it to be a much-needed change to help our state reform its “upside down” tax code.

However, Senate Bill 5096 does nothing to reduce regressive taxes in our state. It just adds a new, additional tax to grow government.

If the idea were to propose an income tax – and cap it – while also correspondingly reducing the state sales and business taxes, that would be a much different conversation. Unfortunately, that isn’t what is being considered.

### State tax proposal now before the House of Representatives

I anticipate that Senate Bill 5096 will continue to advance in the House and ultimately reach the governor’s desk.

If that happens and the governor signs it into law, it could become subject to a statewide referendum where all Washington voters could have a say in whether to approve the tax. Washington voters have rejected income tax proposals before.



If the bill does pass and is affirmed by statewide voters, the new tax can expect an immediate court challenge regarding its constitutionality.

Variations of this tax have been considered in the judicial branch before.

The Internal Revenue Service considers capital gains to be income, and the state Supreme Court has long held that income is “property” and property must be taxed uniformly, not at graduated rates.

### New capital gains income tax likely headed to Supreme Court

Unfortunately, I no longer trust the current state Supreme Court to interpret this issue similarly to the justices on our state’s prior high courts.

With the state Supreme Court’s recent McCleary decision on education, Hirst decision on water use, Sakuma decision on agricultural wages, Blake case on drug possession, as well as most other recent tax reduction and wage issues, the current court has shown a real interest in co-opting legislative branch responsibilities to authorize policies and increase state revenues.

I have growing doubts that this particular court will strike down any state income tax measure as unconstitutional, if one comes before it.

### Tax advocates see “window of time” to pass the new tax

My sense is that Governor Inslee and pro-tax legislators in Olympia understand that they have a “window of time” now not only to pass the bill when they control the Legislature but also to do so when the makeup of the state Supreme Court is very favorable to taxes.

March 6 was a day that I have been anticipating for a while, but it is still difficult to absorb. And make no mistake, while the bill is currently messaged as a tax only for the wealthy and, as drafted may not currently impact middle-class families, if it is approved and the court upholds it, the exemptions will eventually be whittled away over time to the point where we are all impacted regardless of our income.

So that doesn’t reform our taxes in any way. In the end, it’s just more taxes.

## COVID -19 worse in minority communities

# Immigrant and Latinx Solidarity Group statement

Submitted by ILSG

Over the last 12 months Covid-19 has highlighted the health disparities that exist in our community. Those disparities were magnified by the pandemic, highlighting how often a significant portion of our community is not meaningfully considered when making decisions.

The Immigrant & Latinx Solidarity Group (ILSG) came together to coordinate how we as community members could best support our Latinx and Immigrant community members during the COVID pandemic and beyond.

We are educators, community advocates, lawyers, business leaders, health-care workers, college students, parents, and more, and have been meeting weekly for nearly a year.

The ILSG repeatedly advocated for culturally appropriate COVID-19 prevention and vaccine messaging to be shared in Spanish.

In January, for the first

time since the pandemic began, the Chelan-Douglas Health District had real time Spanish interpretation at a vaccine related press conference.

While real time interpretation is a step in the right direction, we also expect the Chelan-Douglas Health District to consistently communicate health messages to everyone in our community, regardless of their language ability.

We have learned from this experience and see opportunities to improve the local administration of our public health system.

Our elected officials are not public health experts, yet they have significant influence on public health related decisions in our community.

Our health district’s response to COVID-19 was significantly impacted by the local Board of Health, which is comprised of locally elected officials who do not reflect the entire community.

Think about it this way, if you need emergency surgery, a doctor shouldn’t have to waste time educating an elected official about the merits of the surgery.

When we entered into the pandemic, the Latinx community was disproportionately impacted due to their working and living conditions.

Yet decisions were made by people who didn’t have ties to the Latinx community, nor did they have the health background to lead us through this unprecedented challenge.

Changing the makeup of the health district board extends beyond Chelan and Douglas Counties.

For this reason, ILSG supports House Bill 1152 (HB 1152), which is currently under consideration in Olympia.

Under HB 1152, we would continue to have elected officials on the board of health. But it would also provide seats for community members and health-

care providers to use their expertise on the board. Implemented correctly, HB 1152 would meaningfully include voices from all parts of our community and strengthen the health system that cares for all of us.

We appreciate the hard work the health department staff has been doing over the last year.

We know this work has been exceptionally challenging. Our ask is that regardless of HB 1152, the Chelan-Douglas Board of Health puts equity at the forefront of their structure and decision making, truly advocating for the rich and diverse people and sectors of our community.

Equity must be part of our practice.

**Signed:** ILSG members - Vanessa Gutierrez, Karina Vega-Villa, Carrie Kingsley, Krista Herling, Cecilia Anguiano, Xaxira Velasco, Ponce de León, Norma Gallegos, Irene Morrow, Jessica Kendall.



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This bowler is stylin' at Eastmont Lanes.

CONTINUED FROM PAGE 1

## Where striking out is a good thing

As time went on and we remained closed, it became apparent that doing take-out was not going to work long-term. We were losing money. So at that point we decided to close completely and to hope for the best.

**WBJ:** How hard was it to keep employees or were you able to use the PPP?

**EL:** I tried to keep employees, but when it became apparent that when they could make more on unemployment, it felt almost selfish of me to keep them working. I wanted to do right by them.

We did get a PPP loan, but since we still had to pay utilities, bills, insurance, etc., it eventually ran out. We also did a community yard sale in the summer which was amazing, we had a huge response both in donations and people showing up to the sale.

We also ran an online craft bazaar/auction right before Christmas, which generated some income and one of our regular league bowlers, Auna Lundberg, set up a Go Fund Me which has

helped as well. If it wasn't for the community support, we would have been done many months ago.

**WBJ:** Did the landlord give you a break due to the pandemic?

**EL:** My landlords Barb and Tim Morello, are the only thing that kept us from going under!

They have been incredibly gracious and understanding. When we were forced to close the first time, Barb immediately reached out to me and told me they would support us and do whatever they could to help us survive. They have taken a huge hit financially, but are still willing to do whatever they can to make sure we get through this. They have been an absolute blessing during this mess and I really can't thank them enough. I hope that someday I will be able to make it right for them.

**WBJ:** How much was 2020 down from 2019 revenue wise?

**EL:** Almost 100 percent. We were only able to

open for two weeks in November before we were shut down again. If not for loans and fundraisers we would have been closed permanently many months ago.

**WBJ:** Has retaining employees been a problem?

**EL:** Yes. I lost some of my most valuable employees because they had to find other jobs. They had been with us for years and were more like family, so it was really hard to see them go, even though of course I want the best for them.

Luckily, I was able to retain a core group of staff, and I'm so happy and grateful they have stuck with me.

**WBJ:** What is the current state of the business? Catching up? Profitable?

**EL:** With the restrictions placed upon bowling (only 2 people allowed per lane), it's going to be very difficult and we will be lucky to break even as it stands now. Even though it looks like we are busy, we are only able to have a small percentage of bowlers compared to what we used to have, yet we



A colorful arcade game always attracts youngsters and adults alike.

still have to pay employees, taxes, bills, etc. What sends shivers down my back is the fact that no county is safe from getting kicked back to Phase One. It's all about the metrics.

If we are forced to shut down again due to being pushed back to Phase One, I simply don't know if we can continue.

Each time we are forced to close and then re-open, there is a cost involved of restocking and getting things ready in the café and arcade, and our bowling machines have to be maintained even when we are closed, in order to make sure they run when we are open.

Losing even one lane to a breakdown is costly. I don't know what the breaking point is- if we had a clear path forward it would be different, but this endless sense of not knowing if we are going to be allowed to stay open is painful and scary. As much as I want to keep going, am I willing to risk what is left of my life savings and retirement? I simply don't know.

**WBJ:** What is your

current operating procedure based on Gov. Inslee's rules?

**EL:** We are open seven days a week, but with limited hours. We are currently allowed to have two bowlers per lane. Yet a family of six can come in and dine together in our café. It makes no sense and our customers are frustrated and I understand and share that frustration. The arcade and café are open at 25 percent capacity. Right now there is no plan for Phase Three, which is really concerning as it offers us no path forward, no "light at the end of the tunnel", and we have been in a very dark tunnel for a long time.

**WBJ:** Would you like to add anything else?

**EL:** We have had to rethink our entire business model when it comes to bowling. We have transitioned to all online reservations. The link is posted on our website: eastmontlanes.net Everything is in one-hour blocks of time rather than paying by the game. Leagues as we used to know them have ceased to exist

for now. The best we can do is doubles leagues, which is unfortunate because almost all our leagues before were teams of four. We are trying to offer a couple of options to our league bowlers, but it's not ideal. Yet not everything is doom and gloom and I really am trying to focus on the positive side. We try to deal with the situation with humor and grace rather than complain. We have had so much support from the community, I can't thank them enough. People are doing what they can, whether it's bowling or buying a soda in the café or playing a few games in the arcade. I'm not exaggerating when I say I am humbled by how much love we have been shown. I am so grateful we live in this community, where people support one another.

The bowling establishment also features an arcade - The Dragon's Lair - fun for all ages. To support the great American pastime of bowling, go to: 704 Grant Road, East Wenatchee or call 509-884-3593 or email eastmontlanes@msn.com.

## Brewster McDonald's gets a makeover



MIKE MALTAIS/QCH

Workmen are giving the McDonald's in Brewster a partial makeover. While the restaurant is still open, the drive-through lane is temporarily closed and the building's roofline is getting a new look.

## New contractors Chelan-Douglas February 2021

Name	Address	City
ADVNC D TREE & SHRBR Y SLTNS LLC	3300 US HIGHWAY 97 LOT 18	PESHASTIN
DOORS DONE RIGHT LLC	417 S. WILSON ST	WENATCHEE
EMPIRE BUILDERS LLC	3090 NW EMPIRE AVE	EAST WENATCHEE
GARTNER CONSTRUCTION	9151 ICICLE RD APT F	LEAVENWORTH
KNEEDLER EXCAVATION LLC	1989 4TH ST SE	EAST WENATCHEE
MALONE FRAMING & CONST LLC	1083 SUNNY BROOKE LN	CHELAN
NCW KINGS CONCRETE LLC	5735 AUSTIN PL	ROCK ISLAND
ORTIZ CONSTRUCTION LLC	125 S WESTERN AVE APT 4	WENATCHEE
STOCKWELL CUSTOM LANDSCPNG LLC	1717 MAIDEN LANE	WENATCHEE
TT HOME REPAIR LLC	PO BOX 574	MANSON
VALLEY CENTRAL DRYWALL LLC	2422 SUNSET HWY	EAST WENATCHEE



# Grocery Outlet Holding Corp. Announces Fourth Quarter and Fiscal 2020 Financial Results

Submitted by  
Grocery Outlet

EMERYVILLE, CALIFORNIA – Grocery Outlet Holding Corp. (NASDAQ: GO) (“Grocery Outlet” or the “Company”) today announced financial results for the fourth quarter and full fiscal year 2020 ended January 2, 2021, both of which contained one additional week (“53rd week”) versus the comparable prior periods.

## Highlights for Fourth Quarter Fiscal 2020 as compared to the Fourth Quarter Fiscal 2019:

- Net sales increased by 23.1% to \$806.8 million, which includes \$53.3 million from the 53rd week.

- Comparable store sales increased by 7.9% on a 13-week basis over a 5.1% increase in the same period last year.

- The Company opened eight new stores ending the quarter with 380 stores in six states.

- Net income increased 146.8% to \$24.3 million, or \$0.24 per diluted share.

- Adjusted net income(1) increased 46.1% to \$24.2 million, or \$0.24 per non-GAAP diluted share.

- Adjusted EBITDA(1) increased 24.7% to \$51.2 million.

Eric Lindberg, CEO of Grocery Outlet, stated, “Reflecting on 2020, our flexible business model, supported by many years of strategic investments, positioned us

to deliver exceptional financial results in an unprecedented environment. “I am extremely proud of the commitment demonstrated by our organization as we rose to meet the challenges



Gary Bégin/WBJ

created by the COVID pandemic.

“On the heels of an extraordinary year, we will continue to focus on making strategic, disciplined investments to support our growth.

“We believe that our value proposition is as strong as ever, we have ample white space to execute 10% annual unit growth and we remain committed to continuously reinvesting in the business, all of which position us to achieve our long-term growth objectives.”

## Highlights for the Full Year Fiscal 2020 as compared to the Full Year Fiscal 2019 :

- Net sales increased by 22.5% to \$3.13 billion.

- Comparable store sales increased by 12.7% on a 52-week basis compared to a 5.2% increase in the com-

parable period last year.

- The Company opened 35 new stores and closed two stores during the year.

- Net income increased 592.1% to \$106.7 million, or \$1.08 per diluted share.

- Adjusted net income (1) increased 86.9% to \$112.7 million, or \$1.14 per non-GAAP diluted share.

- Adjusted EBITDA(1) increased 32.4% to \$222.9 million.

## Balance Sheet and Cash Flow:

- Cash and cash equivalents totaled \$105.3 million at the end of the fourth quarter of fiscal 2020.

- Total debt was \$449.2 million at the end of the fourth quarter of fiscal 2020.

- Net cash provided by operations during fiscal 2020 was \$181.2 million.

- Capital expenditures for the fourth quarter of fiscal 2020, excluding the impact of tenant improvement allowances, were \$39.1 million.

- (1) Beginning with the fourth quarter of fiscal 2020, we updated our definitions of our non-GAAP financial

measures to simplify our presentation and enhance comparability between periods. A historical reconciliation of net income to both our revised and previous definitions of adjusted EBITDA, non-GAAP adjusted net income and non-GAAP adjusted diluted earnings per share is set forth in the attachment to this release. Please note that our non-GAAP financial measures should be considered as a supplement to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP.

## Outlook:

- The Company currently expects to open between 36 and 38 stores this year with one closure.

- The Company anticipates that comparable sales for the first quarter will decline in the negative high-single digits reflecting the impact of cycling the initial demand surge related to the COVID-19 pandemic in March 2020.

- Excluding the impact of discrete items, the Company anticipates a normalized fiscal 2021 tax rate of 28%.

- Capital expenditures, net of tenant improvement allowances, are estimated to be approximately \$130.0 million.

- As a reminder, the Company will report 52 weeks of operating results in fiscal 2021 compared to 53 weeks in fiscal 2020.



COURTESY PHOTO

Emerson Village, the Chelan Valley Housing Trust's first attainable home community, is celebrating the sell-out of the five townhomes.

## Chelan's Emerson Village ribbon cutting April 17

Submitted by CVHT

CHELAN – The Chelan Valley Housing Trust invites the community to attend a ribbon cutting ceremony for Emerson Village from 10 a.m. until noon on Saturday, April 17, to celebrate the sell-out of CVHT's first attainable home community, located at 305 North Emerson Street.

“The completion of Emerson Village is our first tangible step to provide affordable homes for our locals and support a stable workforce,” begins CVHT Executive Director Mike Cooney.

“Through the generosity of our community – private donors, local businesses, the Chelan Chamber of Commerce and grants from the city and county – we made this happen.”

“Our ribbon cutting

ceremony is a huge thank you to all the donors who helped us raise \$170,000 and to the volunteers that put in countless hours to make the dream of owning a home in the Chelan Valley a reality for local wage earners,” said Cooney, former Chelan mayor.

Funded by a \$1 million construction loan from North Cascades Bank, Emerson Village was built by K&L Homes of Chelan.

According to Rachael Goldie, the trust's Executive Administrator, each of the five townhomes of Emerson Village is being purchased by a local Chelan wage earner who met the income qualification of earning up to, or slightly more than, the valley's average median income of \$52,000. The purchase price for each home was \$200,000.

SEE EMERSON VILLAGE, PAGE 23

## Virtual STEM showcase

# Six students win People's Choice Awards; Industry comes out to support STEM careers

Submitted by GWATA

GWATA and the Apple STEM Network hosted the Virtual STEM Showcase on February 1- March 14. Sponsored by Microsoft and supported by Verizon Media, the Virtual STEM Showcase was a unique opportunity for students to participate and showcase projects in science, technology, engineering, design, and math (STEM) over an eight-week period. There were six different STEM categories with open project ideas for K-12 youth to try at home, and our regions' public voted on their favorite student projects.

At the conclusion of the virtual challenge, the top two projects from each age range (Elementary, Middle, and High School) with the most votes were selected as the 2021 People's Choice Winners. Each winner will be awarded a \$100 gift card prize and showcased on the Apple STEM Network website and social media networks in North Central Washington. Over the course of eight weeks, over 180 submissions came in from K-12 students across Chelan, Douglas, Grant, and Okanogan Counties. The Virtual STEM Showcase gallery had more than 10,000 views and 1,700 votes were recorded for student

projects.

GWATA and Apple STEM Network would like to highlight and recognize the students with the 2021 People's Choice Awards:

**Grade band K-5**, two sisters from East Wenatchee came in with the greatest number of votes in their category, and overall! Congratulations to:

**Paislee Downey**, Grade 1, Eastmont Virtual Academy

**Hazeline Downey**, Kindergarten, Eastmont Virtual Academy

**Grade band 6-8**, congratulations to:

**Peter Kyle** built an autonomous robot. Grade 8, Cascade Christian Academy.

**Damian Armenta**, who constructed & hand-painted a wine stand. Grade 8, Chelan Middle School.

**Grade band 9-12**; congratulations to:

**Victoria Conner**, Grade 9, Eastmont Junior High Virtual Academy; for her incredible demonstration of a more efficient way to cool electronics.

**Karen Spinosa**, Grade 9, Cascade Christian Academy; for her animation created entirely by code.

Community members can view the entire gallery of project submissions at [applestemnetwork.org/stem-showcase](http://applestemnetwork.org/stem-showcase).

The NCW Tech & STEM Showcase

has been an annual opportunity to highlight the ways in which students and educators are utilizing technology and STEM in the classroom to the community since 2013. The original Wenatchee School District event has grown and scaled across the region to highlight and celebrate the work of K-12 students across 29 regional school districts. This event was the collective efforts of GWATA, the Apple STEM Network, students, educators, school officials, families, and STEM professionals who worked together to provide support and encouragement for students across the region.

As a community, the NCW STEM Showcase has served as an opportunity to highlight, celebrate and engage students, educators, and local families who are utilizing Technology and STEM in both the classroom and in remote learning. This year the showcase also featured 7 local STEM professionals to help students and community participants connect the value of STEM education as it prepares students from an early age for the critical personal and professional skills that they will need to be successful in their future careers.

**Farah Fared Lutfi Ali**, Visual Designer for GWATA; highlighting the Digital Design category.



**Jesse Rose**, an entrepreneur for Basin Street Design in Ephrata and highlighting the STEAM Makers category.

**Jacob Cunnington**, Washington State Department of Transportation Engineer, highlighting the Extraordinary Engineering category.

**Tina Nicpan-Brown**, Wenatchee Valley Educator, highlighting the Tech with Me category.

**Gerardo Sanchez**, Network Engineer from Blackbox, highlighting the Coding Creations category.

**Will Little**, Technology Entrepreneur of ProtaVentures, highlighting the Coding Creations category.

**Ken Bevis**, Wildlife Biologist for

## About GWATA

Since 1999, GWATA (the Greater Wenatchee Area Technology Alliance) has served as the region's tech alliance, championing growth and development in North Central Washington. As a 501(c)3, GWATA's mission is to bring people and technology resources together while supporting entrepreneurs, STEM education, and technology. For more information visit [gwata.org](http://gwata.org).

the Washington State Department of Natural Resources, highlighting the Science Research category.

Community members can view the collection of Career Connect videos on [applestemnetwork.org/stem-showcase](http://applestemnetwork.org/stem-showcase).

## About Apple STEM Network

The Apple STEM Network is an alliance of K-12, Higher Ed, and community partners in North Central Washington. We represent a diverse region with tremendous potential for the STEM industry in agriculture, energies, and innovation. With our collective effort, we intend to: provide a constructive support system for educators who aim to meet the rising challenge for all students to develop 21st-century skills and STEM literacy, to integrate community mentorship, and promote authentic project-based learning and field experiences for all levels of education, and engage students in exploring the world of opportunities on the horizon through STEM. For more information visit [applestemnetwork.org](http://applestemnetwork.org).





# Renewable Hydrogen Production Facility Groundbreaking

Submitted by Douglas County PUD

Douglas County PUD Commissioners Aaron J. Viebrock, Molly Simpson and Ronald E. Skagen moved the first shovels of dirt at the soon to be built renewable hydrogen production facility near Baker Flats, East Wenatchee was March 8.

The 5MW pilot project will provide flexibility to Douglas PUD operations at their Wells Hydroelectric Project. Generation requests can be sent to the hydrogen electrolyzer to reduce the mechanical adjustments necessary at the Wells Hydroelectric Project to balance the grid. This will reduce the maintenance necessary on the turbine units and associated equipment.

“Douglas PUD has always been an innovator in the utility industry. As the state looks toward low and zero emission technologies, our customer-owners want their

local PUD to be prepared for the future,” said Douglas PUD General Manager Gary Ivory.

This project has been in the works for several years with the first hurdle cleared with the passage of SB 5588 in 2019 authorizing PUD’s to produce and sell renewable hydrogen sponsored by Senator Hawkins and a \$250,000 planning grant sponsored by Representative Steele.

Hydrogen is creating by a process that separates the hydrogen and oxygen molecules in water through electrolysis. The process is energy intensive with about 80% of the input costs being electricity.

Site excavation is starting this week with anticipated delivery of the electrolyzer in July. Connections of piping, electrical and water will follow with production of renewable hydrogen starting late this year.



COURTESY OF DOUGLAS COUNTY PUD

Left to right are: Douglas County PUD commissioners Ron Skagen, Aaron Viebrock and Molly Simpson at the Renewable Hydrogen Production Facility Groundbreaking on March 8.



# Northwest FCS customer-members receive record patronage dividends

Submitted by NWFCS

Northwest Farm Credit Services customer-members in Washington have received their annual cash patronage dividends for 2020, which totaled more than \$62.4 million, up from \$53.9 million in 2019.

“Our customers have faced a challenging business environment this past year, so these patronage

payments are especially meaningful,” Northwest FCS Washington President Josh Siler said. “Our customer-members play a critical role in the success of Northwest FCS, and we are pleased the patronage dividends allow them to share in that success.”

For 2020, the Northwest FCS Board of Directors approved a special, one-time in-

crease in cash patronage dividends from 1.25% of customer-members’ eligible average daily loan balance to 1.50%. Eligible customer-members received a portion of their patronage payment in mid-2020 and the remainder was paid mid-February 2021.

Northwest FCS’ purpose is to improve the lives of their customers, employees, communities and the industries they serve. Being a cooperative allows them to pay a portion of their earnings to our customer-members, which is especially important during these volatile times. Since the patronage program began in 2000, Northwest FCS has returned more than \$1.2 billion in cash to customer-members.

## About Northwest FCS

Northwest FCS is a \$14 billion financial cooperative providing financing and related services to farmers, ranchers, agribusinesses, commercial fishing operations, timber producers, rural homeowners and crop insurance customers in Washington.

Northwest FCS is a member of the nationwide Farm Credit System that supports agriculture and rural communities with reliable, consistent credit and financial services. For more information, go to [northwestfcs.com](http://northwestfcs.com).



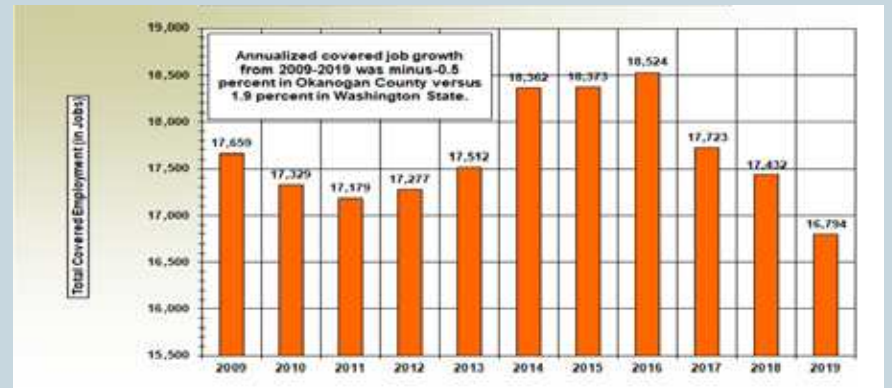
# Okanogan County – March 2021

**Okanogan County: Total covered employment fell 4.9 percent (down 1,260 jobs) from 2009-2019.** The National Bureau of Economic Research (NBER) announced that a national recession occurred from December 2007-June 2009. The employment “apex” of pre-recession Okanogan County occurred in 2008 when covered employment rose to 17,698 (not on this slide). It then took six years (from 2009-2014, inclusive) for the local labor market to meet or exceed this pre-recession high. By 2014, Okanogan County’s economy averaged 18,362 jobs.

This local economic recovery was relatively “short-lived.” In 2017, just three years later, the covered employment again began slipping down a “slippery slope” – as this slide demonstrates.

In the most recent 10-year period (2009-2019), total covered employment in Okanogan County fell from 17,659 jobs in 2009 to 16,794 in 2019, an 865-job and a 4.9-percent downturn.

Annualized covered employment job growth rates from 2009-2019 were minus-0.5 percent in Okanogan County versus 1.9 percent in Washington State.

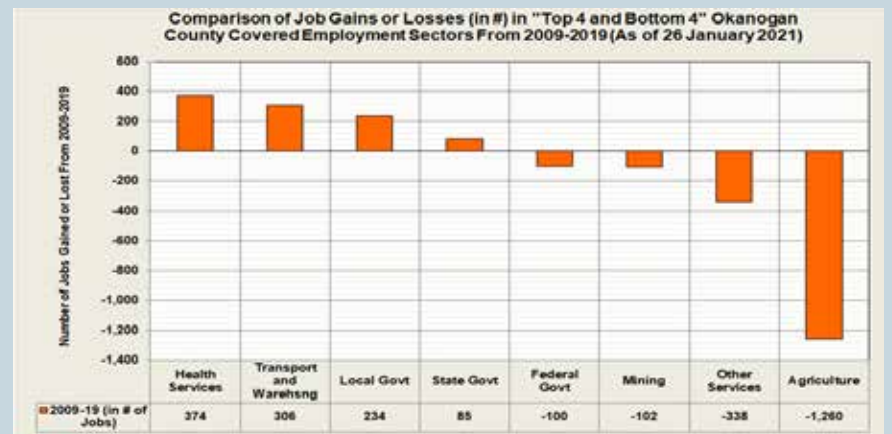


**Long-term (2009-2019) employment trends: Job losses in the agricultural sector have been severe.** During the past ten years (2009-2019) in Okanogan County:

The “Top 4:” – Health services, transportation and warehousing, local government, and state government ranked 1, 2, 3, and 4 (respectively) in terms of the number of jobs gained. However, most of the jobs “gained” in private health services, and most jobs lost in “other services” were due to an administrative NAICS reclassification in 2014. In this year: private household employment and

wages (NAICS 814) were reclassified into services for the elderly and disabled (NAICS 624) in the first quarter of 2014 by the Bureau of Labor Statistics (BLS).

The “Bottom 4:” – Federal government, mining, other services, and agriculture ranked 19, 20, 21, and 22 (respectively). In terms of employment changes by sector, these sectors lost the most jobs during this ten-year period. Clearly, job losses in Okanogan County’s agricultural sector from 2009-2019 have been severe.

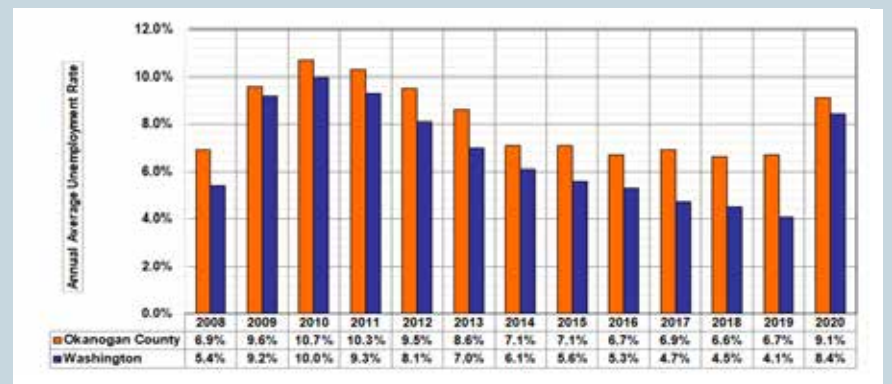


**From 2019-2020 the Okanogan County unemployment rate rose two and four-tenths points.** Please note that during this most recent twelve-year period (2008-2020) not seasonally adjusted rates peaked in Okanogan County and in Washington State in 2010. Since then:

Unemployment rates in Washington declined for nine consecutive years statewide (2011-2019, inclusive). The 4.1-percent average annual unemployment rate for Washington State was the lowest unemployment rate for the Evergreen State in recent recorded history (since the Employment Security Department began compiling unemployment

data electronically in 1990). However, between 2019 (4.1 percent) and 2020 (8.4 percent) the rate soared by four and three-tenths percentage points.

Unemployment rates in Okanogan County stabilized or declined every year between 2011 and 2016 (inclusive). The local unemployment rate then elevated modestly in 2017 (primarily due to the layoffs caused by the closure of Omak Forest Products plant in Omak in February 2017). Unemployment then dipped in 2018 but rose one-tenth point (to 6.7 percent) in 2019. The rate then jumped to 9.1 percent (up two and four-tenths points) in 2020.







## Tax day now May 17: Treasury, IRS extend filing, payment deadline

### Submitted by IRS

WASHINGTON – The Treasury Department and Internal Revenue Service announced recently that the federal income tax filing due date for individuals for the 2020 tax year will be automatically extended from April 15 to May 17.

The IRS will be providing formal guidance in the coming days.

“This continues to be a tough time for many people, and the IRS wants to contin-

ue to do everything possible to help taxpayers navigate the unusual circumstances related to the pandemic, while also working on important tax administration responsibilities,” said IRS Commissioner Chuck Rettig. Even with the new deadline, we urge taxpayers to consider filing as soon as possible, especially those who are owed refunds. Filing electronically with direct deposit is the quickest way to get refunds, and

it can help some taxpayers more quickly receive any remaining stimulus payments they may be entitled to.”

Individual taxpayers can also postpone federal income tax payments for the 2020 tax year due on April 15, 2021, to May 17, 2021, without penalties and interest, regardless of the amount owed. This postponement applies to individual taxpayers, including individuals who pay self-employment tax.

Penalties, interest and additions to tax will begin to accrue on any remaining unpaid balances as of May 17. Individual taxpayers will automatically avoid interest and penalties on the taxes paid by May 17.

Individual taxpayers do not need to file any forms or call the IRS to qualify for this automatic federal tax filing and payment relief.

Individual taxpayers who need additional time to file beyond the May 17 deadline can request a filing extension until Oct. 15 by filing Form 4868 through their tax professional, tax software or using the Free File link on IRS.gov.

Filing Form 4868 gives taxpayers until Oct. 15 to file their 2020 tax return but does not grant an extension of time to pay taxes due.

Taxpayers should pay their federal income tax due by May 17, to avoid interest and penalties.

The IRS urges taxpayers who are due a refund to file as soon as possible. Most tax refunds associated with e-filed returns are issued within 21 days.

This relief does not apply to estimated tax payments that are due on April 15.

These payments are still due on April 15. Taxes must

be paid as taxpayers earn or receive income during the year, either through withholding or estimated tax payments.

In general, estimated tax payments are made quarterly to the IRS by people whose income isn't subject to income tax withholding, including self-employment income, interest, dividends, alimony or rental income.

Most taxpayers automatically have their taxes withheld from their paychecks and submitted to the IRS by their employer.

### State tax returns

The federal tax filing deadline postponement to

May 17, 2021, only applies to individual federal income returns and tax (including tax on self-employment income) payments otherwise due April 15, not state tax payments or deposits or payments of any other type of federal tax.

Taxpayers also will need to file income tax returns in 42 states plus the District of Columbia.

State filing and payment deadlines vary and are not always the same as the federal filing deadline.

The IRS urges taxpayers to check with their state tax agencies for those details.



## 'Shuttered Venue' aid coming

### Submitted by SBA

The U.S. Small Business Administration is launching a splash page for the Shuttered Venue Operators Grant (SVOG) application portal today in anticipation of opening applications for the much-anticipated critical economic relief program on Thursday, April 8, 2021.

“Help is here for venue operators hit hard by the COVID-19 pandemic. The SBA has worked diligently to build the Shuttered Venue Operators Grant program from the ground up to assist and address the diverse eligibility requirements of each type of applicant and we will open for applications on April 8,”

SBA Administrator Isabella Casillas Guzman said.

“The SBA knows these venues are critical to America's economy and understands how hard they've been impacted, as they were among the first to shutter.

“This vital economic aid will provide a much-needed lifeline for live venues, museums, movie theatres and many more.”

Prior to the official SVOG application opening, the SBA will host a national informational webinar to highlight the application process for potential eligible entities from 2:30 to 4 p.m. ET on Tuesday, March 30, 2021.

### CONTINUED FROM PAGE 21

## Chelan's Emerson Village ribbon cutting April 17

“The need for attainable housing in our valley has never been higher,” says Goldie.

“We helped over 80 potential buyers go through the process of filing out home buyer applications. We look forward to helping those who did not receive a home at Emerson Village to qualify for a home in our next attainable home community.”

Planning has already begun on the next CVHT community project. Attendees to the ribbon cutting ceremony can view the preliminary design for this 9-acre property on Anderson Road.

“While Emerson Village is a milestone, it is just the beginning,” says CVHT President Tim Hollingsworth. We learned a great deal going through the building of our first community and now that we've gotten our feet wet, we are ready to take on a much larger build on a truly beautiful piece of property, which will bring another 35 to 40 attainable homes to the valley.”

Key community leaders will participate in the Emerson Village ceremonial ribbon cutting and the trust's board members will be on hand to answer questions and give tours of one of the 2-bedroom 1.5-

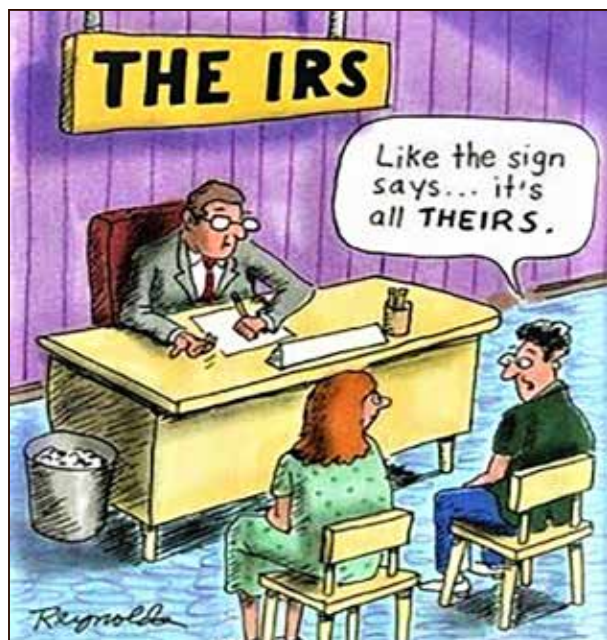
bath townhomes.

All attendees are invited to participate in a champagne (or apple cider) toast on the common gathering area of the townhome community.

“We're providing homes for five local families today,” remarked Cooney. “We're also helping 35 additional families own these homes over the next five decades because, on average, our buyers today will hold onto these homes for seven years and then make them available to new buyers in the future.”

As Emerson Village follows the land trust model – whereby the trust retains ownership of the land – each home is kept affordable into perpetuity. While this model has an income equity cap, that equity along with the savings from rental fees helps CVHT homebuyers afford a market rate home in the future.

As Goldie explains, “After only five years of ownership at Emerson Village, the home equity gain and not having to dish out apartment rent each month, puts roughly \$40,000 in our owner's pocket when they sell their home to the next CVHT buyer. When you are making \$52,000 a year, that means a whole lot.”



## Liberty Orchards Company, Makers of Aplets & Cotlets Candies, To Close

Submitted by Aplets & Cotlets

CASHMERE – After more than 100 years of business, Liberty Orchards Company, the Washington State family-owned makers of Aplets & Cotlets candies, will close operations by June 2021.

The Company will continue to seek a buyer for the assets, including the brands, the production equipment, and the factory and warehouse buildings. The company's Board of Directors and Shareholders wish to thank its many employees, its long-time suppliers, the people of Cashmere, Washington, where the factory and retail store are located, and its customers from around the globe for their loyalty over the last century.

The company was founded in 1920 by two Armenian immigrants, Mark Balaban and Armen Tertsagian, who bought a small apple orchard and were inspired to use their surplus fruit to create Aplets, an apple and walnut confection based on Locoum, the famous Near East candy popularly known as Turkish Delight. A few years later, a second product, Cotlets, made with apricots and walnuts, was introduced.

Three generations of family members have managed the business since 1920. The founders' legacy was carried into the second generation by John Chakirian and Richard Odabashian, who ran the business from 1956 into the 1980s.

Since then, Greg Taylor, the grandson of Armen Tertsagian, has served as the company's President. Besides Aplets & Cotlets, the company produces Fruit Delights, Dessert Delights, and Fruitlets, to name just a few of its products.

More recently, the company created Orchard Bars, a nutritious fruit-nut-seed bar, to meet the growing demand for gluten-free, non-GMO snacks.

The company was founded by immigrants who came to this country as refugees, filled with gratitude, an entrepreneurial spirit, and a willingness to work hard.

The family is immensely proud to have carried forward the founders' legacy in providing more than 100 years of the highest quality products and employment to generations of families in its community.





Little Italy Manager Julie Sickles pulls out a slice of “pie” for a customer last week at the Cascadia Hotel’s first floor “anchor” retail venue.

Jeff and Irma Graf

Kitchen Manager Chef Jack Marquez spreads sauce on a pizza destined for glory in someone’s lucky piehole.

# LITTLE ITALY PRIMO PIZZA WITH DOWNTOWN ATTITUDE

Story and photos by Gary Bégin

Jeff and Irma Graf have “gotta deal for youse”, but first entrance is required. Located at the street level of 104 North Wenatchee Avenue in the iconic Cascadian Hotel, Little Italy offers treats, sweets and meats... but most importantly original recipe pasta dishes and pizza.

Classic New York style Stromboli, Calzone, lasagna and baked ziti, accompanied by “Italian salad” (antipasto),

chicken wings, Philly cheesesteak, chicken parmesan and meatball subs, this menu is for anyone who likes to eat comfort food that kills all others.

“The first two weeks has been phenomenal,” said Jeff Graf, owner along with wife Irma. “We have been busy as heck and we haven’t even started our beer and wine service yet.”

The official grand opening is expected around Memorial Day with help from Wenatchee’s Ameri-

can Legion. Jeff said samples of Little Italy’s many pizza varieties and other items will be available to all attendees and passersby, so join the fun, but keep an eye on signage for most accurate date of this tasty event.

Once COVID-19 regulations are over, the restaurant features plenty of seating and a heart-warming Godfather attitude with all the nuances of Louis’s in The Bronx.

As Yogi would say, “Ya

better slice my pizza in four, I don’t think I can eat eight.”

By the way, coffee and breakfast treats are also part of this “Don’s” table, so join the family for whatever juice you need to add to your day under the Tuscan sun.

Or is it, get a Sicilian sendoff right here in the Wenatchee Valley, even if you do have plans to live another day. Whether it’s taco, white, meat lovers, Hawaiian, BBQ cheese or Sicilian pizza, call 509-888-4198 and order a pie to die for.



Little Italy also has hundreds of professional sports teams’ jerseys, caps and other sports merchandise for sale in a special room devoted to baseball, hockey, football, basketball and soccer enthusiasts.

Actual models may vary

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Excerpt from *Chapter 1*  
**DNA**

**The Contract**  
A novel by local writer William E. Forhan.

Most mothers can tell you the moment their child was born. It’s not the same for fathers. But I can tell you precisely the moment I met my daughters. It was 2:46 on a Sunday afternoon in October. I had rushed back from church and just sat down to watch the game of the week. My Denver Broncos were playing their most despised of opponents – the Oakland Raiders. My game was interrupted by a knock on my front door. My wife had taken our two sons to help her with grocery shopping. So I had to get up from my game to respond to that irritating knock. I opened the door to two attractive young women. They seemed surprised. “You’re a priest?” one queried.

In my rush to watch the game I had not removed my clerical collar. “Well, yes I am,” I responded. Fully expecting they were a couple of young evangelists looking to tell me about the gospel. There was a sudden and distinctly deafening pause. “Can I help you?” I finally said. They looked at each other. Then almost in unison burst out, “We think you’re our father!” In an instant twenty-three years of guilt and remorse overcame me. I could not help it. Tears poured out like a river. My heart began to pound and I could not hear a sound. We looked at each other for what seemed like an eternity. None of us knowing what to say next, but I knew in my heart they were correct.

Bill’s Book is now available online through Amazon.com, BarnesandNoble.com and Apple iBook The paperback is \$16.99 and the ebook is \$8.99. Or you can order the book directly from Bill at The Leavenworth Echo (509-548-5286), the Lake Chelan Mirror (509-682-2213), or by emailing your contact information to Bill.Forhan@gmail.com. Orders placed directly with the author have the added advantage of being signed including a short message if you like. Sales tax applies and if you request mail delivery add \$3.00 for postage. There is no charge if your order is picked up at the Echo or Mirror office.