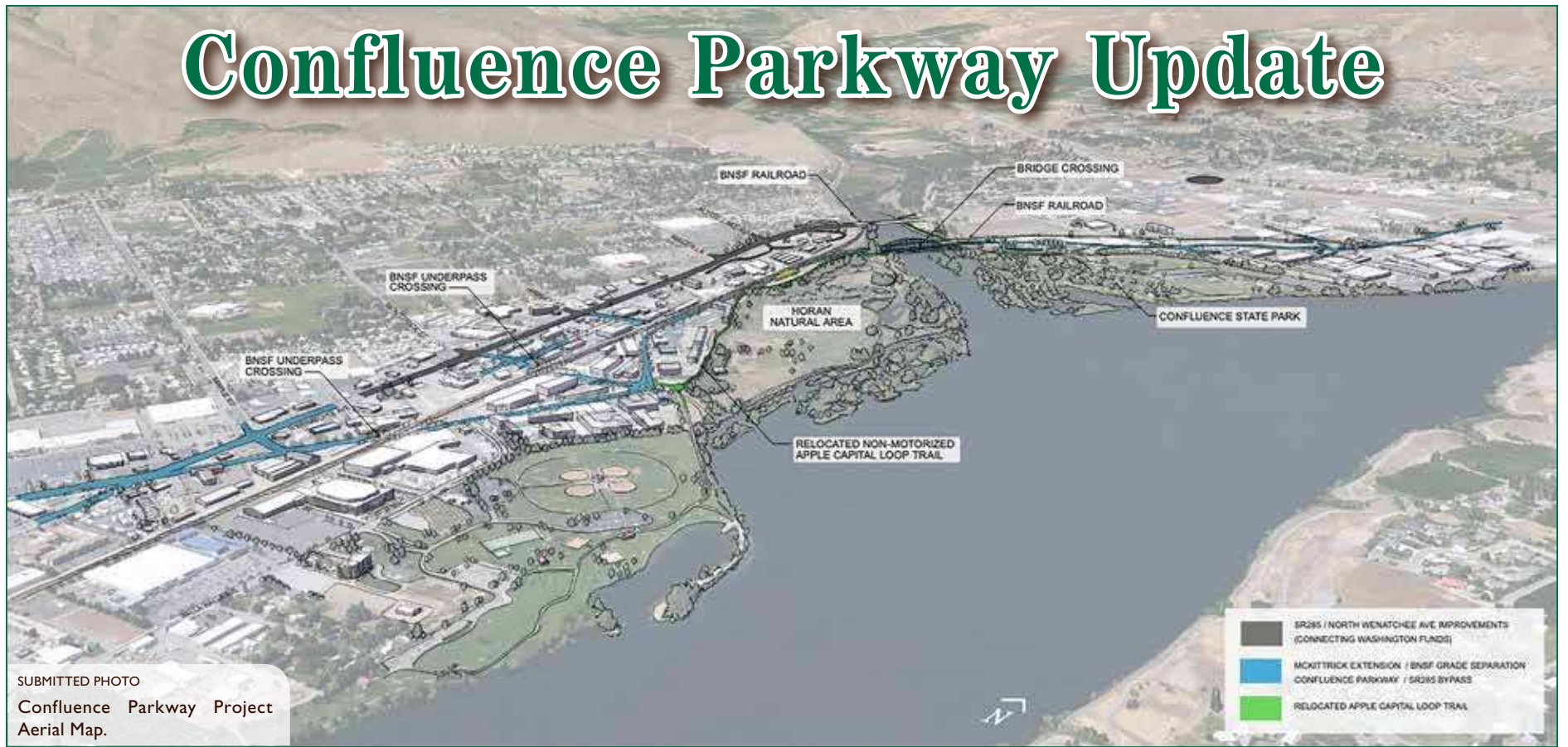




## Confluence Parkway Update



SUBMITTED PHOTO  
Confluence Parkway Project  
Aerial Map.

Submitted by Laura Merrill, City of Wenatchee Executive Services Director

The City of Wenatchee will receive \$85 million in funding to complete Confluence Parkway from the “Move Ahead Washington” state transportation plan. In June of 2021, the City received \$92 million from the federal government through the Fiscal Year 2021 Infrastructure for Rebuilding America (INFRA) program which funded the McKittrick Street underpass, Confluence Parkway South which provides a grade separation at Miller Street and other improvements to the North Wenatchee and Miller Street intersection, and the South End Bike/Ped. Bridge

Extension which extends the current south pedestrian bridge over a railroad on the west and Sunset highway on the east. The INFRA grant did not include funding for Confluence Parkway North which encompasses the new roadway abutting the railroad tracks west of the Horan Natural Area and a new bridge over the Wenatchee River connecting the corridor up to the US2/Euclid interchange. The \$85 million state match will complete funding for the entire corridor and will allow the project to capitalize on the efficiency of implementing the entire corridor at once instead of separate phases.

“The funding strategy for Confluence

Parkway always anticipated a state match; a project of this magnitude requires local, state and federal commitments. The City and its regional partners spent a significant amount of effort applying for and crafting the right project for the federal grant dollars and we continued to work closely with our state legislators to include the necessary state match in a future transportation package. I’d like to thank Jeff Wilkens with the Chelan-Douglas Transportation Council, Richard DeRock with Link Transit, Senator Brad Hawkins, Senator Marko Liias and a special thank you to Congresswoman Kim Schrier for their unwavering support for this region.”- Mayor

Frank Kuntz

The Confluence Parkway environmental assessment is currently underway and proposes to be completed by the end of 2022. The implementation of the project is predicated on concurrence by the Chelan PUD; the PUD manages land that the project needs to acquire, the project will replace those lands with lands of in-kind or better replacement value. For more information on Confluence Parkway please visit [wenatchee.wa.gov](http://wenatchee.wa.gov)

Meetings to learn about the enhancements to the Apple Capital Loop Recreation Trail as part of the Confluence Parkway project were scheduled in March, 2022.



## ‘Blue Skies’ Food Truck Owner Donates \$12k for Ukraine Crisis

By Megan Sokol, Staff Writer

A crowd of hungry customers crowded the Blue Skies food truck on March 12, buying piping hot bowls of Ukrainian ‘halupki.’ By 1 p.m., owner Joe Gluzinski sold out and raised \$12k for Mission Voice

and Hands of a Friend (VHF), a nonprofit donating funds to the crisis in Ukraine.

The halupki is a traditional eastern European cabbage roll dish that varies in each country throughout the region. It is an

herbed beef and onion mixture rolled into a boiled cabbage leaf and cooked in a rich, aromatic tomato sauce. Gluzinski’s version of halupki is a “deconstructed” cabbage roll, that includes a sprinkle of an aged goat cheese from the Cheesemonger’s shop called “Euphoria.”

“My parents would make this for us when we were growing up and I never made it myself ever until about a week ago when I decided to do this fundraiser,” Gluzinski said. “My friend referred to it as a deconstructed version.”

Gluzinski was inspired by his Ukrainian grandfather Jurko Glodzinski to get involved in Mission VHF. He grew up eating homemade kielbasa and piroshki at home.

“I’ve observed that the quality of food has a huge impact on how I feel and things like MSG and processed food and chemicals

and fast food and things like that, don’t bear well with me. So I spent a lifetime searching for food that makes me feel good after I eat it.”

Gluzinski got in contact with Mission VHF coordinator Olga Rybakov through a mutual friend and had coordinated a food drive to help raise funds for her brother Pastor Alex, a YoungLife missionary who currently lives in Ukraine.

“We’ve never charged anything off of the donations,” Rybakov explained. “It’s always 100% goes to Ukraine for the support right now, even more from our own finances, we give as much as we can.”

Rybakov said that many of her supporters from the church community were ready to help her with donations and support, but that Gluzinski’s food drive helped add

SEE ‘BLUE SKIES’ OWNER DONATION, PAGE 5

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# WENATCHEE BUSINESS JOURNAL

www.NCWBusiness.com

## CAROL FORHAN

Publisher  
 Publisher@leavenworthecho.com  
 509-548-5286

## BILL FORHAN

Publisher, ex officio

## CAROL FORHAN

Advertising Manager  
 carol@leavenworthecho.com  
 509-548-5286

## MIKE MALTAIS

News Staff  
 QCHReporter@gmail.com

## MEGANSOKOL

Reporter  
 Reporter@leavenworthecho.com

Editor@ncwmedia.net

509-548-5286

## LINDSAY

## TIMMERMANS

Advertising Sales Executive  
 Adexec1@ncwmedia.net  
 509-860-7301

## RUTHEDNA KEYS

Advertising Sales Executive  
 ruthk@lakechelanmirror.com  
 509-682-2213

## WBJ OFFICES & CONTACT INFORMATION

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The **Wenatchee Business Journal** is published on the first Monday of each month. Subscriptions are \$25 for 1 year or \$48 for 2 years in Chelan, Douglas and Okanogan counties; \$28 for 1 year outside Chelan/Douglas or \$48 for 1 year out of state.

**Circulation:** For circulation information or to sign up for a subscription, call 509-293-6780

## NEWSSTAND LOCATIONS

### Wenatchee

Plaza Super Jet  
 106 Okanogan Ave.

Safeway, 501 N. Miller St.

### East Wenatchee

Safeway, 510 Grant Road

### Cashmere

Martin's Market Place  
 130 Titchenal Way

### Leavenworth

Dan's Food Market  
 1329 U.S. Highway 2

The Leavenworth Echo  
 215 14th St.

### Chelan

Safeway, 106 W. Manson Rd.

131 S. Apple Blossom Drive, #109

Lake Chelan Mirror

### Brewster

Quik E Mart #2 (Exxon)  
 26048 U.S. Highway 97

The **Wenatchee Business Journal** is published monthly

215 14th St., Leavenworth, WA 98826

Bulk Postage paid at Wenatchee, WA 98801



# Governor signs Hawkins' bipartisan housing bill

OLYMPIA – A bill sponsored by 12th District Sen. Brad Hawkins to assist local governments with affordable workforce housing was signed today by Gov. Jay Inslee.

“Legislators have really struggled in recent years to identify revenue streams for housing, and this bill was challenging,” said Hawkins.

“I’m grateful for the stakeholder support and excited it has cleared its final step to become law.”

The Senate originally approved the proposal 41-8 on Feb. 9. After the House of Representatives voted 68-28 on March 2 to pass an amended version of the bill, the Senate voted 43-6 on March 7 to concur, or agree, with the House’s changes, sending the proposal to the governor’s desk.

Senate Bill 5868 is not a new tax but would allow rural counties to utilize their existing 0.09 local-option sales tax dollars for workforce housing infrastructure or facilities.

Hawkins said SB 5868 provides a new tool to address the affordable housing crisis in Leavenworth, Chelan, Methow Valley and other communities throughout the state.

“Many critical employees are really struggling to live in some of our communities,” said Hawkins. “Areas like Leavenworth and Chelan are losing their workforce and gradually their sense of community over time. It’s a real problem for us and local governments need more options. I’m excited this bill will provide counties more flexibility with their revenues to address the issue.”

The bill is supported by many groups, including the city of Leavenworth, Chelan County, Chelan Valley Housing Trust, Upper Valley MEND, Wenatchee Valley Chamber, Confluence Health, Cascade Medical Center, Twisp-Works, Washington Hospitality Association, and others.

To learn more about this bill, read this article or watch the Senate Housing and Local Government Committee hearing on the bill.

**What supporters are saying:**  
 “This bill will help Leavenworth take its first, significant steps to slow the loss of workforce housing which threatens the very soul of our community. I am very grateful to Sen. Hawkins for sponsoring this bill and understanding what is truly at stake for communities like ours!” – **Leavenworth Mayor Carl Florea**

“We are grateful for Sen. Hawkins’ tireless efforts on SB 5868, which will assist rural counties with the housing crisis. No area of the state is immune to our housing inventory shortage, and the impacts are far reaching – further crippling the hospitality industry and our ability to recruit and maintain a skilled workforce in rural areas. This new allowance will give an additional tool to local governments to make housing more affordable for our industry’s most valuable resource – our employees.” – **Julia Gorton, Washington Hospitality Association**

“Upper Valley MEND is thrilled that Senate Bill 5868 was signed into law this week. The Leavenworth region is in desperate need of more housing for our local workforce. Funds made available by this bill will allow workforce housing to be built. We are grateful to Senator Hawkins for being a champion for workforce housing in Chelan County.” – **Kaylin Bettinger, executive director of Upper Valley MEND/Share Community Land Trust**

“Lack of workforce housing impacts the well-being and economic health of the communities we serve in many ways, including access to critical medical services. Cascade Medical has struggled to recruit enough health care workforce to meet our communities’ needs, in part due to the lack of affordable housing in our region. SB 5868 is an important first step in helping communities like ours begin to address the housing crisis. I am grateful to Senator Hawkins for his hard work on the workforce housing bill and appreciate the Legislature’s vision in passing it.” – **Diane Blake, chief executive officer of Cascade Medical Center**

“The passage of Senate Bill 5868 will provide improved opportunities for counties across Washington. In Chelan County, we will leverage these dollars toward much needed workforce housing. I am pleased that Senator Hawkins sponsored the bill and the governor signed it into law. Our housing trusts and housing authorities will be able to leverage these funds to not only aid working families but also bolster the regional economy.” – **Chelan County Commissioner Kevin Overbay**

“Chelan Valley Housing Trust is grateful for Senator Hawkins’ leadership sponsoring Senate Bill 5868. Senate Bill 5868 is a creative legislative piece that immediately advances the ongoing cumulative regional efforts and activities to provide workforce housing to local wage earners who provide important services in our local communities.” – **Steven Wilkinson, incoming executive director of Wenatchee Valley Chamber of Commerce**

“Infrastructure to available land where attainable homes can be built is key

on the workforce housing bill and appreciate the Legislature’s vision in passing it.” – **Diane Blake, chief executive officer of Cascade Medical Center**

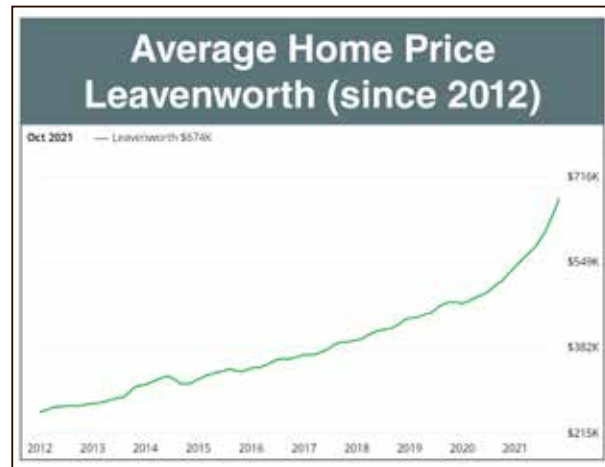
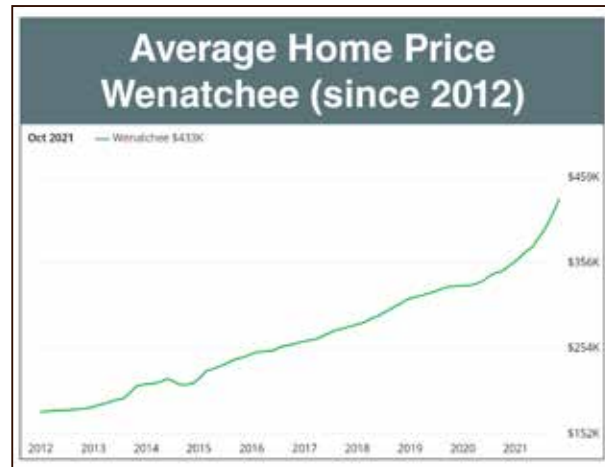
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REDUCE REUSE RECYCLE

# Inna Kazulina from Inna's Cuisine

By Megan Sokol,  
Staff Writer

The dining room area is set in traditional formal attire, with white table cloths and red cloth napkins, with a picturesque mural painting on the wall.

Inna Kazulina is the owner of Inna's Cuisine, who wears a black apron and professional chef's uniform. Kazulina specializes in European cuisine, with dishes originating from Russia, Greece, Italy, and Ukraine. She has been a staple of the Wenatchee Valley's culinary scene for over 25 years. Mrs. Kazulina is a Ukrainian immigrant, growing up in the village of Kharkiv. Inna went to the culinary school of Odessa, which is also where her husband, Sergei Kazulina, and his family originated from.

It's hard to tell how Inna is feeling when you first meet her. You can presume that she's fatigued, anxiety-

riddled. Maybe she is trying to stay busy and try not to think of the current situation. Whenever she has a break, Kazulina checks her phone to see if she has a message from her little sister Olena Zolotareva.

"It is really heartbreaking for me because I only have one sister," Kazulina said. "She lives there and she is my younger one."

The United Nations High Commissioner for Human Rights has reported over 900 civilian casualties in Ukraine, with the number of refugees fleeing the country steadily climbing into the millions.

Olena Zolotareva and her husband Oleksander Zolotarev have recently fled from Odessa to an unknown village, a fact that was omitted from Inna in order to keep their family safe. As of right now, Inna keeps in steady contact with Olena's family with Facebook Mes-

senger and WhatsApp.

Her family can't leave due to the immense number of Ukrainian refugees fleeing the border and the danger of being seen after curfew. Her sister and sister-in law also wish to stay close to their male loved ones and not leave them behind.

"Russian and Ukrainian wives," Kazulina said, "are really loyal women. They're going to stay with their husbands and older children."

Her Ukrainian relatives in Russia are not receiving information of the war, seeing propaganda of the situation in Ukraine. She is unable to contact them due to the Russian government blocking Facebook communication. One of her aunts recently passed away and could not get a proper funeral because of the recent conflict.

Inna's and Olena's childhood village was one of the many Ukrainian villages hit in the wake of Russia's invasion. Hospitals, schools and homes, destroyed. Amidst the chaos and uncertainty, Kazulina has received an immense amount of support and love from the



PHOTO BY MEGAN SOKOL

Owner Inna Kazulina in her restaurant Inna's Cuisine located on Wenatchee Avenue.

Wenatchee Valley community. On Feb. 24, she received multiple emails, calls, and texts from residents who wanted to check in on her.

"Some of them have personally met my family. They have seen my friends, they meet my father-in-law, they meet my sister, she was here in October, with her husband," Kazulina explained. "If you know somebody, it's really different than if you generally think

about that kind of situation. And this is what's hard for them and they are supporting me because it is a really hard period."

Her main hope is to bring her sister and sister-in-law's family to Wenatchee. In the meantime, she plans to keep running the restaurant as best as she can.

"We are managing, we're still working. I think with the whole support of the community with what we

are having here, we are managing this," Kazulina states. "But it's hard. This way we can survive. Sitting in and watching the news, it will be killing you more. Then in here, dinner is open for public business and it's easy for people to come over to me and hug me or just come over and say all this support and talk and it's easier than people hiding at home and living with this in fear and obsession."



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# Community Outreach Report March 2022

In January 2021, Our Valley Our Future / Nuestro Valle Nuestro Futuro (OVOF) launched the “Our Valley, Stronger” community visioning and planning project, leading to a new five-year Action Plan for the years 2022-26. Over the course of the next 12 months, OVOF engaged with more than 2,000 community members about the region’s challenges, strengths, and weaknesses, along with ways to improve everyone’s quality of life. The project’s name – Our Valley, Stronger – was chosen to reflect OVOF’s belief that if residents work together, the region can come out of the COVID-19 pandemic in a stronger, more resilient position as it looks to the future. This process was a dynamic one as OVOF moved from public input to concrete outcomes. The pathway started with community leader (stakeholder) interviews, was broadened through various forms of community engagement, including online public surveys, focus groups and panel discussions, and augmented further by research on emerging trends beginning to affect the community. Answering these four thematic questions, community members provided information that served as building blocks of the new Action Plan:

“Where are we now?” *Core values, challenges, opportunities*

“Where are we going?” *Key trends and issues*

“Where do we want to be?” *Vision, directional themes*

“How do we get there?” *Action planning, plan development*

OVOF also asked questions during its outreach work about the COVID-19 pandemic, social inequities, and the level of optimism residents hold about the future. Vision ideas generated from community members were further distilled and refined by six Action Teams and turned into actionable projects and programs that constitute the new five-year Action Plan for the years 2022-26.

## Participation from Community Members

All told, 2,041 community members directly participated in OVOF’s outreach phase in 2021. They participated through:

- 49 stakeholder interviews
- 2 public surveys
- 19 focus groups
- 2 panel discussions

Demographically, participants cut a wide swath across the community. For example, approximately 67 percent of participants were Chelan County residents (including 18 percent from the Upper Wenatchee Valley and 5 percent from Chelan-Manson), 31 percent were Douglas County residents, and 2 percent were from other locations. 26 percent self-identified as Latino. Because the surveys, in particular, were not a scientific random sample, they cannot claim to be statistically representative of the region’s population. That said, the fact that survey participants of different backgrounds and locations closely reflected actual regional demographic numbers lends significant

credibility to survey results. The information collected provides us with a close look at the current state of the region and what its residents foresee is needed to make it a more thriving place to live, work and play going forward.

## AGE BREAKDOWN of participants in Our Valley Our Future’s outreach work in 2021

- 60 years and older: 33.5%
- 45 to 59 years of age: 29.1%
- 30 to 44 years of age: 27.7%
- 19 to 29 years of age: 8.7%
- 18 years and younger: 1.0%

## ETHNICITY BREAKDOWN of participants in Our Valley Our Future’s outreach work in 2021

65.2% White  
25.8% Latino, Hispanic or Spanish Origin  
0.9% Black or African American  
0.7% American Indian or Alaska Native  
0.5% Asian or Asian American  
0.0% Native Hawaiian or Pacific Islander  
1.4% Other  
5.5% Prefer not to say

## Where the 2,041 participants in Our Valley Our Future’s outreach work lived in 2021

Wenatchee .....41.5%  
East Wenatchee .....22.8%  
Leavenworth .....11.5%  
Cashmere .....4.4%  
Chelan .....3.7%  
Rock Island .....2.8%  
Waterville .....2.0%  
Orondo .....1.9%  
Entiat .....1.5%  
Malaga .....1.5%  
Manson .....1.2%  
Peshastin .....1.2%  
Plain .....0.7%  
Bridgeport .....0.6%  
Mansfield .....0.6%  
Monitor .....0.3%  
Other .....1.8%

## What is the biggest challenge for the future of our valley?

Below are the top responses, categorized and ranked based on the number of times mentioned.

### Overall respondents

1. Adapting to growth
2. Housing
3. Building resiliency
4. Bridging the cultural divide
5. Better jobs, economy
6. Providing social services
7. Community divisiveness
8. Improving education
9. Sustainable tourism
10. Adapting to change

### Latino respondents

1. Bridging the cultural divide
2. Housing
3. Adapting to growth
4. Improving education
5. Better jobs, economy
6. Providing social services
7. Cost of living
8. Assisting youth
9. Building resiliency
10. Public safety

### Main findings from outreach work

The following summary of findings from OVOF’s outreach work in 2021 provides a glimpse into the community’s attitudes about the future:

#### Values Remain Constant

Community members continue to value the region’s natural environment (open spaces, scenic beauty, clean air and water),

outdoor recreation opportunities, sense of community and small-town feel, services and amenities in the Greater Wenatchee Area, low crime rates, cultural diversity, and the agriculture industry. Such endearing values not only speak to what residents don’t want to see go away, but also provides a kind of yardstick against which to measure proposed future plans.

#### A Changing Region

Community members perceive the region is changing quickly and in vastly more ways than they did when queried by OVOF in 2015-16.

**Growth:** Community members have witnessed an influx of new residents, visitors and money over the past five years, most of it spurred or influenced by the pandemic. The new arrivals include remote workers, second-home owners, retirees, young adults, and others. Large numbers of people have visited the Leavenworth and Lake Chelan areas and the region’s trail systems and outdoor attractions during the pandemic.

**COVID-19:** The pandemic has had a negative impact on many aspects of community life and magnified inequities, leading to a marked increase in social services to assist those in need. Asked by OVOF what areas have been most negatively impacted by the pandemic, residents cited people’s physical, mental and spiritual health, the health care system itself, the education system, arts and culture, housing, and community connectedness.

**Housing:** In 2015-16, when OVOF last sought input from community members about regional challenges, people cited the general lack of available and affordable housing as a growing issue in Chelan and Douglas counties. In 2021, the consensus among community members is that many essential workers, first-time home buyers and young people and families have been completely priced out of the local housing market. Said one resident, “Often times when I look at the housing market and see the skyrocketing prices and compare that with the economy here, I think, ‘How sustainable are the two?’ My biggest concern is that the people who work here won’t be able to live here.”

**Agriculture:** Community members have taken note of orchards being converted into home sites and are keenly aware some small farmers find making a living on farming alone difficult. Another change cited by community members: Fruit companies are increasingly turning to automation to handle work previously done by people.

**Divisiveness:** Community members also have taken note of community divisiveness over COVID vaccinations and masking, national politics, new residents, urban vs. rural lifestyles, culture, and tourism.

**Cultural integration:** Community members say a silver lining of the pandemic has been seeing Latinos and Anglos work together to provide information and resources to the overall community,

including those most vulnerable.

*In what areas do you think racial and social equity barriers exist in our valley?*

### Overall respondents

- Language: 64.1%
- Housing: 58.0%
- Culture: 50.2%
- Education: 45.5%
- Workplace: 37.1%
- Criminal justice: 34.7%
- Access to technology: 34.2%
- Health care: 33.9%
- Business opportunities: 31.7%
- Child care: 30.1%
- Job training: 25.4%
- Access to loans: 24.3%
- Transportation: 21.1%
- There are no barriers: 8.6%

### Latino respondents

- Language: 73.2%
- Culture: 63.0%
- Housing: 50.4%
- Education: 50.4%
- Workplace: 50.4%
- Health care: 43.3%
- Criminal justice: 37.8%
- Business opportunities: 33.9%
- Job training: 33.9%
- Access to loans: 29.9%
- Access to technology: 29.1%
- Child care: 27.6%
- Transportation: 24.4%
- There are no barriers: 5.5%

## What is the most important thing our community can do to address issues of racial and social equity?

Below are the top responses, categorized and ranked based on the number of times mentioned.

1. Develop a better understanding of cultures and issues
2. Provide affordable housing and social services
3. Engage, communicate and listen
4. Increase representation of minorities in leadership roles
5. Improve language fluency
6. Build and nurture relationships
7. Celebrate cultures, people and successes
8. Acknowledge there is an issue
9. Call out racism
10. Train and educate the overall community

### Big Challenges

**Adapting to growth:** Community members believe the region’s biggest challenge is adapting to growth so the region doesn’t lose what community members value most: the natural environment, sense of community, a more rural lifestyle, agriculture, and the ability to own a home and live and work in the same community. In particular, residents are calling for more attainable and affordable housing, infrastructure improvements to get ahead of the growth, better planning and coordination among jurisdictions, and a sustainable tourism industry. Overuse of public lands for outdoor recreation is a big concern. Many foresee the growth continuing for quite some time. Said one community leader interviewed, “The key is finding a way to preserve our beautiful way of life and also grow.”

**Greater resiliency:** Com-



munity members see building greater resiliency – commonly defined as the ability to prepare for, respond to, and recover from adverse situations, both natural and man-made – as key to the future viability of the place. Climate change is a factor but not the only one. Community members want to see greater resiliency applied to natural resources (water and land), natural disasters (wildfires), health and wellness of individuals, the economy, internet connectivity, education (from early learning through adult learning), and agriculture. Said a community leader, “What is going to happen next? How will it affect us? How do we build systems that can respond appropriately? How do communities come together?”

**Basic needs:** The needs of many residents have increased exponentially during the pandemic. To recover, community members favor economic measures first and foremost, followed by a focus on education, housing, public health, behavioral health, food assistance, and other social services.

“We need to find common ground on things. There needs to be an understanding of the otherness.”

**Social divisions:** Many community members are concerned about divisiveness among people and the fear it will continue to fester into the foreseeable future and get in the way of problem solving and actionable steps. Such disagreements have driven a wedge between people, including friends and neighbors, even members of the same family. Said one community leader, “It is similar to what you are seeing in the rest of the country. How we can achieve something together when we sometimes have opposite points of view about the same problem? We need to find common ground in things.” Said a resident, “There needs to be an understanding of the otherness.”

**Inclusion:** Community members say fully bridging the Anglo-Latino cultural divide will take the overall community’s involvement and commitment, and that relationship building is a vital first step. While they believe diversity is increasing in many sectors, they also say the region needs more people from under-represented groups in leadership positions in order to create a more authentic, productive and harmonious community.

### Optimism Declines

In 2021, in the midst of the pandemic, community members expressed less optimism about the future than they did when the same question was asked of them

# Bridgeport Chamber of Commerce convenes under new president

By Mike Maltais, Staff writer

BRIDGEPORT – For the first time in many months the Bridgeport Chamber of Commerce convened Feb. 24 to begin laying plans for this summer’s major city event, Bridgeport Daze.

New chamber president Carlos Henriquez met with half a dozen citizens at the Wellspring of Life Church at 1300 Foster Avenue to put the final touches on the event application which has since been delivered to city hall for approval.

The new president who, with his wife, Zuni, has served as co-pastor of the church since July 2020, and attended the March 23 regular meeting of the Bridgeport City Council

to improve a dialogue with the city.

Over the past few years especially, communications between the chamber and council have been hampered by lack of chamber officers and quorums.

As a result, obstacles from last-minute planning got in the way of the city’s largest popular summer parade and corners had to be cut to allow it to happen.

Henriquez hopes a more proactive and consistent involvement with the council will make events like Bridgeport Daze and Santa Comes to Town less of a headache for organizers from both groups.

The co-pastors have been busy with another project they revived not long after

moving to Bridgeport, the food bank.

When the couple arrived to mentor the new church, the food bank, which was housed in the former Bridgeport Community Church at the same site, had been closed for two years when the church had to shut its doors.

With assistance from the Chelan-Douglas Community Action Council and Washington National Guard the pastors had the food bank back open and distributing food by April 2020.

During the March 4 regular weekly distribution the food bank served more than 60 families, Henriquez said.

In April the program will observe its third year in operation.



Bridgeport Chamber of Commerce President Carlos Henriquez.

SUBMITTED PHOTO

CONTINUED FROM PAGE 1

## ‘Blue Skies’ Food Truck Owner Donates \$12k for Ukraine Crisis

another layer of support.

“It was just beautiful[ly] timed in how it all worked out and brought the community together locally,” Rybakov states.

“They feel like this is a nice way for them to give and be sure that the money goes to the right place.”

Both Rybakov and Gluzinski both state that they will wait before setting up another fundraiser. Gluzinski said that he would hold another fundraiser if a service club could donate funds for the food.

“When the day comes and another tragedy

strikes, and there’s a war in another nation, I believe that you will be ready to answer the call and bring community together to raise awareness and funds to support those suffering from that conflict because this is not the first, [nor will] it be the last war in our lives,” Gluzinski states.

“Since our promise is ‘locally sourced, soul nurturing international comfort food,’ what better way to bring comfort to the community than doing a fundraiser with ethnic food for a sovereign nation that’s been attacked.”



PHOTO BY MEGAN SOKOL

Traditional Eastern European, Halupki, cabbage roll.

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Sat. **April 9**  
9 am - 5 pm

Sun. **April 10**  
9 am - 4 pm



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PERSONAL

If you don’t know what a blockchain is, this message is for you. We’re Wheatland Bank, and we cater specifically to people who didn’t buy Bitcoin ten years ago. If that’s you, we’ve earmarked more than \$100 million real, physical dollars to help companies like yours do real, physical business right here in the dirt world. We should actually meet sometime. Our physical building or yours?

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# Leaving a Legacy Gift without updating your will

Submitted by  
**Ben McNair**

Financial Planner,  
Draggoo Financial Group

Looking for a method of leaving a legacy gift without spending the time and energy of updating your will or estate plan? Look no further than your qualified retirement plan (IRAs, 401(k)s, 403(b)s, etc.) or permanent life insurance policies.

These assets both allow the owner to designate a beneficiary (or multiple beneficiaries) that bypasses the probate process and takes precedent over wills or other estate planning documents, and updating a beneficiary is as easy as requesting a beneficiary change form from your financial or insurance advisor.

## RETIREMENT PLAN

For many of my clients their IRA is one of their largest liquid assets. They've spent years contributing to them and enjoying the tax benefits they provide.

Many of my clients also find that, once they've reached retirement, they

are not as dependent on the income the IRA can provide than they thought they would be, and simply



Ben McNair

withdraw the minimums required each year after reaching age 70 ½.

In many cases this means there will be money left over in the IRA once the owner passes away. These assets can be passed on to the next generation, but at a cost, as IRA assets are taxable to a beneficiary and may face additional estate taxes depending on the size of the owner's overall estate.

By making a qualified charity the beneficiary of an IRA, the owner can

deduct the amount from their overall estate, and the balance will pass to the charity free of taxation. This allows the IRA owner to not only make an impact on their community, but also gives them the flexibility to pass on other, more tax efficient assets to their heirs. This same strategy can also be applied to qualified and non-qualified deferred annuity contracts.

## LIFE INSURANCE

Permanent life insurance policies are another asset that can easily be updated to create a legacy gift. Life insurance is put into place as a form of protection. Policies are purchased to protect our families from a premature death where the death benefit is intended to provide income replacement and the liquidity to pay off debts.

If you have had the good fortune to live a long life and find you no longer need the insurance policies for their original intent, updating the beneficiary to your charity of choice will provide a legacy gift at your passing. Life insurance

**What is your legacy?**

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Community Foundation of North Central Washington

death benefits are generally paid tax-free, and this would certainly be true if a charitable organization were the beneficiary of the policy.

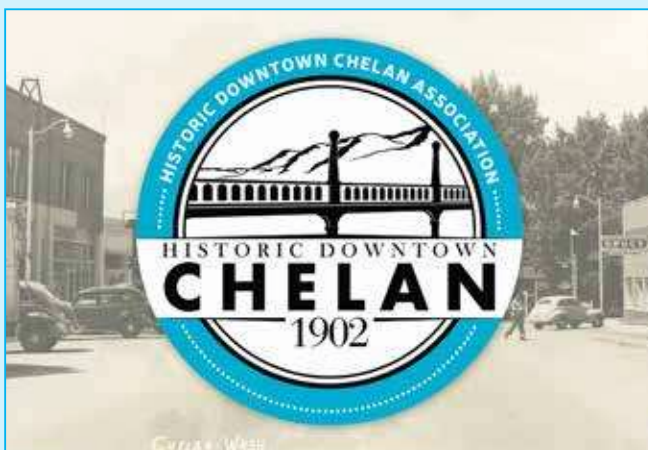
It is important to note that the owner of a qualified retirement plan, deferred annuity contract, or life insurance policy may name more than one beneficiary. If the owner would still like

some money to be passed on to their heirs, they can name both the heirs and a charity.

While these beneficiary updates are as simple as completing a form or two, an owner should still consider any estate planning that may already be in place and ensure the changes would still coordinate with that existing planning.

Remember that your named beneficiary can be as broad or as specific as you choose.

The Community Foundation of NCW manages hundreds of charitable funds that benefit specific nonprofits or scholarships, general "fields of interest," and of course endowed funds that will give back forever. For more information, call 509-663-7716 or visit [www.cfncw.org](http://www.cfncw.org).



## Historic Downtown Chelan Association adds new staff, board members



Aimee Sheridan



Kiersten Sahlberg



Adam Rynd



Alysha Ottrix

Submitted by  
**Allison Flate,**  
HDCA Board President

CHELAN – The Historic Downtown Chelan Association (HDCA) has announced a new staff team and the addition of two new board members as it looks to an exciting future for historic downtown Chelan.

The organization is looking to build on years of the HDCA's great work and is poised to lead historic downtown Chelan to be even more vibrant and welcoming for locals and visitors alike.

After the former Executive Director departed the organization in late 2021, the HDCA board of directors launched a national search and recently hired Aimee Sheridan as the new Executive Director. Sheridan has been actively involved in various non-profits in the Lake Chelan Valley and brings more than two

decades of leadership experience in the non-profit sector to the role. She has successfully run programs, raised revenue, increased awareness, and cultivated valuable partnerships to support the missions of many organizations that make a difference in their local communities.

Sheridan has been involved with HDCA for the last three years and is excited to be joining the organization.

"So much has been accomplished by the dedicated board members, volunteers and HDCA members and donors over the years," says Sheridan, "I'm looking forward to continuing this important work together as we create the next chapter of the organization."

HDCA has also added Kiersten Sahlberg as the Marketing and Program Coordinator. Sahlberg comes to the HDCA with a back-

ground in land use planning and development, having spent five years as a project manager in Bellingham after receiving her BA in Urban Planning and Environmental Policy. She went on to earn her Masters in English Language and Linguistics before landing in the Chelan area.

"We have a truly unique community in the Lake Chelan Valley and it's really exciting to be directly involved in envisioning the future of our historic downtown in Chelan," says Sahlberg. "I look forward to bringing my skillset to the organization and continuing the work to preserve and amplify Chelan's rich history."

In addition, two new board members have joined the board of directors to help lead the organization. Adam Rynd and Alysha Ottrix bring great experience and energy to the board. Along

with current board members Allison Flaten (President), Eric Campbell (Vice-president), Jenn Eastman (Secretary/Treasurer) and Servando Robledo (City Council Liaison), Rynd and Ottrix see the board as instrumental in realizing the vision of HDCA.

Rynd, his wife Kelli, and their family own Coldwell Banker Cascade Real Estate and several retail stores in Chelan, including Chelan Toys & Sweets, Lake Life, and Swim World. They strongly believe businesses have a social obligation to give back to their communities and they serve on several boards. Rynd previously served on the HDCA Board of Directors from 2013-2016. Rynd says, "My family and I are very passionate about the Chelan community and especially about preserving and enhancing our historic downtown. I'm honored to serve on the HDCA Board

of Directors again and I look forward to being more involved in topics affecting historic downtown Chelan"

Alysha Ottrix relocated to Chelan full-time in early 2021 after years of frequent visits and has quickly taken an interest in the potential growth and development of downtown. Before living in Chelan, Ottrix had a thriving career in wine and spirits sales and has continued her interest in the industry by working full-time for a Chelan winery. Ottrix says, "The opportunity to serve the community as a member of the HDCA board is exciting because of the unique challenge of preserving Chelan's wonderful history while propelling the town forward."

Sheridan and Sahlberg plan to get out and about for a listening tour. Sheridan says, "It's important for us to meet our members right

away and hear about what they are most proud of, and excited about for the future of Chelan's historic downtown." You can reach Aimee Sheridan at [aimee@historic-chelan.org](mailto:aimee@historic-chelan.org).

The purpose of the Historic Downtown Chelan Association is to shape the future and preserve the past of historic downtown Chelan.

Through their network of members and community partners, they present a powerful voice for historic downtown Chelan. They follow the comprehensive Main Street Four-Point Approach structure – which includes implementing a balance of activities in the areas of organization, promotion, design and economic restructuring – and to maintain and develop a positive, coordinated image of downtown. They work on promoting, defending, and preserving historic downtown Chelan: its culture, history, people, and local businesses.

## Icicle Creek Center for the Arts announces New Executive Director

Submitted by ICCA

Leavenworth- Icicle Creek Center for the Arts (ICCA) is pleased to announce that it has selected **Philip Lacey** as Executive Director, following a wide-ranging search in the fall of 2021. Phil began his tenure at the beginning of 2022.

Phil is a well-known member of the regional arts community and a demonstrated proponent of artistic excellence and societal awareness. Phil also has a history of helping arts organizations attain long-term financial stability. Since 2013, he served various roles of increasing responsibility at Leavenworth Summer Theater (LST), including the position of Executive Director, and since 2017, as Managing Artistic Director of Seattle Gilbert & Sullivan Society. In addition to greatly expanding both programming and support from the community, he inspired welcomed transformational changes in the areas of community partnerships, donor, and member outreach, as well as implementing fiscal, administrative and artistic processes and standards.

During the pandemic, being keenly aware that art engagement is a source of comfort and strength, Phil helped Gilbert & Sullivan pivot to virtual performances and wisely coordinated actors, directors, and staff to safely bring LST's "Sound of Music" performances to over 8,000 attendees.

Phil has a bachelor's degree from the University of Massachusetts, Amherst, in Non-Profit Administration, and a bachelor's degree from Whitworth University in Theatre Performance and Creative Writing.

Phil could not be more excited to join the team at ICCA. "I first visited the ICCA campus in 2007. Astounded first by its gorgeous location, it was learning of Harriet Bullitt's mission to create a world-class destination for arts education and performance that was truly impactful," said Phil. "Since then, I hoped that someday I would have the honor of becoming Executive Director here. ICCA has a reputation of excellence and I look forward to working with the board, staff, and artistic directors to safeguard Harriet's vision for future generations."

In making the announcement, ICCA Board President, Ellen Beardsley said, "Among the many candidates, Phil stood out for me as the most qualified candidate for the Executive Director position. Phil's passion for all art forms, along with his leadership and strategic and financial expertise, placed him at the forefront of the intersection of arts, education, and organizational sustainability. After the pandemic disruption of the last two years, Phil is the ideal leader for this exciting new chapter for ICCA."

As with all live arts organizations, the pandemic has



SUBMITTED PHOTO

New ICCA Director Phil Lacey in front of the Icicle Theater.

presented a major challenge for ICCA, but it also provided a wonderful opportunity. "When the pandemic hit, ICCA quickly became a leader among performing arts centers, mastering high quality virtual concerts and performance at a time when we all really needed art in our lives," says Christine Morgan, Executive Director of the Icicle Fund, a partner nonprofit to ICCA. Phil echoes that thought.

"Augmenting in-person experiences at the awe-inspiring ICCA campus with live-streaming and virtual performance potential will play a major role in the growth of our arts education and performance efforts, allowing us to connect with students and audiences of all ages across rural Washington and beyond. We have only scratched the surface, and I will be exploring that potential with the local and international artists and visionaries who continue to contribute so much to ICCA."

"The Center will continue to inspire, support, and challenge the creative spirit of our region as we again are able to gather for concerts, performances, and retreats," finished Morgan. "I have watched ICCA evolve over the years and, with Mr. Lacey at the helm, it will continue to expand and blossom for the good of our region." Located in Leavenworth, Washington, at the foothills of the Cascade

Mountains, ICCA seeks to inspire and educate artists and to entertain audiences on its 13-acre campus.

The arts facility boasts: Snowy Owl Theater, a LEED-Silver certified multiuse performing arts center, Canyon Wren Recital Hall, Meadow Stage, an outdoor performance venue, Cabins for artists, students and guests, rehearsal spaces, and practice huts.

Notably known as a destination for chamber music, ICCA also plays host to world class arts education programs, summer camps, and numerous collaborations with local artists and performance groups. Dozens of local and international artists work with the organization annually, providing once-in-a-lifetime experiences for hundreds of students and attracting thousands of audience members for unforgettable experiences.



To learn more about Icicle Creek Center for the Arts and upcoming programs and events, please visit [icicle.org](http://icicle.org). Contact: Phil Lacey, [phil@icicle.org](mailto:phil@icicle.org), (509) 548-6347



## Wenatchee Valley Dispute Resolution Center certifies new Mediator

Submitted by Jennifer Talbot, WVDRC Executive Director

Wenatchee Valley Dispute Resolution Center (WVDRC) is pleased to announce that **Diana Stumbaugh** has completed WVDRC's mediator certification program and is committed to serving on the organization's Mediation Team.

After completing the requisite training, practical experience, and an interview with WVDRC's Certification Committee, the WVDRC Board recognized the certification of Stumbaugh at its monthly board meeting.

Stumbaugh joins a team of mediators, who voluntarily offer their services to WVDRC clients in a variety of areas including divorce, property settlements, parenting plans and their revision, as well as disputes between parents/teens, tenant/landlord, small claims, employee/employer, business/consumer, neighbor/neighbor, school, family, and property/business problem-solving.

WVDRC, a 501(c)(3) non-profit organization serving Chelan and Douglas counties, provides cost effective mediation, training,

community education, and other programs to assist people in reaching the peaceful resolution of their conflicts.

For further information on mediation training program or to inquire about mediation and other services please visit the WVDRC website at [www.wvdr.org](http://www.wvdr.org) or call (509) 888-0957.



### About Wenatchee Valley Dispute Resolution Center:

Wenatchee Valley Dispute Resolution Center (WVDRC) is a nonprofit 501(c)(3) organization serving Chelan and Douglas counties and dedicated to changing relationships through peaceful conflict resolution. Together with our team of volunteer mediators, the WVDRC provides cost effective mediation services, conflict resolution training, and community education.



## Numerica Credit Union promotes Jessi Mendoza

WENATCHEE – Jessi Mendoza has been promoted to business banking relationship officer III with Numerica Credit Union.

With this promotion, he will help small businesses with their lending needs and take on larger credit requests throughout the Wenatchee Valley.

Mendoza has been with Numerica for more than a decade, previously as business banking relationship officer I.

He looks forward to continuing to meet with local business owners and construct solutions

that will help organizations grow.

Headquartered in



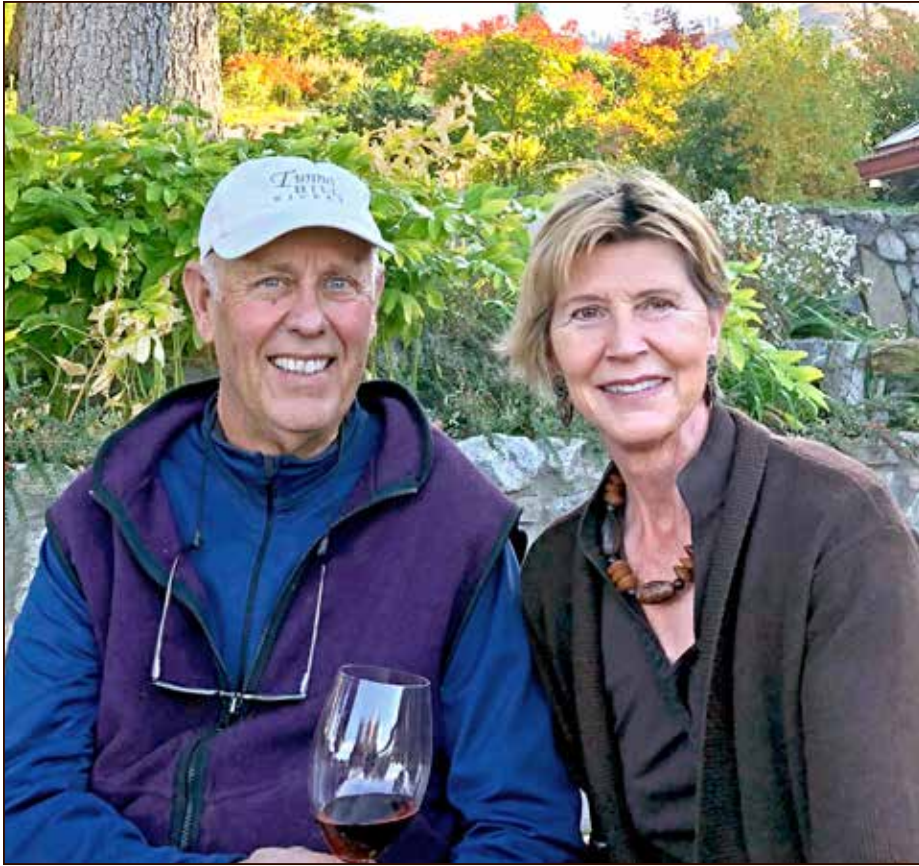
Jessi Mendoza

Spokane Valley, Numerica has more than 165,000 members throughout

Eastern Washington, Central Washington and North Idaho.

The credit union manages more than \$3.4 billion in assets. It offers a full line of financial products and services, including mortgages and business products, and is committed to giving back 5 percent of its earnings to the community each year. Numerica is federally insured by NCUA and an Equal Housing Opportunity lender.

Membership is open to anyone who lives, works or worships in the state of Washington or North Idaho.



COURTESY WWW.TUNNELHILLWINERY.COM

Denny and Jaclyn Evans, owners of Tunnel Hill.

## Tunnel Hill Winery to close tasting room, end wine production

Submitted by Luke Evans, Tunnel Hill Winery

CHELAN – Tunnel Hill Winery will wind down its tasting room and production operations this spring. After operating as a winery since 2003, owner Denny Evans has determined it is time for a change.

“While transition like this isn’t easy”, said Evans, “it is the right decision. I’m not getting any younger and we’ve decided as a family this is the wisest path.”

The winery will vacate its facilities located on the south shore of Lake Chelan at the end of April. Following the closure, Tunnel

Hill wines will still be available for purchase online. During its near two-decade tenure, Tunnel Hill Winery produced award winning estate wines including Syrah, Viognier, Malbec, and other varietals.

Beginning May 1, the winery grounds and facilities will be leased to Callan Cellars, a Woodinville winery. Callan Cellars opened in 2017 and is operated by winemaker Lisa Callan and her husband Mike. “We are excited to welcome the Callans to our facility”, said Evans. “They are creating some exceptional wines and their operation will be a great addition to the valley.”

## SimplePowerIT adds to team

Submitted by Jennifer Korfiatis

Wenatchee – Stephen McCandless has joined the SimplePowerIT team as Operations Manager.

McCandless brings over a decade of educational technology experience, having served as the Technology Director for a school district where he managed multiple user environments and devices. This broad range of experience allows him to tailor solutions to solve a variety of technology challenges.

McCandless is a member of the Association for Computer Professionals in Education and the Student Data Privacy Consortium and owns a small business.

“I understand that functioning technology is critical when it comes to running a successful business. When your technology infrastructure goes down, the organization can come



Stephen McCandless

to a standstill. We take a proactive approach to continually monitor and assess our clients’ networks and devices to ensure that doesn’t happen,” he explained.

For more information, please contact: Martin Straub, (509) 433-7606 or martin@simplepowerit.com



SimplePowerIT was born in 2012 on the premise that most organizations have one shared and basic technology need: computers and software should “just work” so users can stay focused on their goals without frustrating technology glitches. On the occasion there are issues, your frustration level is likely high.

We believe that getting up and running again shouldn’t involve long telephone hold times, talking with technicians who aren’t empathetic or don’t understand, and speak in jargon. The SimplePowerIT team is intentionally small, allowing clients to work with the owner and a dedicated technician who serves as your technology advisor. SimplePowerIT works with small to large businesses in a variety of industries. Learn more at [www.simplepowerit.com](http://www.simplepowerit.com)

## Commissioners appoint Deanna Walter as Community Development’s interim director

Submitted by Jill FitzSimmons

WENATCHEE – Chelan County commissioners appointed Deanna Walter as the interim director of Community Development on March 21, 2022. Walter, who has been the Chelan County assessor since 2011, will serve in the position until a permanent director is hired to lead Community Development, the county’s planning and building department. She is taking on the role while continuing to serve as Chelan County assessor. Walter, who has more than 27 years of land use experience and is certified by the American Institute of Certified Planners, has served in the interim director’s position for Community Development in the past.

Commissioners appointed her to the position in March 2020. She continued as interim assistant director when former director Jim Brown, who left Community Development at the end of January, was hired in April 2020. And she was the assistant director of Community Development from 2002 to 2005 before being appointed county assessor.

“Commissioners recognize that finding a permanent director is going to be a longer process than we originally thought,” Commissioner Kevin Overbay said.

“We are grateful to Deanna for again

stepping up in this role at what is a very busy time for Community Development.”

Walter replaces Chelan County building official Chris Young, who was appointed as interim director in January.



Deanna Walter

Last week, Young informed commissioners he was stepping down from the interim director position to focus on his building official duties. Summer is typically peak season for building permits.

In early April, commissioners will have a workshop with the county’s human relations consultant to discuss a job description and salary for the director’s position. Commissioners hope to have a new Community Development director in place by mid-summer.



# Building! MEMBER MESSENGER

North Central Washington "Driven to Promote and Protect Small Business"

APRIL 2022 ASSOCIATION NEWSLETTER

PAGE 1

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## MEMBER HIGHLIGHTS

### Renewing Members This Month

Thank You to the following valued renewing members this month. We're extremely grateful to each of you for your continued membership, involvement and support!

- Apple Valley Pumping Service – 24 years
- Erlandsen & Associates, Inc. – 20 years
- Consolidated Supply Company – 2 years
- DC Custom Construction Inc. – 3 years
- Monteith Construction, LLC – 3 years
- Numerica Credit Union – 18 years
- Peoples Bank – 19 years
- Short Term Rental Alliance of Chelan County – 1 year
- WA Trust Bank – 24 years



## BNCW Chairman's Corner

Our organization is guided by a group of volunteers that fill out our Board of Directors, who give their time throughout the year because they believe in what our organization stands for. We help to promote and protect small businesses.



Dan Beardslee

We are also advocates for property rights. Many people are unaware of restrictions that local government can place on your property without your knowledge, that can have a negative impact on your land's value. This is where BNCW helps to protect the region as best we can.

We care about all landowners in our region, not just our members. We try to get out in front, to keep the public informed of possible issues that could have a negative impact on their property rights.

BNCW cares about our valleys, you don't even have to be a member to benefit from the work we do.

Thank you for your efforts, Dan and continuing to help us serve the region.

Did you know that any member can attend our regular board of directors' meetings? It's true, all you need to do is call in advance and let Kim know you would like to attend.

Our meetings are on the third Wednesday of every month at 7:00am, our office is located at 2201 North Wenatchee Avenue.



Ed Gardner  
EDY Construction Corp.  
BNCW 2022 Chairman

The majority of that work goes unnoticed behind the scenes and is performed by Dan Beardslee.

Dan is the greatest asset that BNCW has, attending meetings throughout the week. He gives us an update at our monthly board meetings and keeps us current with what's going on in Chelan, Douglas and Okanogan Counties.

## WELCOME NEW BNCW MEMBERS!

To view each of our valued member company's complete profile, we invite you to visit BNCW's website at [www.BuildingNCW.org](http://www.BuildingNCW.org) and click on the membership directory tab. Thank you!

- iFIBER Communications  
Isabel Gonzalez  
509-754-2600



For more information about becoming a BNCW member, please contact Membership/Events Coordinator, Danielle Martin at (509) 293-5840. We look forward to sharing with you the benefits of membership!

**Building! North Central Washington**  
"Driven to Promote and Protect Small Business"  
Building North Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.  
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Email us for more information:  
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Visit us online at:  
www.BuildingNCW.org  
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NORTH CENTRAL HOME BUILDER ASSN

# Building! MEMBER MESSENGER

North Central Washington "Driven to Promote and Protect Small Business"

APRIL 2022 ASSOCIATION NEWSLETTER

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## Thank You to our 2022 Home Show Designer!

This year we had a new and upcoming Designer, Anahi and Joe Drollman, with Mastermind Staging and Design, showcase an Outdoor Entertainment Space at the main entrance of the Town Toyota Center.

They had to insert a challenge element into their design. The challenge was to repurpose 2 pallets. Can you find the finished product?



Mastermind Staging and Design Owners, Anahi and Joe Drollman.

## Home Show - Thank you!

A special thank you to the Wenatchee Valley YMCA for their help in the 2022 Complete Design and Building North Central Washington Home Show.

The YMCA helped support our Lowe's Kids Zone during the 3-day event. The YMCA provided Legos, coloring pages, Dinosaurs & more to help entertain our younger guests at the Home Show.



Check out their new and updated website at [www.wenymca.org](http://www.wenymca.org) for more information on programs for all ages and activities. Or visit their facility at 917 Orondo Ave in Wenatchee tell them BNCW sent you!



**BNCW membership minute**

### Getting Involved Pays!

One of the best ways to support your BNCW membership, while establishing new relationships with other Association member companies, is to get involved!

Consider joining one of the many committees, events and leadership opportunities that are available.

These opportunities have a way of leading to new relationships and new business opportunities, too!

It's important to note that we fully value our members' schedules, so, we seek member committee involvement at

SEE **GETTING INVOLVED**, PAGE 12

**Attention BNCW Members**

**Looking for Members to be a part of these Upcoming Committees**

 **Membership Committee**

 **Golf Committee**

 **Home Tour Committee**

Call the BNCW Offices 509-293-5840 for more information



Asbestos Central LLC (A-Central) has been providing the Valley & Central WA with Asbestos, Lead, & Mold Inspection and Removal Services since 2008, as well as Selective Demolition when the opportunity arises.

We have a team comprised of certified industry specialists with a combined 40+ years of experience who are properly trained in all aspects of inspections & abatement.

Justin grew up in Eastern WA and started his career in the industry in Tri-Cities in 2006, working with numerous private sector, state, & federal agencies before making the decision to bring his family and

experience in the industry to the Valley in 2020 by taking over A-Central from the previous owner.

**Top 5 Things to Know About Us:**

1. Asbestos, Lead, Mold, Inspection & Removal
2. Air Quality Testing
3. Mercury-Containing Florescent Lighting Removal
4. Selective Demolition
5. Dump Trailer Rental

For more information please call Justin Wood at 509-888-5542 phone 509-888-5543 fax email: [info@A-Central.com](mailto:info@A-Central.com), website: [www.AcentralWA.com](http://www.AcentralWA.com).



# MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

APRIL 2022 ASSOCIATION NEWSLETTER

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## A HUGE Thank You to our 2022 Home Show Miscellaneous Sponsors!

Without the help of our many miscellaneous Sponsors, this show wouldn't have been the success it was. A big THANK YOU is owed to the following businesses for their generous contributions to this event.

**Discount Ticket Sponsor:**



**Game Card Sponsor:**



**Entrance Bags Sponsor:**



**Vendor Social & Hospitality Sponsor:**



**Designer Spotlight Sponsor:**



**Designer Spotlight – Materials Sponsor:**



The BNCW Home Show is proud to bring a high-quality show to the Valley each year! Many thanks to our sponsors, vendors and volunteers. We couldn't make it happen without you! We wish to sincerely thank everyone who played a role in our 2022 Home Show!

## What's New From Our CEO?

**BNCW Members,**  
I have three things to discuss today. The Scratch & Dent, BNCW Golf Tournament and Political Action Committee.  
1) **SPRING CLEANING TIME!** The 1st Annual Building for Tomorrow and Habitat for Humanity Scratch & Dent sale will be April 15th from 9:00 – 3:00 in the parking lot of Community Glass.  
Proceeds will support our growing Trade School Fund and Habitat for Humanity.  
Please support us by donating gently used and high

demand items on the 14th of April, at Community Glass, with the following: refrigerator, freezer, stove, dishwasher, toilet, vanity, chandeliers, like new items in a box, and power tools.  
2) The theme for the 26th Annual BNCW Golf Tournament is **BRAVEHEART!!**  
The tournament is the 10th of June, there are only 36 team spots, and they are going fast!  
There are also sponsorship opportunities for all marketing budgets.  
Overall, Golfing at the

BNCW tournament is the best investment for your money. See you there in a kilt yelling “FREEDOM”!  
3) BNCW is organizing our Political Action Committee to determine who we will endorse for both the General and Primary elections.  
We will be focusing on the Chelan County Board of Commissioners District #2 position. Stay tuned as there is much more to follow.  
Thank you for your time.  
**Lawrence “Lee” Shepherd**  
CEO, BNCW



**Lawrence “Lee” Shepherd**  
CEO, BNCW

“It's all for nothing if you don't have freedom.”  
— William Wallace



Scratch & Dent Sale will be held in the parking lot of Community Glass - April 15th 9am to 3pm.



**First Nothing But Networking FOR 2022!!**  
**Thursday: April 21<sup>st</sup>**  
**5:00 - 7:00 p.m.**

### Your Host for the Evening:

Join us for an evening of Networking, Food & Fun at the Habitat for Humanity Store!



**Fabulous Food and Friendly Faces! Mark your Calendars!**

**Don't Miss Out! There will be a Raffle Prize and as always this event is FREE!**

**615 S. Wenatchee Ave., Wenatchee**

Complete form and email back to [Danielle@BuildingNCW.org](mailto:Danielle@BuildingNCW.org).

Company \_\_\_\_\_  
 Name \_\_\_\_\_  
 Name \_\_\_\_\_  
 Name \_\_\_\_\_  
 Name \_\_\_\_\_

**Please RSVP by Monday, April 18<sup>th</sup>**  
 This assists our hosts in preparing for the event.  
 Call 293-5840 to RSVP or scan and email this back to [Danielle@BuildingNCW.org](mailto:Danielle@BuildingNCW.org) We look forward to seeing you there!



# MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

APRIL 2022 ASSOCIATION NEWSLETTER

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The Right Choice for  
BNCW Members.  
Health Insurance solutions  
that just make sense.

Our members say one of their largest expenses is Health Insurance.  
-We've heard you loud and clear.

One of the goals of Building North Central Washington is to help our members save money. That is why we are announcing our preferred provider, **Mitchell, Reed & Schmitten Insurance**.

**Mitchell, Reed & Schmitten Insurance** will provide the BNCW members with the lowest health insurance quotes available from health insurance carriers all over the state such as Regence Blue Shield, Premera Blue Cross, Asuris NW Health, LifeWise, United Healthcare, Cigna, Aetna, HealthNet, Kaiser, Assurant Health, Ambetter, UNUM, Aflac, and more.

**Building North Central Washington** members will receive a customized proposal that is simple and easy to understand, with side-by-side comparisons of the most competitive health rates in Washington State.

Plus, members will receive one-on-one customer service from a licensed agent to assist with questions, enrollment, and claims issues – saving our members time and money.

**Mitchell, Reed & Schmitten Insurance** offers health plans for self-employed individuals and group plans for member businesses between 1 – 1,000 employees.

For more information, please call **Craig Field** at 509-665-0500 or 1-800-253-1442



Craig Field  
Producer/Agent



124 E. Penny Road, Suite 101  
Wenatchee, WA 98801  
www.mrandinsurance.com  
509-665-0500 • 1-800-253-1142

*Why settle for one Health Insurance quote, when you can choose from them all?*

*Mitchell, Reed & Schmitten Insurance offers BNCW members competitive health insurance rates from several insurance carriers.*

## BNCW EVENTS

### BNCW's April Board of Directors Meeting

■ **Wednesday, April 20, 2022**

7:00am to 9:00am

at Building North Central Washington  
2201 N. Wenatchee Ave, Wenatchee

**Chairman: Ed Gardner**

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws.

Our Directors meet the third Wednesday of each Month in the boardroom of the BNCW offices.

**These meetings begin at 7:00am and are open to any BNCW member to attend.** If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.

### BNCW's April CPR & First Aid Training

■ **April 20, 2022** from 4:00pm to 6:00pm

Held at Building North Central Washington,  
2201 N. Wenatchee Avenue, Wenatchee

**Class size is limited to 16 people.**

\$49/person, includes Continuing Ed credits and is good for new and recertification.

**Call BNCW at (509) 293-5840 to Register!**

Were you aware that as an employer, unless you are able to get an injured employee to medical care within 3-4 minutes, you are required to have trained and equipped employees? This two-hour class will provide attendees with their certification.

Our instructor — George Templeton — puts on a great class that is enjoyable and informative, too.

**Pre-registration Required.** Seats are limited to 16 and fill-up quickly, so reserve your spots early!

**You may also register online at [BuildingNCW.org](http://BuildingNCW.org).**

## Getting Involved

- continued from page 10

whatever level suits our members' wishes and comfort level. In other words, we want you at whatever level of involvement is comfortable for you!

Here are a few committee examples where we are seeking member involvement.

- 2022 BNCW Home Tour & Remodeling Expo Committee
- 2023 BNCW Home Show Committee
- BNCW Membership Committee
- BNCW Government Affairs Committee
- BNCW Political Affairs Committee

For information on these and other opportunities to get involved, please contact the BNCW offices at (509) 293-5840.

**“Our company joined BNCW for the opportunity to gain market exposure within our industry through specific advertisement. What I later discovered is the**

**opportunity is far beyond that. By becoming involved in various activities such as Nothing but Networking, the Home Tour & Remodeling Expo and the annual Auction, we have deepened relationships we never had. I would recommend everyone not only advertise through BNCW, but more importantly, become involved to have some fun and strengthen your business relationships.” Proud member, Patrick Davidson with Caliber Home Loans**



(509) 886-4114  
Cell 670-2021

Pat Brown 101 South Roland  
Lic# INDUSCI011L3 East Wenatchee, WA 98802



- Ready Mixed Concrete
- Sand & Gravel
- Crushed Rock
- Concrete Supplies & Blocks
- 3 Locations to Serve You

*“We are creating a team of highly skilled people working safely to build long-term relationships with our customers and communities. Integrity, superior quality, and exceptional service will continue to be the foundation of our future.”*

**886-4853** 5515 Enterprise Drive E. Wenatchee  
**886-1070** 400 Parkway Drive Rock Island  
Billing: 662-6375

**BNCW Members SAVE on your health insurance costs! CALL 293-5840 TO LEARN HOW**

## WENATCHEE BUSINESS JOURNAL



**Serving Chelan, Douglas and Okanogan counties for over 129 years!**  
**NCW Media, Inc. is now an 8 year member supporting BNCW members.**

To advertise your company/business call one of our Advertising Executives:

Ad Executive, **Lindsay** 509-860-7301 or email [adexec1@ncwmedia.net](mailto:adexec1@ncwmedia.net)  
Ad Executive, **Ruth** 509-682-2213 or email [RuthK@lakechelanmirror.com](mailto:RuthK@lakechelanmirror.com) or further questions call  
Ad director, **Carol Forhan** 509-548-5286  
[Carol@leavenworthecho.com](mailto:Carol@leavenworthecho.com)

**Kathy Z. Smithson**  
720 Valley Mall Pkwy,  
East Wenatchee

◆ **Information You Can Rely On!** ◆  
Let Kathy assist you with answers to your questions about:  
Group Employee Health & Benefit Plans,  
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Group and Individual Life, Dental, Vision,  
Long Term Care, Disability and ALL Medicare Planning  
Call Kathy Today - 509-884-5195. [www.SmithsonInsuranceServices.com](http://www.SmithsonInsuranceServices.com)

# New Business Licenses

## March 2021

### WENATCHEE

<b>Blue Lake Cleaning Services</b>	Hector Manuel Velasco
132 S Delaware Ave. Apt. D	Landscaping Services / Janitorial Services
<b>Bumble &amp; Bea</b>	Cosmetics, Beauty Supplies, and Perfume Stores / Jewelry and
6427 Stemilt Loop Rd.	Silverware Manufacturing
<b>Castillo's Landscaping</b>	Ismael Zavala
65 Boodry St.	Landscaping Services / All Other Specialty Trade Contractors
<b>Against the Grain</b>	Chase C. Burgett
215 N Franklin Ave.	Art Dealers
<b>Clean Power Alliance of Southern California</b>	Computer Systems Design Services
278 Burch Hollow Ln.	
<b>Washington State General Contractors LLC</b>	New Single-Family Housing Construction
1447 N Wenatchee Ave.	(except For-Sale Builders)
<b>Handy Mantis LLP</b>	Residential Remodelers
1400 Central Ave. Apt. 606	
<b>Carry on 9 Gifts</b>	Cecilia Ann Ohman
1716 Rainier St.	All Other Miscellaneous Store Retailers (except Tobacco Stores)
<b>Coralai</b>	Corpus Group INC.
1050 Maple St. Apt. 4907	All Other Miscellaneous Store Retailers (except Tobacco Stores) / Other Scientific and Technical Consulting Services
<b>Sensenev Farms LLC</b>	All Other Traveler Accommodation
4278 Stemilt Creek Rd.	
<b>Wattcarbon, Inc.</b>	Custom Computer Programming Services
216 Ridgemont Dr.	
<b>April's Styles LLC</b>	Beauty Salons
230 S Columbia St.	
<b>DVO Espresso (Diana's Very Own), LLC</b>	Snack and Nonalcoholic Beverage Bars
701 N Mission St. Unit 701	
<b>Timothy Andrews</b>	Timothy Andrews
4 Kittitas St. STE 101	Other Personal Care Services
<b>Radical Restoration LLC</b>	Other Services to Buildings and Dwellings / Janitorial Services
1124 Kittitas St. BLDG I	

### EAST WENATCHEE

<b>Quicksharp</b>	Eric Michael Severson
121 Ponderosa Rd.	Home and Garden Equipment Repair and Maintenance
<b>Griggs Accounting and Payroll Services</b>	Other Accounting Services / Payroll Services
832 Valley Mall PKWY STE E	
<b>Shop.EverythingDisney</b>	Paulina Cervantes
227 23RD St. NW	All Other General Merchandise Stores
<b>Your Day LLC</b>	All Other Personal Services
2389 Fancher Field Rd.	
<b>Ace &amp; Lucky LLC</b>	Landscaping Services
1732 Soden St. SE Unit 1732	
<b>Ofelia's Daycare</b>	Ofelia Arroyo
285 N James Ave.	Child Day Care Services
<b>WJ Landscaping</b>	Wilson Atoniel Pineda Garcia
450 6th St NE Apt. 4	Landscaping Services

▶▶▶ SEE PAGE 15

# Chinook Forest Partners, Trust for Public Land Announce Agreement to enable community involvement in future ownership and management of 35,000 acres near Wenatchee

Submitted by Rebecca Bullis, Public Relations Coordinator for Trust for Public Land

Chinook Forest Partners (CFP) and Trust for Public Land (TPL) have entered into an agreement that creates the framework for TPL's purchase of approximately 35,000 acres in Chelan County over the next seven years. CFP and TPL will work with Chelan County, the greater Wenatchee community, adjacent landowners, federal, state, and tribal agencies, and other partners to develop and execute plans to transition the private working forestland into new ownership to be managed for wildfire risk mitigation, public recreation, wildlife, and other uses.

"When we acquired these lands, we understood their significance to the Wenatchee community and the broader regional landscape," said Kelly Droege, Managing Partner and Chief Sustainability Officer at CFP.

"Thanks to our prior experience working with TPL and the work TPL has done to develop the Upper Wenatchee Community Lands Plan, we were able to see how our investment in these private timberlands would allow us to pursue the best outcome for our clients, the people of Chelan County, and the Upper

Wenatchee ecosystem."

TPL worked with the Wenatchee community for many years to develop a vision for these lands that would ensure greater public access, better management for wildfire risk, and the opportunity for sustainable, community-oriented approaches to productive forestland management.

Despite longstanding commitment by many to turn that vision into reality, it was not until CFP acquired the property that a clear path forward to implementing it became viable.

"The agreement between CFP and TPL creates the opportunity for the larger Wenatchee community to influence the future ownership and management of these lands in line with the vision established by the Upper Wenatchee Community Lands Plan," said Ann Welz, TPL's Wenatchee-based Senior Project Manager. "We could not be more ready to go to work with CFP and our Wenatchee-community partners on realizing the community's vision for these working lands and ensure other uses of those lands critical to their environmental and economic needs are part of their future."

Moving forward, a multi-stakeholder planning process will be spearheaded by TPL with support

from CFP and involving community partners that participated in the Upper Wenatchee Community Lands Plan, as well as those new to the opportunity.

### About Trust for Public Land

Trust for Public Land (TPL) is a national nonprofit that works to connect everyone to the benefits and joys of the outdoors. As a leader in equitable access to the outdoors, TPL works with communities to create parks and protect public land where they are needed most. Since 1972, TPL has protected more than 3 million acres of public land, created more than 5,000 parks, trails, schoolyards, and iconic outdoor places, raised \$84 billion in public funding for parks and public lands, and connected more than 9 million people to the outdoors. To learn more, visit [tpl.org](http://tpl.org).

### About Chinook Forest Partners

Chinook Forest Partners provides the full suite of forestland and natural capital investment management services individually tailored to the needs of large-scale investors. CFP manages working forestland through our subsidiary Chinook Forest Management. The company currently manages working forestland in the Pacific Northwest. CFP's core values are sustainability, transparency, and long-term focus. <https://chinookfp.com>

# Marketing 101 tips on content

By Jennifer Bushong

It is known that great marketing increases sales. So, how do you achieve great marketing? Excellent content and engaging information entice readers to learn more.

Content can be an excellent story, blog post, video, article, and/or photos. Digital communications has drastically changed the marketing complex, creating more ways to obtain leads, points of purchase, and connect with customers. Today, successful marketing includes relevant content coupled with savvy marketing techniques.

A familiar Bill Gate's quote reads, "Content is King". Marketing guru, Gary Vaynerchuk, added "Content is king, but marketing is Queen, and the Queen runs the household".

The reference is to digital content and identifying which marketing channels to use to get your message to the right consumer at the right time.

The content on one channel may be different but the message can be the same. Today, there are multiple

different marketing mediums and all can be coupled together to maximize profits. After all, your hard-earned dollars need to work for you.

**Here are 3 ideas to optimize your content marketing:**

### Polish your website:

Create engaging articles and identify the keywords. Review the site copy and swap out photos often.

The more views to your site will increase the likelihood for more conversations. If you are hiring an employee, use words to describe the position and promote your company.

The more vivid word choices, the better the content engagement will be on your digital platforms.

### Tell a story:

Select or create images to tell a story. Like a written news article, a photo can paint a picture to help illustrate a story. Depending on the marketing channel, more images can add to higher engagement time.

On average, a photo can produce



Jennifer Bushong

39% higher interaction rate versus text-only content.

### Use video:

Like any good storyteller, a video can instantly capture the hearts and minds of the viewer. Videos can be shared on digital platforms or social media channels.

Great marketing uses multiple mediums to tell a story and showcase products or services in the best way possible. Spend time identifying your primary and secondary messages, analyzing medium options, and then use tactics to maximize every effort.

Jennifer Bushong, MA is the owner of JBe Marketing Group, a full-service marketing and public relations company in Washington State. [jennifer@jbemarketinggroup.com](mailto:jennifer@jbemarketinggroup.com) [www.jbe-marketing.com](http://www.jbe-marketing.com)



Freepik

# REAL ESTATE

## TOP PROPERTIES – CHELAN COUNTY February 2022

Buyer	Seller	Sale Price	Street	City
LUTES MICHAEL P & MEGAN M	MORRISON RANDY C & KAREN K	\$2,800,000	3445 WAPATO LAKE RD	MANSON
TAYLOR MICHAEL S & TIFFANY L	RUDOMETKIN FAMILY TRUST	\$2,540,000	1695 EASY ST	WENATCHEE
CHELAN CENTRAL LLC	LAKE CHELAN CLINIC PROPERTIES LLC	\$1,856,745	219 E JOHNSON AVE	CHELAN
MCKAY TIMOTHY & JESSICA M	SNELL BRUCE J & AMY L	\$1,225,000	507 PORCUPINE LN	CHELAN
ENGLUND BENJAMIN S & SHAINA N	WILCOX BRUCE & PATRICIA M	\$875,000	4255 KNOWLES RD	WENATCHEE
CHABOT CHEREE L & EDWARD R	KELLOGG DANIEL & AUDREY	\$860,700	19669 CHIWAHA LOOP RD	PLAIN
COWAN CHRISTOPHER & KIRA	NELSON JODY L	\$835,000	121 E HIGHLAND AVE	CHELAN
COLCHUCK HOLDINGS LLC	CHELAN HOSPITALITY HOLDINGS LLC	\$825,000	911 COMMERCIAL ST	LEAVENWORTH
ZAVOYSKIKH ANTON & ROMBACH JESSICA	WAPITI NORTH LLC	\$825,000	100 LOST SPOKE LN	WENATCHEE
BRULOTTE OLIVER & PAMELA	NARDONE GIGI P	\$790,000	104 SPADER BAY RD	CHELAN
YOCHANA LLC	CORNING JOHN J	\$779,000	200 JOSEPH ST	LEAVENWORTH
MUNNEKE MICHAEL H	ROBERTS CONSTRUCTION LLC	\$754,000	1006 RACINE SPRINGS DR	WENATCHEE
BOOTEN BARBARA A & PETERKIN CARRIE R	DAWN FINDLEY-GROVES LIVING TRUST	\$750,000	611 HAVENWOOD DR	MANSON
BROWN JOANNE M	LINDSAY BROCK	\$749,000	36 MANSON BAY LN	MANSON
OLSEN EMILY M	WALKER GRANTLAND D & ANGELINA	\$735,000	104 MIRAGE LN	CHELAN
HOLLON GREGORY J & BRENDA W	HOLLON GREGORY J	\$731,801	12573 PROWELL ST	LEAVENWORTH
BANDY MARTY R & ELAINE R	BLANCHFIELD VERLIN L & BRENDA S	\$725,000	2701 DICK RANCH RD	ENTIAT
KRK FARMS LLC	ROSS PLACE ORCHARD LLC	\$724,560	254 ROSES AVE	MANSON
PACKARD JAMES & ANNE TRUST	CARLSON BRETT & KAMI	\$665,000	1406 KIRBY LN	WENATCHEE
9TH ST WATERFRONT INVESTMENT LLC	SLACK C J	\$635,000	901 LOWER SUNNYSLOPE RD	WENATCHEE
MILLER KENNETH R & BARBARA I	THOMAS ANDREW & LANA	\$625,000	7152 N DRYDEN RD	DRYDEN
SOPHUS IT SOLUTIONS LLC	QUIRING BILLIE JO & WILLIAM S	\$620,000	480 ALPINE PL	LEAVENWORTH
CLARK SCOTT & DWYER WYNDIE	BANDY MARTY R & ELAINE R	\$605,000	9967 SASKA WAY	ENTIAT
NEWMAN HOLLY J	REAY DENNIS H	\$605,000	314 CHAPEL ST	CASHMERE
DAVIDSON SCOTT & DANIELLY	COLLIER JON D & NINA F	\$589,000	541 VILLAGE DR	MANSON
DRIGAILO ALEKSANDR & TATIYANA	CHELAN LOOKOUT LLLP	\$582,000	1305 DRAGONFLY CT	CHELAN
GONZALEZ NEGRETE CANDELARIO & GONZALEZ ARROYO ALBERTINA	A & G BROTHERS CONSTRUCTION LLC	\$575,000	9984 SASKA WAY	ENTIAT
CARLETON WILLIAM R & MARY L	A HOME DOCTOR INC	\$572,650	320 MARGAUX LOOP	MALAGA
CASCADE VENTURES NORTHWEST LLC	A L CENTRAL LLC	\$515,000	1509 S WENATCHEE AVE	WENATCHEE
BREWER CHARLES C & KATIE M	BENTZ TIMOTHY L & KAREN FAY	\$510,000	1332 LOVES CT	WENATCHEE
MENDENHALL ZACHARY J & NAILA B	ROBLES CHRISTINA	\$505,000	1308 BROWN ST	WENATCHEE
YORK ROBERT & MARLA	ALEJO JOSE L & MARIA G	\$500,000	1318 WASHINGTON ST	MANSON
GUNNING DAVID O & BRENDA J	MARANG CARLOS V & DOROTHY N	\$500,000	2047 METHOW ST	WENATCHEE
LOVERIDGE PAUL D & LORNA J	GLENN C ED	\$458,000	1524 4TH ST	WENATCHEE
KITCHELL JOSEPH A & AMANDA S	COURTNEY COLTER C & LINDSEY E	\$457,000	UNASSIGNED	STEHEKIN
KMC GOLF & ATHLETIC CLUB LLC	KAHLER GLEN ATHLETIC CLUB	\$454,000	HAIGHT DR	LEAVENWORTH
ELROD KRISTEN E & KENNEDY JAMES M	BALLARD JEFFREY C IV & KELSEY J	\$450,000	807 KRISTI CT	WENATCHEE
IANNIELLO NICHOLAS & HARRIS REBECCA	GRINOLDS JULIE A	\$450,000	3567 HANSEL LN	PESHASTIN
HERREID BENJAMIN A & ANNE M	DRONEN WILLIAM A ETAL	\$450,000	811 PIONEER AVE	CASHMERE
IDAHO RENTALS LLC	COLUMBIA REAL ESTATE INVESTMENTS INC	\$450,000	600 DOUGLAS ST	WENATCHEE
SCHELL JESSICA M & KEVIN W	GREEN YVONNE	\$449,000	712 KENASTON DR	WENATCHEE
GIBSON SHANE W & AMBER L	SAGE HOMES LLC	\$445,900	24 EMMA DR	WENATCHEE
PHAM THUYTRANG	CRISWELL SALLY A	\$439,000	1305 BROWN ST	WENATCHEE
DEASON JAY	SCHIMPF LARRY & SANDRA	\$435,000	1312 3RD ST	WENATCHEE
TACKMAN KATHERINE R	GALE SEAN E & EMILY S HARRIS	\$426,001	1206 MILLERDALE AVE	WENATCHEE
PEREZ MARTINEZ RICARDO	BILLINGS PATRICIA	\$425,000	4700 CROWN LN	MALAGA
BLANCHFIELD JACKIE & BARNES JASON M	BRINCEFIELD THOR T & HEATHER	\$422,500	14605 PEARL CT	ENTIAT
PRELLER CYNTHIA C	WOODWORTH HANNAH	\$420,000	234 N EMERSON AVE	WENATCHEE
SLEEPY HOLLOW RANCH LLC	SLEEPY HOLLOW PROPERTIES LLC	\$410,000	1260 LOWER SUNNYSLOPE RD	WENATCHEE
VIZCAINO COLETTE S	THOMAS BRIAN J & JAMIE A	\$400,000	224 RAMONA AVE	WENATCHEE
PEDERSON CARL A	RUHS CARLA L	\$395,000	1901 WELLINGTON PL	WENATCHEE
BAFARO ANTHONY G & REGAN	CUPLER RAYMOND AND BOBBI	\$395,000	15240 N SHORE DR	LAKE WENATCHEE
SCRAPE LEVI A & MICHELLE A	GOFORTH JEREMY	\$390,000	920 HIGHLAND DR	WENATCHEE
FERGUSON FREEMAN CODEE	MINSKE BETTY E	\$384,900	1125 LINWOOD AVE	WENATCHEE
GOMEZ PINEDA MANUEL & PINEDA CERDA YESSSENIA	SHERER WESLEY M & MARY E	\$382,000	680 4TH ST	CHELAN FALLS
RUHS CARLA L	HAAS GEORGE H & SANDY K	\$375,000	1216 MARBLE ST	WENATCHEE
COMER DENNIS R & DENISE R	BARNHART PAUL & LAURIE	\$375,000	1000 SR 150	MANSON
QUIRING WILLIAM S & BILLIE JO	MATTHEWS DEBRA	\$367,000	14690 FISH LAKE RD	LAKE WENATCHEE
VENEGAS JUAN M & AVILA YESENIA	MORO GERALD R	\$365,000	615 ALASKA ST	WENATCHEE
ROSE MEGAN L	AGUILAR GABRIELA	\$360,000	1303 METHOW ST	WENATCHEE
ANAYA PASTOR	MURPHY MADELINE B	\$359,000	227 WHITMAN ST	LEAVENWORTH
GREEN YVONNE B	CARR MARY L	\$355,000	1814 HERITAGE DR	WENATCHEE
ELEMENT HOMES LLC	LLOYD BAZ M	\$350,000	3125 CONARTY RD	MALAGA
NEXUS DEVELOPMENT HOLDINGS LLC	JOHNSON JOSEPH & DENNISE	\$350,000	820 MANSON BLVD	MANSON

## TOP PROPERTIES DOUGLAS February 2022

RESIDENTIAL	
Sale Price	Street
\$1,536,000	43 CORRAL CREEK DR
\$950,000	732 VISTA VIEW PL
\$840,000	800 BRIARWOOD DR
\$782,000	2281 GRAND AVE
\$775,000	2521 NW BOSTON AVE
\$725,000	2777 6TH ST SE
\$710,000	604 BRIARWOOD DR
\$625,000	583 S LAWLER AVE
\$620,000	3127 NW DELCON CT
\$595,000	3405 ASHWOOD DR
\$579,686	962 N NEWPORT LOOP
\$520,000	4016 NW CASCADE AVE
\$510,000	2481 3RD ST NE
\$500,000	1722 N ANNE AVE
\$472,000	1618 N ASTOR CT
\$464,900	380 HAMMOND LN
\$450,000	730 12TH ST NE
\$448,000	2491 AVIATION DR
\$440,000	202 HAMMOND LN
\$440,000	2116 3RD ST NE
\$431,000	3935 NE VISTA DEL REY DR
\$423,000	225 19TH ST NE #22
\$414,500	1151 CHERRY CIR
\$407,900	484 S KANSAS LOOP
\$400,000	415 BRENNER LN
\$400,000	1981 GRANT RD
\$395,000	331 11TH ST NE
\$393,000	1395 THEO WAY
\$390,000	1433 SUNSET HWY
\$380,000	1338 N ASHLAND AVE
\$375,000	814 E LOCUST ST
\$359,900	909 N BAKER AVE
\$333,900	2322 SE MARLETTE RD
\$320,000	211 S KENTUCKY AVE
\$309,900	1107 S NEW OAK LN
\$290,000	560 SUNDAY DR
\$280,000	110 S IOWA AVE
\$280,000	103 ROCK ISLAND DR
\$237,000	375 MCNEIL CANYON RD
\$230,000	214 W LOCUST ST
\$224,000	619 SILICO ST
\$200,000	115 N KANSAS AVE
\$193,000	1196 JUNO ST SE
\$168,900	1931 NW BATES AVE
\$105,000	2322 SE MARLETTE RD
\$105,000	1107 S NEW OAK LN
\$90,000	214 32ND ST NW
\$90,000	5663 PENN AVE
\$75,000	3418 SE KLATAWA ST
\$75,000	12TH ST
\$70,000	116 1ST ST
\$44,500	
\$1,274	326 GOLDCREST ST

## TOP PROPERTIES DOUGLAS February 2022

### FARM

Buyer	Seller	Sale Price	Street
A & G BROTHERS GENERAL CONSTRUCTION LLC	D & D ORCHARDS LLC	\$1,300,000	13028 US 97
BELLYSLIDE BAY FARMS LLC	G & C FARMS LLC	\$550,000	
AFC RESOURCE HOLDINGS LLC	WILLIAMS FIVE LLC & ETAL	\$550,000	US 97
DEPARTMENT OF FISH AND WILDLIFE	STATE OF WASHINGTON, DEPARTMENT OF NATURAL RESOURCES	\$313,000	
LARSON, LADEAN LORENA & TRAVIS WILLIAM	KENFIELD, DENNIS J	\$55,000	

## BANKRUPTCY FILINGS

Bankruptcies are filed under the following chapter headings.

Chapter 7 – Debtor gives up non exempt property and debts are discharged. This does not require a repayment plan unlike a chapter 13 bankruptcy filing.

Chapter 13 – Debtor is required to pay a percentage of debt back as feasibly possible based on their ability to pay. All disposable income must be used to pay back debts.

Debtors are proposed a repayment plan that must be repaid back to creditors in 3-5 years.

All reports are compiled through the U.S. Bankruptcy court in Spokane.

### Chelan County Chapter 7

**Maria N Ornelas Paz and Jesus Leyva Blanco, PO Box 235**  
Chelan, March 17.

**Maria Edith Tamayo, 915 Howard Street**

Wenatchee, March 25.

### Douglas County Chapter 7

**Denise Kay Severson, 200 22nd St NW**

East Wenatchee, March 25.

**Jasmine Arzeta Plascencia, 620 12th St NE**

East Wenatchee, March 10.

### Douglas County Chapter 13

**Bette Jean Thomas, PO Box 397**

Waterville, March 4.

**Bradley Haag and Jennie Lynn A. Haag, 97 Rock Island Dr**

Rock Island, March 4.

## TOP PROPERTIES – CHELAN COUNTY February 2022 – continued from page 14

Buyer	Seller	Sale Price	Street	City
GARIBAY BRAVO YESENIA & LEYVA VARGAS SERGIO	HALL SUSAN P	\$349,000	233 CHASE AVE	MANSON
RITTER STACIE	MORRIS MARK B & ANNMARIE	\$325,000	303 N GARFIELD AVE	WENATCHEE
LEWMAN HOLDINGS LLC	FLYNN MATTHEW	\$325,000	320 METHOW ST	WENATCHEE
STOUDER CAMERON B	COLUMBIA RIVER RANCH LLC	\$312,000	343 RAVENS HOME LN	MALAGA
KEOGH KENNETH W	VAN DEVANTER NANCY	\$310,000	201 E PARKHILL ST	CASHMERE
DOERFLINGER TIMOTHY & TAMRA	DOERFLINGER MIKE C	\$309,000	18667 RIECHE RD	LAKE WENATCHEE
RACE TONY L & PATRICIA R ALLEN-RACE	WALSH MICHAEL P	\$300,000	1624 CASTLEROCK AVE	WENATCHEE
HARRISON PHILLIP E & DEBBIE G	E R V ORCHARDS LLC	\$300,000	5281 ENTIAT RIVER RD	ENTIAT
BURLINGAME JEREMY	BOYCE WILLIAM M	\$286,000	518 MALAGA AVE	WENATCHEE
ONTIVEROS OCHOA GUILLERMO & SALGADO MARTINEZ LORENZA	ESCALERA ESTEVAN	\$285,000	404 WALKER AVE	WENATCHEE
SURIYA GEORGE B & LINDSEY J	J & O LLC	\$280,000	331 ALPENGLOW DR	LEAVENWORTH
BEHRENS LUCAS	BEHRENS LUCAS & SCHOTT SUSAN	\$259,717	929 MONROE ST	WENATCHEE
CHERRY MANAGEMENT LLC	CHERRY KANSAS LLC	\$250,000	1229 CHERRY ST	WENATCHEE
MELISSA KISER 401K TRUST	QUALL TERI L	\$245,000	1682 STELLA AVE	WENATCHEE
OROZCO ORTIZ ARTURO & SANDOVAL FARIAS CLAUDIA	TROBEE JUDITH L	\$230,000	730 WALKER AVE	WENATCHEE
HATCH LARRY J	HAGGERTY JOHN M & BARBARA J	\$220,000	32 BARKLEY RD	MANSON
GRANT ANDREW H & TRACY N	BALCOM BRENNEN & KIM JESSICA	\$210,000	286 ARIA LN	WENATCHEE
DIAZ GUILLEN MARIA D	GUILLEN JESUS & MARIA	\$200,000	7928 TILLY LN	WENATCHEE
HOOTEN RONALD W & JESSICA N	STOCKER CHEYENNE	\$200,000	2054 APPLE ACRES RD	CHELAN
THOMASON ROBERT T & ELIZABETH	REINHARDT DONALD L	\$195,500	208 E PACKARD ST	CHELAN
SBG HOLDINGS LLC	STRODE STEVEN E & CHELCIE R	\$195,000	20626 HAIGHT DR	LAKE WENATCHEE
CHELAKE LLC	G3 CHELAN LLC	\$185,000	322 W WOODIN AVE	CHELAN
DELNERO JESSICA I	AKIN SHELLEY K	\$184,000	721 SCHONS PL	WENATCHEE
LONGMIRE NICKOLAS K & AMARIS M	OSWALD ERIC & FRANCES	\$170,000	486 BIG SAGE LN	CHELAN
GRANSTROM MICHAEL J	HAMAKER LORETTA	\$165,000	UNASSIGNED	LEAVENWORTH
CRUZELLA LLC	NORTHEY BEN & LAURIE	\$161,000	155 LAVENDER CT	WENATCHEE
DIRTY FACE MOUNTAIN LLC	TERRY JAMES R	\$150,000	UNASSIGNED	LAKE WENATCHEE
CURRY CODY J	CURRY TINA M	\$150,000	1102 CASHMERE ST	WENATCHEE
HALEY MARGARET D	CAPUTO JAMES P	\$145,000	1604 CLARK DR	WENATCHEE
DEROSA BRANDON	TALLEY MARCUS S & ANDREA L	\$145,000	UNASSIGNED	LAKE WENATCHEE
COLLINS JOE M	FRAY TARA L	\$143,000	937 SUNRISE DR	MANSON
RIDER DEVIN L & MARCIE L	WEYERHAEUSER TIMBER HOLDINGS INC	\$135,000	UNASSIGNED	ENTIAT
HOLBEN BRENDA	WILSON CHARLES JASON	\$130,000	3168 EAGLE VIEW DR	MALAGA
GIBSON SHANE W & AMBER L	PHEASANT HILLS ESTATES LLC	\$125,000	24 EMMA DR	WENATCHEE
LOPEZ MORENO GERARDO	ROGERS DONNA R ETAL	\$120,000	1500 ALEXANDRIA CT	WENATCHEE
NEAR JOHN & REBEKAH	SSM FORTY INVESTMENT INC	\$105,950	W WOODIN AVE	CHELAN
STONER JAMES PAUL & SHELBY R	SUNSET MARINA LLC	\$89,950	W WOODIN AVE	CHELAN
HOLLIDAY RONALD J & MIA L	SUNSET MARINA LLC	\$88,950	W WOODIN AVE	CHELAN
HALL KENNETH B & LYNNE B	SUNSET MARINA LLC	\$87,950	W WOODIN AVE	CHELAN
ROBINSON ALLEN W & RACHEL E	B-9 LLC	\$85,000	1240 W WOODIN AVE	CHELAN
DEINES BRANDON L & STEFANI E	DEINES BLAINE F	\$83,225	260 DUSTY LN	MALAGA
CAWOOD ORCHARD LLC	GONZALES FILOMENO V & ELVIRA VAZQUEZ	\$60,000		
BROWN TIMOTHY G	KOCHER VIRGIL M & CHERYL D	\$19,000	UNASSIGNED	MANSON
WALLITNER RAYMOND J	MELTON JOHN R	\$15,000		
GRIFFIN WILLIAM S & JESSICA R	GRAHAM JOHN E & BONNIE J	\$2,200	103 N PARK & WOODIN AVE	CHELAN

## New Business Licenses March 2022

### CONTINUED FROM PAGE 13

<b>L&amp;K Construction</b>	Diana Marilu Vasquez
480 Highline Dr.	New Single-Family Housing Construction (except For-Sale Builders)
<b>De Luna Trucking LLC</b>	General Freight Trucking, Local
701 N Larch Ct.	
<b>Wenatchee Siding &amp; Construction LLC</b>	New Single-Family Housing Construction (except For-Sale Builders)
1640 3rd St. SE	

### LEAVENWORTH

<b>Plain &amp; Plenty LLC</b>	Lessors of Nonresidential Buildings (except Miniwarehouses)
18104 River Rd.	
<b>A Lady Luck Cleaning Company</b>	Janitorial Services
76 Willet Ln.	
<b>West Land Developers LLC</b>	Land Subdivision
11119 Chumstick Hwy.	
<b>Inspire Physio, LLC</b>	Nancy Bywater
10680 Fox Rd.	Offices of All Other Miscellaneous Health Practitioners / Offices of Physicians (except Mental Health Specialists)

### CASHMERE

<b>Colchuck Consignment LLC</b>	Used Merchandise Stores
5653 Sunset Hwy.	
<b>Dunzo</b>	Cheyenne Helena Dunn
300 Chapel St. Apt. 2	Cut and Sew Apparel Contractors / Family Clothing Stores
<b>Square G Construction &amp; Landscaping LLC</b>	New Single-Family Housing Construction (except For-Sale Builders) / Landscaping Services
4300 Brisky Canyon Rd.	
<b>Marissa Thompson CPT</b>	Marissa Mclain Thompson
346 Sunset Hwy.	Fitness and Recreational Sports Centers
<b>Saddle Rock Tree Service</b>	Donald Alan Zander
210 Outlaw Ln.	Landscaping Services / Soil Preparation, Planting, and Cultivating

### CHELAN

<b>Little Camper Publishing Company</b>	Sarah Reijonen
644 Union Valley Rd. TRLR 15	Book Stores
<b>Kunjara LLC</b>	Other Nonscheduled Air Transportation
201 Airport Way	

CONTINUED FROM PAGE 4

## Community Outreach Report March 2022

in 2015. Asked whether they think the region will be a better or worse place to live in the future, 51 percent of the OVOF survey respondents in 2021 answered either “definitely better” or “somewhat better,” compared to 58 percent of survey respondents who answered that way in 2015. Conversely, 30 percent of survey respondents in 2021 answered either “somewhat worse” or “definitely worse” to the same question, compared with 19 percent who answered that way in 2015. The region’s Latino community expressed far more optimism about the region’s future in 2021, with 76 percent of Latino survey respondents answering either “definitely better” or “somewhat better” to that same question.

### An analysis of global and U.S. Trends

OVOF hired Steven Ames of NXT Consulting Group in 2021 to conduct an analysis of global and U.S. trends as such trends ultimately affect people and organizations on a local level, and local communities are often times on the front line of change. Understanding trends ahead of time can make communities more proactive and assist in community visioning and planning work. OVOF utilized this information in crafting game changer initiatives and action items. As part of this analysis, Ames reviewed nearly 100 articles, papers and reports from

mainstream media, policy journals, nongovernmental organizations, and scholarly institutions. Here is what he found:

#### Major Trends

**Population Growth and Change:** Worldwide, there will be continued growth, the “aging” and diversifying of populations, and major population migrations. U.S. population growth in stagnating, aging, and diversifying. America is becoming more ethnically, racially and culturally diverse. Hispanic, Asian and multi-racial people have driven U.S. growth since 2010. People who identify as multi-racial grew by 276 percent to 33.8 million in 2020. The white (non-Hispanic) population accounted for 58 percent of the population in 2020, its lowest share on record. Closer to home, a “California Exodus” – driven by taxes, housing, cost of living, climate change, and wildfires – is increasing migration to the Northwest and other parts of the country. Wealthy Americans, hightech workers, and Millennials are moving. Destinations include remote ‘lifestyle’ locations, smaller towns and more affordable suburbs. Washington state was in the top five states for numeric population increase between 2010 and 2020.

**Climate Change and Environment:** Extreme weather, resource depletion, declining biodiversity, and water/ food insecurity are occurring globally and will

remain a major challenge for years. Partially in response, the world is turning to renewable, low-carbon energy sources. About 60 percent of the Western U.S. is in “exceptional” or “extreme” drought; less than 1 percent of the West is unaffected by drought.

Reductions in snow-pack means lowered flows in tributaries and rivers. Soil moisture levels in the Northwest are drier than in 99 percent of previous years. Man-made lakes supplying much of the West now exceed historic lows. The first-ever water shortage declaration affecting seven states has been declared. From 2011 to 2020, an average of 7.5 million acres burned every year, more than double the average from 1991-2000.

**Urbanization:** The growth in urbanization will continue around the world and have a significant impact on land use, housing, transportation, and infrastructure. U.S. metropolitan areas – which includes the Greater Wenatchee Area – grew by 9 percent between 2010 and 2020, accounting for 86 percent of the country’s population in 2020. The “built landscape” in the U.S. grew by 14,000 square miles between 2001-2019 – or 5 times the size of Delaware. Much of the new development is in the West and Sun Belt states. U.S. housing units grew by 6.7 percent between 2010 and 2020, but at half the growth rate of the previous decade.

**Economic Restructuring:** Globalization, automation and remote work, and changing workplaces and jobs are all increasing. The pandemic, along with automation, has created a “double-disruption” scenario. Post-pandemic, many U.S. employees are saying they want to work partially from home. The pandemic’s impact on women in the workforce has been severe due in part to lack of childcare. Recouping the female labor force participation may take a decade or more. Global outsourcing, artificial intelligence and Big Tech have deconstructed traditional American jobs and the dream of unlimited opportunity. The Gig Economy and remote work have exploded, fueled by technology, digital platforms and the pandemic. Artificial intelligence, robotics and automation will replace entire categories of work – between 30 to 40 percent of all jobs. Middle-skilled, middle-income jobs are the most threatened.

**Science, Technology and Telecommunication:** Technology and communications experts describe the new normal as a time of massive disruption and unprecedented challenges.

Humans’ relationship with technology will deepen post-pandemic, relying even more on digital connections for work, education, health care, daily commerce, and essential social interactions. Challenges of deeper tech-dependence include greater economic inequality, more powerful Big Tech, and the spread of misinformation. Opportunities include social equity reforms, more flex-

ible workplaces, and “smart systems” in health care, education, and community living.

**Public Health:** Pandemics, unequal access to health care, medical advances, and new health care models are at the forefront. The cost of healthcare is becoming unsustainable in advanced economies. Health inequity and disparities in health care opportunities remain pervasive, especially among low-income groups and people of color. The health care industry alone can’t deliver health care, particularly when it comes to population-based prevention and “precision medicine.” The smartphone is becoming a powerful tool for access to health, linking cloud-based medical records, diagnostics and treatment information. Health care dominates top emerging technologies, including robotics, genetic engineering, AI, digital genomics, RNA-based therapeutics, and more.

**Social Equity:** Awareness of wealth gaps, income inequalities, systemic racism, and xenophobia have become a major cultural force, prompting public, private and community sector responses.

The post-pandemic economic recovery threatens to leave marginalized and lower income groups behind economically for longer periods of time. Hate crimes are at their highest levels. Immigration on the U.S.’s southern border continues to polarize public opinion.

**Values and Norms:** Changing lifestyles, changing civic norms, and democracies under duress are

major trends today. Millennials and Gen Z are driving an American values shift: patriotism, religion, having children all rate lower in importance than 20 years ago.

The U.S. is becoming more secular. Less than 50 percent of Americans belong to a religious group.

A large majority of Americans believe in “hard work,” other top-rated values include tolerance for others, financial security, and self-fulfillment. About 40 percent think increasing diversity and tolerance for different cultures and races is a “step forward” for society, while 14 percent say it is a “step back.” U.S. is now rated as a ‘flawed democracy,’ due to increased polarization, declining social cohesion, and disruptions in the democratic process.

Our Valley Our Future interviewed 49 community stakeholders between February and April 2021. One of the questions asked of the stakeholders was:

Based on what you know or have learned, what are the one or two most important things your organization could focus on to foster our valley’s long-term rebuilding from the impacts of the COVID-19 pandemic? Below are the top responses, categorized and ranked based on the number of times mentioned.

1. Community building
2. Business assistance
3. Community resiliency
4. More housing
5. Economic development
6. Maintaining core industries
7. Adapting to change
8. Social services
9. Public health measures
10. Funding for nonprofits

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## Kreidler extends orders on coronavirus and surprise billing to April 28

OLYMPIA – Insurance Commissioner Mike Kreidler has extended two emergency orders. His order requiring health insurers to waive copays and deductibles for any consumer requiring testing for the coronavirus (COVID-19) and his order protecting consumers from receiving surprise bills for lab fees related to medically necessary diagnostic testing for COVID-19 are both extended until April 28.

Kreidler’s order waiving cost-sharing applies to all state-regulated health insurance plans and short-term, limited-duration medical plans.

The order on surprise billing applies to both in-state and out-of-state laboratories when a pro-

vider orders diagnostic testing for COVID-19.

Also, insurers must continue:

- Allowing a one-time early refill for prescription drugs.
- Suspending any prior authorization requirement for treatment or testing of COVID-19.

In addition, if an insurer does not have enough medical providers in its network to provide testing or treatment for COVID-19, it must allow enrollees to be treated by another provider within a reasonable distance at no additional cost.

“Consumers are rightly concerned about prevention, testing and possible treatment,” Kreidler said. “My emergency order pro-

vides guidance to health insurers and should help reassure the public that we will take all necessary steps to protect them.”

Kreidler is using powers granted to him following the statewide emergency that Gov. Jay Inslee declared to protect Washington residents against the spread of the coronavirus.

When the governor issues an emergency proclamation, the commissioner can issue an emergency order related to health care coverage to ensure access to care.

The order can be extended by the commissioner for 30 days at a time as long as the governor’s emergency proclamation remains in effect.



## Wenatchee MSA (Chelan and Douglas Counties) Labor Area Summary – January 2022

### Overview

This report provides an update on the Wenatchee Metropolitan Statistical Area (MSA) economy using not seasonally adjusted, nonfarm employment and civilian labor force data. Analysis focuses on year over year (January 2021 and January 2022) and average annual data changes (between 2020 and 2021).

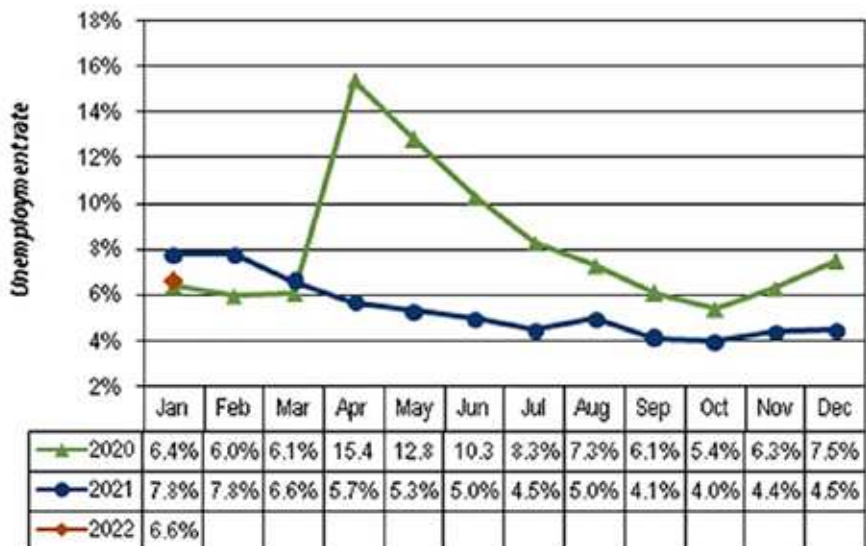
### Unemployment rates

Preliminary Civilian Labor Force (CLF) data show that Washington's not seasonally adjusted average annual unemployment rate dropped from 8.5 percent in 2020

to 5.2 percent in 2021. Between January 2021 and January 2022, the rate fell from 7.0 to 5.1 percent, a one and nine-tenths percentage points downturn.

In the Wenatchee MSA, the average annual unemployment rate fell from 8.2 percent to 5.4 percent between 2020 and 2021. Year over year, unemployment rates have declined during the past ten months. The January 2022 reading of 6.6 percent was one and two-tenths points below the 7.8 percent rate in January 2021 and was roughly comparable to the pre-COVID rate of 6.4 percent in January 2020.

**Wenatchee MSA unemployment rates, not seasonally adjusted Washington state, January 2020 through January 2022. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)**



The Wenatchee MSA's unemployment rate fell by one and two-tenths percentage points between January 2021 and January 2022.

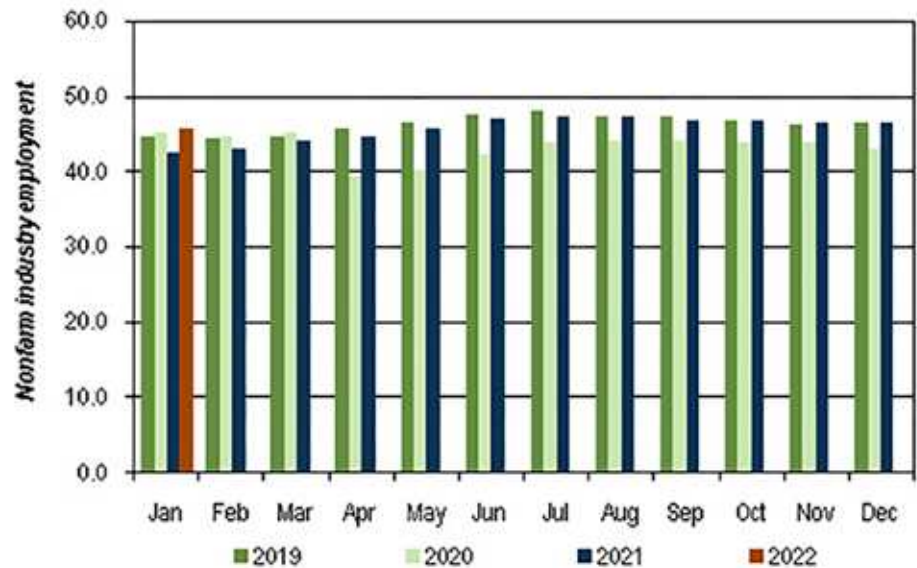
### Total nonfarm employment

Between 2020 and 2021, estimates indicate that Washington's labor market provided 74,700 more nonfarm jobs, an average annual increase of 2.3 percent. Year over year, Washington's nonfarm market contracted from April 2020 through March 2021 prior to expanding from April 2021 through January 2022. This January, business and government organizations statewide tallied 3,400,100 jobs (not seasonally adjusted) compared with 3,213,400 in January 2021, up by 186,700 jobs and 5.8 percent.

The Wenatchee MSA's economy added 2,300 jobs during 2021, a 5.4 percent upturn, more robust than Washington's 2.3 percent growth

rate between 2020 and 2021. Year over year, the Wenatchee MSA's nonfarm market contracted for 12 months (April 2020 through March 2021) prior to employment increases from April 2021 through January 2022. This January, total nonfarm employment netted 3,100 more jobs than the 42,500 jobs tallied in January 2021, a healthy 7.3 percent increase. In fact, the two-county Wenatchee MSA economy provided 300 more nonfarm jobs (up 0.7 percent) in January 2022 (45,600 jobs) than in January 2020 (45,300 jobs), an indication that the local nonfarm market is rebounding to levels above the pre-COVID era. Whether this job growth pace can be maintained will be seen in the forthcoming months.

**Wenatchee MSA nonfarm industry employment, not seasonally adjusted, in thousands Washington state, February 2019 through January 2022. Source: Employment Security Department/LMEA; Current Employment Statistics (CES)**



Nonfarm employment in the Wenatchee MSA increased by 7.3 percent between January 2021 and January 2022.



**Donald W. Meseck, Regional Labor Economist**  
 Employment Security Department  
 Kittitas County WorkSource, 510 N. Pine Street,  
 Ellensburg, WA 98926  
 Phone: (509) 607-3267; E-mail: dmeseck@esd.wa.gov  
 Website: <https://esd.wa.gov/labormarketinfo>

**Wenatchee MSA labor force and industry employment, not seasonally adjusted Washington state, January 2022. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS), Current Employment Statistics (CES)**

Wenatchee MSA	Preliminary	Revised	Revised	Change		Percent change
	Jan-22	Dec-21	Jan-21	Dec-21	Jan-21	Jan-21
<b>Labor force and unemployment</b>						
Civilian labor force	64,977	64,729	62,876	248	2,301	3.7%
Resident employment	60,697	61,846	57,785	-1,149	2,912	5.0%
Unemployment	4,280	2,883	4,891	1,397	-611	-12.5%
Unemployment rate	6.6	4.5	7.8	2.1	-1.2	
<b>Industry employment (numbers are in thousands)</b>						
Total nonfarm <sup>1</sup>	45.6	45.5	42.5	-0.9	3.1	7.3%
Total private	36.5	37.5	34.1	-0.9	2.5	7.3%
Goods producing	5.7	5.9	5.0	-0.2	0.7	14.0%
Mining, logging and construction	3.0	3.2	2.7	-0.2	0.3	11.1%
Manufacturing	2.7	2.7	2.3	0.0	0.4	17.4%
Service providing	39.9	40.6	37.5	-0.7	2.4	6.4%
Private services providing	30.9	31.6	29.1	-0.7	1.8	6.2%
Trade, transportation, warehousing and utilities	9.2	10.2	9.8	-1.0	-0.6	-6.1%
Retail trade	6.2	6.7	6.5	-0.5	-0.3	-4.6%
Education and health services	7.8	7.8	7.8	0.0	0.0	0.0%
Leisure and hospitality	6.3	6.5	5.0	-0.2	1.3	26.0%
Government	9.0	9.0	8.4	0.0	0.6	7.1%
Federal government	0.7	0.7	0.7	0.0	0.0	0.0%
State government	1.2	1.1	1.0	0.1	0.2	20.0%
Local government	7.1	7.2	6.7	-0.1	0.4	6.0%
Workers in labor-management disputes	0.0	0.0	0.0	0.0	0.0	

Excludes proprietors, self-employed, members of the armed services, workers in private households and agriculture. Includes all full- and part-time wage and salary workers receiving pay during the pay period including the 12th of the month. Columns may not add due to rounding.

The Wenatchee MSA nonfarm market provided 45,600 jobs in January 2022, a gain of 3,100 jobs since January 2021.

### Employment and unemployment

Washington's Civilian Labor Force (CLF) edged downward by 15,964 residents (a -0.4 percent downturn) from 2020 to 2021. Virtually all this contraction occurred in the first half of 2021. Since then, the CLF has either stabilized or expanded from July 2021 through January 2022. Most recently, Washington's labor force grew by 135,947 residents (up 3.5 percent), from 3,868,046 residents in January 2021 to 4,003,993 in January 2022.

The Wenatchee MSA's CLF revived from 66,257 residents in 2020 to 66,781 in 2021, a 0.8 percent upturn. Year over year, the Wenatchee MSA's Civilian Labor Force has expanded in each of the past eight months (June 2021 through January 2022) hence, the trend is moving in the right direction. Recently, the local labor force escalated from 62,676 residents in January 2021 to 64,977 in January 2022, a 3.7 percent upturn. Also, the resident employment growth pace of 5.0 percent is noteworthy. It shows that 2,912 more Chelan or Douglas County resi-

dents were employed in January 2022 than in January 2021; and it likely indicates that more employed residents are either commuting or teleworking to jobs outside of Chelan or Douglas counties. Finally, the number of unemployed residents in the Wenatchee MSA declined from 4,891 in January 2021 to 4,280 in January 2022, a -12.5 percent decrease. In effect, the 3.7 percent CLF expansion combined with this 12.5 percent drop in the number of unemployed caused the Wenatchee MSA's unemployment rate to fall from 7.8 percent in January 2021 to 6.6 percent this January.

Another encouraging economic sign is that the Wenatchee MSA's Civilian Labor Force (CLF) in January 2022 (64,977 residents) was 1,108 residents (1.7 percent) greater than the 63,869 residents in the labor force back in January 2020 (i.e., pre-COVID). This indicates that the local labor is rebounding to pre-COVID era levels. Whether this labor force growth pace can be maintained remains to be seen in the months ahead.

### Nonfarm industry employment

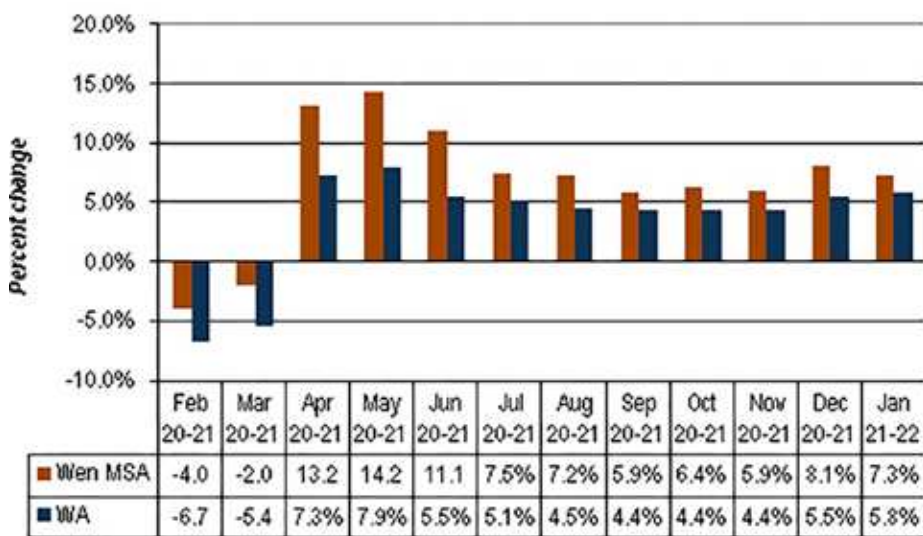
Between January 2021 and January 2022, total nonfarm employment in Chelan and Douglas counties (the Wenatchee MSA) increased from 42,500 to 45,600 jobs, a 3,100 job and 7.3 percent upturn. Year over year, the Wenatchee MSA's nonfarm market contracted for 12 months (April 2020 through March 2021) prior to employment increases during each of the past ten months (April 2021 through January 2022). Washington's nonfarm market also contracted from April 2020 through March 2021 and posted year over year employment upturns from April 2021 through January 2022. However, job growth rates in the Wenatchee MSA during this entire timeframe have been a bit faster than job growth rates across Washington – another encouraging local economic indicator.

Summaries of employment changes/trends between January 2021 and January 2022 for three local industries (construction, retail trade and leisure and hospitality) are provided as follows:

- ◆ In the mining, logging and construction category, most jobs are in "construction." Year over year, employment in the Wenatchee MSA's construction industry has expanded from December 2020 through January 2022. In January 2022, construc-

tion provided approximately 3,000 jobs in the MSA, a 300 job and 11.1 percent upturn from the 2,700 tallied in January 2021. A glimpse at the number of closed sales of single-family homes or condominiums in January 2021 versus January 2022 in the Wenatchee market (i.e., in Wenatchee, Malaga, East Wenatchee, Orondo and Rock Island, WA), from the January 2022 Real Estate Snapshot newsletter published by Pacific Appraisal Associates, shows that the number of sales in the Wenatchee market in January 2022 versus in January 2021 fell by -34.4 percent. Specifically, in January 2021 there were 61 closed sales in the Wenatchee market. This decreased to 40 closed sales in the first month of 2022, down by 21 sales and -34.4 percent. Of course, this is only one-month's worth of data. However, the number of active listings has soared, from 34 listings in January 2021 to 65 in January 2022 (up by 31 listings and 91.2 percent). Also, home prices in the Wenatchee market have been surging. The Real Estate Snapshot newsletter stated that the median sales price of homes/condos sold in the Wenatchee market accelerated from approximately \$379,900 in January 2021 to \$510,500 this January, a jump of

**Wenatchee MSA and Washington state total nonfarm employment changes Washington state, state, February 2020 through January 2022. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)**



Year over year, the Wenatchee MSA's nonfarm market has expanded during the past ten months (April 2021 through January 2022). Washington's nonfarm market also grew April 2021 through January 2022, but at growth-rates slightly less robust than those in the Wenatchee MSA.

CONTINUED FROM PAGE 17

34.4 percent. Across Washington, construction employment has been rising for 10 months (April 2021 through January 2022) but at less robust growth rates than in the Wenatchee MSA.

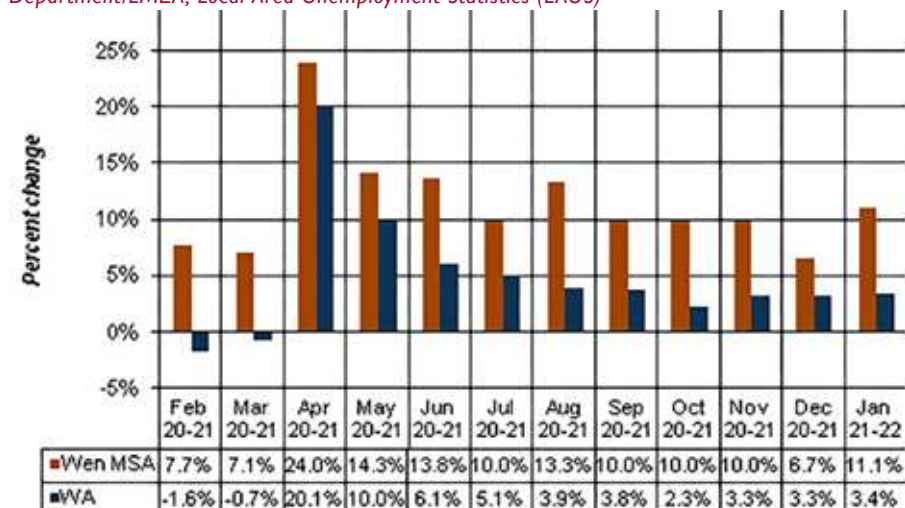
Estimates indicate that retail trade employment in the Wenatchee MSA fell by -4.6 percent (down 300 jobs) between January 2021 and January 2022, from 6,500 jobs to 6,200, respectively. The retail trade sector is comprised of the following sub-sectors: motor vehicle and parts dealers, furniture and home furnishing stores, building material and garden supply stores, food and beverage stores, health and personal care stores, clothing and clothing accessories stores, general merchandise stores, and other retail trade businesses (i.e., internet shopping). Average annual estimates indicate that the Wenatchee MSA's retail sector added approximately 300 new jobs last year: rising from 6,200 in 2020 to 6,500 in 2021. Statewide, retail trade employment also grew for 18 consecutive months (August 2020 through January 2022). Washington's retailers tallied 409,300 jobs this January versus 397,000 in January 2021, a 12,300 job and 3.1 percent upturn. A little over three-quarters (77.2 percent) of these 12,300 new jobs generated statewide between January 2021 and January 2022 were in general merchandise stores (up 3,600 jobs) and "other retail trade" establishments (up 5,900 jobs). The "other retail trade" category includes firms engaged in electronic or on-line shopping. Across Washington, the retail trade sector netted 16,100 new jobs in 2021, of which 6,800 jobs (42.2 percent) were in this other retail trade industry.

COVID-19-related layoffs in leisure and hospitality were more severe than layoffs in any other Wenatchee MSA industry during 2020. In fact, of the 2,900 nonfarm jobs lost in 2020 across the MSA, 1,600 jobs, or 55.2 percent, were in the leisure and

hospitality sector. Conversely, re-hiring in the local leisure and hospitality industry was stronger than re-hiring in any other Wenatchee MSA industry during 2021. Estimates indicate that of the 2,300 nonfarm jobs gained in 2021 across the MSA, 900 jobs, or 39.1 percent, were in the leisure and hospitality sector.

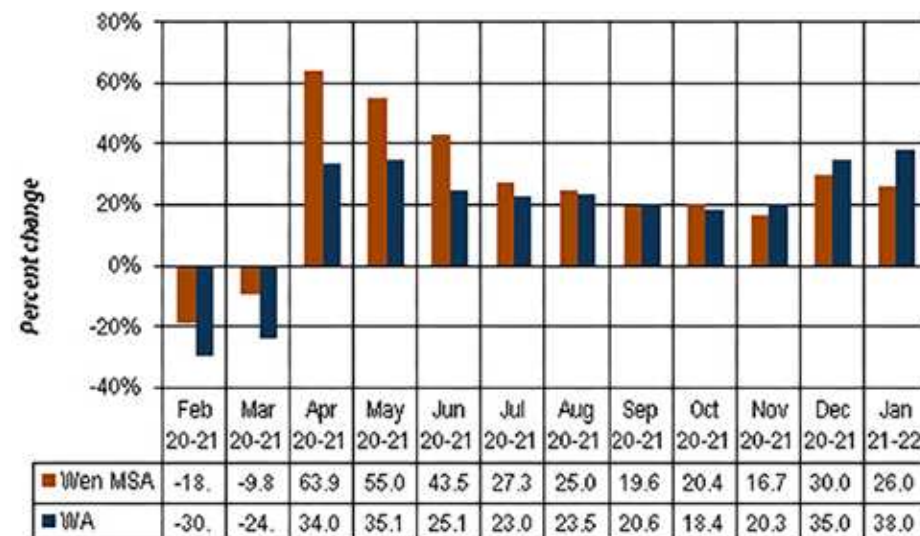
Year over year, employment in the local leisure and hospitality industry has increased from April 2021 through January 2022. Between January 2021 and January 2022, leisure and hospitality (primarily hotels, eating and drinking places, and amusement and recreation services) added 1,300 jobs across the MSA, a lively 26.0 percent upturn, as employment revived from 5,000 jobs to 6,300. In fact, between January 2021 and January 2022 leisure and hospitality businesses added more jobs to the Wenatchee MSA nonfarm economy than any other major industry, accounting for 41.9 percent of total nonfarm growth during this timeframe. However, this tourism-dependent leisure and hospitality industry in January 2022 (6,300 jobs) was still down 300 jobs and -4.5 percent below the 6,600 jobs provided in January 2020 (two years ago). In terms of employment, this industry is gradually moving back towards the pre-COVID days (i.e., approximately the last three quarters of 2019 and the first quarter of 2020), but it's still not "there yet." Employment in Washington state's leisure and hospitality industry retrenched for 13 months (March 2020 through March 2021) before posting year-over-year job gains from April 2021 through January 2022. Statewide, leisure and hospitality employment elevated 38.0 percent between the Januarys of 2021 and 2022 with arts, entertainment and recreation businesses (i.e., fitness centers, skiing facilities, casinos, museums, etc.) within this leisure and hospitality sector rising by 41.8 percent, from 29,700 jobs in January of 2021 to 42,100 in January 2022.

**Wenatchee MSA and Washington construction employment changes Washington state, February 2020 through January 2022. Source: Employment Security Department/DATA; Current Employment Statistics (CES). Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)**



Year over year, employment in the Wenatchee MSA's construction industry has been growing for 14 months (December 2020 through January 2022). Statewide, construction employment has been rising for 10 months (April 2021 through January 2022) but at less robust growth rates than in the Wenatchee MSA.

**Wenatchee MSA and Washington state leisure and hospitality employment changes Washington state, February 2020 through January 2022. Source: Employment Security Department/LMEA; Current Employment Statistics (CES)**



Year over year, employment in the Wenatchee MSA's leisure and hospitality industry has increased from April 2021 through January 2022. Employment in Washington's leisure and hospitality industry has also expanded from April 2021 through January 2022.

**Agricultural employment / production**

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act. Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends at the county level. An analysis of industry employment changes from 2010 through 2020 shows that in Chelan County:

Total covered employment rose from 38,179 in 2010 to 40,871 in 2020, a 2,692 job and 7.1 percent upturn with an annualized growth rate of 0.7 percent. However, agricultural employment (a subset of total covered employment) decreased from 8,983 jobs in 2009 to 8,708 in 2020, a 275 job and -3.1 percent downtrend with an annualized loss rate of -0.3 percent. In 2010, Chelan County's agricultural industry accounted for 23.5 percent of total covered employment; but ten years later in 2020, this industry provided only 21.3 percent of total covered employment countywide. Hence, the agricultural share of total covered employment fell by two and two-tenths percentage points (from 23.5 to 21.3 percent) in Chelan County during this ten-year period.

Total covered wages (not adjusted for inflation) rose from \$1.23 billion (in 2010) to \$1.88 billion (in 2020), a \$649.5 million and 52.6 percent upturn with an annualized growth rate of 4.3 percent. The agricultural payroll (a subset of total covered wages) advanced from \$171.8 million in 2010 to \$279.1 million in 2020, a \$107.3 million and 62.5 percent uptrend with an annualized growth rate of 5.0 percent. In 2010, Chelan County's agricultural industry accounted for 13.9 percent of total covered wages, and by 2020, agricultural wages tallied 14.8 percent of total covered payroll; meaning that the agricultural share of total nonfarm payroll advanced a marginal nine-tenths of a percentage point (from 13.9 to 14.8 percent) during this timeframe. Hence, the agricultural share of wages (versus total covered payroll) showed a marginal upturn, where as agricultural employment trends showed that the agricultural industry has become less influential in Chelan County's economy (when comparing the agriculture/total covered employment ratios in 2010 and in 2020). Certainly, agriculture is still a seasonal industry in Chelan County, but anecdotal evidence indicates that more agricultural workers are being hired into full-time year-round positions (with relatively fewer hires into part-time/seasonal positions); plus, automation

in the picking, packing, and sorting of fresh fruit and vegetables appears to have reduced the need for labor. These are two apparent reasons why the agricultural share of total covered employment receded during this most recent ten-year period (see previous paragraph) while the agricultural share of total covered wages/payroll edged upwards.

For Douglas County, an analysis of industry employment changes from 2010 through 2020 shows that:

Total covered employment rose from 10,823 in 2010 to 11,875 in 2020, a 1,052 job and 9.7 percent upturn with an annualized growth rate of 0.9 percent. The number of agricultural jobs (a subset of total covered employment) decreased from 3,038 in 2010 to 2,690 in 2020, a 348 job and -11.5 percent downturn with an annualized loss rate of -1.2 percent. In 2010, Douglas County's agricultural industry accounted for 28.1 percent of total covered employment. In 2020, agricultural employment accounted for only 22.7 percent of total covered employment countywide. Hence, the agricultural share of employment contracted by five and four-tenths percentage points (from 28.1 to 22.7 percent) in Douglas County during this ten-year period.

Total covered wages (not adjusted for inflation) rose from \$312.9 million in 2010 to \$502.4 million in 2020, a \$189.5 million and 60.6 percent upturn with an annualized growth rate of 4.8 percent. The agricultural payroll (a subset of total covered wages) advanced from \$51.7 million in 2010 to \$80.6 million in 2020, a \$28.9 million and 55.8 percent uptrend with an annualized growth rate of 4.5 percent. In 2010, Douglas County's agricultural industry accounted for 16.5 percent of total covered wages, and by 2020, agricultural wages tallied 16.0 percent of total covered payroll. Hence, the agricultural share of wages (versus total covered payroll) showed only a negligible five-tenths percentage point dip where as agricultural employment trends showed that the agricultural industry has become considerably less influential in Douglas County's economy (see previous paragraph) when comparing the agriculture/total covered employment ratios in 2010 and in 2020. Certainly, agriculture is still a seasonal industry in Douglas County, but anecdotal evidence indicates that more agricultural workers are being hired into full-time year-round positions (with relatively fewer hires into part-time/seasonal positions); plus, automation

**Web link to Monthly Employment Report (MER) for Washington state**  
<https://esd.wa.gov/labormarketinfo/monthly-employment-report>

## Chelan Douglas Regional Port Authority Board Member Rory Turner announces resignation



Submitted by Sarah Deenik

**Rory Turner**, Commissioner representing Port of Chelan County District #3 and Chelan Douglas Regional Port Authority Board Member, is announcing his intention to resign effective April 30, 2022.

Commissioner Turner was elected in November 2015 and has served on the Chelan County Port Commission since January 2016.

“When I filed for re-election last May, it was my hope to serve another term on the Board. However, as a partner in several businesses and the ongoing challenges of COVID-19, my full-time focus is needed to help transition these businesses into a new operating environment. Regretfully, I cannot dedicate the time necessary to continue serving on the Regional Port Board,” explained Commissioner Turner.

One of Commissioner Turner’s lasting impacts will be his support and leadership in the formation of the Chelan Douglas Regional Port Authority in 2019.

Commissioner Turner supported a regional approach to economic development.

The Regional Port is the first of its kind in the State of Washington when Port of Chelan County and Port of Douglas County, two county-wide port districts functionally consolidated into one operating entity.

The Regional Port gained statewide attention, and the Washington Public Ports Association named the Chelan Douglas Regional Port Authority the “2021 Port of the Year” for its political leadership in forming a Regional Port.

Commissioner Turner’s tenure as a Port of Chelan County Commissioner, and now as a Regional Port Board Member, has resulted in both organizations being very active in regional economic development projects.

The Port of Chelan County purchased the former Lineage Properties in downtown Wenatchee and will soon reveal an adaptive reuse plan for the properties

that will focus on providing small businesses with access to reasonably priced production space.



Rory Turner

The Port also purchased industrially zoned property in Malaga and is working on a promising economic development lead that could result in a significant new private sector investment in Chelan County.

One of the many positive out-

comes of the Regional Port is a renewed focus on critical infrastructure investments at Pangborn Memorial Airport.

The Regional Port is investing in a new approach lighting system that will improve commercial air service reliability in the winter months.

In addition, reconstruction projects for the terminal building aviation ramp and the main taxiway system are underway. In total, approximately thirty million dollars in projects will be completed within the next two years.

Regional Port President and Port of Chelan County Commissioner District #2, JC Baldwin said, “Commissioner Turner has been an excellent Board Member and his knowledge of real estate development will be missed. His positive outlook and business background allowed the Regional Port to make smart strategic investments.”

Commissioner Turner commented “While I have mixed emotions regarding my resig-

nation, it is tempered with the knowledge that the Regional Port Board is strong and actively engaged in setting policy that benefits our communities. I would also like to recognize the Regional Port staff. It has been an honor to work alongside talented, hardworking individuals that believe the Regional Port can make a difference in enhancing the economic vitality of the region.”

### About the CDRPA:

The Chelan Douglas Regional Port Authority is the first of its kind in Washington by functionally consolidating two county-wide port districts into one operating entity. With the mission to “Work Together to Enhance the Economic Vitality of North Central Washington”, the CDRPA acts as the principal economic development agency for Chelan & Douglas Counties.

For more information, please visit [www.cdrpa.org](http://www.cdrpa.org) or follow us on Facebook.

## Capital Gains Income Tax Issued Lawsuit from Douglas County

By Megan Sokol,  
Staff Writer

Douglas County Superior Court Judge Brian Huber ruled against the Washington state capital gains income tax, claiming that it is an unconstitutional ban on personal income taxes and is not an excise tax.

Now the case is heading to the state supreme court, becoming a wedge topic between democrats and republicans.

The Washington state capital gains income tax is a 7% capital gains tax that would be applied towards capital gains that made over \$250k in a year.

Capital gains include the sale of long-term assets such as stocks, bonds, business interests, or other investments. It went into effect on Jan. 1, 2022, with first payments due by April 18, 2023.

Co-director for the Rural People’s Voice, Adrienne Moore, is a supporter of the capital gains income tax. She argued that the new tax would help fund early childhood education and would only affect 0.2% of Washington taxpayers.

“I think so much misinformation gets put out there and there’s a lot of detail from some of the opponents of the capital gains tax. I think the fact is that it affects very few people,



very few farmers, and very few business owners,” Moore explained.

“There were many exemptions that applied directly to north central Washington’s economy.”

Some exemptions include purchase of real estate including interest, retirement assets, condemned assets, some livestock purchases, commercial fishing, and timber purchases.

One of the opponents of the tax is the President of the Opportunity For All coalition, Collin Hathaway, he is also the owner of Guardian Roofing and CEO of home services company Flint Group, which owns South West Plumbing.

Hathaway argues that this tax would make Washington inhospitable to businesses and references the tax environment in both California and Connecticut as examples.

“We’re already starting to see people who are willing to move themselves,

their families, and their companies, basically for a tax friendlier and business friendlier environment,” Hathaway said.

“There’s pretty broad reaching effects to that. It’s very hard to change once it starts.”

Moore states that she understands the initial fear that her opponents have, but that due to Washington’s unique tax system, the need to tax exceedingly high capital gains is vital for an equitable tax system.

“I think it’s a real disappointment that Washington state has one of the most upside down tax codes in the nation where those at the bottom pay the most in terms of a proportion of their income and those at the top pay the least and our tax system isn’t fair. This ruling further perpetuated a system that means that some people don’t pay their fair share and I think that’s a shame.”

Hathaway argues that

the state budget does not need more revenue and referenced the \$62 billion the state capital budget received from tax revenue.

He notes that if the state actually wants to help reduce taxes for low-income citizens, then the state should instead lower sales tax.

“I own a roofing company in Auburn, Washington and I own a plumbing company [in Seattle] and a bunch of the plumbing and air conditioning companies outside the state as well. All those companies would be what is considered a small business. They have between 40 and about 120 employees, and in every one of those situations in the event I were to sell the company, this capital gains tax would impact me,” Hathaway explained.

“I’m not a sort of a high flying tech executive, playing the stock market and trying to hit it big or a hedge fund person.”

Moore and her partner also own a small business, but still support the tax due to it not having much effect on small businesses.

“So many of the proponents of the tax were actually some of the richest people in Washington state who said, ‘I don’t pay my fair share in taxes, and every time I cash out on a huge investment in Amazon or Microsoft, I don’t have

to pay taxes in Washington state and that’s not right.’ I think it was inappropriately framed as something that would put farmers and real estate owners and other folks at risk, and that was just incorrect.”

He doesn’t agree with the narrative that the tax would only affect a small sect of high-income taxpayers.

“I think that’s a little bit of a naive and dangerous argument because legislatures already indicated their hope is to get a broader income tax in Washington state using this capital gain tax as the first stepping step to getting it

towards that end.”

It is not clear as to whether farms would be effected by this tax, only that there is no specific language outlawing taxation on corporate farm purchases, such as Bill Gates’ recent purchase of a farm.

When contacting the Douglas County Superior Court, Court Administrator Jo Jackson sent this as response:

“The judge cannot ethically talk with the press about a case that is pending before the court. Therefore he has asked me to tell you he must respectfully decline to be interviewed.”

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## East Wenatchee earns WellCity Award

Submitted by Maria Holman, East Wenatchee City Clerk

The Association of Washington Cities (AWC) recently released a list of the cities, towns, and other local governments that have earned the distinguished WellCity designation. The City of East Wenatchee is among this year's recipients. This recognition is bestowed to entities that meet the AWC Employee Benefit Trust's stringent WellCity standards and demonstrate a commitment to employee health. WellCity recipients are all part of the AWC Employee Benefit Trust (Trust), Washington State's largest local government employee health benefit pool for cities, towns, and other local governments. The Trust provides health benefits to more than 262 public entities and more than 36,000 employees and family members across the state. Employers that meet the WellCity standards earn a 2% discount on their medical premiums.

"The WellCity program benefits all Trust members. WellCity members as a group have a 50% lower medical and pharmacy trend than others, which helps to moderate the rate of premium increase for everyone," said Alicia Seegers Martinelli, AWC Interim Chief Executive Officer. "Earning the WellCity award is a great accomplishment, but the real success is a staff that lives a healthy lifestyle," said Mayor Jerrilea Crawford. "Our Wellness Committee's commitment to promoting those healthy lifestyles, through healthy activities and education, really helps to keep staff motivated." A complete list of the cities and public entities that earned this year's award can be found at [wacities.org/wellcity](http://wacities.org/wellcity).

AWC serves its members through advocacy, education and services. Founded in 1933, AWC is a private, nonprofit, nonpartisan corporation that advocates on behalf of cities and towns and provides training and pooling programs such as the AWC Employee Benefit Trust. AWC created



the AWC Employee Benefit Trust in 1969 to assist cities in meeting state-imposed medical coverage mandates for local law enforcement officers and fire fighters.

## Developing interest builds for 5th Street redevelopment

By Megan Sokol, Staff Writer

Chelan PUD has partnered with the Chelan-Douglas Regional Port Authority, requesting proposals from developers interested in taking over the former Chelan PUD headquarters.

The former Chelan Headquarters are located between downtown Wenatchee and the Columbia River on 5th Street, with a lot size of 7.5 acres.

"When the PUD first started talking about moving out of downtown, there was a lot of angst from downtown businesses of what that means to the impact of losing a pretty densely populated job base," Chelan PUD Shared Service Director Daniel Frazier described. "What we wanted to show downtown is that we were committed to a redevelopment plan that would enhance and not detract from what's here now."

In their visioning document that was published back in March of 2020, Chelan PUD wanted to see three major uses be used within the site: residential, commercial and public community service sites. Chelan PUD hopes to mold the site to the existing downtown infrastructure.

"The vision is really around something that mixes all three of those, or at least two of those three

on a site that isn't in direct competition with what is downtown already."

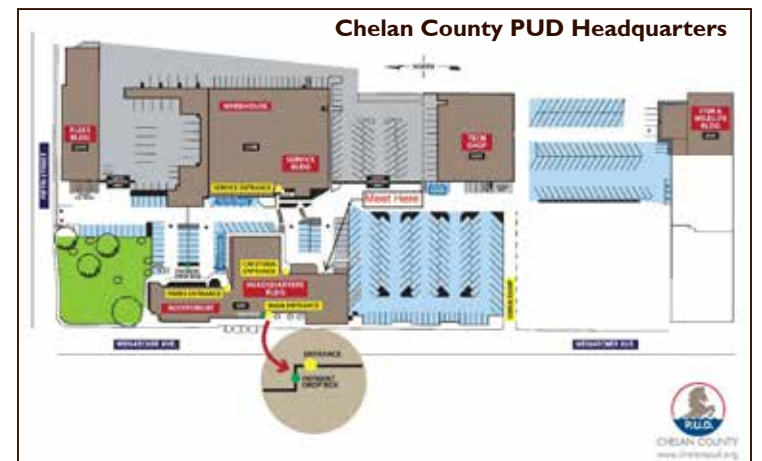
Many residents expressed a desire for a new YMCA or recreational facility, with the YMCA openly stating their interest in the Wenatchee World. Chelan PUD has two scheduled on-site meetings with developers that was on March 30, and April 6th. Names of interested developers have not been disclosed yet.

Chelan PUD started searching for a new location back in 2015. They hope to fully transition into their new headquarters at Olds Station by 2023.

"We spent almost two years evaluating and we came out with consolidation on a single site that's more central to our customer base,

which was absolutely the best. It was the best financial outcome for the 50 year period. What we were looking at was the best for customer service because we can get to our customers faster and better from Olds Station than we can buried in downtown and then it was the best for safety. [Some of] these buildings were built 50 or more years ago and they just are not set up for the environment of safety we're trying to work in and instill in our workforce now."

Development proposals are due by April 14, 2022. To learn more about the application process, go here: [https://static1.squarespace.com/static/5d68a5a4d7b9d600012fc0a8/t/622070fa3512b77dd29812d/1646266129875/Chelan+PUD+5th+Street+Campus+RFP\\_FINAL.pdf](https://static1.squarespace.com/static/5d68a5a4d7b9d600012fc0a8/t/622070fa3512b77dd29812d/1646266129875/Chelan+PUD+5th+Street+Campus+RFP_FINAL.pdf)



Michael D. Gallagher

Submitted by David Boze,

WPC Communications Director

SEATTLE – After an extensive national search and recruitment effort, the governing board of Washington Policy Center (WPC), the state's premier free-market think tank, has named Michael D. Gallagher the organization's new CEO and president. Gallagher was an Assistant Secretary of Commerce for Telecommunications and Information for the George W. Bush administration. He then served 11 years as President & CEO of the Washington D.C. based Entertainment Software Association (ESA).

"We were looking for someone with the experience and vision to take WPC to a new level," said Mark Pinkowski, WPC Board Chairman. "And you can't meet Mike without being impressed. His incredible success in industry and expertise in government, combined with his energy, drive and optimism, make the perfect combination. We can't wait to see what he will do for Washington."

While leading ESA, Mr.

## Michael D. Gallagher, former President & CEO of the Entertainment Software Association, takes the reins at Washington Policy Center

Gallagher built broad bipartisan support for the industry across the U.S., working with champions of the industry in state legislatures, the United States Congress, in the White House and in the media.

During his tenure, Mr. Gallagher restored the industry's trade show, E3, to global prominence, worked with leaders across the entertainment industry to prevail in the association's signature Supreme Court victory in 2011, and partnered with other leading organizations, including AARP, Children's Miracle Network Hospitals, and Sesame Street to elevate the profile of the dynamic video game industry.

For the past three years, Mr. Gallagher has advised a portfolio of early-stage technology companies as CEO of Intrepidity, the investment consulting firm he founded.

"I am honored to serve as the next CEO of the Washington Policy Center," Gallagher said. "Washington Policy Center is acknowledged as not only the leading free market think tank in Washington State, but among the top engines of free market ideals nationally. I look forward to adding my global, state, and federal policy experience to the work WPC does for the people of Washington State." F

Former Washington State Attorney General, Rob McKenna, is a longtime friend and colleague of Gallagher's. "Mike is a

born leader who is smart, pragmatic, and visionary," explained McKenna. "I admire his skill in bringing people together by identifying common interests and framing issues to attract broad support." McKenna and Gallagher each worked at Perkins Coie, where Gallagher was a partner and co-chair of Perkins Coie Communications practice group. "Mike is a great fit for Washington Policy Center and will be a terrific leader of our nation's most important and influential state think tank," McKenna said.

"For years, Mike has dedicated his life's work to preserving liberty and promoting economic opportunity for all," shared Congresswoman Cathy McMorris Rodgers (R-WA-05), Ranking Member on the House Energy and Commerce Committee. "His tremendous success and proven leadership – coupled with his deep understanding of the policy areas that matter most to Washington state – make him an excellent choice to lead the Washington Policy Center. I look forward to our continued partnership to deliver results for the families that call our great state home." "The correlation of forces in Washington state – between those who wish to advance the interests of government and those who value liberty and opportunity – has shifted," observed Grover Norquist, president of Americans for Tax Reform.

"Washington Policy Center has scored a coup in convincing the talented, experienced, competent, and principled Michael Gallagher to return to the good Washington to serve as CEO of the think tank that stands as a leading structure in the network of groups and individuals committed to restoring balance to state and local policies that harm Washington State families and economic growth." Norquist added, "Washington State will now have a fighting chance to lighten the burden of the heavy hand of government and give its families and businesses a much better deal."

Taking the reins at WPC marks a return to the state of Washington for the Gallagher family. Two of his children were born in Washington and he served Congressman Rick White as his chief of staff.

"On a personal level, it is fantastic to return to our roots in Washington State," said Gallagher. "It was policy that took us from the state to serve Congressman Rick White in 1994, and to serve as Assistant Secretary in the Commerce Department for President Bush – and it is policy that leads us back to the state today."

Washington Policy Center is a 501(c)(3) nonprofit organization dedicated to improving lives through free market solutions.



## WSDA headquarters building reopens to the public

By Heter Castro, Media Contact

Olympia – The Washington State Department of Agriculture's (WSDA) headquarters building in Olympia is open to the public beginning March 21. WSDA is working with the other state agency tenants of the Natural Resources Building located at 1111 Washington Street, as well as the building's owner, the Department of Enterprise Services, to manage public access.

Only the building's first-floor lobby will be open to visitors. All visitors must sign in through the automated system called "Lobby."

Those wishing to visit WSDA's offices will be escorted by an agency employee.

WSDA will soon announce the schedule for reopening the agency's other public facilities around the state.

WSDA closed all state facilities to the public on

March 25, 2020 in response to the COVID-19 pandemic. Throughout the closure, WSDA continued to support the state's critical agricultural infrastructure, providing essential inspections and other services to maintain the viability of our food supply chain.

Our customers and the public can also reach WSDA staff for regular business and assistance. All WSDA divisions are accessible by phone and email.

Visit [agr.wa.gov/contact-us](http://agr.wa.gov/contact-us) for program and staff contact information on our website.

