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\$325,000 Awarded at 2022 Flywheel Investment Conference; Brainspace named conference winner

Submitted by Jenny Rojanasthien, Executive Director

The 2022 annual Flywheel Investment Conference awarded \$325,000 to Washington State companies on May 19, bringing the total of over \$1 million that has been awarded to Washington based companies through the Flywheel Investment Conference.

The Flywheel Investment Conference is an annual event that generates exposure and resources for early stage companies by bringing entrepreneurs, investors, and community members together.

The conference is organized by NCW Tech Alliance and is hosted in partnership with the Flywheel Angel Network who fund the investment offering.

The 2022 Flywheel Confer-

ence had 77 companies apply to compete, the largest investment fund to date, and a sold out two-day event making it the biggest Flywheel Conference since its inception.

Through careful deliberation, the applications were narrowed down by the Flywheel Angel Network to 31 semi-finalists and then to the top ten who competed live during the conference.

Those ten companies included Aivot, Seattle; BodiGuide, Bellevue; BrainSpace, Seattle; Drip7, Spokane; FlexCharging, Redmond; Give InKind, Tacoma; Huney Jun, Peshastin; innov8. ag, Walla Walla; Stack Moxie, Kirkland; and ZILA Works, Renton.

Over the course of the two-day conference, each of the top ten CEO's were given the opportunity to pitch their company and plans for the future. At the conclusion of the event, BrainSpace was named this year's Flywheel Conference winner and received a \$220,000 investment offer from the Flywheel Angel Network.

BrainSpace is modernizing the neuro ICU by developing hardware and software to protect the brain and help it heal. Their vision of success is to improve patient outcomes, reduce ICU staff burnout, build datasets for machine learning/ AI applications and expand equitable access to care.

Their first product will be used in the hospital to manage severe TBI, stroke, dementia and surgical recovery.

In addition, ZILA Works was awarded a \$50,000 investment SEE FLYWHEEL, PAGE 3



Locally grown winemaking team brings home honors for Tsillan Cellars







Tsillan Cellars Seattle Wine Award Double Gold and Gold Winners were announced June I.

Nic Stevens, Tsillan Cellars Director of Vineyard Operations and Assistant Winemaker, and Garrett Grubbs, Tsillan Winemaker.

CHELAN – What happens when you put two childhood friends with farming roots in the Entiat Valley together as a winemaking team? Following in the footsteps of former Tsillan Cellars winemaker Ray Sandidge, Garrett Grubbs and Nic Stevens teamed up to produce seven Double Gold and three Gold Medals at the 2022 Seattle Wine Awards Competition.

These 10 wines combined for two 97 point, four 96 point, one 95 point and three 93–94point scores in the competition.

Among the 10 Double Gold/Gold award winners were six Tsillan Cellars 2021 vintage

white wines that scored 93-97 points despite the challenges of a record hot 2021 growing season.

Garrett Grubbs and Nic Stevens grew up together and have a common passion for viticulture and winemaking.

Shane Collins head winemaker at Tsillan

A C C E I K B Cellars from 2007 to 2017 said that 80% of wine quality is grown in the vineyards and 20% is the winemaker's art and science.

SUBMITTED PHOTOS

 $\frac{\mbox{Stevens, Tsillan Cellars Director of Vine-yard Operations and Assistant Winemaker}{\mbox{can be found daily in the vineyards super-SEE TSILLAN CELLARS, PAGE 2}$

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The Leavenworth Echo



PHOTO SOURCE: WA STATE OFFICE OF THE ATTORNEY GENERAL Washington State Attorney General **Bob Ferguson**

By Megan Sokol, Staff Writer

Attorney General Bob Ferguson recently shared news that Washington State received \$518 million in settlement money from opioid distributors, for the burgeoning opioid epidemic that has been plaguing Washington state.

Both the City of Wenatchee and the City of East Wenatchee could receive up to \$15.8 million from this settlement.

McKesson Corp., Cardinal Health Inc. and Amerisource Bergen Drug Corp. were among the chief pharmaceutical companies that will need to pay the settlement for their con-

tribution to the growing cases of opioid addiction, alleging that these companies were responsible for failing to report suspicious opioid shipments.

On May 18, Mallinckrodt was added to the list of pharmaceutical companies and owes Washington \$18 million towards opioid recovery services.

According to the Office of the Attorney General:

"Prescriptions and sales of opioids in Washington skyrocketed more than 500% between 1997 and 2011. In 2011, at the peak of overall sales in Washington, more than 112 million daily doses of all prescription opioids were dispensed in the state - enough for a 16-day supply for every woman, man and child in Washington."

These companies have 17 years to pay out the settlement, which would be geared toward addiction treatment centers and strategies that would address the opioid epidemic, which is illustrated in the state's Opioid Response plan.

Mayor Fred Kuntz of Wenatchee and Mayor Jerrilea Crawford signed the Memorandum of Understanding at the end of March.

The final confirmed amount that the city will receive is currently undisclosed.

Washington State Apple Blossom Festival **Announces Director General and Theme for 2023**

City of Wenatchee and East Wenatchee may

receive up to \$15.8M from Opioid Settlement

Submitted by Darci Christoferson Administrator

WENATCHEE - The Apple Blossom Festival announces that Siobhan Fryhover, will be heading up the 104th Apple Blossom Festival as Director General.

Siobhan Fryhover will oversee the Board of Directors and the progress of Festival 2023.

Matt Smeller will serve as the Chancellor of the Wenatchee Applarians, the official hosting group of the Festival.

Craig Field will serve as Fry-Assistant Director hover's General, and Curt Ulrich will be the Program Director, which puts him in line to become the Director General in the year 2025.

The theme for the 104th Festival is "We're All In This Together".

Fryhover says, "I chose this theme because most of my successes and choices throughout my life have been guided by teams and relationships. I have never done anything on my own accord! It's been



Siobhan Fryhover

about family, friends, faith and of course relationships. When you volunteer for Apple Blossom we are all definitely in it together!" Work is currently underway for the official logo that will be displayed on the Booster Pin and T-shirts. The first event for the Apple Blossom Festival is the Annual Fundraising Auction on October 22, 2022.

The remaining Board of Direc-



Craig Field

2023 Board of Directors:

Kathy Campbell, MaryAnn Castro, Steve Evitt, Chelsea Ewer, Wendy Focht, Susan Mullen (Chief for the Day), Christine Reed, Shayne Rennie (Youth Parade) Elliot Salmon 2023 Chair people:

Kelly Atwood (Arts & Crafts),



Curt Ulrich

ringer (Pageant Director) Mikael Gavin (Junior Royalty Chaperone), Adele Haley (Royalty Chaperone), Alex Haley (Beer Garden) Keith & Robin Huffaker (Floats) Amy Moubray (Entertainment), Darren Goehner (Auction), Pat Lynn (Visiting Royalty), Malcolm McLellan (Legal Consultant), Claudia Wiggins (Art Print).

For more information about the Apple Blossom Festival go to appleblossom.org.

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Locally grown winemaking team brings home honors for Tsillan Cellars

wine making experience to Grubbs and Stevens bring to the Tsillan Cellars team to our wine program.

Deanna Bollinger (Auction), Brad Bozett (Golf Tournament) Sally Feil (Visiting Royalty), Daryl Ferguson (Grand Parade), Gavin Gah-

tors and Chairpeople are:

CONTINUED FROM PAGE I

215 14th St.

Chelan Safeway, 106 W. Manson Rd.

> Lake Chelan Mirror 131 S. Apple Blossom Drive, #109

Brewster Quik E Mart #2 (Exxon) 26048 U.S. Highway 97

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vising the vineyard crew and nurturing the grapes to optimal perfection.

The rest is up to Mother Nature and the skills of the winemakers. Grubbs brings 15 years of compliment Nic's work in the vineyards.

Tsillan Cellar's owner Bob Jankelson comments "This is an auspicious start for our new winemaking team at Tsillan Cellars. I could not be more pleased with the dedication and expertise that

"Tsillan Cellars has won many accolades including being honored as 2020 Washington Winery of the Year. The results of this competition suggest that the reputation is in good hands with Stevens and Grubbs leading the winemaking program."

Tsillan Cellars – Seattle Wine Award Double Gold and Gold Winners – announced June 1

Double Gold – 95 Points – 2021 Estate Gewürztraminer Double Gold – 96 Points – 2019 Estate Reserve Cabernet Sauvignon Double Gold - 96 Points - 2019 Estate Piccolo Rosso Double Gold - 96 Points - 2021 Sauvignon Blanc Double Gold – 96 Points – 2021 Sempre Amore Double Gold – 97 Points – 2019 Estate Syrah Double Gold – 97 Points – 2021 Dolce Donna Gold – 93 Points – 2021 Estate Pinot Grigio Gold - 93 Points - 2021 Estate Riesling Gold – 94 Points – 2019 Estate Reserve Malbec

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CONTINUED FROM PAGE I

\$325,000 Awarded at 2022 Flywheel Investment Conference; Brainspace named conference winner

DENTA SUITE

offer from the Flywheel Angel Network. innov8.ag received a \$50,000 relocation offer if they choose to relocate their business to Chelan or Douglas counties.

Innov8.ag was also awarded the \$5,000 Audience Favorite cash prize after receiving 775 votes out of the total of 1,564 online votes.

ZILA Works is developing a patented industrial bioplastic to help product manufacturers lower their carbon footprint. ZILA has traction in the marketplace: the world's largest snowboard manufacturer, and the largest wind turbine manufacturer, want to use ZILA's technology in their products.



Jason Puracal from ZILA Works

ZILA is currently scaling up production of their bio-epoxy resin for its first paid pilot of 100 snowboards with resin delivery expected in June.

Innov8.ag is an Eastern Washington based company focused on unlocking agricultural productivity in labor intensive, high value fruit farms across the US; enabling farmers to grow more, in fewer acres, using less resources.

Visualizing unrealized economic potential with precision agricultural data and insights, empowering them to harness the true capabilities of their land and crops in a manner that supports sustainability of the environment.

The Flywheel Conference also featured an impressive lineup of speakers, including Aaron Richmond, Endeavour; Dave Parker, DK Parker; Julie Harrelson, Cascade Seed Fund; Mel Clark, CleanTech Alliance; Minda Brusse, First Row Partners; Katherine Sizov, Strella Biotechnology; Jonathan Evans, KinectAir; Matt Adamczyk, Microsoft; Miranda Nayak, Wenatchee High School; Rachelle Ames, CleanTech Alliance; Tegan Peterson, Moss Adams; Will Little, Prota Ventures; and Doug Merrill, Wenatchee High School.

In addition to keynote speakers, the Flywheel Investment Conference also heard from Tim Jenkins and Abby Jenkins of Colchuck Companies, who also served as this year's Flywheel Angel Network Fund Managers.

The 2022 Flywheel Investment Conference was presented by Moss Adams, Ogden Murphy Wallace, Confluence Health, and Microsoft. Plans are underway for the annual Flywheel Conference to return May 17-18, 2023 in Wenatchee.

About NCW Tech Alliance

Since 1999, NCW Tech Alliance has served as the region's tech alliance, championing growth and development in North Central Washington. As a 501(c)3, NCW Tech Alliance's mission is to bring together people and resources in technology, entrepreneurship, and STEM education. For more information visit www.ncwtech.org.

5,000.00 **ICW TECH ALLIANCE** Steve Mantle from innov8.ag

About the Flywheel Investment Conference

The Flywheel Investment Conference is an annual full-day event that generates momentum and resources for early stage companies. The Flywheel Conference is a unique opportunity for angel investors, venture capitalists, entrepreneurs, startups and community members to come together to connect, learn, and develop resources for building companies. Held in downtown Wenatchee, WA, the event features an investment competition, educational seminars, keynote presentations, and after-party celebration. More information at www.flywheelconference.com

The Flywheel Investment Conference is direct by NCW Tech Alliance and supported by Moss Adams, Ogden Murphy Wallace, Confluence Health, Microsoft, City of Wenatchee, Numerica Credit Union, City of East Wenatchee, Washington State Department of Commerce, Clark Nuber, Karr Tuttle Campbell, GTC Technical Support, Colchuck Companies, AHT Insurance, Augustedge Insurance, Chelan Douglas Regional Port Authority, WTIA, LocalTel, GeekWire, Native Network, North Forty Productions, JP Portrait Studio, Davis Furniture and Alpha Media.

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Two Candidates Vie for Sheriff's Seat

By Megan Sokol, **Staff Writer**

Current Chelan County Sheriff Brian Burnett is coveting his seat for a fourth term. With \$30,350.31 already spent for his campaign, signs all over Chelan County, and seemingly no opponent running against him, Burnett was confident that he would win. However, a last-minute campaign filing from Deputy Mike Morrison just made the election more captivating.

Sheriff Brian Burnett has served as Chelan County's Sheriff since 2014 and has worked in law enforcement since 1997. He has worked as a School Resource Officer (SRO) for the Lake Chelan School District, as Custody Deputy for the Chelan County Regional Jail, and was the City of Chelan Sergeant Liaison between the Sheriff's Office and the City of Chelan.

For work, he is the Chair for Chelan County Regional Drug Task Force, on the Mass Shooting Committee Work Group, Secretary and Treasurer for (WSSA) Washington, and was formerly the President of the Washington Association of Sheriffs and Police Chiefs.

Burnett is involved in multiple community engagements, acting as Interim Chair for the North Central Washington Chaplain Foundation, a board member for Family Lines, involved with Royal Family Kids and Wenatchee Camp #207, and is a member of Grace City Church. He is running as a Republican candidate.

Key issues that Burnett wishes to continue focusing on is the continuation of the new Behavioral Health Unit, along with the Washington Association of Sheriffs and Police Chiefs' (WASP) continued work on combating officer-involved suicides.

"Many staff and the first responders from all over the state of Washington have dealt with PTSD from accumulated stress and trauma. We give our personnel the resources and things to fight that, to put things in their hands so they minimize and fight the stress along the way, so you don't have that acumen to build up. Than they can manage that stress and not end up with a mental health crisis of their own."

Burnett also wants to focus

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Sheriff Brian Burnett

on the fentanyl crisis that has escalated in the last few years, while also working on the increase of crime, which he believes is due to the state's recent passing of House Bill 1054, a new law that limits police vehicle pursuits unless they give reasonable cause. During Burnett's three terms in office, Burnett has had two harassment cases brought against the Sheriff's office. The first civil suit was issued by former Deputy Jennifer Tyler, who alleged that the Sheriff's office fired her in retaliation for testifying against her former employer-she was awarded \$500k from that civil suit and later lost against Burnett in the 2018 Sheriff's election

The second case involved former Sgt. Marcus "Mike" Harris, who also claimed that he was fired in retaliation and was awarded \$425k.

When asked about these harassment cases, specifically with Harris' case, Burnett said the following:

"We stay up on the best standard practices for training as things come through. We're actually working towards accreditation with WASP right now. But as far as if you go back and look at the history, and this [is] year 12 of [me] being elected sheriff, I've hired 40, probably close to 50, staff during that time.

Outside of people not making probation or not passing their field train-

ing program, I've only terminated two people. I don't think there's a history of harassment there. I think in most private businesses, you would see a much larger number of terminations, and in those termination cases, we have multiple advisors and attorneys, from County Administrator to County HR, to the County Attorney, to Washington State County Risk Pool Attorneys, those are people that all look at the cases [on] all of the internal investigations, they look at all of the facts and circumstances.

They weigh in on recommendations on where to move forward. We don't terminate people just by the seat of our pants or go around harassing people. People have the ability to make allegations and say anything they want out on their own place on social media, in their own private interviews, where the county is bound where we can't comment on it. All we can do is continue to do what we do and know that we know what the truth is, regardless of what anybody else says. So, if you want to come back and interview the people that actually work here that know the facts, I think that's the testament to what we do, but we can never completely battle what people go out and talk and say false things about the sheriff's office or my administration."

Deputy Mike Morrison is the President of the Deputy Sheriff's Association Union. He is the School Resource Officer (SRO) for Cascade School District and is also the Assistant Coach for Cascade High School's Track and Field team. He has been with the Chelan County Sheriff's Office since March of 2014, transferring from the Omak Police Department and was a former SWAT team member



Deputy Mike Morrison

for Okanogan County. He is currently on the Search and Rescue team, the High Angle Rope Rescue Team, an Emergency Vehicle Operations and Control (EVOC) Instructor, a Pursuit Intervention Technique (PIT) Instructor and a Field Training Officer (FTO) for new deputies. In his spare time, is also a member of Grace City Church and like Burnett, is running as a Republican candidate.

Morrison's main motivation for his election campaign is to combat the in-house bullying he has seen within the Chelan County Sheriff's Office. He describes a 50/50 split between the department as described in a recent culture survey.

"We've tried to come up with solutions, but it just seems like the problems are being ignored and that's not going to be very effective. I mean, a house divided cannot stand and if we don't trust one another, it's going to be very difficult for the community to trust us."

He also illustrates problems with the department under-delivering services that they were funded to do, specifically with the Traffic Enforcement Unit that is funded by Chelan County Roads.

"We have continuously missed the mark on what the County Roads expects out of us and it's not because the deputies that are working in that field are not proactive or

motivated, but when it first started, you had two deputies that were being funded that weren't even working the road, they had been reassigned out to training. That's not what the funds were for," Morrison explained. "You're asking the deputies and the other personnel that are left to take up slack for those other people and that's not realistic."

Regarding the two harassment suits that were filed against the department, Morrison felt that those instances were due in part to poor management on misconduct procedure, leading to a severe loss in taxpayer dollars from civil suit payouts.

"Clearly, we've jumped ahead of ourselves, and we terminated and/or disciplined people prematurely, and you're looking at \$500k+ with Jennifer Tyler and \$425,000 here recently with Sergeant Mike Harris. That's a lot of money taxpayers could have had back [with the department] providing services."

Although Morrison is in the awkward spot of running against his current employer, he does illustrate his respect for Burnett and understands Burnett may have lost sight of the bigger picture, later learning that Burnett was hoping to combat similar issues when running against incumbent Sheriff Mike Harum.

"We were making the same statements that there was a divide. There had been unlawful terminations, I believe that was Deputy [Dale] England at the time, it was getting his job back, if I recall correctly. It's kind of strange to think that Brian is now allowing that same thing to happen that he was so against."

Although there are many rumors that Morrison may face retaliation if he does not SEE SHERIFF ELECTIONS, PAGE 16

Multi-million dollar Port Authority deal for new Microsoft Data Center in Malaga

Microsoft Building

have people that were

renting from them and ob-

viously need a place to live.

So [we are] working on ac-

complishing that now."

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Current tenants will need to relocate

By Megan Sokol, Staff Writer

The Chelan-Douglas Port Authority (CDPA) is closing a 72.5-acre land deal with Microsoft on June 15, with plans of building a new data center in Malaga.

Microsoft is working on buying an additional 30 acres in that area, however the main snag to that plan is that land currently houses some Malaga residents.

The deal is split into two phases: the first phase includes a \$6.6 million pur-

chase of the first 72.5 acres. The second phase is projected to close by Nov. 18 and would buy up the additional 30 acres, however the CDPA will be responsible for rehoming the current tenants before that deadline.

"They are actually tenants of the property we now have under contract," CDPA Business Development Manager Craig Larsen said.

"We have purchased it from the owners, but they



Larsen states that they will financially assist tenants in the moving process, however he declined on commenting what

SEE MICROSOFT DATA CENTER IN MALAGA. PAGE 17

Introducing Side Street Cashmere: a new local business hub

By Megan Sokol, Staff Writer

Self-acclaimed mom-andpop duo Lana and Andy Thomas are finishing plans for renovations to their newly acquired property at 107 Railroad Avenue and are now ready to present Side Street, their future community-based hub that will cater to small businesses, vendors, and artisans.

Their dream for the six buildings and roughly 60k sq. ft. of floor space is to create a whimsical familyfriendly space of nostalgia geared towards supporting the micro-economy of Cashmere.

Some ideas they have for the space include: a bilingual daycare, kids activity center, a taproom, a downstairs "speak-easy," a music venue, a mail carrier service, coffee shop, food trucks, meat and produce, artist studios, and mercantile services.

The Thomas couple bought the space back in February and have been cleaning out the space since then. They had prior experience renovating and refurbishing spaces in the past, Lana was born and raised in Leavenworth and had her own design company and Andy managed his own contracting business, both based in Seattle.

Their inspiration was based on the old townsquare department store layout of the early 20th century, a concept that seems appropriate for a building that was built circa 1890 and was originally made from river stone.

Andy states that community-based market squares are becoming a nation-wide phenomenon with great success rates.

"It's not a new concept necessarily. I think that's what sparks it, and is why I have a high degree of confidence in ourselves that we can pull something like this off," Andy explained.

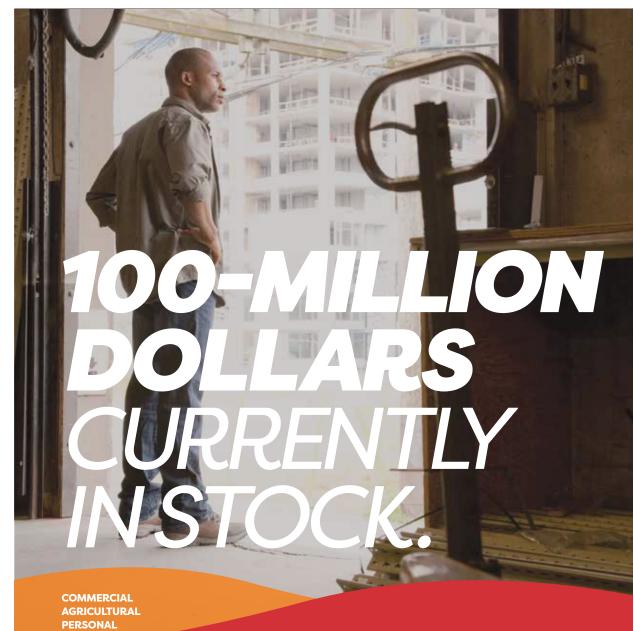
"I think that we're uniquely suited to do something on this grand of a scale. Everybody's capable of running that one business, we're trying to open 25 businesses inside of the building."

They are also opening an inn that will be marketed towards families. They will most likely open the inn in about three months; however, they are currently still drafting up design plans and looking for a mercantile manager.

Lease agreements will vary based on size of business. They will also be looking towards funding sources that would be geared towards small business partnerships and building improvements. It will be roughly six months before Side Street Cashmere may be looking to open.



Photo by Megan Soko



12 Tribes offer three gaming locations

Submitted by May Askins Huber Communications

OMAK – Colville Gaming LLC announces its partnership with IGT for the upcoming sports betting available at 12 Tribes Colville Casinos. While each destination is unique in its offerings, all 12 Tribes Colville Casinos share a common commitment to delivering outstanding guest experiences, unique gaming opportunities, unparalleled customer service and individual player recognition.

"Thanks to IGT we feel confident in our ability to provide our guests with an exciting and secure sports betting environment, and we look forward to opening our doors to sports enthusiasts soon," says 12 Tribes Colville Casinos COO, Tony Posey.

IGT is a leader in sports wagering, providing bestin-class content, services and solutions to the sports gaming industry. By providing unrivaled gaming experiences that engage players. IGT ensures entertaining and responsible gaming experiences for players everywhere. – About 12 Tribes Colville Casinos: The 12 Tribes Colville Casinos include 12 Tribes Lake Chelan Casino in Manson, 12 Tribes Omak Casino Hotel in Omak, and 12 Tribes Coulee Dam Casino in Coulee Dam.

All three Washington State casinos are owned and operated by the Confederated Tribes of the Colville Reservation. As casino operators, we provide authentic connections through memorable experiences and



individual player recognition by delivering more than expected.

For more information, visit www.colvillecasinos. com. Media contact: May Askins-Huber Communications Coordinator, 509.322.6055 or maya@ colvillecasinos.com. If your business is experiencing supply chain issues, this message is for you. We're Wheatland Bank. And we've earmarked more than \$100 million to help you bridge the inventory gap. Best of all, the money is available now. As in, not presently sunning itself off the coast of California. Let's keep your business moving forward. Even when your computer chips and coffee beans aren't.

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Good Grows Here: A Year in Review

By Denise Sorom, Director of Community Philanthropy, Community Foundation of NCW

Last month the Community Foundation of North Central Washington published its annual report for fiscal year 2021. It was an extraordinary year – full of challenges and awe-inspiring generosity.

We witnessed this community pulling together to help those in need both through quiet acts of anonymous giving and big community-wide campaigns.

Below are some highlights of how your Community Foundation made an impact in FY2021:

In numbers:

■ \$1,083,393 was raised by YOU – members of the general public – who contributed to NCW nonprofit organizations through both Give Methow and Give NCW. Thank you!!

• \$1,061,700 was awarded in scholarships to 228 students throughout NCW to help them accomplish their academic goals and get closer to the life and career they envision for themselves. CFNCW manages



Denise Sorom

133 scholarship funds and works with over 200 volunteers who carefully review and select deserving students every year.

• \$5,000,000 in grants to non-profit organizations was made through our Community Grants Program as well as Individual Donor Funds. This includes \$450,000 for crisis relief efforts: the "Back to Basics" campaign supported students with immediate needs, the NCW Fire Relief fund helped survivors of wildfires, and the "Hugs for Healthcare Heroes" acknowledged the tireless work of our healthcare providers during the height of the pandemic.

In stories:

Serve Wenatchee, a nonprofit that helps individuals and families in need of support, purchased freezers to store fresh, healthy perishable food options donated from local grocery stores.

When food insecurity spiked during the pandemic, families were able to "shop" the Fresh HOPE Market and choose items they need and want rather than receive a premade box of goods.

Dennise Aguilar Cano, now a student at the University of Washington, received five scholarship awards from CFNCW in 2021. She states: "Since age seven, I have translated for my parents at stores, doctors' offices, hospitals, and parent-teacher conferences. My parents, brother and I slept in a single bedroom. From my parents, I learned to be diligent and responsible, I will be the first

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person in my family to graduate from high school and go to college. My going to university is a dream come true for my family and me."

• Our furry friends in Okanogan County received food, medicine, emergency care and spay and neuter services through the Okanogan Regional Humane Society when resources dried up during the pandemic. Most of the animals they serve have never been to a vet as many of their owners cannot afford this care.

With grant funding from CFNCW, the humane society was able to continue their important work during a difficult time. The above numbers and stories are just a taste of what your Community Foundation does to improve the quality of life in this region.

For a full look at the annual report, you can download a digital copy at *www.cfncw. org* or call us at *509-663-7716* and we'd be happy to drop one in the mail for you.

Shon Smith is once again running for Chelan County Commissioner

By Megan Sokol, Staff Writer

Wok About Grill owner Shon Smith is running for the Chelan County Commissioner District 3 seat once again, after losing a close race to current Commissioner Bob Bugert.

"I am running for commissioner to help keep this the valley that I was raised in and make sure that the growth that we have here is very intentional, from the standpoint that we don't lose your identity," Smith explained. "While still trying to provide for the residents that are from here and the new people that want to come in and call this place home."

Key issues Smith will focus on include private property rights, gearing the budget towards law enforcement, and giving financial flexibility to local orchardists. He also hopes to keep the valley from growing into an unsustainable city.

"I don't want to see this valley turn into a new Issaquah. I do want to provide for ne people that are here and provide for those that want to come here. But do it in a controlled way so that we don't have infrastructure problems with it, either being road use or utilities, overusing wells, and still giving people the opportunity to do what they want here and have private property rights because those seem to be getting trampled on constantly." Smith believes that his background as a business owner and being a board member for the Town Toyota Center and BNCW, along with being the former board member for the Wenatchee Downtown Association, makes him a viable candidate. He also hopes to reevaluate the current short-term rental (STR) code and states that the current code is a good first attempt at addressing the problem, but claims that it ultimately left both STR owners and county government dissatisfied.

ment budget.

"We're seeing such a big push now with crime, gang violence, drug problems and the opioid crisis is coming to our door. We're seeing it in our valley. I believe that we need to have enough personnel

on the street in a

safe way to cause a deterrent to say, 'not in our valley,' you're not going to destroy our valley."

He reiterates that although he does come from a conservative standpoint but states that he will keep an open mind on democratic initiatives

"If the others want to run as independents, that's up to them. If they don't want to state who they truly are, how they truly vote, or how they voted in the past, that's up to them. But I stand by my history of always voting conservative, not necessarily Republican. The best person for the job, with their lifestyle, morals, their business history, how they have treated others, it tends to fall with the conservative approach."

Zachary Miller joins the race for Chelan County Commissioner Seat

By Megan Sokol, Staff Writer

During a Town Hall Meeting on May 7, Cascade School Board Director #3 Zach Miller announced his intention to run for Chelan County Commissioner. In this run, Miller wants to stress his need for a balanced approach to politics and his enthusiasm for public service.

"I think public service is different than politics because this isn't about any prestige or power. I just want to go to work for the people of Chelan County."

Miller is known for his work as the Executive Director for Tall Timber, recently ending his tenure on May I, along with his participation on the Board of Equalization and a Legislative Committee member for the Washington State School Directors Association. He has also been on the board for Upper Valley MEND and the PUD Building Advisory Committee.

He hopes to keep his role on the school board if elected as commissioner and states that he can handle both re sponsibilities, with the commissioner job being his primary duty. He will also put his masonry business, Miller Stoneworks, on pause if elected. "[The school board role is] not a full time role, it's not something that has daily or even weekly commitments. Most of it is done in a very flexible way," Miller explained. Key issues that Miller wants to focus on include the burgeoning short-term rental crisis in Lake Wenatchee, which currently has 15% of its housing supply belonging to STR owners. He is supportive of the commissioners' new regulations for short-term rentals. Miller is also supportive of high-density housing and believes it is necessary for community development, referencing the impact Sen. Brad Hawkins' affordable housing bill will have on the Chelan County housing crisis.

how that money is going to get divided up and work with the various entities like [Upper Valley] MEND, the housing authority, all of those places that are actually going to be building these.



But the other part about just availability of housing is we have to create more housing stock, there has to be more highdensity housing."

He will be running as a Republican alongside opponent Shon Smith. However, he wants to stress that he would be classified as a more moderate Republican and holds the philosophy that the Republican party leads more openly and collaboratively than other parties. Miller expects the race to bring much more engagement than in previous elections and that it will be a close race come primary time and illustrates his admiration for his opponents for putting themselves out there. He also notes how difficult the race will be for him due to his centrist stance. "It will be interesting to see because the way that it's laid out is that you have Shon, who's on the more conservative side, you have Anne who's on the more progressive side, and you have me who's more in the middle in the moderate position, which is usually a more difficult position to win from," Miller states. "But that's how I actually feel about it, so it's more important for me that I'm honest, rather than doing something to try to get elected."



Smith is a self-ascribed Christian, capitalist, conservative, and constitutionalist. He is a proponent for increasing the law enforce-

For this time around, Smith expects to see a higher voter turnout compared to his 2018 election, with more citizens becoming involved in local politics.

"I think these are going to be hot topics that are going to actually swing more towards the conservative side this time because we've seen the results of more liberal ideals nationally that affect us locally. So I think that the conservative and independents are really going to say we need to pump the brakes here and slow down and take a look at what the results are for the decisions being made nationally and locally." If elected, Wok About Grill will remain in the hands of Smith's managers.

"I would love to be a part of seeing

KEEPING UP WITH PEOPLE

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WENATCHEE BUSINESS JOURNAL / NCWBUSINESS.COM

JUNE 2022



Louws Truss Set to Purchase 2.6 Acres from Chelan-Douglas **Port Authority**

By Megan Sokol, Staff Writer

The lumber and manufacturing facility Louws Truss is finalizing a \$90k purchase to buy 2.6 acres from the Chelan-Douglas Port Authority.

"It will give them an opportunity to expand to the east and west a little bit on their property and create some new employment opportunities," Chelan-Douglas **County Port Authority Director of Business** and Economic Development, Ron Cridlebaugh, explained. "The company's doing

well and growing and so we're excited to be able to sell them some property and help continue their expansion." The Cashmere site currently sits on the Cashmere Mill District at 5485 Mill Road. This extension would wrap around their property.

SUBMITTED PHOTO

Louws Truss Inc. specializes in constructing wooden structures for commercial, residential, and agricultural projects. They have four Washington locations in Burlington, Cashmere, Ferndale, and Lacey. The final purchase and sale agreement should be finalized by the end of May.

Gina Imperato Steps Down as Cashmere Chamber of Commerce Manager



By Megan Sokol, Staff Writer

After serving the Cashmere community for six years, Gina Imperato will officially be leaving the Cashmere Chamber of Commerce on June 3, 2022.

"Over the last 6 years I've enjoyed many great experiences of community support and opportunities of growth and expansion at the Cashmere Chamber of Commerce." Imperato said. "I know that my successor will be fortunate to connect with the Cashmere community as the Chamber grows and builds strong partnerships."

Imperato started her managerial position at Cashmere's Chamber of Commerce at the Annual Auction back in 2016. Before that, she had also worked at the Oak Harbor Chamber. The Auction and Recognition dinner was her last big event with the chamber.

"What a way to end. The event was a night of celebration and coming together as a community, it was well attended, and we reached our goal of over \$20,000 raised!"

Imperato will be leaving the chamber in order to spend more time at Stones Gastropub, the restaurant her and her husband, Seth McKee, bought back in 2020.



SUBMITTED PHOTO **Gina Imperato**

She plans on putting more focus on the restaurant, having a background in advertising, marketing, and business administration.

"I'm grateful for the support and the opportunities along the way. I have truly enjoyed the Chamber and value the feedback from our members and support from our board, the generous sponsors, community partners and the dedicated volunteers."

She will continue event planning for the Founders' Days committee and the Cashmere Royalty, along with serving on the 9/11 Spirit of America Board and the Joyful Scholars Montessori board.

Columbia Valley Community Health Board of Directors announces CEO



1anuel Navarro

By Jennifer Korfiatis, CVCH

The search process began by soliciting input from CVCH leadership on desired characteristics for the next CEO. With this information, a national search was launched in February of this year.

A total of 57 qualified candidates expressed interest in the position, with five candidates advancing to initial interviews. From this list, three candidates were selected as finalists, each of whom completed facility tours and full-day interviews with members of the Board, leadership, and management. Based on this, Navarro emerged as the top candidate.

"Ultimately, after such a comprehensive search process, the commitRecommend" from every person who completed a feedback form, and he had the highest quantitative scores from all interview groups.

Manuel has proven a deep understanding of our community and the CVCH culture, and we are confident that he has the ability to successfully lead the organization in the coming years," explained Laura Leon, CVCH **Board President.**



Established in 1972, Columbia Valley Community Health strives wellness with compassion and respect for all. With locations in Wenatchee, Chelan, and East Wenatchee, CVCH is a valued and sustainable community partner providing high quality, integrated, and barrier-free healthcare.

Central Washington Home Builders Association

Submitted by Alyssa Howe

Central Washington Home Builders Association would like to officially announce that M. Lindsay Brown has been appointed the new Executive Officer.

An experienced business professional serving as acting director in the interim.

Brown's 14 years of career experience in various nonprofit organizations gives her a perspective and knowledge to make her wellpoised for leading the Association.

Since March 2020, Brown's commitment to the home



M. Lindsay Brown

building industry throughout Central Washington has been noteworthy.

Her contributions to the

WENATCHEE – The Columbia Valley Community Health (CVCH) Board of Directors has announced Manuel Navarro as the organization's new CEO.

Navarro replaces David Olson, who retired on January 31, 2022. Navarro has been serving as Interim CEO since that time.

tee agreed that Manuel's passion for CVCH and proven leadership is what the team needs at this time. He has a strong vision for CVCH that will move the organization toward advancing our mission and improve access to healthcare for all in our community. In addition, he was the

only candidate to receive "Would



organization have helped develop consistent and robust communication, new and meaningful program offerings, and a positive membership culture.

Contact: M. Lindsay Brown, Executive Officer. Central Washington Home Builders Association. 509-454-4006; LBrown@cwhba.org.



Community Health Plan of Washington

Submitted by Ana Lanzara

The Washington-headquartered Apple Health (Medicaid), Medicare and Individual & Family Plan managed care plan, has appointed Gerardo "Jerry" Perez-Guerrero to the role of Regional Manager, Regional Systems Integration, for the north central region of the state. As part of CHPW's regional manager team, CHPW staff who live and work in dedicated counties of the state, Perez-Guerrero plays a critical role alongside other regional managers in providing and advocating for members with on-theground, community level support.

In his role on CHPW's Regional Systems Integrations Team, Perez-Guerrero serves the unique health needs of CHPW members in the Chelan, Douglas, Grant, and Okanogan counties.

This includes acting as regional liaison between Community Health Centers and health providers, attending community events to understand local health concerns, and supporting behavioral health and physical health providers working together for CHPW's members' total health care needs.

Perez-Guerrero's efforts support CHPW's growing north central and statewide regional manager teams working in communities to connect members with the resources and solutions they need to manage their whole health. "Our regional managers at CHPW are a testament to the power of community and our commitment to our regional presence in the communities we serve. Working together as a team with community health partners, they are advocates for our members, their health journey, and their communities," said Connie Mom-Chhing, Senior Director of Regional Systems Integration of Community Health Plan of Washington.

"As a resident of the north central area himself, Jerry brings the knowledge and passion to serve as a champion for our members in the counties. His experience addressing the health barriers facing his community and facilitating connections are a great addition to our growing team of regional leaders."

Perez-Guerrero brings to CHPW an in-depth knowledge of local resources, behavioral health providers, and health organizations and partners from his



recent roles at the North Central Behavioral Health Organization and Beacon Health Options.

As Community Engagement Coordinator for Beacon, Jerry and his colleagues organized funding and administrative oversight of the Triple Point of North Central Washington, a support program for LGBTQ+ youth in partnership with Children's Home Society, and the North Central Washington Naloxone Vending Machine Project to combat high overdose rates in the area.

He received his Master of Science in Law and Justice from Central Washington University and a bachelor's degree from Washington State University. Before entering health care, Jerry and his family had a 38-acre apple orchard outside of East Wenatchee for nearly 15 years.

"Having the opportunity to support the unique health needs of the community I call home by leveraging my past health care



Gerardo "Jerry" Perez-Guerrero

experience and community relationships is extremely rewarding. Working closely with local residents allows me to contribute to CHPW's ongoing community efforts. I am excited to be part of an amazing Regional Manager team that values the relationship between the Community Health Centers and health providers to better understand members' health concerns," said Perez-Guerrero.

To learn more about CHPW, visit *chpw.org*.

<image>

PHOTO SOURCE: STEVENS PASS SKI RESORT

Ellen Galbraith will be the new General Manager for Stevens Pass Ski Resort.

Stevens Pass Ski Resort Hires New General Manager After Lawsuit

By Megan Sokol, Staff Writer

After Stevens Pass Ski Resort received several criticisms regarding low hourly wages and overpriced season passes, Vail Resorts decided to go in a new direction and hire new general manager Ellen Galbraith.

On Jan. 5, 2022, the Leavenworth Echo

their changes to the hometown ski staple of Stevens Pass.

Due to the large outcry from their ski patrons, Stevens Pass general manager Tom Pettigrew will be stepping down and will be advising Galbraith on her new whole throughout the summer of 2022.

Ellen Galbraith is a University of Wash-

Cascade Vet Clinic introduces In-house Apprenticeship Training Program

First in the Nation to Combat Low Staffing



worth - Cascade Veterinary Clinic (CVC) is introducing a new Veterinary Technician Registered Apprenticeship program to address the shortage of licensed vet techs in Chelan County.

"One of the bottlenecks that we have is that nationwide there is this shortage of registered or licensed vet techs or LVTs, [which are] licensed veterinary technicians," CVC co-owner Dr. Zack Hambleton explained.

"These licensed vet techs are really instrumental in doing our job as veterinarians and seeing patients."

On May 5, the Washington State Veterinary Board of Governors voted 5-2 to accept CVC's draft proposal of the program.



Dr. Zack Hambleton.

which is the nearest one in our area, and going to a two-year program. There are some online programs as well, but folks who have tried to do these online programs, the attrition rate there is enormous, they're very difficult to get through in just an online only format." is unable to provide accreditation from the American Veterinary Medical Association (AVMA), which would give vet techs the ability to transfer their license nationwide.

However, Dr. Hambleton argues that the demand for LVT's in rural areas is far greater than what can be provided for.

"We have the veterinarians who have the skill, the veterinarians who have the desire to teach and because of all our hard work, we are going to have this rigorous oversight through the Washington State Apprenticeship Training Council as well. So, we've been able to counter a lot of the narrative from the WSVMA and from the AVMA that we're not equipped," Dr. Hambleton states.

published a story regarding the petition levied against the large ski company, that accrued almost 45k signatures.

Since Vail Resorts purchase of Stevens Pass back in 2018, they have received a good amount of bad press regarding some of

ington Alum and was a ski coach for Team Alpental-Snoqualmie. She joined Vail Resorts back in 2003 as a member of the Beaver Creek Race Crew and later became the Manager of Racing. Galbraith will start her position in early June.



New hires, promotions, special training, awards? Share your company's news with other businesses through the Wenatchee Business Journal 1.0

Training will be based mainly in Wenatchee but will send prospective vet tech students to their other locations in Leavenworth and East Wenatchee.

The new program will also be working in conjunction with the apprenticeship nonprofit Skill Source.

CVC currently has 15 veterinarians and 80 employees total.

Dr. Hambleton illustrates how difficult it has been for Licensed Veterinary Technicians (LVT) to get the training they need.

"To go to a licensed vet tech school, that would involve moving to Yakima, The proposed apprenticeship program would provide 6,000 hours of paid on-the-job training with a current vet tech, along with 760 hours of supplemental learning that would be provided by WVC total-

mental learning that would be provided by WVC, totaling three years of training within this program.

Dr. Hambleton estimated the cost for this program to be an average of \$1200-2000 for the WVC training and will be looking for grants

to subsidize the salary for a program administrator.

The main criticism and drawback to this program is that due to CVC being a private institution, the clinic

"We are not trying to usurp AVMA accredited programs, like going to tech school, we are not trying to usurp the online programs. This is just another pathway to credentialism."

CVC hopes to submit a draft of their program to the Washington State Apprenticeship Training Council by July of 2022.





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Gold Construction Inc. 509-663-4946 www.goldconstruction.org GOLDCI*077NO To view each of our valued member company's complete profile, we invite you to visit BNCW's website at **www.BuildingNCW.org** and click on the membership directory tab. Thank you!

- Modern Electric and Sound LLD Jeremy Smith 509-833-3024
 - Thacker Excavation & Transportation LLC Hollie Thacker 509-668-1311



For more information about becoming a BNCW member, please contact Membership/Events Coordinator, Danielle Martin at (509) 293-5840. We look forward to sharing with you the benefits of membership!



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PHONE: (509) 293-5840

Building North Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.

> **Email us for more information:** Info@BuildingNCW.org

Visit us online at: www.BuildingNCW.org





Lawrence "Lee" Shepherd

CEO, BNCW

It's all for nothing

if you don't have

– William Wallace

Freedom.

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JUNE 2022 ASSOCIATION NEWSLETTER

What's New From Our CEO BNCW Members,

Commissioners.

My top two items for this month are the Chelan County's Grading Ordinance Victory and the Wildland-Urban Interface (WUI) Code.

Last month, Chelan County produced a draft version of a Grading Ordinance. BNCW felt that this Ordinance was unnecessary and would only add to the bureaucracy, cost of building and remodeling a home or even doing minor landscaping. BNCW led a group of concerned leadership consisting of small business, excavation, construction, remodelers, contractors, engineering, realtors, and building suppliers to voice our collective concerns to the Chelan County Commissioners. We were victorious and the grading ordinance will not be pursued by Chelan County.

Wildland-Urban Interface (WUI) Code. The county held a public hearing on the 10th of May, and I voiced our concerns, provided a recommendation detailed below and sent a followup letter to all three Chelan County

First, there are only two feasible actions in the defense of our homes from a wildfire and those are creating defensible space and fire prevention of public lands. We strongly believe that without saving a home from a wildfire.

and **Building Official** all while the demand for that we are in the middle of the **building season**.

Third, the WUI code will not save our per home. homes from wildland fires. Specifically, we is already required under the State mandate question whether the WUI code would really have any meaningful impact. For instance, in California's Thomas fire of 2017, 80-90% of homes built to the WUI code with fire-resistant Lawrence "Lee" Shepherd siding and roofing still burned to the ground.

Fourth, housing costs in the Wenatchee Valley are trending upward, and few people can afford a home. Specifically, without any more codes or holding time added, 75% of people in the Wenatchee Valley do not qualify for a new home. The current average holding time is 6.5 months which adds \$27,000 to the cost of proper fire prevention of public lands nothing **a home.** Also, **inflation** is expected to be at else we do will make a significant difference in least 10% this year alone. Yet another study produced by National Association of Home Second, why now? The county is without a Builders (NAHB) in 2019, determined the cost permanent Community Development Director of implementing the WUI code in California, Colorado and Texas has had limited positive housing is at an all-time high. Not to mention outcomes when confronting wildfires while adding \$50,000 to \$85,000 in 2017 dollars

Finally, BNCW will continue to be the question the efficacy of the WUI code, even advocate for common sense for our members if implemented. For instance, Class A roofing and the community. Also, if you a want to help, contact your County Commissioners and However, Chelan County has proposed a code, and from a pragmatic perspective we let them know you are not in favor of the proposed WUI code.

> Thank you for your time. CEO, BNCW

Building etworking Grow Your Business Face-to-Face

Nothing But othing But Networking 2022! Tuesday: July 19th 5:00 - 7:00 p.m.

Your Host for the Evening:



Join us for an evening of Networking, Amazing Food & Fun! Braden and Staff will be Barbecuing!

Don't Miss Out! FUN Door Prizes and this event is FREE!



Time to talk Safety

Let's face it: Safety Meetings are a pain

Making sure employees can make it to the meeting, preparing handouts, and visual aids just to have your employees tune you out. It's time to take a different approach to safety. Instead of the same old boring presentations why not include a funny safety moment.

Research shows that the human attention span is getting shorter. So, keeping interest during a meeting can be... well... challenging. It is important to talk about the serious side of safety like regulations, statistics, procedures, injuries, and fatalities. BUT adding a little humor helps your employees relate and ENGAGE in the conversation.

Here are a few ideas to help make your safety meetings more effective and capture your employee's attention.

• Videos – YouTube is a great resource for finding funny introduction videos to break the ice for a safety meeting.

• Games – Using a simple game like Charades to guess the topic or have someone "break" a safety rule and others

1301 Walla Walla Ave Suite A, Wenatchee

Located across from Lowe's

Complete form and email back to Danielle@BuildingNCW.org. Company _____ Name _____ Name Name Name ____ Please RSVP by Wednesday, July 13th This assists our hosts in preparing for the event. Call 293-5840 to RSVP or scan and email this back to Danielle@BuildingNCW.org We look forward to seeing you there! guess what it is.

• Slogans – Have your employees come up with unique slogans or jingles about safety. Example "Keep your brain from going fla - wear your hard hat!" The best jingle could win a gift card to a local coffee shop!

Safety in the workplace and construction site is extremely important but by adding a funny safety moment doesn't take away from a quality safety program. It is more likely

it will capture the attention of your employees! Often a good laugh is just what people need to break up the day's routine. Have fun and remember - You can't break a funny bone!



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JUNE 2022 ASSOCIATION NEWSLETTER



April's NBN Event a Hit!



April's Nothing But Networking event was proudly hosted by Habitat for Humanity! Approximately 30 people attended and networked and strolled through their business and checked out what they have to offer in the Habitat Store (lots of things that you wouldn't think that they carry).

Everyone enjoyed the delicious food catered by Tastebuds! In addition, attendees were treated to a number of door prizes that Habitat for Humanity awarded guests through out the evening! Lots of people left that night with something new in their hands!

Many thanks to all of the hard work the staff at Habitat for Humanity put into making the evening such a success!



Be sure to mark your calendars for the next July BNCW NBN hosted by Draggoo Financial Group in Wenatchee on July 21st from 5:00 to 7:00pm!



Thacker Excavation & Transportation LLC is a small family owned business that specializes in excavation and grading in Central Washington. We also offer Hot Shot Transportation in the lower 48 states.

We have been in business since 2019, and have 18 years of experience in all areas of excavation and grading. Additionally, we have acquired experience in underground utilities, fire abatement and land rehabilitation.

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GOVERNMENT AFFAIRS UPDATE by: Dan Beardslee, BNCW's Government Affairs Director **AFFORDABLE HOUSING – IS IT AFFORDABLE?**

There is no debate that land-use policies. housing affordability is a problem of crisis proportions nationwide and right here in Central Washington. The median home price just keeps soaring upward - from \$420,000 in 2021 to \$585,000 now.

According to the National Home Builders' Association, for every \$1000 in increased cost, 27 families are priced out of the housing ownership market. Do the math - it's not hard to figure out.

One of the core missions of BNCW is advocate for policies that foster affordability and advocate against those that tend to increase costs.

Mostly we do this on a local level, and although many of the cost-drivers for housing are embedded in State and Federal legislation, the local elected leaders can have a significant impact through their adopted

For instance, Chelan County staff recently proposed adoption of a grading ordinance. BNCW, in association with



Dan Beardslee

other organizations and the County Commissioners took a hard look at the costs that would be associated with that proposal, compared to the benefits, and it became clear that the proposal, while well-intended, did not provide benefits that outweighed the increase in housing costs, and to the Commissioners' credit, they elected

not to adopt it. The County Commissioners are to be applauded for their leadership on this issue.

BNCW has argued for years that one of the primary driving forces in the cost of housing construction is the plethora of regulations, that just like the grading ordinance proposal, are well intended but taken together have a dramatic impact on the cost of housing.

For instance, just in the last few years, we have seen dramatic cost increases as a result of the Washington Energy Code, Building Code requirements, remediation required under the Model Toxic Control Act, Critical Areas regulations and so on, ad nauseum.

The most insidious consequence of all these is an artificial constraint on the supply of housing. While we wring our collective hands about afford-SEE AFFORDABLE HOUSING, PAGE 12

2022 Apple Blossom **Festival Parade!**

BNCW would like to extend a HUGE "Thank You" to Flint Hartwig and Eider Construction for the use of their AMAZING truck for the BNCW entry into this year's Apple Blossom Festival parade! Makes a pretty super float Flint! Thank you again for your generosity.





JUNE 2022 ASSOCIATION NEWSLETTER



The Right Choice for **BNCW** Members. Health Insurance solutions that just make sense.

Our members say one of their largest expenses is Health Insurance. -We've heard you loud and clear.

One of the goals of Building North Central Washington is to help our members save money. That is why we are announcing our preferred provider, Mitchell, Reed & Schmitten Insurance.

Mitchell, Reed & Schmitten Insurance will provide the BNCW members with the lowest health insurance quotes available from health insurance carriers all over the state such as Regence Blue Shield, Premera Blue Cross, Asuris NW Health, LifeWise, United Healthcare, Cigna, Aetna, HealthNet, Kaiser, Assurant Health, Ambetter, UNUM, Aflac, and more.

Building North Central Washington members will receive a customized proposal that is simple and easy to understand, with side-by-side comparisons of the most competitive health rates in Washington State.

Plus, members will receive one-on-one customer service from a licensed agent to assist with questions, enrollment, and claims issues - saving our members time and money.

Mitchell, Reed & Schmitten Insurance offers health plans for self-employed individuals and group plans for member businesses between 1 - 1,000 employees.

For more information, please call Craig Field at 509-665-0500 or 1-800-253-1442





Need a Meeting Room?

Craig Field

Producer/Agent

ci company, you welcome to utilize the BNCW conference room if you require a place to meet with clients or prospective clients. The room will seat up to 16 people comfortably. Please contact Kim Fenner at (509) 293-5840 to make the necessary arrangements.

Why settle for one Health Insurance quote, when you can choose from them all?

Mitchell, Reed & Schmitten Insurance offers BNCW members competitive health insurance rates from several insurance carriers.

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> > understanding this issue and

although that Board may not

have the ability to change

some of the big policies, on

a local level they have made

small changes, and those

changes add up.

AFFORDABLE HOUSING CONT. FROM PAGE 11

ability and continue to adopt more and more stringent regulations on housing, this imbalance in the housing market is likely to get worse. Kudos to the Chelan County Commissioners for

> NDUSTRIAL TING & RING, INC.

BNCW EVENTS

BNCW's June Board of Directors Meeting

■ Wednesday, June 15, 2022 7:00am to 9:00am at Building North Central Washington 2201 N. Wenatchee Ave, Wenatchee **Chairman: Ed Gardner**

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws.

Our Directors meet the third Wednesday of each Month in the boardroom of the BNCW offices.

These meetings begin at 7:00am and are open to any BNCW member to attend. If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.

BNCW's June CPR & First Aid Training

■ June 22, 2022 from 4:00pm to 6:00pm Held at Building North Central Washington, 2201 N. Wenatchee Avenue, Wenatchee

Class size is limited to 16 people.

\$49/person, includes Continuing Ed credits and is good for new and recertification. Call BNCW at (509) 293-5840 to Register!

Were you aware that as an employer, unless you are able to get an injured employee to medical care within 3-4 minutes, you are required to have trained and equipped employees? This two-hour class will provide attendees with their certification.

Our instructor — George Templeton — puts on a great class that is enjoyable and informative, too.

Pre-registration Required. Seats are limited to 16 and fill-up quickly, so reserve your spots early! You may also register online at BuildingNCW.org.

BNCW Members SAVE on your health insurance costs! CALL 293-5840 TO LEARN HOW





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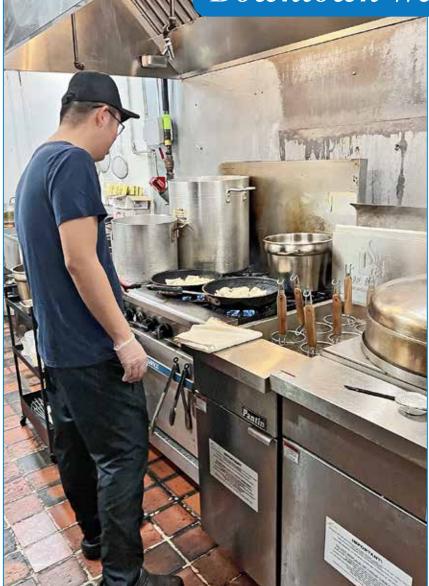
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Downtown Wenatchee welcomes Steam Panda



Steam Panda co-owner and Head Chef Yiying "Mark" Sun cooks up some dumplings.

By Megan Sokol, Staff Writer

On April 18, co-owners and married couple Yilin Su and Yiying "Mark" Sun had their grand opening of their new restaurant Steam Panda, a dumpling hub in the heart of downtown Wenatchee.

Their menu features an entirely new variety of Chinese cuisine in the valley.

Steam Panda specializes in traditional steamed bao, made with dough that is made fresh the night prior.

They also feature soup dumplings, which have a delectable tablespoon of broth that bursts in your mouth when you bite it, hearty Japanese ramen, and pan-seared dumplings for those who crave the heat.

The couple have been trying to open a restaurant for almost six years, wanting to offer a variety of Chinese dishes that stray away from the Americanized dishes Wenatchee Valley currently offers.

"We always go to Seattle to get bubble teas and bao, some soup dumplings," Su said.

"Wenatchee is growing, it is growing in diversity, and we're like 'let's take a challenge. See how people like our real traditional Chinese food."

Sun has been working in the culinary business for about a decade, while his wife Su has a **BA** in Business Administration from Winona State University, Minnesota.

Together they work long hours, working all the way until midnight or sometimes as late as 4 a.m.

The first week they opened, Su and Sun were booked and busy and were trying to iron out the small mistakes they made along the way. On an average day, they sell 37 orders of dumplings.

The setup of the restaurant is unique compared to a typical restaurant layout.

Customers form a line to the register before sitting down and then grab their bowls/plates/silverware to the left of the register before sitting down.

The largest wall to the left of the main dining area features cute cartoons of bao characters, along with small stickers of bubble tea.

Sun states that children are exposed to more diversity through modern cartoons and food and wants to foster more multicultural experiences. If you want to check out Steam Panda, you can go visit

them at 104 N Wenatchee Ave, or on their Instagram page @steampandawenatchee.



MARKETING 101 Marketing trends that matter in 2022

SUBMITTED PHOTOS

By Jennifer Bushong

Excellent marketing drives sales. Frankly, the sales revenue allows for growth and stabilization of any business. Your marketing drives consumers to test products, buy services and ultimately love your brand.

It is more important than ever for marketing strategists to clearly understand the trends to allow a business to break-through and be a market leader.

Trends are abundantly here today and gone tomorrow. It's about understanding the new, fresh approach. That's why trends are a great opportunity to strengthen your brand strategy and get creative.

Trends can help respond to shifts in the marketplace and break the boundaries of a new idea. Here are a few trends to embrace that impact marketing in 2022: email marketing.

While digital advertising should remain a part of your marketing strategy, it is important to note that it will become more expensive.

Look for marketing trends that will organically increase and personalize your audience. Perhaps, a loyalty rewards program, an email newsletter, podcast, or maybe a personalized digital or print ad featuring your customer.

A nice testimonial from your customer can add value not only to your business, but for your brand.

Look for ways to personalize and connect with your audiences versus just boosting or running paid blanket ads.

Be a Creator

Consumers are bombarded with finding who to trust is becoming harder than ever.

exposed to 4,000 to 10,000 advertisements per day." (Forbes, 2021)

Set your business apart by providing excellent content, videos, podcasts, and educational information for your customers to benefit. Tell your story and engage audiences on and off-line. Capture their hearts and minds which will help build trust in your brand.

Adapt to the virtual workforce environment

Employees have spent nearly 24 months pivoting to the new reality of the workplace. Many have learned new programs such as Zoom, Microsoft teams, and/or go-to-meetings. While most are happy to be back to "normal" and resuming in-person meetings, the more information than ever before and virtual component inevitably exists. The work environment is fluid as some of the best meetings today are virtual.



Jennifer Bushong

support their growth. Some will create the best new strategy in the virtual space while others will seek a more face-time approach. A mixture of both might create the best plan and adapt to the current trend.

Digital channels are rapidly changing

According to MarketHire data published late in 2021, over a quarter of marketers surveyed said Facebook ad spend is cut.

The "ads are getting more expensive and less lucrative," (Source: MarketHire). Marketers are looking for fresh, new platforms to invest their advertising spend.

Google search, display ads, and LinkedIn are among some of the top channels for ad spend along with Facebook. Watch the changes in the new Meta and stay abreast to advertising components.

Some new channels may include HULU, Tik Tok, Instagram, Bing, or

A recent article states, "digital marketing experts note that Americans are

Be adaptable to new teamwork in the virtual environment and how tools can



Be Careful:

It is extremely important to know your audience. Just because the trend is popular among your target audience, it doesn't mean it should be implemented if it doesn't align with the company's mission and values. Know your audience and learn what might be a good trend to follow for your business.

Jennifer Bushong, *MA is the owner of JBe* Marketing Group, LLC., a full-service marketing and communications firm in Washington State. Bushong earned a Master of Arts in Journalism with a concentration in public relations from Kent State University and graduated cum laude with a communication degree from the University of Washington. To connect email jennifer@jbemarket $inggroup.com\ www.jbe-marketing.com$

REAL ESTATE

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WENATCHEE BUSINESS JOURNAL / NCWBUSINESS.COM

JUNE 2022

TOP PROPERTIES - CHELAN COUNTY April 2022

Buyer	Seller	Market Price	Sale Price	Street	City
CHELAN COUNTY	WESTERN RIVERS CONSERVANCY	\$0	\$5,016,000	UNASSIGNED	LAKE WENATCH
ECP OPPORTUNITIES FUND I LP	H P L LLC	\$386,424	\$3,350,000	320 N EMERSON AVE	WENATCHEE
BORE OLE & HEATHER M	GRESHAM SIMON & JILL	\$1,811,612	\$2,665,000	9284 ICICLE RD	LEAVENWORTH
ROESNER ROBYN L & KENNETH G F	BENNETT JERALD L & ANGELA S	\$1,839,389	\$2,500,000	759 MAJESTIC VIEW DR	WENATCHEE
GALA AVE PARTNERS LLC	49 CFR LLC	\$531,336	\$2,500,000	101 GALA AVE	CHELAN
JOINT VENTURE HOLDING LLC	SENSENEY JOHN WAYNE JR	\$737,163	\$1,699,000	UNASSIGNED	WENATCHEE
JOINT VENTURE HOLDING LLC	SENSENEY JOHN JR	\$305,508	\$1,699,000	4270 STEMILT CREEK RD	WENATCHEE
STEVENS LANDING LLC	PICKETT WILLIAM J & TAMI K	\$1,453,959	\$1,625,000	1320 W WOODIN AVE	CHELAN
PORT OF CHELAN COUNTY	CURTIS DARLENE K	\$716,798	\$1,500,000	5351 MALAGA ALCOA HWY	MALAGA
HENRY CHRISTOPHER & SARAH	EVATT MARTHA L P & EDWARD V JR	\$773,771	\$1,500,000	7480 NAVARRE DR	CHELAN
ARKWATER LLC	SWANSTON DONALD & PAMELA	\$940,899	\$1,500,000	1445 BEAR MOUNTAIN RD	CHELAN
DAVEY SCOTT & BRIANNA	ERNIE'S LLC	\$995,851	\$1,450,000	12190 EMIG DR	LEAVENWORT
WRIGHT BRANDON D	WOLF SCOTT & MAKI CHELSEA L	\$1,039,027	\$1,350,000	2009 BROADVIEW NORTH	WENATCHEE
WATERS WILLIAM S & ANN D	RIGGIN DONALD G	\$1,026,577	\$1,295,500	4128 SUNNYBANK DR	CHELAN
SILVER FERN PROPERTIES LLC	VANN JAMES R & ANDREA J	\$859,155	\$1,280,000	523 MACKINAW LN	CHELAN
DIDESCH JACOB T & MICHELLE M	PEDERSEN CARL J & LAURA A	\$663,783	\$1,200,000	107 MOUNT CASHMERE	CASHMERE
ANARDI PATRICK J & DEBRA R	NEWBERRY KERRI L ETAL	\$901,735	\$1,079,500	PL 4725 STEMILT HILL RD	WENATCHEE
JSS REAL ESTATE CAPITAL LLC	WAPATO HERITAGE LLC	\$575,357	\$981,900	UNASSIGNED	MANSON
FORSYTH COLIN & KENDALL JESSICA	AUNAN WALLACE N ETAL	\$801,085	\$980,000	10422 SKI HILL DR	LEAVENWORT
BURCH NATHAN R & CAROLYN S	SACKETT JAMES G & MARJORY R	\$763,876	\$950,000	485 STAYMAN FLATS	CHELAN
CHILELLI ANTHONY & MARJORIE RVCBLE	SOUTHEY CRAIG	\$655,577	\$930,000	RD 2640 COTTONWOOD LN	
LVNG TRST	÷			18880 PINE LOOP	
	HALVORSEN GARY & BARBARA	\$586,542	\$925,000		
FREY ROBERT & JANET	TIMBERWOOD HOMES LLC	\$350,749	\$924,990	260 BURCH HOLLOW LN	
LANNOYE CHRISTINA & BRIAN	PEPPERL ROGER L	\$789,546	\$899,000	2075 BROADCREST CT	
BARADEL LUCA & EPHRAT	MITCHELL RYAN & CARI	\$613,621	\$895,000	509 CEDAR ST	LEAVENWORT
SHAHID WALEED & KHALID NIYOMI	KASSA KATHRYN S	\$524,460	\$895,000	221 HINTHORNE LN	LEAVENWORT
WOOD JUSTIN & VANESSA ARMSTRONG TERRI A & BRATTON GEORGE G	BODELL MABEL & PATRICK	\$510,144	\$866,577	3907 SCHOOL ST	WENATCHEE
LIVNG TRUST	GUILLEN EDGAR M	\$639,573	\$865,000	187 STONEYBROOK LN	WENATCHEE
MANSON DEVELOPMENT VENTURES LLC	WAPATO HERITAGE LLC	\$537,230	\$864,000	840 LLOYD RD	MANSON
WIELICK BRADEN M & JACQUELINE J	HARVEY DEVELOPMENT LLC	\$75,000	\$850,000	54 WARD LN	MANSON
BAILEY JOEL & BECHTEL ERICA	HELF ANTHONY J	\$713,245	\$840,000	4356 ANNA LN	WENATCHEE
SCHOLL SCOTT R & AMES	GRIFFITH MARK S	\$517,558	\$840,000	289 CLOUDLESS DR	MANSON
LOY DION & FU GERMAINE REVCBLE TRUST ETAL	SUTY JOE & HOSKINS JUDI	\$625,826	\$835,000	2529 KINNIKINNICK DR	LAKE WENATCH
BOULLIOUN JEFF & KRISTINE	UTLEY CLAIRE	\$776,588	\$800,000	3095 CONARTY RD	MALAGA
PARTON BRIAN T & SARA J	THORN CHRISTOPHER J & DANIELLE N	\$488,377	\$780,000	1760 WARM SPRINGS DR	WENATCHEE
HEWITT CHAD & RICKIE	LANGE CONSTRUCTION LLC	\$104,400	\$780,000	15010 ALLISON PL	ENTIAT
KOSKI MEGAN & THOMAS	DURHAM JAMES M & EMMA G TRUSTEES	\$584,096	\$774,000	2711 SQUILCHUCK RD	WENATCHEE
SOZIO PAUL A & SOZIO STEPHEN G	ELPIZO FAMILY TRUST	\$408,788	\$770,000	48 CROSS CREEK LN	LEAVENWORT
HARTSHORN SOPHIE & SALL ELIZABETH A	THRASHER ANN Y	\$622,288	\$737,500	255 SCHOLZE ST	LEAVENWORT
ROBERTS MICHELLE A & PETER J	CENTRAL WA PROPERTY INV LLC	\$244,566	\$705,000	3020 RIVERVIEW LN	MALAGA
SCHOMMER ANDREA E & ROBERT H	GRAVES TOBIN & NATALIE	\$621,136	\$700,000	22122 APPALOOSA LN	PLAIN
DAVIS GERALD & MELISSA D	ANDERSON JON K & WENDY L LIVING TRT	\$622,068	\$700,000	203 PARKWAY DR	MANSON
PALOUSE LLC	FISHER GLENN S & KAREN J	\$492,089	\$695,000	4090 KNOWLES RD	WENATCHEE
VENTURA JOSHUA & PETERSON VENTURA NYSSA L	PICARDO ERNEST A & EILEEN M	\$691,941	\$685,000	784 QUEENS CT	WENATCHEE
SHIMEK JOHN C & JAMIE J	FREDERICK KENNETH M & BOBBE M	\$484,078	\$685,000	411 N WILSON ST	CHELAN
HOBBS ERNEST C & VICKI M	POULSEN DARLEEN K	\$439,012	\$676,000	1845 MAPLE ST	WENATCHEE
BORESON KATY L & DUSTIN C	MATTSON WILLIAM & REBECCA	\$494,256	\$675,000	404 CANYON PL	WENATCHEE
FISCHER KELLY R & BAKER CHRISTINE R	SMITH JOHN	\$488,468	\$655,000	214 PARK AVE	LEAVENWORT
PARA MICHAEL & TERI	CHELAN VIEW ORCHARD LLC	\$381,810	\$626,000	UNASSIGNED	MANSON
NEWSTROM CAMERON D & DALZELL MARIA	EGAN D GARY	\$536,500	\$625,047	1522 VIRGINIA WAY	WENATCHEE
HOILAND JESSICA	CARMICHAEL WESTON & ATHENA	\$590,559	\$606,000	8475 LARSON RD	PESHASTIN
BRUNNER LISA	JEFFRIS NICHOLAS S	\$417,751	\$602,000	1923 GRANDVIEW LOOP	
EDWARDS AARON & SUZANNE	BOLOMEY NANCY E	\$770,308	\$595,000	63 YODELING COYOTE	CHELAN
	÷		\$574,880		
COOK JORDAN & MEREDITH WYNGAARD CALERY JACKIE & CALERY	A HOME DOCTOR INC	\$98,554 \$511,917	\$574,880	220 MARGAUX LOOP 2410 JEFFREY CT	MALAGA WENATCHEE
DUSTIN M	-			-	
	PICARD JONATHAN	\$374,159	\$550,000	1344 PATSUE PL	WENATCHEE
SCOTT JENNIFER L	MECHAM DAWN R	\$380,644	\$550,000	1722 SKEENA CT	WENATCHEE
JSS REAL ESTATE CAPITAL LLC	WAPATO HERITAGE LLC	\$393,120	\$547,200	UNASSIGNED	MANSON
MIELKE MAXWELL R & HANNAH R	NORWOOD BRIAN	\$402,594	\$538,500	312 SUNNYSLOPE HEIGHTS RD	WENATCHEE
DIMAANO MARY N	BALLIET ROBERT E & BETTE L EVANS	\$410,751	\$531,000	632 CRAIG AVE	WENATCHEE
YOUNG STEPHEN R & GAIL B	CONROY PATRICK J	\$373,174	\$510,000	11415 S LAKESHORE RD	CHELAN
WILLIS SCOTT & CARIE	SAGE HOMES LLC	\$291,814	\$508,900	94 EMMA DR	WENATCHEE

TOP PROPERTIES DOUGLAS April 2022

RESIDENTIAL

RES	DENTIAL
Sale Price	Street
\$1,325,000	1050 S UNION AVE
\$995,000	2776 N BRECKENRIDGE DR
\$850,000	320 W MARINE VIEW DR
\$830,435	2484 NEIGHBOR PL NE
\$765,000	2500 FANCHER LANDING 1840 COUNTRY CLUB DR
\$765,000 \$740,000	468 S MARY AVE
\$730,000	618 CLARISSA LN
\$700,000	458 N IOWA AVE
\$685,000	300 W MARINE VIEW DR
\$620,000	3334 NW FIR AVE
\$600,000	1720 S BLANCHARD LOOP
\$600,000	3307 NW EMPIRE AVE
\$575,000	2419 HIGHLAND VIEW DR
\$558,250 \$553,500	2600 FANCHER HEIGHTS BLVD 138 S JARVIS AVE
	430 19TH ST NE
\$537,000	1344 N FAIRMONT AVE
\$519,000	585 N COLORADO AVE
\$512,500	2446 HIGHLAND VIEW DR
\$500,000	216 S MYSTICAL AVE
\$483,500	1494 EASTMONT AVE #4
\$477,500	1494 EASTMONT AVE #71
\$475,000	2267 S MELODY LN
\$455,000 \$449,000	2314 SILO DR 2424 TALON ST NE
\$430,000	440 S KANSAS LOOP
\$429,500	1377 THEO WAY
\$426,500	146 LLOYD PL NW
\$425,500	420 S KANSAS LOOP
\$411,000	1147 CHERRY CIR
\$410,000	17 LINDWOOD ST NE
\$407,000	1378 THEO WAY
\$407,000	115 N JOSEPH AVE
\$394,000 \$384,500	425 N LARCH AVE 781 GARDEN CT
\$380,000	1733 5TH ST SE
\$375,000	3111 AIRWAY ST SE
\$370,000	23 S GEORGIA AVE
\$360,000	316 W LOCUST ST
\$355,000	320 S FRANKLIN AVE
\$349,000	215 W BIRCH ST
\$340,000	400 NEWCASTLE PL
\$334,900 \$325,157	2519 SUNSET HWY
\$325,157 \$307,000	1716 N BAKER AVE 217 BROADMOOR ST NW
	1100 3RD ST NE
\$279,900	281 LESLIE WAY
\$270,000	709 N BAKER AVE
\$270,000	615 S IOWA AVE
\$245,500	201 FERRY AVE
\$226,000	2608 HIGHLAND DR
\$225,000 \$223,000	2317 BLACK ROCK RD 507 N MASON AVE
\$223,000	530 COLUMBIA AVE
\$190,000	3198 B ROCK ISLAND RD
\$190,000	1814 TACOMA AVE
\$175,000	202 COLUMBIA AVE
\$167,000	1621 TACOMA AVE
\$150,000	1300 TERRACE CT NE
\$145,000	1847 FOSTER CREEK AVE
\$115,000	228 DOUGLAS ST
\$100,000	11 HAMILTON ST 316 W ASH ST
\$15,750	2654 CORNUCOPIA DR
\$1,862	3520 NW EMPIRE AVE
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TOP PROPERTIES – CHELAN COUNTY April 2022 – continued from page 14

Aprill					_
Buyer	Seller	Market Price	Sale Price	Street	City
MURRAY CONNOR & DOUGHERTY KARLY	EVANS WENDY J	\$302,637	\$505,000	305 CHAPEL ST	CASHMERE
TOVAR LUIS A & NOEMI	RUSSELL DANIEL D & CYNTHIA L	\$221,474	\$500,000	2396 W MALAGA RD	MALAGA
BEAVON DONALD	FITZGERALD ANTHONY W	\$173,505	\$500,000	7890 BRENDER RD	CASHMERE
T & K GREEN PROPERTIES LLC	PALMER JOANNE	\$564,282	\$500,000	3325 FAIRVIEW CANYON RD	MONITOR
JOHNSON SPENCER T & LAWSON AMANDA M	DOREY DAVID J	\$420,621	\$500,000	856 WILLOWBROOK DR	WENATCHEE
HANSEN MICHAEL & ASHLEY	D & T CAMPBELL INVESTMENTS LLC	\$156,000	\$500,000	29 HONEYCRISP LN	MANSON
BROWN STEPHEN & ANGELA	SELECT HOMES INC	\$332,098	\$500,000	203 VIEWLAND WAY	CHELAN
SCHNELL PATRIK & LINDA M	NIENHUYS-OTT HARRIET E	\$373,174	\$492,000	11415 S LAKESHORE RD	CHELAN
CHAVEZ JOSEPH K & BRITA G	PARKINS LEVI J & STEPHANIE L	\$405,853	\$492,000	1011 WEDGEWOOD AVE	WENATCHEE
CURTIS DARLENE K	DUNCAN JEFFREY P & GOWING CHRISTINE K	\$299,225	\$490,000	300 S ELLIOTT AVE	WENATCHEE
WOOD DAWN R & CHRISTIAN B	HAMPSON ANNIE TRUSTEE	\$364,087	\$490,000	911 ORONDO AVE	WENATCHEE
GEGUS MICHAEL J & MARY B	SELECT HOMES INC	\$313,300	\$490,000	205 VIEWLAND WAY	CHELAN
SMITH PATRICK & AMY	HASLAM KYLE & ALEXANDRA	\$220,334	\$485,000	15892 ENTIAT RIVER RD	ENTIAT
WINSTON TERRA R & WINSTON KARLA A	CHERRY HILL ORCHARDS WENATCHEE	\$234,106	\$475,000	630 N CHELAN AVE	WENATCHEE
WINSTON TERRA R & WINSTON KARLA A	CHERRY HILL ORCHARDS WENATCHEE	\$191,935	\$475,000	630 N CHELAN AVE	WENATCHEE
DEAL ASHLEY & DANIEL	TRENKLE TODD A	\$365,719	\$475,000	150 AMBROSIA LN	MALAGA
REYNOLDS EMILY A & NATHAN M	CHAMBERS TYLER W	\$277,040	\$472,000	1840 KRISTINA LN	WENATCHEE
CORRADO HENRY ETAL	DOUCE MOLLY A & CORRADO CARLA	\$803,277	\$466,000	16060 RIVER RD	PLAIN
MILLER VICTORIA	SAGE HOMES LLC	\$306,672	\$464,900	64 EMMA DR	WENATCHEE
BRANNON MICAH L & PAYNE M	BLAESING SCOTT T	\$343,060	\$460,000	23 N GARFIELD AVE	WENATCHEE
BRANIN WILLIAM D	DAVIS EDWARD E	\$457,950	\$460,000	328 E NIXON AVE	CHELAN
SIPES STEPHANIE L	ELDRED CAROL J	\$316,141	\$460,000	608 S ELLIOTT AVE	WENATCHEE
CHRISTEN HANNAH M & LEFLER RYAN W	SAUNDERS MICHAEL J	\$373,718	\$452,000	708 KITTITAS ST	WENATCHEE
CARRILLO ESCOBEDO ERIK & ARCEO	BENSON ROBERT C	\$410,496	\$449,000	1119 GLENWOOD AVE	WENATCHEE
ADRIANA R GET COOKENG LLC	RAINSBERGER AMANDA	\$249,023	\$440,000	1902 W PROSPECT ST	CHELAN
HALCOMB GARY & LISA	SAGE HOMES LLC	\$294.957	\$435,900	72 EMMA DR	WENATCHEE
DAVIS TERA & DONALD	HALL THOMAS M	\$273,215	\$435,000	1221 9TH ST	WENATCHEE
ERLENBACH JORDAN W	DRETKE LAYNE	\$350,115	\$435,000	212 ELBERTA AVE	CASHMERE
HOBBS MARK R	JAEGER JARED S ETAL	\$380,151	\$434,500	728 SCHONS PL	WENATCHEE
KORFIATIS KOREY R & FLICKA R	ROBINSON STEVEN & JULIE	\$396,480	\$434,000	2 S GARFIELD AVE	WENATCHEE
RENO STACY V & MICHAEL J	SAGE HOMES LLC	\$273,895	\$432,900	88 EMMA DR	WENATCHEE
STENBERG TODD & SHAWNETT	COOK LINDA	\$228,590	\$425,000		LAKE WENATCHEE
DOVICH LARRIE L & GEORGEA L	BAKER ZACHARY J & WILLIS MEGAN	\$300,889	\$420,500	314 SUNSET AVE	WENATCHEE
MCKEOGH MICHAEL J	BRUGGMAN JOANNE M	÷	÷		
SPRINGER JOHN & MEGAN	FRANKLIN LILLIE M	\$253,288	\$420,000	1309 MILLERDALE AVE	CASHMERE
		\$386,678	\$415,000	104 QUAIL LN	
		\$74,970	\$405,000		
SAVVYCAKES LLC ZUVELA TERESA A	LATHAM LUENNA C SAGE HOMES LLC	\$382,587 \$271,017	\$400,000 \$397,000	623 ORONDO AVE 106 EMMA DR	WENATCHEE
PHILIPS ELI R & MADELENE J	SAGE HOMES LLC	\$271,017	\$396,900	11 EMMA DR	WENATCHEE
KELLEY MICHAEL G	MC GLOTHERN CYNTHIA A	\$330,635	\$380,000	25 N GARFIELD AVE	WENATCHEE
HERNANDEZ MIKAEL & JUSTINE	HERNANDEZ VALENTE P	\$276,823	\$375,000	500 LEWIS ST	WENATCHEE
SPANGENBERG DINA K	KRAUSE CHARLES W & EVALYN S	\$300,496	\$365,000	342 N SHORE CT	MANSON
KAZEN CURTIS & KRISTAL M	MOSER CHARLES H	\$308,639	\$360,000	1819 5TH ST	WENATCHEE
	-	-	+	: :	
ULIBARRI ELEANOR HARTKE ISAAC ETAL	CREECH TALYNN & JOSHUA HUGHES CRYSTAL L	\$228,446	\$350,000	1120 8TH ST	WENATCHEE
	-	\$284,836	\$350,000	1336 2ND ST	
MELBY JONATHAN L & ASHLEE T ETAL	WOOD DAWN R & CHRISTIAN B	\$246,470	\$350,000	3064 MONTEREY DR	MALAGA
TOBIN JOHN J & CANDY K	COLUMBIA RIVER RANCH LLC	\$320,952	\$350,000	387 RAVENS HOME LN	
SPAUDE JOHN	SPIETZ NEIL L & AMY L	\$245,228	\$345,000	280 SADDLEHORN LN	
	KRAUSE CHARLES W & EVALYN S	\$300,496	\$343,000	342 N SHORE CT	MANSON
AHRENS LIVING TRUST		\$357,000	\$340,000	209 BLUEBELL LN	CHELAN
OVERLAKE VIEW LLC		\$190,464	\$335,000	TOTEM POLE RD	MANSON
CUEVAS VANESSA	VAUGHAN STEVEN & TONYA	\$221,540	\$330,625	1112 ROSEWOOD AVE	WENATCHEE
	ASSEMBLY OF GOD CHRIST CENTER	\$278,321	\$325,000	404 ELBERTA AVE	CASHMERE
FRAZIER KENDALL B	WATER WORKS PROPERTIES LLC	\$223,256	\$325,000	322 W WOODIN AVE	CHELAN
PULIDO FABIAN & VANESSA	WATER WORKS PROPERTIES LLC	\$223,256	\$325,000	322 W WOODIN AVE	CHELAN
OEHMCKE RICHARD & DEBORAH	FRANK ROSS	\$234	\$325,000	UNASSIGNED	LEAVENWORTH
PUGET SOUND QUALITY CONSTRUCTION INC	SELECT HOMES INC	\$313,300	\$320,000	251 APPLE AVE	CHELAN
MAKXIMENKO TESSA S	SCHMITZ GENE	\$285,806	\$312,000	1010 CASCADE ST	WENATCHEE
HALEMEIER JANETTE J ETAL	WALLA MERLY V & CARROLL C	\$278,511	\$309,900	20 S DELAWARE AVE	WENATCHEE
ORLANDO CATHLEEN & GARY	HARDING PATRICIA ANN	\$161,424	\$305,000	921 PINE ST	LEAVENWORTH
LARSEN TAD K & CASEY LYNN A	MARTINEZ ORTIZ ALFREDO & SANDRA D	\$199,290	\$294,000	102 LOOKOUT WAY	CHELAN
LEON MICHAEL & LISA	HIGHBROW DEVELOPMENT MANAGEMENT	\$172,186	\$285,000	360 DIEDE HILLS LN	WENATCHEE
WINKLEY TYLER & CHRISTINA	CHELAN LOOKOUT LLLP	\$214,200	\$274,000	1406 COTTAGE LN	CHELAN
	•				
JACOBS ARLIE L & MELISSA A	JACOBS DEBBIE	\$242,760	\$272,348	129 BLUEBELL LN	CHELAN

Licenses May 2021					
WENAT	СНЕЕ				
Kaley Marie Brodie	Kaley Marie Brodie				
Beauty Salons	314 S Mission St.				
Gonzalez Cleaning Service	Guadalupe Olga Gonzalez				
Janitorial Services	369 Terminal Ave.				
Glimmer and Shine Housekeeping Services	Mayra Andrea Mercado				
Janitorial Services	1111 Appleland Drive				
Glisten Esthetics	Kristen L. Mcneill				
Beauty Salons	1028 N Wenatchee Ave. STE 106				
Rella Cups & Craft Shop, LLC					
Women's Clothing Stores	402 N Franklin Ave.				
JP&P Custom Coatings LLC					
New Single-Family Housing Construction (except For-Sale Builders), Painting and Wall Covering Contractors	808 Booie CT Apt. C				
U-Collection Site, LLC					
Administrative Management and General Management Consulting Services, All Other Miscellaneous Ambulatory Health Care Services	516 N Chelan Ave.				
Dynamic Ceramic / Wenatchee Detail Man LLC					
Car Washes	730 S Wenatchee Ave. Building 730				
EAST WEN	NATCHEE				
Milians Multi-Services	Alexander Bernal- Rammirez				
Siding Contractors	111 S Texas Ave.				
Little Deets Rentals					
All Other Consumer Goods Rental	3976 NE Vista Del Rey Dr				
Eastmont Roofing LLC					

New Business

Nail's by Mai	Huong Mai Worley
Nail Salons	511 Valley Mall Parkway, D6
Susan Wall Realtor LLC	
Offices of Real Estate Agents and Brokers	125 33rd St. NW
Eastmont Roofing	Felimon Boyer Torres
Roofing Contractors	612 N Jonathan Ave.
Bybee Construction LLC	
New Single-Family Housing Construction (except For-Sale Builders)	2010 Sunset Hwy.
	Nail SalonsSusan Wall Realtor LLCOffices of Real Estate Agents and BrokersEastmont RoofingRoofing ContractorsBybee Construction LLCNew Single-Family Housing Construction (except For-Sale)

Roofing Contractors

SEE PAGE 16

612 N Jonathan Ave.

TOP PROPERTIES – CHELAN COUNTY April 2022 – continued from page 15

Buyer	Seller	Market Price	Sale Price	Street	City
SIVERTSEN KRIS & MELISSA ETAL	ESPIRITU NATHAN R & BAHAR	\$196,950	\$270,000	285 GLORY VIEW LN	MANSON
OVERLAKE VIEW LLC	MORRIS ANDREA A	\$186,000	\$265,000	TOTEM POLE RD	MANSON
PENNYMAC LOAN SERVICES LLC	BROOKS ANDREA & TRISTAN ETAL	\$338,027	\$264,000	3168 MONTEREY DR	MALAGA
NICHOLS TYLER & KAYLA	SELECT HOMES INC	\$313,300	\$250,000	207 VIEWLAND WAY	CHELAN
THOMAS STEVEN B & MARY A	DOBSON DAVID T ETAL	\$400,371	\$235,000	104 SPADER BAY RD	CHELAN
ALLEN CREEK FOREST LLC	PHILIPPS ENTERPRISES INC	\$84,600	\$230,000	UNASSIGNED	PESHASTIN
JOHNSON JEFFREY	FRANZ SCOTT & MERIDITH	\$125,000	\$229,000	113 HILLCREST PL	CHELAN
BARKER MICHELLE B	HUTCHISON FARRELL G	\$172,718	\$225,000	218 SAN REMO LN	CHELAN
WRIGHT RUSSELL	BICKFORD JAKOB M & ANNA R	\$125,000	\$225,000	4705 OLD MONITOR RD	MONITOR
COLLUM CHRISTIAN M & HEATHER S	LEIGH DIANE	\$269,488	\$224,000	1956 MANSON BLVD	MANSON
WALLACE ERICK & KELLY M	SHAW JACK & JUDY	\$125,000	\$215,000	142 CREST DR	CHELAN
EICHELBERGER DAVID & LAURIE	HOSKING TARA & BRADEN	\$257,529	\$210,000	3170 GUDMUNDSON RD	
BIRD MICHAEL A	HJI CHELAN LLC	\$134,328	\$199,000	322 W WOODIN AVE	CHELAN
ENTIAT ADVENTURES LLC	SMT DEVELOPMENT CO LLC	\$179,959	\$195,960	UNASSIGNED	CHELAN
GRUDIER ADELYN J	SIEGEL JERRY A	\$126,403	\$190,000	1702 CLARK DR	WENATCHEE
DOERFLINGER DANE R & YONKOW NIKOLINA M		\$120,403	\$190,000	UNASSIGNED	LEAVENWORTH
	BONAGOFSKY DAN		-		
DODRILL ASHLEY N & RICHARD	EDMONDS JOHN T	\$354,267	\$189,000	6760 CAMPBELL RD	PESHASTIN
KOSKI MATTHEW A & SIERRA E	LANE DAVID W & WENDY R	\$129,613	\$184,000	10 S COVE AVE	WENATCHEE
HOLMES JAMIE K	WILSON STEVE	\$114,000	\$168,000	131 FAIR WAY	CHELAN
HULTIN TREVOR & VIRGINIA	MC COY RICK & LISA	\$131,804	\$160,000	3905 SUNRIDGE LN	WENATCHEE
JARBEAU THOMAS R & WEST THERESA M	HODGES RICHARD P & TAMARA	\$79,056	\$153,500	26101 BRONCO LN	PLAIN
JARBEAU THOMAS R & WEST THERESA M	HODGES RICHARD P & TAMARA	\$140,741	\$153,500	26102 BRONCO LN	PLAIN
GUERRO LIMA ALVARO	MATHISON WALTER S	\$205,175	\$150,000	700 CASHMERE ST	WENATCHEE
VOLKMANN ROGER & SUSAN	NETAY INC	\$279,847	\$150,000	UNASSIGNED	WENATCHEE
TUTINO CONSTRUCTION LLC	WAPATO HERITAGE LLC	\$360,048	\$148,500	408 N MADELINE RD	MANSON
WELLS NITSO JANNIE	SSM FORTY INVESTMENT INC	\$124,500	\$144,950	W WOODIN AVE	CHELAN
WARREN MATTHEW L & CORI N	HABREHAB LLC	\$125,000	\$140,000	116 HILLCREST PL	CHELAN
YOST GAVIN	SUNSET MARINA LLC	\$124,500	\$137,950	W WOODIN AVE	CHELAN
TINCHER TINA G & CHRISTOPHER P ETAL	BENNER JOHNNY L ETAL	\$228,480	\$137,500	UNASSIGNED	LEAVENWORTH
MILLER VICTORIA	PHEASANT HILLS ESTATES LLC	\$306,672	\$135,000	64 EMMA DR	WENATCHEE
HALCOMB GARY & LISA	PHEASANT HILLS ESTATES LLC	\$294,957	\$135,000	72 EMMA DR	WENATCHEE
RENO STACY V & MICHAEL J	PHEASANT HILLS ESTATES LLC	\$273,895	\$135,000	88 EMMA DR	WENATCHEE
WILLIS SCOTT & CARIE	PHEASANT HILLS ESTATES LLC	\$291,814	\$135,000	94 EMMA DR	WENATCHEE
ZUVELA TERESA A	PHEASANT HILLS ESTATES LLC	\$271,017	\$135,000	106 EMMA DR	WENATCHEE
PHILIPS ELI R & MADELENE J	PHEASANT HILLS ESTATES LLC	\$271,017	\$135,000	11 EMMA DR	WENATCHEE
LANGE ANDREW	SUNSET MARINA LLC	\$124,500	\$131,950	W WOODIN AVE	CHELAN
NORTHWEST CAPITAL LEASING INC	SUNSET MARINA LLC	\$124,500	\$131,950	W WOODIN AVE	CHELAN
ALLEN DEREK J & SARA E	BEAUPRE EDWARD	\$150,737	\$130,000	25308 SADDLE ST	PLAIN
CASTRO AUDIAS & GONZALEZ RIOS				-	
ALEJANDRA	GEORGE DEBORAH E	\$69,930	\$120,000	UNASSIGNED	WENATCHEE
DAHL DAVID R	SWANSTON DONALD & PAMELA	\$69,098	\$99,000	W WOODIN AVE	CHELAN
PIEROTTI KEVIN	BRYSON BRENDA & JIM BAYLES	\$69,098	\$97,000	W WOODIN AVE	CHELAN
DOMSER TRAVIS E & KARLA M	SSM FORTY INVESTMENT INC	\$69,098	\$93,950	W WOODIN AVE	CHELAN
DART DEREK	DART ANTHONY D	\$355,927	\$90,000	21 CLOVER LN	CASHMERE
PATINO JUAN M & YESENIA	MILLER CHAD A	\$171,253	\$80,000	311 S WASHINGTON ST	CHELAN
BARRETT PATRICK E & CANOY BARRETT PATRECE E	SSM FORTY INVESTMENT INC	\$59,760	\$74,950	W WOODIN AVE	CHELAN
NIEBLING TIMOTHY M & JACKIE F	HANSEN DOUG & JOAN	\$60,284	\$65,291	5085 WHISPERING RIDGE DR	WENATCHEE
FLORES OSCAR JORGE & LEOVIGILDA	AMBROCIO BULMARO	\$94,290	\$64,210	6125 HAY CANYON RD	CASHMERE
SCHWARTZ ROBERT M & REBECCA A	ADAMS JOSEPH	\$64,477	\$45,000	611 N WESTERN AVE	WENATCHEE
MC MAHON DWAYNE A & DEBORAH M	PIPER DAVID & RODNEY	\$9,315	\$30,000		
BURGESS WILLIAM E	BURGESS BURGESS HARRIS LLC	\$180	\$24,400	UNASSIGNED	LAKE WENATCH
ENTIAT ADVENTURES LLC	NORTH SUGARBEE LLC	\$179,959	\$14,040	UNASSIGNED	CHELAN
GRAMS RODNEY G	JONES DALE ETAL	\$48,880	\$14,000	UNASSIGNED	CASHMERE
GRAMS RODNEY G	JONES DALE ETAL	\$598,327	\$14,000	4909 SELFS MOTEL RD	
PETERSONS WATERFRONT OWNERS		\$096, <i>321</i> \$0	÷	103 N PARK & WOODIN	
ASSOCIATION	CHELAN COUNTY TAX TITLE		\$264 \$211	AVE 103 N PARK & WOODIN	UTELAN
HARB EASA JOHN	CHELAN COUNTY TAX TITLE	\$3,500	\$211	AVE	UTELAN
PETERSONS WATERFRONT HOA	CHELAN COUNTY TAX TITLE	\$1,050	\$95	AVE	CHELAN
JACK TINA	CHELAN COUNTY TAX TITLE	\$499	\$19	103 N PARK & WOODIN	CHELAN

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Gasoline Stations with Convenience Stores,	ort Acres Ln.
Gasoline Stations with Convenience Stores,	
,	
Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing	V Woodin Ave.
Easy Does It LLC	
Other Services to Buildings and Dwellings, Janitorial 238 W Services	Nixon Ave. Apt.



Need to promote your event? Have you thought about

NCWMarket.com the best online promotion available in North Central Washinghton win the Sheriff's seat – he later referenced how Jennifer Tyler was terminated shortly after running against Burnett in 2018 – he says that those concerns don't deter him from running.

Two Candidates Vie for Sheriff's Seat

"Having friends and family in law enforcement, they said the same thing too, that 'your agency has a reputation of being retaliatory and you could probably be facing the same.' I certainly hope that's not the case. I do believe that Brian is professional, I do believe that you can keep the campaign civil. And my resume and my background speak for itself."

Some key issues Morrison

hopes to focus on include the housing crisis within Chelan County, increase staffing within the Special Investigation Unit, battling the opioid epidemic and escalated fentanyl usage, and decrease the rise in burglaries.

"It seems like we are having people come from outside of the counties to come here and commit crimes and we have to figure out a way to track them better."

State primaries will be held on August 2, 2022. To learn more about Chelan County candidates running for the midterm elections of 2022, visit https://voter.votewa.gov/ CandidateList.aspx?e=877.

TOP PROPERTIES DOUGLAS April 2022

FARM								
Grantor	Sale Price	Street						
C & O NURSERY	PUBLIC UTILITY DISTRICT No. 1 of douglas County	\$1,897,000	US 97					
WELTON ORCHARDS & STORAGE LLC	LOLOS, CALLIE ANN Chestnut & Nickolas George	\$625,000	2801 4TH ST SE					
CRANE &, BARCLAY B	STATE OF WASHINGTON Dept of Fish & Wildlife	\$580,000						
MILLER, JULIE	PETRIFIED CANYON LLC	\$400,000	1074 PALISADES RD					
WELTON, LILLIAN I	HANDLEY, ANDY & SHANE	\$375,000	3071 4TH ST SE					
MARDEN REVOCABLE TRUST	JLPN ORCHARD LLC	\$330,000						
HOMAD, JANET L	HOMAD, GARY	\$256,000	300 RD M SW					
HARDWAY HOLDINGS LLC	GAY, JOHN GLEN & Donna karen	\$252,500	237 S Partridge LN					
BLUE JAY ORCHARDS INC	MARDEN, DAVID & Michelle	\$250,000	SINGLETON RD					
DIAL, DAVID L & KATHLEEN A	DIAL, LANCE & Rachael D	\$80,000	52 CEDAR AVE					
GRIFFIN, JANICE	DUTCH HENRY LLC	\$60,000						
KENFIELD, DENNIS J	LARSON, LADEAN Lorena & Travis William	\$55,000						
MATTHIESEN, ROBERT A	KING, JEFFREY & CHELA	\$45,000						
DALING, EDMUND H & LINDA K	RINKE, CHRIS & KARI	\$5,000	1242 W BASELINE RD					

COMMERCIAL

Grantor	Grantee	Sale Street		Description
337 VALLEY MALL PARKWAY LLC	PEOPLES BANK	\$1,500,000	337 VALLEY MALL PKWY	WELLS FARGO BANK
EATON, EDWIN & MELISSA	FRYHOVER Family Holdings LLC	\$10,000	180 ROCK ISLAND RD	VIRGIL HUTCHINSON MEMORIAL BUILDING

BANKRUPTCY FILINGS OF MAY 2022



Located at Highway 2 and Icicle Road.

Adventure Park's Alpine Rollercoaster Gains Traction... Literally

By Megan Sokol, Staff Writer

LEAVENWORTH – After contending with rising building costs and supplychain issues, construction for Adventure Park's Alpine rollercoaster begins to take shape.

Adventure Park has been a highly contested topic in Leavenworth, one that has a rich history of legal contention and pushback especially from Friends of Leavenworth, a group that was originally formed from the pressure Adventure Park brought to concerned Icicle Road residents.

The Adventure Park project started in October of 2017 after business owner, Larry Langston offered to sell his property on the intersection of US-2 and Icicle Road, to D.R. Moffett and Associates.

Business partners David Moffett and John Sutherland proposed what is now known as Adventure Park, appealing to the City of Leavenworth to annex Langston's property.

The city approved the annexation and the conditional use permit, ensuing an appeal to the hearing examiner on Nov. 6, 2019 and eventually a meeting on Jan. 21, 2020 with the Chelan County Superior Court Judge Brandt. All proved to be unsuccessful in deterring the new Alpine rollercoaster.

Secretary for Friends of Leavenworth Chris Clark shared that she moved out of her home on Icicle Road due to the potential increase in noise that the park would create.

Clark never thought that this development would be approved by the city and was shocked when it was.

"I was heartbroken when that came up, and I didn't even think it would really come about," Clark said.

She believes that the parking issues on Icicle Road will only get worse once Adventure Park is finished and that the consequences of the park will outweigh the benefit it may bring.

"Isn't 2 million tourists a year enough? This is a very small community physically. It is not Seattle or Portland," Clark said. "There's a limit, you can't just keep expanding [indefinitely]. Nobody comes here for a big city atmosphere."

John Sutherland is excited for the development and claims that he has not heard any more complaints about Adventure Park. He disclosed that he recently moved to a house close to the Alpine rollercoaster.

Sutherland hopes to open Adventure Park by December 2022, or early 2023 at the very latest. Construction of the Alpine rollercoaster should wrap up by June or July of 2022.

Sutherland explained the testing process for the Alpine rollercoaster would include a few runs with testing dummies, along with a thorough safety inspection.



Bankruptcies are filed under the following chapter headings.

Chapter 7 – Debtor gives up nonexempt property and debts are discharged. This does not require a repayment plan unlike a chapter 13 bankruptcy filing.

All reports are compiled through the U.S. Bankruptcy court in Spokane.

Chelan County Chapter 7

Johnny Douglas Harmon. 1450 Castlerock Ave Apt 1012, Dacia Francis Canup. 709 11th Street NE East Wenatchee, WA 98802. Filed May 11.

REDUCE REUSE RECYCLE

Wenatchee, WA 98801. Filed May 6.

Robert S Garcia. 3096 Riviera Blvd Malaga, WA 98828. Filed May 10.

Mirle Maria Acton. P.O. Box 3555 Wenatchee, WA 98807. Filed May 17.

Douglas County Chapter 7

CONTINUED FROM PAGE 4

Microsoft Data Center in Malaga

their stipend would be.

The search for property began in 2020. Larsen expressed the CDPA's desire for this land to be utilized for development in the near future.

"The demand for data centers is huge across the country, across the world, because so much data is in the cloud, which means it has to be stored somewhere, so a data center will be the ultimate use for this property."

The new data center would provide a closer job site to Microsoft workers who currently commute to Quincy. It would also provide tech opportunities for the existing labor pool in Wenatchee.

LABOR AREA MARKET

WENATCHEE BUSINESS JOURNAL / NCWBUSINESS.COM

JUNE 2022

Wenatchee MSA (Chelan and Douglas Counties) Labor Area Summary – April 2022

Overview

Page **18**

This report provides an update on the Wenatchee Metropolitan Statistical Area (MSA) economy using not seasonally adjusted, nonfarm employment and civilian labor force data. Analysis focuses on year over year (April 2021 and April 2022) and average annual data changes (between 2020 and 2021).

Unemployment rates

Civilian Labor Force (CLF) data show that Washington's not seasonally adjusted average annual unemployment rate dropped from 8.5 percent in 2020 to 5.2 percent in 2021. Between April 2021 and April 2022,the rate dropped from 5.4 to 3.5 percent, a drop of one and nine-tenths percentage points.

In the Wenatchee MSA, the average annual unemployment rate fell from 8.2 percent to 5.4 percent between 2020 and 2021. Year over year, unemployment rates have declined for the past 13 consecutive months (April 2021 through April 2022). The April 2022 reading of 4.6 percent was one and one-tenth percentage points less than the 5.7 percent rate in April 2021

Wenatchee MSA unemployment rates, not seasonally adjusted Washington state, January 2020 through April 2022. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)



The Wenatchee MSA's unemployment rate fellby one and one-tenth percentage points between April 2021 and April 2022.

Total nonfarm employment

Between 2020 and 2021, estimates indicate that Washington's labor market provided 81,100 more nonfarm jobs, an average annual increase of 2.5 percent.

Year over year, Washington's nonfarm market contracted from April 2020 through March 2021 prior to expanding from April 2021 through April 2022.

This April, business and government organizations statewide tallied 3,506,200 jobs (not seasonally adjusted) compared with 3,319,400 in April 2021, up by 186,800 jobs and 5.6 percent.

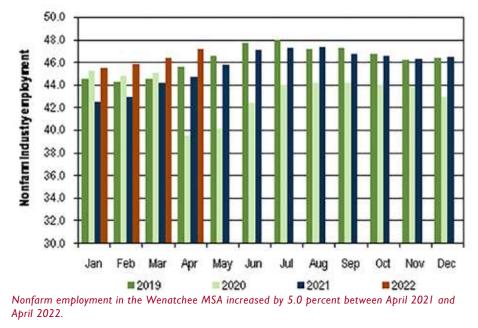
The Wenatchee MSA's economy added 2,300 jobs during 2021, a 5.3 percent upturn,

more robust thanWashington's 2.5 percent growth rate between 2020 and 2021. Year over year, the Wenatchee MSA's nonfarm market contracted for 12 months (April 2020 through March 2021) prior to employment increases during the past 13 months (April 2021 through April 2022).

This April, total nonfarm employment netted 2,500 more jobs than the 44,700 jobs tallied in April 2021, a 5.6 percent increase.

In fact, the two-county Wenatchee MSA economy provided 1,600 more nonfarm jobs (up 3.5 percent) in April 2022 (47,200 jobs) than inApril 2019 (45,600 jobs), an indication that the local nonfarm market has rebounded to levels above the pre-COVID era.

Wenatchee MSA nonfarm industry employment, not seasonally adjusted, in thousands Washington state, January 2019 through April 2022. Source: Employment Security Department/LMEA; Current Employment Statistics (CES)



Wenatchee MSA labor force and industry employment, not seasonally adjusted Washington state, April 2022. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS), Current Employment Statistics (CES)

				Change		Percentchange
	Palinkary	Revised	Revised	Wap-22	Apr-21	Apr-21
Wesatches USA	Apr-22	Mar-22	Apr21	Apr-22	Apr-22	Apr-22
Labor force and a semploy ne st						
Civilan abor force	65,045	66,092	63,489	-1,047	1,556	2.5%
Resident employment	62,069	62,442	59,858	-373	2,211	3.7%
Une mployment	2,976	3,650	3,631	-574	-655	-18.0%
Une mployment rate	4.6	5.5	5.7	-0.9	-1,1	· · · · · · · · · · · · · · · · · · ·
lades try employment (as mbe is are is those	sards)					
Total norfarm 1	47.2	46.4	44.7	0.8	25	5.6%
Total private	37.9	37.4	35.9	0.5	2.0	5.6%
Goods producing	6.0	5.9	5.6	0.1	0.4	7.1%
Mining, logging and construction	3.3	3.2	3.1	0.1	0.2	6.5%
Manufacturing	2.7	27	25	0.0	0.2	8.0%
Service providing	41.2	40.5	39.1	0.7	21	5.4%
Private services providing	31.9	31.5	30.3	0.4	1.6	5.3%
Trade, transportation, warehousing and utilities	10.0	10.0	9.5	0.0	0.5	5.3%
Petal trade	6.7	6.8	6.4	-0.1	0.3	4.7%
Education and health services	8.1	8.0	7.9	0.1	0.2	2.5%
Leisure and hospitality	6.6	6.4	5.9	0.2	0.7	11.9%
Government	9.3	9.0	8.8	0.3	0.5	5,7%
Federal government	0.9	0.8	0.8	0.1	0.1	12.5%
State government	1.1	1.0	1.1	0.1	0.0	0.0%
Local government	7.3	7.2	6.9	0.1	0.4	5.8%
Workers in labor/management disputes	0.0	0.0	0.0	0.0	0.0	

Excludes proprietors, self-employed, members of the armed services, workers in private households and agriculture. Includes all full- and part-time wage and salary workers receiving pay during the pay period including the 12th of the month. Columns may not add due to rounding.

The Wenatchee MSA nonfarm market provided 47,200 jobs in April 2022, a gain of 2,500 jobs since April 2021.

Employment and unemployment

Washington's Civilian Labor Force (CLF) edged downward by 15,964 residents (a -0.4 percent downturn) from 2020 to 2021.

Virtually all this contraction occurred in the first half of 2021. Since then, the CLF has either stabilized or expanded from July 2021 through April 2022. Recently, Washington's labor force grew by 156,567 residents (up 4.1 percent), from 3,858,704 residents in April 2021 to 4,015,271 in April 2022.

The Wenatchee MSA's CLF revived from 66,257 residents in 2020 to 66,781 in 2021, a0.8 percent upturn. Year over year, the local Civilian Labor Force has expanded in each of the past 11 months (June 2021 through April 2022).

The good news: the Wenatchee MSA's labor forceposted year-over-year CLF increases faster that CLF growth rates statewide from June through December of last year.

The concerning news: this rapid growth in the local labor force has slipped behind CLF growth rates statewide from January through April 2022 – a trend to watch in the months ahead.

Recently, the local labor force escalated

Nonfarm industry employment

Year over year, the Wenatchee MSA's nonfarm market contracted for 12 months (April 2020 through March 2021) prior to employment increases during each of the past 13 months (April 2021 through April 2022).

Between April 2021 and April 2022, total nonfarm employment in Chelan and Douglas

from 63,489 residents in April 2021 to 65,045 in April 2022, a 2.5 percent upturn. Also, the resident employment growth pace of 3.7 percent is noteworthy. It shows that 2,211 more Chelan or Douglas County residentswere employed in April 2022 than in April 2021; and it likely indicates that more employed residents are either commuting or teleworking to jobs outside of Chelan or Douglas counties. Finally, the number of unemployed residents in the Wenatchee MSA declined dramatically from 3,631 inApril 2021 to 2,976 in April 2022, a -18.0 percent decrease. In effect, the 2.5 percent CLF expansion combined with this -18.0 percent drop in the number of unemployed caused the Wenatchee MSA's unemployment rate to fall from 5.7 percent in April 2021 to 4.6 percentthis April.

Another modestly encouraging economic indicatoris that the Wenatchee MSA's Civilian Labor Force (CLF) in April 2022 (65,045 residents) was 72 residents (0.1 percent) greater than the 64,973 residents in the labor force back in April 2019 (three years ago). This indicates that the local labor force has expanded slightly above its pre-COVID-era level.

by Pacific Appraisal Associates shows that the number of closed sales of single-family homes or condominiums in the first four months (January through April) of 2021 compared with the first four months of 2022 in the Wenatchee market (i.e., in Wenatchee, Malaga, East Wenatchee, Orondo and Rock Island, WA) declined by -16.1 percent, falling from 280 closed sales in the first four months of 2021 to 235 in the corresponding period this year (down by 45 sales).



Donald W. Meseck, Regional Labor Economist Employment Security Department Kittitas County WorkSource, 510 N. Pine Street, Ellensburg, WA 98926 Phone: (509) 607-3267; E-mail: dmeseck@esd.wa.gov Website: https://esd.wa.gov/labormarketinfo counties (the Wenatchee MSA) increased from 44,700 to 47,200 jobs, a 2,500 job and 5.6 percent upturn, identical to Washington's nonfarm job growth rate between the Aprils of 2021 and 2022.

Summaries of employment changes/ trends between April 2021 and April 2022 for three local industries (construction, retail trade, and leisure and hospitality) are provided as follows:

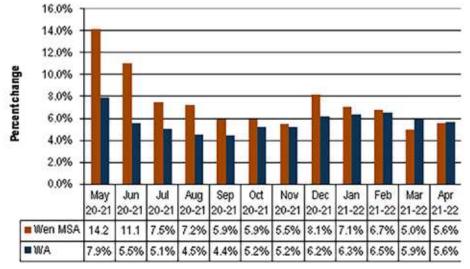
• In the mining, logging and construction category, most jobs are in "construction." Year over year, employment in the Wenatchee MSA's construction industry has expanded for 17 consecutive months (December 2020 through April 2022).

This April, construction provided approximately 3,300 jobs in the MSA, a 200 job and 6.5 percent advance over the 3,100 jobs tallied in April 2021. Also, the April 2022 Real Estate Snapshot newsletter published

However, the number of active listings has risen sharply, from 35 listings in April 2021 to 57 in April 2022 (up by 27 listings and 62.9 percent) – so more units are currently "on the market."

Reference home prices in the Wenatchee market; they've been surging. This Real Estate Snapshot newsletter stated that the median sales price of homes/condos sold in the Wenatchee market accelerated from approximately \$400,000 in Year-to-Date (YTD) in April 2021 to \$490,000 YTD in April 2022, a jump of 22.5 percent.

Across Washington, construction employment has been rising, year over year, for 13 consecutive months (April 2021 through April 2022) but at growth rates somewhat less robust than in the Wenatchee MSA. Wenatchee MSA and Washington state total nonfarm employment changes Washington state, state, May 2020 through April 2022. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)





Approximately 7,100 (68.9 percent) of the 10,300 jobs added in Washington's construction industry between the Aprils of 2021 and 2022 were with specialty trade contractors (i.e., roofing contractors, electrical contractors, plumbing contractors, painting/wall covering contractors, etc.).

• Estimates indicate that retail trade employment in the Wenatchee MSA rose by 4.7 percent (up 300 jobs) between April 2021 and April 2022, from 6,400 jobs to 6,700, respectively. Year over year, retail trade employment in the Wenatchee MSA increased in 15 of the past 16 months (with a -3.1 percent dip between January 2021 and January 2022).

The retail trade sector is comprised of the following subsectors: motor vehicle and parts dealers, furniture and home furnishing stores, building material and garden supply stores, food and beverage stores, health and personal care stores, clothing and clothing accessories stores, general merchandise stores, and other retail trade businesses (i.e., internet shopping). Across Washington, retail trade employment has netted year-over-year gains for 21 consecutive months (August 2020 through April 2022).

Current estimates indicate that Washington's retailers tallied 401,100 jobs this April versus 393,600 in April 2021, a 7,500 job and 1.9 percent upturn. Approximately 8,100 new jobs were generated statewide between April 2021 and April 2022 at "other retail trade" establishments (up 6.1 percent).

This "other retail trade" category includes firms engaged in electronic or on-line shopping. Conversely, food and beverage stores lost 2,000 jobs (-2.8 percent) statewide between the Aprils of 2021 and 2022.

◆ COVID-19-related layoffs in leisure and hospitality were more severe than layoffs in any other Wenatchee MSA industry during 2020. In fact, of the 2,900 nonfarm jobs lost in 2020 across the MSA, 1,600 jobs, or 55.2 percent, were in the leisure and hospitality sector.

Conversely, re-hiring in the local leisure and hospitality industry was stronger than re-hiring in any other Wenatchee MSA industry during 2021. Of the 2,300 nonfarm jobs gained in 2021 across the MSA, 900 jobs, or 39.1 percent, were in the leisure and hospitality sector. Year over year, employment in the local leisure and hospitality industry has increased from April 2021 through April 2022.

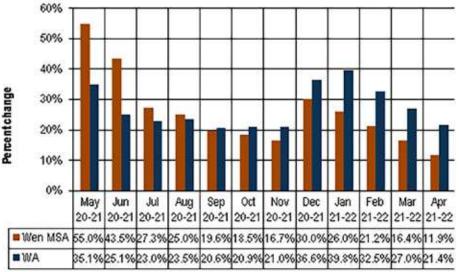
Between April 2021 and April 2022, leisure and hospitality (primarily hotels, eating and drinking places, and amusement and recreation services) added 700 jobs across the MSA, a lively 11.9 percent upturn, as employment revived from 5,900 jobs to 6,600. Leisure and hospitality businesses added more jobs to the local nonfarm economy between the Aprils of 2021 and 2022 than any other major industry, accounting for 28.0 percent of total nonfarm growth during this timeframe. Still, the number of leisure and hospitality jobs in the two-county Wenatchee MSA this April (6,600) was 100 less than the 6,700 jobs tallied in the pre-COVID era of April 2019. Hence, as of April of this year, the local leisure and hospitality sector has not quite recovered the total number of jobs lost since the COVID-19 pandemic began.

Employment in Washington's leisure and hospitality industry has also expanded in each of the past 13 months (April 2021 through April 2022).

Statewide, leisure and hospitality employment elevated 21.4 percent between the Aprils of 2021 and 2022 with accommodation businesses (within this leisure and hospitality sector) rising by 34.2 percent, from 22,500 jobs in April 2021 to 30,200 this April.

on employment changes Washington

Wenatchee MSA and Washington state leisure and hospitality employment changes Washington state, May 2020 through April 2022. Source: Employment Security Department/LMEA; Current Employment Statistics (CES)



Year over year, employment in the Wenatchee MSA's leisure and hospitality industry has increased from April 2021 through April 2022. Employment in Washington's leisure and hospitality industry has also expanded in each of the past 13 months (April 2021 through April 2022).

Agricultural employment / production

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act. Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends at the county level. In September 2021, revised average annual QCEW data for calendar year 2020 became available. An analysis of industry employment changes from 2010 through 2020 shows that in Chelan County:

◆ Total covered employment rose from 38,179 in 2010 to 40,871 in 2020, a 2,692 job and 7.1 percent upturn with an annualized growth rate of 0.7 percent. However, agricultural employment (a subset of total covered employment) decreased from 8,983 jobs in 2009 to 8,708 in 2020, a 275job and -3.1percent downtrend with an annualized loss rate of -0.3 percent. In 2010, Chelan County's agricultural industry accounted for 23.5 percent of total covered employment; but ten years later in 2020, this industry provided only 21.3 percent of total covered employment countywide. Hence, the agricultural share of total covered employment fellby two and two-tenths percentage points (from 23.5 to 21.3 percent) in Chelan County during this ten-year period.

 Total covered wages (not adjusted for inflation) rose from \$1.23 billion (in 2010) to \$1.88 billion (in 2020), a \$649.5 million and 52.6 percent upturn with an annualized growth rate of 4.3 percent. The agricultural payroll (a subset of total covered wages) advanced from \$171.8 million in 2010 to \$279.1 million in 2020, a \$107.3 million and 62.5 percent uptrend with an annualized growth rate of 5.0 percent. In 2010. Chelan County's agricultural industry accounted for 13.9 percent of total covered wages, and by 2020, agricultural wages tallied 14.8 percent of total covered payroll; meaning that the agricultural share of total nonfarm payroll advanced a marginal nine-tenths of a percentage point (from 13.9 to 14.8 percent) during this timeframe. Hence, the agricultural share of wages (versus total covered payroll) showed a marginal upturn, whereas agricultural employment trends showed that the agricultural industry has become less influentialin Chelan County's economy (when comparing the agriculture/total covered employment ratios in 2010 and in 2020). Certainly, agriculture is still a seasonal industry in Chelan County, but anecdotal evidence indicates that more agricultural workers are being hired into full-time yearround positions (with relatively fewer hires into part-time/seasonal positions); plus, automation in the picking, packing, and sorting

of fresh fruit and vegetables appears to have reduced the need for labor. These are two apparent reasons why the agricultural share of total covered employment receded during this most recent ten-year period (see previous paragraph) while the agricultural share of total covered wages/payroll edged upwards.

For Douglas County, an analysis of industry employment changes from 2010 through 2020 shows that:

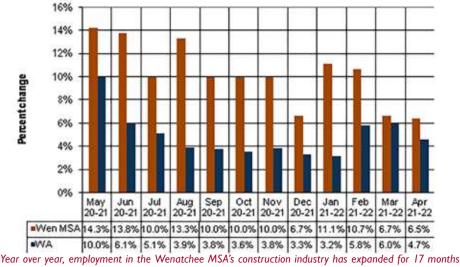
◆ Total covered employment rose from 10,823 in 2010 to 11,875 in 2020, a 1,052 job and 9.7 percent upturn with an annualized growth rate of 0.9 percent. The number of agricultural jobs (a subset of total covered employment) decreased from 3,038 in 2010 to 2,690 in 2020, a 348 job and -11.5 percent downturn with an annualized loss rate of -1.2 percent. In 2010, Douglas County's agricultural industry accounted for 28.1 percent of total covered employment. In 2020, agricultural employment accounted for only 22.7 percent of total covered employment countywide.

Hence, the agricultural share of employment contracted by five and four-tenths percentage points (from 28.1 to 22.7 percent) in Douglas County during this ten-year period.

 Total covered wages (not adjusted for inflation) rose from \$312.9 million in 2010 to \$502.4 millionin 2020, a \$189.5 million and 60.6 percent upturn with an annualized growth rate of 4.8 percent. The agricultural payroll (a subset of total covered wages) advanced from \$51.7 million in 2010 to \$80.6 million in 2020, a \$28.9 million and 55.8 percent uptrend with an annualized growth rate of 4.5 percent.

In 2010, Douglas County's agricultural industry accounted for 16.5 percent of total covered wages, and by 2020, agricultural wages tallied 16.0 percent of total covered payroll. Hence, the agricultural share of wages (versus total covered payroll) showed only a negligible five-tenths percentage point dip whereas agricultural employment trends showed that the agricultural industry has become considerably less influential in Douglas County's economy (see previous paragraph) when comparing the agriculture/ total covered employment ratios in 2010 and in 2020. Certainly, agriculture is still a seasonal industry in Douglas County, but anecdotal evidence indicates that more agricultural workers are being hired into full-time yearround positions (with relatively fewer hires into part-time/seasonal positions); plus, automation in the picking, packing, and sorting of fresh fruit and vegetables has reduced the need for labor. These are two apparent reasons why, during this recent ten-year period, the agricultural share of total covered employment receded significantly while the agricultural share of total covered wages/ payroll just ebbed slightly.

Wenatchee MSA and Washington construction state, May 2020 through April 2022. Source: Employment Security Department/ DATA; Current Employment Statistics (CES). Source: Employment Security Department/ LMEA; Local Area Unemployment Statistics (LAUS)



(December 2020 through April 2022). Statewide, construction employment has been rising for 13 months (April 2021 through April 2022) but at growth rates slightly less than in the Wenatchee MSA.

Web link to Monthly Employment Report (MER) for Washington state https://esd.wa.gov/labormarketinfo/monthly-employment-report



Wenatchee River Bluegrass Festival Comes to Cashmere

Submitted by Cindy Jackson

CASHMERE – Kick start your bluegrass summer with the Annual Wenatchee River Bluegrass Festival (WRBF), June 17th, 18th and 19th, featuring superstar bluegrass bands that will put the kick in your bluegrass start. The extraordinary line up goes like this...

Appalachian Roadshow, "seeks to honor the music, traditions and history of the great Appalachian people and regions, as much as it does to forge its own fresh musical and entertainment trails – each endeavor infused with an authenticity

top notch band brings crowds to their feet resulting in a vastly entertaining performance.

Fast Track, are all highly decorated in awards from the IBMA and SPBGMA organizations and are also veteran players on the Grand Ole Opry stage. They have performed with, recorded on and participated in countless projects with bluegrass and country music royalty throughout their most impressive careers.

Thunder Ridge, Thunder Ridge is a high energy traditional bluegrass band based in Portland. Oregon. The group specializes in hard-driving sound featuring tight two and three-part harmonies. Rusty Hinges Bluegrass, grew out of the bluegrass jam circles at local PNW festivals. Their music is a blend of traditional and contemporary bluegrass and Americana. Their collective experience results in a musical program that is polished and entertaining. Go ahead, kick start your June, with bluegrass delivered direct to you from the Wenatchee River Bluegrass Festival! Main Stage Shows begin at 4:00pm Friday and

Saturday.

For those of you not quite ready for the high speed jam sessions heard all over the grounds, our Slow Jam is the place to practice your chops and learn how to maneuver a jam session and maximize your enjoyment picking with other folks and meeting new bluegrass friends!

Step out and experience what it's like to perform in a band in our fun and relaxed Band Scramble.

To round out the festival experience, we have a team of young performers lead by Jake Monroe, signed on to instruct our youth instrument workshops. Taylor's Camp. Taylor's Camp is designed to perpetuate the tradition of passing our bluegrass heritage to the next generation. For our Adult Instrument Workshops, learn some new tricks and tips to amuse and amaze even you, from the top notch musicians of our headliner bands!

home with you as a reminder of all the fun and enjoyment.

Camping opens Monday, June 13th and is the best in a bluegrass community experience. Thursday campers are invited to the Meet and Greet "BS" (Bluegrass Social). Just look for the Hawaiian camp! The Wenatchee River Bluegrass Festival (WRBF) located at the Chelan County Expo Center, 5700 Wescott Ave, Cashmere, WA, is put on by the good folks of the Cashmere Community Concerts. Each year the WRBF brings new folks over the mountains to experience the beauty of our great region. A scenic drive through some of Washington's most breathtaking areas, it encompasses everything an outdoor enthusiast could want, hiking, mountain biking, bird watching, golf (several courses), fly fishing, mountain climbing and river rafting. Additional Events and Prices can be found on the website: http://www.wenatcheeriverbluegrass.com or call 509-421-0494.



and vitality borne of their Appalachian roots."

Po'Ramblin' Boys, is a young band with old-school values, rooted in traditional bluegrass, they were named 2018 IBMA Emerging Artist of the Year. They work to represent bluegrass in the most authentic way possible, but also "putting a fresh outlook on it".

Dave Adkins, is a powerhouse, award-winning singer/songwriter and guitarist with numerous accolades and chart topping recordings. A 2020 Grammy nominee, Dave Adkins' commanding and impressive vocals and his high energy, Wake up Sunday with the Sunday Morning Gospel Show featuring Appalachian Roadshow, Dave Adkins, and Rusty Hinges Bluegrass.

We will have food and merchandise vendors available, for when you need some nourishment to keep going or a souvenir to take

JUNE 17-19, 2022 CHELAN COUNTY EXPO CENTER CASHMERE WASHINGTON

- NATIONAL AWARD WINNERS -APPALAC HIAN ROADSHOW PO' RAMBLIN' BOYS DAVE ADKINS FAST TRACK * NORTHWEST FAVORITES * THUNDER RIDGE RUSTY HINGES BLUEGRASS

INSTRUMENT WORKSHOPS INCLUDING TAYLOR'S KIDS CAMP * SLOW JAM * BAND SCRAMBLE FOOD & MERCHANDISE VENDORS * STAGE SHOWS INDOORS * CAMPING AVAILABLE

ADMISSION: \$25/Day Pass - \$35/Multi Day Pass - 12 And Under FREE No Dogs Allowed On Expo Grounds

SHOW TIMES & DETAILED INFO www.WenatcheeRiverBluegrass.com OR CALL (509) 421-0494 or (509) 679-0668 This ad is co-sponsored by the Wenatchee Business Journal