



Some of the training aids that were used to help train Kait, as well as a bottle of more than 50 fentanyl pills confiscated at the jail earlier this year.

Jail responds to recent drug trends by training K9 Kait to detect fentanyl

Submitted by
Jill FitzSimmons
Public Information Officer

With the rise of fentanyl use in the Wenatchee Valley, the Chelan County Regional Justice Center has responded by training its narcotics-detecting canine to identify the powerful synthetic opioid.

“Fentanyl is the current drug of choice in our community,” said Chris Sharp, director of the regional justice center.

“It’s not meth, it’s not heroin. This is scary because not only is fentanyl easier to score, but the detox from it is so horrendous that it can make someone become suicidal.”

The jail relies on a three-prong approach to keeping drugs out of its facility. Two of those tools are the jail’s mail scanner and body scanner.

The third is an easy-going and friendly 7-year-old border collie named Kait.

Kait, who is one of only two narcotics-detecting dogs working in a municipal jail in the state, marks her second anniversary with the jail in early November.

“We have to keep this dangerous drug out of our jail as

best we can,” Sharp said. “And one of the top tools that we have is K9 Kait.”

Corrections Deputy Jacob Lewis, who is Kait’s handler, started training Kait on detect-



PHOTOS COURTESY CHELAN COUNTY REGIONAL JUSTICE CENTER
K9 Kait

ing the new odor in August. She was initially trained on five odors; fentanyl makes it six.

The training process, called imprinting, relied on the use of training aids that ranged from 1 gram to 75 grams and were soaked in fentanyl to absorb the odor.

The training aids, compared
SEE FENTANYL CRISIS, PAGE 2



Photos by RuthEdna Keys

Aaron Edwards, CEO of Lake Chelan Health, center, cuts the ribbon at the grand opening ceremony on Oct. 15. Looking on are current and former hospital board members and hospital staff.

A community dream come true...

By RuthEdna Keys
Staff writer

CHELAN – Lake Chelan Health Hospital Board of Commissioners, Lake Chelan Health & Wellness Foundation, Hospitals Guilds and Lake Chelan Health Hospital staff held a ribbon and grand opening ceremony on Saturday, October 15, at the new Lake Chelan Health Hospital located at 110 S. Apple Blossom Drive.

Master of Ceremonies Mike Steele, Washington State Representative, and a member of the Lake Chelan Health & Wellness Foundation, welcomed the more than 300 in attendance to the Lake Chelan Health Hospital Grand Opening Ceremony.

Clyde McCullough, American Legion Post #108 Commander, presented an American flag, which was flown over the capitol in Washington, D.C. to Aaron Edwards, CEO of Lake Chelan Health.

Ed Holst had the honor of raising the flag as members of the American Legion Post #108 gave a hand salute. Ed Holst’s wife, Karen, had recently been a patient at Lake Chelan Health Hospital while she was battling cancer. She was able to return home just two days prior to her passing.

Ed was so grateful for the care Karen received at the hospital he wanted to be the person to raise the flag at the new hospital.

“This is indeed a dream come true, most importantly it is a community dream come true,” said Mary Murphy, Lake Chelan Health Board Chairman.

Other speakers included, Aaron Edwards, CEO of Lake Chelan Health Hospital; Brandon Potts, vice-president of Bouten Construction; and Manual Navarro, CEO of Columbia Valley Community Health.

Members of the Lake Chelan

Health & Wellness Foundation presented Aaron Edwards, CEO of Lake Chelan Health, with a check for \$2 million.

The foundation recently made their final installment of that \$2 million commitment, \$800,000, to the Lake Chelan Health board of commissioners. The foundation was formed in 1981. Judy Steele has been a member of the foundation since its beginning. The foundation has raised \$4 million in the last decade for equipment and building construction (third floor of current hospital) for the hospital.

After the ribbon cutting Aaron Edwards, CEO of Lake Chelan Health, welcomed all those in attendance to take a self-guided tour of the new hospital. This is the second new hospital that the district has built, with grand opening ceremonies for the current hospital being held in 1972.

SEE DREAM COME TRUE, PAGE 4

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Happy Thanksgiving

to you from the NCW Media, Inc. owners and staff.

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NEWSSTAND LOCATIONS

Wenatchee

Plaza Super Jet
 106 Okanogan Ave.

Safeway, 501 N. Miller St.

East Wenatchee

Safeway, 510 Grant Road

Cashmere

Martin's IGA Market Place
 130 Titchenal Way

Leavenworth

Dan's Food Market
 1329 U.S. Highway 2

The Leavenworth Echo
 215 14th St.

Chelan

Safeway, 106 W. Manson Rd.

Lake Chelan Mirror
 131 S. Apple Blossom Drive, #109

Brewster

Quik E Mart #2 (Exxon)
 26048 U.S. Highway 97

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State Senator Brad Hawkins

12th District

Working together to support housing solutions

By Senator Brad Hawkins

Many areas in our region and throughout the state have been experiencing affordable housing challenges. Some communities in Chelan County, such as Leavenworth and Chelan, have seen home prices more than triple since 2012.

This is a massive challenge because stable housing is fundamental to successful careers, communities, and families.

Our state has a number of programs focused on homelessness and very low-income housing, some of which have only been marginally successful.

While our local communities have seen an unfortunate uptick in homelessness in recent years, most state programs do not address the bulk of our challenges because our region mostly struggles with “workforce” housing issues.

Due to the service nature of our local economy – including many health care, agricultural, education, and hospitality workers – people who earn 60 to 120 percent of the area’s average income struggle to live in the communities where they work. This leads to a whole host of other issues, including longer commutes, traffic congestion, and quality-of-life impacts.

To compound matters, we live in a beautiful place with year-round recreation and high-speed broadband connectivity.

The frequent purchases of second homes along with the COVID trend of converting second homes to primary homes has greatly increased housing prices, pushing out essential workers. With every passing month communities like Leavenworth and Chelan (and even Wenatchee) are gradually losing their sense of community due to high-cost housing.

I’m grateful to many local leaders who stepped up alongside me last legislative session to enact a bipartisan solution to improve workforce housing options. With their help, we successfully passed my Senate Bill 5868 to provide counties with more flexibility to utilize an existing tax stream (known as the “.09 dollars”) for housing infrastructure.

This bill didn’t authorize a new tax but broadened the permissible uses of an existing revenue source, providing county commissioners more options.

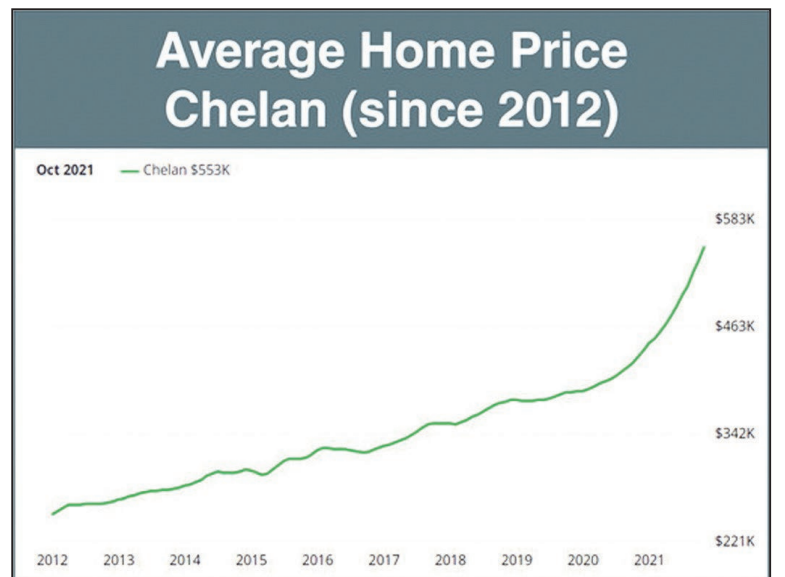
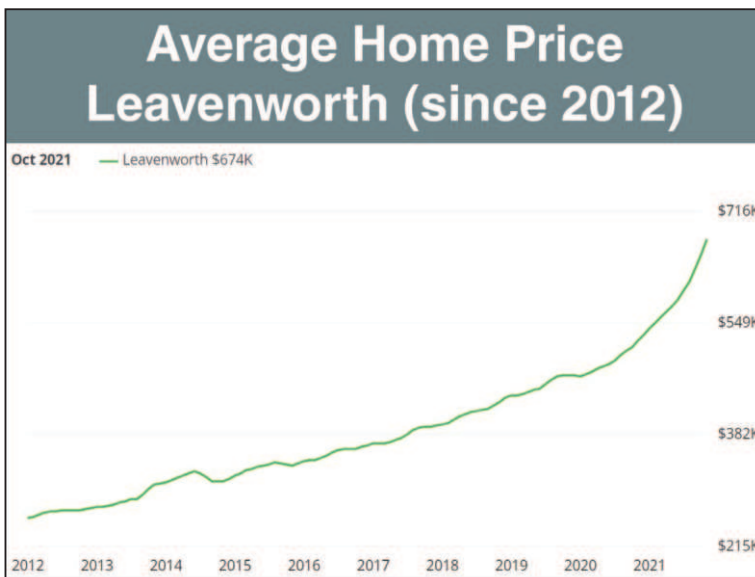
Just weeks after the bill was signed by the Governor and enacted into law, the Chelan County Commissioners awarded over \$823,000 in local grants through their Cascade Public Infrastruc-

ture Fund, to housing authorities throughout Chelan County. This action is perhaps just the first step among many the commissioners will advance under this new authority.

Passing any bill through the Legislature is a difficult process. Less than 10 percent of the bills introduced each session actually become law, and housing proposals have struggled more than most.

I’d like to especially thank Leavenworth Mayor Carl Florea, Chelan County Commissioner Kevin Overbay, and Chelan County Housing Program Coordinator Sasha Sleiman for their helpful ideas, beneficial suggestions, and active participation throughout the intense and stressful legislative process.

I’d also like to thank the Chelan Valley Housing Trust, Upper Valley MEND, Wenatchee Valley Chamber, Confluence Health, Cascade Medical Center, Washington Hospitality Association, Serve Wenatchee Valley and others who assisted in our collective efforts. It is gratifying to see the combination of everyone’s hard work result in tangible benefits distributed to worthy organizations who will leverage those funds for greater good. We can be proud of what we accomplished together.



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CONTINUED FROM PAGE 1

Jail responds to recent drug trends by training K9 Kait to detect fentanyl

to actual fentanyl, are a safer way of imprinting the odor on a narcotics-detecting dog.

Still, the new work comes with some potential new dangers for both Kait and Lewis.

Fentanyl in its powder form is unstable and can cause overdoses, or even death. For Kait’s and his safety, Lewis carries Narcan on his safety vest.

Narcan, a lifesaving medicine that can revive someone who has overdosed on opioids, is available in several locations throughout the jail. Lewis also wears personal protection equipment, such as a mask and gloves.

“Prior to Kait being trained on the fentanyl, our drug searches in the jail were beginning to feel like they were in vain, that’s how dominate fentanyl is among drug users,” Lewis said.

“Now that Kait is trained, we’re better

able to respond to these drug trends in our community.”

Sharp stressed that the jail is dealing with the consequences of fentanyl every day. Most recently, fentanyl powder was found in a mail scan by jail personnel.

Corrections officers also found 50 fentanyl pills, or about 10 grams, on a man booked into the jail prior to Kait’s training.

The finds do not include the countless number of people who suffer from the symptoms of detoxing when booked into jail.

“Fifty pills in our jail could have had catastrophic outcomes,” Sharp said.

“Kait is a vital tool in helping create an environment that is not only drug free but also safer for both the people we care for and the jail personnel who want to go home to their families every day.”



Newhouse named Clean Energy Champion

Submitted by
Amanda Fitzmorris

WASHINGTON – Rep. Dan Newhouse (R-WA) released the following statement after being recognized as Citizens for Responsible Energy Solutions’ (CRES) 2022 Clean Energy Champion for his work to advance clean energy technologies in Congress.

“It is an honor to be named one of CRES’ Clean Energy Champions,” said

Rep. Newhouse. “In Central Washington, we are not strangers to clean energy innovation, and I have worked hard in Congress to support efforts to strengthen and expand these technologies – both at home and across the country. In order to remain the global clean energy leader, we must enact policies that promote increased domestic production, ensure a stable and reliable supply of critical

minerals, reduce regulatory barriers for producers, and allow states and local communities to continue leading the way. CRES has been an incredible partner in this work, and I look forward to continuing to advance clean energy solutions and innovation in Central Washington, rural America, and beyond.”

“Congratulations to Rep. Dan Newhouse on his well-deserved acknowledgement



Dan Newhouse with Heather Reams.

as a 2022 Clean Energy Champion,” said Heather Reams, president of Citizens for Responsible Energy Solutions (CRES).

“As Chairman of the Congressional Western Caucus and a member of the Con-

servative Climate Caucus, Rep. Newhouse has been a steadfast leader in advancing the clean energy industry in the state of Washington and across the United States. CRES is enthusiastic to continue working with

Rep. Newhouse on many key initiatives, such as legislation to support hydropower projects, strengthen America’s critical mineral supply chains and make America energy independent by promoting nuclear innovation.”

NCW Tech launches new Community Skills website

Submitted by
Jenny Rojanasthien

NCW Tech Alliance received grant funding from Microsoft Philanthropies to rebrand our successful UpSkill program and to lead communities across the country in launching their own skilling program.

The rebrand is called Community Skills Initiative and aims to help job seekers and professionals gain new skills for in-demand roles in the digital economy.

The Community Skills Initiative website puts resources in digital skills and foundational

skills together in one easy-to-navigate platform. 80+ courses are available in English and Spanish for free. Additionally, learning pathways offer the chance to take a series of courses that prepare learners for in-demand careers or a pathway to entrepreneurship.

All courses on the Community Skills Initiative website can be completed online via smartphone, tablet, desktop, or laptop.

“The Community Skills Initiative rebrand streamlines our program offering, allowing more community members to access free on-demand skills training,” said Jenny Rojanasthien, Executive Director.

“As a non-profit committed to bringing resources in technology, entrepreneurship, and STEM education to the region, we’re

especially excited about the opportunities available on the Community Skills website. We are asking individuals to help us spread the word about this free resource and for employers to share it with their employees.”

Explore Course Offerings such as Entrepreneurship; discover what skills you’ll need as a small business owner. Administrative Professional: learn what it takes to succeed as an

administrative professional. Or Project Manager; discover how to manage projects effectively, from simple to complex.

NCW Tech Alliance kicked off our 3rd Annual UpSkill-A-Thon competition with \$10,000 in cash prizes on the table this year.

The UpSkill-A-Thon is a free, online competition designed to engage community members in using the suite of free courses available on the Community Skills Initiative website.

Participants in the UpSkill-A-Thon competition can compete individually or in teams of two to four people. Each course completed before November 16 will earn points in the competition.

The more you learn, the more points you earn! The top winners in each of the three categories will win cash prizes.



Our local UpSkill-A-Thon competition runs through November 16 and is open for anyone living in Adams, Chelan, Douglas, Grant, Ferry, and Okanogan counties.

UpSkill-A-Thon Competition Categories & Cash Prizes are as follows:

16-24 years old: \$1,500 first place, \$1,000 second place, and \$500 third place.

25 years and older: \$1,500 first place, \$1,000 second place, and \$500 third place.

Teams of 2-4 people; \$2,000 first place, \$1,500 second place, and \$500 third place.



Okanogan County Sheriff issues fraud call alert

By Mike Maltais
Staff writer

OKANOGAN – Sheriff Tony Hawley issued a fraud call media release on Oct. 10 advising county residents of fraud calls.

“We have received multiple reports of county residents receiving telephone calls from a person claiming to be from the Okanogan County Sheriff’s Office,” said Hawley.

“These calls have requested the callers to call 509-414-7003 and is describing the matter as ‘very urgent’. I called the number to investigate and was sent to a voicemail prompt, requesting I leave a message.”

Hawley stressed that the number is not associated



Sheriff Tony Hawley

County Sheriff’s Office or any of our other Law Enforcement partners who utilize the Okanogan County Sheriff’s Office Emergency Communications Center,” said Hawley.

“The proper number to call is 509-422-7232 which will not prompt you to leave a message.”

Hawley cautions residents who receive the suspicious call not to divulge any personal information.

“If you are ever questioning if a call of this nature is for legitimate law enforcement business, call into the Communications Center to verify that it is valid,” said Hawley. “Be sure to safeguard your personal information to prevent fraudulent activity.”

with an Okanogan County location but rather connected with the Chattaroy, Washington area.

The voicemail message mispronounces Okanogan and the male caller provides a name which is not that of any Okanogan County Sheriff’s Office employee.

“This number is not associated with Okanogan

I love that my school is small and you get to know everyone like they're your family. 8th grade is the best because we get to run the leadership club and go on lots of field trips to learn about careers.

Kaylee Buenrostro, Grade 8
Orondo School District

This month we **Focus on Education** because we ♥ our schools! Our communities are stronger when our schools are stronger, and we thank you for supporting your local school districts.

North Central Educational Service District
#newschools

“Stunning” rise in auto theft in WA means precautions - and insurance - are more important than ever



Submitted by
Sandi Henke
Deputy Director
NW Insurance Council

According to the National Insurance Crime Bureau (NICB), 35,746 vehicles were stolen in Washington state in 2021, and more than 52,000 catalytic converters were stolen across the US in 2021.

NICB's 2021 Hot Spots Report, a population-based survey, places Washington sixth in the nation for states with the highest auto theft rate.

Owners of vehicles stolen are protected by Comprehensive Insurance Coverage (minus their deductible).

The National Insurance Crime Bureau's (NICB) annual Hot Spots Report shows that auto theft increased significantly across the nation in 2021. The auto theft rate, which measures the number of vehicles stolen per 100,000 residents, increased 25 percent in Washington, from 368.46 in 2020 to 461.91 in 2021, and now has the nation's 6th highest theft rate.

"It's quite frankly a stunning increase we're seeing in auto theft in this state," said Kenton Brine, NW Insurance Council President.

"The shock and frustration vehicle owners feel, and the cost and hassle they face when this

crime occurs, is very real. More than ever, taking extra precautions to reduce your risk of auto theft, and having the right insurance, is critical."

A new report by NICB shows that nearly half a million vehicles were stolen in the first half of 2022 with an estimated \$4.5 billion worth of vehicle losses from thefts. NICB expects at least 100,000 more vehicles will be stolen by the end of 2022.

Vehicle theft is the nation's number-one property crime, costing an estimated \$7.4 billion in 2020, the FBI reports. Auto theft is a widespread crime that increased dramatically during the pandemic. Without the right insurance coverage, having your vehicle stolen can be costly.

The NW Insurance Council encourages drivers to consider optional Comprehensive or Other than Collision Coverage because it is the only policy that will help pay to repair or replace a stolen vehicle.

This type of policy also pays – up to the limits of the policy – for vehicle damage not caused by a collision with another vehicle, including damage from fire, hail, windstorm, auto glass breakage and even if the vehicle hits a deer.

Comprehensive auto coverage is a “first party” policy, which means if you suffer a loss, you contact your own insurer to file a claim. Keep in mind that most policies include a deductible – an amount that the policyholder chooses at the time they apply for insurance – that will be your responsibility – so it is important

to choose a deductible that is affordable, but that also keeps your premiums affordable.

"Comprehensive auto coverage provides peace of mind for vehicle owners, especially for owners of newer vehicles and cars that are not fully paid for, or are under lease," said Kenton Brine, NW Insurance Council President.

"If your car is stolen or damaged in a break-in, comprehensive coverage is the key to your recovery, so check with your insurance company or agent to know what's in your policy."

Vehicles of all makes and models are vulnerable to theft. In October, however, the Highway Loss Data Institute (HLDI) released a study that shows theft claims were twice as common for 2015-2019 model-year Hyundai and Kia vehicles during the pandemic compared to other 2015-2019 models because they lack electronic immobilizers, making them easier to steal.

Catalytic Converters are a target for thieves – and are also covered by insurance

The theft of catalytic converters – devices found underneath all newer-model combustion-engine vehicles to reduce carbon emissions – is also plaguing vehicle owners across the country, as thieves can remove the devices in mere minutes and sell them due to the high value of the minerals inside. The number of reported catalytic converter thefts rose from 1,300 in 2018 to more than 52,000 in 2021, the NICB has reported.

Replacing a stolen catalytic converter can cost a vehicle owner \$1,500 or more.

To help reduce the risk of theft, vehicle owners are encouraged to take steps such as parking personal vehicles in a garage when at home or installing motion sensor security lights if parking in a driveway. Owners are encouraged to park in well-lit areas or areas staffed by security if possible.

Tools are also available to make your vehicle – and your catalytic converter – more difficult to steal. Simple, affordable solutions include steering wheel locks and audio alarms for your vehicle and etching or painting your catalytic converter to make it easier to identify as stolen.

"We haven't found a way to stop all car thieves, but everyone can do something to make their own vehicle harder to steal, and thus less attractive to thieves," Brine said. "And of course, to protect your investment in your vehicles, make sure your auto

insurance policy is up to date and has the coverage you need."

How to Help Stop Auto Theft & Insurance Fraud

In some cases, auto theft is a form of insurance fraud when vehicle owners arrange to have their vehicles stolen with hopes of collecting the insurance money. If you witness or have knowledge, you can report it anonymously by calling toll-free 1-800-TEL-NICB (1-800-835-6422) or submitting a form on NICB's website.

For more information about the Hot Spots Report and insurance fraud, visit the National Insurance Crime Bureau and NW Insurance Council.

NW Insurance Council is a nonprofit, insurer-supported organization providing information about home, auto and business insurance to consumers, media and public policymakers in Washington, Oregon, and Idaho.



Thank You

To these businesses for supporting October Breast Cancer Awareness Month. 10% of all ad proceeds will be donated to Wellness Place

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Confluence Health- Wenatchee
Kelly Allen Agency-Chelan
Greene Insurance-Chelan
Three Rivers Hospital and
Three Rivers Family Medicine- Brewster
Family Healthy Centers -Brewster/Okanogan



CONTINUED FROM PAGE 1

A community dream come true ...

This new hospital was built on 11.6 acres at 110 S. Apple Blossom Drive in Chelan and is 55,250 square feet, single story Critical Access Hospital.

There are nine private ER rooms, 12 state-of-the-art patient rooms, four of those labor and delivery; two expanded OR's, eight pre-operative and post-operative bays; ample parking for patients and staff.

Original cost was \$44.5 million: \$20 million approved from public voters in 2017, \$2 million from Lake Chelan Health & Wellness Foundation, \$22.5 million from hospital debt capacity, grants, and reserves. It was 5% over budget. It was built by Bouten Construction and designed by Collins Woerman Architect.

The hospital was targeted to open early November. The hospital district has served the Lake Chelan Valley for over 70 years.

Lake Chelan Health & Wellness Foundation

The Lake Chelan Health & Wellness Foundation is excited to announce recipients of the Edna & Harold Bragg Endowment Fund 2022-23 student scholarships for a total of \$41,800.

Harold and Edna Bragg left the majority of their estate, over \$1 million, to the Lake Chelan Community Foundation, now called

Lake Chelan Health & Wellness Foundation. Monies are used exclusively to provide scholarships to residents of the Lake Chelan Valley who are pursuing careers in health care fields or are local health care professionals involved in continuing medical education.

Recipients are America Avila, Guadalupe Calderon, Noemi Garcia-Rosas, Elizabeth Gleasman, Jafeth Luna-Munoz, Itzahiana

Luna-Munoz, Johan Luna-Munoz, Yuleymy Nunez, Joselin Nunez-Basurto, Juliana Ortiz-England, Celestina Pacheco Roselyn Peterson, Kaitlyn Rainville, Karen Rodriguez, Elise Rothlisberger, Christina Sloan, Devyn Smith, Emely Valencia-Suarez.

Seven of these students are in their first year of study, five in their second, three each in their third and fourth years, and one student is in their sixth year of study.

For almost 30 years through the Bragg Endowment Fund, our Foundation has contributed over a million dollars for health-related scholarships to our Chelan High School and Manson High School graduating students, and continuing education for our hospital caregivers and staff. Congratulations to all.

The deadline for applying for 2023-24 scholarships is April 5, 2023. Go to Scholarships & Continuing Education - Lake Chelan Health & Wellness Foundation (lhealthwellness.com).



PHOTO BY RUTHEDNA KEYS

The new Lake Chelan Health Hospital was built on 11.6 acres at 110 S. Apple Blossom Drive in Chelan and is a 55,250 square feet, single story Critical Access Hospital.



Chelan County offers additional recycling options – Including glass and styrofoam

By Barbara Washburn
Correspondent

Recycling is a real struggle that many do not want to bother with. And yes, it sure does take an effort. Then again, many things in our life, actually in our world, are out of our control. Nonetheless, recycling and taking care of our planet is not. At least not on an individual level.

We have a choice to participate in a healthier and cleaner environment – one step at a time.

These days Chelan County residents have more chances to recycle products, and most of us are not even aware of them.

Number 6 polystyrene, also referred to as Styrofoam can be dropped off for recycling at TekniPlex in Wenatchee.

Kevin Litterell, Plant Manager

at TekniPlex Consumer Products of Wenatchee says, “Please let readers know that while we appreciate it being relatively clean, a little bit of food waste remaining is no longer a reason to not recycle their food containers”.

Litterell states that the process that Cylyx uses allows for some organic matter in the feedstock, and the process filters that out when it is reduced to the original styrene monomer.

Their company recycling container for Styrofoam is located at 1000 S. Columbia St., the SW corner of Columbia and Ferry.

Glass Recycling: Waste Management cannot make it any easier than they do already. Their website, www.WMNorthwest.com, is the number one resource for their residential customers.

Our recycling services

provide the newest and up to date lists, showing us what can be recycled.

Your best bet is to use the drop-down menu to find the community we live in which shows our local recycling lists.

Waste Management’s recycling goes from our homes to their regional recycling facility in Spokane. No small operation!

It is pretty much a true state-of-the-art facility with magnetic belts which pull out cans, obstacle sorters which are referred to as computers with eyes. That one uses a reverse plastic current to push out the aluminum since it is not magnetic. Spinning discs separate paper and cardboard.

As an example, did you know that even our large blue curb side recycling bins supplied by Waste Management are made

from recycled materials?

Household battery recycling can be done at Target Stores, by dropping them off at the information counter.

Safeway Stores have bins near their entrances that accept clean grocery plastic bags and wrapping which are used to wrap food into, such as the type used for cases of plastic bottles. A list of accepted items are pictured on the containers themselves.

Other specialized recycling options in our county: **General household light bulbs**, such as compact fluorescent and small bulbs, are accepted at Lowes, Home Depot, and Stan’s Merry Mart, call to find out how many they will accept at one time.

Goodwill Industries takes small appliances, such as toast-

ers, coffee makers, hair dryers and curling irons. They also accept computer towers, monitors, TVs, and VCRs. They are not set up to recycle printers and scanners or large appliances such as washers and dryers.

Luis Ramirez of **Pacific Power Batteries** in Wenatchee was a lot of help when researching battery recycling. Ramirez said they take most batteries other than lithium. Examples are

alkaline, nickel metal and power tool batteries.

This company is also part of an E-Waste Program. Recycle paint at Lowes, Home Depot, Sherwin Williams, and Walmart.

Also go online to recycling-centersnearme.com for more information on all the places you can recycle.

Thank you for doing your part in keeping our communities clean.

5 Steps Everyone Should Take to Prepare for Natural Disasters

(StatePoint) There’s no better time than right now to prepare yourself and your family for the unexpected. Don’t wait until torrential rain and high winds beat on your windows or wildfire flames glow on the horizon. In those moments, your only thought will be getting your family to safety.

According to the Association of International Certified Public Accountants, nearly 30% of people have not taken any steps to prepare their family for a natural disaster, yet more than 60% of Americans believe they will likely be impacted by one in the next three to five years. While no one likes to dwell on worst-case scenarios, taking time now to prepare your family for any unexpected event will save you precious time when a disaster strikes, and help you evacuate at a moment’s notice if need be. Here are a few ways to start.

Pack Your “Go Bag”: A “Go Bag” is a disaster kit that ensures that you and your family have everything you may need in an emergency.

The American Red Cross recommends packing an emergency radio, water container, food supply for three days, a personal hygiene kit, a first aid kit and any medications your family needs. If you have a pet, ensure you have enough food, medications, a leash, collar, ID tags and even a crate or kennel in case you need to evacuate to a public shelter. Some other items to include are a flashlight, batteries, multi-tools, duct tape, exam gloves and hand sanitizer.

Know What Natural Disasters Could Affect You: According to the Department of Homeland Security (DHS), 90% of disasters within the United States involve flooding and



(c) GulcinRagiboglu / iStock via Getty Images Plus

an estimated 1,000 tornadoes touch down every year. Knowing what natural disasters your region is prone to, can help you best prepare.

Stay Informed: There are various apps and alerts you can sign up for to stay on top of any weather developments. You can get the latest storm forecasts online from NOAA’s National Weather Service and the National Hurricane Center.

You can also download the Federal Emergency Management Agency app to send notifications to loved ones, locate emergency

shelters in your area and more.

T-Mobile and Metro by T-Mobile customers can call 611 or visit T-Mobile.com to stay up to date on response and recovery efforts.

Use Tech to Protect Your Essentials: Using technology to store all your important documents on a secure jump drive or in cloud storage can help keep you protected during an emergency. There are several apps available like Google Scan Drive that allow you to use your phone’s camera as a scanning device.

The DHS recommends

you capture important documents like insurance policies, identification documents, medical records, and pet information. You can also scan memorabilia like family photos in case the physical copies are destroyed.

Stay Charged: To stay connected during a storm, keep your phone fully charged. Make sure you have fully charged portable power banks to keep your smartphones charged and the correct charging cables. Doing so will help you reach loved ones and find safety when disaster strikes. To maintain an optimal battery level, set your phone to power saving mode and use airplane mode when your phone is not in use.

Don’t wait until an emergency is looming to prepare. Taking key actions now can help you stay safe, informed, and connected during a natural disaster, and help you recover in the aftermath.

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“Serving Those Who Served”

Submitted by
Heidi Audette

Communications and Legislative
Director at Washington State
Department of Veterans Affairs

Data shows that Veterans account for 18% of total suicides in our state but only 7% of the total Washington population.

Your Washington Department of Veterans Affairs (WDVA) is working to combat this by cultivating community programs focused on providing peer services.

Two new opportunities will create awareness and community involvement.

The first is a direct dona-

tion to the brand-new non-profit account, Veteran and Military Member Suicide Prevention Account.

Anyone can donate at any time, but a particular emphasis will be made as individuals apply for concealed pistol licenses through their local law enforcement agency or purchase a firearm at their federal firearm licensee and undergo a background check.

“WDVA is grateful for the assistance the Washington Association of Sheriffs & Police Chiefs (WASPC) has provided in getting this information

out to local law enforcement agencies and federal firearm licensees,” said Lourdes E. “Alfie” Alvarado-Ramos, WDVA Director.

“Through this collaboration, we will raise awareness and provide additional support to our communities.”

In addition to direct donations, a new license plate emblem is being finalized by the Washington Department of Licensing and WDVA and will be available for sale in the coming weeks.

Individuals who are the registered owners of vehicles licensed in Washington State will be eligible to

purchase the emblem which will display the 988 Suicide and Crisis Lifeline number.

Ten dollars from the purchase of each emblem will be deposited into the Veteran and Military Member Suicide Prevention Account.

Funds provided to this account will be available to community organizations who provide suicide prevention, peer support, and other assistance to at-risk and transitioning Veterans, military members, and their families, in the form of grants. The focus for these grants will be on programs using peer support models.

WDVA is grateful to the many partners involved in Washington state’s suicide prevention efforts including UW Forefront, Safer Homes, the Washington Department of Health, Health Care Authority, VA Puget Sound Health Care System, as well as many others listed at <https://www.dva.wa.gov/sp>.

How to Donate:

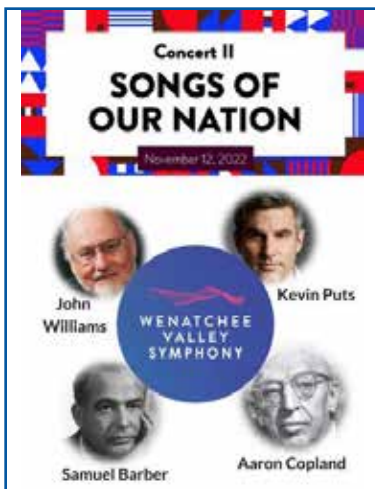
Follow this link: <https://tre.wa.gov/news/donate-to-the-state-of-washington/> or use the QRcode and complete the online donation process with a credit card or bank account. Be sure to indicate that your donation will be going to: “27H - Veterans



and Mil Members Suicide Prev Acct” Individuals needing immediate support can reach the Suicide and Crisis Lifeline by dialing 988 or 1-800-273-8255.

More information on WDVA’s Suicide Prevention Program is available at: <https://www.dva.wa.gov/sp..>

Wenatchee Valley Symphony Orchestra salutes US Armed Forces with concert



Join us Saturday November 12 at 7 p.m. at Numerica Performing Arts Center for a symphonic tribute to our veterans - past and present. Concert II, Songs of our Nation will feature:

- John Williams - Film Music from Lincoln and Saving Private Ryan
- Aaron Copland - A Lincoln Portrait
- Barber - Adagio for Strings
- Wagner - Armed Forces Salute

Complimentary ticket vouchers presented to military service members and veterans – subject to availability. For more information visit wenatcheesymphony.org or call 509-663-2787.



Courtesy of Michael Thresher Photography

Upper Valley MEND and Leavenworth’s Marson family working together towards affordable housing

Submitted Kaylin Bettinger
Executive Director

Upper Valley MEND is working toward purchasing 31 apartment units in Leavenworth to preserve as affordable rentals for the local workforce.

This acquisition is part of a larger push to grow MEND’s affordable housing portfolio with a goal of housing more Upper Valley workers locally.

The 31 housing units have been owned by the Marson family since they were built in the 1970s-90s.

The family has kept the rents affordable over time. When the family decided to sell their rental portfolio, they offered the units to MEND first, hoping to preserve the low rents for tenants.

“My sister Tamara, my wife Margaret, myself and our families just felt it was the right thing to do to continue the legacy of our parents and grandparents,” owner Ken Marson said.

“We want to hopefully set an example for others to help in this goal of affordable housing because it’s not an easy goal and it’s tough when you’ve got a place where everyone wants to come to.”

We are currently doing due diligence and beginning to secure grant funding



to purchase the properties. Funding will come from a combination of grants and donations.

Chelan County has awarded the first funding, \$310,000 in acquisition funds for the project. You can expect to see more details about this project, including the launch of a capital campaign, in 2023.

Our goal in buying these buildings is to preserve them as affordable rentals for the Upper Valley workforce. Local affordable housing means our community is strong and resilient, our local businesses can thrive, and local employees can have a high quality of life.

We are committed to carrying on the legacy of affordability the Marson family began.

All of the units are currently rented, and our intention is to carry on the legacy of being good landlords, as the Marson family has done. Our goal is to not displace anyone, and as these units turn over naturally, we plan to offer them

to renters who are income-qualified and work locally.

In 2022 and 2023, we will be building the framework for this workforce rental program, including who can qualify when rental units become available, and how businesses can be involved to help secure rentals for their employees.

This acquisition is part of our larger push to provide local housing for more Upper Valley employees.

The 31 rentals will be added to our affordable housing portfolio, which already includes 20 homes that are owned by low- and moderate-income households.

The Upper Valley has become an incredibly expensive place to live, especially for people working locally. A combination of factors has led to the current housing crisis, including desirable location, limited buildable land, high construction costs, our proximity to the Seattle area where incomes are often higher, and a local economy based on lower wage and seasonal jobs.

The lack of local affordable housing means local businesses struggle to hire and retain staff, who often must commute long distances to their jobs.

Other resort communities around the



COURTESY PHOTO UV MEND

Ken Marson and Kaylin Bettinger pose for photo before big announcement.

country have made progress toward solving their workforce housing challenges. We’re looking to the playbooks these communities have created, as we build our workforce housing program. We have huge challenges, but there are also well-tested solutions. These 31 units are a start toward that goal.

We appreciate your support as we work towards acquiring these rental units. You can keep up to date through this e-newsletter, or by following us on Facebook or Instagram.

I welcome your feedback on this project or any of Upper Valley MEND’s programs, and you can reach me directly at kaylin@uvmend.org.



Veterans by the numbers

- 19.5 million** – the approximate number of veterans in the United States.
- 9 million** – the number of veterans over the age of 65.
- 5.06 million** – the number of veterans receiving disability compensation.
- 2 million** – the number of female veterans of those receiving disability compensation.
- 500k** – the number of World War II veterans still living in the United States.
- 1.56 million** – the number of veterans in California, the highest number in the country.
- 1.46 million** – the number of veterans in Texas, the second-highest number in the country.
- 11%** – the percentage of veterans who experience homelessness.
- 50%** – the percentage of veterans experiencing homelessness who also live with a mental illness like PTSD.

The History of Veterans Day

Veterans Day, originally celebrated as Armistice Day, was first issued on November 11, 1919, by President Woodrow Wilson a year after the end of World War I.

The purpose of Armistice Day was to honor the fallen soldiers of the Great War for their sacrifice and bravery.

Seven years later, in 1926, Congress adopted a resolution requesting that President Calvin Coolidge issue annual proclamations on November 11, making Armistice Day a legal holiday.

In 1945, World War II veteran Raymond Weeks had the idea to expand Armistice Day to celebrate all

veterans rather than just the ones who died in World War I.

He led a delegation to General Dwight Eisenhower, who was all for the idea. Weeks then organized the first Veterans Day celebration in 1945 in Alabama and every year since, until he died in 1985.

In 1982, he was honored by President Reagan with the Presidential Citizenship Medal. Weeks was also named the 'Father of Veterans Day' by Elizabeth Dole.

In 1954, Ed Rees, the U.S. Representative from Emporia, Kansas, presented a bill to establish the holiday

to Congress. Eisenhower, who was then the president and also from Kansas, signed the bill into law on May 26, 1954, eight and a half years after Raymond Weeks held the first Veterans Day.

After having been through both World War II and the Korean War, the 83rd U.S. Congress – at the urge of the veterans' service organizations – amended the Act of 1938 by striking out the word 'Armistice' and inserting the word 'Veterans.'

With the approval of this legislation on June 1, 1954, November 11 became a day to honor American veterans of all wars.

The National Veterans Award was also created in 1954, first received by Congressman Rees for his support in making Veterans Day a federal holiday.

Though the holiday is currently and was originally celebrated on November 11, the day was moved to the fourth Monday of October in 1971 due to the Uniform Monday Holiday Act.

Finally, on September 20, 1975, President Gerald R. Ford signed a law that returned the annual observance of Veterans Day to its original date of November 11, beginning in 1978.

The holiday is observed by

the federal government on a Friday, if the holiday falls on Saturday, or on a Monday, if the holiday falls on a Sunday.

Federal government closings are established by the U.S. Office of Personnel Management. State and local government closings are determined locally and non-government businesses can close or remain open as they see fit, regardless of federal, state, or local government

operation determinations.

The United States Senate Resolution 143, which was passed on August 4, 2001, designated the week of November 11 through November 17, 2001, as National Veterans Awareness Week.

The resolution called for educational efforts directed at elementary and secondary school students concerning the contributions and sacrifices of veterans.

Veterans Day

By Doc Hastings

More than 100 years ago, President Teddy Roosevelt spoke to the residents of Springfield, Ill. about how vital it was for the government to keep its commitment to those who fought for our nation, our veterans.

He said that, "A man who is good enough to shed his blood for his country is good enough to be given a square deal afterwards. More than that no man is entitled, and less than that no man shall have."

With veterans returning from Iraq and Afghanistan joining those veterans who

fought and served in World War II, Korea, Vietnam, the Gulf War and in other conflicts around the globe, those words still ring true today.

Originally begun in 1918 as Armistice Day to recognize those veterans of World War I, this holiday was changed in 1954 to focus on surviving veterans of all American military service. Today Veterans Day is celebrated each November 11 at events all across our great nation.

In communities large and small, Americans will pause this month to praise

the brave men and women who served in our military.

They are the soldiers who volunteer to help keep America secure and protect our freedoms and liberties throughout the world.

While Veterans Day is an important holiday to honor our heroes, Congress must work year-round to support policies and laws that take care of the needs of all veterans.

I will work hard to meet that challenge during the next two years and do my utmost to appropriately



Cashmere resident Ken Komro.

honor Central Washington veterans.

As always, any veteran issues should contact me needing help with federal for assistance.



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Judge Mott to step down from District Court in December BOCC sets timeline, process for filling the vacancy

Submitted by
Jill FitzSimmons
Public Information Officer

Chelan County District Court Judge Kyle Mott has announced he is stepping down from his position in early December. With his resignation, the Board of County Commissioners is now calling for the resumes of those potential appointees interested in replacing Mott, who is running unopposed in the upcoming election.

Mott sent his letter of

resignation to the commissioners on Friday, Sept. 30, saying he has accepted a position at a local law firm and will step down on Dec. 5. Mott cited life changes in the past four years, including welcoming two children into his family and the purchasing of a small business, as to why he is stepping down.

“A return to private practice will provide me with greater flexibility to participate in the day-to-day activities of my young and busy

family, which is extremely important to me,” he wrote. “...While I look forward to building a successful law practice, I would not rule out revisiting a judicial position much later in the future as I have found it to be both challenging and rewarding.”

Seated in January 2019, Mott, formerly a defense attorney, replaced former Judge Nancy Harmon when she retired. An appointee to Mott’s position would serve a year and then run for elec-

tion in November 2023. State law provides that the county legislative authority, in this case the Board of County Commissioners, make appointments to vacancies on the District Court.

Commissioners have outlined an appointment timeline as follows:

- Letters of interest and applications were due Oct. 28 to County Administrator Cathy Mulhall in the Commissioners’ Office.

- The BOCC reviewed

potential appointees Nov. 1, narrowing the applications down to three finalists.

- The three finalists will be interviewed Nov. 8.

- An appointment will be made during the board’s session on Nov. 14.

This election season, Allen F. Blackmon and Jon Volyn are vying for position No. 1 of the District Court. Two judges serve Chelan County District Court. Commissioner Kevin Overbay stressed that the election and the appointment to Mott’s seat are unrelated.

“There is nothing preventing both candidates from applying for the vacated position; however, the board must move forward with filling Judge Mott’s position to help ensure a smooth transition in December,” Overbay said.

Overbay, on behalf of the



Judge Kyle Mott

commissioners, also thanked Mott for his dedication and service to the citizens of Chelan County.

“Judge Mott has been a wonderful addition to not only District Court but also to the Chelan County family,” Overbay said. “As a judge, he quickly built a reputation for being someone with high ethics who was here to serve our community. He will be greatly missed, but we wish him the best in his future endeavors.”

Lake Chelan Health adds primary care to clinic

By Agustin Benegas
Lake Chelan Health,
Communication Manager

CHELAN – With the fast-growing Lake Chelan Valley community, we recognized the need for more primary care services.

The 2022 Community Health Needs Assessment data and extended wait times to get in to see a primary care provider (PCP) shows the need for additional primary care doctors in the Lake Chelan Valley.

Primary health care addresses the health needs of patients at the community level, integrating care, prevention, health awareness and education. Primary health care helps improve the performance of health systems by lowering nonemergent emergency room visits that are best cared for in the doctor’s office.

Continuity of care is the heart of general practice and providing patients with continuity shows to have better healthcare outcomes, higher satisfaction and the cost to receive care is more cost-effective.

Doctor Charles Waszkewitz is a board-certified family physician who has practiced in the Lake Chelan Valley since 1987. He has returned to the Lake Chelan Health Clinic, currently at 219 East Johnson Avenue in downtown Chelan, to help open primary care services.



Dr. Charles Waszkewitz

Doctor Waszkewitz is seeing previous patients and new patients in the clinic on Tuesdays, Wednesdays, and Thursdays from 8 a.m.-5 p.m.



Doctor Waszkewitz plans to stay with Lake Chelan Health for at least a year to help the team grow primary care services, recruit other primary care doctors and physician assistants interested in primary care. With the recruitment of additional providers, it will help the clinic expand its primary care hours and reduce the wait time to see a PCP.

Doctors will work closely with a trained primary care physician assistant who will also be able to see patients when the doctor is not available.

A primary care doctor and physician assistant team improves access to care, patient satisfaction and better health outcomes.

If you currently do not have a primary care doctor and would like to establish care with the Lake Chelan Health Primary Care clinic, please call our Express Care walk-in clinic at 509-682-8511.

Kyle Meissner of Cordell, Neher & Company, PLLC, Promoted to Member

Submitted by
Ann Freeman
Director of Marketing

Cordell, Neher & Company, PLLC, an integrated tax, accounting and wealth management firm, announced today the promotion of Certified Public Accountant (CPA) Kyle Meissner to member. Meissner joined the firm in 2018 and most recently served as a manager.



Kyle Meissner

designation and is licensed to sell financial securities and insurance. Meissner is a member of the American Institute of CPAs and the Washington Society of CPAs.

“I’m honored to become a member with Cordell, Neher & Company, PLLC,” said Meissner. “I look forward to continue offering our current and future clients best-in-class service and expertise.”

Meissner takes great pride in working with business owners to start and grow their businesses. His expertise lies in helping them solve their financial problems by reducing clients’ tax exposure, avoiding audits and being a sounding board to guide clients through not only the good times, but also the challenging ones.

Cordell, Neher & Company, PLLC is one of the largest Certified Public Accounting firms in North Central Washington with individual and business clients spanning the globe. In 2003, the firm added financial planning services by creating CNC Financial Group, LLC. The firm is comprised of experienced, dedicated professionals with widely diverse backgrounds and areas of technical expertise. This blending of tax professionals and financial advisors allows clients to have a complete financial team in their corner offering robust and comprehensive services that span clients’ complete financial picture. For more information, visit cncpa.com.

“Kyle is an incredibly smart, humble and kind person, and he’s been a tremendous asset to our team,” said Steven Neher, CPA and managing member for Cordell, Neher & Company, PLLC. “The knowledge and attention to detail that he brings to client work has made him a leader among his peers, and his promotion to member is very well deserved.”

Meissner attended Western Washington University, where he earned a bachelor’s degree in accounting. He holds his CPA

Odegard-Harris receives 30-year service award



COURTESY DOUGLAS COUNTY PUD

Douglas PUD Technician III Jeff Odegard-Harris, second from left, was presented with his 30-year service award by PUD Commissioner’s Aaron J. Viebrock, left, Molly Simpson, and Ronald E. Skagen during the Commission’s Oct. 10 meeting.



MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

NOVEMBER 2022 ASSOCIATION NEWSLETTER

PAGE 1

BNCW Chairman's Corner

As the year starts to wind down and straight into the holidays, it becomes the season of giving for folks who have the ability to do so. It can also be a time of hardship for others who don't have the resources they need to make ends meet one day at a time. Hopefully most of us fall somewhere in the middle and can provide for our families without the added stress of the holidays.



Ed Gardner
EDY Construction Corp.
BNCW 2022 Chairman

There are those too who have the resources to be of service to others. It is a blessing to be able to put a smile on

the faces of kids and adults during these challenging times. The Wacoka Kiwanis Club of Cashmere collects/buys toys and other gifts for kids, from toddlers through teens for their annual "Toy Store". Items are displayed on tables by age groups. Parents are ushered through with a club member and assisted with finding gifts for each of their kids. You can find their club on Facebook at Wacoka Kiwanis Cashmere if you'd like to be of service through them.

So as the year winds down and we prepare for the upcoming holidays, let's be sure to try and remember those that are less fortunate than others. Then try to spread a little cheer and kindness wherever and whenever possible.



Our 1st Annual Fall Golf Classic Tournament started out with a clearer skies and warmer weather than we anticipated!

As one golfer said, "It is a Great day to be golfing!"

A total of 44 golfers joined us for a day filled with fun, exciting prizes, and a chance to win a Million dollars during our Hole-In-One shoot out.

We ended the day with amazing prime rib lunch served by Three Lakes Grill.

This 1st Annual Fall Golf Classic Tournament would have not been possible without the collaboration and wonderful help from Draggo Financial Group and their team. We are looking forward to next year's Fall Classic Golf Tournament, and hope that you can all join us once again!



GOLF WINNERS

1ST PLACE:

DANNY ZAVALA & CAMERON WHITTLE

2ND PLACE:

KYLE LEWIS & ROBBIE BECKSTEAD

3RD PLACE:

JON PALMER & WILLIAM LAMB

MEN'S LONGEST DRIVE:

TRAVIS WHITFORD

WOMEN'S LONGEST DRIVE:

BRETTE SANGSTER

PUTTING CONTEST WINNER:

RANDY WESSMAN

HOLE IN ONE SHOT OUT CONTESTANTS:

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MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

NOVEMBER 2022 ASSOCIATION NEWSLETTER

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Lawrence “Lee” Shepherd
CEO, BNCW

What’s New From Our CEO

Members,
Three things I want to discuss this month, Fall Golf Classic, Home Show and VOTE!

The Fall Golf Classic was a huge success. Thank you to all our sponsors, Draggoo Financial, Community Glass and Marson & Marson, without your support the Fall Golf Classic would not be possible. Finally, thank you to Three Lakes Golf Course for running a great tournament and Three Lakes Grill for providing a wonderful prime rib lunch.

The 2023 Home Show will be 3-4 of February. We have many improvements planned and here

are just a few: 1-2 bands and 2-3 restaurants including the Winners of Chef’s on Tour selling their cuisine. Also, HUGE discounts on booth sales for members. We look forward

to promoting your business this year at the Home Show.

Finally, we believe it is very important as citizens of the United States of American and residents of Wenatchee Valley

that we all VOTE in the General Election.

Thank you for your time.
Lawrence “Lee” Shepherd
CEO, BNCW

Here are the WSBC/BNCW endorsed candidates for the General Election:

12th District State Representative Position 2:

Mike Steele

Douglas Co. PUD Commissioner, District 3:

Randy Agnew

Chelan Co. Commissioner, Dist. #2:

Shon Smith

Chelan Co. District Court Judge, Position 1:

Allen Blackmon

Douglas Co. Commissioner, Position 3:

Marc Straub

Chelan Co. PUD Commissioner, Position 3:

Carnan Bergren

Chelan County Sheriff:

Brian Burnett

“It’s all for nothing if you don’t have Freedom.”
— William Wallace

Thanks to the amazing collaboration and help from Community Glass, we were able to provide a prime rib lunch along with a table full of delicious desserts.

We love to see our sponsors such as Community Glass, join us in our activities and events and act

as engaged members of BNCW.

This allows for or us to have a sense of community within our organization, which is a goal that we are strongly looking to better.

Thank you, Community Glass for your Dinner Sponsorship at our Golf Tournament!



A Special Thank you to our Beverage Sponsor Marson and Marson, who also enjoyed time out on the golf course, mingling and having a good time with other BNCW members.

As a special gift, each golfer received a glass with a Marson and Marson logo to remember this special day.

Thank you again to for your support during our Fall Golf Classic.





MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

NOVEMBER 2022 ASSOCIATION NEWSLETTER

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Touch Down Numerica Credit Union!



October's Nothing but Networking event was proudly hosted by Numerica Credit Union! Attendees enjoyed a Tailgate style event with snacks everyone enjoyed the delicious food catered by

Me2You! No flags on this play as Numerica treated everyone to several raffle prizes!

Many thanks to all the hard work the staff at Numerica Credit Union put into making the evening such a success! GO SEAHAWKS



Upcoming Events NOVEMBER

NOV. 17TH - NOTHING BUT NETWORKING HOSTED BY PEOPLE'S BANK

NOV. 24TH - HAPPY THANKSGIVING

DECEMBER

BNCW OPERATION PLANNING FOR THE FUTURE ALL MONTH LONG!

DEC. 25TH - MERRY CHRISTMAS

JANUARY

JAN. 1ST - HAPPY NEW YEAR!

FEBRUARY

FEB. 4TH & 5TH - HOME SHOW PRESENTED BY COMPLETE DESIGN AT TOWN TOYOTA CENTER

VISIT OUR NEW UPDATED WEBSITE FOR MORE INFORMATION!



HAPPY THANKSGIVING

home SHOW

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2023

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MEMBER MESSENGER

“Driven to Promote and Protect Small Business”

OCTOBER 2022 ASSOCIATION NEWSLETTER

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Q & A Interview with Business Owner Shae Lipp



1. What type of services do you offer?

A: We are a FULL service digital marketing company, so we special is just about everything! We do Web Design, Search Engine Optimization (SEO), Facebook Ads, Google Ads, Lead Generation + Consulting.

2. What do you enjoy most about your career?

A: I enjoy helping businesses grow and succeed with the use of online marketing. I've been able to see dozens of local businesses thrive as a result of services that Inbound Wenatchee has provided.

3. How long have you been creating websites?

A: I created my first website at 18 years old while still in High School, so about 13 years now! Since that time I have built well over 100 for myself and clients.

4. Are you currently accepting new clients?

A: YES! Currently we accepting new clients and we offer free consultations to see what marketing strategies might work best for your business needs. you can reach out directly at InboundWenatchee.com or email Shae@inboundwenatchee.com



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- Shae@InboundWenatchee.com
- www.inboundwenatchee.com

BNCW EVENTS

BNCW's November Board of Directors Meeting

■ Wednesday, November 16, 2022
7:00am to 9:00am
at Building North Central Washington
2201 N. Wenatchee Ave, Wenatchee
Chairman: Ed Gardner

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws.

Our Directors meet the third Wednesday of each Month in the boardroom of the BNCW offices.

These meetings begin at 7:00am and are open to any BNCW member to attend. If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.



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Information You Can Rely On!

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MARKETING 101

The Merriest Time of the Year

Submitted by
Jennifer Bushong

The Holidays are here, so you better have a plan. Retail businesses are fast approaching the busiest time of the year for consumer spending.

Black Friday (November 25) and Cyber Monday (November 28) craze for retail to capture the holiday spending for customers over their competitors.

“In 2021, on Cyber Monday alone, online retailers earned \$10.7 billion in revenue, slightly decreasing from the record high of \$10.8 billion in 2020. Black Friday received \$8.9 billion. Revenue has remained higher than pre-pandemic levels.” (Forbes, Oct. 2022).

The ultimate goal is to sell to customers, draw them in, and hopefully have repeat business.

Now, it is the time to show the benefits of your products or services over your competitors. Demonstrate why you have better customer service and value for their money.

After all, when consumers can push “click” to any store on the world-wide web, why

should they support a local business or consider your store? If you do not tell them about your product or service, they will quickly look for the store that is marketing to them.

Here are a few ideas to consider this holiday season:

Know your customers

Now more than ever, is the time to target to your customers. Identify which marketing tactics worked the best in 2021 and early 2022. Analyze sales and increase efforts in direct tactics. Research sales volumes, hashtags and offers.

If your customers need an

in-person introduction to understand your service or product, hold a special event to showcase the item.

Make it personal - make it fun. If the online discounts spark interest, ask consumers to buy the product for themselves and a friend online or in your store.

If your customers gravitate to personal consumers, consider ways you can you make the shopping experience extra special by offering complimentary gift wrap, hot cocoa, a discount coupon, or loyal rewards to return after the holiday rush.

Offer limited time

If you plan to offer a Black Friday sale, consider extending it through Cyber Monday.

If the offer is through say, December 23, then make it extra special to drive online or foot traffic.

Make it a savings or service that your new or returning customer cannot refuse and they feel good about buying.

The limited time period will drive the sale or at very least the eyeballs to your store over your competitors.

Engage your customers

Now is the time to capture more demographic and psychographic information about your customer.

What drives them to buy, and more importantly, what will bring them back to your store after the “super-saving” deal?

Focus on obtaining repeat customers after the holiday rush. Capture customers’ attention with unique and engaging content online and offline.

Now is the time to share warmth in ads, excellent cus-



Jennifer Bushong

tomers service, and/or give-back campaigns combined with hard sales gimmicks. Consumers will appreciate the holiday spirit as well as the offerings.

Happy Holidays from all of us at JBe Marketing Group, LLC.

Jennifer Bushong, MA is the owner of JBe Marketing Group, LLC., a full-service strategic marketing and public relations firm in Washington State. JBe can implement marketing, communications, or branding campaigns using a variety of tactics. To learn more or book Jennifer as a speaker, jennifer@jbemarketinggroup.com or visit www.jbe-marketing.com.





ICICLE CREEK
CENTER FOR THE ARTS

Icicle Fund grant applications are open

Submitted by
Christine Jakobsen Morgan, Ph.D.,
Executive Director at Icicle Fund

We are happy to announce the opening of our 2023 Community Grant Program. Application materials were made available October 15, 2022, with a deadline of December 1, 2022. Award recipients will be notified by April 1, 2023. The minimum grant request is \$3,000.

Community Grants are one-or two-year grants for non-profit organizations who develop North Central Washington as a region where nature, the arts, and the area’s natural and human history encourage appreciation, understanding and stewardship of this special place.

The grants support nonprofits in doing their most important work in the community in innovative and impactful ways by implementing not only the high-profile but also the hard to fund projects.

Grants are made possible by the generosity of our founder, Harriet Bullitt, and by the net profits from her gift of Sleeping Lady Mountain Resort to Icicle Fund.

Two types of funding are available through the Community Grants Program: Unrestricted and Project.

Your organization’s mission and service areas as well as organization type determines what type of funding you can apply for.

The application process includes the option of a pre-application check-in meeting with Christine Morgan, optional application financial report coaching with the Fund’s staff, and the availability of the application questions in Spanish language.

Icicle Fund is rooted in the belief that strong connections of people to place is built and nurtured through artistic expression, imagination, understanding of past, experience in nature, and care for wildlife and natural landscapes.

As a catalyst for partnerships and collaboration, Icicle Fund helps to nurture these connections and as a result, strengthens and sustains our beloved region of North Central Washington.

Complete information and application instructions can be found at www.iciclefund.org.

Marson and Marson Lumber opens store in Ephrata, with a grand opening celebration



SUBMITTED PHOTO

Marson and Marson Lumber store in Ephrata.

Marson and Marson Lumber, a building material center with 4 locations in North Central Washington, opened the doors to its new and modern store on September 6.

The public was invited to attend the Grand Opening Celebration on Saturday, October 22.

“I am thrilled to welcome the wonderful people of Ephrata, Quincy and Moses Lake to our new store,” said Arthur Vonderohe, branch manager.

“Customers will be excited to walk in and see the depth of building products and design solutions for their home.”

The new builder-line hardware store has 8,000 square feet of retail space and sits on a 4-acre lot with a paved lumberyard.

The store includes a staffed Design Center with cabinets, counter tops, doors, and windows.

Founded in 1955, Marson and Marson Lumber has been an integral part of the communities it served by providing high-quality lumber and hardware to professional contractors and homeowners in North Central Washington.

Today, Marson and Marson Lumber maintains its flagship store in Leavenworth with additional locations in Cle Elum, Ephrata, and Wenatchee.

The Grand Opening Celebration was held October 22 at the new store, located at 1656 Basin Street, Ephrata.

Marson and Marson Lumber is part of the TAL Holdings family of brands. At its 25 building material centers located throughout the Pacific Northwest, TAL’s mission is to help build better communities. TAL’s family of brands include Badger Building Center, Bayview Building Supply of Elma, Best Built Builders Supply, Browne’s Home Center, Gerretsen Building Supply, Lake Chelan Building Supply, Marson and Marson Lumber, Midway Building Supply, Mount Vernon Building Center, and Tum-A-Lum Lumber.

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REAL ESTATE

TOP PROPERTIES CHELAN COUNTY – September 2022

Buyer	Seller	Sale Price	Street	City	Legal acreage	Living area	Year Built	Bed-rooms	Bath-rooms	Pool	Fire-place
SANDPIPER FARMS INC	EVERGREEN ASSOCIATES	\$7,937,900	UNASSIGNED	LEAVENWORTH	0.16	10305	2018			N	N
MILBRANDT JANIE E & JERRY C	ADAMS TRI-CITIES ENTERPRISES INC	\$4,392,500	1300 S LAKESHORE RD	CHELAN	0.2	1810	2014		3	N	N
302-312 NINTH ST HOLDINGS LLC	BEALL LAKE HOUSE LLC	\$4,300,000	574 S LAKESHORE RD	CHELAN	0.76	1749	1923	2	2	N	Y
COULTER TRAVIS & KELLY	TRIPEN INC	\$2,100,000	103 TROUT LN	CHELAN	0.77	0	0			N	N
KRUSE ROSS A & DANA L	BOYD TERRENCE A	\$1,839,000	31 GETAWAY LN	MANSON	0.59	1834	2007			N	Y
VIAL RICHARD & TIFFANY	PRILL ANDREW D & MICHELLE L	\$1,675,000	1516 S LAKESHORE RD	CHELAN	0.12	2556	1996	4	3	N	Y
STIMAC VINCENT G & LORRE A	PICTON LEWIS G & PICTON ELLEN C	\$1,657,500	11 SUNNY SHORES LN	MANSON	0.79	2055	2013	4	4	Y	Y
BOOTH DANIEL L & HELEN S	KRUSE ROSS A & DANA L	\$1,650,000	150 PORCUPINE LN	CHELAN	0.18	1142	2014		3.5	N	Y
JUNE HOLDINGS LLC	BLACK JOHN R JR	\$1,450,000	475 DEMPSEY RD	LEAVENWORTH	3.07	1232	1981	4	1.75	N	Y
CAMPBELL LANCE & JAMIE	FUNK EVAN C & JANET L	\$1,409,000	12350 W EMIG DR	LEAVENWORTH	1	2300	2014	2	2.5	N	N
MORALES MARIANO JR & LAURIE F	MORRIS WESLEY D & MORRIS MARTY W	\$1,400,000	382 DIVISION ST	MANSON	2.16	3824	1949	1	1	N	Y
CITY OF WENATCHEE	NOYD MICHAEL ETAL	\$1,170,000	125 S WORTHEN ST	WENATCHEE	0.29	0	0			N	N
10388 TITUS ROAD LLC	TVETEN BRANDON & SHARON L	\$1,153,000	10388 TITUS RD	LEAVENWORTH	2.72	4452	1993			N	Y
MAZZONI SARA & MAUCHLEY DAVID C	BODENLOS JUSTIN & JENNY	\$1,050,000	106 BLUEBELL LN	CHELAN	0.04	1056	2021	2	3	N	N
HALLADAY TANIA L	QUINN ERIN M & MINTON MICHAEL G	\$1,000,011	100 LAKE CHELAN SHORES DR	CHELAN	0	1221	0			N	N
RUDOLPH ORCHARDS INC	SMC ORCHARDS	\$951,528	9753 NIBBELINK RD	PESHASTIN	1.41	2454	1912	4	2.5	N	Y
NYE RICHARD & ANNALISE	STEVENS KATIE M & STANLEY J	\$950,000	19185 BEAVER VALLEY RD	PLAIN	2.5	2594	2003	3	2.5	N	Y
BARTON JUPITER M & ABRAMSKI JENNIFER A	EIKENBERRY DONALD A	\$940,000	95 NORLING LN	LEAVENWORTH	0.35	2798	1994	5	1.5	N	Y
ORTIZ MARTINEZ ALFREDO & MARTINEZ SANDRA D	NUNEZ BUSTOS ANTONIO & CABERA DE NUNEZ ALEJANDRINA	\$912,500	101 BOYD RD	CHELAN	0.14	1978	2022	3	3	N	N
COMM BERYL & GARTH ETAL	ROSE GARY W ETAL	\$900,000	3110 NUMBER 1 CANYON RD	WENATCHEE	5.01	2664	2002	1	1	N	N
KREMER JOHN A II	TALLEY CLARENCE J & MARY A	\$900,000	32 CHESTNUT ST	CHELAN	1.14	1660	1936	4	2	N	Y
MOONEY BRIAN & RACHEL	HOUSER LARRY J & THERESA A	\$875,000	99 KRAUS RD	PESHASTIN	2.501	2990	1992	4	2.75	N	Y
HEBERT MARK & SUSAN	MOLINE FAMILY TRUST	\$860,000	1 BIG ROCK PL	CASHMERE	0.7	2208	1914	3	3	N	N
VELARDE PERCIVAL & SHAUNA M	RAHM DENNIS L & LONI RAE	\$840,000	629 MOUNTAIN VIEW DR	CHELAN	0.34	1990	1969	3	2	N	Y
WILSON MICHAEL D & PATTI J	CHELLIS JOHN & STACEY	\$814,000	3928 WAPATO LAKE RD	MANSON	0.58	1064	1999	2	2	N	N
CLARK CHRISTOPHER J & JULIE A	OLSON DAVID & LAURA	\$810,000	826 AUTUMN CREST DR	WENATCHEE	0.36	2585	2015	3	2.5	N	N
COHEN SHANNON	WOODS MARY	\$799,900	8051 DEPOT RD	DRYDEN	2.5	3359	1986	4	3	N	N
MCINTYRE ERIC M & CATHERINE A	DUFFY ALEX W	\$799,000	121 DOWNIE CANYON RD	CHELAN	11.7	2416	1940	2	2	N	Y
KIRBY ELIZABETH M & GRANATSTEIN DAVID M	MC DONALD JEFFREY S & LIESL H	\$798,500	629 W MOUNTAIN BROOK LN	WENATCHEE	0.51	1840	2014	4	2.5	N	N
COONROD ANDREA K & DONN P	MORALES MARIANO&LAURIE	\$795,000	UNASSIGNED	MANSON	4.96	0	0			N	N
JESTER ANGELA & DANIEL	DEVERIN CHARLES M & MARY L	\$790,000	636 MEADOWS DR	WENATCHEE	1.13	2214	1993	4	3	N	N
DAIGNEAULT VICKI & SCHROEDER ROBERT	TRETTEVIK JERRY D	\$785,000	115 ELDORADO PL	CHELAN	0.26	2689	1996	3	2	N	Y
DUNAGAN DANIEL L & ANNA L	COURNOYER BRETT W	\$750,000	1329 S HILLS DR	WENATCHEE	0.7	3312	1980	6	4	N	Y
GURVINDERJIT SANDHU	OAK GROVE RANCH LLC	\$745,000	259 JUNIPER LN	MONITOR	85.7	0	0			N	N
DOBREV JIVKO & TSVETELINA	SULLIVAN MATTHEW W & PATRICK N SULLIVAN	\$740,000	20649 MIRACLE MILE	LAKE WENATCHEE	0.46	1764	2017	3	2	N	N
WEST CHANEL M ETAL	TORZILLO ANTONIO & ALAINA	\$729,000	2254 RIFFLE DR	LAKE WENATCHEE	0.51	1296	1970	3	1	N	N
PORT OF CHELAN COUNTY	HAYS MARSHA K	\$685,650	5101 MALAGA ALCOA HWY	MALAGA	23	728	1995			N	N
FRISLIE GREGORY A & CARMEN E ETAL	HACKNEY FREDERICK W	\$680,000	3797 MCKEE LN	MONITOR	1	2688	1993	2	1	N	Y
SCHONS STEVEN & MELANIE	KEATING REBECCA L & CHAD E CO-TRUSTEES	\$680,000	11415 S LAKESHORE RD	CHELAN	0	1290	0			N	N
OLSON DAVID T	SIENIA MIKAEL F & WENDY C	\$660,000	8097 SAUNDERS RD	PESHASTIN	0.93	3168	1984	4	2	N	N
SMITH JODY C & HALDIMAN GREEN EMILY T	SMITH GREGG D & JENNY R	\$649,000	47 LOPES LN	MONITOR	0.49	1373	2022			N	N
APPLE STATE POWER SPORTS LLC	FOLLOW THE SCIENCE LLC	\$625,000	917 N WENATCHEE AVE	WENATCHEE	1.19	13883	0			N	N
BILLMIRE MEGAN M & CHAD W	LUTES JOSEPH P	\$625,000	525 ALPINE PL	LEAVENWORTH	0	958	0			N	N
WARNER SHONNA L	LEWMAN HOLDINGS LLC	\$625,000	320 METHOW ST	WENATCHEE	0.15	1652	1918	4	3	N	N
SEPAANSKI RONALD & MICHELLE	JESTER DANIEL & ANGELA	\$620,000	822 CROWN ST	WENATCHEE	0.35	1540	1965	3	2	N	Y
MUNOZ OLIVARES JUAN J & MUNOZ ALICIA C	CARMICHAEL RONNIE M & JACKALINE C TRUSTEES	\$611,400	829 MALAGA AVE	WENATCHEE	0.25	1464	1928	3	1	N	N
DUFNER ROY B ETAL	MADDOX EVERETT & MARK MADDOX	\$600,000	16560 CHUMSTICK HWY	LEAVENWORTH	21.5	1766	1993	3	2	N	Y
STOCKER TIM & TRACY	GREENFIELD JAMESON & TARIILYN	\$600,000	2302 PINE TREE RD	LAKE WENATCHEE	0.27	1872	1978	2	1.5	N	Y
BENSON JANAKE K & GREGORY P	COATES MARKLE LINDA	\$600,000	1511 WILLOW PL	WENATCHEE	0.16	2208	2002	4	2.5	N	Y
PILGRIM TIMOTHY C & HILLARY M	BARRICK CHRISTOPHER R & STACY L	\$595,000	322 W WOODIN AVE	CHELAN	0	902	0			N	N
BETZING JOHN D & PATRICIA K	HANSON JOANNE S	\$589,900	1802 ROCKLUND DR	WENATCHEE	0.34	2750	1994			N	N
SHAE ANDREA & MARK J	LINTERMAN WILLIAM H & MARILYN G	\$585,000	104 DANA ST	WENATCHEE	0.32	1611	1988	3	2.5	N	Y
OFFICE CONDO LLC	WILSON MIKE & PATTI	\$585,000	402 RIDGEWOOD DR	MANSON	0.11	1554	2017	3	2	N	N
SUCHEK ALEXANDRE & FRABETTI SUCHEK ISABELLA	SOL NETWORKS LLC	\$580,000	2220 W WOODIN AVE	CHELAN	0	1209	0			N	N
PANKEY SYDNA M	BROMFIELD RONALD R & VALERIE J	\$575,000	208 PERSHING CIRCLE	WENATCHEE	0.15	1732	2018	3	2	N	Y
NELSON BERNADETTE M & DANIEL E	ROSE LORA F	\$570,000	120 VINEYARD LN	CHELAN	0.07	1782	2017	3	2.5	N	N
HAFT DAVID & TARA	DIERINGER DANIEL J	\$569,900	1036 MONROE ST	WENATCHEE	0.27	1600	1972	3	2.5	N	Y
MC CORMICK PAUL & RENEE	BLUHM DAVID B & DAWN M	\$565,000	1555 LAKESHORE DR	MANSON	0.24	0	0			N	N
HAWKESWORTH ASHA & AHNNA	LAWHEAD-REIMEN JOANNE	\$559,900	1934 CASTLEROCK AVE	WENATCHEE	0.24	1684	2007	3	2	N	Y
KIRITZ GABRIEL & RYAN KATHERINE	FENDER NICHOLAS J & TYREE R	\$559,000	505 SKI HILL DR	LEAVENWORTH	0.17	961	1979	2	1	N	N
JONES JENNIFER S & DAVID S	SCOTT GABRIEL & JASON MIDKIFF	\$550,000	825 1ST ST	WENATCHEE	0.15	1547	1937	4	1.75	N	Y

TOP PROPERTIES CHELAN COUNTY – September 2022 – continued from page 14

Buyer	Seller	Sale Price	Street	City	Legal acreage	Living area	Year Built	Bed-rooms	Bath-rooms	Pool	Fire-place
STEINHORST RICHARD K & LILLY G	MORRIS CHARLES R	\$550,000	1414 FULLER ST	WENATCHEE	0.25	1550	1990	3	1.75	N	N
JACKSON NICHOLAS S & SMITH MARY C	LORANGER WAYNE & CAROL	\$540,000	529 CEDAR WOOD LN	WENATCHEE	0.25	1774	2006			N	N
FITZGERALD COURTNEY & SALVO PATRICK ETAL	MATHISON ROBERT C & CLETA J	\$530,000	15350 ENTIAT RIVER RD	ENTIAT	5.02	1590	1992	3	1.5	N	Y
GEORGE KIM	CLARK JULIE & CHRISTOPHER J	\$529,000	204 BRANDI LN	WENATCHEE	0.18	1594	2004	3	2	N	Y
TUCKER MICHAEL & BANE KIMBERLY	RYSER JEREMY A & JANETTE M	\$520,000	2949 RIVIERA BLVD	MALAGA	0.27	1786	2020	3	2	N	N
WILLIAMS DONALD L & MARGARET A	SAVINO JOSEPH C & JULIE V	\$515,000	1819 DORNER PL	WENATCHEE	0.31	2120	1997	3	1.75	N	N
TODD KAMMERON ETAL	NOTTINGHAM LOUIS B & MOLLY N DARR	\$515,000	1020 N WESTERN AVE	WENATCHEE	0.43	1367	1913	3	2	N	Y
SEMANSKY STEPHEN & TOLBERT NATALIE	KIDD JEROD R & ANGELINA	\$510,000	250 CENTER ST	LEAVENWORTH	0.13	1125	1915	2	1	N	N
INTERMOUNTAIN INFRASTRUCTURE GROUP LLC	SOMMERFELD KAYLA & JASON ZEITS	\$499,000	7245 TARPISCAN RD	MALAGA	9.19	0	0			N	N
GANEM JOSEPH F IV & ALISON A	FRENCH MELISSA & KATHERINE O CONNOR	\$495,000	9784 ENTIAT RIVER RD	ENTIAT	5.02	0	0			N	N
FLYNN TY & ZALDIVAR ELENI	SMITH MARY C & NICHOLAS S JACKSON	\$490,000	2105 W HONEYSETT RD	WENATCHEE	0.16	1866	2005	4	2	N	N
CERVELLE DEBRA A	WALLIS ANJA	\$490,000	1802 MULBERRY LN	WENATCHEE	0.12	1730	2018	3	2.5	N	Y
HAXTON CASSANDRA J ETAL	MAYO STEPHEN M & NORIKO	\$485,000	2120 METHOW ST	WENATCHEE	0.17	1386	2010	4	3	N	Y
WELSH KASSIDY & CODY	HANSEN JUSTIN ETAL	\$478,000	1106 BROWN ST	WENATCHEE	0.18	1880	1972	3	1.5	N	Y
ABRAHMS CHRIS	BRADLEY ASHLEY B & TRAVIS A	\$468,500	260 CHESTNUT ST	CHELAN FALLS	0.14	1254	1995	3	2	N	N
TAYLOR AMBER A	HARRIS KATHERINE	\$460,000	1323 FAIRHAVEN AVE	WENATCHEE	0.11	941	1993	3	2	N	Y
CITY OF WENATCHEE	ETV LLC	\$455,000	131 S WORTHEN ST	WENATCHEE	0.46	0	0			N	N
GUNDERSON CAROL	HENDRICKSON LEE & AMBER SCHNEIDER	\$450,000	114 N WILSON ST	WENATCHEE	0.17	1575	1949	3	2	N	Y
MC DEVITT ORCHARDS INC	SMC ORCHARDS	\$448,472	9753 NIBBELINK RD	PESHASTIN	1.41	2454	1912	4	2.5	N	Y
TALBOT HENRY V ETAL	MC MAHAN DENNIS J & AMANDA D COBLE	\$445,000	429 S MILLER ST	WENATCHEE	0.14	950	1970	4	1.75	N	N
SCHNEBLE LAURIE M	RHOADS PATRICK M & SARAH K	\$440,000	16056 RIVER RD	PLAIN	0.62	756	1963	2	1	N	Y
NORLAND ERIK & KATHERINE	RUSSELL MARY M	\$440,000	408 LOWE ST	WENATCHEE	0.21	1842	1980	3	2	N	Y
JONES CHONG H	LARKIN MARGARET	\$440,000	945 BRYAN ST	WENATCHEE	0.28	2084	1955	4	2	N	Y
ELLIS CASSY J & SPENCER J	CROSS CREEK FARM LLC	\$430,000	715 S WESTERN AVE	WENATCHEE	0.24	1189	1925	3	2	N	N
REID TIM & JULIE M	SHANK WANITA M	\$422,000	9784 ENTIAT RIVER RD	ENTIAT	21.26	1264	1951	2	1	N	N
HEISERMAN WYATT L & MULLEN MARIA	PETERSEN JEFFREY	\$417,900	3064 CONARTY RD	MALAGA	0.32	1460	1983	3	1.5	N	N
DICKINSON JOSHUA L ETAL	HADSELL JOSEPH & KELLY J	\$415,000	404 MISSION CREEK RD	CASHMERE	0.32	1498	1918	3	1	N	Y
DACCA JOSEPH T & MARIAN E	LAKE CHELAN CLINIC PROPERTIES LLC	\$415,000	222 E CHELAN AVE	CHELAN	0.1	884	1955	2	1	N	Y
DAVIS LEON JUDITH & DAVIS MICHAEL D	BENSON JANAKE K & GREGORY P	\$414,000	1018 KITTITAS ST	WENATCHEE	0.16	969	1948	4	1.5	N	N
TELLEVIK CORY	EASTERN WA CONSTRUCTION INC	\$406,578	437 SPRING VIEW PL	CHELAN	0.17	1612	2022		2	N	N
MADLAND KENZI A M	HOMEFRONT LLC	\$401,500	504 1ST ST	WENATCHEE	0.09	1528	1918	3	1.5	N	N
HAMMERSTROM MARISSA H	FOLGER THOMAS	\$400,000	3093 MONTEREY DR	MALAGA	0.29	1416	1979	3	2	N	Y
ONE PARTICULAR HARBOUR LLC	ANDERSON CAROL J	\$400,000	141 E NIXON AVE	CHELAN	0.19	1126	1925	4	1	N	N
CAPPS ELIZABETH & JIMMY D	POOLE DENNIS	\$400,000	610 MARIAN AVE	WENATCHEE	0.2	2426	1957	3	1.75	N	Y
MENARD BRIAN L & THERESA L	ELLSTROM LORI J	\$399,000	21311 STETSON RD	PLAIN	0.26	0	0			N	N
WEST CRAIG S II	SAREEN SHELLY K & KUMAR NAVEEN	\$390,000	145 MIRABELLA DR	CHELAN	0.52	0	0			N	N
SOMMERFIELD KAYLA B	JONES LAURA R	\$386,000	910 WESTMORLAND DR	WENATCHEE	0.37	1304	1967	4	3	N	Y
ANDERSON KIM	ROGERS FRANCES R	\$382,000	505 COTTAGE AVE	CASHMERE	0.18	1374	1928	2	1.5	N	Y
TARR GARY & LORD TARR JUDITH FAMILY TRUST	TJCJDC TRUST	\$379,000	20795 KAHLER DR	LAKE WENATCHEE	0	1266	0			N	N
WRIGHT MATTHEW N	CHAPMAN RICHARD R	\$375,000	1418 OAK ST	WENATCHEE	0.19	1162	1954	3	1	N	Y
WILKINS VICTORIA	JONES PATRICK & KELLI	\$370,000	22 S FRANKLIN AVE	WENATCHEE	0.12	1471	1947	3	1	N	N
FORER LAURA M & OREN	BOYD DANIEL J & ELYSSA M HAVILAND BOYD	\$370,000	UNASSIGNED	MANSON	5.01	0	0			N	N
ORDUNA JENNIFER & JAVIER	GREEN TIRZA & MC CREARY JODY JTROS	\$365,000	5 ISLAND VIEW ST	WENATCHEE	0.11	934	2012	2	1	N	N
MOORE AARON S	RAYSON KIMBERLY	\$365,000	18 N BUCHANAN AVE	WENATCHEE	0.14	944	1918	2	1	N	N
BURNS KEVIN D	ROGERS WESLEY R & KATHLEEN H	\$360,000	16981 CASEY LN	ENTIAT	0.54	1400	1993			N	N
HERNANDEZ PROPERTIES LLC	LOPEZ DANIEL & MAXIMA	\$355,000	UNASSIGNED	MALAGA	2.83	0	0			N	N

TOP PROPERTIES DOUGLAS September 2022 RESIDENTIAL			
Sale Price	Address	Total Acres	Style
1,500,000	4942 HURST LANDING RD	0.5	SINGLE-FAMILY RESIDENCE
1,224,500	147 N SHORE DR	0.83	SINGLE-FAMILY RESIDENCE
1,000,000	1811 6TH ST SE	1.77	SINGLE-FAMILY RESIDENCE
935,000	1521 COUNTRY CLUB DR	0.27	SINGLE-FAMILY RESIDENCE
899,000	2271 SUNRISE PL	0.59	SINGLE-FAMILY RESIDENCE
890,000	2874 BAKER AVE	0.32	SINGLE-FAMILY RESIDENCE
845,000	318 29TH ST NW	2.75	SINGLE-FAMILY RESIDENCE
819,000	601 EASTMONT AVE	0.17	LOW-RISE MULTIPLE
800,000	2945 MARTIN PL	2	SINGLE-FAMILY RESIDENCE
728,900	447 DORADO CT	0.36	SINGLE-FAMILY RESIDENCE
650,000	2584 NE OLYMPIC DR	3.03	MANUFACTURED HOUSING
649,900	2515 1ST ST SE	0.31	MIXED
633,790	931 N NEWPORT LOOP	0.29	SINGLE-FAMILY RESIDENCE

Sale Price	Address	Total Acres	Style
632,500	717 GORMLEY ST NE	0.2	SINGLE-FAMILY RESIDENCE
600,000	1006 JACKIE LN	0.19	SINGLE-FAMILY RESIDENCE
595,000	1320 BOULDER LOOP	0.17	SINGLE-FAMILY RESIDENCE
560,000	1818 MANHATTAN DR	0.2	SINGLE-FAMILY RESIDENCE
559,000	1376 CENTER ST	0.21	SINGLE-FAMILY RESIDENCE
544,900	351 19TH ST NE #10	0	TOWN HOUSE, END UNIT
540,000	1830 4TH ST SE	0.49	SINGLE-FAMILY RESIDENCE
539,000	200 13TH ST NE	0.29	SINGLE-FAMILY RESIDENCE
530,000	23 MAKENNA LN	0.22	SINGLE-FAMILY RESIDENCE
525,000	1111 3RD ST SE	0.27	SINGLE-FAMILY RESIDENCE
515,000	2521 NW BOSTON AVE	0.6	SINGLE-FAMILY RESIDENCE
510,000	2414 HIGHLAND VIEW DR	0.27	SINGLE-FAMILY RESIDENCE
485,000	3251 NW EMPIRE AVE	0.52	SINGLE-FAMILY RESIDENCE
475,000	570 N DARWOOD AVE	0.21	SINGLE-FAMILY RESIDENCE
465,000	2366 HERNDON DR	0.2	SINGLE-FAMILY RESIDENCE
458,000	3275 1ST ST SE	0.45	MANUFACTURED HOUSING
435,000	624 S LAWLER AVE	0.17	SINGLE-FAMILY RESIDENCE

Sale Price	Address	Total Acres	Style
425,000	1380 EASTMONT AVE #204	0	TOWN HOUSE, END UNIT
425,000	583 N MONTCLAIR AVE	0.16	SINGLE-FAMILY RESIDENCE
425,000	141 25TH ST NW	0.19	MANUFACTURED HOUSING
420,000	2548 NE NOBLE LOOP	0.17	SINGLE-FAMILY RESIDENCE
415,000	312 S MARY LN	0.15	SINGLE-FAMILY RESIDENCE
399,500	1275 THEO WAY	0.14	SINGLE-FAMILY RESIDENCE
391,000	1244 GRANT RD	0.25	SINGLE-FAMILY RESIDENCE
390,000	217 WILLOW VIEW DR	0.17	SINGLE-FAMILY RESIDENCE
389,500	1283 THEO WAY	0.14	SINGLE-FAMILY RESIDENCE
380,000	1711 7TH ST NE	0.21	SINGLE-FAMILY RESIDENCE
380,000	1121 JEAN ST SE	0.18	SINGLE-FAMILY RESIDENCE
379,500	1267 THEO WAY	0.14	SINGLE-FAMILY RESIDENCE
367,000	560 CANYON DR	0	MANUFACTURED HOUSING
343,005	512 NEWPORT PLZ	0.2	MANUFACTURED HOUSING
330,000	583 MORNING VIEW CIR	0.11	MANUFACTURED HOUSING
330,000	584 ROLFS PL	0.27	SINGLE-FAMILY RESIDENCE
325,000	30 CORRAL CREEK DR	3.35	

Wenatchee MSA (Chelan and Douglas Counties) Labor Area Summary – August 2022

Overview

This report provides an update on the Wenatchee Metropolitan Statistical Area (MSA) economy using not seasonally adjusted, nonfarm employment and civilian labor force data. Analysis focuses on year over year (August 2021 and August 2022) and average annual data changes (between 2020 and 2021).

Unemployment rates

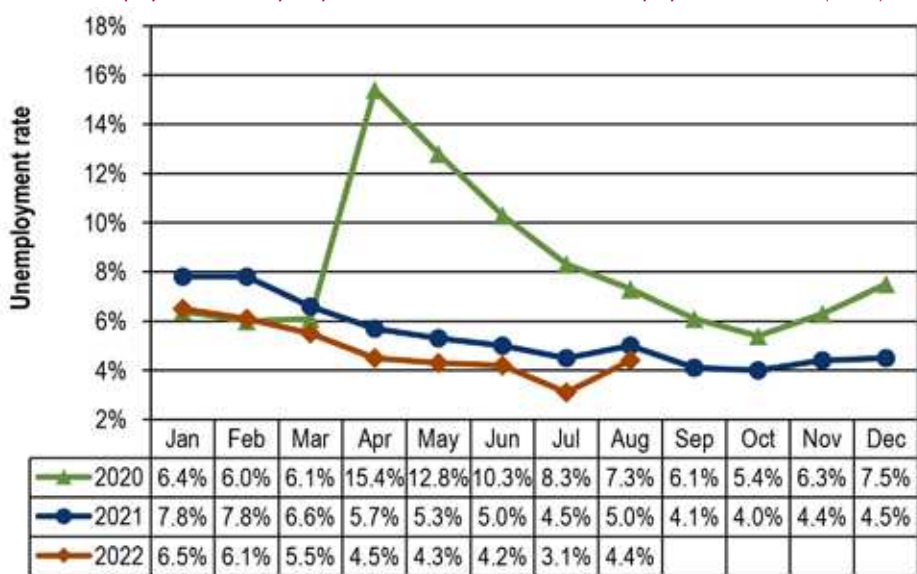
Civilian Labor Force (CLF) data show that Washington's not seasonally adjusted average annual unemployment rate fell

from 8.5 percent in 2020 to 5.2 percent in 2021. Between August 2021 and August 2022, the rate dropped from 5.1 to 4.1 percent. This 4.1 percent reading is the lowest rate for the month of August in Washington since state data began to be recorded electronically in 1976.

In the Wenatchee MSA, the average annual unemployment rate fell from 8.2 percent to 5.4 percent between 2020 and 2021. Year over year, monthly rates have declined for 17 consecutive months (April 2021 through August 2022).

Wenatchee MSA unemployment rates, not seasonally adjusted Washington state, January 2020 through August 2022

Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)



The Wenatchee MSA's unemployment rate fell by six-tenths of a percentage point between August 2021 and August 2022.

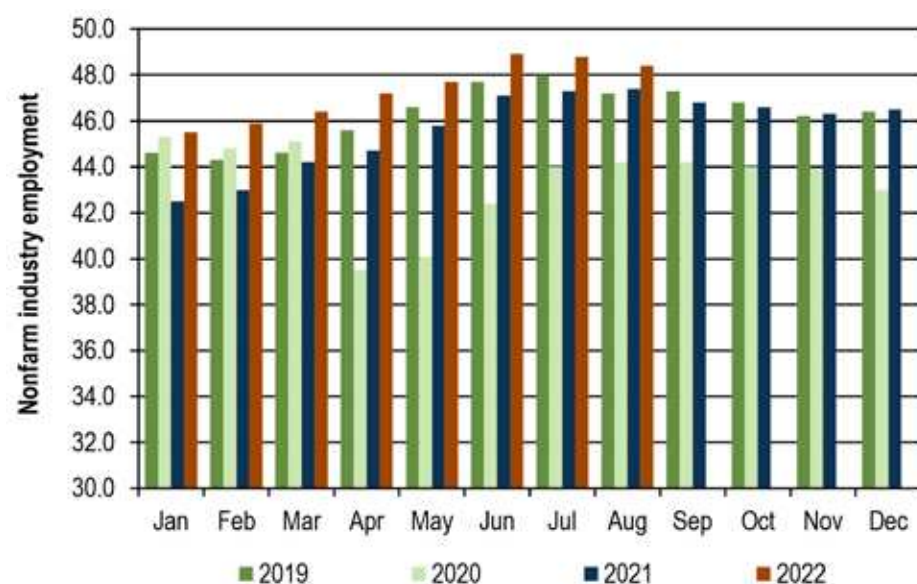
Total nonfarm employment

Between 2020 and 2021, estimates indicate that Washington's labor market provided 81,100 more nonfarm jobs, an average annual increase of 2.5 percent. Year over year, Washington's nonfarm market has expanded in each of the past 17 months (April 2021 through August 2022). This August, business and government organizations statewide tallied 3,560,700 jobs (not seasonally adjusted) compared with 3,399,100 in August 2021, up by 161,600 jobs and 4.8 percent.

The Wenatchee MSA's economy added 2,300 jobs during 2021, a 5.3 percent upturn,

more robust than Washington's 2.5 percent growth rate between 2020 and 2021. Year over year, the Wenatchee MSA's nonfarm market contracted for 12 months (April 2020 through March 2021) prior to employment increases during the past 17 months (April 2021 through August 2022). This August, total nonfarm employment netted 1,000 more jobs than the 47,400 jobs tallied in August 2021, a 2.1 percent increase. In fact, the two-county Wenatchee MSA economy provided 1,200 more nonfarm jobs (up 2.5 percent) in August 2022 (48,400 jobs) than in the pre-COVID era of August 2019 (47,200

Wenatchee MSA nonfarm industry employment, not seasonally adjusted, in thousands Washington state, January 2019 through August 2022. Source: Employment Security Department/LMEA; Current Employment Statistics (CES)



Nonfarm employment in the Wenatchee MSA increased by 2.1 percent between August 2021 and August 2022.



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Wenatchee MSA labor force and industry employment, not seasonally adjusted Washington state, August 2022. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS), Current Employment Statistics (CES)

	Preliminary Aug-22	Revised Jul-22	Revised Aug-21	Change		Percent change
				Jul-22 Aug-22	Aug-21 Aug-22	Aug-21 Aug-22
Wenatchee MSA						
Labor force and unemployment						
Civilian labor force	70,057	74,168	70,504	-4,111	-447	-0.6%
Resident employment	66,979	71,905	66,992	-4,926	-13	0.0%
Unemployment	3,078	2,263	3,512	815	-434	-12.4%
Unemployment rate	4.4	3.1	5.0	1.3	-0.6	
Industry employment (numbers are in thousands)						
Total nonfarm ¹	48.4	48.8	47.4	-0.4	1.0	2.1%
Total private	39.3	39.5	38.5	-0.2	0.8	2.1%
Goods producing	6.1	6.2	6.1	-0.1	0.0	0.0%
Mining, logging and construction	3.3	3.4	3.4	-0.1	-0.1	-2.9%
Manufacturing	2.8	2.8	2.7	0.0	0.1	3.7%
Service providing	42.3	42.6	41.3	-0.3	1.0	2.4%
Private services providing	33.2	33.3	32.4	-0.1	0.8	2.5%
Trade, transportation, warehousing and utilities	10.3	10.1	9.7	0.2	0.6	6.2%
Retail trade	6.9	6.8	6.6	0.1	0.3	4.5%
Education and health services	8.2	8.1	7.8	0.1	0.4	5.1%
Leisure and hospitality	7.1	7.2	7.0	-0.1	0.1	1.4%
Government	9.1	9.3	8.9	-0.2	0.2	2.2%
Federal government	1.0	1.0	1.0	0.0	0.0	0.0%
State government	1.1	1.1	1.1	0.0	0.0	0.0%
Local government	7.0	7.2	6.8	-0.2	0.2	2.9%
Workers in labor/management disputes	0.0	0.0	0.0	0.0	0.0	

¹ Excludes proprietors, self-employed, members of the armed services, workers in private households and agriculture. Includes all full- and part-time wage and salary workers receiving pay during the pay period including the 12th of the month. Columns may not add due to rounding.

The Wenatchee MSA nonfarm market provided 48,400 jobs in August 2022, a gain of 1,000 jobs since August 2021.

jobs), an indication that the nonfarm market has rebounded above pre-pandemic levels.

Employment and unemployment

Washington's Civilian Labor Force (CLF) edged downward by 15,964 residents (a -0.4 percent downturn) between 2020 and 2021. This year-over-year labor force contraction occurred in the first six months of 2021. The state's CLF has either stabilized or expanded during each of the past 14 months (July 2021 through August 2022). Washington's labor force grew by 78,315 residents (up 2.0 percent), from 3,925,294 residents in August 2021 to 4,003,609 this August.

The Wenatchee MSA's CLF revived from 66,257 residents in 2020 to 66,781 in 2021, a 0.8 percent upturn. Year over year, the local Civilian Labor Force expanded in the 12 months from June 2021 through August 2022. Current Local Area Unemployment Statistics (LAUS) estimates indicate that there were 447 fewer Chelan or Douglas County residents in the CLF in August 2022 than in August 2021, a -0.6 percent downturn. Fortunately, the number of unemployed residents in the

Wenatchee MSA dropped from 3,512 in August 2021 to 3,078 in August 2022, a -12.4 percent decrease. This noteworthy drop in the number of unemployed helped depress the local unemployment rate from 5.0 percent in August 2021 to the 4.4 percent reading this August. (In August 2018 the local unemployment rate was 4.2 percent, a historic low.) Despite this relatively low unemployment rate in August 2022, all local labor force trends are not positive, especially when compared with the pre-COVID era of 2019. Specifically, the Wenatchee MSA's Civilian Labor Force (CLF) contracted in each of the four months from May through August 2022 below the corresponding four months in 2019 (i.e., in the pre-COVID era). Local CLF loss rates from May through August 2019 versus from May through August 2022, respectively, were -1.1 percent, -2.6 percent, -4.8 percent, and -1.1 percent. These downturns indicate that the Wenatchee MSA's labor force (or "labor pool") shrank during this most recent four-month timeframe when compared with the pre-pandemic labor force – a trend to watch in the months ahead.

Nonfarm industry employment

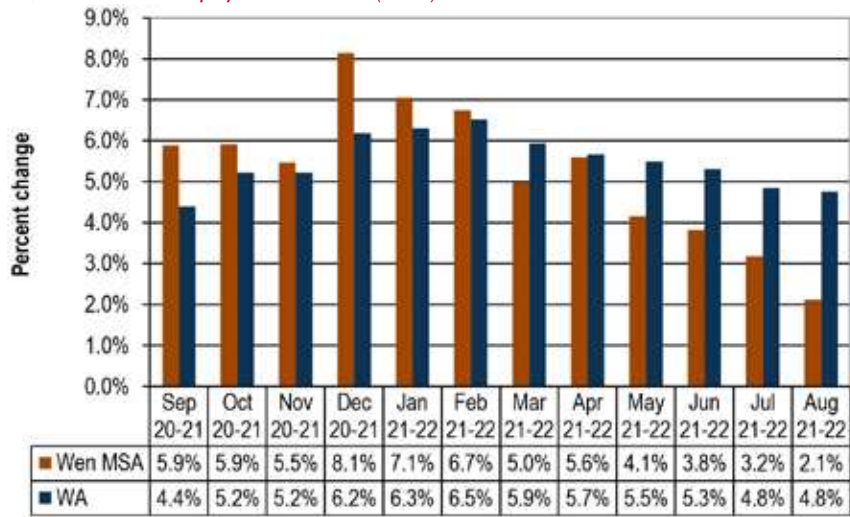
Year over year, the Wenatchee MSA's nonfarm market contracted for 12 months (April 2020 through March 2021) prior to employment increases during each of the past 17 months (April 2021 through August 2022). Between August 2021 and August 2022, total nonfarm employment in Chelan and Douglas counties (the Wenatchee MSA) rose from 47,400 to 48,400 jobs, a 1,000 job and 2.1 percent upturn, somewhat slower than Washington's nonfarm job growth pace of 4.8 percent during this period. In fact, in each of the past six months (March through August 2022) the local nonfarm economy has added jobs at slightly lower growth rates than across Washington state.

Summaries of employment changes/trends between August 2021 and August 2022 for three local industries (construction, education and health services, and leisure and hospitality) are provided as follows:

- ◆ In the mining, logging and construction category, most jobs are in "construction." This August, construction provided approximately 3,300 jobs in the MSA, a 100 job and -2.9 percent abatement below the 3,400 jobs tallied in August 2021. Year

over year, construction employment in the Wenatchee MSA expanded from December 2020 through July 2022 before contracting in August 2022. Also, the August 2022 Real Estate Snapshot newsletter published by Pacific Appraisal Associates shows that there were 46 fewer closed sales of single-family homes or condominiums in the first eight months of 2022 in the Wenatchee Market (i.e., in Wenatchee, Malaga, East Wenatchee, Orondo, and Rock Island, WA) than from January through August 2021. This equated to a -6.9 percent downturn as closed sales fell from 663 (January through August 2021) to 617 (January through August 2022). However, the number of active listings has skyrocketed from 62 listings in August 2021 to 170 in August 2022 (up by 108 listings and 174.2 percent) – so many more units are currently "on the market." Reference home prices in the Wenatchee market; they've been surging. This Real Estate Snapshot newsletter stated that the median sales price of homes/condos sold in the Wenatchee market accelerated from approximately \$435,000 Year-to-Date (YTD) in August 2021 to \$500,000 YTD in August 2022, a jump of 14.9 percent. State-

Wenatchee MSA and Washington state total nonfarm employment changes Washington state, September 2021 through August 2022. Source: Employment Security Department/ LMEA; Local Area Unemployment Statistics (LAUS)



Year over year, the Wenatchee MSA's nonfarm market contracted from April 2020 through March 2021 but has expanded in each of the past 17 months (April 2021 through August 2022). Washington's nonfarm market also retrenched from April 2020 through March 2021 prior to expanding from April 2021 through August 2022.

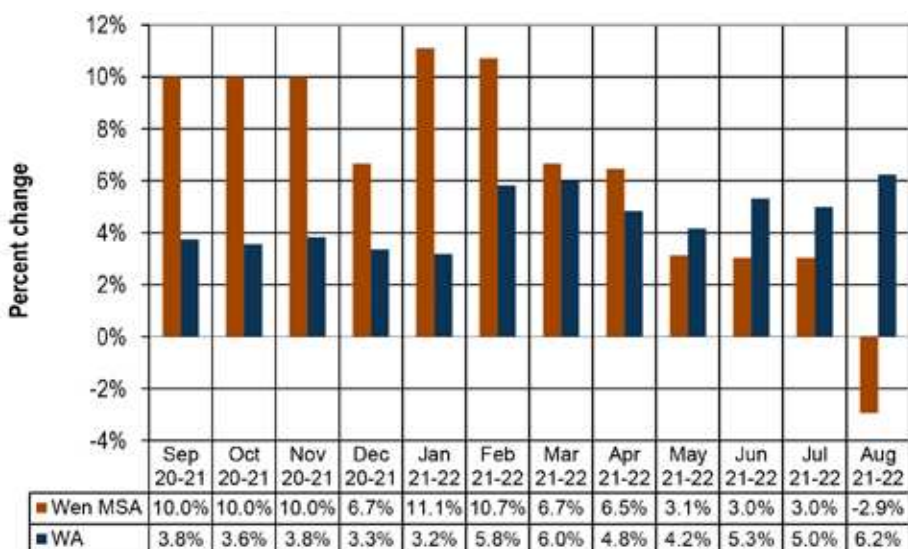
wide, construction employment has been rising for 17 months (April 2021 through August 2022). Between August 2021 and August 2022, the number of construction jobs across Washington advanced by 6.2 percent (up 14,300 jobs) from 229,300 jobs to 243,600. Much of this year-over-year upturn in Washington's construction industry has occurred amongst specialty trade contractors (i.e., roofing contractors, electrical contractors, plumbing contractors, painting/wall covering contractors, etc.) where the number of jobs grew by 8,800 from 146,800 in August 2021 to 155,600 in August 2022 (up 6.0 percent).

Between the pre-pandemic year of 2019 and calendar year 2021, average annual education and health services employment rose from 7,600 to 7,800, a 200 job and 2.4 percent upturn. In this combined (private education and health services) category, health services accounts for the lion's share of employment. Year over year, employment in this industry has either stabilized or expanded in each of the past 17 months (April 2021 through August 2022). Recently, between August 2021 and August 2022, the number of local education and health services jobs advanced from 7,800 to 8,200 respectively, a robust 5.1 percent and 400 job upturn. Statewide this industry has added jobs during each of the past 17 consecutive months (April 2021 through August 2022). Current Employment Statistics (CES) estimates indicate that Washington's education and health services employers tallied 516,000 jobs this August versus 489,300 in August 2021, a 26,700 job and 5.5 percent upturn. Nearly half (47.9 percent), or 12,800 of these 26,700 new education and health services jobs generated statewide between August 2021 and August 2022 were in the social assistance subsector (NAICS 624). Social assistance is comprised of the following organizations/businesses: individual and family services, community

food and housing, vocational rehabilitation services, and child day care services.

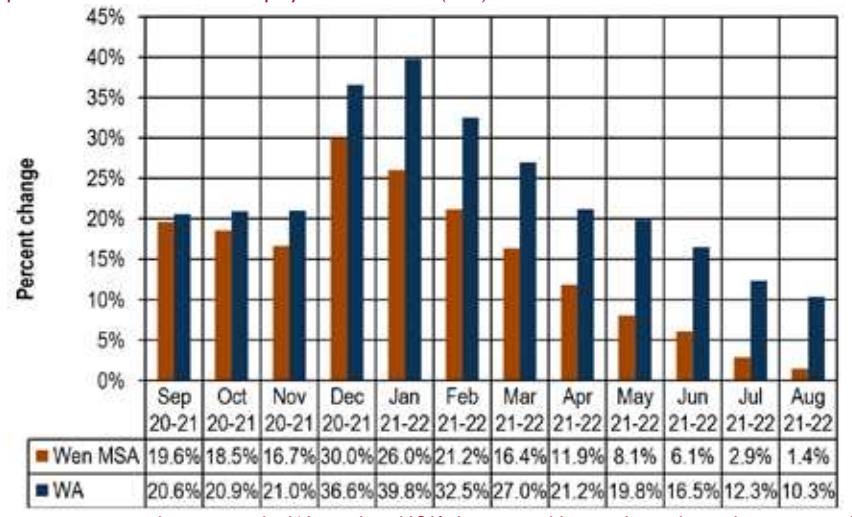
COVID-19-related layoffs in leisure and hospitality were more severe than layoffs in any other Wenatchee MSA industry during 2020. In fact, of the 2,900 nonfarm jobs lost in 2020 across the MSA, 1,600 jobs, or 55.2 percent, were in the leisure and hospitality sector. Conversely, re-hiring in the local leisure and hospitality industry was stronger than re-hiring in any other Wenatchee MSA industry during 2021. Of the 2,300 nonfarm jobs gained in 2021 across the MSA, 900 jobs, or 39.1 percent, were in the leisure and hospitality sector. Year over year, employment in the local leisure and hospitality industry has increased from April 2021 through August 2022. Between August 2021 and August 2022, leisure and hospitality (primarily hotels, eating and drinking places, and amusement and recreation services) added 100 jobs across the MSA, a modest 1.4 percent upturn, as employment revived from 7,000 jobs to 7,100. In fact, employment in Washington's leisure and hospitality industry has also expanded, year over year, in each of the past 17 months (April 2021 through August 2022). However, the number of leisure and hospitality jobs in the two-county Wenatchee MSA this August (7,100) was 300 jobs and -4.1 percent less than the 7,400 jobs tallied in the pre-COVID month of August 2019. Hence, as of August 2022, the local leisure and hospitality industry has not recovered all jobs lost since the pandemic began. Employment in Washington's leisure and hospitality industry has also expanded in each of the past 17 months (April 2021 through August 2022) although at more rapid growth rates than in the Wenatchee MSA during the past 12 months. Statewide, leisure and hospitality employment elevated 10.3 percent between August 2021 (314,600 jobs) and August 2022 (347,100 jobs).

Wenatchee MSA and Washington construction employment changes Washington state, September 2021 through August 2022. Source: Employment Security Department/ LMEA; Local Area Unemployment Statistics (LAUS)



Year over year, construction employment in the Wenatchee MSA expanded from December 2020 through July 2022 before contracting this August. Statewide, construction employment has been rising for 17 consecutive months (April 2021 through August 2022).

Wenatchee MSA and Washington leisure and hospitality employment changes Washington state, September 2021 through August 2022. Source: Employment Security Department/DATA; Current Employment Statistics (CES)



Year over year, employment in the Wenatchee MSA's leisure and hospitality industry has increased from April 2021 through August 2022. Employment in Washington's leisure and hospitality industry has also expanded from April 2021 through August 2022.

Agricultural employment / production

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act. Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends at the county level. In June 2022, preliminary average annual QCEW data for calendar year 2021 became available. An analysis of industry employment and wage changes from 2011 through 2021 shows that in Chelan County:

Total covered employment rose from 38,939 in 2011 to 42,332 in 2021, a 3,393 job and 8.7 percent upturn with an annualized growth rate of 0.8 percent. However, agricultural employment (a subset of total covered employment) decreased from 9,419 jobs in 2011 to 8,129 in 2021, a significant downturn of -13.7 percent and loss of 1,290 jobs, equating to an annualized loss rate of -1.5 percent. In 2011, Chelan County's agricultural industry accounted for 24.2 percent of total covered employment; but ten years later (in 2021), this industry provided only 19.2 percent of total covered employment countywide. Hence, the agricultural share of total covered employment sank by five percentage points (from 24.2 to 19.2 percent) in Chelan County during this ten-year period.

Total covered wages (not adjusted for inflation) rose from \$1.29 billion (in 2011) to \$2.72 billion (in 2021), a \$788.8 million and 61.1 percent upturn with an annualized growth rate of 4.9 percent. The agricultural payroll (a subset of total covered wages) advanced from \$193.4 million in 2011 to \$272.3 million in 2021, a \$78.9 million and 40.8 percent upturn with an annualized growth rate of 3.5 percent. In 2011, Chelan County's agricultural industry accounted for 15.0 percent of total covered wages, but by 2021, agricultural wages tallied 13.1 percent of total covered payroll; meaning that the agricultural share of total nonfarm payroll decreased by one and nine-tenths percentage points (from 15.0 to 13.1 percent) during this timeframe. This dip in the agricultural share of wages (versus total covered wages/payroll) in the past ten years (2011-2021) was relatively less severe than five-point drop in the agricultural share of employment (versus total covered employment) during this period.

The agricultural industry is still a "bedrock" to the Chelan County economy. Nevertheless, one could generalize from these 10-year data trends that agriculture (from an employment perspective) has become relatively less influential in the local economy. In fact, the number of agricultural jobs actually "peaked" countywide in 2018 at 10,609 jobs (23.5 percent of total covered

employment) and then steadily declined in 2019, 2020, and 2021 (19.2 percent of total covered employment). Anecdotal evidence suggests at least three possibilities for this agricultural employment decline in Chelan County: automation, the gradual conversion of some seasonal agricultural jobs to year-round positions, and the increased use of H-2A agricultural labor.

For Douglas County, an analysis of industry employment changes from 2011 through 2021 shows that:

Total covered employment rose from 10,832 in 2011 to 12,046 in 2021, a 1,214 job and 11.2 percent upturn with an annualized growth rate of 1.1 percent. The number of agricultural jobs (a subset of total covered employment) decreased sharply from 3,030 in 2011 to 2,289 in 2021, a 741 job and -24.5 percent downturn with an annualized loss rate of -2.8 percent. In 2011, Douglas County's agricultural industry accounted for 28.0 percent of total covered employment. In 2021, agricultural employment accounted for only 19.0 percent of total covered employment countywide. Hence, the agricultural share of employment plummeted by nine percentage points (from 28.0 to 19.0 percent) in Douglas County during this ten-year period.

Total covered wages (not adjusted for inflation) rose from \$320.5 million in 2011 to \$541.7 million in 2021, a \$221.2 million and 69.0 percent upturn with an annualized growth rate of 5.4 percent. The agricultural payroll (a subset of total covered wages) advanced from \$56.2 million in 2011 to \$73.7 million in 2021, a \$17.5 million and 31.2 percent upturn with an annualized growth rate of 2.8 percent. In 2011, Douglas County's agricultural industry accounted for 17.5 percent of total covered wages, and by 2021, agricultural wages tallied 13.6 percent of total covered payroll. Hence, the agricultural share of wages (versus total covered payroll) showed a three and nine-tenths percentage points contraction from 2011 to 2021 whereas agricultural employment showed a plunge of nine percentage points during this timeframe.

The agricultural industry is still very important to the Douglas County economy. But a basic data trend analysis of local employment and wage trends make it clear that this industry has become relatively less influential within the local economy between 2011 and 2021. In fact, the number of agricultural jobs actually "peaked" countywide in 2018 at 3,278 jobs (25.3 percent of total covered employment) and then steadily declined in 2019, 2020, and 2021 (19.0 percent of total covered employment). Anecdotal evidence suggests at least three possibilities for this agricultural employment decline in Douglas County: automation, the gradual conversion of some seasonal agricultural jobs to year-round positions, and the increased use of H-2A agricultural labor.

Web link to Monthly Employment Report (MER) for Washington state
<https://esd.wa.gov/labormarketinfo/monthly-employment-report>

Wenatchee MSA (Chelan and Douglas Counties) Labor Area Summary – September 2022

Overview

This report provides an update on the Wenatchee Metropolitan Statistical Area (MSA) economy using not seasonally adjusted, nonfarm employment and civilian labor force data. Analysis focuses on year over year (September 2021 and September 2022) and average annual data changes (between 2020 and 2021).

Unemployment rates

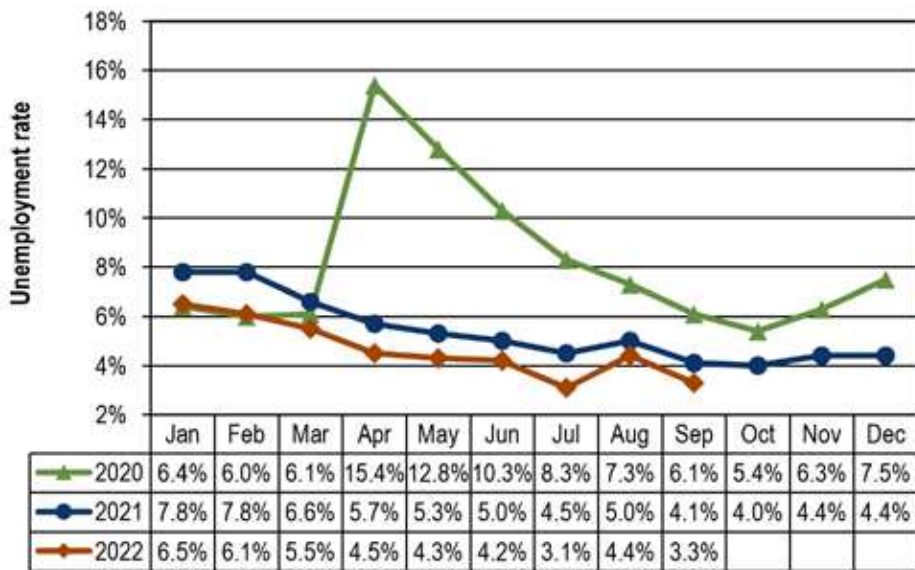
Civilian Labor Force (CLF) data show that Washington's not seasonally adjusted average annual unemployment rate fell from 8.5 percent in 2020 to 5.2 percent in

2021. Between September 2021 and September 2022, the rate dropped from 4.6 to 3.6 percent. This 3.6 percent reading is the lowest rate for the month of September in Washington since state data began to be recorded electronically in 1976.

In the Wenatchee MSA, the average annual unemployment rate fell from 8.2 percent to 5.4 percent between 2020 and 2021. This September's 3.3 percent reading is the lowest rate for the month of September in the Wenatchee MSA since county-level data began to be recorded electronically in 1990.

Wenatchee MSA unemployment rates, not seasonally adjusted Washington state, January 2020 through September 2022.

Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)



The Wenatchee MSA's unemployment rate fell by eight-tenths of a percentage point between September 2021 and September 2022.

Total nonfarm employment

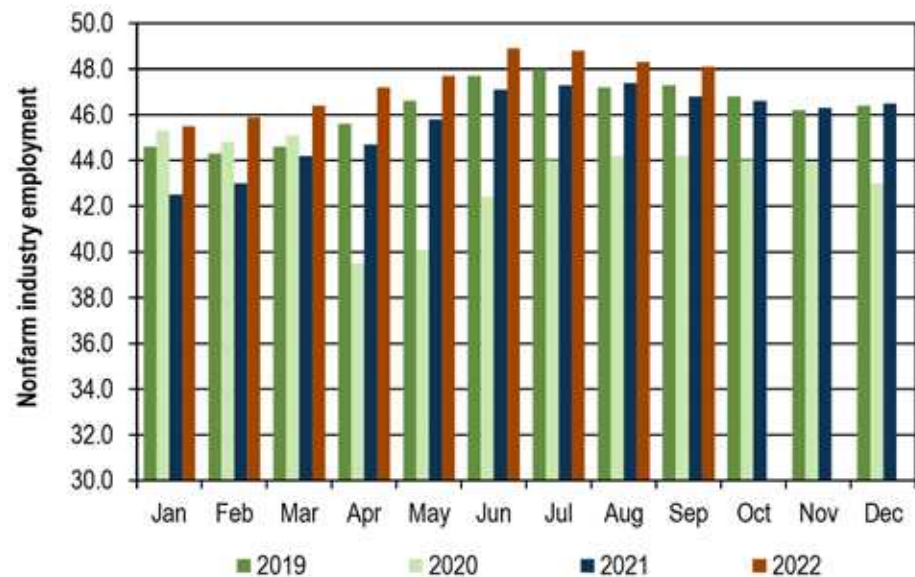
Between 2020 and 2021, estimates indicate that Washington's labor market provided 81,100 more nonfarm jobs, an average annual increase of 2.5 percent. Year over year, Washington's nonfarm market has expanded in each of the past 18 months (April 2021 through September 2022). This September, business and government organizations statewide tallied 3,565,500 jobs (not seasonally adjusted) compared with 3,417,400 in September 2021, up by 149,100 jobs and 4.4 percent.

The Wenatchee MSA's economy added 2,300 jobs during 2021, a 5.3 percent upturn, more robust than Washington's 2.5 percent

growth rate between 2020 and 2021. Year over year, the Wenatchee MSA's nonfarm market contracted for 12 months (April 2020 through March 2021) prior to employment increases during the past 18 months (April 2021 through September 2022). This September, total nonfarm employment netted 1,300 more jobs than the 46,800 jobs tallied in September 2021, a 2.8 percent increase. In fact, the two-county Wenatchee MSA economy provided 800 more nonfarm jobs (up 1.7 percent) in September 2022 (48,100 jobs) than in the pre-COVID era of September 2019 (47,300 jobs), an indication that the nonfarm market has rebounded above pre-pandemic levels.

Wenatchee MSA nonfarm industry employment, not seasonally adjusted, in thousands Washington state, January 2019 through September 2022.

Source: Employment Security Department/LMEA; Current Employment Statistics (CES)



Nonfarm employment in the Wenatchee MSA increased by 2.8 percent between September 2021 and September 2022.



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Website: <https://esd.wa.gov/labormarketinfo>

Wenatchee MSA labor force and industry employment, not seasonally adjusted Washington state, September 2022. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS), Current Employment Statistics (CES)

Wenatchee MSA	Preliminary Sep-22	Revised Aug-22	Revised Sep-21	Change		Percent change
				Aug-22 Sep-22	Sep-21 Sep-22	Sep-21 Sep-22
Labor force and unemployment						
Civilian labor force	68,275	70,011	69,098	-1,736	-823	-1.2%
Resident employment	65,993	66,962	66,238	-969	-245	-0.4%
Unemployment	2,282	3,049	2,860	-767	-578	-20.2%
Unemployment rate	3.3	4.4	4.1	-1.1	-0.8	
Industry employment (numbers are in thousands)						
Total nonfarm ¹	48.1	48.3	46.8	-0.2	1.3	2.8%
Total private	39.2	39.3	37.8	-0.1	1.4	3.7%
Goods producing	6.1	6.1	6.0	0.0	0.1	1.7%
Mining, logging and construction	3.3	3.3	3.3	0.0	0.0	0.0%
Manufacturing	2.8	2.8	2.7	0.0	0.1	3.7%
Service providing	42.0	42.2	40.8	-0.2	1.2	2.9%
Private services providing	33.1	33.2	31.8	-0.1	1.3	4.1%
Trade, transportation, warehousing and utilities	9.9	10.1	9.9	-0.2	0.0	0.0%
Retail trade	6.6	6.7	6.6	-0.1	0.0	0.0%
Education and health services	8.3	8.2	7.8	0.1	0.5	6.4%
Leisure and hospitality	7.1	7.2	6.7	-0.1	0.4	6.0%
Government	8.9	9.0	9.0	-0.1	-0.1	-1.1%
Federal government	1.0	1.0	0.9	0.0	0.1	11.1%
State government	1.0	1.0	1.2	0.0	-0.2	-16.7%
Local government	6.9	7.0	6.9	-0.1	0.0	0.0%
Workers in labor/management disputes	0.0	0.0	0.0	0.0	0.0	

¹ Excludes proprietors, self-employed, members of the armed services, workers in private households and agriculture. Includes all full- and part-time wage and salary workers receiving pay during the pay period including the 12th of the month. Columns may not add due to rounding.

The Wenatchee MSA nonfarm market provided 48,100 jobs in September 2022, a gain of 1,300 jobs since September 2021.

Employment and unemployment

Washington's Civilian Labor Force (CLF) edged downward by 15,964 residents (a -0.4 percent downturn) between 2020 and 2021. This year-over-year labor force contraction occurred in the first six months of 2021. Since then, the state's CLF has either stabilized or expanded during each of the past 15 months (July 2021 through September 2022). Washington's labor force grew by 62,908 residents (up 1.6 percent), from 3,943,513 residents in September 2021 to 4,006,421 this September.

The Wenatchee MSA's CLF revived from 66,257 residents in 2020 to 66,818 in 2021, a 0.8 percent upturn. However, year over year, the local Civilian Labor Force has retrenched in each of the past four months (June through September 2022). Current Local Area Unemployment Statistics (LAUS) estimates indicate that there were 823 fewer Chelan or Douglas County residents in the CLF in September 2022 than in September 2021, a -1.2 percent downturn.

Fortunately, the number of unemployed residents in the Wenatchee MSA dropped from 2,860 in September 2021 to 2,282 in

September 2022, a substantial -20.2 percent decrease.

This noteworthy decline in the number of unemployed helped depress the local unemployment rate from 4.1 percent in September 2021 to the 3.3 percent reading in September 2022 – a historical low unemployment rate for the month of September in this two-county MSA. Despite this low unemployment rate in September 2022, all local labor force trends are not positive, especially when compared with the pre-COVID era of 2019. Specifically, the Wenatchee MSA's Civilian Labor Force (CLF) contracted in each of the five months from May through September 2022 below the corresponding five months in 2019 (i.e., in the pre-COVID era).

Local CLF loss rates from May through September 2019 compared with May through September 2022, respectively, were -1.1 percent, -2.6 percent, -4.8 percent, -1.1 percent, and -2.4 percent. These downturns indicate that the Wenatchee MSA's labor force (or "labor pool") shrank during this most recent five-month timeframe when compared with the pre-pandemic labor force – a trend to watch in the months ahead.

Nonfarm industry employment

Year over year, the Wenatchee MSA's nonfarm market contracted for 12 months (April 2020 through March 2021) prior to employment increases during each of the past 18 months (April 2021 through September 2022). Between September 2021 and September 2022, total nonfarm employment in Chelan and Douglas counties (the Wenatchee MSA) rose from 46,800 to 48,100 jobs, a 1,300 job and 2.8 percent upturn, somewhat slower than Washington's nonfarm job growth pace of 4.4 percent during this period.

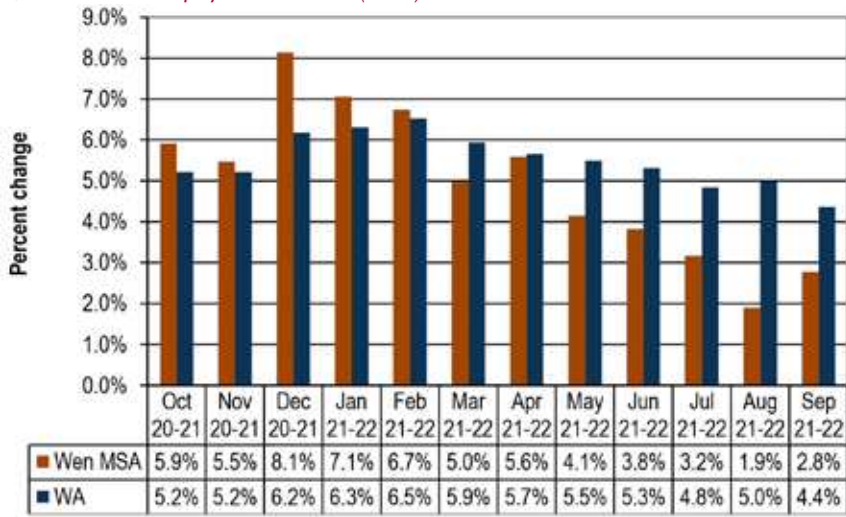
In fact, in each of the past seven months (March through September 2022) the local nonfarm economy has added jobs at slightly lower growth rates than across Washington state. Summaries of employment changes/trends between September 2021 and September 2022 for three local industries (construction, education and health services, and leisure and hospitality) are provided as follows:

- ◆ In the mining, logging and construction category, most jobs are in "construction." Year over year, construction employment in Yakima County has either stabilized or increased in each of the 18 months from April 2021 through September 2022.

This September, construction provided approximately 3,300 jobs in the MSA, the

same number as is September 2021. According to the September 2022 Real Estate Snapshot newsletter published by Pacific Appraisal Associates there were 58 fewer closed sales of single-family homes or condominiums in the first nine months of 2022 in the Wenatchee Market (i.e., in Wenatchee, Malaga, East Wenatchee, Orondo, and Rock Island, WA) compared with closed sales from January through September 2021. This equated to a -7.6 percent downturn as closed sales fell from 759 (January through September 2021) to 701 (January through September 2022). Simultaneously, the number of active listings has skyrocketed from 88 listings in September 2021 to 175 in September 2022 (up by 87 listings and 98.9 percent); hence, many more units are currently "on the market." Reference home prices in the Wenatchee market; they've been surging. This Real Estate Snapshot newsletter stated that the median sales price of homes/condos sold in the Wenatchee market accelerated from approximately \$435,000 Year-to-Date (YTD) in September 2021 to \$500,000 YTD in September 2022, a jump of 14.9 percent. Statewide, construction employment has been rising for 18 months (April 2021 through September 2022). Between September 2021 and September 2022, the number of construction jobs across Washington advanced by 4.8

Wenatchee MSA and Washington state total nonfarm employment changes Washington state, October 2021 through September 2022. Source: Employment Security Department/ LMEA; Local Area Unemployment Statistics (LAUS)



Year over year, the Wenatchee MSA's nonfarm market contracted from April 2020 through March 2021 but has expanded in each of the past 18 months (April 2021 through September 2022). Washington's nonfarm market also retrenched from April 2020 through September 2021 prior to expanding from April 2021 through September 2022.

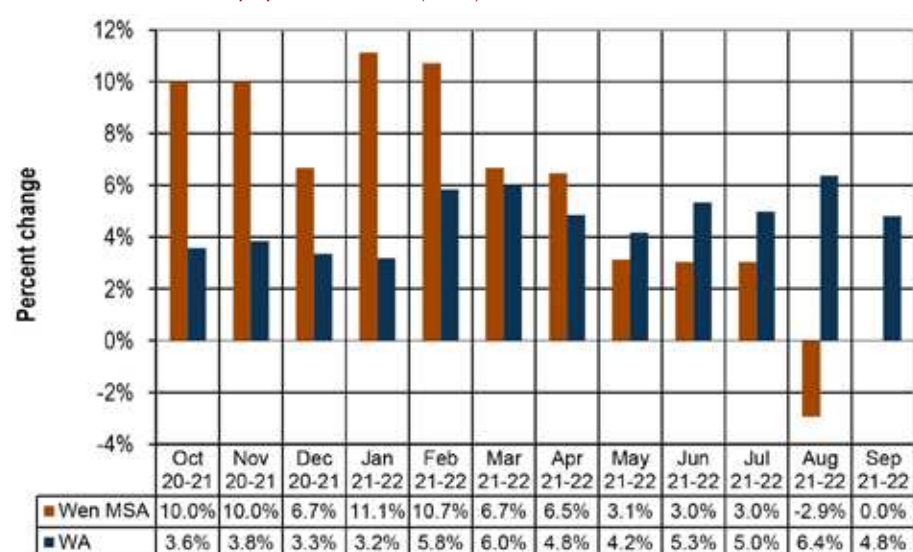
percent (up 11,000 jobs) from 229,300 jobs to 240,300. Much of this year-over-year upturn in Washington's construction industry has occurred amongst specialty trade contractors (i.e., roofing contractors, electrical contractors, plumbing contractors, painting/wall covering contractors, etc.) where the number of jobs grew by 6,800 from 146,800 in September 2021 to 153,600 in September 2022 (up 4.6 percent).

Between the pre-pandemic year of 2019 and calendar year 2021, average annual education and health services employment rose from 7,600 to 7,800, a 200 job and 2.4 percent upturn. In this combined (private education and health services) category, health services employers across the Wenatchee MSA provide the lion's share of employment.

Year over year, employment in this industry has either stabilized or expanded in each of the past 18 months (April 2021 through September 2022), and since the 4th Quarter of 2021 job growth rates in this industry have been "picking up steam." Between September 2021 and September 2022, the number of local education and health services jobs advanced from 7,800 to 8,300 respectively, a robust 6.4 percent and 500 job upturn (. Statewide this industry has added jobs during each of the past 18 consecutive months (April 2021 through September 2022). Current Employment Statistics (CES) estimates indicate that Washington's education and health services employers tallied 520,900 jobs this September versus 494,500 in September 2021, a 26,400 job and 5.3 percent upturn.

Over half (54.9 percent), or 14,400 of these 26,400 new education and health services jobs generated statewide between September 2021 and Septembers 2022 were in the social assistance subsector (NAICS 624). Social assistance is comprised of the following organizations/businesses: individual and family services, community food and

Wenatchee MSA and Washington construction employment changes Washington state, October 2021 through September 2022. Source: Employment Security Department/ LMEA; Local Area Unemployment Statistics (LAUS)



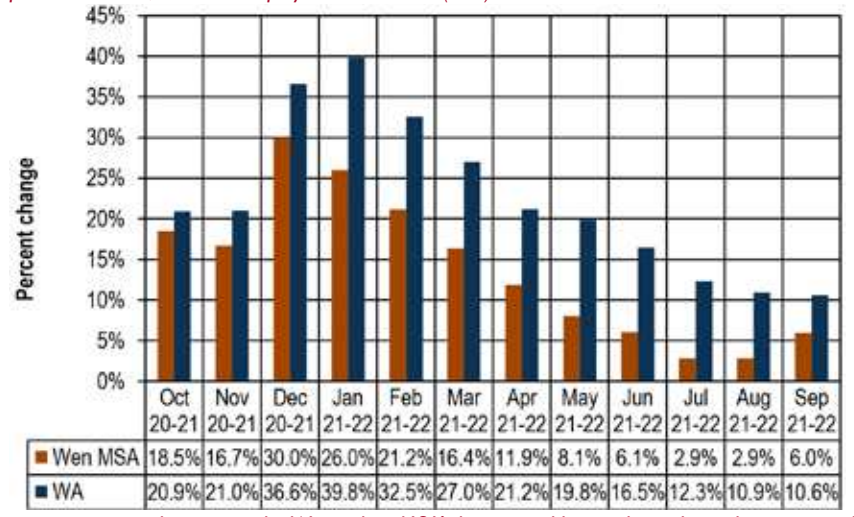
Year over year, construction employment in the Wenatchee MSA expanded from December 2020 through July 2022, contracted this August, and stabilized in September 2022. Statewide, construction employment has been rising for 18 consecutive months (April 2021 through September 2022).

housing, vocational rehabilitation services, and child day care services.

COVID-19-related layoffs in leisure and hospitality were more severe than layoffs in any other Wenatchee MSA industry during 2020. In fact, of the 2,900 nonfarm jobs lost in 2020 across the MSA, 1,600 jobs, or 55.2 percent, were in the leisure and hospitality sector. Conversely, re-hiring in the local leisure and hospitality industry was stronger than re-hiring in any other Wenatchee MSA industry during 2021. Of the 2,300 nonfarm jobs gained in 2021 across the MSA, 900 jobs, or 39.1 percent, were in the leisure and hospitality sector. Year over year, employment in the local leisure and hospitality industry has increased from April 2021 through September 2022. Between September 2021 and September 2022, leisure and hospitality (primarily hotels, eating and drinking places, and amusement and recreation services) added 400 jobs across the MSA, a 6.0 percent upturn, as employment revived from 6,700 jobs to 7,100. In fact, employment in Washington's leisure and hospitality industry has also expanded, year over year, in each of the past 18 months (April 2021 through August 2022).

However, the number of leisure and hospitality jobs in the two-county Wenatchee MSA this September (7,100) was still 100 jobs and -1.4 percent less than the 7,200 jobs tallied in the pre-COVID month of September 2019. Hence, as of August 2022, the local leisure and hospitality industry has not quite recovered all jobs lost since the pandemic began. Employment in Washington's leisure and hospitality industry has also expanded for 17 months (April 2021 through September 2022) and at more rapid growth rates than in the Wenatchee MSA during the past 13 months. Statewide, leisure and hospitality employment elevated by 32,900 jobs and 10.6 percent between September 2021 (310,500 jobs) and September 2022 (343,400 jobs).

Wenatchee MSA and Washington leisure and hospitality employment changes Washington state, October 2021 through September 2022. Source: Employment Security Department/DATA; Current Employment Statistics (CES)



Year over year, employment in the Wenatchee MSA's leisure and hospitality industry has increased from April 2021 through September 2022. Employment in Washington's leisure and hospitality industry has also expanded from April 2021 through September 2022.

Agricultural employment / production

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act. Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends at the county level. In June 2022, preliminary average annual QCEW data for calendar year 2021 became available. An analysis of industry employment and wage changes from 2011 through 2021 shows that in Chelan County:

Total covered employment rose from 38,939 in 2011 to 42,332 in 2021, a 3,393 job and 8.7 percent upturn with an annualized growth rate of 0.8 percent. However, agricultural employment (a subset of total covered employment) decreased from 9,419 jobs in 2011 to 8,129 in 2021, a significant downturn of -13.7 percent and loss of 1,290 jobs, equating to an annualized loss rate of -1.5 percent. In 2011, Chelan County's agricultural industry accounted for 24.2 percent of total covered employment; but ten years later (in 2021), this industry provided only 19.2 percent of total covered employment countywide. Hence, the agricultural share of total covered employment sank by five percentage points (from 24.2 to 19.2 percent) in Chelan County during this ten-year period.

Total covered wages (not adjusted for inflation) rose from \$1.29 billion (in 2011) to \$2.72 billion (in 2021), a \$788.8 million and 61.1 percent upturn with an annualized growth rate of 4.9 percent. The agricultural payroll (a subset of total covered wages) advanced from \$193.4 million in 2011 to \$272.3 million in 2021, a \$78.9 million and 40.8 percent uptrend with an annualized growth rate of 3.5 percent. In 2011, Chelan County's agricultural industry accounted for 15.0 percent of total covered wages, but by 2021, agricultural wages tallied 13.1 percent of total covered payroll; meaning that the agricultural share of total nonfarm payroll decreased by one and nine-tenths percentage points (from 15.0 to 13.1 percent) during this timeframe. This dip in the agricultural share of wages (versus total covered wages/payroll) in the past ten years (2011-2021) was relatively less severe than five-point drop in the agricultural share of employment (versus total covered employment) during this period.

The agricultural industry is still a "bedrock" to the Chelan County economy. Nevertheless, one could generalize from these 10-year data trends that agriculture (from an employment perspective) has become relatively less influential in the local economy. In fact, the number of agricultural jobs actually "peaked" countywide in 2018 at 10,609 jobs (23.5 percent of total covered

employment) and then steadily declined in 2019, 2020, and 2021 (19.2 percent of total covered employment). Anecdotal evidence suggests at least three possibilities for this agricultural employment decline in Chelan County: automation, the gradual conversion of some seasonal agricultural jobs to year-round positions, and the increased use of H-2A agricultural labor.

For Douglas County, an analysis of industry employment changes from 2011 through 2021 shows that:

Total covered employment rose from 10,832 in 2011 to 12,046 in 2021, a 1,214 job and 11.2 percent upturn with an annualized growth rate of 1.1 percent. The number of agricultural jobs (a subset of total covered employment) decreased sharply from 3,030 in 2011 to 2,289 in 2021, a 741 job and -24.5 percent downturn with an annualized loss rate of -2.8 percent. In 2011, Douglas County's agricultural industry accounted for 28.0 percent of total covered employment. In 2021, agricultural employment accounted for only 19.0 percent of total covered employment countywide. Hence, the agricultural share of employment plummeted by nine percentage points (from 28.0 to 19.0 percent) in Douglas County during this ten-year period.

Total covered wages (not adjusted for inflation) rose from \$320.5 million in 2011 to \$541.7 million in 2021, a \$221.2 million and 69.0 percent upturn with an annualized growth rate of 5.4 percent. The agricultural payroll (a subset of total covered wages) advanced from \$56.2 million in 2011 to \$73.7 million in 2021, a \$17.5 million and 31.2 percent uptrend with an annualized growth rate of 2.8 percent. In 2011, Douglas County's agricultural industry accounted for 17.5 percent of total covered wages, and by 2021, agricultural wages tallied 13.6 percent of total covered payroll. Hence, the agricultural share of wages (versus total covered payroll) showed a three and nine-tenths percentage points contraction from 2011 to 2021 whereas agricultural employment showed a plunge of nine percentage points during this timeframe.

The agricultural industry is still very important to the Douglas County economy. But a basic data trend analysis of local employment and wage trends make it clear that this industry has become relatively less influential within the local economy between 2011 and 2021. In fact, the number of agricultural jobs actually "peaked" countywide in 2018 at 3,278 jobs (25.3 percent of total covered employment) and then steadily declined in 2019, 2020, and 2021 (19.0 percent of total covered employment). Anecdotal evidence suggests at least three possibilities for this agricultural employment decline in Douglas County: automation, the gradual conversion of some seasonal agricultural jobs to year-round positions, and the increased use of H-2A agricultural labor.

Web link to Monthly Employment Report (MER) for Washington state
<https://esd.wa.gov/labormarketinfo/monthly-employment-report>



2022 Numerica Festival of Trees

A Benefit for the Numerica Performing Arts Center

Submitted by
Marissa Collins

Get ready for “Christmas with a Twist” at the Numerica Performing Arts Center’s annual Festival of Trees fundraiser, sponsored by Numerica Credit Union. The Stanley Civic Center will be filled with lavishly decorated trees and wreaths and the weekend packed with premiere events on the Numerica PAC stage, November 16-20.

The 2022 Numerica Festival of Trees and silent auction will officially open on the evening of Wednesday, November 16 with a friendly holiday cocktail competition on the Numerica PAC stage. From 5:00 - 8:00 p.m., attendees can sample various



cocktails, crafted by local restaurants and bars, and vote for the Best Holiday Cocktail.

Tickets are \$40 and space is limited. Must be 21 or older to attend. This event is sponsored by Goetz, Bailey, Yale, P.S. Tree viewing starts Thursday, November 17, is free, and open to the public in the Numerica PAC lobbies and theater.

Peruse the community-decorated trees and wreaths of all sizes, with various entertainment, while enjoying a drink and bidding in the silent auction for a chance to take one home.

- Thursday, November 17 and Friday, November 18, 10 a.m. - 7 p.m.

- Saturday, November 19, 10 a.m. - 4 p.m.

- Sunday, November 20, 10 a.m. - 2 p.m.

The annual Dinner and Live Auction is sold out and sponsored by Confluence Health. Grand trees will be auctioned in a live auction.

Numerica Festival of Trees concludes on Sunday, November 20, with Teddy Bear Time on the Numerica PAC stage. Families are invited to bring their teddy bears to a one-hour seating at 10:00 a.m., 11:30 a.m., or 1:00 p.m. to enjoy snacks, crafts, story time, photos with Santa, and more.



Tickets are \$12 per child and go on sale November 1.

Tickets to the Numerica phone of Trees events are available online at fot.numericapac.org, by phone at 509-663-ARTS, or at the Numerica PAC Box Office.

Public viewing at the Numerica PAC will end on November 20, but the festivities will continue starting on Saturday, November 26 in

Wenatchee Downtown Businesses. Grab a map of participating downtown businesses at the Numerica PAC or participating businesses starting November 26 and vote for your favorite tree through Christmas.

Numerica Festival of Trees public viewing in Downtown Wenatchee is a partnership between the Numerica PAC and Wenatchee

Downtown Association.

The Numerica PAC has a month full of holiday events to celebrate the extended Numerica Festival of Trees. You can also find the Give NCW tree in the Numerica PAC’s upper lobby through Christmas, in partnership with the Community Foundation of NCW, to encourage the community to give back this holiday season to support nonprofits in North Central Washington.

Milepost Brewing in Cashmere celebrates 10th anniversary

By Matthew Ockinga
Correspondent

A decade is a long time no matter how one considers it. Yet in the challenging, volatile, and ever-changing restaurant world, ten years can seem closer to 15.

On Oct. 22 Milepost Brewing, a Cashmere pub and brewery, celebrated its 10th anniversary with a celebration at the restaurant from 5-8 p.m. which included a merchandise raffle, Happy Hour prices and live music. Owner Melissa McClendon opened Milepost’s doors on October 22, 2012. In the past ten years, staffing changes, a global pandemic and other issues challenged McClendon, but through it all she has established Milepost Brewing as a Cashmere mainstay.

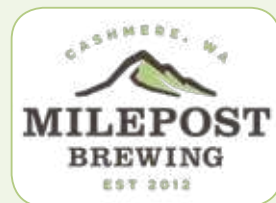
“It was quite a process just to get it going,” McClendon said. “I had no idea how to run a restaurant. That’s never a good start. But after a couple of years, I started working with someone to show me what to look for. I wasn’t as involved in some aspects of the business as I am now.”

After graduating from the University of Washington, McClendon worked on campus for several years which gave her access to nearly free courses. She began taking wine classes with the hopes of returning home to open a winery. She came back to Cashmere only to find a plethora of wineries and small boutiques already established. Not wanting to compete with them, she decided to open a brewery instead as

that would entice a different clientele. As she started preparing for the business, her plans changed yet again.

“At that time in Cashmere, there wasn’t a lot of choice of restaurants, so that’s when we decided to do a restaurant and do a brewery at the same time as well,” she said. “It was wine that led me to beer.”

The next step was to find a home for her dream to land. McClendon searched for a downtown location, but to no avail. Eventually she found a building for lease at 407 Aplets Way which faced Riverside Park. She secured the facility, but a big challenge remained – the building was not a restaurant. In fact, it had served as both a Chevy dealership and a home of Cascade Helicopter. McClendon now faced the task of starting a restaurant/brewery from scratch. Construction began in January of 2012. Concrete needed to be knocked out and water and sewer installed. She then began looking all over the Pacific Northwest for used kitchen equipment. Almost everything in the fledgling eatery was previ-



ously owned, save for the plates and silverware.

“Many business owners will tell you, ‘When I look back, what the heck was I thinking?’” she said. “I’m very happy that it finally got off the ground and got going, but it wasn’t easy not knowing what to do.”

Like all restaurants, Milepost Brewing faced an unexpected and daunting challenge in March of 2020 when the COVID-19 pandemic dramatically changed and threatened the dine-out business. McClendon had to shrink her staff from 25 employees down to three. She admitted being fairly nervous, but Public Provident Fund loans from the federal government helped keep the restaurant afloat until Washington State reopened for dining in June of 2020 and loyal patrons returned.

“It was like they let the dogs out. Everybody was

out. They were just so tired of three months of being cooped up,” McClendon recalled. “Being closed a couple times was tough, but by the time that we closed the second time, we knew that we were going to make it through.”

Surviving the pandemic taught McClendon to rethink her business. She knew she couldn’t replace the staff lost during the COVID crisis, so she truncated the menu, removing appetizers and items that were harder for cooks to make. With most of the restaurant aspects in order, McClendon is turning her attention to the brewery and giving Milepost’s original beers more exposure. Currently she is working to install a new brewery system and have it running by year’s end.

As the 10th anniversary passes and she looks to the 11th year, McClendon feels blessed that Milepost is supported by Cashmere residents. She also felt gratitude that people from areas like Monitor, Sunnyslope and Dryden also supported her business. With the day-to-day details and stresses of owning a restaurant, McClendon doesn’t always have a chance to think about the past as her eye looks toward the future.

“I rarely sit back and enjoy what was created,” she said. “Every year, we’re trying to do something better than we did the year before.”

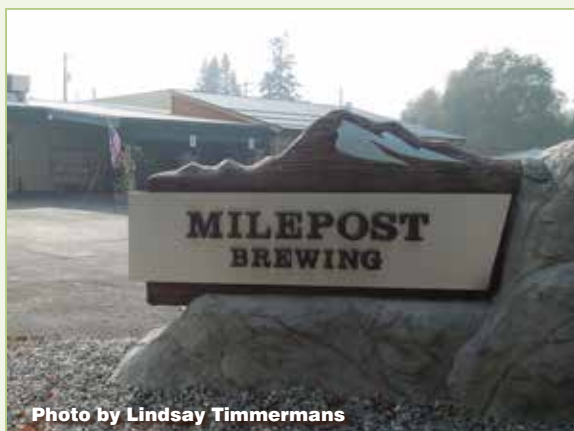


Photo by Lindsay Timmermans

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