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Flywheel Investment Conference opens 2023 competition

Submitted by Jenny Rojanasthien, Executive Director

WENATCHEE – The annual Flywheel Investment Conference presented by Moss Adams, Ogden Murphy Wallace, Confluence Health, and Microsoft has opened applications for the 2023 investment competition.

The Flywheel Conference is now accepting applications from early-stage Washington state companies who are looking for funding. Companies can apply to compete for a \$150,000+ investment award during the Flywheel Conference held April 19-21 in downtown Wenatchee, Washington.

In addition to the investment offering, there is a \$50,000 relocation offer and a \$5,000 cash prize.

Any Washington state-based company can apply to compete. The competition is open to companies across all industries. There is no application fee to compete.

All companies who submit a completed application receive 50% off conference tickets and recognition regardless of placement.

The top finalists will compete live in Wenatchee for investment awards and prizes during the con-



ference from April 19-21. Finalists receive free tickets, accommodation, and complimentary tours. Applications are due February 14.

To apply visit www.flywheel-conference.com/apply.

Since 2018, over one million dollars in investment awards have been offered at the Flywheel Conference, with millions in follow-on deals for founders who have competed at the event. The Flywheel Conference continues to grow and expand, solidifying its reputation as a great meeting place for entrepreneurs and investors.

Every year a new LLC is formed by the Flywheel Angel Network to invest in the winner(s) of the conference. The Flywheel Angel Network is a group of angel investors who are passionate about supporting economic development in North Central Washington. Managing the investment awards is the Flywheel Conference 2023 Fund LLC, led by Glenn and Cheryl Adams.

Tickets to attend the 2023 Flywheel Conference are on sale to the public now. All tickets are 20% off until March 1 with discount code EARLYBIRD on Eventbrite. To learn more visit www.flywheel-conference.com.

About the Flywheel Investment Conference

The Annual Flywheel Investment Conference is organized by NCW Tech Alliance and hosted in partnership with the Flywheel Angel Network. Held in downtown Wenatchee, WA, the Flywheel Conference features an investment competition, educational speakers, and networking opportunities. The conference is a unique opportunity for investors, entrepreneurs, and the community to come together to connect, learn, and develop resources for building companies. Past investment award winners include: Cartogram (2018), Beta Hatch (2019), Agtools (2020), SyncFloor (2021), lasis Molecular Sciences (2021), BrainSpace (2022), and ZILA Works (2022). More information at www.flywheelconference.com

About NCW Tech Alliance

Since 1999, NCW Tech Alliance has served as the region's tech alliance, championing growth and development in North Central Washington. As a 501(c)3, NCW Tech Alliance's mission is to bring together people and resources in technology, entrepreneurship, and STEM education. For more information visit www.gwata.org.

Science in Our Valley Spring Seminar Series Announced

Submitted by Sue Kane Co-Director Apple STEM Network

The Apple STEM Network is proud to announce the full line-up for the Science in Our Valley Spring Seminar Series.

The seminar series is open to the public and will kick off in February at WSU Tree Fruit Research & Extension Center located at 1100 N. Western Ave., Wenatchee, WA.

The seminar series is cross-disciplinary and provides the community an opportunity to gather insight about local research and innovation in a variety of topics including agriculture practices, anthropology, ecology and forest health, impacts of climate change, material science, and hydrogen hubs.

Don't miss this spring's Science in Our Valley line-up:

Feb. 8 – Antimicrobial peptides: novel products for plant disease control? Researcher: Dr. Aina Baró Sabé, Post-Doctoral Research Associate, Washington State University

Feb. 15 – Forests at the Fringes: Detecting shifts in tree species habitat. Researcher: Dr. Tara Barrett, Research Scientist, USDA Forest Service

Feb. 22 – Family Poultry Systems on the Southern Pacific Coast of Guatemala: Gender, Livelihoods, and Food Security. Researcher: Dr. Amy Snively-Martinez, Anthropology Professor, Wenatchee Valley College

Mar. 1 – Something to Wine About: Spittlebugs and Pierce's Disease in the California North Coast. Researcher: Dr. Dylan Beal, Entomologist, Washington State University

All Science in Our Valley events are free and open to the public at the WSU Tree Fruit Research & Extension Center from 4 to 5 p.m. Prior registration is not required to attend these events.

The seminar presentations are

intended for a 'science-based' audience, including researchers, postdoctoral scientists, teachers, graduate students, undergraduate scientists, and science enthusiasts.

K-12 educators are also encouraged to attend the seminar series to learn about local career connections and research efforts that they can bring back to their students. Clock hours are available through the North Central Educational Service District for attending the series. Details for each event can be found online at: www.applestemnetwork.org/science-in-our-valley/.

About Science in Our Valley: The Science in Our Valley seminar series began in October 2017 as a way for local scientists and science educators to bring their research to the community and as a way to engage and connect with one another. The series features presentations by local scientists and science educators as well as guests from outside the



region. Science in Our Valley is a collaborative effort with support from Apple STEM Network, Washington State University Tree Fruit Research & Extension Center, U.S. Department of Agriculture Research Station, Wenatchee Valley College, the North Central Educational Service District and the Our Valley Our Future Bridge Research and Innovation District.

About Apple STEM Network: The Apple STEM Network is a regional alliance of K-12, Higher Ed, and community partners in North Central Washington. We represent a diverse region with tremendous potential for STEM industry in agriculture, energy, and innovation. With our collective effort, we intend to: provide a constructive support system for educators who aim to meet the rising challenge for all students to develop 21st-century skills and STEM literacy, integrate community mentorship, and



promote authentic project-based learning and field experiences for all levels of education, and engage students in exploring the world of opportunities on the horizon through STEM. For more information visit www.applestemnetwork.org.

About North Central Educational Service District: The North Central Educational Service District provides a wide array of programs, services and support to the 29 public school districts in the North Central Washington region of Chelan, Douglas, Grant and Okanogan counties. The service district provides professional and timely service to meet the needs of individual schools and districts, and a reliable point of education-related information for the communities served. The NCESD is one of nine respected educational service districts in Washington state.

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Rep. Goehner's Legislative Update: 2023 session, a new 12th District

By Keith Goehner

After two years of virtual legislative sessions, legislators returned to Olympia on Monday, Jan. 9 for opening ceremonies. It was great to see the galleries filled with family, friends and staff.

Allowing the public to visit in person with state lawmakers and testify in committee is important to our legislative process. It improves transparency and provides accountability.

On Tuesday, Gov. Inslee addressed the Legislature with his State of the State address.

Rep. Peter Abbarno provided the Republican perspective. Since then, we have been busy with committee work and public hearings on bills.

This is my first update since election-year restrictions last May. I will continue to provide you updates throughout the session and interim.

Please feel free to share this update with others who may be interested.

A new 12th District

Every 10 years after the census information is updated by the federal government, Washington state redraws its congressional and legislative boundaries.

The new 12th District is

unique as it crosses the Cascade Mountains. It was a surprise to both sides of the mountains and those who follow the redistricting process.

The district includes all of Chelan County, most of East Wenatchee, but has relinquished the rest of Douglas County to the 7th District, and picked up portions of Snohomish and King counties.

The district includes nine school districts on the eastside of the mountains and eight on the westside.

The split on cities is similar as well. I can assure you my seatmates and I have been committed to learning the new portions of the district in order to represent both sides of the mountains.

I spent a lot of time during the interim meeting with school districts, local government officials and many other organizations on the west side to familiarize myself with their issues.

Committee assignments

House Local Government Committee: I have again been selected as the lead Republican on this committee.

My 16 years as a Chelan County Commissioner gives me a strong perspective on how our local entities view issues such as state agency rulemaking, performance audits and elections at the local level.

Changes to the Growth Management Act have come before us and could have a significant impact on local planning responsibilities.

House Environment and Energy Committee: With the abundant, low-cost power we have in North Central Washington and new renewable standards continually being considered, I look forward to being part of the policy discussions coming out of the Legislature.

This committee covers a wide array of issues including climate concerns, statewide recycling standards, and chemical issues in consumer products.

Transportation Committee: The new district gives us an opportunity to work with communities on both sides of the mountains to address important transportation needs.

The state continues to fall behind on maintenance and preservation while we deal with congestion issues that plague different areas of the 12th District.

We are working diligently to elevate the priority of some of these projects in our District.

Legislative priorities

No matter where you reside, most of the challenges facing our state are similar.

Legislators need to work together to find common ground and embrace solutions that address our most pressing issues.

Housing

Washington is producing fewer housing units per household than any state in the country due to a variety of factors.

We need to look at regulatory fees and costs, permit delays, restrictive zoning laws, and the antiquated Growth Management Act so more people can find affordable homes.

Affordability

The state has seen record tax collections, massive increases in budget spending, but no tax relief has been provided for our citizens. As the cost of goods and services have also increased, tax relief should be considered to reduce your cost of living.

Public safety

Crime continues to increase in Washington with chronic homelessness, substance abuse, and untreated mental health conditions exacerbating the issue.

We need to ensure our families, communities, and law enforcement are safe.

We need to be stronger on crime, restore vehicular pursuit (bipartisan legislation has been introduced House Bill 1363), address drug addiction, and put more officers on the street. Washington ranks last in the nation of officers per capita.

Transportation

While the majority party did pass a transportation plan last session, it did not provide much for our region.

I am hoping we can take a more proactive approach to creating a sustainable and resilient transportation spending plan.

Homelessness

The increase in homelessness over the last ten years in Washington state is staggering. (See chart on page 16) This ties to our housing crisis, but also mental health and substance abuse issues. We need to consider all aspects of this issue. Spending enormous amounts of money on it has not solved the problem.

SEE GOEHNER, PAGE 16

Rep. Goehner issues statement on climate change framework bill passed by Local Government Committee

Submitted by Kurt Hammond

On Tuesday, January 24, the House Local Government Committee passed legislation that would add climate change and resiliency goals to the Growth Management Act (GMA).

House Bill 1181 would impose new requirements on cities with a population of 6,000 or more and counties with a population of 100,000 or more to address climate change, social and environmental justice, and reduce vehicle miles travelled and greenhouse gas emissions.

Rep. Keith Goehner, R-Dryden and the lead Republican on the committee, issued the following statement:

"The Growth Management Act has been in place for more than 30 years. Many local entities are challenged to meet the original GMA goals, but the Legislature continues to add more requirements making these goals extremely difficult or unattainable. This will add to the workload of our local governments. There have been a number of climate change-related bills passed in recent sessions.

We have not had an opportunity to see how those play out, yet here we are passing more cumbersome rules and regulations with the burden falling on those at the local level.

There is bipartisan agreement in Olympia that we need to address our housing crisis. However, the GMA is part of the reason for our lack of housing. With House Bill 1181 putting additional requirements on cities and counties it will exacerbate the problem.

Most local entities do not have the planners to implement all the provisions in this bill. This means further permit delays and bogging down the process.

Our hope this session was to address unnecessary regulatory costs and fees, permitting delays, overly restrictive zoning laws, and making changes to the Growth Management Act to provide more affordable housing.

Unfortunately, this bill will make some of those provisions worse. There is a lot of time left in the session, but we must start considering legislation that reduces the burdens on our local entities and provide them more flexibility. That can be done while still working to meet our climate goals."

The bill passed the committee on a 4-3 party-line vote.



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Rep. Steele's Legislative Update

Dear Friends and Neighbors,

The opening gavel of the 2023 session fell at noon on Monday, Jan. 9. It's an honor to be back in Olympia representing the values and interests of the 12th Legislative District.

This is the first time in more than two years all 98 members have been in the House chambers together. It was wonderful, once again, to see families, friends, and supporters in the public galleries during the opening day ceremonies. This return to normalcy is good to see at the state Capitol.

Legislative Updates

Due to election-year restrictions, which began last May, I was unable to send email updates until the election results were certified. But with the start of the 2023 session, I will be sending updates every

couple of weeks to keep you informed on the activities, events, and debates happening at the state Capitol. Be sure to take a look at my legislative webpage. I'll be posting news releases and other statements regarding the legislative session.

Budgets and policy work

For the next several weeks, the bulk of the work at the state Capitol will be to finalize the state's new two-year operating, transportation, and capital budgets. For the operating budget, we've got a bit of good news.

That's because, despite the pandemic, our state tax collections have remained strong.

Budget writers will have an extra \$3.37 billion to work with for the 2023-25 operating budget.

Although some of this "extra" money will be eaten

up by rising maintenance level costs, including inflation, and the expensive, governor-negotiated collective bargaining agreements, it's my hope the bulk of the revenue will be added to the state's budget stabilization account and/or returned to taxpayers in the form of tax relief.

In addition to building these budgets, several public policy issues will be debated this session.

Our state is facing many challenges, including rising crime rates; an escalating housing crisis caused by the high cost of new home construction; K-12 educational failures, and an inflation rate that has reached its highest level since 1981. As the 2023 session progresses,

I'll be sharing more on these public policy issues, as well as solutions being offered in both the House and Senate.

Committee Assignments

I'm happy to announce my reappointment as the ranking member of the House Capital Budget Committee. I've been the lead Republican negotiator on the state's two-year construction budget since 2021, serving as the assistant ranking member prior to that.

This committee is unique in that it is by far the most bipartisan in Olympia. Both sides of the aisle work together to prioritize and advance projects that not only improve long-term economic goals, but also enhance renewal, health, and growth for rural and urban communities alike.

During the previous 2022 session, the Legislature approved what I believe to be a "historic" capital budget because of its size. More than \$6 billion was allocated for projects across the state,

which mostly came from federal American Rescue Plan Act (ARPA) funds.

This session, we are working with a smaller budget of around \$4.3 billion. Along with considering the infrastructure needs of the newly redistricted portions of the 12th District (see page 16 for more information about redistricting) and other districts across the state, mental and behavioral health continues to be a priority. Although these programs are funded by the operating budget, the physical structures are on the capital fund side. We'll need to ensure those two budgets

SEE STEELE PAGE 16



Opening Day Ceremonies on Monday, January 9.



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2023 Legislative Session: Committee work continues as floor debates approach

By Senator Brad Hawkins

The legislative session has begun its third week and much work is occurring.

The session itself is based on a rigorous schedule involving committee work, bill consideration, and budget development.

The first major phase of each session is the committee work, which includes separate groups of legislators hearing briefings and testimony on proposed legislation.

If the legislative proposals receive committee approval, they advance to the next stage in the process, which could include floor debate.

If a Senate bill advances through the Senate chamber, it must also successfully pass the same process - including committee approval and floor debate - in the House of Representatives.

The same is true for a

bill that originates in the House. Before the House or Senate can debate legislation, usually later in the legislative session, it must receive approval from its assigned committee within the initial weeks of consid-

Legislative committee assignments

The Legislature actively participates in committee meetings throughout the session, but more so during the first several weeks to start each session and then also weeks later following the deadline for bills to advance to their other legislative chamber (House bills to the Senate and Senate bills to the House).

Committee time is always a busy phase of the session. This year I will again serve on three Senate committees described below.

This session will be very busy for me with work on these committees:

Early Learning and K-12 Education **Committee**

This will be my fifth year on the Senate Early Learning and K-12 Education Committee and my fourth year as its ranking Republican member.

This position is the highest-ranking minority member of the committee and the one who works most

chair on the issues and bills that come before us.

I enjoy serving on this committee because the state invests significantly in K-12 education (43 percent of the operating budget expenditures) and I bring 10 years of experience serving on the boards of the Eastmont School District and North Central Educational Service



As the Republican ranking member on the Senate Early Learning and K-12 Education Committee, I work closely with the chair, Senator Lisa Wellman of Mercer Island, during committee hearings.

District to my committee

Higher Education and Workforce **Development**

This is a new committee for me for this year, offering a change from State Government and Elections.

The Higher Education and Workforce Development Committee considers issues related to higher education institutions, including our community and technical colleges and state universities

These issues include connecting with the K-12 education system, higher education governance, financial aid, and workforce training. I look forward to learning as much as I can about higher education and workforce

Transportation Committee

My third assignment includes serving on the Transportation Committee, which develops the transportation budget.

This budget funds the construction and maintenance of the state transportation system, including the maintenance and preservation of roads, bridges, and ferries, as well as the state agencies and commissions that serve ourtransportation system.

These agencies and commissions include the Washington State Patrol, Department of Licensing, Department of Transportation, Washington Traffic Safety Commission, County Road Administration Board, Transportation Improvement Board, Transportation Commission, and Freight Mobility Strategic Investment Board.

Following the legislative process

If you are interested in following Senate or House committee meeting agendas, committee schedules, bill introductions, and other documents this session, visit leg.wa.gov.

the legislative website, you can search for a specific bill or information about it. Since this is a "long" session of 105 days, there will likely be hundreds of proposals introduced.

Senate policy committees will have 6 weeks to consider and approve Senate policy bills that are introduced or reintroduced as February 17 is the cutoff date for the policy bills.

During this period, hearings will be held on bills to receive public testimony.

The Senate fiscal committees (Transportation and Ways and Means) have until the Legislature adjourns on April 23 to pass Senate proposals that were forwarded from these budget committees.

Washington State begins its 2023 Legislative Session

By Senator Brad **Hawkins**

2023 legislative session began on January 9th. This session takes place following elections within the new legislative district boundaries and will include development of the three state budgets (operating, transportation, and capital) for the 2023-2025 biennium.

The session is scheduled for 105 days. It is a longer session considering the budget development required, and many questions will likely arise.

Please know that serving you and answering your

questions about state government is very important to me and my office. I'd like to take the time to introduce my staff who will be working hard this year to help answer your questions and keep you connected with state government.

The legislative offices have some year-round employees, but additional staff are hired to assist with the high workload associated with the legislative session.

My office works very hard to select the best people for staff because I view them as an important element of my public service to you.

The way I view my job as

your state senator is that I work for you. As constituents of the 12th District, you are and always will be our number-one priority.

As you can probably imagine, legislators receive speaking and meeting requests from throughout the state, and many organizations and state agencies hire professional advocates to reach out to us.

I appreciate the role that statewide groups and their hired advocates have in the legislative arena, but I never want their active participation in the process to overshadow your opportunity to share insights with me.

Meeting the office staff

My office staff understand my philosophy for constituent customer service and will be assisting me with scheduling requests, bill tracking, media inquiries, virtual meetings, email responses, and phone calls.

We value public service and the opportunity you provide us to help you. Given the high volume of requests and communications we receive - and the research required for responses - it may take us a couple of days to get back to you, but we will be working very hard to ensure that not a single constituent inquiry goes unanswered. This may seem like a very ambitious goal, but it is the standard set for my office.

Here are the staff helping me this session:

Elizabeth Popoff

Legislative Assistant

Elizabeth was recently hired as my Legislative Assistant. She is returning to my office as she worked last session as my Legislative Session Aide. Now as my Legislative Assistant, she works closely with me on all matters in the office, with constituents, and on legislative priorities. She and the other staff will assist with meeting requests, constituent appointments, email responses, and other activities. Elizabeth is a native of

SEE **HAWKINS**, PAGE 16



ATTENTION! Chelan County Business Owners

Small Quantity Generator Hazardous Waste Disposal Event

When: March 7, 2023 Must pre-register by February 28, 2023

To Qualify: Small quantity generators (SQGs) are businesses in Washington that generate less than 220 pounds of dangerous waste, or less than 2.2 pounds of certain kinds of highly toxic waste, in any month. Up to 2,000 pounds of dangerous waste will be accepted at this event per business.

see the Small Business Hazardous Waste Disposal Application at: https://www.co.chelan. wa.us/solid-waste-management/pages/householdhazardous-wastes



For general questions contact: Chelan County Moderate Risk Waste Facility 509-888-1195



L to R: Tricia Gullion, Ethan McClintock, Senator Hawkins, Elizabeth Popoff and Emily Galde

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Newhouse, Pappas Bill to combat Opioid epidemic included in government funding package

Submitted by Amanda Fitzmorris, office of Rep. Dan Newhouse

WASHINGTON – On December 20, 2022, Rep. Dan Newhouse (R-WA) released the following statement after his legislation with Rep. Chris Pappas (D-NH) to extend the emergency scheduling of fentanyl analogues through December 31, 2024, was included in the government funding package that will be consid-

ered by Congress this week.

"Fentanyl is wreaking havoc on our communities in Central Washington, made worse by President Biden's open-border policies which are allowing it to flood across our southern border at alarming rates," said Rep. Newhouse.

"That is why I introduced legislation to extend the scheduling of all fentanyl-related substances as Schedule I drugs so we can ensure our law enforcement officers have the critical tools they need to keep these dangerous drugs off the streets, reducing overdose numbers in our communities. I am pleased this legislation was included in the final omnibus, meaning certainty and safety for our communities is just around the corner."

"As we continue working to fight the addiction epidemic, it's critical that we make sure law enforcement retains the tools they need to seize fentanyl-related substances and combat drug trafficking," said Rep. Pappas.

"My legislation to extend the temporary scheduling of fentanyl analogues will ensure that law enforcement can continue working to keep these deadly substances out of our communities. I want to thank Representative Newhouse for partnering with me on this issue, and I will continue to work across the aisle and alongside law enforcement and public safety experts as we fight for comprehensive solutions that will keep our families and communities safe."

Rep. Newhouse has been a leader in confronting the opioid crisis during his time in Congress, taking the following actions to combat trafficking of deadly substances, expand treatment opportunities, and secure our southern border:

On March 7, 2022, Rep. Newhouse introduced the Save Americans from the Fentanyl Emergency Act of 2022, or SAFE Act of 2022, alongside Reps. Chris Pappas (D-NH) and Ted Budd (R-NC).

This legislation will permanently schedule all current and future fentanyl-related substances as Schedule I drugs, to ensure law enforcement can continue to prosecute the sale and use of these substances.



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Washington State Department of Labor & Industries

New law requires job postings to include how much positions pay

Submitted by Department of Labor & Industries

A new state law was in effect Jan. 1 requiring employers to include specific wage or salary details and a description of benefits when they post a job opportunity. To make sure businesses know exactly what's required, the Washington State Department of Labor & Industries (L&I) is rolling out detailed information and examples and has published a new policy to help employers meet the new standard.

The administrative policy connected with Senate Bill 5761, adopted in 2022, provides examples of what pay information employers must include, and explains which job postings have to meet the new requirements.

"Pay transparency is important to eliminating gender-based pay discrepancies," said Celeste Monahan, assistant director for Fraud Pre-vention and Labor Standards. "This policy offers employers important guidance examples so they can meet these requirements."

"We've developed real-life examples, so employers and workers know exactly what to expect," said Bryan Templeton, Employment Standards program manager.

"We're here to help employers meet the requirements and to ensure jobseekers know exactly what they're getting into before they apply." To provide further information about the requirements, L&I's Employment Standards program is holding free webinars. Employers can sign up for a session on the agency's Workshops and Training Center web page. The webinar schedule is:

• Feb. 9 at 2 p.m. Webinar topics include: What constitutes a job posting, what information must be included in a job posting, what con-stitutes a wage scale or salary range as well as benefits and other compensation. Participants will also learn about free consultations the program offers employers.

The job posting requirements are part of the state's gender discrimination law. The act prohibits pay discrimination based on gender and promotes fairness among workers by addressing business practices that contribute to income disparities.

Employees and job applicants have rights under this law. The policy also provides guidance on the department's existing interpretations of the act.



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companies like yours do real, physical business right here in the dirt world. We

should actually meet sometime. Our physical building or yours?

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Rep. Schrier brings home \$22 million for local projects around the district

Submitted by Libby Carlson, office of Cong. Kim Schrier

WASHINGTON – In December Congresswoman Kim Schrier, M.D. (WA-08) announced that 15 local projects will receive over \$22 million as part of the Community Project Funding program included in the FY23 government funding bill.

The projects will improve the lives of residents across the 8th District. "I'm thrilled that I could go to bat for the 8th District and make sure all 15 of our district's requested projects received funding," said Rep. Schrier.

"These projects are a unique opportunity to advocate for our community's needs. Local governments and nonprofits know what our communities need best, and that is why I went directly to them for recommendations about what the federal budget should prioritize. I am

especially grateful to my Advisory Board for their dedication to our district and for prioritizing such tremendous projects. This is a testament to just how much the projects will benefit their communities. I can't wait to visit all the projects in the coming year!"

Last funding cycle, Rep. Schrier secured over \$11 million for local projects as part of the FY22 government funding bill.

For the FY23 government funding bill, 15 projects were selected by an independent advisory board, vetted by the Appropriations Committee, and included in the final spending package. In addition to the 15 projects, Rep. Schrier's bill, the Diagnostic Device Advisory Committee Act, was included in the government funding bill.

This bill ensures that if we are in a situation again where diagnostic tests need to be approved quickly for public health purposes, there is already a system in place, ready to respond.

Rep. Schrier has been a major proponent of increasing access to rapid antigen tests during the pandemic. This will be her third bill signed into law this year and 15th since coming to Congress.

The 15 local projects that will receive funding include:

- Bethel School District's Graham Community Center, Spanaway – \$2,250,000.
- Central Washington University Student Medical & Counseling Center, Medical Grade Air Distribution, Ellensburg \$1,000,000: The CWU Student Medical & Counseling Center was built in 1970 and has never had any major renovations or expansions, including the original heating/ventilation/air conditioning (HVAC) system. A new medical grade air distribution system will

reduce the spread of airborne pathogens, benefiting the health of students, staff, and the greater Ellensburg community. Additionally, a new system will be more cost and energy efficient than the current system.

• Chelan Douglas Community Action Council (CDCAC) Food Distribution Center, 620 Lewis Street, Wenatchee – Amount Requested: \$3,000,000

The Chelan - Douglas Community Action Council's (CDCAC) Food Distribution Center provides support for individuals experiencing food insecurity. The quantity of food CDCAC's receives/ distr3 yearshas doubled in the past 3-years. They currently support twenty-two area food pantries, meal sites and low-income senior housing facilities with over 2-million pounds of food annually; providing nutritional food to those who face food insecurity.

CDCAC's current food distribution facility is inadequate to meet the increase in demand, avoid food waste, and ensure the safe storage of food products and safety of employees and volunteers.

The location of the new facility will reduce travel times; expand programs focusing on local purchasing of farm goods through expan-sion of commercial processing equipment; improve safety measures; and provide for a dedicated volunteer and employee training space.

- Creek Restoration at Lake Sammamish State Park, Issaquah – \$1,023,632.
- Crisis Response Team, King Count \$1,000,000.
- Heritage Heights at Lake Chelan, 505 E. Highland Avenue • Chelan. Amount Requested: \$800,000

Seniors with dementia and their families have few options in the Chelan Valley for Memory Care. Currently there are no facilities within 40 miles of the Lake Chelan Valley and no facilities accept Medicaid.

Heritage Heights is not currently designed for Memory Care. This funding would be used to renovate and upgrade the facility, converting 11 of the 30-units to Memory Care.

The conversion to Memory Care will allow for some double occupancy, providing additional housing for seniors needing assisted living and Memory Care services.

A continuum of care that provides safe, affordable housing helps keep seniors healthy for longer. Expanding Heritage Heights to better serve the aging community will make it possible for seniors to age close-by their families, doctors, and existing support systems.

• HopeSource's Teanaway Multi-Service Center, Cle Elum – \$2,030,000.

- Issaquah Valley Aquifer, Issaquah \$600,000.
- King County Sheriff's Body Worn Cameras, King County \$1,000,000.
- Muckleshoot Tribe's Water Improvements, Auburn – \$3,452,972.
- Snoqualmie Indian Tribe Child Development Center Expansion, Snoqualmie – \$1,500,000.
- The Market Farm to Fork and Smart Locker Program, Buckley – \$2,000,000.
- YWCA North Central Washington Permanent, Supportive Housing (PSH) Updating, Modernization, YWCA NCW, 212 First St., Wenatchee, WA. Amount Requested: \$200,000

The YWCA's permanent supportive housing building is in need of critical updates. The apartments were not originally built for modern appliances and electric needs.

This funding will make it possible to purchase a new water heater, update heating, cooling and electrical systems and install a weather efficient roof.

YWCA NCW is a lead partner to reduce poverty through housing in the regional planning organization Our Valley Our Future.

The case management model YWCA uses helps individuals achieve economic indepen-dence and self-sufficiency.

Upgrading and modernizing the Permanent Supportive Housing building ensures YWCA can continue to serve the community and provide needed safe and stable housing.

McAllister learns how to be a Page for Senator Brad Hawkins

Submitted by Rebecca Ronzone SRC Communications Assistant

Amelia McAllister, a sophomore at Wenatchee High School, served as page during the week of January 16-20 for the Washington State Senate at the state Capitol in Olympia.

McAllister was sponsored by Sen. Brad Hawkins, R-East Wenatchee, who represents the 12th Legislative District. She was one of the 13 students who served as Senate pages for the second week of the 2023 legislative session.

The Senate Page Program gives Washington students between the ages of 14 and 16 an opportunity to spend a week working in the Legislature. During their time at the Capitol, pages are responsible for transporting documents between offices, as well as delivering mail and messages. Pages spend their time in the Senate chamber when they are not on the floor or transporting documents.

They also attend page school to learn about parliamentary procedure and the legislative process. During the week, pages work together to draft their own bills and engage in a mock legislative session.

"I wanted to become a page because I am really interested to the legislative process and how our state government works. It really allows you to get a close-up view to see how everything works," said McAllister.

McAllister really enjoyed the opportunity to learn more about the senators as well.

"Senators are just normal people doing great things, serving the community and trying to make a change," said McAllister.

"It was an honor being sponsored by Sen. Hawkins; I didn't know him personally before, but he is very well respected in our small community."



Amelia McAllister, 16, of Wenatchee sits at Senator Hawkins desk on the Senate floor.

"Amelia was such a smart and kind young woman, mature beyond her years for sure. It was so great to have her as a Senate Page this session. She had a unique curiosity about the entire process and even attended my committee hearings. I have no doubt that she is going to accomplish great things in her life," said Hawkins.

McAllister worked on the mock bill that focuses on homelessness and the severity of the problem. She proposed that money from the state should go directly to the counties so they can make their own decisions based on their areas needs.

During the week serving as a page, McAllister got the opportunity to play piano in the state reception room in the Legislative Building. She has been playing piano for over 10 years and performed a piece from one of her recitals.

In her free time, McAllister is also involved in debate. McAllister hopes to attend college in Switzerland where her family is from and study international relations.

McAllister, 16, is the daughter of Lydia and Michael McAllister of Wenatchee.

Students encouraged to enter Radon Poster Contest

Contest aims to raise awareness about radon, its effects, and how to protect your household

Submitted by Washington State Department of Health

Students across the Northwest are encouraged to get creative and raise awareness about the dangers of radon gas by participating in the 2023 Northwest Radon Poster Contest.

Radon is a naturally occurring radioactive gas that can buildup in homes both old and new. Testing is the only way to know if your home has radon because it is colorless, odorless, and tasteless. Long-term radon exposure is the number one cause of lung cancer in nonsmokers and the second-leading cause of lung cancer in smokers.

Contest Information: Youth between the ages of 9 and 14 living in Idaho, Oregon, and Washington are eligible to participate in the poster contest. Students must either be enrolled in a public, private, territorial, tribal, Department of Defense, or home school, or be a member of a sponsoring club, such as scouting, art, computer, science, or 4-H. Only one entry per student is allowed. The contest deadline is March 10 at 11:59 p.m. Winners will be announced by April 17. Find contest submission forms, lesson plans, and rules on the Northwest



Radon is a naturally occurring radioacre gas that can buildup in homes both old and new. Testing is the only way to know an analysis of the only way to know an analysis of

First, second, and third place winners will be selected from each state (Idaho, Oregon, and Washington).

A regional grand prize will be selected from the winning submissions. First place posters from each state will be submitted to the 2024 National Radon Poster Contest. All participating students will learn about radon and how to reduce their risk of exposure. The Northwest Radon Poster Contest is sponsored by the Idaho Department of Health and Welfare, Nez Perce Tribe, Oregon Radon Awareness Program, Spokane Tribe of Indians, and Washington Department of Health - Radon.

Program in collaboration with the Northwest Radon Coalition and U.S. Environmental Protection Agency.



CHELAN COUNTY

PUD Commissioners Bergren and Allen sworn into service

Submitted by Rachel Hansen, Senior Communications Strategist

WENATCHEE – Chelan County Auditor Skip Moore swore into office two newly elected commissioners on Monday, January 9, Kelly Allen and Carnan Bergren. For Bergren, the ceremony was more of a reunion than an initiation. He previously served eight years (2008- 2016) as a Chelan PUD commissioner. A retired fruit grower, Bergren recently relocated from Peshastin to Chelan Falls. He will serve a six-



2023 Chelan County PUD Commissioners Board.



Newly elected 2023 Chelan County PUD Commissioners, Kelly Allen and Carnan Bergren taking their oath of office.

year term representing District 3 (North Wenatchee, Entiat, Chelan Valley).

"It's fun to talk with people I haven't seen for a while," Bergren said. "I bring a legacy of knowledge as a former commissioner, and I'll be calling upon that as we go forward."

Kelly Allen, a Chelan business owner, will serve a four-year term in an at-large position on the board.

The board of commissioners also elected its 2023 officers Monday: Commissioner Randy Smith as board president, Commissioner Steve McKenna as vice president, and Commissioner Garry Arseneault as secretary.

"I view this as a new board," McKenna said. "It's not just new people coming on board and trying to figure out how to fit in. We all have to figure out how we'll work together and continue to do good things for Chelan County PUD."

In other news, commissioners thanked staff for their efforts to restore power during a record-breaking cold snap, and also during several tree-caused outages over the last three weeks. They also celebrated a re-affirmation by Standard and Poor's rating agency of Chelan PUD's AA+credit rating with a stable outlook.

Help change a student's life - Become a scholarship volunteer

Submitted by Jennifer Dodge

Are you looking for a rewarding volunteer opportunity that will change the lives of students in our region? Become a Scholarship Review Volunteer.

The Community Foundation of NCW has over 130 scholarships, each with its unique set of criteria, to financially support students entering college, university, and trade schools.

Each scholarship has a review committee that reads each application and together determines the final recipient.



Some scholarship committees include the donor and/or their family, but by law they may not make up more than half of the committee.

We are always in need of volunteers who are willing to spend the time and thoughtful care on determining award recipients.

The commitment:

Must be available
 between March 5 - April

5, or June 5 - June 25 to review and score scholar-ship applications (anywhere from 10-150, depending on the scholarship) as part of a committee.

- Must be willing to read and score applications through our online system (there will be training). This will allow you to review the scholarships from the comfort of your own home at your own pace.
- Must sign Confidentiality and Conflict of Interest Forms.

For questions, contact Julie Mott at julie@cfncw. org or 509-663-7716.

PUD commissioner appointed to national public power council

Submitted by Rachel Hansen, Senior Communications Strategist

WENATCHEE – Chelan PUD Commissioner Garry Arseneault was appointed to the Policy Makers Council, a group that advocates before Congress on behalf of more than 2,000 public power utilities nationwide. Arseneault will serve a three-year term.

"I'm honored to represent not only Chelan PUD, but all public power utilities across the nation," Arseneault said. "There are several significant issues being discussed in our nation's capital, and it will be beneficial to have a seat at the table."

The Policy Makers



Erik Nelson

Council, an affiliate of the American Public Power Association (APPA), is comprised of 45 elected or appointed governing officials from communities around the country.

Twice a year, the council

meets in Washington D.C. to advocate on issues such as the

Columbia River Treaty, grid security, and other issues of interest to public power utilities.

Arseneault is stepping in for Commissioner Randy Smith, who recently retired from the Policy Makers Council after 10 years, including a year as chairman in 2020.

Arseneault has been involved in APPA as a representative of Chelan PUD since 2014.

Arseneault will also serve as president of the Washington Public Utility District Association until his term ends in April 2023.



Lake Chelan School District Board of Directors recognized for their service

Submitted by Brad Wilson Superintendent, Lake Chelan School District

CHELAN – By proclamation of the governor, January is School Board Recognition Month. It's a great time to recognize our elected community members who selflessly give their time and energy in support of high-quality public schooling for our youth.

School board members in Lake Chelan School District are entrusted by this community with responsibility for an annual budget of \$28 million, 1273 students, over 200 employees, and seven buildings.

School boards are charged with making decisions that can sometimes be quite difficult or require sifting through a great deal of information.

They also bear responsibility for developing a vision that will guide the school district for years to come.

Through collaboration as a team, and with school district staff, their governance and advocacy are building the future of educa-tion in Washington state.

This January, we're encouraging all members of the community to thank a board member.

Please thank them for volunteering their time and playing a critical civic role that helps form the bedrock of our democracy – public education.

As a crucial bridge between the local community and the school district, their efforts are instrumental in helping all of us realize the hopes and dreams we have for the



Kim Thorpe

 $children\ of\ our\ community.$

The men and women serving Lake Chelan School District and their years of service are:

- Kim Thorpe, Board Chair with three years of service
- Jeff Fehr, Director with nine years of service
- Barb Polley, Director with 1 1/2 years of service
- Erik Nelson, Director and WIAA Representative with one year of service
- Stephanie Fuller, Board



Jeff Fehr



Erik Nelson

Vice Chair and Legislative Representative with one year of service

For

more informa-



Barb Polley



Stephanie Fuller

tion about the Lake Chelan School Board, visit https://www.chelanschools. org/district/school-board/

Manson Chamber announces new board members, Tochterman named executive director

By Norm Manly, **Community Volunteer**

MANSON - The Manson Chamber of Commerce is proud to announce that a new Board of Directors have begun their work for 2023 and a new Executive Director has been hired.

The 2023 Board of Directors for the Manson Chamber of Commerce include: President, Kim Ustanik of Mountain View Lodge & Resort; Vice-president, Bill Swayne of Chelan Ridge Winery; Secretary, Kasmira Elliot of Skagit Cellars Manson; Treasurer. Jessica Shook of North Cascades Bank; and Publicity Director, Erik Cooper of Vibe Cellars.

This team has come together with a unified goal to support and assist our

community members to successfully grow both now and in the future.

With their positive attitudes, commitment to clear and supportive communication, and a keen awareness of the need for collaboration, this team is going to have a terrific year! Their first point of duty already this year was to hire an Executive Director for the organization.

Tom L. Tochterman, Ph.D. will be taking the organization to the next level as Executive Director.

Tom is a businessman, conservationist, veteran and social scientist. With a passion for Manson and an educational and professional background in business management and NGO development, he is an

excellent fit for service in the discipline of community and economic development through the Manson Chamber of Commerce.

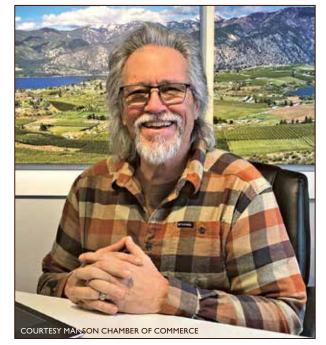
Tom believes, "a major role of the Chamber is to support its membership through advocacy that enhances the economic vitality of our town and its employers."

He is committed to, "helping Chamber members create an economic environment that supports our businesses, our residents, and our visitors."

Tom and his wife moved permanently into their second home up Union Valley in 2017 then built a home in Manson a few years ago. Since then, he has been instrumental in the development of the Singleton Park Playground and served as a guest lecturer at the Manson Elementary School on endangered species (rhinos).

In 2020, as President of the Rotary Club of Lake Chelan, he started twice monthly 'Satellite' Rotary club meetings in Manson at Ancestry Cellars.

Tom has volunteered as a Judge for the Future Business Leaders of America program at Manson High School, and he organized the Interact Club of Manson High School this year (a type of service club in the high schools sponsored by Rotary). Lastly, also through Tom's participation in Rotary he co-founded 911 Glass Rescue, a glass repurposing nonprofit that is supported by many Chelan and Manson area businesses.



Tom L. Tochterman

Apprenticeship training connected

Tom has a 30 plus year history in commercial real estate asset management, policy development, and organizational leadership/governance in both profit and nonprofit enterprises.

He is a devoted family

man and is extremely passionate about his work in environmental conservation in South Africa and Kenya through his own nonprofit organization, Rhino Mercy. Stop by the Manson Visitors Center at 17 Hale Street.

Robinson elected to Lions District Post

Submitted by Mike Tipton, Lake Chelan Lions Club president

CHELAN - Long time Chelan resident Chuck Robinson has been elected to a leadership position in the regional Lions Club International (LCI) reorganization.

The region's districts, located in British Columbia, Washington and Northern Idaho are reorganizing into five districts, from the current nine.

Chuck will be installed as one of three officers in



Chuck Robinson

District 19-I made up of 66 Lions Clubs in Eastern BC, North Central Washington and Northern Idaho.

His position as the second District Vice Governor for 19-I will involve supporting the new District's initiatives as coordinated with new District Governor Michael Livingstone and first District Vice Governor Jennifer Edgar.

Chuck and spouse Georgina have been Chelan residents for 32 years.

He has been an integral member of the Lake Chelan Lions Club since 1998, having served as treasurer, vice-president, president and member multiple times.



He's also been instrumental in helping to coordinate many local fundraising efforts over the years, including the recent Lake Chelan Lions Club Christmas tree sales. When asked, Chuck said he enjoys the personal nature of the Lions efforts to support others here in the valley.

His new position is slated

to begin July 11, 2023.

Okanogan PUD pursues broadband extension grant

Project pegged at \$11.6 million

By Mike Maltais Staff writer

OKANOGAN - County PUD commissioners approved an application for a broadband expansion grant that, if awarded, would build direct fiber to homes and businesses in Twisp, Pateros and Conconully.

The application was due Jan. 17 to the Washington State Broadband Office (WSBO).

The \$11.6 million project would cover the costs of fiber connections. Those residents who decide to take internet services would then need to connect with retail providers for a service plan.

WSBO intends to release their list of awardees in late February. This is the sixth broadband-related grant application Okanogan PUD has pursued through various agencies.

In other business in at the

January meeting:

- Commissioner Jerry Asmussen took his oath of office after being re-elected last November. He was again named board president, with Commissioner Scott Veiraska serving as vice president and Commissioner Bill Colyar as secretary.
- The Asplundh Tree Expert Co. was awarded the annual tree trimming contract not to exceed \$800,000 for the year.
- Commissioners and staff discussed state legislative topics on the agenda of this session, which began Jan. 9. Among top areas of interest and concern are wildfire mitigation, clean energy, hydrogen, and other energy-related technological advances, and more.
- Old and obsolete broadband department items were approved as surplus.

with safer workplaces, fewer injuries

Submitted by **Department of Labor & Industries**

TUMWATER - Apprenticeship programs result in safer workers. That's the conclusion of a first-of-its-kind study by the Washington State Department of Labor & Industries (L&I). As apprenticeship programs continue to grow, they could reduce serious worker injuries and workers' compensation claims.

'Apprentices are safer because they're learning all the proper techniques," said Peter Guzman, manager of L&I's Apprenticeship Program. "Now the science backs us up."

People and businesses can get started at L&I's apprenticeship website.

The results of the study come at a time of expansion for registered apprenticeship programs in Washington.

There is record involvement. with 22,000 workers currently participating in apprenticeships across about 200 registered programs in the state.

While construction trades such as carpenters, ironworkers, and electricians remain the most active participants, there are growing programs in the high-tech, aerospace, and medical assistant fields. Fewer workers' comp claims by apprenticeship grads.

The study, by L&I's Safety and Health Assessment and Research for Prevention (SHARP) Program, linked registered apprenticeship data with plumber certification information. Then, it compared worker compensation claims between 2000-2018. The work underwent a rigorous peer review and publication last fall in the prestigious Journal of Safety Research. SHARP research ways to prevent workplace injury.

The findings show workers' compensation claim rates were 31 percent lower among journey level plumbers with apprenticeship training comcomplete an apprenticeship.

"This study provides There are fewer injuries among

apprentices," said Dr. Dave Bonauto, SHARP manager.

SHARP epidemiologist Dr. Sara Wuellner, a 13-year agency veteran, led the study.

"While the study focused on plumbers, it indicates apprenticeships not only provide well-trained workers, they also contribute to a safer workplace," she said. "Other studies could look at specific parts of apprenticeship and show how that occurs."

Wuellner said on-the-job training, mentorship, and classroom instruction are elements of apprenticeship training that can improve safety. She added other variables, might also make a difference, including prior education, union participation, or an employer safety program.

Read the full study: "Are plumbing apprentice graduates safer than their non-apprentice peers? Workers' compensation claims among journey level plumbers by apprenticeship participation.

Impact on apprenticeship

PJ Moss, apprenticeship coordinator for Seattle Area Pipe Trades, said he feels the study can be generalized across

"I don't think it's unique to plumbers," Moss said. "People who go through an apprentice ship receive more structured safety training.

Moss's program is affiliated with Plumbers, Pipefitters & HVAC United Association Union Local 32 and the Mechanical Contractors Association of Western Washington. He said the program receives about 1,000 applicants annually.

L&I's Apprenticeship Program is spreading the word about the study's findings.

Program representatives have presented the study to state and national apprenticeship organizations.

"The connection to worker safety is more evidence of the pared to plumbers who did not value of apprenticeship programs," Guzman said. "These programs prepare people support for what many believe: for well-paying, meaningful



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MEMBER MESSENGE

"Driven to Promote and Protect Small Business"

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New owners, same location. same service area



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What's New From Our CEO

Members,

The 2023 Home Show, 4th through the 5th of February, will continue to have all your Home & Remodel needs and would not be possible without our presenting sponsor is Complete Design.

This year's highlights included: Chef's on Tour 2022 winners Clearwater Catering and Sugar Momma's Sweets, local band The Prairie Girls, Aloha Dreams Mobile Espresso and Treats, the Humane Society and of course all one roof.

WHAT IS ON THE HORIZON FOR BNCW? Our next two promotional events will be the BNCW Tournament.

BNCW and Habitat for Humanity Yard Sale: Community Glass is

the 2023 Sponsor, and the purpose of the event is to raise awareness and funds for both organizations.

All BNCW proceeds go to our growing trade school scholarship through the sale of serviceable used appliances from remodels donated by members.

BNCW June Golf Tournament: The June golf tournament is best described as a party on a golf course and is a true "one of a kind". Thank you to our 2023 Presenting Sponsor Central Washington Concrete / WSG and Highlander your Home & Remodel needs under Golf Course for making this event possible.

BONUS TOPIC!! Potentially... I say again Potentially, we will be adding a Tour in the Lake Chelan Yard Sale and the BNCW Golf for 2023, stay tuned for details and contact us for New Sponsorship & Advertising Opportunities.

Again, THANK YOU to all our CEO, BNCW



Lawrence "Lee" Shepherd CEO, BNCW

It's all for nothing if you don't have Freedom.

— William Wallace

Sponsors, Partners, Vendors and of course Members, as we are looking forward to an even better 2023!

Lawrence "Lee" Shepherd

UPCOMING EVENTS



BNCW Yard Sale

BNCW Summer Golf



March 31st June 9th September

THANK YOU TO **ALL OF OUR BNCW MEMBERS**

BUILDING A BETTER TOMORROW



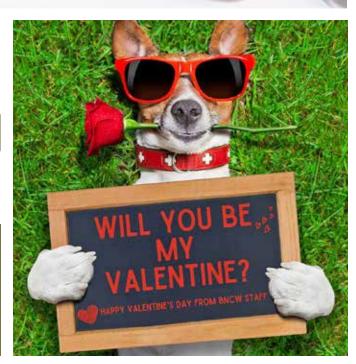
INTERESTED IN LEARNING MORE ABOUT BNCW CONTACT DANIELLE AT DANIELLE@BUILDINGNCW.ORG OR CALL TODAY 509-293-5840



Building North **Building!** Central Washington is a nonprofit trade association dedicated to promoting and protecting the North Central Washington building industry for the preservation and growth of the local economy, small business and quality of life.

2201 N. Wenatchee Ave. Wenatchee, WA 98801 information: Info@BuildingNCW.org Visit us online at: www.BuildingNCW.org

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MEMBER MESSENGER

"Driven to Promote and Protect Small Business"

FEBRUARY 2023 ASSOCIATION NEWSLETTER

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The 2023 BNCW Home Show presented by Complete Design, Inc. was another year that could be condensed down to one word: OUTSTANDING!

We are very fortunate to have a number of long-time sponsors who make the Show possible, sponsors like Complete Design, Inc.

who for the last 13 years has made the commitment as our Presenting Sponsor!

With many returning vendors and plenty of new businesses joining us, the 2023 Home Show provided our attendees with a change of pace! Our new layout allowed one of our new attractions, "The Community

2023 Home Show Wrap Up

Cafe", sponsored by Community Glass to be located on the ice. Also included in our new updates was the BNCW Stage featuring local talent the Prairie Girls.

Without the help of our Supporting and Associate Sponsors, this show wouldn't have been the success it was.

Supporting Sponsors:

Cashmere Valley Mortgage Boyer Mountain Pool Marson & Marson Lumber Associate Sponsors:

Western Ranch Buildings, LLC

Artisan Flooring, LLC
Deep Water Home & Electronics
EDY Construction
Moonlight Stone Works

The Town Toyota Center's staff deserves a special acknowledgement for their dedication and hard work throughout the pre-show set up and the duration of the weekend.

Their professionalism, reliability and onthe-spot help made the entire thing run like a well-oiled machine. We are truly grateful for them and all they do.

If you are interested in joining us for next year's show as a vendor, please contact the Building North Central Washington office at 509-293-5840.

THANK YOU TO OUR VENDORS FOR THE 2023 HOME SHOW



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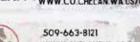


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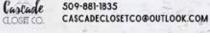
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FEBRUARY 2023 ASSOCIATION NEWSLETTER





Quick and Simple Vehicle Safety



I. Always be aware of moving equipment. your surroundings - Keep your head on a swivel, always been looking out for hazards.

- 2. Don't become distracted – Cell phones are a HUGE distraction and put you and others at risk.
- 3. Never put yourself between a vehicle or piece of equipment and a barrier.
- 4. All vehicles have blind driver can see you. ALWAYS continue on. get eye to eye contact.
- 5. Wear high visibility garments while working near

- 6. Always have a path of
- escape 7. Keep the vehicle in
- top working order- Checking wheels, brakes, lights and seatbelts are all in working
- 8. Have a spotter When backing up use a spotter to help guide you.
- 9. Don't get frustrated spots - Never assume the Stop take a breath and then

Safety is a mission, not an intermission. Let's be safe out there!





As a valued BNCW member company, you're welcome to utilize the BNCW conference room if you require a place to meet with clients or prospective clients. The room will seat up to 16 people comfortably.

Please contact Danielle Martin at (509) 421-0276 to make the necessary arrangements.



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Wenatchee Business Journal



FEBRUARY 2023 ASSOCIATION NEWSLETTER

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Interview with Business Owner Joe Cortez of Clarius Languages

1. What type of services do you offer?

A Clarius Languages offers complete translation services. Our translators are among the best and most efficient in the industry. We translate for any field that wants to reach out to the growing Latino community be it by translating manuals, letters, flyers, ads, website info, newsletters, ect.

2. How long have you been translating?

A: We have been in business for 20+ years and during those years we've had the pleasure of creating great relationships with clients around the region.

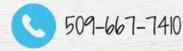
3. How can your company help other businesses?

A Clarius Languages can be a link in bringing together the needs of the English and Spanish communities in the Valley.

4. Are you currently accepting new clients?

A: We most definitely accept new clients at any time. If a business would like to expand or improve their reach to the Latino community, they are most welcome to contact us at 509-667-7410 or office@clariuslanguages.com. We will be happy to assist them in meeting their objectives.







info@clariuslanguages.com



www.clariuslanguages.com



BNCW EVENTS

BNCW's February Board of Directors Meeting

■ Wednesday, February 18th, 2023

7:00am to 9:00am

at Building North Central Washington 2201 N. Wenatchee Ave, Wenatchee Chairman: Shane Covey

The Board of Directors is the policy-making body of the Association and is responsible for the business affairs of the Corporation according to BNCW's bylaws.

Our Directors meet the third Wednesday of each Month in the boardroom of the BNCW offices.

These meetings begin at 7:00am and are open to any BNCW member to attend. If you wish to contact any of the officers or directors, please visit the BNCW website for their contact information.



Kathy Z. Smithson

720 Valley Mall Pkw East Wenatchee



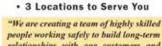
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WENATCHEE BUSINESS JOURNAL FEBRUARY 2023 • 13

MARKETING 101

Branding is critical, today and always

Submitted by Jennifer Bushong

The new year brings new drastic changes: goals and challenges in the marketplace.

Whether your business is solely online, brick-and-mortar, challenging time for consumers, or a hybrid, your brand will but the brands that thrive are in greatly impact consumers this

consumers will continue to shop appreciate loyalty programs, and support the brands who fit their lifestyle.



1. Drive loyalty

An economic downturn is a it for the long-term gain.

Customers who shop will Regardless of a recession, value the goods and services, discounts, and private events.

Make customers feel special,

when available, and stay in-front of conhabits.

The more customers who know about your product

sider before you make any the more often they will stay loyal and continue the same shopping habits.

> By retaining trust in your customer base, it will prevent them from choosing other brands.

2. Communicate effectively

Create content that consumers want to embrace and resonate with. F

ocus on quality messaging offer discounts or campaigns that draw consumers in and in turn, want to support your products.

Use different media chansumer buying nels to connect, engage and support each segment. Now is not the time to cut budgets, but be mindful of proper advertisement spending.

Marketers should analyze or service and measurements carefully and

Here are a few ideas to con-receive special offers or deals, report monthly. Stay ahead of the competition.

> Strive to communicate trust and build a strong brand presence to ensure customer loyalty.

3. Shift in strategy

A good marketing plan will include strategic initiatives to meet goals. Make sure your initiatives are vetted by marketing professionals versus blind advertising.

Invest in long-term goals and tactics, as businesses are more likely to see a significant return than those who opt to halt all communications. Now is the time to invest in relationships, clear communications, and tactics to retain consumer spending.

Branding is essential. Ensure your brand retains customers and help each other thrive during the highs or lows.



Jennifer Bushong

Jennifer Bushong, MA is the owner of JBe Marketing Group, LLC., a full-service marketing and communications firm in Washington State. Bushong earned a Master of Arts in Journalism with a $concentration\ in\ public\ relations\ from$ Kent State University and graduated cum laude with a communication degree from the University of Washington. To connect, email jennifer@jbemarketinggroup.com or $visit\ www.jbe\text{-}marketing.com.$

Community Foundation Since 1986 of North Central Washington

Submitted by Jennifer Dolge

The Community Foundation of NCW has awarded \$611,568 to 73 local nonprofits through Give NCW, an online fundraising campaign from Thanksgiving to December 31.

This is the 8th year of Give NCW which was created to build awareness of nonprofit organizations that are serving the region and to provide an easy way for anyone to give with a minimum donation of just \$10.

"Our goal with Give NCW is to help build a culture of philanthropy in North Central Washington, where everyone feels they can give back to the community they love" said Beth Stipe, the foundation's executive director.

"Give NCW is an easy way to give locally and learn about new nonprofits doing work that is improving the quality of life across the region."

The foundation provided added incentives to encourage and motivate giving, such as Funday Monday in which donors won \$1,000 to use on Give NCW any way they chose.

There was also an option to "Give to All" to support all participating organizations and have your donation matched, thanks to our Partners in

"Our Partners provide unrestricted gifts that are invaluable to our organization," said Stipe. "We've been able to award additional grants, increase scholarship awards, and provide additional opportunities for nonprofits. This year the \$50,000 match to Give to All was met and provided each nonprofit with over \$1,400 in extra donations. We're so grateful to be able to have inspired and motivated giving with this match."

This year, Give NCW was open to any 501c3 nonprofit organization located in Chelan, Douglas, or Okanogan counties and had received at

Give NCW Raises Over \$611,000 for Local Nonprofits

least one of the foundation's competitive grants in the past.

They were able to raise funds for specific projects or their core operations. Twenty-one nonprofits raised over \$10,000. To learn more, visit www.cfncw.org/givencw.

The Community Foundation of North Central Washington's mission is to grow, protect, and connect charitable gifts in support of strong communities throughout Chelan, Douglas, and Okanogan counties.

Established in 1986, the Community Foundation manages \$148 million in assets through 600+ individual funds and has awarded over \$46 million in grants and scholarships.

2022 Give NCW Results

Alano Club of Wenatchee: 6,471.88 Alatheia Riding Center: 21,061.88 Camp Fire NCW: 12,392.16 Cancer Care of NCW: 7,144.88 Cascade Fisheries: 8,011.88 Cashmere Museum and Pioneer Village: 3,571.88

Chelan Douglas County Volunteer Attorney Services: 21,661.88 Chelan Valley Hope: 10,281.88

Chelan Valley Housing Trust:

Chelan-Douglas CASA: 16,626.88 Chelan-Douglas Community Action Council: 11,226.88

Children's Home Society of Washington: 11,256.88

Community Cultural Center of Tonasket: 5,256.88

Garden Terrace Senior Living: 7,271.88

Greater Leavenworth Museum: 4,416.88

Green Okanogan: 4,816.88 Grunewald Guild: 2,671.88 Habitat for Humanity: 6,562.88 Hand in Hand Immigration Services:

13,686.88 Heritage Heights At Lake Chelan: 2,816.88

Hope Care Clinic: 8,735.88

Icicle Creek Center for the Arts: 9.231.88

Indigenous Roots and Reparation Foundation: 6,290.88

Ingalls Creek Enrichment Center: 6.976.88

Leavenworth Summer Theater: 3,096.88

Mobile Meals of Wenatchee: 11,791.88

Mountain Meadows: 7,956.88 Mountain Sprouts Children's Community: 3,471.88

NCW Arts Alliance: 3,196.88 NCW Community Toy Drive: 5,351.88

North Valley Hospital Foundation: 3,436.88

Northwest Immigrant Rights Project: 18,364.88

Numerica Performing Arts Center: 6,046.88

Okanogan Behavioral HealthCare: 2,471.88

Okanogan County Child Development Association: 2,696.88

Okanogan County Community Action Council: 2,846.88

Okanogan County Search and Rescue Association: 3,431.88

Okanogan Highlands Alliance: 4,291.88

Okanogan Regional Humane: 4,246.88

Okanogan Valley Orchestra and Chorus: 5,791.88

Our Valley Our Future: 8,536.88 Pateros Brewster Community Resource Center: 4,986.88

Ridge 2 River Animal Haven and Humane Education: 3,216.88

SAGE (Safety, Advocacy, Growth Empowerment): 26,241.88

Serve Wenatchee Valley: 16,286.88

Small Miracles: 8,381.88 Stage Kids WA: 8,876.88

Sustainable NCW: 9,536.88

Rep. Mike Steele reappointed ranking member on House Capital **Budget Committee**

Submitted by Kelley Paine, SPIO

Rep. Mike Steele, R-Chelan, has been reappointed to serve as the ranking member on the House Capital Budget Committee when the Legislature convenes for the 2023 session on Monday, January 9.

Steele has been the lead Republican on the committee since 2021, serving as the assistant ranking member prior to that. This continued assignment makes him a top negotiator and budget writer for the state's twoyear construction budget.

The Capital Budget

Committee



Rep. Mike Steele

money for the construction and repair of public buildings and other long-term investments, such as land acquisitions and transfers. Additionally, the committee considers grants and loans to local governments or nonprofit organizations for infrastructure, broadband, housing, and cultural and heritage facilities.

approves

"It's an incredible honor to be reappointed to this leadership role," said Steele. "The capital budget is unique in that it is by far the most bipartisan committee in Olympia. Both sides of the aisle work together to prioritize and advance projects that not only improve long-term economic goals, but also enhance renewal, health, and growth for rural and urban communities alike."

The 12th District lawmaker was also reappointed to serve on the House Appropriations Committee and Education Committee. The Appropriations Committee considers the operating budget and related legislation, budget processes, and fiscal issues such as pension policy and compensation. The Education Committee considers issues relating to kindergarten through twelfth grade (K-12) education.

"Serving on the Appropriations Committee gives me a unique opportunity to protect our citizens' hard-earned tax dollars, advocating for a fiscally prudent state budget - while working against irresponsible state spending," said Steele. "How we educate our youth, teaching them to think critically and be prepared for life, is incredibly important to the future of Washington state," added Steele. "I'm deeply thankful to have been selected to continue as a member of the Education Committee in the coming session."



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WENATCHEE BUSINESS JOURNAL / NCWBUSINESS.COM

FEBRUARY 2023

TOP PROPERTIES CHELAN COUNTY - December 2022

Buyer	Seller	Sale Price	Street	City	Legal acreage	Living area	Year Built	Bed- rooms	Bath- rooms	Pool	Fire- place
SHERA LLC	WILLKOMMEN LLC	\$4,600,000	300 WARD STRASSE	LEAVENWORTH	2.5	0	0			N	N
SOUTH SHORE CHELAN LLC	ALEGRIA STEVEN L	\$3,000,000	3560 US HWY 97A	CHELAN	0.26	1880	2003	4	3.5	N	Υ
LEAVENWORTH PROPERTY SERVICES LLC	BAVARIAN GUEST HAUS LLC	\$2,500,000	917 COMMERCIAL ST	LEAVENWORTH	0.14	4976	1902			N	N
BRUCKNER TRUCK SALES INC	DOUGLAS L EDLER INVESTMENTS LLC	\$1,438,618	1231 S WENATCHEE AVE	WENATCHEE	1.44	17784	1957			N	N
FULBRIGHT CAMERON & CALLEN	TIMBERWOOD HOMES LLC	\$1,041,513	241 BURCH HOLLOW LN	WENATCHEE	0.43	2458	2022	4	3	N	Υ
JJTM 304 LLC	JOHNSON PROFESSIONAL PROPERTIES LLC	\$1,025,000	304 N CHELAN AVE	WENATCHEE	0.6	4120	1989			N	N
TORRES ROCKY M & HELENA A	RAY DOTTIE J REVOCABLE LIVING TRT	\$900,000	131 SHALES LN	LAKE WENATCHEE	1.25	3910	1992	3	2.5	N	Υ
VEJVODA HANK J & CATHY	MACK RALPH J & RENEE S REVOCABLE LIVING TRT	\$850,000	16100 CEDAR BRAE RD	LAKE WENATCHEE	0.66	1023	1952		1	N	Υ
MELOY KARA & LOREN	PHILLIPPI CHRISTOPHER A & EMILY W	\$800,000	1714 CINDA CT	WENATCHEE	0.27	3541	2007	3	3.5	N	N
RUSA NIK	WEST SCOTT	\$800,000	12630 MAPLE ST	LEAVENWORTH	1.61	0	0			N	N
MORGAN MARISSA & REEVE WILLIAM	DIXON CRAIG A & PATRICIA E	\$785,000	3933 US HWY 97	PESHASTIN	1.4	2592	1997	3	2	N	Υ
RUDIN CHRISTOPHER & STEPHANIE	GELLATLY BRUCE A	\$780,000	1220 1ST ST	WENATCHEE	0.31	2934	1961	4	4.5	N	Υ
SMITH SUMPTER RENE & KNIGHT SUMPTER ROBERT	PETTIGREW TOM & PRATT DORI	\$750,000	12250 ALLEN RD	PLAIN	2.03	2214	2000	2	3	N	Υ
KING CHRISTIE A	ROBERTS CONSTRUCTION LLC	\$729,000	974 RACINE SPRINGS DR	WENATCHEE	0.18	0	0			N	N
LINDQUIST MICHAEL W & LAUREL C	LANGE CONSTRUCTION LLC	\$725,000	15004 ALLISON PL	ENTIAT	0.28	1872	2022		2	N	N
OLIN SHARON A	AALBU LOREN	\$719,411	205 CORAL ST	MANSON	0.41	1754	1994	4	3	Υ	Υ
DAWSON VALERIE J & SARGENT	KOMOROWSKI MICHAEL & JOSIE	\$715.000	1433 APPLERIDGE ST	WENATCHEE	0.26	2136	2006	4	2.5	N	Υ
KORBIN K BUGERT ROBERT & GRIFFIN-BUGERT	BOWMAN FERDERER CLEM J	\$710,000	1561 ALPENSEE STRASSE	LEAVENWORTH	0.24	1703	1988	3	2	N	N
CAROLYN CHELAN DOUGLAS PTBA INC	JONES FRUIT & PRODUCE INC	\$710,000	5816 SUNBURST LN	CASHMERE	2.6	0	0		_	N	N
HOLM DANIEL N FAMILY TRUST	LARSON DAVID S & MILANA L	\$700,000	324 MEADOW DR	LEAVENWORTH	0.14	1521	2003	3	2	N	N
FOSTER CHRIS R	PINNIX JULIA	\$700,000	9950 MERRY CANYON RD	LEAVENWORTH	2.48	1840	1983	4	2	N	Y
KOSSIAN ERIC & SUZANN	SMITH KARI & BRAD	\$675,000	4287 KELLY RD	MONITOR	1.27	1864	1957	3	2	N	Y
HARDWICK RYAN P & KENDRA	CORN TROY L & CANDACE	\$675,000	2371 ALBIN DR	ENTIAT	1.43	1982	1979	4	3	N	N
BROWN TAYLOR S & ERIN M	FULBRIGHT CAMERON & CALLEN	\$674,900	1751 BRAMBLING BRAE LN	WENATCHEE	0.17	2250	2017	3	2.25	N	N
CUMALANDER JAMES E & JULIE A	NORRIS NICHOLAS B & MACKENZIE G	\$670,000	39 BONANZA LN	WENATCHEE	5	1200	2017	3	2.23	N	N
YOUMANS SCOTT & ANDREA	EASTERN WA CONSTRUCTION INC	\$650,000	19 BAY VIEW LN	MANSON	0.16	2022	2022	3	2.5	N	N
SUMALBAG GEORGE N JR	SHINOHARA NOREEN & JOSHUA J		2211 W PROSPECT ST	CHELAN	0.10	1808	1963	3	1	Y	N
JBL CHELAN LLC	BURNELL SIMONS DIONNE R	\$630,000 \$615.000	514 E WOODIN AVE	CHELAN	0.13	5320	1988	3	ı	·	N
MOREY SOL & YANINA	RICE DANIEL W & CHRISTINE M	\$614,000		WENATCHEE	0.09	1936	1900	2	3	N N	Y
			1509 WALNUT ST								·
GOLLAHER FRUIT COMPANY LLC	J & D SMALL FAMILY LLC	\$600,000	6550 ENTIAT RIVER RD	ENTIAT	7.31	1266	1065	2	1	N	N
MORGAN JERRY & BARBARA K ETAL	MORRIS ANDREW JAMES	\$600,000	2215 RIFFLE DR	LAKE WENATCHEE	1.75	1600	1965	3	1	N	Υ
BAVARIAN LODGE LLC	BOYD MALL K	\$595,000	108 CENTRAL AVE	LEAVENWORTH	0.31	1548	1973	4	1	N	Υ
FULBRIGHT LAURA	TAYLOR RICHARD C	\$590,000	1616 1ST ST	WENATCHEE	0.24	1875	1965	3	2	N	Y
MAC MILLAN JAMES & KELLY	WARRICK E KEITH	\$580,000	15863 RIVER RD	PLAIN	1.11	0	0		0	N	N
HOLTZ KRISTINE K HARRISON FAIMOUS & ROSARIO	DOREY NATALIE ZACHER KALCIC PIXIEANN	\$575,000	1911 GRANDVIEW LOOP	WENATCHEE	0.24	1575	2006	3	3	N	Y
STACEY	IRREVOCABLE GIFTING TRT	\$575,000	1618 HORSE LAKE RD	WENATCHEE	0.29	1852	1978	4	3	N	Υ
LUTGEN CHRIS & JANEL	STURGEON MARTY R & BETH A	\$560,000	4335 SQUILCHUCK RD	WENATCHEE	1.3	1984	1986	3	2.5	N	N
JONES HANNAH M ETAL	MC KINNEY WILLIAM & JANET	\$558,000	12103 ALLEN RD	PLAIN	1.15	1472	1979	2	1	N	Υ
MAZE NATALYA	LONG TYLER A & GINA N BAIN BRUCE N & BRENDA F	\$555,000	120 TOWHEE LN	PESHASTIN	1.35	0	0			N	N
PETTER TERRENCE D & JANE E	REVLIVTRT	\$544,000	100 LAKE CHELAN SHORES DR	CHELAN	0	784	0		-	N	N
PARKINS LEVI J & STEPHANIE L	MOSMAN AARON & ETAL	\$525,000	3412 BURCH MOUNTAIN RD	WENATCHEE	0.56	1684	1978	5	2.5	N	Υ
BACKCOUNTRY ASSETS LLC	WATSON LISA ETAL	\$510,000	104 SPADER BAY RD	CHELAN	0.11	535	0			N	N
RUSSELL WILL & AMY	GREENSMARTFARMS INC	\$500,000	4350 OLD MONITOR RD	MONITOR	17.34	500	1962			N	N
SUNDHOLM RANDY & LAURAL	MAY RUTH E	\$495,000	1810 DORNER PL	WENATCHEE	0.24	1840	2002	2	2	N	N
GATA XYLA M & HUTTON HANNAH	PERROLLAZ DARIN C & ANNA G K	\$495,000	9460 EAGLE CREEK RD	LEAVENWORTH	14.19	512	1996	1	1	N	N
SCOTT BYRON D & JULIE K	SIMPSON MICHAEL T & ERIN T	\$487,000	621 OLYMPUS DR	WENATCHEE	0.25	1547	1995	3	2	N	Υ
EDWARDSON WILLIAM S JR & TINA L	COLLIER KRISTEN L	\$470,000	1016 COLUMBIA PT	ENTIAT	0.28	1495	2015	3	2	N	N
BELL JOSH & JENNIFER	SUNDHOLM RANDY & LAURAL	\$467,000	1426 SENECA ST	WENATCHEE	0.16	1176	1980	4	1.75	N	Υ
TOP PROPERTIES – Dece	mber 2022 - SEE PAGE 15										

TOP PROPERTIES CHELAN COUNTY - December 2022 - continued from page 14

									_	-0 -	
Buyer	Seller	Sale Price	Street	City	Legal acreage	Living area	Year Built	Bed- rooms	Bath- rooms	Pool	Fire- place
RUIZ HERREJON MARIA E	HART JULIE A	\$428,000	1320 DILLON ST	WENATCHEE	0.15	1274	1956	2	1.5	N	Υ
MULLINS KARI K & SETH	WEAVER REYMA	\$425,000	136 SUN VALLEY DR	WENATCHEE	0.29	1809	2012	3	2.5	N	N
ALCALA FARIAS ERIK U & BENEGAS JACQUELINE B	SLOAN CHRISTINA B	\$420,000	615 N CEDAR ST	CHELAN	0.08	872	1941	4	2	N	N
ERNST BENJAMIN D & CHANDLER ALLISON V	WALZ KATHLEEN & FORDYCE SAMUEL W	\$418,000	608 DOUGLAS ST	WENATCHEE	0.1	1595	1910	3	2	N	N
DE PRIEST STACIE	HAGEL RYAN H & THANYALAK	\$394,000	948 VASSAR AVE	WENATCHEE	0.13	844	1949	3	2	N	N
ESWORTHY SEAN R	YONKO MICHAEL L	\$386,650	1115 COLUMBINE ST	WENATCHEE	0.27	804	1950	5	1.75	N	N
MORALES MEZA JOSE & VAZQUEZ VIDRIALES DANIELA	MENOYD LLC NAN LLC & BENOYD LLC	\$386,000	218 AMBROSIA LN	MALAGA	0.3	1240	2011	3	2	N	N
WILLIAMS MICHAEL J & THOMAS GAYLE A	JONES CHARLES C & YVONNE M	\$385,000	120 REFLECTION LN	CHELAN	2.5	0	0			N	N
TIFT STEVEN & STERNHILL MELISSA	TIFT JEFFERY S	\$375,000	15749 Entiat River RD	ENTIAT	20.59	1160	1996	3	1.75	N	N
MC ELROY DALE & JAMIE	MARKEY SHANA N	\$372,000	1009 DOWNS RD	WENATCHEE	8.5	0	0			N	N
MEHLUM MEGAN & NATHAN E	ERICKSON STEVEN T & KATHERINE A	\$370,000	21421 STIRRUP RD	PLAIN	0.33	714	2015		1	N	Υ
AKINS JOHN A	COLUMBIA RIVER RANCH LLC	\$365,000	429 RAVENS HOME LN	MALAGA	2.2	0	0			N	N
MILLER JAY & BESSIE	GONZALEZ ELISEO	\$364,900	1573 CASHMERE ST	WENATCHEE	0.14	1269	1999	3	2	N	N
ZAUHAR CONSTANCE A & JAMES JOSHUA A	CAMPOS CESAR U & YURIKO	\$346,000	614 OKANOGAN AVE	WENATCHEE	0.14	808	1922	2	1	N	N
METCALFE RICHELLE F	MORRIS RENEE TRUST	\$340,000	8296 RIVER VIEW RD	PESHASTIN	0.25	1584	1972			Υ	N
LITTAU DIANE M	LITTAU ERWIN FRITZ REVLIV TRUST	\$340,000	16974 RIVER RD	PLAIN	19.47	1391	2008			N	N
SANCHEZ LEYVA MELISA ETAL	GIBBS JERRY L & LORI A	\$337,500	265 LINDA LN	WENATCHEE	0.16	1297	2000			N	N
LAKEVIEW LOAN SERVICING LLC	RIVAS WENKER RANDALL E	\$333,902	1017 CRAWFORD AVE	WENATCHEE	0.15	1296	1955	4	3.5	N	Υ
LUGO SANCHEZ IRVIN J & DAISY D	TUTHILL WILLIAM J & ALISHA G	\$325,000	830 METHOW ST	WENATCHEE	0.17	945	1910	3	2	N	N
RODRIGUEZ OCTAVIO & ALICIA	RUSSELL DANIEL D	\$322,500	UNASSIGNED	MALAGA	12.9	0	0			N	N
LUNCEFORD SHAWN O & ADRIANNA	EN INVESTMENTS LLC	\$308,000	518 METHOW ST	WENATCHEE	0.16	1144	2008			N	N
M & S PROPERTIES CORP	TUSVIK JOHN	\$305,000	UNASSIGNED	MANSON	18.93	0	0			N	N
FARIAS VARGAS GRISELIA	SHIRK EDWARD R & HELEN V TRUSTEES	\$300,000	938 CHERRY ST	WENATCHEE	0.14	1416	1928	2	1	N	N
DAVIS TROY & DANA	RUSSELL WARREN D	\$297,000	UNASSIGNED	PESHASTIN	11.2	0	0			N	N
KASTEL SAMUEL T & FORCHER LAUREL A	BARRAGAN JOSE & DAMARIS GOMEZ	\$275,000	504 4TH ST	WENATCHEE	0.06	1176	1946	3	2	N	N
COUNSELL TRAVIS & JENNIFER	GBS LAKE HILLS LLC	\$269,500	885 LONG DR	CHELAN	0.29	0	0			N	N
FELL EVAN E & PORT BRITINI M	A HOME DOCTOR INC	\$263,200	52 TRUEST LN	WENATCHEE	0.78	0	0			N	N
NORMAN ROBERT S	RADACH THOMAS ETAL	\$260,000	5826 PIONEER DR	CASHMERE	0.41	924	1975			N	N
HOLTAN DOUGLAS L & ANDREA L	AXTMAN BRUCE	\$260,000	185 PERRY WRIGHT LN	MANSON	0.46	0	0			N	N

TOP PROPERTIES DOUGLAS December 2022

RESIDENTIAL

Sale Price	Address	Total Acres	Year Built	Residential Area	Basement Area	Bedr.	Bathr.	Garage Area
\$625,000	150 19TH ST NW	0.26	2008	TWO STORY		3	2	392
\$608,000	2636 AFTON PL	0.33	1993	ONE STORY	1429	5	3	576
\$529,900	225 21ST ST NW	0.08	2021	1 1/2 STORY FINISHED		3	3	528
\$525,000	145 MANHATTAN SQ	0.19	1993	TWO STORY		4	2.5	550
\$507,500	1334 BOULDER LOOP	0.17	2008	ONE STORY		3	2	576
\$489,900	230 21ST ST NW	0.07						
\$437,000	632 N GROVER PL	0.66	1970	ONE STORY	1268	5	3	
\$409,000	1818 GARY ST NE	0.22	1976	ONE STORY	1000	4	1.5	
\$400,000	2335 FANCHER FIELD RD	0.2	2003	ONE STORY		3	2	484
\$389,900	2459 PLATEAU DR	0.2	1997	TWO STORY		3	2.5	528
\$365,000	501 N NILE AVE	1	1967	ONE STORY		2	1	
\$350,000	39 N HANFORD AVE	0.25	1967	ONE STORY		3	1.5	880
\$350,000	216 11TH ST NE	0.49	1940	ONE STORY		2	1	
\$340,000	842 N DEVON AVE	0.52	1952	1 1/2 STORY FINISHED	852	2	1	884
\$326,000	9595 SR 17	1.22	1951	ONE STORY		3	1	
\$310,000	130 S MANSFIELD BLVD	0.27	1976	ONE STORY	1936	3	3	576
\$289,633	1406 N AURORA AVE	0.2	1979	ONE STORY	1269	3	2	500
\$288,500	16101 BADGER MOUNTAIN RD	20	1987	DOUBLEWIDE		3	2	
\$282,000	102 HANNA PL	0.29	1979	ONE STORY		3	1	312
\$279,000	2205 SE MARLETTE RD	0.13	2021	ONE STORY		3	2	440
\$275,000	301 COLUMBIA AVE	0.21	1934	ONE STORY	468	3	2	198
\$252,900	613 S JARVIS AVE	1.09	1940	ONE STORY		3	1	576

TOP PROPERTIES DOUGLAS December 2022

FARM

Grantor	Grantee	Price	Street	Acres
WASTE MANAGEMENT OF WA INC	WELTON ORCHARDS & STORAGE LLC	\$2,000,000	5047 4TH ST SE	37.54
BOW KNOT BAR HOMESTEAD LLC	FERRILL, TAYLOR	\$688,580		936.58
MATTSON, JAMES W & LYDIA	HOLMAN LIVING TRUST	\$450,000	210 N PERRY AVE	5.03
MBL FARMS LLC	L & J BUCKLEY FAMILY FARMS LLC	\$350,000		1563.25
THE HIGHLAND PARTNERSHIP II	DOUGLAS, WILLIAM L & DIANE L	\$325,000		195.08
SCHLENZ, SHELLY LYNN	SEXTON, COLE W & EMILY P	\$195,000	1616 W BASELINE RD	19.78
BOW KNOT BAR HOMESTEAD LLC	FERRILL, TAYLOR	\$61,420		22
AUVIL, THOMAS D & ROSE M	ROCKY ROAD ORCHARDS INC	\$32,000		3.07

COMMERCIAL

Grantor	Grantee	Sale Price	Street	Acres
RICO, BEATRIZ A MARISEAL	PALOMINO, MANUEL RAMOS	\$115,000	1124 COLUMBIA AVE	0.09

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CONTINUED FROM PAGE 3

Rep. Steele's Legislative Update

work in tandem.

I'd also like to see more of a focus on workforce housing. Workforce housing is housing built for individuals and families sitting somewhere in the middle between affordable and higher-end home options. Unfortunately, incomes for a growing number of individuals and families are insufficient to purchase a home but too high to qualify for affordable housing. The widening gap between the two needs to be fixed. I plan to help with those efforts.

In addition to my role on the House Capitol Budget Committee, I've also been asked to continue to serve on the House Appropriations Committee. This committee considers the operating budget and related legislation, budget processes, and fiscal issues such as pension policy and compensation.

Serving on two budget committees, like the Capital Budget and Appropriations committees, is unusual. The reason is the workload. Both committees are incredibly work-intensive. Despite the long hours, I enjoy being a part of determining where our hard-earned tax dollars end up. It gives me the opportunity to advocate for fiscally prudent spending – something we need more of in Olympia.

My final committee assignment is the House Education Committee. This committee considers issues relating to kindergarten through twelfth grade (K-12) education. I'm deeply grateful to have been selected to continue serving on this committee.

These committee assignments work well for our communities. I look forward to representing our region's values and interests during the next few months of bill hearings, debates, and decisions.

Redistricting changes for the 12th District

Because communities and populations change over time, every 10 years, after the federal government publishes updated census information, Washington state redraws the boundaries of its

congressional and legislative districts to ensure that each district represents an equal number of residents.

The new 12th Legislative District boundaries were approved in 2022 by the Washington State Redistricting Commission. The district now includes only a portion of Douglas County and added parts of Snohomish and King counties.

12th District Virtual Town Hall

As we began the session, it was important that we heard from you about the priorities and issues facing our communities. My seatmate, Rep. Keith Goehner, R-Dryden, and I hosted a 12th District Virtual Town Hall on Wednesday, Feb. 1. This event was a great opportunity to join us for an hour of conversation about the 105-day session. We discussed our bills and listened to your comments and ideas about state government.

Getting involved in the legislative process

Our government depends on the active participation of its citizens. Here are some links and resources to help you get started:

Staying connected

- My legislative website | Here you will find my contact information, bio, news releases, email updates, videos, opinion pieces, bills, and other information.
- The Capitol Buzz | A weekday roundup of online news stories.
- The Current | An online legislative publication from the Washington House Republicans.
- TVW | The state's own version of C-SPAN, TVW broadcasts floor and committee action live online.
- The Ledger | A legislative news aggregator.
- Legislature's website | View bill reports, committee agendas, and information about upcoming activities in the Legislature here.
- State agencies | You can find a list of all state agencies, boards, and commissions here.

Tracking a bill

Check my website to find information on specific bills. In addition, when you visit, you can easily view the legislation I'm sponsoring or co-sponsoring by clicking "Sponsored Bills."

Here is a quick set of "bill tracking" instructions

Go to leg.wa.gov

- On the left-hand panel, click "Bill Information."
- If you know the bill number, enter it in the search field and hit enter.
- Don't have a bill number? Under the section "Standard Reports," you'll find alternative tracking tools. You can search based on topic, legislative digests, cross-references, and within a specific biennium.
- If you click on the House Floor Calendar, this helpful tool gives you a detailed list of all bills scheduled to be heard on the House floor each day.

Remote testimony is still available

You can sign up to testify remotely if you are unable to attend a committee hearing on a bill in Olympia. You may also submit written testimony to a committee and get your position on a bill noted for the legislative record. Learn more about participating in the process online.

Thank you

I am committed to staying connected with you as the session progresses. Please contact me if you have questions about bills being introduced, bills scheduled for a hearing, or other state government-related issues at https://mikesteele.house-republicans.wa.gov/contact/.

Throughout the legislative session, my office receives hundreds of emails per week. I will do my best to answer the ones I receive from constituents first, so please be sure to include your home address and phone number in your correspondence.

It's an honor to serve you! Sincerely,

Mike Steele

PEO scholarships for women returning to higher education of enrollment. Women abmitted by Mimi Keller. nical school in the State of of enrollment. Women a

Submitted by Mimi Keller, Chapter JF

Applications are now being accepted for the Upper Valley Scholarship supported by P.E.O. Chapter JF, Leavenworth WA. The purpose of the scholarship is to assist women in need of financial help in returning to higher education at an accredited university, college, or tech-

Washington.

This needs-based scholarship must be used for school expenses and will be paid directly to the school. Applications must be received for consideration by April 30, 2023.

Scholarship funds will be available by the Fall of 2023 and be sent directly to the school financial department upon confirmation of enrollment. Women applicants must be seeking further higher education at either the undergraduate or graduate level and meet the following criteria:

Applicant must be age 30 or above and reside in Chelan or Douglas County, WA.

Applicants must be currently enrolled in or returning to a higher education program after a two-year

CONTINUED FROM PAGE 2

Rep. Goehner's Legislative Update: 2023 session, a new 12th District

Follow the Legislature

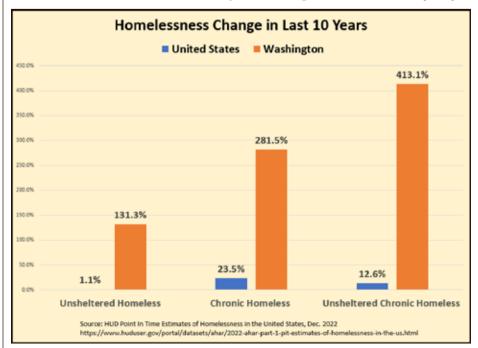
I encourage you to stay engaged and follow the Legislature.

I look forward to hearing from those new to the 12th

District. It is important you provide input on issues that matter to you, our district and Washington state.

Please contact me with any questions, concerns or comments you have. I appreciate the feedback as it helps me better represent you in the Legislature.

It is an honor to serve the 12th District in the state House of Representatives. Keith.Goehner@leg.wa.gov



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Senator Brad Hawkins, Meet the Staff

the Wenatchee Valley and was a member of the 2019 Apple Blossom Festival Royal Court.

She graduated from the University of Washington with a communications degree and is nearly completed with her Master of Public Administration degree through the University of Idaho. Her work experience includes RH2 Engineering, Cashmere Valley Bank, Fabulous Feet Dance Studio, and Lake Life Chelan.

Emily Galde

Legislative Session Aide Emily is joining my office

this year as my Legislative Session Aide. She is a senior at Washington State University, completing her final internship class as part of her Political Science and Pre-Law Program. Emily will be based in our Olympia office and assist with incoming correspondence, constituent visits, and capitol tours, among many other things. Emily is very passionate about state government and the judiciary branch. Her past work includes working for Lake Life Chelan, in restaurant service, and as a legal intern.

Tricia Gullion

Public Information Officer Tricia is a senior member

of the communications staff assigned to me through the Senate Republican Caucus. She has worked closely with me on all aspects of my communication efforts since 2022, including managing my website, editing my email newsletters, reviewing my guest opinion submittals, distributing news releases, coordinating local radio interviews, and responding to media requests. An Olympia native, she graduated from Walla Walla University with a communications degree. She previously worked for the Washington State School Directors' Association as legislative coordinator and the House of Representatives as a legislative assistant.

Ethan McClintock

Legislative Intern

Ethan McClintock is serving as my Legislative Intern this session. He spends a portion of each week completing a rigorous program with other interns from state universities. In addition to his intern program duties, Ethan will work each day for my office, tracking legislative priorities, meeting

with constituents, responding to phone calls, and coordinating correspondence. Ethan is from Vancouver, Washington and is currently a student at Washington State University studying Public Affairs.

Staying connected with us

For the 2023 session, my staff and I will be back in-person from the State Capitol and our Olympia office. After two years of remote work, returning to in-person activities has taken extra coordination to ensure that our high standards for constituent customer service can still be achieved.

Our Olympia offices are also in a new, temporary building while our prior offices are being rebuilt and remodeled. Despite all the changes for this session, the goal of my office is to be very responsive to your inquiries and provide the highest level of customer service.

If you have any questions, please connect with us through our website at senatorbradhawkins.org or our Legislative Hotline at 1-800-562-6000. Thank you for the opportunity to serve as your state senator.

or more absence.

The colleges, universities, or technical schools where applicants have been accepted must be fully accredited and within the State of Washington, however, out-of-state on-line accredited schools, are acceptable.

Applicants may re-submit applications each year until

they complete their programs of study.

Women interested in ap-

plying for the scholarship may receive more detailed information concerning the application process, as well as request the application forms by sending an email to the Scholarship Committee at the following address: peoleavenworth@nwi.net



Wenatchee Business Journal February 2023 • 17



Wildly caring: Confluence Health partners with Wenatchee Wild to fight cancer

Submitted by Adam MacDonald, Corporate Communications Program Manager

WENATCHEE – The boards still rattled as players competed in an exciting game but, for this night at least, a hockey fight took on a whole new meaning.

Partnering with the Wenatchee Wild, Confluence Health presented the Hockey Fights Cancer night at this past Saturday's game against the Prince George Spruce Kings with \$3 from every fundraising ticket sold going towards causes that support the fight against cancer.

In addition to the game, hockey fans also received rally towels to show their support, had the opportunity to snag a photo with Walt the Wolf, and browsed various booths and activities with information about local cancer support services.

An auction for Wenatchee Wild hockey jerseys specially designed for the event was also held, with all proceeds going to support cancer programs.

The event saw the largest turnout to a Wenatchee Wild home game since February 1, 2020, with 3,521 community members turning out to do their part to fight cancer.

"Cancer care is something that requires us to all come together and fight for our friends, family, and neighbors to keep the best access to care and services available, commented Spencer Green, the oncology service line director for Confluence Health.

"Approximately 1,500 people begin receiving treatment for cancer each year at Confluence Health. With most patients continuing active follow-ups for five or more years after their initial diagnoses, this means at any given time that we see between 7,000 to 10,000 patients annually. Cancer rates have held steady, but the

number of patients has continued to grow as our population grows, which is why we need to continue our efforts in this fight.

These events are vital to not only raise funds to help the efforts to address cancer patients' needs, but also to spread awareness and support while celebrating cancer survivors and their families.

This year, the proceeds from the event will go to the EASE Foundation, a local group that supports cancer education and awareness, which will help to continue and expand these efforts."

A family event showing how connected and united we all are in the fight against cancer, many different community members participated in making it a success. Violet Madson, daughter of Confluence Health employees Brant and Rachel Madson and one of the leads in the Wenatchee School District's recent all-district musical, performed stirring renditions of the national anthem for both the United States and Canada while over 300 staff members from Confluence Health and their families, including many from the oncology department, cheered on from the stands.

In addition, 17 cancer survivors, whose years of survival range from eight months to 36 years, attended the event as guests of Confluence Health and were made honorary Wenatchee Wild team captains for the game.

While the final amount is still being tallied, over \$15,000 was raised for the EASE Foundation, double what was raised last year.

"It was great to see so many turn out to support patients and their families as they fight cancer," continued Green.

"We're truly better together and, when we unite in common cause, it's amazing what we can do."



Cancer survivors were honored on the ice at the Wenatchee Wild Game for Hockey Fights Cancer Night.



Family members honor cancer survivors.

Confluence Health Announces CNO Transition

Submitted by Adam MacDonald, Corporate Communications Program Manager

Beginning February 20, Tracey Kasnic will transition from serving as chief nursing officer (CNO) to a new role as vice president of special projects for Confluence Health.

At the same time, Kelly Allen, Confluence Health's CNO-elect for nearly one year, will step into the CNO role.

In addition, Deb Glenn will assume the director of nursing services role previously held by Kasnic at Wenatchee Valley Hospital, while also continuing to serve as post anesthesia care manager.

Starting out in obstetrics helping to bring the youngest patients into the world, Tracey Kasnic has served



Tracey Kasnic

Confluence Health for nearly 24 years, including over 20 years combined experience as a vice president of patient care services and a CNO.

During her time as CNO, Tracey helped navigate a time of incredible change and transformation, including the recent building of a new post-anesthesia care unit (PACU).



Kelly Allen

She was also an integral part of the Nurses for Tomorrow program, a partnership with the Wenatchee Valley College that awarded over \$2 million to nursing students from 2001-2007.

"To say that Tracey has been integral to the success of Confluence Health is an understatement," remarked Dr. Andrew Jones, CEO for Confluence Health. "She has been an incredible leader, collaborator, and steady hand as we navigated the COVID-19 pandemic and more, helping Confluence Health to continue and expand upon its commitment to provide our patients with industry-leading care. Her leadership is a testament to not only her character and ability, but to the teams that her work helped to foster and develop."

While Kasnic is continuing to work for Confluence Health in her new role, the transition leaves big shoes to fill.

Confluence Health is excited that the CNO position will be ably filled by Kelly Allen, who has been working alongside Kasnic in preparation for this transition as CNO-elect for nearly a year.

"I want to thank Tracey for her steadfast commitment to our organization during her service as CNO," continued Jones.

"We are excited to have

her bring this expertise into tackling important strategic work in her new role as vice president of special projects, in particular our efforts to build up our nursing program and find innovative solutions to improve patient care. Tracey's work as CNO has left a legacy reflected in the excellent care provided each day. As we transition, I can think of no one who I have more faith in to continue and expand on this work than Kelly Allen. In welcoming Tracey and Kelly to their new roles within our organization, I am excited to see what the future holds."



About Confluence Health:

Confluence Health serves the largest geographic region of any healthcare system in Washington State, covering over 12,000 square miles of Okanogan, Grant, Douglas, and Chelan counties. Confluence is one of only two locally-lead healthcare systems in the state with the purpose of maintaining availability and access to high-quality, costeffective healthcare services for North Central Washington. The Confluence Health Board of Directors provides governance for Confluence Health, the Clinic, Central Washington Hospital, and Wenatchee Valley Hospital, and includes nine community board members and six physician board members.

LABOR AREA REPORTS

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WENATCHEE BUSINESS JOURNAL / NCWBUSINESS.COM

FEBRUARY 2023

Wenatchee MSA (Chelan and Douglas Counties) Labor Area Summary — December 2022

Overview

This report provides an update on the Wenatchee Metropolitan Statistical Area (MSA) economy using not seasonally adjusted, nonfarm employment and civilian labor force data. Analysis focuses on year over year (December 2021 and December 2022) and average annual data changes (between 2021 and 2022).

Unemployment rates

Preliminary Civilian Labor Force (CLF) data show that Washington's not seasonally adjusted unemployment rate fell from 5.2 percent in 2021 to 4.0 percent in 2022.

Year over year, Washington's monthly unemployment rates had decreased for 19 months before increasing in November and December 2022.

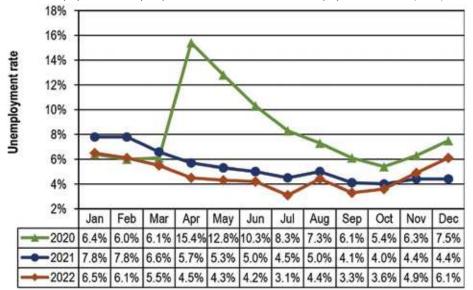
The rate rose four-tenths of a point between the Decembers of 2021 (4.0 percent) and 2022 (4.4 percent).

In the Wenatchee MSA, the average annual unemployment rate fell from 5.4 percent to 4.7 percent between 2021 and 2022.

Year over year, monthly rates had dropped for 19 consecutive months (April 2021 through October 2022) before rising in November 2022 and in December 2022.

Wenatchee MSA unemployment rates, not seasonally adjusted Washington state, January 2020 through December 2022

Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)



The Wenatchee MSA's unemployment rate rose by one and seven-tenths percentage points between the Decembers of 2021 and 2022.

Total nonfarm employment

Between 2021 and 2022, estimates indicate that Washington's labor market provided 169,200 more nonfarm jobs, an average annual increase of 5.0 percent. Year over year, Washington's nonfarm market has expanded in each of the past 21 months (April 2021 through December 2022).

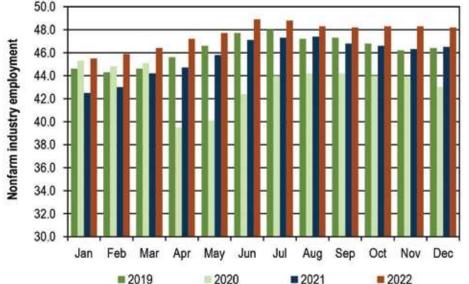
This December, business and government organizations statewide tallied 3,586,200 jobs (not seasonally adjusted) compared with 3,465,000 in December 2021, up by 121,200 jobs and by 3.5 percent.

The Wenatchee MSA's economy added

2,000 jobs during 2022, a 4.3 percent upturn, slightly less robust than Washington's 5.0 percent growth rate between 2021 and 2022. Year over year, the Wenatchee MSA's nonfarm market has expanded in each of the past 21 months (April 2021 through December 2022). This December, total nonfarm employment netted 1,700 more jobs than the 46,500 jobs tallied in December 2021, a 3.7 percent increase.

In fact, the two-county Wenatchee MSA nonfarm market expanded monthly from January through December 2022 above these corresponding 12 months in 2019 (i.e.,

Wenatchee MSA nonfarm industry employment, not seasonally adjusted, in thousands Washington state, January 2019 through December 2022. Source: Employment Security Department/LMEA; Current Employment Statistics (CES)



Nonfarm employment in the Wenatchee MSA increased by 3.7 percent between December 2021 and December 2022.



Donald W. Meseck, Regional Labor Economist Employment Security Department Kittitas County WorkSource, 510 N. Pine Street, Ellensburg, WA 98926 Phone: (509) 607-3267; E-mail: dmeseck@esd.wa.gov

Website: https://esd.wa.gov/labormarketinfo

Wenatchee MSA labor force and industry employment, not seasonally adjusted Washington state, December 2022. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS), Current Employment Statistics (CES)

				Change		Percent change	
	Preliminary	Revised	Revised	Nov-22	Dec-21	Dec-21	
Wenatchee MSA	Dec-22	Nov-22	Dec-21	Dec-22	Dec-22	Dec-22	
Labor force and unemployment	10 2					S.	
Civilian labor force	64,832	65,275	64,934	-443	-102	-0.2%	
Resident employment	60,887	62,066	62,051	-1,179	-1,164	-1.9%	
Unemployment	3,945	3,209	2,883	736	1,062	36.8%	
Unemployment rate	6.1	4.9	4.4	1.2	1.7		
industry employment (numbers are in thou	sands)			//		1	
Total nonfarm 1	48.2	48.3	46.5	-0.1	1.7	3.7%	
Total private	38.9	38.9	37.7	0.0	1.2	3.2%	
Goods producing	5.9	6.0	5.9	-0.1	0.0	0.0%	
Mining, logging and construction	3.1	3.2	3.2	-0.1	-0.1	-3.1%	
Manufacturing	2.8	2.8	2.7	0.0	0.1	3.7%	
Service providing	42.3	42.3	40.6	0.0	1.7	4.2%	
Private services providing	33.0	32.9	31.8	0.1	1.2	3.8%	
Trade, transportation, warehousing and utilities	10.1	10.0	10.1	0.1	0.0	0.0%	
Retail trade	6.7	6.7	6.7	0.0	0.0	0.0%	
Education and health services	8.4	8.5	7.8	-0.1	0.6	7.7%	
Leisure and hospitality	7.0	6.9	6.5	0,1	0.5	7.7%	
Government	9.3	9.4	8.8	-0.1	0.5	5.7%	
Federal government	0.9	1.0	0.8	-0.1	0.1	12.5%	
State government	1.1	1.1	1.0	0.0	0.1	10.0%	
Local government	7.3	7.3	7.0	0.0	0.3	4.3%	
Workers in labor/management disputes	0.0	0.0	0.0	0.0	0.0		

I Excludes proprietors, self-employed, members of the armed services, workers in private households and agriculture. Includes all full- and part-time wage and salary workers receiving pay during the pay period including the 12th of the month. Columns may not add due to rounding.

The Wenatchee MSA nonfarm market provided 48,200 jobs in December 2022, a gain of 1,700 jobs since December 2021.

in the pre-COVID era) demonstrating that the local nonfarm market has, in aggregate, recovered all jobs lost during the pandemic. **Employment and unemployment**

Washington's Civilian Labor Force (CLF) increased by 99,357 residents (a 2.5 percent upturn) between 2021 and 2022. Year over year, the state's CLF has expanded during the past 17 months (August 2021 through December 2022).

Recently, Washington's labor force grew by 28,524 residents (up 0.7 percent), from 3,968,555 residents in December 2021 to 3,997,079 this past December. However, the state's labor force growth rates generally decelerated, year over year, throughout 2022. For example, in January and February 2022 CLF growth rates year over year were 3.4 and 4.4 percent, respectively; but, by November and December 2022 CLF growth rates slipped to 0.5 and 0.7 percent.

The Wenatchee MSA's CLF increased from 66,818 residents in 2021 to 67,060 in 2022, a modest 0.4 percent upturn. However, year over year, the local labor force has retrenched in each of the past seven months (June through December 2022). Current Local Area Unemployment Statistics (LAUS)

estimates indicate that there were 102 fewer Chelan or Douglas County residents in the CLF in December 2022 than in December 2021, a -0.2 percent downturn.

Another concern this December is that the number of unemployed residents in the Wenatchee MSA rose from 2,883 in December 2021 to 3,945 in December 2022, a 36.8 percent increase.

This substantial increase in the number of unemployed combined with a modest decrease in the labor force combined to push the local unemployment rate up from 4.4 percent in December 2021 to 6.1 percent in December 2022. Also, when compared with the pre-COVID era of 2019, the shrinkage of the local labor force becomes even more apparent.

The Wenatchee MSA's CLF contracted in each of the eight months from May through December 2022 below the corresponding eight months in 2019 (i.e., in the pre-COVID era). This December's labor force (64,832 residents) was down -1.9 percent below the pre-COVID month of December 2019 (66,086 residents). The bottom line: a shrinking labor force is seldom considered good economic news.

Nonfarm industry employment

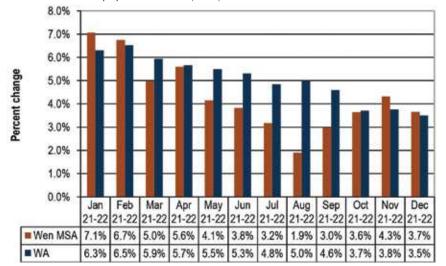
The negative impact of COVID-19 related layoffs caused the Wenatchee MSA's nonfarm market to contract, year over year, from April 2020 through March 2021. Fortunately, nonfarm employment levels have increased, year over year, during the past 21 months (April 2021 through December 2022).

Between December 2021 and December 2022, total nonfarm employment in Chelan and Douglas counties (the Wenatchee MSA) rose from 46,500 to 48,200 jobs, a 1,700 job and 3.7 percent upturn, a tad more rapid than Washington state's nonfarm job growth pace of 3.5 percent during this period:

Summaries of employment changes/trends between December 2021 and December 2022 for three local industries (construction, education and health services, and leisure and hospitality) are provided as follows:

◆ In the mining, logging and construction category, most jobs are in "construction." Year over year, construction employment in the Wenatchee MSA expanded from December 2020 through July 2022 but stagnated or contracted from August through December 2022. This December,

construction provided 3,100 jobs in the MSA, down 100 jobs and -3.1 percent from the 3,200 jobs recorded in December 2021. According to the December 2022 Real Estate Snapshot newsletter published by Pacific Appraisal Associates there were 178 fewer closed sales of single-family homes or condominiums during the 12 months of 2022 in the Wenatchee Market (i.e., in Wenatchee, Malaga, East Wenatchee, Orondo, and Rock Island, WA) compared with 2021. This equated to a -16.8 percent downturn as closed sales fell from 1,061 in 2021 to 883 in 2022. Simultaneously, the number of active listings skyrocketed from 56 listings in December 2021 to 119 in December 2022 (up by 63 listings and 112.5 percent); hence, many more units are currently "on the market." Reference home prices in the Wenatchee market; they've been rising. This Real Estate Snapshot newsletter stated that the median sales price of homes/condos sold in the Wenatchee market accelerated from approximately \$447,000 Year-to-Date (YTD) in December 2021 to \$500,000 YTD in December 2022, a jump of 13.6 percent. Conversely, construction employment statewide has Wenatchee MSA and Washington state total nonfarm employment changes Washington state, January 2022 through December 2022. Source: Employment Security Department/ LMEA; Local Area Unemployment Statistics (LAUS)



Year over year, the Wenatchee MSA's nonfarm market has expanded in each of the past 21 months (April 2021 through December 2022). Washington's nonfarm market has also grown from April 2021 through December 2022.

posted year-over-year increases for 21 consecutive months. Between December 2021 and December 2022, the number of construction jobs across Washington advanced by 2.7 percent (up 6,000 jobs) from 225,300 jobs to 231,300. Washington's nonresidential building construction contractors saw employment climb by 10.9 percent, from 22,900 jobs in December 2021 to 25,400 in December 2022. A nonresidential building is defined as any commercial, industrial, institutional, public, or other building not occupied as a dwelling, including hotels and motels.

◆ In the combined education and health services category, health services employers provide the lion's share of employment. Year over year, employment in this local industry has either stabilized or expanded in each of the past 21 months (April 2021 through December 2022) with job growth picking up steam as calendar year 2022 progressed.

For example, year over year, private education and health services employment was stable across the Wenatchee MSA in January 2022 and it elevated a modest 2.6 percent in February 2022; but by November and December 2022 year-over-year growth rates were 9.0 percent and 7.7 percent, respectively. Between December 2021 and December 2022, the number of private education and health services jobs advanced from 7,800 to 8,400 respectively, a robust 600-job and 7.7 percent increase. Statewide this industry has added jobs during each of the past 21 consecutive months (April 2021 through December 2022).

Current Employment Statistics (CES) estimates indicate that Washington's education and health services employers tallied 532,600 jobs in December 2022 versus 510,100 in December 2021, a 22,500 job and 4.4 percent upturn. Approximately 43.1 percent, or 9,700 of these 22,500 new education and health services jobs gener-

ated statewide between the Decembers of 2021 and 2022 were in the social assistance subsector (NAICS 624). Social assistance is comprised of the following organizations/businesses: individual and family services, community food and housing, vocational rehabilitation services, and child day care services..

◆ COVID-19-related layoffs in leisure and hospitality were more severe than layoffs in any other Wenatchee MSA industry during 2020. In fact, of the 2,900 nonfarm jobs lost in 2020 across the MSA, 1,600 jobs, or 55.2 percent, were in the leisure and hospitality sector. Conversely, re-hiring in the local leisure and hospitality industry was stronger than re-hiring in any other Wenatchee MSA industry during 2021. Of the 2,300 nonfarm jobs gained in 2021 across the MSA, 900 jobs, or 39.1 percent, were in the leisure and hospitality sector. Of the 2,000 nonfarm jobs gained in 2022 across the MSA, 600 jobs, or 30.0 percent, were in leisure and hospitality. Year over year, employment in this industry has increased for 21 consecutive months (April 2021 through December 2022). Between the Decembers of 2021 and 2022, leisure and hospitality (primarily hotels, eating and drinking places, and amusement and recreation services) added 500 jobs across the MSA, a strong 7.7 percent upturn, as employment escalated from 6,500 jobs to 7,000. Also, the number of leisure and hospitality jobs in the two-county Wenatchee MSA this December (7,000) was 200 jobs and 2.9 percent above the 6,800 jobs tallied in the pre-COVID month of December 2019.

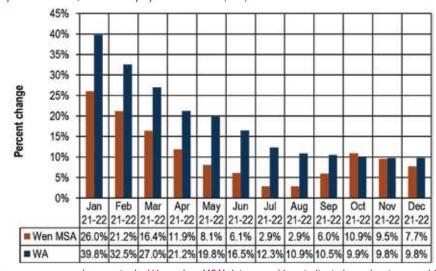
This indicates that the local leisure and hospitality industry has begun to recover to an employment level approximating that of the pre-pandemic era. Employment in Washington's leisure and hospitality industry has also expanded in each of the past 21 months (April 2021 through December 2022). Statewide, leisure and hospital-

Wenatchee MSA and Washington construction employment changes Washington state, January 2022 through December 2022. Source: Employment Security Department LMEA; Local Area Unemployment Statistics (LAUS)



Year over year, construction employment in the Wenatchee MSA expanded from December 2020 through July 2022 but stagnated or contracted from August through December 2022. Statewide, construction employment has been growing for 21 consecutive months (April 2021 through December 2022).

Wenatchee MSA and Washington leisure and hospitality employment changes Washington state, January 2022 through December 2022. Source: Employment Security Department/DATA; Current Employment Statistics (CES)



Year over year, employment in the Wenatchee MSA's leisure and hospitality industry has increased from April 2021 through December 2022. Employment in Washington's leisure and hospitality industry has also expanded from April 2021 through December 2022.

ity employment elevated 9.8 percent (up by 30,100 jobs) between December 2021 (307,900 jobs) and December 2022 (338,000 jobs). Approximately three-quarters (75.7 percent), or 22,800 of these 30,100 new leisure and hospitality jobs were generated within the food services and drinking places sector, which increased from 235,900 to 258,700 jobs between December 2021 and December 2022 (up 9.7 percent).

Agricultural employment / production

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act. Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends at the county level.

In November 2022, revised average annual QCEW data for calendar year 2021 became available. An analysis of industry employment and wage changes from 2011 through 2021 shows that in Chelan County:

- Total covered employment rose from 38,939 in 2011 to 42,277 in 2021, a 3,338 job and 8.6 percent upturn with an annualized growth rate of 0.8 percent. However, agricultural employment (a subset of total covered employment) decreased from 9,419 jobs in 2011 to 8,080 in 2021, a significant downturn of -14.2 percent and loss of 1,339 jobs, equating to an annualized loss rate of -1.5 percent. In 2011, Chelan County's agricultural industry accounted for 24.2 percent of total covered employment; but ten years later (in 2021), this industry provided only 19.1 percent of total covered employment countywide. Hence, the agricultural share of total covered employment sank by five and one-tenth percentage points (from 24.2 to 19.1 percent) in Chelan County during this ten-year period.
- Total covered wages (not adjusted for inflation) rose from \$1.29 billion (in 2011) to \$2.08 billion (in 2021), a \$787.3 million and 61.0 percent upturn with an annualized growth rate of 4.9 percent. The agricultural payroll (a subset of total covered wages) advanced from \$193.4 million in 2011 to \$271.5 million in 2021, a \$78.1 million and 40.4 percent uptrend with an annualized growth rate of 3.4 percent. In 2011, Chelan County's agricultural industry accounted for 15.0 percent of total covered wages, but by 2021, agricultural wages tallied 13.1 percent of total covered payroll; meaning that the agricultural share of total nonfarm payroll decreased by one and nine-tenths percentage points (from 15.0 to 13.1 percent) during this timeframe. This dip in the agricultural share of wages

(versus total covered wages/payroll) in the past ten years (2011-2021) was relatively less severe than five-point drop in the agricultural share of employment (versus total covered employment) during this period.

♦ The agricultural industry is still a "bedrock" to the Chelan County economy. Nevertheless, one could generalize from these 10-year data trends that agriculture (from an employment perspective) has become relatively less influential in the local economy. In fact, between 2011 and 2021, the number of agricultural jobs actually "peaked" countywide in 2018 at 10,609 jobs (23.5 percent of total covered employment) and then steadily declined in 2019, 2020, and 2021.

Anecdotal evidence suggests at least three possibilities for this agricultural employment decline in Chelan County: automation, the gradual conversion of some seasonal agricultural jobs to year-round positions, and the increased use of H-2A agricultural labor.

For Douglas County, an analysis of industry employment changes from 2011 through 2021 shows that:

- ◆ Total covered employment rose from 10,832 in 2011 to 12,032 in 2021, a 1,200 job and 11.1 percent upturn with an annualized growth rate of 1.1 percent. The number of agricultural jobs (a subset of total covered employment) decreased sharply from 3,030 in 2011 to 2,268 in 2021, a 762 job and -25.1 percent downturn with an annualized loss rate of -2.9 percent. In 2011, Douglas County's agricultural industry accounted for 28.0 percent of total covered employment. In 2021, agricultural employment accounted for only 18.8 percent of total covered employment countywide. Hence, the agricultural share of employment plummeted by nine and two-tenths percentage points (from 28.0 to 18.8 percent) in Douglas County during this ten-year period.
- ◆ Total covered wages (not adjusted for inflation) rose from \$320.5 million in 2011 to \$541.4 million in 2021, a \$220.9 million and 68.9 percent upturn with an annualized growth rate of 5.4 percent. The agricultural payroll (a subset of total covered wages) advanced from \$56.2 million in 2011 to \$73.1 million in 2021, a \$16.9 million and 30.1 percent uptrend with an annualized growth rate of 2.7 percent. In 2011, Douglas County's agricultural industry accounted for 17.5 percent of total covered wages, and by 2021, agricultural wages tallied 13.5 percent of total covered payroll. Hence, the agricultural share of wages (versus total covered payroll) showed a four-percentage points contraction from 2011 to 2021 whereas agricultural employment showed a plunge of nine and two-tenths percentage points during this timeframe.

Web link to Monthly Employment Report (MER) for Washington state

https://esd.wa.gov/labormarketinfo/monthly-employment-report

WENATCHEE BUSINESS JOURNAL **20** • FEBRUARY 2023

Socializing o Free Time - Leisure



Tsillan Cellars new wine tasting/ event facility in Woodinville is receiving acclaim for setting new standards of wine tasting elegance and was featured on the cover of the Winter 2023 edition of Washington Tasting Room Magazine.

By Dr. Robert Jankelson, Tsillan Cellars

CHELAN - Tsillan Cellars, founded in 2000, and the Lake Chelan AVA, designated in 2009, continue to receive recognition as rising stars in the Northwest wine industry. Each year wines from Washington, Oregon, Idaho, and British Columbia that have won gold medals in selected competitions are invited to compete against each other for the

Great Northwest Wine Best of the Best Platinum

the Best.

Great Northwest Magazine Winter, 2023 Edition, describes the ascendancy of Tsillan Cellars into the elite of Northwest wineries: "Eight wineries around Lake Chelan combined for 25 Platinums in 2022. Leading the Lake Chelan wine community continues to be Tsillan Cellars, a testament to the vision of Dr. Robert Jankelson and decades of work by vineyard manager Bal Flores and the transition to head winemaker Garrett Grubbs. Tsillan Cellars won five Platinums this year and moved to No. 11 on the all-time list with 31 in its' history."

Tsillan Cellars new wine tasting/ event facility in Woodinville is also receiving acclaim for setting new standards of wine tasting elegance and was featured on the cover of the Winter 2023 edition of Washington Tasting Room

Washington Wine Tasting magazine describes the new Tsillan Cellars venue: "Ahead of the curve with a Woodinville location since 2017, Tsillan Cellars' Bob Jankelson understands the guiding principle. The cover photo of this issue

coveted Platinum Award as the Best of might have been taken at a ritzy Eu ropean resort, yet it is actually Tsillan Cellars new tasting room in Woodin Creek Village, an upscale Woodinville district. Jankelson and his team say they outgrew their former Woodinville location and spent over a year designing the interior." Bob Jankelson, owner, and founder of Tsillan Cellars, acknowledges that recognition of the Lake Chelan AVA as a leading wine destination is most satisfying after much skepticism in the wine industry 20 years ago. He appreciates the hard work of other Lake Chelan winery pioneers to make Lake Chelan one of the most sought out wine







Sandy Calicoat (right) of the Lake Chelan Chamber of Commerce holds the ribbon for Bob and Shannon Frediani to cut for the grand opening of Twisted Cork & Taphouse on January 6, while staff

Twisted Cork & Taphouse opens in downtown Manson

By Norm Manly, **Community Volunteer**

MANSON - Owners Bob and Shannon Frediani and staff of the Twisted Cork & Taphouse were very pleased with the huge turnout for their open house and ribbon cutting ceremony on January 6, at 1 p.m.

Lake Chelan Chamber of Commerce & Visitor Center spearheaded the ribbon cutting ceremony with Manson Chamber of Commerce welcoming Bob and Shannon to Manson. Bob grew up in Great Falls, Montana where his family owned an Italian restaurant, the Miami Club.

He has fond memories of his grandfather making some amazing Italian cuisine, which instilled a life-long love of cooking,

his own restaurant. Today is vacation days at Wapato a very exciting day for Bob Point. and Shannon Frediani.

Bob enjoyed a 40-year career in sales and marketing, working for several companies.

Shannon is a hairdresser by profession and still operates the "Vineyard Salon" out of her home on the south shore of Lake Chelan. Bob and Shannon also owned a retail soccer store in Snohomish County before moving to Chelan.

Bob is from Montana and Shannon grew up in Spokane but somehow, they both ended up in Everett, where they fell in love and married. They are blessed with four children and 12 grandchildren. Their family has been coming to Chelan

creating a desire to operate for 36 years, spending many

In 2016 Bob and Shannon sold their home in Snohomish County and moved fulltime to Chelan.

They built a beautiful home on the south shore of Lake Chelan and feel they are truly "living the life". With their move to Chelan completed, Bob and Shannon intensified their search to find a sight to open a restaurant, the Twisted Cork & Taphouse, a name chosen several years ago.

"We looked at a couple different locations in Chelan that didn't pan out. When "The Point" became available in Manson last year we knew we had found the perfect location," Bob said.

The Twisted Cork & Tap-

house has much to offer to its customers with 12 beers on tap, several local and international wines, ciders, and seltzers.

The menu was developed with input from Bob, Shannon, and Executive Chef Jason Bills. All entrees are very interesting with Italian flavor, reminiscent of Bob's grandfather from many years ago.

The restaurant is spacious with lots of seating and big screen TVs.

The staff, which totals 14, are trained in first class customer service that will make your dining experience special. The patio area is pet friendly and the entire family is welcome inside.

The Twisted Cork & Taphouse is available to rent for special events and you can call ahead for takeout orders 509-888-8228.

The Twisted Cork & Taphouse is located at 94 Wapato Point Parkway, Unit B in Manson. Winter hours are Monday, Thursday, Friday, Saturday 12 p.m.- 7 p.m. and Sunday 12 p.m. to 5 p.m. For more information visit their website at https://twistedcorkandtaphouse.com/.

Members in attendance from the Lake Chelan Chamber of Commerce included Claudia Shipman, Jill Babcock, Jennifer Steiner, Ruby Garcia, Sandy Calicoat, Lester Cooper, Krysta Westmoreland, Mistaya Johnston, Chad Steiner, Mary Signorelli, and Jenna Rahm. Attending from the Manson Chamber of Commerce were Kim Ustanik, Bill Swayne and Norm Manly.



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