

A PUBLICATION OF NCW MEDIA INC.

Pybus Market Charitable Foundation Launches Fundraising Campaign



Pybus Westside Development Project Rendering.

Submitted by Jennifer Korfiatis Marketing

WENATCHEE – The Pybus Market Charitable Foundation has announced the launch of a fundraising campaign to improve infrastructure, amenities, and safety on the west side of Pybus Public Market.

Planned improvements include:

• A graded, repayed parking area that will improve safety.

• An enhanced and expanded outdoor event space.

• Improved access and venue space for regional non-profit organizations.

• Increased infrastructure for the Wenatchee Valley Farmer's Market that provides cover from the weather and tiedown anchors for vendor materials.

Donations can be made here: *https://py-busmarket.app.neoncrm.com/forms/west-side-project*

All improvements will be made to the highest environmental standards. Pybus Market Charitable Foundation leadership hopes to begin the project this summer.

"For the past 10 years, Pybus Public Market has been our community's gathering place. The Pybus Market Charitable Foundation is the fundraising arm of the Market and is led by a volunteer Board that is focused on maintaining and improving this facility to ensure we continue to deliver on our mission of enhancing the quality of life in the greater Wenatchee Valley, now and for generations to come," explained Board President Ron Berschauer.

"It's true that we are focused on improvements to this community facility, but we also have some safety concerns that we'd like to solve to ensure our guests can fully and safely access Pybus Market," explained Pybus Market General Manager and Foundation Director Travis Hornby.

Since 2013, Pybus Public Market has been a place where friends and families meet, non-profit organizations shine, and local businesses thrive. Pybus was started by local visionaries who imagined a space where the community could gather and grow together. Today, Pybus Public Market is a destination where the community and visitors gather to experience quality food, goods and services from local business, and educational and artistic events.



Submitted by Jennifer Dolge,

so, you know the joy that comes when a

Three projects funded: Riverfront Park, Dryden Wastewater, Loop Trail



Submitted by Rachel Hansen Chelan County PUD

WENATCHEE – Chelan PUD set aside nearly \$3 million from the utility's Public Power Benefit Program to advance three projects:

• Wenatchee Riverfront Park, \$1.51 million: This project will build a new splash pad and pavilion as part of a threephase masterplan at Riverfront Park. The PUD and City of Wenatchee have already allocated \$4 million. The total cost of the first phase is an estimated \$6-8 million.

The final design will be finished this year, and construction is slated to begin in 2024.

• **Dryden Wastewater Treatment Plant**, \$670,000: This project will replace the original treatment facility to meet modern water quality standards.

The \$5.67 million project will be funded with a combination of grant funding, a loan from the Department of Ecology and previous PPB funds. Construction is underway and is scheduled for completion in 2024.

• **Apple Capital Loop Trail**, \$800,000: An extension of the Loop Trail to the Service

Center at Olds Station will provide public access to a riverfront viewing area with cultural interpretive sites, including the Michael Horan House Historic Site. The project is scheduled for completion in 2025.

The Public Power Benefit Fund uses revenues from surplus energy sales to support community-minded projects. The Board of Commissioners plan to allocate \$6 million annually for 2023 and 2024.

About \$3 million was already designated for a half dozen projects in 2023, including expansion of Chelan PUD's broadband network and sport court improvements at Walla Walla Point Park.

In other news, commissioners: Heard a report about a schedule change in Customer Relations. The payment counter at the PUD's Wenatchee lobby and customer account support via phone will be temporarily unavailable on Wednesdays for staff training and system improvements, starting May 3.

Customers have many options to pay monthly utility bills, including the new Powerpay kiosks at PUD offices in Wenatchee, Chelan and Leavenworth.



Community Foundation of NCW

The Powerhouse Boards Workshop will be held Thursday, May 18, from 9:30 - 3:00 p.m. at Confluence Technology Center Wenatchee.

Powerhouse boards bring an energy to their work. They make good decisions on behalf of their mission. They are nimble, influential, effective, and connected. You may have seen such a board in your community – maybe you serve on one. If group of people comes together and really

makes a difference. Over this day-long workshop, we will cover the three chapters of board leadership:

- Build an Effective Board
- Know the Job: Roles and Responsibilities
- Work Well Together

Using our 24-page workbook, you will have ample time with colleagues to reflect on your practice and plan how you will implement new ideas. You will leave this session feeling more confident and connected to your mission and others in your community. You will have concrete next steps to implement in the next month to help your board become a powerhouse board.

This workshop is best for a small team of board members to attend together so you can bring back ideas to your full board. It's also open to those who want to learn

> Rep. Goehner Le Sen Hawkins Le Rep. Steele Legi Home, Garden & Keeping Up Wit BNCW Section Marketing 101...

more about serving on a board. While the primary audience isn't nonprofit staff, an Executive Director may find ideas on how better to support their board.

Seating is limited to 80, so please be mindful of the size of your group. Coffee and networking at 9:30 a.m., workshop begins promptly at 10:00 a.m. Registration fee is

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Budget time in Olympia, the latest on two key public safety issues, and capital gains tax ruling

By Keith Goehner

Friends and Neighbors, The cherry trees are in bloom on the Capitol Campus in Olympia, and that usually means it is budget time in the legislative session.

Recently all three House budgets operating, transportation, and capital have been unveiled, gone through the public hearing process, and been voted out of their respective committees. The full House of Representatives took action on the transportation and operating budgets late Monday, April 3.

I wanted to let you know where we stand in the budget process and provide an update on the two critical public safety measures, we are tracking this session, as well as some information on the state Supreme Court's capital gains tax ruling.

Operating budget

The 2023-25 House operating budget proposal would increase spending by \$6 billion over current spending levels which would push the budget to more than \$70 billion.

As you can see by the chart below, the operating budget has more than doubled since 2011-13, when the state operating budget was just over \$30 billion.

State Spending by Biennium The House spending pro-

addition to other general fund ongoing programs.

It would only leave \$2.1 billion in the rainy-day fund by the end of the fouryear outlook period, which is less than the state treasurer's minimum target of 10% of annual revenues.

Although there are many worthwhile programs in the operating budget, it is irresponsible for us to commit to such massive spending at this time. If anything, we should be providing tax relief to our citizens like we see so many other states doing.

The operating spending plan passed the House on a party-line vote of 57-40.

Transportation budget

Although the transportation budget process was more bipartisan than in years past, we would have approached things differently, including our priorities and how we would have allocated resources.

The proposal spends about \$13.2 billion, including \$646 million for the Washington State Patrol with money to help trooper recruitment and retention.

It also gets some of the major Connecting Washington projects back on track that the governor had pushed out or postponed in his budget.

The House transportation budget passed by a vote of 97-1.

Capital budget

you it is another strong, bipartisan capital spending plan.

My seatmate, Rep. Mike Steele, was once again the lead negotiator for House Republicans.

Colleagues on both sides of the aisle have high praise for the spending plan that appropriates \$8.34 billion, \$4.18 billion of which is from the sale of newly authorized, general obligation bonds.

The remaining \$4.15 billion is comprised of a combination of reversion of previously authorized bonds, other dedicated funding sources, and federal funds.

It invests in immediate needs and priority issues in Washington state including \$175 million for the 12th District for projects such as:

• \$45 million for The Center for Technical Education and Innovation (Wenatchee).

• \$19.6 million for The Center for Alcohol and Drug Treatment (Wenatchee).

• \$11 million for the Chelan Valley EMS.

• \$6 million for the King County Area Readiness Center.

• \$2 million for the Lake Chelan Food Bank building remodel and addition.

• \$1.7 million for the Community Center at Lake Chelan.

\$1 million for Leavenworth Affordable Workforce rental housing.
\$1.5 million Fall City • \$1 million for the Wenatchee Valley Museum expansion and redesign.

• \$628,000 for water line repair in Index.

• \$420,000 for the North Fork Skykomish River 911 Extension.

• \$231,000 for the Snoqualmie Valley Youth Center Barn with Storage in North Bend.

• Manson Fire Station: \$206,000.

• Manson School District: \$262,000; and

• Skykomish School District: \$25,000.

Negotiators from the House and Senate capital budget committees are working out the differences between the two spending plans. We will vote on a final agreed upon plan before we adjourn April 23.

Capital gains tax upheld, new tax proposals being introduced

In late March the Washington State Supreme Court decided to ignore longstanding legal precedent and upheld the 7% capital gains tax approved on party lines by the majority party during the 2021



legislative session.

The court's 7-2 decision is disappointing and seems to go against common sense. Every other state in the country, the IRS and Justices McCloud and Johnson recognize capital gains as income.

We are concerned this ruling will provide a blueprint for future tax increases as lawmakers try to circumvent the state's constitutional tax limits. Recent headlines from around the state seem to confirm this.

Public safety

The two key public safety bills of the legislative session survived the policy committee cutoff. I am hopeful Senate Bill 5352 (vehicular pursuits), and Senate Bill 5536 (drug possession and treatment) will be before us on the House floor soon. Unfortunately, in their current form the bills do not give law enforcement the proper authority needed to do their job effectively and keep our streets and communities safe. It is time to return to a common-sense approach for vehicular pursuits and drug possession laws or we will continue to see crime escalate. See this story, Violent crime up 55% in Washington state amid 'missed opportunity' for reform, The Center Square.

Following the Legislature and state government

Please contact me with any questions, concerns, or comments you have. I appreciate your input as it helps me better represent you in the Legislature. I urge you to utilize these websites: The Ledger - a legislative news aggregator; Capital Buzz - Daily news clips; and how you can be involved in the legislative process. It is an honor to serve the 12th District in the state House of Representatives.

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oney We have not voted on w or the House capital budget , in proposal, but I can assure Business District Septic. • \$1.03 million for the Wenatchee Valley YMCA.

State Spending by Biennium NGFO-O dollars in billions



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Renewable Hydrogen receives statewide approval

Submitted by Sen. Brad Hawkins

It has been exciting to read about the progress Douglas County PUD has been making toward its Wells Hydrogen Project in East Wenatchee and the possibilities of our region accessing federal funds under the Department of Energy's regional hydrogen hubs initiative.

While some people in our state may just be beginning to hear about the potential benefits of renewable hydrogen, local utility officials and I have been proudly pushing the potential benefits of renewable hydrogen for several years.

In 2019, I partnered with Douglas County PUD to sponsor and pass my Senate Bill 5588 to authorize public utility districts to produce and sell renewable hydrogen. Back then, I had to educate myself and my colleagues on renewable hydrogen and how it could benefit us all.

In short, hydrogen (H2) is a colorless and odorless gas

that can be created from a process that uses electricity to separate hydrogen and oxygen molecules in water. I knew gaining a new "authority" for PUDs to produce and distribute hydrogen wasn't going to be easv.

I worked closely that year with Douglas County PUD because of their interest in using surplus hydropower to produce hydrogen. After months of hard work by everyone involved and lots of bipartisan support, Senate Bill 5588 eventually passed to allow for the production and sale of PUD "renewable hydrogen," which is defined as hydrogen created from an emissions-free electricity source. The Governor signed the bill in April 2019. Fast forward a few years and following COVID delays, renewable hydrogen will soon be developed in Douglas County.

Environmental and economic benefits

This new authority will provide our hydroelectric

facilities with a new way to address an ever-increasing challenge.

With the expansion of wind and solar generation across many western states, the Pacific Northwest's electric grid experiences periods of surplus power generation in the spring.

During springtime snow melt, hydropower generation is abundant because of high flows in the Columbia River. Wind and solar generation are often strong in the spring as well.

Not generating power by spilling excess water through our dams can adversely impact fish, and securing buyers for our hydropower when supply exceeds demand can be financially ineffective and challenging.

Using surplus hydropower electricity (renewable hydropower) to produce "renewable hydrogen" is an exciting opportunity because it can be both environmentally and economically beneficial.



If power demand is low but water flows are high, the PUD can produce hydrogen rather than just spilling the water and harming fish.

Less water spilled means more financial value from the water itself. As owners of the PUDs, anything that benefits a PUD will ultimately help its customers, so it's a win-win.

Possible uses of clean hydrogen

Renewable hydrogen is a cleaner version than hydrogen produced in most parts of the world because hydropower is a non-emitting electricity source. Hydrogen can serve many purposes, but one of its uses is clean fuel for vehicles.

Hydrogen-based vehicles, similar to plug-in electrics, produce zero greenhouse gas emissions.

Plug-in electric vehicles, like Teslas, have a huge head start over hydrogen vehicles. It could be that hydrogen as vehicle fuel may be better suited for heavierduty commercial vehicles, like utility rigs and semitrucks, but it certainly could have a key role in our future zero-emissions transportation system.

In 2021, two years following the passage of my Senate Bill 5588 for PUD hydrogen, I sponsored and passed Senate Bill 5000 to extend sales tax incentives to hydrogen vehicles similar to existing incentives for plug-in electric vehicles.

That same session - continuing the partnership with Douglas PUD and other officials - I sponsored a transportation budget item to fund the state's first combo fast-charging electric vehicle and hydrogen fueling station. It will soon be located in East Wenatchee.



By Sen. Brad Hawkins

This year's 105-day legislative session adjourned on schedule on April 23 with the approval of all three budgets for 2023-2025. The operating budget at \$69.8 billion, transportation budget at \$13.5 billion, and capital budget at \$9 billion, were approved in the final two days of session.

Among other things, I'm very pleased to share that the final transportation budget approves the full funding and optimized scheduling of the Confluence Parkway project, which includes a second bridge across the Wenatchee River. Securing funding for this project was one of my top legislative priorities over the past several years.

As you may recall, last year's legislative session concluded with the approval of a 16-year, \$16.9 billion transportation investment plan, known as "Move Ahead Washington."

Last session's transportation package, however, did not include the usual "aged and phased" statewide project list, which specifies each project's funding over the duration of the plan.

The primary transportation goal for this session was to complete scheduling of the full statewide list. Once scheduled, the projects will receive their appropriations over the next 16 years.

Fortunately for our region, we won't have to wait like some other areas because the state's final transportation budget approved on April 22 will allocate Confluence Parkway's \$85 million over the next three budget cycles: \$28 million from 2023-2025, \$47 million from 2025-2027, and \$10 million from 2027-2029. This schedule will allow the City of Wenatchee to fully benefit from the federal INFRA grant awarded to Confluence Parkway and allow the work to be bid as one project, streamlining construction and maximizing efficiency.

Confluence Parkway's funding and scheduling are big accomplishments considering the project was not even included in the transportation proposal first developed and approved by Democratic leaders in 2022. By working together, our community not only successfully added our \$85 million project into the plan,

SEE CONFLUENCE PARKWAY, PAGE 6



Renewable Hydrogen can fuel the future.

By viable path to clean fuels for many dent industries and sectors

You Met Renewable Hydrogen

Renewable Hydrogen:

Has broad-based support among clean energy advocates, public and private utilities, energy developers, and vehicle manufacturers

> Provides a new market for newable energy investme

Is a source of clean energy that can be produced locally, creating local energy jobs

> Is a vital part of the nextgeneration electrical grid

> > SUBMITTED GRAPHIC.

Renewable hydrogen can be a key contributor to our clean energy future. It can have beneficial applications for certain products and serve as a clean transportation fuel for aviation, rail, maritime, and vehicles, including transit buses, semi-trucks, and heavy-duty equipment.

Future opportunities for local hydrogen

Creating clean fuel from our surplus hydropower and actually fueling vehicles locally will be quite exciting. If the state invests in hydrogen fueling stations at our ports, we'll be able to haul the world's best apples from Wenatchee to Seattle on zero-emissions semi-trucks. hydrogen

Stellar rental history and loads of potential with 8 total units with variety of uses. Owner financing available. Owner will consider carrying a contract with 30%



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SEE RENEWABLE HYDROGEN, PAGE 7



House-proposed capital budget, my bills, and the capital gains (income) tax

Submitted by **Rep. Mike Steele**

The state's three main budgets - operating, transportation, and capital - are in the crosshairs of many debates that took place in Olympia.

Capital Budget

The House-proposed 2023-25 capital budget, a truly bipartisan effort, took several weeks of hard work and tough negotiations. As the lead House negotiator and ranking member of the Capital Budget Committee, it's my job to ensure the plan meets the needs of the entire state.

This session's Houseproposed budget makes several meaningful allocations, including \$400 million for the Housing Trust Fund and \$893 million for behavioral health.

Other sizeable investments include those for community infrastructure projects, K-12 school construction, and small school modernization funding.

Overall, House Bill 1147 appropriates \$8.34 billion, \$4.18 billion of which is from the sale of newly authorized, general obligation bonds.

The remaining \$4.15 billion is comprised of a combination of the reversion of previously authorized bonds, other dedicated funding sources, and

federal funds. It also leaves \$160 million in bond capacity for next year's 2024 supplemental capital budget.

• Current status: HB 1147 is scheduled for a vote in the House Capital Budget Committee this week. After approval, it will go to the Rules Committee to be scheduled for a vote by the House.

More than \$175 million in 12th District capital budget funding is included in the proposed spending plan. It's gratifying to see projects across our region, including newly redistricted areas, receive significant proposed allocations.

Overall, mental and behavioral health remain top priorities for our district. Other investments include emergency response services, community resource centers, and K-12 school modernization funding.

If approved by the Legislature, this plan will serve our communities well, encourage continued economic growth, and allow our district to thrive.

12th District projects in the proposal include:

• The Center for Technical Education and Innovation (Wenatchee): \$45 million;

• Chelan Valley EMS: \$11 million;

• The Center for Alcohol and Drug Treatment (Wenatchee): \$19.6 million; • King County Area Read-

iness Center: \$6 million; Lake Chelan Food Bank Building Remodel & Addition: \$2 million;

• Community Center at Lake Chelan: \$1.7 million; • Affordable Workforce Rental Housing (Leaven-

worth): \$1 million; • Fall City Business District Septic: \$1.5 million;

 Wenatchee Vallev YMCA: \$1.03 million;

• Wenatchee Valley Museum Expansion and Redesign: \$1 million;

• Snoqualmie Valley Youth Center Barn with Storage (North Bend): \$231,000;

• Water Line Repair (Index): \$628,000;

· North Fork Skykomish River 911 Extension: \$420.000:

• Manson Fire Station: \$206.000:

• Manson School District: \$262.000: and

· Skykomish School District: \$25,000.

Capital Gains (income) Tax

The Washington State Supreme Court recently broke with nearly a century of legal precedent by upholding the state's capital gains income tax.

In the 7-2 ruling, the court asserted the capital gains tax is an excise tax, not a property tax, which the state constitution limits to 1% annually.

• The 7% capital gains (income) tax, approved by the majority party as a new tax in 2021, will impact the sale of stocks, bonds, and other high-end assets of more than \$250,000.

In my opinion, this ruling is regrettable and, frankly, an unconstitutional conclusion on the part of the court.

Although celebrated by many as a "tax on the rich," the reality is letting this tax stand could (and probably will) open the door to future state income taxes.

That possibility will cost the average taxpayer, like you and me, not simply those with higher incomes.

My Bills

Here's an update on my bills that are moving through the legislative process and are now in the Senate for consideration.

House Bill 1250 converts the Low-Income Home Rehabilitation Revolving Loan Program into a grant program. Established in 2017, the program provides deferred loans to rural, lowincome households needing repairs and improvements on their primary residence for health, safety, or durability. The program prioritizes homeowners who are senior citizens, persons with disabilities, families with children aged five years or younger, and veterans.

• Status: The bill had a public hearing in the Ways and Means Committee the week of March 29. It now awaits scheduling for a vote by committee members.

House Bill 1501 is a constituent request bill. After a local resident's husband was killed in a tragic hitand-run, she asked me to sponsor a bill that would help the family members of murder victims. My proposal seeks to provide 12 counseling sessions to the

immediate family members of a homicide victim. • Status: Approved by

the Human Services Committee, the bill has now been passed to the Rules Committee, where it awaits scheduling for a vote by the Senate.

House Bill 1804 permits the participation in the public employees' benefits board for retired or disabled employees of counties, municipalities, and other political subdivisions.

• Status: Approved by the Ways and Means Committee, the bill has been passed to the Rules Committee, where it awaits scheduling for a vote by the Senate.

I'd like to close this update with a big "thank you" to everyone who took part in my recent 12th District Virtual Town Hall, cohosted with my seatmate, Rep. Keith Goehner. We share a diverse, beautiful, and economically strong district. By working together, we can ensure the future of our communities is bright.

Please contact me if you have questions about the legislative process or other state government-related issues. It's an honor to serve you.



Rep. Keith Goehner and Rep. Mike Steele in Olympia.



Secretary of State Steve Hobbs calls for nominations for Washington's Medals of Merit and Valor

ing services for Washington and its residents. The Medal of Valor is awarded

- WASHINGTON (SECRETARY OF STATE -

activist, and former vice gency responders are not elichairman of the Nisqually Indian Tribe.

gible for the Medal of Valor. Washington's Office of the

Secretary of State Steve Hobbs

Submitted by Secretary of State's office

OLYMPIA - The Office of the Secretary of State is now accepting nominations for Washington's Medals of Merit and Valor, the highest civilian honors awarded to the people of Washington.

The Medal of Merit recognizes exceptional individuals who perform outstand-

to anyone who has saved, or attempted to save, the life of

another at the risk of their own safety.

Recipients are chosen by state medal committees that include the governor, president of the state Senate (lieutenant governor), speaker of the state House of Representatives, and chief justice of the state Supreme Court.

The secretary of state serves as a nonvoting exofficio member and secretary of the committees. Recipients are awarded their medals during a special presentation ceremony.

Nomination forms for the Medal of Merit and Medal of Valor can be found online at www.sos.wa.gov.

Forms and supporting documents may be sent to secretaryofstate@sos.wa.gov or either the Medal of Merit Committee or Medal of Valor Committee, c/o Secretary of State, P.O. Box 40220, Olympia, WA 98504-0220. The deadline for nominations is Sept. 15, 2023.

"The Medals of Merit and Valor honor amazing Washingtonians who serve their communities in many ways and commit selfless acts of bravery every day," said Sec-

retary of State Steve Hobbs.

"I am grateful for the opportunity to serve on the state medal committees and celebrate the incredible people who inspire all of us to live better lives."

Previous Medal of Merit recipients include Leland H. Hartwell, Ph.D., 2001 recipient of the Nobel Prize in Physiology or Medicine; Emma Smith DeVoe, an early-20th century suffragist often called the "Mother of Women's Suffrage" (awarded posthumously); and Billy Frank, Jr., Native American environmental leader and treaty-rights

Recent recipients of the Medal of Valor include Timothy Bourasaw and **Rick Bowers of Snohomish** County. In 2006, they came upon two people trapped in a vehicle engulfed in flames on Interstate 5. They extricated the passengers, one of whom was on fire, and cared for them until emergency services arrived.

The Medal of Merit may be awarded posthumously but cannot be awarded to an elected official while in office or any candidate for an elected office. Law enforcement officers, firefighters, and other professional emerSecretary of State oversees

a number of areas within state government, including managing state elections, registering corporations and charities, and governing the use of the state flag and state seal. The office also manages the State Archives and the State Library, documents extraordinary stories in Washington's history through Legacy Washington, oversees the Combined Fund Drive for charitable giving by state employees, and administers the state's Address Confidentiality Program to help protect survivors of crime.



Spring Cleaning: Don't toss that "junk", it may be valuable!

(StatePoint) It's time to hit the garage, basement, attic, and closets for that age-old task of spring cleaning. Before hauling unwanted possessions to the curb, you may be surprised to learn they might be valuable – especially if you have sports cards and memorabilia gathering dust.

With prices of sports cards rising in recent years, take time to determine if yours are valuable and how to best sell them.

"Older sports cards and memorabilia aren't just highly collectible; they can be worth lots of money. Recent sales of scarce vintage cards have topped anywhere from thousands of dollars to tens of thousands, even hundreds of thousands. "And really rare cards can go higher," says Al Crisafulli, Auction Director at Love of the Game Auctions, an internet sports auction house that helps families identify

and sell valuable items. Crisafulli has assisted people in selling such keepsakes as a grandparent's autograph collection and an uncle's childhood baseball cards, for tens of thousands of dollars. In one life-changing event, he helped a family determine that a baseball bat that spent decades protecting their home was used by Hall of Famer Lou Gehrig and Love of the Game Auctions sold it for almost half a million dollars. Today, that bat could bring more than a million dollars.

The key is understanding what makes old sports collectibles valuable. To help, Crisafulli is sharing some tips:

Older is usually pricier

Cards from the 1960s and earlier are collectible, and those from before the 1940s can be worth a lot of money, especially those depicting stars. Do you have cards of Hall of Famers, such as



Mickey Mantle, Babe Ruth, Honus Wagner or Ty Cobb? Even non-stars from the early days of a sport can be worth big bucks, especially if the cards have no creases and retain sharp corners and original gloss.

If you have very old cards from the 1880s through the 1930s, look for tobacco, gum, and candy brands, such as Old Judge, Piedmont, Sweet Caporal, Goudey or American Caramel. If you want to sell sports items for the most money, consider a specialty auction, such as Love of the Game, which has the expertise to properly research sports ephemera and maintains bidder lists of collectors specializing in sports. More information is available at loveofthegameauctions.com.

Postcards and photographs

We all have keepsakes of vacation destinations, but most aren't valuable. However, photographs and postcards depicting sports stars and ballparks can be significant. Look for early "real photo" postcards from the 1900s through the 1940s, which are photographs printed on postcard backs.

As with sports cards, star power matters, so preserve those Babe Ruths as opposed to images of your great grandma's baby cousin once removed. And when it comes to photos, look for old markings on the back, such as photographer, publication, and date stamps.

Memorabilia

Set aside old advertising posters depicting sports stars and food, tobacco, or sporting goods brands. Ads from magazines aren't valuable, but those used as store displays and for other marketing purposes can be pricey. Tin signs from the 1960s and earlier can be highly prized, but reproductions aren't.

Your family's sporting goods, such as balls, gloves, and bats, can be valuable. Pre-1950s uniforms and catcher's masks, helmets and other equipment are highly collected, especially when endorsed by star players. Top condition brings the highest prices, but even used equipment can be valuable.

"The golden rule is the older the sports card or item, the more valuable it usually is. Pre-1975 pieces start to get interesting and are worth researching," says Crisafulli.

Don't just clean out your "junk" this spring, examine it closely to potentially maximize its value.

Research shows new car safety features can help with crash reduction

(StatePoint) At a time when highway fatalities are on the rise, new research shows that the widespread adoption of the latest vehicle safety features could mean fewer crashes and safer roads. However, it could be a while before we see the full benefits of these advancements.

"With drivers holding onto their vehicles for 10 years or more, it could take many years before the fleet fully turns over," says Rini Sherony, senior principal engineer, Toyota Collaborative Safety Research Center. But what if every vehicle on the road was fully equipped with crash-prevention features? And how do engineers identify which new vehicle safety features to prioritize next? To find out, Toyota Collaborative Safety Research Center and Virginia Tech teamed up to research the potential benefits that different safety systems have in various crash scenarios.

The team took real-world crashes and reconstructed the data, performing multiple crash simulations. They started modeling with more traditional "passive" safety features, like the latest vehicle structures, and extended their work to include such technologies as automatic emergency braking, lane-keeping assistance, blind-spot warning, etc. Assuming full deployment and optimal activation of safety features, such as those that were modeled, their research showed that over half of all U.S. crashes could be avoided and nearly 60% of moderate to serious injuries could be mitigated. At the same time, the research also identified what types of crashes are likely to still occur even if these safety features were deployed. The research center has made the study's data, found at toyota.com/CSRC, publicly available so that automakers, policymakers, technology research universities and tech companies can work together to continue to make safety gains and fill the crash prevention gap. "While drivers can't avoid every danger on the road, our research shows that safety systems have the potential to be very effective in reducing the risk and severity of crashes," says Sherony.

gency braking, audio warnings and steering assist (often with additional functionality). When you search for your next car, consider these features, even possibly opting for those that do not come standard-equipped. We hope that as drivers continue to adopt and use such technologies, we will be able to realize more of the accident mitigation and prevention benefits that they can offer, resulting in safer roads for everybody."





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"It's important to know that most automakers offer features like lane departure warning, automatic emer-

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Wenatchee Business Journal



Emergency temporary construction at Eightmile Dam.

Ecology releases draft environmental review of options to rebuild Eightmile Lake Dam

Submitted by **Washington Department** of Ecology



LEAVENWORTH - How to repair a deteriorating, 90-year-old dam in the Alpine Lakes Wilderness near Leavenworth is the subject of a draft environmental impact statement released today by the Washington Department of Ecology.

The Eightmile Lake Dam is one of several small dams located in the Cascade Mountains west of Leavenworth, pre-dating the establishment of the Alpine Lakes Wilderness by several decades.

Eightmile Dam provides water for agricultural irrigation and instream flows during the dry summer months.

After the Jack Creek Fire in 2017, flooding caused erosion damage to the dam. In 2018, the Eightmile Lake Dam was designated as a high hazard dam by Ecology's Dam Safety Office, reflecting its potential threat to downstream residents and properties. Emergency repairs made in the summer of 2018 stabilized the dam. However, these repairs did not bring the dam up to current safety standards.

As the dam's owners, the Icicle and Peshastin Irrigation Districts (IPID) have developed several alternatives for rebuilding the dam, which balance the priorities of protecting the integrity of the Alpine Lakes Wilderness, ensuring public safety

by meeting dam safety requirements, and providing durable solutions for water management and delivery.

The alternatives also account for the likely impacts of climate change on severe weather events, irrigation needs, and fish habitat.

IPID is considering three action alternatives for rebuilding the dam and a status quo, "no action" alternative:

• Alternative 1: Narrow spillway with gates. This has a smaller footprint than Alternative 2 and has more potential water storage than Alternative 3. The gates would protect the dam from overtopping.

• Alternative 2: Wide spillway without gates. This has the largest footprint of the alternatives.

• Alternative 3: Narrow spillway without gates. This has the lowest potential water storage of the alternatives.

• No Action Alternative: Operating the current dam with no changes.

The Draft EIS examines the probable, significant, and adverse impacts resulting from each course of action. It also analyzes how impacts can be reduced or eliminated through mitigation.

An EIS is an impartial, comprehensive study used as a resource for decisionmakers and the public. An actual repair plan, and the associated permit decisions for that work, will be made after completion of the EIS. The Final EIS is expected to be issued this fall.

How to participate:

Ecology is accepting

CONTINUED FROM PAGE I **Powerhouse Boards Workshop**

p.m.

\$25 and includes lunch. If cost is a barrier, we have a few scholarships available please contact Claire Oatey at claire@cfncw.org.

Powerhouse Boards is the in-person version of the online Nonprofit Board Certificate Course available at no cost to nonprofits in Chelan, Okanogan, Douglas, and Grant Counties.

This event is brought ing program director, board

CONTINUED FROM PAGE 3

Legislature approves funding and timeline for Confluence Parkway

but this year's actions now

have the project funded and and my House seatmates, scheduled among the very Reps. Goehner and Steele. and for their support. I'm proud of our community for working together at multiple levels of government and across political lines to take a step forward toward something so significant. As our region continues to grow, we must find creative ways to stay ahead of our transportation challenges, especially considering the mountains and rivers that geographically constrain us. I'd like to especially thank Mayor Frank Kuntz and the City of Wenatchee for years of leadership and hard work at the local level toward

ficials, the Regional Port,

Review the Draft EIS: • Online at Ecology's

In the spring of 2018, floodwaters and runoff overtopped

comments

Eightmile Dam

Submit

Gap, WA 98903.

comments on the Draft EIS

through our online form at

ecology.wa.gov/eightmile

or in writing to Washing-

ton Department of Ecology,

Attn: Eightmile Draft EIS,

1250 W. Alder St., Union

The public can learn

more about the project, ask

questions, and make verbal

comments during three

scheduled hearings (two

online, May 1 and May 16,

and one in person, May 11).

Identical information will

be shared at each meeting.

public meeting on May 1,

at 6 p.m. or May 16, at 4

p.m. In-person meeting is

May 11, Chelan County Fire

District #3, 228 Chumstick

Hwy, Leavenworth at 6:30

to you by the Nonprofit

Join online for a virtual

through June 5, 2023.

project website, ecology. wa.gov/eightmile

• At the Leavenworth Public Library, 700 US Hwy 2, Leavenworth

• At Department of Ecology, Central Region Office, 1250 W. Alder St., Union Gap. Call 509-575-2490 for an appointment.

• At Department of Ecology, Northwest Region Office, 15700 Dayton Ave. N., Shoreline WA 98133. Call 206-594-0000 for an appointment.

Ecology will consider comments received during the comment period when finalizing the EIS later this year. More information about the meetings and the project documents are on the project website, ecology. wa.gov/eightmile.

member, and volunteer since 1996. She led the teams creating Nonprofit Association of Washington's Boards in Gear, Finance Unlocked, Let's Go Legal, and Strategic Planning in Nonprofits and regularly teaches on nonprofits topics in communities across Washington and the U.S. She currently leads Nancy Bacon Consulting, a practice focused on learning and leadership in the nonprofit sector. In 2021, Nancy created the Nonprofit Learning Center with Margaret Schulte. www.nonprofitlearning.center.

this important project. I'm honored to help solidify Confluence Parkway's funding in the mayor's final year of service because no one has worked harder to finalize this project than he

New Recycle Right campaign urges Washingtonians to not bag their recyclables

Plastic bags contaminate recycling system

Submitted by Dan Weston, Dept. of Ecology Statewide Recycling Coordinator

OLYMPIA - Plastic bags are one of the largest sources of contamination in Washington's residential recycling stream.

These bags can clog recycling machinery, contaminate other recyclable materials, and lead to more potentially recyclable material ending up in the landfill.

How big a problem is it? According to a Washington Department of Ecology survey, 20% of residents put their recyclables in plastic bags before placing them in a curbside recycling bin. A new statewide "Recycle Right" initiative led by Ecology provides education on how everyone can pitch in to improve our recycling system.

this new campaign will help them take simple steps to improve the system."

The Recycle Right campaign is designed to inform people about the challenges caused by bagging recyclables and improve their recycling behaviors.

So, why are people bagging their recyclables in the first place?

The ecology survey found that residents bag their recyclables for many reasons. Some are motivated by convenience and the ease of carrying recyclables to the bin, while others are concerned with cleanliness and odor control.

Some people believe bagged recyclables are helpful for recycling haulers or that the bags themselves are recyclable.

"It is great that we all do our part

Practices Institute (a partnership of the Community Foundation of NCW and the Icicle Fund) in partnership with Thriving Communities NCW. **About the Presenter:**

Nancy Bacon is a teacher and nonprofit leader who has served in the nonprofit roles of executive director, found-

Washington's curbside recycling programs. When people place recyclable items in a bag, it makes them impossible to sort. As a result, all bagged items are pulled from the sorting line and the contents are sent to the landfill because workers at recycling facilities cannot see what is inside.

The bags that make it past the workers can get tangled in the sorting equipment – causing stoppages – or become mixed with other materials, reducing their value and recyclability.

"People in Washington value the environment, and they are enthusiastic about recycling - but bagging your recyclables does more harm than good," said Laura Watson, Ecology's director. "We know people want to 'Recycle Right,' so

Plastic bags are not recyclable in to recycle, but it is important that we recycle right so our actions help more than they harm," said Dan Weston, Ecology's statewide recycling coordinator.

> "When you bag your recyclables before tossing them into the curbside bin, not only will your items not get recycled, but it also causes a strain on our facilities and disrupts the recycling process."

> The campaign features online and social media advertising, billboards, radio spots, and public service announcements in English and Spanish.

> An online toolkit provides information and resources for partners to share through additional channels. Washington residents will see and hear Recycle Right ads throughout April.

> Learn more at *recycleright.wa.gov* or www.ecology.wa.gov/ReciclaBien.

first projects in the entire 16-year statewide plan.

Achieving full funding of this project and proper scheduling has required cooperation at all levels of government. A big congratulations to the City of Wenatchee, Link Transit, and Chelan-Douglas Transportation Council for their years of advocacy. Special thanks as well to Congresswoman Kim Schrier and our federal representatives for helping secure important federal funds to match our state funds.

Thanks also to Chelan and Douglas County ofhas. Planning and funding Confluence Parkway has been a decade-long process.

The construction phase will take several years as well, but this project is happening! The Wenatchee Valley has a long and proud history of thinking big, working collaboratively, and getting things done. Confluence Parkway is another example of the things we can accomplish together.

Brad Hawkins is the state senator for the 12th District. For more information, visit senatorbradhawkins.org.

KEEPING UP WITH PEOPLE

Local law enforcement, corrections, and support personnel recognized for their achievements and performances



PAGE 7

Submitted by Chelan County Sheriff's Office

On Wednesday, April 19, members of the Chelan County Sheriff's Office, Wenatchee Police Department, Chelan County Regional Jail, Douglas County Sheriff's Office, East Wenatchee Police Department, and Washington State Patrol participated in the Law Enforcement Regional Awards Ceremony at Eastmont High School in East Wenatchee.

Administrators from each of the organizations attended and presented their employees with awards based on their achievements and performances during 2022.

The Chelan County Sheriff's Office presented eleven employees, commissioned and noncommissioned, with awards such as the Award of Merit, Award of Meritorious Service, Support Staff of the Year and Deputy of the Year.

Employees were recommended for awards by either their peers, subordinates, or supervisors based upon their actions that set them apart from others within the agency.

It truly was an honor for the Office to participate in the regional award ceremony and to have the opportunity to recognize and support all the outstanding employees we have. We are also very thankful for the other agencies who participated in and coordinated the event.

It was an amazing opportunity for us to come together as a regional team and support each other. We look forward to continuing to participate in this event in the future.

Below is a list of the awardees and a description of their actions which led to them receiving the award.

Awards of Merit

CPL Jeremy Mannin, went above and beyond the call of duty for a supervisor in 2022, surpassing the expectations set before him. His demonstrated leadership qualities were ever apparent as he put other deputies first, recognized their efforts, and asked for nothing in return.

CPL Mannin's high level of confidence and competence was displayed as he was able to foresee potential future issues and handle immediate high-risk situations through development and execution of quality solutions. His professionalism, leadership and work performance reflect great credit upon himself, and the Chelan County Sheriff's Office.

Elizabeth Hagen, in 18 months with CCSO, she has shown the desire to pitch in and become a valuable and hardworking team member of the Records Division. She demonstrates good judgement and has an amazing ability to relate both to those she works with and those she serves on a daily basis.

Elizabeth is consistent, dependable, and displays a positive attitude, even on a bad day. She has implemented the positive quote of the day for the staff whiteboard so that everyone can start their day off in a positive light. Elizabeth has been an exceptional addition to the Records Division.

Sgt. Risdon, Cpl. Lake, Cpl

Mathena, Deputy Norton, and Deputy Brunner: (22C12861) On November 25, 2022, Sgt. Risdon, Corporals Lake and Mathena and Deputies Norton and Brunner responded to a domestic disturbance call, in which a juvenile had barricaded himself with a rifle.

At one point the juvenile aimed his rifle in the direction of the deputies, however they showed great restraint as they all continued to use their PTI principles of time, distance, shielding and deescalation. Sgt. Risdon continued to engage the juvenile verbally until the juvenile gave up and was safely taken into custody. All involved demonstrated considerable self-control and composure which culminated in a safe conclusion for all parties involved.

Tyson Mcinnis is a helicopter pilot for the Chelan County Air Support Unit and has been an extremely reliable key asset when called upon for SAR missions.

SAR missions are inherently dangerous and have unique challenges, often involving operating the helicopter in extreme weather conditions that include high winds, poor visibility, and extreme temperatures. Tyson has safely flown these missions with precision, poise, and excellent decisionmaking skills. Tyson's dedication to the team and flying abilities has been the direct result of lives saved on dozens of occasions.

Support Staff of the Year

Rachel Jones is an unsung hero within the Records Division, whose work ethic is a standard for others to follow. The pride she takes in being a part of the team shows in her attitude and work product. Her professionalism is equaled by her generosity and kindness. She continually elevates the moral throughout



Deputy of the yr. Bowthorpe with Sheriff Morrison.

our office, uplifting and never has a discouraging word to say. She places herself above all others and truly exhibits the core values of the Chelan County Sheriff's Office.

Award of Meritorious Service

Sgt. Brian Lewis - in 2022 Sgt. Lewis was appointed Team Leader of the newly formed East Cascade SWAT team while still managing the CCSO detective's unit.

He dedicated countless hours to lesson planning, instruction, and policy writing for the newly formed SWAT team. He also balanced the grace necessary to allow for growth, with the drive and passion for creating high performing units. He set high standards for both teams, held himself to an even higher standard, and pushed everyone to rise to the challenge.

SUBMITTED PHOTO

Deputy of the Year

Deputy Cyrus Bowthorpe stood out among his peers through his demonstrated dedication to duty and utilization of his tenacious investigative skills. He went above and beyond expectations for initial responder investigations seeing cases through, some of which extended out of the state, resulting in thousands of dollars being returned to victims, and multiple arrests being made.

Deputy Bowthorpe regularly produced high quality work while sharing insights and experience with his teammates and training junior deputies which has played an instrumental role in the success of CCSO. His expertise and performance, especially when pertaining to complex investigations, brings credit upon himself and CCSO.

CONTINUED FROM PAGE 3

Renewable Hydrogen receives statewide approval

five minutes before the tionally – in recent years.

refueling at the port in just interest – locally and na-

Stifel's Kristen Taylor named to Forbes' Best-In-State Wealth Advisors List for the third consecutive year

Submitted by Leslie Nelson, Stifel consecutive year.

Stifel Financial Corp. more than 7,350 top-per- of Washington and has more than 40 years of experience as a financial advisor. She is co-founder of the Taylor/Bryant Investment Group based in Stifel's Wenatchee, Washington, Private Client Group office,



return trip.

If the west coast continues to build fueling stations along its interstates, we'll likely be able to travel across multiple states.

If the Northwest ultimately becomes a "hydrogen hub," anything is possible. Renewable hydrogen has certainly gained incredible

The Washington State Legislature is now pursuing clean hydrogen expansion in earnest.

We don't want to brag, but it seems like, once again, the utilities in District 12 are way ahead of the curve on clean energy. This is something to be proud of.

(NYSE: SF) announced on April 5 that Kristen Taylor, Managing Director/Investments with the firm's Stifel, Nicolaus & Company, Incorporated broker-dealer subsidiary, was named to Forbes' Best-in-State Wealth Advisors list for the third

forming advisors selected from a pool of more than 39,000.

Advisors were nominated by their firms then researched, interviewed, and assigned rankings within their respective states.

(509) 663-8604. Ms. Taylor earned a



Kristen Taylor



Gamble Sands welcomes new executive chef, new restaurant "The Barn" to open this summer

Submitted by Rob Myers, **Troon Golf**

BREWSTER - Gamble Sands, one of the "Top 100 Golf Resorts in North America" located in Brewster, recently welcomed Chris Lamkin as its new Executive Chef.

Lamkin will oversee menu creation, food prep and culinary operations for the Danny Boy Bar and Grill as well as the resort's new restaurant, The Barn set to open summer 2023.

The Barn will feature comfort food in a casual and relaxed atmosphere, while the Danny Boy menu will include steaks, locally sourced seafood, and farmto-table offerings.

Born and raised in nearby Lake Chelan, Chef Lamkin has 25-plus years of experience in the restaurant and hospitality industries.

Lamkin began his cu-

linary career at a small volume restaurant called Hungry Belly, where he developed a love for cooking under the tutelage of owner Alex Eslava.

From Hungry Belly, Lamkin continued to advance his culinary knowledge and creativity at restaurants throughout the Chelan Valley, including Campbell's, Karma Vineyards, and Wapato Point Cellars.

Lamkin credits a threemonth trip to China when he was in his 20s for expanding his understanding of the Chinese culture, food, and medicine. He developed deep affinity for Asian cooking and has studied how Chinese medicine and cooking are connected.

"Having grown up in Eastern Washington, I had become accustomed to volume order cooking

and my time spent in China challenged my skills to feed people healthy and exciting food," said Lamkin.

"Joining the Gamble Sands team provides me with new culinary opportunities at one of the most gorgeous locations in the state. I have simple cooking philosophy that I like to share with others: Come prepared, be organized, and cook with love." In 2022, Gamble Sands

announced plans to build a second 18-hole, David McLay Kidd-designed championship golf course.

Construction on the new course is underway with anticipated completion and grand opening in summer 2025.

yet-to-be-named The course adds to an already impressive collection of golf and hospitality amenities at Gamble Sands.

The property's 18-hole, McLav Kidd-designed Sands Course opened for play in 2014 to widespread acclaim and is recognized as a Top 100 golf course in the United States.

In 2021, Gamble Sands unveiled its 14-hole Quick-Sands short course (also a McLay Kidd layout) providing golfers with a fun and imaginative shot-making alternative to the Sands course.

In addition to the new golf course, the Inn at Gamble Sands, the 37-room on-property lodge, will also be enhanced with 36 more rooms added (for a total of 73 rooms).

The Inn at Gamble Sands features oversized rooms that match the wide-open nature of Gamble Sands, as big rooms open to the big golf course, framed by even bigger views that sweep across the Columbia River Valley. Danny Boy Bar and Grill, and The Barn provide diners with more views of the Cascades and Columbia River Valley.

For more information on Gamble Sands, visit www.gamblesands.com or call 509-436-8323.

About Gamble Sands

Located in central Washington in the town Brewster, of

the 7,169-yard Sands course at Gamble Sands opened for public play in 2014 among widespread industry acclaim. Both GOLF magazine and Golf Digest named it the "Best New" golf course of 2014. It is currently listed among 'Golfweek's Best: Modern Courses, 2022," and ranks No. I in "Golfweek's Best Courses You Can Play" in Washington. It currently is No. 14 on GOLF's Top 100 Courses You Can Play and No. 38 on Golf Digest's ranking of America's 100 Greatest Public Courses. Designed by the renowned David McLay Kidd, the Sands course is a true links layout set in the high desert overlooking the Columbia River with sandy soil, traditional fine fescue grasses, firm surfaces, wide fairways and massive greens. The club also offers caddie services, a complete practice facility, golf shop, Danny Boy Bar & Grill, and lodging at The Inn at Gamble Sands featuring meeting and event space as well as the 100,000 square-foot Cascades Putting Green.





Chris Lamkin, new Executive Chef at Gamble Sands.

TROON GOLF

SUBMITTED PHO

Scottsdale, Arizona, Troon is the world's largest golf and golf-related hospitality management company providing services at 750-plus locations, including 740-plus 18-hole equivalent golf courses around the globe. In addition to golf, Troon specializes in homeowner association management, private residence clubs, estate management and associated hospitality venues. Troon's award-winning food and beverage division operates and manages 600-plus food and beverage operations located at golf resorts, private clubs, daily fee golf courses and recreational facilities. With properties located in 45-plus states and 30-plus countries, Troon's family of brands includes Troon Golf, Troon Privé, Troon International, Indigo Sports, CAD-DIEMASTER, ClubUp, Cliff Drysdale Tennis, Peter Burwash International, True Club Solutions, RealFood Hospitality, Strategy and Design, Casa Verde Golf and ICON Management. For additional news and information, visit www. Troon.com, or connect with Troon on Facebook, Twitter, Instagram, Troon Chronicles, Press Room, or subscribe to Troon Magazine.

NRCS invests \$75 million to assist producers transitioning to organic production

Submitted by USDA

WASHINGTON - The J.S. Department of Agriculture (USDA) announced the details on April 10 around its \$75 million investment in conservation assistance for producers transitioning to organic production. As part of the multi-agency Organic Transition Initiative (OTI), USDA's Natural Resources Conservation Service (NRCS) will dedicate financial and technical assistance to a new organic management standard and partner with new

new tools and practices, we can better support producers through the challenges of organic transition."

Direct Farmer Assistance

NRCS will dedicate \$70 million to assist producers with a new organic management standard under the Environmental Quality Incentives Program (EQIP).NRCS will help producers adopt the new organic management standard, which allows flexibility for producers to get the assistance and education they need such as attending workshops or requesting help from experts or mentors. It supports conservation practices required for organic certification and may provide foregone income reimbursement for dips in production during the transition period. Higher payment rates and other options are available for underserved producers including socially disadvantaged, beginning, veteran, and limited resource farmers and ranchers.

through NRCS at their local USDA Service Center. **Notice of Funding for** Seven New Positions

NRCS will dedicate \$5 million to partner with six organic technical experts through five-year agreements. The organic experts will develop regional networks and support NRCS staff who provide services to USDA customers. These services include hosting handson organic training and fielding organic-related staff questions. One organic research position will support this network. NRCS posted a Notice of Funding Opportunity on grants.gov, which outlines requirements for proposals from regional organizations and partners. About the Organic Transition Initiative: These NRCS investments are part of the OTI, a multi-agency \$300 million effort to support organic and transitioning producers. OTI also includes farmer-to-farmer mentoring, direct support for crop insurance, and market development projects. In addition to NRCS, USDA's Agricultural Marketing Service (AMS) and Risk Management Agency (RMA) are the primary agencies supporting OTI and are closely collaborating on implementation. As part of OTI's cross-agency coordination, NRCS organic specialists will be

closely connected with the AMS Transition to Organic Partnership Program regional partners, to align and share resources and best practices. NRCS and AMS's National Organic Program also plan to coordinate data collection activities, to prevent transitioning farmers from having to submit duplicative information as much as possible. AMS will also soon announce a funding program to support the creation of new and improved markets for domestically produced organic products and provide critical companion resources to existing and transitioning organic producers. RMA reminds producers interested in the Transitional and Organic Grower Assistance Program, also part of OTI, to visit with their crop insurance agent for more information. Premium benefits for eligible policies will be automatically applied to the producer's billing statement later this year. Other USDA Organic Assistance: OTI complements existing assistance for organic producers, including FSA's Organic Certification Cost Share Program which helps producers obtain or renew their organic certification. RMA also administers federal crop insurance options, including Whole Farm Revenue Protection and Micro Farm, which may be good options for organic producers. The National Organic Program is a federal regulatory program, administered by AMS, that develops and enforces consistent national standards for organically produced agricultural products sold in the United States.

Wenatchee Business Journal's Professional **Services Directory**

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organic technical experts to increase staff capacity and expertise.

The investment, which includes funds from the 2020 Coronavirus Aid, Relief, and Economic Security Act (CARES Act), will help build new and better markets and income streams, strengthen local and regional food systems and increase affordable food supply for more Americans, while promoting climate-smart agriculture and ensuring equity for all producers.

"Producers transitioning to organic can count on NRCS for assistance through the process," said NRCS Chief Terry Cosby. "By strengthening our technical proficiency and providing technical and financial assistance through

How to Apply

Eligible producers include farmers, ranchers, forest landowners, and other producers beginning or in the process of transitioning to organic certification. NRCS will announce state-specific deadlines later this year, after which producers can apply

PAGE 1



MAY 2023 ASSOCIATION NEWSLETTER







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2nd Annual BNCW & Habitat for **Humanity Yard Sale a Success!**

Spring was in full swing for the 2nd Annual Yard Sale at Community Glass last month.

A steady flow of customers who were looking for deals kept staff BUSY!

A special thank you to our host Community Glass for their help with set up and tear down. Also, a huge thank you to Habitat for Humanity store for their help.

BNCW would also like to thank the Wenatchee Sunrise Rotary for their help and for selling tickets for the Road Apple **Roulette!**

We surpassed our goal and were able to raise money for the Trade School Scholarship fund.

This fund aims to offer scholarships for students who will be attending Trade Schools in the Valley.

BNCW is working hard to generate awareness



for construction trades and how they are a viable option for many students. Finally, a BIG thank you to our BNCW Members who donated items to our Yard Sale!

We would not have been able to raise money without these amazing donations from the following businesses:

- EDY Construction · Wenatchee Valley Glass
- Builders First Source
- Intermountain West Insulation
- Inside Design Carpet One Floor & Home
- · Community Glass
- Wessman Construction

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is a nonprofit trade association dedicated to promoting and protecting the North Central

Washington building industry for the preservation and growth of the local economy, small business and quality of life.



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WENATCHEE

COMPUTER

By Brandon Smith

Wenatchee Computer

imagine cybersecurity, they

conjure images of cyber-

nauts fighting not-quite-

real wars with lasers and

firewalls duking it out to

see which country has the

sharpest basement of nerds.

That is, of course, is not in

reality how cyber security

So, how do we keep

our online data secure?

Backups? Cyber Insurance?

security insurance will not cover against stolen or

captured data from improp-

erly disposed of computer

Vulnerable industries of

· Anyone governed by

• FERPA (\$100 fine/item

HIPAA (\$10,000 fine/breach)

The truth is, even cyber

happens.

equipment.

up to 1.5M)

note:

When most people

PAGE 2



MAY 2023 ASSOCIATION NEWSLETTER

Proper Data Destruction

• Enterprise third-party data (Leaked customer data/Credit card processing; varies SEC regulated)

HIPAA violations constitute the largest bystatute liability regarding cybersecurity breaches. We strongly recommend a frank discussion with the business insurance agent on compliance standards if your organization falls under this envelope. We find education and FERPA standards slightly more lenient but not by much.

The compliance requirements for business cyber insurance seems to be the moving target currently.

These requirements

update every time a major data breach at the data center level happens. 2FA, whole disk encryp-

tion, endpoint security, and many other buzzwords pose unexpected risks for the business owner who signs off on insurance coverage that requires these things, but whose implementation allows the insurance provider too much wiggle room to deny claims.

We regularly consult with business owners under our managed services envelope to hedge against this kind of uncovered loss.

At Wenatchee Comput-

er, we offer certified data destruction services for medical, education, and Microsoft Enterprise computer equipment.

Also, as a community service, we perform a three-step data destruction process for nonprofits and most residential computers at our cost.

We will:

- wipe the drive
- encrypt the traces

• write over the drive with a non-OEM operating system

Wiping the drive removes most of the data. Encrypting the traces removes access to the built-in data recovery on the hard drives.

Installing a new operating system removes the decryption interface and replaces it with a new logic table that cannot see the original data structure.

We combine the three techniques above with either the return of the drive to the customer and/ or the physical smashing of the drive. This covers all the best practices for physical hardware security.

The best advice above all of this: find someone trusted whose doors open to the public so they can be accountable, especially when it comes to security.

Wenatchee Computer is, located at 1630 N. Wenatchee Ave. Suite #8 | 509-421-1448 www.WenatcheeComputer.com

What's Up Wenatchee?

Is a weekly livestream show hosted by local influencer, Nikki Darling. She speaks with community leaders, business owners, organizations and non-profits about issues that are relevant to the residents of our area. Interact live with the host and guests and have your voice heard every Friday between 12-2pm. For more information or to give to this community-supported podcast, visit wuw.supercast.com

May Schedule

Friday May 5th

Celebrating Cinco de Mayo and Revenge of the Fifth! GUESTS:

Mike Poirier, The Future Mayor of Wenatchee April Castle, Owner of Dooley Dogs

Friday May 12th GUESTS:

Two Rivers Medieval Faire

Friday May 19th

GUESTS:

Mayor Frank Kuntz - Discussing the Confluence Parkway Project

Friday May 26th

NO LIVE SHOW - Have a wonderful Memorial Day Weekend!

Listen/Watch archived episodes on Spotify.



Nikki Darling **Livestream Every** Friday 12-2pm Watch & Interact

FACEBOOK: ODARLINGPRODUCTIONS DUTUBL: OWHATSUPWENATCHEEFEDCAST

Need a Meeting Room?

As a valued BNCW member company, you're welcome to utilize the BNCW conference room if you require a place to meet with clients or prospective clients. The room will seat up to 16 people comfortably. Please contact Danielle Martin at (509) 421-0276 to make the necessary arrangements.

BNCW G UBNEAN











"LET'S TAKE IT TO THE LIMIT ONE MORE TIME." -Ricardo Tubbs



ing! MEMBER MESSENG North Central Washington "Driven to Promote and Protect Small Business"

MAY 2023 ASSOCIATION NEWSLETTER



Workplace Safety

Summer is Coming!

Summertime brings fun, vacations and celebrating in the great outdoors! For employers it also means managing high heat and wildfire season that can put employees at risk. Did you 100°F in Washington state, it is know that the Dept of L&I filed to update the Outdoor Heat Exposures rules on March 21, 2023?

Every employer that employs outdoor workers should be aware and update changes in a documented accident prevention plan for heat exposure – check out the changes and requirements.

Tips to prevent heat related illnesses

• Have shade available to block direct sunlight and help workers cool down during rest breaks and meals.

• Workers are at higher risk of heat-related illness if they are not acclimatized or used to the heat. Acclimatization takes 7–14 days to develop and can be

allow time for any workers to acclimatize.

• Allowing the body to rest is a critical prevention measure in high heat.

• When temperatures reach usually in the afternoon. Some employers move the start of a shift earlier to reduce work time at or above 100°F, a practice some agriculture employers already follow.

Do you have personnel on site with CPR training?

For general industry, Washington State L&I requires that first aid trained personnel (hyperlink) are available to provide quick and effective first aid in a workplace environment (with exception of being within a 5minute response zone of emergency workers).

For construction industry, a person on site is required to know CPR.







BNCW Members SAVE on your cell and health insurance costs! CALL 293-5840 TO LEARN HOW



PAGE 3



BNCW's CPR & First Aid Training

(509) 886-4114 Cell 670-2021

ORING, INC.

Pat Brown Lic# INDUSCI011L3

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Information You Can Rely On!

Let Kathy assist you with answers to your questions about: Group Employee Health & Benefit Plans, Individual Health Plans, WA Health Plan Exchange Plans, Group and Individual Life, Dental, Vision, Long Term Care, Disability and ALL Medicare Planning

Call Kathy Today - 509-884-5195. www.SmithsonInsuranceServices.com



Serving Chelan, Douglas and Okanogan counties for over 129 years!

NCW Media, Inc. is now an 8 year member supporting BNCW members.

To advertise your company/business call one of our Advertising Executives:

Ad Executive, Lindsay 509-860-7301 or email adexec1@ncwmedia.net Ad Executive, **Ruth** 509-682-2213 or email RuthK@lakechelanmirror.com or further questions call Ad director, Carol Forhan 509-548-5286 Carol@leavenworthecho.com

May 16, 2023 from 4:00 p.m. to 6:00 p.m.

Held at Building North Central Washington. 2201 N. Wenatchee Avenue, Wenatchee

Class size is limited to 16 people.

\$49/person, includes Continuing Ed credits and is good for new and recertification. Call BNCW at (509) 293-5840 to Register!

Were you aware that as an employer, unless you are able to get an injured employee to medical care within 3-4 minutes, you are required to have trained and equipped employees? This two-hour class will provide attendees with their certification.

Our instructor — George Templeton — puts on a great class that is enjoyable and informative, too.

Pre-registration Required. Seats are limited to 16 and fill-up quickly, so reserve your spots early! You may also register online at BuildingNCW.org.

MARKETING 101 **Marketing Works**

Submitted by Jennifer Bushong

Marketing should not be considered an expense, but one of the greatest investments in your business. An excellent product or service does not always transcend into immediate sales. After all, how can a business drive sales if no one knows about it?

Business owners, entrepreneurs, or new brand managers might spend thousands of hours and funds on developing an outstanding product yet fall short in investing in a strategic marketing campaign.

Marketing is more than just advertising. Good marketing is comprised of components of marketing such as re-



several components including insights, defining audiences, telling the story, and using the right mediums to share the message.

The amount a business should budget for marketing can vary depending on several factors, including target audiences, the size of the business, strategic goals, and resources in each market segment.

Many suggest that a small business should allocate about 8% of their gross revenue to marketing while larger businesses may spend over 20%. This percentage may not include hiring talented personnel or consultants to develop the campaign.

The marketing spend might include

search, surveys, focus groups, branding (or rebranding), public relations and outreach opportunities.

Identifying the business goals and objectives will help in the implementation process. All the facets need to work together to gather insight.

As Peter Drucker, world-renowned for management and business consulting once said, "the aim of marketing is to know and understand the customer so well that the product or service fits him or her and sells itself." The strategies should identify the need and help tell the consumer why the product or services is in their best interest.

There are many ways to reach the audiences in today's media mix. Whether it is digital or traditional media, the content should work well together and be consistent with the message. Reminder, digital media is any form of media created and distributed to consumers using digital technologies. This includes text, audio, or video. The business website is only one example of digital. All tactics should drive customers to a business website or point of sale or physical location.

Traditional media refers to print, billboards, television, and radio. Rather than just focusing on the tactics, identify which mediums will work best to tell the story and reach the right consumer at the right time. The message should remain the same but can be used slightly differently.

The personalized approach will help generate more engagement, and ultimately more sales. If you have a new



Jennifer Bushong

product, service, or well-established business, good marketing will drive sales.

Marketing is a business cornerstone. Develop your marketing plan within your business plan starting from day one and watch your investment rise.

Jennifer Bushong, MA is the owner of JBe Marketing Group, LLC., a full-service marketing and communications firm in Washington State. Bushong earned a Master of Arts in Journalism with a concentration in public relations from Kent State University and graduated cum laude with a communication degree from the University of Washington. To connect, email jennifer@jbemarketinggroup.com or visit www.jbe-marketing.com.

Smiley launches nonprofit Rescuing the American Dream



Submitted by Stephen Lawson, **Rescuing the American Dream**

ARLINGTON _ On Wednesday April 18, Tiffany Smiley – nurse, veterans' advocate and former U.S. Senate candidate who ran a competitive campaign in deep blue Washington last election cycle - launched Rescuing the American Dream, a 501(c)(4) dedicated to developing, promoting, and effectively communicating solutions that will directly help American workers and their families.

"It's clear that Washington D.C. isn't working for working Americans, and there is a massive disconnect between what is being discussed inside the beltway and what is affecting the lives of everyday Americans," said Rescuing the American Dream Chairman Tiffany Smiley. "We're going to talk directly to Americans - especially those most hurting in the Middle Class – about their fears, hopes and beliefs. That way, we can develop policy solutions based on their real life concerns and communicate them in a way that is relatable and understandable. This is the way forward - this is the pathway to rescue the American

Dream and preserve it for generations to come, and that's exactly what we plan on working to achieve."

Rescuing the American Dream conducted a unique, expansive survey of 2,000 registered voters across the country, and asked open ended questions directly to voters about their fears, hopes, and beliefs-and the results were eye opening.

 Americans still believe our country is the best in the world - and want to keep it that way. A vast majority of voters - 71 percent - believe that the United States currently is the best country in the world. What's more-a whopping 81 percent of voters believe it is important that America remains the best country in the world.

• However, they also overwhelmingly believe we're headed in the wrong direction. 70 percent of all voters believe our country is headed in the wrong direction, clearly demonstrating that there is a major disconnect between Washington D.C. and the rest of America. • Big government and a wildly unstable economy are primarily to blame. Voters overwhelmingly stated that the government was the biggest reason the country is on the wrong track at 34 percent - followed by the economy at 24 percent. This clearly shows that policies in Washington D.C. are failing – and 40-year high inflation and an unstable economic climate are the main drivers of Americans'

pessimistic outlook.

· Voters indicated lowering costs on essential goods, making healthcare more affordable, and reducing taxes are the top three policy solutions that could benefit them. 47 percent identified lowering essential costs as their top policy solution – followed by lowering healthcare costs at 34 percent and lowering taxes at 29 percent. While families are struggling to afford groceries, fill up their gas tanks and buy essential goods, the data also shows that the healthcare system is unaffordable and unattainable for too many in our country. Addressing these issues would benefit the health and wellbeing of countless Americans across the country.

• Education remains a top priority for American families. When it comes to education, there is a strong cans believe that getting a vocational education with job skills and training is a better way to get ahead in the current job market-with only 16 percent of those surveyed who prefer a traditional college degree.

Methodology: The national survey was conducted by McLaughlin & Associates from March 29th - April 3rd, 2023 with a sample size of 2,000 registered voters. The survey has a margin of error of +/- 2.2% for all registered voters nationwide and +/-2.6% for the middle class. To read the full national survey memo, visit rescuingtheamericandream.org. Rescuing the American Dream will compare how Americans and Washington D.C. view these challenges, connect real-life experts with the policymakers who aim to disrupt it, and fight for solutions that will benefit everyday Americans.

About Rescuing the American Dream: Tiffany Smiley serves as Chairman of Rescuing the American Dream. This past election cycle, Tiffany sought public service for the people of Washington state in the United States Senate. Throughout the campaign, she was a tireless advocate for policies that would expand economic opportunity for American workers and their families. After a grueling campaign last November, Tiffany knew that there was still an opportunity to stand up, do what is right, and fight for meaningful policy solutions that

benefit working class Americans - leading her to launch Rescuing the American Dream.

Blaise Hazelwood serves as Executive Director of Rescuing the American Dream. Blaise founded Grassroots Targeting in 2005, and has helped elect 16 Governors, 26 Senators, and over 95 Congressmen. Blaise previously served as Executive Director of America Next, a Section 501(c)(4) dedicated to winning the war of ideas, from 2015-2018. She is best known for revolutionizing Get Out the Vote efforts by developing and implementing the 72-Hour Program. She brought the national voter file online for the first time with Voter Vault and spearheaded Team Leader, an interactive national volunteer database.



desire to address school safety and protect our children when they are in the classroom. 58 percent of voters say making schools safe from violence is the most important educational issue, while 47 percent say it's keeping politics out of the classroom. It's clear voters want us to prioritize school safety and get back to focusing on reading, writing, and arithmetic - all necessary skills that will help them attain success in the future. · And a vast majority of Americans believe in the value of a non-traditional education. A whopping 72 percent of Ameri-



Detectives make arrest in

local drug ring targeting youth

Submitted by Columbia **River Drug Task Force**

In 2022, the Columbia River Drug Task Force began receiving and collecting information from School Resource Officers and other sources of adult drug dealers providing a variety of drugs to juvenile students in the Wenatchee and Leavenworth areas.

The drugs that were being given and sold included marijuana, marijuana infused items, nicotine, alcohol, molly, and

fentanyl. There was also an overdose possibly associated with these adult dealers. With all of this information, the CRDTF made it a priority to identify, disrupt, and arrest these dealers.

> During the investigation, one of the suspected dealers was identified as a Blake Wallace, a 22-yearold Wenatchee resident who has gang affiliations and is known by CRDTF.

> Detectives discovered Wallace was using social media to advertise he was Wenatchee's "Plug" for puff bars, nicotine/marijuana infused cartridges, and marijuana.

> Detectives continued to follow up on leads and eventually were able to

SUBMITTED PHOTO

Suspect Blake Wallace

develop probable cause to arrest Wallace after observing him buying THC infused products and delivering them to juveniles for a profit.

Detectives arrested Wallace without incident on April 12. The CRDTF would like families in the Wenatchee Valley to take notice as there are individuals who are targeting our youth for drug sales over social media. The investigation is still on going.

Real Estate

Page 14 WENATCHEE BUSINESS JOURNAL / NCWBUSINESS.COM MA										(2023	
τορ ρ	ROPERTIES	CHE	LAN COU	NTY -	- M/	ARO	СН	20	23		
Buyer	Seller	Sale Price	Street	City	Legal acreage	Year Built	Living Area	Bed- rooms	Bath- rooms	Pool	Fire- place
ANDERSON RANDY & VALERIE	PEEBLES HEROLD E	\$1,850,000	219 CRYSTAL DR	CHELAN	0.32	2011	4111		4	N	Y
CHAVARRIA HERNANDEZ ROGELIO & GOMEZ VARGAS VERONICA	VIALL RICHARD & TIFFANY	\$1,267,500	1918 BROADVIEW	WENATCHEE	0.58	1991	4280	5	3.5	N	Y
CITY OF WENATCHEE	JIMMY AND PAULA PROPERTIES LLC	\$1,200,000	3420 US HWY 97A	WENATCHEE	7.06	1970	4256			N	N
GILLIS GLADYS T & KEIM JULIE K	MOFFAT WILLIAM F & NANCY A	\$1,177,000	2420 SALAL DR	LAKE WENATCHEE	1.86	1980	1160	3	2	N	Y
MEADOWS SARAH A & CURRAN ANGELA K	GOGAL JOSEPH A	\$980,000	1133 COMMERCIAL ST	LEAVENWORTH	0.19	2008	1416	4	3	N	Y
TIBERIO ARMAND W & DANIELLE M	HALL LORI K	\$960,000	16795 MULE TAIL FLATS RD	PLAIN	1.95	1978	1198	2	2	N	N
CISNERO ANGEL J & ANAYA MARCELA	ANTONIOS LANDSCAPING & ROCK WALLS INC	\$895,000	274 SUMMER BREEZE RD	MANSON	0.24	0	0			N	N
PERKINS CHAD J & ROCHELLE A	LEISING KEITH T ETAL	\$845,000	60 S LAKESHORE RD	CHELAN	1.76	0	1204			N	N
12184 ALLEN ROAD LLC	BEIDLER KURT & CHEN FANG	\$802,000	12184 ALLEN RD	PLAIN	3.48	1972	2616	3	3.5	N	Y
HANSEN LIVING TRUST	JOHNSON ROLFE W	\$769,000	21722 PALOMINO RD	PLAIN	0.32	1984	1370	3	3	N	Y
JACKSON TRENT E & PASKALITSA	MAIN ELAINE	\$740,000	13011 BAYNE RD	LEAVENWORTH	6.75	1978	1768	4	1.5	N	Y
NICHOALDS RONALD & LISA	RUPERT WILLIAM G & AURETA M	\$700,000	6541 FOREST RIDGE DR	WENATCHEE	0.45	1999	1997	2	2	N	N
Copeland Heidi M & David A	BERGESON DARIN J & KERI B	\$695,000	2318 W HIGH ST	CHELAN	0.15	2007	2140	3	2.5	N	N
GULLICKSON ERIC F & ANNA D	NELSON DAREN & CHRISTINA	\$689,000	416 4TH ST	WENATCHEE	0.1	1976	2432			N	N
ZAVALA ARTURO & NELSON MOLLY K	K & L HOMES LLC	\$670,000	1107 SUNNY BROOKE LN	CHELAN	0.18	2022	2149		2.5	N	Y
SALMON SCOTT D & JILL R	SALMON DAVID	\$669,135	17105 RIVER RD	PLAIN	0.45	2009	1820	3	3	N	Y
FULTON NATHAN & ERIN	CLENIN KENNETH L & LYNN M	\$665,000	100 LAKE CHELAN SHORES DR	CHELAN	0	0	884			N	N
BUSTILLOS LIZETTE P	AIRWAY EXCAVATION & CONSTRUCTION LLC	\$660,000	2854 ARIZONA BLVD	MALAGA	0.28	2022	2152	4	3	N	N
CONNER JON M & TRACEY	EDISON RICHARD & ANA A	\$650,000	7799 NAHAHUM CANYON RD	CASHMERE	5.01	1986	2378	3	3	N	N
WARD ELLIOT & STEPHANIE	SMITH GREER & JANA	\$650,000	93 DRIFTWOOD LN	CHELAN	0.29	0	0			N	N
HONEYSETT KATHY JO	COOK JORDAN & MEREDITH	\$639,000	220 MARGAUX LOOP	MALAGA	0.37	2022	2352	4	2.5	N	N
COURTNEY REED T	COURTNEY PEGGY A	\$635,600	23660 US HWY 97A	CHELAN	5	1970	1036	2	1	N	N
COONEY MARK ETAL	PEART BROOKE	\$635,000	931 BRYAN ST	WENATCHEE	0.21	1949	1504	4	3	N	Y
REBECCA & CHAD KEATING FAMILY TRT	HEWLETT FAMILY TRT	\$635,000	573 CIRCLE ST	WENATCHEE	0.24	2016	2167	3	2	N	Y
Malhotra Pawan & Espinoza Anatasia m	LATTIMER CARL F	\$614,000	405 LARS LN	WENATCHEE	0.25	2005	2212	3	2	N	N
RIMBEY KELLY & CHRISTOPHER M	GRAY TRALYNN	\$609,900	222 AUSTIN AVE	WENATCHEE	1.11	1993	1698	3	2.5	N	Y
MENDOZA TOVAR ROBERTO & GARCIA SANCHEZ CARMEN	HULL BRETT	\$584,500	200 STONEYBROOK LN	WENATCHEE	0.38	1992	1923	3	2.5	N	N
Faull steven D & Anita R	PEER PAMELA J & DEAN O ETAL	\$580,100	1707 BRANDI TER	WENATCHEE	0.19	2002	1992	3	2	N	Y
LEXANDER RONALD & HEATHER	RUSSELL DOUGLAS G	\$580,000	4325 HAMLIN RD	MALAGA	5.01	2021	1050	1	2	N	N
Rupert William G & Aureta M	GIBSON SHANE W & AMBER L	\$545,000	24 EMMA DR	WENATCHEE	0.14	2021	1745	3	1.75	N	Y
/olz michael e & elizabeth a	CHATEAU CHELAN LLC	\$530,000	808 W MANSON RD	CHELAN	0	0	1085			N	N
ARD BURTON	PRICE JOYCE J	\$520,000	250 PARK AVE	LEAVENWORTH	0.08	2002	1280	3	2.5	N	N
CLINE KRISTIN M	LANDON CLAUDIA M	\$515,000	2617 LARCH DR	LAKE WENATCHEE	0.95	1978	1400	2	2	N	N

CHELAN VALLEY HOUSING TRUST	ONE PARTICULAR HARBOUR LLC	\$500,000	141 E NIXON AVE	CHELAN	0.19	1925	1126	4	1	N	N
TIPTON JERRI L & TIMOTHY G	NICHOLS ANNA	\$499,500	1804 MULBERRY LN	WENATCHEE	0.12	2018	1730	3	2.5	N	Y
STEPHENS RICHARD J & DIANA L	DRAGOO NICOLE & JEREMY	\$499,000	2220 W WOODIN AVE	CHELAN	0.72	0	1209			N	N
WAGGONER JAMES B & ANGELA M	Dormaier Marilyn G	\$490,000	205 CEDAR ST	CASHMERE	0.36	1950	1602	3	1	Y	Y
AMEZCUA ELEAZAR G	KENNY RICK	\$490,000	721 KRIEWALD CT	WENATCHEE	0.17	1989	1686	3	2.25	N	Y
5 SOUTH WENATCHEE LLC ETAL	CHIN JOHN G & MEEMEE S AW-CHIN	\$475,000	5 S WENATCHEE AVE	WENATCHEE	0.28	1920	6000			N	N
BAKER ZACHARY J & MEGAN	ELROD KRISTEN E & KENNEDY JAMES M	\$475,000	807 KRISTI CT	WENATCHEE	0.14	1986	1746	4	2.5	N	N
SMITH KAMEON A	LANE DAVID E & DONNA J ANDERSON	\$475,000	211 PATON ST	CASHMERE	0.17	1942	1114	3	2	N	Y
SCHOTT ROBERT D & BEAN SCOTT A	SPEIRS WALTER G	\$472,500	1612 ALDERWOOD DR	WENATCHEE	0.18	1992	1604	3	2.5	N	Y
TALBOT MARSHALL K	FREDERICK-GARDNER KAREN	\$455,000	1314 RED APPLE RD	WENATCHEE	0.22	1963	1131	4	1.75	N	Y
CHERRY OAK LLC	GIX ROBERT D	\$450,000	UNASSIGNED	PESHASTIN	8	0	0			N	N

Buyer	Seller	Sale Price	Street	City	Legal acreage	Year Built	Living Area	Bed- rooms	Bath- rooms	Pool	Fire- place
MAXEY CLINT J	LINAM DARRIN W & THERESA L	\$450,000	3830 JIM SMITH RD	WENATCHEE	1.46	0	0			N	N
HANSEN SCOTT N & SABRINA D	ANDERSEN FAMILY REV LIVTRT	\$445,000	1901 SPRINGWATER AVE	WENATCHEE	0.33	1958	1676	3	2	N	Y
SKREDSVIG BENJAMIN R & ANDREA	WHITE DARRYL & HOPE	\$440,000	1545 ANGELA ST	WENATCHEE	0.17	1997	1219	3	2	N	Y
HALL TREVOR A & TERESA J	GIBBONS ROGER N & PIERIDES MARIA	\$440,000	322 W WOODIN AVE	CHELAN	0	0	622			N	N
SHIRLEY TRUST	NEWCOMB IDA	\$439,950	196 PERSHING CIR	WENATCHEE	0.09	2020	1352	2	2	N	Y
STACY CARL F JR & JALEANE M	SAGE HOMES LLC	\$430,000	168 EMMA DR	WENATCHEE	0.14	2022	1894	3	2	N	Y
OCHS KAYLIN & CAMPBELL LUKE	FAIRCHILD EUGENE D	\$420,000	1504 MEDINA PL	WENATCHEE	0.19	1984	1477	3	2	N	Y
HERNANDEZ SAUL & ROSA	LINDSEY LYNN D & ZORNES LILA J	\$420,000	166 AMBROSIA LN	MALAGA	0.3	2013	1330	3	2	N	N
PRICE IV JOHN BENSON ETAL	WHITING NIKKI J & JEFFREY	\$415,000	1507 4TH ST	WENATCHEE	0.16	1990	1627	3	2	N	Y
CHYNOWETH ANTHONY	BRITTAIN MICHAEL R	\$415,000	510 KITTITAS ST	WENATCHEE	0.09	1928	944	2	1	N	Y
SPANJER JASON J	RODRIGUEZ ALVARO A	\$410,000	510 FAIRFIELD LN	WENATCHEE	0.14	1993	977	3	2	N	N
KAMMERS TODD L & LYNDA S	SHOEMAKER MICHAEL S	\$405,000	1332 9TH ST	WENATCHEE	0.13	1994	1064	3	2	N	N
BAUTISTA REYNOSO JENE K & REYNOSO JAUREGUI MARIO	FERREE GEORGE S & DENISE M	\$405,000	2377 JEFFREY CT	WENATCHEE	0.22	1993	892	2	2	N	Y
COLPITTS SANYA	KAYSER JEFFREY M & KIERSTEN	\$395,000	1910 NORTHWOOD RD	WENATCHEE	0.12	2002	1544	3	2.5	N	N
LIBBY DUNCAN J & ROCHELLE B	CARLSON DIANE R	\$384,500	2141 ROPER LN	WENATCHEE	0.05	2014	1422	3	2.5	N	N
BROWN VICKY A	SAGE HOMES LLC	\$384,500	194 EMMA DR	WENATCHEE	0.14	2022	1713	3	2	N	Y
AGARWAL SAHIL & HAYLEY	SAGE HOMES LLC	\$384,500	246 EMMA DR	WENATCHEE	0.25	2022	1680	3	2	N	Y
THOMAS VIRGINIA G	RUBY MC LACHLAN RVC TRUST	\$384,200	20795 KAHLER DR	LAKE WENATCHEE	0	0	1266			N	N
TUDOR ERIN & DESMARAIS CYRUS	RODRIGUEZ YESENIA M	\$380,000	220 PEARL ST	WENATCHEE	0.14	1953	1334	4	1	N	Y
DOORNENBAL LUKE M & REALME NICOLE B	DALBECK ERIC & ABBY	\$380,000	1912 LINVILLE DR	WENATCHEE	0.3	1966	1528	3	2	N	Y
CORNING & SONS LLC	Corning Jonathan E	\$380,000	60 RYAN LN	WENATCHEE	0.66	1930	2928	6	5	N	Y
GARNICA JAVIER & PEREZ ROXANNE	WIRTH STEPHEN W & AMY A SILVERNAIL WIRTH	\$380,000	402 METHOW ST	WENATCHEE	0.15	1920	1313	2	1.5	N	N
MC MAHON DWAYNE A & DEBORAH M	DINTER VIRGINIA M	\$376,500	729 GELLATLY ST	WENATCHEE	0.17	1955	1160	2	2	N	Y
AUCLAIR DARYL J & COYLE KERRI H	MARITA PROPERTIES LLC	\$370,000	131 LORETTA LN	CHELAN	0.36	0	0			N	N
GEIGER JONATHAN & DIANA T	REYNOLDS JAMES & ELIZABETH DE MARCO	\$365,500	15 N CLEVELAND AVE	WENATCHEE	0.1	1910	1042	3	2	N	N
CAUDILL STEPHEN M & COHEN JENNIFER L	PROPERTY SOLUTIONS NNW LLC	\$365,000	724 WALKER AVE	WENATCHEE	0.17	1916	1148	3	1	N	N
MCLEAN PATRICK	WALLACE JAMES W JR	\$360,000	40 E HAWLEY ST	WENATCHEE	0.5	1946	2100	3	2	N	Y
MORALES MARIO L & VEGA ROSAS JENNIFER	SAGE HOMES LLC	\$352,500	34 STELLAR LN	WENATCHEE	0.17	2021	1657	3	2	N	Y

TOP PROPERTIES DOUGLAS CO. MARCH 2023RESIDENTIALSale
PriceAddressTotal
AcresYear
BuiltResidential AreaBasement
AreaBedr.Bathr.Garage
Area\$600,0003270 1ST ST SE0.52017159232528\$415,0002494 5TH ST NE0.321994199232

\$600,000	3270 1ST ST SE	0.5	2017	1592		3	2	528
\$415,000	2494 5TH ST NE	0.32	1994	1992		3	2	
\$485,000	1715 7TH ST NE	0.22	1973	1346	1300	3	2.5	280
\$285,900	2259 SE SAGE BROOK RD	0.11		0				
\$313,800	2263 SE SAGE BROOKE RD	0.11		0				
\$519,000	1494 EASTMONT AVE #39	0	2005	1973		2	2.5	460
\$961,000	2448 NEIGHBOR PL NE	0.25	2022	2623		4	3	650
\$340,000	987 GRANT RD	0.19	1970	1296		3	1	
\$710,000	2637 AFTON PL	0.36	1992	1844	1284	5	3.5	576
\$448,000	1610 N BAKER AVE	0.22	1957	1773	1443	3	2	456
\$515,000	1710 S BLANCHARD LOOP	0.19	2014	2166		3	2	462
\$370,000	4060 BLUECREST DR	0.38	1998	1782		3	2	
\$749,000	2466 BERKLEY LOOP	0.21	2021	2028	2028	4	3.5	884
\$279,900	2212 SE MARLETTE RD	0.11	2022	1376		3	2	484
\$450,000	653 S LAWLER AVE	0.18	2004	1296	1170	3	3	572
\$382,000	1451 DENNY PL	0.13	2018	1276		3	2	441
\$449,000	39 S MILLBROOK LOOP	0.19	2021	1440		3	2	460
\$370,000	1142 CHERRY CIR	0.16	1982	1138	1100	6	1.5	
\$625,000	70 EDGEWATER DR	1.76		3348		3	2	
\$673,550	819 N NEWPORT LOOP	0.25	2021	1956		4	2	732
\$615,000	1021 JACKIE LN	0.28	1965	1390	1296	5	3	432
\$330,000	510 11TH ST NE	0.35	1953	1020	1020	2	2	
\$695,000	1748 S BLANCHARD LOOP	0.19	2016	2854		4	3	589
\$520,000	711 14TH ST NE	0.21	1976	1540	1344	3	2.75	572
\$510,000	2329 VEEDOL DR	0.23	2001	1684		3	2	440

TOP PROPERTIES DOUGLAS CO. MARCH 2023 COMMERCIAL

Seller	Buyer	Sale Price	Street	Acres
SNEDDON Investments LLC	303-312 NINTH ST Holdings LLC	\$450,000	335 COLORADO PARK PL	0.79
STATE OF WASHINGTON	ROURKE, MICHAEL R & Rosalee J	\$49,600		0.96

TOP PROPERTIES DOUGLAS CO. MARCH 2023 FARM

Seller	Buyer	Sale Price	Street	Total Acres
SL 40 RANCH LLC	HALE &, DARREL L & AUBREY K	\$2,100,000	628	
LINDELL, MARK D & SHERYL N	PENNINGTON BROTHERS Properties LLC	\$1,100,000	11	
SHRABLE ESTATE, Lowellyn e	PIECHALSKI, CHLOE M & MICHAEL SWEZEY	\$195,000	4.94	
W&S MILLER FAMILY Farm LLC	JORGENSEN &, OWEN & Elizabeth a	\$80,000	156.2	
DALING, SHIRLEY	JORDAN, HEATH R & MORGAN S	\$72,525	245.5	
GLESSNER, PAULA LOUISE	GLESSNER, WESLEY & Charolette	\$40,000	78	
SCHMIDT FAMILY TRUST	SCHMIDT, BRIAN P & MIKIA M	\$2,800	96.5	

REDUCE REUSE RECYCLE



Submitted by Washington Retail Association

POLICY

Legislative Update

Tuesday, April 4, was Fiscal Committee Cutoff, the last day to read in opposite house committee reports from House fiscal committees and Senate Ways & Means and Transportation committees. Just 18 days would remain for the 2023 Legislative session, assuming it finished up on schedule. The WR government affairs team continued to work diligently on several bills of great importance to our members.

HB-1155 Health Data Privacy

House Bill 1155, which relates to health data privacy, continues to be a challenging bill for retailers this session. The bill seeks to protect sensitive healthcare data not currently covered by the federal HIPAA Law (Health Insurance Portability and Accountability Act). As presently written, the legislation is very broad and would unintentionally include many non-sensitive healthcare products and services, such as numerous over-the-counter medications, vitamins, health foods, health-related clothing, devices, and tools. WR supports consumers having access to and control of their personal data. However, as currently drafted, this bill will be problematic for retailers to know what is and isn't covered - leaving them exposed to unwarranted lawsuits and legal action.

SB-5352 Concerning vehicular pursuits

Senate Bill 5352 addresses the 2021 legislation HB-1054, which increased the criteria for police pursuits from reasonable suspicion to probable cause that an individual has committed specific crimes before initiating a chase. SB-5352 would allow law enforcement officers to begin a pursuit if they reasonably suspect that an individual in the fleeing vehicle has committed or is currently committing a violent crime, sex offense, vehicular assault, domestic violence, escape, or driving under the influence. The bill also includes amendments that require additional training for law enforcement officers and mandates better communication with local authorities during pursuits to protect bystanders. The bill does not cover retail theft. The bill has made it out of committee and has become significantly watered down, excluding property crimes. If the bill gets further weakened, law enforcement will likely oppose the bill. It remains unclear whether the bill will make it out of the House. WR supports changes to the bill to include property crimes which continue to plague retailers across the state.



exempt from duties, was increased from \$200 to \$800. This change has greatly benefited businesses, particularly small and medium-sized enterprises (SMEs), by allowing them to access top-quality products at the lowest possible cost to fulfill their customers' needs. This is especially vital for small manufacturers who import components for assembly processes, as they can create products that are then sold domestically or exported. Small retail businesses also benefit from this policy, as they can import high-quality products at low prices for sale in-store or online.

Besides being exempt from tariffs, importers enjoy additional savings due to the simplified border entry process for de minimis shipments. This process eliminates the need for brokerage services and their associated costs.

The House Ways and Means Trade Subcommittee chairman's bill, the Import Security and Fairness Act, has inspired a coalition of opponents, including the U.S. Chamber of Commerce, the Express Association of America, National Retail Federation, and others. The coalition is working to preserve the U.S. de minimis statute.

Avoiding legal risks and costs for warehouse employers and operators

Warehouse operations are critical to businesses and consumers, and warehouse employers are committed to safe and healthy workplaces for their employees.

SHB-1762 imposes overlapping warehouse requirements to ensure safe working conditions and provide employee meals and rest breaks. These requirements are already actively enforced by the Department of Labor and Industries. SHB-1762 does not add new protections for employees' safety, meal, and rest breaks, and only adds new opportunities for third-party lawsuits against warehouse employers. Please reach out to your State Senator and urge opposition to SHB-1762.

ECONOMY

Inflation remains the top concern for 54% of small business owners, marking the fifth consecutive quarter it has topped the list of challenges. Other issues such as revenue, supply chain disruptions, and rising interest rates are considered secondarv concerns.

Washington Retail Report

Long-term perceptions of access to capital have significantly declined, with 49% of small business owners now reporting their current access to capital or loans is good, compared to 54% in Q2 2022 and 67% in Q2 2017.

Although most small businesses see the value in offering health insurance coverage, they often find selecting the right options to be a time-consuming task. A significant majority (89%) of small businesses believe offering employee healthcare is the right thing to do, and 85% agree it helps attract and retain employees. However, 65% find navigating healthcare options for their business to be a burdensome process.

Walmart has a path of opportunity for everyone

Walmart is committed to providing opportunities for individuals at every stage of their careers, with a focus on skills, experiences, and attributes acquired through various means, such as on-the-job experience, military and volunteer service, or education. The company offers a wide range of roles and benefits that enable individuals to reach their potential and pursue purpose-driven careers.

High school students can benefit from part-time roles at Walmart, gaining valuable skills for their future careers. In the United States, approximately 75% of Walmart's salaried store, club, and supply chain management employees began in hourly positions.

College students can gain retail experience through Walmart's expanding Home Office internship program. This program exposes interns to various career areas, such as supply chain, finance, tech, merchandise, and HR. The aim is for most interns to transition to full-time roles at Walmart upon graduation.

and increased awareness of sustainable shopping habits. The trend is set to continue, with ThredUp predicting that the secondhand industry will double to \$351 billion in global sales by 2027.

ThredUp's co-founder and CEO, James Reinhart, believes that resale is not a passing trend but an increasingly crucial part of brands' sustainability agenda. He said that it is no longer a question of whether brands will be involved in resale, but rather how. By getting behind the continued use of their existing products through resale, fashion companies can reduce their greenhouse gas emissions, water usage, and plastic footprints, while also securing an additional revenue stream.

The rise of secondhand and other recycle business models has been primarily driven by younger generations, particularly Gen Z. According to a survey by GlobalData, 83% of Gen Z respondents said they had already shopped secondhand for clothes or were open to it.

For instance, Shein, a Chinese retailer that has helped supercharge the fast fashion model, launched its Shein Exchange site last year. In March, H&M announced it was launching an online resale platform with ThredUp, stating in recent annual reports that it expects climateaware consumers to prefer more sustainable products in the future.

The potential shift in consumer preferences could be a big hit to future sales or, quite possibly, an opportunity. Whether the rise of secondhand and other circular business models will lead to a reduction in the production of new items or in consumer demand for new goods remains to be seen.

SAFETY

Cultivating relationships is key to safe workplaces

According to a study by Intertek Alchemy, 66% of businesses report that employees fail to follow their safety program while working, and 59% say they don't have enough time to develop a plan. In other words, the most significant challenges with workplace safety training are time and planning follow-through.

Motivating workers to achieve maximum productivity safely is the crucial duty of management in any organization.

The Alchemy study shows that 75% of company leaders believe that boosting compliance with company safety programs would lead to a corresponding increase in productivity.

The development of a workplace's culture is primarily driven by management. Every day, company leaders send a message to their workers regarding their commitment to safety or lack thereof. Therefore, management must communicate to the workers that safety is a top priority.

Legislature advances budgets

WR is advocating for - and encouraging the legislature to include - funding for the Organized Retail Crime Task Force. The Governor and Senate have each included \$2.2 million to bolster the task force with essential staff. The House has recommended \$1.1 million. WR and its members support the higher Senate-proposed amount of \$2.2 million and have urged policy makers to include full funding in the final budget.

De minimis benefits crucial for small and medium enterprises

In 2016, the U.S. de minimis threshold, which is the value below which imports are

Small Business Index declines amid weaker economic outlook

According to the latest MetLife & U.S. Chamber of Commerce Small Business Index, small businesses' concerns about inflation remain at record levels, and their view of the economy has weakened slightly. Despite this, the majority of small business owners continue to feel optimistic about their business health and cash flow.

Small business owners seem to be in a wait-and-see mode, with day-to-day operations and future expectations largely unchanged compared to the previous two quarters. The Index score for this quarter is 60.0, a slight drop from the previous quarter's score of 62.1, mainly due to a more pessimistic view of the national economy. The Index score is now closer to early 2021 levels and slightly lower than its post-pandemic peak of 66.8 in Q2 2022.

The company's new pilot program, College2Career, provides recent college graduates and current students nearing graduation with the opportunity to launch their careers by helping to manage a Walmart store. Participants receive comprehensive training, hands-on experience, and mentorship from company leaders. Top performers are offered the new management position of emerging coach, with a starting wage of at least \$65,000 a year.

Secondhand industry booms

The secondhand industry is on the rise, with global sales reaching \$177 billion in 2022, a 28% increase from the previous year, according to a report from online thrift marketplace ThredUp Inc.

Factors attributed to the growth include surging inflation, the development of curated secondhand offerings by retailers,

By fostering a strong connection between workers and management - and investing time and effort to make safety relatable to everyone - management can reap significant benefits.

When employees feel their employers value their safety and team participation, it builds trust in the organization. When workers and management trust each other:

- Productivity increases
- · Suggestions for improvements and changes are made
- Workplace injuries occur less frequently and with less severity
- Employee turnover is reduced Maintaining a healthy relationship between staff and management is essential for the overall health of any company.



Health Care Authority named a Healthy People 2030 Champion

Submitted by WSHCA

HCA is the first Washington State government agency to earn the distinction.

OLYMPIA – The Washington State Health Care Authority has been recognized as a Healthy People 2030 Champion by the Office of Disease Prevention and Health Promotion (ODPHP) of the U.S. Department of Health and Human Services.

HCA is one of only three organizations in Washington State – and the only government entity in Washington – to have earned this designation. As a Healthy People 2030 Champion, HCA has demonstrated a commitment to helping create a society in which all people can achieve their full potential for health and well-being across their lifespan.

HCA joins a growing network of organizations partnering with ODPHP to improve health and well-being at the local, state, and tribal level.

"HCA is incredibly proud to be named a Healthy People 2030 Champion by ODPHP. This designation is a testament to our com-



mitment to improving the health and well-being of all Washington residents," said Dr. Judy Zerzan-Thul, Chief Medical Officer at HCA. "We believe in a healthier Washington and are excited to partner with ODPHP and other organizations in this important work."

HCA addresses disease prevention and health promotion in all its work, including:

• Diabetes prevention programs in our public employees and school employees benefits programs; • Community Prevention and Wellness Initiative, a coalition that provides substance abuse prevention services and strategies to local communities.

• Well-child visits for adolescents in our Apple Health (Medicaid) program.

• Advancing health equity through Washington State's Pro-Equity Anti-Racism Plan and Playbook;

• First Steps maternity and infant care services for Apple Health clients.

• Supportive housing and supported employment through Foundational Community Supports.

Healthy People 2030 is the fifth iteration of the Healthy People initiative, which sets 10-year national objectives to improve health and well-being nationwide.

Healthy People 2030 Champions are public and private organizations that work to help achieve Healthy People objectives. They receive official support and recognition from ODPHP.

"ODPHP is thrilled to recog-

nize HCA for its work to support the Healthy People 2030 vision," said Rear Admiral Paul Reed, MD, ODPHP director.

"Only by collaborating with partners nationwide can we achieve Healthy People 2030's overarching goals and objectives."

ODDPHP Office of Disease Prevention and Health Promotion

About the Office of Disease Prevention and Health Promotion (ODPHP):

ODPHP plays a vital role in keeping the nation healthy through Healthy People 2030, the Dietary Guidelines for Americans, the Physical Activity Guidelines for Americans, the President's Council on Sports, Fitness & Nutrition, and other programs, services, and education activities. ODPHP is part of the Office of the Assistant Secretary for Health (OASH) within the U.S. Department of Health and Human Services. To learn more about ODPHP, visit health.gov or follow @HealthGov on Twitter.

DOH launches new opioid and drug overdose dashboard

Data aims to help communities reduce overdose deaths

Submitted by WSDOH

OLYMPIA - The Washington State Department of Health (DOH) recently launched an updated Opioid and Drug Overdose Data dashboard that includes county level data on hospitalizations and deaths due to overdose of opioids and other drugs. The new dashboard presents information in an easier-to-understand format, making data more accessible, and thus actionable, to the public.

ing death certificates and hospital discharge information and can be used to examine opioid morbidity and mortality due to drug overdose to help raise awareness of the opioid epidemic in Washington state.

"Drug overdose, particularly from opioids such as fentanyl, is a serious public health crisis in our country and in our state. Between 2007 and 2021, more than 17,500 Washington residents died from a drug overdose. Sixty-eight percent of those deaths involved an opioid, with the annual number nearly doubling since 2019," said Tao Sheng Kwan-Gett, MD, MPH. "It is our hope that community members and organizations across the state will use this data to understand who in their communities are most affected by opioids, and to advocate for treatment and services."

Like all publicly available DOH data, the dashboard suppresses small numbers to avoid sharing personal health information. Information on how to prevent and respond to drug overdoses can be found on the DOH website. The DOH website is your source for a healthy dose of information. Find us on Facebook and follow us on Twitter. Sign up for the DOH blog, Public Health Connection.

COVID-19 exposure notification app WA Notify to end May 11

Submitted by WA DOH

OLYMPIA – WA Notify, the state's successful, lifesaving COVID-19 exposure notification app, is scheduled to sunset May 11 in tandem with the end of the Public Health Emergency.

The smartphone application utilizes privacy-preserving Bluetooth technology to anonymously alert users they may have been exposed to someone who recently tested positive for COVID-19.

Since its launch in Nov. 2020, approximately 235,000 participants confirmed a positive test result in WA Notify, generating more than 2.5 million anonymous exposure notifications, preventing tens of thousands of COVID-19 cases, and saving lives.

Washington was one of the first states to implement exposure notification technol-



high levels of vaccination, combined with widespread population immunity and available treatments, have significantly reduced the risk of severe illness, hospitalization, or death from COVID-19.

These factors have also contributed to the reduced need for the WA Notify application.

The Washington State Department of

co cano personano.

Preliminary data on the dashboard have been updated through 2022, and cocaine has been added to the list of drugs reported. The data are updated quarterly from sources includ-

leavenworthecho.com cashmerevalleyrecord.com qcherald.com NCWBusiness.com lakechelanmirror.com

ogy and consistently had one of the lowest COVID-19 death rates in the country, despite also being host to the earliest known domestic case of the virus.

"We're tremendously proud of what WA Notify was able to accomplish in a relatively short amount of time, and eager to find ways to utilize this life-saving technology again in the future," said Dr. Bryant Thomas Karras, Chief Medical Informatics Officer at Washington State Department of Health.

"Much of WA Notify's success can be attributed to innovative collaboration among public, private, and academic partners including Apple, Google, Microsoft, and the University of Washington. We want to thank WA Notify users across the state for using this free, privacy-preserving tool to protect themselves and their communities." As the Public Health Emergency ends, Health (DOH) encourages people who test positive for COVID-19 to continue anonymously notifying others via the app through May 11. After that, users will no longer receive notifications they were near someone who tested positive for the virus. User privacy is protected, and no GPS locations or personally identifiable information was collected or stored by the application.

On May 11, or soon thereafter, WA Notify users may receive a notification on their phone alerting them the tool will be disabled. Neither Android nor iPhone users will need to take action, although Android users may uninstall the WA Notify app if they choose.

Beyond May 11, DOH encourages people who test positive for COVID-19 to tell their close contacts that may have been exposed to the virus.

LABOR AREA REPORTS

MAY 2023

Wenatchee Business Journal / ncwbusiness.com

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Wenatchee MSA (Chelan and Douglas Counties) Labor Area Summary – March 2023

2022. Year over year, monthly unemploy-

ment rates decreased for 18 months (April

2021 through September 2022), rose for five

months (October 2022 through February

2023), and stabilized at 4.2 percent in March

In the Wenatchee MSA, the average

annual unemployment rate fell from 5.5 percent to 5.0 percent between 2021 and

2022. Year over year, monthly rates dropped

from April 2021 through September 2022, increased from October 2022 through Feb-

ruary 2023, and stabilized in March 2022

2,300 jobs during 2022, a 5.0 percent upturn,

slightly more robust than Washington's 4.7

percent growth rate between 2021 and 2022.

nonfarm market has expanded in each of

the past 24 months (April 2021 through

March 2023). This March, total nonfarm

employment netted 1,900 more jobs than

the 46,400 jobs tallied in March 2022, a 4.1

Year over year, the Wenatchee MSA's

2022 and March 2023.

and March 2023.

Overview

This report provides an update on the Wenatchee Metropolitan Statistical Area (MSA) economy using not seasonally adjusted, nonfarm employment and civilian labor force data. Analysis focuses on year over year (March 2022 and March 2023) and average annual data changes (between 2021 and 2022).

Unemployment rates

Civilian Labor Force (CLF) data show that Washington's not seasonally adjusted annual average unemployment rate fell from 5.2 percent in 2021 to 4.2 percent in

Wenatchee MSA unemployment rates, not seasonally adjusted Washington state, January 2021 through March 2023

Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)



The Wenatchee MSA's unemployment rate stabilized at 5.4 percent in March 2022 and March 2023.

Total nonfarm employment

Between 2021 and 2022, estimates indicate that Washington's labor market provided 159,800 more nonfarm jobs, an average annual increase of 4.7 percent. Year over year, Washington's nonfarm market has expanded in each of the past 24 months (April 2021 through March 2023).

This March, business and government organizations statewide tallied 3,592,800 jobs (not seasonally adjusted) compared with 3,479,400 in March 2022, up by 113,400 jobs and by 3.3 percent.

The Wenatchee MSA's economy added

Also, year-over-year job growth rates have been slightly faster in the Wenatchee MSA than in Washington state from October 2022 through March 2023.

percent increase.

Wenatchee MSA nonfarm industry employment, not seasonally adjusted, in thousands Washington state, January 2020 through March 2023. Source: Employment Security Department/LMEA; Current Employment Statistics (CES)



Wenatchee MSA labor force and industry employment, not seasonally adjusted Washington state, March 2023. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS), Current Employment Statistics (CES)

				Change	Change (in %)	
	Preliminary	Revised	Revised	Feb-23	Mar-22	Mar-22
Wenatchee MSA	Mar-23	Feb-23	Mar-22	Mar-23	Mar-23	Mar-23
Labor force and unemployment				a		
Civilian labor force	66,360	66,225	65,034	135	1,326	2.0%
Resident employment	62,777	61,451	61,551	1,326	1,226	2.0%
Unemployment	3,583	4,774	3,483	-1,191	100	2.9%
Unemployment rate	5.4	7.2	5.4	-1.8	0.0	
Industry employment (numbers are in thou	isands)			o) //		
Total nonfarm 1	48.3	48.0	46.4	0.3	1.9	4.1%
Total private	38.8	38.8	37.5	0.0	1.3	3.5%
Goods producing	6.1	6,1	5.9	0.0	0.2	3.4%
Mining, logging and construction	3.3	3.3	3.3	0.0	0.0	0.0%
Manufacturing	2.8	2.8	2.6	0.0	0.2	7.7%
Service providing	42.2	41.9	40.5	0.3	1.7	4.2%
Private services providing	32.7	32.7	31.6	0.0	1.1	3.5%
Trade, transportation, warehousing and utilities	10,1	10,1	9.7	0.0	0.4	4.1%
Retail trade	6.6	6.6	6.5	0.0	0.1	1.5%
Education and health services	8.1	8.1	7.9	0.0	0.2	2.5%
Leisure and hospitality	6.7	6.6	6.4	0.1	0.3	4.7%
Government	9.5	9.2	8.9	0.3	0.6	6.7%
Federal government	0.8	0.7	0.7	0.1	0.1	14.3%
State government	1.1	1.1	1.1	0.0	0.0	0.0%
Local government	7.6	7.4	7.1	0.2	0.5	7.0%
Workers in labor/management disputes	0.0	0.0	0.0	0.0	0.0	

I Excludes proprietors, self-employed, members of the armed services, workers in private households and agriculture. Includes all full- and part-time wage and salary workers receiving pay during the pay period including the 12th of the month. Columns may not add due to rounding.

The Wenatchee MSA nonfarm market provided 48,300 jobs in March 2023, a gain of 1,900 jobs since March 2022

Employment and unemployment

Washington's Civilian Labor Force (CLF) increased by 91,636 residents (a 2.4 percent upturn) between 2021 and 2022.

Year over year, the state's CLF has expanded during the past 19 months (September 2021 through March 2023). Recently, Washington's labor force grew by 110,872 residents (up 2.8 percent), from 3,978,514 residents in March 2022 to 4,089,386 in March 2023.

The Wenatchee MSA's CLF increased from 66,239 residents in 2021 to 66,983 in 2022, a 1.1 percent upturn. Year over year the local labor force has expanded in each of the past nine months (June 2022 through March 2023), an encouraging trend.

Current Local Area Unemployment Statistics (LAUS) estimates indicate that there were 1,326 more Chelan or Douglas County residents in the CLF this March than in March 2022, a 2.0 percent upturn.

Nonfarm industry employment

Year over year, the Wenatchee MSA's nonfarm market has expanded in each of the past 24 months (April 2021 through March 2023). Washington's nonfarm market has also grown from April 2021 through March 2023.

Comparisons of employment levels in major Wenatchee MSA industries show that all have either added jobs or stabilized between March 2022 and March 2023 - encouraging news for the local economy. Summaries of employment changes/ trends between March 2022 and March 2023 for three local industries (construction, education and health services, and leisure and hospitality) are provided as follows: ◆ In the mining, logging and construction category, most jobs are in "construction." Year over year, construction employment in the Wenatchee MSA expanded for 27 months (December 2020 through February 2023) before stagnating in March 2023.

However, in March 2022 there were 3,483 unemployed residents in the Wenatchee MSA while there were 3,583 residents out of work in March 2023, a 2.9 percent increase.

The increase in the number of unemployed exactly countered the year-overyear labor force growth, causing the local unemployment rate to stabilize at 5.4 percent in both March 2022 and March 2023. Additionally, the local labor force has expanded or stabilized in each of the past five months (November 2022 through March 2023) compared with corresponding pre-COVID months in 2019 and early 2020 (November 2019 through March 2020).

This strengthening in the labor force is an encouraging indicator since the Wenatchee MSA's CLF had shrunk from April through October 2022 below April through October 2019 (i.e., in the pre-COVID era).

growth rates across the two-county MSA, which were in the six- to nine percent range from April 2022 through February 2023, can continue into forthcoming months.

On the real estate sales side, according to the March 2023 Real Estate Snapshot newsletter published by Pacific Appraisal Associates, there were 12 fewer closed sales of single-family homes or condominiums from January through March 2023 versus the first three months of 2022 in the Wenatchee Market (i.e., in Wenatchee, Malaga, East Wenatchee, Orondo, and Rock Island, WA). This was a -7.9 percent downturn as closed sales slipped from 152 from January through March 2022 to 140 in the corresponding first three months of 2023. Simultaneously, the number of active listings skyrocketed from 44 listings in March 2022 to 119 in March 2023 (up by 75 listings and 170.5 percent). Hence, many more units are currently "on the market." Reference home prices in the Wenatchee Market; they have started to dip. The Real Estate Snapshot newsletter for March 2023 stated that the median sales price of homes/condominiums sold in the Wenatchee Market decelerated from approximately \$466,450 Year-to-Date (YTD) in March 2022 to \$439,500 YTD in March 2023, a -5.8 percent decline. Across Washing-

and March 2023



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Website: https://esd.wa.gov/labormarketinfo

This March, construction provided 3,300 jobs across the MSA, the same number as in March 2022. Of course, this construction job estimate for March 2023 is preliminary.

It remains to be seen whether the robust construction monthly employment Wenatchee MSA and Washington state, total nonfarm employment changes Washington state, April 2022 through March 2023. Source: Employment Security Department/LMEA; Local Area Unemployment Statistics (LAUS)



Year over year, the Wenatchee MSA's nonfarm market has expanded in each of the past 24 months (April 2021 through March 2023). Washington's nonfarm market has also grown from April 2021 through March 2023.

ton, construction employment has posted year-over-year increases for 24 consecutive months (April 2021 through March 2023).

Between March 2022 and March 2023, the number of construction jobs statewide advanced by 2.2 percent (up 4,900 jobs) from 225,800 jobs to 230,700. Washington's residential building construction contractors saw employment climb by a robust 7.9 percent, from 38,100 jobs in March 2022 to 41,100 in March 2023.

◆ In the combined education and health services category, health services employers provide the lion's share of employment. Year over year, employment in the Wenatchee MSA's private education and health services industry either stabilized or expanded for 24 months (April 2021 through March 2023).

Between March 2022 and March 2023, the number of private education and health services jobs in the Wenatchee MSA advanced from 7,900 to 8,100 respectively, a 200 job and 2.5 percent increase.

Statewide this industry has consistently added jobs for 24 months (April 2021 through March 2023). Current Employment Statistics (CES) estimates indicate that Washington's education and health services employers tallied 537,500 jobs this March versus 513,800 in March 2022, a 23,700 job and 4.6 percent upturn.

Nursing and residential care facilities, an industry within the broader education and health services category, posted a respectable 6.2 percent employment growth rate during this period, advancing from 56,600 jobs in March 2022 to 60,100 jobs in March 2023.

◆ COVID-19-related layoffs in leisure and hospitality were more severe than layoffs in any other Wenatchee MSA industry during 2020. In fact, of the 2,900 nonfarm jobs lost in 2020 across the MSA, 1,600 jobs, or 55.2 percent, were in the leisure and hospitality sector. Conversely, re-hiring in the local leisure and hospitality industry was stronger than re-hiring in any other Wenatchee MSA industry during 2021. Of the 2,400 nonfarm jobs gained in 2021 across the MSA, 900 jobs, or over onethird (specifically, 37.5 percent), were in the leisure and hospitality sector. Of the 2,300 nonfarm jobs gained in 2022 across the MSA, 600 jobs, or 26.1 percent, were in leisure and hospitality.

Year over year, employment in this industry has increased for 24 consecutive months (April 2021 through March 2023). Between the Marches of 2022 and 2023, leisure and hospitality (primarily hotels, eating and drinking places, and amusement and recreation services) added 300 jobs across the MSA, a 4.7 percent upturn, as employment escalated from 6,400 jobs to 6,700. Employment in Washington's leisure and hospitality industry has also expanded in each of the past 24 months (April 2021 through March 2023).

Statewide, leisure and hospitality employment elevated 7.3 percent (up by 22,900 jobs) between March 2022 (313,700 jobs) and March 2023 (336,600 jobs).

Within this leisure and hospitality category, job growth in the arts, entertainment, and recreation sector was quite strong, escalating from 46,700 jobs to 52,600 (up 12.6 percent) between March 2022 and March 2023; as more Washingtonians decided to go to movie theaters, hit the golf courses, and rejoin fitness centers.

Agricultural employment / production

The Bureau of Labor Statistics' Quarterly Census of Employment and Wage (QCEW) program, conducted by the Washington State Employment Security Department provides agricultural and nonagricultural employment and wages for firms, organizations and individuals whose employees are covered by the Washington State Employment Security Act.

Wenatchee MSA and Washington, construction employment changes Washington state, April 2022 through March 2023. Source: Employment Security Department/LME/

Wenatchee MSA and Washington, leisure and hospitality employment changes Washington state, April 2022 through March 2023. Source: Employment Security Department/DATA; Current Employment Statistics (CES)



Year over year, employment in the Wenatchee MSA's leisure and hospitality industry has increased from April 2021 through February 2023. Employment in Washington's leisure and hospitality industry has also registered year-over-year growth from April 2021 through February 2023.

Frequently termed "covered" or "QCEW" data, this information provides a reliable data set for comparing employment and wage trends at the county level.

In November 2022, revised average annual QCEW data for calendar year 2021 became available. An analysis of industry employment and wage changes from 2011 through 2021 shows that in Chelan County:

• Total covered employment rose from 38,939 in 2011 to 42,277 in 2021, a 3,338 job and 8.6 percent upturn with an annualized growth rate of 0.8 percent.

However, agricultural employment (a subset of total covered employment) decreased from 9,419 jobs in 2011 to 8,080 in 2021, a significant downturn of -14.2 percent and loss of 1,339 jobs, equating to an annualized loss rate of -1.5 percent.

In 2011, Chelan County's agricultural industry accounted for 24.2 percent of total covered employment; but ten years later (in 2021), this industry provided only 19.1 percent of total covered employment countywide. Hence, the agricultural share of total covered employment sank by five and one-tenth percentage points (from 24.2 to 19.1 percent) in Chelan County during this ten-year period.

◆ Total covered wages (not adjusted for inflation) rose from \$1.29 billion (in 2011) to \$2.08 billion (in 2021), a \$787.3 million and 61.0 percent upturn with an annualized growth rate of 4.9 percent.

The agricultural payroll (a subset of total covered wages) advanced from \$193.4 million in 2011 to \$271.5 million in 2021, a \$78.1 million and 40.4 percent uptrend with an annualized growth rate of 3.4 percent. In 2011, Chelan County's agricultural industry accounted for 15.0 percent of total covered wages, but by 2021, agricultural wages tallied 13.1 percent of total covered payroll; meaning that the agricultural share of total nonfarm payroll decreased by one and nine-tenths percentage points (from 15.0 to 13.1 percent) during this timeframe.

This dip in the agricultural share of

mation, the gradual conversion of some seasonal agricultural jobs to year-round positions, and the increased use of H-2A agricultural labor.

For Douglas County, an analysis of industry employment changes from 2011 through 2021 shows that:

• Total covered employment rose from 10,832 in 2011 to 12,032 in 2021, a 1,200 job and 11.1 percent upturn with an annualized growth rate of 1.1 percent. The number of agricultural jobs (a subset of total covered employment) decreased sharply from 3,030 in 2011 to 2,268 in 2021, a 762 job and -25.1 percent downturn with an annualized loss rate of -2.9 percent.

In 2011, Douglas County's agricultural industry accounted for 28.0 percent of total covered employment. In 2021, agricultural employment accounted for only 18.8 percent of total covered employment countywide. Hence, the agricultural share of employment plummeted by nine and two-tenths percentage points (from 28.0 to 18.8 percent) in Douglas County during this ten-year period.

• Total covered wages (not adjusted for inflation) rose from \$320.5 million in 2011 to \$541.4 million in 2021, a \$220.9 million and 68.9 percent upturn with an annualized growth rate of 5.4 percent.

The agricultural payroll (a subset of total covered wages) advanced from \$56.2 million in 2011 to \$73.1 million in 2021, a \$16.9 million and 30.1 percent uptrend with an annualized growth rate of 2.7 percent. In 2011, Douglas County's agricultural industry accounted for 17.5 percent of total covered wages, and by 2021, agricultural wages tallied 13.5 percent of total covered payroll. Hence, the agricultural share of wages (versus total covered payroll) showed a four-percentage points contraction from 2011 to 2021 whereas agricultural employment showed a plunge of nine and two-tenths percentage points during this timeframe.

• The agricultural industry is still important to the Douglas County economy. But a basic data trend analysis of local employment and wage trends make it clear that this industry became less influential in the local economy over this most recent 10-year period (2011 through 2021). In fact, between 2011 and 2021, the number of agricultural jobs "peaked" countywide in 2018 at 3,278 jobs (25.3 percent of total covered employment) and then declined in 2019, 2020, and 2021. Anecdotal evidence suggests at least three possibilities for this agricultural employment decline in Douglas County: automation, the gradual conversion of some seasonal agricultural jobs to year-round positions, and the increased use of H-2A agricultural labor.



Year over year, construction employment in the Wenatchee MSA expanded for 27 months (December 2020 through February 2023) before stagnating in March 2023. Statewide, construction employment has been growing for 24 consecutive months (April 2021 through March 2023).

wages (versus total covered wages/payroll) in the past ten years (2011-2021) was less severe than five-point drop in the agricultural share of employment (versus total covered employment) during this period.
The agricultural industry is still a "bedrock" to the Chelan County economy. Nevertheless, one could generalize from these 10-year data trends that agriculture (from an employment perspective) has become less influential in the local economy.

In fact, between 2011 and 2021, the number of agricultural jobs "peaked" countywide in 2018 at 10,609 jobs (23.5 percent of total covered employment) and then steadily declined in 2019, 2020, and 2021.

Anecdotal evidence suggests at least three possibilities for this agricultural employment decline in Chelan County: auto-

Web link to Monthly Employment Report (MER) for Washington state

https://esd.wa.gov/labormarketinfo/monthly-employment-reportw

Local Area Unemployment Statistics (LAUS)



Dangerous Women Rise

Submitted by Rhona Baron

Dangerous Women's encore production of Unsettled is slated for May 19-21 at Snowy Owl Theater in Leavenworth.

Tickets are on sale now though Icicle Creek Center for the Arts, as three unique Leavenworth women prepare to bring the history of pioneer days in North Central Washington to life. Unsettled features multiple art forms and scenes created by the show's participants.

Like the Dangerous Women brand, the women are diverse and thoughtful, each energized by her vision of how the world can be made whole.

"I'm very interested in the perspective possible in telling stories through the lens of women's history," said Lucy Quade, a three-year Leavenworth resident with a degree in theatrical design from Tulane in New Orleans.

"I've sewn many a costume for parades, events and crazy parties," she recounted. Quade brings her sensibilities as a costumer to bear for the first time on the show's narrator, The Moon. She is creating a seasonally shifting garment, as cratered as the face of the moon itself.

"The process is free flowing and I love the uniqueness of how women's stories are presented," Quade said.

Quade is concurrently costuming Hannah Rice, who grew up in Leavenworth and will again, offer a powerful modern performance as The Moon's spirit in a scene called "The Edge of Winter."

The show's narrator, The Moon, is played for the first time by Mindy Wall, who grew up in the Wenatchee Valley and now teaches at Cascade High School.

"I am drawn to the show's respectful treatment of women from different backgrounds and experiences," said Wall.

Wall is enthusiastic about how Dangerous Women productions grow organically based on the talents and gifts of individual



Mindy Wall

women. As an instructor in American Sign Language as well as choir, Wall is excited to blend her vocal skills with ASL as she narrates the Earth's seasons through rhyming spoken word.

"There is so much we all have yet to learn. I hope people will move toward better understanding because they have experienced Dangerous Women," said Wall. Of Haida and Nooksack tribal descent and raised with many traditional ways in a Shamanic religion, Cascadia Weaver-Marson grew up in Leavenworth. She appears in Unsettled with her sister and daughter.

"Katrina is a very talented dancer and performer. My daughter has this opportunity to be



Cascadia Weaver-Marson

a voice and representative for native people in our community and to learn from the P'Squosa/ Wenatchi women about their heritage."

Weaver-Marson's most cherished part of the production is the Stolen Children scene where the audience is confronted with the history of Indian Boarding Schools.

"I feel incredibly grateful and fortunate that the leaders of Dangerous women are dedicated to spotlighting important issues and history with such stunning local talent.

"Dangerous Women is a Central Washington based collective dedicated to bringing women's history to life through



Lucy Quade

the arts to tell universally compelling stories. All work is original and collaborative. Dangerous Women have presented three unique, the med shows to sold out audiences at Snowy Owl Theater.

The group was founded by Mandi Wickline and Susan Butruille and is currently directed and produced by Rhona Baron. All three women have been Leavenworth residents.

Unsettled will be staged May 19, 20 and 21. This groundbreaking production features a cast of over 35 women including Latina and Indigenous performers. Tickets are \$15 for students, \$54 for couples, and \$28 for a single.

Tickets are available at www.icicle. org or by calling 509-548-6347



Wenatchee Hosts its 104th Apple Blossom Festival This Spring

Submitted by Hannah Joss

Blossoms, brews, bikes, and more are coming to the Wenatchee Valley which started **Blossoms and Brews Beer Garden**, Inside Memorial Park at the Entertainment Stage, the Blossoms, and Brews Beer Garden serves local beer, wine, seltzers, and ciders every day of the festival. It's a great opportunity to try a variety of different Central Washington made drinks.

seventh largest carnival, with approximately 25 rides and games for all age groups, plus lots of food. The Carnival is located at the Wenatchee Valley Mall, East Wenatchee in the Sportsman's Warehouse parking lot, 611 Valley Mall Parkway, East Wenatchee.

Shrek the Musical. Tickets are on sale at the Numerica PAC or online at *numericapac.org*.

Classy Chassis Parade & Car Show, May 5-6: The Classy Chassis Parade is at 6 p.m. on May 5, featuring new cars, antique vehicles and more. After the parade, from 8-10 p.m. at Gateway Park, there will be a live band. To get an up-close look at some of the "Classy Chassis", the car show is on May 6. Wenatchee Criterium on Saturday, and the Plain Road Race with a hilltop finish on Sunday.

Stemilt Grand Parade, May 6: The cannon sounds promptly at 11 a.m. to announce the Washington State Apple Blossom Festival Grand Parade, which has been going strong since the festival's beginning in 1919. More than 100,000 spectators watch the parade each year. Starting with the traditional Apple Blossom Fun Run and the daredevil maneuvers of the Seattle Police Motorcycle Drill team, the parade lineup is full of bands from throughout the Northwest with colorful floats and equestrian units.

on April 27 to May 7. Washington's oldest major festival is celebrating its 104th year in 2023.

The Apple Blossom Festival stems from the dedication of Sue Wagner, a Wenatchee transplant from New Zealand.

Recognizing Wenatchee as a major apple growing area and the contribution of women to the growth of America, Wagner organized the first Apple Blossom Festival in May of 1920.

Over the last century, the festival has drawn visitors from across the globe to enjoy the family-oriented community celebration that showcases Wenatchee Valley's people, heritage, and fruit industry. More about the festivities can be found on the Apple Blossom Festival Website *www.appleblossom.org.* Here are just some of the festival's events: *Memorial Park Food Fair:* The Food Fair runs throughout the festival. More than 20 booths feature items such as tasty funnel cakes, hearty barbecue, various ethnic cuisine, crepes, ice cream, espresso, caramel apples, elephant ears, pizza, sandwiches and more.

GESA Credit Union Entertainment Stage: Local and national bands will be performing classic rock, country, big band jazz, reggae and more during lunch and dinner hours on weekdays and all day on both weekends.

Funtastic Shows Carnival: Funtastic Shows is America's Apple Blossom Musical, May 3-13: The Numerica Performing Arts Center and Music Theater of Wenatchee production of the Broadway smash hit



Arts & Crafts Fair, May 5-7: This 3-day event in Memorial Park features 140 vendors with handcrafted items, including clothing, music, wood, pottery, candles/soap, metal, country, jewelry, leather and more.

Tour de Bloom, May 5-7: This three-day, four race cycling event is organized by the Wenatchee Valley Velo Club. Featuring a Waterville Road Race on Friday, the Palisades Merckx-style Time Trial and the Downtown

The festival also includes the Art 4 Kidz contest, Youth Day celebration and Youth Parade, the Stand Against Racism: Until Justice Just Is march and more.