Tree Fruit Days 2021 webinar series starts Jan. 18

By WSU TREE FRUIT RESEARCH AND EXTENSION CENTER

Join WSU Tree Fruit Extension for a webinar series Jan 18 to 22. This series is designed to bring you research-based information while maintaining your safety from Covid19. Each webinar is 30 to 50 min. Choose 13 webinars the topics that most interest you.

Nine sessions offer 1 pesticide update credit approved by WSDA and ODA (marked with an astrix*).

Co-sponsors NCW Fieldmen's Association, NW Pears, NW Cherry Growers Register at treefruit.wsu.edu/events

Contact: Tianna DuPont, WSU Extension, (509) 293-8758, tianna.dupont@wsu.edu

Jan. 18, 9 a.m. - Organic Apple Mildew Management*, Ashour Amiri, WSU Plant Pathology. Using new research results to improve your powdery mildew management.

Jan. 18, 10 a.m. - The Latest Fire Blight Research*. Kerik Cox, Cornell; Ken Johnson, OSU; Kari Peter, PSU; Tianna DuPont. WSU

Jan. 18, 1 p.m. - Selecting New Varieties. Bill Dodd, Midwest Apple Improvement Association, Dr Brewster, Plant and Food New Zealand

Jan. 19, 9 a.m. - Mating Disruption as a Basis for Apple IPM*. Don Thomson, Pacific BioControl; Coverage is Key in Apple IPM* Gwen Hoheisel, WSU Extension. How MD works: competitive attraction. Higher populations are more difficult to control. Aerosol emitter BMPs. Potential of resistance. Coverage is essential and there are some key components that should be looked at this year to ensure that spray is reaching all

areas of the canopy. Jan. 19, 11 a.m. - Codling Moth Apple IPM - Don't Forget the Basics, SIR Update*, Betsy Beers, Matt Jones WSU Entomology. Success is influenced by weather. Monitoring basics. Rotate products. Virus in conventional IPM. Organic programs. Using cultural controls. Incorporating SIR into your IPM program successfully.

Jan. 19. 1 p.m. - The Labor Piece of the Production Puzzle. Karen, Lewis, WSU Extension. De-leafers, Cyclone, Scout, pedestrian orchards.

Jan. 20, 9 a.m. - Pear IPM*. Louis Nottingham, WSU Entomology. Key components to successful pear IPM programs. Latest research.

Jan. 20, 10 a.m. - Using Honeydew Washing to Improve Pear IPM*. Chris Strohm, WSU Extension. Case studies and research results from 2020.

Speidel Bentsen **Agribusiness** (509) 662-1211 7 North Wenatchee Avenue, Wenatchee www.SpeidelBentsen.com Russell I. Sneidel

David I. Bentsen

Jan. 20, 1 p.m. - Irrigating Pears for Quality. Lee Kalcsits, WSU Horticulture. This webinar will provide the latest research on irrigating pears for high quality fruit from WSU's Lee Kalcsits.

Horticulture

Jan. 21, 9 a.m. - X-disease and Little Cherry Virus*. Scott Harper, WSU Pathology; Tobin Northfield, WSU Entomology; Louis Nottingham, WSU Entomology; Cody Molnar, WSU Extension. Symptoms and Sampling. New biology information: symptom types and biological effects per-variety. Vector ID, biology and management. New vector management study results. New vector management product trial results. Tree removal case studies.

Jan. 21, 1 p.m. - Cherry **Powdery Mildew Product** Resistance*. Gary Grove, WSU Pathology. Cherry mildew has been quickly evolving resistance to key fungicides in Washington. Dr Gary Grove will describe new research which has found that resistance to group 3 and 11 fungicides in all production regions as well potential as resistance in other groups.

Jan. 22, 9 a.m. - Rodent Control for Orchards*. Roger Baldwin, UC Davis. Efficacy of common and new rodenticides, burrow fumigants and repellents.

Jan. 22, 10 a.m. - Apple Thinning*. Poliana Francescatto, Valent BioSciences. How PGRs and PGR-like compounds can manipulate two of the most common practices: fruit thinning and flower formation. Current and new products.

Jan. 22, 1 p.m. - Matching **Rootstocks to Scions and** Varieties. Jenny Bolivar, WSU Extension. Major character-

Group viewing for Recertification Credits

By WSU TREE FRUIT RESEARCH AND EXTENSION CENTER

Washington State University is offering group viewing for their webinar courses. Webinars are suitable for pesticide applicators in turf, landscapes, agriculture, rights of way, industrial areas, and more. Interested parties may request to sponsor a group-viewing session. The approval process takes about two weeks.

For more information about this and to submit the request forms visit their website (https://pep.wsu.edu/group-viewing/). You can also email questions to pest@wsu.edu or call 509-335-2830.

Cherry Institute to be Jan. 21

BY WSU TREE FRUIT RESEARCH AND EXTENSION CENTER

This year's Cherry Institute will be a little different. Due to the current COVID-19 restrictions in place, the organizers have planned for an entirely virtual venue. Each individual program item is listed in our events calendar as well as being shown in the agenda below.

You will need to register for each webinar separately to attend. Links for registration are provided for each presentation. Each webinar is free and many qualify for pesticide credits.

Jan. 21, 9:-9:50 a.m. - Xdisease and Little Cherry Virus*. Scott Harper, WSU Pathology; Tobin Northfield,



Louis Nottingham, WSU Entomology; Cody Molnar, WSU Extension

Symptoms and Sampling. New biology information: symptom types and biological effects per-variety. Vector ID, biology and management. New vector management study results. New vector management product trial results. Tree removal case studies. To register for this webinar visit http://treefruit. wsu.edu/event/lcd-webinar/ *Qualifies for 1 pesticide update credit with WSDA ap-

Jan. 21, 9:50 a.m. - Elec-

tions

Jan. 21, 10-10:50 a.m. - Q&A on X-disease and Little Cherry Virus. Scott Harper, WSU Pathology; Tobin Northfield, Louis Nottingham, WSU Entomology; Tianna DuPont, WSU Extension

Join us for discussion questions and answers on X-disease and Little Cherry Virus biology and management.

To register for this webinar visit http://treefruit.wsu.edu/ event/lcd-webinar/

Jan. 21, 1:-1:50 p.m. - Cherry Powdery Mildew Management & Fungicide Resistance Results*. Gary Grove, WSU Pathology

Biology, cultural controls, spray rotations, and results

SEE CHERRY ON PAGE B2

WSU Women in Agriculture Conference postponed for 2021

SUBMITTED BY WSU EXTENSION

The 2021 Women in Agriculture Conference has been postponed due to the health restrictions and safety requirements placed on events due to COVID-19.

According to Margaret Viebrock, WSU Extension Director in Chelan and Douglas Counties and Conference Coordinator, "this was a hard decision to make, because this

agriculture."

proval.

It is the largest event in the Northwest that addresses the needs of women farmers, aspiring farmers and women who support their family farms

The Women, Farms & Food project began in Washington in 2005 with Washington State annual conferences offering speakers, practical advice, collaborative discussion, and networking opportunities.

always been women-driven. It is primarily planned, facilitated, and taught by women. The focus groups, planning teams and evaluations have and continue to say, "we want to meet and talk with other women farmers, find out more about what they do and how they manage their lives and we need good information to be successful." Women farmers face unique challenges with the demands of both the farm and family. Equally important is the challenge to take care of themselves and, potentially, to care for extended family.

We provide excellent legal services in orchard sales and acquisitions, water rights, and agribusiness.



INDUSTRY AND MORE SINCE 1937

- Production and Horticultural Services
- Post Harvest Supplies and Services
- Orchard Supplies

8 convenient warehouse locations in North Central Washington Brewster - 509-689-3560 Cashmere - 509-782-3363 Chelan - 509-682-5821 Omak/Okanogan - 509-422-4441 Oroville - 509-476-2411 Tonasket - 509-486-2234 Royal City - 509-346-1265 Wenatchee - 509-662-3563

Northwest Wholesale Headquarters

5416 Enterprise Drive East Wenatchee, WA 98802 Office: (509) 662-2141 nwwinc.com

istics of common rootstocks.

SEE WEBINARS ON PAGE B2

event is a very popular gathering for women involved in





Your building can be customized just the way you want!



Sold and erected by an independent, locally owned builder

(509) 884-0555 www.westernbuildings.com

4968 Contractors Drive East Wenatchee, WA 98802

RESIDENTIAL • COMMERCIAL • INDUSTRIAL • AGRICULTURAL

During the last 15 years this program evolved to a sixstate conference presented through Zoom technology to as many as 40 locations with 650 women participating.

Since the first conference, the planning process has "Many attendees say this is

SEE WOMEN ON PAGE B2



We have qualified buyers for your

- Orchard
 Vineyard
- Recreation Property

We are locally owned and have served Eastern Washington for over 50 years Call our Brokers for FREE Market Update!! Office 509.663.3333 Kevin 509.669.0407 · Bo 509.389.1223 Dennis 509.669.4500 Member NW Multiple Listing Service





WILBUR-ELLIS®



AGRIBUSINESS

Serving the Quad City/Lake Chelan Area Fruit Growers with innovative ideas to grow smart & increase productivity.

> 509-689-3113 409 N 7th Street • Brewster

509-682-5315 1680 Wilmorth Drive • Chelan www.wilburellis.com

turns.

also increase growers' re-

Wheat – The outlook calls

for slightly profitable returns

for wheat growers. The US-

DA's projected 2020-21 sea-

son average farm price for

all-wheat is \$4.50 per bushel.

Current markets are show-

ing a higher average of \$4.70

to \$4.80 per bushel from the

2019-20 season. High yields

and government payments

will partially offset otherwise

Wine/Vineyard - Slight

profits are expected for both

vineyards and wineries, al-

though it's a mixed bag for

both. Lower grape yields and

bulk wine supplies should

support improved grape

markets, but fundamental

oversupply issues remain.

Some wineries in the retail

and direct to consumer chan-

work as they have consistently

said is one of the main reasons

they attend. Sitting together,

sharing ideas and personal

concerns, and offering solu-

tions could not be accomplished

To stay connected with this

program and other women in

agriculture, women are en-

couraged to visit the website

at www.womeninag.wsu.edu

and add themselves to the Con-

stant Contact list and join the

Women in Ag conversations

Please note that in order to

try to accommodate the ability

Horticulture Updates

• Matt Whiting, WSU Hor-

ticulture, WSU IAREC. ON

DEMAND available at http://

treefruit.wsu.edu/education-

training/expert-presentations/

• 2020 Northwest Cherry

Season by the Numbers B.J.

Thurlby, Northwest Cherry

starting Jan. 21, 2021.

virtually.

break-even wheat prices.



2021 expected to be profitable for Northwest agricultural commodities

SUBMITTED BY NWFCS

B2

SPOKANE - Northwest Farm Credit Services, the Northwest's leading agricultural lending cooperative, has released its quarterly Market Snapshot reports covering the state of major agricultural commodities in the region. Northwest FCS teams throughout Idaho, Montana, Oregon and Washington monitor conditions and report outlooks for commodities financed by the co-op.

All Market Snapshots are posted online at Industry Insights.

Northwest FCS' 12-month outlook for the agricultural

FARMERS

commodities most common in the Northwest are summarized below.

Hay - The 12-month outlook for the hay industry calls for slightly profitable returns. In 2021, the hay market will focus on modestly optimistic fundamentals. A weaker dollar favors exports, and higher prices for protein substitutes, like soybean meal, will provide tailwinds to hay producers.

Row Crops

Onions - Onions are forecast to provide break-even returns over the next 12 months. Supply and demand indicate prices could increase, yet producers are sensitive to contin-



Kelly@KellyAllenAgency.com www.KellyAllenAgency.com 102 E. JOHNSON AVE • CHELAN

ued COVID-19 restrictions in the food service industry.

Potatoes - Slightly profitable returns are expected for potato producers. Processors' demand for uncontracted potatoes is restrained as the **COVID-19 situation continues** to dampen restaurant demand for processed potato products, such as french fries.

Sugar Beets – Sugar beet growers should see profitable returns for the 2020-21 season. The USDA forecast suggests stocks-to-use ratios will continue to decrease from 14.2% in 2019-20 to 13.5% in 2020-21, a favorable ratio for Northwest producers.

Tree Fruit

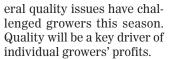
Apples – Apple growers can expect to see slightly profitable margins. A smaller crop and solid demand should increase prices. However, sev-

WOMEN

CONTINUED FROM PAGE B1

the best conference for women farmers, because it presents practical information they can use right away," Viebrock said.

Program evaluations over the years have shown that women farmers have developed their farm vision to meet their financial, marketing and production goals. They have



Cherries - Overall, profitable margins are anticipated for cherry growers. Reduced supply coupled with strong domestic demand helped sustain high pricing, which will translate into strong margins for growers. However, those with measurable losses in tonnage may not have had enough fruit to capture returns and will be reliant on crop insurance.

Pears - The 12-month profitability index forecasts slightly profitable returns for pear growers. Although demand has been lackluster the last few years, increased pricing indicates demand may be finding some higher ground. Good quality will

improved their financial record keeping, now have a business plan and follow it, developed marketing skills, and can now use their financial records to analyze their profitability.

Farming is risky business and women farmers benefit from the support of other women. Many conferences has switched to a totally technology-driven event, and Viebrock added, "I felt we could not fulfill the major objective of offering women an opportunity to net-

WEBINARS

CONTINUED FROM PAGE B1

Case studies of success.

to receive pesticide credits each webinar has individual Overview of data of honeyregistration. We apologize for crisp on different rootstocks. the inconvenience.

CHERRY

CONTINUED FROM PAGE B1

from a new pesticide resistance study. To register for this webinar visit http://treefruit.wsu. edu/event/cherry-powderyproduct-resistance/ *Qualifies for 1 pesticide update credit with WSDA approval.



nels are having record sales; however, wineries reliant on tasting rooms, events or other in-person sales are left with limited options to generate revenue.

About Northwest FCS

Northwest FCS is a \$13 billion financial cooperative providing financing and related services to farmers, ranchers, agribusinesses, commercial fishermen, timber producers, rural homeowners and crop insurance customers in Montana, Idaho, Oregon, Washington and Alaska. Northwest FCS is a member of the nationwide Farm Credit System that supports agriculture and rural communities with reliable, consistent credit and financial services. For more information, go to northwestfcs.com.

on social media.

Many area farm businesses, women employed in the agriculture industry and financial instructions support the conference with their contributions to scholarships, speaker stipends, educational materials, and conference meals.

Businesses interested in supporting the 2022 conference and other educational opportunities for women farmers are encouraged to contact Viebrock at viebrock@wsu.edu.

· Extension programs and employment are available to all without discrimination. Evidence of noncompliance may be reported through your local Extension office.

Growers

Domestic Market: The Pandemic Powerhouse James Michael, Northwest Cherry Growers

Marketing Cherries Internationally During a Pandemic Keith Hu, Northwest Cherry Growers

ON DEMAND available at http://treefruit.wsu.edu/ education-training/expertpresentations/ starting Jan 21.2021.

· Blue Orchard Bees for Improving Pollination

Theresa Pitts-Singer, USDA ARS

ON DEMAND available at http://treefruit.wsu.edu/ education-training/expertpresentations/ starting Jan





Take on vineyard and orchard work with three powerful horsepower options, versatile 12 or 24 speed transmissions, hydraulic shuttle, Bi-Speed turning, wet disc brakes and more! Open station and cab models available!

M5N-11

Horsepower Options M4N-071: 72.6 HP*, 61.0 PTO HP** M5N-091: 95 Rated HP*, 78.0 PTO HP** M5N-111: 108 Rated HP*, 91.0 PTO HP**

The Kubota is a proven **Orchard Tractor leader** in reliability and lower operating costs.



M5N-111

4857 Contractors Dr. • East Wenatchee (509) 886-1566 • (800) 461-5539

www.valleytractor.com

GEBBERS FARMS

Apples Cherries

509-689-3424

www.gebbersfarms.com

Orchard Systems for Labor

Efficiencies and Profits

Greg Lang, Michigan State University

10-year summary of NC140 trial of TSA, KGB, SSA, and UFO canopy architectures comparison with economics and labor results.

ON DEMAND available at http://treefruit.wsu.edu/education-training/expert-presentations/ starting Jan 21, 2021. Contacts:

Cherry Institute, Northwest Cherry Growers: Kathy Keeth cherryinstitute@wastatefruit. com;

WSU Extension: Tianna Du-Pont tianna.dupont@wsu.edu (509) 293-8758; Gwen Hoheisel ghoheisel@wsu.edu



Traditional Facility Peshastin 548-1700

Dedicated Organic Facility Wenatchee 662-5191